

DELIVERED BY EMAIL

CRA No. D22192 / D22248

May 10, 2023

Mr. Brian Knipe
FirstEnergy Service Corporation
76 S. Main Street
Akron, OH 44308

Re: Notification of PIPP RFP Results

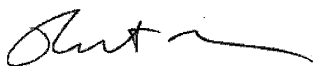
Dear Brian:

Pursuant to the requirements of the May 9, 2023 Commission Entry, please find attached a redacted version of the post-auction letter addressed to you (and cc'd to others) that the PIPP RFP Manager, CRA International, submitted on April 3, 2023 following the conclusion of the Request for Proposals process to procure supply for Percentage of Income Payment Plan ("PIPP") program customers for the FirstEnergy Ohio Utilities, Inc.

Compared to the redacted letter submitted on April 3, the attached letter has fewer redactions pursuant to the Finding and Order cited above.

Sincerely yours,

CRA INTERNATIONAL, INC.



Robert J. Lee
Vice President

cc:
Tim Benedict, Public Utilities Commission of Ohio

Attachment

DELIVERED BY EMAIL

CRA No. D22192 / D22248

April 3, 2023

Mr. Brian Knipe
FirstEnergy Service Corporation
76 S. Main Street
Akron, OH 44308

Re: Notification of PIPP RFP Results

Dear Brian:

This is to inform you that we have confirmed the results of the Request for Proposals process to procure supply for Percentage of Income Payment Plan ("PIPP") program customers of FirstEnergy Ohio Utilities' ("Company"). At least one bidder submitted a conforming bid in the RFP process during the Bid Window on Monday, April 3, 2023.

There are three tables attached to this letter.

- Table 1 summarizes the results of the RFP process.
- Table 2 provides the identities of all registered bidders.
- Table 3 provides the PIPP RFP Manager's assessment of the conduct of the RFP process.

Following the PUCO review of today's process and results, bidders will be notified whether or not a Supplemental RFP will be conducted.

Sincerely yours,

CRA INTERNATIONAL, INC.



Bradley A. Miller
Vice President

cc:

Jenifer French, Chairperson, Public Utilities Commission of Ohio
Daniel Conway, Vice Chair, Public Utilities Commission of Ohio
Lawrence Friedeman, Commissioner, Public Utilities Commission of Ohio
Dennis Deters, Commissioner, Public Utilities Commission of Ohio
Timothy Benedict, Public Utilities Commission of Ohio
Tamara Turkenton, Public Utilities Commission of Ohio
Matthew Snider, Public Utilities Commission of Ohio
Bob Reeping, FirstEnergy Ohio Utilities
Christine Watchorn, FirstEnergy Ohio Utilities
Sonny Fanelli, FirstEnergy Ohio Utilities
Sam Belcher, FirstEnergy Ohio Utilities
Ed Shuttleworth, FirstEnergy Ohio Utilities
Patricia Mullin, FirstEnergy Ohio Utilities
Randy Feucht, FirstEnergy Ohio Utilities
Melanie Mancuso, FirstEnergy Ohio Utilities
Jimi Oluwabiye, FirstEnergy Ohio Utilities
Dhara Patel, FirstEnergy Ohio Utilities
Frank Mossburg, Bates White
Karen Morgan, Bates White

Table 1. Summary of PIPP RFP Results

Period of Delivery	June 1, 2023 - May 31, 2024
Number of Registered Bidders	
Number of Registered Bidders that submitted conforming bids during the Bid Window	
% of PIPP Load to procure in the RFP	100%
% of PIPP Load procured in the RFP	100%
Lowest bid price bidder	AEP Energy, Inc.
Lowest bid price	\$62.94
Benchmark Price	\$101.08 Per MWh

Bidder	Conforming Bid(s) Submitted?	Tentative Winning Bidder?	Last Conforming Bid		
			Bid Price (\$/MWh)	Bid Submission Time (ET)	Bid Confirmation Number
AEP Energy, Inc.	Yes	Yes	\$62.94	1:53:59 PM	56370437.04

Table 3. PIPP RFP Manager’s Assessment of the Conduct of the RFP

	Question	
1	Were the competitive bidding rules violated?	No
2	Does the PIPP RFP Manager believe the RFP was open, fair, transparent, and competitive?	Yes
3	Did bidders have sufficient information to prepare for the RFP?	Yes. Bidders received information from the RFP process documents, the Information Website, questions-and-answers posted to the Information Website, and bidder information sessions.
4	Was the information generally provided to bidders in accordance with the published timetable? Was the timetable updated appropriately as needed?	Yes
5	Were there any issues and questions left unresolved prior to the RFP that created material uncertainty for bidders?	We do not believe that there were any unresolved issues or questions that created material uncertainty for bidders.
6	Were there any procedural problems or errors with the RFP, including the electronic bidding process, the back-up bidding process, and communications between bidders and the PIPP RFP Manager?	No
7	Were protocols for communication between bidders and the PIPP RFP Manager adhered to?	Yes
8	Were there any hardware or software problems or errors, either with the RFP software or with its associated communications systems?	No
9	Were there any unanticipated delays during the RFP?	No
10	Did unanticipated delays appear to adversely affect bidding in the RFP?	No
11	Were appropriate data back-up procedures planned and carried out?	Yes
12	Were any security breaches observed with the RFP process?	No

	Question	
13	Were protocols followed for communications among FirstEnergy Ohio Utilities, the PIPP RFP Manager, the PUCO, and the PUCO's consultant during the RFP?	Yes
14	Were the protocols followed for decisions regarding changes in auction parameters (e.g., benchmark price)?	Yes
15	Were the calculations (e.g., the determination of the tentative winning bid price and winning bidder) produced by the RFP software double-checked or reproduced off-line by the PIPP RFP Manager?	N/A
16	Was there evidence of confusion or misunderstanding on the part of bidders that delayed or impaired the RFP?	No
17	Were the communications between the PIPP RFP Manager and bidders timely and effective?	Yes
18	Was there evidence that bidders felt unduly rushed during the process?	No
19	Was there any evidence of collusion or improper coordination among bidders?	No
20	Was there any evidence of anti-competitive behavior in the RFP?	No
21	Was information made public appropriately? Was confidential and sensitive information treated appropriately?	Yes
22	Were there factors exogenous to the RFP (e.g., changes in market environment) that materially affected the RFP in unanticipated ways?	No

**This foregoing document was electronically filed with the Public Utilities
Commission of Ohio Docketing Information System on**

5/10/2023 9:07:47 AM

in

Case No(s). 16-0936-EL-UNC

Summary: Notification of PIPP RFP Results - Updated Redacted Version
electronically filed by Mr. Timothy W. Benedict on behalf of Lee, Robert J. and CRA
International, Inc..