



210 N. Park Ave.
Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel: 407-740-8575
Fax: 407-740-0613
tmi@tminc.com

November 7, 2002
Via Overnight

Ms. Daisy Crockron
Chief of Docketing
Public Utilities Commission of Ohio
180 East Broad Street
Columbus, Ohio 43215-3793

RE: Tariff Amendment by Long Distance of Michigan, Inc.
d/b/a LDMI Telecommunications also d/b/a FoneTel

Dear Ms. Crockron:

Enclosed for filing please find the original and three (3) copies of revised tariff sheets for Tariff PUCO No. 3. An effective date of November 8, 2002, is respectfully requested for this filing.

Pages included in this filing are as follows:
Twelfth Revised Sheet No. 2
Tenth Revised Sheet No. 3
Original Sheet Nos. 166 through 168

This filing adds Discounted Pricing Plans as a promotion offered by LDMI.

Please acknowledge receipt of this filing by returning the extra copy of this cover letter, date stamped, in the self-addressed, stamped envelope provided.

Questions pertaining to this filing should be directed to my attention at (407) 740-8575. Thank you for your assistance in this matter.

Sincerely,

Shari Dawson
Consultant to Long Distance of Michigan, Inc.
d/b/a LDMI Telecommunications also d/b/a FoneTel

enclosures

cc: Jan Anger - LDMI
Jerry Finefrock - LDMI
file: LDMI -- OH local
tms: OH10211

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business
Technician KEA Date Processed 11/8/02

90-9106-TP-TRF

FILE

NOV 8 2002

NOV 8 2002

PUCO



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cc: Jan Anger - LDMI
Jerry Finefrock - LDMI
file: LDMI -- OH local
trns: OH10211

PUBLIC UTILITIES COMMISSION OF OHIO
LOCAL EXCHANGE CARRIER
REGISTRATION FORM
EFFECTIVE: July 15, 1997

In the Matter of the Application of)
Long Distance of Michigan, Inc.,)
d/b/a LDMI Telecommunications, also d/b/a FoneTel) Case No.
to amend its tariff)

Name of Registrant(s) Long Distance of Michigan, Inc., d/b/a LDMI Telecommunications, also d/b/a FoneTel

Address of Registrant(s): 8801 Conant Avenue, Hamtramck, Michigan 48211-1403

Contact Person(s) Jerry Finefrock Phone (313) 664-2340 Fax: (877) 858-5364

Date November 7, 2002 TRF Docket No. 90-9106-TP-TRF

Motion for protective order included with this filing? ☐ Yes ☒ No

Request for waiver(s) included with this filing? ☐ Yes ☒ No

NOTE: This form must accompany all applications filed by NECs. ILECs should utilize the appropriate form based on each ILEC's currently applicable regulatory framework. However, an ILEC must use this form if it has been granted tariff filing parity pursuant to Section VI.L. of the guidelines established in Case No. 95-845-TP-COL, or if the ILEC is filing an ARB or NAG case pursuant to the guidelines established in Case No. 96-463-TP-UNC. It is preferable not to combine different types of filings, but if you do so, you must file under the process with the longest applicable review period.

I. Indicate the reason for submitting this form (check only one)

- ☐ 1. (AAC) Application to Amend Certificate to expand Serving Area (30-day approval, 7 copies)
- ☐ 2. (ABN) Abandonment of all Services (NOT automatic, 10 copies)
- ☐ 3. (ACE) New Operating Authority (60-day approval, 7 copies)
- ☐ 4. (ACO) Application to Change Ownership (30-day approval, 10 copies)
- ☐ 5. (ACN) Application to Change Name (30-day approval, 7 copies)
- ☐ 6. (AEC) Application to Establish, Revise, or Cancel a Contract (30-day approval, 7 copies)
 - ☐ End User ☐ Carrier-to-Carrier Contract Amendment to an agreement approved in a NAG or ARB case
- ☐ 7. (AMT) Merger (NOT automatic, 10 copies)
- ☐ 8. (ARB) Application for Arbitration (see 96-463-TP-COI for applicable process, 15 copies)
- ☐ 9. (ATA) Application for Tariff Amendment (Automatic timeframes vary with type of ATA filing - see below)
 - a. ☐ New End User Service which has been preceded by a 30-day prefiling with Staff and OCC (0-day filing, 10 copies)
 - b. ☐ New Carrier-to-Carrier Service which has been preceded by a 30-day prefiling with Staff and OCC (0-day filing, 10 copies)
 - c. ☐ Change in Terms and Conditions (30-day approval, 10 copies)
 - d. ☐ Withdrawal of Service (30-day approval, 10 copies)
 - e. ☐ Filing at Staff's Direction (30-day approval, 10 copies)
 - f. ☐ Initial Carrier-to-Carrier Services Tariff subsequent to ACE approval (60-day approval, 10 copies)
- ☐ 10. (ATC) Application to Transfer Certificate (NOT automatic, 7 copies)
- ☐ 11. (ATR) Application to Conduct a Transaction Between Utilities (NOT automatic, 10 copies)
- ☐ 12. (NAG) Negotiated Interconnection Agreement Between Carriers (0-day effective, 90-day approval, 15 copies)
- ☐ 13. (UNC) Unclassified (explain) _____ (NOT automatic, 15 copies)
- ☐ 14. Other (explain) _____ (NOT automatic, 15 copies)

THE FOLLOWING ARE TRF FILINGS ONLY, NOT NEW CASES (0-day notice, 3 copies)

- ☒ 15. Introduction or extension of Promotional Offering
- ☐ 16. New Price List Rate for Existing Service
- ☐ 17. Designation of Registrant's Process Agent(s)
- ☐ 18. Update to Registrant's Maps

II. Indicate which of the following exhibits have been filed. The numbers (corresponding to the list above) indicate, at a minimum, the types of cases in which the exhibit is required:

- ☐ A copy of registrant's proposed tariffs (Carrier-to-Carrier resale tariff also required if facilities-based) (3)
- ☐ Statement affirming that the registrant has notified the Ohio Department of Taxation of its intent to conduct operations as a telephone utility in the State of Ohio. (3)
- ☐ List of names, addresses, and phone numbers of officers and directors, or partners. (3,4,7,10)
- ☐ Brief description of service(s) proposed (3)
- ☐ Explanation of whether applicant intends to provide ☐ resold services, ☐ facilities-based services, ☐ or both resold and facilities-based services (3)
- ☐ Explanation as to whether NEC currently offers IXC services under separate CTS authority, and whether it will be including those services within its NEC filing or maintaining such IXC services under a separate affiliate. (3)
- ☐ Explanation of how the proposed services in the proposed market area are in the public interest. (3)
- ☐ Description of the proposed market area. (3)
- ☐ Description of the class of customers (e.g., residence, business) that the applicant intends to service. (3)
- ☐ Documentation attesting to the applicant's financial viability, including, at a minimum, a pro forma income statement and a balance sheet. If the pro forma income statement is based upon a certain geographical area(s) or information in other jurisdictions, please indicate (3)
- ☐ Documentation attesting to the applicant's technical expertise relative to the proposed service offering(s) and proposed service area. (3)
- ☐ Explanation of the applicant's managerial expertise relative to the proposed service offering(s) and proposed service area. (3)
- ☐ Documentation indicating the applicant's corporate structure and ownership. (3)
- ☐ Information regarding any similar operations in other states. (3)
- ☐ Verification that the applicant will maintain local telephony records separate and apart from any other accounting records in accordance with the USOA. (3)
- ☐ Verification of compliance with any affiliate transaction requirements. (3)
- ☐ Verification of compliance with any affiliate transaction requirements. (3)
- ☐ Letters requesting negotiation pursuant to Sections 251 and 252 of the telecommunications Act of 1996 and a proposed timeline for construction, interconnection, and offering of services to end users. (3,8,10)
- ☒ Copy of superseded tariff sheet(s) & price list(s), if applicable, marked as Exhibit A. (1,2,4,6,8,10,12-15)
- ☒ Copy of revised tariff sheets & price list(s), if applicable, marked as Exhibit B. (1,2,4,6,8,10,12-15)
- ☒ Specify which notice procedure has been utilized: ☐ real time; ☐ or newspaper. NOTE: Price list increases must be within an approved range of rates. (8-9,15).
- ☒ Copy of real time or newspaper notice which has been provided to customers. (2,4,6,9c-f, 10, 15)
- ☐ Copy of customer education and information material for new residential services. (8)
- ☒ Description of and rationale for proposed tariff changes, including a complete description of the service(s) proposed or affected. Specify for each service affected whether it is ☒ business; ☐ residence; ☐ or both. Also indicate whether it is a ☒ switched ☐ or dedicated service. Include this information in either the cover letter or Exhibit C (1-2,4-6,9,10,12-15)
- ☐ Explanation as to which service areas company currently has an approved interconnection or resale agreement (1,3,9)
- ☐ Explanation as to whether rates are derived through (check all applicable): ☐ interconnection agreement, ☐ retail tariffs, or ☐ resale tariffs. (3)
- ☐ List of Ohio counties or exchanges the applicant intends to serve within 24 months of obtaining authorization. (1,3)
- ☐ List of Ohio counties specifically involved or affected. (2,4,6,9-10,12) **Impacts entire LDMI Serving Area**
- ☐ Certification from Ohio Secretary of State as to party's proper standing (domestic or foreign corporation, authorized use of fictitious name, etc.). (3,4,6,9c-f,10) In transfer to certificate cases, the transferee's good standing must be established.
- ☐ Maps depicting the proposed serving and calling areas of the applicant. (1,3,7,10)
 - ☐ **If Mirroring ILEC** exchanges for both serving area and local calling areas: • **Serving area** must be clearly reflected on an Ohio map attached to tariffs and textually described in tariffs by noting that it is reflecting a particular ILEC/NEC territory, and listing the involved counties. • **Local calling areas** must be clearly reflected on an Ohio map attached to the tariffs, and/or clearly delineated in tariffs, including a complete listing of each exchange being served and all exchanges to which local calls can be made from each of those exchanges.
 - ☐ **If Self-defining** serving area and/or local calling area as an area other than that of the established ILEC exchange(s): • **Serving Area** must be clearly reflected on an Ohio map attached to the tariffs, and textually described in tariffs by listing the involved counties.: • **Local Calling Areas** must be described in the tariff through textual delineation and clear maps. Maps for self-defined serving and local calling areas are required to be traced on United States Geological Survey topography maps. These maps are the Standard Topographic Quadrangle maps, 7.5 minute 1:24,000.
- ☐ Other information requested by the Commission staff.

- III. Registrant hereby attests to its compliance with the following requirements in the Service Requirements Form, as well as all pertinent entries and orders issued by the Commission with respect to these issues. Further, registrant hereby affirms that it will maintain with its TRF docket an up-to-date, properly marked, copy of the Service Requirements Form available for public inspection.

Mandatory requirements for all CTS providers:

- ☒ Sales tax
- ☒ Deposits
- ☒ Disconnection of Service
- ☒ 1 +

Service requirements for a NEC's provision of certain services (check all applicable):

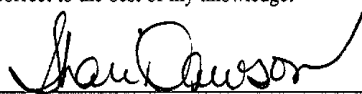
- ☐ Discounts for Persons with Communication Disabilities and the Telecommunication Relay Service
- ☐ Emergency Services Calling Plan
- ☐ Alternative Operator Service (AOS) requirements
- ☐ Limitation of Liability
- ☐ Termination Liability Language
- ☐ Service Connection Assistance (SCA) and Telephone Service Assistance (TSA)
- ☐ Resale of Service [required for facilities-based NECs]
- ☐ Local Number Portability [Required for facilities-based]

- IV. List names, titles, and addresses of those persons authorized to make and/or verify filings at the Commission on behalf of the applicant:

Shari Dawson, Consultant- Long Distance of Michigan, Inc., d/b/a LDMI Telecommunications, also d/b/a FoneTel
Jerry Finefrock, Long Distance of Michigan, Inc., d/b/a LDMI Telecommunications, also d/b/a FoneTel

VERIFICATION

I, Shari Dawson verify that I have utilized, verbatim, the Commission's Local Exchange Carrier Registration Form issued July 15, 1997, and that all of the information submitted here, and all additional information submitted in connection with Case No. 01-____-TP-____ is true and correct to the best of my knowledge.



Shari Dawson, Consultant to Long Distance of Michigan, Inc., d/b/a LDMI Telecommunications, also d/b/a FoneTel 11/7/02

* A verification is required for every filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.

Send your completed Registration Form, including all required attachments as well as the required number of copies, to:

Public Utilities Commission of Ohio
Attention: Docketing Division
180 East Broad Street
Columbus, OH 43215-3793

Long Distance of Michigan, Inc., d/b/a LDMI Telecommunications, also d/b/a FoneTel

EXHIBIT A

SUPERSEDED TARIFF PAGES

Long Distance of Michigan, Inc.
d/b/a LDMI Telecommunications also d/b/a FoneTel
Tariff P.U.C.O. NO. 3

Eleventh Revised P.U.C.O Sheet No. 2
Cancels Tenth Revised P.U.C.O. Sheet No. 2

CHECK SHEET

Sheets of this tariff indicated below are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this sheet.

PAGE	REVISION	PAGE	REVISION	PAGE	REVISION
1	Original	32.3	Original	66	Original
2	Eleventh Revised*	32.4	Original	67	Original
3	Ninth Revised*	32.5	First Revised	68	Original
4	First Revised	33	Original	69	Original
5	Original	34	Original	70	Original
6	Original	35	Original	71	Original
7	First Revised	36	Original	72	Original
8	Original	37	Original	73	Original
9	Original	38	Original	74	Original
10	Original	39	Original	75	Original
11	Original	40	Original	76	Original
12	First Revised	41	Original	77	Original
13	Original	42	Original	78	Original
14	Original	43	Original	79	Original
15	Original	44	Original	80	Original
16	Third Revised	45	Original	81	Original
16.1	Original	46	Original	82	Original
16.2	First Revised	47	Original	83	Original
17	First Revised	48	Original	84	Original
18	Original	49	Original	85	Original
19	Original	50	Original	86	Original
20	First Revised	51	Original	87	Original
21	Original	52	Original	88	Original
22	First Revised	53	Original	89	Original
23	Second Revised	54	Original	90	Original
24	First Revised	55	Original	91	Original
25	Original	56	Original	92	Original
26	Original	57	Original	93	Original
27	Original	58	Original	94	Original
28	Original	59	Original	95	Original
29	Original	60	Original	96	Original
30	Original	61	Original	97	Original
31	Original	62	Original	98	Original
32	First Revised	63	Original	99	Original
32.1	Original	64	Original		
32.2	Original	65	Original		

Issued: October 23, 2002

Effective November 22, 2002

Issued by: Jerry Finefrock, Senior Director, Regulatory Affairs
8801 Conant Avenue
Hamtramck, Michigan 48211

Case Number:

CHECK SHEET

PAGE	REVISION	PAGE	REVISION	PAGE	REVISION
100	Original	125.6	Original *	156	Original
101	Original	125.7	Original *	157	Original
102	Original	126	Original	157.1	Original
103	Original	127	First Revised	158	First Revised
104	Original	128	Original	159	Original
105	Original	129	Original	160	First Revised
106	Original	130	Original	160.1	Original
107	Original	131	Original	160.2	Original
108	Original	133	Original	160.3	Original
109	Original	134	Original	160.4	Original *
110	First Revised	135	Original	160.5	Original *
111	First Revised	136	Original	161	Original
112	Original	137	Original	162	Original
112.1	Original ¹	138	Original	163	Original
112.2	Original ¹	139	Original	164	Original
113	Original	140	Original	165	Original
114	Original	141	Original		
115	Original	142	Original		
116	Original	143	Original		
117	Original	144	Original		
118	First Revised	145	Original		
119	First Revised	146	First Revised		
120	Original	147	First Revised		
121	Original	148	First Revised		
122	First Revised	149	First Revised		
123	First Revised	150	First Revised		
124	Original	151	First Revised		
125	Original	152	First Revised		
125.1	Original	153	Second		
125.2	Original	154	First Revised		
125.3	Original	155	Original		
125.4	Original				
125.5	Original				

Issued: October 23, 2002

Effective November 22, 2002

Issued by: Jerry Finefrock, Senior Director, Regulatory Affairs
8801 Conant Avenue
Hamtramck, Michigan 48211

Case Number:

Long Distance of Michigan, Inc., d/b/a LDMI Telecommunications, also d/b/a FoneTel

EXHIBIT B

REVISED TARIFF PAGES

Long Distance of Michigan, Inc.

d/b/a LDMI Telecommunications also d/b/a FoneTel
Tariff P.U.C.O. NO. 3

Twelfth Revised P.U.C.O Sheet No. 2
Cancels Eleventh Revised P.U.C.O. Sheet No. 2

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7	First Revised	36	Original	72	Original
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9	Original	38	Original	74	Original
10	Original	39	Original	75	Original
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19	Original	50	Original	86	Original
20	First Revised	51	Original	87	Original
21	Original	52	Original	88	Original
22	First Revised	53	Original	89	Original
23	Second Revised	54	Original	90	Original
24	First Revised	55	Original	91	Original
25	Original	56	Original	92	Original
26	Original	57	Original	93	Original
27	Original	58	Original	94	Original
28	Original	59	Original	95	Original
29	Original	60	Original	96	Original
30	Original	61	Original	97	Original
31	Original	62	Original	98	Original
32	First Revised	63	Original	99	Original
32.1	Original	64	Original		
32.2	Original	65	Original		

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Case Number:

Long Distance of Michigan, Inc.
d/b/a LDMI Telecommunications also d/b/a FoneTel
Tariff P.U.C.O. NO. 3

Tenth Revised P.U.C.O Sheet No. 3
Cancels Ninth P.U.C.O Sheet No. 3

CHECK SHEET

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104	Original	128	Original	159	Original
105	Original	129	Original	160	First Revised
106	Original	130	Original	160.1	Original
107	Original	131	Original	160.2	Original
108	Original	133	Original	160.3	Original
109	Original	134	Original	160.4	Original
110	First Revised	135	Original	160.5	Original
111	First Revised	136	Original	161	Original
112	Original	137	Original	162	Original
112.1	Original ¹	138	Original	163	Original
112.2	Original ¹	139	Original	164	Original
113	Original	140	Original	165	Original
114	Original	141	Original	166	Original *
115	Original	142	Original	167	Original *
116	Original	143	Original	168	Original *
117	Original	144	Original		
118	First Revised	145	Original		
119	First Revised	146	First Revised		
120	Original	147	First Revised		
121	Original	148	First Revised		
122	First Revised	149	First Revised		
123	First Revised	150	First Revised		
124	Original	151	First Revised		
125	Original	152	First Revised		
125.1	Original	153	Second		
125.2	Original	154	First Revised		
125.3	Original	155	Original		
125.4	Original				
125.5	Original				

Issued: November 8, 2002

Effective November 8, 2002

Issued by: Jerry Finefrock, Senior Director, Regulatory Affairs
8801 Conant Avenue
Hamtramck, Michigan 48211

Case Number:

SECTION 8 - PROMOTIONS, CONT'D.

(N)

8.5 Discounted Pricing Plans

8.5.1 General

Effective from November 8, 2002, through February 8, 2002, the Company is offering the following discounts off its monthly recurring and usage charges based upon a non-term plan (month to month) or term plan agreement as specified by the Customer. These discount plans are available to retain existing subscribers or reacquire customers who have discontinued service with LDMI.

Discounts are applied to the base program rates currently identified in this tariff. Customers selecting a term plan are agreeing to fulfill the minimum time requirement of the contract. Customers who terminate services prior to fulfilling their term commitment may be assessed a termination liability fee in an amount equal to the recurring charges for the services included under the term agreement multiplied by the number of months remaining in their term. The termination liability will be billed in one lump sum.

Eligible customers include those business customers with standard business lines, PBX trunks, DID trunks, and ISDN lines. Discounted pricing plans will not be available for lines with Business Features Package, Privacy Manager, or are Remote Call Forwarding lines.

Customers being reacquired from a facilities-based provider must have a minimum two (2) year contract to receive discounted pricing plans.

The discount is applicable to the following components:

For Local Service: local monthly recurring charges (line and feature charges) and local usage

For Long Distance Service*: IntraLATA and Intrastate service, 800 service, and travel cards.

The following services and/or charges are not eligible for discounted pricing:

Federal and state access charges
USF for local and/or long distance service
Surcharges (including payphone and international)
Directory Assistance
Taxes
Carrier Recovery Charge (PICC)

(N)

*Discounted pricing plans will be offered in conjunction with interstate and international long distance service.

Issued: November 8, 2002

Effective: November 8, 2002

Issued by: Jerry Finefrock, Senior Director, Regulatory Affairs
8801 Conant Avenue
Hamtramck, Michigan 48211

Case Number: 00-2032-TP-ACN

SECTION 8 - PROMOTIONS, CONT'D.

(N)

8.5 Discounted Pricing Plans, (cont'd.)

8.5.2 Customer Retention Plans

LDMI's existing customers may be eligible for one of the following plans if they have received a competitive offer and are considering switching their business services to another provider.

A) Loyalty Discount

Customers may receive a monthly discount each year for 5 years based on continued loyalty to LDMI as their long distance and/or local provider. No term agreement is required for this discount. Below is a schedule of the monthly discount percentage.

- 1% monthly discount during the 1st year (applied monthly)
- 2% monthly discount during the 2nd year (applied monthly)
- 3% monthly discount during the 3rd year (applied monthly)
- 4% monthly discount during the 4th year (applied monthly)
- 5% monthly discount during the 5th year (applied monthly)

B) 20% Discount Plan

Customers may receive 20% discount off of the next one, two or three invoices based on term commitment. Customers signing a one year term agreement receive a 20% discount on the next invoice. Customers signing a two year term agreement receive a 20% discount on the next two invoices. Customers signing a three year term agreement receive a 20% discount on the next three invoices.

(N)

Issued: November 8, 2002

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8801 Conant Avenue
Hamtramck, Michigan 48211

Case Number: 00-2032-TP-ACN

SECTION 8 - PROMOTIONS, CONT'D.

(N)

8.5 Discounted Pricing Plans, (cont'd.)

8.5.3 Bringback Products

One to three of the discount plans or credits listed in Sections 8.5.2 and 8.5.3 may be available to reacquire a customer who has previously discontinued service with LDMI.

A) \$100 Credit

Customers may receive a \$100 credit on the customer next invoice. The customer must have a minimum of three (3) local lines to qualify for this credit. A one, two or three year term agreement is required for this discount.

B) Month(s) Free - Local and Long Distance

Customers may receive one, two or three months free for local and long distance. The customer must sign a one, two or three year term agreement for this discount. Below is a matrix of the discount and a description of the allocation method.

	Achieved By:	Term Commitment Required
One Month Free	100% discount in customer's 13th months	One Year term commitment
Two Months Free	100% discount in customer's 13th, and 25th months	Two Year term commitment
Three Months Free	100% discount in customer's 13th, 25th, and 37th months	Three Year term commitment

(N)

Issued: November 8, 2002

Effective: November 8, 2002

Issued by: Jerry Finefrock, Senior Director, Regulatory Affairs
8801 Conant Avenue
Hamtramck, Michigan 48211

Case Number: 00-2032-TP-ACN