



DIS Case Number: 13-1740-GA-AGG

## Section A: Application Information

### A-1. Provider type:

☒ Retail Natural Gas  
Broker

☐ Retail Natural Gas  
Aggregator

☐ Retail Natural Gas  
Marketer

### A-2. Applicant's legal name and contact information.

**Legal Name:** Infinity Power Partners LLC

**Phone:** 7135590551      **Extension (if applicable):**

**Website (if any):**  
www.infinitypowerpartners.com

**Country:** United States

**Street:** 2603 Augusta Drive Suite 450

**City:** Houston

**Province/State:** TX

**Postal Code:** 77057

### A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
Infinity Power Partners, LLC	Official Name	2603 Augusta Drive Suite 450 Houston, TX 77057	Yes	Link

### A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
Infinity Power Partners, LLC	Official Name	2603 Augusta Drive Suite 450 Houston, TX 77057	Yes	Link



**A-5. Contact person for regulatory matters**

Scotty Amos  
2640 Youree Drive, Suite 100  
Shreveport, LA 71104  
US  
samos@rbm.com  
3184297552

**A-6. Contact person for PUCO Staff use in investigating consumer complaints**

Peter Selber  
2640 Youree DR., Suite 100  
Shreveport, LA 71104  
US  
peter@infinitypowerpartners.com  
7135590550

**A-7. Applicant's address and toll-free number for customer service and complaints**

<b>Phone:</b> 713-559-0550	<b>Extension (if applicable):</b>	<b>Country:</b> United States
<b>Fax:</b>	<b>Extension (if applicable):</b>	<b>Street:</b> 2603 Augusta Drive Suite 450
<b>Email:</b> info@infinitypowerpartners.com		<b>City:</b> Houston
		<b>Province/State:</b> TX
		<b>Postal Code:</b> 77057

**A-8. Applicant's federal employer identification number**

45-3130078

**A-9. Applicant's form of ownership**

**Form of ownership:** Limited Liability Company (LLC)

**A-10. Identify current or proposed service areas**

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.



**Service area selection**

Columbia Gas of Ohio  
Dominion Energy Ohio

**Class of customer selection**

Small Commercial

**A-11. Start date**

Indicate the approximate start date the applicant began/will begin offering services: 09-01-2015

**A-12. Principal officers, directors, and partners**

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Peter Selber	peter@infinitypowerpartners.com		2640 Youree DR., Suite 100 Shreveport, LA 71104 US

**A-13. Company history**

Infinity Power Partners, LLC began operation in ERCOT November 15,2011.

Infinity Power Partners, LLC provides energy consulting, brokerage, and energy management services to retail power and natural gas end users. The services offered by IPP include:

- Provide procurement and risk management services through the development of client-specific strategies
- Identify qualified suppliers, issue RFPs and manage a transparent procurement process from start to finish
- Assist in client/supplier contract negotiations
- Provide ongoing assistance during contracted term, while monitoring the market for future risks or opportunities
- Continuous and on-going management of customers account

Infinity Power Partners, LLC has no affiliate or subsidiary companies

**A-14. Secretary of State**

Secretary of State Link: <https://businesssearch.ohiosos.gov?=businessDetails/2197889>

**A-15. Proof of Ohio Employee and Office**

Provide proof of an Ohio Office and Employee in accordance with Section 4929.22 of the Ohio Revised Code. List the designated Ohio employee's name, Ohio office address, telephone number and web site address

**Employee Name:** Peter Selber  
50 W Broad Street, Suite 1330  
Columbus, OH 43215  
US  
complianceemail@cscglobal.com  
8002350037

## Section B: Applicant Managerial Capability and Experience

**B-1. Jurisdiction of operations**

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

Jurisdiction of Operation: Infinity Power Partners, LLC currently operates in the following states: CA, CO, CT, DC, DE, FL, GA, IL, IN, ME, MD, MA, NH, NJ, OH, OK, PA, RI, and TX.

**B-2. Experience and plans**

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

**B-3. Disclosure of liabilities and investigations**



For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: Infinity Power Partners, LLC and their officers and employees are not now or ever have been subject of any existing, pending or past rulings, judgements, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

**B-4. Disclosure of consumer protection violations**

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

**No**

**B-5. Disclosure of certification, denial, curtailment, suspension or revocation**

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

**No**

## **Section C: Applicant Financial Capability and Experience**

**C-1. Financial reporting**



Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

### C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted**.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

File(s) attached

### C-3. Forecasted financial statements

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio**.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.



If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

File(s) attached

#### **C-4. Credit rating**

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

#### **C-5. Credit report**

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

#### **C-6. Bankruptcy information**

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant



## Public Utilities Commission

- Any owner or officer of the applicant

No

### **C-7. Merger information**

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

### **C-8. Corporate structure**

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

## **Section D: Applicant Technical Capacity**

### **D-1. Operations**

Retail natural gas brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of natural gas to retail customers.

File(s) attached

### **D-2. Operations Expertise & Key Technical Personnel**

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached







Public Utilities  
Commission

# Application Attachments

## Infinity Power Partners LLC

## Balance Sheet

As of December 31, 2021

(For Management's Internal Purposes Only)

	Dec 31, 21	Dec 31, 20	\$ Change
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
E*Trade	\$ 1,229.78	\$ 1,229.66	\$ 0.12
Frost Bank Pybls (1911)	\$ 28,940.42	\$ 21,196.98	\$ 7,743.44
Woodforest 3rd Pty (#..2161)	\$ (11,740.05)	\$ 1,348.77	\$ (13,088.82)
Woodforest MMA (#..8283)	\$ 145,000.00	\$ 300,000.00	\$ (155,000.00)
Woodforest Pybls (#..2179)	\$ 11,668.00	\$ 45,851.57	\$ (34,183.57)
Woodforest Rcvbl (#..2187)	\$ 2,743.02	\$ 1,330.80	\$ 1,412.22
<b>Total Checking/Savings</b>	\$ 177,841.17	\$ 370,957.78	\$ (193,116.61)
<b>Other Current Assets</b>			
<b>Due From</b>			
James Janke	\$ 129.78	\$ 129.78	\$ -
Nicholas Altman	\$ -	\$ 3,000.00	\$ (3,000.00)
Peter Selber	\$ -	\$ 12,500.00	\$ (12,500.00)
<b>Total Due From</b>	\$ 129.78	\$ 15,629.78	\$ (15,500.00)
<b>Total Other Current Assets</b>	\$ 129.78	\$ 15,629.78	\$ (15,500.00)
<b>Total Current Assets</b>	\$ 177,970.95	\$ 386,587.56	\$ (208,616.61)
<b>Fixed Assets</b>			
Computers & Equipment	\$ 28,163.73	\$ 28,163.73	\$ -
Furniture and Equipment	\$ 6,110.72	\$ 6,110.72	\$ -
Less Accumulated Depreciation	\$ (34,274.45)	\$ (34,274.45)	\$ -
<b>Total Fixed Assets</b>	\$ -	\$ -	\$ -
<b>Other Assets</b>			
<b>Entity Acquisitions</b>			
Incite Entergy, less accum amor	\$ 19,583.29	\$ 21,249.97	\$ (1,666.68)
<b>Total Entity Acquisitions</b>	\$ 19,583.29	\$ 21,249.97	\$ (1,666.68)
<b>Total Other Assets</b>	\$ 19,583.29	\$ 21,249.97	\$ (1,666.68)
<b>TOTAL ASSETS</b>	<b>\$ 197,554.24</b>	<b>\$ 407,837.53</b>	<b>\$ (210,283.29)</b>

**Infinity Power Partners LLC**  
**Balance Sheet**  
As of December 31, 2021  
**(For Management's Internal Purposes Only)**

	<b>Dec 31, 21</b>	<b>Dec 31, 20</b>	<b>\$ Change</b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Other Current Liabilities</b>			
<b>Credit Cards</b>			
American Express	\$ 3,584.66	\$ -	\$ 3,584.66
<b>Total Credit Cards</b>	\$ 3,584.66	\$ -	\$ 3,584.66
<b>Woodforest Bank Line of Credit</b>	\$ 19,794.98	\$ 150,000.00	\$ (130,205.02)
<b>Total Other Current Liabilities</b>	\$ 23,379.64	\$ 150,000.00	\$ (126,620.36)
<b>Total Current Liabilities</b>	\$ 23,379.64	\$ 150,000.00	\$ (126,620.36)
<b>Total Liabilities</b>	\$ 23,379.64	\$ 150,000.00	\$ (126,620.36)
<b>Equity</b>			
<b>Member Contributions</b>			
Nicholas Altman	\$ 67,968.75	\$ 67,968.75	\$ -
Peter Selber	\$ 67,968.75	\$ 67,968.75	\$ -
River Ridge Energy Holdings LLC	\$ 152,968.75	\$ 152,968.75	\$ -
Williamsburg Enterprises, Ltd	\$ 153,000.00	\$ 153,000.00	\$ -
<b>Total Member Contributions</b>	\$ 441,906.25	\$ 441,906.25	\$ -
<b>Member Distributions</b>			
Charles Nguyen-Phuoc	\$ (18,550.00)	\$ (13,450.00)	\$ (5,100.00)
Gary Yeoman	\$ (46,375.00)	\$ (33,625.00)	\$ (12,750.00)
Nicholas Altman	\$ (494,365.58)	\$ (377,703.08)	\$ (116,662.50)
Peter Selber	\$ (494,364.58)	\$ (377,702.08)	\$ (116,662.50)
River Ridge Energy Holdings LLC	\$ (579,297.92)	\$ (462,635.42)	\$ (116,662.50)
Ron Fort	\$ (92,750.00)	\$ (67,250.00)	\$ (25,500.00)
Williamsburg Enterprises Ltd	\$ (579,297.92)	\$ (462,635.42)	\$ (116,662.50)
<b>Total Member Distributions</b>	\$ (2,305,001.00)	\$ (1,795,001.00)	\$ (510,000.00)
<b>Member Earnings Allocations</b>			
Charles Nguyen-Phuoc	\$ 19,966.02	\$ 14,344.51	\$ 5,621.51
Gary Yeoman	\$ 49,953.20	\$ 35,899.42	\$ 14,053.78
Nicholas Altman	\$ 361,155.01	\$ 232,562.86	\$ 128,592.15
Peter Selber	\$ 361,155.00	\$ 232,562.85	\$ 128,592.15
River Ridge Energy Holdings LLC	\$ 361,155.01	\$ 232,562.86	\$ 128,592.15
Ron Fort	\$ 96,393.03	\$ 68,285.47	\$ 28,107.56
Williamsburg Enterprises, Ltd	\$ 361,155.01	\$ 232,562.86	\$ 128,592.15
<b>Total Member Earnings Allocations</b>	\$ 1,610,932.28	\$ 1,048,780.83	\$ 562,151.45
<b>Net Income</b>	\$ 426,337.07	\$ 562,151.45	\$ (135,814.38)
<b>Total Equity</b>	\$ 174,174.60	\$ 257,837.53	\$ (83,662.93)
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$ 197,554.24</b>	<b>\$ 407,837.53</b>	<b>\$ (210,283.29)</b>

**Infinity Power Partners LLC**  
**Profit & Loss**  
January through December 2021  
**(For Management's Internal Purposes Only)**

	2021		2020		Year over Year	
	Jan - Dec 21	% of Income	Jan - Dec 20	% of Income	\$ Change	% Change
Ordinary Income/Expense						
Income						
Commission Income	\$ 3,899,501.09	99.7%	\$ 3,184,691.62	100.4%	\$ 714,809.47	22.4%
Facilitation Fees	\$ 87,135.00	2.2%	\$ -	0.0%	\$ 87,135.00	100.0%
Interest Income	\$ 0.12	0.0%	\$ 29.22	0.0%	\$ (29.10)	-99.6%
Reimbursements	\$ (73,795.49)	-1.9%	\$ (13,916.96)	-0.4%	\$ (59,878.53)	-430.3%
Total Income	\$ 3,912,840.72	100.0%	\$ 3,170,803.88	100.0%	\$ 742,036.84	23.4%
Cost of Goods Sold						
Consultants/Commissions	\$ 154,690.43	4.0%	\$ 178,966.85	5.6%	\$ (24,276.42)	-13.6%
Total COGS	\$ 154,690.43	4.0%	\$ 178,966.85	5.6%	\$ (24,276.42)	-13.6%
Gross Profit	\$ 3,758,150.29	96.0%	\$ 2,991,837.03	94.4%	\$ 766,313.26	25.6%
Expense						
Advertising, Marketing, & Promo	\$ 144,520.04	3.7%	\$ 48,011.75	1.5%	\$ 96,508.29	201.0%
Amortization	\$ 1,666.68	0.0%	\$ 1,666.68	0.1%	\$ -	0.0%
Automobile Expense	\$ 241.70	0.0%	\$ 61.02	0.0%	\$ 180.68	296.1%
Bank Service Charges	\$ 5,671.04	0.1%	\$ 4,474.04	0.1%	\$ 1,197.00	26.8%
Business Development	\$ 89,729.59	2.3%	\$ 33,987.85	1.1%	\$ 55,741.74	164.0%
Charity	\$ -	0.0%	\$ 10,730.00	0.3%	\$ (10,730.00)	-100.0%
Communications & Internet	\$ 13,787.76	0.4%	\$ 14,030.25	0.4%	\$ (242.49)	-1.7%
Computer and Software Expenses	\$ 96,966.01	2.5%	\$ 114,052.51	3.6%	\$ (17,086.50)	-15.0%
Continuing Education	\$ 4,311.11	0.1%	\$ 500.00	0.0%	\$ 3,811.11	762.2%
Dues and Subscriptions	\$ 49,430.30	1.3%	\$ 66,026.71	2.1%	\$ (16,596.41)	-25.1%
Insurance Expense	\$ 142,974.97	3.7%	\$ 115,862.59	3.7%	\$ 27,112.38	23.4%
Interest Expense	\$ 5,698.05	0.1%	\$ 5,488.91	0.2%	\$ 209.14	3.8%
Janitorial	\$ -	0.0%	\$ 2,632.45	0.1%	\$ (2,632.45)	-100.0%
Licenses & Permits						
Applications & Consulting	\$ 15,385.32	0.4%	\$ 10,894.09	0.3%	\$ 4,491.23	41.2%
State Fees	\$ 1,143.00	0.0%	\$ 286.00	0.0%	\$ 857.00	299.7%
Total Licenses & Permits	\$ 16,528.32	0.4%	\$ 11,180.09	0.4%	\$ 5,348.23	47.8%
Meals and Entertainment	\$ 3,197.62	0.1%	\$ 2,982.17	0.1%	\$ 215.45	7.2%
Office Supplies & Misc.	\$ 20,525.01	0.5%	\$ 14,576.20	0.5%	\$ 5,948.81	40.8%
Parking & Tolls	\$ 6.00	0.0%	\$ 3,089.37	0.1%	\$ (3,083.37)	-99.8%
Payroll Expenses						
Deferred Compensation	\$ 118,170.74	3.0%	\$ 115,764.43	3.7%	\$ 2,406.31	2.1%
Employment Taxes	\$ 853,177.83	21.8%	\$ 649,357.74	20.5%	\$ 203,820.09	31.4%
Payroll Prep Fees	\$ 3,763.71	0.1%	\$ 3,349.91	0.1%	\$ 413.80	12.4%
Retirement Account Expenses	\$ 1,950.00	0.1%	\$ 1,882.50	0.1%	\$ 67.50	3.6%
Salaries & Wages	\$ 1,562,567.41	39.9%	\$ 1,215,766.94	38.3%	\$ 346,800.47	28.5%
Total Payroll Expenses	\$ 2,539,629.69	64.9%	\$ 1,986,121.52	62.6%	\$ 553,508.17	27.9%
Postage and Delivery	\$ 678.60	0.0%	\$ 850.85	0.0%	\$ (172.25)	-20.2%
Professional Fees						
Accountant Fees	\$ 27,225.00	0.7%	\$ 28,175.00	0.9%	\$ (950.00)	-3.4%
Legal Fees	\$ 295.00	0.0%	\$ 345.00	0.0%	\$ (50.00)	-14.5%
Total Professional Fees	\$ 27,520.00	0.7%	\$ 28,520.00	0.9%	\$ (1,000.00)	-3.5%
Rent Expense	\$ 120,600.86	3.1%	\$ 110,905.92	3.5%	\$ 9,694.94	8.7%
Taxes						
Property	\$ 103.12	0.0%	\$ 106.16	0.0%	\$ (3.04)	-2.9%
State, City, and Local	\$ 10,172.36	0.3%	\$ 8,650.27	0.3%	\$ 1,522.09	17.6%
Total Taxes	\$ 10,275.48	0.3%	\$ 8,756.43	0.3%	\$ 1,519.05	17.3%

**Infinity Power Partners LLC**  
**Profit & Loss**  
January through December 2021  
**(For Management's Internal Purposes Only)**

	<b>2021</b>		<b>2020</b>		<b>Year over Year</b>	
	<b>Jan - Dec 21</b>	<b>% of Income</b>	<b>Jan - Dec 20</b>	<b>% of Income</b>	<b>\$ Change</b>	<b>% Change</b>
Travel Expense	\$ 37,854.39	1.0%	\$ 17,441.21	0.6%	\$ 20,413.18	117.0%
Website Maintenance	\$ -	0.0%	\$ 2,187.06	0.1%	\$ (2,187.06)	-100.0%
Total Expense	\$ 3,331,813.22	85.2%	\$ 2,604,135.58	82.1%	\$ 727,677.64	27.9%
Net Ordinary Income	\$ 426,337.07	10.9%	\$ 387,701.45	12.2%	\$ 38,635.62	10.0%
Other Income/Expense						
Other Income						
Extraordinary Items						
PPP Loan Proceeds	\$ -	0.0%	\$ 174,700.00	5.5%	\$ (174,700.00)	-100.0%
Total Extraordinary Items	\$ -	0.0%	\$ 174,700.00	5.5%	\$ (174,700.00)	-100.0%
Total Other Income	\$ -	0.0%	\$ 174,700.00	5.5%	\$ (174,700.00)	-100.0%
Other Expense						
Political Contributions	\$ -	0.0%	\$ 250.00	0.0%	\$ (250.00)	-100.0%
Total Other Expense	\$ -	0.0%	\$ 250.00	0.0%	\$ (250.00)	-100.0%
Net Other Income	\$ -	0.0%	\$ 174,450.00	5.5%	\$ (174,450.00)	-100.0%
Net Income	\$ 426,337.07	10.9%	\$ 562,151.45	17.7%	\$ (135,814.38)	-24.2%

**Infinity Power Partners LLC**  
**Balance Sheet**  
As of December 31, 2022  
**(For Management's Internal Purposes Only)**

	<u>Dec 31, 22</u>	<u>Sep 30, 22</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
E*Trade	\$ 1,229.90	\$ 1,229.87	\$ 0.03	0.0%
Frost Bank Pybls (1911)	\$ 30,550.43	\$ 40,949.41	\$ (10,398.98)	-25.4%
Woodforest 3rd Pty (#..2161)	\$ 1,061.85	\$ 8,236.91	\$ (7,175.06)	-87.11%
Woodforest MMA (#..8283)	\$ 460,000.00	\$ 300,000.00	\$ 160,000.00	53.33%
Woodforest Pybls (#..2179)	\$ 19,827.88	\$ 6,490.79	\$ 13,337.09	205.48%
Woodforest Rcvbl (#..2187)	\$ 20,000.00	\$ 120,000.00	\$ (100,000.00)	-83.33%
<b>Total Checking/Savings</b>	<u>\$ 532,670.06</u>	<u>\$ 476,906.98</u>	<u>\$ 55,763.08</u>	<u>11.69%</u>
<b>Other Current Assets</b>				
<b>Due From</b>				
Peter Selber	\$ 1,000.00	\$ 1,000.00	\$ -	0.0%
<b>Total Due From</b>	<u>\$ 1,000.00</u>	<u>\$ 1,000.00</u>	<u>\$ -</u>	<u>0.0%</u>
<b>Total Other Current Assets</b>	<u>\$ 1,000.00</u>	<u>\$ 1,000.00</u>	<u>\$ -</u>	<u>0.0%</u>
<b>Total Current Assets</b>	<u>\$ 533,670.06</u>	<u>\$ 477,906.98</u>	<u>\$ 55,763.08</u>	<u>11.67%</u>
<b>Fixed Assets</b>				
Computers & Equipment	\$ 28,163.73	\$ 28,163.73	\$ -	0.0%
Furniture and Equipment	\$ 6,110.72	\$ 6,110.72	\$ -	0.0%
Less Accumulated Depreciation	\$ (34,274.45)	\$ (34,274.45)	\$ -	0.0%
<b>Total Fixed Assets</b>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>0.0%</u>
<b>Other Assets</b>				
<b>Entity Acquisitions</b>				
Incite Entergy, less accum amor	\$ 17,916.61	\$ 18,333.28	\$ (416.67)	-2.27%
<b>Total Entity Acquisitions</b>	<u>\$ 17,916.61</u>	<u>\$ 18,333.28</u>	<u>\$ (416.67)</u>	<u>-2.27%</u>
<b>Total Other Assets</b>	<u>\$ 17,916.61</u>	<u>\$ 18,333.28</u>	<u>\$ (416.67)</u>	<u>-2.27%</u>
<b>TOTAL ASSETS</b>	<u><u>\$ 551,586.67</u></u>	<u><u>\$ 496,240.26</u></u>	<u><u>\$ 55,346.41</u></u>	<u><u>11.15%</u></u>

# Infinity Power Partners LLC

## Balance Sheet

As of December 31, 2022

**(For Management's Internal Purposes Only)**

	Dec 31, 22	Sep 30, 22	\$ Change	% Change
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Other Current Liabilities</b>				
<b>Credit Cards</b>				
<b>American Express</b>	\$ 8,533.86	\$ 9,264.71	\$ (730.85)	-7.89%
<b>Total Credit Cards</b>	\$ 8,533.86	\$ 9,264.71	\$ (730.85)	-7.89%
<b>Woodforest Bank Line of Credit</b>	\$ 24,155.62	\$ 24,155.62	\$ -	0.0%
<b>Total Other Current Liabilities</b>	\$ 32,689.48	\$ 33,420.33	\$ (730.85)	-2.19%
<b>Total Current Liabilities</b>	\$ 32,689.48	\$ 33,420.33	\$ (730.85)	-2.19%
<b>Total Liabilities</b>	\$ 32,689.48	\$ 33,420.33	\$ (730.85)	-2.19%
<b>Equity</b>				
<b>Member Contributions</b>				
<b>Nicholas Altman</b>	\$ 67,968.75	\$ 67,968.75	\$ -	0.0%
<b>Peter Selber</b>	\$ 67,968.75	\$ 67,968.75	\$ -	0.0%
<b>River Ridge Energy Holdings LLC</b>	\$ 152,968.75	\$ 152,968.75	\$ -	0.0%
<b>Williamsburg Enterprises, Ltd</b>	\$ 153,000.00	\$ 153,000.00	\$ -	0.0%
<b>Total Member Contributions</b>	\$ 441,906.25	\$ 441,906.25	\$ -	0.0%
<b>Member Distributions</b>				
<b>Charles Nguyen-Phuoc</b>	\$ (22,750.00)	\$ (21,750.00)	\$ (1,000.00)	-4.6%
<b>Gary Yeoman</b>	\$ (56,875.00)	\$ (54,375.00)	\$ (2,500.00)	-4.6%
<b>Nicholas Altman</b>	\$ (590,440.58)	\$ (567,565.58)	\$ (22,875.00)	-4.03%
<b>Peter Selber</b>	\$ (590,439.58)	\$ (567,564.58)	\$ (22,875.00)	-4.03%
<b>River Ridge Energy Holdings LLC</b>	\$ (675,372.92)	\$ (652,497.92)	\$ (22,875.00)	-3.51%
<b>Ron Fort</b>	\$ (113,750.00)	\$ (108,750.00)	\$ (5,000.00)	-4.6%
<b>Williamsburg Enterprises Ltd</b>	\$ (675,372.92)	\$ (652,497.92)	\$ (22,875.00)	-3.51%
<b>Total Member Distributions</b>	\$ (2,725,001.00)	\$ (2,625,001.00)	\$ (100,000.00)	-3.81%
<b>Member Earnings Allocations</b>				
<b>Charles Nguyen-Phuoc</b>	\$ 24,229.40	\$ 24,229.40	\$ -	0.0%
<b>Gary Yeoman</b>	\$ 60,611.63	\$ 60,611.63	\$ -	0.0%
<b>Nicholas Altman</b>	\$ 458,679.61	\$ 458,679.61	\$ -	0.0%
<b>Peter Selber</b>	\$ 458,679.60	\$ 458,679.60	\$ -	0.0%
<b>River Ridge Energy Holdings LLC</b>	\$ 458,679.61	\$ 458,679.61	\$ -	0.0%
<b>Ron Fort</b>	\$ 117,709.89	\$ 117,709.89	\$ -	0.0%
<b>Williamsburg Enterprises, Ltd</b>	\$ 458,679.61	\$ 458,679.61	\$ -	0.0%
<b>Total Member Earnings Allocations</b>	\$ 2,037,269.35	\$ 2,037,269.35	\$ -	0.0%
<b>Net Income</b>	\$ 764,722.59	\$ 608,645.33	\$ 156,077.26	25.64%
<b>Total Equity</b>	\$ 518,897.19	\$ 462,819.93	\$ 56,077.26	12.12%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$ 551,586.67</b>	<b>\$ 496,240.26</b>	<b>\$ 55,346.41</b>	<b>11.15%</b>



**Infinity Power Partners LLC**  
**Profit & Loss**  
January through December 2022  
**(For Management's Internal Purposes Only)**

	Jan - Dec 22	Jan - Dec 21	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
Income				
Commission Income	\$ 4,787,395.91	\$ 3,899,501.09	\$ 887,894.82	22.77%
Facilitation Fees	\$ -	\$ 87,135.00	\$ (87,135.00)	-100.0%
Interest Income	\$ 0.12	\$ 0.12	\$ -	0.0%
Reimbursements	\$ (21,654.39)	\$ (73,795.49)	\$ 52,141.10	70.66%
Services Income	\$ 5,750.00	\$ -	\$ 5,750.00	100.0%
<b>Total Income</b>	<b>\$ 4,771,491.64</b>	<b>\$ 3,912,840.72</b>	<b>\$ 858,650.92</b>	<b>21.94%</b>
Cost of Goods Sold				
Consultants/Commissions	\$ 192,968.21	\$ 154,690.43	\$ 38,277.78	24.75%
<b>Total COGS</b>	<b>\$ 192,968.21</b>	<b>\$ 154,690.43</b>	<b>\$ 38,277.78</b>	<b>24.75%</b>
<b>Gross Profit</b>	<b>\$ 4,578,523.43</b>	<b>\$ 3,758,150.29</b>	<b>\$ 820,373.14</b>	<b>21.83%</b>
Expense				
Advertising, Marketing, & Promo	\$ 170,209.00	\$ 144,520.04	\$ 25,688.96	17.78%
Amortization	\$ 1,666.68	\$ 1,666.68	\$ -	0.0%
Automobile Expense	\$ 522.32	\$ 241.70	\$ 280.62	116.1%
Bank Service Charges	\$ 3,287.51	\$ 5,671.04	\$ (2,383.53)	-42.03%
Business Development	\$ 110,843.49	\$ 89,729.59	\$ 21,113.90	23.53%
Communications & Internet	\$ 15,012.14	\$ 13,787.76	\$ 1,224.38	8.88%
Computer and Software Expenses	\$ 84,349.94	\$ 96,966.01	\$ (12,616.07)	-13.01%
Continuing Education	\$ 4,010.65	\$ 4,311.11	\$ (300.46)	-6.97%
Dues and Subscriptions	\$ 45,304.25	\$ 49,430.30	\$ (4,126.05)	-8.35%
Insurance Expense	\$ 202,414.76	\$ 142,974.97	\$ 59,439.79	41.57%
Interest Expense	\$ 2,062.29	\$ 5,698.05	\$ (3,635.76)	-63.81%
Licenses & Permits				
Applications & Consulting	\$ 14,990.95	\$ 15,385.32	\$ (394.37)	-2.56%
State Fees	\$ 750.75	\$ 1,143.00	\$ (392.25)	-34.32%
<b>Total Licenses &amp; Permits</b>	<b>\$ 15,741.70</b>	<b>\$ 16,528.32</b>	<b>\$ (786.62)</b>	<b>-4.76%</b>
Meals and Entertainment	\$ 3,682.83	\$ 3,197.62	\$ 485.21	15.17%
Office Supplies & Misc.	\$ 24,236.79	\$ 20,525.01	\$ 3,711.78	18.08%
Parking & Tolls	\$ -	\$ 6.00	\$ (6.00)	-100.0%
Payroll Expenses				
Deferred Compensation	\$ 133,043.34	\$ 118,170.74	\$ 14,872.60	12.59%
Employment Taxes	\$ 1,005,130.87	\$ 853,177.83	\$ 151,953.04	17.81%
Payroll Prep Fees	\$ 3,882.15	\$ 3,763.71	\$ 118.44	3.15%
Retirement Account Expenses	\$ 1,397.50	\$ 1,950.00	\$ (552.50)	-28.33%
Salaries & Wages	\$ 1,794,460.68	\$ 1,562,567.41	\$ 231,893.27	14.84%
<b>Total Payroll Expenses</b>	<b>\$ 2,937,914.54</b>	<b>\$ 2,539,629.69</b>	<b>\$ 398,284.85</b>	<b>15.68%</b>
Postage and Delivery	\$ 1,269.27	\$ 678.60	\$ 590.67	87.04%
Professional Fees				
Accountant Fees	\$ 28,825.00	\$ 27,225.00	\$ 1,600.00	5.88%
Legal Fees	\$ -	\$ 295.00	\$ (295.00)	-100.0%
<b>Total Professional Fees</b>	<b>\$ 28,825.00</b>	<b>\$ 27,520.00</b>	<b>\$ 1,305.00</b>	<b>4.74%</b>
Rent Expense	\$ 120,369.88	\$ 120,600.86	\$ (230.98)	-0.19%

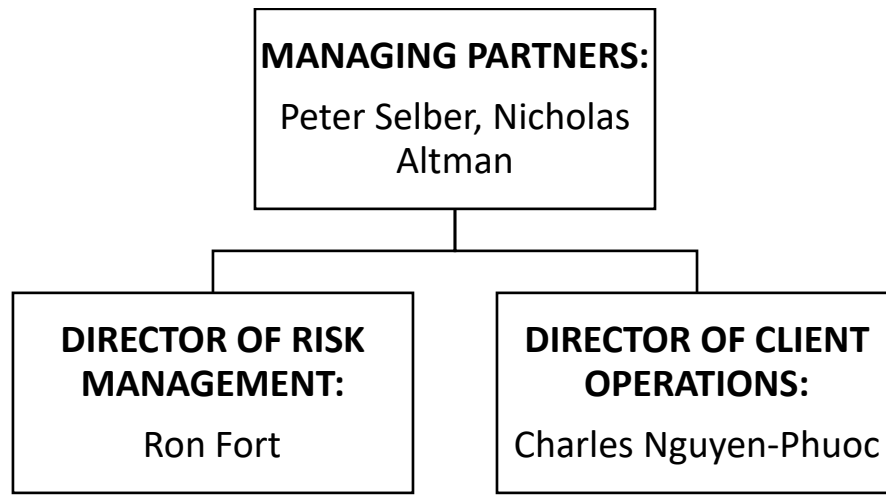
**Infinity Power Partners LLC**  
**Profit & Loss**  
January through December 2022  
**(For Management's Internal Purposes Only)**

	<b>Jan - Dec 22</b>	<b>Jan - Dec 21</b>	<b>\$ Change</b>	<b>% Change</b>
<b>Taxes</b>				
<b>Property</b>	\$ 97.42	\$ 103.12	\$ (5.70)	-5.53%
<b>Sales Taxes Paid</b>	\$ (5,307.96)	\$ -	\$ (5,307.96)	-100.0%
<b>State, City, and Local</b>	\$ 11,231.58	\$ 10,172.36	\$ 1,059.22	10.41%
<b>Total Taxes</b>	\$ 6,021.04	\$ 10,275.48	\$ (4,254.44)	-41.4%
<b>Travel Expense</b>	\$ 36,056.76	\$ 37,854.39	\$ (1,797.63)	-4.75%
<b>Total Expense</b>	\$ 3,813,800.84	\$ 3,331,813.22	\$ 481,987.62	14.47%
<b>Net Ordinary Income</b>	\$ 764,722.59	\$ 426,337.07	\$ 338,385.52	79.37%
<b>Net Income</b>	<b>\$ 764,722.59</b>	<b>\$ 426,337.07</b>	<b>\$ 338,385.52</b>	<b>79.37%</b>

**C-3****FORECASTED FINANCIAL STATEMENTS**

<b>Natural Gas</b>	<b>2023 - YTD</b>	<b>2024</b>	<b>2025</b>
<b>Revenue</b>	\$24,114.86	\$26,587.97	\$29,320.91
<b>Expenses</b>	\$17,294.53	\$18,332.20	\$19,432.13
<b>Net Income</b>	\$6,820.33	\$8,255.77	\$9,888.78

## ORGANIZATIONAL CHART AND MANAGERIAL LICENSING QUALIFICATIONS OF INFINITY POWER PARTNERS, LLC



### **Peter Selber**, Managing Partner

Peter Selber has over a decade of experience working in deregulated electricity and natural gas markets. Prior to forming Infinity Power Partners, Peter was an energy consultant at Choice Energy Services Retail where he started as an intern and worked his way up to consulting for large/mid commercial and industrial customers across Texas. In his role, Peter was also responsible for managing a team of four sales professionals where he assisted with the facilitation of structuring and negotiating retail electricity contracts, and successfully growing the group's sales year-over-year. By his final year of employment at Choice Energy Services, and through his sales efforts during the three year period, Peter grew his portfolio of cliental to an annual load exceeding 100,000 mWh's of electricity, and over 300,000 MMBtu of natural gas.

Since forming Infinity Power Partners, Peter has been instrumental in helping to build on their portfolio with an annual consumption exceeding 200,000 mWh's of electricity and 300,000 MMBtu of natural gas. Through Peter's commitment and dedication, Infinity Power Partners has been successful in building a team capable of offering industry expertise, while providing their clients with an honest and transparent first-class approach to energy procurement.

### **Nicholas Altman**, Managing Partner

Nicholas Altman has over a decade of experience working in deregulated electricity and natural gas markets. Immediately prior to forming Infinity Power Partners, Nicholas was an energy consultant at Choice Energy Services Retail where he focused his efforts on large/mid commercial real estate portfolios within ERCOT. In his role, Nichols was responsible for managing a team of three sales professionals, and overseeing the facilitation and execution of retail electricity for his clients.

Nicholas has been an integral part of the early success in Infinity Power Partners has realized. As co-managing partner and head of sales, Nicholas has finalized electricity contracts with publically traded institutions totaling over 150,000 mWh's throughout the contract term. Nicholas continues to devote his time and effort to growing Infinity Power Partners the right way, by ensuring that the business conducted is that of shared common goals and values between himself, their team and the portfolio of existing clients.

## **TECHNICAL LICENSING QUALIFICATIONS OF INFINITY POWER PARTNERS, LLC**

### **Ron Fort, Director of Risk Management**

As Director of Risk Management, Ron is responsible for expanding and maintaining Infinity Power Partners ever-growing presence in ERCOT, as well as other US markets. Infinity Power Partners prides itself on the wealth of knowledge Ron is able to offer with his over forty years of industry experience, appreciation and respect for clients' needs, and unique ability to provide an honest and transparent view of the marketplace. Before Infinity Power Partners, Ron was instrumental in developing advanced energy pricing structures, innovative ideas for purchasing, hedging and monitoring the energy market, ensuring his clients capture the most value possible for their business.

His experience includes managing NYMEX and Heat Rate curves, analyzing those curves against client-specific appetite and risk, while making sure the client's goals are always met. Throughout his years of experience, Ron continues to successfully do such things as assembling and facilitating power price management tools, on-going risk management and analysis for the Infinity Power Partners portfolio, and structuring client specific products and contracts for execution.

Viewed as a top expert of price curve models and his well-known creative success in structuring procurement strategies, Ron is frequently asked to contribute commentary and offer insight to media outlets within the industry. In the past, Ron has presented to forums, which include The Houston Chronicle and Energy Risk magazine.

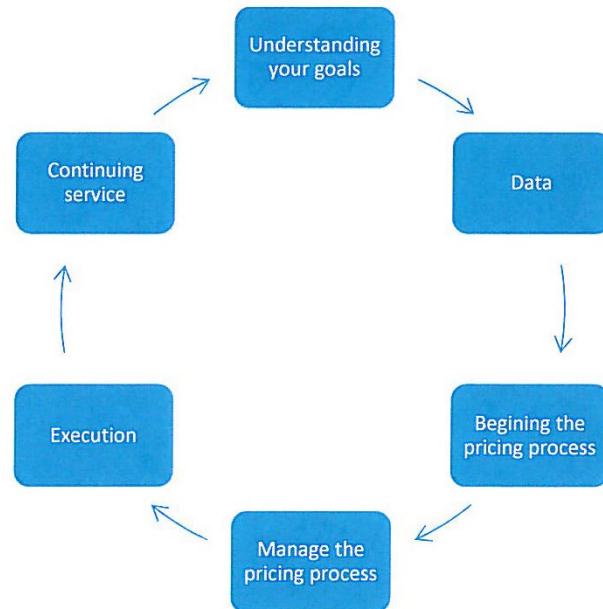
### **Charles Nguyen-Phuoc, Director of Client Operations**

With over ten years of industry experience, specifically that of operations, Charles provides Infinity Power Partners and their clients with the necessary expertise and focus required in order to be a successful energy management firm in the retail power, oil and gas markets. He has a strong knowledge base in contract negotiations, excellent customer service, and a wide range of industry contacts that help to ensure client's needs are always met.

His participation in the retail power market began with validation of client data and contract creation and execution. While at Reliant Energy, his experience with retail energy providers and ERCOT protocol has helped to maintain a high level of customer service. He holds a Bachelor of Science degree from the University of Houston. As the Director of Client Operations at Infinity Power Partners, Charles' primary role is to handle and manage any customer related issues that may arise, facilitate the creation and release of customer analysis, and communicate clear and concise information to both clients and suppliers.

## The Procurement Process

Our core business is to provide our clients with the best procurement structure for their specific needs. This may be fixed price, heat rate index, real time, or a combination of some or all of these alternatives. It is a process that is enabled by transparency, understanding your suitability, and who best fits your needs from the provider community. The steps to this process are:



- Understanding your goals – It's naturally important to capture the lowest price, but this needs to be married to your budget constraints, what is the optimum term, your risk appetite, and other user-specific criteria that can be determined by understanding your objectives and understanding, what works and what does not work. We will discover answers from discussions with you and they will serve as a guideline for the process, from inception through renewal and all phases in between.
- Data – We will retrieve your historical usage data, if applicable, and perform an analysis of how you use energy. We will compare history with what the forward curve offers today and make assumptions based on real life scenarios combined with your specific needs to recommend compatible structure and term, benchmarking said assumptions with the wholesale price of power.
- Beginning the pricing process – Once we have satisfied you with what the best structure looks like, we will then send a request for pricing to those Retail Electric Providers (REPs) who can service your requirements. The competitive process will achieve the best of economy and allow an “apples to apples” comparison.
- Manage the pricing process – Receive pricing, query the various REPs as to particulars such as bandwidth, material change, gas lock procedures (if applicable), and other details that allow meaningful comparisons and drive the best answers to your procurement.
- Execution – Once pricing for the elected structure has been reviewed and a final list of REPs arrived at, we will then ensure that contract language and provisions are compatible to your needs (including negotiating for same should that be necessary) and deliver to you an executable contract vetted for price and terms.
- Continuing service – Our engagement does not end with execution of contract. We will continue to appraise you of issues connected to the current contract, changing market conditions (opportunities or risks beyond current procurement), and other material items.

Familiarity with the REP community, knowledge of where the market is, and experience in managing procurement in whatever structure and term required is what our value proposition is based upon.

## SUMMARY OF EXPERIENCE

Please find attached resumes of:

1. Peter Selber PDF – 1 Page
2. Nicholas Altman PDF – 1 Page
3. Charles Nguyen-Phuoc PDF – 2 Pages
4. Ron Fort PDF – 3 Pages

### Infinity Power Partners' Approach

- Infinity's Directory of Risk Management, Ron Fort, has structured and managed power procurement for many large loads, primarily in Texas.
- Addresses the primary component of energy cost, wholesale power price, as a financial instrument, which allows the component forward curves, natural gas and heat rate, to be viewed and managed with a high degree of transparency, historical data, and ability to execute.
- Decisions are based on technical analysis. This is a discipline that believes price action best translates all of the fundamental changes in supply and demand into signals to act upon. Having a reason why some action is taken and a means to track the moving part is objective.
- Today's market is unique in its intrinsic value (low cost) and what may lie ahead.
- Each procurement answer is specific to the client's requirements and deserves appropriate attention.

The following contacts have consented to be available should you wish third-party remarks:

Mr. Bruce Edwards, PM Realty Group.

[bedwards@pmrg.com](mailto:bedwards@pmrg.com)

Mr. Jonathan Katz, M.D. Anderson Cancer Center, University of Texas.

[jkatz@mdanderson.org](mailto:jkatz@mdanderson.org)

Mr. Rock Morille, Baylor College of Medicine.

[rmorille@bcm.edu](mailto:rmorille@bcm.edu)

Mr. Jeff Bailey, Reliant Energy.

[jjbailey@reliant.com](mailto:jjbailey@reliant.com)

Mr. Trey Price, MP2 Energy.

[Trey.price@mp2energy.com](mailto:Trey.price@mp2energy.com)

Mr. Dean Pittman, Constellation New Energy.

[Dean.pittman@constellation.com](mailto:Dean.pittman@constellation.com)

Mr. Mark Siismets, MP2 Energy.

[Mark.siismets@mp2energy.com](mailto:Mark.siismets@mp2energy.com)

Other major users and suppliers references available upon request.

(Approx. 300+ clients)

## Peter R. Selber

3506 Glen Arbor  
Houston, TX 77025  
713-419-6828

[Peter@infinitypowerpartners.com](mailto:Peter@infinitypowerpartners.com)

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**Objective:** Provide electric and natural gas procurement services, on-going market insight, and continuous account maintenance through the development of client-specific strategies. Day-to-day objectives include rate negotiation and communication between customers and providers, contract creation and modification and maintenance of current and future client relations.

**Education:** **St. Edwards University** May 2008  
BA Communications Cum Laude

**Experience:** **Infinity Power Partners** Houston, TX  
Co-Founder and Managing Partner November 2011 - Present

### Lead Accounts and Success

- Recently lead RFP and assisted Discovery Green in structuring, facilitating, and executing the sponsorship and commercial electricity contracts with retail provider, Green Mountain.
- Lead on the AMI, Inc. account, over 250 associations and 2,000 meters.
  - Ongoing maintenance and management of overall portfolio
  - Recoup sales tax and gross receipts tax for over \$100,000 in refunds to date

### Responsibilities

- Act as the liaison between the clients and the retail electric providers to address and procure power requirements.
- Maintain current client accounts while actively seeking new clients and growing provider relationships.
- Providing on-going management services to clients throughout duration of their contract.
- Head of management for client utility bill audits and tax research and recoveries.
- Obtain customer load data, format and upload for procurement functions as well as auditing purposes.
- Responsible for creating and facilitate pricing analysis, updating exhibits and reports for current and potential customers.
- Assist with the development and maintenance back-office operations, both internally and externally.

**Choice Energy Services**  
Energy Consultant

Houston, TX  
September 2008 – August 2011

- Acted as the liaison between the clients and the retail electric providers to address and resolve issues.
- Responded to customer inquiries, requests and maintain customer energy accounts
- Lead consultant on the City of Houston Green Office Building Challenge
- Lead consultant for natural gas procurement
- Obtained customer load data, formatted and uploaded into system for procurement functions as well as auditing purposes.
- Submitted RFP's to retail electric providers for contract quotes and proposals.
- Communicated and distributed unexecuted and partially executed contract documents between the clients and the retail electric providers.

**References:** Available upon request.



**Nicholas Altman**

1900 Stoney Brook, Houston, TX, 77063

713.559.0052 • 713.539.7941

Nick@infinitypowerpartners.com

**SALES & MARKETING • BUSINESS DEVELOPMENT • OPERATIONS**

**Strategic Planning • Process Development • Market Analysis & Planning • New Business Development • Presentation • Negotiating & Closing • Key Account Management • Campaign Development / Management • Cost Reduction • Quality • Customer Service • Troubleshooting • Risk Management**

Energetic, proactive sales professional with strong marketing acumen, adept at growing key accounts while driving initiatives to source and close new business with both domestic and international customers. Proficient at leveraging strong communication talents to expand networks and improve organizational recognition. Dedicated to providing significant contributions to both top and bottom lines.

**CAREER TRACK**

**Co-Founder and Managing Partner**  
Infinity Power Partners, LLC

November 2011 - Present  
Houston, TX

- Play critical role in marketing initiatives by forging and growing key relationships with partners, vendors, and existing /new customers.
- Head of sales including management of existing portfolio of clients and all new business.
- Responsible for generating new business through organic growth, cold calling, and marketing through various channels.
- Instrumental in development and execution of large portfolio of multi-family clients which consist of over 50,000 doors in the greater Houston area.
- Facilitate in the creation of effective sales campaigns while maintaining awareness of market trends by participating and leading regular sales meetings and attending market related seminars.

**Senior Energy Consultant**  
Choice Energy Services, LLC

November 2009 – August 2011  
Houston, TX

- Drove negotiations to close sales agreements with clients located throughout Texas.
- Enhanced organizational visibility and expanded network by acting as representative at industry trade shows and events.
- Address customer issues, quickly resolved problems, ensure customer satisfaction, and engender repeat business.
- Optimized sales of commodities contracts by networking, sourcing leads, and setting appointments; awarded "Top Sales Performer" in Q1, 2010.

**LEARNING CREDENTIALS**

**BACHELORS OF BUSINESS ADMINISTRATION, BUSINESS MARKETING**  
TEXAS TECH UNIVERSITY

2004  
Lubbock, Texas

**REFERENCES**

Available upon request

## Charles B. Nguyen-Phuoc

11511 Carson Field Ln

Cypress, TX 77433

281-948-5166

[Charles@infinitypowerpartners.com](mailto:Charles@infinitypowerpartners.com)

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**Objective:** To seek a position in the energy industry where I may utilize my professional experience and skills to support customer and operational functions as well as developing procedures to maximize efficiency and accuracy.

**Education:** **University of Houston,** December 2001  
Bachelor of Science Political Science

**Experience:** **Infinity Power Partners** Houston, TX  
Director of Client Operations February 2012 - Present

- Act as the liaison between the clients and the retail electric providers to address and resolve issues.
- Providing meter-management services to clients when they require location additions or deletions to their contract.
- Initiate and manage client utility bill audits and tax research and recoveries.
- Obtain customer load data, format and upload for procurement functions as well as auditing purposes.
- Creating pricing exhibits and reports for customer presentations.
- Developing and maintaining all back-office operations, internally and externally.
- Providing support to the sales team to allow them to maximize their efforts with clients.

**Acclaim Energy Advisors** Houston, TX  
Client Services Manager April 2007 – May 2011

- Acted as the liaison between the clients and the retail electric providers to address and resolve issues.
- Responded to customer inquiries, requests and maintain customer energy accounts for 300+ clients.
- Coordinated, analyzed and resolved issues pertaining to regulatory agencies and utilities to recover misapplied charges.
- Managed and coordinated the CenterPoint Demand Response Program as well as the ERCOT EILS Program for qualified clientele.
- Created documentation for actions taken to resolve energy-related issues to provide a historical record of customer account activities.
- Updated and maintained process documentation and training/reference material for internal use.
- Obtained customer load data, formatted and uploaded into system for procurement functions as well as auditing purposes.
- Submitted RFP's to retail electric providers for contract quotes and proposals.
- Communicated and distributed unexecuted and partially executed contract documents between the clients and the retail electric providers.
- Integrated information systems and perform system administrator functions

**Reliant Energy** Houston, TX  
Contract Management Analyst September 2004 – August 2006

- Ensured timely, accurate, and courteous customer support in the creation and administration of the contractual documents in accordance with specified deadlines.
- Tracked and reported the status of all unexecuted contracts.
- Resolved issues associated with executed contracts.
- Proactively worked with various internal groups to ensure timely routing, resolution of issues and execution of contracts.

- Assisted in the implementation of process changes required on standard contract forms, Contract generation procedures and tracking systems to assure consistency and conformity with internal and industry changes.

**Reliant Energy**

Operations Business Analyst

Houston, TX

December 2001 – September 2004

- Amended customer contracts and exhibits and reconciled site information for material and immaterial contract additions and deletions.
- Maintain customer site and billing information in CCS module of SAP.
- Performing research and analysis of commercial utility information for marketing proposals.
- Prepared statistics and developed energy marketing exhibits prior to contract pricing.
- Managed contract and potential client information in Siebel database.
- Tested and assisted in the development and migration of tools and applications in the Siebel environment in conjunction with the Siebel IT department.

***Skills:***

Proficient in MS Office applications (Word, Excel, Outlook), Microsoft CRM, Salesforce, Energy CAP, Siebel, SAP, FileNet, Documentum, Adobe Acrobat, Apple OS, Lotus Notes, Internet/E-Mail, 10-Key and general data entry.

Bilingual and bi-literate in Vietnamese.

***References:***

Available upon request.



## Ron L. Fort

3908 Southwestern Street

Houston, TX 77005

713-882-1117

[Ron@infinitypowerpartners.com](mailto:Ron@infinitypowerpartners.com)

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### **Objective:**

Provide analysis, management, and execution of the forward curve of natural gas - NYMEX - as well as the forward curve of ERCOT Heat Rates as they relates to ERCOT power pricing - wholesale to retail - inclusive of switching to real time market if circumstances dictate. Create new and "out of the box" answers for managing these curves. Provide perspectives of market action, issues, and recommendations to various interested parties, including end users, consultants, Retail Electric Providers and other entities as required by their specific situation.

### **Education:**

<b>Oxford College of Emory University</b>	Atlanta, GA
<b>Emory College of Emory University</b>	Atlanta, GA
<b>Houston Baptist University</b>	Houston, TX
<b>University of Houston Law School</b>	Houston, TX
	1963 - 1972

### **Experience:**

<b><u>Infinity Power Partners</u></b>	Houston, TX
Director of Risk Management	November 2011 - Present

- Provide risk management services for client base, inclusive of structuring and forward curve management
- Provide specific recommendations client-specific
- Prepare weekly newsletters and special reports for distribution to client and prospects
- Maintain relationships with REP community

<b><u>Independent Energy Consultant</u></b>	Houston, TX
	October 2011 – November 2011

- Provide analysis, perspective, and recommendation for ERCOT power pricing structures and related issues, client-specific
- Provide economic outsourcing for continuing management of procurement positions
- "Trouble shoot" as required

<b><u>Acclaim Energy Advisors</u></b>	Houston, TX
Director, Transaction Structuring	February 2009 – September 2011

- Provide technical analysis of energy markets
- "Managed Power Procurement Program"
- Create, update, and manage distribution material to clients
- Collaborate in creating innovative procurement strategies
- Participate in sales efforts for prospective clients

<b><u>Amerex Retail Energy Services</u></b>	Houston, TX
Sr. Analyst/Manager Price Structuring	August 2004 – January 2009

- Provide technical analysis of energy markets
- "Managed Power Procurement Program"
  - Created managed power procurement strategy (ERCOT) based on forward Heat Rate curve, forward natural gas curve (NYMEX) and real time market
  - Facilitated acceptance of managed account program with 8 ERCOT providers
  - Managed positions with respective providers, executing natural gas locks and Heat Rate resell as warranted
  - 43 individual accounts, encompassing total annual usage of about 2,000,000,000 kWhs (approximately 240 MW peak demand)
- Create, update, and manage distribution material to clients

- Market Alerts – create when market price action or information concerning possible issue affecting market stability evident
- Newsletters – write monthly newsletter articles concerning power and natural gas pricing issues (educate audience on what market volatility represents, from both risk and reward perspectives)
- Special Reports – write special reports when circumstances dictate
- Market Alerts – create when market price action or information concerning possible issue affecting market stability evident
- Newsletters – write monthly newsletter articles concerning power and natural gas pricing issues (educate audience on what market volatility represents, from both risk and reward perspectives)
- Special Reports – write special reports when circumstances dictate
- Collaborate in creating innovative procurement strategies
  - “10 Year” power contract – brought together institutional client, investment bank, and Retail Electric Provider
  - Provide cooperative effort to expand load-side use of gas index products to various jurisdictions
- Participate in sales efforts for prospective clients
  - Educate lay audience to power procurement (“Energy 101”)
  - Design procurement strategy tailored to client-specific criteria
  - Close the sale

***Experience Continued:***

**Pipeline Supply and Distribution:**

Manage the logistics involved in inquiring, securing, and delivering materials necessary for pipeline construction (and related fields). Develop protocols to marry antiquated purchasing procedures with the efficiencies of the Internet, including price transparency and accessibility. Promote and deliver to the end-user the advantages of procurement with individualized service. Provide and promote Powercrete© liquid epoxies to the pipeline industry as master distributor, inclusive of field applications.

**Coating Supply & Service Co., LLC**

Houston, TX  
August 2003 – August 2004

- Acquire and manage a master distributorship for liquid epoxy coatings. Begin marketing effort and internalize kitting operations for girth weld applications.

**Pipeline Supply & Service Co., Inc.**

Houston, TX  
2002 – July 2003

- Manage satellite store servicing 4 spreads of a major pipeline construction project (Kern River Expansion)
- Establish local vendor network to compliment sales from inventory and accommodate specialized needs of contractor
- Coordinate accessibility of Home Office computer connectivity via the Internet
- Provide day-to-day presence for pipeline contractor material personnel
- Provide solutions to unique procurement situations

**Energy Efficiency Products and Procedures, and Deregulation:**

Design and implement energy efficient projects and programs utilizing current technology via an Energy Service Provider Company. Integrate current and proposed incentives and tax benefits with commercial interests, homebuilders, multi-family and single residence sites, and other energy users to provide full menu of services in most cost-effective manner. Promote the advantages of deregulation programs as it pertains to the cost and financing of such projects. Provide strategy and implementation of diagnostic efforts to pre-qualify facilities for Retail Electric Providers.

**PolarShield, Inc.**

Houston, TX  
1999 – 2002

- Promote unique technology for HVAC application
- Develop performance contract vehicles with energy efficiency criteria; successfully co-authored proposal resulting in Master Service Contract from leading energy service company
- Manage day-to-day office logistics and support, including risk management tools
- Manage service contract with Enron Energy Services

**Energy Brokerage:**

Manage the analysis, execution and back office support for futures, options, and derivatives of energy and power transactions, including trading parameters, compliance, and controls. Interact with trading team to streamline order flow and reconciliation.

**Registered Principal, Phoenix Trading Co.**      Houston, TX  
1984 – 1999

- Managed all aspects of futures and options activities in crude oil, refined products, and natural gas for multi-national integrated oil company
- Provide execution and clearing services for numerous natural gas marketers
- Provide technical and logistical support for industry consultants and clients
- Participate in National Futures Association Arbitration Program as panel member

**Various Futures Commission Merchants**      Houston, TX  
Associated Person      1972 – 1984

***References:***

Available upon request.



Infinity Power Partners LLC

Date Created: Oct-5-2023

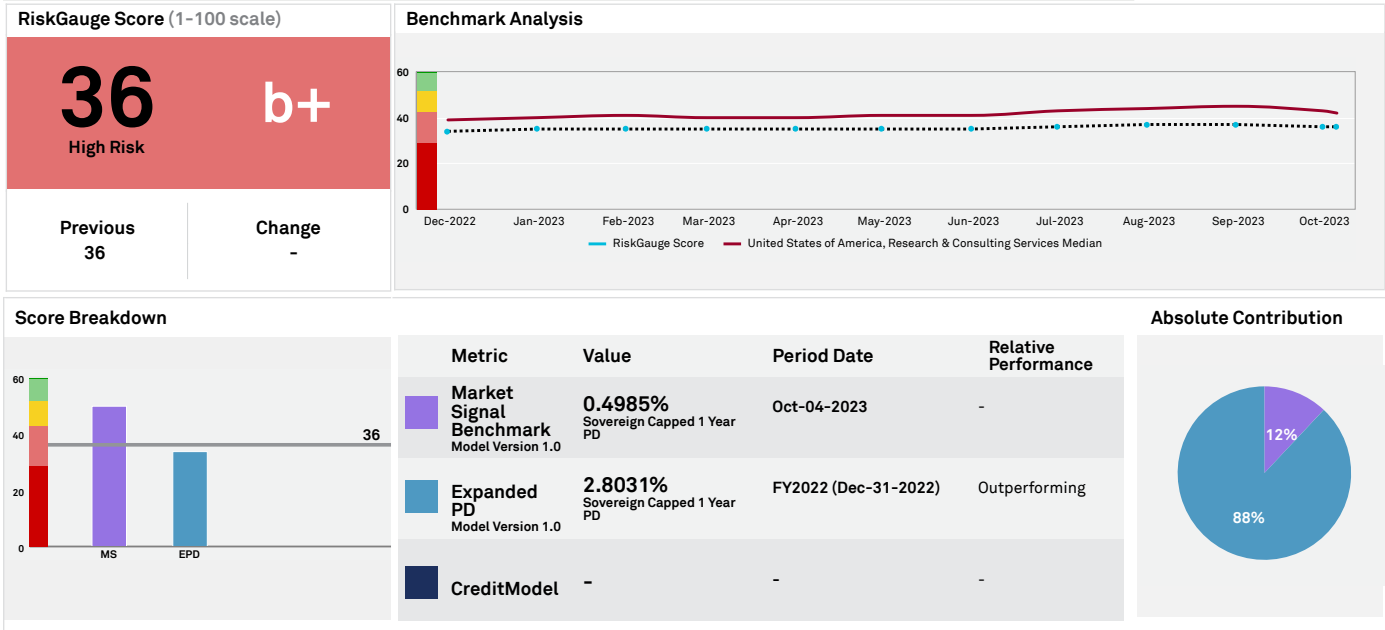
Address: 2603 Augusta Drive,  
Houston, TX, 77057,  
United States  
Country/Region: United States of America  
Industry: Research & Consulting Services

Website: [www.infinitypowerpartners.com](http://www.infinitypowerpartners.com)  
Phone: 713 559 0550  
Status: Operating  
Company Type: Private Corporate

Establish Date: 2012  
SPCIQ Key: 331617471  
MI Key: 11182124

RiskGauge

Oct-05-2023 | Next Update: Oct-06-2023  
Model Version: 1.0



RiskGauge Term Structure

Monthly Term Structure

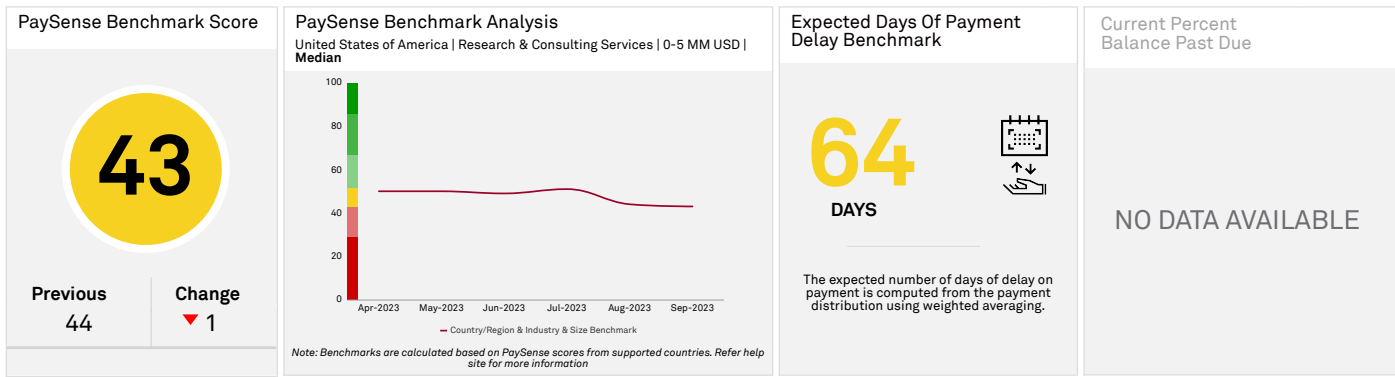
1 MONTH	2 MONTH	3 MONTH	4 MONTH	5 MONTH	6 MONTH	7 MONTH	8 MONTH	9 MONTH	10 MONTH	11 MONTH	12 MONTH
63	56	51	48	45	43	42	40	39	38	37	36

Yearly Term Structure

1 YEAR	2 YEAR	3 YEAR	4 YEAR	5 YEAR	6 YEAR	7 YEAR	8 YEAR	9 YEAR	10 YEAR	11 YEAR	12 YEAR
36	30	23	20	18	16	15	14	13	12	12	11
13 YEAR	14 YEAR	15 YEAR	16 YEAR	17 YEAR	18 YEAR	19 YEAR	20 YEAR	21 YEAR	22 YEAR	23 YEAR	24 YEAR
11	10	10	10	10	9	9	8	8	8	8	8
25 YEAR	26 YEAR	27 YEAR	28 YEAR	29 YEAR	30 YEAR	31 YEAR	32 YEAR	33 YEAR	34 YEAR	35 YEAR	
8	8	8	8	8	7	7	7	7	7	7	

PaySense

Sep-01-2023 | Next Update: Oct-31-2023



MaxLimit

Oct-05-2023 | Next Update: Oct-06-2023  
Currency in USD

Maximum Exposure Limit Range

RiskGauge Score (Model Version 1.0)

0 - 438,331.52

Average Exposure

Average Loss

USD 10,000

Risk Aversion

VERY HIGH  
HIGH  
NEUTRAL  
LOW  
VERY LOW

Exposure Cap

10%

REVENUE RANGE 0-5 MM

Scales the exposure based on customer size.

Market Signal Probability of Default Benchmark

Oct-04-2023 | Adj. Date: Oct-05-2023  
Model Version: 1.0

Market Sentiment

STABLE

Sovereign Capped 1 Year PD

0.4985%

Change 0.0111% ▲ YTD Change (0.8557%) ▼

PD ADJUSTMENTS

Credit Cycle Adj. PD 0.5544%

Final Adjusted Probability of Defaults (PDs), in contrast to Through-the-Cycle PDs, react promptly to changing market conditions by taking into account all available information on current market trends and credit cycle considerations.

Benchmark Analysis

Stable  
Improving  
Deteriorating

Input Ratio & Non-Financial Analysis

NO DATA AVAILABLE

Implied Score Breakdown

bbb- bb+

STANDALONE SOVEREIGN CAPPED

Probability of Default Term Structure

Monthly Term Structure

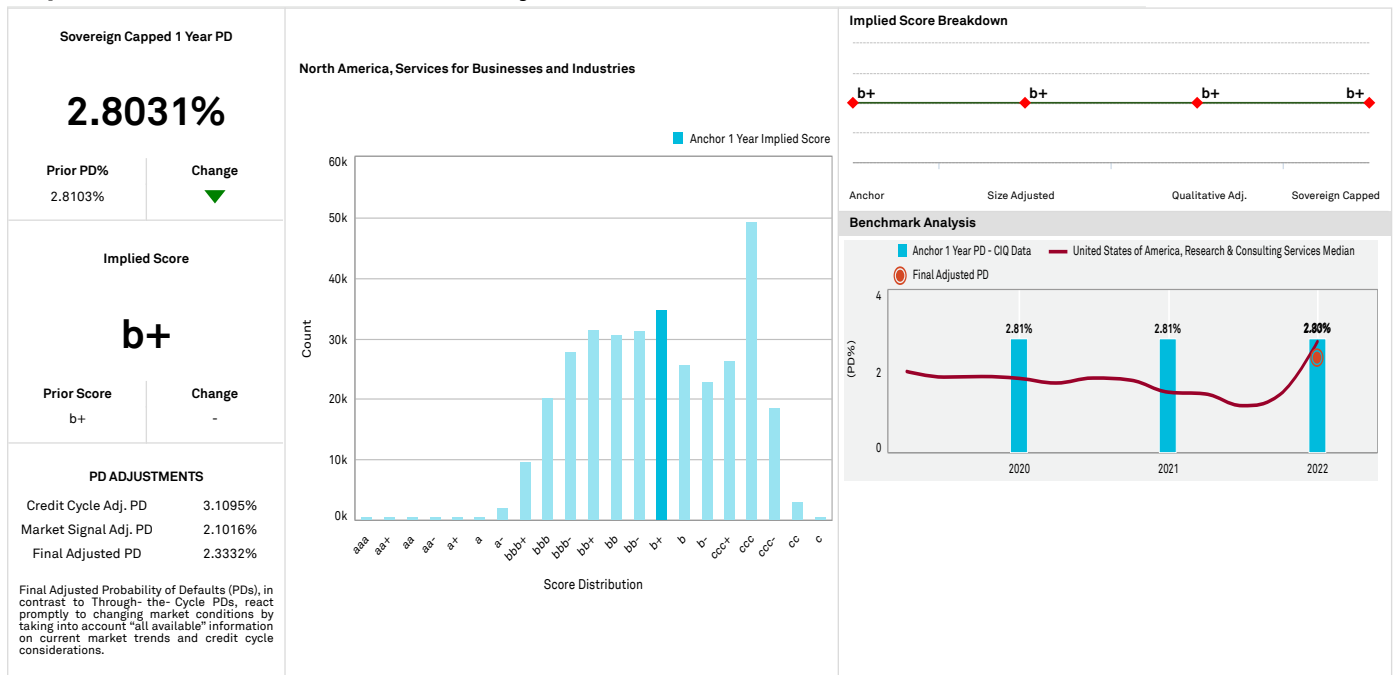
1 MONTH	2 MONTH	3 MONTH	4 MONTH	5 MONTH	6 MONTH	7 MONTH	8 MONTH	9 MONTH	10 MONTH	11 MONTH	12 MONTH
0.0229%	0.0532%	0.0917%	0.1354%	0.1807%	0.2288%	0.2789%	0.3307%	0.3841%	0.4393%	0.4968%	0.5544%

Yearly Term Structure

1 YEAR	2 YEAR	3 YEAR	4 YEAR	5 YEAR	6 YEAR	7 YEAR	8 YEAR	9 YEAR	10 YEAR	11 YEAR	12 YEAR
0.5544%	1.2906%	1.7469%	3.0058%	4.2181%	5.5078%	6.6643%	7.8905%	9.1451%	10.3042%	11.2972%	12.2243%
13 YEAR	14 YEAR	15 YEAR	16 YEAR	17 YEAR	18 YEAR	19 YEAR	20 YEAR	21 YEAR	22 YEAR	23 YEAR	24 YEAR
13.0645%	13.8625%	14.5231%	15.1220%	15.9808%	16.8655%	17.8291%	18.8212%	19.6835%	20.3631%	20.8022%	21.1469%
25 YEAR	26 YEAR	27 YEAR	28 YEAR	29 YEAR	30 YEAR	31 YEAR	32 YEAR	33 YEAR	34 YEAR	35 YEAR	
21.3609%	21.5390%	21.7221%	21.9441%	22.2136%	22.4515%	22.7014%	22.8769%	23.2308%	23.7410%	24.1505%	



## Expanded Fundamental Probability of Default Framework

Period: FY2022 | Adj. Date: Oct-05-2023  
Model Version: 1.0**S** Size Adjustments: Total Revenue [Millions, USD]: 0-5 (→ 0 Notch)**Q** Qualitative Adjustments: Diversification: NEUTRAL (→ 0 Notch) | Quality of Management: SATISFACTORY (→ 0 Notch) | Payment Behaviour: CONSTANT (→ 0 Notch)

## Probability of Default Term Structure

## Monthly Term Structure

1 MONTH	2 MONTH	3 MONTH	4 MONTH	5 MONTH	6 MONTH	7 MONTH	8 MONTH	9 MONTH	10 MONTH	11 MONTH	12 MONTH
0.1244%	0.2822%	0.4622%	0.6560%	0.8533%	1.0588%	1.2680%	1.4790%	1.6896%	1.9022%	2.1187%	2.3332%

## Yearly Term Structure

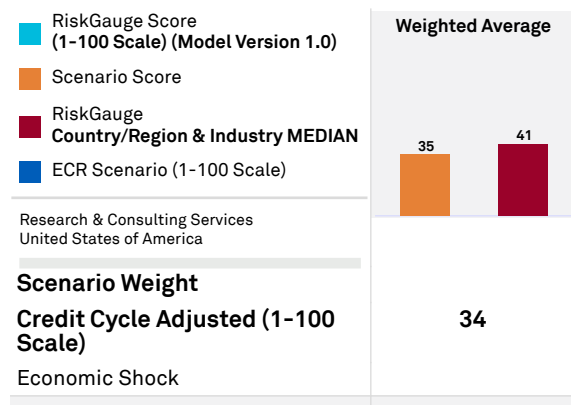
1 YEAR	2 YEAR	3 YEAR	4 YEAR	5 YEAR	6 YEAR	7 YEAR	8 YEAR	9 YEAR	10 YEAR	11 YEAR	12 YEAR
2.3332%	4.3195%	9.0339%	12.7810%	15.9929%	18.8554%	21.3030%	23.5036%	25.5237%	27.4525%	29.1047%	30.6495%
13 YEAR	14 YEAR	15 YEAR	16 YEAR	17 YEAR	18 YEAR	19 YEAR	20 YEAR	21 YEAR	22 YEAR	23 YEAR	24 YEAR
32.1973%	33.7166%	35.3330%	36.9999%	38.4395%	39.7621%	40.9807%	42.0683%	42.9079%	43.5590%	44.0201%	44.3998%
25 YEAR	26 YEAR	27 YEAR	28 YEAR	29 YEAR	30 YEAR	31 YEAR	32 YEAR	33 YEAR	34 YEAR	35 YEAR	
44.6516%	44.9267%	45.1666%	45.3353%	45.7729%	46.2977%	46.9007%	47.5544%	48.0986%	48.6062%	49.0882%	

## Macro Scenarios

Oct-05-2023

## RiskGauge

	Original	*ECR -Baseline 03 -2023	ECR -US Debt Ceiling Debacle	ECR -Global Banking Downturn	ECR -Global Housing Markets Cor...
RiskGauge Score (1-100 Scale) (Model Version 1.0)	36	35	35	35	35
Scenario Score	42	41	41	41	41
RiskGauge Country/Region & Industry MEDIAN					
ECR Scenario (1-100 Scale)					
Research & Consulting Services United States of America					
Scenario Weight		100.0000%	0%	0%	0%
Credit Cycle Adjusted (1-100 Scale)	35	34	34	34	34
Economic Shock		None	None	None	None
Input Macro Factors					
Real GDP Growth		2.06%	2.01%	2.00%	2.18%
Mortgage Rate minus Prime Rate		-1.41%	-1.71%	-1.58%	-1.33%
House Price Index Change		0.79%	0.79%	1.50%	0.97%
Corporate minus Treasury Yield Change		-14.44%	-30.22%	-16.99%	-13.68%
Unemployment Rate Change		-9.92%	-15.39%	-8.37%	-8.87%
Dow Jones Market Index Change		-1.84%	13.79%	-3.96%	-1.83%



\*Denotes the ECR Baseline Scenario(s). Any deficit in user defined weight is distributed equally between the ECR Baseline & User Scenario(s).

## Subsidiaries

### Revenue Unavailable

Energy Client Assets of Incite Energy, LLC, United States		
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## Company Description

Infinity Power Partners LLC provides procurement management solutions, risk management services, and market insight through the development of client-specific strategies. The company was founded in 2012 and is based in Houston, Texas.

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# Competitive Retail Natural Gas Service Affidavit

County of Harris :

State of Texas :

Peter Selber

, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10 and 4911.18(A), Ohio Revised Code.
4. Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. Applicant will cooperate fully with the Public Utilities Commission of Ohio and its staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
7. Applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.
9. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.
10. Affiant further sayeth naught.

[Signature]  
Signature of Affiant & Title

Sworn and subscribed before me this 16 day of October, 2023  
Month Year

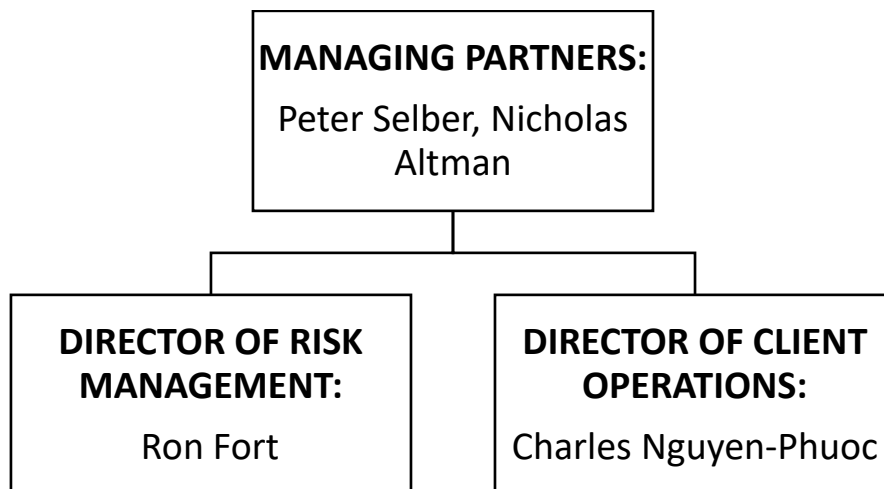
Jana Craig  
Signature of official administering oath

Jana Craig  
Print Name and Title



My commission expires on February 6, 2025

## ORGANIZATIONAL CHART AND MANAGERIAL LICENSING QUALIFICATIONS OF INFINITY POWER PARTNERS, LLC



### **Peter Selber**, Managing Partner

Peter Selber has over a decade of experience working in deregulated electricity and natural gas markets. Prior to forming Infinity Power Partners, Peter was an energy consultant at Choice Energy Services Retail where he started as an intern and worked his way up to consulting for large/mid commercial and industrial customers across Texas. In his role, Peter was also responsible for managing a team of four sales professionals where he assisted with the facilitation of structuring and negotiating retail electricity contracts, and successfully growing the group's sales year-over-year. By his final year of employment at Choice Energy Services, and through his sales efforts during the three year period, Peter grew his portfolio of cliental to an annual load exceeding 100,000 mWh's of electricity, and over 300,000 MMBtu of natural gas.

Since forming Infinity Power Partners, Peter has been instrumental in helping to build on their portfolio with an annual consumption exceeding 200,000 mWh's of electricity and 300,000 MMBtu of natural gas. Through Peter's commitment and dedication, Infinity Power Partners has been successful in building a team capable of offering industry expertise, while providing their clients with an honest and transparent first-class approach to energy procurement.

### **Nicholas Altman**, Managing Partner

Nicholas Altman has over a decade of experience working in deregulated electricity and natural gas markets. Immediately prior to forming Infinity Power Partners, Nicholas was an energy consultant at Choice Energy Services Retail where he focused his efforts on large/mid commercial real estate portfolios within ERCOT. In his role, Nichols was responsible for managing a team of three sales professionals, and overseeing the facilitation and execution of retail electricity for his clients.

Nicholas has been an integral part of the early success in Infinity Power Partners has realized. As co-managing partner and head of sales, Nicholas has finalized electricity contracts with publically traded institutions totaling over 150,000 mWh's throughout the contract term. Nicholas continues to devote his time and effort to growing Infinity Power Partners the right way, by ensuring that the business conducted is that of shared common goals and values between himself, their team and the portfolio of existing clients.

## **TECHNICAL LICENSING QUALIFICATIONS OF INFINITY POWER PARTNERS, LLC**

### **Ron Fort, Director of Risk Management**

As Director of Risk Management, Ron is responsible for expanding and maintaining Infinity Power Partners ever-growing presence in ERCOT, as well as other US markets. Infinity Power Partners prides itself on the wealth of knowledge Ron is able to offer with his over forty years of industry experience, appreciation and respect for clients' needs, and unique ability to provide an honest and transparent view of the marketplace. Before Infinity Power Partners, Ron was instrumental in developing advanced energy pricing structures, innovative ideas for purchasing, hedging and monitoring the energy market, ensuring his clients capture the most value possible for their business.

His experience includes managing NYMEX and Heat Rate curves, analyzing those curves against client-specific appetite and risk, while making sure the client's goals are always met. Throughout his years of experience, Ron continues to successfully do such things as assembling and facilitating power price management tools, on-going risk management and analysis for the Infinity Power Partners portfolio, and structuring client specific products and contracts for execution.

Viewed as a top expert of price curve models and his well-known creative success in structuring procurement strategies, Ron is frequently asked to contribute commentary and offer insight to media outlets within the industry. In the past, Ron has presented to forums, which include The Houston Chronicle and Energy Risk magazine.

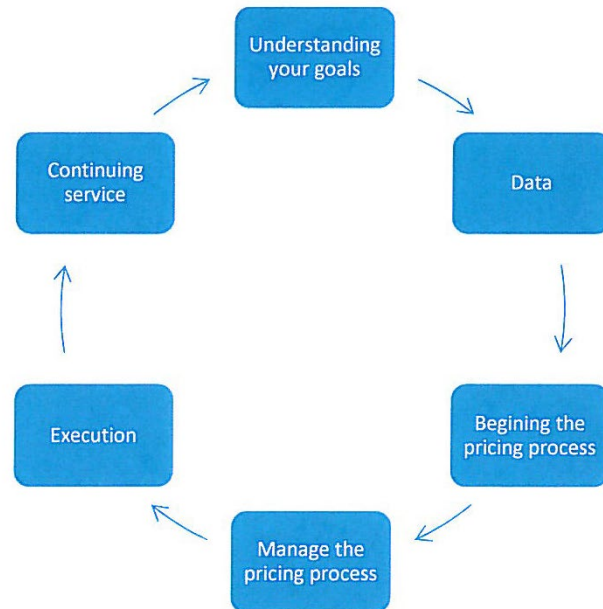
### **Charles Nguyen-Phuoc, Director of Client Operations**

With over ten years of industry experience, specifically that of operations, Charles provides Infinity Power Partners and their clients with the necessary expertise and focus required in order to be a successful energy management firm in the retail power, oil and gas markets. He has a strong knowledge base in contract negotiations, excellent customer service, and a wide range of industry contacts that help to ensure client's needs are always met.

His participation in the retail power market began with validation of client data and contract creation and execution. While at Reliant Energy, his experience with retail energy providers and ERCOT protocol has helped to maintain a high level of customer service. He holds a Bachelor of Science degree from the University of Houston. As the Director of Client Operations at Infinity Power Partners, Charles' primary role is to handle and manage any customer related issues that may arise, facilitate the creation and release of customer analysis, and communicate clear and concise information to both clients and suppliers.

## The Procurement Process

Our core business is to provide our clients with the best procurement structure for their specific needs. This may be fixed price, heat rate index, real time, or a combination of some or all of these alternatives. It is a process that is enabled by transparency, understanding your suitability, and who best fits your needs from the provider community. The steps to this process are:

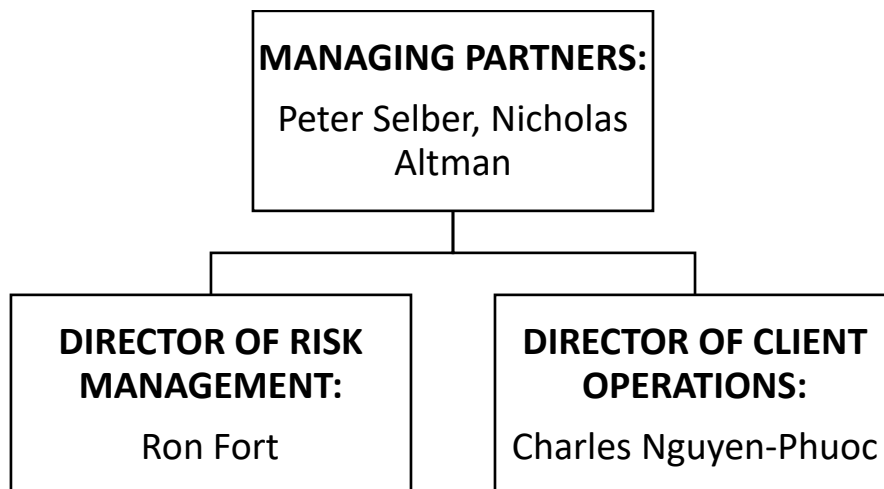


- Understanding your goals – It's naturally important to capture the lowest price, but this needs to be married to your budget constraints, what is the optimum term, your risk appetite, and other user-specific criteria that can be determined by understanding your objectives and understanding, what works and what does not work. We will discover answers from discussions with you and they will serve as a guideline for the process, from inception through renewal and all phases in between.
- Data – We will retrieve your historical usage data, if applicable, and perform an analysis of how you use energy. We will compare history with what the forward curve offers today and make assumptions based on real life scenarios combined with your specific needs to recommend compatible structure and term, benchmarking said assumptions with the wholesale price of power.
- Beginning the pricing process – Once we have satisfied you with what the best structure looks like, we will then send a request for pricing to those Retail Electric Providers (REPs) who can service your requirements. The competitive process will achieve the best of economy and allow an “apples to apples” comparison.
- Manage the pricing process – Receive pricing, query the various REPs as to particulars such as bandwidth, material change, gas lock procedures (if applicable), and other details that allow meaningful comparisons and drive the best answers to your procurement.
- Execution – Once pricing for the elected structure has been reviewed and a final list of REPs arrived at, we will then ensure that contract language and provisions are compatible to your needs (including negotiating for same should that be necessary) and deliver to you an executable contract vetted for price and terms.
- Continuing service – Our engagement does not end with execution of contract. We will continue to appraise you of issues connected to the current contract, changing market conditions (opportunities or risks beyond current procurement), and other material items.

Familiarity with the REP community, knowledge of where the market is, and experience in managing procurement in whatever structure and term required is what our value proposition is based upon.



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### **Ron Fort, Director of Risk Management**

As Director of Risk Management, Ron is responsible for expanding and maintaining Infinity Power Partners ever-growing presence in ERCOT, as well as other US markets. Infinity Power Partners prides itself on the wealth of knowledge Ron is able to offer with his over forty years of industry experience, appreciation and respect for clients' needs, and unique ability to provide an honest and transparent view of the marketplace. Before Infinity Power Partners, Ron was instrumental in developing advanced energy pricing structures, innovative ideas for purchasing, hedging and monitoring the energy market, ensuring his clients capture the most value possible for their business.

His experience includes managing NYMEX and Heat Rate curves, analyzing those curves against client-specific appetite and risk, while making sure the client's goals are always met. Throughout his years of experience, Ron continues to successfully do such things as assembling and facilitating power price management tools, on-going risk management and analysis for the Infinity Power Partners portfolio, and structuring client specific products and contracts for execution.

Viewed as a top expert of price curve models and his well-known creative success in structuring procurement strategies, Ron is frequently asked to contribute commentary and offer insight to media outlets within the industry. In the past, Ron has presented to forums, which include The Houston Chronicle and Energy Risk magazine.

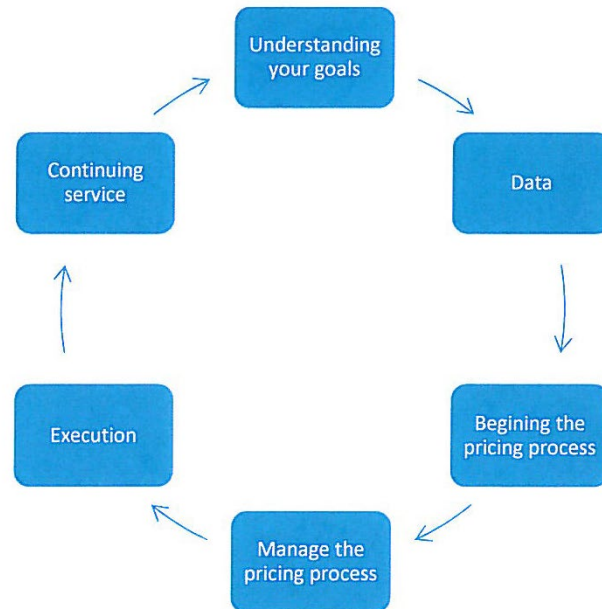
### **Charles Nguyen-Phuoc, Director of Client Operations**

With over ten years of industry experience, specifically that of operations, Charles provides Infinity Power Partners and their clients with the necessary expertise and focus required in order to be a successful energy management firm in the retail power, oil and gas markets. He has a strong knowledge base in contract negotiations, excellent customer service, and a wide range of industry contacts that help to ensure client's needs are always met.

His participation in the retail power market began with validation of client data and contract creation and execution. While at Reliant Energy, his experience with retail energy providers and ERCOT protocol has helped to maintain a high level of customer service. He holds a Bachelor of Science degree from the University of Houston. As the Director of Client Operations at Infinity Power Partners, Charles' primary role is to handle and manage any customer related issues that may arise, facilitate the creation and release of customer analysis, and communicate clear and concise information to both clients and suppliers.

## The Procurement Process

Our core business is to provide our clients with the best procurement structure for their specific needs. This may be fixed price, heat rate index, real time, or a combination of some or all of these alternatives. It is a process that is enabled by transparency, understanding your suitability, and who best fits your needs from the provider community. The steps to this process are:



- Understanding your goals – It's naturally important to capture the lowest price, but this needs to be married to your budget constraints, what is the optimum term, your risk appetite, and other user-specific criteria that can be determined by understanding your objectives and understanding, what works and what does not work. We will discover answers from discussions with you and they will serve as a guideline for the process, from inception through renewal and all phases in between.
- Data – We will retrieve your historical usage data, if applicable, and perform an analysis of how you use energy. We will compare history with what the forward curve offers today and make assumptions based on real life scenarios combined with your specific needs to recommend compatible structure and term, benchmarking said assumptions with the wholesale price of power.
- Beginning the pricing process – Once we have satisfied you with what the best structure looks like, we will then send a request for pricing to those Retail Electric Providers (REPs) who can service your requirements. The competitive process will achieve the best of economy and allow an “apples to apples” comparison.
- Manage the pricing process – Receive pricing, query the various REPs as to particulars such as bandwidth, material change, gas lock procedures (if applicable), and other details that allow meaningful comparisons and drive the best answers to your procurement.
- Execution – Once pricing for the elected structure has been reviewed and a final list of REPs arrived at, we will then ensure that contract language and provisions are compatible to your needs (including negotiating for same should that be necessary) and deliver to you an executable contract vetted for price and terms.
- Continuing service – Our engagement does not end with execution of contract. We will continue to appraise you of issues connected to the current contract, changing market conditions (opportunities or risks beyond current procurement), and other material items.

Familiarity with the REP community, knowledge of where the market is, and experience in managing procurement in whatever structure and term required is what our value proposition is based upon.

## SUMMARY OF EXPERIENCE

Please find attached resumes of:

1. Peter Selber PDF – 1 Page
2. Nicholas Altman PDF – 1 Page
3. Charles Nguyen-Phuoc PDF – 2 Pages
4. Ron Fort PDF – 3 Pages

### Infinity Power Partners' Approach

- Infinity's Directory of Risk Management, Ron Fort, has structured and managed power procurement for many large loads, primarily in Texas.
- Addresses the primary component of energy cost, wholesale power price, as a financial instrument, which allows the component forward curves, natural gas and heat rate, to be viewed and managed with a high degree of transparency, historical data, and ability to execute.
- Decisions are based on technical analysis. This is a discipline that believes price action best translates all of the fundamental changes in supply and demand into signals to act upon. Having a reason why some action is taken and a means to track the moving part is objective.
- Today's market is unique in its intrinsic value (low cost) and what may lie ahead.
- Each procurement answer is specific to the client's requirements and deserves appropriate attention.

The following contacts have consented to be available should you wish third-party remarks:

Mr. Bruce Edwards, PM Realty Group.

[bedwards@pmrg.com](mailto:bedwards@pmrg.com)

Mr. Jonathan Katz, M.D. Anderson Cancer Center, University of Texas.

[jkatz@mdanderson.org](mailto:jkatz@mdanderson.org)

Mr. Rock Morille, Baylor College of Medicine.

[rmorille@bcm.edu](mailto:rmorille@bcm.edu)

Mr. Jeff Bailey, Reliant Energy.

[jjbailey@reliant.com](mailto:jjbailey@reliant.com)

Mr. Trey Price, MP2 Energy.

[Trey.price@mp2energy.com](mailto:Trey.price@mp2energy.com)

Mr. Dean Pittman, Constellation New Energy.

[Dean.pittman@constellation.com](mailto:Dean.pittman@constellation.com)

Mr. Mark Siismets, MP2 Energy.

[Mark.siismets@mp2energy.com](mailto:Mark.siismets@mp2energy.com)

Other major users and suppliers references available upon request.

(Approx. 300+ clients)

## Peter R. Selber

3506 Glen Arbor  
Houston, TX 77025  
713-419-6828

[Peter@infinitypowerpartners.com](mailto:Peter@infinitypowerpartners.com)

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**Objective:** Provide electric and natural gas procurement services, on-going market insight, and continuous account maintenance through the development of client-specific strategies. Day-to-day objectives include rate negotiation and communication between customers and providers, contract creation and modification and maintenance of current and future client relations.

**Education:** **St. Edwards University** May 2008  
BA Communications Cum Laude

**Experience:** **Infinity Power Partners** Houston, TX  
Co-Founder and Managing Partner November 2011 - Present

### Lead Accounts and Success

- Recently lead RFP and assisted Discovery Green in structuring, facilitating, and executing the sponsorship and commercial electricity contracts with retail provider, Green Mountain.
- Lead on the AMI, Inc. account, over 250 associations and 2,000 meters.
  - Ongoing maintenance and management of overall portfolio
  - Recoup sales tax and gross receipts tax for over \$100,000 in refunds to date

### Responsibilities

- Act as the liaison between the clients and the retail electric providers to address and procure power requirements.
- Maintain current client accounts while actively seeking new clients and growing provider relationships.
- Providing on-going management services to clients throughout duration of their contract.
- Head of management for client utility bill audits and tax research and recoveries.
- Obtain customer load data, format and upload for procurement functions as well as auditing purposes.
- Responsible for creating and facilitate pricing analysis, updating exhibits and reports for current and potential customers.
- Assist with the development and maintenance back-office operations, both internally and externally.

**Choice Energy Services**  
Energy Consultant

Houston, TX  
September 2008 – August 2011

- Acted as the liaison between the clients and the retail electric providers to address and resolve issues.
- Responded to customer inquiries, requests and maintain customer energy accounts
- Lead consultant on the City of Houston Green Office Building Challenge
- Lead consultant for natural gas procurement
- Obtained customer load data, formatted and uploaded into system for procurement functions as well as auditing purposes.
- Submitted RFP's to retail electric providers for contract quotes and proposals.
- Communicated and distributed unexecuted and partially executed contract documents between the clients and the retail electric providers.

**References:** Available upon request.

**Nicholas Altman**

1900 Stoney Brook, Houston, TX, 77063

713.559.0052 • 713.539.7941

Nick@infinitypowerpartners.com

### **SALES & MARKETING • BUSINESS DEVELOPMENT • OPERATIONS**

**Strategic Planning • Process Development • Market Analysis & Planning • New Business Development • Presentation • Negotiating & Closing • Key Account Management • Campaign Development / Management • Cost Reduction • Quality • Customer Service • Troubleshooting • Risk Management**

Energetic, proactive sales professional with strong marketing acumen, adept at growing key accounts while driving initiatives to source and close new business with both domestic and international customers. Proficient at leveraging strong communication talents to expand networks and improve organizational recognition. Dedicated to providing significant contributions to both top and bottom lines.

### **CAREER TRACK**

#### **Co-Founder and Managing Partner**

Infinity Power Partners, LLC

November 2011 - Present

Houston, TX

- Play critical role in marketing initiatives by forging and growing key relationships with partners, vendors, and existing /new customers.
- Head of sales including management of existing portfolio of clients and all new business.
- Responsible for generating new business through organic growth, cold calling, and marketing through various channels.
- Instrumental in development and execution of large portfolio of multi-family clients which consist of over 50,000 doors in the greater Houston area.
- Facilitate in the creation of effective sales campaigns while maintaining awareness of market trends by participating and leading regular sales meetings and attending market related seminars.

#### **Senior Energy Consultant**

Choice Energy Services, LLC

November 2009 – August 2011

Houston, TX

- Drove negotiations to close sales agreements with clients located throughout Texas.
- Enhanced organizational visibility and expanded network by acting as representative at industry trade shows and events.
- Address customer issues, quickly resolved problems, ensure customer satisfaction, and engender repeat business.
- Optimized sales of commodities contracts by networking, sourcing leads, and setting appointments; awarded "Top Sales Performer" in Q1, 2010.

### **LEARNING CREDENTIALS**

**BACHELORS OF BUSINESS ADMINISTRATION, BUSINESS MARKETING**

TEXAS TECH UNIVERSITY

2004

Lubbock, Texas

### **REFERENCES**

Available upon request



## Charles B. Nguyen-Phuoc

11511 Carson Field Ln

Cypress, TX 77433

281-948-5166

[Charles@infinitypowerpartners.com](mailto:Charles@infinitypowerpartners.com)

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**Objective:** To seek a position in the energy industry where I may utilize my professional experience and skills to support customer and operational functions as well as developing procedures to maximize efficiency and accuracy.

**Education:** **University of Houston,** December 2001  
Bachelor of Science Political Science

**Experience:** **Infinity Power Partners** Houston, TX  
Director of Client Operations February 2012 - Present

- Act as the liaison between the clients and the retail electric providers to address and resolve issues.
- Providing meter-management services to clients when they require location additions or deletions to their contract.
- Initiate and manage client utility bill audits and tax research and recoveries.
- Obtain customer load data, format and upload for procurement functions as well as auditing purposes.
- Creating pricing exhibits and reports for customer presentations.
- Developing and maintaining all back-office operations, internally and externally.
- Providing support to the sales team to allow them to maximize their efforts with clients.

**Acclaim Energy Advisors** Houston, TX  
Client Services Manager April 2007 – May 2011

- Acted as the liaison between the clients and the retail electric providers to address and resolve issues.
- Responded to customer inquiries, requests and maintain customer energy accounts for 300+ clients.
- Coordinated, analyzed and resolved issues pertaining to regulatory agencies and utilities to recover misapplied charges.
- Managed and coordinated the CenterPoint Demand Response Program as well as the ERCOT EILS Program for qualified clientele.
- Created documentation for actions taken to resolve energy-related issues to provide a historical record of customer account activities.
- Updated and maintained process documentation and training/reference material for internal use.
- Obtained customer load data, formatted and uploaded into system for procurement functions as well as auditing purposes.
- Submitted RFP's to retail electric providers for contract quotes and proposals.
- Communicated and distributed unexecuted and partially executed contract documents between the clients and the retail electric providers.
- Integrated information systems and perform system administrator functions

**Reliant Energy** Houston, TX  
Contract Management Analyst September 2004 – August 2006

- Ensured timely, accurate, and courteous customer support in the creation and administration of the contractual documents in accordance with specified deadlines.
- Tracked and reported the status of all unexecuted contracts.
- Resolved issues associated with executed contracts.
- Proactively worked with various internal groups to ensure timely routing, resolution of issues and execution of contracts.

- Assisted in the implementation of process changes required on standard contract forms, Contract generation procedures and tracking systems to assure consistency and conformity with internal and industry changes.

**Reliant Energy**

Operations Business Analyst

Houston, TX

December 2001 – September 2004

- Amended customer contracts and exhibits and reconciled site information for material and immaterial contract additions and deletions.
- Maintain customer site and billing information in CCS module of SAP.
- Performing research and analysis of commercial utility information for marketing proposals.
- Prepared statistics and developed energy marketing exhibits prior to contract pricing.
- Managed contract and potential client information in Siebel database.
- Tested and assisted in the development and migration of tools and applications in the Siebel environment in conjunction with the Siebel IT department.

***Skills:***

Proficient in MS Office applications (Word, Excel, Outlook), Microsoft CRM, Salesforce, Energy CAP, Siebel, SAP, FileNet, Documentum, Adobe Acrobat, Apple OS, Lotus Notes, Internet/E-Mail, 10-Key and general data entry.

Bilingual and bi-literate in Vietnamese.

***References:***

Available upon request.

## Ron L. Fort

3908 Southwestern Street

Houston, TX 77005

713-882-1117

[Ron@infinitypowerpartners.com](mailto:Ron@infinitypowerpartners.com)

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**Objective:** Provide analysis, management, and execution of the forward curve of natural gas - NYMEX - as well as the forward curve of ERCOT Heat Rates as they relates to ERCOT power pricing - wholesale to retail - inclusive of switching to real time market if circumstances dictate. Create new and "out of the box" answers for managing these curves. Provide perspectives of market action, issues, and recommendations to various interested parties, including end users, consultants, Retail Electric Providers and other entities as required by their specific situation.

**Education:**

<b>Oxford College of Emory University</b>	Atlanta, GA
<b>Emory College of Emory University</b>	Atlanta, GA
<b>Houston Baptist University</b>	Houston, TX
<b>University of Houston Law School</b>	Houston, TX
	1963 - 1972

**Experience:**

<b><u>Infinity Power Partners</u></b>	Houston, TX
Director of Risk Management	November 2011 - Present

- Provide risk management services for client base, inclusive of structuring and forward curve management
- Provide specific recommendations client-specific
- Prepare weekly newsletters and special reports for distribution to client and prospects
- Maintain relationships with REP community

<b><u>Independent Energy Consultant</u></b>	Houston, TX
	October 2011 – November 2011

- Provide analysis, perspective, and recommendation for ERCOT power pricing structures and related issues, client-specific
- Provide economic outsourcing for continuing management of procurement positions
- "Trouble shoot" as required

<b><u>Acclaim Energy Advisors</u></b>	Houston, TX
Director, Transaction Structuring	February 2009 – September 2011

- Provide technical analysis of energy markets
- "Managed Power Procurement Program"
- Create, update, and manage distribution material to clients
- Collaborate in creating innovative procurement strategies
- Participate in sales efforts for prospective clients

<b><u>Amerex Retail Energy Services</u></b>	Houston, TX
Sr. Analyst/Manager Price Structuring	August 2004 – January 2009

- Provide technical analysis of energy markets
- "Managed Power Procurement Program"
  - Created managed power procurement strategy (ERCOT) based on forward Heat Rate curve, forward natural gas curve (NYMEX) and real time market
  - Facilitated acceptance of managed account program with 8 ERCOT providers
  - Managed positions with respective providers, executing natural gas locks and Heat Rate resell as warranted
  - 43 individual accounts, encompassing total annual usage of about 2,000,000,000 kWhs (approximately 240 MW peak demand)
- Create, update, and manage distribution material to clients



- Market Alerts – create when market price action or information concerning possible issue affecting market stability evident
- Newsletters – write monthly newsletter articles concerning power and natural gas pricing issues (educate audience on what market volatility represents, from both risk and reward perspectives)
- Special Reports – write special reports when circumstances dictate
- Market Alerts – create when market price action or information concerning possible issue affecting market stability evident
- Newsletters – write monthly newsletter articles concerning power and natural gas pricing issues (educate audience on what market volatility represents, from both risk and reward perspectives)
- Special Reports – write special reports when circumstances dictate
- Collaborate in creating innovative procurement strategies
  - “10 Year” power contract – brought together institutional client, investment bank, and Retail Electric Provider
  - Provide cooperative effort to expand load-side use of gas index products to various jurisdictions
- Participate in sales efforts for prospective clients
  - Educate lay audience to power procurement (“Energy 101”)
  - Design procurement strategy tailored to client-specific criteria
  - Close the sale

***Experience Continued:***

**Pipeline Supply and Distribution:**

Manage the logistics involved in inquiring, securing, and delivering materials necessary for pipeline construction (and related fields). Develop protocols to marry antiquated purchasing procedures with the efficiencies of the Internet, including price transparency and accessibility. Promote and deliver to the end-user the advantages of procurement with individualized service. Provide and promote Powercrete© liquid epoxies to the pipeline industry as master distributor, inclusive of field applications.

**Coating Supply & Service Co., LLC**

Houston, TX  
August 2003 – August 2004

- Acquire and manage a master distributorship for liquid epoxy coatings. Begin marketing effort and internalize kitting operations for girth weld applications.

**Pipeline Supply & Service Co., Inc.**

Houston, TX  
2002 – July 2003

- Manage satellite store servicing 4 spreads of a major pipeline construction project (Kern River Expansion)
- Establish local vendor network to compliment sales from inventory and accommodate specialized needs of contractor
- Coordinate accessibility of Home Office computer connectivity via the Internet
- Provide day-to-day presence for pipeline contractor material personnel
- Provide solutions to unique procurement situations

**Energy Efficiency Products and Procedures, and Deregulation:**

Design and implement energy efficient projects and programs utilizing current technology via an Energy Service Provider Company. Integrate current and proposed incentives and tax benefits with commercial interests, homebuilders, multi-family and single residence sites, and other energy users to provide full menu of services in most cost-effective manner. Promote the advantages of deregulation programs as it pertains to the cost and financing of such projects. Provide strategy and implementation of diagnostic efforts to pre-qualify facilities for Retail Electric Providers.

**PolarShield, Inc.**

Houston, TX  
1999 – 2002

- Promote unique technology for HVAC application
- Develop performance contract vehicles with energy efficiency criteria; successfully co-authored proposal resulting in Master Service Contract from leading energy service company
- Manage day-to-day office logistics and support, including risk management tools
- Manage service contract with Enron Energy Services

**Energy Brokerage:**

Manage the analysis, execution and back office support for futures, options, and derivatives of energy and power transactions, including trading parameters, compliance, and controls. Interact with trading team to streamline order flow and reconciliation.

**Registered Principal, Phoenix Trading Co.**      Houston, TX  
1984 – 1999

- Managed all aspects of futures and options activities in crude oil, refined products, and natural gas for multi-national integrated oil company
- Provide execution and clearing services for numerous natural gas marketers
- Provide technical and logistical support for industry consultants and clients
- Participate in National Futures Association Arbitration Program as panel member

**Various Futures Commission Merchants**      Houston, TX  
Associated Person      1972 – 1984

***References:***

Available upon request.

**This foregoing document was electronically filed with the Public Utilities  
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**in**

**Case No(s). 13-1740-GA-AGG**

**Summary: In the Matter of the Application of Infinity Power Partners LLC**