

From: Checobia Crawford <ccrawford@aep.com>
Sent: Wednesday, September 08, 2021 9:14 AM EDT
To: Christopher G Day <cgday@aep.com>
Subject: FW: Sub-metering loss revenue

Hi Chris

Look at this msg from Brian about the reason the peak demand is important...also, can you tell me what C&I revenue is?

From: Angie Rybalt
Sent: Thursday, September 2, 2021 8:51 AM
To: Brian F Billing ; Checobia Crawford
Cc: Angie Engle
Subject: RE: Sub-metering loss revenue

Oh gotcha gotcha --- it's early Brian my brain isn't turned on.



ANGIE RYBALT | DIR CUSTOMER EXPERIENCE
AMRYBALT@AEP.COM | C:614.359.6276
700 MORRISON ROAD, GAHANNA, OH 43230

From: Brian F Billing <bfbilling@aep.com>
Sent: Thursday, September 2, 2021 8:48 AM
To: Angie Rybalt <amrybalt@aep.com>; Checobia Crawford <ccrawford@aep.com>
Cc: Angie Engle <aengle@aep.com>
Subject: RE: Sub-metering loss revenue

Correct. My caveat to this is right now it is one sided. When we 'lose' these customers they still have C&I revenue. It might be beneficial to show the **net** revenue between Res to C&I and vice versa. The calculator has that embedded in there, but it needs a peak demand estimate.

Thanks,



BRIAN F BILLING | EE & CONSUMER PROGRAMS MGR
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From: Angie Rybalt <amrybalt@aep.com>
Sent: Thursday, September 2, 2021 8:41 AM
To: Brian F Billing <bfbilling@aep.com>; Checobia Crawford <ccrawford@aep.com>
Cc: Angie Engle <aengle@aep.com>
Subject: RE: Sub-metering loss revenue

Brian, so this is going to be revenue loss in the monthly report not win. Being said, is it ok to use \$324,797?



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From: Brian F Billing <bfbilling@aep.com>
Sent: Thursday, September 2, 2021 7:16 AM
To: Checobia Crawford <ccrawford@aep.com>; Angie Rybalt <amrybalt@aep.com>
Cc: Angie Engle <aengle@aep.com>
Subject: RE: Sub-metering loss revenue

Checobia,

We should be comparing like for like that incorporates the residential volumetric charge in addition to the fixed charges:

1. Estimated revenue from column I in "New Conversions" is \$324,797.
2. Estimated revenue from column I in "From AEP" is \$368,585.

Thanks,



BRIAN F BILLING | EE & CONSUMER PROGRAMS MGR
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Exhibit
NEP Ex 59

From: Checobia Crawford <ccrawford@aep.com>
Sent: Wednesday, September 1, 2021 6:43 PM

To: Angie Rybalt <amrybalt@aep.com>
Cc: Angie Engle <aengle@aep.com>; Brian F Billing <bfbilling@aep.com>
Subject: RE: Sub-metering loss revenue

Hi Angie

Attached is the calc'd loss for the properties that are converting from AEP we are looking at a loss of around \$102k. You will find these on the Orange Tab titled 'from AEP'.

Thanks,
Checobia

From: Angie Rybalt <amrybalt@aep.com>
Sent: Friday, August 13, 2021 4:30 PM
To: Checobia Crawford <ccrawford@aep.com>
Cc: Angie Engle <aengle@aep.com>; Brian F Billing <bfbilling@aep.com>
Subject: RE: Sub-metering loss revenue

Thank you, enjoy your weekend.



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From: Checobia Crawford <ccrawford@aep.com>
Sent: Friday, August 13, 2021 4:22 PM
To: Angie Rybalt <amrybalt@aep.com>
Cc: Angie Engle <aengle@aep.com>; Brian F Billing <bfbilling@aep.com>
Subject: RE: Sub-metering loss revenue

I'll work on it.

From: Angie Rybalt <amrybalt@aep.com>
Sent: Friday, August 13, 2021 4:19 PM
To: Checobia Crawford <ccrawford@aep.com>
Cc: Angie Engle <aengle@aep.com>; Brian F Billing <bfbilling@aep.com>
Subject: Sub-metering loss revenue

Hi Checobia, how difficult is it to calculate the same type of financials for these accounts we're losing? It would be the same calc you did before, customer charge and kWh? I will need to include it in the future report – I got a free pass this month.



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Case No(s). 21-0990-EL-CSS

Summary: Exhibit NEP Ex. 59 [SUBSTITUTE] NEP-RPD-01-011-Supplemental
Attachment 1 electronically filed by Mr. Ken Spencer on behalf of Armstrong &
Okey, Inc.