

DIS Case Number: 12-2351-EL-AGG

Section A: Application Information

Section B: Applicant Managerial Capability and Experience

Section C: Applicant Financial Capability and Experience

C-3. Forecasted financial statements

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio.**

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

File(s) attached

Section D: Applicant Technical Capacity



Public Utilities
Commission

Application Attachments

Exhibit C-3

Energy Advisory Service Profit and Loss Projection for 2022 Ohio

	Amount
Income	
OH Revenue	
Total for OH Cincinnati Electric	\$ 11,633.10
Total for OH Cincinnati Gas	\$ 1,067.77
Total for OH Columbus Electric	\$ 1,949.79
Total for OH Columbus Gas	\$ 47.24
Total for OH Dayton Electric	\$ 5,151.88
Total for OH Dublin Gas	\$ 9.17
Total for OH Electric	\$ 1,571.05
Total for OH Reynoldsburg Electric	\$ 1,443.18
Total for OH Springfield Electric	\$ 390.91
Total for OH Westerville Electric	\$ 387.04
Total for OH Revenue	\$ 23,651.13
Expenses	\$ 24,386.00
Employees	
Total for Employees	\$ 20,000.00
Total for Office Expense	\$ 45.00
Total for Charitable Contributions	\$ 100.00
Total for Insurance	\$ 21.00
Total for Business License	\$ 100.00
Total for PUC Certificates	\$ 500.00
Total for Office Supplies	\$ 60.00
Total for Accounting Fees	\$ 300.00
Total for Rent includes CAM	\$ 1,600.00
Total for Software Licenses	\$ 400.00
Total for Taxes	\$ 625.00
Total for Telephone & ISP	\$ 105.00
Total for Utilities	\$ 30.00
Total for Expenses	\$ 23,886.00
Net Ordinary Income	-\$ 234.87

Wednesday, Sep 28, 2022 10:02:21 AM GMT-7 - Cash Basis

Exhibit C-3

Energy Advisory Service
Forecast for 2023
Ohio

	<u>Amount</u>
Ordinary Income/Expenses	
Income	
OH Revenue	
Total for OH Cincinnati Electric	\$ 10,500.00
Total for OH Cincinnati Gas	\$ 1,000.00
Total for OH Columbus Electric	\$ 1,500.00
Total for OH Columbus Gas	\$ 0.00
Total for OH Dayton Electric	\$ 2,000.00
Total for OH Dublin Gas	\$ 0.00
Total for OH Electric	\$ 1,500.00
Total for OH Reynoldsburg Electric	\$ 1,450.00
Total for OH Springfield Electric	\$ 375.00
Total for OH Westerville Electric	\$ 375.00
Total for OH Revenue	\$ 18,700.00
Expenses	\$ 24,386.00
Employees	
Total for Employees	\$ 18,000.00
Total for Office Expense	\$ 45.00
Total for Charitable Contributions	\$ 100.00
Total for Insurance	\$ 20.00
Total for Business License	\$ 100.00
Total for PUC Certificates	\$ 500.00
Total for Office Supplies	\$ 60.00
Total for Accounting Fees	\$ 300.00
Total for Rent includes CAM	\$ 1,200.00
Total for Software Licenses	\$ 400.00
Total for Taxes	\$ 400.00
Total for Telephone & ISP	\$ 75.00
Total for Utilities	\$ 30.00
Total for Office Expense with sub-accounts	\$ 21,230.00
Total for Expenses	\$ 21,530.00
Net Ordinary Income	-\$ 2,830.00

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Exhibit C-3

Energy Advisory Services
Forecast for 2024
Ohio

	Amount
Ordinary Income/Expenses	
Income	
OH Revenue	
Total for OH Cincinnati Electric	\$ 10,500.00
Total for OH Cincinnati Gas	\$ 1,000.00
Total for OH Columbus Electric	\$ 1,500.00
Total for OH Columbus Gas	\$ 0.00
Total for OH Dayton Electric	\$ 2,000.00
Total for OH Dublin Gas	\$ 0.00
Total for OH Electric	\$ 1,500.00
Total for OH Reynoldsburg Electric	\$ 1,450.00
Total for OH Springfield Electric	\$ 375.00
Total for OH Westerville Electric	\$ 375.00
Total for OH Revenue	\$ 18,700.00
Expenses	\$ 24,386.00
Employees	
Total for Employees	\$ 18,000.00
Total for Office Expense	\$ 45.00
Total for Charitable Contributions	\$ 100.00
Total for Insurance	\$ 20.00
Total for Business License	\$ 100.00
Total for PUC Certificates	\$ 500.00
Total for Office Supplies	\$ 60.00
Total for Accounting Fees	\$ 300.00
Total for Rent includes CAM	\$ 1,200.00
Total for Software Licenses	\$ 400.00
Total for Taxes	\$ 400.00
Total for Telephone & ISP	\$ 75.00
Total for Utilities	\$ 30.00
Total for Office Expense with sub-accounts	\$ 21,230.00
Total for Expenses	\$ 21,530.00
Net Ordinary Income	-\$ 2,830.00

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Assumptions were based on Energy Contracts Energy Advisory Service current holds in Ohio. This forecast is based solely on Ohio business activities only.

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Case No(s). 12-2351-EL-AGG

Summary: In the Matter of the Application of Energy Advisory Service LLC