THE PUBLIC UTILITIES COMMISSION OF OHIO

IN THE MATTER OF THE COMMISSION'S INVESTIGATION INTO RPA ENERGY INC.'S COMPLIANCE WITH THE OHIO ADMINISTRATIVE CODE AND POTENTIAL REMEDIAL ACTIONS FOR NON-COMPLIANCE.

CASE No. 22-441-GE-COI

ENTRY

Entered in the Journal on October 21, 2022

- ¶1} RPA Energy, Inc. d/b/a Green Choice Energy (RPA) is an electric services company as defined in R.C. 4928.01 and a retail natural gas supplier as defined in R.C. 4929.01; is certified to provide competitive retail electric service (CRES) under R.C. 4928.08 and to supply competitive retail natural gas service (CRNGS) under R.C. 4929.20; and is subject to the jurisdiction of this Commission pursuant to R.C. 4928.16 and R.C. 4929.24. Accordingly, RPA is required to comply with the Commission's minimum CRES standards set forth in Ohio Adm.Code Chapter 4901:1-21, as well as the minimum CRNGS standards set forth in Ohio Adm.Code Chapter 4901:1-29.
- {¶ 2} R.C. 4928.08 states that no electric services company shall provide a CRES to a consumer in this state without first being certified by the Commission regarding its managerial, technical, and financial capability to provide such service and providing a financial guarantee sufficient to protect customers and electric distribution utilities from default. Similarly, R.C. 4929.20 states that no retail natural gas supplier shall provide a CRNGS to a consumer without first being certified by the Commission regarding its managerial, technical, and financial capability to provide that service and providing reasonable financial assurances sufficient to protect customers and natural gas companies from default.
- {¶ 3} On October 5, 2016, the Commission granted RPA's application for certification as a CRES provider in this state. RPA timely filed renewal applications for certification as a CRES provider every two years pursuant to Ohio Adm.Code 4901:1-24-09; its first renewal application was automatically approved by the Commission pursuant to

22-441-GE-COI -2-

R.C. 4928.08. RPA's most recent renewal application was filed on September 1, 2020; this renewal application was approved by the Commission on November 18, 2020. *In the Matter of the Application of RPA Energy, Inc. for Certification as a Competitive Retail Electric Service Provider in Ohio*, Case No. 16-892-EL-CRS. Additionally, on July 20, 2016, the Commission granted RPA's application for certification as a CRNGS supplier in this state. RPA timely filed renewal applications for certification as a CRNGS provider every two years pursuant to Ohio Adm.Code 4901:1-27-09, and each renewal application was automatically approved by the Commission pursuant to R.C. 4929.20. RPA's most recent renewal application was filed on June 21, 2022; this renewal application was suspended by attorney examiner entry on July 19, 2022. *In the Matter of the Application of RPA Energy Inc. for Certification as a Competitive Retail Natural Gas Marketer*, Case No. 16-893-GA-CRS.

- {¶ 4} Both R.C. 4928.08 and 4929.20 allow the Commission to suspend, rescind, or conditionally rescind the certification of any electric services company or retail natural gas supplier issued under these sections if the Commission determines, after reasonable notice and opportunity for hearing, that the electric services company or retail natural gas supplier has failed to comply with any applicable certification standards or has engaged in anticompetitive or unfair, deceptive, or unconscionable acts or practices in this state. Additionally, R.C. 4928.16 and 4929.24 grant the Commission the authority to order any remedy or forfeiture provided under R.C. 4905.54 to 4905.60 and 4905.64, and to order restitution to customers and rescission of customer contracts.
- {¶ 5} On April 18, 2022, Staff of the Commission's Service Monitoring and Enforcement Department filed a letter in the above-captioned docket, stating that, after reviewing customer contacts received by the Commission's call center from January 1, 2021, to October 1, 2021, as well as an audio recording provided by RPA, Staff believes that RPA has engaged in a pattern of misleading and deceptive practices to market and enroll customers during both door-to-door and telephonic sales practices. Staff stated that, on October 16, 2021, a notice of probable non-compliance (notice) was sent to RPA; however, after many discussions, RPA and Staff were unable to resolve the issues raised in the notice.

22-441-GE-COI -3-

As a result of its conclusions indicating probable non-compliance with statutory and rule requirements, Staff recommended that the Commission open a formal proceeding to review RPA's compliance with Ohio law. Further, Staff noted that, at the urging of Staff, RPA ceased marketing in Ohio after receiving the notice. Staff requested that the Commission order RPA to continue the suspension of marketing pending the outcome of the investigation.

- {¶ 6} On April 20, 2022, the Commission found that a hearing should be held at which RPA shall, among other things, have the opportunity to respond to the findings contained in the notice and show cause why its certification as a CRES provider and its certification as a CRNGS supplier should not be suspended, rescinded, or conditionally rescinded. The Commission established a procedural schedule whereby motions to intervene were to be filed by May 18, 2022, a Staff Report was to be filed by June 10, 2022, testimony was to be filed by June 24, 2022, and an evidentiary hearing was scheduled for July 11, 2022. The procedural schedule was subsequently altered by Entries filed on June 22, 2022, July 26, 2022, and August 25, 2022.
- {¶ 7} On September 16, 2022, RPA filed a motion to temporarily suspend the procedural schedule established by Entry on August 25, 2022. RPA also requested a prehearing conference be held to discuss the procedural schedule.
- {¶ 8} On September 23, 2022, the prehearing conference occurred as scheduled. During the conference, the parties discussed the upcoming testimony and hearing dates. The attorney examiner stated during the conference that the due date of testimony should be moved to September 30, 2022, and that the hearing should be rescheduled to commence on October 19, 2022.
- $\{\P\ 9\}$ On September 30, 2022, RPA filed its testimony and a motion for protective order.

22-441-GE-COI 4-

{¶ 10} On October 3, 2022, Staff filed a motion to extend the due date for Staff testimony to be filed to October 3, 2022. Also on October 3, 2022, Staff filed the testimony of Nedra Ramsey, as well as a motion for protective order. By Entry issued, October 4, 2022, Staff's motion to extend the filing deadline for its testimony was granted.

- $\{\P$ 11 $\}$ On October 5, 2022, Staff filed a motion to allow virtual testimony of two of its three consumer witnesses.
- \P 12} On October 12, 2022, Staff filed a motion to allow virtual testimony of expert witness Jennifer Owen.
- {¶ 13} Also on October 12, 2022, Staff filed a motion for subpoenas for its three consumer witnesses: Ed Tokar, Sheila Barton-Johnson, and Tyler Beauregard.
- {¶ 14} By Entry on October 17, 2022, the attorney examiner granted Staff's motion for subpoenas, granted its motion for two of its consumer witnesses to appear virtually, and denied its motion for one of its expert witnesses to appear virtually.
- {¶ 15} On October 17, 2022, Staff filed a motion for subpoenas for its consumer witnesses owing to a correction to the hearing date on the original subpoenas where they were signed before the hearing date was moved to October 26, 2022.
- {¶ 16} On October 19, 2022, Staff filed both a motion to allow for an alternative testimony date for its expert witness, Jennifer Owen, and an amended motion clarifying that it is moving for this witness to testify virtually on an alternative date. Staff states that aside from a conflict on one of its proposed alternate testimony dates with RPA, the parties are otherwise not opposed to its motion, for which it requested expedited treatment.
- {¶ 17} Pursuant to Ohio Adm.Code 4901-1-12(A), which provides that the attorney examiner may grant a motion for good cause shown, Staff's unopposed motion for witness Jennifer Owen to testify on an alternative date is granted in part and denied in part. Staff's

22-441-GE-COI -5-

request for witness Owen to testify virtually is denied. Staff's request that witness Owen

may testify in-person on November 10, 2022 is granted.

{¶ 18} Pursuant to Ohio Adm.Code 4901-1-25(A), which provides that the attorney

examiner may issue subpoenas upon motion of any party. Staff's motion for subpoenas to

properly notify the participants of the time and date of the hearing, which Staff states will

also provide its witnesses with a justifiable reason for employers to allow them to be absent

to testify. Where the motion is unopposed, the attorney examiner finds it is reasonable and

should be granted.

 ${\P 19}$ It is, therefore,

{¶ 20} ORDERED, That Staff's October 19, 2022 motion for one of its expert witnesses

to appear virtually on an alternative schedule is granted in part and denied in part, in

accordance with Paragraph 17. It is, further,

{¶ 21} ORDERED, That Staff's October 17, 2022 motion for subpoenas is granted. It

is, further,

[¶ 22] ORDERED, That a copy of this Entry be served upon all parties of record.

THE PUBLIC UTILITIES COMMISSION OF OHIO

/s/ Jesse M. Davis

By:

Jesse M. Davis

Attorney Examiner

MJA/dmh

This foregoing document was electronically filed with the Public Utilities Commission of Ohio Docketing Information System on

10/21/2022 3:57:27 PM

in

Case No(s). 22-0441-GE-COI

Summary: Attorney Examiner Entry that Staff's October 19, 2022 motion for one of its expert witnesses to appear virtually on an alternative schedule is granted in part and denied in part, in accordance with Paragraph 17 and that Staff's October 17, 2022 motion for subpoenas is granted electronically filed by Ms. Donielle M. Hunter on behalf of Jesse M. Davis, Attorney Examiner, Public Utilities Commission of Ohio