

#### DIS Case Number: 19-1748-GA-AGG

## Section A: Application Information

#### A-1. Provider type:

Retail Natural Gas Broker

Retail Natural Gas Aggregator

Retail Natural Gas Marketer

#### A-2. Applicant's legal name and contact information.

Legal Name: Forthright Energy Solutions LLC		Country: United States	
Phone: 6149878359 Extension (if		Street: 400 Main St Ste 200J	
	applicable):		
Website (if any): www.forthrightenergy.com		City: Hilton Head	Province/State:
		Island	
		Postal Code: 29926	

#### A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Туре	Address	Active?	Proof
Forthright Energy Solutions, LLC	Official Name	400 Main St Ste 200J Hilton Head Island, SC 29926	Yes	File

#### A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Туре	Address	Active?	Proof
Forthright Energy Solutions, LLC	Official Name	400 Main St Ste 200J Hilton Head Island, SC 29926	Yes	File

#### A-5. Contact person for regulatory matters



Doug Mullett 400 Main St Ste 200J Hilton Head Island, SC 29926 US dmullett@forthrightenergy.com 6149878359

#### A-6. Contact person for PUCO Staff use in investigating consumer complaints

Doug Mullett 400 Main St Ste 200J Hilton Head Island, SC 29926 US dmullett@forthrightenergy.com 6149878359

#### A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 6149878359	Extension (if applicable):	Country: United States	
Fax: E	xtension (if applicable):	Street: 400 Main St Ste	e 200J
Email: solutions@forthrightenergy.com		<b>City:</b> Hilton Head Island	Province/State: SC
		Postal Code: 29926	

#### A-8. Applicant's federal employer identification number

82-4996019

#### A-9. Applicant's form of ownership

Form of ownership: Limited Liability Company (LLC)

#### A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

#### Service area selection



Columbia Gas of Ohio Dominion Energy Ohio Duke Energy Ohio CenterPoint Energy Ohio

#### **Class of customer selection**

Industrial Small Commercial Large Commercial

#### A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 10-07-2019

#### A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Doug Mullett	dmullett@forthrightenergy.c om		400 Main St Ste 200J Hilton Head Island, SC 29926 US

#### A-13. Company history

Forthright Energy Solutions LLC has been operating as a full-service energy advisory company helping clients eliminate unnecessary energy expenses as well as advise on ever expanding energy procurement strategies.

#### A-14. Secretary of State

Secretary of State Link:

#### A-15. Proof of Ohio Employee and Office

Provide proof of an Ohio Office and Employee in accordance with Section 4929.22of the Ohio Revised Code. List the designated Ohio employee's name, Ohio office address, telephone number and web site address



Employee Name: Bill Petty 5 W Main St Westerville, OH 43081 US bill.petty@mplawltd.com 4196510816

## Section B: Applicant Managerial Capability and Experience

#### **B-1. Jurisdiction of operations**

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

Jurisdiction of Operation: Forthright Energy Solutions, LLC is certified, licensed, registered or otherwise authorized to provide retail or wholesale natural gas broker services, in Ohio only.

#### **B-2.** Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

Application Experience and Plan Description: Doug Mullett, owner and operator, has over 18 years in the energy business and has assisted hundreds of businesses in procuring energy.

Forthright Energy Solutions, LLC will continue to assist customers to obtain competitive quotes from certified energy suppliers. All invoicing, customer credit, maintenance and agreements will be provided by the certified energy suppliers. Forthright Energy Solutions, LLC will work with certified energy supplier in any customer inquiry, questions, concerns or complaints.

#### B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or

# **hio** Public Utilities Commission

informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: Forthright Energy Solutions, LLC does not have any existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact its financial or operational status or ability to provide services it provides.

#### B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted orheld liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

#### B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

## Section C: Applicant Financial Capability and Experience

#### C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.



Does not apply

#### C-2. Financial statements

Provide copies of the applicant's <u>two most recent years</u> of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements does not have a balance sheet, income statement, and cash flow statement, the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted.** 

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Preferred to file this information confidentially

#### C-3. Forecasted financial statements

Provide two years of forecasted income statements **based** <u>solely</u> on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.



Preferred to file confidentially

#### C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

#### C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

Preferred to file this information confidentially

#### C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

#### C-7. Merger information



Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

#### C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

## Section D: Applicant Technical Capacity

#### **D-1. Operations**

<u>Retail natural gas brokers/aggregators:</u> Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of natural gas to retail customers.

Operations Description: Forthright Energy Solutions, LLC is a full-service energy advisory company helping clients eliminate unnecessary energy expenses as well as advise on ever expanding energy procurement strategies in all areas of energy including natural gas. D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.



Operations Expertise & Personnel Description: Forthright Energy Solutions, LLC is a full-service energy advisory company helping clients eliminate unnecessary energy expenses as well as advise on ever expanding energy procurement strategies.

Doug Mullett, owner and operator, has over 18 years of experience working for energy companies that have assisted hundreds of businesses in procuring energy.

Doug Mullett Owner dmullett@forthrightenergy.com 614-987-8359



# **Application Attachments**



DATE 03/08/2018 DOCUMENT ID 201805902016

DESCRIPTION DOMESTIC FOR PROFIT LLC - ARTICLES OF ORG (LCP) 
 FILING
 EXPED
 CERT
 COPY

 99.00
 0.00
 0.00
 0.00

Receipt

This is not a bill. Please do not remit payment.

MURPHY PETTY LAW LTD PO BOX 2190 WESTERVILLE, OH 43086

# STATE OF OHIO CERTIFICATE

# Ohio Secretary of State, Jon Husted

4144141

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

FORTHRIGHT ENERGY SOLUTIONS LLC

and, that said business records show the filing and recording of:

Document(s)

DOMESTIC FOR PROFIT LLC - ARTICLES OF ORG Effective Date: 02/28/2018 Document No(s): 201805902016



United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 8th day of March, A.D. 2018.

Jon Hustel

**Ohio Secretary of State** 

Form 533A Prescribed by:





Date Electronically Filed: 2/28/2018

Toll Free: (877) SOS-FILE (877-767-3453) | Central Ohio: (614) 466-3910 www.OhioSecretaryofState.gov | busserv@OhioSecretaryofState.gov File online or for more information: www.OHBusinessCentral.com

For screen readers, follow instructions located at this path.

## Articles of Organization for a Domestic Limited Liability Company Filing Fee: \$99

Form Must Be Typed

(2)

#### **CHECK ONLY ONE (1) BOX**

 Articles of Organization for Domestic
 For-Profit Limited Liability Company (115-LCA)

Articles of Organization for Domestic Nonprofit Limited Liability Company (115-LCA)

Name of Lim	ited Liability Company FORTHRIGHT ENERGY SOLUTIONS LLC
	(Name must include one of the following words or abbreviations: "limited liability company," "limited," "LLC," "L.L.C.," "ltd., "or "ltd".)
Optional:	Effective Date (MM/DD/YYYY) 2/28/2018 (The legal existence of the corporation begins upon the filing of the articles or on a later date specified that is not more than ninety days after filing.)
Optional:	This limited liability company shall exist for Period of Existence
Optional:	Purpose
The Secret	<b>Ionprofit LLCs</b> tary of State does not grant tax exempt status. Filing with our office is not sufficient to obtain state or federal tax s. Contact the Ohio Department of Taxation and the Internal Revenue Service to ensure that the nonprofit limited

exemptions. Contact the Ohio Department of Taxation and the Internal Revenue Service to ensure that the nonprofit limited liability company secures the proper state and federal tax exemptions. These agencies may require that a purpose clause be provided. \*\*

Original Appointment of Statutory Agent			
The undersigned	authorized member(s), manager(s) or representative(s) of		
FORTHRIGH	ENERGY SOLUTIONS LLC		
L	(Name of Limited Liability Company)		
	the following to be Statutory Agent upon whom any process, noticerved upon the corporation may be served. The complete address		uired or permitted by
WILLIAM	H. PETTY		
(Name of St	atutory Agent)		
PO BOX 2	2190		
(Mailing Add	ress)		
WESTER	/ILLE	ОН	43086
(Mailing City)		(Mailing State)	(Mailing ZIP Code)
	Acceptance of Appointment		
			1
The Undersigned	I, WILLIAM H. PETTY (Name of Statutory Agent)		, named herein as the
	FORTHRIGHT ENERGY SOLUTIONS LLC		
Statutory agent f	(Name of Limited Liability Company)		
hereby acknowledges and accepts the appointment of statutory agent for said limited liability company.			
Statutory Agent Signature WILLIAM H. PETTY			
	(Individual Agent's Signature / Signature on Behalf of Business Servir	g as Agent)	

By signing and submitting this form to the Ohio Secretary of State, the undersigned hereby certifies that he or she has the requisite authority to execute this document.			
Required			
-			
Articles and original appointment of agent must	Signature		
be signed by a member, manager or other representative.	ITS AUTHORIZED REPRESENTATIVE/AGENT		
	By (if applicable)		
If the authorized representative is an individual, then they			
must sign in the "signature"			
box and print his/her name in the "Print Name" box.	Print Name		
If the authorized representative is a business entity, not an individual, then please print the entity name in the "signature" box, an authorized representative of the business entity must sign in the "By" box and print his/her name and title/authority in the "Print Name" box.	Signature By (if applicable) Print Name		
	Signature By (if applicable) Print Name		

# <u>Competitive Retail Natural Gas Service Affidavit</u> county of <u>Beaufort</u>: state of South Carlina

, Affiant, being duly sworn/affirmed, hereby states that:

- The information provided within the certification or certification renewal application and supporting
  information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its
  application while it is pending if any substantial changes occur regarding the information provided.
- 2. The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- 3. The applicant will timely pay any assessment made pursuant to Sections 4905.10 and 4911.18(A), Ohio Revised Code.
- 4. Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- Applicant will cooperate fully with the Public Utilities Commission of Ohio and its staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- 6. Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- 7. Applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.
- 9. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereo f.
- 10. Affiant further sayeth naught.

OWNEr Signature of Affiant & Title day of Sworn and subscribed before me this Print Name and Title icial administering Signature DEBORAH A LANDSPERGER Notary Public My commission expires on tate of South Carolina My Commission Expires Jan 2,

# This foregoing document was electronically filed with the Public Utilities

## Commission of Ohio Docketing Information System on

9/9/2023 12:15:43 PM

in

### Case No(s). 19-1748-GA-AGG

Summary: In the Matter of the Application of Forthright Energy Solutions LLC