

DIS Case Number: 20-1764-GA-AGG

Section A: Application Information

A-1. Provider type:		
⊠ Retail Natural Gas Broker	Retail Natural Gas Aggregator	Retail Natural Gas Marketer

#### A-2. Applicant's legal name and contact information.

Legal Name: Utility Services Advisory Group, Country: United States

Inc.

Phone: 8553288008 Extension (if Street: 812 Pinellas St

applicable):

Website (if any): www.usagroupenergy.com City: Clearwater Province/State: FL

Postal Code: 33756

#### A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Туре	Address	Active?	Proof
USA Group Energy	DBA	812 Pinellas St Clearwater, FL 33756	Yes	File
Utility Services Advisory Group, Inc.	Official Name	812 Pinellas St Clearwater, FL 33756	Yes	File

#### A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Туре	Address	Active?	Proof
USA Group Energy	LDRA	812 Pinellas St Clearwater, FL 33756	Yes	File



Utility Services Advisory Group, Inc.	Official Name	812 Pinellas St Clearwater, FL 33756	Yes	File
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#### A-5. Contact person for regulatory matters

Brent McDaniel 812 Pinellas St Clearwater, FL 33756 US brent@usagroupenergy.com 8553288008

#### A-6. Contact person for PUCO Staff use in investigating consumer complaints

Brent McDaniel 812 Pinellas St Clearwater, FL 33756 US brent@usagroupenergy.com 8553288008

#### A-7. Applicant's address and toll-free number for customer service and complaints

**Phone:** 8553288008 **Extension (if Country:** United States

applicable):

Fax: 8668652798 Extension (if applicable): Street: 812 Pinellas St

Email: brent@usagroupenergy.com City: Clearwater Province/State: FL

Postal Code: 33756

#### A-8. Applicant's federal employer identification number

462670198

#### A-9. Applicant's form of ownership

Form of ownership: Corporation

#### A-10. Identify current or proposed service areas



Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

#### Service area selection

Columbia Gas of Ohio Dominion Energy Ohio Duke Energy Ohio CenterPoint Energy Ohio

#### Class of customer selection

Industrial Small Commercial Large Commercial

#### A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 01-01-2021

#### A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Elizabeth Currier	bess@usagroupenergy.com	CFO	812 Pinellas St Clearwater, FL 33756 US
Dorthe McDaniel		Director	812 Pinellas St Clearwater, FL 33756 US
Brent McDaniel	brent@usagroupenergy.com	President	812 Pinellas St Clearwater, FL 33756 US
Michael Campbell	mike@usagroupenergy.com	VP Administration	812 Pinellas Street Clearwater, FL 33756 US

#### A-13. Company history



USAG's principal business interest and experience has only been the selling of discounted gas and electricity services to commercial entities in multiple states for many suppliers since 2013. We have had the same management throughout.

#### A-14. Secretary of State

Secretary of State Link: https://businesssearch.ohiosos.gov?=businessDetails/2403439

#### A-15. Proof of Ohio Employee and Office

Provide proof of an Ohio Office and Employee in accordance with Section 4929.22of the Ohio Revised Code. List the designated Ohio employee's name, Ohio office address, telephone number and web site address

Employee Name: Brent McDaniel 812 Pinellas St Clearwater, FL 33756 US brent@usagroupenergy.com 8553288008

### Section B: Applicant Managerial Capability and Experience

#### **B-1.** Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

Jurisdiction of Operation: Electricity and Gas Broker Type Licenses. Everything in this section has been approved and is current:

Illinois (electric) 14-0624

Massachusetts (electric and gas) EB-350 and RA-292

Ohio (electric and gas) 15-1026E and 20-1764-GA-AGG

Pennsylvania (electric and gas) A-2020-3020806 and A-2020-3021548

Texas (electric) BR190736

#### **B-2.** Experience and plans



Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

Application Experience and Plan Description: USAG is not be a supplier or aggregator and does not provide billing statements or customer service. We will contact the customers by phone call from contacts lists and contract them on behalf of suppliers who will provide the billing statements and customer service. Our role will be to contact and enlighten businesses on potential savings and sign them up using a supplier contract. We don't own the customers. Our experience in signing customers up for discounted gas and electric services includes:

Type and number of electricity customers signed up:

Over the past 7 years we have signed up more than 4,500 businesses

A. Large Business (5,000 - 10,000 AMwh) 5% (200)

B. Medium Business (1,000 – 4,999 AMwh) 30% (1,200)

C. Small Business (Under 1,000 AMwh) 65% (2,600)

Type and number of gas customers signed up:

Over the past 7 years we have signed up more than 350 businesses ranging from 38 to 166,000 therms of usage at an average of 9,742 therms.

#### B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

Liability and Investigations Disclosures: None of the above apply

#### **B-4.** Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted orheld liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No



#### B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

### Section C: Applicant Financial Capability and Experience

#### C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

#### C-2. Financial statements

Provide copies of the applicant's <u>two most recent years</u> of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted.** 

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

File(s) attached

#### C-3. Forecasted financial statements



Provide two years of forecasted income statements based <u>solely</u> on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

File(s) attached

#### C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

#### C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an



overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

#### C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

#### C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

#### C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

## Section D: Applicant Technical Capacity

#### **D-1. Operations**



<u>Retail natural gas brokers/aggregators:</u> Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of natural gas to retail customers.

Operations Description: No aggregating. USAG will make phone calls and sales to qualified businesses. The offer is to analyze their energy bills and propose alternate Supplier pricing and sign the

businesses up for the discounted pricing and recontact and recontract them when they come up for renewal. All calls are recorded. All sales/contracts are separately verified by phone and recorded. The contracts and rates are provided by the supplier/marketer and all provisioning, billing and customer service is provided by the supplier/marketer. We act as the sales agent only. Our primary focus is electricity, and we want to include more natural gas offerings. Staffing structure, organization and training.

There about 15 employees including Operations Mgr, Sales Mgr, Contract Administrators, Phone Callers to qualify and collect bills, Closers to price and generate contracts, A/P and Payroll, HR, and 3 Officers who oversee the operation along with the Operations Manager. All employees are onsite. Staff are hired and trained on our written materials including

scripts and other written material created by us or provided by suppliers.

#### D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, email addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached



# Application Attachments

# Exhibit 15.

# Utilities Services Advisory Group

### Profit and Loss

January - December 2021

	TOTAL
Income	
Commission Income	-660.54
Commercial Commissions	1,413,430.09
Total Commission Income	1,412,769.55
Total Income	\$1,412,769.55
GROSS PROFIT	\$1,412,769.55
Expenses	
Advertising	1,897.93
Lead Generation	18,000.00
Total Advertising	19,897.93
Bank Charges	750.20
Bond	1,545.00
Commissions & fees	
Commission - spiffs	0.00
Commissions-McDaniel	88,400.00
Total Commissions & fees	88,400.00
Computer Expense	235.00
Dialer	11,949.90
Dues & Subscriptions	6,311.29
Insurance	,
General Liability	1,436.20
Worker's Comp	1,245.75
Total Insurance	2,681.95
Internet Expense	2,790.96
Legal & Professional Fees	4,047.10
Licenses and permits	2,952.98
Meals and Entertainment	1,629.22
Office Expenses	40,249.41
Payroll Expenses	
Payroll Officers	62,400.00
Payroll Wages	764,639.83
Total Payroll Expenses	827,039.83
Payroll Taxes	
FUTA	937.36
Medicare	11,992.07
Soc Sec	44,833.93
SUI	3,581.37
Total Payroll Taxes	61,344.73
Postage and Delivery	422.06
Rent or Lease	66,021.88

# Utilities Services Advisory Group

# Profit and Loss January - December 2021

	TOTAL
Software	8,219.13
Telephone/Internet	6,126.55
Utilities	14,321.40
Total Expenses	\$1,166,936.52
NET OPERATING INCOME	\$245,833.03
Other Income	
Capital Gain/Loss	-1,900.56
Interest Earned	7.24
Total Other Income	\$ -1,893.32
Other Expenses	
50% Meals Non-Deductable	1,629.23
Total Other Expenses	\$1,629.23
NET OTHER INCOME	\$ -3,522.55
NET INCOME	\$242,310.48

# Exhibit 15.

# Utilities Services Advisory Group

### Balance Sheet As of December 31, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
COINBASE	355,887.98
Contra	0.00
GEMINI	135,945.78
KITCO	0.00
MARKETING SOLUTIONS	0.00
SUN CHECKING	39,287.18
SUN SAVINGS	117,566.51
UTIL SERV CHECKING	0.00
UTIL SERV SAVINGS	0.00
Total Bank Accounts	\$648,687.45
Other Current Assets	
Employee Advances	450.00
Loan to Bishop	0.00
Loan to Blockbits	1,150.00
Loan to Caleb	0.00
Loan to G Mitchell	718.22
Loan to McDaniel	0.00
Stock	5,400.00
Total Other Current Assets	\$7,718.22
Total Current Assets	\$656,405.67
Fixed Assets	
Accumulated Depreciation	-29,201.44
Computers	9,707.20
Furniture	10,553.00
Office Equipment	2,325.00
Software Asset	6,616.24
Total Fixed Assets	\$0.00
TOTAL ASSETS	\$656,405.67

# Utilities Services Advisory Group

### Balance Sheet As of December 31, 2021

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Loan from Bryant	0.00
Loan from Celsius	125,400.00
Ioan from DocHunters	0.00
Loan from Putnam	0.00
Payroll Liablity	10,000.00
Advance against Payroll	0.00
Total Payroll Liablity	10,000.00
Pre-Payments	404,396.47
Total Other Current Liabilities	\$539,796.47
Total Current Liabilities	\$539,796.47
Total Liabilities	\$539,796.47
Equity	
Distribution	
B Bryan	-7,950.00
C McDaniel	-26,500.00
Campbell	-32,595.00
Currier	-45,845.00
D McDaniel	-120,310.00
E Bryan	-7,950.00
M Bryan	-10,600.00
R Putnam	0.00
T Bishop	-13,250.00
Total Distribution	-265,000.00
Retained Earnings	139,298.72
Net Income	242,310.48
Total Equity	\$116,609.20
TOTAL LIABILITIES AND EQUITY	\$656,405.67

# Utilities Services Advisory Group

### Statement of Cash Flows January - December 2021

	TOTAL
OPERATING ACTIVITIES	
Net Income	242,310.48
Adjustments to reconcile Net Income to Net Cash provided by operations:	
Employee Advances	-450.00
Loan to Blockbits	-1,150.00
Loan to G Mitchell	4,021.78
Stock	-1,400.00
Loan from Celsius	125,400.00
Payroll Liablity	7,340.41
Pre-Payments	133,372.52
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	267,134.71
Net cash provided by operating activities	\$509,445.19
FINANCING ACTIVITIES	
Distribution:B Bryan	-2,400.00
Distribution:C McDaniel	-8,000.00
Distribution:Campbell	-9,840.00
Distribution:Currier	-13,840.00
Distribution:D McDaniel	-36,320.00
Distribution:E Bryan	-2,400.00
Distribution:M Bryan	-3,200.00
Distribution:T Bishop	-4,000.00
Retained Earnings	-185,000.00
Net cash provided by financing activities	\$ -265,000.00
NET CASH INCREASE FOR PERIOD	\$244,445.19
Cash at beginning of period	404,242.26
CASH AT END OF PERIOD	\$648,687.45

USAG 2-year Ohio Financial Forecast (cash flow business)	CRNG only	Assumptions in yellow	
Ohio Gross Revenue	2022 Estimated	2023 Forecast	2024 Forecast
10% Increase per year	\$100,000	\$110,000	\$121,000
Total Expenses	\$75,000	\$82,500	\$90,750
Total Net Income	\$25,000	\$27,500	\$30,250

The forecast is based solely on Ohio business activities only.

### **Elizabeth Currier - CFO**

812 Pinellas St Clearwater, FL 33756 855 328-8008

bess@usagroupenergy.com



### CreditScore<sup>SM</sup> Report

as of: 11/07/22 15:07 ET

#### **Utility Services Advisory Group, Inc**

Address: 812 Pinellas St

Clearwater, FL 33756-3429

**United States** 

**Phone:** 855-323-8008

Website: www.usagroupenergy.com

**Experian BIN:** 973687920

**Key Personnel:** President: John McDaniel

Treasurer: Elizabeth P Currier

Secretary: Michael R Campbell

**SIC Code:** 1623-Water, Sewer & Utility Lines

8742-Management Consulting

Services

0000-Ri Value Dont Delete

**NAICS Code:** 237100-Utility System Construction

237130-Power And Communication

Line And Related Structures

Construction

541614-Process, Physical Distribution,

And Logistics Consulting

Services

**Business Type:** Corporation **Experian File** May 2013

**Established**:

**Experian Years on File:** 9 Years

**Years in Business:** More than 9 Years

**Total Employees:** 25

#### **Experian Business Credit Score**

94
Business Credit
Score



The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

#### **Key Score Factors:**

- Number of recently active commercial accounts.
- Length of time on Experian's file.

**Business Credit Scores range from a low of 1 to high of 100 with this company receiving a score of 94.** Higher scores indicate lower risk. This score predicts the likelihood of serious credit delinquencies within the next 12 months. This score uses tradeline and collections information, public filings as well as other variables to predict future risk.

#### **Experian Financial Stability Risk Rating**

2 Financial Stability Risk Rating



A Financial Stability Risk Rating of 2 indicates a 1.11% potential risk of severe financial distress within the next 12 months.

#### **Key Rating Factors:**

- · Number of active commercial accounts.
- Risk associated with the company's industry sector.
- · Risk associated with the business type.
- Number of commercial accounts continuously updated.

Financial Stability Risk Ratings range from a low of 1 to high of 5 with this company receiving a rating of 2. Lower ratings indicate lower risk. Experian categorizes all businesses to fit within one of the five risk segments. This rating predicts the likelihood of payment default and/or bankruptcy within the next 12 months. This rating uses tradeline and collections information, public filings as well as other variables to predict future risk.

#### **Credit Summary**

This location does not yet have an estimated Days Beyond Terms (**DBT**), or a Payment Trend Indicator. This is often the result of too few Payment **Tradelines**.

Lowest 6 Month Balance: \$0
Highest 6 Month Balance: \$0
Current Total Account Balance: \$0
Highest Credit Amount \$0
Extended:

Payment <u>Tradelines</u> :	2	
UCC Filings:	0	
✓ Businesses Scoring Worse:	93%	
V businesses scoring worse.	9376	
√ Bankruptcies:	0	
✓ Liens:	0	
✓ Judgments Filed:	0	
✓Collections:	0	

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#### D. Technical Capability

#### D-2. Operations expertise and key technical personnel

Provide evidence of the applicant's experience and technical expertise in performing the operations described in this application. Include the names, titles, email addresses, telephone numbers and background of key personnel involved in the operational aspects of the applicant's business.

USAG has been in business selling discounted gas and electric services to businesses in multiple state for many suppliers since 2013. Same management throughout and sales people with up to 20 years of experience.

Over the past 5 years we have signed up more than 4,000 businesses for electricity:

- A. Large Business (5,000 10,000 AMwh) 5% (200)
- B. Medium Business (1,000 4,999 AMwh) 30% (1,200)
- C. Small Business (Under 1,000 AMwh) 65% (2,600)

We have written agreements and worked with over 30 different suppliers and marketers.

Natural gas sales have less volume but similar experience. Over the past 5 years we have signed up more than 300 businesses ranging from 38 to 166,000 therms of usage. Total therms 3,136,169 at an average of 8986 therms.

#### Key personnel involved in the operational aspects of the business:

**John B McDaniel** – President/CEO/Operations Manager brent@usagroupenergy.com 727 443-7788

June 1976 - June 1980 Medical Manufacturing Rep. Sold med. supplies factory direct to doctors and hospitals in the Mid-Atlantic States.

June 1980 - Jan 1989 Manager, Power Insurance - a large brokerage in Southern California.

Jan 1989 - Dec 1999 Manager, LDS – large long distance co selling residential and commercial services.

Jan 2000 - Jan 2010 Manager, MAS - mortgage modification business.

Dec 2009 - May 2013 My Gold & Silver Store - Manager of large gold and silver buying business.

May 2013 - current. Operations Manager, Utility Services Advisory Group, oversees sales and mgmt.

#### Elizabeth Currier - CFO

bess@usagroupenergy.com 727 443-7788

Midland College, Midland, Texas - Associate Degree in Accounting and Information Systems Apr

1985 - Jan 1989 – CFO Power Insurance. Start up, management, then sold largest substandard auto insurance brokerage in Los Angeles.

April 1990 - June 1998 – SVP Operations Long Distance Services. Oversaw operations and finance. Start-up, management, then sold after client base grew to 150,000 customers.

Jan 2001 - Apr 2002 - CFO Wireless WebConnect, publicly held Wireless Internet Co. (25,000 customers)

May 2002 - Mar 2003 - Cost Redux – a cost consulting firm. Start up and management.

Mar 2003 – July 2019 - CFO Doc Hunters. A national title research company. Start up, management then sold in 2019.

April 2008 - April 2010 – CFO Accurate Group Clearwater. A national real estate title services operation.

Dec 2009 - May 2013 - Co-founder CFO, GSP Trading - chain of precious metal secondhand stores.

Oct 2013 - current – CFO Churchill Claims Services. A national ins. claims adjusting company.

May 2013 - current. CFO, Utility Services Advisory Group

**Mike Campbell** – Administration Manager (Legal, HR, etc.) <u>mike@usagroupenergy.com</u> 727 443-7788

Jan 1974 - Oct 1984 - Family and personal counselor.

Oct 1984 – Sept 1990 - Executive Director Local Church

Oct 1990 - April1993 - Business Consulting focused on medical practices.

April 1993 – Dec 1994 - Sales Mgr Phoenix Network, a B2B long distance company in Santa Clara, CA

Jan 1995 - July 2000 – Co-founder, VP Business Tel, a customer acquisition company turned broadband wireless Internet Service Provider started in San Jose, CA then relocated to Clearwater, Florida in 2000. Sales, marketing, management, accounting

Aug 2000 - April 2002 SVP Administration and Board Member, Wireless WebConnect. (Business Tel brought public.) strategic alliances, HR, Legal, PR, marketing, new product implementation

May 2002 - Mar 2003 VP - Cost Redux – a cost consulting firm. Start-up and management.

Mar 2003 - July 2019 – VP Doc Hunters. A national title research company. Start up, management then sold in 2019.

April 2008 - April 2010 – Manager - Accurate Group Clearwater. A national real estate title office.

Dec 2009 -May 2013 – Co-founder VP, GSP Trading - chain of precious metal secondhand dealer stores.

Oct 2013-current – Administration Mgr. Churchill Claims Services. national ins. claims adjusting company. Manage sales, marketing, HR and legal. Owner and board member

May 2013 - current. Administration Manager. Legal, HR, IT, Marketing for Utility Services Advisory Group.

# Competitive Retail Natural Gas Service Affidavit

County of	INELLAS:	
State of F	LORIDA.	

MICHIEL CAMPBEL, Affiant, being duly sworn/affirmed, hereby states that:

- 1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
- 2. The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- 3. The applicant will timely pay any assessment made pursuant to Sections 4905.10 and 4911.18(A), Ohio Revised Code.
- 4. Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- Applicant will cooperate fully with the Public Utilities Commission of Ohio and its staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- 6. Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- 7. Applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.
- 9. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

and that he she expects and approximate or active to prove the sheet of proventing the sheet of		
10. Affiant further sayeth naught.		
Mils Campbell Uf		
Signature of Affiant & Title		
Sworn and subscribed before me this	day of Nov., 2022	
1 0	Month Year	
lew M. When	Collin M. Meade/Notory	
Signature of official administering oath	Print Name and Title	
COLLIN M. MEADE  MY COMMISSION # GG 985563  EXPIRES: May 6, 2024	My commission expires on 4 Malaco-Z024	
ALLO EATING U, ZUZT	IVIV COMMUSSION CADILES ON A TARRA TO COLOR	

This foregoing document was electronically filed with the Public Utilities

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Case No(s). 20-1764-GA-AGG

Summary: In the Matter of the Application of Utility Services Advisory Group, Inc.