Ohio | Public Utilities Commission

DIS Case Number: 11-3521-GA-CRS

Section A: Application Information

A-1. Provider type:

☒ Retail Natural Gas Broker

☒ Retail Natural Gas Aggregator

☒ Retail Natural Gas Marketer

A-2. Applicant's legal name and contact information.

Legal Name: NextEra Energy Services Ohio LLC

Phone: 2817264520

Extension (if applicable):

Website (if any): nexteraenergyservices.com

Country: United States

Street: 601 Travis Street, Suite 1400

City: Houston

Province/State:

Postal Code: 77002

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
NextEra Energy Services Ohio, LLC	Official Name	601 Travis St., Suite 1400 Houston, TX 77002	Yes	File

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
NextEra Energy Services Ohio, LLC	Official Name	601 Travis St., Suite 1400 Houston, TX 77002	Yes	File

A-5. Contact person for regulatory matters

Dana Coulter
20455 State Hwy 249, Ste 200
Houston, TX 77070
US

8326330079

A-6. Contact person for PUCO Staff use in investigating consumer complaints

George Jefferson
20455 State Hwy 249
Houston, TX 77070
US
puccomplaints@nexteraenergyservices.com
7134015608

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 713.401.5608	**Extension (if applicable):**	**Country:** United States	
Fax:	**Extension (if applicable):**	**Street:** 601 Travis St., Suite 1400	
Email: puccomplaints@nexteraenergyservices.com		**City:** Houston	**Province/State:** TX
		Postal Code: 77002	

A-8. Applicant's federal employer identification number

26-3266283

A-9. Applicant's form of ownership

Form of ownership: Limited Liability Company (LLC)

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

Columbia Gas of Ohio
Dominion Energy Ohio
Duke Energy Ohio
CenterPoint Energy Ohio

Class of customer selection

Industrial
Residential
Small Commercial
Large Commercial

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 07-13-2023

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	**Email**	Title	Address
Brian Landrum	regulatory@nexteraenergyservices.com	President	601 Travis St., Suite 1400 Houston, TX 77002 US
Aundrea Williams	aundrea.williams@nee.com	Vice President, Regulatory	601 Travis St., Suite 1400 Houston, TX 77002 US
Grit Farrell	grit.farrell@nee.com	Vice President	601 Travis St., Suite 1400 Houston, TX 77002 US

A-13. Company history

NextEra Energy Services Ohio, LLC ('NextEra Energy Services') and its affiliates engage in the competitive retail sale of electric and gas throughout the United States, as further set forth in Exhibits B-2, D-1 and D-2.

NextEra Energy Services is an affiliate of NextEra Energy Inc., which, through its affiliates and subsidiaries, provides wholesale electric services throughout the United States and Canada. NextEra Energy Services has been established to engage in the retail sales of electricity and natural gas in the State of Ohio. Please refer to Exhibits B-1 and B-2 for corporate history of NextEra affiliates engaged in the retail sale of electricity, retail sale of gas and for a description of NextEra Energy, Inc.

Further information may be obtained at www.nexteraenergy.com .

A-14. Secretary of State

Secretary of State Link:

A-15. Proof of Ohio Employee and Office

Provide proof of an Ohio Office and Employee in accordance with Section 4929.22of the Ohio Revised Code. List the designated Ohio employee's name, Ohio office address, telephone number and web site address

Employee Name: Paul Karem
5746 Duddingston Drive
Dublin, OH 43017
US
paul.karem@gexaenergy.com
6142703337

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

Jurisdiction of Operation: NextEra Energy Services Ohio, LLC (NextEra Energy Services) is a wholly owned indirect subsidiary of NextEra Energy, Inc. (NEE), which is one of the nation's largest providers of electricity-related services and is nationally known as a high-quality, efficient and customer-driven organization. NEE companies engage in retail and wholesale electric markets, as well as retail and wholesale natural gas markets throughout the United States. Wholesale electric and gas services are provided through NextEra Energy Marketing, LLC (NEM), a NextEra Energy, Inc. company that was created to aggregate the non-rate regulated energy-related operation of NextEra Energy, Inc. NEE owns, develops, constructs, manages and operates domestic generating facilities in wholesale energy markets in 27 states. With respect to retail electric services, certain NextEra affiliates engage in the retail sale of electricity to residential, commercial and industrial customer in Texas and other jurisdictions, as described in Exhibits B-2. With respect to retail gas services, certain NextEra affiliates engage in the retail sale of gas to residential, commercial and industrial customer in Northeast jurisdictions, as described in Exhibits B-2.

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: There are no existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operation status or ability to provide the services it is seeking to continue to provide.

B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted orheld liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Financial Reports Link(s): Please find herein as Exhibit C-1 the link to the most recent SEC Filings for NextEra Energy Services Ohio, LLC's parent affiliate, NextEra Energy Inc.
http://www.investor.nexteraenergy.com/reports-and-filings/annual-reports

C-2. Financial statements

Provide copies of the applicant's <u>two most recent years</u> of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted.**

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Links to Financial Statement(s): NextEra Energy Services Ohio, LLC does not prepare stand–alone audited financial statements but is included in the audited financial statement of NextEra Energy, Inc., its ultimate parent company.

NextEra Energy Inc.'s two most recent years of audited financial statements are contained within its Annual Reports.

http://www.investor.nexteraenergy.com/phoenix.zhtml?c=88486&p=irol-reportsCorporate

C-3. Forecasted financial statements

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio.**

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially

C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

File(s) attached

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

This does not apply.

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

File(s) attached

C-9. Financial arrangements

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements. The statement or letter must be on the utility’s letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

1. The applicant itself states that it is investment grade rated by Moody’s Investors Service, Standard & Poor’s Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.
2. The applicant’s parent company is investment grade rated (by Moody’s, Standard & Poor’s, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody’s, Standard & Poor’s or Fitch.
3. The applicant’s parent company is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal i**n the opinion of the Staff reviewer** to guarantee the financial obligations of the applicant to the LDU(s). The parent company’s financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

File(s) attached

Section D: Applicant Technical Capacity

D-1. Operations

Gas Marketers: Describe the operational nature of the applicant's business, specifying whether operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and/or the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.

Operations Description: NextEra Energy Services Ohio, LLC now seeks to continue engaging in the retail natural gas business in the State of Ohio. NextEra Energy Services Ohio, LLC's gas supply obligations, including all scheduling and balancing, will be managed by its affiliate, NextEra Energy Marketing, LLC ('NEM'). NEM is a leading wholesale natural gas marketer and trades over 3.5 Bcf/day on average across the U.S. and Canada. In addition, NEM was awarded 4 tranches in the 2019 Columbia Gas of Ohio SCO auction. In that role, NEM was providing daily gas supply services to support the Columbia Gas of Ohio SCO position. NEM has proven expertise in the management of transportation and storage necessary to serve the Ohio market. In addition, NEM will follow prudent risk management practices in providing all of its retail products. As customers are acquired, NEM will perform load analyses and create forecasts to project the customers' expected usage and hedging requirements, along with strictly adhering to the appropriate utilities' delivery requirements for those customers.

All Customer care obligations will be handled by NextEra Energy Services Ohio, LLC. NextEra Energy Services Ohio, LLC currently provides retail customer care service in 15 states and the District of Columbia. See B-2 responses.

D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached

Ohio | Public Utilities Commission

Application Attachments

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show NEXTERA ENERGY SERVICES OHIO, LLC, a Delaware Limited Liability Company, Registration Number 1802565, was registered in the State of Ohio on September 2, 2008, is currently authorized to transact business in this state.

Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 10th day of May, A.D. 2023.

Ohio Secretary of State

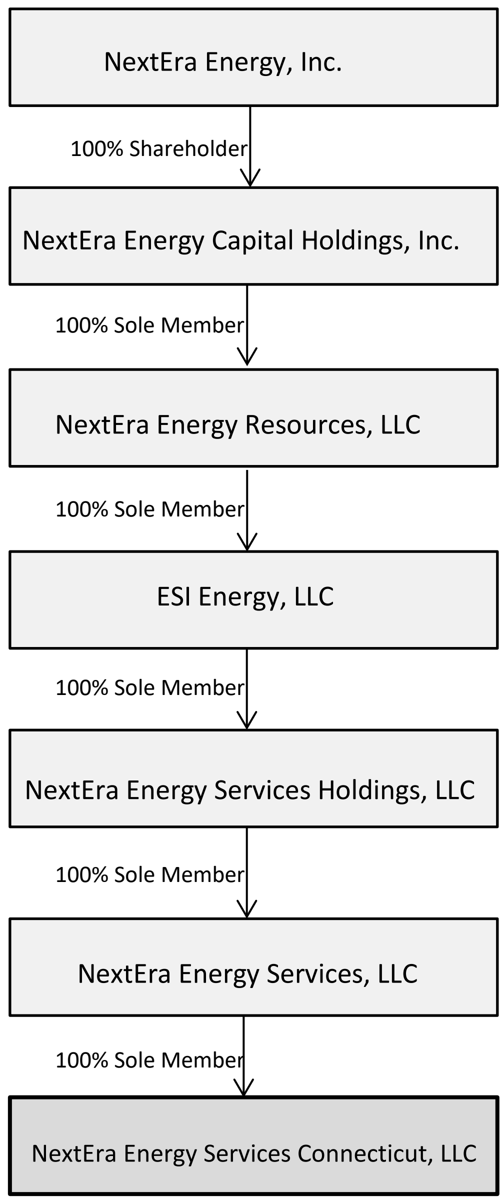
Validation Number: 202313004692

C-10: Corporate Structure

Please see attached the corporate structure of NextEra Energy Services Ohio, LLC ("NextEra Energy Services" or "Applicant"). NextEra Energy Services and its affiliates engage in the competitive retail sale of electricity and gas throughout the United States, as further set forth in Exhibits B-2, D-1 and D-2.

Also, as further shown in the attached corporate structure and explained in Exhibit B-1, NextEra Energy Services is an affiliate of NextEra Energy Inc., which, through its affiliates and subsidiaries, provides wholesale electric and gas services throughout the United States. Please see attached information about NextEra Energy Inc., and its energy portfolio. Further information may be obtained at www.nexteraenergyresources.com.

Reflects organizational structure
as of May 1, 2023



D-2: OPERATIONS EXPERTISE AND KEY TECHNICSL PERSONNEL

Please refer to Exhibit B-2 which details the substantial experience of NextEra's affiliates in the competitive retail gas supply market. Specifically, as provided in those Exhibits, NextEra Energy Services Ohio, LLC and its affiliate Gexa Energy, LP based in Houston, Texas has approximately 300 employees, serves over 1.4 million residential and commercial customers and (through its predecessor) has been engaged in the competitive sale of retail electricity in Texas since 2002, when the Texas market first became competitive. Further, other NextEra affiliates engage in competitive retail supply in numerous other states and the District of Columbia.

As a result, NextEra affiliates have developed substantial experience and expertise in all facets of competitive retail services including, among other things, enrolling and switching customers, developing market-driven competitive products, call center operations, billing, invoicing, and recordkeeping, forecasting and hedging, customer services, data and information exchange and coordination with utilities, and through its affiliate, NextEra Energy Marketing, LLC ("NEM"), as explained in Exhibit D-1, management of gas supply obligations, including all scheduling and balancing.

NextEra Energy Services Ohio, LLC's key technical personnel's names, titles, e-mail addresses, telephone numbers. Please see attached bios/resumes of key technical personnel.

- Larry Silverstein
  SVP & Managing Director Power Marketing
  NextEra Energy
  EPM/JB
  700 Universe Blvd
  Juno Beach, FL 33408
  larry.silverstein@nexteraenergy.com
  561-304-6010 Phone

- PJ Zonsius
  Vice President and General Manager of Retail Gas
  NextEra Energy
  601 Travis, Suite 1900
  Houston, TX 77002
  PJ.Zonsisus@nee.com
  678-787-9419 Phone

- Brian M.Follbaum
  Senior Manager Retail Gas
  NextEra Energy
  ES/CSE
  6001 Village Blvd
  West Palm Beach, FL 33407
  Brian.Follbaum@nee.com
  561-681-3017Phone

Larry Silverstein
Senior Vice President and Managing Director Power Marketing, Inc.

Larry Silverstein is senior vice president and managing director of Power Marketing, Inc. (PMI) a wholly- owned subsidiary of NextEra Energy Resources, a competitive energy supplier with a presence in 25 states and Canada.

He is responsible for power and fuels marketing and trading operations, including marketing the company's merchant power generation, proprietary trading and full requirements transactions.

Prior to his present position, Mr. Silverstein was vice president of PMI responsible for Forwards Markets and Origination. Mr. Silverstein joined PMI in 2001 as the head of PMI's asset restructuring team. Prior to joining NextEra Energy Resources, Mr. Silverstein led the asset restructuring group for Citizens Power (now Edison Mission Marketing & Trading).
Mr. Silverstein also served as a senior vice president at Lehman Brothers, and began his career as a tax lawyer at Cleary, Gottlieb, Steen and Hamilton in New York and London.

Mr. Silverstein holds a bachelor of arts degree in political science from Amherst College and a juris doctorate from Columbia University.

NextEra Energy Resources is a clean energy leader and one of the largest competitive energy suppliers in North America. A subsidiary of Juno Beach, Fla.-based FPL Group (NYSE: FPL), NextEra Energy Resources is the largest generator in North America of renewable energy from the wind and sun. It operates clean, emissions-free nuclear power generation facilities in New Hampshire, Iowa and Wisconsin as part of the FPL Group nuclear fleet, which is the third largest in the United States. FPL Group had 2009 revenues of more than $15 billion, nearly 43,000 megawatts of generating capacity, and more than 15,000 employees in 28 states and Canada. For more information, visit www.NextEraEnergyResources.com.

PJ Zonsius, MBA

[redacted]

[redacted] [redacted]

[redacted]

Experience

Vice President and General Manager of Retail Gas

NextEra Energy Services
Nov 2022 - Present (3 months)
Lead retail gas operations for NextEra Energy Services. Including FPLES gas and Frontier Utilities.

NextEra Energy Services is a wholly owned subsidiary of NextEra Energy Resources and NextEra Energy, Inc. (NYSE: NEE). Together, we are the world's largest generator of renewable energy from the wind and sun, a world leader in battery storage and one of the largest wholesale electricity generators in the U.S.

NextEra Energy Services helps residential and large organizations optimize their path to decarbonization in a smart, cost-effective way that enables long-term sustainability. This is achieved through world-class data analytics and energy technologies, expertise in renewables and regulatory intelligence, customized commercial energy supply structures, simple residential electricity and gas plans and energy efficiency programs.

Chair of the Board of Directors

Natural Gas Association of Georgia
Dec 2019 - Present (3 years 2 months)
A state level organization promoting the direct use of natural gas.
- Created and Chaired Advocacy Committee in 2020
- Worked in partnership with key stakeholders to create association advocacy positions
- Created advocacy focus areas, hired Director of Advocacy
- Launched initiative in partnership with Southern Company to build a coalition and pass "Fuel Choice" bill in Georgia.
- Created RNG Steering Boad" and designed an organization to promote RNG development in Georgia and increase association revenues by 50%
- Voted as Vice Chair of NGA for 21-22 and Chair in 22-23

Director of LC&I & Renewables - Business Development

Gas South
Nov 2019 - Nov 2022 (3 years 1 month)
Led Gas South’s LCI and Renewables Business Development organizations. Responsible for strategy and execution for all new revenue generation and strategic business development initiatives. Focused on Industrials, Municipalities, Asset Management Agreements, Multifamily, and Consultant Sales.
- Responsible for over $400M in revenue yearly.
- Developed and launched FlexRNG, a first to market renewable product offering in partnership with Anew.

- Developed and launched Gas South's renewable product offering.
- Developed Sales integration plan of Infinite Energy for business segment
- Launched new Origination business for Gas South
- Originated and closed large acquisition in the Carolinas
- Exceeded sales targets by over 100%
- Led Business Development during period of 10X growth period in operating income.
- Focused on Municipalities, AMA's, LC&I, Multifamily and Consultant Sales.
- Leading the creation of new revenue and partnerships in RNG, CNG, LNG.
- Created partnership with Virtual Pipeline Services to serve industrial base.
- Created and executed Interconnet, an annual event that brings together 50 of the top energy executives to discuss ideas and build relationships

Sr. Manager of Large Commercial and Industrial Sales

Gas South

Apr 2017 - Nov 2019 (2 years 8 months)

Key accomplishments:

- Originated and brokered PESCO acquisition, one of the largest acquisition of Gas South's history. Increasing revenues by 10% for the entire company, operating margin by 30% for the business unit and creating new strategic BD relationships.
- Increased division revenues by 300% in the three year period growing from $60 Million to $180 Million while reducing sales and marketing cost by 30%
- Increased individual sales performance of team members on average 83% YOY.
- Heavily engaged in a reorganization of division, contributing key ideas to define roles and responsibilities and find value-added efficiencies in this business unit.
- Helped lead division to its best year in sales in Gas South’s 12-year history, the team brought in over $40 million dollars of new sales.
- Played a key role in stabilizing and integrating multiple acquisitions and expansions.

Director Of Business Development | Training & Talent

3Ci-Doozer

Sep 2016 - Apr 2017 (8 months)

-Led launch of a sales training division. Responsible for producing business plan, content and training experience.

- Created and led launch of Tech Heroes a initiative to provide veterans with opportunities in technology.

Sr. Commercial Account Executive

Gas South

Jan 2013 - Sep 2016 (3 years 9 months)

- Led sales and account management team in the business development and acquisition of large commercial and industrial customers in manufacturing, school system and hotel markets in Georgia and Florida.
- Created and executed growth strategy in new market channels for CNG, LNG, Poultry and Interruptible markets.

Sr. Account Manager- Business and Government Markets

Gas South

Mar 2009 - Dec 2012 (3 years 10 months)

- Responsible for customer service and retention of Gas South's large commercial and governmental book of business.

Sales Rep

Ashland

Jun 2007 - Jan 2009 (1 year 8 months)

- Responsible for more then 50 key accounts adding up to $3.3 million dollars in revenue.

Education

Georgia State University - J. Mack Robinson College of Business

Master of Business Administration (MBA), Organizational Leadership, Global Business Strategy, Finance & Accounting

2015 - 2017

The University of Georgia

Bachelor of Business Administration, Marketing

2003 - 2007

University of Oxford

Study Abroad

2005 - 2005

University of Georgia - Terry College of Business

Guest Lecturer - Sales

University of Georgia - Terry College of Business

Certificate of Sales Leadership , Sales Leadership Academy

2011 - 2011

Skills

Customer Service • Marketing Strategy • Sales • Account Management • Sales Management • Management • Marketing • Strategic Planning • New Business Development • Business Development

Honors & Awards

Cobb County Chamber of Commerce Campaign Lifetime Achievement Award -

Cobb Chamber of Commerce

Jan 2010

Boys & Girls Club of Metro Atlanta Volunteer of the Year - Boys and Girls Club of Metro Atlanta
Jan 2013

Leadership Cobb - Cobb Chamber of Commerce
Jan 2013

40 Under 40 - 2021 - Atlanta Business Chronicle
Nov 2021

Brian M. Follbaum

[redacted]

Senior Level Finance Manager

Highly analytical and accomplished professional with extensive experience leading full spectrum of accounting and finance services within diverse industries, while ensuring consistent achievement of challenging objectives with unequalled success.

Strategic and growth-focused leader, expert at performing financial analysis, streamlining accounting processes, improving work efficiency, achieving desired results, and providing effective based accounting and financial solutions. Demonstrated history of continuously reviewing existing financial processes to identify and recommend improvements. Well-versed in determining financial needs and developing “win-win” solutions, while communicating financial information to upper management. Versatile, creative, and target oriented with winning mentality and approach. Thrives in challenging environments and adjusts to the ever-changing demands of accounting and finance field. Articulate and refined communicator proficient in forging and nurturing professional relationships utilizing interpersonal communication skills.

Areas of Expertise

- Financial Modelling & Design
- Profit and Loss Accountability
- Budget Management & Forecasting
- Accounting & Finance Operations
- Project & Program Management
- Strategy Planning & Implementation
- Regulatory Compliance Assurance
- Cost & Revenue Optimization
- Complex Problem Resolution
- On-going Technical Support
- Continuous Process Improvement
- Team Leadership & Development
- Cross-functional Collaboration
- Relationship Management
- Cost Control & Reduction

Career Experience

NEXTERA ENERGY, INC. – Juno Beach, FL **2006 – Present**
Senior Manager Retail Gas – FPL Energy Services/FPL/NEER

Ensure gross margin, net income, and unit margin all continue to expand despite more unstable gas price environment. Enlarge and supervise Pricing and Operations teams supporting business continuity and career development. Develop flexible Economic Decision Making (EDM) model and provide revenue requirement modeling, sensitivity analysis, and earnings impact analyses associated with proposed regulated projects, including gas reserve investments, ISC repowering initiatives, lease versus buy analyses, municipality acquisitions, CRE facility optimization, and PPA buyouts. Offer ongoing analytical assistance in financial modeling, valuation, sensitivity analysis, and earnings impacts related to proposed wind and gas infrastructure greenfield and M&A projects. Incorporate data from technical, tax, accounting, and business unit teams to create thorough estimate of cash flows. Head presenter of wind project analyses to senior management in multiple Risk Committee, CFO Review and Management Vetting meetings pursuant to each proposed wind project.

- Oversaw all aspects of P&L for FPLES with budget of $100MM retail gas book and managed all operating, pricing, sales and, hedging activities.
- Executed transactions over $1.2B, including wind Greenfields and acquisitions, and gas infrastructure transactions from 2010 through 2012.
- Performed RFP analyses, including EcoHarmony West, DTE Energy, Inc., Avista, Watkins Glen, Columbia Water and Light, Lee North Expansion, Day County II and Red Mesa.
- Completed multiple RFP bid analyses and accompanying turbine studies for NEER's Wind Development Group such as financial modeling, valuation, and sensitivity analyses.

Additional Experience

Principal Financial Analyst, Corporate Development, Corporate Accounting, Detroit Edison Corporate Consolidation Group, DTE ENERGY, INC. – Detroit, MI

Developed potential target candidate screening process by utilizing balanced scorecard methodology. Identified and ranked 27 prospective candidates, and evaluated based on 28 different industry, business and financial metrics. Evaluated Two target companies (both gas and electric utilities) and business reviews, including SWOT analysis, evaluation of potential synergies, sum-of-the-parts valuations, and combination analyses are being performed to determine the potential strategic fit of these candidates.

Senior Associate, Private Equity, TALON, LLC – Detroit, MI

Completed restructuring analysis of $120MM in high-yield notes issue for current portfolio investment utilized to negotiate terms with existing creditors. Oversaw model, including portfolio company valuation (utilizing the leveraged buyout, discounted cash flow, comparable publicly-traded companies and comparable transactions valuation methodologies); allocation of proceeds and returns analysis for both Talon and existing noteholders.

Senior Financial Analyst, Mergers and Acquisitions, ERNST and YOUNG CORPORATE FINANCE LLP – Detroit, MI

Prepared and performed valuation analysis of $1.0B locomotive manufacturer for potential acquirer operating in locomotive components industry. Completed valuation model for preliminary analysis leading to tender offer of $1.3B publicly traded target, operating in building products industry. Authored confidential memoranda for $160M supplier of plastic injection molded components and for sale of $208M automotive casting supplier.

Financial Analyst, Investment Banking, FAHNESTOCK VINER HOLDINGS, INC. – Detroit, MI

Provided exceptional assistance in execution of merger, acquisition and divestiture transactions in capital equipment, specialty adhesive and packaging, specialty wood products and propane industries, Including preparation of confidential offering memoranda, business valuations, and industry analyses.

Education

Masters of Accounting (MAcc)
Oakland University – Rochester, MI

Bachelor of Science Major in Finance and Minor in Economics
Oakland University – Rochester, MI

B-2: EXPERIENCE & PLANS

NextEra Energy Services Ohio, LLC ("NextEra Energy Services") has been established to engage in the retail sale of electricity and natural gas in the State of Ohio.

Experience

NextEra Energy Services provides competitive natural gas supply in Ohio with assistance from its affiliate, NextEra Energy Marketing, LLC ("NEM"). NextEra Energy Services is currently providing gas supply to over 425,000 Ohio customers through the Northeast Ohio Public Energy Council aggregation and has experience serving gas to over 140,000 customers through the utility Standard Choice Offer ("SCO") in Ohio. NEM is a leading natural gas marketer and trades over 3.5 Bcf/day on average across the United States and Canada.

The experience and expertise of NextEra Energy Services' management and affiliates in the competitive retail supply market and Ohio natural gas market is substantial. NextEra Energy Services and its' affiliate based in Houston, Texas, has over 300 employees. Through its affiliates NextEra Energy Services serves over 1.4 million residential and commercial customers in 25 competitive markets across the United States. As a company, NextEra Energy Services has been engaged in the competitive sale of retail electricity in Texas since 2002, when the Texas market first became competitive. The following NextEra Energy Services affiliates engage in competitive retail electricity supply in the respective states in which each operates: Gexa Energy, LP, Gexa Energy California, LLC, NextEra Retail of Texas, LP, NextEra Energy Services Connecticut, LLC, NextEra Energy Services District of Columbia, LLC, NextEra Energy Services Delaware, LLC, NextEra Energy Services Illinois, LLC, NextEra Energy Services Maine, LLC, NextEra Energy Services Maryland, LLC, NextEra Energy Services Massachusetts, LLC, NextEra Energy Services New Hampshire, LLC, NextEra Energy Services New Jersey, LLC, NextEra Energy Services New York, LLC, NextEra Energy Services Ohio, LLC, NextEra Energy Services Pennsylvania, LLC, NextEra Energy Services Rhode Island, LLC, Frontier Utilities, LLC (Texas) and Frontier Utilities Northeast, LLC.

Plan for Contracting and Providing Contracted Services:

NextEra Energy Services offers a variety of competitive and market-driven products to customers in compliance with applicable laws and OPUC rules. Contract forms will clearly disclose pricing, charges and other material terms including any rights of rescission. Please refer to Exhibit D-1 for a description of the manner in which NextEra will manage and service its natural gas supply obligations.

Provision of Billing Statements

NextEra Energy Services Ohio, LLC and its corporate affiliates will ultimately manage its billing responsibilities through its highly experienced key personnel in Texas, which ultimately manages its billing responsibilities and related customer service for approximately 1.4 million NextEra Energy Services affiliate customer accounts in Delaware, Maine, Massachusetts, Washington, D.C., Illinois, Connecticut, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Maryland and Texas. NextEra Energy Services will use Customized Energy Solutions to manage EDI transactions. Customers will generally be invoiced on a consolidated basis by the applicable utility, with necessary coordination and review by NextEra Energy Services. Where required for more sophisticated products, NextEra Energy Services will manage the billing of the energy portion of the charges. Bills prepared at the direction of NextEra Energy Services will be done so in accordance with all applicable rules of the Ohio Public Utility Commission.

Response to Customer Inquiries and Complaints

As mentioned above, customer service will be ultimately managed by NextEra Energy Services' key personnel in Texas. Any customer with a question or complaint regarding billing or other generation service matters may contact a NextEra Energy Services Customer Care representative at a dedicated toll free number or email address provided in the customer contract. NextEra Energy Services Customer Care personnel will make every effort to respond to the customer's inquiry or resolve its complaint in a timely and satisfactory fashion. In the event that a customer complaint cannot be resolved by a Customer Care service representative, the customer may request a review by a NextEra Energy Services Customer Care manager or supervisor. If a mutually agreeable resolution cannot be reached at that level, the Customer Care manager or supervisor will review the complaint and then notify the customer of the outcome. At that time, the customer will also be notified of its right to file a complaint with the OPUC and NextEra Energy Services will provide the telephone number, facsimile number and website of the OPUC for the customer's convenience.

NextEra Energy Services will exercise rigorous quality control and will ensure that its customer service representatives are well trained in applicable law and OPUC rules governing the provision of retail gas service. NextEra Energy Services also expects that it will work closely with the applicable utilities to resolve billing disputes for those customers who can only be billed for delivery service by the utilities under applicable Ohio law.

NextEra Energy Services provides training to all personnel and stresses the importance and understanding of each of the following objectives:

- Knowledge and aware NextEra Energy Services of applicable Ohio laws and regulations governing marketing and consumer protection.
- Knowledge and understanding of responsible and ethical sales practices.
- Knowledge of the Company's products and services.
- Knowledge of the Company's rates, rate structures and payment options.

- Knowledge of the customers' right to rescind and cancel contracts.
- Knowledge of the applicability of early termination fees for contract cancellation.
- Knowledge of and adherence to Company-developed scripts.
- Knowledge on the proper completion of contract and enrollment documents.
- Knowledge of relevant terms and definitions.
- Knowledge of how customers may contact the Company to obtain information about billing, disputes, and complaints.

C-4: CREDIT RATING

The credit ratings of NextEra Energy Inc., NextEra Energy Services Ohio, LLC's ultimate parent company, as reported by S&P and Moody's are attached.

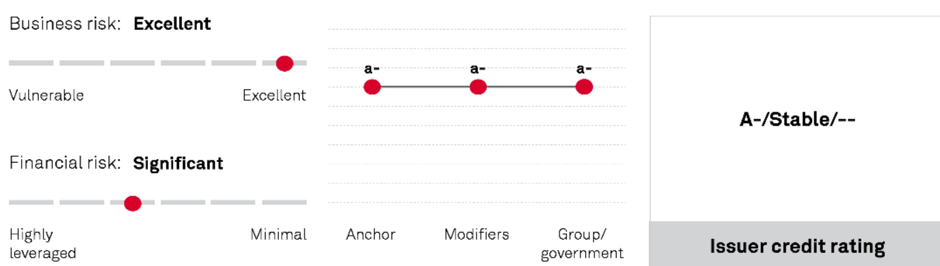
S&P Global Ratings

RatingsDirect®

NextEra Energy Inc.

November 14, 2022

Ratings Score Snapshot



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Credit Highlights

Overview

Key strengths	Key risks
Large, lower-risk, regulated electric utility operations account for about 70% of consolidated EBITDA.	Highest-risk businesses account for about 10% of consolidated EBITDA, feature low margins, expose it to significant liquidity needs, and require diligent risk management and hedging against fluctuating commodity prices.
Above-average utility growth and proactive system hardening that reduces physical risks.	High capital spending leads to negative discretionary cash flow, which necessitates consistent capital market access.
Majority of the competitive businesses employ long-term contracts, which decreases their associated risk.	Minimal financial cushion given our expectation for funds from operations (FFO) to debt of generally 100 basis points above our downgrade threshold.
Management of regulatory and environmental, social, and governance risks is typically better than that of its peers.	

We assess NextEra Energy Inc. (NEE) as being in the very low end of the range for its business risk profile category because of its higher risk non-utility businesses, which account for about 30% of its consolidated EBITDA. These include contracted competitive energy, nuclear merchant generation, proprietary trading, retail supply and wholesale full-requirement contracts, and natural gas exploration and production businesses. Some of these activities entail significant liquidity needs, low margins, and require diligent risk management and hedging against fluctuating commodity prices. Despite these higher risks, we assess the company's comparable rating analysis modifier as neutral because we believe its financial measures are at the higher-end of the range for its financial risk profile category, which offsets the elevated credit risks in its business risk profile.

We assess NEE's business risk profile as excellent. This is predicated on the company's lower risk regulated utilities businesses, which benefit from its large, mostly residential and growing customer base that provides some stability to its cash flow. We assess Florida's regulatory construct as constructive because NEE benefits from forward-looking test years and various constructive regulatory mechanisms that provide for the timely recovery of its investments and fuel costs. We view the company's 2021 rate case settlement and order increasing its electric rates by about $690 million in 2022 and $560 million in 2023 as constructive because it will provide it with stable cash flow to support its robust capital spending program.

We assess NEE's financial risk profile as significant. This is in line with our expectation for a generally consistent financial performance with only a minimal financial cushion relative to our downgrade threshold. Historically, the company has faced a gradual weakening in its financial performance. In 2020, 2021, and for of the 12 months ended June 2022, NEE's funds from operations (FFO) to debt was 24.4%, 21.8%, and 21.0%, respectively. We expect the company will maintain its financial performance and FFO to debt of 20%-22% through 2024. NEE's capital spending remains robust, averaging more than $20 billion annually through 2024, which has led it to generate negative average discretionary cash flow of about $15 billion over this same timeframe. We expect the company will fund its growth in a balanced manner such that it maintains its credit quality.

We expect the Inflation Reduction Act (IRA) will be credit supportive for NEE. The long-term extension of production tax credits (PTC) and investment tax credits (ITC) for wind and solar and the expansion of tax credits for other renewable technologies (e.g., clean hydrogen) will provide the company with material long-term future funding streams, which will be partly offset by its external funding needs. Furthermore, we expect that the utility will pass on some of the benefits from the tax credits to its customers, which will somewhat reduce its bill pressure. The tax credit transferability provides NEE with the opportunity to more quickly monetize the tax credits its generates and at a lower cost. Furthermore, we believe the new minimum 15% tax, starting in 2023, will not have a material negative effect on the company's cash flow because the accelerated depreciation and tax credits allowed under the IRA will likely offset any material negative effects on its financial performance.

Outlook

The stable outlook on NEE incorporates our view that it will continue to focus on expanding its regulated utility business and reducing the risks of its competitive businesses through the strategic augmentation of its lower-risk contracted assets. We expect the company's regulated utility business will consistently account for more than 70% of its consolidated EBITDA. We also forecast NEE's consolidated financial measures will be in the higher end of its financial risk profile category, including FFO to debt of 20%-22% through 2024.

Downside scenario

We could lower our rating on NEE over the next 24 months if we believe its management of regulatory risk has weakened, its lower-risk regulated utility businesses account for less than 70% of its consolidated EBITDA, or its FFO to debt declines and remains consistently below 20%. This could occur if the company unexpectedly increases its debt leverage to support a more aggressive growth strategy, higher-than-forecast shareholder rewards, or a large debt-financed acquisition.

Upside scenario

We could raise our rating on NEE over the next 24 months if its financial measures improve and consistently reflect FFO to debt of greater than 26%. This could occur if the company reduces its reliance on debt leverage or decides to finance a future large acquisition or capital project mostly with equity.

Our Base-Case Scenario

Assumptions

- Annual EBITDA increases on rising rates at Florida Power & Light Co. (FP&L) and the expansion of its contracted and merchant generation assets;
- Capital expenditure averaging about $20 billion per year through 2024;
- Negative discretionary cash flow averaging about $15 billion annually through 2024;
- NEE funds its growth in a balanced manner through equity issuances, hybrid securities, asset recycling, tax credits, tax equity, and the use of recourse and nonrecourse debt; and
- All debt maturities are refinanced.

Key metrics

NextEra Energy Inc.--Key Metrics*

	2021a	2022e	2023f
FFO to debt (%)	21.8	20-22	20-22
Debt to EBITDA (x)	4.0	3.8-4.3	3.8-4.3

*All figures adjusted by S&P Global Ratings. a--Actual. e--Estimate. f--Forecast. FFO--Funds from operations.

Company Description

NEE is a large electric power and energy infrastructure company that primarily comprises lower-risk regulated utility operations (about 70% of EBITDA), competitive generation (about 20% of EBITDA), proprietary trading (about 5% of EBITDA), and natural gas infrastructure businesses (about 5% of EBITDA). The company's regulated utility business serves more than 5.7 million customers in Florida and has about 31,000 megawatts (MW) of electric generation, of which natural gas comprises about 70%. NEE's nonregulated operations focus largely on contracted electric generation (generally hedged or under long-term contracts) with an emphasis on renewable energy projects, as well as some fossil fuel-based and nuclear generation.

Peer Comparison

NextEra Energy Inc.--Peer Comparisons

	NextEra Energy Inc.	Sempra Energy	Berkshire Hathaway Energy Co.	Avangrid Inc.	Public Service Enterprise Group Inc.
Foreign currency issuer credit rating	A-/Stable/--	BBB+/Negative/A-2	A/Stable/A-1	BBB+/Stable/A-2	BBB+/Stable/A-2
Local currency issuer credit rating	A-/Stable/--	BBB+/Negative/A-2	A/Stable/A-1	BBB+/Stable/A-2	BBB+/Stable/A-2
Period	Annual	Annual	Annual	Annual	Annual
Period ending	2021-12-31	2021-12-31	2021-12-31	2021-12-31	2021-12-31

NextEra Energy Inc.--Peer Comparisons

Mil.	$	$	$	$	$
Revenue	17,069	12,857	25,150	6,974	9,722
EBITDA	10,039	6,437	9,559	1,968	4,058
Funds from operations (FFO)	8,751	4,889	8,606	1,649	3,234
Interest	1,445	1,486	2,322	348	635
Cash interest paid	1,357	1,318	2,262	317	567
Operating cash flow (OCF)	6,865	3,863	8,632	1,537	1,766
Capital expenditure	15,921	4,972	6,547	2,943	2,808
Free operating cash flow (FOCF)	(9,056)	(1,109)	2,085	(1,406)	(1,042)
Discretionary cash flow (DCF)	(12,253)	(2,880)	(503)	(2,062)	(2,073)
Cash and short-term investments	639	559	1,096	1,474	818
Gross available cash	639	559	1,096	1,474	818
Debt	40,137	29,504	54,360	8,031	19,429
Equity	53,531	27,844	48,939	19,961	14,438
EBITDA margin (%)	58.8	50.1	38.0	28.2	41.7
Return on capital (%)	6.6	8.6	5.2	3.7	8.0
EBITDA interest coverage (x)	6.9	4.3	4.1	5.7	6.4
FFO cash interest coverage (x)	7.4	4.7	4.8	6.2	6.7
Debt/EBITDA (x)	4.0	4.6	5.7	4.1	4.8
FFO/debt (%)	21.8	16.6	15.8	20.5	16.6
OCF/debt (%)	17.1	13.1	15.9	19.1	9.1
FOCF/debt (%)	(22.6)	(3.8)	3.8	(17.5)	(5.4)
DCF/debt (%)	(30.5)	(9.8)	(0.9)	(25.7)	(10.7)

Business Risk

Our assessment of the company's business risk profile reflects our expectation that the EBITDA contribution from its lower risk regulated utilities businesses will consistently account for about 70% of its consolidated EBITDA. Through its utility operations, NEE provides electric services to nearly 5.7 million customers throughout most of the east and lower west coasts of Florida. Its large, mostly residential customer base provides additional stability to its cash flows. NEE operates under a constructive regulatory framework and benefits from forward-looking test years and various constructive regulatory mechanisms that provide for the timely recovery of its investments and fuel costs. Additionally, the company's proactive system hardening and effective storm management have decreased its exposure to physical risks. Despite the devastating effects of Hurricane Ian, which was the fifth strongest hurricane to make landfall in the continental U.S., the utility restored power to about two-thirds of its affected customers after the first day and to 100% of its customers in eight days. We view the company's management of regulatory risk as above average compared with its peers, which is demonstrated by its ability to consistently earn returns that are close to its authorized levels.

Furthermore, we expect that the company will continue to reduce the risks stemming from its competitive businesses by expanding its use of lower-risk, long-term contracted assets. However, we assess NEE as being at the very low end of the range for its business risk category because of its other higher-risk businesses. These include nuclear merchant generation, proprietary trading, retail supply and wholesale full-requirements contracts, as well as natural gas exploration and production businesses. These activities account for about 10% of its consolidated EBITDA, entail significant liquidity needs and low margins, and require diligent risk management and hedging against fluctuating commodity prices.

At the same time, we expect the company will continue to gradually reduce its risk by decreasing its carbon emissions, increasing its investment in lower-risk utility assets, and expanding its competitive businesses through long-term contracted assets. Currently, NEE is proactively expanding the regulated and competitive long-term contracted businesses that account for about 90% of its consolidated EBITDA. Furthermore, the company will continue to decrease its greenhouse gas (GHG) emissions, given its target of achieving real zero emissions by 2045. In addition, NEE's recent acquisition of a large portfolio of landfill gas-to-electric facilities and its announcement that it is planning to build a renewable natural gas production plant in Alabama demonstrate its longer-term commitment to implementing its Real Zero goals, including implementing green hydrogen solutions to further reduce its GHG emissions.

Financial Risk

Our assessment of NEE's financial risk profile reflects our expectation for a modest weakening in its financial measures, primarily because of its robust capital spending. Specifically, we assume S&P Global Ratings-adjusted FFO to debt of about 20%-22% through 2024. The company's FFO to debt for 2021 was about 21%, which is in the higher end of the range for its financial risk profile category. NEE's capital spending remains robust, including about $16 billion in 2021, though we assume it will rise significantly and average about $20 billion annually through 2024.

We evaluate the company's financial measures using our medial-volatility benchmarks, which primarily reflect its low-risk utility operations and effective management of regulatory risk. We expect NEE's discretionary cash flow will remain negative and anticipate it will continue to depend on consistent access to the capital markets to fund its operations. Specifically, we expect its discretionary cash flow will average about -$15 billion annually through 2024 and assume it will fund its growth investments in a balanced manner. This includes the company's use of equity issuances, hybrid securities, asset recycling, tax credits, tax equity, and nonrecourse debt to support its credit quality. Overall, we expect NEE will maintain its financial measures, including FFO to debt at about 21% or generally about 100 basis points above our 20% downgrade threshold.

NextEra Energy Inc.--Financial Summary

Period ending	Dec-31-2016	Dec-31-2017	Dec-31-2018	Dec-31-2019	Dec-31-2020	Dec-31-2021
Reporting period	2016a	2017a	2018a	2019a	2020a	2021a
Display currency (mil.)	$	$	$	$	$	$
Revenues	16,079	17,120	16,651	19,128	17,997	17,069
EBITDA	7,314	7,458	8,637	9,964	10,324	10,039
Funds from operations (FFO)	6,037	6,147	7,133	7,895	8,562	8,751
Interest expense	1,224	1,691	1,751	2,507	2,214	1,445
Cash interest paid	1,186	1,169	1,304	1,885	1,527	1,357
Operating cash flow (OCF)	5,906	5,861	5,811	7,765	7,664	6,865
Capital expenditure	9,514	10,637	12,804	17,275	14,391	15,921
Free operating cash flow (FOCF)	(3,608)	(4,776)	(6,992)	(9,510)	(6,727)	(9,056)
Discretionary cash flow (DCF)	(5,355)	(6,746)	(9,204)	(12,069)	(9,738)	(12,253)
Cash and short-term investments	1,292	1,714	638	600	1,105	639
Gross available cash	1,292	1,714	638	600	1,105	639
Debt	21,530	21,994	28,704	33,866	35,160	40,137
Common equity	29,261	33,426	41,109	45,669	52,776	53,531
Adjusted ratios						
EBITDA margin (%)	45.5	43.6	51.9	52.1	57.4	58.8

NextEra Energy Inc.--Financial Summary

Return on capital (%)	9.7	10.2	7.5	6.9	5.0	6.6
EBITDA interest coverage (x)	6.0	4.4	4.9	4.0	4.7	6.9
FFO cash interest coverage (x)	6.1	6.3	6.5	5.2	6.6	7.4
Debt/EBITDA (x)	2.9	2.9	3.3	3.4	3.4	4.0
FFO/debt (%)	28.0	27.9	24.9	23.3	24.4	21.8
OCF/debt (%)	27.4	26.6	20.2	22.9	21.8	17.1
FOCF/debt (%)	(16.8)	(21.7)	(24.4)	(28.1)	(19.1)	(22.6)
DCF/debt (%)	(24.9)	(30.7)	(32.1)	(35.6)	(27.7)	(30.5)

Reconciliation Of NextEra Energy Inc. Reported Amounts With S&P Global Adjusted Amounts (Mil. $)

	Debt	Shareholder Equity	Revenue	EBITDA	Operating income	Interest expense	S&PGR adjusted EBITDA	Operating cash flow	Dividends	Capital expenditure
Financial year	Dec-31-2021									
Company reported amounts	54,827	37,202	17,069	6,837	2,913	1,270	10,039	7,553	3,024	16,077
Cash taxes paid	-	-	-	-	-	-	69	-	-	-
Cash interest paid	-	-	-	-	-	-	(1,323)	-	-	-
Lease liabilities	755	-	-	-	-	-	-	-	-	-
Operating leases	-	-	-	92	20	20	(20)	72	-	-
Equity-like hybrids	(6,000)	6,000	-	-	-	(88)	88	88	88	-
Intermediate hybrids (debt)	(1,862)	1,862	-	-	-	(85)	85	85	85	-
Accessible cash and liquid investments	(639)	-	-	-	-	-	-	-	-	-
Capitalized interest	-	-	-	-	-	184	(184)	(184)	-	(184)
Share-based compensation expense	-	-	-	138	-	-	-	-	-	-
Dividends from equity investments	-	-	-	526	-	-	-	-	-	-
Power purchase agreements	81	-	-	31	3	3	(3)	28	-	28
Asset-retirement obligations	-	-	-	141	141	141	-	-	-	-

Reconciliation Of NextEra Energy Inc. Reported Amounts With S&P Global Adjusted Amounts (Mil. $)

	Debt	Shareholder Equity	Revenue	EBITDA	Operating income	Interest expense	S&PGR adjusted EBITDA	Operating cash flow	Dividends	Capital expenditure
Nonoperating income (expense)	-	-	-	-	938	-	-	-	-	-
Noncontrolling/ minority interest	-	8,467	-	-	-	-	-	-	-	-
U.S. decommissioning fund contributions	-	-	-	-	-	-	-	(315)	-	-
Debt: other	(7,026)	-	-	-	-	-	-	-	-	-
EBITDA - Gain/(loss) on disposals of PP&E	-	-	-	(77)	(77)	-	-	-	-	-
EBITDA: Valuation gains/(losses)	-	-	-	2,235	2,235	-	-	-	-	-
EBITDA: other	-	-	-	116	116	-	-	-	-	-
D&A: other	-	-	-	-	(290)	-	-	-	-	-
OCF: other	-	-	-	-	-	-	-	(462)	-	-
Total adjustments	(14,691)	16,329	-	3,202	3,085	175	(1,288)	(688)	172	(156)
S&P Global Ratings adjusted	**Debt**	**Equity**	**Revenue**	**EBITDA**	**EBIT**	**Interest expense**	**Funds from Operations**	**Operating cash flow**	**Dividends**	**Capital expenditure**
	40,137	53,531	17,069	10,039	5,998	1,445	8,751	6,865	3,196	15,921

Liquidity

We view NEE's liquidity as adequate and more than sufficient to cover its needs for the next 12 months even if its EBITDA declines by 10%. Specifically, we expect the company's liquidity sources will be more than 1.1x its uses over the next 12 months. Under our stress scenario, we do not assume that NEE would require access to the capital markets to meet its liquidity needs. In addition, we believe the company has sound relationships with its banks and a satisfactory standing in the credit markets. We also anticipate it could absorb a high-impact, low-probability event with limited need for refinancing.

Principal liquidity sources

- Estimated cash FFO of about $10 billion;
- Credit facility availability of about $14 billion; and
- Cash and liquid investments of about $2.5 billion as of Sept. 30, 2022.

Principal liquidity uses

- Debt maturities, including outstanding commercial paper, of about $10 billion as of Sept. 30, 2022;
- Maintenance capital spending of less than $8 billion, which reflects its ability to scale back its planned capital expenditure, including its growth capital expenditure, in case of financial distress; and
- Dividends of about $3.4 billion.

Environmental, Social, And Governance

ESG Credit Indicators

E-1	E-2	E-3	E-4	E-5

S-1	**S-2**	S-3	S-4	S-5

G-1	G-2	G-3	G-4	G-5

Environmental	Social	Governance
E-1 - Climate transition risk	**S-2** - N/A	**G-1** - Risk management, culture, and oversight

N/A—Not applicable. ESG credit indicators provide additional disclosure and transparency at the entity level and reflect S&P Global Ratings' opinion of the influence that environmental, social, and governance factors have on our credit rating analysis. They are not a sustainability rating or an S&P Global Ratings ESG Evaluation. The extent of the influence of these factors is reflected on an alphanumerical 1-5 scale where 1 = positive, 2 = neutral, 3 = moderately negative, 4 = negative, and 5 = very negative. For more information, see our commentary "ESG Credit Indicator Definitions And Applications," published Oct. 13, 2021.

Environmental and governance factors are positive considerations in our credit rating analysis of NEE. The company is increasing the proportion of renewable generation in its generation portfolio to about 45% (from about 27% currently) by 2025 while reducing its reliance on nuclear generation to about 18% (from about 23%) and natural gas to about 36% (from about 48%). The cumulative effect of these improvements will further strengthen its industry-leading CO2 intensity (CO2 emissions metric tons/gigawatts) score. Currently, the company's carbon intensity score is about 40% lower than that of its closest industry competitor. NEE's track record of effective strategic planning and its completion of its many infrastructure projects on time and on budget while also meeting or exceeding its financial performance targets lead us to anticipate it will successfully execute its strategic initiatives.

Issue Ratings--Subordination Risk Analysis

Capital structure

- NEE's capital structure comprises about $65 billion of total debt, of which about $37 billion is outstanding at NextEra Energy Capital Holdings Inc. (NEECH), about $21 billion is outstanding at FP&L, and about $7 billion is outstanding at NextEra Energy Resources LLC.

Analytical conclusions

- We rate the hybrid equity units at NEE two notches below our issuer credit rating, which incorporates one notch for their deferability and one notch for their subordination.
- We rate the unsecured debt at NEECH, which is guaranteed by NEE, one notch below our issuer credit rating because it ranks behind a significant amount of debt issued by subsidiaries in the capital structure.
- We rate the junior subordinated notes and hybrid equity units at NEECH two notches below our issuer credit rating, which incorporates one notch for their deferability and one notch for their subordination.
- We rate the commercial paper program at NEECH 'A-2' based on our issuer credit rating on the company.

Rating Component Scores

Foreign currency issuer credit rating	**A-/Stable/--**
Local currency issuer credit rating	**A-/Stable/--**
Business risk	**Excellent**
Country risk	Very Low
Industry risk	Low
Competitive position	Excellent
Financial risk	**Significant**
Cash flow/leverage	Significant
Anchor	**a-**
Diversification/portfolio effect	Neutral (no impact)
Capital structure	Neutral (no impact)
Financial policy	Neutral (no impact)
Liquidity	Adequate (no impact)
Management and governance	Strong (no impact)
Comparable rating analysis	Neutral (no impact)
Stand-alone credit profile	**a-**

Related Criteria

- General Criteria: Hybrid Capital: Methodology And Assumptions, March 2, 2022
- General Criteria: Environmental, Social, And Governance Principles In Credit Ratings, Oct. 10, 2021
- General Criteria: Group Rating Methodology, July 1, 2019
- Criteria | Corporates | General: Corporate Methodology: Ratios And Adjustments, April 1, 2019
- Criteria | Corporates | General: Reflecting Subordination Risk In Corporate Issue Ratings, March 28, 2018
- General Criteria: Methodology For Linking Long-Term And Short-Term Ratings, April 7, 2017
- Criteria | Corporates | General: Methodology And Assumptions: Liquidity Descriptors For Global Corporate Issuers, Dec. 16, 2014
- Criteria | Corporates | Industrials: Key Credit Factors For The Unregulated Power And Gas Industry, March 28, 2014
- General Criteria: Methodology: Industry Risk, Nov. 19, 2013
- Criteria | Corporates | General: Corporate Methodology, Nov. 19, 2013
- General Criteria: Country Risk Assessment Methodology And Assumptions, Nov. 19, 2013
- Criteria | Corporates | Utilities: Key Credit Factors For The Regulated Utilities Industry, Nov. 19, 2013
- Criteria | Corporates | Utilities: Collateral Coverage And Issue Notching Rules For '1+' And '1' Recovery Ratings On Senior Bonds Secured By Utility Real Property, Feb. 14, 2013
- General Criteria: Methodology: Management And Governance Credit Factors For Corporate Entities, Nov. 13, 2012
- General Criteria: Principles Of Credit Ratings, Feb. 16, 2011

Ratings Detail (as of November 14, 2022)*

NextEra Energy Inc.

Ratings Detail (as of November 14, 2022)*

Issuer Credit Rating		A-/Stable/--
Senior Unsecured		BBB
Issuer Credit Ratings History		
11-Mar-2010	*Foreign Currency*	A-/Stable/--
14-Jan-2010		A/Watch Neg/--
26-Oct-2006		A/Stable/--
11-Mar-2010	*Local Currency*	A-/Stable/--
14-Jan-2010		A/Watch Neg/--
26-Oct-2006		A/Stable/--
Related Entities		
Florida Power & Light Co.		
Issuer Credit Rating		A/Stable/A-1
Commercial Paper		
Local Currency		A-1
Preference Stock		BBB+
Preferred Stock		BBB+
Senior Secured		A+
Senior Unsecured		A
NextEra Energy Capital Holdings Inc.		
Issuer Credit Rating		A-/Stable/A-2
Commercial Paper		
Local Currency		A-2
Junior Subordinated		BBB
Senior Unsecured		BBB+

*Unless otherwise noted, all ratings in this report are global scale ratings. S&P Global Ratings credit ratings on the global scale are comparable across countries. S&P Global Ratings credit ratings on a national scale are relative to obligors or obligations within that specific country. Issue and debt ratings could include debt guaranteed by another entity, and rated debt that an entity guarantees.

MOODY'S INVESTORS SERVICE

CREDIT OPINION
24 January 2023

Update

Send Your Feedback

RATINGS

NextEra Energy, Inc.

Domicile	Juno Beach, Florida, United States
Long Term Rating	Baa1
Type	LT Issuer Rating - Dom Curr
Outlook	Stable

Please see the ratings section at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

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NextEra Energy, Inc.

Update to credit analysis

Summary

NextEra Energy, Inc.'s (NEE) credit profile reflects its size and scale, particularly its industry leading positions in the regulated utility and renewable energy sectors, as well as a typically solid financial profile. Its principal utility subsidiary, Florida Power and Light Company (FPL), is the foundation of NEE's credit quality and one of the largest and financially strongest regulated electric utilities in the US. FPL accounted for roughly 70% of NEE's consolidated EBITDA and and makes up the majority of NEE's regulated business. Most of NEE's remaining EBITDA is generated by NextEra Energy Resources LLC (NEER), which holds the largest private portfolio of renewable power projects in North America. NEER is the principal subsidiary of NextEra Energy Capital Holdings, Inc. (NEECH), an intermediate holding company and the principal debt financing vehicle for NEE's businesses outside of the Florida utility. NEER also owns a majority 53.8% interest in NextEra Energy Partners, LP (NEP), a yieldco that acquires, manages and owns long-term contracted clean energy projects and gas pipelines with stable cash flow.

NEE's credit quality also considers the company's typically solid financial profile which is currently weaker than historical levels mainly due to higher leverage primarily used to fund strong growth in its renewable business. For the 12-months ended 30 September 2022, NEE's consolidated ratio of cash flow from operations pre-working capital changes (CFO pre-W/C) to debt was 15.2%; lower than historical levels in the 17-18% range. The weaker credit metrics are mainly attributed to substantial debt issuances in 2022 to fund elevated capital investments across the corporate family. When taking a forward view, and pro forma for debt reduction using proceeds from future equity unit conversions, we estimate NEE's ratio of CFO pre-W/C to debt would be about 16.2% including the proportional consolidation of NEP's results. With the benefits of base rate revenue increases at FPL driven by the supportive outcome of its last rate case, some debt reduction and increasing cash flow generation from NEER's project growth, we expect NEE's consolidated ratio of CFO pre-W/C to debt to again reach approximately 17% over the next few years.

NEE utilizes a substantial amount of non-recourse project level debt to finance some of its projects. Debt service on the project debt has a senior claim on the project cash flows, which indicates a degree of structural subordination of NEECH's corporate debt. We also view these projects as a core part of NEE's overall business and growth prospects and expect NEE, as the sponsor, will continue to support financially healthy projects. As an alternative view, when excluding the non-recourse project debt in our credit analysis, NEE's financial metrics improve almost 100 bps such that we estimate NEE's ratio of CFO pre-W/C to debt of 16.1% compared to the 15.2% for the 12-months ended 30 September 2022.

NEE's credit is constrained by an elevated level of holding company debt, approximately 54% of consolidated debt, which includes the proportional consolidation of NEP's debt (roughly 50% of consolidated debt when allocating some parent debt to certain unlevered operating assets). NEE's percentage of holding company debt is one of the highest among regulated utility holding company peers. NEE is also exposed to extreme weather events such as hurricanes and tropical storms that periodically affect FPL's service territory. However, the Florida regulatory and legislative environments have a history of credit supportiveness during and in the aftermath of such events.

Recent developments

On 23 January 2023, FPL filed a proposal with the Florida Public Service Commission (FPSC) to adjust customer rates to recover costs associated with two hurricane restorations and the volatility of natural gas prices during 2022. If approved, FPL is seeking recovery of $1.3 billion for incremental restoration costs from Hurricanes Ian and Nicole, in which customers would pay a temporary storm surcharge over a 12 month period beginning in April 2023.

Also, if approved, FPL is seeking permission to recover about $2.1 billion to recover its deferred fuel balance related to the higher natural gas prices due to market volatility experienced in 2022. FPL's proposal would spread these unrecovered 2022 fuel costs over a 21-month period beginning in April 2023. Partially offsetting these higher fuel costs, FPL plans to decrease its projected 2023 fuel factor by about $1 billion during the final nine months of this year due to the decline in natural gas prices that the company expects will remain for the rest of the year to help reduce the overall impact on customer bills.

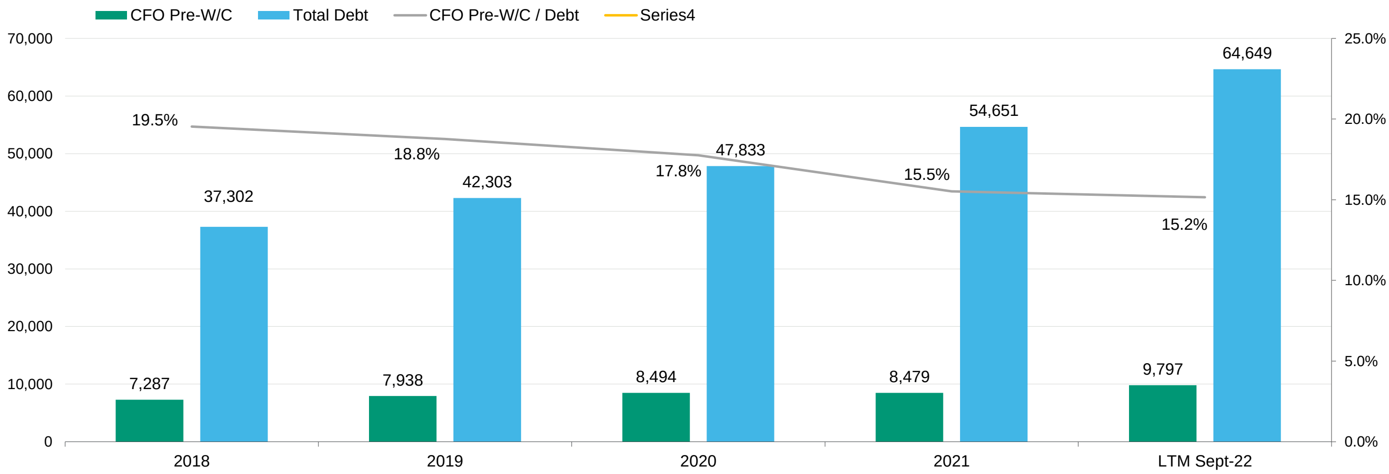
In late September 2022, Hurricane Ian caused extensive damage, particularly in the southwest portion of FPL's service territory, and resulted in approximately 2.1 million customers experiencing electrical outages. As of 7 October 2022, FPL restored power to essentially all customers that were able to accept electric service. Damage to FPL property was primarily to the transmission and distribution systems. Hurricane Nicole also impacted FPL's service territory in November 2022. FPL estimated its recoverable storm restoration costs for both hurricanes were approximately $1.3 billion. Prior to Hurricane Ian, FPL's storm reserve had a balance of approximately $220 million.

Pursuant to FPL's 2021 rate agreement, storm restoration costs, plus an additional approximately $220 million to replenish the storm reserve, are recoverable from customers through a surcharge. The surcharge would be levied on an interim basis beginning 60 days from the filing of a cost recovery petition, but capped at $4 for every 1,000 kWh of usage on residential bills during the first 12 months of cost recovery. If storm restoration costs exceed $800 million in any given calendar year, FPL may request an increase to the $4 surcharge. FPL's storm restoration costs are subject to a prudence review by the FPSC. Nevertheless, as has been the case with previous Florida hurricanes, we do not expect Hurricane Ian and Nicole related costs to affect FPL or its parent's credit quality longer term due to the state's supportive regulatory framework and storm cost recovery mechanisms.

On 16 August 2022, the Inflation Reduction Act of 2022 (IRA) was signed into law which, among other things, included extensions of wind and solar tax credits on renewable projects that start construction before the later of 2034 or the end of the calendar year following the year in which greenhouse gas emissions from U.S. electric generation are reduced by 75% from 2022 levels; a new solar production tax credit (PTC); a stand alone battery investment tax credit (ITC); the ability to transfer renewable energy tax credits to a third party; and a 15% corporate minimum tax based on pre-tax income for years after 2022. We expect NEE to benefit from the expansion of renewable tax credits given NEER's leadership position and strong renewable energy growth and development opportunities. We also expect NEE will be able to mitigate the overall impact from the corporate minimum tax rate mainly due to the use of tax credits.

As a result of the IRA, FPL is eligible for PTCs related to solar projects that entered service beginning in 2022, which results in a greater tax benefit, and consequently, greater customer savings. Pursuant to FPL's 2021 rate agreement, federal or state corporate tax changes can be reflected in customer rates during the term of the agreement. As such, FPL filed a petition with the FPSC in September 2022 requesting approval for a $25 million refund to customers through a one-time reduction in the capacity cost recovery clause in January 2023 and a decrease in annualized retail base revenues of approximately $70 million beginning this year.

Exhibit 1
Historical CFO Pre-WC, Total Debt and ratio of CFO pre-W/C to Debt ($ MM)



Source: Moody's Financial Metrics

Credit strengths

» Large size and leading position in the regulated utility and renewable energy sectors

» FPL's strong credit quality is the foundation of NEE's credit profile

» Continued focus on growing regulated assets strengthens business risk profile

» NEER's higher risk profile mitigated by long-term power contracts largely with investment grade counterparties

» Financial metrics expected to improve and return to historical levels

Credit challenges

» Holding company debt percentage is one of the highest in the sector, constraining the ratings of the corporate family

» Financial metrics are lower than historical levels

» Large annual negative free cash flow balances continue at NEECH due to ongoing elevated investments that require substantial debt financing

» Geographic concentration in Florida with high risk of storm events

» Aggressive acquisition appetite for primarily regulated assets as well as renewable assets

Rating outlook

NEE's stable outlook reflects our expectation that FPL will continue to maintain a strong financial profile while operating within a highly supportive Florida regulatory environment; NEER's renewable asset portfolio will maintain its steady operating performance; major construction projects will be executed on time and within budget; and the company will continue to have strong access to the capital markets. The stable outlook considers our expectation that NEE's financial profile will strengthen such that key credit metrics will improve to levels maintained historically, including a ratio of CFO pre-W/C to debt of 16-17% and CFO pre-W/C less dividends to debt of roughly 10-11%. The stable outlook also incorporates our view that any M&A transactions, if executed, will be financed in a manner that maintains a financial profile that supports current credit quality.

Factors that could lead to an upgrade

An upgrade of NEE is unlikely in the near future due to the high percentage of holding company debt, elevated capital project investments financed with substantial debt, single state concentration of its principal utility that is exposed to extreme weather events, and the company's aggressive M&A appetite. Longer term, NEE could be upgraded if there is material debt reduction at NEECH such that the percentage of holding company debt declines substantially as a percentage of total debt and consolidated financial metrics improve such that NEE's ratio of CFO pre-W/C to debt is sustained above 20%.

Factors that could lead to a downgrade

NEE could be downgraded if we expect its ratio of CFO pre-W/C to debt to be below 17% for an extended period. NEE could also be downgraded if the regulatory environment deteriorates in Florida, such that there are delays in cost recovery; or there are adverse tax or environmental policy developments that negatively affect NEER's renewable energy business. A downgrade could also occur if NEE's business risk profile deteriorates meaningfully or if its holding company level debt increases from current levels. A downgrade of FPL could lead to a downgrade of NEE, due to the importance of the utility to the parent.

Key indicators

Exhibit 2

NextEra Energy, Inc. [1]

	Dec-18	Dec-19	Dec-20	Dec-21	LTM Sept-22
CFO Pre-W/C + Interest / Interest	5.7x	4.4x	5.1x	7.1x	18.7x
CFO Pre-W/C / Debt	19.5%	18.8%	17.8%	15.5%	15.2%
CFO Pre-W/C – Dividends / Debt	13.8%	12.9%	11.9%	9.9%	10.0%
Debt / Capitalization	44.9%	45.4%	47.1%	49.9%	53.5%

[1] All ratios are based on 'Adjusted' financial data and incorporate Moody's Global Standard Adjustments for Non-Financial Corporations.
Source: Moody's Financial Metrics

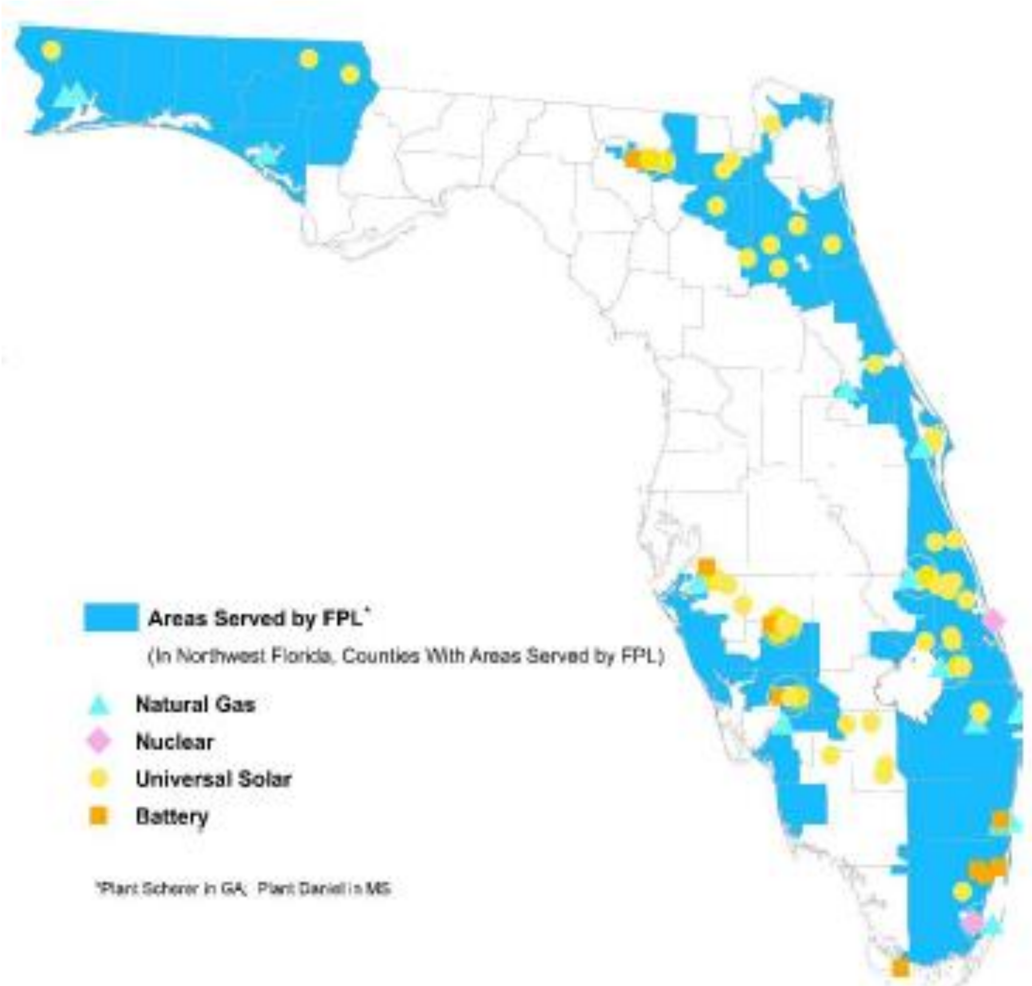
Profile

Headquartered in Juno Beach, Florida, NextEra Energy, Inc. (NEE) is one of the largest holding companies in our global regulated utility rated universe. NEE's principal operating utility, Florida Power & Light Company (FPL, A1 stable) is one of the largest vertically integrated regulated utilities in the US and serves 5.7 million customer accounts or an estimated 12 million residents across more than half of the state of Florida. FPL typically accounts for about 70% of NEE's consolidated EBITDA.

In January 2022, FPL completed its integration of Gulf Power, one year after the two companies legally merged into FPL after the Federal Energy Regulatory Commission (FERC) approved their merger application in October 2020. In addition, within the company's 2021 rate agreement, rates for FPL and legacy Gulf Power became unified. FPL continued as the surviving entity as Gulf Power will conduct business as FPL in its service territory. NEE acquired Gulf Power from The Southern Company (Southern, Baa2 stable) in January 2019 for approximately $5.75 billion, which included $4.35 billion in cash plus the assumption of approximately $1.4 billion of debt.

NEE is also the holding company of NextEra Energy Capital Holdings, Inc. (NEECH, Baa1 stable), which is the principal debt financing entity for the businesses outside of the Florida utility and an intermediate holding company of NextEra Energy Resources (NEER, unrated). NEER is an intermediate holding company for NEE's independent power projects as well as its ownership interests in natural gas pipelines, and through a subsidiary also has majority ownership interest (currently 53.8%) in the yieldco, NextEra Energy Partners, LP (NEP, Ba1 stable). NEER's other subsidiaries include NextEra Energy Transmission (NEET, unrated), which holds FERC regulated electric transmission assets. NEE has no debt of its own but provides an unconditional guarantee of debt that resides at NEECH.

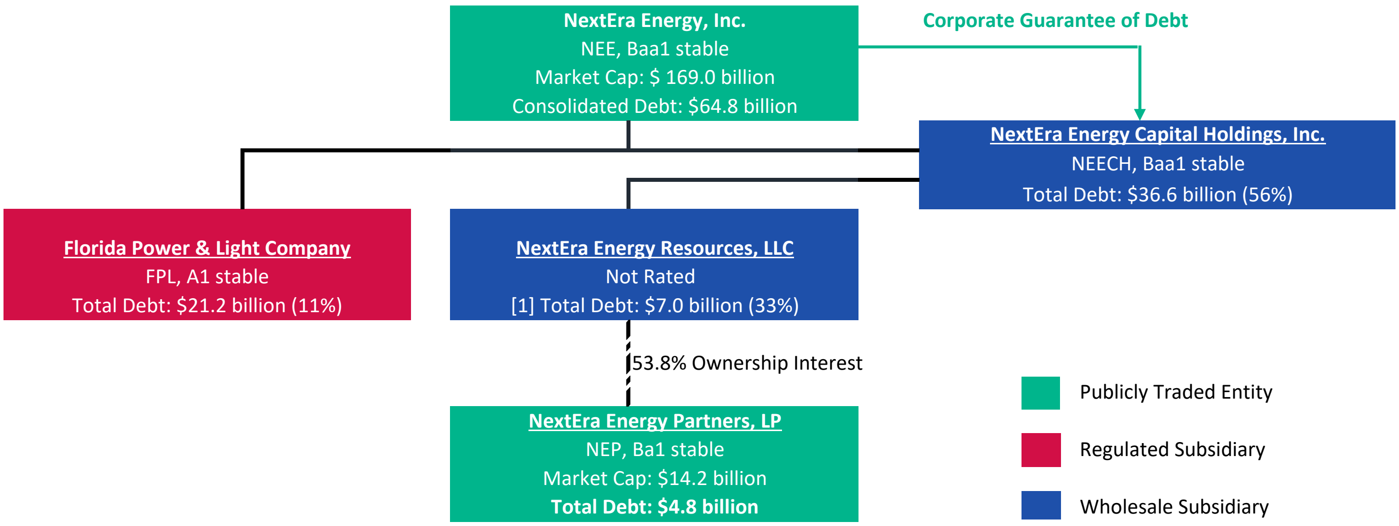
Exhibit 3
Map of NEE's regulated utility service area



Source: Company presentations

Detailed credit considerations

Exhibit 4
Organizational Chart



Note: As of 20 September 2022; NEE Market Capitalization as of 12 January 2023; Gulf Power was legally merged into FPL on 1 January 2021 and is included in the FPL entity box.
Source: Company Filings, Company Website

FPL's strong credit quality remains the foundation of NEE's credit profile

FPL is NEE's principal subsidiary and "crown jewel" as it is one of the financially strongest regulated electric utilities in the US, forming the foundation of NEE's credit quality. At the same time, FPL's geographic concentration in Florida exposes NEE to the state's economic cycles, weather events such as severe storms and hurricanes, and any significant changes to the political and regulatory environment. A rarity among US regulated electric utilities, FPL's growing population within its service territory generates organic sales and load growth, as well as new investment opportunities that provide steady rate base expansion with earnings and cash flow growth potential.

In October 2021, the FPSC unanimously approved FPL's multiyear rate settlement agreement, based on a forward test year, approving an up to $1.5 billion base rate revenue increase over the four-year period 2022-25. The increase was premised on an allowed return on equity (ROE) of 10.6%, up from 10.55% previously, and the continuation of an equity ratio that FPL has consistently maintained at about 60%. The allowed ROE range is 9.7%-11.7%, which allows FPL to effectively earn up to an 11.7% return. The company has been able to achieve earned ROE's towards the upper end of its authorized ROE range through strong customer and sales growth as well as continued improvements in operating efficiency. Since then, beginning in September, owing to the rise in US treasury rates, the FPSC has approved an increase in FPL's authorized ROE range to 9.8%-11.8% with a midpoint of 10.8%. The settlement included several key intervening parties consisting of the state's consumer advocacy group, the Florida Office of Public Counsel, the Florida Retail Federation, the Florida Industrial Power Users Group and the Southern Alliance for Clean Energy.

The multiyear base revenue increase included a $692 million increase on 1 January 2022 and a $560 million increase on 1 January 2023. FPL is also eligible to receive base rate increases for the addition of up to 894 megawatts annually of new solar generation through a solar base rate adjustment (SoBRA) mechanism in each of 2024 and 2025, up to $140 million each year. The multistep nature of the rate increase mitigates some of the immediate rate effect on customers. The authorized revenue increase includes the majority of FPL's initial request filed by the company on 12 March 2021 for up to approximately $2 billion based on an allowed ROE of 11.5% and maintenance of its 60% equity ratio. The revenue increase supports FPL's long-term investments to upgrade its infrastructure, including for resiliency and grid hardening, in response to increasing occurrences of climate change related extreme weather events, such as hurricanes.

The regulatory environment for investor-owned utilities in Florida remains highly credit supportive. In its last several rate proceedings, FPL has been able to achieve multiyear rate settlements which provide a high degree of rate certainty and have supported the company's credit quality. They have included timely recovery of rate base investments, including generation, and grid hardening to combat extreme weather events, while also addressing the impacts of storm restoration costs, as needed, historically.

FPL earns the vast majority of its net income through its base rates but the 2021 rate settlement retained several cost recovery mechanisms that provide for adequate and timely cost recovery and returns on certain other investments. The company has experienced few disallowances and little regulatory lag in cost recovery. For example, its fuel and capacity clauses are adjusted annually based on expected fuel and purchased power prices and for prior period differences between projected and actual costs. FPL may also recover pre-construction costs and carrying charges for construction work-in-progress for capital expenditures. Additionally, FPL has an environmental cost recovery clause that is adjusted annually for capital spending and operating expenses related to emission controls.

The settlement agreement continued the utility's storm cost recovery provisions, which are important in Florida where hurricanes are prevalent. A SoBRA mechanism was also retained, which provides FPL with the ability to increase base rates on a timely basis without a rate case for the addition of new solar generation assets. The revenue rate adjustment mechanism is similar to the Generation Base Rate Adjustment that allows for timely recovery of generation rate base investments like FPL's approximately $900 million Dania Beach power generation facility modernization project that commenced commercial operation in June 2022.

Support from Florida's regulatory framework during severe storms is important to credit quality

FPL's service territory is solely in the state of Florida, primarily along the coast and panhandle, which means the utility is vulnerable to severe storm related event risk. As a result, the regulatory framework to address costs related to extreme weather events has been an important factor supporting FPL's credit quality during storm affected years. The company can and has petitioned for recovery of storm damage costs in excess of its storm reserve through a storm surcharge. Securitization legislation for the recovery of storm-related costs is also in place in Florida, if necessary.

On 23 January 2023, FPL filed a proposal with the Florida Public Service Commission (FPSC) to adjust customer rates to recover costs associated with two hurricane restorations and the volatility of natural gas prices during 2022. If approved, FPL is seeking recovery of $1.3 billion for incremental restoration costs from Hurricanes Ian and Nicole, in which customers would pay a temporary storm surcharge over a 12 month period beginning in April 2023.

Also, if approved, FPL is seeking permission to recover about $2.1 billion to recover its deferred fuel balance related to the higher natural gas prices due to market volatility experienced in 2022. FPL's proposal would spread these unrecovered 2022 fuel costs over a 21-month period beginning in April 2023. Partially offsetting these higher fuel costs, FPL plans to decrease its projected 2023 fuel factor by about $1 billion during the final nine months of this year due to the decline in natural gas prices that the company expects will remain for the rest of the year to help reduce the overall impact on customer bills.

In late September 2022, Hurricane Ian caused extensive damage, particularly in the southwest portion of FPL's service territory, and resulted in approximately 2.1 million customers experiencing electrical outages. As of 7 October 2022, FPL restored power to essentially all customers that were able to accept electrical service. Damage to FPL property was primarily to the transmission and distribution systems. Hurricane Nicole also impacted FPL's service territory in November 2022. FPL estimated its recoverable storm restoration costs for both hurricanes were approximately $1.3 billion. Prior to Hurricane Ian, FPL's storm reserve had a balance of approximately $220 million.

Pursuant to FPL's 2021 rate agreement, storm restoration costs, plus an additional approximately $220 million to replenish the storm reserve, are recoverable from customers through a surcharge. The surcharge would be levied on an interim basis beginning 60 days from the filing of a cost recovery petition, but capped at $4 for every 1,000 kWh of usage on residential bills during the first 12 months of cost recovery. If storm restoration costs exceed $800 million in any given calendar year, FPL may request an increase to the $4 surcharge. FPL's storm restoration costs are subject to a prudence review by the FPSC. Nevertheless, as has been the case with previous Florida hurricanes, we do not expect Hurricane Ian and Nicole related costs to affect FPL or its parent's credit quality longer term due to the state's supportive regulatory framework and storm cost recovery mechanisms.

In late June 2019, the governor of Florida signed into law Senate Bill 796, which required investor-owned utilities (IOUs) to submit storm protection plans to the FPSC that detail how the IOUs will harden their grids and make them more resilient during extreme weather events like hurricanes. The law was credit positive for the state's utilities because it allows them to grow rate base through increased investments and obtain timely recovery, all in an effort to maintain customer reliability.

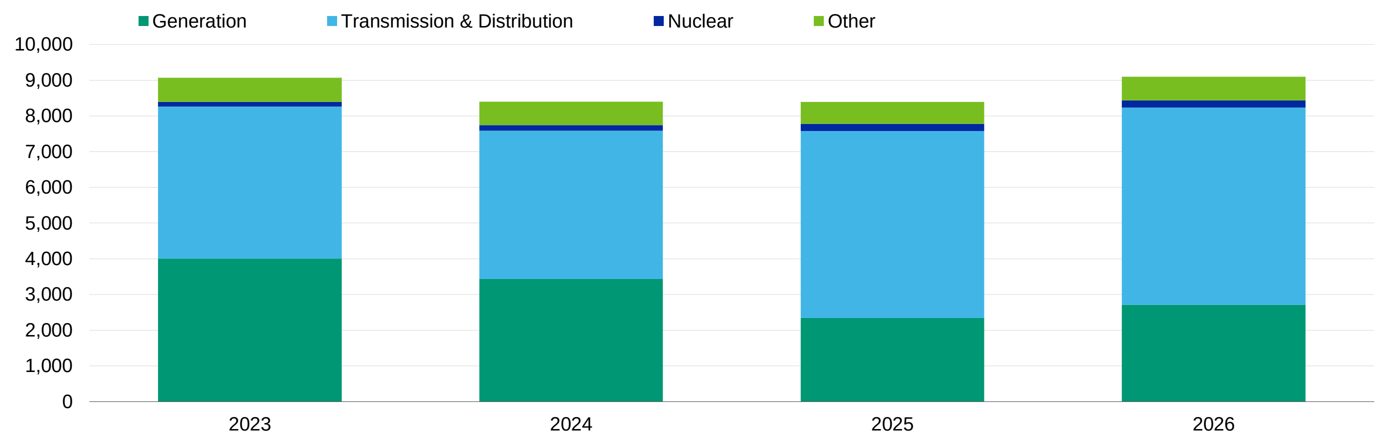
Following the legislation, in October 2019, the FPSC implemented a Storm Protection Plan (SPP) Cost Recovery Clause. The mechanism allows for the recovery of new transmission and distribution storm hardening investments not already included in base rates. This demonstrated that Florida regulators support proactive management of physical risks arising from climate change, which is expected to cause storms to be more frequent and powerful over the long term.

In August 2020, the FPSC approved FPL's storm protection plan, consisting of investments of about $10.2 billion to upgrade its grid infrastructure from 2020-2029, including about $5.1 billion for undergrounding power lines. FPL has been making approximately $3-4 billion of transmission and distribution storm hardening investments from 2020 - 2022 and obtaining timely recovery through the SPP recovery mechanism and base rates.

FPL expects to invest approximately $35 billion of new capital from 2023 - 2026. More than half of the $8-9 billion of capex that FPL plans to spend annually over the next few years will be used towards updating its transmission and distribution network including grid hardening and reliability investments. About 17% of the projected spending is earmarked towards modernizing its existing generation portfolio by increasing its cleaner, more fuel-efficient power generation. About 19% of the investments will go towards new generation capacity which will include natural gas as well as solar power.

Exhibit 5

FPL's elevated capital expenditures continue to grow rate base ($ Millions)



Source: Company Filings

Holding company leverage remains elevated and constrains the credit profile of the entire corporate family

We estimate NEE's holdco debt as a percentage of consolidated debt to be about 54%, including the proportional consolidation of its ownership in NEP. However, when allocating some parent debt to certain unlevered assets, NEE's holdco debt percentage would be roughly 50% of consolidated debt. NEE's percentage of holding company debt is one of the highest within the regulated utility sector, and is a constraint on the credit quality of the entire corporate family. The holding company debt includes $6.5 billion of debentures related to equity units issued in 2020 and 2022. These securities trigger the mandatory issuance of new equity in three years from the time of issuance. As has been the case historically, we expect NEE to use the proceeds from the new equity to pay down holding company debt. When taking a forward view on the conversion of these equity units and assuming the company pays off debt with the proceeds as it has done historically with previous equity units, NEE's holdco debt would fall to approximately 44% of consolidated debt.

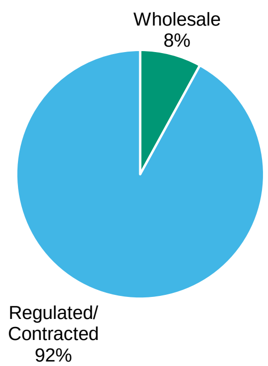
Since the Gulf Power acquisition in 2019, NEE has continued to pursue regulated utility acquisitions but has not made any material acquisitions since that time. Instead, NEE has executed relatively small acquisitions including FERC regulated transmission assets such as Trans Bay Cable LLC in 2019 and GridLiance Holdco (unrated) in 2020 as well as regulated water and wastewater utilities. On 27 October 2022, NEER entered into an agreement to acquire a portfolio of renewable energy projects for approximately $1.1

billion, subject to closing adjustments, plus the assumption of approximately $37 million of existing project finance debt. The portfolio consisted primarily of 31 biogas projects, one of which is an operating renewable natural gas facility and the others of which are primarily operating landfill gas-to-electric facilities. The acquisition is expected to close in early 2023, subject to receipt of required regulatory approvals including FERC.

NEER has a higher risk profile than FPL, although mitigated by long term contracts, and maintains strong growth potential

NEER, which accounts for roughly 30% of NEE's EBITDA, continues to increase the contracted portion, currently about 70%, of its large portfolio of renewable assets and we expect this to continue. At the same time, NEE's regulated and contracted assets combined to account for about 91% of adjusted EBITDA.

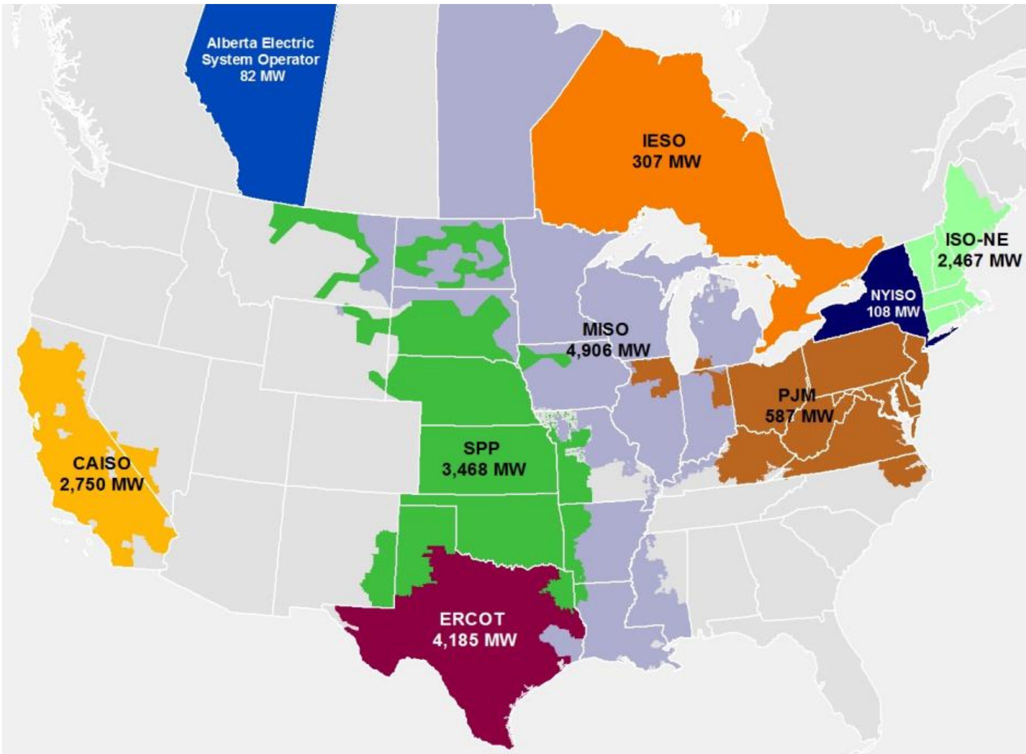
Exhibit 6
NextEra's 2021 business mix based on adjusted EBITDA



Regulated assets include FPL, FERC regulated transmission assets and pipelines.
Source: Company Presentations

NEER has a large, diverse portfolio of generation assets, and is the largest owner of wind and solar generation in North America. Strong demand for renewable energy provides NEER with growth opportunities to sell renewable power under long-term contracts, primarily to investment grade counterparties that are attracted to the generally low cost of renewable power, or are seeking to satisfy environmental mandates, make progress on carbon transition or meet customer preferences. Additionally, as the US, like other countries globally, continues to progress towards carbon free generation, renewable energy will continue to be in high demand. The long term revenue visibility from contracted, predominantly renewable assets, which entail no fuel risk or commodity price exposure, is in contrast to the typically higher risk associated with unregulated power companies that are exposed to wholesale merchant power sales as well as challenged coal plants. Although NEER continues to invest heavily in development and project execution risk remains, NEER has a strong track record of completing projects on time and within budget.

Exhibit 7
NEER generation capacity by region



Source: Company filings

Although many utilities have met or are close to meeting their near-term renewable portfolio standards, utilities continue to increase their carbon reduction goals longer term. At the same time, NEER continues its efforts to contract with large, creditworthy corporations, further diversifying its customer base.

On 16 August 2022, the IRA was signed into law which, among other things, included extensions for wind and solar tax credits on renewable projects that start construction before the later of 2034 or the end of the calendar year following the year in which greenhouse gas emissions from U.S. electric generation are reduced by 75% from 2022 levels; a new solar PTC; a stand alone battery ITC; the ability to transfer renewable energy tax credits to a third party; and a 15% corporate minimum tax based on pre-tax income for years after 2022. The extension of tax credits, continuous technological improvements and reduced costs, as well as overall strong renewable demand, should continue to be positive for NEER's future business growth.

As a result of the IRA, FPL is eligible for PTCs related to solar projects that entered service beginning in 2022, which results in a greater tax benefit, and consequently, greater customer savings. Pursuant to FPL's 2021 rate agreement, federal or state corporate tax changes can be reflected in customer rates during the term of the agreement. As such, FPL filed a petition with the FPSC in September 2022 requesting approval for a $25 million refund to customers through a one-time reduction in the capacity cost recovery clause in January 2023 and a decrease in annualized retail base revenues of approximately $70 million beginning this year.

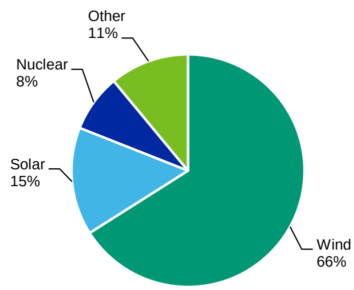
NEER's cash flow continues to increase as new generation capacity is constructed and long-term contracts are added. NEER generally manages the construction of renewable projects to make the most of the federal tax credits available. The company's capital expenditures remain elevated due to continued high demand for renewables. As such, NEER has grown its renewable capacity from approximately 16 GW in 2016 to approximately 28 GW in 2022.

Exhibit 8
NEER's development program remains elevated with almost 20,000 MW in its backlog of signed contracts (MW)

	2022-2023 Signed Contracts [1]	2022-2023 Expectations	2024-2025 Signed Contracts	2024-2025 Expectations	2022-2025 Expectations
Wind	4,802	4,300 - 5,200	2,854	4,000 - 5,500	8,300 - 10,700
Solar	4,066	3,300 - 5,000	6,500	11,000 - 13,500	14,300 - 18,500
Energy Storage	2,141	1,700 - 2,200	1,194	3,200 - 4,700	4,900 - 6,900
Wind Repowering	247	200 - 500	0	0 - 300	200 - 800
Total	11,259	9,500 - 12,900	10,548	18,200 - 24,000	27,700 - 36,900
Build-Own-Transfer			690		

Source: Company Presentations

Exhibit 9
NEER's 30 September 2022 generation fuel mix based on MW (Includes NEP)



As of September 30, 2022
Source: Company website

As part of NEE's strategy to strengthen its overall business risk profile, NEER has been investing in FERC regulated gas pipelines and electric transmission assets, which diversifies its portfolio beyond renewable projects. Additionally, the company continues to make modest but growing investments in energy storage, which is an emerging technology growth area in the renewable sector and will support further growth in wind and solar energy installation.

Financial profile expected to improve and return to historical levels

NEE's typically solid financial profile is currently weaker than historical levels mainly due to higher leverage primarily used to fund growth in its renewable business. For the 12-months ended 30 September 2022, NEE's consolidated ratio of CFO pre-W/C to debt was 15.2%; lower than historical levels in the 17-18% range. The weaker credit metrics are mainly attributed to substantial debt issuances in 2022 to fund elevated capital investments across the family. When taking a forward view and pro forma for debt reduction using proceeds from future equity unit conversions, we estimate NEE's ratio of CFO pre-W/C to debt would be about 16.2% including the proportional consolidation of NEP's results. With the benefits of base rate revenue increases at FPL driven by the supportive outcome of its last rate case, some debt reduction and increasing cash flow generation from NEER's project growth, we expect NEE's consolidated ratio of CFO pre-W/C to debt to again reach approximately 17% range over the next few years.

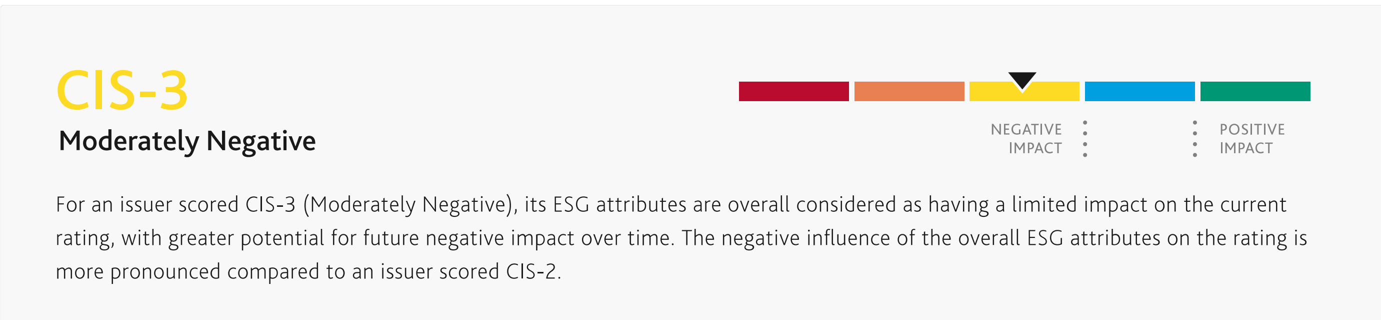
NEE utilizes a substantial amount of non-recourse project level debt to finance some of its projects. Debt service on the project debt has a senior claim on the project cash flows, which indicates a degree of structural subordination of NEECH's corporate debt. We also view these projects as a core part of NEE's overall business and growth and expect NEE, as the sponsor, will continue to support financially healthy projects. As an alternative view, when excluding the non-recourse project debt in our credit analysis, NEE's financial metrics improve almost 100 bps such that we estimate NEE's ratio of CFO pre-W/C to debt of 16.1% compared to the 15.2% for the 12-months ended 30 September 2022.

NEE's relatively high percentage of holding company debt, approximately 54% of consolidated debt including the proportional consolidation of NEP's debt, and its higher risk, albeit heavily contracted, unregulated business are incorporated into our credit analysis. When allocating some parent debt to certain unlevered nuclear operating assets, holding company debt is still high at about 50% of consolidated debt. These factors constrain the credit profile of the entire corporate family and this is reflected in the relatively wide, three notch differential between the ratings of NEE and its principal utility subsidiary, FPL.

ESG considerations

NEE's ESG Credit Impact Score is CIS-3 (Moderately Negative)

Exhibit 10
ESG Credit Impact Score



Source: Moody's Investors Service

NEE's ESG Credit Impact Score is moderately negative (**CIS-3**) because its ESG attributes are considered as having an overall limited impact on the current rating, with potential for future negative impact over time. NEE's credit impact score reflects highly negative environmental risk, along with moderately negative social risk and neutral-to-low-governance risk.

Exhibit 11
ESG Issuer Profile Scores

Source: Moody's Investors Service

Environmental

NEE's highly negative environmental risk (**E-4** issuer profile score) largely reflects high physical climate risks resulting from hurricanes and tropical storms in its core Florida market. NEE's carbon transition risk is neutral-to-low as it has a diverse portfolio of generation with minimal coal and growing renewable energy resources. The company's nuclear generation fleet adds risks of waste management and pollution. While NEE has not had any problems with its nuclear fleet or nuclear waste to date, it remains an inherent risk for nuclear operators in the industry. The fossil fuel generation is balanced by NEER's ownership of the largest portfolio of renewable power projects in North America.

Social

NEE's exposure to social risks is moderately negative (**S-3** issuer profile score) as the operation of nuclear generation heightens the risk of responsible production, while demographics and societal trends may increase public concern over environmental, social, or affordability issues that could lead to adverse regulatory or political intervention. NEE's social risks are somewhat offset by FPL's low customer rates that are approximately 15% below the national average, strong customer and load growth as well as the robust and independent regulatory framework in which it operates. The regulatory framework provides strong assurance that the company will be able to recover storm costs from customers, even where these can be politically controversial.

Governance

NEE's governance is broadly in line with other utilities and does not pose particular risk (**G-2** issuer profile). This is supported by neutral-to-low risk scores on financial strategy and risk management, management credibility and track record, and compliance and reporting; despite a relatively low number of independent directors and additional organizational complexity with its majority-owned affiliate, NEP.

ESG Issuer Profile Scores and Credit Impact Scores for NEE are available on Moodys.com. In order to view the latest scores, please click here to go to the landing page for NEE on MDC and view the ESG Scores section.

Additional ESG considerations

NEE is strongly positioned for carbon transition within the utility sector because of its minimal coal exposure and substantial ownership of modernized and efficient natural gas-fired generation assets. In June, NEE announced its Real Zero decarbonization plan with the goal to be completely carbon emissions-free by no later than 2045. NEE has reduced its carbon dioxide emissions rate for decades and, as of 2021, has achieved a 58% reduction, compared to a 2005 adjusted baseline.

NEE's limited coal exposure relates to legacy Gulf Power's 25% share of Scherer Unit 3 (215 MW); and 50% ownership of the Daniel coal plant in Mississippi (500 MW), expected to be retired by January 2024.

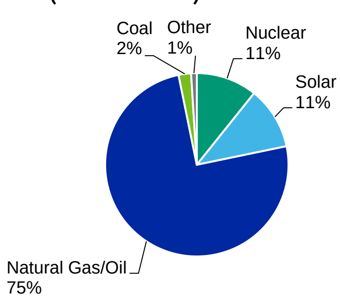
NEE, including FPL and proportional consolidation of NEP, owns approximately 24 GW of natural gas generation out of a total owned generation capacity of approximately 63 GW. NEE continues to invest in renewable energy, including at FPL where solar generation assets are typically included in rate base and in rates on a timely basis through the SoBRA cost recovery mechanism.

As part of NEE's Real Zero goal, FPL would accelerate the transformation of its generation mix, reaching 36% decarbonization by 2025; 52% by 2030; 62% by 2035; 83% by 2040; and culminating in 100% decarbonization by no later than 2045.

As of 30 September 2022, approximately 12% of FPL's approximately 32,600 MW of total capacity was solar. As part of its decarbonization plan, FPL is projecting an increase its solar capacity to over 90,000 MW by no later than 2045, which equates to adding roughly 4,000 MW of solar per year. In its 2021 rate case settlement, FPL is authorized to implement solar base rate adjustments with the commercial operation of up to 1,788 megawatts of solar generation projects to be constructed in 2024 and 2025, subject to a cap on installed costs of $1,250 per kilowatt.

FPL also continues to grow its portfolio of solar power plants as part of the company's “30-by-30” plan to install 30 million solar panels by 2030, which the company expects to complete by 2025. In addition, in March 2020, the FPSC unanimously approved FPL's “SolarTogether” initiative, which allows customers to source up to 100% of their energy from solar and receive monthly bill credits, net of subscription fees. SolarTogether is expected to add another approximately 1.8 GW of solar capacity.

Exhibit 12
FPL electricity generation by fuel mix (based on MW)



As of September 30, 2022
Source: Company presentations

As mentioned above, NEE's regulated utility service territories are along the coasts of Florida, making them vulnerable to storm related event risk. As such, regulatory treatment to address storm costs has and will continue to be an important factor supporting the credit quality of FPL, particularly since climate change is expected to make storms more severe and more frequent. Securitization legislation for the recovery of excessive storm-related costs is also in place in Florida, although FPL has not pursued securitization financing for storm costs in recent years. We expect FPL will have to deal with severe storm activity periodically going forward and continued favorable regulatory treatment will be important in supporting credit quality.

As a holding company of predominantly regulated utilities and a large renewable energy developer and operator, one of NEE's primary goals is to provide customers with affordable, reliable and clean energy to power their homes and businesses, which are important social factors. From a governance perspective, policies that result in a strong financial position are important for managing the company's businesses, environmental and social risks, particularly amid the group's elevated capital expenditure program. We view NEE's governance as strong based on our assessment criteria.

Liquidity analysis

NEE's corporate family of companies have sufficient liquidity, with FPL maintaining the strongest liquidity profile, primarily due to its robust cash flow generation and strong access to the capital markets. As has been the case historically, NEECH's liquidity is somewhat constrained as NEER continues a significant capital investment program, with the need to periodically repay/refinance a substantial amount of maturing debt, and the potential for material contingent calls related to its hedging and marketing activities. However, NEECH has demonstrated an ability to manage its liquidity profile effectively, primarily through strong access to bank and debt capital markets.

For the 12-months ended 30 September 2022, FPL's cash flow from operations was $5.2 billion compared to capital expenditures of $8.4 billion, which remains elevated largely driven by spending on transmission and distribution infrastructure, existing generation asset upgrades, and new solar generation investments. The shortfall in funding capital investments using internally generated cash flow was supplemented by short and long-term borrowings as well as capital contributions from its parent. Going forward, we expect FPL will largely fund its capital investments using internally generated cash flow and that any shortfalls will be supplemented with debt borrowings and equity contributions from its parent in a balanced manner in order to maintain its targeted capital structure.

As of 30 September 2022, FPL had net available liquidity of about $7 billion, which included around $6 billion of bank revolving line of credit facilities that also backstop its commercial paper (CP) program which had $200 million of CP outstanding. The utility had full availability of its $2.2 billion of bilateral revolving credit facilities and $1.2 billion of cash and cash equivalents on hand. Owing to its strong credit profile, FPL maintains excellent access to the capital markets which typically allows the utility to easily refinance its debt maturities. Commitments under the core revolver are laddered, with the vast majority terminating in 2027. FPL's credit facilities do not contain a material adverse change clause for new borrowings. The next large debt maturity at FPL is $500 million of first mortgage bonds maturing in June 2023 followed by a $1 billion floating rate note due in January 2024.

NEECH's liquidity profile is impacted by NEER's elevated capital investment program, particularly due to strong growth and development of new renewable power projects, which typically results in substantial negative free cash flow. Its negative free cash flow position has ranged from roughly $3 billion to almost $6 billion over the last five years. For the LTM 30 September 2022, NEECH's cash flow from operations was $3.4 billion compared to capital expenditures of $8.7 billion and dividends of $3.3 billion. As has been the case, NEECH managed to finance the resulting negative free cash flow of about $6.4 billion through a combination of project finance debt, tax equity, recycling of capital through asset sales and long-term debt issuances.

As of 30 September 2022, NEECH had nearly $7 billion of net available liquidity, which included $1.3 billion of cash; $6.6 billion of availability on its revolving credit facilities, net of about $2.7 billion of commercial paper borrowings; and full availability on $4 billion of bilateral revolving credit facilities. NEECH's nearly $5.3 billion bank revolving line of credit facility backstops its CP program. NEECH also has $3.25 billion of letter of credit facilities with $2.4 billion of letters of credit outstanding. The LC facilities are only available for the issuance of letters of credit. As with FPL's core revolvers, the commitments are laddered, with the vast majority terminating in 2027. The facilities do not contain a material adverse change clause on new borrowings. NEECH's next significant debt maturities include $1.65 billion in debentures maturing in February 2023 as well as $2.5 billion in debentures due in March 2023. NEECH also has a $250 million term loan due in January 2023 and another $700 million of term loans maturing in March 2023.

Rating methodology and scorecard factors

Exhibit 13
Methodology Scorecard Factors
NextEra Energy, Inc.

Regulated Electric and Gas Utilities Industry [1][2]	Current LTM 9/30/2022		Moody's 12-18 Month Forward View As of Date Published [3]	
Factor 1 : Regulatory Framework (25%)	**Measure**	**Score**	**Measure**	**Score**
a) Legislative and Judicial Underpinnings of the Regulatory Framework	A	A	A	A
b) Consistency and Predictability of Regulation	Aa	Aa	Aa	Aa
Factor 2 : Ability to Recover Costs and Earn Returns (25%)				
a) Timeliness of Recovery of Operating and Capital Costs	A	A	A	A
b) Sufficiency of Rates and Returns	A	A	A	A
Factor 3 : Diversification (10%)				
a) Market Position	Aa	Aa	Aa	Aa
b) Generation and Fuel Diversity	A	A	A	A
Factor 4 : Financial Strength (40%)				
a) CFO pre-WC + Interest / Interest (3 Year Avg)	7.6x	Aa	5.9x - 6.4x	Aa
b) CFO pre-WC / Debt (3 Year Avg)	16.0%	Baa	16% - 17%	Baa
c) CFO pre-WC – Dividends / Debt (3 Year Avg)	10.6%	Baa	10% - 11%	Baa
d) Debt / Capitalization (3 Year Avg)	51.0%	Baa	49% - 52%	Baa
Rating:				
Scorecard-Indicated Outcome Before Notching Adjustment		A2		A2
HoldCo Structural Subordination Notching		-2		-2
a) Scorecard-Indicated Outcome		Baa1		Baa1
b) Actual Rating Assigned		(P)Baa1		(P)Baa1

[1] All ratios are based on 'Adjusted' financial data and incorporate Moody's Global Standard Adjustments for Non-Financial Corporations.
[2] As of 9/30/2022(L)
[3] This represents Moody's forward view; not the view of the issuer; and unless noted in the text, does not incorporate significant acquisitions and divestitures.
Source: Moody's Financial Metrics

Appendix

Exhibit 14

Cash Flow and Credit Metrics [1]

CF Metrics	Dec-18	Dec-19	Dec-20	Dec-21	LTM Sept-22
As Adjusted					
FFO	**7,424**	**7,800**	**8,728**	**8,751**	**9,765**
+/- Other	-137	138	-234	-272	32
CFO Pre-WC	**7,287**	**7,938**	**8,494**	**8,479**	**9,797**
+/- ΔWC	-693	214	-560	-951	-1,239
CFO	**6,594**	**8,152**	**7,934**	**7,528**	**8,558**
- Div	2,144	2,468	2,787	3,066	3,305
- Capex	12,910	12,234	13,504	15,228	17,052
FCF	**-8,460**	**-6,550**	**-8,358**	**-10,766**	**-11,799**
(CFO Pre-W/C) / Debt	19.5%	18.8%	17.8%	15.5%	15.2%
(CFO Pre-W/C - Dividends) / Debt	13.8%	12.9%	11.9%	9.9%	10.0%
FFO / Debt	19.9%	18.4%	18.2%	16.0%	15.1%
RCF / Debt	14.2%	12.6%	12.4%	10.4%	10.0%
Revenue	16,727	19,204	17,997	17,069	19,838
Interest Expense	1,549	2,343	2,094	1,387	555
Net Income	3,122	3,084	2,397	3,267	3,554
Total Assets	1,03,608	1,17,556	1,27,516	1,40,773	1,56,270
Total Liabilities	68,987	79,892	90,212	1,02,764	1,16,834
Total Equity	34,621	37,664	37,304	38,009	39,436

[1] All figures and ratios are calculated using Moody's estimates and standard adjustments. Periods are Financial Year-End unless indicated. LTM = Last Twelve Months
Source: Moody's Financial Metrics

Exhibit 15

Peer Comparison Table [1]

	NextEra Energy, Inc. (P)Baa1 (Stable)			Berkshire Hathaway Energy Company A3 (Stable)			Duke Energy Corporation Baa2 (Stable)			Sempra Energy Baa2 (Stable)			Dominion Energy, Inc. Baa2 (Stable)		
(In US millions)	FYE Dec-20	FYE Dec-21	LTM Sept-22	FYE Dec-20	FYE Dec-21	LTM Jun-22	FYE Dec-20	FYE Dec-21	LTM Sept-22	FYE Dec-20	FYE Dec-21	LTM Sept-22	FYE Dec-20	FYE Dec-21	LTM Sept-22
Revenue	17,997	17,069	19,838	20,952	25,150	25,647	23,868	25,097	28,023	11,370	12,857	14,828	14,172	13,964	16,141
CFO Pre-W/C	8,494	8,479	9,797	7,323	8,541	8,634	9,407	9,840	9,628	4,424	4,441	4,849	5,301	5,063	5,636
Total Debt	47,833	54,651	64,649	55,406	53,822	54,716	63,702	69,474	75,250	25,995	25,844	27,784	39,347	42,118	45,531
CFO Pre-W/C + Interest / Interest	5.1x	7.1x	18.7x	4.7x	5.0x	5.0x	5.1x	5.1x	4.8x	4.4x	4.3x	4.6x	4.3x	4.2x	5.9x
CFO Pre-W/C / Debt	17.8%	15.5%	15.2%	13.2%	15.9%	15.8%	14.8%	14.2%	12.8%	17.0%	17.2%	17.5%	13.5%	12.0%	12.4%
CFO Pre-W/C – Dividends / Debt	11.9%	9.9%	10.0%	13.0%	14.8%	14.8%	10.4%	9.7%	8.6%	11.2%	10.8%	11.6%	6.3%	7.3%	7.8%
Debt / Capitalization	47.1%	49.9%	53.5%	49.3%	46.2%	46.0%	52.5%	53.7%	55.0%	48.6%	45.6%	45.3%	55.2%	54.9%	56.8%

[1] All figures & ratios calculated using Moody's estimates & standard adjustments. FYE = Financial Year-End. LTM = Last Twelve Months. RUR* = Ratings under Review, where UPG = for upgrade and DNG = for downgrade
Source: Moody's Financial Metrics

Ratings

Exhibit 16

Category	Moody's Rating
NEXTERA ENERGY, INC.	
Outlook	Stable
Issuer Rating	Baa1
Senior Unsecured Shelf	(P)Baa1
Jr Subordinate Shelf	(P)Baa2
Pref. Shelf	(P)Baa3
TRANS BAY CABLE LLC	
Outlook	Stable
Issuer Rating	Baa2
NEXTERA ENERGY CAPITAL HOLDINGS, INC.	
Outlook	Stable
Senior Unsecured	Baa1
Bkd Jr Subordinate	Baa2
BACKED Pref. Shelf	(P)Baa3
Commercial Paper	P-2
FLORIDA POWER & LIGHT COMPANY	
Outlook	Stable
Issuer Rating	A1
First Mortgage Bonds	Aa2
Senior Secured	Aa2
Senior Unsecured	A1
Commercial Paper	P-1
Other Short Term	VMIG 1
NEXTERA ENERGY OPERATING PARTNERS, LP	
Outlook	Stable
Bkd Senior Unsecured	Ba1/LGD4
GULF POWER COMPANY	
Outlook	No Outlook
Issuer Rating	A1
Senior Unsecured	A1
Commercial Paper	P-1
NEXTERA ENERGY PARTNERS, LP	
Outlook	Stable
Corporate Family Rating	Ba1
Speculative Grade Liquidity	SGL-2

Source: Moody's Investors Service

REPORT NUMBER 1353568

C-9: FINANCIAL ARRANGEMENTS

NextEra Energy Services Ohio, LLC intends to rely upon NextEra Energy Inc. ("NextEra Energy") affiliates for funding of its retail electricity and gas operations in Ohio. Financing, investment and banking activities for NextEra Energy affiliates are sourced through an affiliate of NextEra Energy as part of an overall cash management and corporate funding program. NextEra Energy affiliates make cash, cash equivalents, letters of credit, guarantees and other cash resources available to NextEra Energy Services Ohio, LLC on an as needed basis.

NextEra Energy Services Ohio, LLC maintains Guaranty Agreements between the parent of the applicant and Columbia Gas of Ohio Inc. and The East Ohio Gas Company dba Dominion East Ohio. Attached are current statements from Columbia Gas of Ohio Inc. and The East Ohio Gas Company dba Dominion East Ohio which show the applicant is in compliance with LDU's collateral and security requirements.

Columbia Gas of Ohio
A NiSource Company

Wednesday, May 03, 2023

NextEra Energy Services Ohio, LLC
Attn: Paula Williams
601 Travis St, Suite 1400
Houston, Texas 77002

Re: Columbia Gas of Ohio Collateral Requirements

To Whom It May Concern:

NextEra Energy Services Ohio, LLC has complied with Columbia Gas of Ohio's collateral requirements.

Sincerely,

Angela Sanchez

Angela Sanchez
Director, Transportation Programs and Nominations

Dominion Energy Ohio
1201 East 55th Street
Cleveland, OH 44103

May 3, 2023

To date, NextEra Energy Services Ohio, LLC has met the natural gas obligations to be an approved supplier on The East Ohio Gas Company dba Dominion Energy Ohio.

Thank you,

Dina M Longo

Dina M. Longo
Transportation Services Program Manager

Competitive Retail Natural Gas Service Affidavit

County of Harris :

State of Texas :

Aundrea Williams, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.

2. The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.

3. The applicant will timely pay any assessment made pursuant to Sections 4905.10 and 4911.18(A), Ohio Revised Code.

4. Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.

5. Applicant will cooperate fully with the Public Utilities Commission of Ohio and its staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.

6. Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.

7. Applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.

8. Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

9. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

10. Affiant further sayeth naught.

Aundrea Williams Vice President

Signature of Affiant & Title

Sworn and subscribed before me this 24 day of May, 2023

Month Year

Paula Williams

Signature of official administering oath

Paula Williams, Notary

Print Name and Title

PAULA WILLIAMS
My Notary ID # 125898518
Expires November 2, 2026

My commission expires on 11/02/2023