

2023 SEP 18 PM 3:14

Ohio

Public Utilities
Commission

PUCO

Competitive Retail Natural Gas Service
(CRNGS) Provider Application

Case Number: 19 - 1862 -GA-AGG

Please complete all information. Identify all attachments with a label and title (example: Exhibit C-2 Financial Statements). For paper filing, you can mail the original and two complete copies to the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

A. Application Information**A-1. Provider Type.**

Select the competitive retail natural gas service (CRNGS) provider type(s) for which the applicant is seeking certification. Please note you can select more than one.

Retail Natural Gas Aggregator

☐

Retail Natural Gas Broker

☒

Retail Natural Gas Marketer

☐**A-2. Applicant's legal name and contact information.**

Provide the name and contact information of the business entity.

Legal Name: The Legacy Energy Group, LLCStreet Address: 58 Winchester StreetCity: WarrentonState: VAZip: 20186Telephone: 540-351-0981Website: www.legacyenergy.com**A-3. Names and contact information under which the applicant will do business in Ohio.**

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name: The Legacy Energy Group, LLCStreet Address: 58 Winchester StreetCity: 58 Winchester StreetState: VAZip: 20186Telephone: 540-351-0981Website: www.legacyenergy.com**A-4. Names under which the applicant does business in North America.**

Provide all business names the applicant uses in North America. You do not need to include the names provided in A-2 and A-3.

Name(s): Legacy EnergyLegacyThe Legacy Energy Group, LLC

This is to certify that the images
appearing are an accurate and
complete reproduction of a case file
document delivered in the regular
course of business.

A-5. Contact person for regulatory matters.

Name: Mike Stumpo Title: Director, Energy Management Services
Street Address: 58 Winchester Street
City: Warrenton State: VA Zip: 20186
Telephone: 540-351-0981 Email: mstumpo@legacyenergy.com

A-6. Contact person for PUCO Staff use in investigating consumer complaints.

Name: Michael Housley Title: President
Street Address: 58 Winchester Street
City: Warrenton State: VA Zip: 20186
Telephone: 540-351-0981 Email: mhousley@legacyenergy.com

A-7. Applicant's address and toll-free number for customer service and complaints.

Street Address: 58 Winchester Street
City: Warrenton State: VA Zip: 20186
Toll-free Telephone: 888-351-0981 Email: info@legacyenergy.com

A-8. Applicant's federal employer identification number.

FEIN: 54-1947808

A-9. Applicant's form of ownership (select one).

Sole Proprietorship ☐ Limited Liability Partnership (LLP) ☐ Corporation ☐ Partnership ☐

Limited Liability Company (LLC) ☒

Other: _____

A-10. Identify current or proposed service areas.

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection:

CenterPoint Energy Ohio ☒ Columbia Gas of Ohio ☒ Dominion Energy Ohio ☒ Duke Energy Ohio ☒

Class of customer selection:

Industrial



Residential



Small Commercial



Large Commercial



A-11. Start Date.

Indicate the approximate start date the applicant began/will begin offering services.

Date: 11/01/19

A-12. Principal officers, directors and partners.

Please provide an attachment for all contacts that should be listed as an officer, director or partner.

A-13. Company history.

Provide an attachment with a concise description of the applicant's company history and principal business interests.

A-14. Secretary of State.

Provide evidence that the applicant is currently registered with the Ohio Secretary of State.

A-15. Proof of Ohio office and employee.

Provide "Proof of an Ohio Office and Employee" in accordance with Section 4929.22 of the Ohio Revised Code. List the designated Ohio employee's name, Ohio office address, telephone number and web site address.

Name: National Registered Agents, Inc Title: Commercial Registered Agent
Street Address: 4400 Easton Commons Way, Suite 125
City: Columbus State: OH Zip: 43219
Telephone: 888-579-0286 Email: CT-Statecommunications@wolterskluwer.com

B. Managerial Capability

Provide a response or attachment for each of the sections below.

B-1. Jurisdiction of operations.

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application.

B-2. Experience and plans.

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

B-3. Disclosure of liabilities and investigations.

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

B-4. Disclosure of consumer protection violations.

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years? If yes, attach a document detailing the information.

Yes

☐

No

☒

B-5. Disclosure of certification denial, curtailment, suspension, or revocation.

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years? If yes, attach a document detailing the information.

Yes

☐

No

☒

C. Financial Capability

Provide a response or attachment for each of the sections below.

C-1. Financial reporting.

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or attach a copy of the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow

statement, the applicant may provide a copy of its two most recent years of tax returns with social security numbers and bank account numbers redacted.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

C-3. Forecasted financial statements.

Provide two years of forecasted income statements based solely on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in business activities only in the state of Ohio for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

C-4. Credit rating.

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "Not Rated".

C-5. Credit report.

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select "This does not apply" and provide a response stating that a credit rating(s) was provided in response to C-4.

C-6. Bankruptcy information.

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy? If yes, attach a document detailing the information.

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

Yes

☐

No

☒

C-7. Merger information.

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months? If yes, attach a document detailing the information.

Yes

☐

No

☒

C-8. Corporate structure.

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

C-9. Financial arrangements.

This section is only applicable if retail natural gas marketer has been selected in A-1.

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

1. The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.

2. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

D. Technical Capability

Provide an attachment for each of the sections below.

D-1. Operations.

Retail natural gas brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of natural gas to retail customers.

Gas Marketers: Describe the operational nature of the applicant's business, specifying whether operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and/or the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.

D-2. Operations expertise and key technical personnel.

Provide evidence of the applicant's experience and technical expertise in performing the operations described in this application. Include the names, titles, e-mail addresses, telephone numbers and background of key personnel involved in the operational aspects of the applicant's business. If vendors or third parties are or will be utilized for any activities listed in this application, provide the name and contact information for each and list which activities they will perform. Also indicate which activities will be performed directly by the company. Please note that this information is required to be updated within 30 days of any changes.

As authorized representative for the above company/organization, I certify that all the information contained in this application is true, accurate and complete. I also understand that failure to report completely and accurately may result in penalties or other legal actions.

Signature

President

Title

Date

Competitive Retail Natural Gas Service Affidavit

County of Fauquier :

State of Virginia :

Michael Housley, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10 and 4911.18(A), Ohio Revised Code.
4. Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. Applicant will cooperate fully with the Public Utilities Commission of Ohio and its staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
7. Applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.
9. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.
10. Affiant further sayeth naught.

Michael Housley, President
Signature of Affiant & Title

Sworn and subscribed before me this 16th day of September, 2023
Month Year

Victoria Campbell
Signature of official administering oath

Victoria Campbell, Notary
Print Name and Title

My commission expires on 8/31/2027



Exhibit A-12
Principal Officers, Directors & Partners

Name:	Title:	Address/Phone:
Michael Housley Partner	President	58 Winchester Street, Warrenton VA 20186 540-351-0981
Delbert Roberts Partner		11415 Yeats Drive, Catlett VA 20119 540-788-4012
Thomas Ihrig Partner	Senior Vice President	155 Harvest Lane, Frankenmuth, MI 48734 540-351-0981
Christine Bennett	Vice President	58 Winchester Street, Warrenton VA 20186 540-351-0981

Exhibit A-13 Company History

Founded in 1998, Legacy Energy's senior executive team has an average of 23 years of experience in all major areas of the energy industry, including: regulated energy markets, deregulated energy markets, demand response, electric utilities, natural gas utilities, wholesale power marketing and trading, risk management, independent power plant development, and the procurement of electricity and natural gas for retail and wholesale customers. Legacy Energy integrates this diversified skill set throughout its operations to deliver industry-leading, customized energy procurement and management solutions for each of our clients.

Legacy Energy was founded by its current president, Michael Housley. Prior to Legacy Energy, Mr. Housley was Vice President of LG&E Energy Marketing (a subsidiary of Louisville Gas and Electric Company) where he managed its coal, natural gas, power, and risk management businesses in 23 states. Delbert Roberts joined Legacy Energy in 1999 and currently serves as Senior Vice President. Prior to Legacy Energy, Mr. Roberts was the Southeastern Regional Marketing Executive for LG&E Energy Marketing for three years where he was responsible for developing contractual infrastructure and originating wholesale energy transactions in the Southeastern United States. Thomas Ihrig joined Legacy Energy in 2000 and currently serves as Vice President. Prior to Legacy Energy, Mr. Ihrig managed the gas and electric commodities for a number of nationwide clients of CMS Energy.

Legacy Energy's unwavering focus on delivering on the goals outlined in our Mission Statement dominates every aspect of our organization, and is your assurance that as a Legacy Energy client, your company will receive the finest energy management services available. With our track record of success since 1998, Legacy Energy has the proven ability and experience necessary to keep your company at the forefront of energy management optimization.

Legacy Energy's broad spectrum of clients represents every industrial, commercial and retail sector. From local private firms to global Fortune 500 multinational firms, we excel in developing and implementing client-specific energy management strategies related to energy procurement, demand reduction, risk mitigation, conservation, efficiency, and data management.

Exhibit A-14
Secretary of State

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show THE LEGACY ENERGY GROUP, LLC, a Kentucky Limited Liability Company, Registration Number 2047472, was registered in the State of Ohio on September 12, 2011, is currently authorized to transact business in this state.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 28th day of August, A.D. 2023.*

A handwritten signature in cursive script, appearing to read "Frank LaRose".

Ohio Secretary of State

Validation Number: 202324001870

Exhibit B-1
Jurisdictions of Operation

Arkansas
California
Connecticut
Delaware
Florida
Georgia
Illinois
Indiana
Iowa
Kansas
Maine
Maryland
Massachusetts
Michigan
Mississippi
Missouri
Nebraska
New Hampshire
New Jersey
New York
North Carolina
Ohio
Oklahoma
Pennsylvania
Rhode Island
Tennessee
Texas
Virginia
Washington DC
Wisconsin

Exhibit B-2
Experience & Plans

The Applicant has been successfully providing its clients with energy management services since 1998. During this time, Applicant has provided its clients with a combination of contractual choices, including time and material, fixed price, percentage of savings, and utility usage fee-based. Applicant will continue to utilize the aforementioned contractual options for its Ohio clients.

For time and material, fixed price and percentage of savings engagements, Applicant provides detailed billing statements. The detailed billing statements include, but are not limited to: service performed, contracted price of service, date that service was performed, payment due date, and payment remittance address. For those clients opting for utility usage fee-based remuneration, Applicant's fees are included in their electric supply contract and are remitted directly from the electric supplier to the Applicant, in which case Applicant does not provide a billing statement.

Applicant responds to customer inquiries and complaints within twenty-four hours of the initial enquiry. Said response is generally via telephone but may be via facsimile or email as formally requested by the enquirer.

Exhibit B-3
Disclosure of liabilities and investigations

None.

Exhibit C-1
Financial Reporting

Not applicable. Applicant is a privately held limited liability company and is not required to file with the SEC.

The Legacy Energy Group, LLC

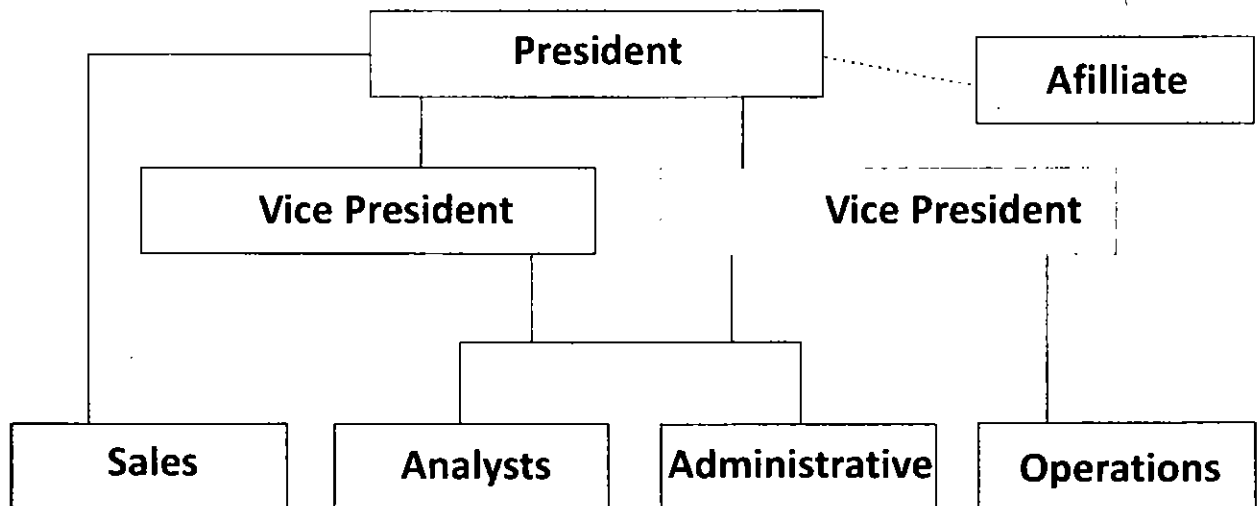


Exhibit D-1 Operations

The Applicant has been successfully providing its clients with energy management services since 1998. During this time, Applicant has provided its clients with a combination of contractual choices, including time and material, fixed price, percentage of savings, and utility usage fee-based. Applicant will continue to utilize the aforementioned contractual options for its Ohio clients.

For time and material, fixed price and percentage of savings engagements, Applicant provides detailed billing statements. The detailed billing statements include, but are not limited to: service performed, contracted price of service, date that service was performed, payment due date, and payment remittance address. For those clients opting for utility usage fee-based remuneration, Applicant's fees are included in their electric supply contract and are remitted directly from the electric supplier to the Applicant, in which case Applicant does not provide a billing statement.

Applicant responds to customer inquiries and complaints within twenty-four hours of the initial enquiry. Said response is generally via telephone but may be via facsimile or email as formally requested by the enquirer.

Exhibit D-2
Operations Expertise and Key Technical Personnel

Key Technical Personnel			
Name	Title	Email	Background
Michael Housley	President	mhousley@legacyenergy.com	Please see Exhibit D-2
Delbert Roberts	Partner	droberts@legacyenergy.com	Please see Exhibit D-2
Thomas Ihrig	Senior Vice President	tihrig@legacyenergy.com	Please see Exhibit D-2
Mike Stumpo	En. Mgmt. Svcs.	mstumpo@legacyenergy.com	Please see Exhibit D-2

Please refer to following resumes as evidence of Operations Expertise:

Michael L. R. Housley
President
The Legacy Energy Group, LLC

Michael Housley is the founder and President of The Legacy Energy Group, LLC (Legacy Energy), as well as a managing partner of Executive Energy Services, LLC. As President of Legacy Energy, Mr. Housley is responsible for managing Legacy's relationships with its key energy management clients and business partners. Mr. Housley is also responsible for planning and managing Legacy Energy's strategic growth in five primary business lines: energy procurement, risk management, information technology solutions, tariff analysis, and demand side management. Mr. Housley has negotiated venture capital/credit agreements, and expanded Legacy Energy's energy management business through an equity investment in Affiliated Power Purchasers International, LLC.

Mr. Housley has over twenty-five years of experience in the energy industry. Prior to founding Legacy Energy in 1998, Mr. Housley was Vice President of LG&E Energy Marketing (a subsidiary of Louisville Gas and Electric Company) where he managed its coal, natural gas, power, and risk management businesses in 23 states. Total revenues across the business lines under Mr. Housley's management exceeded \$300 million in 1997.

Mr. Housley received a Bachelor of Science in Chemical Engineering from North Carolina State University and his Masters Degree in Business Administration from Pacific Lutheran University in the state of Washington. Currently, Mr. Housley serves as the Power Marketing Representative on the Southeastern Electric Reliability Council ("SERC") Executive Committee. He is past Chairman of the Council of Industrial Boiler Owners' NOx Committee and is a frequent speaker at industry-sponsored seminars.

Delbert L. Roberts, Jr.
Partner
The Legacy Energy Group, LLC

Delbert Roberts is a partner and Senior Vice President of The Legacy Energy Group, LLC (Legacy Energy). Since joining Legacy Energy in 1999, Mr. Roberts has been responsible for negotiating and executing company wholesale power and transmission contracts and establishing operations systems to support wholesale power sales and purchases; training Legacy Energy staff to use the operations systems to reliably execute marketing and trading transactions; marketing Legacy Energy's consulting services to independent power and utility power development companies, energy marketing firms, retail energy customers, control areas and e-commerce system development companies; securing marketing agreements with companies and municipalities owning distributed generation resources for Legacy Energy's wholesale marketing business; executing retail supplier sales agency agreements; managing customers' retail electricity tariff rate evaluations throughout the United States and Canada; coordinating electricity supply procurement for retail electricity customers in CAISO, ERCOT, PJM, NYISO and ISO-NE; and developing and maintaining operational functionality for achieving the company's objective of excellence in business relationships.

Mr. Roberts has over thirty years of energy industry experience. Prior to joining Legacy Energy, Mr. Roberts was the Southeastern Regional Marketing Executive for LG&E Energy Marketing (a subsidiary of Louisville Gas and Electric Company) for three years where he was responsible for developing contractual infrastructure and originating wholesale energy transactions in the Southeastern United States. Prior to working with LG&E, Mr. Roberts was the Superintendent of Electric System Control for the City of Tallahassee, Florida. He managed the control and operations division of Tallahassee's 600 MW electric generation, transmission and distribution system with 20 employees and an annual operating budget of over \$40 million. Mr. Roberts' responsibilities included management of electric transmission and distribution systems operations, electric generation commitment and dispatch, energy management, load management and geographical information systems operations, wholesale energy sales and purchase transactions, transmission services sales and purchases, utility training and safety programs, relay and communications operation and maintenance, power sale and purchase contracts administration, fuels management and procurement, and energy accounting for the municipal's energy adjustment calculation.

Mr. Roberts is a past Chairman of the Florida Electric Power Coordinating Group, Inc.'s ("FCG") Operating Committee and a past independent power representative on the Southeastern Electric Reliability Council's ("SERC") Engineering Executive Committee.

Thomas Ihrig
Vice President
The Legacy Energy Group, LLC

Thomas Ihrig is the Vice President of The Legacy Energy Group, LLC (Legacy Energy). He is also Secretary of Executive Energy Services, LLC (Executive Energy), an operations partner with Legacy Energy. Mr. Ihrig's principal responsibilities are following regulatory framework across the nation, modeling local distribution companies' (LDCs) tariffs, maintaining supplier relationships with energy service providers (ESPs), and commodity risk management.

Mr. Ihrig has over twenty years of experience in the energy industry. In that time, Mr. Ihrig has held positions of increasing responsibility working with commercial, industrial and municipal customers, both on the retail and wholesale level. Prior to joining Legacy Energy in August of 2000, Mr. Ihrig managed the gas and electric commodities for a number of nationwide clients of CMS Energy. Mr. Ihrig has extensive experience in the regulatory arena working with State Public Utility Commissions (PUCs) in their efforts to implement a viable competitive retail electric supply market. For the past ten years, Mr. Ihrig has analyzed the unbundling of the LDCs tariffs in those states with retail open access programs and modeled savings to determine opportunities for clients.

In 1988, Mr. Ihrig earned a Bachelor of Science degree in Mechanical Engineering from Ohio State University, and in 1996, he received his master of Business Administration degree from Central Michigan University.

Michael Stumpo
Energy Management Services
The Legacy Energy Group, LLC

Michael Stumpo is the Director, Energy Management Services of The Legacy Energy Group, LLC (Legacy Energy). Mr. Stumpo's principal responsibilities are direct client management, monitoring local distribution companies' tariffs as they relate to client rates and load profiles, maintaining supplier relationships with energy service providers (ESPs), and commodity risk management.

Mr. Stumpo's professional experience includes over thirty years of progressively responsible business and management experience, including key management and ownership roles in information technology, real estate acquisition, development and management, and energy. At Legacy Energy, Mr. Stumpo works extensively in a one-on-one role with key clients and strategic vendors in areas of client-specific energy management initiatives, energy procurement, data management and demand side management.

Mr. Stumpo earned his Bachelor of Science degree in Business Administration in 1984 from Clarion University in Clarion, Pennsylvania.