	EXHIBIT	3
23%		

IE (ES	46%	46%	45%	45%	20%	45%	48%	49%	48%	47%	42%	12%	12%	12%	11%	11%	11%	11%	11%	217%	11%	%5	11%	11%	1100	11%	11%	11%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	%0	%0	%0	%6	8 8	86	%0	%9	47% 53%	
TE TE RES RES Shonning ( Shon	126,903	125,518	123,925	122,574	135,999	132,528	130.564	134,367	132,170	130,269	115,426	32,328	32,245	31,898	31,657	31,309	30,993	31,066	30,826	30,515	30,312	000	669,67	16/,67	610,62	29,270	29.062	8,864	28,589	8,429	28,284	8,043	0/0//	27,588	27,477	28,684	8,724	28,538	2000	27,825	999'2	162,72	26,067		i,	Ē	r			136	15,331	127,492	
	ı.	_		_		274.076 1			_		9	~	275,694	·	~	_	2	י ת	<b>50</b> 0				2/5/869			0			Total C	274,285	_		774 443		-			274,499						273,841	274,203	274,173	268,572	277 819	272.480	272,301		271,908 15	
RES Customore		26% 274	25% 274		26% 274	25% 274			5% 274	3% 275	275	275	7% 275	275	% 275	% 275	% 275	6/7			2/2 %81	5/7 9/4	2/2 %	0/7 0/1	27.0	275	275	274	1% 274	1% 274			274	% 274	% 274	% 274	% 274	274	ATC 274	% 273	% 273	% 273	% 273	% 273	% 274	274	2/3	273	272	% 272	% 272	% 271 % 271	
IND IND	33 15	57 26	-			57 75		57 26	57 26	57 26	53 24	45 20	39 17	39 18	39 17	38 17	38 17	38	38 17	28	81 S		39 18	20 10	30 10	39 18	39 18	39 18	42 20	44 20		44 21%	44 21	44 21	47 22	49 24	49 23	49 23	49 23	49 24	49 23	47 23	47 22					9 0		7 3	46 21	84 39 101 48	
		21	223	24	22	225	24	53	22	23	24	22	23	222	52	56	22	77	77	2 :	51 .	9 5	1 18	7 1	2 2	215	14	14	215	16	213	14	212	213	11	207	60	213	2 5	208	211	90	60	80	13	14	71:	77 (1	1 7	15	15	12 1	
MM IND		57% 2	26% 2	2 2	2 2 2	4% 2	3% 2	13% 2	2 %2	2 52%	2 %09	2 %2%	2 52	11% 2	1% 2		19% 2	2 %6		7 020			20% 2	2 %00			48% 2		50% 2			49% 2			49% 2			48% 2				47% 2	43% 2	1% 2	0% 5	0%	2 %0	2 %0	2 2 2	0% 2	6% 2	4% 2	
COMM COMM	19,266		21,081	20,836	20,637	20.301	20,046	19,935	19,785	19,629	18,976	19,700	19,544	19,221	19,019			18,455	_		18,902		6/6/91				- 30		_	_			18 407				·	7,971				17,813 4	•	445	2	m r	7 (	7 6	, 00	126	2,339	16,462 4	
				_						_	~		_		_	_		٠.																							20			33	# !	2 2		2 2	2 4	71	222		
COMIM					2	37.661				37,75	37,80	37,65	32,66	37,621	37,6	37,65	37,76	3/,/	37,70		37,00				37.66	37,761	37.77	37,75	37,77	37,67	37,712	17,75	37.75	37,72	37,664	37,68	37,63	37,66	47.63	37,675	37,63	37,64	37,581	32,60	37,46	37,32	37,72	37,139	37.06	37,097	36,982	37,018	
RES	5 33%					34%				5 31%	2 23%	20%	7 20%						20%		20%		100/			17%	18%		17%	2 17%		18%	18%	17%	5 17%	18%	18%	17%	17%	17%	3 18%	2 18%	3 17%	4	%0	6 6	200	5 6	0%0	88	5 23%	36%	
RES RES	305,766	302,563	298,850	295,011	301,868	315,322	312,149	306,760	300,922	286,895	215,142	188,612	187,757	186,611	185,014	184,595	181,385	179,441	186,489	101,10	185,196	20.00	976'597	107 121	162 72	161,576	162,612	150,777	158,411	157,115	163,641	164,338	162,333	160,917	160,915	164,030	163,280	162,044	159 32/	161,329	168,578	165,825	155,736	•		6	•		13	72,329	212,52	333,909	
RES	919,452	920,328	920,617	920,138	919,701	919.094	919,575	919,883	920,771	922,383	923,831	925,003	925,508	925,938	925,522	925,246	925,017	324,652	924,806	324,700	867,626	19/076	651,128	012,026	077 871	927,736	925,836	924,653	924,229	923,783	922,411	922,066	927,426	926,000	926,688	926,985	927,205	926,539	924 069	923,049	922,668	922,654	924,062	924,740	925,463	925,875	567,626	924,414	921,775	921,374	920,768	920,859	
		35%	34%			33%			33%	33%	%97	23%	20%		18%	17%		18%		2/1	17%		8/1T	170	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%	16%	16%	1%	%0	%0	%0	8 %	1 %	11%	22%	31% 42%	
IND IND Shooning C Shoo %	326	327	327	318	317	309	308	315	313	302	247	211	187	165	165	164	164	COT	165	103	162	į	120	155	157	159	161	158	155	155	156	156	157	159	159	158	158	158	157	157	157	152	147	9	r	6			7	101	199	281 378	
IND Customers St		932	948	940	934	931	932	946	945	928	941	936	934	936	926	944	938	938	944	000	93/	655	226	034	100	936	934	929	921	919	928	926	926	929	930	925	914	922	926	929	925	922	916	905	900	904	706	916	902	918	906	906	
-	<del>.</del>	37%	36%	36%	37%	38%	38%	37%	36%	35%	27%	25%	72%	24%	24%	24%	24%	24%	24%	2470	%47	8 6	216	2000	20%	20%	20%	20%	20%	19%	20%	20%	20%	19%	19%	19%	19%	19%	19%	19%	19%	19%	18%	%0	%0	8 8	%0	8 8	%0	%9	23%	37% 40%	
COMM COMM	40,013	40,480	40,065	39,753	40,590	41,821	42,033	41,347	40,705	39,630	29,641	27,623	27,425	26,979	26,763	26,782	26,702	50,303	26,7/8	20,73	76,370	22.50	23,700	77 014	77 656	22,556	22,520	22,324	22,075	21,953	22,192	22,246	050.55	21,841	177,12	21,688	21,528	21,399	21 248	21,171	21,274	21,143	19,715	38	33	£ 1	5 6	3 %	64	7,170	26,161	41,753	
COMM Sho	110,389	110,420	110,485	110,788	111,148	111,247	111,805	111,796	111,644	111,934	111,533	111,409	111,380	111,556	111,746	111,969	112,028	112,123	112,153	5077	112,064	117,900	112,049	112,130	112,220	112,429	112,663	12,654	112,763	12,733	112,626	112,577	12.508	112,519	112,507	112,467	12,740	112,835	12 853	112,844	112,873	112,755	12,580	112,613	112,516	112,436	112,346	112,570	112.559	112,463	112,384	112,438	
		65% 1.			66% 1		66% 1		1 %09	52% 1	8% 1:	8% 1:	8% 1	8% 1	8% 1	8% 1	8%	070	8%	0.00	829	800	070	0.0	2%	8% 11	8% 11	9% 1	8% 1:	8% 1	8% 1	8%	8% 1	8% 1	8% 13	8% 1	8%	8% 1.	8% 1.	8% 1	8% 11	8% 13	7% 13	0% 11	0%	0%	80	0%	0% 11	6% 13	17% 17	51% 11 52% 11	
RES RES Shonoine Cu Shon %	443,289				447,568					347,961	56,162	56,401	56,014	55,476	55,345	55,068	54,255	75,641	53,424	660,70	22,601		51,932	51,700	56,675	56,242	55,938	57,583	56,781	56,332	55,984	55,370	54,735	54,350	54,075	53,821	53,360	53,123	57 641	52,294	51,984	50,928	49,981		v		,		2	38,404	243,630		
Sign		-							-	m				_					73,409			74,517																669,766						667,604	668,304	668,682	58,895	57.028	666,612				
Cust			27% 675		ن م	26% 672,594					9	9	. 6	9	14% 675	5% 674	14% 674			2470 0797		140 074	6 0	6 6	14% 674	فا ه	9	9	13% 669	99	9	5 0	5 0	9	9	14% 670		<b>5</b> 0		14% 667					899 %0				9			44% 665,731 53% 665,711	
IND IND	37 2					610 20										33										314 1/																							-		200	-	
IND IND IND Customers Shonoine Ci-Shon %	9																																													9	8 .					984	
IND	2,314	2,313	2,333	2,309	2,310	2,311	2,306	2,304	2,286	2,308	2,304	2,302	2,278	2,287	2,282	2,286	2,28	207'7	2,300	07'7	707.	376 6	1356	2,200	2,20	2,257	2,229	2,238	2,258	2,250	2,263	2,243	2.25	2,260	2,253	2,232	2,254	2,242	7 230	2,241	2,233	2,241	2,251	2,245	2,253	2,253	2,239	2,240	2,236	2,243	2,240	2,235	
COMM Shap %	%99		63%	62%	64%	%69	%89	67%	%59	%09	12%	10%	10%	10%	10%	10%	10%	2 2	% 6	200	8 %	8 8	2 0	000	200	88	8%	8%	8%	8%	8%	80	% %	8%	8%	8%	%8	% %	8 %	8%	8%	8%	8%	%	%0	8 8	800	86	8 %	3%	34%	52%	
COMM COMM Shopping Cus Shop %	54,419	53,917	53,404	52,977	54,785	58,268	57,617	56,608	55,628	51,367	10,484	8,624	8,526	8,198	8,167	8,158	/80'8	6,039	7.031	1000 5	7,838	7 505	575.7	6 735	6 741	6,933	6,899	6,990	6,942	6,928	6,917	6,863	6.858	6,912	6,903	6,904	6,895	6,874	6,837	6,800	6,762	6,644	6,418	44	н.	-	٠.	-	17	2,406	28,310	43,468	
Customers	82,133	85,148	85,075	84,972	85,002	84,811	85,081	85,099	84,968	85,015	85,033	85,028	84,923	85,041	84,959	84,920	84,936	04,000	84,846	04,000	54,363	02,020	CTO'CO	85 103	85,089	85,072	85,058	84,946	84,899	84,875	84,826	84,8/0	84.985	85,002	85,018	84,928	84,900	84,826	84 787	84,728	84,755	84,782	84,915	84,909	84,886	84,819	84,803	84.861	84.470	84,022	83,911	83,740	
Class Month		7	e	4 1	S 4	7	00	6	10	11	12	1	7	6	4	ı,	۱ م		ю с	n ;	9 :	1 :	77	, ,	4 11	4	2	9	7	00	6	2 :	17	1	2	е.	4 1	ς 4		- 80	6	10	11	12		7 [	n «	4 m	9	7	8	10	
	2005	2002	2002	2005	2002	2005	2005	2002	2002	2002	2005	2006	2006	2006	2006	2006	5007	0007	2002	2000	2000	2002	2002	2007	2002	2007	2007	2007	2007	2007	2007	2007	2007	2008	2008	2008	2008	2008	2008	2008	2008	2008	2008	2008	2009	2009	5007	2009	2009	2009	2009	2009	

	52%	% %	20%	8 %	% %	2 %	% %	25%	% %	%	% %	%59	% &	%29	% :	% %	93%	63%	%89	67% 66%	%29	67% 68%	%29	%69 %69	70%	2 %	71%	2 %	71%	% %	2 %	72%	8	74%	% %	8 %	75%	2 %
RES RES		139,653 57					146,343 54		156,017 57 173,979 64		174,003 64 178,155 6 <sup>e</sup>		176,440 65			175,529 65 172,938 64		170,396 63		180,751 67			180,734 67		189,846 70		192,650 71		193,395 71 27 191,191									
	3	272,836					271,682				272,616		271,839			270,691		271,182		271,165					270,592		271,063		270,714		269,924			271,054				
IND	S College	4 54% 8 61%			1 67%		9 71%		3 73% 1 77%		7 75%					5 79% 6 80%				6 81% 9 82%					9 85%		85%		1 85% 9 85%			4 87%		7 88% 8 88%	5 85%		7 85% 1 85%	
IND Change	106	114					149		153		307					355				376			389				390		381			394		447	435		437	
TE		% 213 % 211			% 210 % 211		% 210 % 210		209 %		% 411 % 414		6 414			6 448		% 445 % 463		6 464 6 463		% 462 % 461			6 459		457					6 453		9 509	6 511		6 513 6 510	
TE TE	00 54		48 55%				43 60% 10 59%		58 62% 48 68%		74 68%		59 70%			82 72% 97 73%		40 72%		30 75%		94 76%			01 79%		72 79%		95 79% 91 80%			52 81%		86 81% 46 82%	16 81%			77%
		20,091	20,048		21,127	21,799	21,843		22,558	24,969	25,491			26,076		25,982						27,39						28,530					29,257	29,186 29,346	29,116		28,641	27,828
COMM	36,892	36,888	36,458	36,517	36,476	36,573	36,566	36,482	36,410	36,474	36,207	36,293	36,320	36,245	36,079	36,029	35,977	36,005	35,943	36,002	35,980	35,953	35,972	35,908	35,927	35,872	35,918	35,979	35,998	36,052	36,031	36,075	36,013	35,899	35,819	35,896	35,982	35,941
		37%			45%	43%	44%		58%		63%		65%			63%	%59	64%		65% 65%	%89	%89 68%		%69 %69	%69		70%		70%			71%	72%	74%	74%	74%	73%	72%
OE RES	339,000 37%	340,681	362,598	404,763	404,959	398,433	434,881	509,369	532,420	587,744	581,391	587,016	594,144	590,201	590,713	585,324	593,489	588,749	585,212	592,130	619,932	624,364	627,782	629,092	631,857	639,071	639,052	641,660	638,572	644,959	645,161	653,321	665,674	679,133 680,327	678,188	678,421	670,659	662,361
The state of the s		923,158	924,162	923,073	922,007	920,946	920,946	920,333	921,461	922,780	922,775	920,912	920,224	918,192	917,802	918,077	917,861	917,644	918,144	917,590	916,888	915,804	916,025	915,406	916,989	918,100	918,559	918,031	917,418	916,782	916,797	917,377	919,070	920,224 920,866	921,011	920,368	919,240	918,204
		54%			64%		%89 69%		70%		%99 67%		%29			71%		70%		73%		72%			75%		%92		%//	78%		%62		79%	78%	%91		%92
OE IND	442	459	509	558	578	591	612	629	621 629	634	883	899	882	934	935	939	941	943	963	972	986	969	984	991	999	1,009	1,014	1,013	1,020	1,030	1,030	1,043	1,050	1,053	1,044	1,041	1,009	1,022
	0	903	902	903	905	868	868	903	887	900	1,332	1,330	1,323	1,347	1,340	1,344	1,340	1,340	1,336	1,333	1,351	1,339	1,342	1,333	1,326	1,327	1,328	1,322	1,324	1,318	1,314	1,316	1,313	1,350	1,342	1,334	1,339	1,345
		43%	46%	20%	51%	51%	53%	265	63% 66%	%99	%L9	%89	%89	%89 88%	%69	72%	73%	73%	73%	73%	75%	76% 76%	77%	17%	78%	78%	79%	78%	78%	78%	78%	79%	%08	80%	80%	79%	79% 79%	78%
OE COMM (	47,503 42%	48,211	51,031	56,425	57,382	57,266	59,078	66,295	70,332	74,423	74,614	75,588	75,882	76,286	77,698	80,452	81,286	80,989	80,976	81,386	83,675	84,519 84,918	85,730	85,851	86,694	87,679	87,763	87,814	87,996	87,846	87,818	88,579	89,167	89,692	89,215	88,870	88,360	88,095
OE COMM	9 1	12,247	12,002	12,354	12,280	12,225	12,271	12,113	11,992	11,936	11,545	11,837	11,975	11,884	11,978	11,927	11,665	11,638	11,592	11,608	11,984	11,892	11,867	11,865	11,718	11,756	11,652	11,971	12,103 12,143	12,084	12,089	11,941	11,842	11,721	11,812	12,155	112,260	112,308
		55% 1			58% 1		66% 1		70% 1		74% 1		76% 1			74% 1		75% 1		75% 1		76% 1 75% 1		75% 1	75% 1		76% 1		75% 1	74% 1		75% 1		78% 1	79% 1			76% 1
CEI CEI RES RES CHAIRES CHAIRE	356,853	369,486	369,743	375,704	384,896	406,749	437,350	469,565	464,212 480,179	502,743	496,389	501,329	504,100	497,083	496,671	492,150	499,284	492,837	500,071	493,965	498,644	497,778	496,405	491,786	495,037	504,531	499,977	501,465	494,139 498,126	490,920	492,218	491,184	490,571	521,600	523,071	519,024	511,269 512,198	500,003
CEI RES Richmone (4)		667,884	668,538	668,542	667,002	665,192	664,843	664,469	664,828 665,064	665,537	665,698	665,144	64,449	662,252	661,754	661,714 661,345	661,523	661,458	661,943	661,374	660,178	659,233 659,381	658,987	658,612	659,566	660,265	660,936	661,155	660,597 659,440	659,021	658,845	658,935	629,839	660,503	656,099	659,234	659,398 659,036	658,695
	<b>1</b> 20 5	64%			74%		82%		83%		%/9		9 %89			70%		71%		73% (		74%		76%	36%		78%		79%	362		79%		77%	77%	9 %92	75% 6	75% 6
CEI CEI IND IND ENGINEER CEI	1,274	1,350	1,470	1,561	1,629	1,750	1,808	1,830	1,837	1,832	423	426	430	439	438	444	444	454	467	466	480	474	488	483	487	494	200	205	503	503	499	501	498	510	506	494	490	482
CEI IND Cictornes Sto	S 1	2,223	2,226	2,222	2,202	2,212	2,204	2,209	2,209	2,204	633	679	636	979	631	631	629	632	643	641	646	643	644	645	644	640	643	640	640	635	637	634	633	653	658	654	657 654	647
The second secon		57%	57%	%09	62% 62%	%99	72%	73%	72%	73%	73%	74%	74%	74%	74%	77%	78%	78%	78%	78%	78%	%6Z	%62	75% 81%	81%	82%	81%	81%	81%	%08	%0% 80%	80%	80%	81% 80%	81%	%08 80%	80% 80%	%0%
and the second s	46,577	47,887			51,722 6		60,362 7		60,168 7		62,068 7		62,573 7			65,561				65,857 7				68,142 8	8 160'89		68,420 8		68,144 8 67,852 8					67,768 8 67,119 8		67,273 8		
M COMM	83,735 4								83,336 6 83,419 6										84,523 6																			
	3		2 83,529		5 83,564 6 83,568		8 83,507 9 83,453		11 83,5 12 83,4	1 83,481	2 84,944 3 84,910	4 84,829	5 84,829	7 84,		9 84,665		12 84,582 1 84,630	2 84,	3 84,521 4 84,497		6 84,415 7 84,364	8 84,405		11 84,393		2 84,292	4 84,313	5 84,291 6 84,246	7 84,204		10 83,978		1 83,834 2 83,796	3 83,764		6 83,729 7 83,663	8 83,590
EDC Glass		2010	2010	2010	2010	2010	2010		2010	2011	2011	2011	2011	2011	2011	2011		2011 1	2012	2012	2012	2012 2012	2012	2012	2012 1		2013	2013	2013	2013	2013	2013 1		2014	2014	2014	2014	014
>	. 77 7	7 7	2 2	7 2	7 7	17	7 7	2 5	7 7	2	7 7	2	7 7	7 7	2 2	7 77	2	7 7	2	2 2	7	2 2	2.5	7 7	2 2	7 7	7 7	7	7 7	2 2	7 7	2 2	7	2 2	N N	7 7	72	7

,	RES 100 %	73%	72%	70%	%69	%89 67%	%99 %99	64%	65% 70%	%69	67% 67%	%29	70%	%69	68%	%99	65%	63%	64%	63%	%63%	62% 62%	62%	70%	%69% 88%	67% 67%	71%	70%	71%	71%	20%	72%	70%	71%	70% 69%	%69	%02	%69 %69	%89
<u> </u>	RES RES Shopping ( Shop %	196,247	195,721	190,277	186,001	183,065 180,958	178,408	172,646	176,549 188,303	185,278	183,471	181,266	191,379	186,112	183,808	178,074	175,465	173,460	173,836	173,989	170,981	169,420 168,023	168,790	190,322	187,200	182,685	191,225 194,466	192,622	194,639	193,706	191,377	195,746 192,285	189,795	194,387	191,616	188,091	192,980	188,322	187,477
	150			21 20,559 15		271,168 18 271,064 18			270,477 17 270,459 18		270,755 18 270.975 18		271,516 19 271.463 18		271,384 18			271,894 17							272,340 18		273,255 19	273,645 19		273,890 19		273,115 19 273,111 19	1 273,012		1 274,112 1		1 274,473		273,757 1
=	RES % Customers			86% 270		86% 271 86% 271																																	
2	ONI C	435 86%		431 86 436 87		433 86 438 86			438 86% 438 86%		440 87% 441 87%		440 87% 439 87%		435 86%			440 88%		445 88% 446 88%			441 87%		498 86%		200 86% 500 86%	503 86% 400 86%		499 85% 499 85%		502 86% 502 86%		503 85%	493 83% 497 83%		493 83%		209 85%
<u> </u>	I ne Sho	505		503		501			510 , 509 ,		508		504		505			206 2							581 /					289 2		585			594			297	86
<u>1</u>	-			2 %92		75% 5			74% 5 77% 5		76% 5 75% 5		76% 5		75% 5			74% 5							79% 5		81% 5 82% 5	81% 5		81% 5		82% 5 81% 5	Δ,	81%	81%	9 =3	81%		. %62
	ರ	27,954		27,354		26,800			26,678 7				27,284 7		26,799 7										28,414 7		28,935 8 29,246 8			29,033		29,388 8 29,194 8			28,828 8		28,814 8		
	A COMM ers Shopping	86 2																																					
۲	Custome	35,986		35,868		35,861			35,963		35,884		35,848		35,852			35,858							35,855				35,737								35,769		35,934
30	RES Cus Shop 9	37 72%		30 70% 34 70%		.9 69% 90 70%			68%		67%		%L9 67%		7 66%		%59 07				9 65%				%99 E!		70%	%69 Si		8 69%		9 70%	10 69%		00 68%		17 69%		84 69%
W 0	RES RES Shopping Cus Shop %	661,467	655,174	644,390	636,273	638,979	648,356	632,283	625,069	619,263	616,556	618,724	618,729	612,807	608,417	802,609	603,420	597,433	593,578	585,179	600,199	599,883	605,957	612,843	610,563	640,773	651,082	645,965	643,485	642,318	648,627	650,229	641,710	652,092	635,300	641,115	642,217	640,386	640,884
8			920,449	920,726	922,778	923,279 922,681	921,092	920,604	920,141	919,996	921,598	923,498	924,495	923,843	924,109	923,937	924,615	925,950	927,480	928,541	929,776	930,387	929,961	929,782	929,787	930,543	932,731	933,645	933,510	933,788	932,305	932,816	932,653	935,140	935,256	936,442	936,390	936,006	935,405
8	IND hop % Ct	76%		%92		%9 <i>L</i>	%92		77%		77%		%//		79%		82%			84%					83%		83%	83%		83%		84%	84%		84%		84%		84%
<b></b>	IND IND RES Shopping C Shop % Customers	1,013	1,015	1,015	1,015	1,017	1,026	1,039	1,036	1,033	1,021	1,025	1,041	1,041	1,067	1,084	1,092	1,083	1,094	1,103	1,114	1,106	1,089	1,096	1,124	1,142	1,14/	1,131	1,144	1,146	1,153	1,158	1,171	1,159	1,164	1158	1,151	1,147	1,142
6	ners	1,341	1,337	1,326	1,331	1,335	1,350	1,352	1,352	1,341	1,324	1,340	1,345	1,331	1,345	1,336	1,334	1,329	1,331	1,326	1,327	1,320	1,315	1,322	1,362	1,369	1,367	1,370	1,381	1,374	1,374	1,382	1,386	1,379	1,383	1374	1,367	1,370	1,364
9 0				%92		%9/ %9/			74%		74%	73%	74%	74%	73%	75%	75%	75%	75%	70%			71%	72%	72%	79%	79%	%62	%67	%62	%62	%62	%67	80%	%82	%67	79% 79%	78%	%8%
	ISI	87,758		85,788	85,128	85,091 84,973		83,527	83,341 83,351		82,856 82,703		82,589		82,802		84,793				79,184		80,545		81,976		89,523	89,029	88,867	88,919	89,865	90,091 89,637	89,495		88,057		88,871		88,603
ō	COMM rs Shopping C																																						
9	Customer	112,388	112,063	112,084	112,087	112,157	112,594	112,749	112,789	112,515	112,418	112,461	112,372	112,722	112,694	112,921	113,094	112,972	112,752	112,732	112,798	113,103	113,270	113,408	113,310	113,211	112,882	112,917	112,821	113,110	113,377	113,399	113,370	112,885	112,759	112,654	112,607	113,219	113,199
<b>.</b>	RES u Shop %	%9Z 76%		73%		73%	73%		72%		71%		71%		71%		70%	%69	%89		73%		74%		%69 869		71%	70%		%02		75%	75%		75%		75%		74%
₽	RES RES Shopping Cu Shop %	503,001	500,032	484,878	481,739	480,032	482,803	472,840	475,707	471,190	468,898	470,341	470,086	473,057	471,159	470,592	463,855	458,193	453,699	448,534	488,280	488,303	491,313	471,725	462,150	466,345	400,757	466,558	463,970	466,530	501,252	506,331	502,414	503,971	499,900	497,411	502,636	498,041	491,971
3	ners		998'659	660,259 661,098	662,033	662,531	661,538	660,477	660,032	659,903	661,289	662,554	663,283	662,763	663,132 663,159	662,874	663,493	663,919	664,944	965,536	667,020	666,895	666,823	666,000	665,681	666,262	667,488	668,228	668,344	668,609	667,337	667,408 667,465	667,249	668,549	668,664	669,549	669,293	668,879	668,121
99		v v		77% 6		79% 6	9 %62		9 %88		87% 6		9 %88		9 %88		9 %88				92% 6				87% 6		88% 6	9 %68		9 %88		87% 6	9 %2%		85% 6		85% 86%		
⊎	ng Ci Sh	502 500	206	503 511	509	508 519	520	525	575	268	566 566	265	567 570	574	573 570	564	563	566	563	583	588	289 296	590	581	579	589	580	584	588	574	570	574	267	558	556	558	563	550	555
			653	553	929	956	655	220	549	946	949	244	346	348	346	542	340	142	940	43	342	45	345	55	65	662	56	659	55	53	53	659 654	654	654	656 660	652	629	651	653
E CE	Š																																_				% %	2 % :	*
130	Cus Shop %	309 80% 374 79%		332 78% 315 79%					)58 78% )68 78%		63 78% 857 78%		33 78%		769 78% 147 80%		20 80%						37 83%		005 78%		79% (22 79%)	38 78% 38 78%		72 78%		01 85% 154 84%	70,171 85%		69,454 84% 59,616 84%		69,607 84%		940 85
<b>3</b>	COMIM	83,613 66,609 80% 83,610 66,374 79%	66,257	65,632 65,915	65,268	65,147	64,667	64,522	65,058 65,068	65,053	64,763 64,857	64,610	64,633	65,211	64,769	66,549	66,550	66,051	65,592	66,531	67,724	68,858	68,737	66,290	65,005	65,215	65,070	65,006	64,976	65,071	69,693	70,301	70,171	, 69	69,454	69,145	69,607	69	98,
CEI	COMM	83,613	83,650	83,641	83,534	83,661	83,680	83,586	83,501	83,393	83,451	83,350	83,344	83,218	83,221	83,182	83,261	83,141	83,018	83,034 83,034	82,993	83,058	83,141	83,147	83,122	82,982	82,851	82,858	82,761	82,841	82,961	82,967 82,964	82,923	82,935	82,902	82,883	82,850	82,920	82,929
EDC			1 1	12	2	n 4	s e	7	<b>∞</b> 0	10	11	1	3 2	4	ഗധ	7	<b>ω</b> σ	10	# 5	17	7 6	0 4	ın u	7	∞ <i>σ</i>	10 5	17	1 1	4 60	4 v	9	~ ∞	e 5	3 #	12	2	E 4	· M	۵
	Year		2014	2014	2015	2015	2015	2015	2015	2015	2015	2016	2016	2016	2016	2016	2016	2016	2016	2017	2017	2017	2017	2017	2017	2017	2017	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019	2019	2015

=	RES Shop %	20%	%69	%89	%69	%89	%89	%19	%99	%29	%69	%89	%19	%99	%99	%69	989	%89	%/9	%89	71%	%02	%69	%69	%89	7367	71%	20%	%02	%69	%29	%69	%89	%29	%29	%29	%99	%99	%89 889	%89	71%	72%	73%	73%	73%		
TE	RES RES Shop %	191,050	188,026	186,233	189.910	188,112	186,081	184,013	182,380	183,509	190,904	188,233	185,832	183,772	183,808	192,052	189,533	187,035	183,381	188,410	196,759	194,768	192,332	189,942	187,683	195,037	196.878	195,048	193,356	190,736	185,858	190.546	189,519	185,913	185,837	186,141	183,746	181,964	178,992	179,268	186,981	189,503	190,570	191,944	192,254		
TE	RES Customers S		273,637	274,895	274.900	275,125	275,490	275,616	275,775	275,920	276.344	276,485	276,471	276,530	276,412	276,723	276,914	277,026	277 340	277,332	276,933	276,923	276,890	277,063	277,115	660/1/7	277.626	278,065	277,992	277,813	277,348	276.970	276,907	276,906	525,112	277,432	277,587	277,750	262,852	263,004	262,953	262,845	262,674	262,419	262,328		
11			85%	%98	87%	%98	%98	86%	87%	86%	87%	86%	86%	86%	81%	87%	%/%	%1%	87%	87%	88%	88%	%88	%88	88%	88%	84%	83%	83%	83%	83%	81%	%67	78%	%//	75%	74%	73%	72%	%91	81%	82%	81%	81%	%88		
12	IND IND IND Custome Shopping Shop %	515	516	517	520	516	513	515	517	514	517	515	514	515	516	519	518	521	517	520	521	525	276	524	525	527	506	498	497	495	495	47.9	474	465	461	448	440	433	425	484	521	547	555	295	295		
1	IND ustome Sh	603	604	597	599	599	865	009	596	597	595	597	595	297	265	598	595	596	594	596	593	299	298	297	600	009	599	597	597	297	296	598	298	598	765	595	296	296	589	640	640	640	640	689	641		
			80%	70%	80%	79%	79%	%62	78%	79%	81%	81%	80%	%08	%08	81%	81%	80%	78%	80%	82%	81%	81%	81%	80%	%78	82%	81%	81%	81%	79% %62	77%	%11%	76%	76%	%9 <i>L</i>	75%	75%	%89 %89	%69	71%	73%	73%	73%	74%		
	COMM COMM COMM Customers Shopping C. Shop %	28,792	28,619	28,428	28,663	28,503	28,302	28,107	27,963	28,109	28,995	28,827	28,667	28,397	28,385	28,994	87/787	28,406	27.911	28,327	29,142	28,943	28,874	28,720	28,544	29,218	29,454	28,839	28,705	28,455	27,832	27,394	27,176	26,884	20/107	27,028	56,669	26,439	25,966	26,218	27,236	27,837	27,947	28,113	28,145		
	COMM C Customers Sho	35,942	35,944	35,880	35,815	35,856	35,846	35,778	35,714	35,740	35,770	35,762	35,777	35,690	35,591	35,578	35,551	35,504	35.588	35,573	35,587	35,540	35,528	35,580	35,551	35,465	35,442	35,389	35,366	35,343	35,445	35,498	35,432	35,438	35,453 35,428	35,333	35,383	35,398	38,038	38,121	38,177	38,224	38,212	38,225	38,212		
				8/19						%/9								%99								716%					%0Z			%59				47%		20%	25%	%19			. %52		
	RES RES RES Customers Shopping Cus Shop %	636,962		629,113	622,654	623,376	982'389	632,153	628,662	632,302	649,281							957,729								9/8//9					660,016				470 435			451,066			472,138				681,890		
0E	RES stomers Sho	935,742	935,347	936,154	937,803	938,456	939,550	939,681	940,271	941,129	942,209	942,906	943,246	943,711	943,269	943,964	944,200	944,805	945,711	945,933	945,452	945,656	945,656	946,328	946,667	946,462	947,994	949,105	949,600	949,693	949,217	948,775	948,398	948,934	949,914	951,403	951,759	952,491	903,479	903,620	503,707	904,222	904,394	904,067	904,348		
	IND R	84% 9	84% 93							84% 94			85% 94					86% 94								87% 94					85% 94			82% 94			2	72% 95		75% 90	80% 90	85% 90			06 %88		
	Shopping C Shop %	1,159 8		1.163						1,153								1,155								1,194					1,177 8			1,118 8				7 786		5.00	1,149 8	1,229			1,267 8		
	Customers Sho	1,378	1,373	1,372	1,365	1,366	1,379	1,367	1,374	1,36/	1,370	1,375	1,360	1,359	1,365	1,370	1,352	1,362	1,357	1,363	1,372	1,389	1,386	1,389	1,382	1,380	1,380	1,374	1,372	1,357	1,379	1,371	1,371	1,371	1,378	1,367	1,363	1,362	1,388	1,446	1,445	1,444	1,445	1,444	1,447		
		78%	%LL	78%	77%	%11%	%62	78%	78%	%6/ %6/	%08	%08			%62			700%		78%						87%					%67			74%				61%		26%	%19	71%		%92	11%		
	COMM COMM Shopping Cust Shop %	88,252	87,604			81.5				88,376	.55					88,868		88,430								92,056		89,700	1. 100		88,815				621,11			68,644 6				86,459			93,492		
	COMM CC Customers Shop	-	113,224	113,218	112,951	112,950	112,781	112,746	112,677	112,570	112,740	112,736	112,858	112,875	112,650	112,480	700	112,387	112,497	112,799	112,769	112,738	112,696	112,747	112,769	112,598	112,403	112,468	112,408	112,442	112,689	112,884	112,824	112,879	112,729	112,559	112,523	112,545	120,936	121,131	121,297	121,315	121,313	121,289	121,313		
			73% 113							75% 112						74% 112		74% 112								20% 112					81% 112			77% 112				23% 112		24% 121	27% 121	62% 121			82% 121		
CEI	RES g Cu Shop 9	276 7u				37.0				_																																					
33	RES RES		487,384							503,506						494,906	20 2	494,495								537,044					545,943			515,209				153,502		155,255	176,490				532,313		
Ð	RES Customers	266,799	667,238	667 602	668,268	668,637	669,263	669,348	669,865	670,415	670,552	670,688	670,725	670,741	670,584	671,173	671 GE1	199,179	672,353	672,405	671,868	671,821	671,206	671,750	671,892	677,614	672,727	673,549	673,684	673,718	673,219	672,564	671,340	671,816	672 161	673,094	673,365	674,136	648,431	648,561	648,310	647,832	647,599	647,364	647,443		
Ð	ND % doys	85%	85%	82%	85%	84%	84%	85%	85%	85%	86%	82%	85%	86%	82%	86%	2000	808	89%	89%	%68	86%	%68	868	%06	%0% 80%	87%	81%	87%	87%	87%	85%	84%	82%	71%	%69	%29	82%	67%	%07	77%	83%	%98	88%	%06		
Œ	IND IND IND Customers Shopping Ci Shop %	557	260	559	995	556	260	260	260	565	563	563	263	295	295	267	503	585	586	583	586	265	591	591	296	583	576	292	563	265	567	548	543	537	467	448	430	421	467	533	286	635	651	899	681		
Œ	IND ustomers 9	654	658	657	664	658	664	199	658	000	658	099	099	959	661	663	020	799	099	655	629	699	999	999	664	655	099	653	650	653	654	646	647	653	656	649	646	644	695	764	762	762	759	757	759		
æ			83%	83%	82%	82%	84%	83%	83%	83%	84%	83%	84%	83%	83%	83%	9200	82%	81%	81%	81%	81%	81%	84%	86%	87%	86%	85%	82%	85%	86%	85%	84%	83%	43%	43%	43%	42%	41%	41%	44%	%99	74%	80%	83%		
	COMM COMM COMM Customers Shopping Cus Shop %	69,168	68,737	68 714	68,239	67,803	69,046	68,955	68,448	68,807	69,122	68,808	68,863	68,413	68,231	67,895	67 531	67,73	66,948	66,635	66,345	66,241	66,150	68,647	70,744	70.785	70,195	865'69	69,424	69,480	69,886	69,139	968'396	67,366	35 365	35,101	34,725	34,113	35,230	35,705	37,948	26,788	63,994	69,091	71,924		
<b>E</b>	COMM Lustomers Sh	82,974	82,911	82 810	82,766	82,720	82,686	82,593	82,606	82,569	82,481	82,448	82,460	82,429	82,303	82,240	627,263	87,178	82,231	82,262	82,191	82,146	82,095	82,025	82,006	81 774	81,676	81,702	81,702	81,593	81,604	81,543	81,445	81,409	81,328	81,277	81,225	81,230	86,102	86,199	86,194	86,179	86,219	86,223	86,264		
	Class C Month Cu		∞ c	0,00	11	12	1	7	m ×	4 ռ	9	7	00	6	10	# :	7 -	٦ ,	v m	4	S	9	7	œ	6 5	1 10	1 1	1	2	m	4 n	פיים	7	∞ 0	01	11	12	1 2	۰ ۳	4	2	9	7	œ	6		
	Year M	2019	2019	2019	2019	2019	2020	2020	2020	2020	2020	2020	2020	2020	2020	2020	2020	2021	2021	2021	2021	2021	2021	2021	2021	2021	2021	2022	2022	2022	2022	2022	2022	2022	2022	2022	2022	2023	2023	2023	2023	2023	2023	2023	2023		

OELC#11

**OELC Set 04** 

### Case No. 23-0301-EL-SSO

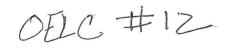
In the Matter of the Application of the Ohio Edison Company, The Cleveland Electric Illuminating Company and The Toledo Edison Company for Authority to Provide for a Standard Service Offer Pursuant to R.C. § 4928.143 in the Form of an Electric Security Plan

# RESPONSE TO REQUEST FOR PRODUCTION OF DOCUMENTS

OELC Set 04– RPD-007 Please produce all studies, assessments, analyses, reports, or other documents relied on or referenced by FirstEnergy in developing its proposal to include a volumetric risk cap on load migration back to SSO service, as described on pages 6 through 9 of the testimony of Robert J. Lee filed in this Proceeding.

Response:

The Companies have no responsive documents.



OELC Set 03

Answer Prepared By: Robert J. Lee As to Objections: Trevor Alexander

#### Case No. 23-0301-EL-SSO

In the Matter of the Application of Ohio Edison Company, The Cleveland Electric Illuminating Company, and The Toledo Edison Company for Authority to Provide for a Standard Service Offer Pursuant to R.C. § 4928.143 in the Form of an Electric Security Plan

## **ANSWERS TO INTERROGATORIES**

OELC Set 03– INT-004 Relating to FirstEnergy's proposal to establish a volumetric risk cap on load migration back to SSO service, as described on pages 6 through 9 of the testimony of Robert J. Lee filed in this Proceeding, please provide the following information:

- a) Applying FirstEnergy's proposal to the June 1, 2022 May 31, 2023 planning year in order to illustrate the impact of the proposal on actual events, identify what the Peak Load Contribution ("PLC") would have been per tranche as of June 1, 2022;
- b) Applying FirstEnergy's proposal to the June 1, 2022 May 31, 2023 planning year in order to illustrate the impact of the proposal on actual events, identify the daily PLC per tranche for each calendar day in that planning year;
- c) Applying FirstEnergy's proposal to the June 1, 2022 May 31, 2023 planning year in order to illustrate the impact of the proposal on actual events, identify each calendar day in that planning year on which the "benchmark plus 20 MW" volumetric risk cap would have been exceeded for SSO suppliers in that planning year;
- d) Applying FirstEnergy's proposal to the June 1, 2022 May 31, 2023 planning year in order to illustrate the impact of the proposal on actual events, for each of the calendar days identified in response to subpart (c) of this interrogatory identify:
  - i. the volume (in MWh) of electricity that FirstEnergy would have had to physically supply to its SSO customers on that day due to the volumetric risk cap;
  - ii. the real-time market prices FirstEnergy would have to pay for that volume of electricity; and
  - iii. how much per kWh FirstEnergy would have had to charge its SSO customers for that volume of electricity.

#### Response:

- a) Please see OELC Set 03-INT-004 Attachment 1.
- b) Please see OELC Set 03-INT-004 Attachment 1.
- c) Please see OELC Set 03-INT-004 Attachment 1.

d)

- i. Please see OELC Set 03-INT-004 Attachment 1.
- ii. Objection. Objection. This Request is overbroad and unduly burdensome in requesting "for each of the calendar days identified in response to subpart (c) of this interrogatory...the real-time market prices FirstEnergy would have to pay for that volume of electricity." Subject to and without waiving the foregoing objection, please see OELC Set 03-INT-004 Attachment 1.
- iii. Objection. This Request is overbroad and unduly burdensome in requesting "for each of the calendar days identified in response to subpart (c) of this interrogatory...how much per kWh FirstEnergy would have had to charge its SSO customers for that volume of electricity." Subject to and without waiving the foregoing objection, please see OELC Set 03-INT-004 Attachment 1.

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Summary: Exhibit OELC Exhs 10, 11, 12 electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc..