BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

- - -

In the Matter of the :
Application of Ohio Power :
Company for Authority to :
Establish a Standard :

Service Offer Pursuant to : Case No. 23-23-EL-SSO

R.C. 4928.143, in the Form: of an Electric Security : Plan. :

In the Matter of the : Application of Ohio Power :

Company for Approval of : Case No. 23-24-EL-AAM

Certain Accounting : Authority. :

PROCEEDINGS

before Ms. Greta See and Ms. Megan Addison, Attorney Examiners, at the Public Utilities Commission of Ohio, 180 East Broad Street, Room 11-A, Columbus, Ohio, called at 10:02 a.m. on Monday, October 16, 2023.

VOLUME IV

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661 1 Monday Morning Session, 2 October 16, 2023. 3 EXAMINER SEE: Let's go on the record. 4 5 We are continuing the hearing in Case No. 6 23-23 and 23-24, Ohio Power Company ESP. 7 I would like to take brief appearances of the parties starting on this side. 8 9 MR. PROANO: Good morning, your Honor. 10 David Proano for OELC. 11 MR. NOURSE: On behalf of the Ohio Power Company, Steven T. Nourse, Michael J. Schuler. 12 13 MR. SETTINERI: On behalf of 14 Constellation Energy Generation, LLC, and 15 Constellation NewEnergy, Inc, Michael Settineri and Gretchen Petrucci with the law firm Vorys, Sater, 16 17 Seymour and Pease. And good morning. 18 EXAMINER SEE: Good morning. 19 MR. MARGARD: Good morning, your Honor. 20 On behalf of the Commission Staff, Werner Margard, 2.1 Ambrosia Wilson, Ashley Wnek, Assistant Attorneys 2.2 General. 23 MR. KURTZ: Good morning, your Honors. 24 Mike Kurtz and Jody Cohn for OEG. 25 MS. WALKE: Good morning, your Honor. On

- 1 | behalf of RESA, Avery Walke and Matthew Pritchard.
- 2 MR. BETTERTON: Good morning, your Honor.
- 3 | On behalf of IGS Energy, Evan Betterton.
- 4 MR. SEMPLE: Good morning, your Honors.
- 5 | On behalf of the Ohio Consumers Counsel, Connor
- 6 Semple.
- 7 MR. DOVE: Good morning, your Honor. On
- 8 behalf of OPAE, Robert Dove and Nick Bobb.
- 9 MR. DUNN: Good morning, your Honors. On
- 10 | behalf of One Energy Enterprises, Inc., James Dunn.
- MS. EASLEY: Good morning, your Honors.
- 12 | On behalf of the Ohio Manufacturers' Association
- 13 Energy Group, Kimberly W. Bojko and Emma Easley.
- MS. WHITFIELD: Good morning, your
- 15 Honors. On behalf of The Kroger Company, Angela Paul
- 16 Whitfield.
- MR. DARR: On behalf OTA, Frank Darr.
- 18 EXAMINER SEE: Okay. Mr. Settineri.
- MR. SETTINERI: Thank you, your Honor.
- 20 At this time Constellation would call Muralikrishna
- 21 Indukuri to the stand.
- 22 EXAMINER SEE: Mr. Indukuri, if you would
- 23 raise your right hand.
- 24 (Witness sworn.)
- 25 EXAMINER SEE: Thank you. Have a seat.

663 Mr. Settineri. 1 2 MR. SETTINERI: Thank you, your Honor. 3 4 MURALIKRISHNA INDUKURI 5 being first duly sworn, as prescribed by law, was examined and testified as follows: 6 7 DIRECT EXAMINATION By Mr. Settineri: 8 Good morning, Mr. Indukuri. 9 Ο. 10 A. Good morning. Q. Could you please state your name and 11 12 business address for the record? 13 Α. Sure. My name is Muralikrishna Indukuri, 14 business address 1310 Point Street, Floor 8, 15 Baltimore, Maryland. One thing, if you would move the 16 0. 17 microphone just a little closer. Perfect. Thank 18 you. MR. SETTINERI: Your Honor, at this time 19 20

we would mark as Constellation Exhibit 2 the Direct Testimony of Muralikrishna Indukuri. This is dated September 20, 2023. EXAMINER SEE: The exhibit is so marked. (EXHIBIT MARKED FOR IDENTIFICATION.)

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Q. (By Mr. Settineri) Mr. Indukuri, could

- 1 you identify what's been marked as Constellation
- 2 Exhibit 2 for the record, please?

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- A. I have it with me.
- Q. And what is that?
- 5 A. This is my direct testimony dated 6 September 20, 2023.
- 7 Q. All right. That was prepared by you or 8 at your direction?
 - A. Yes, it was.
- Q. And does that include all the figures in your testimony?
- 12 A. Yes, they do.
- Q. Do you have any changes to your testimony at this time?
- 15 A. No, I do not.
- Q. And if I asked you the questions today in that testimony, would your answers be the same?
- 18 A. Yes, they would.
- 19 MR. SETTINERI: All right. Your Honor,
- 20 the witness is available for cross. Subject to that
- 21 cross, we would move for the admission of
- 22 Constellation Exhibit 2 into the record.
- 23 EXAMINER SEE: Okay.
- MR. NOURSE: Your Honor, we had a motion
- 25 | to strike part of this testimony. If you would like

to briefly address that, we raise -- and, secondly, on the order of cross, I think it was agreed only a couple other Intervenors have questions. I would like to go last before the Staff.

And I will just briefly reiterate our motion to strike related to some of the tables and data that were included without all the citations and support relative to hearsay information. If it is permitted, your Honor, we would like to get permission to explore additional data that's of the same -- same nature on cross.

EXAMINER SEE: Okay. The Bench recognizes that there were -- there was a motion to strike filed by AEP Ohio and a memoranda contra filed by Constellation and at this time the Bench denies the motion to strike on all six portions of Mr. Indukuri's testimony.

With that, let's proceed with cross-examination for the witness. One Energy, any questions for Mr. Indukuri?

MR. DUNN: No questions, your Honor.

EXAMINER SEE: OCC, Mr. Semple?

MR. SEMPLE: No questions, your Honor.

EXAMINER SEE: Start on this side of the

25 room, Ms. Whitfield?

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666 1 MS. WHITFIELD: No questions, your Honor. EXAMINER SEE: On behalf of OMAEG? 2 3 MS. EASLEY: No questions, your Honor. EXAMINER SEE: Mr. Dove? 4 5 MR. DOVE: No questions, your Honor. 6 EXAMINER SEE: Mr. Darr? 7 MR. DARR: No questions, thank you. 8 EXAMINER SEE: Mr. Betterton? 9 MR. BETTERTON: Briefly, your Honor. 10 11 CROSS-EXAMINATION 12 By Mr. Betterton: 13 Q. Good to see you again, Mr. Indukuri. 14 Α. Hello. 15 Q. It feels like we were just here in the 16 AES case not too long ago. Just a few questions. 17 Participating in AEP's SSO auction process -- bidding 18 process is a relatively sophisticated process, 19 correct? 20 I mean, it's -- you have the 2.1 qualification requirements. You have it set to a 22 certain criteria, once you have posted collateral, 23 and once you are -- you qualify, you can participate 24 in the descending clock auction. 25 Q. I just want to make sure one of the

requirements that you laid out is the display of collateral, correct?

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- A. You have to post collateral, correct.
- Q. You state in your testimony that the categories of risk facing SSO bidders has not changed, correct?

7 MR. SETTINERI: Your Honor, could we have 8 a citation to the testimony, please?

MR. BETTERTON: I was referring generally, but I am happy to point you to the citation. One of the places you mention that is page 14, line 21 of your testimony. However, it is mentioned numerous times throughout.

MR. SETTINERI: Your Honor, could we have that question reread, please?

EXAMINER SEE: Sure.

- Q. I am happy to reread it, and for clarity I'll even give a citation this time. Mr. Indukuri, throughout your testimony you mentioned the categories of risk facing SSO bidders has not changed, and specifically you mention this on page 14, line 21, correct?
 - A. The category is, yes.
- Q. And when you say the category, is it fair to say that you are referring to the types of risk

that those -- that bidders that choose to supply the SSO auction face?

- A. I make a distinction. It's -- there is both the types of risks and the magnitude of risks, so here all I am saying is about the various buckets you can think of risk being a part of.
- Q. So is it fair then to draw a parallel between the categories and the types?
 - A. Probably.

2.1

- Q. And no substantive changes have been made to those categories or types of risk in the past five years in AEP Ohio's service territory, correct?
- A. I would disagree with that. The -- the risks that the suppliers have been exposed to have changed at least in the recent procurements in the -- to the extent that the customer behavior has basically changed in that you have more industrial customers who are showing up in the SSO and then leaving SSO when the prices are beneficial to them.
- Q. That seems to me, however, the change in the customer patterns would equate more towards the magnitude of risk, not the type of risk because migration risk has happened -- has always been present, correct? Nothing has changed the migration risk category, just the magnitude?

- A. The category existed, but the magnitude is significantly changed, yes.
- Q. There's a known lag between the SSO prices and real-time market prices given that auctions occur well in advance of finalized SSO prices, correct?

2.1

- A. Can you repeat the question, please?
- Q. Yeah. There is a known -- or would you agree there is a known lag between SSO prices and real-time market prices given that SSO auction procurement auctions happen in advance?
- A. I mean, the SSO auctions happen in advance, correct, prior to the February term, yes.
- Q. AEP's most recent auction that you cite in your testimony, and for the record that's Figure 2, page 18, attracted eight bidders, correct?
 - A. That's correct.
- Q. That figure also shows that those eight bidders is an additional bidder, one additional bidder, from the prior auction, correct?
- A. One additional bidder than the November 2022 but almost half compared to the prior, yes.
- MR. BETTERTON: Your Honor, I would move to strike everything after "Yes." His counsel is

free to ask him about what happened in prior auctions. I simply asked if it attracted more bidders than the prior auction, and he answered yes.

2.1

EXAMINER SEE: His answer can stand.

- Q. (By Mr. Betterton) AEP Ohio's auction results on March 7, 2023, so using the same table, resulted in a price \$31.42 lower than the prior November '22 auction, correct?
- A. The auction prices so there is -- the auctions that -- the prices that you are quoting here one occurred in November. The other occurred in March, and the suppliers basically bid on auctions based on the current market conditions prevailing at that time and the prices, basically the forward prices, dropped between November and March and that's the reason for the lower prices between November and March that you are referring to here.

MR. BETTERTON: Your Honor, I would also move to strike that question [SIC]. I was only trying to gather the difference in the two auction prices. I don't believe my question was answered.

EXAMINER SEE: Perhaps you -- you could ask your question again, Mr. Betterton.

MR. BETTERTON: I would be happy to.

Q. (By Mr. Betterton) Mr. Indukuri, SSO

auction results from March 7, 2023, resulted in a price \$31.42 lower than the prior auction which was held in November 2022, correct?

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- A. I mean, the reason why I answered the way I did is you cannot look at prices -- the clearing prices in a vacuum without regard to the underlying forward prices which drive these auction prices.

 Yes, there was a decrease but the decrease was driven not because the risks were any different. It was driven primarily because the underlying commodity price was lower. The risks were still there. The risks were still being priced.
 - MR. BETTERTON: Your Honor, I would renew my motion. I am still simply just trying to clarify what the difference was in the two results and all he's admitted is that the price was lower. He has not agreed to my number of \$31.42.
 - MR. SETTINERI: Your Honor, if I may, his testimony is very helpful for the record, No. 1. You can do the math. In fact, the math isn't right that's being presented. The difference is \$31.43, I believe. We can do the math.
- EXAMINER SEE: The witness did answer your question, but he gave some reason why he believes it to be that way. Go ahead. Next

question.

2.1

MR. BETTERTON: Thank you, your Honors.

- Q. (By Mr. Betterton) You state that a residential customer's load is very weather dependent multiple times throughout your testimony, correct?
- A. I do mention it, but if you can tell me specifically where you are referring to, that would be helpful to me.
- Q. I am happy to pull up a reference, but I can ask it more broadly. Would you agree a residential customer's load is extremely weather dependent?
 - A. It is weather sensitive, yes.
- Q. And when a CRES supplier offers a fixed price to a residential customer, the supplier is obligated to maintain the contracted price even if the customer's actual load differs from expected load, correct?
- MR. SETTINERI: I just object as to types of contracts, many different contracts, and he is not being presented with a contract to review.
- MR. BETTERTON: In the question I believe I specified it was a fixed-price contract, but I am happy to provide more specificity if the Bench deems.
- MR. SETTINERI: Your Honor, I would note

every contract has different terms.

2.1

EXAMINER SEE: You specified, and the witness can answer the question.

- A. So, I mean, the contract would be a fixed price for a set of components. You could also have like basically volumetric limits, and so I don't think -- I mean, it all depends on the kind of contract that the customer is signing with the particular CRES supplier, I would say. Fixed price doesn't mean full requirements.
- Q. Are you familiar with Ohio's general held rule of fixed means fixed in terms of CRES supplier contracts?
 - A. No.
- Q. Would you agree that power prices are generally nodal?
 - A. Could you elaborate, please?
- Q. Happily. That was my next question.

 When I say power prices are nodal, I was trying to describe they are established based on different locations and can be set at different prices even within the same regional transmission organization.
- A. So PJM, which is the ISO, I would
 basically take as an example here clears the entire
 RTO -- it takes the demand in aggregate, the supply

which is all the underlying generation units in aggregate, and it clears the market. And the market is cleared by taking -- by respecting of constraints that exist. That's how the market clearing occurs.

- Q. And you would agree that location plays into some of those constraints, correct?
- A. Sometimes it does. Sometimes it does not. All the PJM prices across various zones, hubs, and nodes, for lack of a better word, are very well correlated. So what happens in one particular location of PJM does have -- I mean, going back to the first part of my answer, the entire generation of PJM plays a role on any given day as long as the units are not in an outage into what the clearing price would be for that particular day, hour, minute.
- Q. Is it true government aggregations as we know of them in Ohio does not exit in Pennsylvania?
- A. Correct. Pennsylvania does not have a government aggregation market.
- Q. Turning quickly, as I am wrapping up, to the figure on page 25 of your testimony.
 - A. Yes.

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2.2

Q. Would you agree that in some instances,

even a few instances -- instances specifically

pointed out on this chart, commercial prices have

- 1 | cleared lower than residential prices?
- 2 EXAMINER SEE: Mr. Betterton, what page?
- 3 | 25 or 26?
- 4 MR. BETTERTON: I believe it was page 26.
- 5 | My apologies.
- A. If you could specify to me particular
- 7 | instances, that would be helpful to me.
- 8 Q. I would be happy to. The one instance
- 9 that I think is easiest to see is the zone called PPL
- 10 | Electric Utilities. The top line there of
- 11 December 1, 2022, through November 30, 2023,
- 12 residential, I believe the clearing price there was
- 13 | 106.47. And if you scroll down two lines for the
- 14 | same time frame for small commercial, the clearing
- 15 price is listed as 102.82.
- 16 A. Yes. That is the only instance where it
- 17 | is lower. Everywhere else I see it's -- within a
- 18 particular zone between the classes it's consistently
- 19 higher.
- Q. But that's the only instance on this
- 21 | chart, correct?
- 22 A. There are others like where you have -- I
- 23 mean, the table has the summary of all the
- 24 | residential clearing and commercial clearing prices.
- 25 | That PPL -- the one term is the only instance where

it is lower. Everywhere else the small commercial prices are higher than residential prices for the same term, zone, yep.

- Q. On page 25, the prior page, line 17, you use the phrase apples to apples, correct?
 - A. Uh-huh, yes.

2.1

- Q. And in this instance are you generally okay defining that phrase as comparing two things that are generally very similar or almost the same?
- A. It's more akin to making sure that you are comparing the prices by taking the underlying components that are being fixed and coming up with that price.
- Q. Are you aware that the Ohio PUCO hosts a website called Apples to Apples that allows customers to apply CRES plans based on different criteria that could be sorted and filtered?
 - A. Yes.
- Q. Is it also fair to say that your testimony does not attempt to quantify the differences in regional pricing or the different pricing elements between Ohio and the Pennsylvania prices outlined in this chart?
 - A. Could you repeat the question, please?
 - Q. Yes. Your testimony does not attempt to

quantify the differences in either regional pricing or pricing elements between those represented in Figure 3 on page 26 and Ohio clearing prices, correct?

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- A. By quantify, if you mean a dollar per megawatt-hour number, I don't do that, but I do get into detail the methodology that any knowledgeable person can basically add up to come up with the numbers themselves, so in a way I quantify it more verbally, but I don't do it numerically.
- Q. And without the numeric calculations that you just referenced, it would be unfair to say that the prices represented in the chart could be compared to an apples-to-apples comparison to any Ohio price, correct?
 - A. Sorry. Say the question again.
- Q. You stated in your prior answer that you have not numerically done the calculations to make the numbers comparable, so at this time with the information presented in your testimony, it would be unfair to make an apples-to-apples comparison between prices in Figure 3 on page 26 and Ohio clearing prices, correct?
- A. I would disagree with that because I give you a detailed description of how you can go about

doing the calculations and where you can get the necessary data to come up with those numbers, so I think I provide enough detail to actually do the comparison. Ο. But you did not do the comparison in this

- testimony, correct?
 - Α. I have described it.
- Q. But you did not do the calculation, correct?
- I did the calculations. I just did not 10 Α. give you the numerical number here is what I said. 11

12 MR. BETTERTON: Thank you, your Honors.

13 I have no further questions.

14 EXAMINER SEE: Ms. Walke?

15 MS. WALKE: No questions, your Honor.

16 EXAMINER SEE: Okay. Mr. Kurtz?

17 MR. KURTZ: No questions, your Honor.

18 EXAMINER SEE: On behalf of OELC?

19 MR. PROANO: We do have some questions,

your Honor. Thank you. 20

2.1 EXAMINER SEE: Okay.

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23 CROSS-EXAMINATION

24 By Mr. Proano:

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25 Q. Good morning, Mr. Indukuri. My name is David Proano from Baker & Hostetler. I represent
Ohio Energy Leadership Council. Under the current
CBP auction system, isn't it true that the SSO load
suppliers bear all the risk of any load migration
that occurs during the delivery year?

2.1

- A. They do bear all the risk of migration, yes.
- Q. Under the proposals that you are advancing, namely, the 8 percent band proposal, you shift some of that risk to the customers, correct, under that proposal?
- A. No, it does not shift the risk. What it does is it creates a market design construct wherein the customers do not have to pay for the potential risk of customer migration because suppliers routinely pricing the product would have to take into account the potential costs and incorporate that into their bids.

So in a way it would actually reduce the risk that the -- that the customers would be exposed to in terms of the excess costs that they are paying today which they wouldn't under the proposal that I have.

Q. Let's unpackage your answer because you are making an assumption, correct? You are assuming

that if your 8 percent band proposal is adopted, there would be lower priced SSO provided to Ohio customers, correct?

2.1

- A. Under -- so we have to keep the commodity price comparable between the two. What you have today versus the proposal we have, assuming you are doing it in the same commodity price environment, yes, you will get a lower price to the Ohio customers.
 - Q. Okay. That is your theory, correct?
- A. It's not a theory. It's basically think of risk in terms of what a supplier is exposed to and if the magnitude of that risk is limited or is well defined, suppliers can incorporate that into their pricing and thereby that will result in a lower cost.
- Q. Okay. But there is going to be some risk shifted to the customers if you get another event that causes large scale load migration as we saw on the May -- June 2022 through May 2023 delivery year meaning that if there is a large shift in SSO load that breaks that band, then outside that band those customers are going to pay real-time market prices essentially, correct?
- A. So there -- there is two things I would mention there. One, there is a very robust

competitive supply market for customers in Ohio so they don't have to take their supply from the SSO.

They can choose supply from suppliers such that they are not exposed to those real-time prices, so they are not really paying for that cost.

- Q. Yeah, but you are assuming.

 MR. SETTINERI: Objection. Can he finish his answer, please?
 - Q. Are you finished?

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A. Yeah. I mean, so that's the one. The second aspect of it is that it is contingent behavior that you are essentially referring to. Today in the current SSO construct, customers are already paying for it whether it happens or not, so in the proposal that we have, there could be a potential that if a customer switches to SSO and the band is exceeded, they would basically be exposed to real-time prices.

But because of that, like I explained earlier in my answer, there — the suppliers will provide lower prices both because of the risk being defined and also you'll have potentially more suppliers because of the risk being defined to participate in the auction and more competition generally results in lower prices to customers. So in a way I don't see why customers are exposed to

higher risk in that band.

- Q. Okay. Let me unpackage that answer too. You're saying, well, there's no risk on the customers because they can always go to the competitive marketplace to buy generation. That's your response, correct?
 - A. That's one part of that.
 - Q. That's one part, correct?
 - A. Yes.
- Q. So why do you even need any kind of fix to the SSO market in the first place? Isn't that option available now meaning the SSO market price right now is high compared to the real-time market price, correct?
 - MR. SETTINERI: Objection, multiple -- I don't even know what that question was. Multiple compound questions and I also object on the basis we are getting close to argumentative on a lot of these questions.
- MR. PROANO: Let me rephrase it.

 EXAMINER SEE: Okay.
- Q. (By Mr. Proano) Customers right now have
 the option to shop for their generation service,
 correct?
- A. But the SSO load is not zero.

Q. No. I am asking you a question. Right now in the State of Ohio, any customer can shop for their generation service, correct?

A. Correct.

- Q. Okay. And right now if someone is on the SSO and they don't like that price, they can go out and buy competitive generation service, correct?
 - A. Yes.
- Q. And you are saying, well, my proposal doesn't introduce additional risk because they can always go out and shop for power. That's what you are saying, correct?
- A. That was in response to your question that a customer is coming to SSO causing a triggering of the band going in excess of the 5 percent. That's why I gave the answer I gave you because that's how your question was phrased. Customers are coming into SSO, right, and the result of which is that the band has been exceeded.
- Q. But if right now the SSO prices are too high and a customer has the option of getting lower power in the marketplace, they have that option right now, correct?
 - A. They have the option, yes.
 - Q. Now, if you look at page 20 of your

testimony, lines 11 through 12, you talk about your 8 percent band proposal.

- A. Can you give --
- Q. Sure. Page 20, line 11 and -- lines 11 and 12. You propose an 8 percent band where the SSO load suppliers essentially must serve full requirements of that tranche within 5 percent above that initial threshold or 3 percent below, correct?
 - A. Correct.

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- Q. Are there any other states where you are a portfolio manager where they have a 5 percent and 3 percent type band?
 - A. They have a megawatt band.
- Q. Okay. That's not my -- that's not my guestion.
- MR. SETTINERI: Object again. He hadn't finished his answer, please.
- 18 Q. Okay. My question is --
- MR. SETTINERI: Can he finish his answer?
- 20 EXAMINER SEE: Just a moment.
- 21 Mr. Indukuri, had you finished your first answer to
- 22 Mr. Proano's first question?
- THE WITNESS: No, not completely.
- 24 EXAMINER SEE: Okay. Proceed.
- A. So there are multiple states in PJM where

there is a volumetric threshold. The threshold is in megawatts but that's translatable in terms of percentages. They are equivalent mathematically speaking.

- Q. Okay. Is there any other state where you are a portfolio manager for Constellation that uses a percentage type band that you are proposing? Not megawatt, percentage.
 - A. They are equivalent.

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- Q. That's not my question. Is there a state that uses percentages because that's what you are proposing is a percentage? Is there any other state on those listed on page 1 here of your testimony that uses a percentage?
 - A. Not exactly a percentage.
- Q. Now look at the states on page 1 of your testimony. As the portfolio manager responsible for these SSO auctions for Constellation, you must be familiar with the different auction rules and market environments in these various states listed on pages -- page 1, lines 10 through 12, correct?
 - A. Yes, I am.
- Q. Okay. Let's go through each one. Does
 Pennsylvania have any kind of band or cap on SSO load
 obligation?

- No, but Pennsylvania procures by class. Α.
- Does Delaware have a band or cap on SSO Q. load obligations?
 - Yes, they do for certain classes. Α.
 - Q. And what is that?

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- MGS, LG -- LGS, and GS primary. Α.
- Which is -- are those residential or are Ο. those commercial?
- Α. They are predominantly commercial. RCI class doesn't.
- 11 So in Delaware the commercial classes do Ο. 12 have band limits of some kind and what are those band 13 limits in Delaware?
- 14 It's a 5 megawatt on a 50 megawatt block, Α. 15 if I recall correctly.
 - How about in New Jersey? Does New Jersey Ο. have any caps or percentage bands of any type for SSO load suppliers?
 - They don't have any on the -- but their large industrial class is procured separately, and the large industrial class has an energy passthrough, so you don't really need balance because you are not fixing energy.
- Q. But they don't have specific bands in New 25 Jersey. They just have separate classes auctioned

off separate, correct?

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- A. But the fact that you are not procuring energy precludes the requirement for bands.
 - Q. So if you proceed --
 - A. That matters -
 EXAMINER SEE: Just a moment.
 - Q. I'm sorry.
 - A. That matters because if you are not procuring the energy portion of it, why do you need bands?
- Q. Okay. So if you procured energy separately for the industrial class, would you say then you don't need bands any more?
- A. You are mischaracterizing what I stated.

 In New Jersey the large industrial customers' energy
 is a passthrough.
- Q. Okay. Thank you. How about in Maryland, any bands or caps on SSO load obligations?
- 19 A. Yes.
- Q. And what are those?
- A. It's on all classes. It's 5 megawatts on a 50 megawatt block and 3 megawatts down on 50 megawatt block.
- Q. And if you translate that into percentages, it's essentially 10 percent and

- 6 percent, correct? 10 percent up and 6 percent down, correct?
 - A. Yes. But the market is Maryland.
- Q. How about D.C.? Any band or caps on SSO load obligations?
- A. I don't recall on the top of my head, but
 I think they do. I need to look at the contract
 before I can --
- 9 Q. You don't recall sitting here
 10 specifically today?
- 11 A. Yes.

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- 12 Q. How about Massachusetts?
- A. Massachusetts has again a class-based procurement. There are no bands.
- 15 O. How about Rhode Island?
- A. Class-based procurement, no bands, the terms are different. They are short -- very short terms. It's only a six-month procurement in all of the New England states, and New England is a completely different market than PJM.
 - O. How about Connecticut?
- 22 A. Same answer, six months.
- Q. New Hampshire?
- A. By class, six months procurement by class.

- Q. No bands in New Hampshire?
- Α. No bands.

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- And Maine? Q.
- It's 12-month procurement by class, again Α. energy passthrough for large commercial customers and industrial customers.
 - Ο. But no bands.
- Α. They don't procure energy so no bands, yes.
 - And no caps in Maine either, correct? Q.
- 11 Α. No.
- 12 So how did you come up with 5 percent and Q. 13 3 percent if there is no comparable state?
- 14 It is specific to Ohio. Ohio is a state 15 where -- the only state where you have a 16 slice-of-system procurement which combines all 17 classes and procures them as a single procurement.
- And then you also have a robust government 19 aggregation market in Ohio which exposes suppliers to
- 20 incremental risks because government aggregators can
- 2.1 leave at any point in time. The supplier is left
- with hedges that they have to liquidate at 22
- 23 potentially losses to them.
- 24 And also the fact that recently we have
- 25 seen through behavior of government aggregators,

specifically NOPEC, they have dropped customers to SSO, and all of these are risks that suppliers factor in into their prices and to give better price or a price that is better reflective of the risks and such that the customers do not get extremely high priced because of all these risks.

That's why we proposed -- or I proposed the bands such that you are allowing customers to move organically in and out of the SSO, yet at the same time you are not -- you are providing suppliers with sufficient certainty that they don't have to incorporate a huge risk premium into their SSO prices, so customers benefit.

- Q. Did you come up with the 5 percent up, 3 percent down number yourself?
- A. I did look at the data and that was the proposal, yes.
 - Q. That -- those numbers came from you?
 - A. Yes.

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Q. So what happens if that 5 percent band is exceeded? I understand that 8 percent band, it can move down, right? PLCs move down, the whole band can move down. So what happens if you have a large scale of migration of that and that 5 percent cap on the upper end is exceeded? How does that energy get

priced and how do customers on SSO pay for that excess energy?

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A. So I would like to answer it in two parts. The first part is the presence of the -the -- I call it volumetric threshold actually would introduce behavioral changes in the customers, specifically the savvy industrial customers such that they know for a fact now that if they move into SSO, there's volumetric limits, so they would actually shop with suppliers and try to find product that would meet their requirements on the second part, if the threshold gets exceeded, the excess energy gets settled at real-time prices.

And here I would like to make a distinction. Ohio has multiple procurements for any given planning year, and the threshold exceedance could potentially happen in one of these and not all of them because the threshold is set for each individual procurement. So for that let's -- for example, say there is three procurements. Then in one of them it exceeds. Then that excess energy is settled at the existing PJM prices in real-time or day-ahead and that cost is then calculated and you collect it from the SSO customers through like a reconciliation mechanism on their bill for total cost

of the SSO that AEP would potentially see.

- Q. So the customer that's on SSO when that 5 percent threshold is exceeded would then pay real-time market prices for that excess energy that would appear on their bill from AEP Energy, correct -- or Ohio Power Company, correct?
 - A. Correct.

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- Q. Under your proposal, does AEP procure that excess energy, or do the SSO load suppliers procure it and make a financial settlement with AEP?
- A. The way I think about it it would be a financial settlement.
- Q. Okay. Isn't it true that the current SSO prices are relatively high in real-time for market prices?
 - A. Sir, could you repeat the question?
- Q. Sure. Isn't it true that today the SSO prices available in AEP territory are significantly higher than market prices?
- A. I don't know what the real-time prices are going to be in the future, but for the past few months I would agree, yes.
- Q. Doesn't that price differential provide an incentive currently for customers to shop further electricity with a competitive supplier?

A. It does provide an incentive, but looking at the load data I do in my role, I don't see a lot of change -- I mean, specifically when it comes to residential customers, you look at the historical load of AEP of SSO residential customers, there's been a slight uptick, but then it's steady at close to I think about 800 megawatts, give or take, so that tells me that the existence of supplier offers is not necessarily a driving factor, but these customers are actually paying higher prices because they stay in the SSO.

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Q. Do you believe that if your proposal is adopted, that that would somehow encourage these customers to still remain on SSO to go shop for generation service.

MR. SETTINERI: Can we just clarify which proposal?

MR. PROANO: Yeah, the 8 percent band.

- A. Could you repeat the question, please?
- Q. Sure. What -- do you feel your 8 percent band proposal would somehow encourage residential customers who don't shop to go out and suddenly start shopping?
- A. I mean, customer shopping is a customer-by-customer behavioral decision. My

- proposal, however, actually provides them a competitive price reflective of the risks that are inherent for that class and provides them lower price than what currently is being priced into SSO.
- Q. That's not my question though. My question is do you believe your proposal would encourage customers to shop for generation service if, for example, those bands are exceeded under your proposal?
 - A. I don't know the answer to the question.
- Q. Let's look at your customer class proposal. And you -- you -- at least two classes, a residential or a residential with a perhaps small commercial, correct?
 - A. Yes. Yes.
- Q. Now, what happens with the industrial/large commercial customers under your proposal?
 - A. They would be a separate class.
- Q. And in your experience, are there other states where you are portfolio manager that have separate classes for a large commercial or industrial customers?
- 24 A. Yes.

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Q. All right. Let's look at page 1 again of

your testimony. Okay. Pennsylvania has -- do have separate classes, correct?

A. They do.

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- Q. Okay. Can you tell me the separate classes and how they are treated?
- A. They are residential, small commercial, and large industrial/commercial.
 - Q. The large industrial/commercial, how are they treated in these auctions? Are they fixed price? Passthrough? Real-time? What is the mechanism?
 - A. They are energy passthrough, but the ancillary, capacity, transmission is fixed, and specifically in FirstEnergy utilities in Pennsylvania in the case of PECO, it's energy passthrough.

 Capacity, RECs, and ancillary is fixed. It's the same in the case of PPL.
 - Q. So energy passthrough means the large industrial or large commercial customer pays the real-time market price, correct?
 - A. Correct.
 - Q. How about Delaware, what occurs there?
- A. Actually it could be real-time or day-ahead. It depends on but that's PJM prices.
 - Q. But it's market prices, correct?

A. Correct.

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- Q. How about Delaware?
- A. Delaware has, like I told you earlier in answer to the bands, the MGS, LGS, GS primary, they all have fixed price.
- Q. And the industrials -- I don't know those acronyms for Delaware. Can you break those down for me please?
- A. I consider GS primary as your equivalent of industrial/large commercial so general service primary.
- Q. And those -- those auctions, are they for a fixed price, or they are like a passthrough like Pennsylvania?
 - A. Fixed price.
- Q. And how about New Jersey, any class -- class auctions?
- A. Yes. They have RSCI which is a combination of residential, small commercial, and then they have large commercial/industrial customers with an energy passthrough product fixing ancillaries and -- ancillaries, capacity, and RECs.
- Q. So New Jersey is similar to Pennsylvania for large industrial/commercial, real-time energy prices essentially.

- 1 A. Yes.
- Q. How about Maryland, class auctions?
- 3 A. Yes.

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- Q. How about the industrials and large commercial, how are they treated?
- A. They have fixed price to my knowledge.

 7 It's called type II.
 - Q. Is that passthrough or fixed?
 - A. Energy fixed.
 - Q. D.C., any class auctions?
- 11 A. Yes. RCI, large commercial, large 12 commercial energy fixed.
- Q. Massachusetts?
- A. Three-month procurements for industrial customers fixed price.
- 16 O. And Rhode Island?
- 17 A. Fixed price.
- 18 Q. For large? Are there class auctions?
 - A. There are class auctions. All states, whether it's New England or PJM, other than Ohio, pretty much have some flavor of class auctions.
- Q. Now, if class auctions were introduced in Ohio, do you have a view of what would happen to the industrial or large commercial customer class? Would that go to real-time passthrough, or would that

depend on how the auction is actually played out?

- A. I mean, I don't go into like the recommendations on how the auction ought to be conducted. That would be between the Commission and the auction manager to come up with what the appropriate procurement process and methodology, I quess, would be.
- Q. Okay. Go to Figure 3 in your testimony, please.
- A. Yes.

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- Q. And you see there is an auction result for medium-sized customers. There is only one I see that has medium-sized customers.
 - A. Yeah. That is Duquesne.
- Q. And it's about \$180 per megawatt-hour.

 Do you see that?
- A. Yeah, but focus on the term. The term is winter months.
 - Q. Can you explain what you mean by that?
- 20 A. It's a three-month procurement for fixed 21 price.
- Q. Okay. But it's still \$180 per megawatt-hour, correct? 182 to be precise?
- A. Yeah, but the term matters though. You can't just look at the price independent of the

material.

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Q. I am not asking about the term. I am asking about the price. The price for medium, commercial, and industrial customers for that winter term, you say those three months, is \$182 per megawatt-hour, correct?

A. Yes.

MR. PROANO: No further questions.

EXAMINER SEE: Ohio Power?

MR. NOURSE: Thank you, your Honor.

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CROSS-EXAMINATION

13 By Mr. Nourse:

- Q. Good morning, Mr. Indukuri. I don't think we have met before. I'm Steve Nourse. I represent AEP Ohio.
 - A. Good morning.
- Q. So your testimony here regarding the Stipulation, you have two recommendations, a circuit breaker or tranche band proposal is No. 1, right?
- A. Actually I have multiple proposals. It's not just those two.
- Q. Okay. That's the first one, right?

 MR. SETTINERI: Just object. Asked and
 answered.

Q. (By Mr. Nourse) Do you have a tranche band proposal --

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EXAMINER SEE: Hold on, Mr. Nourse.

Mr. Indukuri can answer the question. The objection is overruled.

- A. I have multiple proposals here in my testimony. We support the descending clock format for AEP Ohio auctions. We support the procurement that is 12, 24, 36 months. We support the capacity price, capacity proxy price, that AEP proposed both in the Stipulation and in the original proposal in the Stipulation actually, not in the original, and we in addition to those three, we are proposing the banding or the volumetric threshold and the class base procurement.
- Q. Okay. Well, go back to my question. I know you are making other recommendations that are already reflected in the current CBP that don't involve any change. I don't want to discuss any of those. I want to discuss your recommendations.
- A. But those are changes from how the CBP currently occurs in AEP.
 - Q. The descending clock auction?
- A. No. The 12, 24, 36 month procurement and the capacity proxy price. None of them exist in

today's world.

- Q. You are not aware of laddering and staggering that's already done for the CBP?
- A. The multi-year procurements has not happened in AEP since PJM RPM auctions have not had a price. The Commission has to my knowledge actually conducted or they've had proceedings where they either postpone the auction until the capacity price was known, or they actually truncated the term such that only for the period that the capacity price was known the procurement happened.
- Q. But throughout the more than a decade now the CBP has used laddering and staggering as a general matter, correct?
- A. In the past they have. In the immediate past they have not.
- Q. Right. Okay. And so your next one was the capacity passthrough. Now, that was in your original direct testimony in response to the Application, correct?
- A. I don't have my original testimony, but maybe I did have it in there.
- MR. NOURSE: Okay. I would like to refresh, your Honor. Can we approach?

EXAMINER SEE: Yes.

MR. SETTINERI: Your Honor, while they are handing that out, I will object to the extent we are bringing in testimony from June which AEP was emphatic about not bringing in testimony from June. MR. NOURSE: We have brought a lot of testimony in from June. EXAMINER SEE: Thank you. MR. NOURSE: I have a specific purpose here. MR. SETTINERI: Your Honor, this testimony has not been admitted by Mr. Indukuri. has not been sworn to it. It has not been presented. It's prefiled testimony. EXAMINER SEE: And we have allowed other counsel to refresh the witness's memory as to what was in their testimony so.

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MR. SETTINERI: Your Honor, if I may just gently push on that, this testimony has not been admitted. It's not his testimony.

MR. NOURSE: I am not going to move for admission, your Honor. I am using it to refresh. I already indicated that.

EXAMINER SEE: Thank you both. Thank you. Go ahead, Mr. Nourse.

Q. (By Mr. Nourse) Mr. Indukuri, do you have

your original direct testimony dated June 9, 2023, in front of you now?

A. Yes.

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- Q. Okay. Can you take a moment to look at your recommendations that were made in that testimony?
- 7 MR. SETTINERI: Again, your Honor, I'll 8 object.
- 9 Q. (By Mr. Nourse) I'll direct you to page 10 6.
- EXAMINER SEE: Your objection is noted,

 Mr. Settineri.
- What page did you direct the witness to?

 MR. NOURSE: Page 6.
- Q. (By Mr. Nourse) You summarize your recommendations there.
 - MR. SETTINERI: Well, your Honor, again, if this is to refresh his memory on the capacity proxy, I think it should be appropriately used in that way versus a broad swath. It's also -- I mean, again, object, relevancy, et cetera.
 - Q. (By Mr. Nourse) And does this help you refresh your recollection that you recommended a capacity passthrough in response to the Application?
- A. The capacity proxy price, yes.

- Q. And so is the reason that you did not include it in your Stipulation testimony that the capacity passthrough and proxy price solution was already reflected in the Stipulation?
- A. I think I do in my testimony make a mention that we support those three provisions.

EXAMINER SEE: What was the last part?

Q. So is the answer yes, sir?

THE WITNESS: The three provisions which is descending clock auction; the 12, 24, 36 procurement; and the capacity price, capacity proxy price.

- Q. (By Mr. Nourse) I am asking you about the capacity passthrough. Is the reason you don't recommend modification on that is because it's already reflected in the Stipulation?
 - A. Correct.

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Q. And similarly you also recommend that the Government Aggregation Standby Rider be rejected in your original direct, correct?

MR. SETTINERI: Your Honor, we are beyond refreshing. This is crossing on testimony that's not been admitted into the record or sponsored by the witness. It's improper. He can -- this is not testimony that's been admitted. Mr. Nourse -- I

should say AEP Ohio made multiple objections to June 9 testimony. It's not being used to refresh. This is being used to cross. And this witness has 3 not taken the stand, and this exhibit has not been marked. He hasn't -- he hasn't presented this 6 testimony. He hasn't said it's been prepared by him or under his direction, but yet he is being crossed on June 9 testimony, your Honor. This is beyond a general refresh.

MR. NOURSE: He is just repeating himself here. Your Honor, I didn't even refer to it in my questions, so I think he can answer my question.

MR. SETTINERI: He is asking about the June 9 testimony. That testimony has not been sponsored by Mr. Indukuri today. It's improper. Ιt doesn't belong in the record.

MR. NOURSE: I think that's already been ruled upon.

EXAMINER SEE: Okay. Mr. Indukuri, you can answer the question. The objection is overruled.

> Α. Can you repeat the question, please? EXAMINER SEE: We can have it read back. Karen.

> > (Record read.)

MR. SETTINERI: Same objections, your

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1 | Honor, for the record.

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MR. DUNN: Your Honor. Over here. I would like to echo Mr. Settineri's objection. I won't get into details. He has already laid it out.

EXAMINER SEE: Thank you, Mr. Dunn.

- A. Correct.
- Q. Do you need the question reread?
- A. I think I just answered it.

 EXAMINER SEE: He just answered it.
- A. Correct.
- Q. Okay. Thank you. I didn't hear you.

 Okay. So in your Stipulation testimony, you advance two additional recommendations, the capacity -- I'm sorry, the circuit breaker and the customer segmentation. Do you know what I mean by those two references?
 - A. Let me clarify.
- 18 Q. Okay.
- A. So by circuit breaker you are referring to the volumetric thresholds, the 5 percent and the 3 percent?
- 22 Q. Yes.
- A. And the segmentation is to conduct the
 SSO procurements by procuring supply reflecting the
 risk of the underlying customer class?

Q. Yes. And those two recommendations are the same as they were in your direct testimony, and because the Stipulation did not adopt them, you are recommending that it be modified for those two, correct?

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MR. SETTINERI: Your Honor, I have to object again emphatically. This is improper. We followed your order. We submitted Stipulation testimony in adherence to the order. We modified our testimony to fit it. This is clearly intended to bring in direct testimony to show a change in position is what he is trying to show and essentially trying to disclose settlement discussions through this cross. That's what I see here, but again, it's referencing testimony that's not been submitted is improper. It's not relevant.

MR. NOURSE: Disagree, your Honor. I am certainly not getting into settlement. I'm showing that his position hasn't changed from the beginning which I think is -- is relevant, and even though half of his recommendations were adopted in the Stipulation, he still wants the other half to be modified through Commission order. I think that's a relevant point.

MR. SETTINERI: Your Honor, again, we

followed your order.

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EXAMINER SEE: Mr. Nourse, you could focus on the two provisions of his testimony that you want to challenge, and we can move on. You've made your point.

- Q. (By Mr. Nourse) Okay. Mr. Indukuri, so on page 7 of your testimony, you talk about in line 10, your recommendation for AEP Ohio and Ohio in general should adopt competitive procurement methodology that meets the needs, et cetera, et cetera. Do you see that?
 - A. Yes.
- Q. So your recommendation here goes beyond
 AEP Ohio; is that correct?
- A. No. In the testimony it's specific to
 AEP Ohio.
- Q. So why did you say and Ohio in general right there?
 - A. Because the SSO procurements are similar across all Ohio utilities.
 - Q. And is it your understanding that

 Constellation has made similar recommendations in

 generic industry proceedings, comments in other

 dockets?
- 25 A. We have, but I believe that making that

recommendation here in AEP Ohio's ESP case is the right forum because this particular proceeding focuses specifically on AEP Ohio customers and AEP Ohio load which has a bearing to the proposals that we are making here because the SSO agreement that we signed is specific to each utility, and the terms and conditions that govern suppliers like us are specific to each utility.

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- Q. Are you aware that the Stipulation also -- the signatory parties recommend that the Commission would have continuing jurisdiction for other SSO matters and dockets outside of this case?
- A. Yes. The Stipulation mentions it; but, like I said, the proposals we are making are like the data that I present specifically on the customer migration trends in Ohio -- the auction clearing price, they are specific to AEP Ohio and that is the reason why we are proposing it here, because like I said, the SSO agreement that governs the suppliers is specific to AEP Ohio. So having it here in the ESP proceeding is the best forum to address all the necessary changes such that the customers eventually end up benefiting from the proposals we are making here.
 - Q. Recognizing that's your opinion, you also

agree that the Stipulation framework would facilitate these two recommendations being considered in other dockets as well, correct?

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- A. I mean, the customers in AEP Ohio are paying pretty significantly increased SSO price and providing relief through the proposals we are making here is appropriate to do it here than when any future docket that may potentially be considered or not considered.
- Q. So you don't recognize that the Stipulation framework would facilitate consideration of these two recommendations in other dockets?
- A. It recognizes it, but I don't know if those dockets would ever be considered or not. I mean, like the customers are paying exceedingly high prices for the risks that they are essentially not causing, and we are providing the proposals to address that market inefficiency such that customers would benefit from the proposals we are making.
- Q. Let me ask you a couple of questions about Constellation and their activities in Ohio generally in the competitive market. Does Constellation or any of its affiliates operate a retail CRES entity in Ohio?
 - A. Yes, Constellation NewEnergy.

- Q. And Constellation also participates as an auction manager -- I'm sorry, auction supplier for CBP auctions for the four electric distribution utilities?
- A. Yes, we do participate in all the SSO auctions in Ohio.
- Q. So you participate in the wholesale and the retail markets in that sense in Ohio?
 - A. Yes, we do.

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Q. Is more of your business in the wholesale auction supply or in the retail competitive market?

MR. SETTINERI: Object, your Honor.

Calling for confidential information. Frankly I don't think it's relevant.

MR. NOURSE: I think you could determine it based on public records and what you file with the Commission. And I am just asking a very high level.

18 I don't think that's competitive.

EXAMINER SEE: Go ahead, Mr. Settineri.

MR. SETTINERI: Yes, we do view it as competitively-sensitive information.

EXAMINER SEE: The objection is sustained.

Q. (By Mr. Nourse) Okay. Earlier you said in questions to Mr. Proano in response to his

questions that under your band proposals the real-time pricing that would result from the band being exceeded or broken would cause customers to either come back to a CRES from the SSO or consider -- it would be a disincentive going back to the SSO because they would know the result of the band. Do you recall that?

MR. SETTINERI: Object to the extent it mischaracterizes testimony. You can answer.

MR. NOURSE: Your Honor, I think the witness can answer the question without continual interruptions.

- A. Yeah. I don't think you characterized my answer correctly.
- Q. Okay. I think you were speaking about an industrial example where you said the industrial customer would consider the fact that the band would be broken as they would make a decision to -- whether or not to go back to the SSO. Do you recall that?
 - A. Yes.

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- Q. And so that would be a disincentive for that customer to go back to the SSO if they consider your band proposal and how it could be broken if they do go back, correct?
- A. I would be speculating because, I mean, I

don't know what individual commercial/industrial customer would make a decision. I mean, they would choose to -- they could choose to get their supply from SSO. They could choose to shop with the CRES, so I don't know.

2.1

- Q. But to follow through the example you were speaking of, an industrial -- a large industrial customer would be large enough to break the band let's say by themselves if they come back to the SSO; is that what you were referring to?
- A. No. I mean, the large industrial customers are a very diverse group. Like, I mean, their sizes could vary from like really minimal quantities to like huge quantities in terms of megawatt-hours of usage. So it's -- I guess your assumption that an industrial customer would result in the threshold being exceeded I don't think is the right way to think about it because of the diversity of the base of industrial customers.
- Q. I was asking you what you meant in your prior answer, sir, so I don't think it was an assumption. But it is true, isn't it, under your proposal that customers would have to consider not only the current price to compare that's set by the auction clearing prices, but they would also have to

consider what would happen if the band gets broken and real-time prices are added on top of that price to compare, correct?

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- Yes. And commercial and industrial -- or large commercial and industrial customers are sophisticated customers. They have the ability to make a decision by taking all the variables into account.
- Ο. But the price to compare would no longer be accurate, would it?
- There is no price to compare for large Α. industrial/commercial customers to my knowledge.
- Q. Okay. So you are using that term as -as what? As the published number that's on the Commission's website?
- I mean, the Commission's website and the Α. Apples to Apples comparison gives you a PTC for residential and small commercial customers. It does not have for industrial customers. It says industrial customers should negotiate with the C&I CRES suppliers in Ohio and gives their addresses.
- Q. Okay. Let me ask you to turn to page 16, Figure 1. So these commercial and industrial customers or load in your Figure 1 since November 2022 approximately, the numbers spike up, so

those customers knew the price they were going to pay when they came back to the SSO at that time, right?

A. Yes.

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- Q. And if under your proposal they wouldn't know for sure what price they would pay if they came back to the SSO, correct?
- A. They have the means to make a decision because they can take the SSO price into account and the volumetric thresholds that we are proposing.
- Q. So they could take into account data, but they wouldn't have a set price like they would have today or under the chart in Figure 1 they did have at that time, correct?
- A. A customer's price is one variable that industrial customers take into account when making their energy decisions, so they have the necessary information to basically make a decision one way or the other.
- Q. That wasn't my question though. Do you know the answer to my question?
- A. I think I answered the question, but I will restate it. The customers have the necessary information to make a decision.
- Q. Okay. In November 2022 those industrial customers knew what price they would pay through a

specific term that was already set for the SSO price, correct?

A. Yes.

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- Q. And under your proposal they would not have that same level of certainty as to what they would pay under the SSO, correct?
- A. I mean, they know the price. There is just an added qualifier to that price.
 - Q. There is an added question mark, correct?
- A. It's not a question mark. It's well defined. I mean, it's basically the volume is defined as to what up to that volume you will get that price. Beyond that volume you are exposed to market prices.
- Q. And you don't know that at the date that you make the decision. You don't know whether that's going to be broken or what the future market price will be during that period, do you?
- A. We never know what future market prices are. I can't tell you today what future market prices is going to be.
- Q. But under your proposal the answer is yes to both of those questions?
 - A. What are the two questions?
 - Q. You don't know whether the band's broken,

and you don't know the future market price at the time you switch back to the SSO.

MR. SETTINERI: I am going to object.

Asked and answered.

EXAMINER SEE: No, it was not.

You can answer the question,

Mr. Indukuri.

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- A. I would say maybe. I mean, I can't really answer.
- Q. Thank you. With respect to slice-of-system auction products, would you agree that's a blended price or an average price of the different types of load shapes that are reflected in a slice-of-system tranche?
 - A. The blending of loads is taken into account, yes, but the price that is provided is the same across all the different customer classes.
- Q. Right. So it's an average or a blended price that everybody pays under a slice-of-system approach?
 - A. I wouldn't say an average. Blended, yes.
- Q. Okay. So when -- if you -- if you segment the auction products into customer classes, some classes will win, some will lose as compared to slice-of-system in a given auction, correct?

A. Could you clarify what you mean by win and lose?

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- Q. Have a higher price or lower price than the auction clearing price for a slice-of-system product?
- A. So to the extent that the proposals that we are -- the proposals that we have here are adopted, customers, all classes should see a uniformly -- uniformly reduced SSO prices because today in the SSO procurement, suppliers are having to take into account the risk associated with unexpected customer movements which with the threshold proposal we have that is well defined. So the risk being well defined helps supplier competitive prices, so I would think they would all benefit.
- Q. So your proposition is that each customer class will get a lower price than the slice-of-system that's blended, but when it's blended, it's a higher rate; is that what you are saying?
- A. No. I am saying that the proposals being adopted will result in a lower price compared to what you are currently having for the SSO price in the recent procurements.
- Q. Well, first of all, my question is about the slice-of-system versus segmentation. I don't

want you to talk about other proposals. I am talking about one proposal and the effect of it, okay?

A. Uh-huh.

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- Q. All right. So are you saying for slice-of-system if we are to do an auction today and -- two auctions, one is slice-of-system and the other one is customer segmented, is it your proposition that all the segmented customer prices would be lower, let's say all three of them, residential, commercial, industrial are going to be lower than the slice-of-system auction done today?
- A. I mean, it would really depend on the underlying load. You cannot really -- it will -- because, I mean, the costs that a supplier provides is based on the customer characteristics of the load at that point in time.
- Q. In my example the auction was done on the same day with the same market conditions. I am trying to understand what you said about all classes benefiting from the segmentation as it relates to the blended rate that we talked about earlier.
- A. Yes. I said that in conjunction with the threshold -- volumetric thresholds and you said -- you told me not to consider the volumetric thresholds, so my answer would change.

- Q. Okay. So under the customer class segmentation proposal, you would not expect individual customer class prices to be less than the blended slice-of-system price if we did an auction -- we did two auctions on the same day; is that correct?
- A. They would get different prices. I cannot really comment on what those price levels would be. Even though you are conducting an auction on the same day, the customer load characteristics that are going into determining that price are -- they vary every day, and unless I know what the underlying load factor, for example, of the customer is, I can't really opine on what -- whether they are below or higher.
- Q. Okay. But going back to my original question on this, again, sticking with the segmentation proposal only, whereas the slice-of-system is a blended price that has all the load profiles in there mixed together, the individual customer segmentation will separate some of those load profiles into their classes, right?
 - A. Uh-huh.

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Q. And so would you agree that some of the classes would be lower than the blended slice-of-system price and some would be higher; is

that what you would expect?

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MR. SETTINERI: Just object to the -- clarify the answer but what classes are we talking about? That would be helpful for the record.

- Q. (By Mr. Nourse) Feel free to clarify it in your answer.
- A. Yeah. I mean, you could have some classes getting lower than the blended price and some higher than the blended price.
- Q. Okay. Now, let's talk about on page 12 in the answer that begins on line 11 you talk about some of the risks that -- of serving default service load today, correct?
 - A. Yeah.
- Q. Excuse me. So is it -- would you agree that different suppliers have different strategies for managing the risks as they bid in SSO auctions?
 - A. Potentially, yeah. I don't know.
- Q. Would you agree that different bidders have different tolerance for risk as well?
 - A. Again, I don't know.
- Q. You don't know? Is it your position that all bidders have the same risk tolerance and strategies for dealing with risk?
- A. I can't opine about the other suppliers.

I mean, that's not how we approach auctions. We think about how we consider the risk, and we approach it based on our view of the risk.

- Q. And in your experience you never learned about other competitors' risk strategies or tolerance?
- A. Like I said, I don't think about others' risk tolerances when we are participating in an auction. We look at it from what the characteristics of the load are, what they think the risks are, and price them appropriately.
- Q. I wasn't asking about how Constellation does -- I wasn't asking about your strategies. I am asking about your knowledge of competitors in that high level question I asked.
 - A. My answer would be I don't know.
- Q. Okay. Now, on page 13 you're talking -in the top half of the page or so, you are talking
 about how things changed, I guess. I think you are
 referring to 2022; is that correct?
 - A. Yeah.

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Q. Okay. And then in line 8 through 11, you say that "This occurs because during times in which there are higher prices in the energy market, customers will explore and return to default service,

if a lower-priced option, after their agreement with their CRES supplier has ended or potentially terminating their CRES agreement early." Do you see that?

A. Yeah.

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- Q. So is that a good thing that the -- in your opinion that customers have the option of the SSO in circumstances where it's a lower price than the CRES offers?
- A. It's -- I think the SSO price that reflects the risks appropriately is the best option for customers because it helps customers make a decision based on all the risks that are inherent at that point in time. And, you know, that's how I would answer it.
- Q. Yeah. So at some times CRES prices may be lower than the SSO and vice versa, correct?
- A. Again, as long as the risks are appropriately reflected, that is the appropriate price that the customers can take into account when making a decision.
- Q. And that's a benefit to have competitive choice including whether to go back to the SSO if that's a more favorable price, correct?
 - A. No, because if customers basically move

into the SSO and that behavior is unpredictable, then that risk is appropriately priced by suppliers, and under the current construct, everyone, even the ones that are not causing that risk, are paying for it.

So everyone actually will suffer when customers migrate in and out of SSO without any limit because, I mean, suppliers have to pay the cost associated with that movement by appropriately buying more hedges or buying existing hedges, and it's a cost that then is passed on to the customers.

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- Q. Well, whether they buy another hedge or not is dependent on what they originally covered their tranches with in terms of original hedges or transactions, correct?
- A. Yeah. I mean, any supplier would have a view, and based on that, they would hedge their load.
- Q. And those supplier views would be different, correct?
- A. Again, I cannot answer that. I don't know what other suppliers' views of risks are.
- Q. You don't know that they would all be the same, correct?
 - A. I just don't know.
- Q. Okay. On page 14 you talk about some of the unique risks in Ohio, and one of those is

government aggregation, right?

A. Yes.

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- Q. And do you propose a solution for the government aggregation risk in your testimony?
- A. Yes, the volumetric thresholds.

 Basically the volumetric thresholds that we propose are in my opinion very robust and market-based approach to mitigate for any potential risks that suppliers could be exposed to because of government aggregation at the same time not restricting or basically enabling the objective of Ohio to encourage government aggregation.
- Q. Okay. And putting customers that get defaulted from aggregation into a market procurement would be another option; would you agree?
- A. That's what the volumetric threshold effectively does.
- Q. Well, I am saying that a specifically tailored where you actually take the customer load and put them in a market procurement as opposed to the band -- your band circuit breaker would take any load that exceeds coming back to the SSO, right? It wouldn't have to be related to aggregation; am I correct?
 - MR. SETTINERI: Objection as to

- relevance, your Honor. I believe Mr. Nourse is getting at something that's already been withdrawn with prejudice.
- 4 MR. NOURSE: Not at all, your Honor.
- 5 | Exploring his testimony as I just demonstrated.
- 6 EXAMINER SEE: The witness can answer the question.
 - A. Could I request you to repeat your question, please?
- Q. Okay. Well, I asked you about aggregation on page 14.
- 12 A. Yeah, yeah.

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- Q. And then I asked you your answer was your band proposal addresses it, and so testing your answer with that, if -- and I am asking you your band proposal is not limited to aggregation load returning. It's any load that returns to the SSO could break the band, correct?
 - A. If you are continuing with the slice-of-system approach, yes.
 - Q. Well, even if you did customer segmentation, your -- your band proposal would not be limited to the aggregation load, correct?
 - A. Generally, yes.
- 25 Q. And my related question was whether --

the band proposal is not the only way to deal with aggregation load coming back, correct?

- A. Like I said, it's the best market-based approach to addressing it without creating inefficiencies in -- I mean, when suppliers are modeling load, adding more variables makes it harder for them to actually model or predict that risk. And having something that is clear and is market based is a better approach and that's why I think our proposal of banding is clear and superior to mitigating that risk.
- Q. I understand. But it's not -- your proposal is not related to or limited to aggregation, correct?
- A. I said yeah.
- Q. It is? So only aggregation load can trip the band?
- A. No, no. Any customer movements can trip
 the band.
- Q. So your proposal is not limited to aggregation load, correct?
- 22 A. Yes.

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Q. Okay. Now, would you agree that pursuing too many changes to the CBP at one time could be problematic?

A. I mean, here the benefit outweighs any potential with quote-unquote problematic as you characterize it because customers would actually benefit from other prices, and considering the changes that would lower customer costs, I think in the inflationary environment we are in is worthwhile to actually explore and implement.

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- Q. So you don't see any downside to doing any number of changes at the very same time?
- A. I'm specifically referring to my testimony is on the CBP part of the SSO, and the auction manager is well versed, has the technical expertise, experience, and knowledge to do it.
- Q. But your changes are on top of what's already being changed in the -- through the Stipulation, correct?
- A. Again, you have the necessary knowledge, experience, and ability to do it, so just because you have a few other changes does not preclude not doing something that is in the best interests of the customers. I mean, by adopting our proposal I've explained to multiple other questions that have been asked actually will result in a reduction in prices to the customers from where they currently are at and that should be something worthwhile to be considered.

Q. And you -- you agree that the competitive bidding process including the slice-of-system feature in Ohio has worked very well for over a decade; would you -- would you agree or disagree?

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A. I mean, the customer -- the suppliers have been exposed to great risks and the -- I mean, the markets are dynamic. Markets evolve. And as markets evolve, you need to basically design a process that would provide the best outcome to the customers. That would be my answer.

I mean, we know for -- based on the suppliers that are showing up for the CBP SSO auctions and the prices that the auctions are clearing at, it certainly is not working in the best interests of the customers currently.

- Q. So you are saying that it worked well for over a decade, but because of the NOPEC incident last year, now we should make additional reforms; is that a fair summary?
- A. I mean, it's in line with one of the state policies that as markets evolve, you basically have to provide the flexibility to encourage or adapt accordingly.
- Q. Right. But do you disagree with my statement of your position or not?

MR. SETTINERI: Object to the mischaracterizing his answers. He has given his answer.

MR. NOURSE: He didn't answer the question I posed and that's why I was following up, your Honor.

EXAMINER SEE: The witness can answer the question.

Would you like to have it reread,
Mr. Indukuri?

THE WITNESS: Yes, please.

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(Record read.)

- A. No. My answer to your question was that markets are dynamic. Markets evolve. As markets evolve, you essentially improve the design of your markets to provide the best outcome for the customers, so I cannot say one way or the other if the -- that would be the appropriate way I would answer your question. I cannot say anything beyond that.
- Q. But prior to 2022, this incident you are saying that triggered this current discussion, do you agree the slice-of-system and the CBP process in Ohio worked well for customers?
- A. Well, it's difficult to say.

Q. You have no opinion?

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- A. The inefficiency existed, all true. And the market conditions and customer behavior exposed that inefficiency blatantly. And because of that, the recommended changes are being proposed.
- Q. So the inefficiency that you are referencing, is that the migration risk that was built into the clearing price?
- A. It is basically the pricing of distinct customer groups together as a whole and offering all of them the same fixed price, although the cost causation is distinct between the individual groups resulting in inefficiencies. Basically there wasn't an appropriate price signal available for say a residential customer, say a commercial customer, say an industrial customer.
- Q. But your answer seems to relate to the customer segmentation and not the band proposal. So none of the inefficiency of the prior auction clearing prices relate to your band proposal or justify it?
- A. No. They do justify it because when a customer is getting a price signal that is not correlated to his or her underlying load characteristics, they would result -- they would

engage in behavior that could potentially be to the detriment of other customers. The banding proposal effectively mitigates that.

- Q. Well, the banding proposal relates to the migration risk, the level of migration risk that's present with an auction product setting aside whether it's segmented into customer groups or not; would you agree?
- A. But the migration happens for a reason.

 Because you have no limit to the potential -- like,

 one, the price signal that -- the customers are

 responding to a price signal. They are not migrating
 in a vacuum.
 - Q. Okay. But in --

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- A. And what I am saying is that the price signal that was being put out was inefficient.
- Q. Right. But in the prior auctions, let's say prior to 2022, would you agree that suppliers had incorporated a price premium that's based on a migration risk that they perceived at that time for that tranche?
 - A. One of the variables probably, yes.
- Q. And so whether -- just sticking with the banding proposed for now, not the segmentation, whether or not your banding proposal would benefit

customers, retail customers, is dependent on whether that migration price premium based on the migration risks that you agreed was in there is going to be larger or smaller than your 8 percent band, correct?

- A. Could you repeat the question, please?
- Q. Okay. Well, you agreed with me that in the prior 2022 auctions, there was a component in the price, that auction suppliers put a price premium associated with migration risk. Okay. Let's just say that was 10 percent of the price that they bid was based on that risk premium -- or price premium for migration. Are you with me?
- A. I would not agree with the 10 percent so let's keep it general.
- Q. Pick a different number if you don't like 10 percent.
- A. I can't. Sorry. It's tough to assign numbers.
 - Q. Well, you have to place a bid, right?
 - A. Yes.

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- Q. In the auction you have to evaluate and turn out a number, right?
- A. Right. But we take all the historical load data and existing load data into account to come up with a price. I can't sit here and tell you what

that number is.

2.1

- Q. But you came up with your 5 percent and 3 percent. You came up with your 8 percent band.
 - A. Uh-huh.
- Q. Okay. So if -- if actual migration exceeds that and customers trip the band and have to pay real-time prices, whether or not that saves them money in the long run depends on what those embedded price premiums were in the prior regime, right? They could have been lower or higher in your -- your band that you are proposing?
- A. Because we are defining contractually what the exposure to the supplier is, they would actually take that into account and that should result in lower cost to the customers because what you are defining the band being exceeded is a contingent event. It necessarily may not happen at all. If it happens, it would be for a few months or for a procurement of the multiple procurements that end up determining the price for that particular planning year.
- Q. Right. But when you say it should result in a lower cost, you're talking about as long as the -- as long as the load stays within the band, you think it will be lower, correct?

A. No. I mean, because we are defining the band, suppliers know what their risk exposure is so they will always give you a price taking those bands into account which would be lower than what the current clearing prices are always.

2.1

- Q. But what you don't know is, No. 1, whether the band will be broken during the delivery period.
 - A. That doesn't matter to suppliers --
- Q. Let me -- let me finish. No. 1, whether you break the band during the period; No. 2, what the real-time prices will be if and when you do break the band; and those things get added to the price that customers actually pay during the delivery period under your proposal, correct?
- A. Yes. But as I answered in the prior answer of mine, it's a contingent event. It doesn't happen 24/7, every single day of the term. So the benefit that the customers accrue though is that they start off with a lower price for their SSO supply, and the overall benefit from that lower SSO cost would actually be far more beneficial to them than the contingent band threshold being exceeded.
- Q. Well, they start off with a lower price, but you don't know what the final price will be, do

736 1 you?

I mean, the SSO price is the SSO price. Like I said, there will be a financial settlement for that excess energy that exceeds the band.

5 Q. Who pays for the real-time prices when the band is exceeded? 6

> Α. The customers.

Q. SSO customers, correct?

Α. Yes.

All right. Let's move to the Q. contingency -- I'm sorry, the segmentation section of your testimony which starts on page 23.

MR. SETTINERI: Your Honor, if we could do a time check. We've been almost two hours. a break would be good.

MR. NOURSE: Sure. It would probably be a half hour or so. I would say let's take a break.

18 EXAMINER SEE: Okay. Let's go off the

20 (Recess taken.)

2.1 EXAMINER SEE: Let's go back on the

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23 Mr. Nourse.

24 MR. NOURSE: Thank you.

25 Q. (By Mr. Nourse) Mr. Indukuri, I wanted to talk to you about your customer segmentation proposal portion of your testimony starting at page 23. And try to short circuit this a little bit. Can you go to page 25. And in lines 14, 15, you say "As can be -- as can be seen from Figure 3 below, segmenting customer classes results in lower auction clearing prices." Do you see that?

A. Uh-huh, yes.

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- Q. So that's an unqualified statement. Your opinion is that segmenting customer classes will always result in lower auction clearing prices?
- A. I was basically referring to the data that is being presented in the table and making the statement off of that data.
- Q. And is Figure 3 -- the data in Figure 3, that's the only data that you relied on in making that conclusion?
- A. That and, I mean, I work for Constellation dealing with load auctions, so we do look at the various procurements that we participate in and characterize or calculate what the underlying risk is and that informed that statement as well.
- Q. Okay. But so to understand your statement there, I want to rephrase it and see if you agree or disagree. So are you saying based on

Figure 3, that segmenting customer classes resulted in other auction clearing prices for the time period reflected in Figure 3 and for the auctions that are cited in Figure 3? Is that a better way to state that?

- A. Yes.
- Q. So would you agree that segmenting customer classes in auctions may or may not reduce prices for customers depending on market emissions and depending on what customer class the customer is in and other factors? Is that fair?
- A. When you have to compare the prices for the -- for the same product and when procurements have happened in close proximity to one another so that the market conditions are also comparable.
- Q. Okay. And do you -- would you contend that Figure 3 does that or is that just a narrow example that you included in your testimony?
- A. No, the Figure 3 doesn't. And, like I said, it's consistent with our experience of participating in auctions across multiple states.
 - Q. Okay.

MR. NOURSE: Your Honor, I would like to approach and mark AEP Ohio Exhibit 8.

EXAMINER SEE: You may.

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(EXHIBIT MARKED FOR IDENTIFICATION.)

MR. NOURSE: And I'll explain what it is while Mr. Schuler is handing it out.

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MR. SETTINERI: Before that I would like to get a copy, your Honor. Thank you.

EXAMINER SEE: It's coming.

MR. NOURSE: This is a cross-examination exhibit that AEP prepared. The next to last page reflects the same data that's in Figure 3 only it actually has citations and notes that show where the data comes from. And then we've prepared a similar presentation for multiple auction time frames since Figure 3 only relates to one three-month period. And so I want to go over and test the statements that he just made about his experience and the data he looked at to arrive at his conclusions.

MR. SETTINERI: Your Honor, I would just at this time object that there's been no foundation established that the witness has seen the document, is familiar with the document.

MR. NOURSE: I can guarantee you he has not seen it, but I want to ask him questions about it, your Honor.

EXAMINER SEE: Okay. Just a moment.

25 MR. SETTINERI: He's not seen the

document. It's been prepared by AEP. AEP had a chance to put in testimony, did not -- could have put this in with their witnesses, has not, so it's improper to cross the witness on a document he has never seen, he's not prepared, and it's been prepared by AEP Ohio.

EXAMINER SEE: Just a moment.

MR. NOURSE: Certainly not, your Honor.

EXAMINER SEE: Just a moment, gentlemen.

Okay.

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MR. NOURSE: May I respond?

EXAMINER SEE: Go ahead, Mr. Nourse.

MR. NOURSE: Yes, your Honor. This is a cross-examination exhibit. Of course, the witness hasn't seen it, but as I pointed out, the next to the last page is the identical data to Figure 3 which we objected to in our motion to strike based on unsubstantiated hearsay. We did put together the notes that actually support the data, and we used the same sources to draw similar tables, figures, to Figure 3 only for other time periods in the last few years to really look at the data beyond one point in time like the witness did.

And that needs to be explored to -- to deal with his credibility on the statements that he

just made about his experience and the data he used to support his conclusion.

MR. SETTINERI: Your Honor, if I may briefly.

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EXAMINER SEE: Go ahead, Mr. Settineri.

MR. SETTINERI: Yeah. We have no way to validate the accuracy. Again, this is an AEP Ohio document. We don't know who prepared it at AEP. It could have been Mr. Nourse. It could have been anyone. It's highly prejudicial to subject the witness to cross-examination on a document he is not familiar with. It is not a public document.

And so we would object to the use of this document for impeachment purposes. AEP can always bring a witness on rebuttal if it wishes to present rebuttal testimony. It could have presented a witness previously. Apparently it knew what our positions were based on the prior questioning, so we object to the use of this document with this witness.

MR. NOURSE: Yeah, your Honor, it's the same footing that the information was presented in his testimony, only it's not a narrow single data point. It looks at -- it looks at several data points for the last few years to test the credibility of his testimony he's already been allowed to give.

1 EXAMINER SEE: Just a moment.

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Go ahead. Go ahead, Mr. Nourse, and ask the witness some --

MR. NOURSE: Thank you, your Honor.

MR. SETTINERI: Your Honor, if I may, if we are going to cross this witness on a document that we don't know who made, where it came from, whether it's inaccurate or not, I would ask we have at least a two- to three-hour break to allow the witness to look at this document. Again, we don't know who prepared this. He hasn't said.

EXAMINER SEE: Let's --

MR. SETTINERI: So I object to the cross on this document, your Honor.

EXAMINER SEE: So noted. Start with -- let's hear the first question first.

MR. SETTINERI: Thank you, your Honor.

EXAMINER SEE: Go ahead, Mr. Nourse.

MR. NOURSE: Thank you, your Honor.

- Q. (By Mr. Nourse) Mr. Indukuri, you have the document that was marked as AEP Ohio Exhibit 8 in front of you? Do you have it, sir?
 - A. The one that was just handed?
- O. Yes, sir.
- 25 A. Yep.

- Q. Can you look at the next to last page in the packet?
- MR. SETTINERI: Is there a page number on this document?
- 5 EXAMINER SEE: No, there aren't.
 - MR. SETTINERI: Also for the record I don't see any AEP identifiers on this document. I don't know where it came from, your Honor.
 - Q. (By Mr. Nourse) Sir, have you reached the page I directed you to?
- 11 A. Page?

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- 12 Q. The next to last page. It's -- at the top it says "Fixed Price Auctions Fall of 2022."
 - A. Yes.
 - Q. Now, I would like you to take a moment and compare the data and all the information in that table to Figure 3 in your testimony, page 26, and confirm that it provides the same data in terms of auction clearing prices.
 - A. Yes.
- Q. I'm sorry. Was your answer yes? Okay.

 And the notes below the table were added. Are these
 the same sources that you used for the information in
 Figure 3?
- 25 A. Yeah. I think the source is -- I think

- in Ohio I may have gotten mine from the PUCO filings.
- 2 Q. And so all of your sources were public 3 sources?
 - A. Yes.
 - Q. You created Figure 3?
 - A. Yes.

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- Q. And did those sources also have similar data for other time periods for auction clearing prices besides the September through December 2022 that you used in Figure 3?
 - A. Yes, they do.
- Q. Did you examine that data before you created Figure 3 and included it -- excuse me, included it in your testimony?
- A. Like I said, we participate in auctions in multiple states as Constellation. We do look at the results. We participate in them, so we are certainly making decisions based off of prior experience and, yeah.
- Q. But you -- you only included the three-month period listed in Figure 3 in support of your proposition that there should be lower clearing prices based on customer segmentation, correct?
- MR. SETTINERI: Objection to the characterization of the three-month period. Well,

I'll also just object on the record that this document that has been part of AEP Exhibit 3 [SIC] does not include all the information from Figure 3 itself in his testimony. It does not include exact dates for the auctions like Figure 3 does. It also does not include a notes --

EXAMINER SEE: Thank you.

MR. SETTINERI: -- on products for the record.

EXAMINER SEE: So noted.

- Q. (By Mr. Nourse) Mr. Indukuri, to address the three-month issue, your table is labeled "September through December 2022," right, in your Figure 3?
 - A. September through November?
- Q. At the very top under the word
 "Figure 3," it says "September through December
 2022." Do you see that?
- A. Yeah, "PJM Auctions," yeah. Those were the PJM auctions held in that time frame.
 - Q. Okay. But the actual auctions listed in the table go from September through November, correct, the three-month period?
- 24 A. Yes.

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Q. Thank you. Okay. So now I would like to

go to the front page of this exhibit and ask you relative to comparing AEP Ohio auction clearing prices for the stated date to the same Ohio EDUs and Pennsylvania and other companies that are listed, these are the same companies that you listed in Figure 3, correct? Now I am on page 1 of the exhibit.

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MR. SETTINERI: Yeah. At this time, your Honor, I have to object on this line of questioning on this document. Again, this is an AEP Ohio prepared document. There is no witness from AEP Ohio. There has been no identification made who even prepared this document. We have no way to test the accuracy of any of the numbers here, any of the information, and this witness is going to be crossed on a document prepared in-house. It should not be allowed.

He has been able to ask questions on that one expert -- excerpt page. He asked questions about the sources of his data. But for AEP Ohio to bring in a document through this witness that AEP Ohio created for litigation purposes, it's improper. It's not -- there has been no foundation laid this witness prepared it, is familiar with it, and if we -- if he is going to be crossed on the numbers here, we are

going to take a significant break in order for him to go through and verify that -- all the information on every page is accurate. AEP can bring a rebuttal witness in and just do it just as easy since they prepared it.

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MR. NOURSE: Yeah, your Honor. Again, we've established he used the same sources and that information on those same websites is available for other auction clearing prices for other auctions conducted in recent time periods and that he had access to that same information, didn't include it. And so we actually provided this -- the cites and the sources and they are the same sources for all of these -- all of these time periods and I am happy to ask them subject to check.

I want to ask him a few questions per page. I'm also okay with taking a break if they need to review the document, but I do think it's appropriate to test his credibility based on, again, we opposed this table coming in to begin with for the same reasons, and we are at least showing the sources and the citations and testing the statements that he has already been permitted to make on the record that were based on an unreasonably narrow pinpoint set of data.

MR. SETTINERI: Well, the good news is, your Honor, AEP Ohio does not contest the accuracy of Figure 3 now. That's been established which is good. But again, it's not just asking him questions on the sources. It's the dollars, and it's the type of products. There is a lot of work that has to go into that to understanding that. And so, again, if AEP wants to bring this document in and have a witness come to present its side of the story in rebuttal, it is more than welcome to. They could have taken his deposition. AEP did not take his deposition. There is no notice of deposition on the docket. They could have reviewed this in deposition with him. They did not. MR. NOURSE: And I appreciate the options that Mr. Settineri is providing but. EXAMINER SEE: Okay. Thank you both. It's now 12:21. We will take a recess until 1:45. We are off the record.

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was taken.)

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(Thereupon, at 12:22 p.m., a lunch recess

749 1 Monday Afternoon Session, 2 October 16, 2023. 3 4 EXAMINER SEE: Let's go back on the 5 record. 6 And I believe that there is an objection 7 from Constellation that had not been ruled on 8 regarding AEP Ohio Exhibit 8. And that objection is overruled. 9 10 MR. SETTINERI: Your Honor, if I may just 11 for the record. 12 EXAMINER SEE: Go ahead. 13 MR. SETTINERI: As to that objection, AEP 14 Ohio Exhibit 8, there has been no foundation this 15 witness is familiar or prepared for and indeed AEP 16 Ohio admitted that it -- someone within its 17 organization prepared this document. We have no idea 18 as to the validity of any of the numbers, the types 19 of products, et cetera, for the auction periods that 20 are listed. Essentially it would be viewed as 2.1 hearsay --22 EXAMINER SEE: I'm sorry, that the 23 products -- say that part again.

Figure 3, Mr. Indukuri's testimony notes the types of

MR. SETTINERI: So, for instance,

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products that are procured through the auctions.

This document does not show that. So there are a host of issues just in terms of the validity and accuracy and this -- how can this witness testify to a document that he has no way of knowing whether anything is accurate or what information is available? Again, there's no foundation and essentially what they are doing, they are bootstrapping an exhibit that should have been brought in through one of their witnesses so we could cross their witness on the document and the validity and the accuracy of the document. They are trying to bootstrap it to bring it in through our witness, a document they prepared internally. It is not a public document.

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So I would renew my objection, ask the Bench to reconsider that objection, and not allow questioning on this document beyond what's already occurred as to that one page. Thank you, your Honor.

MR. NOURSE: And just to briefly respond, your Honor, I think it's only hearsay to the extent that the original Figure 3 in testimony was hearsay. And I raised that at the time we made our motion to strike. But the witness has already confirmed that these are the same resources, sources that he used,

and that this other data was also available through the same resources.

We also just took an hour and a half break. To the extent he wanted to look at it and confirm any of the data, could have done that. But it's the same information that was presented in Figure 3, just for different time frames. And that's why I wanted to go through it to test his -- the validity and the credibility of his prior statements on the record.

MR. SETTINERI: Your Honor, just on the hearsay issue, Mr. Indukuri prepared Table 3 in his testimony. It is not hearsay. This document is hearsay because it was prepared by another entity, in fact, a litigant in this party [SIC]. That's the difference. That's why it's hearsay.

MR. NOURSE: Yeah. It's data from the same resources that he relied on to prepare Figure 3.

EXAMINER SEE: Thank you both. Just a moment.

And the objection is overruled.

MR. SETTINERI: Thank you, your Honor.

EXAMINER SEE: Mr. Indukuri?

THE WITNESS: Yeah.

EXAMINER SEE: It's on already. Sorry.

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I was trying to check to see if your microphone was on.

Go ahead, Mr. Nourse.

MR. NOURSE: Thank you, your Honor.

Q. (By Mr. Nourse) So, sir, could you turn to page 1 of Exhibit 8 that reflects auction results for the fall of 2019.

MR. SETTINERI: I'll object at this time. There has been no foundation laid that the witness has reviewed this page and is familiar with this page. You have to lay a foundation at least.

MR. NOURSE: I disagree. I disagree,

your Honor.

MR. SETTINERI: It hasn't been asked.

EXAMINER SEE: Mr. Indukuri, how long have you been the Portfolio Manager for Constellation or otherwise working in the competitive bid process?

THE WITNESS: Since fall of 2018, your

19 Honor.

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EXAMINER SEE: I'm sorry?

THE WITNESS: Since fall of 2018.

22 EXAMINER SEE: Fall of 2018?

23 THE WITNESS: Uh-huh.

24 EXAMINER SEE: Okay. All right. Okay.

MR. NOURSE: Shall I proceed, your Honor?

EXAMINER SEE: Yes.

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Q. (By Mr. Nourse) So, Mr. Indukuri, I think we have already established that these resources that are listed on page 1 are the same ones you used for similar data from different time periods for Figure 3. So my question --

MR. SETTINERI: Object to -- I'm sorry. Go ahead and finish your question. I'll object.

MR. NOURSE: Well, we're just going to continue with constant interruptions, your Honor.

MR. SETTINERI: I'm sorry. Due process is something cherished in the courts.

EXAMINER SEE: Okay. Let him finish his question, okay?

MR. SETTINERI: Thank you.

- Q. (By Mr. Nourse) Do you see the

 November 2019 auction result for two different

 products, auction clearing prices for two different

 products for AEP Ohio near the top of the chart?
- A. Is this page for fall 2019? I don't have page numbers, sorry.
- Q. Yes. It's the first page, fall of 2019, November '19 auction results.
 - A. Okay.
- Q. And you see the auction clearing price of

\$40.18 for the 12-month product and \$42.83 per megawatt-hour for the 24-month product?

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MR. SETTINERI: Objection, lack of foundation as to those are the actual clearing prices for that time. No foundation has been laid, your Honor.

EXAMINER SEE: Mr. Nourse.

MR. NOURSE: I think the foundation is that this is the same resources he's used and it's the data for a different data point other than the one single data point that he included in Figure 3 and I want to ask some questions about to test his credibility about his prior statements that the -- that the segmentation of customers will lower prices based on Figure 3.

MR. SETTINERI: If I may, your Honor.

EXAMINER SEE: And you are arguing about the auction clearing price that's on the first sheet for 2019, Mr. Settineri?

MR. SETTINERI: I am saying there's been no foundation laid those are the actual clearing prices. Mr. Indukuri did not prepare this document. He has no way of knowing, your Honor.

EXAMINER SEE: And the auction prices -- Mr. Indukuri, the auction prices for this period

through -- until spring of 2023 are a matter of
public record, correct?

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Figure 3, yes, ma'am.

THE WITNESS: They are a matter of public record, yes.

EXAMINER SEE: Okay. And that is, in fact, what you used to prepare Exhibit -- Figure 3 in your testimony?

THE WITNESS: I used the public record to basically come up with the table that I have in Figure 3 but at the same time I --

EXAMINER SEE: That is the information you used to compose the information in Figure 3?

THE WITNESS: I used public records for

EXAMINER SEE: Okay. To the extent that Mr. Settineri believes that these are incorrect, that matter can be argued. All the parties have access to the public information that was used, and if those figures are incorrect, you can argue about it on brief.

THE WITNESS: May I?

Q. (By Mr. Nourse) And, sir, again, you use those public websites for auction clearing prices for all the utilities that were in Figure 3 in your testimony, correct?

A. I used the public sources for the data that I have in Figure 3, correct.

2.1

- Q. And the same public sources have auction clearing prices for different dates for the last three, four years, correct?
- A. They would, but I did not look at those numbers nor can I say anything about what numbers you have here because this is not something that I looked at. So, I mean, it's -- I can't -- I can't remember auction clearing prices for multiple years for multiple zones for multiple products.
- Q. No. That's exactly why I prepared the exhibit, to help refresh your -- your information.
- A. But the numbers you have lacking what gets fixed in each of those products would be taking the prices out of context. Also the fact that what the prevailing commodity prices were on each of those months when those auctions happened and what the capacity prices were, what the prices were for all the other components that are getting fixed in coming up with that auction clearing price would all matter to -- for me to make any statements one way or the other about this data. And at the very outset, like I said, I don't know if the numbers you have here are correct numbers because I didn't prepare them.

Q. Well, you are making all the statements you just made apply equally to the data in Figure 3, correct?

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A. I mean, all the statements I have made apply to Figure 3, but if you look at my testimony from the prior page, on page 25, starting line 15 on, I describe that -- I mean, actually line 17 on, I describe how you can arrive at making an apples-to-apples comparison off of those prices to arrive at the conclusion that I present here that procuring products by customer class would result in lower prices to the customers.

The other point I would make is there was a change in the market behavior of the customers and --

MR. NOURSE: Your Honor.

A. -- the fact of that is the prices have result -- the prices have changed because the suppliers took that data into account, so going back prior to the -- prior to that change in the behavior would not be providing -- would not -- would be taking those numbers out of context because, I mean, the market is different today than it was prior to all the customer behavior we have changed -- we have seen.

Q. Well, first of all, I didn't ask you about any of that. Secondly, we already talked about that earlier with Mr. Betterton, and you're saying that these other markets that you are pointing to that have segmented their customer in the auction, all of that is irrelevant except for the one date that you presented in Figure 3; is that what you are trying to say?

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- A. No. I am saying that you have to look at the numbers presented in the context of the products, and the numbers I have presented for that particular period I did the analysis to make sure all the data -- all the preconditions I laid out earlier in my statement were met.
- Q. But you didn't present any of that additional analysis. You have already admitted that earlier.
- MR. SETTINERI: Objection, mischaracterizes his testimony.
- Q. (By Mr. Nourse) You disagree with my question?
- EXAMINER SEE: Overruled. The witness
 can answer with whatever caveat you believe
 necessary.
- Q. (By Mr. Nourse) Mr. Indukuri, didn't you

already agree with Mr. Betterson -- Betterton, excuse me, that you did not quantify or present any of the apples-to-apples additional analysis that you referred to on the bottom of page 25 in your testimony?

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- A. If I recall my answer, what I said to Mr. Betterton in response to his question was that I did the analysis and I described the qualitative way or, in other words, how the analysis can be arrived at in the testimony but don't put the numbers in there but I did the analysis.
- Q. Yes. That's exactly right. And so, again, on page 1, I am not asking you -- these are the same products and the same companies that you've presented in Figure 3 that are on page 1, correct?
 - A. I do not know. It's 2019.
- Q. You don't know if -- they are listed the same way. You don't know if they are residential, small C&I, medium C&I?
- A. The class could be the same, but when I say product, it is the description I have in the table which describes what other -- what components are being fixed in coming up with the auction clearing price. The class is what residential, small commercial, all of that refers to. The product is

the last column that I have in my table, and I don't know what the products were in 2019 because I didn't look at it.

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Q. Yeah. And I am asking about the auction clearing prices, and so you would agree on page 1 for the November 2019 auction that all eight of the residential products for the segmented auctions are higher than AEP Ohio's slice-of-system clearing price?

MR. SETTINERI: I just object again.

Figure 3 in Mr. Indukuri's testimony listed the types of products -- what was included in the product, capacity, energy, things of that nature. This document does not. He is being asked -- and so that's the problem with this document again, your Honor. And so when we say we are doing comparisons, there's nothing here in the document that Mr. Nourse apparently prepared himself, counsel prepared the document. I don't think he wants to be a witness but I don't -- that information is not here. And again, it's something that's -- that Mr. Indukuri did not prepare.

MR. NOURSE: I'll ask an additional background question and come back to that, your Honor.

EXAMINER SEE: Okay.

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- Q. (By Mr. Nourse) Mr. Indukuri, as the expert and Constellation executive that's responsible for these markets --
 - A. I am not an executive, sorry.
- Q. You are the -- you are the expert, and you manage the decisions?
- A. I do not manage. I am one of the employees for Constellation, and we are a group. We participate -- we work together, and we participate in the auctions.
- Q. All right. I'll rephrase. As the expert on pricing for these markets, and you talked about that earlier in your testimony, you -- do you know whether any of these auction segmentation products that you point to as an example of why you think Ohio should do it, have these changed since 2019, these other markets?
- A. I do know their markets are dynamic and they -- every auction that we go through to participate, there is an elaborate process. The auction manager puts out a presentation where they describe all the components that are getting fixed, what the duration is, what the products are. We basically have to look at all the data in detail for

us to be able to provide a price, and sitting here without access to that data, I cannot tell you one way or the other.

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- Q. Well, that doesn't answer my question.

 So does -- the definition of what a residential customer is, has that changed in Pennsylvania in the last three or four years?
- A. Again, without access to data, I cannot answer that. I mean, the -- as a utility, utility -- and this is me making a statement in general.

 Utilities reclassify customers all the time. And for me to answer a question whether it was the same group of customers back in 2019 versus today would not be -- I mean, without looking at the rules that were the data that we had for that auction which I don't even know if you can go look at the data. I can't answer that.
- Q. You don't know -- I didn't ask you if it was the same group of customers. I asked you whether the definition of a residential customer has changed in Pennsylvania over the last three, four years.

MR. SETTINERI: Objection, asked and answered.

MR. NOURSE: It was asked, your Honor.

A. And I think I --

EXAMINER SEE: The witness can answer the question. Go ahead.

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- A. I think I answered that that utilities reclassify customers all the time; so, I mean, I cannot -- without looking at the data, I cannot tell you one way or the other if the definition of the residential customer class, i.e., the group of customers that formed the data that we used to price the auction in 2019, if it was same, different, or significantly different. I cannot make those statements.
- Q. You can't tell me as the expert for Constellation matters in these markets whether the definition of residential customer has changed?
- A. No, I cannot, and I just answered earlier. I just refer back to my answer earlier.
- Q. Okay. Well, again, subject to check and with the caveat you just offered, would you agree that on page 1, all eight of the residential products that are segmented in those markets produced an auction clearing price that's higher than the slice-of-system result for AEP Ohio?

MR. SETTINERI: I will renew my objection, your Honor. Again, it's apples to oranges. Again, this document doesn't show what

types of products are within those.

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MR. NOURSE: Your Honor, I think he already answered --

MR. SETTINERI: It's deceptively -- it's misleading. It's prejudicial to the record. And this whole line of questioning I will be asking a motion to strike at the end for all of this just because it's prejudicial. It's polluting the record, and it shouldn't be happening.

MR. NOURSE: Well, your Honor, I think you have already ruled on this, but it's already been established that this is either -- the same sources. He's already indicated that. He has already indicated that other dates of other auctions and clearing prices were listed on the same website. He just decided not to include them in Figure 3 and made sweeping conclusions about it and that's why I am testing the credibility of his statements through this other data from the same websites.

MR. SETTINERI: Your Honor, again, if I may, it is testimony to a hearsay document.

EXAMINER SEE: The objection was previously noted. I am going to allow the witness to answer to the extent that he can. And the Commission will take it into consideration what weight to give

the witness's testimony in consideration of his response or lack of foundation or whether it contradicts his prior testimony. We will take all of that into consideration.

 $\label{eq:Go_ahead_and} \mbox{ answer the question,} \\ \mbox{Mr. Indukuri.}$

A. Could you repeat your question, please? Sorry.

EXAMINER SEE: Do you need it read back?

THE WITNESS: Yes, please.

(Record read.)

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A. I caveat my answer that I cannot attest to the accuracy of or the validity of this data; and so, I mean, I can only tell you if \$40 and change is lower or -- lower than the other prices you have in other zones here in this sheet, but I would again qualify my answer that looking at just the prices without the appropriate context and the definition or the customer behavior that was prevalent at some point in the past is not beneficial to make any statements about what the customer behavior or all of the price outcomes would be today because as I stated earlier, price outcomes are dependent on customer behavior and markets and dynamic suppliers take that into account and appropriately offer the prices.

Q. So in order to support your recommendation that customer segmentation should occur in Ohio, are you saying now that it's inappropriate for the Commission to look at any results in the past for any other jurisdictions that have -- have exercised segmentation because you haven't examined the data and proved it?

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That was not what I said. Α. No. What I said is that you can look at the past data as long as you are taking the full entire matters into account, what the prevailing forward prices were at that time and what the prevailing capacity prices were at that point and what the underlying customer load and load characteristics were at that time, what the various components that are being fixed in each of these prices here are, you have to net them out and do an apples-to-apples comparison of the underlying energy price, and then you are coming up with the appropriate analysis to make a statement one way or the other.

Without doing that analysis, just looking at the actual clearing price and making broad statements about it would be misleading is all I am saying.

Q. Yeah. So you didn't do any of that for

any point in time in the past in your testimony, did you?

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- I did that and I did explain that I did the analysis and based off of that is why the Figure 3 in my testimony is in the -- in my testimony.
- 7 Well, I'll let the record speak for Ο. 8 itself on what you already admitted multiple times 9 you didn't do.
- 10 MR. SETTINERI: Objection, argumentative. 11 Repeatedly argumentative.
- 12 MR. NOURSE: Well, I could go through it 13 again, your Honor. I am just trying to save time. 14 Let me --
- EXAMINER SEE: Without the statements go 15 16 ahead, Mr. Nourse.
 - (By Mr. Nourse) Let me rephrase that. So Q. is there a reason why you picked one data point to present Figure 2 out of all the other examples from the past and the recent years and all the other markets you cite? Why did you look at one data point and ignore all others?
- So it's not one data point. It's Α. multiple auction clearing prices for multiple 25 utilities for multiple customer classes with the

caveat of the underlying product differences between each of them.

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Having said that, the reason why the -the data that I included was included, as I have
stated earlier, is because markets are dynamic.

Customer behavior changed. The customer behavior
changed resulting in suppliers factoring that into
their risk that they are being exposed to in serving
particular Ohio load and there forward you would
notice that -- that suppliers will take that customer
behavior into account and appropriately come up with
the SSO prices.

- Q. Well, your assertion that there is a change is not based on any data that you presented in the testimony, correct?
- A. I mean, the chart that I have what the customer behavior change is -- I will go to page -- page 16. The chart Figure 1, that is what I refer to as customer behavior change. I mean, you can go back all the way to 2019 through November 2022, and you notice that industrial customers and small commercial customers, they stayed very well behaved. They didn't switch in and out of the SSO. And then all of a sudden, their behavior changed, started in November of 2021. So I do have the customer behavior change

in my testimony.

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- Q. Sir, that data is in your testimony about the circuit breaker and it does not relate to Figure 3 which is what I am asking you about. You are asserting there has been a change, but you use one data point to prove that, right? You don't have any other data that says this change occurred and it still applies today?
- A. The data that I have presented in my testimony is not -- because of its location at a particular point in my testimony, it applies to that part of the testimony. The proposals we are putting forth are based on the entirety of the data that I am presenting in my testimony that includes the auction clearing prices for SSO, the customer behavior change in AEP Ohio's data relating to industrial customers, commercial customers, as well as the bidder participation in the AEP Ohio SSO auctions.
- Q. Okay. Well, sir, can you point me in your testimony -- where in your testimony do you present any auction clearing prices that don't relate to the narrow time frame in Figure 3?
 - A. Figure 2.

24 EXAMINER SEE: What was it?

25 THE WITNESS: Figure 2, page 18, your

Honor.

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EXAMINER SEE: Thank you.

- Q. (By Mr. Nourse) Those are all AEP Ohio clearing prices?
- A. Yeah. I mean, your question was if I had any clearing prices, and those are clearing prices from sometime in the past.
- Q. Okay. But for your thesis -- again, I am asking you questions about your segmentation recommendations so is there anything in your testimony that shows auction clearing prices that illustrate where segmentation has been used other than the narrow time frame presented in Figure 3?
- A. It has to be taken -- so just the auction clearing prices are a result of the underlying customer behavior. My testimony does go into detail about how the customer behavior change is resulting, and one customer class causes the costs while the other customer class that is predominantly dependent on SSO is bearing that cost.

So the auction clearing prices themselves is not the only data point that is supporting segmentation of customers. The other parts in my testimony where I go in detail about how industrial customers moving into SSO resulted in SSO suppliers

incurring additional costs thereby incorporating premiums resulting in higher costs for SSO clearing prices is supportive of the same recommendation that segmentation would help.

I mean, the proposals should be taken in entirety. They cannot just be this particular data supports this. And then we gain -- we presented a set of data points and then made recommendations in how those recommendations taken together would result in a lower price and better outcomes for customers in Ohio, AEP Ohio territory specifically.

MR. NOURSE: Your Honor, I have been very patient, but I am going to move to strike that answer. I had a very specific yes or no question, and none of his answer went to my question.

MR. SETTINERI: Your Honor, if I may.

EXAMINER SEE: No. Just wait a minute.

MR. SETTINERI: I will hold my horses, your Honor.

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EXAMINER SEE: Briefly, Mr. Settineri.

MR. SETTINERI: Yes, your Honor. We have had a number of questions asked same and different ways. I think his answers are appropriate. It will assist the Commission's decision and there has been a lot of latitude given today, and I think that

latitude should be given here as well.

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EXAMINER SEE: I will grant the motion to strike.

Mr. Indukuri, you need to answer the question that's posed to you. If you need some explanation, give it but make sure it's focused on the question that's asked of you.

THE WITNESS: Yes, your Honor.

EXAMINER SEE: Next question, Mr. Nourse.

MR. NOURSE: Well, I do want an answer to that question so thank you for granting the answer be stricken.

- Q. (By Mr. Nourse) But, Mr. Indukuri, can you point me anywhere in your testimony where you present auction clearing price data relating to an auction that has implemented customer segmentation other than the narrow time frame in Figure 3?
- A. No, I do not, but I would just add one statement that the data that is presented is with context and to demonstrate the customer behavior change resulting in a different auction clearing price.
- Q. Do you consider yourself a data scientist?
- A. I deal with a lot of data. I wouldn't

define or categorize myself as a data scientist, but I do deal with a lot of data.

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- Q. You study data, interpret it, and try to draw conclusions from it?
- A. I analyze data, I gather data, and as part of my role for Constellation, yes, I interpret and try to make informed decisions of the data.
- Q. So in support of your claim on page 25, lines 14 and 15, we talked about several times now, is there -- are you telling me that you did not look at any data to support your thesis that lower prices will occur from customer segmentation other than the three months late in 2022 that's reflected in Figure 3?
- A. As I answered before, I did look at data, but the data has to be looked at in conjunction with the prevailing market conditions at that point in time. The data in Table 3 satisfies that condition.
- Q. And the data -- the other data you looked at you didn't present in the testimony, correct?
- A. It doesn't satisfy the condition of change in the market participant behavior or the market conditions.
- Q. And what is the other data that you looked at?

A. I looked -- I mean, as a course of my par -- us participating, Constellation participating in auctions, we do look at the auction clearing prices in the auctions that we participate in.

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- Q. So you looked at auction clearing prices that had customer segmentation built into the auction structure?
- A. When we participate in auctions across

 Pennsylvania and other states that do have customer

 segmentation. But, I mean, what do you mean I looked

 at the data? Did I -- if you can probably clarify.
- Q. Well, I'm responding to your -- your answer a couple questions ago that you did look at data, but the data didn't pass your test, and so you didn't address -- you didn't include it in your testimony. So I am asking you what was the data you referred to when you said you looked at other data that didn't pass the test?
- A. Like I said, the data that is relevant is to take the prevailing market conditions into account, and I look at data all the time for us to be able to participate in the default service auctions across multiple states in Ohio -- sorry, in the U.S.
 - Q. So if you looked at data from say 2019

through the middle of 2022 from those other jurisdictions that did exercise segmentation and the price -- clearing prices from all those auctions was higher than slice-of-system results in Ohio, would you not consider that to undermine your theory that segmentation should be done in Ohio for residential customers?

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- A. So there are a lot of ifs in the question you've asked me. First of all, I don't recall numbers on top of my head; so, I mean, it's very difficult for me to answer the question, but I would answer it this way, that the -- when we price any load, the underlying characteristics of the load is deterministic of what the cost we offer to that particular customer. And taking that cost causation into account, even without the analysis, I would say that you would be justified to take the route of conducting auctions by customer class. And, I mean, almost -- other than a -- other than Ohio, all states in the U.S. conduct auctions by class.
- Q. And that's your recommendation even if it results in increases for residential customers?
- A. I -- I don't know why it would result in an increased cost to residential customers.
 - Q. That's not what I asked you.

MR. SETTINERI: Object. He just answered the bad question, your Honor.

EXAMINER SEE: Okay. That was --

MR. NOURSE: The witness can explain why he thinks he disagrees or.

EXAMINER SEE: Yes, he certainly can. Go ahead and answer the question, Mr. -- the objection is overruled, Mr. Settineri.

MR. SETTINERI: Thank you, your Honor.

A. So the -- going back to my prior answer, the -- the residential customer data taking -- being taken into account to come up with the price for the residential customer is appropriate because the -- the load characteristics and the risks associated with that class is effectively what is -- what the customer pays. The price could be higher, lower, but from a cost causation standpoint that is the appropriate thing to do.

MR. NOURSE: I'll accept that. Thank you, your Honor. That's all I have.

21 EXAMINER SEE: Mr. Margard?

MR. MARGARD: I have no questions. Thank

23 you.

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24 EXAMINER SEE: Thank you.

25 Mr. Settineri, redirect?

777 1 MR. SETTINERI: Yeah. Your Honor, a 2 couple things. If we could have 10 minutes first. 3 EXAMINER SEE: Sure. MR. SETTINERI: Thank you, your Honor. 4 5 EXAMINER SEE: Let's go off the record. 6 (Recess taken.) 7 EXAMINER SEE: Let's go back on the 8 record. 9 MR. SETTINERI: Your Honor, we have just 10 a few redirect questions for Mr. Indukuri. 11 EXAMINER SEE: Okay. 12 MR. SETTINERI: May we proceed? 13 EXAMINER SEE: Yes. 14 MR. SETTINERI: Thank you. 15 16 REDIRECT EXAMINATION 17 By Mr. Settineri: 18 Mr. Indukuri, earlier today you were Q. 19 asked about impacts on large industrial/commercial 20 customers as a result of your class auction proposal. 2.1 Do you recall that general line of questioning about 2.2 that? 23 A. Yes, I do.

in the AEP Ohio service territory, do you have an

Okay. Now, if class auctions were held

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Ο.

opinion on whether a competitive auction can be held for a large commercial and large industrial class?

- A. So the August data we have for large industrial/commercial class in AEP Ohio, which is public, roughly is about 30 megawatts and that is a quantity sufficient enough that suppliers would be interested in bidding on and supplying that particular load, yes. And this is based on the other auctions, the class-based auctions, we participate in other states in the U.S. where we have seen similar loads being procured without any problems.
- Q. Now, earlier today also you discussed how the -- if a threshold cap -- if the threshold cap of 5 percent were exceeded how the market procurement costs would be recovered from SSO customers. Do you recall that line of questioning about that?
 - A. Yes, I do.

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- Q. Now, if -- and assuming the class auctions are in place as well, if the threshold cap exceeded for a class, would the cost of the market procurement be recovered from the -- only the SSO customers within that class?
- A. Yes. It would be recovered from the customers in the class, but the -- the increase in cost would be significantly lower because the

threshold is set for each single procurement, and based on like Ohio, how the auctions are conducted, this is at least five such procurements for any planning year and that should result in you coming up with a PLC threshold that is the baseline for -- on the basis of which you calculate the exceedance that would be increasing or would be different for each of these different procurements resulting in an overall lower cost.

- Q. Now, you -- you also discussed previously today how the costs would be reconciled. Do you recall that?
 - A. Yes.

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- Q. Okay. Now, another way would be to blend the cost into the existing SSO price or with the SSO price, correct?
- A. Correct. I think that's what I mention in my testimony, and I think that's actually a superior way of doing it because you are giving a price signal to the customers whereby they can make the appropriate decision taking that -- you are providing more transparency which is in the best interest of all the customers in AEP Ohio's territory.
 - Q. Now, you were asked obviously a lot of

questions today about your proposals and auction clearing prices. If both of your proposals, the class auction and the caps, were adopted in AEP Ohio's service territory, would the auction clearing prices for all classes be reduced?

MR. NOURSE: Objection. I think this goes beyond the scope of cross. He is trying to fortify his original rebut -- or his original Stipulation testimony on a matter that wasn't asked about.

MR. SETTINERI: Your Honor, I think we had a number of questions about auction clearing prices being reduced or increased, et cetera. It's certainly proper for redirect. And I will add, your Honor, we also had some questions about benefits of the proposals so.

EXAMINER SEE: Okay. Thank you,

18 Mr. Settineri. That's enough.

MR. SETTINERI: Thank you.

EXAMINER SEE: The witness can answer the question.

MR. SETTINERI: Can we have the question reread, please? Thank you.

(Record read.)

A. The auction clearing prices would be

reduced and for two reasons. One is we are giving certainty on the risk that the suppliers would be exposed to in serving the SSO load in Ohio. That in itself will prevent them from making assumptions on their risk exposure thereby providing better prices to the customers and also the procurement being based off of the specific customer characteristics would benefit or would result in providing the appropriate prices to the various customer classes.

The combination of that -- of the -- of the mitigation and the customer-specific procurement also could potentially attract more bidders and more bidders in general creates competition and competition often results in lower prices.

MR. SETTINERI: No further questions, your Honor. Thank you.

EXAMINER SEE: On behalf of OMAEG?

EXAMINER SEE: Mr. Dunn?

MR. DUNN: No questions, your Honor.

MS. EASLEY: No questions, your Honor.

21 EXAMINER SEE: Ms. Paul -- Ms. Whitfield?

I'm sorry.

MS. WHITFIELD: No questions, your Honor.

EXAMINER SEE: Mr. Semple?

MR. SEMPLE: No questions, your Honor.

EXAMINER SEE: Mr. Betterton?

MR. BETTERTON: One very quick question just to clean up my mistake earlier, if you would indulge me.

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RECROSS-EXAMINATION

By Mr. Betterton:

- Ο. Mr. Indukuri, can we turn back to page 18 of your testimony, Figure 2.
 - Α. Yes.
- Earlier I asked you about the difference Ο. in the auction clearing prices for two auctions in Ohio, and your counsel correctly pointed out that my mental math earlier this morning was incorrect, so 14 could you tell me the difference between the auction clearing prices of November 1, 2022, and March 7, 2023?

MR. SETTINERI: Your Honor, I will object as it's outside my redirect.

MR. BETTERTON: In his redirect I believe he discussed auction clearing prices. These are auction clearing prices in his testimony. Just trying to clear the record earlier where I said 31.42.

EXAMINER SEE: Okay. Thank you very

783 much, Mr. Betterton. Is that your only question? 1 2 MR. BETTERTON: That's my only question. 3 EXAMINER SEE: Okay. I am pretty sure your math was cleared up earlier by a statement made. 4 5 You have -- not by the witness, by counsel to correct it, so if that's your only question, we're done. 6 7 MR. BETTERTON: Thank you, your Honor. EXAMINER SEE: On behalf of RESA? 8 9 MS. WALKE: No questions, your Honor. 10 EXAMINER SEE: Mr. Kurtz? 11 MR. KURTZ: No questions. 12 MR. PROANO: I do have some questions, 13 your Honor. Thank you. 14 15 RECROSS-EXAMINATION 16 By Mr. Proano: 17 You had -- Mr. Indukuri, you testified on redirect that it was in your opinion that suppliers 18 19 would bid on the load that was only 30 megawatts of 20 industrial customers, correct? You recall that? 2.1 Α. Yes. 22 Now, you are not purporting to speak for Q. 23 other suppliers, are you?

power markets, your traditional block is about

I'm not, but just given my experience in

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- 50 megawatts and a lot of 50 megawatt blocks trade and 30 megawatts is a decent quantity.
- Q. 30 megawatts equals about how many megawatt-hours in a month?

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- A. So if I assume 744, that would be -- I'm just doing the math here, so 12, about 20 -- 22,000 megawatt-hours.
- Q. That's very close. It's 21,900 megawatt-hours per month. Do you know what the current industrial load is on SSO in AEP Ohio's territory?
 - A. August I think industrial was 28,000ish.
- Q. That's correct. Would -- how many bidders do you foresee participating in an auction for only 30 megawatts of load based on your experience?
 - A. At least three to four.
- Q. Have you seen any SSO load auctions in any other states where there was an auction for such size load?
- A. Just looking at the magnitude of the load?
- Q. No, 30 megawatts, that size or lower.

 Have you seen any auction in any other states where

 there is bifurcated auctions where you have had an

actual auction for load that small?

- A. Did you say bifurcated and 30 megawatts or just 30 megawatts?
- Q. A state where there's bifurcated auctions meaning a separate auction for separate classes where there was a load that was 30 megawatts or smaller within that specific class of industrial or large commercial.
 - A. Delaware.
 - Q. And which year?
- A. Multiple years if I recall. Again, I
 have to look at the data but that's my recollection.
 - Q. Any other states you can recall sitting here?
 - A. Again, we are talking of average loads so probably D.C., PEPCO, PEPCO D.C. Again, I have to look at the numbers, but on average, average load level, I would say PEPCO D.C.
 - Q. Those are the two states you can recall sitting here today having that size load auction?
 - A. Yes.

MR. PROANO: Thank you.

EXAMINER SEE: Mr. Nourse?

MR. NOURSE: No, thank you.

EXAMINER SEE: Mr. Margard?

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786 1 MR. MARGARD: No, thank you, your Honor. 2 EXAMINER SEE: I believe Mr. Settineri 3 has already moved for the admission of Constellation Exhibit 2. Are there any objections? 4 5 With that, Constellation Exhibit 2 is admitted into the record. 6 7 (EXHIBIT ADMITTED INTO EVIDENCE.) 8 EXAMINER SEE: Mr. Nourse, you had --9 MR. NOURSE: Yeah. I'm not moving for 10 admission of 8. 11 EXAMINER SEE: Okay. Thank you, 12 Mr. Indukuri. 13 THE WITNESS: Thank you, your Honor. 14 EXAMINER SEE: Okay. That concludes the witnesses we had scheduled. 15 16 Mr. Nourse, is there a desire for 17 rebuttal? 18 MR. NOURSE: Yes, your Honor. We would 19 propose to file rebuttal testimony by the end of the 20 week. 2.1

EXAMINER SEE: By Friday?

MR. NOURSE: I'm sorry? 2.2

23 EXAMINER SEE: By Friday?

24 MR. NOURSE: This Friday and would be

25 available, excuse me, any time next week for cross-examination.

2.1

EXAMINER SEE: Any idea how many witnesses you expect to have on rebuttal?

MR. NOURSE: I think it's going to be one.

6 EXAMINER SEE: To be filed by the 20th.

MR. SETTINERI: Your Honor, depending on -- I don't know who is testifying or what the topic would be. We would obviously want to leave time in for depositions of any rebuttal witness coming into this case. So to the extent we are going -- I would say coming back to hearing next week would be rather aggressive on that given the testimony would be filed on Friday and need to get transcripts as well from the hearing itself.

MR. NOURSE: I think we could cross that bridge, your Honor. There's no reason to think a deposition would be needed. We haven't done it for any of the other testimony phases in this case.

MR. DUNN: Your Honor. Over here. I've tried to remain silent as long as I could. I just want to reiterate I just hope there is ample opportunity to be able to review said rebuttal testimony and have time to prepare accordingly.

EXAMINER SEE: Okay.

788 1 MR. SETTINERI: And, your Honor --2 EXAMINER SEE: Go ahead, Mr. Settineri. 3 MR. SETTINERI: I know I have exceeded my 4 words for the day. 5 EXAMINER SEE: Yes, you have, 6 Mr. Settineri. 7 MR. SETTINERI: We would also want to check our schedules as well. 8 EXAMINER SEE: And we also have to check 9 10 the schedule of the availability of the room and the 11 AEs. So with that said, we will expect rebuttal 12 testimony to be filed by close of business on Friday, 13 and we will issue an entry directing the date that we need to return to consider the rebuttal witness. 14 15 MR. NOURSE: Thank you, your Honor. 16 EXAMINER ADDISON: It might be helpful 17 for the Bench as well if counsel would be able to 18 provide us their availability for the next two weeks. 19 That is not a guarantee that we will adhere to that 20 said availability but it will certainly help with our 2.1 decision as to when to take the rebuttal witness. 22 if you could also do that by e-mail close --23 MR. NOURSE: Yeah, we can even go one 24 further. Once we file, we can try to coordinate 25 these issues and if there are any issues about

depositions or readiness to go forward and try to work on schedules and then present some options for the Bench to consider if you would like.

EXAMINER ADDISON: We would appreciate that, Mr. Nourse. Thank you.

EXAMINER SEE: Please do not assume that only one date is sufficient. We have to coordinate various schedules not only for the room but the availability of the AEs.

MR. NOURSE: Yeah, right. You mean one day as here is our one day we can all meet or -- I think we will be done in one day.

EXAMINER SEE: Try to give us some options.

Okay. With that we are adjourned for the day. Thank you.

(Thereupon, at 3:06 p.m., the hearing was adjourned.)

CERTIFICATE I do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by me in this matter on Monday, October 16, 2023, and carefully compared with my original stenographic notes. Karen Sue Gibson, Registered Merit Reporter. (KSG-7534)

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Summary: Transcript of the Ohio Power Company hearing held on 10/16/23 - Volume IV electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc. and Gibson, Karen Sue Mrs..