



DIS Case Number: 02-1828-GA-CRS

## Section A: Application Information

### A-1. Provider type:

☐ Retail Natural Gas  
Broker

☐ Retail Natural Gas  
Aggregator

☒ Retail Natural Gas  
Marketer

### A-2. Applicant's legal name and contact information.

**Legal Name:** Just Energy Solutions Inc.

**Phone:** 905670440

**Extension (if  
applicable):**

**Website (if any):** www.justenergy.com

**Country:** United States

**Street:** 5251 Westheimer Road, Suite 1000

**City:** Houston

**Province/State:** TX

**Postal Code:** 77056

### A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
Just Energy	DBA	5251 Westheimer Road, Suite 1000 Houston, TX 77056	Yes	File

### A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
Just Energy	DBA	5251 Westheimer Road, Suite 1000 Houston, TX 77056	Yes	File

### A-5. Contact person for regulatory matters



## Public Utilities Commission

Karen White  
5251 Westheimer Road, Suite 1000  
Houston, TX 77056  
US  
regulatory\_mgmnt@justenergy.com  
6464770304

### A-6. Contact person for PUCO Staff use in investigating consumer complaints

Roseanne Kiura-George  
80 Courtneypark Drive West  
Mississauga, ON L5W 0B3  
CA  
rkiurageorge@justenergy.com  
2896751630

### A-7. Applicant's address and toll-free number for customer service and complaints

<b>Phone:</b> 1-866-587-8674	<b>Extension (if applicable):</b>	<b>Country:</b> United States
<b>Fax:</b>	<b>Extension (if applicable):</b>	<b>Street:</b> P.O. Box 2210
<b>Email:</b> oh_customerfeedback@justenergy.com		<b>City:</b> Buffalo <b>Province/State:</b> NY
		<b>Postal Code:</b> 14240

### A-8. Applicant's federal employer identification number

33-0769555

### A-9. Applicant's form of ownership

**Form of ownership:** Corporation

### A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

#### Service area selection

Columbia Gas of Ohio  
 Dominion Energy Ohio  
 Duke Energy Ohio  
 CenterPoint Energy Ohio

### **Class of customer selection**

Residential  
 Small Commercial

### **A-11. Start date**

Indicate the approximate start date the applicant began/will begin offering services: 07-19-2002

### **A-12. Principal officers, directors, and partners**

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Felix Churchill	fchurchill@justenergy.com	Chief Growth Officer	5251 Westheimer Road, Suite 1000 Houston, TX 77056 US
John Marcinko	jmarcinko@justenergy.com	EVP Supply and Load Forecasting	80 Courtneypark Drive West, Unit 3 & 4 Mississauga, ON L5W 0B3 CA
William Graham	bill.graham@hudsonenergy.net	VP Direct Channel Sales (Commercial)	5251 Westheimer Road, Suite 1000 Houston, TX 77056 US
Amir Andani	aandani@justenergy.com	Chief Risk Officer	80 Courtneypark Drive West, Unit 3 & Mississauga, ON L5W 0B3 CA
Greg Wilks	gwilks@justenergy.com	SVP, Financial Planning and Treasury	5251 Westheimer Road, Suite 1000 Houston, TX 77056 US
Nicholas Jessen	njessen@justenergy.com	VP Sales Operations	5251 Westheimer Road, Suite 1000 Houston, TX 77056 US
Margaret Munnelly	mmunnelly@justenergy.com	SVP, Human Resources	5251 Westheimer Road, Suite 1000 Houston, TX 77056 US
Scott Fordham	sfordham@justenergy.com	Chief Operating Officer	5251 Westheimer Road, Suite 1000 Houston, TX 77056 US



## Public Utilities Commission

James Brown	jbrown@justenergy.com	Chief Commercial Officer	5251 Westheimer Road, Suite 1000 Houston, TX 77056 US
Michael Carter	mcarter@justenergy.com	Chief Financial Officer and Interim President and Chief Executive Officer	5251 Westheimer Road, Suite 1000 Houston, TX 77056 US
Jonah Davids	jdavids@justenergy.com	EVP, General Counsel and Corporate Secretary	80 Courtneypark Drive West, Unit 3 & 4 Mississauga, ON L5W 0B3 CA

### A-13. Company history

The applicant's parent company, Just Energy Group Inc., is a leading independent Canadian electricity and natural gas marketing company, operating through wholly owned subsidiaries in Canada and U.S. The applicant is licensed by the Federal Energy Regulatory Commission and by the state regulatory agencies in states as an unregulated retail marketer of natural gas and electricity to homeowners, commercial and industrial consumers. Please see Exhibit B-1.

### A-14. Secretary of State

Secretary of State Link:

### A-15. Proof of Ohio Employee and Office

Provide proof of an Ohio Office and Employee in accordance with Section 4929.22 of the Ohio Revised Code. List the designated Ohio employee's name, Ohio office address, telephone number and web site address

**Employee Name:** CSC Lawyers Incorporating Service  
50 West Broad Street, Suite 1800  
Columbus, OH 43215  
US  
dist\_regulatory\_administration@justenergy.com  
8452283400

## Section B: Applicant Managerial Capability and Experience



**B-1. Jurisdiction of operations**

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

File Attached

**B-2. Experience and plans**

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

**B-3. Disclosure of liabilities and investigations**

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

File Attached

**B-4. Disclosure of consumer protection violations**

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

**No**

**B-5. Disclosure of certification, denial, curtailment, suspension or revocation**



## Public Utilities Commission

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

**No**

## Section C: Applicant Financial Capability and Experience

### C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Financial Reports Link(s): <https://investors.justenergy.com/static-files/586c1f88-f122-41fc-9efa-f88569eade00>

### C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted**.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Links to Financial Statement(s): <https://investors.justenergy.com/static-files/586c1f88-f122-41fc-9efa-f88569eade00>



### C-3. Forecasted financial statements

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio.**

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially

### C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

### C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity



## Public Utilities Commission

seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

Preferred to file this information confidentially

### **C-6. Bankruptcy information**

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

Please provide full details of the bankruptcy information.



**Bankruptcy Information: CCAA Filing Details**

On March 9, 2021, Just Energy Group Inc., Just Energy Corp., Ontario Energy Commodities Inc., Universal Energy Corporation, Just Energy Finance Canada ULC, Hudson Energy Canada Corp., Just Management Corp., Just Energy Finance Holding Inc., 11929747 Canada Inc., 12175592 Canada Inc., JE Services Holdco I Inc., JE Services Holdco II Inc., 8704104 Canada Inc., Just Energy Advanced Solutions Corp., Just Energy (U.S.) Corp., Just Energy Illinois Corp, Just Energy Indiana Corp., Just Energy Massachusetts Corp., Just Energy New York Corp., Just Energy Texas I Corp., Just Energy, LLC, Just Energy Pennsylvania Corp., Just Energy Michigan Corp., Just Energy Solutions Inc., Hudson Energy Services LLC, Hudson Energy Corp., Interactive Energy Group LLC, Hudson Parent Holdings LLC, Drag Marketing LLC, Just Energy Advanced Solutions LLC, Fulcrum Retail Energy LLC, Fulcrum Retail Holdings LLC, Tara Energy, LLC, Just Energy Marketing Corp., Just Energy Connecticut Corp., Just Energy Limited, Just Solar Holdings Corp., and Just Energy (Finance) Hungary ZRT (together, the 'Applicants' or the 'Just Energy Group') sought and obtained an order (as amended from time to time, the 'Initial Order')) from the Ontario Superior Court of Justice (the 'Court') under the Companies' Creditors Arrangement Act, R.S.C. 1985, c. C-36, as amended (the 'CCAA'). The Initial Order provides, among other things, a stay of proceedings (the 'Stay Period') which may be extended by the Court from time to time. Pursuant to the Initial Order, FTI Consulting Canada Inc. has been appointed as monitor (the 'Monitor').

**Stay Period**

In an Order dated November 3, 2022, the Canadian Court extended the Stay Period to January 31, 2023.

**Reverse Vesting Order**

On November 3, 2022, the Canadian Court issued an order (the 'Approval and Vesting Order'), inter alia:

- a) approving the transaction agreement (as amended, the 'Transaction Agreement') dated August 4, 2022 between Just Energy and LVS III SPE XV LP, TOCU XVII LLC, HVS XVI LLC, OC II LVS XIV LP, OC III LFE I LP and CBHT Energy I LLC (collectively, the 'Sponsor') and the transactions contemplated therein (collectively, the 'Transaction');
- b) Adding 14487893 Canada Inc. and 11368, LLC (collectively, the 'Residual Cos.') as Applicants to these CCAA proceedings;
- c) vesting in and to the Residual Cos., as applicable, all of the right, title and interest of the Just Energy Entities not listed on Schedule 2.2(f) of the Transaction Agreement (the 'Acquired Entities') in and to the Excluded Assets, the Excluded Contracts and the Excluded Liabilities (each as defined in the Transaction Agreement);
- d) discharging Claims and Encumbrances, other than the Permitted Encumbrances, against the Acquired Entities and the Retained Assets (as defined in the Approval and Vesting Order);
- e) authorizing and directing Just Energy (U.S.) Corp. ('JEUS') to issue the Purchased Interests (as defined in the Transaction Agreement), and vesting all of the right, title and interest in and to the Purchased Interests absolutely and exclusively in and to the Sponsor, free and clear of any Encumbrances;
- f) authorizing and directing Just Energy to file the Articles of Reorganization (as defined in the Transaction Agreement); and,



## Public Utilities Commission

g) terminating and cancelling or redeeming the Subject Interests (as defined in the Approval and Vesting Order) for no consideration.

The effect of the Transaction is that, following closing, the Purchaser will own all of the issued and outstanding shares of JEUS and in turn, JEUS will own all of the issued and outstanding shares of Just Energy and the Acquired Entities.

The Transaction stipulates a 'Closing Date' that is the earlier of:

- a) Five business days after the closing conditions are satisfied; and
- b) December 14, 2022, or such later date agreed to by Just Energy and the Purchaser in consultation with the Monitor (the 'Outside Date').

Following the closing of the Transaction, the Just Energy Entities will exit the CCAA and Chapter 15 proceedings, and continue business in the normal course thereafter. The Residual Cos. and the entities other than the Acquired Entities will continue to be Applicants in the CCAA proceedings.

All documents may be found at <http://cfcanada.fticonsulting.com/justenergy/default.htm>.

### **C-7. Merger information**

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

Merger Information: Please refer to C-6 Bankruptcy information

### **C-8. Corporate structure**

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

File(s) attached

### **C-9. Financial arrangements**

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

1. The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.
2. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal **in the opinion of the Staff reviewer** to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

Preferred to file confidentially

## Section D: Applicant Technical Capacity

### D-1. Operations

Gas Marketers: Describe the operational nature of the applicant's business, specifying whether operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and/or the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.



Operations Description: The applicant is a third-party electricity and natural gas supplier that provides customer choice and competitive pricing of energy to retail customers. The supply department contracts bilaterally with other energy suppliers to serve our retail load and to fulfill other company requirements, such as filling storage facilities and balancing supply pools. The applicant utilizes these facilities and pools to fulfill delivery requirements to various local distribution companies and their city gates. Contract purchases range from daily spot structures to yearly supply acquisitions.

**D-2. Operations Expertise & Key Technical Personnel**

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached

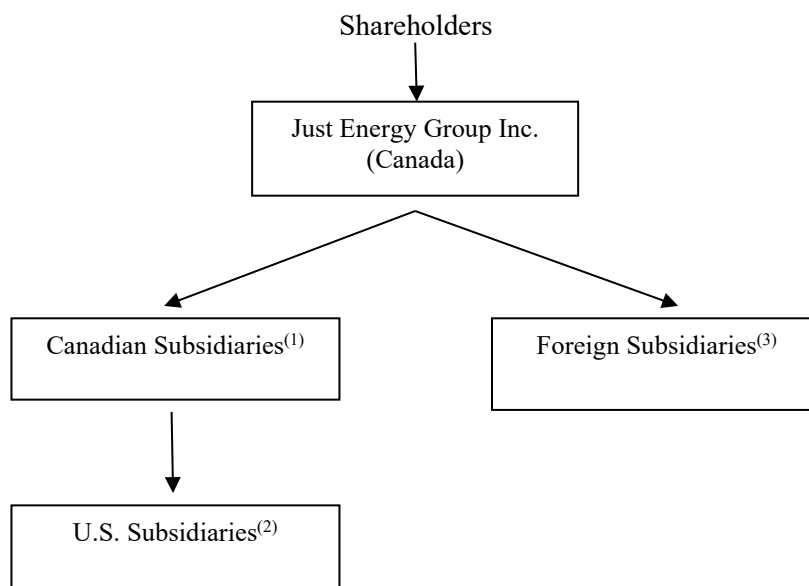


Public Utilities  
Commission

# Application Attachments

## ORGANIZATIONAL STRUCTURE

**Just Energy Group Inc.** is a corporation established under the laws of Canada and is publicly traded on the NEX under the ticker symbol “JE.H” and on the OTC Pink Market under the ticker symbol JENGQ.



Notes:

- (1) The Canadian Subsidiaries are corporations, limited partnerships, and unlimited liability companies directly or indirectly wholly-owned by the Company. The Canadian operating Subsidiaries are Just Energy Ontario L.P. (Ontario); Just Energy Alberta L.P. (Alberta); Just Green L.P. (Alberta); Just Energy Manitoba L.P. (Manitoba); Just Energy B.C. Limited Partnership (British Columbia); Just Energy Québec L.P. (Quebec); Just Energy Prairies L.P. (Manitoba); Just Energy Trading L.P. (Ontario); Hudson Energy Canada Corp. (Canada); Filter Group Inc. and Just Energy Advanced Solutions Corp. (Ontario). Just Energy Corp. is the general partner of each of the Canadian operating limited partnerships.
- (2) The U.S. Subsidiaries are corporations, limited liability companies and limited partnerships indirectly wholly-owned by the Company and are incorporated or formed, as applicable, under the laws of the State of Delaware, unless otherwise noted. The U.S. operating Subsidiaries are Just Energy (U.S.) Corp.; Just Energy Illinois Corp.; Just Energy Indiana Corp.; Just Energy Massachusetts Corp.; Just Energy New York Corp.; Just Energy Texas I Corp.; Just Energy Texas LP (Texas); Just Energy Pennsylvania Corp.; Just Energy Solutions Inc. (California); Just Energy Marketing Corp.; Just Energy Michigan Corp.; Hudson Energy Services LLC (New Jersey); Just Energy Limited; Fulcrum Retail Energy LLC (Texas); Tara Energy, LLC (Texas); Interactive Energy Group LLC; Just Solar Holdings Corp; and Filter Group USA Inc.
- (3) Foreign Subsidiaries. JEBPO Services LLP is an indirect wholly-owned subsidiary of the Company which provides services to the Company and its affiliates.

Exhibit B-1 “Jurisdictions of Operation”

Affiliate	Province/ State	License Type	License Order/Docket #
Hudson Energy Canada Corp.	Alberta	Electric	331458
Hudson Energy Canada Corp.	Alberta	Gas	331459
Just Energy Alberta L.P.	Alberta	Gas	325637
Just Energy Alberta L.P.	Alberta	Electric	325638
Just Energy Alberta L.P.	Alberta	Direct Seller	345191
Just Energy (B.C.) Limited Partnership	British Columbia	Gas	A-6-22
Just Energy Solutions Inc.	California	Electric	1092
Just Energy Solutions Inc. dba Just Energy	California	Gas	CTA0010
Hudson Energy Services, LLC	Connecticut	Gas	12-04
Just Energy Solutions Inc. dba Just Energy	Delaware	Electric	Order No. 7330
Just Energy Solutions Inc.	Georgia	Gas	GM-30
Interactive Energy Group LLC	Illinois	Electric (Broker)	Docket 17-0390
Just Energy Illinois Corp. dba Just Energy	Illinois	Gas	Docket 03-0720
Just Energy Solutions Inc.	Illinois	Electric	Docket 06-0723
Just Energy Solutions Inc.	Illinois	Gas	Docket 07-0501
Hudson Energy Services, LLC dba Hudson Energy	Illinois	Electric	Docket 07-0455
Interactive Energy Group LLC	Maine	Electric (Broker)	Docket 2017-00298
Just Energy Manitoba L.P.	Manitoba	Gas	680
Just Energy Solutions Inc. dba Just Energy	Maryland	Electric	IR-639
Just Energy Solutions Inc. dba Just Energy	Maryland	Gas	IR-737
Hudson Energy Services, LLC	Maryland	Electric	IR-1114
Hudson Energy Services, LLC	Maryland	Gas	IR-1120
Interactive Energy Group LLC	Maryland	Electric (Broker)	IR-3982
Interactive Energy Group LLC	Maryland	Gas (Broker)	IR-3980
Interactive Energy Group LLC	Massachusetts	Electric (Broker)	EB-433
Interactive Energy Group LLC	Massachusetts	Gas (Broker)	RA-200
Just Energy Massachusetts Corp.	Massachusetts	Electric	CS-069
Hudson Energy Services, LLC	Massachusetts	Electric	CS-061
Hudson Energy Services, LLC	Massachusetts	Gas	GS-034
Just Energy Solutions Inc.	Michigan	Electric	U-13203
Just Energy Michigan Corp.	Michigan	Gas	U-15980
Just Energy Solutions Inc.	Nevada	Gas	G-13 Sub 1

**Just Energy Solutions Inc.- RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS – CASE  
NUMBER 02-1828-GA-CRS**

<b>Affiliate</b>	<b>Province/ State</b>	<b>License Type</b>	<b>License Order/Docket #</b>
Just Energy Solutions Inc. dba Just Energy	New Jersey	Gas	GSL-0116
Just Energy Solutions Inc. dba Just Energy	New Jersey	Electric	ESL-0046
Hudson Energy Services, LLC dba Hudson Energy	New Jersey	Gas	GSL- 0069
Hudson Energy Services, LLC dba Hudson Energy	New Jersey	Electric	ESL - 0083
Interactive Energy Group LLC	New Jersey	Energy Agent	EA-0484
Just Energy New York Corp. dba Just Energy	New York	Electric	Approved ESCO
Just Energy New York Corp. dba Just Energy	New York	Gas	Approved ESCO
Hudson Energy Services, LLC dba Hudson Energy	New York	Gas	Approved ESCO
Hudson Energy Services, LLC	New York	Electric	Approved ESCO
Interactive Energy Group LLC	Ohio	Gas (Broker)	Certificate 17-624G case number 17-1992-GA- AGG
Interactive Energy Group LLC	Ohio	Electric (Broker)	Certificate 17-1266E case number 17-1991-EL- AGG
Just Energy Solutions Inc. dba Just Energy	Ohio	Electric	Certificate 01-74E (10) 01-1123-EL-CRS
Just Energy Solutions Inc.	Ohio	Gas	Certificate 02-023G 02-1828-GA-CRS
Hudson Energy Services, LLC dba Hudson Energy	Ohio	Gas	Certificate 12-271G case number 12-2488-GA- CRS
Hudson Energy Services, LLC	Ohio	Electric	Certificate 12-538 E case number 12-1864-EL- CRS
Universal Energy Corporation	Ontario	Electric	ER-2021-0291
Universal Energy Corporation	Ontario	Gas	GM-2021-0274
Just Energy Ontario L.P.	Ontario	Gas	GM-2020-0121
Just Energy Ontario L.P.	Ontario	Electric	ER-2020-0120
Hudson Energy Canada Corp.	Ontario	Electric	ER-2020-0117
Hudson Energy Canada Corp.	Ontario	Gas	GM-2020-0118
Just Energy New York Corp.	Ontario	Electric Wholesaler	EW-2019-0108
Just Energy Solutions Inc.	Ontario	Electric Wholesaler	EW-2021-0127
Just Energy Solutions Inc. dba Just Energy	Pennsylvania	Electric (PECO)	A-110117
Just Energy Solutions Inc. dba Just Energy	Pennsylvania	Gas (PECO)	A-125138
Just Energy Pennsylvania Corp. dba Just Energy	Pennsylvania	Gas (Columbia)	A-2009-2098011
Just Energy Pennsylvania Corp. dba Just Energy	Pennsylvania	Electric (Duquesne)	A-2009-2097544
Hudson Energy Services, LLC dba Hudson Energy	Pennsylvania	Electric	A-2010-2192137
Hudson Energy Services, LLC	Pennsylvania	Gas	A-2018-3002121

**Just Energy Solutions Inc.- RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS – CASE  
NUMBER 02-1828-GA-CRS**

---

<b>Affiliate</b>	<b>Province/ State</b>	<b>License Type</b>	<b>License Order/Docket #</b>
Interactive Energy Group LLC	Pennsylvania	Gas (Broker)	A-2017-2634175
Interactive Energy Group LLC	Pennsylvania	Electric (Broker)	A-2017-2635016
Just Energy Prairies L.P.	Saskatchewan	Direct Seller	Direct Sellers license # 328505
Fulcrum Retail Energy, LLC dba Amigo Energy	Texas	Electric	REP Certification No. 10081
Interactive Energy Group LLC	Texas	Broker	BR190398
Just Energy Texas L.P. dba Just Energy	Texas	Electric	REP Certification No. 10052
Hudson Energy Services, LLC dba Hudson Energy	Texas	Electric	REP Certification No. 10092 under Docket 30061
Tara Energy, LLC dba Smart Paid Electric	Texas	Electric	REP Certification No. 10051
Just Energy Solutions Inc.	Virginia	Gas	G-30
Just Energy Solutions Inc.	Virginia	Electric	E-26
Just Energy U.S. Corp	US Federal	Electric	FERC - ER10-379
Just Energy Solutions Inc.	US Federal	Electric	FERC - ER97-4253
Just Energy New York Corp.	US Federal	Electric	FERC - ER13-1081-000
Just Energy Illinois Corp.	US Federal	Electric	FERC - ER13-1104-000
Just Energy Pennsylvania Corp.	US Federal	Electric	FERC- ER17-2428-000
Just Energy Texas I Corp.	US Federal	Electric	FERC-ER17-2429-000
Hudson Energy Services, LLC	US Federal	Electric	FERC-ER17-2427-000

### **Exhibit B-3 “Disclosure of Liabilities and Investigations”**

#### **Texas**

##### Docket 49688: Settlement Agreement and Report to Commission Relating to Commission Staff's Investigation of Just Energy Texas Affiliate Companies:

On October 11, 2019, Commissioners gave final approval of a settlement reached between Just Energy Texas, Amigo Energy and Tara Energy and the PUCT's Office of Oversight and Enforcement Staff (“O&E”). The settlement resolved outstanding questions dating back to 2013 and 2014. Specifically, the settlement addressed issues related to customer switch-holds, and rules surrounding calculations of customer discounts that have since been repealed. The Companies voluntarily stopped placing switch-holds (and have not yet resumed) and maintain that the methodology for calculating customer discounts was correct. The commissioner order approved the settlement's aggregate penalty to the Just Energy companies of \$700,000, with \$225,000 of this aggregate amount to be directed to bill payment assistance agencies and customers needing help paying electric bills. Just Energy admitted no wrongdoing as a part of the settlement.

##### Investigation No 2018110002

In July 2019 PUCT O&E staff notified Amigo that it concluded an investigation into Amigo customer billing, specifically customers billed amounts that were allegedly higher than the price disclosed, and in some cases higher than what the customer authorized back in the summer of 2018. Amigo provided O&E staff a report, by customer, of the amount of refunds by customer, and the method used to calculate the amounts provided. This investigation has concluded.

##### Investigation Nos. 2018030005, 2018030007, 2018030009

In September 2018 PUCT O&E staff notified Just Energy, Amigo Energy and Tara Energy that it had concluded an investigation of compliance with bill payment assistance rules, both the collection of funds and disbursement to assistance agencies. No issues were identified by PUCT O&E.

##### Investigation No. 2020040005

In July 2020 PUCT O&E staff notified Just Energy it was conducting an investigation into compliance with PUCT rules related to door-to-door sales enrollments in November and December of 2019, requests for disconnections of service from December 2019 through March 2020, terms of service language related to arbitration, and call center hold times. PUCT O&E staff resolved this investigation by imposing a \$60,000 penalty against Just Energy due to certain arbitration language found in our terms of service. The language was updated without any further PUCT concerns.

##### Investigation No. 2020030049

In March 2020 PUCT O&E staff notified Hudson Energy, Just Energy, Amigo Energy and Tara Energy it was conducting an investigation into compliance with PUCT rules related to disconnection request orders during a weather moratorium in 2018 and 2019. The companies reviewed all reported instances and

found that in no case was a customer's electric service disconnected during the moratorium periods. This investigation was resolved with no financial penalty issued.

Investigation No. 2019020003

In November 2019, PUCT O&E staff sent a warning letter to Just Energy related to concerns with contract expirations and complaint handling. Processes were reviewed and implemented to ensure full compliance going forward.

Investigation No. 2020040006

In April 2020 PUCT O&E staff notified Just Energy of an investigation of Just Energy's compliance with requirements in the Electricity Relief Program, Docket No. 50664. The program was established to help customers impacted by COVID-19 through unemployment or low income. The company responded to all questions received and is not aware of any PUCT concerns. No corrective action recommended. Resolved with Investigation No. 2020040005.

Investigation No. 2021080001

In August 2021, PUCT Department of Investigation and Enforcement (DICE) staff notified Just Energy of an investigation regarding enrollments and use of third parties. The company is currently preparing responses to the initial questions and will work with staff as the investigation continues. No corrective action recommended. Resolved with Investigation No. 2020040005.

Investigation No. SIR2022010001

In January 2022, PUCT Department of Investigation and Enforcement (DICE) staff notified Just Energy LP (Just Energy) of an investigation regarding our Sustainable Living Bundle agreement which required a one-time purchase from our affiliate Terrapass. DICE concluded their investigation without any corrective action or penalty.

Investigation No. 2022030003

In April 2022, PUCT Department of Investigation and Enforcement (DICE) staff notified Fulcrum Retail Energy, LLC d/b/a Amigo Energy of an investigation regarding our Refer-A-Friend program and Electricity Facts Label updates. DICE concluded their investigation without any corrective action or penalty.

## **Pennsylvania**

Administrative Reporting Issues

2017 Tentative Order from the Pennsylvania Public Utility Commission to cancel the electric license of Just Energy Solutions, Inc. due to an expired financial security. The error was corrected upon receipt of the notice and license is currently in good standing. In 2020, a Tentative Order from the Pennsylvania Public Utility Commission to cancel the gas license of Hudson Energy Services, LLC due to a missed report that were caused by an administrative oversight. Hudson Energy reported that they serve no gas

customers in the market, submitted a report to that affect to the PaPUC and the license was considered in good standing via Commission order on June 17, 2021.

## **California**

### Resource Adequacy Capacity Issue

The California capacity wholesale market is restricted due to market scarcity issues and as a result there isn't enough of Resource Adequacy (aka – capacity or RA) available to purchase in the marketplace. As a result, Just Energy Solutions Inc. incurred penalties for shortages in 2018, 2019 and 2020. Just Energy seeks waivers for fines, where applicable and possible. From a reliability standpoint, no shortage was ever experienced, as there is a CAISO backstop capacity mechanism in place to cover shortages

### CPUC Cease and Desist Notice

On February 12, 2019, Just Energy Solutions Inc. (Just Energy) received a notice from the California Public Utilities Commission's Consumer Protection and Enforcement Division (CPUC) referencing eight customer complaints. The notice directed Just Energy to cease and desist from 1) posing as employees of the utility, 2) misrepresenting the purpose of the door-to-door knock, 3) not presenting proper identification, 4) misrepresenting the cost of service, 5) soliciting consumers that don't want to be contacted, and 6) misquoting bill savings. Just Energy submitted a written response to the CPUC on 4/29/2019 communicating improved processes and controls to avoid future similar issues. No fault or penalty was assessed against Just Energy in this process.

# Competitive Retail Natural Gas Service Affidavit

County of Harris :

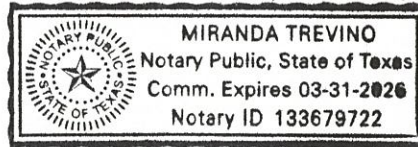
State of Texas :

Scott Fordham, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10 and 4911.18(A), Ohio Revised Code.
4. Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. Applicant will cooperate fully with the Public Utilities Commission of Ohio and its staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
7. Applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.
9. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

10. Affiant further sayeth naught.

Scott Fordham Chief Operating Officer  
Signature of Affiant & Title



Sworn and subscribed before me this 13<sup>th</sup> day of December, 2022  
Month Year

[Signature]  
Signature of official administering oath

Miranda Trevino, Regulatory Affairs Specialist  
Print Name and Title

My commission expires on 3/31/26

**Exhibit D-2 “Operations expertise and key technical personnel**

The applicant’s supply department handles all nominations and scheduling of the purchases referenced in Exhibit D-1, retail load and other company requirements. The analysts monitor the individual markets and the marketplace closely. They are on call 24 hours a day to ensure that all necessary pipeline and utility requirements are met. The supply department is responsible for nominations, balancing, scheduling and purchasing requirements in-house for over 510,000 customers in several gas markets around the country.

**Michael Carter**

Chief Financial Officer and Interim President and Chief Executive Officer

Michael Carter's broad industry experience includes holding key roles in finance, corporate planning and treasury, corporate development and operations. Mr. Carter most recently served as Senior Vice President, Finance at Hunt Power & Hunt Utility Services, an affiliate of Hunt Consolidated, Inc. Prior to his time at Hunt, he held the positions of Senior Vice President, Corporate Planning and Assistant Treasurer and Senior Vice President, Corporate Development at Energy Future Holdings Corporation (the predecessor of the parent company of Vistra Corporation). He holds a Bachelor of Science, Accounting, from Louisiana State University in Shreveport.

Email: [mcarter@justenergy.com](mailto:mcarter@justenergy.com)

Address: Suite 1000 – 5251 Westheimer Road, Houston, Texas 77056

Phone: 214-724-8662

**James Brown**

Chief Commercial Officer

Jim Brown was appointed as Chief Commercial Officer of Just Energy Group Inc. in September 2020. He most recently served as the Company's Chief Financial Officer since April 2018. Mr. Brown joined Just Energy in April 2013 as a Senior Vice President responsible for commodity settlements, and most recently served as the President of Hudson Energy, responsible for Just Energy's commercial business. Prior to joining Just Energy, he was the Vice President of Accounting and Finance for Gexa Energy, a subsidiary of Nextera Energy Inc. Prior to that Mr. Brown was a Vice President of Accounting at Constellation Energy Resources Group from January 2007. Jim received a BA in Accounting from the University of Houston.

Email: [jbrown@justenergy.com](mailto:jbrown@justenergy.com)

Address: Suite 1000 – 5251 Westheimer Road, Houston, Texas 77056

Phone: 905-670-4440

**Jonah Davids**

Executive Vice President, General Counsel, and Corporate Secretary

Jonah Davids joined the company in December 2007 and currently holds the position of Executive Vice President and General Counsel. Prior to this, Mr. Davids held the position of Senior Vice President, Legal & Regulatory and General Counsel. Before joining Just Energy, Mr. Davids practiced corporate and commercial law at McMillan LLP.

Email: [jdavids@justenergy.com](mailto:jdavids@justenergy.com)

Address: 80 Courtneypark Drive West, Unit 3 & 4 , Mississauga, ON, L5W 0B3

Phone: 647-278-9750

**Mark Reese**

Vice President, U.S. Gas Supply

Mark joined the company in July 2015. He is responsible for the overall management of the US natural gas portfolio for Just Energy, including financial hedging, gas supply, transportation, and storage optimization. Prior to joining Just Energy he was Director of Retail Gas Operations for Dominion Resources. Prior to that he held various roles, ranging from portfolio management, to project finance, and deal structuring at Enron. Mark began his career at Sonat Marketing and has over 21 years of experience in the energy industry. Mark earned a Bachelor of Arts degree in Finance from Morehouse College in Atlanta, GA and earned his Master's degree in Business Administration (MBA) from The Darden School at the University of Virginia.

Email: [mreese@justenergy.com](mailto:mreese@justenergy.com)

Address: Suite 1000 – 5251 Westheimer Road, Houston, Texas 77056

Phone: 281-753-2264

**Scott Fordham**

Chief Operating Officer

Scott Fordham joined Just Energy in early-2020 and assumed the role of Senior Vice President-Finance and Chief Accounting Officer. Mr. Fordham has significant hands-on industry experience, including his leadership roles as President of Acclaim Energy, and Chief Executive Officer and President of Champion Energy Services. He has had considerable success in achieving organic sales growth, developing effective organizational structures, leading rebranding and implementing customer satisfaction initiatives. He holds a Bachelor of Business Administration in accounting from The University of Texas at Austin.

Email: [sfordahm@justenergy.com](mailto:sfordahm@justenergy.com)

Address: Suite 1000 – 5251 Westheimer Road, Houston, Texas 77056

Phone: 905-670-4440

UNITED STATES OF AMERICA  
STATE OF OHIO  
OFFICE OF THE SECRETARY OF STATE

*I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show JUST ENERGY SOLUTIONS INC., a California corporation, having qualified to do business within the State of Ohio on November 27, 2000 under License No. 1195068 is currently in GOOD STANDING upon the records of this office.*



*Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 15th day of December, A.D. 2022.*

A handwritten signature in blue ink, appearing to read "Frank LaRose".

**Ohio Secretary of State**

**Validation Number: 202234902312**

## **Exhibit B-2 “Experience & Plans”**

### **Our Experience**

The applicant has over twenty-five years of experience offering competitively priced gas and electric service. In that time, it has provided varied offerings to residential and commercial customers. In addition, it has the ability to invoice its own customers and provide direct customer contact through its in-house customer service department. In many states, the applicant acts as the direct contact with the customer for switching service providers, customer complaints, billing, and other services. The applicant has been providing gas service to customers in Ohio since 2005.

### **Our Customers**

The applicant generally markets to small commercial customers and residential customers. We market through several sales channels including telemarketing, door to door, mail, and internet sales methods. We have internal customer service departments that are located in several North American locations, including Toronto and Texas. Products offered to customers can range from standard fixed offerings to flat monthly rates to variable rate offerings, which are tailored to meet the customer's specific needs. The products normally have terms of five years or less. Just Energy's internal legal department reviews and approves all customer contracts.

### **Our Plans & Services**

In Ohio, the applicant wishes to continue to grow its book of customers and serve both natural gas and electricity customers in all utility service territories. The applicant utilizes utility consolidated billing in a bill ready format, when available, and rate ready in other situations. Customer account management and billing will be performed through an internally developed IT system. Direct billing will be made available to select customers where appropriate given the applicant's business rules and permitted according to regulatory requirements and specific utility practices.

### **Complaint Handling**

The applicant has an internal Customer Service Department that handles all incoming calls from our customers. They answer telephone calls Monday through Friday. Most calls received are recorded digitally to ensure the accuracy of our records and calls are also monitored and reviewed by our internal Quality Assurance department. If a Customer Service representative is unable to resolve a customer issue, the issue is escalated to our Compliance Department. The Compliance Department is a team of Corporate & Consumer Relations (“CCR”) specialists dedicated to responding to concerns or inquiries made by consumers in Ohio. They are responsible for resolving all issues brought to their attention by Customer Service or any informal or formal complaint filed through regulatory bodies, utilities, and other third-party groups. The Compliance Department is also committed to:

- Regularly reviewing complaint activity in order to identify trends and problem areas;
- Ensure that compliance continues to remain as a compulsory component of contractor sales and orientation process;
- Continue to ensure that contractor marketing activity is conducted in accordance with company guidelines and regulatory rules; and
- Review marketing and training materials on a regular basis.

### **Our People**

High levels of customer satisfaction are achieved through rapid and accurate responses to customer questions that come in via telephone and/or electronic mail. Our customer service representatives are supported by strong training in our product, and the energy market as well as by a robust database system. Additionally, the Corporate & Consumer Relations Department is trained and kept up to date concerning local and State regulations and/or guidelines.

**This foregoing document was electronically filed with the Public Utilities  
Commission of Ohio Docketing Information System on**

**12/16/2022 10:30:45 AM**

**in**

**Case No(s). 02-1828-GA-CRS**

Summary: In the Matter of the Application of Just Energy Solutions Inc