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### P. U. C. O. NO. S-1

# CLEVELAND ELECTRIC ILLUMINATING COMPANY CLEVELAND, OHIO

**Electric Generation Supplier Coordination Tariff** 

Issued by H. P. BURG President Akron, Ohio

Issued: January 1, 2001 Effective: January 1, 2001

Filed under authority of Order No. 00-813-EL-EDI and Order No. 99-1212-EL-ETP issued by The Public Utilities Commission of Ohio

Filed pursuant to Order dated July 19, 2000 in Case No. 00-813-EL-EDI and Case No. 99-1212-EL-ETP before
The Public Utilities Commission of Ohio

Issued by H. Peter Burg, President

Effective: January 1, 2001

EXHIBIT

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### **DEFINITION OF TERMS AND EXPLANATION OF ABBREVIATIONS**

- Ancillary Services any function necessary to the provision of electric transmission or distribution service to a retail customer and includes, but is not limited to, scheduling, system control, and dispatch services; reactive supply and voltage control service from generation resources; reactive supply from transmission resources service; regulation service; frequency response service; energy imbalance service; operating reserve-spinning reserve service; operating reserve-supplemental reserve service; load following; back-up supply service; dynamic scheduling; system black start capability; and network stability service
- Bad Credit a Certified Supplier has Bad Credit if it is insolvent (as evidenced by a credit report prepared by a reputable credit bureau or credit reporting agency or public financial data showing liabilities exceeding assets or generally being unable to pay debts as they become due) or has failed to pay Company invoices when they become due on one or more occasions within the last thirty-six billing cycles.
- Billing Cycle the time frame between two regularly scheduled meter readings. Customer meter readings are obtained on a regular schedule, which is managed by the Company.
- Certified Supplier is an Electric Generation Supplier that has received final certification from the Commission pursuant to Ohio Revised Code Section ("R.C.") 4928.08 to provide Competitive Retail Electric Service and has received written notification of registration pursuant to Section V (E) herein.
- Charge any fee or charge that is billable by the Company to a Certified Supplier under this Tariff, including any Coordination Services Charge.
- Commission or The Commission the Public Utilities Commission of Ohio.
- Company Cleveland Electric Illuminating Company or FirstEnergy. All references to FirstEnergy in this Tariff are for purposes of the FERC tariffs referenced herein where FirstEnergy is acting on behalf of Ohio Edison, Toledo Edison, and Cleveland Electric Illuminating Company. Following approval and implementation of the Company's corporation separation plan, as part of its transition plan, all actions or obligations of FirstEnergy under this Tariff, if any, will be performed by the regulated utility business unit of FirstEnergy. American Transmission System Incorporated may be the Company for purposes of certain functions related to energy imbalance and other transmission related functions.
- Competitive Retail Electric Service retail electric generation, aggregation, power marketing, and power brokerage services supplied to Customers of the Company.

- Consolidated Billing a billing service where the Company bills for both the Regulated Utility Charges as well as the Certified Supplier's Charges, unless otherwise provided in the Company's tariff.
- Control Area has the meaning given in Section 1.6 of the FE OATT.
- Coordinated Certified Supplier a Certified Supplier who has appointed a Scheduling Coordinator as its designated agent for certain Coordination Services.
- Coordination Activities all activities related to the provision of Coordination Services.
- Coordination Agreement an agreement between the Company and an EGS or Certified Supplier that arranges for the provision of Coordination Services pursuant to this Tariff.
- Coordination Obligations all obligations identified in this Tariff relating to the provision of Coordination Services.
- Coordination Services those services that permit the interface and coordination between Certified Supplier and the Company in connection with the delivery of Competitive Retail Electric Service to serve Customers located within the Company's service territory including, but not limited to, Ancillary Services (offered under the FE OATT), transmission losses, and distribution losses.
- Coordination Services Charges all charges stated in the Charges section of this Tariff, the FE OATT and the FE Market-Based Rate Tariff that are billed by the Company (on behalf of itself or any FirstEnergy affiliate or subsidiary) for Coordination Services performed hereunder.
- Creditworthiness For the purpose of determining the ability of the Certified Supplier to meet its obligations related to service hereunder, the Company may require reasonable credit review procedures. This review shall be made in accordance with standard commercial practices. In addition, the Company may require the Certified Supplier to provide and maintain in effect during the term of the Coordination Agreement an unconditional and irrevocable letter of credit as security to meet its responsibilities and obligations under the Supplier Tariff, or an alternative form of security proposed by the Certified Supplier and acceptable to the Company and consistent with commercial practices established by the Uniform Commercial Code that protects the Company against the risk of non-payment and default of the Certified Suppliers.
- Customer any person, partnership, association, or corporation receiving Competitive Retail Electric Service from a Certified Supplier in accordance with the Restructuring Act.
- DASR (Direct Access Service Request) an electronic form of communication that shall be exchanged between the Company and a Certified Supplier.

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- Electric Generation Supplier ("EGS") all of the entities set forth in R.C. 4928.08(A) and (B) that have not received either certification by the Commission or written notification of registration pursuant to Section V (E) herein.
- FERC the Federal Energy Regulatory Commission.
- FirstEnergy ("FE") the parent company of Cleveland Electric Illuminating Company (and Ohio Edison's wholly owned subsidiary, Pennsylvania Power Company), The Cleveland Electric Illuminating Company, and The Toledo Edison Company.
- FirstEnergy ("FE") Market-Based Rate Tariff the FE Market-Based Rate Tariff (or its successor) on file with the FERC and which sets forth the rates, terms and conditions of the sale of power by FirstEnergy and its subsidiary utility companies including any service agreement executed there under.
- FirstEnergy Open Access Transmission Tariff ("FE OATT") the FirstEnergy Open Access Transmission Tariff (or its successor which may be through a successor organization) on file with the FERC and which sets forth the rates, terms and conditions of transmission service over transmission facilities located in the FirstEnergy System Control Area.
- FirstEnergy System Control Center ("FE-SCC") the control center for the FE System Control Area or its successor.
- FirstEnergy ("FE") System Control Area that certain Control Area recognized by the North American Electric Reliability Council as the "FirstEnergy System Control Area."
- Interest Index an annual interest rate determined by the average of 1-Year Treasury Bills for September, October and November of the previous year.
- Interval Meter an electricity meter which records an End-use Customer's electric usage for defined intervals (e.g., 15 minutes, half-hour, hour, etc.), allowing the possibility for consumption during different time periods to be billed at different rates and providing a means for a Customer's load pattern to be analyzed.
- Meter Read Date the date on which the Company schedules a meter to be read for purposes of producing a customer bill in accordance with the regularly scheduled billing cycles of the Company as the same may be modified from time to time.
- Network Integration Transmission Service transmission service provided under Section III of the FE OATT.
- Open Access Same-Time Information System ("OASIS") has the same meaning as set forth in the FE OATT.

Restructuring Act - Am. Sub. Senate Bill No. 3.

- Regulated Utility Charges utility charges for noncompetitive retail electric services including, but not limited to, tariffed transmission and distribution and generation services that are under the jurisdiction of the Commission. May also include utility charges for noncompetitive gas services.
- Schedule a schedule for the delivery of energy for the benefit of retail customers, prepared by the Certified Supplier or its designated Scheduling Coordinator and submitted to the FE-SCC in the format prescribed by FirstEnergy.
- Scheduling Coordinator an entity that performs one or more of a Certified Supplier's Coordination Obligations.
- Service Agreement the initial agreement and any amendments or supplements thereto entered into by the Certified Supplier and the Company for service under the FE OATT and the FE Market-Based Rate Tariff.
- Standard Offer Supply the provision of energy and capacity by the Company to customers that (1) choose not to obtain Competitive Retail Electric Services from a Certified Supplier other than the Company, (2) return to the Company after having obtained Competitive Retail Electric Services, or (3) contract for Competitive Retail Electric Services from a Certified Supplier that breaches its obligation to deliver such energy or capacity.
- Standard Rules and Regulations The Company's Standard Rules and Regulations in effect as approved by the Public Utilities Commission of Ohio.
- Value Added Network ("VAN") a data transfer network that allows information to be sent and received electronically using an electronic mailbox. This method must meet the following minimum criteria:
  - Security and/or encryption of transactions and customer information.
  - Proof of transmission and receipt.
  - Positive identity of sender and recipient (non-repudiation).
  - Reliability.
  - Data and file integrity.
  - Network performance and availability.
  - · Recoverability and archiving of data.

### **RULES AND REGULATIONS**

#### 1. THE CERTIFIED SUPPLIER TARIFF

#### A. Filing And Posting

A copy of this Tariff, which comprises the Charges, Rules and Regulations and Coordination Agreement under which the Company will provide Coordination Services to Certified Suppliers, is on file with the Commission and is posted and open to inspection at the offices of the Company during regular business hours.

#### B. Revisions

Subject to Section II (B), this Tariff may be revised, amended, supplemented or otherwise changed from time to time in accordance with law, and such changes, when effective, shall have the same force as the present Tariff.

### C. Application

The Tariff provisions apply to all Certified Suppliers providing Competitive Retail Electric Services to Customers located in the Company's service territory, including an affiliate or division of the Company that provides Competitive Retail Electric Services, and with whom the Company has executed a Coordination Agreement as required herein. An EGS which has failed to receive certification as a Certified Supplier by the Public Utilities Commission is not lawfully permitted to supply customers with Competitive Retail Electric Service. The Charges herein shall apply as well to anyone receiving service unlawfully or to any unauthorized or fraudulent receipt of Coordination Services in addition to any other remedies available

#### D. Rules and Regulations

The Rules and Regulations, filed as part of this Tariff, are a part of every Coordination Agreement entered into by the Company pursuant to this Tariff and govern all Coordination Activities. The obligations imposed on Certified Suppliers in the Rules and Regulations apply as well to anyone receiving service unlawfully or to any unauthorized or fraudulent receipt of Coordination Services in addition to any other remedies available to the Company.

### E. Statement By Agents

No Company representative has authority to modify a Tariff rule or provision, or to bind the Company by any promise or representation contrary thereto or inconsistent therewith.

#### II. SCOPE AND PURPOSE OF TARIFF

### A. Scope and Purpose of Tariff

This Tariff sets forth the basic requirements for interactions and coordination between the Company and Certified Suppliers necessary for ensuring the delivery of Competitive Retail Electric Service from Certified Suppliers to their Customers commencing on and after January 1, 2001. A Customer served by a Certified Supplier pursuant to this tariff shall remain a distribution Customer of the Company.

#### **B.** FERC Jurisdiction

The inclusion of FERC-jurisdictional matters within the scope of the Tariff is intended solely for informational purposes and is not intended to accord any jurisdictional authority over such matters to the Public Utilities Commission of Ohio. Furthermore, to the extent that anything stated herein is found by FERC to conflict with or to be inconsistent with any provision of the Federal Power Act ("FPA"), or any rule, regulation, order or determination of FERC under FPA, then such FERC rule, regulation, order or determination of FERC shall control. To the extent required under any provision of the FPA, or any rule, regulation, order or determination of FERC under the FPA, the Company shall endeavor to secure, from time to time, all necessary orders, approvals, and determinations from FERC necessary to implement this Tariff.

#### III. RELATIONSHIPS AMONG CUSTOMER CHOICE PROGRAM PARTICIPANTS

#### A. Provision of Coordination Services

The Company shall provide all Coordination Services, as provided herein, necessary for the delivery of a Certified Supplier's Competitive Retail Electric Services to serve retail load located within the Company's certified service territory.

### B. Timeliness and Due Diligence

The Company and Certified Suppliers shall exercise due diligence in meeting their obligations and deadlines under this Tariff so as to facilitate supply of Competitive Retail Electric Service to customers.

#### C. Duty of Cooperation

The Company and Certified Supplier will cooperate in order to ensure delivery of Competitive Retail Electric Service to Customers as provided for by this Tariff, the Standard Rules and Regulations, the FE OATT, the FE Market-Based Rate Tariff.

#### D. State Certification

Certified Supplier must have and maintain in good standing a certificate from the Commission as a Certified Supplier. The Certified Supplier shall notify the Company within three (3) business days of any amendment, revocation, termination or other change in its Certification.

#### E. Energy Procurement

A Certified Supplier must make all necessary arrangements for supply and delivery of capacity and energy in a quantity sufficient to serve its own Customers. In the event the Certified Supplier fails to supply sufficient capacity and energy to serve its customers, the Certified Supplier shall be responsible for payment for such capacity and energy as provided in Section XV of this Tariff (Imbalance Service) and all other applicable sections of this tariff.

### IV. COMPANY AND CERTIFIED SUPPLIER OBLIGATIONS (GENERAL TERMS)

### A. Multiple Certified Suppliers

Only one Certified Supplier shall provide Competitive Retail Electric Service to a specific Customer's Account during any given Billing Cycle, unless otherwise provided by the Company's tariff.

### B. Partial Competitive Retail Electric Service

A Customer's Account is not permitted to have partial Competitive Retail Electric Service. The Certified Supplier shall be responsible for providing the total energy consumed by the Customer's Account during any given Billing Cycle, unless otherwise provided by the Company's tariff.

### C. Consolidated Scheduling

Schedules may be combined if submitted to a single dispatch center using a single class of transmission service (e.g. network service) and the transmission service, for all loads scheduled, provides for the same method of calculating energy imbalance settlements. Such consolidated scheduling shall, for example, permit the combined scheduling of retail loads across the FirstEnergy Companies in Ohio that use a single dispatch center and for combined scheduling for retail and wholesale loads under the above stated circumstances.

Combining retail and wholesale schedules is permitted only if the same method of calculating energy imbalance settlements is used for both. It is anticipated there will be different methods when competition begins, and combining schedules will not be permitted. However, there may eventually be a single method when scheduling is done by a regional transmission (RTO), and then combining schedules would be permitted, if otherwise permitted by the RTO.

#### D. FE-SCC Services and Obligations

- A Certified Supplier is responsible for procuring, taking and paying for those services provided by the FE-SCC that are necessary for the delivery of Competitive Retail Electric Services to its Customers pursuant to the Service Agreement for Network Integration Transmission Service under the FE OATT and this Tariff.
- 2. Ancillary services will be provided by the Company to customers at the rates included in the applicable Company retail tariff. A Certified Supplier may acquire Regulation and Frequency Response, Operating Reserve Spinning, and Operating Reserves Supplemental from another source if it demonstrates to the Company that it meets all North America Electric Reliability Council ("NERC") and regional requirements, and will be subject to all associated sanctions for failure to provide Ancillary Services as specified in the FE OATT. Ancillary Services provided by a Certified Supplier must be provided for all of the Customers it supplies and must be provided as long as the Certified Supplier is supplying its Customers. The Certified Supplier may not supply such services one month and then decline to supply them the next month. Failure to supply Ancillary Services will result in a suspension of the Certified Supplier's registration until resumption of such services by the Certified Supplier occurs.
- 3. The Certified Supplier is responsible for providing all real power losses that are necessary for the delivery of Competitive Retail Services to its Customers. The amount of losses to be provided by the Certified Supplier are as specified in the FE OATT and the Service Agreement for Network Integration Transmission. If mutually agreed, the Certified Supplier may acquire real power losses from the Company at the rate specified in the FE OATT.

### E. Energy Scheduling

A Certified Supplier must make all necessary arrangements for scheduling the delivery of energy with FE-SCC.

#### F. Reliability Requirements

A Certified Supplier shall satisfy the reliability requirements of the Commission, or any other governmental agency or NERC or regional reliability council or their successor which apply to service provided under this Tariff.

### G. Supply of Data

Upon reasonable request a Certified Supplier and the Company shall supply to the other all data, materials or other information specified in this Tariff, or otherwise reasonably required by the Certified Supplier or Company in connection with the provision of Coordination Services, in a timely manner.

### H. Communication Requirements - A Certified Supplier shall implement:

- A VAN and a single EDI file transfer protocol, as determined by the Company.
  Both data transfer methods must meet the minimum criteria of, and be endorsed
  by, the Company.
- 2. Internet Access. A Certified Supplier shall have appropriate software for access to the Company's secure internet site for file viewing and downloads
- 3. Electronic Mail. A Certified Supplier shall have electronic mail ("e-mail") capable of transferring energy schedules to FE-SCC.

### I. Payment Obligation

The Company's provision of Coordination Services to a Certified Supplier is contingent upon the Certified Supplier's payment of all charges provided for in this Tariff.

#### J. Record Retention

A Certified Supplier shall comply with all applicable laws and the Commission rules and regulations for record retention.

#### K. Emergency Operation

- Transmission service shall be provided pursuant to the FE OATT. The Certified Supplier shall accept the FE-SCC determination that an emergency exists and will comply with all FE-SCC directives issued pursuant to the FE OATT
- 2. The Certified Supplier shall require its Customer to shed load to rectify any imbalance it has created in failing to meet its Schedule in the event that the FE-SCC is unable to secure energy/capacity. The Company shall use reasonable commercial efforts to supply the load of the Certified Supplier's customers, including the imbalance load if any. However, the Certified Supplier shall curtail its schedule to rectify any imbalance between its actual load and its lesser schedule in the event that the FE-SCC is unable to secure energy and or capacity to supply that difference in load.

3. Emergency shutoff. The Company has the right to curtail a Certified Supplier's schedule in order to maintain system integrity or to otherwise prevent the occurrence of a system emergency or to rectify the occurrence of a system emergency. The Company has the right to require redispatching of generation resources in accordance with the FE OATT, Section 33, Load Shedding and Curtailment to relieve an existing or potential system emergency

### V. SUPPLIER REGISTRATION AND PARTICIPATION REQUIREMENTS

#### A. Registration Process

The Company shall approve or disapprove the EGS registration within thirty (30) calendar days of receipt of complete registration information from the supplier. The thirty (30) day time period may be extended for up to thirty (30) days for good cause shown, or until such other time as is mutually agreed to by the EGS and the Company.

The approval process shall include, but is not limited to: successful completion of the credit requirements and receipt of the required collateral if any by the Company, executed EDI Trading Partner Agreement and Certified Supplier Service Agreement, payment and receipt of any supplier registration fee and completion of EDI testing for applicable transaction sets necessary to commence service.

### **B.** Registration for Coordination Services

An EGS seeking to obtain Coordination Services hereunder must deliver to the Company a completed registration, consisting of the following.

- 1. a Coordination Agreement fully executed in triplicate by a duly authorized representative of the EGS;
- a) for all customers served at less than 69 kV and those above 69 kV who request Network Integration Transmission Service, a Service Agreement For Network Integration Transmission Service under the FE OATT fully executed in triplicate by a duly authorized representative of the EGS;
  - b) for Certified Suppliers supplying service to transmission level retail customers, i.e., 69 kV and above, a Service Agreement for any applicable service related provision of the FE OATT fully executed in triplicate by a duly authorized representative of the EGS;
- 3. a Service Agreement under the FE Market-Based Rate Tariff, fully executed in triplicate by a duly authorized representative of the EGS;
- 4. the EGS's Ohio sales tax identification number:
- 5. a copy of the EGS's certification issued by the Commission to provide Competitive Retail Electric Services to the Company's retail customers;
- 6. a copy of the EGS's certification application submitted to the Commission to apply for its certificate;
- 7. a Credit History Form, available from the Company, fully completed in duplicate; and

- 8. for Customers that have elected the one-bill option, a copy of the Certified Supplier's rate schedule must be provided to the Company, which will seek to implement such rate schedule within two weeks, but in no event longer than 90 days of receipt. The Company reserves the right to limit the number of rates per Certified Supplier prior to the start date of competition.
- the EGS must demonstrate to the Company's satisfaction that its Electronic Data Interchange ("EDI") is fully functional and capable of performing the necessary data transference functions required to supply the Company with data necessary to operate its business.
- 10. a Service Agreement for Electronic Data Interchange Trading Partner fully executed in triplicate by a duly authorized representative of the EGS.

### C. Incomplete Registrations

In the event the EGS fails to provide all of the information specified in Section V (B), the Company shall provide written notice to the EGS of the registration's deficiencies within ten (10) calendar days after the Company's receipt of the registration. The Company will not process an incomplete registration until the EGS corrects the deficiencies and delivers a completed registration to the Company.

### D. Grounds for Rejecting Registration

The Company may reject a registration for Coordination Services on any of the following grounds:

- 1. the EGS has undisputed outstanding debts to the Company arising from its previous receipt of Coordination Services from the Company.
- 2. the EGS has failed to comply with payment and billing requirements specified in Rule 12 of the Tariff;
- 3. the Company has provided written notice to the EGS that a registration is incomplete and the EGS has failed to submit a completed registration within thirty (30) business days of deficiency notification.
- 4. the EGS has been rejected by the Company as not being creditworthy.
- the EGS has failed to comply with all applicable requirements of the FE-OATT and the FE Market-Based Rate Tariff for its registration to be accepted as complete.
- 6. the EGS has contracted to use the services of more than one Scheduling Coordinator for service to customers within the Company's certified service territory. Use of more than one Scheduling Coordinator is not permitted.

7. The EGS has failed to execute an EDI Trading Partner Agreement, and/or has not completed EDI testing for applicable transaction sets necessary for the commencement of service.

### E. Approval of Registration

Upon its approval of a registration for Coordination Services, the Company shall execute the Coordination Agreement tendered by the registrant and shall provide one copy to the EGS and maintain a copy for its own records. The Company shall send written notification of approval of registration to the EGS and the Commission.

#### F. Identification Numbers

Upon its approval of a registration for Coordination Services, the Company will use the assigned EGS identification number in subsequent electronic information exchange between the EGS and the Company. In addition, the Company may also assign to the EGS identification numbers that may be required by FE-SCC in connection with the submission and/or confirmation of load schedules for serving load in the Company's service territory.

#### G. Commencement of Coordination Services

Coordination Services shall commence within thirty (30) business days after the Commission issues its certification following the Company's approval of an EGS's registration for Coordination Services, provided that all of the information necessary for the Company to provide Coordination Services has been provided to the Company. Following certification by the Commission and registration with the Company, the EGS is considered a Certified Supplier, subject to compliance with this Tariff and the Commission's continuing authority.

### VI. CREDIT REQUIREMENTS

The Company will apply, on a non-discriminatory and consistent basis, reasonable financial standards to assess and examine an EGS's creditworthiness. These standards will take into consideration the scope of operations of each EGS and the level of risk to the Company. This determination will be aided by appropriate data concerning the EGS, including load data or reasonable estimates thereof, where applicable.

An EGS shall satisfy its creditworthiness requirement and receive an unsecured credit limit by demonstrating that it has, and maintains, investment grade long-term bond ratings from any two of the following four rating agencies:

AGENCY	SENIOR SECURITIES RATING (BONDS)		
Standard & Poors	BBB- or higher		
Moody's Investors' Services	Baa3 or higher		
Fitch IBCA	BBB- or higher		
Duff & Phelps Credit Rating Company	BBB- or higher		

The EGS will provide the Company with its or its parent's most recent independently-audited financial statements, (if applicable) and, its or its parent's most recent Form 10-K and Form 10-Q (if applicable).

The Company shall make reasonable alternative credit arrangements with an EGS that is unable to meet the aforementioned criteria and with those EGSs whose credit requirements exceed their allowed unsecured credit limit. The EGS may choose from any of the following credit arrangements in a format acceptable to the Company: a guarantee of payment; an irrevocable Letter of Credit; a Prepayment Account established with the Company; a Surety Bond, including the Company as a beneficiary; or other mutually agreeable security or arrangement. The alternate credit arrangements may be provided by a party other than the Certified Supplier, including one or more ultimate customers. The fact that a guarantee of payment, irrevocable Letter of Credit, Prepayment Account, or Surety Bond is provided by a party other than the Certified Supplier shall not be a factor in the determination of the reasonableness of any alternative credit arrangement, as long as such party and the related credit arrangements meet the Company's standard credit requirements. The amount of the security required must be and remain commensurate with the financial risks placed on the Company by that EGS, including recognition of that EGS's performance.

The Company will make available on request its credit requirements. An EGS may appeal the Company's determination of credit requirements to the Commission or seek Staff mediation as to any dispute.

### VII. CUSTOMER ENROLLMENT PROCESS

#### A, Pre-Enrollment Customer Information List

Upon request, the Company will electronically provide to any Certified Supplier the most recent Customer information list. The Certified Supplier will pay the Company \$150.00 per list for providing the list to the Certified Supplier.

The Company will offer the Customer information list to Certified Suppliers beginning in October 2000 with updates available quarterly throughout the market development period. Once the list has been updated, a Certified Supplier may not use a Customer information list from a prior quarter to contact Customers, but Certified Suppliers shall not be required to purchase subsequent lists.

The Company will provide Customers the option to have all the Customer's information listed in the section below removed from the Customer information list. At the same time the Company will also provide Customers the option to have all Customer's information listed below reinstated on the Customer information list. The Customer will be notified of his or her options quarterly throughout the market development period.

The following information will be provided on the Customer information list for each Customer who has not requested that all information be removed from this list:

- i) End-use Customer name
- ii) Service Address
- iii) Service City
- iv) Service State and Zip Code
- v) Mailing Address
- vi) Mailing City
- vii) Mailing State and Zip Code
- viii) Rate Schedule under which service is rendered, including class and subclass (if applicable)
- ix) Rider (if applicable)
- x) Load Profile Reference Category
- xi) Meter Type (will provide information that is readily available)
- xii) Interval Meter data indicator (will provide information that is readily available)
- xiii) Budget Bill / PIPP indicator
- xiv) Meter Read Cycle
- xv) Most recent twelve (12) months of historical consumption data (actual energy usage plus demand, if available)

The Company will provide the Customer information list by either a compact disc or on a designated website. The information will be prepared and distributed in a uniform and useable format that allows for data sorting. Customers participating in the percentage of income payment plan (PIPP) program will be coordinated exclusively through the PIPP program administered by the Ohio Department of Development.

### **B.** Certified Supplier Requests for Customer Information

Certified Suppliers may request historical Interval Meter data through a DASR after receiving the appropriate Customer authorization. The Interval Meter data will be transferred in a standardized electronic transaction. The Certified Supplier will be responsible for the costs incurred to prepare and send such data per the Schedule of Fees and Charges attached hereto.

### C. Direct Access Service Requests (DASRs)

Enrollment of Customers is done through a DASR, which may be submitted only by a Certified Supplier.

DASRs will be effective on the next Meter Read Date provided that it is received by the Company at least twelve (12) calendar days before the next Meter Read Date, unless otherwise provided in the Company's tariff.

All DASRs will be submitted to the Company no more than thirty (30) calendar days prior to the scheduled Meter Read Date when the Certified Supplier desires the switch to occur, unless otherwise agreed upon by the parties. The Company will process all valid DASRs and send the Customer confirmation within two business days. Simultaneous with the sending of the notice to the Customer, the Company will electronically advise the Certified Supplier of acceptance. Notice of rejection of the DASR to the Certified Supplier shall be sent in one business day, if possible, but in no event later than four (4) calendar days, and include the reasons for the rejection. The Company shall provide a rescission period as provided by the Commission's rules. If the Customer rescinds, the Company shall send a drop notice to the Certified Supplier. In the event of Customer rescission, the previous Certified Supplier will continue to serve the Customer under the same terms and conditions.

Enrollments will be processed on a "first in" priority basis based on the received date, and using contract date as the tie-breaker. Any subsequent enrollment DASRs received within the same Billing Cycle will be rejected and returned to the Certified Supplier who submitted the DASR.

To participate in the Customer Choice Program, a Customer must have an active electric service account with the Company. After the electric service account is active, a Certified Supplier may submit a DASR as described herein.

### D. Certified Supplier Selection

The Certified Supplier will obtain appropriate authorization from the Customer, or from the person authorized, per Commission requirements, to act on the Customer's behalf, indicating the Customer's choice of the Certified Supplier. The authorization must provide the customer's name, address, and account number. It is the Certified Supplier's responsibility to maintain records of the Customer's authorization in order to provide documented evidence of authorization to the Company and the Commission.

A Customer may have only one firm power Certified Supplier for any billing month for each customer account with the Company. For each customer account with the Company, a Customer may not split non-interruptible generation supply between two Certified Suppliers or between the Company's Standard Offer Supply and service by a Certified Supplier during a billing month. No Customer shall be provided with Competitive Retail Electric Services by more than one Certified Supplier during the same billing month for each customer account.

If a Customer contacts the Company to request initial service from a Certified Supplier or to request a change of Certified Supplier, the Company will inform the Customer that the Certified Supplier must be contacted directly with the request.

If a Customer contacts the Company to discontinue electric service at the Customer's then current location, and initiates a request for service at a new location in the Company's service territory, the Company will notify the current Certified Supplier of the Customer's discontinuance of service for the account at the Customer's old location.

If the Company elects to change the account number for a Customer receiving Competitive Retail Electric Service from a Certified Supplier, the Company will notify the Certified Supplier of the change in account number at the same Customer location.

### E. Provisions relating to a Certified Supplier's Customers

### 1. Arrangements with Certified Supplier's Customers

Certified Suppliers shall be solely responsible for having appropriate contractual or other arrangements with their Customers necessary to implement Competitive Retail Electric Service consistent with all applicable laws, Commission requirements, and this Tariff. The Company shall not be responsible for monitoring, reviewing or enforcing such contracts or arrangements.

### 2. Transfer of Cost Obligations Between Certified Suppliers and Customers

Nothing in this Tariff is intended to prevent a Certified Supplier and a Customer from agreeing to reallocate between them any Charges that this Tariff imposes on the Certified Supplier, provided that any such agreement shall not change in any way the Certified Supplier's obligation to pay such Charges to the Company, and that any such agreement shall not confer upon the Company any right to seek recourse directly from the Certified Supplier's Customer for any charges owed to the Company by the Certified Supplier.

### F. Customer Return to Standard Offer Supply

A Customer's return to Standard Service Offer may be a result of Customer choice, supplier default, termination of a supplier contract, opt out or termination of a governmental aggregation program, or supplier withdrawal. A Customer may contact the Company to return to the Company's Standard Offer Supply. The return to the Standard Offer Supply shall be conducted under the same terms and conditions applicable to an enrollment with a Certified Supplier. Thus, the Company will provide a rescission period consistent with the Commission rules. Provided the Customer has observed the applicable notification requirements and the Company has effectuated the request to return to the Standard Offer Supply twelve (12) calendar days prior to the next regularly scheduled Meter Read Date, the Customer will be returned to the Standard Offer Supply on the next regularly scheduled Meter Read Date.

#### Large Commercial and Industrial Customers Return to Standard Offer Rate

Return to Standard Offer Supply will be pursuant to the Company's Standard Rules and Regulations Section XIV Return to Standard Offer Supply.

### Residential and Small Commercial Customers Return to Standard Offer Rate

Residential and Small Commercial Customers return to Standard Offer Supply will be pursuant to the Company's Standard Rules and Regulations Section XIV Return to Standard Offer Supply.

### VIII. CUSTOMER INQUIRIES AND REQUESTS FOR INFORMATION

### A. Customer Requests for Program Information and/or Usage Data

Upon request, Customers will be sent an information package containing a summary of the program and a current list of Certified Suppliers, which will be sent to the Customer's service or mailing address.

The list of Certified Suppliers will be provided to any Customer upon request, all new Customers, any Customer who is dropped for nonpayment by a Certified Supplier, an Customer who returns due to default by a Certified Supplier, and as otherwise required by Commission rules.

The list of Certified Suppliers will be posted on a designated website. The list of Certified Suppliers will contain suppliers currently registered to enroll Customers in the Company's service territory and, until March 1, 2001, EGSs that have a registration pending with the Company. The list of Certified Suppliers will also designate, if available, which customer classes Certified Suppliers will be serving.

#### IX. METERING SERVICES AND OBLIGATIONS

#### A. Meter Requirements

Interval Meters will be required for Customers who select a Certified Supplier and have a maximum annual peak demand greater than or equal to 400kW in 2001-2002, 300kW in 2003, and 200kW thereafter for the most recent twelve (12) month period and for all Customers whose expected load pattern does not match one of the Company's standard load profiles.

### B. Interval Meter Charges and Installation Process

The Customer or Certified Supplier may request an Interval Meter for use at any account below the interval meter threshold. The Customer shall be responsible for the incremental costs of upgrading the present meter plus all incremental costs associated with the installation of required or requested interval metering.

The Customer or the Customer's Certified Supplier may select a meter from the Company's approved equipment list. The Customer or its Certified Supplier may communicate with the meter for the purpose of obtaining usage data, subject to the Company's communication protocol. Any changes in the Customer's meter necessary to accommodate a Certified Supplier's systems, price schedules, telemetry or other requirements must be compatible with and meet the Company's specifications for metering and any applicable regulations. Either the Customer or the Certified Supplier shall provide, at its sole cost and expense, the installation, operation and maintenance of the required compatible communication/telephone link(s) in order to transmit metered information from meters equipped for telemetry of metered data.

A Customer that is required to have interval metering must approve a work order for Interval meter installation before it can be served by a Certified Supplier. For Customers who are required to have an Interval Meter for the requested service, service may begin, assuming an approved work order, using a Company load profile for settlement; consumption meter reads would continue to be used for billing. This would be the approach during the period between when the Customer has requested an Interval Meter and the time that the Company is able to install such a meter. Customer shall provide adequate space for such Interval metering; should provide access for meter reading, meter testing, etc.

#### C. Billing Meters

Any meter used for billing, capacity and energy obligations and reconciliation determinations shall be installed, owned and maintained by the Company. All meters used for billing shall be maintained and tested in accordance with applicable Commission regulations.

#### D. Meter Testing

The Company will test designated Company-owned meters upon the written request of the Certified Supplier. If the accuracy of a Company-owned meter is found to be outside Commission requirements, the costs of such test shall be borne by the Company. If a Company-owned meter is tested and found to be within Commission accuracy requirements, the costs of such test shall be borne by the Certified Supplier. Any Company-owned meter found to be outside Commission accuracy requirements or otherwise defective shall be adjusted, repaired or replaced at the sole cost or expense of the Company, unless such deviation is determined to be the fault of the Customer or the Certified Supplier. Imbalance reconciliations under Section XV shall not be adjusted for any meter inaccuracies. If the Customer requests these meter tests then the rate charged is determined by the regulations.

### E. Meter Reading

The Company shall read Customer meters on a monthly basis or as otherwise provided in its Standard Rules and Regulations or in Commission regulations. It is understood that it may not be possible in some circumstances to read a Customer's meter in a particular month. In such case, the Company shall estimate the meter reading in accordance with its standard procedures and Standard Rules and Regulations, and such estimate shall constitute the meter reading for the month.

### F. Billing Cycles

Meters will be read and billed on a monthly basis on a predetermined meter reading schedule. The Company uses 21 billing cycles per revenue month. Each business day<sup>1</sup> one of the cycles will be read until all 21 cycles have been read and the month is considered complete for reporting and revenue purposes. Meter reading intervals will be performed on the Company's existing schedules and will cover approximately 30 days, but may vary between 27 to 35 days. The Company may change its meter reading schedules at its discretion. If a Certified Supplier requires or requests more consumption data than is normally provided by the monthly meter reading, the additional information will be obtained provided that appropriate metering is installed by the Company and that any incremental costs are paid by the Certified Supplier.

<sup>1 &</sup>quot;Business days" for purposes of billing cycles shall include all days in a calendar year except: Saturdays and Sundays and Company observed holidays as specified in its Standard Rules and Regulations.

### G. Meter Data Provided by the Company to a Certified Supplier

Regardless of whether the Company or a Certified Supplier performs Customer billing for a Certified Supplier's energy charges, the Company will make available to a Certified Supplier monthly files containing meter readings, total kWh usage, registered maximum demand (where applicable), and reading type information (i.e., actual or estimated), and any other relevant information mutually agreed upon by the Company and Certified Supplier, for each of the Certified Supplier's Customers, as it becomes available by billing route.

Summary Interval Meter Data. Interval meters are read on a monthly schedule, and raw hourly data is processed through the Company's metering subsystem, which in turn provides summary information to the Company's Customer billing system. This summary information consists of total kWh usage over the billing cycle, and maximum on-peak and off-peak demands over the billing cycle. This summary information will be provided to a Certified Supplier on a monthly basis for that Certified Supplier's Customers equipped with interval metering equipment. Should an interval metered Customer, or that Customer's Certified Supplier, request hardcopy or electronic file formats of non-summary information (detailed hourly or sub-hourly metering information), the Company will provide such information, to the extent that it is available, by account, with the Certified Supplier being responsible for the Company's cost of providing such information per the Schedule of Fees and Charges.

#### H. Interval Meter Interrogation

If a Certified Supplier wants to interrogate a Interval Meter directly, via a read-only software product, this request must be in writing to the Company and a one time fee of \$65.00 will be charged in order to password protect the billing parameters of the Interval Meter.

#### X. BILLING SERVICES AND OBLIGATIONS

### A. Customer Billing by the Company

All Certified Supplier charges to Customers, if billed by the Company, shall be billed in accordance with the Standard Rules and Regulations and individual service tariffs and the following provisions:

### B. Company Billing for Certified Supplier

Nothing in this Rule shall require the Company to manually bill more Customers within a rate class than it bills manually for its distribution service Customers. Within this context, if the Company's billing system has the capability to bill the price plans offered by the Certified Supplier, the Certified Supplier may request the Company to do all or some of the billing for the Certified Supplier's Customers based on the Customers' preferences. Pricing must be compatible with existing metering.

In those situations where the Company's billing system is unable to calculate the Certified Supplier charges under the pricing format being used by the Certified Supplier, the Company will provide the Certified Supplier with sufficient meter data on a timely basis so that the Certified Supplier can bill the Customer directly under the two-bill method. The Company billing for Certified Suppliers will be done through a rate ready method only. Under the rate ready method, the Company bills the Customer under a rate schedule provided by the Certified Supplier.

#### C. Billing Files

Where the Certified Supplier has requested the Company to act as the Certified Supplier's billing agent, the Company shall electronically transmit files of billing detail daily to the Certified Supplier. Such files shall include the Customer account number, rate codes, usage information, demand and energy charges, sales tax, and other Certified Supplier charges.

## XI. CUSTOMER PAYMENT PROCESSING AND COLLECTIONS FOR CONSOLIDATED BILLING

### A. Company Reimbursement to Certified Supplier for Customer Payments

Where the Company acts as the billing agent for the Certified Supplier, the Company shall reimburse the Certified Supplier for all energy charges, late fees, sales taxes, and other charges collected on behalf of the Certified Supplier at least every two weeks. The Certified Supplier assumes all risks of non-payment by a Customer and the Company is obligated to remit to the Certified Supplier only the difference between (a) amounts received from Customers taking service from the Certified Supplier and (b) any amounts owed to the Company by or with respect to such Customer, consistent with the application of payment procedures set forth in Section XI (B) below.

#### **B.** Application of Payment

The Company will conduct all remittance processing of current customer charges. In the event that a Customer remits a partial payment of a bill, the remittance will be applied against the various amounts that may be due and owing to the Company and the Certified Supplier, in the order set forth in O.A.C 4901:1-10-22(I). Any amount remitted by a Customer in excess of the total due and owing the Company will be held in the Customer's account with the Company for distribution in the following billing cycle(s) or, at the Customer's request, will be refunded to the Customer. In the event that any Customer checks are returned dishonored by a bank, the corresponding debits will be applied in inverse order to the order set forth above for the application of remittances. The Company will correct any misapplied payments or transactions. The Company will also provide the Certified Supplier an electronic file consisting of Customer payments and any returned checks and/or Customer adjustments. The monthly billing statement and invoice rendered by the Company to the Certified Supplier, as described in Section XII (B) below, will include charges to be paid by the Certified Supplier for costs associated with this electronic funds transfer, as set forth in the Schedule of Fees and Charges.

#### C. Certified Supplier Billing Data

The Certified Supplier shall provide all data in its possession necessary for the timely generation of bills. A failure of the Certified Supplier to provide necessary data to the Company in a timely fashion may delay generation of a bill for the month to which the data pertains. In such instances, the Certified Supplier is responsible for all fines and violations, if any, arising as a consequence of the Company's inability to render a timely bill.

### D. No Certified Supplier Termination of Service

The Certified Supplier will not be permitted to physically terminate electric service to a Customer for nonpayment.

### XII. CERTIFIED SUPPLIER BILLING TERMS AND CONDITIONS

# A. Netting of Customer Payment and Certified Supplier Charges Billed by the Company

If the Certified Supplier defaults and the Company is performing Consolidated Billing of Customers for the Certified Supplier, the Company reserves the right to retain the payments collected from the Customers and apply the payments to the Company's charges.

### B. Certified Supplier Payment of Obligations to the Company

A Certified Supplier shall pay all Coordination Services Charges or any other Charge it incurs hereunder in accordance with the following provisions:

- 1. Billing Procedure. Each month, the Company shall submit an invoice to the Certified Supplier for all Coordination Service Charges provided under this Tariff. The invoice may be transmitted to the Certified Supplier by any reasonable method requested by the Certified Supplier. A Certified Supplier shall make payment for Charges incurred on or before the due date shown on the bill. The due date shall be determined by the Company and shall not be less than three (3) banking days from the date of transmittal of the bill.
- 2. Manner of Payment. The Certified Supplier shall make payments of funds payable to the Company by wire transfer to a bank designated in Section XII.(B.3.). The Company may require that a Certified Supplier that is not Creditworthy tender payment by means of a certified, cashier's, teller's, or bank check, or by wire transfer, or other immediately available funds. If disputes arise regarding a Certified Supplier bill, the Certified Supplier must pay the undisputed portion of disputed bills under investigation.
- 3. Wire Transfer. Payment to the Company by the Certified Supplier must be made by electronic wire transfer or such other means as will cause payment to be available for the use of the Company on the due date. All payments shall be wire transferred to the bank designated by the Company.
- 4. Late Fee for Unpaid Balances. If payment is made to the Company after the due date shown on the bill, a late fee will be added to the unpaid balance until the entire bill is paid. This late fee will be 1 1/2% per month on the unpaid balance.

- 5. Certified Supplier's Failure To Pay. In the event the Certified Supplier fails, for any reason other than a billing dispute as described below, to make payment to the Company on or before the due date as described above, and such failure of payment is not corrected within five (5) business days after the Company notifies the Certified Supplier to cure such failure, a breach by the Certified Supplier shall be deemed to exist. In the event of a billing dispute between the Company and the Certified Supplier, the Company will continue to provide service pursuant to the Coordination Agreement and the Tariff as long as the Certified Supplier continues to make all payments not in dispute.
  - (a) Certified Supplier Offset. In the event a Certified Supplier is deemed to be delinquent under XII.(B.5.)., the Company, may at its sole discretion, reduce the reimbursement to the Certified Supplier for amounts collected by the Company by the amount owed to the Company.

### C. Billing for Supplier Obligations to Other Parties

The Company will assume no responsibility for billing between a Certified Supplier and any party other than the Company.

### D. Guarantee of Payments

Before the Company will render service or continue to render service, the Company will require an applicant for Coordination Service or a Certified Supplier currently receiving such service that has Bad Credit to provide a cash deposit, letter of credit, surety bond, guarantee, or other financial instrument satisfactory to the Company. The Company will use the financial instrument as security for the payment of final bills, protection against Certified Supplier default on breaches, and compliance with the Company's Rules and Regulations. In addition, the Company may require a Certified Supplier to post a deposit at any time if the Company determines that the Certified Supplier is no longer Creditworthy.

#### E. Amount of Deposits

The deposit shall be equal to the value of Coordination Services Charges the Company projects the Certified Supplier will incur during the next three billing periods based on that Certified Supplier's forecasted load obligation.

#### F. Return of Deposits

Upon discontinuance or termination of service, deposits will be returned with accrued interest to the Certified Supplier upon payment of all service charges and guarantees or with deduction of unpaid accounts.

### G. Interest on Deposits

The Company will allow simple interest on cash deposits calculated at the lower of the Interest Index or six (6) percent. Deposits shall cease to bear interest upon discontinuance of service (or, if earlier, when the Company closes the account).

H. The Company may increase the required amount of the financial instrument to an amount equivalent to the Certified Supplier's sales for the three peak months of the year, to protect against a breach or default by the Certified Supplier in the event the Certified Supplier fails to deliver energy to a Customer.

#### I. Credit Information

In addition to information required otherwise hereunder, a Certified Supplier shall be required to provide to the Company such credit information as the Company reasonably requires.

#### XIII. LOAD PROFILING AND FORECASTING

#### A. Customer Load and Weather Forecasting

The Company shall make available a day-ahead forecast of total control area load to Certified Supplier. The Certified Supplier is responsible for developing an aggregated load forecast for its Customer's load. The aggregated load forecast shall include transmission and distribution losses pursuant to Section XIII (C). The aggregated load forecast is subject to the Monthly Energy Imbalance Service and Rate provisions in XV as well as all other relevant sections of this Tariff. Day-ahead weather forecasting will be provided through an Internet web site link to an applicable source. The Company has no liability for the inaccuracy of such load and weather forecasts or any party's reliance thereon.

### B. Forecasting Methodology

The load forecast developed by the Certified Supplier shall conform to Sections XIII (B.1) and XIII (B.2) as well as all other relevant sections of this Tariff and the FE OATT.

### 1. Monthly Metered Customer Forecasts

The Company shall provide to the Certified Supplier hourly load profiles including transmission and distribution losses for the various rate classes of the Company's retail customers that do not have interval metering. The Company at its discretion may update, add, or modify the load profiles for any or all customer rate classes during the term of the Tariff on a prospective basis.

### 2. Hourly Metered Customer Forecasts

The Certified Supplier shall forecast its Customers' load for hourly metered Customers, adjusted for the inclusion of losses.

#### C. Real Power Losses

Losses will be calculated by multiplying the Retail Customer(s) load times the applicable Real Power Loss Factor specified below:

Service Voltage Level	Cumulative Loss Factor	
138 kV	2.0%	
69 kV	3.4%	
23 kV to < 69 kV	3.5%	
2.4 kV to < 23 kV	6.4%	
< 2.4 kV	10.1%	

#### XIV. LOAD SCHEDULING

### A. Whole Megawatts (MWs)

For any hour when the entity acting as a Scheduling Coordinator supplies electric energy to its Customer it must submit a schedule. Scheduling shall be done in whole MW amounts. Scheduling of ones (1) and zeros (0) will be permitted for loads of less than one (1) MW. All Scheduling Coordinators must follow the required scheduling mechanisms in accordance with the FE OATT.

#### **B.** Energy Schedules

The Certified Supplier, or its designated Scheduling Coordinator, shall be responsible for scheduling energy and purchasing all transmission services (including Ancillary Services) necessary to get energy to the Customer's point of delivery. Transmission services, losses and Ancillary Services from the point of receipt to the Customer's point of delivery shall be provided pursuant to the Service Agreement for Network Integration Transmission Service under the FE OATT.

### C. Submitting Energy Schedules

The format of the energy schedule shall be that provided by the Company to the Certified Supplier or its designated Scheduling Coordinator. Schedules shall be emailed to FE-SCC (aggregated by source of supply) no later than 10:00 a.m. of the day prior to commencement of such service. Schedules submitted after 10:00 a.m. will be accommodated if practical. In the event e-mail is unavailable, suppliers will be informed of an alternative method of communication. Separate Certified Supplier specific hourly Schedules must be provided by the Certified Supplier or its designated Scheduling Coordinator for each point of receipt to which energy is to be delivered to the FirstEnergy System. Hour-to-hour energy schedules that are to be delivered must be stated in increments of whole MW values per hour. The Company reserves the right to require a Certified Supplier or its designated Scheduling Coordinator to schedule hourly loads based upon the appropriate load profiles for the forecasted conditions.

### D. Energy Schedule Changes

Schedule changes will be permitted up to twenty (20) minutes before the start of the next clock hour provided that the delivering party and receiving party both agree to the schedule modification.

### E. Participation through a Scheduling Coordinator

If a Certified Supplier chooses not to interact directly with the Company for scheduling purposes, a Certified Supplier may become a Coordinated Certified Supplier by entering into a business arrangement with another Certified Supplier that will act as a Scheduling Coordinator. A Coordinated Certified Supplier may enter into this business arrangement with a Scheduling Coordinator for an individual service, such as load forecasting, or for a variety of services including assessing import capability, load forecasting, scheduling, and reconciliation rights and responsibilities. To the extent it is responsible for the following activities, the Scheduling Coordinator's assessment of import capability, load forecasting, scheduling, and reconciliation rights and responsibilities shall include its own Customers and the Customers of its Coordinated Certified Suppliers. All actions of the Scheduling Coordinator that relate to one of its Coordinated Certified Suppliers are binding on, and attributable to, said Coordinated Certified Supplier.

### F. Designation a Scheduling Coordinator

To designate a Scheduling Coordinator, a Certified Supplier must provide the Company with a completed Scheduling Coordinator Designation Form, which is a part of this Tariff, fully executed by both the Certified Supplier and the Scheduling Coordinator. The Scheduling Coordinator Designation Form is not intended to supplement or replace any agency contract between a Certified Supplier and a Scheduling Coordinator.

### G. Change in or Termination of Scheduling Coordinator

To change Scheduling Coordinators, or cease using a Scheduling Coordinator, a Certified Supplier shall notify the Company in writing and said notice shall specify the effective month of the change or termination. The effective day of the change or termination shall be the first day of the calendar month after the date of the notification letter unless notification is received by the Company less than ten business days before the first day of that month, in which case the effective day of the change shall be the first day of the subsequent month. In the event a Certified Supplier ceases using a Scheduling Coordinator, a Certified Supplier shall immediately resume the direct performance of all Certified Supplier obligations under this Tariff.

### H. Scheduling and Reconciliation through a Scheduling Coordinator

Coordinated Certified Suppliers cannot, on an individual basis, submit Schedules or propose scheduling changes to the Company. Rather, the Scheduling Coordinator is responsible for submitting all Schedules and changes thereto on behalf of itself as well as its Coordinated Certified Suppliers. The Scheduling Coordinator shall submit separate Schedules on behalf of itself as well as its Coordinated Suppliers. The Scheduling Coordinator shall be the sole point of contact with the FE-SCC in regard to all scheduling activities, and to the FirstEnergy Competitive Retail Electric Service Certified Supplier Contracts Administrator for all reconciliation activities.

### I. Primary Obligations of a Coordinated Supplier

Notwithstanding their designations of Scheduling Coordinators, each and every Certified Supplier remains primarily responsible for fully satisfying the requirements of this Supplier Tariff.

### J. Multiple Scheduling Coordinators

A Certified Supplier is prohibited from contracting with multiple Scheduling Coordinators for service under this Supplier Tariff.

#### XV. TRANSMISSION AND RETAIL ENERGY IMBALANCE SERVICE

### A. Monthly Settlement

Energy Imbalances will be calculated and settled within sixty (60) calendar days after the end of a calendar month, unless otherwise stated in accordance with the Company's OATT.

#### **B.** General Description

The Energy Imbalance Service accounts for mismatches between the energy delivered by a Certified Supplier's Schedule for serving its Customers and the energy that was actually used by those Customers. The energy imbalance calculation shall occur after the monthly reading of Customers' meters. The Certified Supplier agrees that Energy Imbalance Service will be provided under the rates, terms, and conditions of the FE OATT. The Certified Supplier shall enter into a Service Agreement for Network Integration Transmission Service prior to providing electric service to any Company retail customers. The Company shall be the default supplier in all instances when the Certified Supplier does not meet its Customer load and the Certified Supplier shall pay the Company for such supply.

# C. Billing

Billing for energy imbalances shall be rendered by the Company on a monthly basis. Amounts owed by a Certified Supplier to the Company, or vice versa, shall be netted against one another and an invoice or payment, as the case may be, shall be sent by the Company in the appropriate amount. Failure by the Certified Supplier to render payment to the Company by electronic funds transfer within 14 banking days from the date of the invoice shall subject the Certified Supplier to a late penalty fee of 1-1/2% per month until paid in full. The Company shall have the right, but shall not be required, to net amounts owed by the Certified Supplier for energy imbalance against amounts owed to the Certified Supplier under the combined billing option in Section XII. If the Company does not receive written notification from the Certified Supplier of an objection to a transaction statement within fourteen (14) calendar days from the rendering thereof, said transaction statement shall be deemed conclusive and binding on the Certified Supplier.

#### D. Metered Data Collection

Meter data collected by the Company shall be used to calculate the quantity of energy actually used by a Certified Supplier's Customers for a particular energy imbalance period.

#### 1. Monthly Metered Customers

Data from monthly metered Customers is collected corresponding to Customers' billing cycles. To reconcile energy mismatches on an hourly basis, the Company shall convert such meter data for Customers to equivalent hourly usage. Load profiles may be used at generation level for the inclusion of losses to derive an hour-by-hour usage.

### 2. Hourly Metered Customers

Data from hourly metered Customers will be collected by the Company on a monthly basis. To reconcile energy mismatches on an hourly basis, the Company will use the actual time interval data. The actual hourly metered energy consumption will be used at generation level for the inclusion of losses.

### E. Monthly Energy Imbalance Service

On a calendar month basis, monthly metered Customers' actual usage and hourly metered Customers' actual usage shall be aggregated by the Company to arrive at the total hourly aggregated load for each Certified Supplier. The Monthly Energy Imbalance will be calculated for each individual Certified Supplier.

#### 1. Energy Imbalance and Unaccounted For Energy

The total hourly aggregated load shall be used at generation level for the inclusion of losses. The hourly energy imbalance quantity shall be calculated by subtracting the Certified Supplier's hourly energy schedule submitted to the FE-SCC, including the effect of any confirmed changes to the energy schedule entered before FE-SCC deadlines from the Certified Supplier's total hourly aggregated load.

Energy Imbalance and Unaccounted For Energy will be calculated in accordance with the FE OATT.

#### F. Rates for Energy Imbalances

The rates for energy imbalances shall be those specified in the FE OATT and the Service Agreement for Network Integration Transmission Service or successor agreement between the Company and the Certified Supplier.

### XVI. SCHEDULING COORDINATORS

# A. Designation or Change of a Scheduling Coordinator

A Certified Supplier may only designate one Scheduling Coordinator at a time. Nothing in this Tariff shall prohibit the Scheduling Coordinator from transacting with multiple generation sources.

#### XVII. CONFIDENTIALITY OF INFORMATION

# A. Generally

All confidential or proprietary information made available by one party to the other in connection with the registration by a supplier with the Company and/or the subsequent provision and receipt of Coordination Services under this Tariff, including but not limited to load curve data, and information regarding the business processes of a party and the computer and communication systems owned or leased by a party, shall be used only for purposes of registration with the Company, receiving Coordination Services and/or providing Competitive Retail Electric Service to Customers in the Company's service territory. Other than disclosures to representatives of the Company or Certified Supplier for the purposes of enabling that party to fulfill its obligations under this Tariff or for a Certified Supplier to provide Competitive Retail Electric Service to Customers in the Company's service territory, a party may not disclose confidential or proprietary information without the prior authorization and/or consent of the other party.

#### **B.** Customer Information

The Certified Supplier shall keep all Customer-specific information supplied by the Company confidential unless the Certified Supplier has the Customer's written authorization to do otherwise.

# XVIII. VOLUNTARY WITHDRAWAL BY A CERTIFIED SUPPLIER FROM THE CUSTOMER CHOICE PROGRAM

#### A. Notice of Withdrawal to the Company

Notice of Withdrawal to the Company. A Certified Supplier shall provide electronic notice to the Company in a form specified by the Company of withdrawal by the Certified Supplier from Competitive Retail Electric Service on a per customer class basis in a manner consistent with any applicable Commission requirements.

#### **B.** Notice to Customers

Notice to Customers. A Certified Supplier shall provide notice to its Customers of withdrawal by the Certified Supplier from retail service in accordance with the Commission rules, regulations, or orders.

### C. Costs for Noncompliance

A Certified Supplier that withdraws from Competitive Retail Electric Service and fails to provide at least ninety (90) days electronic notice of said withdrawal shall reimburse the Company for any of the following costs associated with the withdrawal:

- 1. mailings by the Company to the Certified Supplier's Customers to inform them of the withdrawal and their options;
- 2. non-standard/manual bill calculation and production performed by the Company,
- 3. Certified Supplier data transfer responsibilities that must be performed by the Company;
- 4. charges, costs, or penalties imposed on the Company by other parties resulting from Certified Supplier non-performance; and
- 5. Any and all other out-of-pocket expenses incurred by the Company as a result of the withdrawal.

# D. Certified Supplier's Discontinuance of Service to Particular Customers

#### 1. Notice of Discontinuance to the Company

A Certified Supplier shall provide electronic notice to the Company in a form specified by the Company of all intended discontinuance of service to Customers in a manner consistent with applicable Commission requirements.

### 2. Notice to Customers

A Certified Supplier shall provide advance notice to any Customer it intends to stop serving of such intended discontinuance in a manner consistent with any applicable Commission requirements.

#### 3. Effective Date of Discontinuance

Any discontinuance will be effective only on a Meter Read Date and in accordance with the Certified Supplier switching rules in this Tariff and the Standard Rules and Regulations.

#### XIX. LIABILITY

#### A. General Limitation on Liability

The Company shall have no duty or liability with respect to Competitive Retail Electric Service before it is delivered by a Supplier toward an interconnection point with the Control Area. After its receipt of Competitive Retail Electric Service at the point of delivery, the Company shall have the same duty and liability for transmission and distribution service to customers receiving Competitive Retail Electric Service as to those customers receiving electric energy and capacity from the Company.

# B. Limitation on Liability for Service Interruptions and Variations

The Company does not guarantee continuous, regular and uninterrupted supply of service. The Company may, without liability, interrupt or limit the supply of service for the purpose of making repairs, changes, or improvements in any part of its system for the general good of the service or the safety of the public or for the purpose of preventing or limiting any actual or threatened instability or disturbance of the system. The Company is also not liable for any damages due to accident, strike, storm, riot, fire, flood, legal process, state or municipal interference, or any other cause beyond the Company's control.

# C. Additional Limitations On Liability In Connection With Direct Access.

Except as provided in this Tariff, the Company shall have no duty or liability to a Certified Supplier providing Competitive Retail Electric Services arising out of or related to a contract or other relationship between a Certified Supplier and a Customer of the Certified Supplier. The Company shall implement Customer selection of a Certified Supplier consistent with applicable rules of the Commission and shall have no liability to a Certified Supplier providing Competitive Retail Electric Services arising out of or related to switching Certified Suppliers, unless and to the extent that the Company is negligent in switching or failing to switch a Customer.

#### D. PUCO Approval of Above Tariff Language

The PUCO approval of the above tariff language in respect to the limitation of liability arising from the Company's negligence does not constitute a determination that such limitation language should be upheld in a court of law. Approval by the Commission merely recognizes that since it is a court's responsibility to adjudicate negligence and consequent damage claims, it should also be the court's responsibility to determine the validity of the exculpatory clause.

# XX. DEFAULT, SUSPENSION, AND TERMINATION OF A CERTIFIED SUPPLIER

#### A. Events of Breach

An Event of Breach described in this Section XX (A), shall include, but is not limited to, the following:

- 1. failure to perform any material obligation under this Tariff;
- 2. a Certified Supplier's failure to maintain its certification as a Certified Supplier from the Commission;
- a Certified Supplier's failure to make payment of any undisputed Coordination Services Charges in the time prescribed and nonpayment is not cured within five (5) business days;
- 4. the involuntary bankruptcy/insolvency of the Certified Supplier, including but not limited to, the appointment of a receiver, liquidator or trustee of the Certified Supplier, or a decree by such a court adjudging the Certified Supplier bankrupt or insolvent or sequestering any substantial part of its property or a petition to declare bankruptcy as to reorganize the Certified Supplier; or
- 5. a Certified Supplier's filing of a voluntary petition in bankruptcy under any provision of any federal or state bankruptcy law, or its consent to the filing of any bankruptcy or reorganization petition against it under any similar law; or, without limiting the generality of the foregoing, a Certified Supplier admits in writing its inability to pay its debts generally as they become due or consents to the appointment of a receiver, trustee or liquidator of it or of all or any part of its property.

#### B. Rights Upon Breach

Upon the occurrence of any such Event of Breach, the Company may, at any time, declare any amount owing to be immediately due and payable. Such amount will thereupon be immediately due and payable, without presentment, demand, protest, notice of protest or other notice of any kind, all of which are hereby expressly waived by the Certified Supplier. In case any one or more of the Events of Breach shall happen and be continuing, the Company may proceed to protect and enforce its rights by suit in equity, action at law or by other appropriate proceeding, whether for the specific performance of any covenant or agreement contained in this Tariff or in aid of the exercise of any power granted in this Tariff or may proceed to enforce any other legal right which the Company may have, all of which it hereby expressly reserves.

# C. Rights, Remedies, or Powers

All rights, remedies, or powers hereby conferred upon the Company will, to the extent not prohibited by law, be deemed cumulative and not exclusive of any other thereof, or any other rights, remedies or powers available to the Company. No delay or omission of the Company to exercise any right, remedy, or power will impair any such right, remedy or power or will be construed to be a waiver of an Event of Breach or an acquiescence therein. Any right, remedy or power conferred upon the Company hereunder may be exercised from time to time, independently or concurrently, and as often as it shall deem expedient. No waiver of any Event of Breach by the Company will extend to or will effect any subsequent Event of Breach. No single or partial exercise of any right, remedy or power by the Company will preclude further exercise thereof by the Company. Acceptance by the Company of partial payments will not constitute a waiver by the Company of any rights or remedies the Company may otherwise have.

#### D. Termination of Coordination Agreement

A Coordination Agreement will or may be terminated as follows:

1. Withdrawal of the Certified Supplier from Retail Service. In the event the Certified Supplier ceases to participate in or otherwise withdraws the provision of Competitive Retail Electric Services to Customers in the Company's Service Territory, the Coordination Agreement between the Certified Supplier and the Company shall terminate thirty (30) days following the date on which the Certified Supplier has no more active Customers.

2. The Company's Termination Rights Upon an Event of Violation by Certified Supplier. Notwithstanding any other provision of this Tariff or the Coordination Agreement, in the event of a default, the Company shall serve written notice of such default in reasonable detail and with a proposed remedy to the Certified Supplier and the Commission. On, or after, the date the default notice has been served, the Company may file with the Commission a written request for authorization to terminate or suspend the Coordination Agreement. Except for default due to non-delivery, if the Commission does not act within ten business days upon receipt of the request, the Company's request to terminate or suspend shall be deemed authorized on the 11th (eleventh) business day. If the default is due to nondelivery, and if the Commission does not act within five business days upon receipt of the request, the Company's request to terminate or suspend shall be deemed authorized on the 6<sup>th</sup> (sixth) business day. Terminations or suspensions shall require authorization from the Commission. The Company shall send notices pursuant to this section by e-mail, fax, overnight mail, or hand delivery to the Commission and staff at the Commission's offices. The Company shall notify all Commissioners, the Chief of Staff, the Director of the Consumer Services Department, the Director of the Utilities Department, the Director of the Legal Department, and the Chief of the Attorney General's Public Utilities section. The Company shall send the notice to the address and fax number provided by the Certified Supplier in its Coordination Agreement.

### E. Effect of Termination of Coordination Agreement

Termination of Coordination Agreements will have the same effect on a Certified Supplier's Customers as the Certified Supplier's discontinuance of supply to such Customers. If a Customer of a terminated Certified Supplier has not switched to another Certified Supplier prior to termination, said Customer will receive Standard Offer Supply from the Company pending its selection of another Certified Supplier.

#### F. Survival of Obligations

Termination of a Coordination Agreement for any reason shall not relieve the Company or a Certified Supplier of any obligation accrued or accruing prior to such termination.

#### XXI. ALTERNATIVE DISPUTE RESOLUTION

Alternative Dispute Resolution shall be offered to both Certified Suppliers and the Company as a means to address disputes and differences between Certified Suppliers and the Company. Alternative Dispute Resolution shall be conducted in accordance with the Commission rules which provide for the service.

#### XXII. MISCELLANEOUS

#### A. Notices

Unless otherwise stated herein, any notice contemplated by this Tariff shall be in writing and shall be given to the other party at the addresses stated in the notice section of the Coordination Agreement. If given by electronic transmission (including fax, telex, telecopy or Internet email), notice shall be deemed given on the date sent and shall be confirmed by a written copy sent by first class mail. If sent in writing by first class mail, notice shall be deemed given on the fifth business day following deposit in the United States mail (as noted by the postmark), properly addressed, with postage prepaid. If sent by same-day or overnight delivery service, notice shall be deemed given on the day of delivery. The Company and a Certified Supplier may change their representative for receiving notices contemplated by this Tariff by delivering written notice of their new representatives to the other.

#### B. No Prejudice of Rights

The failure by either the Company or the Certified Supplier to enforce any of the terms of this Tariff or Coordination Agreement shall not be deemed a waiver of the right of either to do so.

# C. Assignment

- 1. A Coordination Agreement hereunder may not be assigned by either the Company or the Certified Supplier without (a) any necessary regulatory approval and (b) the prior written consent of the other party, which consent shall not be unreasonably withheld.
- 2. Any assignment occurring in accordance with Section XXII (C.1) hereunder shall be binding upon, and oblige and inure to the benefit of, the successors and assigns of the parties to the Coordination Agreement.

### D. Governing Law

To the extent not subject to the exclusive jurisdiction of FERC, the formation, validity, interpretation, execution, amendment and termination of this Tariff or any Coordination Agreement shall be governed by the laws of Ohio.

The Tariff or any Coordination Agreement, and the performance of the parties' obligations thereunder, is subject to and contingent upon (i) present and future local, state and federal laws, and (ii) present and future regulations or orders of any local, state or federal regulating authority having jurisdiction over the matter set forth herein.

#### TECHNICAL SUPPORT AND ASSISTANCE CHARGE

#### AVAILABILITY/APPLICABILITY

Technical Support and Assistance is defined as support and assistance that may be provided by the Company to a Certified Supplier in connection with questions raised and research requests by the Certified Supplier in support of its energy supply business. The Company is under no obligation to provide technical support and assistance, with the exception of the services described in the "Conditions" section below. Such support and assistance for which the charge applies is categorized in three general areas:

- 1. Explanation of the Company's communications related to information posted to the VAN site;
- 2. Manual verification and confirmation of Customer account data beyond the information and messages available through the standard automated process; and
- 3. Explanation and definition of the Company's filings, Commission rulings and FERC orders.

Such Technical Support and Assistance may include time spent by Company personnel conducting research in connection with a Certified Supplier inquiry.

#### TABLE OF CHARGES

Per hour

\$ 53 / hr

#### CONDITIONS

There will be no time recorded in connection with inquiries covering required business interactions, specifically:

- 1. Load profiling and energy scheduling;
- 2. Standard automated processing of Certified Supplier data files by the Company;
- 3. Website availability and access; and
- 4. Erroneous data communicated by the Company via the VAN site.

#### SCHEDULE OF FEES AND CHARGES

# A. Schedule of Fees to be Charged to Certified Supplier

- 1. Interval Meter Reading: For Hourly or Sub-Hourly meter reading information in excess of that provided elsewhere in this Tariff, retrieving and processing data from Hourly or Sub-Hourly Meters \$14.50 per Meter per read, per month.
- 2. Certified Supplier Selection: \$5.00 per Customer processing fee will be charged to the Certified Supplier for each customer selecting or switching to the Certified Supplier. The \$5.00 switching fee will not be assessed the first time a retail customer makes a voluntary choice to switch to an alternative generation supplier; such voluntary choice shall not include "opt-out" in governmental aggregation.
- 3. Unscheduled Meter Read: \$25.00 per meter read.
- 4. Historical Customer Usage Data: The Company requires Customer authorization for providing historical customer usage data over and above data normally provided for billing purposes. For historical customer usage data in excess of what is provided elsewhere in this Tariff the charges will be: Up to Twelve (12) months of monthly kW and/or kWh data \$5.00 per account per request. One (1) month of Hourly Load Data (where available) \$37.50 per account per request. Twelve (12) months of Hourly Load Data (where available) \$150 per account per request.
- B. Future Fee and Charge Adjustments. The Company may petition the Commission for an adjustment in the fees and charges applicable to Certified Suppliers to reflect current or anticipated costs. Such request will be subject to applicable Commission rules and procedures.

# **COORDINATION AGREEMENT**

1.0	This Coordination Agreement ("Agreement"), dated as of					
			is entered into, by and between CLEVELAND ELECTRIC ILLUMINATING			
	COM	COMPANY (the "Company") and				
			(Certified Electric Generation Supplier or "Certified			
	Supp	lier").				
2.0.	The	Compa	ny agrees to supply, and the Certified Supplier agrees to have the Company supply, all			
	"Coo	rdinati	on Services" specified in the Supplier Tariff ("Tariff"). Both Parties agree that such services			
	are n	ecessar	ry to coordinate the delivery of Competitive Retail Electric Services to Customers located within			
	the C	ompan	y's service territory.			
3.0	Repn	esentat	ions and Warranties.			
	(a)		The Certified Supplier hereby represents, warrants and covenants as follows:			
		(i)	The Certified Supplier is in compliance, and will continue to comply, with all obligations,			
			rules and regulations, as established and interpreted by the FirstEnergy System Control Center			
			("FE-SCC"), that are applicable to the Certified Supplier's serving Customers located in the			
			FirstEnergy Control Area; and			
		(ii)	The Certified Supplier is certified by the Commission to provide Competitive Retail Electric			
			Service to Customers in Ohio and has and will continue to satisfy all other Commission			
			requirements applicable to Certified Suppliers.			
	(b)		The Company and the Certified Supplier, individually referred to hereafter as the "Party,"			
			each represents, warrants and covenants as follows:			
		(i)	Each Party's performance of its obligations hereunder has been duly authorized by all			
			necessary action on the part of the Party and does not and will not conflict with or result in a			
			breach of the Party's charter documents or bylaws or any indenture, mortgage, other			
			agreement or instrument, or any statute or rule, regulation, order, judgment, or decree of any			

- judicial or administrative body to which the Party is a party or by which the Party or any of its properties is bound or subject.
- (ii) This Agreement is a valid and binding obligation of the Party, enforceable in accordance with its terms, except as such enforceability may be limited by applicable bankruptcy, insolvency or similar laws from time to time in effect that affect creditors' rights generally or by general principles of equity.
- 4.0 The Certified Supplier shall provide notice to the Company via facsimile, with a copy delivered pursuant to overnight mail, at such time that the Certified Supplier learns that any of the representations, warranties, or covenants in Section 3.0 of this Agreement have been violated.
- 5.0 As consideration for Coordination Services provided by the Company, the Certified Supplier shall pay the Company those Coordination Services Charges billed to the Certified Supplier in accordance with the terms and conditions of the Supplier Tariff.
- 6.0 Coordination Services between the Company and the Certified Supplier will commence on
- 7.0 Any notice or request made to or by either Party regarding this Agreement shall be made to the representative of the other Party as indicated below.

To Cleveland Electric Illuminating Company:

Competitive Energy Supplier Contracts Administrator Cleveland Electric Illuminating Company 76 South Main Street Akron, Ohio 44308

Cleveland	Electric	Illuminating	Company		
Classaland	Ohio			1	٥

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P.U.C.O. No. S-1

:	

- 8.0 If at any time during the term of the Tariff or this Agreement, FERC, the Commission or a court of competent jurisdiction issues an order under which a party hereto believes that its rights and/or interests under the Coordination Agreement are materially affected, the party so affected shall within thirty (30) days of said final order provide the other party with notice setting forth in reasonable detail how said order has materially affected its rights and/or interests in the Coordination Agreement. Within thirty (30) days from the receiving party's receipt of said notice the parties agree to attempt through good faith negotiations to resolve the issue. If the parties are unable to resolve the issue within thirty (30) days from the commencement of negotiations, either party may at the close of said thirty (30) day period terminate the Agreement, subject to any applicable regulatory requirements, following an additional thirty (30) days prior written notice to the other party without any liability or responsibility whatsoever, except for obligations arising prior to the date of service termination.
- 9.0 The Supplier Tariff is incorporated herein by reference and made a part hereof. All terms used in this Agreement that are not otherwise defined shall have the meaning provided in the Supplier Tariff.

IN WITNESS WHEREOF, and intending to be legally bound thereby, CLEVELAND ELECTRIC

ILLUMINATING COMPANY and the Certified Supplier identified above have caused this Coordination

Agreement to be executed by their respective authorized officials.

CLE	EVELAND ELECTRIC ILLUMINATE	NG COMPANY
Ву:_	<del></del>	
	Signature	
_	Print or Type Name	
_	Title	<del></del>
	Date	
CER	TIFIED SUPPLIER COMPANY NAME	
By:_		
	Signature	
_	Print or Type Name	
_	Title	
	Date	

# Scheduling Coordinator Designation Form

1.0	This Scheduling Coordinator Designation Form, dated, is being submitted to FirstEnergy ("FE") by the following Certified Supplier:
2.0	By submitting this form, the Certified Supplier hereby notifies FE that it has appointed the following entity to act as its Scheduling Coordinator, effective the first day of, in accordance with Section 7 of the Supplier Tariff:
	Scheduling Coordinator Name
3.0	The Certified Supplier further notifies the Company that it is designating the Certified Supplier identified in the preceding paragraph as its Scheduling Coordinator for the following specific purpose(s) (please check and/or fill in):
	Load Forecasting
	Assessing Import Capability
	Scheduling Energy Delivery
	Assumption of Reconciliation Rights and Responsibilities
4.0	FE may use the Scheduling Coordinator as the sole point of contact with the Certified Supplier in connection with FE's provision of Coordination Services to the Certified Supplier. Likewise, the Scheduling Coordinator appointed by the Certified Supplier shall be responsible for the performance of all Coordination Obligations of the Certified Supplier that are specifically delegated to said Scheduling Coordinator in this Form.
5.0	If the Certified Supplier delegates assumption of reconciliation rights and responsibilities to the Scheduling Coordinator, the Certified Supplier agrees that FE may bill the Scheduling Coordinator directly for all Coordination Service Charges attributable to the Certified Supplier, and that the Scheduling Coordinator will pay the Company such charges on behalf of the Certified Supplier in accordance with the terms and conditions of the Supplier Tariff.
6.0	The Certified Supplier and its appointed Scheduling Coordinator shall comply with all terms and conditions of the Supplier Tariff, including those pertaining to Scheduling Coordinators and to payment and billing.
7.0	All inquiries, communications, or notices by the Company relating to Certified Supplier's use of the Scheduling Coordinator designated above may be directed to the following representatives of the Certified Supplier or Scheduling Coordinator:
	To the Certified Supplier:
	Attention:
	Title:
	Telephone:
	Fax:
	Internet e-mail:

	To the Schedulin	g Coordinator:
		<del></del>
	Attention:	· · · · · · · · · · · · · · · · · · ·
	Title:	
		·
	Telephone:	
	Fax:	<del></del>
	Internet e-mail:	
8.0		acorporated herein by reference and made a part hereof. All capitalized terms this designation form shall have the meaning stated in the Supplier Tariff.
9.0	The Certified Supplier is follows:	us executed this designation form below by its duly authorized representative as
	Signature:	
	Name:	
	Title:	
	Date:	
		· · · - <del></del>

10.0 The Certified Supplier has obtained the following Acknowledgment and Consent to this designation, which is executed below by the duly authorized representative of the Scheduling Coordinator.

#### Acknowledgment and Consent

Intending to be legally bound thereby, the duly authorized representative of above designated Scheduling Coordinator has executed this document below to acknowledge and consent to its appointment as a Scheduling Coordinator, and to further state its agreement to abide by the terms and conditions of its designation set forth above in the Scheduling Coordinator Designation Form prepared by the Certified Supplier, including the terms and conditions of the Supplier Tariff, which is incorporated therein by reference.

Signature:	
Name:	
Title:	
Date:	

AMIT.COUNTY.

outh Main Street
Energy Bldg, Ste. 1610
in, OH 44308
(330) 253-8119
(330) 253-2250



LAKE COUNTY
38123 West Spaulding
Suite 201
Willoughby, OH 44094
12 (440) 942-2373
FAX (216) 687-0973

600 Superior Avenue, East Bank Qne Center, 24th Floor Cleveland, OH 44114 \$\frac{1}{2}\$ (216) 696-1161 FAX (216) 687-0973

www.ceigroup.com

01-393-EZ

C-G File No: 4750 Date: May 7, 2001 To: PAUL T. RUXIN, ESQ. 901 LAKESIDE AVENUE CLEVELAND, OHIO 44114 RE: ENRON ENERGY SERVICES AND FIRSTENERGY CORP., ET AL. DEPOSITION OF: DAVID BLANK, VOLUME II The attached transcript(s) is/are being sent to you for filing with the Court, please return a time stamped copy of the enclosed title page in the enclosed self-addressed stamped envelope. XXX Signature of the Deponent is required and must be signed and notarized on the Certificate where indicated; the Errata sheet must be completed, if necessary, signed and returned, along with the original executed, notarized Certificate within XXX 7 days \_ 30 days from the date of this memorandum. When returning the original errata sheet to C-G, please copy all counsel. Please contact our office to arrange a date and time for the Deponent to read and sign his/her deposition transcript here in our office. (WITHIN 7 DAYS OF RECEIPT OF THIS LETTER.) Enclosed please find the transcript of your deposition. The Errata sheet must be completed, if necessary, signed and returned, along with the original executed, notarized Certificate within \_\_\_7 days \_\_\_\_\_30 days from receipt of this letter, or it may be filed without signature.

Cc: BENITA KAHN, ESQ.
ARTHUR E. KORKOSZ, ESQ.
DAVID W. HARDYMON, ESQ.

# LAMIUINAL

	/ · · · · · · · · · · · · · · · · · · ·
1	BEFORE THE PUBLIC UTILITIES
2	COMMISSION OF OHIO
3	IN THE MATTER OF THE
4	in the matter of the $$
5	COMPLAINT OF ENRON
6	ENERGY SERVICES, INC.,
7	Complainant,
8	and Case No.
9	FIRST ENERGY 01-393-EL-CSS
10	CORP., et al.,
11	Respondents.
12	·
13	·
14	Deposition of DAVID BLANK, called
15	for examination under the statute, taken
16	before me, Julie A. Hascher, a Notary
17	Public in and for the State of Ohio, at
18	the offices of Vorys, Sater, Seymour &
19	Pease, 2100 One Cleveland Center,
20	Cleveland, Ohio on Tuesday, April 17,
21	2001, at 5:35 o'clock p.m.
22	
23	•
24	·
25	

**2** 800.694.4787





DAVID BLANK, of lawful age,
called for examination, as provided by
the Ohio Rules of Civil Procedure, being
by me first duly sworn, as hereinafter
certified, deposed and said as follows:
EXAMINATION OF DAVID BLANK
BY-MR.HARDYMON:

Q. Would you state your name, please?

- A. My name is David M. Blank.
- Q. Mr. Blank, I'm Dave
  Hardymon. I'm one of the lawyers for
  Enron Energy Services and MidAmerican
  Energy in the matter that is pending
  before the Public Utility Commission of
  Ohio involving Enron Energy Services and
  FirstEnergy Corp.

Two things I would ask of you in this deposition. Number one, if I ask a question that you don't understand, would you let me know because otherwise everyone here will 'assume that you've understood my question and given the answer that you want to give, all right?

**2 800.694,4787** 



FAX 216,687,0973

other jurisdictions?

24

25



Are you admitted in any

	,
1	A. No.
2	Q. Have you ever practiced law,
3	sir?
4	A. Never formally.
5	Q. You have been employed
6	A. However, I did file an
7	estate tax return as an attorney for my
8	father's estate last week.
9	Q. Thank you for that
10	information. You have been employed
11	full time with FirstEnergy since 1970?
12	A. As long as you define First
13	Energy as one of the predecessor
14	companies or inclusive of the
15	predecessor companies, yes.
16	Q. And since November of 1997
17	to the present you have been the
18	manager of the rate department for
19	FirstEnergy Corp., is that correct?
20	A. That's correct.
21	Q. Okay. Are you called upon
22	to use your legal training in the
23	course of performing your
24	responsibilities as the manager of the
25	rate department for FirstEnergy Corp.?



		6
1	A. Yes and no.	
2	Q. In what way are you called	
3	upon to use your legal training?	
4	A. Regularly the statutes come	
5	into play, rule-making comes into play	
6	in everything we do relating to	
7	regulated pricing and other regulated	
8	operations, so I do use the knowledge I	
9	have in that regard. However, I'm not	
10	employed as an attorney by FirstEnergy.	
11	Q. You're not	
12	A. Or any of its subsidiaries.	
13	Q. You've not worked in the	
14	legal department?	٠.
15	A. I have not worked in the	
16	legal department.	
17	Q. You have, I take it, taken	
18	the time to keep yourself abreast of	
19	the development of Senate Bill 3 and	
20	the statutory scheme governing	
21	deregulation in Ohio?	

I'll answer yes to the question to the extent that anybody can become familiar with the entirety of the I know bits and pieces of it. statute.

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23

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24

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this is the second or third question in

a row that wasn't in the form of a

1 question but was in the form of a 2 statement. I find that sometimes that 3 leads to confusion in the record and I 4 wonder if you would indulge me in 5 putting your questions in question form. 6 I think it's safer in the long run for 7 protection of my client at least. 8 MR. HARDYMON: I would be 9 happy to. Please interrupt me anytime 10 that I slip. 11 Mr. Blank, in developing the 12 protocol, did you and your staff make 13 an effort to ensure that it conformed 14 with Ohio law as it relates to 15 restructuring? 16 In order to determine Α. 17 conformance with Ohio law, I relied on 18 our legal department as the final 19 arbiter in that regard. 20 I understand. Was it 21 important in your mind that the protocol 22 be consistent with Ohio law on 23 restructuring? 24 The whole process that we

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25



follow with restructuring has had to be

1	consistent with Ohio law. This is no
.2	different.
3	Q. All right. Is it true that
4	for an applicant for MSG power under
5	the protocol to be considered an
6	eligible supplier, they had to have a
7	capacity sales agreement in place with a
8	consumer?
9	THE WITNESS: Could I
10	have that reread, please?
11	(Record read.)
12	Q. I beg your pardon, I meant
13	to say committed capacity sales
14	contract.
15	A. Could I refer to a copy of
16	the protocol? I did not bring one with
17	me .
18	Q. Of course.
19	A. Now could I have the
20	question reread again, and I apologize.
21	Q. Let me just rephrase the
22	question. I apologize, I should have '
23	given you a copy of that ahead of time.
24	
	i

25

Mr. Blank,

is it true

that under the protocol, in order for an applicant to establish a first come first served position in the queue under section 5, they had to have a committed capacity -- a capacity sales contract in place with a retail customer?

A. I believe that's covered in 5.d (v).

Q. Okay.

A. It talks about each claim for other retail, in this case, MSG or nonMSG, must contain the following information. Then it goes on to say in (v), the time period or duration for which the claim is made, for which period the supplier must have a generation service agreement for all customers included in the claim.

And then generation service agreement is defined I believe on page 2 as a commitment of a customer to purchase generation from or through an eligible supplier.

Q. All right. And that commitment had to be a firm commitment,

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1	is that correct?
2	A. It had to be a commitment of
3	a customer to purchase generation from
4	or through an eligible supplier.
5	Q. But it couldn't be a
6	commitment that had contingencies in it?
7	A. It could have certainly and
8	your client really demanded that and we
9	acceded to that.
10	Q. What sort of contingencies
11	would be permitted?
12	A. The contingency which was
13	permitted was that the sales agreement
14	could be dependent upon the allocation
15	of MSG to that commitment.
16	Q. All right.
17	A. And it wouldn't have to be a
18	valid contract if MSG were not committed
19	to that agreement.
20	Q. All right.
21	A. So it was a contingency, a
22	contingent it could be contingent '
23	based upon the award of MSG.
24	Q. All right. With that
25	proviso, did the rest of the terms of

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	,	'-			
1	the contract have to be firm?	İ			
2	A. What do you mean by firm?				
3	Q. There had to be a buyer and				
4	a seller identified, is that correct?				
5	A. I would agree with that.				
,6	Q. There had to be				
7	A. Pardon me. There had to be	ļ			
8	a there had to be there had to be				
9	a commitment of a customer to purchase				
10	generation from or through an eligible				
11	supplier, so I'm going to modify my				
12	prior yes. From or through was the				
13	critical determination, not necessarily				
14	a buyer and a seller per se.				
15	Q. There has to be a buyer,				
16	correct, the customer's going to				
17	purchase?				
18	A. There has to be a buyer.				
19	Q. And they make a commitment				
20	to purchase from an eligible supplier?				
21	A. Or through an eligible				
22	supplier.				
23	Q. In the instances where they				
24	make a commitment to purchase from an				
25	eligible supplier, the eligible supplier				



1	is the seller, is that correct?
2	A. I would agree with that.
3	Q. In the instances where they
4	make a commitment to purchase through an
5	eligible supplier, who was the seller?
6	A. I'm not sure that that had
7	to be identified.
8	Q. All right.
9	A. I'm not sure that the
10	protocol contemplated that that had to
11	be identified.
12	Q. But there would be some
13	seller?
14	A. The original seller would be
15	strike that, please. At some point
16	in the chain there's a seller.
17	Q. And there is a price,
8	correct?
19	A. In administering the MSG
20	program, I wasn't concerned about the
21	price.
22	Q. Here's my question. Is it '
23	not true that for a contract to pass
24	muster under the MSG program, there had
25	to be a price established?



1		A. Tha	at was not something which
2	we conc	erned o	ourselves with, that we
3	thought	that w	was the business of the
4	whateve	r parti	ies were to the claimant to
5	the MSG	and th	ne customer, the retail
6	custome	er. In	fact we made it a
7	specifi	c point	t in discussion on this
8	matter	with su	appliers that we didn't
9	care ab	out the	e price situation, that was
10	not our	busine	ess.
11		Q. You	u didn <sup>†</sup> t want to know what
12	the pri	ce was,	, correct?
13		A. I d	didn't want to know what
14	the pri	ce was	or what the arrangement
15	was on	whateve	er economic terms there
16	were.		
17		Q. Is	it your testimony that a
18	contrac	t would	d have been acceptable
19	under t	he MSG	program if it said, for
20	example	e, the s	seller will sell and the
21	buyer w	ill pur	rchase at a price to be
22	determi	ned lat	ter?
23		A. In	fact that I believe
24	that wa	s the c	case in some regards,

25



although typically that had to do with

a range.

Q. If there were no range specified and no formula for determining price specified, would such a contract have been acceptable under the protocol?

A. As I said, we didn't have to get that far. The price arrangement was not our business.

Q. Did FirstEnergy retain Arthur Andersen to audit the contracts under the protocol?

A. FirstEnergy retained Arthur Andersen to perform the duties outlined in the scope document, which I'm sure you've seen.

Q. To your memory, part of those duties included reviewing the contracts?

A. To the extent that the contract was relevant, pardon me, the terms of the contract were relevant to the establishment of the generation service agreement, I'll answer yes, but I would want to refresh myself with the protocol, or pardon me, the scope

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document for any specifics on that.

Q. All right. Isn't it true that one of the things that Arthur Andersen was charged with doing was making sure that these contracts were in fact firm agreements and not simply agreements to make agreements later?

A. As I said, we were -- we were attempting to determine if there was a generation service agreement, I believe it's called. We were looking for a commitment of a customer to purchase generation from or through an eligible supplier.

Q. And that would not include an agreement to make a commitment later, correct? It had to be a present commitment?

A. There had to be a present commitment to purchase generation from or through an eligible supplier, and if there were contingencies which bore upon that outside of the earlier condition precedent we talked about relative to the award of MSG, I wanted to be

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advised of that by the auditor so I could review that internally in order to make whatever determinations we had to make.

- Q. And why did you want to be advised so you could review that internally?
- A. The purpose of the market support generation program was to jump-start a market. It was not to prescribe as many terms as we could in determining how this market would occur.

We were attempting to implement the terms of the stipulation and we didn't want to over-prescribe what a supplier or a claimant for MSG could or couldn't do other than what we needed for administration of the program and for meeting the terms of the stipulation.

Q. All right. You indicated a moment ago that you wanted information from Arthur Andersen so that you would be able to conduct the kind of internal review that was necessary?

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1	A. I said that, yes.	,
2	Q. All right. What do you mean	ļ
3	by internal review? What was the	
4	process?	
5	A. I had regular meetings with	
6	my attorneys to review provisions that	
7	might be bearing on whether or not	
8	there was a generation service	
9	agreement.	
10	Q. Okay. Did you receive	
11	information from Arthur Andersen that	
12	the person assigned to review the	
13	contract for IEU had a concern about	
14	some of the contingent aspects of it?	
15	THE WITNESS: Would you	
16	repeat that, please.	
17	(Record read.)	
18	MR. RUXIN: Excuse me,	
19	of it, to what does the it refer?	
20	MR. HARDYMON: Of the	
21	contract.	
22	A. Are you referring to Ms.	
23	Dinie as the person assigned by Arthur	
24	Andersen?	
25	Q. Yes.	



1	A. Ms.	Dinie brought I
2	recall Ms. Dini	e brought some issues to
3	my attention re	lated to the IEU
4	situation.	·
5	Q. Okay	. And this related to a
6	contract that I	EU had, correct?
7	A. The	detail escapes me about
8	what the situat	ion was. I knew that
9	she had a concer	n and I knew that we
10	ultimately reso	lved it.
11	Q. Well	, she was sent to IEU to
12	examine the con	tract between IEU and its
13	members, was sh	e not?
14	A. She	was sent to determine .
15	whether there w	as a generation service
16	agreement and w	natever else we said in
17	the scope docum	ent.
18	Q. And	she came to you with
19	concerns that s	ne had about the
20	generation serv	ices agreement that IEU
21	had?	
22	A. I re	call that that happened,
23	yes.	
24	Q. One	of those concerns that
25	she had was tha	t the generation services



1	agreement for IEU was contingent upon
2	the execution of another agreement,
3	isn't that correct?
4	A. I recall that, yes.
5	Q. And the other agreement
6	A. Pardon me.
7	Q. Go ahead.
8	A. I think it was more specific
9	than that and I don't recall the detail
10	about the more specificity, but it
11	wasn't quite as stark as you portrayed
12	it.
1	
13	Q. Well, was there another
13 14	Q. Well, was there another agreement, the execution of which was a
14	agreement, the execution of which was a
14 15	agreement, the execution of which was a contingency in the generation service
14 15 16	agreement, the execution of which was a contingency in the generation service agreement that IEU had with its members?
14 15 16 17	agreement, the execution of which was a contingency in the generation service agreement that IEU had with its members?  A. I have a faint recollection
14 15 16 17 18	agreement, the execution of which was a contingency in the generation service agreement that IEU had with its members?  A. I have a faint recollection of that.
14 15 16 17 18 19	agreement, the execution of which was a contingency in the generation service agreement that IEU had with its members?  A. I have a faint recollection of that.  Q. Did you review that other
14 15 16 17 18 19 20	agreement, the execution of which was a contingency in the generation service agreement that IEU had with its members?  A. I have a faint recollection of that.  Q. Did you review that other agreement?
14 15 16 17 18 19 20 21	agreement, the execution of which was a contingency in the generation service agreement that IEU had with its members?  A. I have a faint recollection of that.  Q. Did you review that other agreement?  A. I don't recall that I did.

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No, not in its entirety.

1	Q. You reviewed portions of it?
2	A. I'm sure that she brought
3	portions of it to my attention which I
4	would have looked at at the time, but I
5	don't remember any particular portion of
6	it at this point.
7	Q. Do you remember the portion
8	that related to its being contingent
9	upon the execution of a second
0	agreement?
11	A. My recollection is she
12	brought that piece to my attention
13	without any document.
14	Q. All right. And are you the
15	person who approved the generation
6	service agreement for IEU?
17	A. I didn't approve any
18	generation service agreement with
19	anybody.
20	Q. Okay. Are you the person
21	who made the decision that IEU's
22	generation services agreement was
23	sufficient to meet the terms of the
24	protocol?

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Α.

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In consultation with my

		22
1	attorney and based upon the advice of	
2	Ms. Dinie having reviewed the situation	
3	and done, as I recall, quite a bit	
4	additional work after our initial	
5	discussions about it, yes.	
6	Q. Okay. What was Ms. Dinie's	
7	advice?	
8	A. I'm trying to recall that	
9	with even generally and I'm not	
0	recalling it.	
1	Q. Did you make any notes or	
2	memoranda that would reflect these	
3	discussions with Ms. Dinie?	
4	A. I don't recall that I did.	-
5	Q. Did you generate any emails	
6	that would reflect these discussions	
7	with Ms. Dinie?	
8	A. I don't recall anything	
9	relating to the substance. I may have	
20	created an email asking for a session	
21	with my attorney relative to something	
22	like this, but I don't recall any. I'm	
23	sure if there are any, you'll ask me to	
24	look at it.	
25	Q. Mr. Blank, isn't it true	

1 that the generation services agreement 2 that IEU had with its members did not have the price term completed? 4 I don't know whether it did 5 or did not. 6 Isn't it true that Ms. Dinie 7 advised you that she had a concern 8 about the fact that the generation 9 services agreement IEU had with its 10 members did not have a price term 11 completed? 12 I don't recall whether she 13 did or not. 14 ο. Let me ask you this. If she 15 had come to you with a concern about a 16 generation services agreement that was 17 of that nature, would you have passed 18 it under the criteria of the protocol? 19 When she came to me with a 20 concern about the existence of a 21 generation services agreement, I asked 22 her to determine what it would require, 23 not just for IEU but for any claimant, 24 what she believed would be necessary to 25 identify --

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1	(Discussion off record.)
2	(Record read.)
3	A the existence of a
4	generation services agreement.
5	Q. Is it your testimony, Mr.
6	Blank, that you left it to Ms. Dinie to
7	determine whether or not there was a
8	valid generation services agreement?
9	A. No, that isn't true.
10	Q. You made that determination,
11	did you not?
12	A. I already testified to that
13	in consultation with my attorney and
14	with on the advice of Ms. Dinie.
15	Q. All right. In those
16	instances where you were aware of a
17	generation services agreement that did
18	not have a price term, did you find
19	them to be suitable under the terms of
20	the protocol?
21	A. I've already testified that
22	I wasn't concerned by a price term and
23	I told them I wasn't concerned about a
24	price term.
25	Q. If there was no price term

	<del>-</del> -
1	at all, you would find that nevertheless
2	to be an acceptable generation services
3	agreement under the protocol?
4	A. I was looking for there to
5	be a commitment of a customer to
6	purchase generation from or through an
7	eligible supplier.
8	Q. Mr. Blank, doesn't the term
9	purchase imply that there will be
10	consideration given?
11	A. Typically I would agree with
12	you.
13	Q. And typically wouldn't that
14	be in the form of a price?
15	A. I didn't think it was my
16	position to establish any particular
17	requirements relating to what purchase
18	entailed.
19	Q. But you would require, would
20	you not, that the circumstances or the
21	terms under which the purchase was to
22	occur would be sufficient to satisfy you
23	that there was indeed going to be a
24	purchase, wouldn't you?
25	A. We wanted there to be a



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	· · · · · · · · · · · · · · · · · · ·	26
1	purchase.	
2	Q. And that would require some	
3	consideration, would it not?	
4	MR. RUXIN: I object.	
5	You may answer, David.	
6	A. The details of the	
7	consideration as you put it could	
8	certainly be determined subsequent to	!
9	the establishment of a commitment to	
10	purchase.	; !
11	Q. So an eligible supplier	
12	could come to you with a generation	
13	services agreement that simply said	
14	there is a commitment to sell and a	
15	commitment to buy at a price that will	
16	be determined at some future date?	
17	MR. RUXIN: I object	
18	again. This is you've gone through	
19	this many times now. He's not going to	
20	give you what you want. You might as	
21	well move on to the next thing.	
22	MR. HARDYMON: I just want	
23	an answer.	
24	MR. RUXIN: He's	
25	answered it.	

1	THE WITNESS: Could I
2	have the question reread, please?
3	(Record read.)
4	A. What we were looking for was
5	a commitment of a customer to purchase
6	generation from or through an eligible
7	supplier.
8	Q. Okay. And a commitment is
9	different from an expression of
10	intention, is it not, in your mind?
11	A. Yes.
12	Q. So a letter of intent would
13	not suffice, correct?
14	A. A letter of intent would not
15	be sufficient.
16	Q. Okay. Mr. Blank, was there
17	a price term in the generation services
18	agreement that IEU had with its members?
19	MR. RUXIN: I object.
20	A. I don't recall.
21	Q. Do you recall
22	A. In fact, I don't even know '
23	if I ever knew.
24	Q. Who's Mr. Headings?
25	A. Mr. Headings is a member of

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1 the staff of the rate department for 2 FirstEnergy. 3 And does he report to you? 4 Α. He reports to one of the 5 directors that reports to me. 6 Did he assist you in 7 reviewing information that you received 8 from Ms. Dinie about generation services 9 agreements? 10 Α. Only in the most remote way. 11 Did you have any discussions 12 with Mr. Headings about concerns that 13 Ms. Dinie had with the IEU generation 14 services agreement? 15 I don't recall that I did or 16 did not. 17 Were there any other issues 0. 18 that Ms. Dinie brought to your attention 19 with regard to the IEU services 20 agreement? 21 My recollection is that Ms. 22 Dinie had some concerns with the 23 agreement and with further investigation she was able to resolve those and to 24 25 finally advise me that she had reason

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1	to believe there was a generation
2	services agreement.
3	Q. All right. Let me just try
4	to get a list of the concerns to the
5	best of your recollection, all right?
6	One of them was that there was a second
7	agreement that had to be executed,
8	correct?
9	A. I was aware she had that
10	concern, yes.
11	Q. One of them was about the
12	absence of a firm price term, is that
13	correct?
14	A. I believe that was an issue.
15	Q. Okay. One of them was about
16	a credit issue with respect to IEU or
17	its customers, is that correct?
18	A. I don't recall that as an
19	issue.
20	Q. Okay. Do you recall any
21	discussions with Ms. Dinie at all about
22	a credit issue regarding IEU or its
23	members?
24	A. I don't recall any.
25	Q. Do you know if anyone else



1	on your staff other than Mr. Headings
2	dealt with Ms. Dinie with respect to
3	review of generation supplier agreements
4	or generation services agreements?
5	A. First, I'm not sure that Mr.
6	Headings did except in a very remote
7	way and it would not have been an
8	interpretation of an agreement. If Mr.
9	Headings would have been involved, he
10	would have been involved in numerical
11	issues on the size of the claims or the
12	identity of accounts or things like
13	that. I don't recall that any other
14	member of my staff was involved in
15	discussions with Ms. Dinie on these
16	matters.
17	Q. Do you know if IEU is
18	receiving MSG power?
19	A. I believe that IEU members
20	are receiving IEU power through IEU.
21	Q. MSG power through IEU?
22	A. Yes.
23	Q. And how long has that been
24	the case?
25	A. A number of weeks, I don't



i	` 31
1	know how many precisely.
2	Q. Is there a record or
3	department at FirstEnergy from which we
4	could acquire that information?
5	A. I'm sure there is.
6	Q. Do you know if the
7	generation services agreement between
8	IEU and its members has been fully
9	executed?
10	A. I know that we were
11	satisfied that there was a commitment of
12	a customer to purchase generation from
13	or through an electric supplier, pardon
14	me, an eligible supplier.
15	MR. HARDYMON: Could you
16	read my question back.
17	(Record read.)
18	A. I tried to answer the
19	question. I can answer it again in the
20	same way.
21	Q. Has it been fully executed?
22	A. In order to implement the
23	protocol, to deal with the terms of the
24	protocol and that was to determine
25	whether there was a customer

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1	commitment of a customer to purchase
2	generation from or through an eligible
3	supplier, which we believe there was.
4	Q. Does that mean that you
5	believe the generation services
6	agreement had been fully executed?
7	A. I don't have any belief
8	about that one way or another.
9	Q. You don't have any knowledge
10	as to whether there's a fully executed
11	generation services agreement between
12	IEU and its members, is that true?
13	A. As I said, what I was
14	concerned about was whether there was an
15	commitment of a customer to purchase
16	generation from or through an eligible
17	supplier.
18	Q. Isn't that commitment
19	expressed in the generation services
19 20	expressed in the generation services agreement?
20	agreement?
20 21	agreement?  A. I would not be surprised in
20 21 22	agreement?  A. I would not be surprised in any of these arrangements with any of

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level situations, so you're using the

1	word execution, perhaps I should have
2	asked you what you meant by execution.
3	Q. I don't think that was my
4	question, Mr. Blank.
5	MR. HARDYMON: Could you
6	read my question back, please.
7	(Record read.)
8	A. That's one way it could be
9	expressed. I'm sure there are other
10	ways it could be expressed.
1	Q. IEU's application for MSG
2	power was submitted on October 10, 2000,
13	is that correct?
14	A. I don't believe so.
15	Q. When do you believe it was
16	submitted?
17	A. I believe that there was an
18	application submitted on the 19th of
19	October. There might have been a
20	subsequent one, I don't recall.
21	Q. Okay. As of October 19,
22	2000, is it your testimony that there
23	was a signed generation services
24	agreement between IEU and its members?
25	MR. RUXIN: 1 object.

1		Α.	My tes	timony is that what we
2	were	lookin	ng for w	was a commitment of a
3	custo	mer to	purcha	ase generation from or
4	throu	igh an	eligib	le supplier and we were
5	satis	fied t	hat the	ere was such a
6	commi	tment.	•	
7		Q.	Okay.	And my question was,
8	as of	Octob	er 19,	2000, was there a
9	signe	ed gene	eration	services agreement
10	betwe	en IEU	J and it	ts members?
11			MR.	. RUXIN: I object.
12	Assun	ning th	nat sign	ned is the same meaning
13	аѕех	ecuted	i, Mr. I	Blank has responded to
14	this	questi	ion man	y times previously.
15		Q.	Mr. Bl	ank, your answer?
16			тне	E WITNESS: Can I have
17	the	uestic	on agai	n, please.
18			( R e	ecord read.)
19		А.	What w	e were concerned about
20	was w	hethei	there	was a commitment of a
21	custo	mer to	purch	ase generation from or
22	throi	ıgh an	eligib	le supplier. And I
23	reli	∌d upor	n, as I	've testified, the
24	advie	ce of M	s. Din	ie whether there was

25



such and she advised me that there was

1	such. That's what I relied upon and I
2	didn't go to the issue of whether there
3	was a signature on a document or not.
4	Q. Isn't it a fact, Mr. Blank,
5	that Ms. Dinie advised you that the
6	generation services agreement between
7	IEU and its members had not been
8	completely signed?
9	A. What I recall is that Ms.
0	Dinie advised me that she was concerned
1	about an issue. I asked her to
2	investigate it further and as she
3	investigated it further, she became
4	satisfied that there was the commitment
5	of a customer to purchase generation
6	from or through an eligible supplier.
7	Q. You relied upon her to make
8	that determination, correct?
9	A. I relied upon her advice and
20	the advice of my counsel in making that
21	determination.
22	Q. Did the question of whether
23	or not there was actually a signed
24	deperation services agreement play into

25



your consideration of that question?

1	A. I don't recall whether that
2	matter was an issue.
3	Q. Do you recall whether you
4	even asked the question about whether
5	there was such a signed agreement?
6	A. I don't recall whether I did
7	or not.
8	Q. Do you recall whether it was
9	important to you in making your
10	determination?
11	MR. RUXIN: I object.
12	Let it go I'm going to instruct the
13	witness not to answer after this one if
14	you continue to pursue this line.
15	THE WITNESS: May I have
16	the question again, please.
17	(Record read.)
18	A. What was important is
19	whether there was a commitment of a
20	customer to purchase generation from or
21	through an eligible supplier, not just
22	for IEU, but for every one of these
23	situations with any applicant.
24	Q. As of October 19, 2000, had
25	IEU submitted an application to



1	
•	FirstEnergy for registration as that
2	term is used in section 4, paragraph
3	4.a of the protocol?
4	A. I relied on Mr. Burnell to
5	advise me about those situations.
· 6	Q. Did Mr. Burnell advise you
7	that IEU had submitted an application to
8	FirstEnergy for registration?
9	A. Let me put it this way. He
10	would have advised me had there not
11	been had there not been eligibility
12	and he did not advise me that there
13	wasn't eligibility.
14	Q. And from that you assume
15	that IEU had in fact submitted an
16	application to FirstEnergy for
17	registration?
18	A. I wouldn't use the word
19	assumed.
20	Q. You concluded?
21	A. I concluded, I inferred.
22	Q. This application for
23	registration with FirstEnergy, where
24	would the requirements for the
25	registration process be found?

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1	A. I relied on Mr. Burnell for
2	that detail.
3	Q. Okay. Are you familiar with
4	the CEI supplier coordination tariff?
5	A. I'm familiar with it in very
, 6	general terms and if you and a few
7	specific provisions.
8	
9	(Thereupon, Deposition
10	Exhibit-9 was marked
11	for purposes of
12	identification.)
13	
14	Q. Mr. Blank, I'm going to hand
15	you what's been marked as Deposition
16	Exhibit No. 9 and this for the record
17	is PUCO No. S-1, electric generation
18	supplier coordination tariff of
19	Cleveland Electric Illuminating Company
20	effective January 1, 2001, pages one
21	through 54.
22	And Mr. Blank, I will
23	tell you Mr. Ruxin has kindly offered a
24	streamlined method to authenticating
25	documents in this proceeding so I'm not



1 going to take any time here with a lot 2 of preliminary questions. 3 Can you tell me, first of 4 all, what the purpose of a supplier 5 coordination tariff is, if you know? 6 In general terms, this 7 document identifies the business 8 arrangements between suppliers and in g this case Cleveland Electric 10 Illuminating Company. I'm sure there 11 are some other parts to it as well, but 12 in general terms that's what it's for. 13 Q. Please turn to page 13. 14 Α. (Witness complies.) 15 Page 13 at its top has a 16 Roman numeral 5 heading which reads 17 supplier registration and participation 18 requirements, does it not? 19 Α. Yes. 20 And beneath that heading 21 there is a description of a registration 22 process, correct? 23 Α. Yes. 24 Q. Is this the same 25 registration process as is referred to

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1 in paragraph 4.a of the protocol? 2 Α. Not necessarily. 3 0. Do you know whether it is or 4 is not? 5 Α. I believe that there's an 6 independent registration process for the 7 market support generation protocol than 8 there is from the CRES requirements, if 9 I can call it that, in the supplier 10 tariff. 11 And where would we find a 12 description of the registration process 13 for the protocol if not here in this 14 tariff? 15 Again, I think that's Mr. 16 Burnell's area. I am not familiar with 17 that detail. 18 Mr. Blank, my recollection 19 is that Mr. Burnell testified that what 20 appears on page 13 of this tariff is in 21 fact the same registration process as is 22 referred to in the protocol. I may be 23 incorrect in that, but I believe that's 24 correct. I'm sorry. Let's go off the

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record.

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(Discussion off record.)

Q. I believe I am correct in saying that Mr. Burnell's testimony was with respect to the registration process for marketers, it is described at page 13 of the CEI supplier coordination tariff.

Do you know of any other document that would describe the registration process for marketers?

- A. I don't know of another document. I don't know whether there is one or not.
- Q. Would you defer to Mr. Burnell on such matters?
- A. Mr. Burnell was responsible for the registration process.
  - Q. Would you defer to him?
  - A. For both market support generation and I believe for the CRES marketer requirements.
  - Q. And you would defer to Mr. Burnell on matters relating to the registration process?
    - A. He may have had questions

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	42	.
1	which we talked about from time to	
2	time. Generally registration was his	
3	responsibility.	
4	Q. Okay. Let me ask you this,	
5	Mr. Blank. Was there a separate	
6	process for aggregators as opposed to	
7	marketers and brokers?	
8	MR. RUXIN: If I might,	
9	separate process for	
10	MR. HARDYMON: A separate	
11	registration process, I beg your pardon.	İ
12	A. I believe that the	
13	registration process for marketers	
14	undoubtedly had more components to it	
15	than what was required for an	
16	aggregator.	
17	Q. Why do you believe that?	
18	A. Well, the aggregator	
19	typically didn't take possession and	
20	that meant there didn't really have to	
21	be any credit situation because we	
22	weren't extending credit in that regard.	
23	Q. Would a broker take	
24	possession?	

Α.

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I don't know whether one

	·- I
1	would or wouldn't.
2	Q. By possession, do you mean
3	take title?
4	A. That's more technical than I
5	can testify to at this point.
6	Q. So you don't make a
7	distinction between taking possession
8	and taking title?
9	A. I recall that the statute
10	refers to or maybe it's not the
11	statute. One of the documents
12	controlling the whole restructuring
13	process deals with that and I don't
14	recall the details of that.
15	Q. What do you mean by taking
16	possession?
17	A. In the context that I'm
18	using it, it would be a responsibility
19	to make payments.
20	Q. To whom?
21	A. Ultimately to the utility.
22	Q. The utility who supplies the
23	MSG?
24	A. Yes.
25	Q. And you're saying that the



1	aggregator does not have responsibility	
2	to make payments?	
3	A. I don't know whether the one	
4	would or not, but if there wasn't going	
5	to be an intention that the aggregator	
6	made payments, there's certainly no	
7	requirement that a credit situation has	
8	to occur.	
9	Q. Is there a distinction drawn	
10	between a marketer and aggregator and a	
11	broker in the protocol that you drafted?	
12	A. I'm sure that there is to	
13	some extent.	
13 14	some extent.  Q. Let me invite your attention	
14	Q. Let me invite your attention	
14 15	Q. Let me invite your attention to section 4, paragraph 4.a on page 3.	
14 15 16	Q. Let me invite your attention to section 4, paragraph 4.a on page 3.  A. I have that in front of me.	
14 15 16 17	Q. Let me invite your attention to section 4, paragraph 4.a on page 3.  A. I have that in front of me.  Q. It begins with a reference	
14 15 16 17	Q. Let me invite your attention to section 4, paragraph 4.a on page 3.  A. I have that in front of me.  Q. It begins with a reference to, begin quotes, any marketer, broker	
14 15 16 17 18	Q. Let me invite your attention to section 4, paragraph 4.a on page 3.  A. I have that in front of me.  Q. It begins with a reference to, begin quotes, any marketer, broker or aggregator, end quotes, is that	
14 15 16 17 18 19	Q. Let me invite your attention to section 4, paragraph 4.a on page 3.  A. I have that in front of me.  Q. It begins with a reference to, begin quotes, any marketer, broker or aggregator, end quotes, is that correct?	
14 15 16 17 18 19 20 21	Q. Let me invite your attention to section 4, paragraph 4.a on page 3.  A. I have that in front of me.  Q. It begins with a reference to, begin quotes, any marketer, broker or aggregator, end quotes, is that correct?  A. Yes.	

25



if they have submitted an application to

1	become a capital C R E S, no periods, a
2	CRES, correct?
3	A. You're mixing the words
4	around, but those words appear either in
5	the introduction or in 4.a.
6	Q. And then the second criteria
7	is they must have submitted an
8	application to FirstEnergy for
9	registration, correct?
10	A. That's what it says.
11	Q. All right. Now, this
12	paragraph doesn't make any distinction
13	between a registration process for a
14	marketer or a broker or an aggregator,
15	does it?
16	A. There are no words in the
17	paragraph to distinguish between the
18	three.
19	Q. Is there anything in the
20	protocol that would make that
21	distinction in terms of the registration
22	process being different for an
23	aggregator as opposed to a marketer?
24	A. I would say only in the

25



practical application of the protocol

that we weren't going to attempt to make one type of organization deal with requirements that wasn't applicable to that situation.

- Q. I don't think I understand your testimony. What type of organization?
- A. If there was something that a marketer was going to be responsible for that an aggregator wasn't going to be responsible for and that something particularly pertained to a marketer as opposed to an aggregator, there was no need for us in our administration of the protocol to require that both be like two peas in a pod.
- Q. What is it that a marketer is going to be responsible for in terms of their ability to establish a first come first served place in the queue that an aggregator is not going to be responsible for?
- A. For example, I believe a marketer is taking possession and has a payment requirement, which an aggregator

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1	may not be required to or may not have
2	been dealing with.
3	MR. RUXIN: Excuse me.
4	THE WITNESS: May we go
5	off the record?
6	MR. HARDYMON: I would
7	like to have a complete answer to the
8	question and then we can go off the
9	record if you like.
10	MR. RUXIN: I thought
11	he had answered it. I'm sorry, I
12	didn't mean to interrupt the answer.
13	MR. HARDYMON: Can you
14	read the answer back and you tell me,
15	Mr. Blank, if this is your answer and
16	we can take a break.
17	(Record read.)
18	THE WITNESS: I had
19	completed my answer. If we can go off
20	the record, I would appreciate it.
21	MR. HARDYMON: Sure.
22	(Discussion off record.)
23	MR. HARDYMON: Mr. Blank
24	has informed us that he has a
25	commitment at 7:00 elsewhere and we were

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1	CEFARATTI GROUP FILE NO. 4750
2	CASE CAPTION: ENRON ENERGY SERVICES AND
3	FIRST ENERGY CORP., ET AL.
4	DEPONENT: DAVID BLANK
5	DEPOSITION DATE: APRIL 17, 2001
6	<u></u>
7	(SIGN HERE)
8	The State of Ohio, )
9	County of Cuyahoga ) SS:
10	Before me, a Notary Public in and
11	for said County and State, personally
12	appeared DAVID BLANK who acknowledged
13	that he/she did read his/her transcript
14	in the above-captioned matter, listed
15	any necessary corrections on the
16	accompanying errata sheet, and did sign
17	the foregoing sworn statement and that
18	the same is his/her free act and deed.
19	IN TESTIMONY WHEREOF, I have
20	hereunto affixed my name and official
21	seal at, this
22	day of, A.D. 2001.
23	
24	
25	Notary Public Commission Expires



## ERRATA SHEET

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## CERTIFICATE

State of Ohio

**SS.**:

County of Cuyahoga

I, Julie A. Hascher, a Notary Public within and for the State of Ohio, duly commissioned and qualified, do hereby certify that the within named witness, was duly sworn to testify the truth, the whole truth and nothing but the truth in the cause aforesaid; that the testimony then given by the witness was by me reduced to stenotypy in the presence of said witness; afterwards transcribed, and that the foregoing is a true and correct transcription of the testimony so given by the witness.

I do further certify that this deposition was taken at the time and place in the foregoing caption specified.

I do further certify that I am not a relative, counsel or attorney for either party, or otherwise interested in the event of this action.

IN WITNESS WHEREOF, I have hereinto set my hand this \_\_\_\_\_\_ day of \_\_\_\_\_\_, 2001.

Julie A. Hascher, Notary Public within and for the State of Ohio

Commission expires November 3, 2004.

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D1-393-E2-CSS

Mr. David M. Blank
Manager – Rate Department
FirstEnergy Corp.
76 South Main Street
Akron, Ohio 44308

November 9, 2000

Dear Mr. Blank:

This letter confirms our arrangements to apply certain agreed-upon procedures to the Customer Accounts (or Contracts) (as defined in the attached Exhibit I) for the purpose of assisting FirstEnergy Corp. (the Company) in connection with its review of Supplier Claims (as defined in the attached Exhibit I) for Market Support Generation (MSG) in accordance with the Protocol outlined by FirstEnergy Corp. for the suppliers.

We understand that the lists of irregular and valid Customer Accounts from which we will be working are the responsibility of FirstEnergy Corp. and thus the integrity of such lists are the responsibility of the Company. We also understand that the Company's ultimate objective is to determine the validity of the Suppliers' Claims in accordance with the Protocol outlined by FirstEnergy Corp. for the suppliers. Achieving that objective is also the responsibility of the Company.

#### Andersen's Responsibilities and Limitations

The objective of our work is to provide you with a summary of our work, describing our procedures and findings. Our engagement will be performed in accordance with standards established by the American Institute of Certified Public Accountants. Our work cannot be relied upon to disclose errors, fraud or illegal acts that may exist and which might have been detected had we performed an audit in accordance with generally accepted auditing standards. Pursuant to professional standards, in the unusual event that we are unable to complete our work, we may decline to issue a summary of our work or a written report, if so requested. If you request a written report, we expect such a report to be similar to the draft attached to this letter.

The procedures we are to perform are set forth in the attached Exhibit I and have been agreed to by FirstEnergy Corp. The responsibility for determining the sufficiency of the procedures for their purposes is solely the responsibility of the Company and the specified employees of the Company that will use our work.

Our procedures and findings will not constitute a legal determination of the suppliers' compliance with the requirements of the Protocol. In addition, we will make no representations regarding questions of legal interpretation of the provisions contained within the Customer Contracts (as defined in the attached Exhibit I).



Mr. David M. Blank November 9, 2000 Page 1

If you request a written report, our report will state that (1) the sufficiency of those procedures is solely the responsibility of FirstEnergy Corp. and that we make no representation regarding the sufficiency of those procedures for your or the users' purposes, (2) the procedures do not constitute an audit (or examination) in accordance with professional standards and had we been engaged to perform additional procedures or an audit (or examination) in accordance with professional standards, matters might have come to our attention that would have been reported and (3) it is restricted to the parties named therein and may not be used or referred to for any other purpose.

In addition, if you request a written report, our report will state that our procedures and findings do not constitute a legal determination of the suppliers' compliance with the requirements of the Protocol. Our report will also state that we make no representations regarding questions of legal interpretation of the provisions contained within the Customer Contracts (as defined in the attached Exhibit I).

Our work is not designed to detect whether any systems are Year 2000 compliant nor to assess the potential impact of the Year 2000 issue on the lists of irregular and valid Customer Accounts from which we will be working. Further, we have no responsibility with regard to the Company's efforts to make its systems, or any other systems (such as those of the Company's vendors, service providers or any other third parties), Year 2000 compliant or provide assurance on whether the Company has addressed or will be able to address all of the affected systems on a timely basis. This is the responsibility of management.

The working papers prepared in conjunction with our work are the property of our Firm, constitute confidential and proprietary information, and will be retained by us in accordance with our Firm's policies and procedures.

Should circumstances arise that prevent us from completing the agreed-upon procedures, we will so notify you so that alternative arrangements can be made and so that you will have an opportunity to consider whether you wish us to perform any additional procedures. We are not currently aware of such circumstances.

#### Management's Responsibilities and Representations

The management of the Company is responsible for making available to us all records and related information and personnel with information of relevance to our engagement.

Mr. David M. Blank November 9, 2000 Page 2

We will require a representation letter from FirstEnergy Corp. concerning the completeness and accuracy of the lists of irregular and valid Customer Accounts from which we will be working. Because of the importance of management's representations to our work, FirstEnergy Corp. agrees to release Arthur Andersen LLP and its personnel from any liability and costs relating to our services under this letter attributable to any misrepresentations by management.

#### Fees and Billing Arrangements

Our fees will be based upon the experience levels and time required to complete our work, plus out-of-pocket expenses. This estimate assumes we will receive appropriate assistance from your staff in the preparation of schedules and other matters. Interim billings will be submitted as the work progresses, and a final bill will be submitted following the delivery of our summaries of findings (or written report, if so requested). Billings are payable upon receipt.

Except to the extent finally determined to have resulted from Arthur Andersen LLP's (Andersen) gross negligence or willful misconduct: (1) Andersen's maximum liability to FirstEnergy Corp. for any reason, including Andersen's negligence, relating to the services under this letter shall be limited to the fees paid to Andersen for the services or work product giving rise to liability and (2) FirstEnergy Corp. will indemnify and hold harmless Andersen and its personnel from any claims, liabilities, costs and expenses arising for any reason, including Andersen's negligence, relating to the services under this letter.

Neither party to this arrangement letter will assign, transfer or sell, directly or indirectly, to any third person, any claims against the other party arising out of this arrangement letter.

This arrangement letter reflects the entire agreement between the Company and Andersen relating to the services covered by this letter. It replaces and supersedes any previous proposals, correspondence and understandings, whether written or oral. The agreements of the Company and Andersen contained in this arrangement letter shall survive the completion or termination of this arrangement letter.

#### Acknowledgement

Please confirm your agreement with the foregoing by signing a copy of this letter and returning it in the enclosed self-addressed envelope.

November 9, 2000
Page 3

We are pleased to have this opportunity to be of service to you and assure you that this engagement will be given our close attention.

Very truly yours,

Agreed and acknowledged:

FirstEnergy Corp.

Date

Mr. David M. Blank

David M. Blank, Manager - Rate Department

#### AGREE JUPON PROCEDURES WORK )OGRAM

CLIEN T:	FirstEnergy Corp.			Exhibit I	
WORK:	MSG Supplier Claims Review	DATE:	November 9, 200	0	
	DESCRIPTION OF WORK TO BE	E COMPLETED	W	VORK COMPL W/P REF.	ETED

The work you have engaged us to perform in accordance with our job arrangement letter with you, dated November 9, 2000, is outlined below. We understand that FirstEnergy has reviewed the MSG Supplier Claims (as defined below) for duplicate, ineligible, invalid and/or inactive Customer Accounts (or Contracts, as defined below) within and amongst each Supplier Claim. FirstEnergy's definitions of duplicate, ineligible, invalid and inactive Customer Accounts are attached hereto for reference purposes. In performing its review, FirstEnergy segregated each Supplier Claim into two lists – the believed irregular Customer Accounts and the believed valid Customer Accounts. The believed irregularities consist of the ineligible, invalid and/or inactive Customer Accounts identified by FirstEnergy. These lists will be presented directly to the suppliers for resolution. Arthur Andersen will review the believed valid Customer Accounts (which include the duplicates) based on the following work program.

Supplier Claim - A supplier's request for available generation capacity submitted in accordance with the Protocol outlined by FirstEnergy for the suppliers. A claim may contain up to 10,000 customer accounts/contracts (as defined below), all of which must be "claiming" capacity for the same duration.

Customer Account (or Contract) – An individual customer account (or contract) that is included in a Supplier Claim.

- 1. For each Supplier Claim, obtain from FirstEnergy the listings of the believed irregular Customer Accounts and the believed valid Customer Accounts.
- 2. For each Customer Account on the listings of the believed valid Customer Accounts, obtain from the supplier access to the related written, signed contract between the supplier and the customer. For the contracts tested in steps 3. and 4. below, ensure the contracts are signed by both parties.
- 3. In connection with step 4. below, review the terms of the Customer Contracts and identify all provisions within the Customer Contracts that may bear upon the determination that the supplier has a contract (or alternative form of verification consistent with the verification required by the PUCO for CRES certification) with the retail customer as of the date that the Supplier's Claim was made. In performing this review, be alert for provisions within the Customer Contracts that may indicate that the Customer Contracts are not legal, binding commitments (a committed capacity sale). For instance, if executory provisions, or a "letter of intent" or "option" to negotiate or enter

#### AGREE UPON PROCEDURES WORK )OGRAM

CLIEN T:	FirstEnergy Corp.			Exhibit I	
WORK:	MSG Supplier Claims Review	DATE:	November 9, 2000		
	DESCRIPTION OF WORK TO BE	COMPLETED	WOR	K COMPLETED W/P REF. BY	

into a contract, are provided for in the Customer Contracts. Document the location(s) of such provision(s) within the Customer Contracts and document the concern(s) with such provision(s).

Based on our discussions with you, it is our understanding that in performing the above, Customer Contracts that are conditioned solely upon the approval for receipt of MSG or non-MSG capacity shall be considered legal binding contracts unless the Customer Contracts contain other provisions that may call into question the legal commitment.

- 4. Review the listing of believed valid Customer Accounts and compare for consistency the following information on the listing to the related written contracts between the supplier and the customers.
  - A. Customer account number
  - B. Customer name
  - C. Service address
  - D. Type of customer/generation claimed (residential vs. non-residential and MSG vs. non-MSG)
    - E. Duration (period)

Continue to compare for consistency the information regarding the Customer Contracts on the listing of believed valid Customer Accounts to the related written contracts between the supplier and the customer until either:

- Customer Contracts within the following scopes have been reviewed
  - All Customer Contracts with capacity claims equal to or greater than 1,000 kW,
  - 33% of Customer Contracts (systematically selected)
     with capacity claims equal to or greater than 200 but less than 1,000 kW, and
  - 10% of Customer Contracts (systematically selected) with capacity claims less than 200 kW; OR

#### AGREE JUPON PROCEDURES WORK JOGRAM

CLIEN T:	FirstEnergy Corp.	Exhibit I	
WORK:	MSG Supplier Claims Review	DATE:	November 9, 2000
	DESCRIPTION OF WORK TO BE	E COMPLETED	WORK COMPLETED W/P REF BY

- For claims in the "other retail" category (i.e., non-residential), upon consideration of the review results for the Customer Contracts reviewed in steps 3. and 4., it can be determined that the supplier does not have written contracts for at least 5% of the total quantity of generation capacity claimed in the Supplier Claim containing those Customer Contracts.
- 5. Prepare a summary of the results of our work.
- 6. Report to FirstEnergy the results of our work.
- 7. Draft a representation letter regarding the procedures that have been agreed upon and obtain a signed copy from FirstEnergy.

Procedures for Testing Municipal Aggregator Claims - added December 19, 2000 based on discussions with FirstEnergy Corp. during the weeks of December 11, 2000 and December 18, 2000

- 1. For each 2. Municipal Aggregator, obtain from such aggregator documentation giving the Municipal Aggregator the right to act as an aggregator (i.e., city ordinances, election results verifying voter approval, etc.).
- 3. For each Municipal Aggregator, obtain an understanding of the process such aggregator undertook in order to identify the city residents that were sent marketing materials and opt-out mailing(s). Review such marketing materials and opt-out mailings.
- 4. For each Municipal Aggregator, obtain the opt-out period.
- 5. If the MSG related to a municipal aggregation program was claimed by a supplier (versus the city itself), review the contract between the supplier and the city as outlined in step #3 at the top.
- 6. For each 7. municipal aggregation claim, obtain from FirstEnergy the listings of the believed irregular Customer Accounts and the believed valid Customer Accounts.

#### AGREE JUPON PROCEDURES WORK LOGRAM

CLIEN T:	FirstEnergy Corp.	Exhi	bit I	
WORK:	MSG Supplier Claims Review DATE: November	er 9, 2000	_	_
	DESCRIPTION OF WORK TO BE COMPLETED		OMPL V/P VEF.	ETED BY
reside	ch 9. Municipal Aggregator, obtain access to the opt-out forms returned l nts/businesses. Systematically select a sample from such opt-out cards i least 3% of the opt-out card population.			
10. For ea from F and th identif	ch opt-out form selected via the systematic selection, review the listings of irstEnergy (in step #5 directly above) of the believed irregular Customer e believed valid Customer Accounts in order to determine if the account fied on such opt-out forms were properly excluded from the related munication claim(s).	Accounts (s)		
11. Prepar	re a summary of the results of our work.			
12. Repor	t to FirstEnergy the results of our work.			

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Suppliercode Claimno CompaCustom ClaimnypAcctypecode OriginaL CONVERTED CUST CLAIM ACCT ORIGINAL CONVERTED SUP LINE CLAIM CO CAT TYPE TYPE RATE ACCOUNT NUMBER ACCOUNT NUMBER CUSTOMER

Contract Stantiato
CONTRACT
START DATE

Contract Enddate Tibetext
CONTRACT
END DATE ERROR

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RequestsErrome REQ CAP

#### MSG CLAIM ERRORS

#### INVALID ACCOUNT NUMBER

**DEFINITION** – FirstEnergy is unable to match the account number submitted by the supplier with an account number contained in the FirstEnergy CIS records.

#### **INACTIVE CUSTOMER STATUS**

**DEFINITION** - the account number (per FirstEnergy CIS records) included in a supplier's claim is coded as "Inactive". Inactive means that FirstEnergy is no longer issuing a bill for this account number because the customer has discontinued service.

#### INELIGIBLE CUSTOMER ACCOUNT FOR CLAIM

**DEFINITION** – a residential account that is included in a claim that a supplier has submitted in the Other Retail claim pool; or a non-residential account contained in a claim submitted in the Residential claim pool.

#### **DUPLICATE ACCOUNT DETECTED**

**DEFINITION** – accounts having the same account number (per FirstEnergy Customer Information System records) that are included more than once in the same claim or in more than one claim for the same time period. Claims may be by the same supplier or from different suppliers. The MSG/Non-MSG categorization is ignored in making this determination.



#### **MSG CLAIM ERRORS**

#### INVALID ACCOUNT NUMBER

**DEFINITION** – FirstEnergy is unable to match the account number submitted by the supplier with an account number contained in the FirstEnergy CIS records.

#### **INACTIVE CUSTOMER STATUS**

**DEFINITION** - the account number (per FirstEnergy CIS records) included in a supplier's claim is coded as "Inactive". Inactive means that FirstEnergy is no longer issuing a bill for this account number because the customer has discontinued service.

#### INELIGIBLE CUSTOMER ACCOUNT FOR CLAIM

**DEFINITION** – a residential account that is included in a claim that a supplier has submitted in the Other Retail claim pool; or a non-residential account contained in a claim submitted in the Residential claim pool.

#### DUPLICATE ACCOUNT DETECTED

**DEFINITION** – accounts having the same account number (per FirstEnergy Customer Information System records) that are included more than once in the same claim or in more than one claim for the same time period. Claims may be by the same supplier or from different suppliers. The MSG/Non-MSG categorization is ignored in making this determination.



#### Mahorn, Jeanne A.

From:	
Sent:	

Janine.Migden@enron.com Tuesday, April 10, 2001 4:32 PM

To:

Kahn, Benita A.

Subject:

MSG second round review







ENR error acces in

ciaims xis

claims ats

not sure there's much here.

Forwarded by Janine Migden/NA/Enron on 04/10/2001 03:30 PM ----

denise.r.dinie@us.arthuran

dersen.com

nschwart@enron.com

CC:

jmigden@enron.com

01/08/2001 12:44 PM

Subject:

MSG second round review

#### Hi Nicole!

Hope all is well. I have completed most of my second round reviews of the MSG

claims and have just a few follow up questions/actions for you.

In reviewing the contract with

I noted that the customer

signed the

contract on 11/17/00 (as per the signature page). The claim for this

customer

was submitted on 11/9/00, which leads me to believe that Enron believed it had

established some sort of a customer relationship with this customer prior to

11/9/00. What support do you have to verify that some sort of a

supplier-customer relationship was established before 11/9/00 between Enron

and

In reviewing the contract with page had

noted that the signature

been entirely redacted, including the signature. Would you please fax to

me the signature page. Please send the fax to 216-774-6850.

I have attached below an error report and a duplicate report for the Enron claims reviewed during this second round. My understanding is that the ептога

are now appearing on the FirstEnergy MSG website on a daily basis. As a

you may have already corrected many (or all) of the errors. In order to facilitate the approval process, you may want to double check the attached

list to ensure all errors that require (required) attention have either been

corrected or canceled. I also understand that the website DOES NOT flag duplicates. Thus, the duplicates in the attached list still need to be

resolved. Please keep in mind that duplicates can occur in one of two ways an

account submitted twice by the same supplier, either in the same claim number or

in different claim numbers OR an account submitted by two different suppliers.

If the duplicate is due to you submitting an account number twice, it would facilitate things for you to cancel one of the submissions of that particular

record. If the duplicate is due to another supplier claiming the same account

as Enron, you will be contacted in the near future with further information.

Please let me know if you have further questions. Thanks!

#### Denise

(See attached file: definitions of errors.doc) (See attached file: ENR error accts in claims.xls) (See attached file: ENR dup accts in claims.xls)

Privileged/Confidential Information may be contained in this message. If you

are not the addressee indicated in this message (or responsible for delivery of

the message to such person), you may not copy or deliver this message to anyone.

In such case, you should destroy this message and kindly notify the sender by

reply email. Please advise immediately if you or your employer do not consent to

Internet email for messages of this kind. Opinions, conclusions and other information in this message that do not relate to the official business of my

firm shall be understood as neither given nor endorsed by it.

(See attached file: definitions of errors.doc)
(See attached file: ENR error accts in claims.xls)
(See attached file: ENR dup accts in claims.xls)

Enddate	END DATE	98. 01/01/01 12:00 AM 12/31/02 12:00 AM 88. 01/01/01 12:00 AM 12/31/02 12:00 AM
AccRequestedStartdate	START DATE	98. 01/01/01 12:00 AM 12/31/02 12:00 AM 88. 01/01/01 12:00 AM 12/31/02 12:00 AM
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12/4/00 11:19

76 South Main Street Akron, Ottio 44308



David M. Blank Manager, Rate Department

330-384-5451

November 9, 2000

Dear Certified Electric Retail Supplier:

You have submitted a claim to FirstEnergy Corp. for Market Support Generation made available pursuant to the Stipulation and Recommendation approved in the Opinion and Order of the Public Utilities Commission of Ohio on July 19, 2000, in Case No. 99-1212-EL-ETP.

Consistent with the Protocol for First-Come-First-Served Claims for Market Support and Non-Market Support Generation ("Protocol"), FirstEnergy is implementing the Approval Process set out in Section 6 of the Protocol, including the verification of the existence of a contract and the confirmation of the relevant parameters (account number, customer identification, duration and size of load) identified in the Protocol. To effect this process, FirstEnergy has engaged its independent outside auditor, Arthur Andersen, to audit and review the retail contracts that support your MSG claim.

The dates available to conduct the audit process are November 14 through November 17, and November 20. You should contact Ms. Denise Dinie at Arthur Andersen directly (216-348-2759) to schedule the time for this audit activity and make other necessary arrangements. The schedule for auditing will be established on a "first-come-first-served" basis with respect to the order in which the auditor is contacted to make arrangements. To the extent that the documents or other materials required for the audit are located outside the State of Ohio, you will be responsible for the auditor's expenses incurred for travel (including meals and lodging if required). To the extent that audit activity occurs within the State, no audit-related expense will be assessed.

At the commencement of the audit process, the auditor will provide you with a list that reflects any apparent irregularities or deficiencies in the claims that have been identified upon preliminary review by FirstEnergy. With respect to claims identified on the list, you have an opportunity to remedy some or all of these items consistent with the procedures outlined in Section 6.b. of the Protocol. To the extent that you are able to remedy such items, they will then be subject to the review process by the auditor. Please direct any questions on this "deficiencies list" to Doug Burnell, Supplier Services Administrator at FirstEnergy, at 330-437-1301. Receipt of this list from the auditor constitutes the start of the five-day period identified in Section 6.b.(iii) of the Protocol.

With respect to any individual customer claims not so identified on the "deficiencies list", the auditor will then commence the review process. The auditor will determine appropriate selection and review processes in conducting the audit.



Your cooperation in the audit process is required. If the auditor is unable to verify the existence of a customer contract or confirm the other parameters referenced above, this circumstance will, consistent with Section 6.b. of the Protocol (note especially subsection (vii)), result in forfeiture of the supplier's place in the queue for a portion of the claim or rejection of the claim in its entirety.

This letter is being delivered via e-mail and Federal Express to the identified contact for each supplier who has made a claim pursuant to the Protocol.

Your cooperation with the above is appreciated.

David M. Blank

Manager, Rate Department

#### Mahorn, Jeanne A.

From: Sent: Janine.Migden@enron.com Tuesday, April 10, 2001 4:43 PM

To:

Kahn, Benita A.

Subject:

Re: FE MSG fourth round reviews



---- Forwarded by Janine Migden/NA/Enron on 04/10/2001 03:42 PM ----

To:

denise.r.dinie@us.arthuran

dersen.com

jmigden@enron.com, nschwart@enron.com

CC:

01/30/2001 05:42 PM

Subject: Re: FE MSG fourth round reviews

Hil

I have attached a message that is going to all suppliers regarding the next round of contract reviews applicable to them. The contracts I will need for

this review are listed in the attached message. Should you have any questions,

please give me a call.

Thanks in advance for your assistancel

Denise

(See attached file: ENR fourth round.doc)

Privileged/Confidential Information may be contained in this message. If

are not the addressee indicated in this message (or responsible for delivery of

the message to such person), you may not copy or deliver this message to anyone.

In such case, you should destroy this message and kindly notify the sender by

reply email. Please advise immediately if you or your employer do not consent to

Internet email for messages of this kind. Opinions, conclusions and other information in this message that do not relate to the official business of my

firm shall be understood as neither given nor endorsed by it.

(See attached file: ENR fourth round.doc)



### FIRSTENERGY CORP. MSG CLAIMS CUSTOMER CONTRACTS NOT SUBJECT TO THE INITIAL REVIEW PROCESS

Due to the MSG claims that contain the customers listed below being submitted after the commencement of the initial MSG claims review process, the following customer contracts were not subjected to the initial claims review process. Also, due to some cancelations of contracts that fell before these claims in the queues, these claims are now high enough in the queues to subject them to the review process. As a result, I am providing you with this list so that you may prepare these customer contracts for review.

In order to perform this review in the most efficient and effective manner, to the extent possible, I have been asked to complete the work by way of phone, fax, e-mail and overnight mail. In order to do this, I am requesting that you prepare partially redacted copies of your contracts with the following customers and send them to the fax number that delivers directly to my e-mail (216-774-6850) or by way of overnight delivery to my office (Denise Dinie, Arthur Andersen LLP, Suite 1800, 200 Public Square, Cleveland, Ohio 44114).

In preparing your partially redacted contracts, it is important that you leave at least the provision numbers (paragraph numbers) and provision titles (paragraph headers) in the contracts UNREDACTED. This information is pertinent to my understanding of the types of provisions that are included in these contracts. If upon review of the partially redacted information I determine that additional follow-up is required with you in order to understand certain provisions of the contracts, I will contact you. In addition, please be sure to include the signed signature page(s) as well as any attachment(s) to the contracts that identify the specifics of the contracts, such as the locations covered and/or the pricing arrangements. Lastly, I will need electronic copies of your ASCII files that were uploaded to the FirstEnergy website for the claims listed below.

After completion of this process, upon written request, I will be happy to return and/or destroy any and all contract copies that you have provided to me in order to complete this review. Should you have any questions, please give me a call at 216-348-2759. Thanks in advance for your assistance.

Claim Number	Customer Name
255/2330	
972	

#### Market Support Generation

#### Claims Approved January 15, 2001

Company Claim

Number

MW

(measured at customer meter)

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Approved claims ==> CEI

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Note: kw values have not removed impact of duplicate claims



dmb 01-15-01 MSG claims 01-15-01.xls

#### Market Support Generation

Summary of claim review with D. Dinie 11-11-2001

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previously approved previously approved

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dmb 01-15-01 MSG claims 01-15-01.xls All Companies

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paga 2 of 3

All Companies

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Resolution Issue description. Approved Approved Approved	REDACTED	REDACTED	REDACTED	REDACTED	dup in clm 2181 dup in clm 2181 SUBJECT to : MSG capacity available, CRES status dup in clm 2191/rom earlier claims
Resolution Approved Approved	Approved Approved Approved Approved Approved Approved Approved Reject Reject Reject Approve Reject Approve App	Reject Approve	Approve Approve Approve Approve Approve Hold Approve Approve Approve	Approve Approve Approve Hold	Арргаме Арргаме Арргаме Арргаме
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# Allocated Claims as of December 21, 2000

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MW (measured at customer meter)	170,704	24.427	30.055	225.186		MW (measured at
Claim Number	55 for		89		lon (FES ??)	Claim Number
Сотрапу	Approved claims ==> OE	五	CEI	total	approval subject to FE registration	Company Clalm Number
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(measured at

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## Market Support Generation Approved claims as of 12-21-2000

Approval subject to FE Registration and PUCO certification

subsequent claims subject to auditor review MW values subject to review

Company Claim Number

customer meter) (measured at

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Market Support Generation	Approved claims as of 12-21-2000	
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subsequent claims subject to auditor review MW values subject to review

Company Claim Number

customer meter) (measured at

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### Approved claims as of 12-21-2000 Market Support Generation

REDACTED

Company Claim Number

customer meter) (measured at

Approved claims ==>

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To: vespolli@firstenergycorp.com, korkosza@firstenergycorp.com, greenr@firstenergycorp.com,

dinicolar@firstenergycorp.com, rainese@firstenergycorp.com

cc: marshr@firstenergycorp.com, Denise R. Dinie

Date: 12/21/2000 11:05 PM

From: dmblank@firstenergycorp.com

Subject: Allocated MSG

The attached table shows the summary of Market Support Generation claims approved or subject to approval pending PUCO certification/FE registration as of December 21, 2000.

(See attached file: MSG summary 12-21-2000.xls)

No Market Support Generation has been approved for FirstEnergy Services as a result of the length of the queues.

We continue to work toward approval of pending CEI residential claims—that pool is oversubscribed and to fill the remainder of the CEI and TE "other" categories from the first-come-first-served queue. Toledo Edison residential is largely unclaimed at this point; aggregators are working to make claims for cities in that area. Ohio Edison residential still has some MSG capacity available.



- MSG summary 12-21-2000.xls

©2001 Arthur Andersen. All Rights Reserved. For Internal Use only. Denise R. Dinle



## Allocated Claims as of December 21, 2000

	238.6	40.9 563.4	620.0
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LEDA Iossa	170.7	0.0	
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*Other Retail* Suppliers	IĒŪ	TOL. Total allocated	Amount available

Residential

key to suppliers

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dmb 12-21-2000 MSG summary 12-21-2000.xts

To:

Denise R. Dinle

CC:

Date:

12/21/2000 11:06 PM

From:

dmblank@firstenergycorp.com

Subject: msg approvals

------ Forwarded by David M. Blank/CEI/FirstEnergy on 12/21/2000 10:37 PM -----

12/21/2000 10:57 PM David M. Blank

To: Douglas S. Burnell/FirstEnergy@FirstEnergy, Marc J. Vaccaro/OE/FirstEnergy@FirstEnergy, David M. Headings/FirstEnergy@FirstEnergy

cc: Ronald I. Green/FirstEnergy@FirstEnergy, Arthur E.

Korkosz/FirstEnergy@FirstEnergy,

Subject: msg approvals

the claims identified in the attachment should be approved, as shown

(See attached file: MSG claims 12-21-2000.xls)

The following attachment shows the summary of approved claims

(See attached file: MSG summary 12-21-2000.xls)

Doug: due to the hour, I have not contacted suppliers. Please do so in the morning. Thanks. D.



MSG claims 12-21-2000.xls

MSG summary 12-21-2000.xls



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MW (measured at customer meter)	170.704	24.427	30.055	225.186		MW
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(measured at customer meter)	
Number	
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Approval subject to FE registration

000093

subsequent claims subject to auditor review MW values subject to review

dmb 12-21-2000 MSG claims 12-21-2000.xls

### Market Support Generation Approved claims as of 12-21-2000

Company Claim MW Number (measure

(measured at customer meter)

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redacted Redacted subsequent claims subject to auditor review MW values subject to review

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### Market Support Generation Approved claims as of 12-21-2000

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	끧	2191 (partial)	artial)	18.832 (a	(a portion of this claim is over the MW limits and will remain
				the	the queue)

Approval subject to FE Registration and PUCO certification

subsequent claims subject to auditor review MW values subject to review

Company Claim Number

customer meter) (measured at

subsequent claims subject to auditor review MW values subject to review dmb 12-21-2000 MSG claims 12-21-2000.xis

Subject to FES registration

Market Support Generation Approved claims as of 12-21-2000 Company Cialm Number

MW (measured at

Number (measured at customer meter)

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Company Claim Number

MM

(measured at customer meter)

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subsequent claims subject to auditor review MW values subject to review

Approval subject to FE Registration, PUCO certification

and auditor verification of locations

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### Approved claims as of 12-21-2000 Market Support Generation

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Number Company Claim

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subject to review of Error report and PIP customers

subsequent claims subject to auditor review MW values subject to review

## Allocated Claims as of December 21, 2000

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Suppliers	TOL 0.0 0.0 0.0 Total allocated 287.8 12.0	Amount available	Residential PEDA	Total allocated	Key to Suppliers  REDACT

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dmb 12-21-2000 -0004040-xis

### Market Support Generation

Summary of claim review with D. Dinie 11-11-2001

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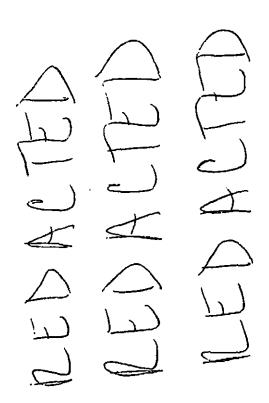
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6.43 87.01 8.74 36.24 166.08 0.21 0.18 1.87 39.03 48.61 397.59 2,61 25.5 44.87 4.4 0.21 0.21 0.21 0.21 23.07 1.85 81 395.95 108.46 4.46 2.79 1.74 1.12 3.67 24.66 0.02 19.28 4.72 0.21 35.23 0.21 0.21 0.21 1.49 5.77 0.21

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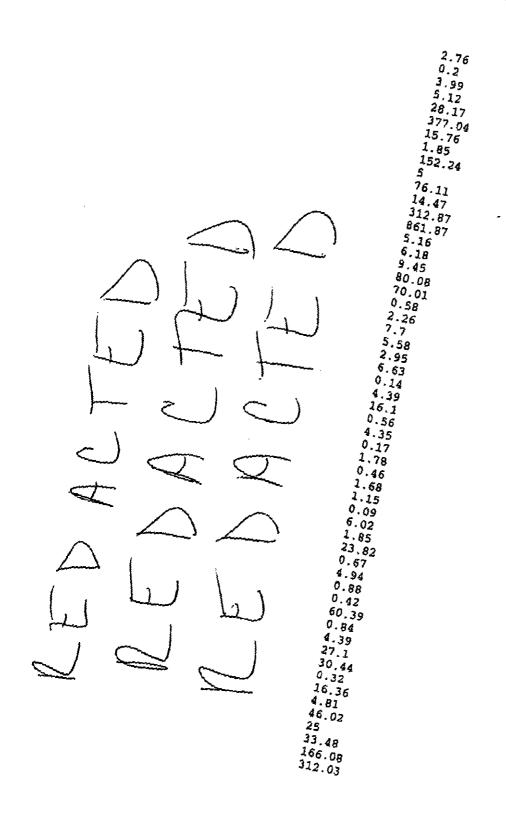


118.44 125.82 13.68 2.33 0.21 51 13.28 1.81 4.54 1.6 15.49 36.74 298,61 8.04 3.2 0.6 0.21 5.25 34.89 0.34 0.21 17.61 0.23 5.67 7.46 0.42 9.41 44.79 22.65 8.18 13.07 14.2 0.14 29.83 19.58 4.78 2.13 2.11 52.01 4.39 0.93 5.68 37.94 2.85 24.08 12816.86 20.13 0.59 2.21 1.85 50.66 18.29 87.91



0.01 0.29 9.27 58.51 27.98 53.35 8.37 2.68 147.96 20.97 69.79 7.5 32.71 0.21 23.21 7.32 14.9 2.91 10.3 12.93 24.91 5.37 0.21 20.07 2.55 0.21 5502.53 22.18 11.58 3.8 0.47 27.74 2.01 32.27 3.07 0.07 91.85 11.58

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### PROBLEMS IDENTIFIED DURING AUDIT

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223 IEU Clean but subject to FES MESA

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C:\WINDOWS\TEMP\Blank list 01-30.xis]Audit Problems

To: Denise R. Dinie

cc:

Date: 10/30/2000 03:37 PM

From: dmblank@firstenergycorp.com

Subject: Re: MSG program

Denise: I left a message earlier. I am available Tues after 10 am. We have some more information and timing ideas. Please give me a call.

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### Arthur Andersen ABA

To:

dmblank@firstenergycorp.com

cc:

Date:

10/30/2000 03:40 PM

From: Denise R. Dinie, Cleveland, 781 / 2759

Subject: MSG program

### Hi Davel

Hope you had a nice weekend! I wanted to touch base with you to see what your schedule looked like for this week. I was hoping we could get together regarding the work program for the procedures you would like AA to perform on the MSG reserves. Please let me know your availability and whether you have heard anything further on the status or timing. I have several conference calls and meetings scheduled for this week but I also have several openings in my agenda.

Also, thank you for the background documents that were provided to me by your secretary. They were helpful. As others become available, such as internal Auditing's documentation and your lists of those companies that have requested reserves, along with your concerns, please forward them to me so we may be prepared at any time.

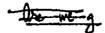
Thanks!

Denise

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CONFIDENTIAL



To:

Denise R. Dinie

cc:

Date: 10/31/2000 02:01 PM

From: dmblank@firstenergycorp.com

Subject: Re: MSG program

Denise: see the attached file and definitions

(See attached file: MSG Audit process 10-30-00.doc)

### PROPOSED HANDLING OF MSG CLAIM "ERRORS" DRAFT 10/31/00

### DUPLICATE CLAIMS DETECTED

DEFINITION - claims from a single supplier for the same time period having identical accounts (each claim has the same number of accounts and the account numbers per FE CIS records are duplicated in the claims). The MSG/Non-MSG categorization is ignored for purposes of identifying duplicate claims.

ACTION? If all of the duplicate claims are of one category (MSG / Non-MSG) FE will accept the first claim in the queue and cancel all subsequent claims. In the event the claims are in different categories, the supplier will be notified and given the opportunity to notify FE of which claim to cancel.

### 2 DUPLICATE ACCOUNT ALREADY ON CLAIM or ACCOUNT ALREADY ON APPROVED CLAIM

DEFINITION? accounts having the same account number (per FE CIS records) that are included more than once in the same claim or in more than one claim from a single supplier for the same time period. The MSG/Non-MSG categorization is ignored in making this determination.

ACTION 7 FE will accept the first occurrence of the account number in a claim. If a single supplier includes the account number in more than one claim for the same time period, the occurrence in the first claim in the queue will be accepted. FE will cancel all other duplicate accounts from claims.

### **5 INVALID ACCOUNT NUMBER**



DEFINITION? FE is unable to match the account number submitted by the supplier with an account number contained in the FE CIS records.

ACTION? The supplier will have the opportunity to either correct the account number or cancel it from the claim. In correcting the account number, the supplier shall identify both the original account and its corrected account number. In no instance shall the requested capacity for the corrected account number exceed the capacity requested for the original account number.

### INACTIVE CUSTOMER STATUS

DEFINITION - the account number (per FE CIS records) included in a supplier's claim is coded as "Inactive".

ACTION? The supplier will have the opportunity to either correct the account number or cancel it from the claim. In correcting the account number, the supplier shall identify both the original account and its corrected account number. In no instance shall the requested capacity for the corrected account number exceed the capacity requested for the original account number.

### 5 INELIGIBLE CUSTOMER ACCOUNT FOR CLAIM

DEFINITION? a residential account that is included in a claim that a supplier has submitted in the Other Retail claim pool; or a non-residential account contained in a claim submitted in the Residential claim pool.

ACTION? After checking and correcting (if necessary) the account numbers to ensure that they are the right ones for the intended customer, the supplier will have the opportunity to either the move the account into the correct claim pool (preserving their place in the queue) or cancel the account from the claim. If an account number is corrected, the supplier shall identify both the original account and its corrected account number. In no instance shall the requested capacity for the corrected account number exceed the capacity requested for the original

wheil queue?

### UNDER CLAIMED LOAD FOLLOWING ACCOUNT

DEFINITION? an account which a supplier includes in a claim for which the Load Following option has been selected having a requested capacity less than the highest historic peak as defined in the Protocol.

ACTION? FE will notify the supplier to change the option for the account

ACTION? FE will notify the supplier to change the option for the account to the Capacity Factor option or to cancel the account from the claim.





account number.

- MSG Audit process 10-30-00.doc

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bave & beginning of an audit worldfrogram

Draft—10-30-2000

The Protocol states in Section 6 a. (iv):

The Company's approval process includes:

- (iv) determination that the supplier has a contract (or an alternative form of verification)<sup>8</sup> with the retail customer that has a duration at least as long as the duration of the claim for MSG capacity non-MSG line losses.<sup>9</sup>
  - Such alternative to be consistent with the verification required by the PUCO for CRES certification
  - The utility shall verify the contract term by reviewing that provision in the Generation Service Agreement or alternate verification form, or through appropriate auditing techniques.

The following process will be used to determine whether such a contract exists:

- 1. A supplier will have the opportunity to submit an affidavit stating the name of the customer, the account number, the fact that an enforceable binding contract exists between the supplier and the customer, and the duration of the term for which generation service shall be supplied.
- 2. Upon receipt of such affidavit, the company has the right to audit selected contracts, as follows:
  - All contracts for which MSG or non-MSG capacity has been claimed in excess of 5,000 kW will be audited
  - Between 10% and 25% of contracts for which MSG or non-MSG capacity has been claimed between 1,000 and 5,000 kW will be audited, based upon a random sample
  - Between 1% and 5% of contracts for which MSG or non-MSG capacity has been claimed in amounts less than 1,000 kW will be audited, based upon a random sample.
- The facts to be audited include:

- Customer name and account number
- Magnitude of MSG or non-MSG claimed
- Duration of the term for which generation service shall be supplied
- The fact of a binding contract between the parties. A contract
  conditioned upon approval of MSG or non-MSG capacity, with no
  further conditions, shall be considered binding unless otherwise shown
  not to be binding. A contract conditioned upon the performance of
  other executory events as of the date of the claim will not be
  considered binding.
- 4. Should the Company identify irregularities in the claiming process, or should the Company receive information leading it to reasonably believe no binding contract exists, the Company may modify these procedures to require a review of all contracts for the information listed in item 3.

To:

Denise R. Dinle

CC:

Date: 10/26/2000 01:01 PM

From: davisn@firstenergycorp.com

Subject: MSG Presentation

Here are some attachments Dave thought you'd like to see. Let me know if there is anything else you need.

(See attached file: Burnell Presentation.ppt) (See attached file: MSG Demo -10-02-00.ppt) (See attached file: MSG Validation Criteria.doc)(See attached file: MSG\_10\_02\_DMB.ppt)(See attached file: Protocol for MSG 09 25 00mod.doc)(See attached file: Protocol for MSG 10 05 00.doc)



- Burnell Presentation.ppt



- MSG Demo -10-02-00.ppt



- MSG Validation Criteria.doc



- MSG\_10\_02\_DMB.ppt



- Protocol for MSG 09 25 00mod.doc



- Protocol for MSG 10 05 00.doc

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## FirstEnergy

## Market Support Generation Workshop

October 2, 2000

# Market Support Generation: FirstEnergy Registration

Three Phase approach due to circumstances related to deregulation in Ohio.

- Phase |
- Credit Summary Form and supporting credit information
- FirstEnergy Market Based Rate Tariff
- Supplier Rate Schedule (necessary for EDI testing for consolidated bill)
- Copy of application to PUCO or copy of license issued by PUCO

Above documentation available by visiting www.firstenergycorp.com and linking to Supplier Services in the left hand navigation.



# Market Support Generation: FirstEnergy Registration

- Phase II
- EDI Testing

Further information regarding EDI testing can be found in the Technical Support portion of the Supplier Services website or by Emailing FE\_Choice@firstenergycorp.com.



# Market Support Generation: FirstEnergy Registration

Phase III (To occur in the latter half of the fourth quarter of this year as documents are available.)

- Coordination Agreement
- ATSI Service Agreement for Network Integration Transmission Services under the Ohio Choice Program
- ATSI Operating Agreement for Network Integration Transmission Services under the Ohio Choice Program
- Scheduling Coordinator Designation Form (optional)
- EDI Trading Partner Agreement

Above documentation will be available on FirstEnergy's Supplier Services website. These are currently unavailable pending approval.



## Market Support Generation: Notifications

- Upon verification against FirstEnergy Customer Information System, we will contact you regarding discrepancies or errors.
- You will have within the allotted time frame to respond with corrections. (Please refer to Section 6.b)
- inform them that their claim is to be approved pending their execution Upon verification of the entire claim, the Supplier will be contacted to of the applicable Service Agreement (Please see footnote 10)

0

Generation power, you will be notified and given instructions regarding the scheduling of power and customer enrollment procedures. Upon final approval of the pending claim for Market Support



## Market Support Generation: Password Assignment

FirstEnergy Supplier Services Center to obtain password information, as well as import file testing, and resolution of any problems you may Prior to October 19, Suppliers are encouraged to contact the encounter with the web application.



- SupplierSupport@firstenergycorp.com
- (330) 437-1323





## Market Support Generation Technical Overview

Marc Vaccaro

October 2, 2000

## MSG: Suggested System Requirements

Web application will work with any HTML 3.2 compliant browser.

Suggested Web browsers:

- Internet Explorer v3.02 or above.
- Netscape Navigator v3.0 or above.

Operating Systems:

Any operating systems should work with the MSG application.

Desktop Settings:

Recommended 1024 x 768 pixels for best resolution.

Recommended that site be accessed through a high-speed web connection.

Requires software to create tab-delimited text files for uploading customer data associated to Claims. FE suggests MS Excel or like product.



## MSG: The Generation Commitment Pool

A generation commitment pool (or claim pool) is defined as the bucket from which the supplier wants to claim the MSG power.

This "claim pool" is composed of the following data elements:

- the operating company (either OE, CEI, or TE)
- the customer category (either Residential or Other)
- the claim type (either MSG or non-MSG with line losses).



## MSG: Overview of MSG Application

## Four basic steps to the MSG process:

- 1). Create the Claim record through the web application.
- Upload associated Customer data to the Claim record through the web application.
- 3). When Claim is finalized, submit the Claim to FirstEnergy for approval.
- status of your Claim (i.e. has it been approved, were errors detected, 4). Review the Claim List window periodically to determine the current



## MSG - MW Status Page (Example)

To inform suppliers how much remaining power exists for any "pool" at any point in

on-MSG	Sustomer Sategory
- Claim Type - - MSGor non-MSG	
Dort Generation 4   E	TOTAL STATE OF THE
SMarker Support	
	THE PROPERTY CENTER THE PROPERTY OF THE PROPER
Time Period	Operating remains



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### MSG: MW Calculations

For each "pool", the application displays the following values (in MW):

Remaining = Total Offered -  $\Sigma$  (Approved)

the total offered amount of generation minus the total amount of generation on previously approved claims.

Unclaimed = Total Offered -  $\Sigma$  (Approved) -  $\Sigma$  (Pending)

(submitted but not yet approved) claims. This is "what is left to claim" if all the Remaining generation minus the amount of generation on pending Pending claims become approved.



## MSG: MW Calculations (Example)



In this example (test scenario only): For September 2001, FirstEnergy is reporting that it has over



DRAFT

### **MSG: Data Relationships**

### MSG Data Relationships:

- A claim is related to one and only one supplier
- A claim is related to one and only one generation commitment pool (if this was incorrectly entered by supplier, the claim must be cancelled and re-entered in the correct pool)
- Each claim is for a single duration (for all of the associated customers)
- A claim submitted to FE for approval must contain one or more customers (i.e. FE will not approve a claim with no customers)



### MSG: Claim Data

Claims are comprised of the following required data elements:

- category (Residential or Other), and the claim type (MSG or non-MSG the generation commitment pool (operating company, the customer with line losses)
- the supplier identifier (an internal 3 character code that uniquely identifies the supplier)
- the claim period (start and end dates).

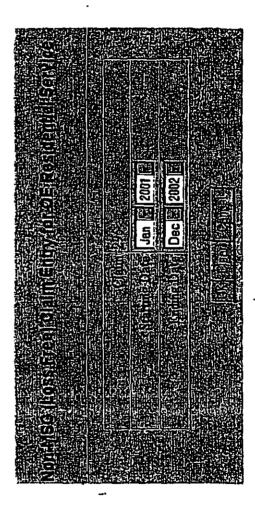


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### MSG: Creating a Claim

A claim must be created from the web application before submitting the associated detail customer information. Supplier needs to enter Start and End dates in twelve month increments or until the end of the Market Development period (December 2005).

The system automatically assigns a unique Claim Number upon creation and controls the Claim State throughout the entire process.



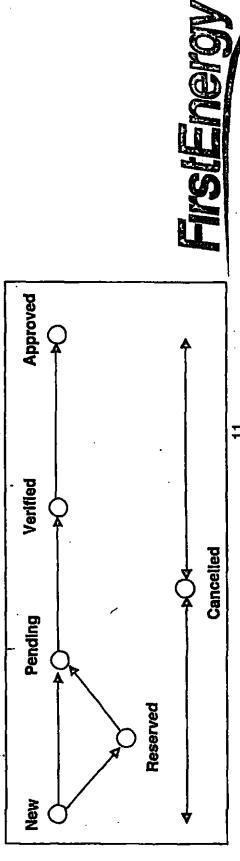


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### MSG: Claim States

A claim may reside in any of the following conditional states:

- New created by supplier, but not submitted to FE for validation
- Reserved supplier has made a reservation for power with no supporting customer contract data (only for residential customers)
- Pending claim has been submitted to FE for validation
- Verified claim has been verified by FE (e.g. passed all FE validation checks)
- Approved claim has been approved by FE
- Cancelled claim has been cancelled by either supplier or FE



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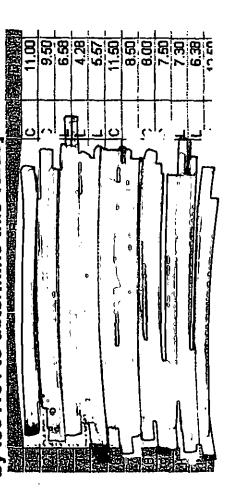
# MSG: Customer Contract Data (Upload File Format)

The web application provides the functionality to upload up to 10,000 customers per

These Customer upload files should be contain the following four required data columns in the following order:

- (A) FE customer account number (character field (15))
- (B) customer name (character field (30))
- (C) account type (character field (1) either <u>Load Following or Capacity Factor)</u>
- (D) requested kW (numeric max = 999,999.99 kW or 9,999.99 MW)

for all Residential and other Retail customers with demand meters, multiple kWh by .004194 to determine this value]

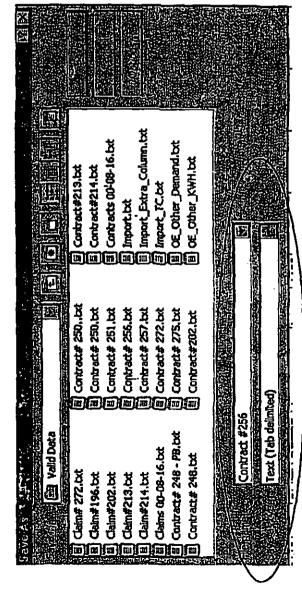




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# MSG: Creating the Customer Contract Upload File

- Again, FE suggests that these files be created using Microsoft Excel or a similar spreadsheet product.
- To be imported correctly, these files must be saved as a tab-delimited text (.txt) file. Excel provides this capability from the File.Save As menu option.





<del>1</del>3

# MSG: Customer Contract Upload Data (continued)

- Customer contracts must be imported into the web application from a ignored (beyond the required four columns). Extraneous rows will tab-delimited text file in this format. Extraneous columns will be cause the import to fail.
- that the import file is correctly formatted, the account number format is System initially executes basic validation rules upon creation (namely appropriate for the associated operating company, all required fields are present, no extraneous rows, etc...)
- Information System (CIS) data when the claim is to be verified, not Each customer is validated against FirstEnergy's Customer when it is initially upload to the database.



## MSG: Claim Validation Criteria

FirstEnergy Validation Criteria associated to this MSG process. Please review the handout provided for a detailed list of the

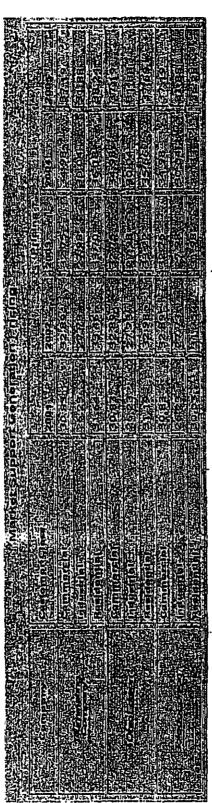
upload process and the more-detailed validation that occurs against This Word document lists the initial validation performed during the the CIS file once the claim has been submitted for approval.



5

## MSG: Additionally Functionality

- Can receive a PDF copy of the MSG Claims protocol
- Can view the MSG pricing over the entire Market Development period by operating company and customer category.



Can communicate with FirstEnergy through the Contact Us option from the web site.

Ctaims Procedure Pricing Download Centact Us



## MSG - Claim List Page (Example)

Displays all claims for that Supplier by the selected "pool".

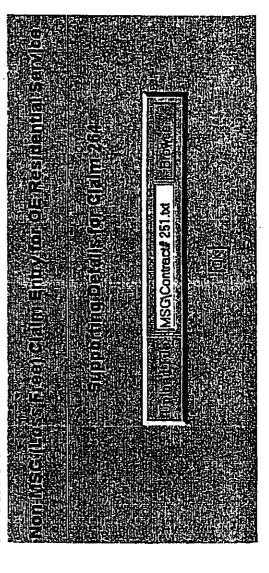
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# MSG: Customer Contract Upload Page (Example)

- Procedurally, the supplier must identify where the customer contract text file is located to upload to the associated claim.
- File is immediately uploaded. For large claims, this may take a considerable amount of time.
- proposition. If correct, saved to the MSG database. If in error, nothing It executes initial validation steps. This is an "all or nothing" s saved.

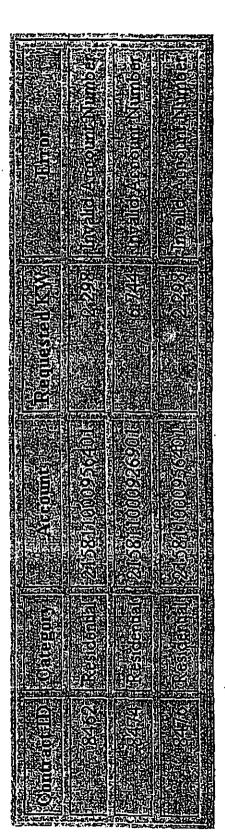




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# MSG: Validation Processing Errors (Example)

If errors occur when performing validation against the CIS file, an error screen will be accessible to view those erred records. Common errors may include invalid account numbers, customers in the vice versa), etc... Again, see the Validation Criteria handout for details. incorrect claim pool (i.e. Residential customers in the Other "pool" or





### MSG: Summary

- The roll-out date is tentatively scheduled for Thursday, October 19, 2000.
- The web site will be located at www.firstenergycorp.com/msg.
- Contact FirstEnergy by sending an e-mail to SupplierSupport@FirstEnergyCorp.com.



8



## Market Support Generation Workshop

October 2, 2000

### **FirstEnergy**,

## Market Support Generation: Agenda

- Purpose of Meeting
- Description of Protocol
- Administration and System Requirements
- Technical overview
- A/C

### က

## Market Support Generation: Guidelines

- **Based on Stipulation Documents**
- Claimant must be marketer, broker or aggregator
- eliqibility
- First-come-first-served basis
- Committed capacity sales to OE/CEI/TE customers
- must have committed sale to make a claim



## Market Support Generation: Eligibility

- Non-affiliated (with Ohio investor-owned utility)
- apply for CRES certification
- apply for FE registration
- Affiliated
- apply for CRES certification and FE registration
- make capacity available in service area <u>OR</u>
- no owned or leased capacity within one wheeling transaction
- **Government Aggregator**
- enact authorizing ordinance
- complete opt-out procedure
- **Customer Aggregator**
- must become eligible supplier



## Market Support Generation Generation Commitment Pools

Market Support Generation (MSG)1,120 MW* Residential
---

r months**	42	160
Losses on 1,120 MW for Non-summer months**	102	400
1,120 MW foi	156	260
Tine Losses on	Residential (minimum amount)	ding Residential)
Non-MSG Line I	Residential	Total (including)

\* Attachment 1 of Stipulation determines allocation

\*\* Page 3 of Supplemental Stipulation determines allocation

### Θ

# Market Support Generation: Making a Claim

### Submit claim electronically

- Password required
- certification and FE registration and has supplied supplier contact Password available to eligible supplier that has applied for CRES information
- Suppliers are encouraged to seek password before gate opens
- Contact Doug Burnell for information 330-384-4813

## Gate scheduled to open Thursday, October 19

### Each claim must include:

- only one of the 12 generation commitment pools
- single duration for all customers in claim
- limit of 10,000 customers per claim



SSG:

### (section 5.d.)

## "Other Retail" Claim must contain the following:

- Customer name
- Customer account number
- Amount of capacity claimed on behalf of customer
- amount not to exceed last 12 months' peak
- customers w/o demand meter, use kWh equation (kW = .004194 x kWh)
- For each customer in claim, whether "Load Following" or "Capacity Factor
- Duration of claim

This section may also be used for Residential Claims



# MSG Protocol: Modifications to Sept. 25 distribution

- Customer contact information required for password
- Sect. 5.e. Residential claim modifications
- "For Residential customer claims, the Section 5.d.(iii): remove:

supplier may submit peak monthly kWh in

lieu of the calculated peak demand."

the supplier shall submit calculated peak "For customers without demand meters, demand values using the formula:

add:

 $kW = .004194 \times kWh$ 



# MSG: "Residential" Claims: 2-part process (section 5.e)

### Reservation Claim must contain:

- by e-mail to SupplierSupport@firstenergycorp.com
- List of customer names
- via Web site
- Total number of customers in claim
- Aggregate amount of capacity claimed
- Duration of claim

## Follow-up Claim within 40 days must contain:

- Customer account number
- Customer name
- use kWh equation ( kW = .004194 x kWh) for all customers Amount of capacity claimed on behalf of each customer amount not to exceed last 12 months' peak
- Whether claim for each customer is Load Following or Capacity Factor



### 5

# MSG: Maximum Amount of Capacity per customer

Residential and all customers without demand meter

use calculated peak based on peak energy usage

equation:

 $kW = .004194 \times kWh$ 

Other Retail customers with demand meter

use highest measured demand in last 12 months

Customers without 12 months billing history (footnote 5)

residential / small commercial: use rate schedule averages

other customers: base on facts as known

method subject to company approval



# Load Following and Capacity Factor Options

Load Following

(Supplemental Stip.)

serve customer's entire load

no scheduling or load factor requirements

no imbalance charges up to historic peak load

Capacity Factor

service to entire load

 monthly minimum capacity factor (Res, Sm Comm. 60%; Others 80%) (Stip.)

(Supplemental Stip.) service to part of a customer's load

scheduling requirements

usage limitations--on/off peak and seasonal

settlement requirements

in either case:

purchaser may resell to extent end user does not take

payment for contracted capacity or energy, taken or not



## MSG: Approval Process

### (Section 6.a. and 6.b.)

### FirstEnergy Review:

- Supplier certification and registration
- 30 days to get certification from PUCO / potential waiver to extend time
- Verify names/account nos.
- 5 business days to cure defects
- Claimed capacity matches peak levels
- FE to reduce excess amount to historic peak
- Confirmed contract between customer and supplier for duration claimed
- FE must be able to verify duration (audit methods)
- fallure for more than 1% of load/customers ==> claim rejected
- OATT / service agreement
- Is pool capacity still available?



### C

### **MSG: Claim Duration**

Claims to be in 12-month increments or till end of Mkt. Devel. Period

"single duration"

a duration is measured in terms of "months"

last date in billing cycle defines "month"

example: two customers in claim

• #1 July 15, 2001 to July 14, 2002 } these are both claims for

August 2001 to July 2002 #2 August 1, 2001 to July 31, 2002 }



## MSG: Other Items in Protocol

- Claimant may withdraw claim prior to approval
- company's option, in MSG being returned to pool or Discontinuation of service to customer results, at minimum capacity factor obligation
- Only one supplier's claim for part or all of customer's load will be accepted for a given duration
- No more than one claim for MSG and one for non-MSG per customer for a given duration
- FE affiliates--relinquish claims as of next effective meter read date



### 5

# Market Support Generation: Comments and Issues

## Government Aggregators

- First-come-first-served basis
- Committed capacity sales to OE / CEI / TE customers
- Alternate process to which all claimants agree?

Scheduling: process to follow at later date



### Market Support Generation Validation Criteria

### Claim Table Definitions:

- 1) the operating company (either OE, CEI, or TE)
- 2) the customer category code [either (R)esidential or (O)ther]
- 3) the claim type [either (M)SG or (N)on-MSG]

### Claim Table Validation Criteria:

- 1) Once assigned, the claim number may not be changed.\_
- Every claim must be for the same operating company, customer category, claim type code (either MSG or non-MSG), time period, and supplier.
- 3) Each claim can be in any one of the following states:
  - a) New reserved for claims that have yet to be submitted to FirstEnergy for approval.
  - b) Reserved indicates that the supply intends to retain a placeholder in the queue, but does not have the finalized supporting customer contract data to supply at the present time. The Reserved claim must be replaced within a 40-day period. If no replacement list has been supplied, the claim will automatically be erred out.
  - c) Pending designates that the supplier has finalized the claim and has submitted it to FirstEnergy for approval.
  - d) Verified Indicates that the claim was verified by FirstEnergy and is Reserved for manual approval. The verification is performed automatically by the validation routine. Additional manual checks may be performed, if need be, by the FE approvers.
  - e) Approved shows that the claim was approved by FirstEnergy. The power is reserved for this supply for these customers for the specified time frame.
  - Canceled No longer an active claim. Claims may be cancelled by the supplier, the FE administrator, or automatically by the MSG system.
- 4) Whenever the company, customer category code, claim type, or status code changes for a claim, then the MW balances will automatically be recalculated by the system.
- 5) The start date must be the first of the selected month. If it is not, the system will make it so.
- 6) The end date must be the last day of the selected month. If it is not, the system will make it
- 7) The start date must be less than the end date and must be at least twelve months in duration.
- 8) The start date must be greater than or equal to the beginning of the market development period.
- 9) The end date must be less than or equal to the beginning of the market development period.
- 10) Capture the peak billing load (In kW) of these customers. This will later be validated against the sum of the contracts for this claim. If the sum is greater than the reservation amount, then the claim is in error and the supplier will need to modify the claim such that the sum of the contracts no longer exceeds the reserved amount.
- 11) For Approved claims, ensure that:
  - a) The operating company cannot be modified
  - b) The customer category code cannot be modified
  - c) The claim type cannot be modified
  - d) the supplier must not be an Inactive supplier. If valid, set the approval date and clear out the cancel-related columns.
- 12) For Reserved claims, ensure that:
  - a) The claim must be Residential
    - If so, the estimated number of customers and the estimated requested kW must be entered. If valid, set the submission date.
    - il) If not, produce an error message.
- 13) For Pending claims,:
  - a) The operating company, customer category code, and claim type cannot be modified
- 14) For Verified claims.
  - The operating company, customer category code, and claim type cannot be modified

### Market Support Generation Validation Criteria

### Customer Contract Table Definitions:

- account number no format must be 15 characters in length
  - a) OE prefixed by a '2'
  - b) CEI prefixed by a '01' (after October 2000 prefixed by '6')
  - c) TE prefixed by a '02' (after October 2000 prefixed by '3')
- 2) Claim type either load following (L) or capacity factor (C) only applicable to non-MSG.

### <u>Customer Contract Table Validation Criteria:</u>

- 1) All contracts must be in 12 month increments unless they go to the end of the market development period.
- 2) All contracts under a single daim must be for the same period of time.
- 3) Customer contracts can span across calendar years.
- 4) Currently the market development period is established as January 1, 2001 to Decemeber 31, 2005.
- 5) The start date must be the first of the selected month.
- 6) The end date must be the last day of the selected month.
- 7) The start date must be less than the end date and must be at least one month in duration.
- 8) The start date must be greater than or equal to the beginning of the market development period.
- The end date must be less than or equal to the beginning of the market development period.
- 10) Both the start and end dates are set by a trigger to ensure that they match the valid contract
- 11) Upon entry, the application performs some quick validation checks, namely,
  - a) The account number prefix must be appropriate for the operating company (i.e. for OE, first digit of the account number must start with a '2').
  - b) The account number length must be appropriate for the operating company (i.e. for OE, the total length must be exactly 15 digits).
- 12) If the account number has been changed from the old CEI/TE format to the new format, then create an audit trail record of this transformation.

### **Customer Contract Table Processing:**

The application will automatically overlay the amount claimed value in three different situations:

- 1) if the system detects an "overclaimed" condition (i.e. when the amount claimed is greater than the 12 months' peak)
- 2) if the claim is for Load Following and the amount claimed is less than the 12 months' peak
- 3) if the customer has no billing history and the amount claimed is greater than the class averages (based upon the customer's rate code).

### Customer Contract Table Validation Against CIS Table:

After submitting the claim to FE, the application will perform the following validation checks against the CIS Master table for each customer contract:

- 1) Ensure that the Claim exists on the MSG database.
- 2) Ensure that the Claim is in the Submitted (Pending) status.
- 3) Ensure that the Account Number exists on the CIS table.
- Validate that the Rate is associated to the Customer Category (Residential or Other) selected on the Claim.
- 5) Verify that the Supplier is an active Certified CRES registered with FE. If not, produce a warning message.
- For Reserved Claims, ensure that the reserved amount is not exceeded by the sum of the claimed amounts for all customers.
- 7) Processing: Convert all kWH amounts to kW for Comparison purposes.8) If overclaimed condition, reduce the claimed amount to the CIS peak amount.
- 9) If Load Following and underclaimed condition, reset the claimed amount to the CIS peak amount.

### Market Support Generation Validation Criteria

- Customer Contract Table Approval:

  1) Ensure that no residual Validation errors exist for claim.

  2) The supplier must be an Active supplier registered with FE. If not, claim is in error.

### Modifications to the <u>PROTOCOL FOR FIRST-COME-FIRST-SERVED</u> <u>CLAIMS FOR MARKET SUPPORT AND NON-MARKET SUPPORT</u> <u>GENERATION</u> since the September 25, 2000 distribution

Modification 1: Section 5.d.(iii)

Remove second sentence of section.

Substitute the following:

"For customers without demand meters, the supplier shall submit calculated peak demand values using the formula:

 $kW = .004194 \times kWh$  "

Modification 2: Sections 5.a., 5.d.(vi.), and 5.e.

Add at the end of the section 5.a.:

"...and has supplied to FirstEnergy the supplier name, address, telephone and fax numbers, contact person name and e-mail address, or predetermined supplier identifier code provided by the company."

Remove section 5.d.(vi.)

In section 5.e., remove the reference to (vi.) and reposition the word "and" before (v.).

Modification 3: Section 5.e.

Add language referring to the Residential claims as a two-part process, including the Reservation Claim and the Follow-up Claim.

Remove the reference to (iv.) in the second line of the first sentence, and add the requirement to provide the section (iv.) information to the Follow-up Claim.

Modification 4: Section 6.b.(viii)

The reference to 6.b.(viii) is changed to 6.a.(viii).

Modification 5: Footnote 11

The reference to 15 days is changed to 12 days.

September 28, 2000

# PROTOCOL FOR FIRST-COME-FIRST-SERVED CLAIMS FOR MARKET SUPPORT AND NON-MARKET SUPPORT GENERATION

#### PART A - CLAIM

### Section 1 Purpose of Document

- 1.a. The Stipulation documents in Case 99-1212-EL-ETP et al. (FirstEnergy restructuring case) establish Generation Commitments on behalf of the company.
- 1.b. Section V.1 of the April 13, 2000 Stipulation and Recommendation calls for Ohio Edison, Cleveland Electric and Toledo Edison to provide 1,120 MW of system level generation capacity to non-affiliated and eligible affiliated marketers and brokers and aggregators (i.e., "suppliers") for the duration of the market development period.
- 1.c. The <u>Supplemental Settlement Materials</u> agreement further describes the availability and applicability of such market support generation (section 2) and specifies that, during the months of September through May, 1,120 MW of the supply of generation other than market support generation will be "measured at the distribution meter" (section 5). This will be defined as non-market support generation. Under this section 5, FirstEnergy supplies the line losses, within its control area, for the 1,120 MW increment of non-market support generation (non-MSG).

#### Section 2 Definitions

- 2.a. FE or the Company shall refer to FirstEnergy and its operating companies
- 2.b. MSG shall mean Market Support Generation as described in Section 1.b. of this document
- <sup>--</sup>2.c. Non-MSG means non-Market Support Generation as described in Section 1.c. of this document<sup>1</sup>
  - 2.d. CRES refers to Certified Retail Electricity Supplier
  - 2.e. Eligible Supplier means a supplier that has met the eligibility requirements defined in Section 4 of this document

<sup>&</sup>lt;sup>1</sup> Under Section 5 of <u>Supplemental Settlement Materials</u>, FE absorbs the service area line losses associated with 1,120 MW of non-Market Support Generation Identified in that section. This non-MSG is not a second block of 1,120 MW of capacity. Usage of the term "non-MSG" in this protocol does not modify FE's obligations defined by the Supplemental Settlement Materials.

- 2.f. Generation Service Agreement the commitment of a customer to purchase generation from or through an Eligible Supplier
- 2.g. EDI means Electronic Data Interchange which format a Supplier will utilize to submit an electronic enrollment of a customer for retail electric service
- 2.h. Commission or PUCO means the Public Utilities Commission of Ohio

# Section 3 Allocation of Generation Commitments between companies and retail customer classes

Each of the two Generation Commitments is allocated among the companies and retail customer classes, as follows:

#### 3.a. MSG (Market Support Generation)

	Category 1 Category 2	Ohio Edison	Residential <sup>2</sup> Other Retail	260 MW 300 MW
	Category 3 Category 4	The Illuminating Company	Residential Other Retail	170 MW 230 MW
	Category 5 Category 6	Toledo Edison	Residential Other Retail	70MW 90 MW
		Total MSG commitment		1,120 MW
<b>3.</b> b.	Non-MSG	(Service area line losses)		
	Category 7 Category 8	Ohio Edison	Residential at lea Total (incl. Res.)	st 156 MW 560 MW
<b></b> -	Category 9 Category 10	The Illuminating Company	Residential at lea Total (incl. Res.)	st 102 MW 400 MW

<sup>&</sup>lt;sup>2</sup> "Residential" customers include the following: for Chio Edison, those customers served on Rates 10, 11, 17 and 19; for The Illuminating Company, those customers served on the Residential, Residential Water Heating, Residential Water and Space Heating, and Residential Space Heating; for Toledo Edison, those customers served on Rates R-01, R-01a, R-02, R-06 and R-06a. "Other Retail" customers include customers served on all other shoppable rate schedules.

Category 11 Toledo Edison
Category 12 "

Residential at least 42 MW Total (incl. Res.) 160 MW

Total Non-MSG commitment

1,120 MW

### Section 4 Eligibility to submit a claim

Only claims by Eligible Suppliers will be considered for approval.

#### 4.a Non-affiliated

Any marketer, broker or aggregator, non-affiliated with any Ohio investorowned utility, that has submitted an application to the Public Utilities Commission of Ohio to be certified as a CRES and an application to FirstEnergy for registration is eligible to submit a claim.

#### 4.b Affiliated

In addition to the above requirements, a utility affillate will qualify to submit a claim if the affiliate or utility (1) makes capacity available within the utilities' service areas offering choice in a similar manner and magnitude as the claimed generation or (2) has no owned or leased generating capacity within one wheeling transaction from FE's service areas.

#### 4.c. Government Aggregators

Any supplier that participates as a Government Aggregator will qualify to submit a claim by showing evidence of an enacted ordinance and verification that the residents' opt out procedure has been performed so that the amount of load the Aggregator can supply may be determined.

#### 4.d. Customer Aggregators

A customer seeking to acquire MSG capacity or reserve loss absorption on non-MSG capacity on behalf of its own facilities must become an Eligible Supplier in order to be considered for approval.

# Section 5 First-come-first-served process: Initial queues

The Stipulation Documents call for the capacity commitments identified in Section 3 as Categories 1 through 12 to be made available to Eligible Suppliers on a first-come-first-served basis. This section outlines the criteria for establishing the queue.

5.a. A claim for available capacity must be submitted electronically by an Eligible Supplier via the process identified in this protocol. The forms and protocol are available on FirstEnergy's public web site (identify web site

address). Submission of a claim will require a password, which will be made available to the Eligible Supplier that has submitted an application to the Public Utilities Commission of Ohio to be certified as a CRES and an application to FirstEnergy for registration, and has supplied to FirstEnergy the supplier name, address, telephone and fax numbers, contact person name and e-mail address, or predetermined supplier identifier code provided by the company.

- 5.b. A claim is to be made for one of the Categories 1 through 12, identified in Section 3 of this document.
- 5.c. A claim can include the load for as many customers as the Eligible Supplier serves<sup>3</sup>. However, each claim must contain only a single duration for all the customers in the claim. If there are multiple durations for the customers for which the supplier is claiming generation, a separate claim must be made for each duration.

The Generation Commitments are available only in increments of twelve consecutive months, or until the end of the market development period, whichever terminates earlier. A monthly period is defined to be the period covered by the company's regularly scheduled cycle bill. The last day of the cycle billing period shall determine in which month the claim falls. The initial period starts with the customer's first bill cycle after January 1, 2001. Requests for capacity for nonconsecutive twelve monthly periods must be made as separate claims.

- 5.d. Each claim for "Other Retail" MSG or non-MSG must contain the following information (each claim is for one Category only)<sup>4</sup>:
  - (i) name of each retail customer for whom the supplier has a Generation Service Agreement
  - (ii) the account number for each retail customer identified in (i.)
  - (iii) the amount of capacity being claimed on behalf of each retail customer (this amount cannot exceed the amount of the customer's

<sup>&</sup>lt;sup>3</sup> Each claim shall be a separate file. Due to data processing ilmitations, no claim shall include more than 10,000 customers. If the supplier is requesting generation for more than 10,000 customers, then multiple claims can be made, each of which shall not exceed the maximum number of 10,000.

A claimant for a Residential category may, at its option, use the requirements of this section rather than the requirements of Section 5.e.

peak load)<sup>5</sup>. For customers without demand meters, the supplier shall submit calculated peak demand values using the formula:

 $kW = .004194 \times kWh$ .

- (iv) for Market Support Generation, whether the capacity claimed for each retail customer will be classified as "Load Following" or "Capacity Factor" <sup>8</sup>
- (v) the time period (duration) for which the claim is made, for which period the supplier must have a Generation Service Agreement for all customers included in the claim
- 5.e. Claims for "Residential" MSG or non-MSG shall be submitted in a two-part process containing a "Reservation Claim" and a "Follow-up Claim" unless the supplier uses the provisions of section 5.d. to make the claim. The Reservation Claim must contain the same information as identified in section 5.d (i) and (v) above. In addition, the claimant must specify in the Reservation Claim the aggregate amount of MSG capacity or non-MSG line losses, and the total number of customers for which the claim is being made. The claimant must subsequently provide, within 40 days of this Reservation Claim, a Follow-up Claim providing the information specified in section 5.d (ii), (iii) and (iv) for each customer included in the claim. The company's approval process will not begin prior to the time when the information in section 5.d (ii), (iii) and (iv) is provided. Failure to supply the data in Section 5.d (ii), (iii) and (iv) within 40 days will result in removing the claim from the queue.

<sup>&</sup>lt;sup>5</sup> The historic peak load is defined as the highest measured peak incurred in the most recent available 12 billing months for customers with demand meters, and as the calculated peak load for customers without demand meters, with the calculated peak load based on the customer's energy consumption in the most recent available 12 billing months. For those residential and small commercial customers with new load, or not having 12 months of usage ended, a calculated method shall be used to determine the peak load. For all other customers, the peak load shall be quantified and approved by the company.

Only one supplier 's claim for part or all of the customer's load will be accepted, and the supplier may not make more than one claim for MSG and one claim for non-MSG per customer. Per the Supplemental Settlement Materials, the entire customer's load must be served by the Market Support Generation if Load Following option is elected.

<sup>&</sup>lt;sup>6</sup> The "Load Following" and "Capacity Factor" options are defined in section 2 of the <u>Supplemental Settlement Materials</u> referred to above. For suppliers selecting the capacity factor option, scheduling details will be identified in subsequent supplier/utility communications. For purposes of claiming market support generation capacity, the peak load in the twelve months ended June 2000 as identified in footnote 3, shall be used.

5.f. The first-come-first-served rule will be followed based on the time of submittal of the claim on the company's web site.

### 5.g. Pending claims in the queue

Once an Eligible Supplier's claim is submitted on the web site, the total amount of claimed capacity in the submission will be categorized as "pending", meaning that

- (i) the supplier has reserved a place in the first-come-firstserved queue, subject to the approval process, and
- (ii) the utility will start the application review to determine that the requirements for approval are met.
- (iii) The pending claim for the customer's load will be noted on the company's public web site as a "pending market support or non-market support generation claim". The identity of the customers and Eligible Suppliers will not be posted on the public web site.

# Section 6 Approval Process

- 6.a. The Company will begin the approval process following the receipt of the totality of the information specified in Section 5.d. or 5.e., whichever Section applies to the submitted claim. It is the Company's objective to complete the approval process as soon as possible after receipt of the required information in Section 5.d. or 5.e. The Company's approval process includes:
  - (i) verification that the supplier (including customers aggregating their own facilities' loads) has been approved as a Certifled Retail Electricity Supplier (CRES), by the Public Utilities Commission and has been registered with the utility.

<sup>&</sup>lt;sup>7</sup> If an intended supplier has not achieved CRES certification when it has made a claim for market support generation, the supplier's place in the first-come-first-served queue shall be forfeited (a) thirty calendar days following submittal of the claim or (b) thirty calendar days following the date when the PUCO first accepts CRES applications, whichever occurs later. Forfeiture Waivers-may be granted by the company on a case-by-case basis for good cause shown (reasons beyond the control of the claimant) and shall be granted for each day that the PUCO extends its certification review period. Delivery of MSG capacity and non-MSG line losses to an Eligible Supplier shall not commence prior to its certification by the Commission.

- (ii) determination that the retail customer accounts and customers' names match, and that the identified customers are in fact customers of the utility.
- (iii) for Market Support Generation, determination that (i) for Load Following Option accounts the claimed market support generation equals each customer's historic peak level, and that (ii) for Capacity Factor Option accounts, the claimed market support generation is equal to or less than the historic peak level for each customer. If the claim exceeds the customer's historic peak load level, the company shall reduce the claim to that historic peak load level and notify the supplier.
- determination that the supplier has a contract (or an (iv) alternative form of verification)<sup>6</sup> with the retail customer that has a duration at least as long as the duration of the claim for MSG capacity non-MSG line losses.9
- (v)agreement by the supplier to a contract to abide by the terms of the applicable Open Access Transmission Tariff and the applicable service agreement.10
- (vi) determination that there is remaining capacity to meet the claim for the Company and retail customer class as identified in the application. 11
- determination that the supplier, if a utility or affiliate, qualifies (vii) per the eligibility requirement stated previously in Section 4.2 of this document.
- Should the Company determine that an Eligible Supplier's application not 6.b. meet the requirements listed in Section 6.a. above, the following provisions apply:

delivery, and billing.

Such alternative to be consistent with the verification required by the PUCO for CRES certification

The utility shall verify the contract term by reviewing that provision in the Generation Service Agreement or alternate verification form, or through appropriate auditing techniques

10 This tariff and its subsequent service agreement mandate all requirements for scheduling,

If the Company affiliates are required to relinquish any generation per the terms of the Supplemental Stipulation, the affiliates shall relinquish such capacity on the next customer meter reading date following notification of the need to relinquish, as long as such date is at least 12 days following the notice. If less than 12 days remain until the next meter reading date following notification, the following month's meter read date shall be the date of relinquishment.

- (i) If the Supplier fails to be certified as a Certified Retail Electricity Supplier (CRES) within the stated time limits, the claim shall be denied; should the Supplier subsequently become an approved CRES, a new claim for market support or non-market support generation must be made
- (ii) If the insufficiency is the result of the Supplier's failure to register with the company, which includes EDI testing, the supplier shall have 30 days to become registered upon notification by the Company or the Supplier shall forfeit its place in the queue.
- (iii) If the insufficiency is a result of the retail customer accounts and customers' names not matching or a determination that the listed customers are not customers of the utility, the Supplier shall have five business days<sup>12</sup>, after receipt of notification by the utility of such fact, to remedy such mismatch by submitting a replacement retail customer list in the specified electronic form. Such replacement list shall include corrections only to the original application.
- (iv) If the replacement list required by Section 6.b.iii is not received in the time period, or if it is deficient, the Supplier shall forfeit its place in the first-come-first-served queue for those customers for whom information is deficient.
- (v) If the replacement list required by Section 6.a.(iii) results in a lesser or equal amount of market support capacity being claimed than was identified in the initial claim, such replacement value shall be deemed to be the Supplier's claim for capacity.
- (vi) If the replacement list required by Section 6.b.iii results in a greater amount of market support capacity being claimed, the excess of the new amount of capacity over the initial claim shall be treated as a new claim at the end of the thenexisting queue.
- (vii) If FE determines that at the time of application, the Eligible Supplier does not have a contract with any retail customer with the required contract duration, the supplier will forfeit its place in the queue for that part of the claim associated with customer who is not under contract. If it is determined for a claim for Residential MSG or non-MSG that the Eligible

<sup>&</sup>lt;sup>12</sup> A business day is defined as a day when the general office of FirstEnergy is open for business.

Supplier does not have a contract for the duration of the claim for 1% or more customers, the claim shall be rejected in its entirety. If it is determined for a claim for Other Retail MSG or non-MSG that the supplier does not have a contract for the duration of the claim for 1% of the claimed load, the claim shall be rejected in its entirety.

- (viii) If the Eligible Supplier fails to agree to the requirements of Section 6.b.(v), the application for capacity will be denied in its entirety.
- (ix) If the utility or affiliate described in Section 4.b. above, does not make capacity available within its service area in a similar manner and magnitude as the claim or has owned or leased generating capacity within one wheeling transaction from FE's service areas, which would make the utility or affiliate ineligible for the MSG generation, the Eligible Supplier shall forfeit its place in the queue.
- (x) If the claim for MSG or non-MSG exceeds the remaining generation in the specified category, the Eligible Supplier will be notified as such and given the option to modify its claim to equal the remaining generation. Such notification may be required for a part of the claim duration submitted by the Eligible Supplier; eg. month 11 of a 24 month claim may exceed the available generation in the specified category.
- 6.c. An Eligible Supplier may withdraw its claim for market support or non-market support generation on behalf of an individual retail customer in its entirety at any time prior to approval of the application.
- 6.d. If an Eligible Supplier were to discontinue serving a retail customer for which it had an approved market support or non-market support generation capacity claim and had proceeded with its use, at the Company's option, either the supplier's right to that capacity is forfeited and the claimed generation would be returned to the pool for that category, or the supplier shall be subject to a minimum monthly capacity factor identified in the Stipulation for the term of the approved claim.
- 6.e. Once the utility has approved an application for the claimed generation, the amount and duration of the claim shall be noted on the utility's public web site as an approved claim for market support or non-market support generation. The identity of the customers and suppliers will not be posted on the public web site.

### Section 7 Electronic Data Interchange

In the event that the enrollment process for a particular customer with the company is not completed by the time the supplier schedules the claimed generation, the supplier shall forfeit the approved claim for that customer and the claimed generation would be returned to the pool for that category.

# Section 8 FirstEnergy contact

For questions relating to market support generation, the FirstEnergy contact is:

Douglas S. Burnell Administrator, Competitive Energy Supplier Contracts FirstEnergy Corp. 76 South Main Street, Akron, Ohio 44308

phone: 330-384-4813 fax: 330-255-1047 e-mail: SupplierSupport@firstenergycorp.com

October 5, 2000

To:

Burnelld@firstenergycorp.com

cc:

headingsd@firstenergycorp.com, dmblank@firstenergycorp.com,

korkosza@firstenergycorp.com, Denise R. Dinie

Date:

01/12/2001 08:03 AM

From: vaccarom@firstenergycorp.com

Subject: New MSG URL...

#### Doug.

Based upon our current ISD rules governing corporate URL names, we are planning to rename the current MSG Supplier site from http://www.firstenergycorp.com/msg to http://supplierservices.firstenergycorp.com/msg next Tuesday, January 16, 2001 morning at around 7:00 a.m.

We are suggesting that you update every link in the FE Supplier Support site to represent this new URL address. Additionally, we recommend that you use every means (List Server, direct e-mails, ...) possible to inform all users (Suppliers, Communications and Legal depts, Regulators, internal FE employees using the MSG application...) that this site has been altered. Additionally, they should be informed that they should update any and all bookmarks to this site.

If the current URL is requested after Tuesday, our plan Is to display (for approximately 5 seconds) a page informing them that the MSG URL has been changed from http://www.firstenergycorp.com/msg

to http://supplierservices.firstenergycorp.com/msg and that their bookmarks and favorites should be modified accordingly.

Note: The other MSG URLs [for Security and Approval processing] will not modified as these are accessed through our Watt intranet. The link on our internal Watt home page pointing to the MSG Supplier Tool will be modified by Torn Cellucci and will not require your attention.

If you have any questions or concerns, please contact me immediately at x3748 or via e-mail.

Thanks, Marc

C2001 Arthur Andersen. All Rights Reserved. For Internal Use only. Denise R. Dinie

#### Arthur Andersen ABA

To:

RIJCK G. Noel@ANDERSEN WO

cc:

Date:

11/07/2000 03:21 PM

From: Denise R. Dinie, Cleveland, 781 / 2759

Subject: MSG Supplier Claims Review

#### Rikk -

As per my voicemail response to you this afternoon. Please provide comments either by Lotus Notes, Octel or via phone. If I do not hear from you by Wed, late afternoon, I will page you to discuss. We still do not have an idea of how many contracts this may entail. FE is working on the scopes (that is why they are in bold typing in the attached).

Thanks! Denise



AUP workprogram for MSG work.c

C2000 Arthur Anderson, All Rights Reserved. For internal Use only. Denise R. Dinie



# AGREED-UPON PROCEDURES WORK PROGRAM

CLIENT:	FirstEnergy Corp.				_	
WORK:	MSG Supplier Claims Review	DATE:	November XX, 2000	<u> </u>		
	DESCRIPTION OF WORK TO BI	E COMPLETED	woi	RK COMPI	ETED	

The work you have engaged us to perform in accordance with our job arrangement letter with you, dated November XX, 2000, is outlined below. We understand that FirstEnergy has reviewed the MSG Supplier Claims (as defined below) for duplicate, ineligible, invalid and/or inactive Customer Accounts (or Contracts, as defined below) within and amongst each Supplier Claim. FirstEnergy's definitions of duplicate, ineligible, invalid and inactive Customer Contracts are attached hereto for reference purposes. In performing its review, FirstEnergy segregated each Supplier Claim into two lists – the believed irregular Customer Contracts and the believed valid Customer Contracts. The believed irregularities consist of the duplicate, ineligible, invalid and/or inactive Customer Contracts identified by FirstEnergy. These lists will be presented directly to the suppliers for resolution. Arthur Andersen will review the believed valid Customer Contracts based on the following work program.

Supplier Claim - A supplier's request for available generation capacity submitted in accordance with the protocol outlined by FirstEnergy for the suppliers. A claim may contain up to 10,000 customer accounts/contracts (as defined below), all of which must be "claiming" capacity for the same duration.

Customer Account (or Contract) – An individual customer account (or contract) that is included in a Supplier Claim.

- 1. For each Supplier Claim, obtain from FirstEnergy the listings of the believed irregular Customer Contracts and the believed valid Customer Contracts.
- For each Customer Contract on the listings of the believed valid Customer Contracts, obtain from the supplier access to the related written, signed contract between the supplier and the customer. For the contracts tested in steps 3, and 4, below, ensure the contracts are signed by both parties.
- 3. In connection with step 4. below, review the terms of the Customer Contracts and identify all provisions within the Customer Contracts that may bear upon the determination that the supplier has a contract (or alternative form of verification consistent with the verification required by the PUCO for CRES certification) with the retail customer. In performing this review, be alert for provisions within the Customer Contracts that may indicate that the Customer Contracts are not legal, binding commitments. For instance, if executory provisions, or a "letter of intent" or "option" to negotiate or enter into a contract, are provided for in the Customer Contracts. Document the location(s) of such provision(s) within the Customer Contracts and document the concern(s) with such provision(s).

# AGREED-UPON PROCEDURES WORK PROGRAM

CLIENT:	FirstEnergy Corp.		<del></del>	<del></del>	<del> </del>
WORK:	MSG Supplier Claims Review	DATE:	November XX,	2000	
<del></del>	DESCRIPTION OF WORK TO BE	COMPLETED		WORK COMPL	ETED

Based on our discussions with you, it is our understanding that in performing the above, Customer Contracts that are conditioned solely upon the approval for receipt of MSG or non-MSG capacity shall be considered legal binding contracts unless the Customer Contracts contain other provisions that may call into question the legal commitment.

- 4. In descending order based on capacity claimed, review the listing (by claim) of believed valid Customer Contracts and compare for consistency the following information on the listing to the related written contracts between the supplier and the customers.
  - A. Customer account number (insert column name and number of the column from the listings prepared by FirstEnergy)
  - B. Customer name (insert column name and number of the column from the listings prepared by FirstEnergy)
  - C. Service address (insert column name and number of the column from the listings prepared by FirstEnergy)
  - D. Quantity of generation claimed (insert column name and number of the column from the listings prepared by FirstEnergy)
  - E. Type of customer/generation claimed (residential vs. non-residential and MSG vs. non-MSG) (insert column name and number of the column from the listings prepared by FirstEnergy)
  - F. Duration (period) (insert column name and number of the column from the listings prepared by FirstEnergy)

Continue to compare for consistency the information regarding the Customer Contracts on the listing of believed valid Customer Contracts to the related written contracts between the supplier and the customer, in descending order, until either:

- Customer Contracts within the following scopes have been reviewed
  - All Customer Contracts with capacity claims equal to or greater than 1,000 kW,
  - 33% of Customer Contracts (systematically selected) with capacity claims equal to or greater than 200 but less than 1,000 kW, and
  - 10% of Customer Contracts (systematically selected) with capacity claims less than 200 kW; OR

2

# AGREED-UPON PROCEDURES WORK PROGRAM

ÇL	IENT:	FirstEnergy Corp.						
WORK:		MSG Supplier Claims Review DATE: November XX, 2	2000					
			WORK COMP	LETED				
		DESCRIPTION OF WORK TO BE COMPLETED	W/P REF.	BY				
	Draft a	<ul> <li>For claims in the "other retail" category (i.e., non-residential), upon consideration of the review results for the Customer Contracts reviewed in steps 3. and 4., it can be determined that the supplier does not have written contracts for at least 5% of the total quantity of generation capacity claimed in the Supplier Claim containing those Customer Contracts.</li> <li>a summary by claim of the results of our work.</li> <li>representation letter regarding the procedures that have been agreed upon an a signed copy from FirstEnergy.</li> </ul>						

#### **CLAIMS FOR PROCESSING - 01/29/01**

Claims for Denise to audit

Claims Pending

176 TOL

189 TOL

187 TOL

2191 TOL

All of these are pending waiting the choice of a supplier.

C;\WINDOWS\TEMP\[-0060096.xls]Sheet1



<sup>\*</sup> We should wait to approve the last bit of the last claim in the queue until Brewer's revised loss factors are reflected in the claims data base.

To:

murraykm@MWNCMH.COM

CC:

Burnelld@firstenergycorp.com, dmblank@firstenergycorp.com, Denise R. Dinie@ANDERSEN

WO, headingsd@firstenergycorp.com

Date:

e: 01/12/2001 10:39 AM

From:

vaccarom@firstenergycorp.com

Subject: Approval of Claim #55 and Creation of Claim #2652...

#### Kevin.

Per our phone conversation and your instructions, I have successfully performed the following tasks:

canceled contract (Contractno = 1872, IEDACTED), kw = 2,845.74).

removed contract (Contractno = 1879, IEDACTED)

Name = ILEDACTED , kw = 6,118.00) from Claim #55.

approved claim #55 for a total of 170,673.455 kw.

created claim #2652 with one contract (REDACTED)

Name = 'LEDACTED , kw = 6,118.00) copied from Claim #55.

This remains in the exact same queue location as original claim #55 as it was created with the same Submission Date.

validated claim #2652 for 6,118.00 kw.

created a comment on claim #2652 to Indicate that this was created from claim #55 as a result of a "partial power adjustment" situation.

If you have any questions or concerns, please contact me at (330) 384-3748.

Thank You For Your Cooperation,

Marc

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To: dmblank@firstenergycorp.com

headingsd@firstenergycorp.com, Burnelld@firstenergycorp.com, Denise R. Dinie@ANDERSEN

WO, korkosza@firstenergycorp.com

Date: 01/19/2001 09:27 AM

From: vaccarom@firstenergycorp.com

Subject: Dropped IEU Customers from Approved Claims...

#### Ladies & Gentlemen.

CC:

Per Kevin Murray's instructions, I have successfully removed the suggested customers from the previously approved IEU claims (refer to attached spreadsheets for details) as of 9:10 a.m. today. As a result of these reductions, the revised Remaining kW is currently being displayed on the web-site. Please note that we now have 4.29 mw remaining in Ohio Edison's claim pool.

This has had the following effect on the claim pools: For OE/Other/MSG, these actions freed up 3,858.9 kW (+ 523.33 in losses) as a result of claim #55 dropping eight LEDAUFRaccounts reducing their allocation from 170,673.46 to 166,814.56 kw. For CEI/Other/MSG, dropping the VLEDAUTED: account on claim #68 made 6,834.996 (+ 690.34 in losses) available to this claim pool. For TE/Other/MSG, canceling the three QEDAUTED accounts for claim #61 has added 15,200.5 (+ 1,187.36 in losses) to Toledo's remaining pool.

I will provide a new FIFO Submission report today so that you can see the result of these cancellations.

#### Thanks, Marc

------ Forwarded by Marc J. Vaccaro/OE/FirstEnergy on 01/19/2001 08:55 AM ------

Kevin Murray <murraykm@MWNCMH.COM> on 01/18/2001 03:34:52 PM

To: "Mark Vaccaro (E-mail)" <vaccarom@firstenergycorp.com>

cc: "Doug Burnell (E-mail)" <burnelld@firstenergycorp.com>, "Blank, David

M. (E-mail)" <dmblank@firstenergycorp.com>

Subject: Dropped LEDALTEDaccounts.xls

<< Dropped (CEDALTED accounts.xls>>



Mark - per our telephone discussion, the attached spreadsheet identifies the

accounts we would like to drop from MSG claim #55. These facilities have been sold and we are not authorized to aggregate these facilities as part of IEU-OH's group.

Also, I have cancelled the one account on claim # 2652. I was able to do this via the website. There are no accounts remaining on this claim.

I realized after we spoke that I have a couple of accounts on TE and CEI that are on an approved claim that I need to drop. I will send a second email with details.

Please give me a call if you have any questions. Thanks

Kevin Murray McNees, Wallace & Nurick 614.719.2844 murraykm@mwncmh.com

(See attached file: Dropped LEDACED accounts.xls)
------Forwarded by Marc J. Vaccaro/OE/FirstEnergy on 01/19/2001 08:55 AM ------

Kevin Murray <murraykm@MWNCMH.COM> on 01/18/2001 03:50:16 PM

To: "Mark Vaccaro (E-mail)" <vaccarom@firstenergycorp.com>

Subject: /LEDACRIDAL tropped accounts.xls

RED ACTTO CENT dropped accounts.xls>>

Mark - the attached spreadsheets identifies other accounts that need to be dropped from TE and CEI claims. Claim number is on the spreadsheet. Reason

code should be customer dropped supplier. Thanks.

Kevin Murray McNees, Wallace & Nurick 614.719.2844 murraykm@mwncmh.com

(See attached file: EEDACTED dropped accounts.xls)

- Dropped (LED) to accounts xis

- (LEDACTET) ropped accounts.xis

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#### Arthur Andersen ABA

To:

murraykm@mwncmh.com

cc: Date: dryan@mwncmh.com 01/08/2001 01:58 PM

From:

Denise R. Dinie, Cleveland, 781 / 2759

Subject: MSG second round review

#### Hi Kevin!

Hope all is well. I have completed most of my second round reviews of the MSG claims and have just a few follow up questions/actions for you.

Your voicemail and fax concerning the second round claims being reviewed were exactly what I needed. Thanks!

I have attached below an error report for the IEU claims reviewed during this second round. My understanding is that the errors are now appearing on the FirstEnergy MSG website on a daily basis. As a result, you may have already corrected many (or all) of the errors. In order to facilitate the approval process, you may want to double check the attached error list to ensure all errors that require (required) attention have either been corrected or canceled.

Please let me know if you have further questions. Thanks!

Denise



definitions of errors do



IEU error accts in claims.x

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## MSG CLAIM ERRORS

#### INVALID ACCOUNT NUMBER

**DEFINITION** – FirstEnergy is unable to match the account number submitted by the supplier with an account number contained in the FirstEnergy CIS records.

#### INACTIVE CUSTOMER STATUS

**DEFINITION** - the account number (per FirstEnergy CIS records) included in a supplier's claim is coded as "Inactive". Inactive means that FirstEnergy is no longer issuing a bill for this account number because the customer has discontinued service.

#### INELIGIBLE CUSTOMER ACCOUNT FOR CLAIM

**DEFINITION** – a residential account that is included in a claim that a supplier has submitted in the Other Retail claim pool; or a non-residential account contained in a claim submitted in the Residential claim pool.

#### DUPLICATE ACCOUNT DETECTED

**DEFINITION** – accounts having the same account number (per FirstEnergy Customer Information System records) that are included more than once in the same claim or in more than one claim for the same time period. Claims may be by the same supplier or from different suppliers. The MSG/Non-MSG categorization is ignored in making this determination.

# FIRSTENERGY CORP. MSG CLAIMS CUSTOMER CONTRACTS NOT SUBJECT TO THE INITIAL REVIEW PROCESS

Due to the MSG claims that contain the customers listed below being submitted after the commencement of the initial MSG claims review process, the following customer contracts were not subjected to the initial claims review process. As a result, I am providing you with this list so that you may prepare these customer contracts for review.

In order to perform this review in the most efficient and effective manner, to the extent possible, I have been asked to complete the work by way of phone, fax, e-mail and overnight mail. In order to do this, I am requesting that you prepare partially redacted copies of your contracts with the following customers and send them to the fax number that delivers directly to my e-mail (216-774-6850) or by way of overnight delivery to my office (Denise Dinie, Arthur Andersen LLP, Suite 1800, 200 Public Square, Cleveland, Ohio 44114).

In preparing your partially redacted contracts, it is important that you leave at least the provision numbers (paragraph numbers) and provision titles (paragraph headers) in the contracts UNREDACTED. This information is pertinent to my understanding of the types of provisions that are included in these contracts. If upon review of the partially redacted information I determine that additional follow-up is required with you in order to understand certain provisions of the contracts, I will contact you. In addition, please be sure to include the signed signature page(s) as well as any attachment(s) to the contracts that identify the specifics of the contracts, such as the locations covered and/or the pricing arrangements.

After completion of this process, upon written request, I will be happy to return and/or destroy any and all contract copies that you have provided to me in order to complete this review. Should you have any questions, please give me a call at 216-348-2759. Thanks in advance for your assistance.

Claim Number	Customer Name
1756/2445	<u>LEDACTEI</u> )
2340	??? CEI Claim ???

Unfortunately, due to some data errors in claim 2340, FirstEnergy was unable to validate this data and provide me with the customer name(s) associated with this claim. If this claim is for a single customer, please provide me with the contract with that customer. If this claim is for multiple customers, please submit your ASCII files for the above claim to me and I will choose the customers for which I would like to see contracts.

#### Arthur Andersen ABA

To:

murraykm@mwncmh.com, dryan@mwncmh.com

CC:

Date:

12/22/2000 04:44 PM

From: Denise R. Dinie, Cleveland, 781 / 2759 Subject: Re: FE MSG second round reviews

#### HI! Happy Holidays!

I have attached a message that is going to all suppliers (as applicable) regarding the second round of contract reviews. The contracts I will need for this review are listed in the attached message. Should you have any questions, please give me a call.

Thanks in advance for your assistance!

Denise



IEU second round.dc

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anything on betwee NVI 18 - need to get here files

# FIRSTENERGY CORP. REQUEST FOR MSG CLAIM "VALID," "ERROR" AND "DUPLICATE" REPORTS

Please run the above reports for the claims listed below so the review process may begin. When running the duplicate reports, please be sure to compare these claims to all other claims submitted, whether or not on this list.

Supplier	Claim Number	Customer Cat.	Claim Type
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IEU		10	M
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REDACTED EDACT REDACTED NEDACTED ) F, D A CTED

In addition to the above, for the residential claims, I will need a list of all PIP customers for which MSG may not be eligible to be claimed.

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REDACTED

000136

## FIRSTENERGY CORP. REQUEST FOR MSG CLAIM "VALID," "ERROR" AND "DUPLICATE" REPORTS

Please run the above reports for the claims listed below so the review process may begin. When running the duplicate reports, please be sure to compare these claims to all other claims submitted, whether or not on this list.

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REDACTED D ACTED TOL M REDACTED REDACTED REDACTED

In addition to the above, for the residential claims, I will need a list of all PIP customers for which MSG may not be eligible to be claimed.

# FIRSTENERGY CORP. REQUEST FOR MSG CLAIM "VALID," "ERROR" AND "DUPLICATE" REPORTS

Please run the above reports for the claims listed below so the review process may begin. When running the duplicate reports, please be sure to compare these claims to all other claims submitted, whether or not on this list.

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In addition to the above, for the residential claims, I will need a list of all PIP customers for which MSG may not be eligible to be claimed.

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To:

Denise R. Dinie

cc:

dryan@mwncmh.com, srandazzo@mwncmh.com

Date:

12/13/2000 12:46 PM murraykm@mwncmh.com

From: murraykm@mwncm

Subject: Re: MSG Claims Review Follow Up

#### Denise

Hopefully you received my autorepty that I am out of the office till Thursday afternoon. I will begin compiling the data requested once I return. I will forward your information request to Sam & Debbie so that we may perhaps expedite responding to your request.

#### Kevin Murray

---- Original Message ----

From: <denise.r.dinie@us.arthurandersen.com>

To: <murraykm@mwncmh.com>

Sent: Wednesday, December 13, 2000 12:12 PM Subject: RE: MSG Claims Review Follow Up

>

> Hi Kevin!

>

- > I believe we are in the final stages of the initial round of the MSG
- > reviews. In order to wrap up my review of your claims, I have put together a
- > summary of the information that I will need.

>

> (See attached file: IEU follow up.doc)

>

- >.Please provide the above information at your earliest convenience. As I am sure
- > you are aware, we are all trying to expedite this process as much as possible
- > and your assistance is appreciated.

>

- > If you have any questions, please give me a call. Thanks!
- > Denise Dinie
- > Arthur Andersen LLP
- > 216-348-2759 phone

The same

> Privileged/Confidential Information may be contained in this message. If you

- > are not the addressee indicated in this message (or responsible for delivery of
- > the message to such person), you may not copy or deliver this message to anyone.
- > In such case, you should destroy this message and kindly notify the sender by
- > reply email. Please advise immediately if you or your employer do not consent to
- > Internet email for messages of this kind. Opinions, conclusions and other
- > information in this message that do not relate to the official business of my
- > firm shall be understood as neither given nor endorsed by it.

>

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### FIRSTENERGY CORP. MSG AUP - FOLLOW UP NOVEMBER/DECEMBER 2000

#### INDUSTRIAL ENERGY USERS - OHIO

In order to finalize the review of the initial MSG claims submitted by Industrial Energy Users - Ohio (IEU), I have been asked to follow up on the items indicated below in order to obtain additional support.

- 1. Does IEU have any documentation of the dates that the following contracts were agreed to by these customers and the dates that the customers submitted their account data to IEU? Unfortunately. during my visit to IEU, I was unable to determine dates for these contracts as the date to be completed within the contracts regarding when the customer submitted account data to IEU was not filled in. In addition, I did not note any facsimile header printed on these contracts or any other verification as to when these customers agreed to these contracts. These customers are as follows:
  - REDACTED
  - REDACTED

Please provide me with whatever evidence you have to support when these customers agreed to these contracts.

2. In reviewing the accounts for which you made claims, 7 of the accounts claimed are not in the name of the customer for those accounts according to FirstEnergy's customer billing system. Please check your records and provide me with the correct customer names for these accounts. The account numbers are as follows:

REDACTED

Ta:

Denise R. Dinie

CC:

dmblank@firstenergycorp.com, Burnelld@firstenergycorp.com, headingsd@firstenergycorp.com

Date:

11/29/2000 06:06 PM

From:

vaccerom@firstenergycorp.com

Subject: MSG Follow-up

Denise.

REDACTED
REDACTED
NEDACTED

I have re-validated all claims for IEU, NED ACTD as of 6:00 p.m. tonight. There are several claims that still remain in error. Each supplier can view the error messages through the web-site. Doug has opted to manually handle (i.e. validate) NED ACTED claims.

We have yet to re-import the accounts that we failed to import initially. We are going to suggest that, to make a clean break, Doug cancel all customer contracts in error after their due date has expired. Then, once Doug has completed this task, we can re-insert just those accounts and begin another 5-day error correction period on those recently merged contracts. This would be the easiest solution from our standpoint. The supplier would receive an e-mail message for each claim that contains account number validation errors. Due to the inherent nature of the application, the supplier would not be able to modify any cancelled contract, just those that would be in error after the insertion of new accounts.

If you have any questions or concerns, please contact me at x3748.

Thanks, Marc





- pic21724.pcx

- pic13966.pcx

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To:

Denise R. Dinie

CC:

dryan@mwncmh.com, vleach-payne@mwncmh.com, srandazzo@mwncmh.com

Date:

11/22/2000 08:25 AM

From: r

murraykm@mwncmh.com

Subject: RE: follow up

Sorry for the delay in responding. We will send a copy via fax to your rightfax number and to your secretary's attention. Please return and/or destroy any paper and electronic copies once you have reviewed the contract.

The contract is by of NEDACTED

REDACTED

is a wholly owned subsidiary

Hope you have a nice holiday. Please let me know if you need additional information.

Kevin Murray
Technical Specialist
McNees, Wallace & Nurick
614.719.2844
murraykm@mwncmh.com

----Original Message----

From: denise.r.dinie@us.arthurandersen.com [mailto:denise.r.dinie@us.arthurandersen.com] Sent: Sunday, November 19, 2000 8:43 PM

To: murraykm@mwncmh.com

Subject: follow up

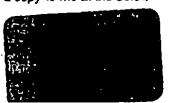
#### Hi Kevin!

I hope you had a nice weekend! As I wind into the final week of my fieldwork

related to the MSG claims review, I wanted to follow up with you to see if you

were able to locate the one contract that was missing the day I visited. If

were able to locate it, I will need to take a look at it. We can accomplish this in a couple of ways - (1) you may fax it to my rightfax number (216-774-6850), which sends the fax directly to my e-mailbox. I am the only individual with access to my e-mailbox; (2) you may fax it to my secretary, Nancy, at 216-771-3101; or (3) you may mail a copy to me at the below



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address

and I can either destroy it or mail it back to you upon completion of my review.

Please let me know the status.

Thanks and Best Regards!

Denise

Denise R. Dinie Arthur Andersen LLP Suite 1800 200 Public Square Cleveland, Ohio 44114

phone 216-348-2759

Privileged/Confidential Information may be contained in this message. If you

are not the addressee Indicated in this message (or responsible for delivery of

the message to such person), you may not copy or deliver this message to anyone.

In such case, you should destroy this message and kindly notify the sender by

reply email. Please advise immediately if you or your employer do not consent to

Internet email for messages of this kind. Opinions, conclusions and other information in this message that do not relate to the official business of my

firm shall be understood as neither given nor endorsed by it.

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Denise R. Dinie

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Industrial Energy Users Columbus

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City of Joledo -

someone involved of budgeting determined this was the way to so.

000184

Dave Elank 330-384-5451 · IEU results - 1 mag. contract · IEU mag. customer afcs on FE lietini

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· Continut Contingencies · FES involvement

· availability of contract provisions
re: legal, binding document
( letter pert) · definition of confidential info.



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· dup. claims

· dup. account #5

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000193

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expect this will result is a legal frocess

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and austomer in accordance W/ USA

- changes to purmmany

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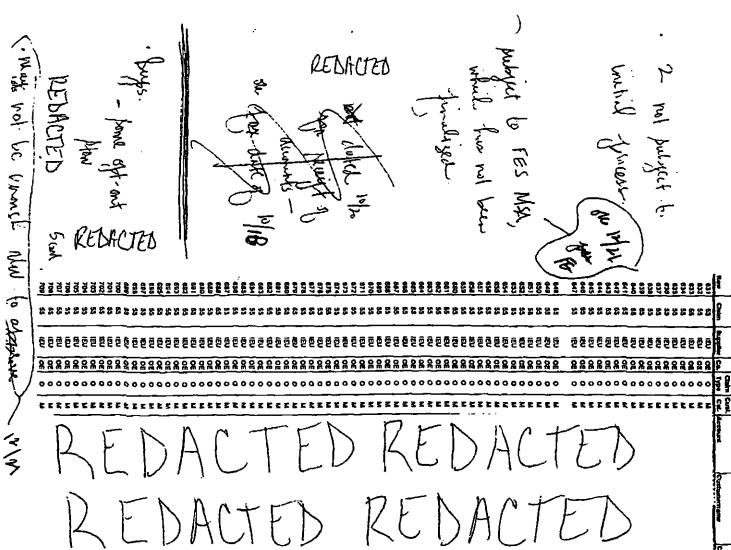
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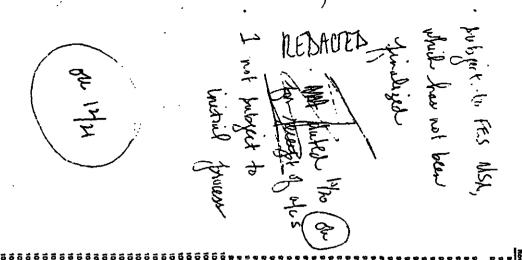
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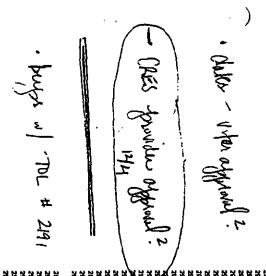


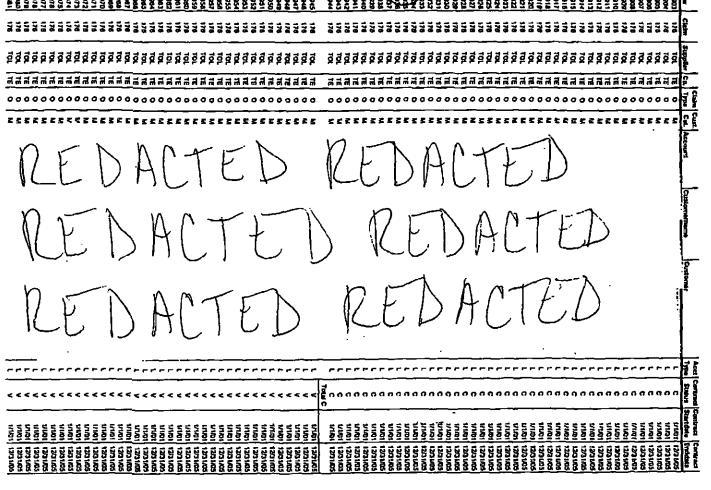
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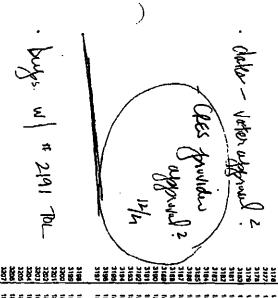
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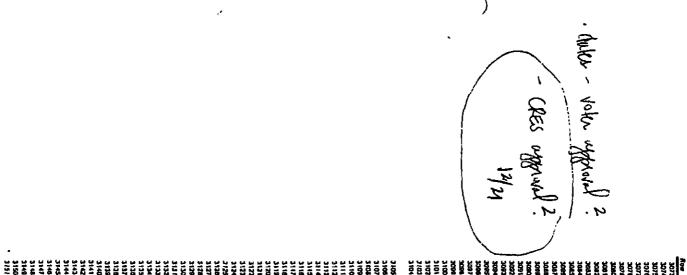
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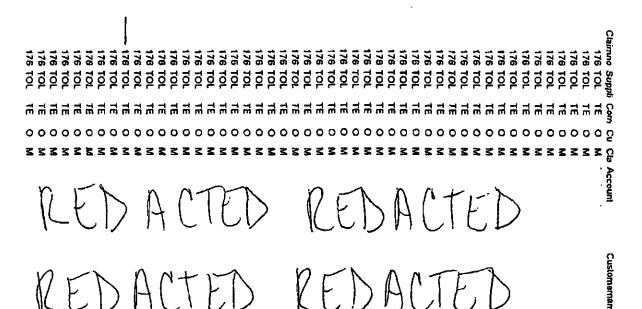
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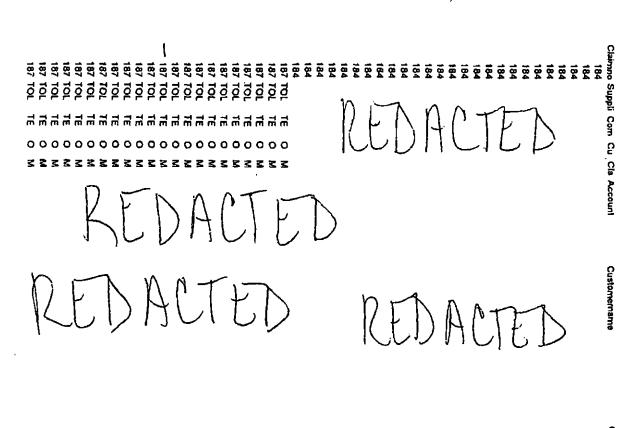
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# **Kevin Murray**

From: Sent:

Wednesday, October 18, 2000 2:03 PM murraykm@mwncmh.com

To: Cc:

Subject:

Kevin,



First Energy IEU Pool Load Dat...

Kevin,

I just got the information on the missing account number. This is a new facility for SSA and we just got our first bill. There are two accounts at this facility (usage at 2nd account very minor). See attachment with the update on #5410.

Call with any questions.



# **Kevin Murray**

From:

Sent: To:

Subject:

BOBWA8BCX@aol.com
Tuesday, October 17, 2000 10:07 AM
Murraykm@mwncmh.com
Addition to MSG Spreadsheet...



05742 Ohio -Electric Use...

Kevin:

I have attached an updated spreadsheet with the one addition REALTH Account added. Note the extreme upper, left hand cell: I'll always indicate the last revision there. Also, the block added is highlighted in (almost) scarlet red.

Bob

1

What other agreements are anticipated between the Member + 1EU ? CATCH the

not all Member's claimed? Not TRUE - DISCONNECT BIT FOR RUN
pot all acet. #s for all Member's claimed? I ASKI FRE?

D' Contracts claimed that could not be matched

REDACTED

I time specied indicated by some Memberses PERIOD OF KW REPORTED BY

pubmitted some last Fri.



# CONFIDENTIAL

Shquiris:

What "other aprenents must be executed?

not all customers listed or attachments claimed?

Contracts mys.? REDACTED contracts not found but claimed

time periods? time period for Ohio/GGC Eller Ham

contracts not found but claimed

REDACTED

At claimed at all?

11:00 - 11:30 WTP2 11:30 - 5:30 WOR Less 1/2 Rr.

# IELL

about 18 contracts - Services & Supply Squeenest (SSA)
all contracts are identical of attached information from
the customer re: acct. #5, addresses, etc.

He droft master bervice agreement (MSA)

MSA

FES & 1EU 9.30.60

1ELL must received "assured fixing folled energy" (definition \* 4

term 1.1.01 to 12.51.60 (10 years)

FES way cancel upon 6-month written notice as of the dake the BTC clases for OB. CEI, TE but not before 12-34.05 as effective date

Customer may terminate with 12-ness written notice if FES can pource at lower frice for a calendar year, then FES is IEU will take efforts to maximize resale revenue of

price pet for I: C austoners 1.1.01 to 12.31.05

- from 1.1.06-12.31.10 will negotiate market frice

less elisable for 5-20% of savings to a customer

har FES accepted all of these contracts 2 CONFIDENT

assignment fermitted if the w other factly to the contract

limitation of liability Jaure (FES)

000304

As 133

term is for "at least as Ing as the duration of IEU's MSG claim" contingencies:

- MSA is entered into in substantially same form as the draft
- 15th makes percessful claim for MSGs in sufficient amount to meet requirements of waterner accounts 15th is certified by PUCO
- was austoner executed of agreement's required customer accounts identified by motomer in attachments / e-mails
  - customer authorizes the to use such information for MSG claim
- customer authorizes to to obtain necessary information fine DE, CEI, TE for Claim Cofacity needs - "Soad following" often claim

Nember understands that the exact structure of the 154-0H aggregation programs will be controlled by definitive agreements that shall be executed by FES, 161-0H and Member."

Can tex "allocate" the assured pricing pooled energy among customers - in toad following optim?

what are KVA? (REDAITEM.) Same as KW?

(MRMMAAA)

Gramas

CONFIDENTIAL

# Section 1 - Nember's beignatin of 154-94, as Aggregator

It confidentia of 15d-0H's inclusion of Mender's eleville accounts in 16d-0H's claim for MsG. Mender agrees that 15d-0H shall be Member's competitive electric services aggregation for a form that is at least as long as the duration of 15d-0H's Maked claim for MsG provided that: (1) The MsA bit IEV-0H and Frestingy is entered into in substantially the same form as the duft downest contained in Appendix A: (2) 15d-0H makes a concessful claim for MsG in sufficient arounds to next the requirements of Member's elizable accounts; (3) 15d-0H is cartified as a assusation by the Puc of OH; and (a) wenter executes hear other agreements as may be required to participate in the above-mentioned 15d-0H agreesation program.

No prices here but in MSA for "Fooled automers"

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REDACTED dated 10/20 for receipt of contracts occurrents REDACTED lated for 10/10 5:34 PM 10/10 for contracts 2 on binding contract Reducted several SSAs for which nor MSG was claimed REDACTED dated 10/19 11:46 am RODA no addresses no contract info. on FE's summary for: REDACTED

REDAGED



CONFIDENTIAL

REPACTED

000307

# FIRSTENERGY CORP. MSG AUP **NOVEMBER 2000**

### INDUSTRIAL ENERGY USERS - OHIO

MILEAGE - Cleveland to Columbus - 290 miles (start 1143; end 1433) PARKING - Downtown Columbus - paid by IEU via ticket validation

On November 15, 2000, at 11:00 a.m. (until 5:30 p.m.), I met with Sam Randazzo and Kevin Murray of IEU in order to perform the MSG claims review process. I presented Mr. Randazzo and Mr. Murray with the Error Reports and explained to them the contents of the package containing those reports. I also explained to them that the 5 day "correction" period, as outlined in the MSG Protocol provided by FirstEnergy, began as the following day, November 16, 2000.

I then discussed with the above individuals the review process for the "valid" claims. Upon completion of my explanation of the review process, IEU presented to me its contracts for my review. I began my review based upon the procedures agreed to by FirstEnergy, as outlined in Attachment A.

There were several items that I noted recurred throughout most of the contracts that I reviewed. These items are as follows:

As IEU is an aggregator, IEU entered into a draft Master Service Agreement with FirstEnergy Services (FES) on September 30, 2000. As of the date of my visit to IEU, this Master Service Agreement had not been finalized and executed. All contracts between IEU and the customers are subject to the Master Service Agreement that had not been executed (i.e., FES must accept the the pricing terms.

The pricing terms.

The pricing terms.

The pricing terms.

The pricing terms.

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The pricing terms.

The pricing terms. customers of IEU as parties to the Master Service Agreement and the customers of IEU must accept the terms of the Master Service Agreement).

The Master Service Agreement draft contains the pricing terms.

The duration of the Master Service Agreement draft (MSA) covers the market support period. The MSA is subject to early cancellation by FES but not before the end of the market support period. The MSA is subject to cancellation by any given customer (which would ultimately cancel the contract between IEU and the customer also) with twelve months written notice.

The duration of the contracts between IEU and the customers is for a period of time "at least as long as the duration of IEU's MSG claim."



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Weddit

- The contracts between IEU and the customers are contingent upon the Master Service Agreement between IEU, FES and the customers being executed in substantially the same form as the draft.
- The contracts between IEU and the customers specify that IEU will request MSG on a "load-following" basis.
- For the most part, I was unable to determine that the customers had agreed to the locations to be covered by the contracts, as the customer information (account number, etc.) regarding the locations covered was contained in an attachment to the contracts. A provision within the contracts referred to the fact that the locations to be covered by the contract were identified in the attachment to the contract. The attachments were in the form of spreadsheets. The customers did not sign the attachments. I was not able to verify all customer account information as provided to me by FirstEnergy in the "valid" claims listing, as all of the customer account information was not contained in these attachments. However, in all instances, I was able to verify at least one piece of the customer account information (either the account number, the customer name, or the service address).

Upon discussion of the above with Mr. Murray, I was informed that the attachments were primarily prepared by IEU from the information obtained from the customers. The customers sent information via facsimile and e-mail regarding their accounts. As this information was sent piecemeal, IEU summarized each customer's accounts into the spreadsheets that were used as the attachments to the contracts. Mr. Murray provided me copies of the e-mails and facsimiles from two of the customers and I ensured that there were no accounts included in the attachments for these customer contracts that were not included in the information provided to IEU by these customers.

I did not specifically note provisions in any of the contracts to permit IEU to claim non-MSG on behalf of the customers in the event IEU does not receive a MSG allocation on behalf of the customers. The "valid" claims listing provided to me by FirstEnergy contains only MSG claims.

Upon review of the individual contracts, I noted the following inconsistencies between the "valid" claims listing provided to me by FirstEnergy and the contracts and/or I noted the following notable items.

• For the most part, I was unable to verify the date on which the customers signed the contracts, as the contracts were not manually dated, nor were there date fields to be completed by the customers' signatures. However, for the most part, I was able to identify dates via the customers' facsimile headers on the signed contracts or via the date that was inserted into the contract as the date that the customers had provided their account information to IEU. Of the 14 contracts that I reviewed, I was unable to determine any date for of the contracts. For the remainder of the contracts, the dates (based on the above mentioned sources) were on or before October 19, 2000.



 The following customer names as per the claims do not appear to be related to the customer names as per CIS, as listed on the "valid" claims listing provided to me by FirstEnergy.

Account Number Customer Name per Claim Customer Name per CIS

REDACTED

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	وبرجون والمراج والموادي المراج والمراج ----	---
ı	IN RE: Enron Energy Services, et al. v. FirstEnergy Corp., et al.	
\$		
3	1. ADDENDUM TO CERTIFICATE	
4	I do hereby certify that KEVIN M. MURRAY did not read or sign his deposition taken August	
5	7, 2001; that the deponent was notified by letter and informed of the Rules of Civil	
6	Procedure, providing the agreed number of days within which to read and sign the	
7	deposition or the deposition may be used without signature, and the witness did not	
8	do so.	
9	Linda G. Sturm, RMR/CRR	
10		
11	2. SIGNATURE	
12	Please attach the enclosed sheet(s) to the	
13	transcript of KEVIN M. MURRAY taken August 7, 2001.	
14	Thank you,	
15	Linda & Stum	
16	Linda G. Sturm, RMR/CRR	
17		
18	3. LATE SIGNATURE	
19	Enclosed you will find the errata sheet(s) and/or signature page from the deposition of	
20	KEVIN M. MURRAY. This was received after the time allowed for signature. Please	
21	attach this to your copy of the deposition.	
22	Thank you,	
23	Linda G. Sturm, RMR/CRR	
24	ELLEG G. DOGLEY MINEY CALL	

1	*Attach to the deposition of: KEVIN M. MURRAY
2	Enron Energy Services, et al. v.
3	FirstEnergy Corp., et al. Case No. 01-393-EL-CSS
4	STATE OF OHIO:
5	COUNTY OF:
6	I, KEVIN M. MURRAY, do hereby
7	certify that I have read the foregoing
8	transcript of my deposition given on August
9	7, 2001; that together with the correction
10	page attached hereto noting changes in form
11	or substance, if any, it is true and
12 ·	correct.
13	Milli lug
14	I do hereby certify that the
15	foregoing transcript of KEVIN M. MURRAY was
16	submitted for reading and signing; that
17	after it was stated to the undersigned
18	Notary Public that the deponent read and
19	examined the deposition, the deponent signed
20	the same in my presence on the 20th day of
21	<u>August</u> ,) 2001.
22	Lybu Kyan GARIALSE
23	NOTARY PUBLIC  DEBBIE S. RYAN  Notary Public, State of Onlo  My Commission Explication (Commission Explication)  My Commission Explication (Commission)
24	TE OF OH

PROFESSIONAL REPORTERS, INC. 398 S. Washington Ave. Columbus, OH 43215-5542 (614) 460-5000 FAX (614) 460-5566

ERRATA	A SHEET
Page	ο£

Case Caption:	Enron	Energy	Services,	et	al.	v.	FirstEnergy	Corp.,	et	al.
Deposition of:	Kevin-	M. Mur	cay.		<del></del>			<del></del>		
Date Taken:	August	t 7. 200	01				<del></del>	<del></del> -		

## INSTRUCTIONS

If there are any corrections, indicate them on this form giving the change, page number, line number and reason for the change.

## **REASONS FOR CHANGES**

- 1) To clarify the record.
- 2) To conform to the facts.
- 3) To correct transcription errors.

Page #	Line#	Change	Reason#
38	8	Delete commas after "McNees" and "Nurick"	1.2
43	13	Delete comma after "McNees"	1,2
67	16-17	Delete comma after word "certification" and	
		insert the word "that"	3
67	20	Insert the word "At" at the beginning of the	<del></del>
	·	sestence to read "At the time"	1
83	9	Insert the words "were included with" immediatel	Y
114	2-5	after the word "before" Replace the current answer with "FirstEnergy	1
		Services supplies information through EDI to whatever entity is performing the billing."	1
139	8	Change "FirstEnergy Services number" to	3
		"FirstEnergy supplier services number"	
<del>,,-</del>			
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	L	73 - 14 11 10 1	<u> </u>

Please initial here if no changes:

Errate Sheet - Revised 7/5/01

-	
1	August 9, 2001
2	KEVIN M. MURRAY
	c/o Samuel Randazzo
3	21 East State Street, Suite 1700 Columbus, Ohio 43215
4	, and the second second second second second second second second second second second second second second se
5	Re: Enron Energy Services, et al. v. FirstEnergy Corp., et al.
6	Dear Mr. Murray:
7	Attached you will find the transcript of your deposition which was taken in the
8	above-styled cause on August 7, 2001, which
6	is being sent to you for the purpose of
9	reading and signing.
10	Please do not mark on the transcript. Any
	corrections/changes you may desire to make
11	in your testimony should be typewritten or
	printed on the attached errata sheet, giving
12	the page number, line number, and desired
	correction/change. After you have read the
13	transcript, sign your name where indicated at the close of the testimony before a
14	Notary Public.
15	The Rules of Civil Procedure allow 10 days for you to read and sign your transcript.
16	Please return the transcript, signature
	page, and errata sheet(s) to Professional
17	Reporters, Inc., 398 South Washington
<b>-</b>	Avenue, Columbus, Ohio 43215, within that
18	time.
19	Your cooperation in attending to this matter
	promptly is appreciated.
20	
	Singerely,
21	Downty Onade
22	Dorothy Snader
23	cc: Mr. Hardymon/Ms. Kahn Ms. Liebman
24	Mr. Sugarman/Mr. Randazzo

1	BEFORE COMMISSION OF OUT
2	THE PUBLIC UTILITIES COMMISSION OF OHIO
3	In the Matter of the
4	Complaint of: ENRON ENERGY SERVICES,
5	INC., et al.,
6	Complainants,
7	vs. Case No.
8	FIRSTENERGY CORP., THE CLEVELAND ELECTRIC
9	ILLUMINATING COMPANY, THE TOLEDO EDISON COMPANY and
10	THE OHIO EDISON COMPANY,
11	Respondents.
12	
13	
14	DEPOSITION
15	of KEVIN MICHAEL MURRAY
16	at the offices of McNEES, WALLACE & NURICK
17	21 East State Street 17th Floor
18	Columbus, Ohio 43215
19	on August 7, 2001, at 1:43 p.m.
20	
21	Reported by: Linda G. Sturm, RMR/CRR
22	
23	- = 0 = -
24	

2

	····
1	Appearances:
2	David W. Hardymon
3	Benita A. Kahn VORYS, SATER, SEYMOUR AND PEASE LLP
4	52 East Gay Street Post Office Box 1008
5	Columbus, Ohio 43216-1008 (614) 464-6400
6	on behalf of the Complainants
7	The Torrest of Asharan
8	Helen L. Liebman JONES, DAY, REAVIS & POGUE
•	1900 Huntington Center
9	Columbus, Ohio 43215
10	(614) 469-3939
	on behalf of the Respondents
11	
12	ALSO PRESENT:
13	Roger P. Sugarman KEGLER BROWN HILL & RITTER
14	Capitol Square, Suite 1800
T. Z	65 East State Street
15	Columbus, Ohio 43215-4294
	(614) 462-5422
16	on behalf of the witness
17	Samuel C. Randazzo McNEES, WALLACE & NURICK
18	Fifth Third Center 21 East State Street, 17th Floor
19	Columbus, Ohio 43215 (614) 469-8000
20	on behalf of Industrial Energy Users-Ohio
21	09619-01110
æ ±	Arthur E. Korkosz, FirstEnergy
22	Janine Migden, Enron Energy Service, Inc.
23	-=0=-
24	

1	STIPULATIONS
2	It is stipulated by and among
3	counsel for the respective parties that the
4	deposition of KEVIN MICHAEL MURRAY, a
5	witness called by the Complainants under the
6	applicable Rules of Civil Procedure, may be
7	taken at this time by the notary by
8	agreement of counsel; that said deposition
9	may be reduced to writing in stenotypy by
10	the notary, whose notes thereafter may be
11	transcribed out of the presence of the
12	witness; and that the proof of the official
13	character and qualification of the notary is
14	waived.
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1	INDEX OF EXAMINATION
2	BY MR. HARDYMON:8
3	INDEX OF EXHIBITS MARKED
4	Exhibit 19 Subpoena Duces Tecum to:
5	Kevin M. Murray
6	Exhibits 2, 3 and 4
7	Aggregation Program, Execution Copy
8	3: IEU-OH Member Pool Participation Agreement, FirstEnergy Accounts
9	4: IEU-OH Member Contingent Participation Agreement, FirstEnergy/IEU-OH
10	Aggregation Program
11	Exhibit 5
12	Competitive Energy Supplier Contacts from Kevin M. Murray
13	Exhibit Number 6
14	Exhibit 6
15	Competitive Energy Supplier Contacts, from Kevin M. Murray
16	Exhibit 7
17	Copy of e-mail 5-15-00 from Kevin Murray, Subject: IEU-OH Pool - authorization
18	requested
19	Exhibit 8
20	Subject: IEU Aggregation on FirstEnergy's System - Confidential - Prompt Action
21	Required
22	Exhibit 8A
23	Subject: IEU-OH & FirstEnergy Aggregation Program
24	

1	INDEX OF EXHIBITS MARKED CONTINUED
2	Exhibit 8B
3	Subject: IEU Aggregation Program Participation Agreement - Prompt Action
4	Required
5	Exhibit 8C
6	Subject: IEU Aggregation Program - First Energy Utilities - Possible
7	12-6 Meeting Notice
8	Exhibit 9
9	Electric Retail Supplier, David M. Blank, FirstEnergy
10	Exhibit 10
11	11-14-00 letter to Kevin Murray from David Blank
12	
13	Exhibit 11
14	Energy Users - Ohio
15	Exhibit 1230 12-14-00 fax to Denise Dinie from
16	Kevin Murray
17	Exhibit 1330 12-15-00 letter to Denise Dinie
18	from Kevin Murray
19	Exhibits 14 and 15
20	Louis R. Jahn, FirstEnergy 15: IEU and FES Confidentiality
21	Agreement
22	Exhibit 16
23	Exhibit 1734
24	1-4-01 letter to Jahn from Randazzo

•	
	INDEX OF EXHIBITS MARKED CONTINUED
	Exhibit 1845
	Certification Application for
	Aggregators
	5312-544-15
	Exhibit 1964
	Ohio Edison Company, Akron, Ohio,
	Electric Generation Supplier
	Coordination Tariff, Effective 1-1-01
	Exhibit 20
	6-5-01 copy of e-mail to Supplier
	Support at FirstEnergy from Douglas S.
	Burnell, Subject: Market Support
	Generation Service Agreement;
	Market-Based Rate Wholesale Power
	Sales Tariff, Form of Service Agreement
	for Sales of Market Support Generation
	and Loss-Free, Non-Market Support
	Generation
	INDEX OF EXHIBITS PREVIOUSLY MARKED
	Exhibit B180 Protocol for First-Come-First-Served
	Claims for Market Support and
	Claims for Market Support and Non-Market Support Generation
	Claims for Market Support and
	Claims for Market Support and Non-Market Support Generation
	Claims for Market Support and Non-Market Support Generation referred to
	Claims for Market Support and Non-Market Support Generation referred to  INDEX OF EXHIBITS REFERRED TO  PAGE LINE
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	Claims for Market Support and Non-Market Support Generation referred to  INDEX OF EXHIBITS REFERRED TO  PAGE LINE  Exhibit 1
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	Claims for Market Support and Non-Market Support Generation referred to  INDEX OF EXHIBITS REFERRED TO  PAGE LINE  Exhibit 1
	Claims for Market Support and Non-Market Support Generation referred to         INDEX OF EXHIBITS REFERRED TO         PAGE LINE         Exhibit 1       13       23         Exhibit 1       16       18         Exhibits 2, 3 and 4       17       18         Exhibit 6       20       1         Exhibits 1 through 17       34       15         Exhibit 2       35       9         Exhibit 3       36       7         Exhibit 4       36       23
	Claims for Market Support and Non-Market Support Generation referred to         INDEX OF EXHIBITS REFERRED TO         PAGE LINE         Exhibit 1       13       23         Exhibit 1       16       18         Exhibits 2, 3 and 4       17       18         Exhibit 6       20       1         Exhibits 1 through 17       34       15         Exhibit 2       35       9         Exhibit 3       36       .7         Exhibit 4       36       23         Exhibit 4       76       8
	Claims for Market Support and Non-Market Support Generation referred to         INDEX OF EXHIBITS REFERRED TO         PAGE LINE         Exhibit 1       13       23         Exhibit 1       16       18         Exhibits 2, 3 and 4       17       18         Exhibit 6       20       1         Exhibits 1 through 17       34       15         Exhibit 2       35       9         Exhibit 3       36       7         Exhibit 4       36       23         Exhibit 4       76       8         Exhibit 4       77       4
	Claims for Market Support and Non-Market Support Generation referred to         INDEX OF EXHIBITS REFERRED TO         PAGE LINE         Exhibit 1
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1	INDEX OF EXHIBITS REFERRED TO CONTINUED
2	Exhibit 182
	Exhibit 4
3	Exhibit 20893
	Exhibit 20
1	Exhibit 2
5	Exhibit 8B
J	Exhibit 314115
6	Exhibit 4
7	- = 0 = -
8	
9	
0	
1	
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3	
4	
.5	
.6	
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. В	
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2	
23	
4	

1	KEVIN MICHAEL MURRAY
2	being first duly sworn, as hereinafter
3	certified, deposes and says as follows:
4	EXAMINATION
5	BY MR. HARDYMON:
6	Q. Would you state your name, please.
7	A. Kevin Michael Murray.
8	Q. What is your address?
9	A. Business address or home address?
10	Q. Your home address.
11	A. My home address is 5856 Newbridge
12	Drive, Dublin, Ohio 43017.
13	Q. Mr. Murray, we met a few moments
14	ago. As you know, I'm Dave Hardymon; I'm
15	one of the attorneys representing Enron and
16	others in connection with the action that
17	brings us here today. I'm going to ask you
18	some questions this afternoon. And if I ask
19	you a question that you do not understand,
20	I'd like you to tell me so that I may
21	rephrase the question. Otherwise, everyone
22	will assume that you understood the question
23	and gave the answer that you want to give.
24	All right?

```
1
          Α.
              Okay.
              And the second thing I'd ask is that
 2
          Ο.
 3
      you give a spoken response to my questions
      so that the court reporter has no difficulty
 4
 5
      recording your answers. Okay?
 6
          Α.
              Okay.
 7
              MR. HARDYMON:
                             Will you mark this
 8
      please.
 9
                          -=0=-
10
              (Deposition Exhibit 1 marked.)
                          -=O=-
11
12
      BY MR. HARDYMON:
13
              Mr. Murray, you have before you
      what's been marked for identification
14
      purposes as Deposition Exhibit Number 1.
15
      And for the record, this is a subpoena duces
16
      tecum that was issued in this action.
17
18
              Mr. Murray, have you seen this
19
      document before today?
20
              Yes, I have.
          Α.
              And is it true that you are
21
          Q.
      appearing for deposition today pursuant to
22
```

23

24

this subpoena?

I presume so.

Α.

) 10

```
1 Q. Okay. Would you please turn to
```

- 2 Page 3 of the subpoena.
- 3 You will note that beginning in the
- 4 middle of the page you, as the deponent, are
- 5 directed to bring to this deposition today
- documents relating to the IEU-OH electric
- 7 aggregation and claims for MSG. Do you see
- 8 that reference?
- 9 A. Yes.
- 10 Q. And do you see following that
- 11 reference a listing of nine separate
- 12 categories of documents?
- 13 A. Yes.
- 14 Q. Okay. Mr. Murray, did you review
- the files and records at IEU in order to
- 16 determine what documents would or would not
- 17 be responsive to those nine categories?
- 18 A. I did review some documents.
- 19 Q. Okay. Are you the person who took
- 20 responsibility for responding to this
- 21 subpoena in so far as it requires the
- 22 production of documents?
- A. I've reviewed some documents
- 24 responsive to the -- the questions in the

, 11

```
1 subpoena.
```

- Q. Okay. Was anyone else responsible
- 3 for gathering documents that are responsive
- 4 to the direction of this subpoena?
- 5 A. The documents were reviewed by
- 6 attorneys.
- 7 Q. And when you say attorneys, do you
- 8 mean Mr. Randazzo?
- 9 A. Yes.
- 10 Q. And Mr. Sugarman?
- 11 A. I believe Mr. Sugarman has reviewed
- 12 some documents.
- 13 Q. And are you the person who gathered
- 14 the documents for the attorneys to review?
- 15 A. They were gathered either by myself
- or by secretaries.
- 17 O. And these secretaries work under
- 18 your direction?
- 19 A. Under my direction, under the
- 20 direction of Mr. Randazzo.
- 21 Q. Let me show you a stack of
- 22 documents.
- MR. HARDYMON: And, for the record,
- 24 I will make the representation that Roger

/ 12

```
1 Sugarman called me today at 11:30 and
```

- 2 advised me that the documents that were
- 3 being produced pursuant to the subpoena were
- 4 available for me to pick up and review; and
- 5 I did that, in a limited fashion.
- And for the record, let me also say
- 7 that the documents came with a cover letter
- 8 from Mr. Randazzo, and Mr. Randazzo states
- 9 that it's his understanding that these
- 10 documents are going to be used solely in
- 11 connection with the deposition of today, or
- 12 until such time as a protective order or
- 13 confidentiality agreement can be finalized,
- 14 and that the documents would be used
- 15 exclusively for the purpose of arriving at a
- 16 stipulation of fact. And I will state that
- 17 that is agreeable to us.
- 18 MR. RANDAZZO: (Nods.)
- 19 BY MR. HARDYMON:
- 20 Q. If you would, please --
- 21 MR. HARDYMON: And, Roger, do you
- 22 have a set of these?
- MR. SUGARMAN: Yes, I do.
- 24 MR. HARDYMON: Would you mind

/ 13

```
1 putting those in front of Mr. Murray?
```

- 2 MR. SUGARMAN: I'm not sure they're
- 3 in the same order.
- 4 MR. HARDYMON: Okay. Well, I'll
- 5 find them, if you'll just put them in some
- 6 order.
- 7 MR. SUGARMAN: Okay.
- 8 MR. HARDYMON: Okay.
- 9 BY MR. HARDYMON:
- 10 Q. Mr. Murray, would you take a moment
- and look through the documents that have
- 12 been placed in front of you by Mr. Sugarman.
- 13 (Pause in proceedings.)
- MR. HARDYMON: May I interrupt one
- 15 moment.
- 16 MR, SUGARMAN: Yeah.
- 17 MR. HARDYMON: Hang on just a
- 18 second, I'll get to those, Roger.
- 19 BY MR. HARDYMON:
- 20. Q. Mr. Murray, have you reviewed the
- 21 documents placed before you by Mr. Sugarman?
- A. Yeah, I've looked at them.
- Q. Are those the documents that you and
- 24 secretaries working at your direction

. 14

```
1 compiled and brought today as being
```

- 2 responsive to the subpoena that's marked as
- 3 Exhibit 1?
- 4 A. Yes.
- Q. Okay.
- 6 MR. HARDYMON: Now, for the record,
- 7 this afternoon, just before the deposition
- 8 began, Mr. Sugarman indicated that there
- 9 were additional documents, which are public
- 10 documents, that are being produced as being
- 11 responsive to the subpoena. But I think
- 12 before we get to those, I would like to
- 13 simply have Mr. Murray identify what he
- 14 brought today. And then, Roger, if you
- 15 don't mind, you can simply make a record
- 16 what additional documents are being produced
- 17 that are public record.
- MR. SUGARMAN: Mr. Murray's brought
- 19 both of these.
- MR. HARDYMON: Oh, he brought both
- 21 of them?
- 22 MR. SUGARMAN: Yes. Simply because
- of the volume that was involved, and the
- 24 fact that they were public records, in this

) 15

1 additional folder, Dave, I did not copy each

- one of them prior to the deposition, that's
- 3 the only distinction.
- 4 BY MR. HARDYMON:
- 5 Q. Mr. Murray, if we could, let's begin
- 6 with the documents that were copied and are
- 7 not in the folder described by Mr. Sugarman
- 8 as being public documents. All right?
- 9 A. Okay.
- Q. So beginning with the stack that's
- 11 before you now, can you tell me, or describe
- 12 for the record, the documents that are being
- 13 produced that are responsive to Category
- 14 Number 1 on Page 3 of the subpoena.
- 15 A. These are three documents that are
- 16 contracts associated with IEU and its
- 17 members related to IEU's market support
- 18 generation claim.
- 19 Q. Can you identify more particularly
- 20 each contract, just so all of the attorneys
- 21 have a record of what's being produced.
- A. Would you like me to simply read off
- the heading at the top of the document?
- 24 O. That would be fine.

. 16

```
A. The first document is titled a
```

- 2 "Master Service Agreement, IEU Aggregation
- 3 Program, and is identified as an "Execution
- 4 Copy."
- 5 The second document is titled
- 6 "IEU-OH Member Pool Participation Agreement,
- 7 FirstEnergy Accounts."
- 8 The third document is titled "IEU-OH
- 9 Member Contingent Participation Agreement,
- 10 FirstEnergy/IEU-OH Aggregation Program."
- MR. HARDYMON: Okay. Why don't we
- 12 pause for a moment. And if I may, I would
- 13 like to mark the master service agreement as
- 14 Deposition Exhibit Number 2.
- 15 -=0=-
- 16 (Deposition Exhibits 2, 3 and 4 marked.)
- 17 -=0=-
- 18 BY MR. HARDYMON:
- 19 Q. Sorry to interrupt you, Mr. Murray.
- 20 Could you please tell us what documents are
- 21 responsive to Item Number 2 on Page 3 of the
- 22 subpoena marked as Exhibit 1.
- MR. SUGARMAN: Well, I think in the
- letter that accompanied the documents,

· 17

```
1 David, you were advised there were no
```

- documents responsive to either Item 2 or 3
- 3 of the subpoena.
- 4 MR. HARDYMON: Okay. That's
- 5 correct. I'm sorry, I overlooked that.
- 6 BY MR. HARDYMON:
- 7 Q. And that's your sworn testimony,
- 8 Mr. Murray, there are no documents that are
- 9 responsive to the requests set forth as
- 10 Items 2 and 3 of the subpoena?
- 11 A. Correct.
- 12 Q. Would you please identify for us all
- 13 the documents that are being produced that
- 14 are responsive to Item 4 of the subpoena.
- 15 A. I believe those are the same
- documents that were previously identified
- 17 and marked as exhibits.
- 18 Q. Okay. So that would be Exhibits 2,
- 19 3 and 4; is that correct?
- 20 A. Correct.
- 21 Q. All right, Would you please
- 22 identify for us all the documents that you
- 23 brought that are responsive to Item Number 5
- 24 on Page 4 of the subpoena.

) 18

```
1
              There's a letter dated October 9th,
          Α.
 2
      2000 to the administrator, Competitive
      Energy Service -- Competitive Energy
 3
 4
      Supplier Contacts.
              MR. HARDYMON: Okay. Could we pause
 5
      for a moment. And I'll ask that that be
 6
 7
      marked as Exhibit Number 5.
                          -=0=-
 8
             (Deposition Exhibit 5 marked.)
 9
10
                          -=0=-
11
      BY MR. HARDYMON:
          Q. Anything else that's responsive
12
13
      to --
              There is a second letter dated
14
      October 25th, 2000, submitting updated
15
      registration materials.
16
              MR. HARDYMON: Okay. I'll ask that
17
      that be marked as Deposition Exhibit
18
      Number 6.
19
              Those were cover letters to these
20
      materials which were attached.
21
```

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-=0=-

(Deposition Exhibit 6 marked.)

-=0=-

22

23

24

) 19

```
1 BY MR. HARDYMON:
```

- Q. Okay. And could you tell us,
- 3 please, what material was attached to
- 4 Exhibit Number 5, which was the October 9,
- 5 2000 letter.
- A. It's a copy of the application for
- 7 certification as an aggregator that was
- 8 submitted by IEU to the Public Utilities
- 9 Commission of Ohio.
- 10 Q. And is the application among the
- 11 materials that are in the file folder that
- 12 Mr. Sugarman indicated was part of the
- 13 public record?
- 14 A. Yes.
- Q. Can you tell us, please, what was
- 16 attached to Exhibit Number 6.
- 17 A. Attached to Exhibit Number 6 was a
- 18 copy of IEU's Ohio certification from the
- 19 PUCO.
- 20 Q. And is the certification in the file
- 21 folder that has been indicated as part of
- 22 the public record?
- A. Yes. And it was actually on the
- 24 back of this document, as well.

1 Q. It's actually on the reverse side of

- 2 Exhibit Number 6; correct?
- 3 A. Correct.
- Q. Is there anything else that is being
- 5 produced that is responsive to Item Number 5
- on Page 4 of the subpoena?
- 7 A. There are several documents in the
- 8 public folder. There is a printout from
- 9 FirstEnergy's Web site that identifies
- 10 requirements to register -- registration
- 11 requirements for FirstEnergy.
- 12 Q. Just so the record's clear,
- 13 Mr. Murray, would you read the main bold
- 14 caption at the top of that printout, so we
- 15 all know what you're talking about.
- A. It reads "Register with FirstEnergy
- 17 to sell electricity in Ohio."
- 18 Q. Thank you. Anything else?
- 19 A. There are materials in this
- 20 document.
- 21 Q. If you could just read the title of
- 22 that document, please.
- A. It is a FirstEnergy energy supplier
- 24 workshop information packet.

```
1 Q. Does it have a date?
```

- 2 A. Dated August 23rd, 2000.
- 3 Q. All right.
- 4 A. This was a handout at a public
- 5 workshop conducted by FirstEnergy that
- 6 identifies, among other things, registration
- 7 requirements.
- 8 Q. All right. Anything else being
- 9 produced in response to Item 5?
- 10 A. There is an additional hand -- an
- additional document that is a FirstEnergy
- document, it's -- it's titled "Follow-up
- 13 Issues."
- 14 Q. All right.
- 15 A. It does not have a date.
- 16 Q. Was this part of information that
- was distributed by FirstEnergy in connection
- 18 with the MSG program?
- 19 A. I believe it was distributed at a
- 20 public workshop. I'm not positive.
- 21 Q. Okay. Anything else being produced
- in response to Item 5?
- 23 A. There are some additional materials,
- 24 and I believe they were distributed at a

```
public workshop, but they're not identified
```

- 2 as such.
- 3 Q. Okay. Can you just read for the
- 4 record either a title or a caption or some
- 5 identifying characteristic of each document,
- so we know which ones you're talking about.
- 7 A. There is an Ohio Edison, whatever
- 8 you call it, a pro forma, invoice for
- 9 electric supply showing proposed bill
- 10 format.
- Q. And that's a two-page document?
- 12 How many pages comprise that
- 13 document?
- 14 A. Five pages.
- 15 Q. Pardon me?
- 16 A. It's a total of five pages.
- 17 Q. Okay.
- 18 A. There is another document titled an
- 19 "EGS Credit Packet."
- 20 O. Is that from FirstEnergy? Or does
- 21 it appear to be from FirstEnergy?
- 22 A. It appears to be from FirstEnergy.
- Q. And it's a multipage document?
- 24 A. Correct.

```
1 Q. Okay.
```

- A. And there's another printout from
- 3 the FirstEnergy Web site identifying
- 4 FirstEnergy meter schedule.
- 5 Q. Okay. Have you now described all of
- 6 the materials that have been produced as
- 7 being responsive to Item 5 of the subpoena?
- 8 A. I believe so.
- 9 Q. All right, Let's move on to
- 10 Item Number 6. And if you would, please,
- 11 describe for us all of the materials that
- are being produced that are responsive to
- 13 that request.
- 14 A. I believe those are the same
- 15 documents we have just identified in
- 16 response to your Number 5.
- 17 Q. All right. Item Number 7, could you
- tell us, please, what documents are being
- 19 produced that are responsive to that.
- 20 A. We have some electronic e-mail
- 21 communication that we sent to IEU members.
- O. Let's start with the first one that
- you're holding in your hand. What is the
- 24 date?

```
1 A. It's dated Monday, May 15th, 2000.
```

- Q. And it is from yourself, Kevin
- 3 Murray?
- 4 A. Correct.
- 5 Q. Okay. And the space after the word
- 6 t-o colon is blank. Have the names of the
- 7 recipient been deleted from this document?
- 8 A. I believe so.
- 9 Q. Okay. Let's mark this document as
- 10 Exhibit 7, if we could, please.
- -=O=-
- 12 (Deposition Exhibit 7 marked.)
- -=0=-
- 14 BY MR. HARDYMON:
- 15 Q. In addition to Exhibit Number 7,
- 16 Mr. Murray, are there other documents that
- 17 are being produced as responsive to Item 7
- 18 in the subpoena?
- 19 A. There's an additional electronic
- 20 mail with attached files.
- Q. Okay. And what is the date of the
- 22 electronic mail?
- 23 A. September 27th, 2000.
- Q. Okay. And this is from

```
1 Mr. Randazzo?
```

- 2 A. Correct.
- Q. And, again, the recipients have been
- 4 deleted; correct?
- 5 A. Correct.
- 6 MR. HARDYMON: Okay. I would like
- 7 to mark that Exhibit 8, if I may.
- 8 MR. SUGARMAN: I think what you'll
- 9 find, Dave, there's some additional
- 10 documents within those paper clipped. I
- 11 didn't know if you want those all as 8 or to
- 12 separately note that for the record.
- MR. HARDYMON: Why don't -- why
- 14 don't we mark the cover document that
- 15 Mr. Murray just described as Exhibit 8, and
- 16 then, to preserve their identity as part of
- 17 a packet, let's mark the remaining documents
- 18 as 8A, B and C and so forth.
- 19 -=0=-
- 20 (Deposition Exhibit 8 marked.)
- 21 -=0=-
- 22 BY MR. HARDYMON:
- Q. So, Mr. Murray, the next document in
- that group is a September 28, 2000 e-mail

```
1
      from Mr. Randazzo; is that correct?
 2
          Α.
              Correct.
              Okay. And, again, the recipients
 3
 4
      names have been deleted; is that true?
 5
          Α.
              Yes.
 6
              MR. HARDYMON: Let's mark that as
 7
      Exhibit 8A, if you could.
 8
                          -=0=-
 9
            (Deposition Exhibit 8A marked.)
10
                          -=0=-
11
      BY MR. HARDYMON:
12
          0.
              The next document in this group
13
      appears to be an e-mail from Mr. Randazzo
14
      dated October 10, 2000. And, again, the
15
      names of the recipients have been deleted;
16
      is that correct, Mr. Murray?
17
              Correct.
          Α.
18
          Q.
              Okay.
              MR. HARDYMON: And for the record,
19
20
      this is a multipage document, and we'll mark
21
      it as Exhibit 8B.
22
                          -=0=-
23
             (Deposition Exhibit 8B marked.)
24
                          -=0=-
```

```
1 BY MR. HARDYMON:
```

- Q. Mr. Murray, the last item in this
- 3 packet appears to be an e-mail dated
- 4 November 28th, 2000, from Mr. Randazzo.
- 5 And, again, the names of the recipients have
- 6 been deleted; is that correct?
- 7 A. Correct.
- 8 MR. HARDYMON: For the record, this,
- 9 once again, is a multipage document which I
- 10 would like to mark as -- are we on C --
- 11 Exhibit 8C.
- 12 -=0=-
- 13 (Deposition Exhibit 8C marked.)
- 14 -=0=-
- 15 BY MR. HARDYMON:
- Q. Mr. Murray, have we now identified
- 17 all of the materials that are being produced
- 18 pursuant to Item 7 of the subpoena?
- 19 A. I believe so.
- Q. Would you please identify all of the
- 21 materials that are being produced pursuant
- 22 to Item 8 of the subpoena.
- A. There is a letter from FirstEnergy
- 24 dated November 9th, 2000. It's a form

```
1
      letter sent to "Dear Certified Electric
 2
      Retail Supplier."
              MR. HARDYMON: All right.
 3
                                           If we
      could, I would like to mark that as
 4
 5
      Deposition Exhibit Number 9.
                          -=0=-
 б
              (Deposition Exhibit 9 marked.)
 7
 8
                          -=0=-
 9
      BY MR. HARDYMON:
10
              Mr. Murray, are there any other
11
      items that are being produced as responsive
12
      to Item Number 8?
              Yes, there is a letter from
13
      FirstEnergy dated November 14th, 2000, to
14
15
      myself.
              Is it from David Blank?
16
          Ο.
17
              Yes, it is.
          Α.
               MR. HARDYMON: I would like to mark
18
19
      that as Exhibit Number 10.
20
                          -=O=-
21
             (Deposition Exhibit 10 marked.)
                          -=0=-
22
```

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What is the next item that is being

23

24

BY MR. HARDYMON:

Q.

```
produced pursuant to Item Number 8?
```

- 2 A. It is a document entitled
- 3 "FirstEnergy Corp., MSG AUP Follow Up,
- 4 November/December 2000."
- 5 Q. It appears there are a number of
- 6 lines that have been redacted from that
- 7 document; correct?
- 8 A. Correct.
- 9 MR. HARDYMON: I would like to mark
- 10 that as Exhibit Number 10.
- MR. RANDAZZO: 11.
- MR. HARDYMON: I beg your pardon,
- 13 yes, 11.
- 14 -=O=-
- 15 (Deposition Exhibit 11 marked.)
- 16 -=0=-
- 17 BY MR. HARDYMON:
- 18 Q. If you would, please, Mr. Murray
- 19 continue identifying the next document that
- is responsive to Item Number 8.
- 21 A. Next document is a fax from myself
- 22 to a Ms. Denise Dinie, dated December 14,
- 23 2000.
- MR. HARDYMON: All right. And I'd

```
1
      like to mark that as Exhibit Number 12,
      please.
 2
 3
                          -=0=-
             (Deposition Exhibit 12 marked.)
 4
                          -=0=-
 5
      BY MR. HARDYMON:
 6
 7
          ٥.
              Please continue, Mr. Murray.
 8
              There's another letter dated
          Α.
      December 15th, 2000, to Denise Dinie from
 9
      myself.
10
              MR. HARDYMON: All right.
                                           And I'd
11
12
      like to mark that as Exhibit 13.
13
                          -=0=-
             (Deposition Exhibit 13 marked.)
14
                          - ≈ O = -
15
      BY MR. HARDYMON:
16
          Q. Please continue, Mr. Murray.
17
      there any other documents that are being
18
      produced as responsive to Item 8?
19
20
          Α.
               No.
21
          Q.
               Okay.
               Would you please identify all of the
22
      materials that are being produced as being
23
```

responsive to Item 9 of the subpoena.

24

J 31

```
1 MR. SUGARMAN: I want his answers to
```

- 2 be complete. And so what I'm -- there may
- 3 be some duplication of documents earlier
- 4 identified that may be responsive. If you
- 5 would like him to go back and look to be
- 6 sure, we could do that now. Or --
- 7 MR. HARDYMON: Why don't we just
- 8 start with documents that haven't yet been
- 9 marked.
- 10 MR. SUGARMAN: Okay. And the
- 11 question then is with regard to Item 8?
- MR. HARDYMON: Item Number 9, I
- 13 think.
- 14 MR. SUGARMAN: Okay.
- 15 BY MR. HARDYMON:
- 16 Q. Are there documents that are
- responsive to Item Number 9, Mr. Murray?
- 18 A. Yes. There is a -- let's do this
- 19 sequentially. There's a letter dated
- 20 September 5th, 2000, from Louis Jahn to Sam
- 21 Randazzo, enclosing an executed
- 22 confidentiality agreement.
- Q. And Jahn, for the record, is spelled
- 24 J-a-h-n?

```
1
          Α.
              Correct.
              And the letter that you just
 2
      referred to is a transmittal letter which
3
      encloses a confidentiality agreement?
4
5
          Α.
              Correct.
              MR. HARDYMON: Okay.
                                     For the
 6
7
      record, then, I would like to mark the
      letter as Exhibit 14, and the
 8
      confidentiality agreement as Exhibit 15.
9
10
                          -=0=-
        (Deposition Exhibits 14 and 15 marked.)
11
                          -=0=-
12
      BY MR. HARDYMON:
13
              Mr. Murray, are there any other
14
      documents that are responsive to item
15
16
      Number 9?
              There is a letter dated September 6,
17
      2000, from Sam Randazzo to Louis Jahn,
18
      retransmitting an executed copy of the
19
      confidentiality agreement that was marked as
20
21
      Exhibit 15.
              MR. HARDYMON: I would like to mark
22
23
      that letter Exhibit 16.
```

-=0=-

24

```
1
            (Deposition Exhibit 16 marked.)
 2
                          -=0=-
 3
      BY MR. HARDYMON:
              Are there any other documents that
          Q.
      you have brought, Mr. Murray, that are
 5
 6
      responsive to Item 9 of the subpoena?
 7
              I have not brought any.
              Are there any other documents of
 8
          ٥.
      which you are aware that are responsive to
 9
      any of the categories, 1 through 9 of the
10
      subpoena, other than the ones we have
11
12
      discussed and identified here today?
              Not -- not in my possession.
13
          Α.
              MR. HARDYMON: Okay, let's go off
14
15
      the record for just a moment.
               (Discussion off the record.)
16
17
      BY MR. HARDYMON:
              Mr. Murray, you have before you a
18
      copy of a letter that is dated January 4,
19
      2001, from Louis R. Jahn -- I'm sorry -- it
20
      is addressed to Louis R. Jahn, and it
21
      appears to be a letter agreement concerning
22
23
      calendar year 2000 pricing.
```

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24

Do you have that document before

```
I you?
```

- 2 A. Yes, I do.
- 3 Q. Can you tell us which of the nine
- 4 items in the subpoena this document is
- 5 responsive to?
- A. It is responsive to Item 1 and
- 7 Item 9. There is some -- the broad nature
- 8 of the claim -- of the questions creates
- 9 some overlap, obviously.
- 10 MR. HARDYMON: I understand. Let's
- 11 mark this as Exhibit 17.
- -=O=-
- 13 (Deposition Exhibit 17 marked.)
- 14 -=0=-
- 15 BY MR. HARDYMON:
- 16 Q. Mr. Murray, with the identification
- of Deposition Exhibits 1 through 17, have we
- 18 now identified all of the documents of which
- 19 you are aware that are responsive to the
- 20 numbered items 1 through 9 of the subpoena?
- 21 A. Yes. I mean, some of the documents
- 22 are form-type agreements that specific
- company information has been redacted; there
- 24 are multiple copies of what would be the

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same document.
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- Q. I see. Could you -- while we're on
- 3 this point, are you able to go through the
- 4 stack of exhibits and tell us which ones
- 5 would fall into that category?
- 6 MR. SUGARMAN: Let's start from the
- 7 bottom.
- 8 THE WITNESS: Start from the bottom?
- 9 A. Exhibit 2 would fall into that
- 10 category.
- 11 BY MR. HARDYMON:
- 12 Q. Let me interrupt you, if I may.
- 13 A. Wait a minute, if I could. If I
- 14 could.
- 15 Q. Okay. Go ahead.
- 16 A. Let me review this for a minute --
- 17 Q. Take your time.
- 18 A. -- before I answer.
- 19 Q. Take all the time you'd like.
- 20 A. My prior response was incorrect.
- Q. All right. Exhibit 2 does not fall
- into the category of a form of which there
- 23 are multiple versions?
- A. (Witness nods affirmatively.)

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1 Q. Okay.
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- 2 MR. SUGARMAN: It's multiple copies
- 3 of the same version.
- 4 MR. HARDYMON: I beg your pardon?
- 5 MR. SUGARMAN: The versions are not
- 6 different.
- 7 A. Exhibit 3 would have multiple copies
- 8 of this document.
- 9 BY MR. HARDYMON:
- 10 Q. How many would there be?
- 11 A. There would be a -- an agreement
- 12 associated with every IEU member that has
- 13 accounts participating in the aggregation
- 14 program.
- Q. How many IEU members have accounts
- 16 participating in the aggregation program?
- 17 A. I haven't specifically conducted a
- 18 count.
- 19 Q. Is it more than 10?
- 20 A. I would be guessing.
- Q. Okay. I don't want you to guess.
- 22 Any other documents fall into that category?
- A. Exhibit 4 would fall into this
- 24 category, as well.

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1 Q. And again --
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- A. It would be multiple copies of this
- 3 document associated with individual IEU
- 4 member companies.
- 5 O. There would be one of these for each
- 6 member company that is participating in the
- 7 aggregation program?
- 8 A. Correct.
- 9 Q. And each one would be identical
- 10 except that the signatory's name would be
- 11 different?
- 12 A. Yes.
- Q. And in all other respects the same?
- 14 A. And other specific company
- 15 information would be unique.
- 16 Q. All right. Any other documents fall
- into this category?
- 18 A. Based on a quick review, I believe
- 19 that's the only documents that would fall
- 20 into that category.
- Q. All right, thank you.
- MR. HARDYMON: If I may have one
- 23 moment.
- 24 (Pause in proceedings.)

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1 MR, HARDYMON: Let's go off the
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- 2 record, if we could.
- 3 (Discussion off the record.)
- 4 (Ms. Kahn and Ms. Migden left the room)
- 5 BY MR. HARDYMON:
- 6 Q. Mr. Murray, by whom are you
- 7 employed?
- 8 A. McNees, Wallace & Nurick, LLC.
- 9 Q. Can you tell us, please, what
- 10 McNees, Wallace & Nurick is.
- 11 A. It's a law firm.
- 12 Q. Are you an attorney?
- 13 A. No, I am not.
- 14 Q. In what capacity are you employed by
- 15 McNees, Wallace & Nurick?
- 16 A. I am employed as a technical
- 17 specialist.
- 18 Q. Could you tell us, please, what a
- 19 technical specialist is.
- 20 A. I provide technical support to
- 21 employees of the firm that are involved in
- 22 the firm's energy, utilities and
- 23 communications practice group.
- Q. Okay. When you say employees of the

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firm, are you referring to lawyers?
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- 2 A. Yes.
- 3 Q. How long have you been employed by
- 4 this law firm?
- 5 A. I've been employed by McNees,
- 6 Wallace & Nurick for about three and a half
- 7 years.
- 8 Q. Has your title always been technical
- 9 specialist?
- 10 A. Since I've been with the firm, yes.
- 11 Q. When you say that you supply support
- to the attorneys in the public utilities
- area, could you give us examples of what
- 14 kinds of support you provide.
- 15 A. This might include, for example,
- 16 reviewing filings made by utilities or other
- 17 parties at various regulatory agencies,
- analyzing the filing, determine if there was
- 19 something in the filing that may affect the
- 20 interest of one of the clients of the firm.
- Q. Are you a salaried employee of the
- 22 law firm?
- 23 A. Yes.
- Q. And I take it you do not participate

*y* – **40** 

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in the profits of the law firm?
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- 2 MR. SUGARMAN: Objection. Go ahead
- 3 and answer.
- 4 A. No, I do not.
- 5 BY MR. HARDYMON:
- 6 Q. And you do not participate in
- 7 management decisions of the law firm?
- 8 A. I don't believe so.
- 9 Q. Okay. Sounds like an employee.
- 10 A. Not to my knowledge, maybe.
- 11 Q. Okay.
- 12 Can you tell us what Industrial
- 13 Energy Users Ohio is?
- 14 A. Industrial Energy Users Ohio is a
- 15 trade association.
- 16 Q. Without listing them individually,
- 17 can you generically describe for us who its
- 18 members would be?
- A. Members tend to be corporations that
- 20 have a -- one or more facilities in Ohio
- that tend to be larger-volume consumers of
- 22 electricity and natural gas.
- Q. When was IEU formed; do you know?
- 24 A. I don't recall the exact date.

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1 Q. Was it in the last five years?
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- 2 A. I think it was prior to the last
- 3 five years.
- 4 Q. Is there a management structure by
- 5 which the activities of the trade
- 6 association are coordinated and directed?
- 7 A. The activities of the trade
- 8 association are coordinated by the members
- 9 themselves.
- 10 Q. Is there a steering committee or
- 11 other group that is primarily responsible
- 12 for those activities?
- 13 A. There is a steering committee of
- 14 the --
- 15 Q. Can you tell us who is presently on
- 16 that steering committee?
- 17 A. I don't know the individuals off the
- 18 top of my head.
- 19 Q. Are you on that steering committee?
- 20 A. No, I am not.
- Q. Is Mr. Randazzo on that steering
- 22 committee?
- 23 A. No.
- Q. How many members of the organization

1 participate on the steering committee, if

- 2 you know?
- 3 A. I don't know the precise number.
- Q. And I think I asked you this a
- 5 moment ago, and I apologize if I'm repeating
- 6 myself. Do you have an idea of how many
- 7 members there are in this trade association?
- 8 A. There are approximately 44, 45
- 9 members.
- 10 Q. Does IEU have any employees, to your
- 11 knowledge?
- 12 A. I do not believe the trade
- 13 association has any employees.
- 14 O. Do you know what the purpose of this
- 15 trade association is?
- 16 A. The -- the trade association has, I
- 17 believe, bylaws that identify that. I don't
- 18 have those committed to memory.
- 19 O. Do you have a general idea of what
- the purpose of the organization is?
- 21 A. The purpose of the organization is
- 22 to act on behalf of the members' interest in
- 23 matters affecting the supply and pricing and
- 24 quality of energy- and utility-related

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1 services in Ohio.
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- Q. Can you tell us where the offices of
- 3 this trade association are located?
- A. The trade association utilizes a --
- 5 can you clarify what you mean by offices?
- 6 Q. Is there a place we could go if we
- 7 wanted to look at the bylaws of this trade
- 8 association or obtain a list of persons who
- 9 are on the steering committee or a list of
- 10 the members of the organization? Are those
- 11 types of information kept in one place?
- 12 A. The corporate documents associated
- with the organization are kept by McNees,
- 14 Wallace & Nurick.
- 15 Q. That's the law firm by whom you are
- 16 employed?
- 17 A. Correct.
- 18 Q. Is that law firm counsel to IEU?
- 19 A. Mr. Randazzo acts as counsel to IEU.
- Q. Can you tell us the mailing address
- 21 for IEU?
- 22 A. The mailing address is the address
- used here in our office, which is 21 East
- 24 State Street, Suite 1700, Columbus, Ohio

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1 43215.
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- Q. Mr. Murray, have you ever been
- 3 engaged to provide services to IEU?
- A. Can you clarify your question? You
- 5 mean --
- 6 Q. Sure.
- 7 A. -- by IEU?
- 8 Q. Have you ever been engaged by IEU to
- 9 provide any assistance or expertise or any
- 10 other type of service?
- 11 A. I provide service to various
- 12 clients, which has included the IEU group.
- 13 Q. When you do that, you do that as an
- 14 employee of the law firm where you work?
- 15 A. Yes.
- 16 O. You have not been separately engaged
- 17 as a consultant or adviser?
- 18 A. No.
- 19 Q. And there is no contract or
- 20 agreement between yourself and IEU by which
- 21 you provide these services?
- 22 A. I don't know if there's specific
- documents between the organization and the
- 24 law firm.

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1 Q. Okay.
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- 2 A. I don't know that.
- 3 Q. But as between you personally and
- 4 the trade association, there is no such --
- 5 A. There are none.
- -=0=-
- 7 (Deposition Exhibit 18 marked.)
- 8 -=0=-
- 9 BY MR. HARDYMON:
- 10 Q. Mr. Murray, you have before you
- 11 what's been marked as Exhibit 18. Is this a
- 12 copy of the certification application for
- 13 aggregators that was filed by IEU?
- 14 A. It's a copy of part of the
- 15 application. I don't believe it's all of
- 16 the information. But....
- 17 Q. All right. This document that
- 18 consists of four pages; correct?
- 19 A. Correct.
- 20 Q. Okay. And your testimony is that
- 21 the full application was more voluminous
- 22 than this?
- A. I don't recall. It may have been.
  - 24 Q. Okay.

A. And it's been some time since I've

- 2 looked at that.
- Q. Let me invite your attention to the
- 4 second page of this exhibit.
- 5 MS. LIEBMAN: Excuse me. Do you
- 6 have an extra copy?
- 7 MR. HARDYMON: I don't. And I
- 8 apologize.
- 9 BY MR. HARDYMON:
- 10 Q. The second page of Exhibit 18
- 11 identifies persons engaged by IEU to
- 12 facilitate aggregation opportunities. Is
- 13 that correct?
- 14 A. It identifies the experience of
- 15 contractors engaged by IEU.
- 16 O. Okay. My question is, you are among
- 17 the contractors who are mentioned on this
- 18 page?
- 19 A. Yes.
- Q. And I take it, then, that you were
- 21 engaged by IEU, through your law firm, to
- 22 facilitate aggregation opportunities for
- 23 IEU. Is that a true statement?
- 24 A. Yes.

Q. What are aggregation opportunities?

- A. Aggregation is the -- speaking in
- 3 general terms -- the grouping together of
- 4 multiple customer accounts in the range for
- 5 competitive electric supply.
- 6 Q. And in the context of this
- 7 application, the aggregation opportunities
- 8 referred to are market support generation
- 9 from FirstEnergy Corp.?
- 10 A. There is an affidavit that is part
- of the application, makes a reference to
- 12 market support generation.
- 13 Q. Okay. And that affidavit is
- 14 submitted by Peggy Claytor? C-1-a-y-t-o-r.
- 15 A. Correct.
- 16 Q. And she is identified as being the
- 17 chairman of IEU, at least as of
- 18 September 20th, 2000?
- 19 A. Yes.
- Q. Does that comport with your memory?
- 21 A. Yes.
- 22 Q. And you have dealt with Ms. Claytor
- in connection with providing services to
- 24 IEU?

- 1 A. Yes. I'm familiar with Ms. Claytor.
- Q. Is she still the chairman of IEU?
- A. She is not currently the chairman of
- 4 IEU.
- 5 Q. Who is?
- 6 A. It's a Mr. Joe Ewing.
- 7 Q. Okay. And by whom is Mr. Joe Ewing
- 8 employed?
- 9 A. Mr. Ewing is recently retired from
- 10 Procter & Gamble Company. He has been
- 11 retained in some capacity by another IEU
- member company to provide a contact and
- interface with the organization.
- 14 Q. Okay. Do you know the company
- 15 that's retained him to do that?
- 16 MR. HARDYMON: We can go off the
- 17 record here.
- 18 MR. SUGARMAN: Objection for the
- 19 record.
- 20 MR. HARDYMON: Sam?
- 21 MR. RANDAZZO: At the members'
- 22 request, we can't disclose that information.
- 23 So even if Kevin knew, I'd have to intervene
- 24 and prevent him from answering.

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1 MR. HARDYMON: I don't want to keep
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- 2 tripping over this. What information is it
- 3 that he can't disclose, the identity of the
- 4 member or the identity of the chairman?
- 5 MR. RANDAZZO: No, the identity of
- 6 the member.
- 7 MR. HARDYMON: And it's the members
- 8 don't want people to know whether they are
- 9 members of IEU?
- MR. RANDAZZO: No. The membership,
- in general, is public information.
- MR. HARDYMON: Okay.
- MR. RANDAZZO: Some members, on
- occasion, ask not to be identified, and this
- 15 is one of those occasions.
- MR. HARDYMON: I see.
- 17 BY MR. HARDYMON:
- 18 Q. Mr. Murray, did you assist IEU in
- 19 obtaining market support generation from
- 20 FirstEnergy?
- 21 A. I was involved in the process of
- 22 obtaining market support generation.
- 23 Q. Okay. And market support generation
- 24 is sometimes known as MSG; is it not?

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1 A. Yes.
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- Q. If I slip and refer to MSG during
- 3 the course of this deposition, I would be
- 4 intending to refer to market support
- 5 generation. Okay?
- 6 A. Okay.
- 7 Q. And while I'm at it, if I use the
- 8 term aggregator in the course of this
- 9 deposition, I mean to refer to
- 10 nongovernmental aggregators. All right?
- 11 A. Okay.
- 12 Q. What did you do to assist in IEU's
- 13 effort to obtain MSG?
- 14 A. I prepared the materials necessary
- 15 to submit a claim under the protocol
- 16 established by FirstEnergy for submitting
- 17 claims for market support generation.
- 18 Q. And was that claim submitted on
- 19 October 19th, 2000?
- 20 A. There were multiple claims, some of
- 21 which were submitted on October 19th, some
- of which were submitted subsequent to that
- 23 date.
- Q. Can you give us a range of dates

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during which these kinds of claims were

- 2 submitted?
- 3 A. I don't -- I don't recall the
- 4 precise dates after October 19th.
- 5 Q. Okay. Did you participate in the
- 6 preparation of all of the applications or
- 7 all of these claims?
- 8 A. Yes.
- 9 Q. Were you the person primarily
- 10 responsible for generating those claims?
- 11 A. Yes.
- 12 Q. And the first one -- or the first
- group was submitted on October 19th, 2000?
- 14 A. I believe -- yeah, I believe that's
- 15 the date.
- 16 O. Okay. Do you know how many were in
- 17 that first group? How many claims?
- 18 A. There were three.
- 19 Q. And on whose behalf are these claims
- 20 submitted?
- 21 A. The Industrial Energy Users of Ohio.
- 22 O. So there were three members who
- 23 submitted claims, or these were all claims
- 24 on behalf of IEU?

1 A. There were three claims submitted by

- 2 IEU.
- 3 Q. And do you know how many in total
- 4 were ultimately submitted by IEU?
- 5 A. Not without going back and referring
- 6 to materials.
- 7 Q. Were you the person who transmitted
- 8 these claims?
- 9 A. Yes, I was.
- 10 Q. Were they transmitted
- 11 electronically?
- 12 A. Yes.
- 13 Q. And to whom were they transmitted?
- 14 A. I don't believe they were
- transmitted to an individual. FirstEnergy
- 16 had set up a Web site, which the electronic
- 17 materials were uploaded to the Web site.
- 18 Q. Okay. Was this Web site set up by
- 19 FirstEnergy Corporation?
- 20 A. I don't know who specifically set it
- 21 up.
- Q. Do you know who the recipient of the
- 23 claims was, which company?
- A. Can you clarify your question?

Q. I'm trying to find out to whom the

- 2 claims were submitted. I understand they
- 3 were submitted electronically to a Web site.
- 4 Were they submitted to FirstEnergy
- 5 Corporation?
- A. They were submitted to the regulated
- operating companies of FirstEnergy that were
- 8 administering the market support generation
- 9 program.
- 10 Q. Can you tell me who the regulated
- 11 operating companies were?
- 12 A. It's Ohio Edison Company, Cleveland
- 13 Electric Illuminating Company, Toledo Edison
- 14 Company.
- 15 Q. I'm sorry, I missed the last one.
- 16 A. Toledo Edison Company.
- 17 O. Where were you when you submitted
- 18 these claims electronically?
- 19 A. They were submitted from my office.
- 20 Q. Here at 21 East State Street,
- 21 Columbus, Ohio?
- 22 A. Yes.
- Q. Do you know what a CRES is,
- 24 Mr. Murray?

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1 A. A CRES is a --
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- 2 MR. SUGARMAN: Just yes or no, if
- 3 you know what it is.
- 4 A. Yeah.
- 5 BY MR. HARDYMON:
- 6 Q. Okay. Is it an acronym for
- 7 certified retail electricity supplier?
- 8 A. Some people have used that acronym.
- 9 Q. Is that how you are familiar with
- 10 the term CRES?
- 11 A. Yes.
- 12 Q. It is true, is it not, that in order
- 13 to receive MSG or to have a claim approved,
- 14 the applicant must first be certified as a
- 15 CRES by the Public Utilities Commission of
- 16 Ohio?
- MR. SUGARMAN: Objection. To the
- 18 extent you have facts that could answer
- 19 Mr. Hardymon's question, do so. As
- 20 contrasted with an opinion that you would
- 21 have to form to answer his question.
- MR. HARDYMON: I'll withdraw the
- 23 question. I'll rephrase it.
- 24 MR. SUGARMAN: Sure.

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1 BY MR. HARDYMON:
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- Q. Can you tell us the identity of
- 3 the -- well, I'm sorry.
- 4 The three claims that were submitted
- on behalf of IEU on October 19, 2000,
- 6 referring to those, at that point in time
- 7 was IEU a certified CRES?
- 8 A. No.
- 9 Q. Had IEU applied to the Public
- 10 Utilities Commission of Ohio to become a
- 11 certified CRES?
- 12 A. It had applied to the Commission for
- 13 certification as an aggregator.
- 14 Q. Is an aggregator one of the
- 15 categories of certified retail electricity
- 16 suppliers?
- 17 A. I would have to review the
- 18 Commission's rules, but I would believe
- 19 subject to -- subject to check, yes.
- Q. Is a broker also a CRES, or can a
- 21 broker also be a CRES?
- 22 A. I believe so.
- Q. And another category of CRES is a
- 24 marketer; is that true?

1 A. Again, subject to -- subject to

- 2 check, I believe so.
- O. Okay. Do you know what, if any,
- 4 distinction there is between an aggregator
- 5 and a broker?
- 6 MR. SUGARMAN: Again, I'd object and
- 7 just caution you, in answering
- 8 Mr. Hardymon's question, to do so based on
- 9 factual distinction versus anything you try
- 10 to draw up legally or as an opinion.
- 11 THE WITNESS: Could you repeat the
- 12 question.
- 13 BY MR. HARDYMON:
- 14 O. Is there a difference between a
- 15 broker and an aggregator?
- 16 A. I don't have an opinion as to
- 17 whether or not there's a difference between
- 18 a broker and aggregator.
- 19 Q. Is there a difference between an
- 20 aggregator and a marketer?
- MR. SUGARMAN: Same objection and
- 22 instruction to the witness. You may answer
- 23 Mr. Hardymon's question.
- 24 BY MR. HARDYMON:

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Q. Do you know if there is, Mr. Murray?
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- 2 A. Again, I think the Commission's
- 3 rules use those terms.
- Q. Are you familiar with the
- 5 Commission's rules?
- 6 A. I have some general familiarity.
- 7 Q. Did you not make yourself familiar
- 8 with those rules as a technical specialist
- 9 who was engaged to render services to IEU in
- 10 connection with its MSG application?
- 11 A. I did review the rules in order to
- 12 prepare the application.
- 13 Q. Now, in reviewing those rules, did
- 14 you learn whether or not there is any
- 15 difference between an aggregator as opposed
- 16 to a broker, in terms of CRES certification?
- 17 MR. SUGARMAN: Let me ask this
- 18 clarifying question, David: Are you asking
- 19 whether, under the rules, there's a
- 20 difference drawn that he's aware of?
- 21 Here's the general problem I'm
- 22 having. And I don't want to impede your
- 23 deposition more than is necessary. But he's
- clearly here as a fact witness, as you've

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noticed, and he's not a lawyer. So I don't
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- 2 know if you're trying to draw legal
- 3 distinctions or factual distinctions. And
- 4 clearly, as to factual distinctions, he's
- 5 going to answer freely to the best of his
- 6 knowledge. As to legal distinctions, I
- 7 don't think that's fair game for him -- for
- 8 this witness at this deposition.
- 9 MR. HARDYMON: Okay.
- MR. SUGARMAN: And I don't know if
- 11 that's the problem that he's having in
- 12 responding. That's the problem I'm having
- in listening to the questions.
- 14 BY MR. HARDYMON:
- Q. Okay, Mr. Murray, understand I'm not
- 16 asking you to bind IEU or this law firm to
- 17 your opinion about what a broker or marketer
- 18 or aggregator is.
- 19 My question to you is this: When
- you reviewed the rules, in order to provide
- 21 assistance to IEU with its MSG application,
- 22 as a technical specialist, did you make a
- 23 distinction or come to make a distinction in
- 24 your mind between a marketer and an

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1 aggregator and a broker?
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- 2 MR. SUGARMAN: Same objection. Go
- 3 ahead and answer.
- 4 A. The Public Utilities Commission of
- 5 Ohio has different application forms
- 6 associated with those categories that you
- 7 identified. And the information that you
- 8 submit -- that an entity submits to the
- 9 PUCO, seeking certification, is not
- 10 identical.
- 11 BY MR. HARDYMON:
- 12 O. Okay. Someone made the decision to
- 13 submit an application on behalf of IEU as an
- 14 aggregator; correct?
- 15 A. Correct.
- 16 O. Who made that decision?
- 17 A. Would have been -- I don't know.
- 18 Q. Okay.
- 19 A. Okay.
- 20 Q. That's a fair answer.
- 21 And in your review of the rules and
- in your preparation of the MSG claim, you
- 23 did not make a distinction in your mind
- 24 between broker, aggregator and marketer, you

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simply completed the form for aggregator?
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- 2 MR. SUGARMAN: Objection.
- 3 Could you reread the question.
- 4 (Question read by the reporter.)
- 5 A. There are, as I indicated, different
- 6 forms associated with whether an entity is
- 7 seeking certification as one of the three
- 8 types of organizations that you had
- 9 identified.
- 10 I'm -- I'm sure that in the course
- of preparing the application there was a
- 12 review and determination of which
- certification was most appropriate for IEU,
- 14 based on the types of activities that were
- 15 intended to be undertaken.
- 16 BY MR. HARDYMON:
- 17 Q. But you didn't do that review
- 18 yourself?
- 19 A. I may have been involved in those
- 20 discussions. I don't specifically recall
- 21 who made the precise decision on one versus
- 22 the other.
- Q. Okay. In order to be involved in
- 24 those discussions, did you educate yourself

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1 about the differences under the rules
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- 2 between being a marketer as opposed to an
- 3 aggregator, for example?
- 4 A. I would have reviewed the
- 5 Commission's rules.
- 6 Q. And do you have an understanding, as
- you sit here today, as to what the
- 8 differences are between, for example, a
- 9 marketer and an aggregator?
- MR. SUGARMAN: Objection.
- A. I have not reviewed the Commission's
- 12 rules recently, and would need to re-review
- 13 those before I could attempt to
- intelligently respond to the question.
- 15 BY MR. HARDYMON:
- 16 Q. All right, fair enough.
- 17 MR. SUGARMAN: David, when you get
- 18 to a convenient place for a break, it would
- 19 be appreciated.
- MR. HARDYMON: We can break now, if
- 21 you'd like. We've been going -- what? -- a
- 22 little bit over an hour. Would you like a
- 23 break, Mr. Murray?
- 24 THE WITNESS: It's fine with me.

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1 MR. HARDYMON: Why don't we take 10
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- 2 minutes.
- 3 MR. SUGARMAN: Thank you.
- 4 (Recess taken.)
- 5 BY MR. HARDYMON:
- 6 Q. Mr. Murray, when did IEU receive
- 7 certification from PUCO as an aggregator?
- 8 A. I don't recall the exact date. But
- 9 that is a matter of public record.
- 10 Q. Do you know if it was before or
- 11 after the MSG application was approved?
- 12 A. Can you clarify your question? MSG
- 13 approved --
- 14 Q. I'm sorry?
- 15 A. -- by whom?
- 16 O. The MSG claim -- beg your pardon.
- 17 The MSG claim was approved December of 2000;
- 18 is that correct?
- 19 A. IEU's MSG claim?
- 20 Q. Yes.
- A. We were notified in late December
- 22 that it -- that a portion of the claim had
- 23 been approved.
- Q. It was on or about December 21st,

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1 2000?
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- 2 A. I believe.
- Q. And that was the first notification
- 4 that you received that any portion of IRU's
- 5 MSG claim had been approved?
- 6 A. Yes.
- 7 Q. Now, at that point in time had IEU
- 8 received its certification as an aggregator
- 9 from the PUCO?
- 10 A. Yes.
- 11 O. So it was sometime between October
- 12 19th and December 21st of the year 2000 that
- 13 that certification was received; is that
- 14 right?
- 15 A. Yes. And, as I indicated, the
- 16 precise date is a matter of public record.
- 17 Q. All right.
- 18 Did IEU complete electronic data
- 19 interchange testing in connection with its
- 20 MSG claim?
- A. IEU did not complete the EDI
- 22 testing.
- Q. Did IEU receive written notification
- 24 of registration under the terms of the

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supplier tariffs -- supplier coordination
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- 2 tariffs? In connection with its MSG claim.
- 3 A. I'm not sure I understand your
- 4 question. I'm not sure what registration
- 5 you're referring to.
- 6 Q. Are you familiar with the electric
- 7 generation supplier coordination tariff of
- 8 the various FirstEnergy utilities that you
- 9 described earlier today?
- 10 A. Are you referring to their retail
- 11 tariff approved by the PUCO?
- MR. HARDYMON: I'll tell you, let me
- ask that this be marked as Exhibit 19.
- 14 -=O=-
- 15 (Deposition Exhibit 19 marked.)
- 16 -=0=-
- 17 BY MR. HARDYMON:
- 18 Q. You have before you marked as
- 19 Exhibit 19 a document that is captioned
- 20 "Ohio Edison Company Electric Generation
- 21 Supplier Coordination Tariff, Effective:
- 22 January 1, 2001"; do you not?
- 23 A. Correct.
- Q. Did you -- are you familiar with

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this document?
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- 2 A. I'm generally familiar with it.
- Q. Okay. Did you undertake any actions
- 4 on behalf of IEU pursuant to this tariff
- 5 when you prepared the MSG claim?
- A. I don't believe this tariff was
- 7 effective at the time the claim was being
- 8 prepared.
- 9 Q. Okay. Was there a similar tariff
- 10 that was in effect at the time this claim
- 11 was being prepared?
- 12 A. I don't know the precise date; but I
- don't believe tariffs had been approved.
- Q. Let me ask you to turn to --
- 15 (Brief interruption for a telephone
- 16 call.)
- 17 BY MR. HARDYMON:
- 18 Q. Mr. Murray, would you please turn to
- 19 Page 13 of Exhibit 19, please. On that page
- there is a section Roman Numeral V captioned
- 21 "Supplier Registration and Participation
- 22 Requirements." Do you see that?
- 23 A. Yes, I do.
- Q. And did you review a similar section

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1 in any tariff in connection with your
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- 2 efforts to assist IEU in submitting its MSG
- 3 claim?
- A. At the time the claims were being
- 5 prepared, there were no such tariffs.
- 6 Q. And the answer to my question is
- then no, you did not review any similar
- 8 section of a tariff?
- 9 A. Not of a tariff.
- 10 Q. Did you review it in some other
- 11 document?
- 12 A. FirstEnergy had prepared a document
- 13 termed a "protocol" for submitting claims
- 14 for market support generation.
- 15 Q. And did that protocol have a similar
- 16 listing of requirements for submitting such
- 17 claims?
- 18 A. It had an identification of those
- 19 steps necessary to submit a claim for market
- 20 support generation.
- 21 Q. Did those steps include the
- 22 requirement that the applicant had to
- 23 register with the utility that was to
- 24 provide the MSG?

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1 A. My memory is I believe they did
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- 2 identify that. Obviously, I think
- 3 FirstEnergy -- I mean, the document is a
- 4 public document.
- 5 Q. Okay. My question then is, did IEU
- 6 register pursuant to that requirement the
- 7 protocol?
- 8 A. We submitted registration materials
- 9 required under the market support generation
- 10 protocol.
- 11 Q. Okay. And did those registration
- 12 materials include credit information for
- 13 IEU?
- 14 A. Registration materials that we
- 15 submitted included a copy of the application
- 16 for certification, was submitted to the
- 17 PUCO.
- 18 Q. Okay. Did it include evidence of
- 19 creditworthiness for IEU?
- 20 A. The time that claims for market
- 21 support generation were being prepared, I do
- 22 not believe any of the requirements for that
- 23 type of information had been finalized.
- Q. Is the answer to my question no,

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1 then?
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- 2 A. The only materials that were
- 3 submitted was a copy of the application for
- 4 certification that was pending at the PUCO.
- 5 O. Did IEU receive notice of
- 6 registration from any FirstEnergy utility?
- 7 A. What do you mean by -- can you
- 8 clarify what you mean by notice?
- 9 Q. Did IEU receive written confirmation
- that its registration had been completed?
- 11 A. I do not believe so.
- 12 O. Did IEU receive notice that its
- 13 registration was rejected?
- 14 A. No.
- 15 O. Did IEU receive any information in
- 16 response to what it submitted to the
- 17 FirstEnergy utilities?
- 18 A. We received materials necessary
- 19 to -- to submit a claim for market support
- 20 generation.
- Q. What materials were those?
- 22 A. It was a user ID and password to
- 23 access a secure Web site to submit an
- 24 electronic file associated with a claim for

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1 market support generation.
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- Q. Did any FirstEnergy entity ever
- 3 notify IEU that its application or
- 4 registration application was deficient in
- 5 any way?
- 6 A. We were -- it was identified that
- 7 completion of the registration process was
- 8 necessary in order to secure approved claim
- 9 for market support generation.
- 10 Q. When did this identification, as you
- 11 call it, take place?
- 12 A. I believe that some of the -- could
- 13 you repeat the question again?
- MR. HARDYMON: Could you read back
- 15 his last answer.
- 16 (Record read by the reporter.)
- 17 A. I don't recall a specific date.
- 18 There were -- there were lots of activities
- 19 associated with the roll-out of the market
- 20 support generation program.
- 21 BY MR. HARDYMON:
- Q. When you say that you received
- 23 notice that completion of the registration
- 24 process had to take place before the MSG

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l claim could be granted, were you advised of
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- 2 what further information was required to
- 3 complete the registration process?
- A. The document called the "Market
- 5 Support Generation Protocol" identifies what
- 6 the requirements are for submitting a claim.
- O. I understand that.
- 8 IEU's claim was submitted on October
- 9 19th; correct? Or the first of their
- 10 claims.
- 11 A. First, yes.
- 12 Q. After October 19th, 2000, did you
- 13 receive notification that there was
- 14 additional information required of IEU
- 15 before its MSG claim could be granted?
- 16 A. I don't know if we were ever
- 17 specifically contacted by anybody
- 18 identifying that requirement. I think that
- 19 requirement -- I believe that requirement is
- 20 identified in the market support generation
- 21 protocol.
- Q. Did IEU submit any additional
- 23 information in connection with its MSG
- 24 applications beyond that which was submitted

on October 19th, 2000? With respect to the

- 2 three claims that were submitted on that
- 3 date.
- 4 A. Yes.
- 5 O. What additional information was
- submitted with respect to those claims?
- 7 A. We submitted a copy of the PUCO
- 8 certification that was issued.
- 9 Q. Okay. Beyond that, was any
- 10 additional information submitted?
- 11 A. There was specific information
- 12 requested by FirstEnergy in the context of
- validating the market support generation
- 14 claim.
- 15 Q. Okay. What specific information was
- 16 requested?
- 17 A. The auditor that was involved in
- 18 verifying the claim had requested
- 19 clarification on a couple of items, such as
- 20 specific customer names.
- O. The auditor's name was Denise Dinie;
- 22 was it not?
- 23 A. Yes.
- 24 O. D-i-n-i-e?

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1 A. Yes.
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- Q. She was an employee of Arthur
- 3 Andersen; is that correct?
- 4 A. I believe so.
- 5 Q. And Arthur Andersen was retained by
- 6 FirstEnergy to review IEU's application,
- 7 among other things; is that correct?
- 8 MS. LIEBMAN: Objection.
- 9 A. I don't have any direct knowledge of
- 10 what the arrangements were.
- 11 BY MR. HARDYMON:
- Q. You met with Denise Dinie; did you
- 13 not?
- 14 A. She was here in our office.
- Q. And you met with her personally?
- 16 A. Yes. I had some contact with her.
- 17 Q. Okay. And this meeting took place
- 18 sometime between October of 1999 and
- 19 December of 1999; did it not?
- 20 A. Yes.
- 21 Q. Okay. How many times did you meet
- 22 with Denise Dinie, in total?
- 23 A. She was here in our office one day.
- Q. Was she here for an entire working

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1 day?
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- A. She was here for a good portion of a
- 3 day.
- 4 Q. And is it your understanding that
- 5 she was here to request clarification of
- 6 certain issues in connection with IEU's MSG
- 7 application?
- 8 A. She was here to conduct an audit
- 9 associated with -- verify -- verify certain
- 10 information submitted by IEU for its MSG
- 11 claim.
- 12 Q. Was one of the areas of her inquiry
- 13 the credit arrangement between IEU and
- 14 FirstEnergy Services?
- 15 A. I don't know the scope of what she
- 16 was engaged to do.
- 17 Q. Did she ask you about the credit
- 18 arrangement between IEU and FirstEnergy
- 19 Services?
- 20 A. No, she did not.
- Q. Did she ask you anything?
- 22 A. Yes. We were asked to provide
- 23 verification of certain information.
- Q. Okay. When you say "we," to whom

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l are you referring?
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- 2 A. IEU-Ohio, the applicant for the
- 3 claims.
- 4 Q. What matters were you asked to
- 5 clarify?
- A. We were asked to provide proof of a
- 7 contract.
- 8 Q. A committed capacity sales contract?
- 9 A. I don't recall the precise terms.
- 10 But it was a contract demonstrating an
- 11 agreement associated with an end-use
- 12 customer on behalf of whom a claim for
- 13 market support generation had been
  - 14 submitted.
  - Q. Anything else?
  - 16 A. She had specific questions while she
  - 17 was here regarding the identification of
  - 18 certain customer names, that was one of the
  - 19 other bits of information that she was
  - 20 verifying.
  - Q. And did you provide that information
  - 22 to her?
  - 23 A. If -- if it was available, yes.
  - Q. What types of information did she

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want about customer names?
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- 2 A. We submitted -- when we submitted
- 3 the claims for market support generation for
- 4 IEU-Ohio, we -- the claims were submitted in
- 5 many cases based upon the name of the
- 6 corporate entity that is a member of IEU.
- 7 Her -- she had information that had
- 8 been provided to her by FirstEnergy that
- 9 associated a customer name within an account
- 10 number. In some cases, the customer name on
- 11 a retail account didn't precisely match the
- 12 customer name that we had submitted, because
- 13 it was a subsidiary corporation or something
- 14 like that. And she requested information to
- 15 help her clarify that, in fact, the customer
- 16 name that we submitted was truly associated
- 17 with a given account.
- 18 Q. All right. Any other areas about
- 19 which she requested clarification?
- 20 A. I believe there are documents that
- 21 we produced that identify some of her
- 22 questions.
- Q. Okay. And when you say documents we
- 24 produced, you mean in connection with the

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subpoena for today's deposition?
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- 2 A. Documents -- yes.
- Q. Can you tell us, please, what
- 4 contracts or contract you gave her as proof
- 5 of committed capacity sales?
- A. Can I take a minute to review that?
- 7 Q. Sure. Take all the time you want.
- A. We provided her, for her review,
- 9 copies of what has been identified as
- 10 Exhibit 4.
- 11 Q. Now, what you gave to Ms. Dinie, was
- 12 it in the same form as it appears today in
- this deposition exhibit marked as Exhibit 4?
- 14 A. I believe so.
- 15 Q. May I see Exhibit 4, please.
- Mr. Murray, at the time that you met
- 17 with Ms. Dinie, had the contract marked as
- 18 Exhibit 4 been executed by the parties to
- 19 that contract?
- 20 A. Yes, it -- for those parties for
- 21 which it claimed for market support
- 22 generation, it had been submitted.
- Q. And who were the parties for whom
- 24 market support generation had been submitted

1 as of your meeting with Ms. Dinie? They

- were members of IEU?
- A. Correct.
- 4 O. Attached to Exhibit 4 there is a
- 5 document which is captioned "Draft Master
- 6 Service Agreement Appendix A"; is there not?
- 7 A. Yes.
- 8 Q. Had this master service agreement
- 9 been executed as of the date of your meeting
- 10 with Ms. Dinie?
- 11 A. I don't know.
- 12 Q. Had it been placed in final form so
- 13 that it was no longer a draft?
- 14 A. I don't know.
- 15 O. Did Ms. Dinie raise concerns with
- 16 you that the IEU member contingent
- 17 participation agreement was conditioned upon
- an agreement being executed in substantially
- 19 similar form to the draft master service
- 20 agreement attached to it?
- 21 A. I don't recall her doing so.
- 22 Q. You don't recall her ever expressing
- those concerns?
- 24 A. I don't recall.

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1 Q. Is it not correct that under the
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- 2 protocol IEU was required to submit to
- 3 FirstEnergy proof of a committed capacity
- 4 sales?
- 5 MR. SUGARMAN: I object to the form
- of the question. Go ahead and answer to the
- 7 best you can.
- 8 A. The market support generation
- 9 protocol identifies certain requirements
- 10 that must be in place to have a valid MSG
- 11 claim.
- 12 BY MR. HARDYMON:
- 13 Q. Right.
- 14 A. A contract was one of those
- 15 requirements. I believe that is within the
- 16 scope of what Mrs. Dinie was sent here to
- 17 review.
- 18 Q. And in the contract was required to
- 19 be one reflecting committed capacity sales;
- 20 was it not?
- MR. SUGARMAN: Again, I'll object to
- 22 the form of the question, Dave. The
- 23 protocol -- my problem is the protocol's in
- 24 writing, and it's voluminous. And I've read

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1 your complaint and the allegations, and a
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- 2 lot of what argument is as to facts, and
- 3 then what legal conclusions could be drawn
- 4 from those facts. And, again, Mr. Murray's
- 5 here as a fact witness as opposed to the
- 6 ultimate drawing of legal conclusions based
- 7 on whatever the facts may be.
- 8 So I think at least if he were to
- 9 have the protocol in front of him, in
- 10 answering the questions, that would -- might
- 11 expedite this and make me less talkative.
- 12 BY MR. HARDYMON:
- Q. Mr. Murray, what is the nature of
- 14 the contract to which you just referred as
- 15 being a requirement?
- 16 A. I don't understand your question.
- 17 Q. Well, a moment ago you indicated
- 18 that one of the requirements under the
- 19 protocol was that a contract be submitted.
- 20 What kind of contract?
- A. I don't have the protocol in front
- 22 of me. I don't believe I indicated that a
- 23 contract had to be submitted. My
- 24 recollection, again, working from memory

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1 here, is the protocol references a
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- 2 contractual commitment.
- Q. Okay.
- A. I, you know, would have to review
- 5 the protocol --
- 6 Q. Okay.
- 7 A. -- to recitate [sic] precisely what
- 8 the words are.
- 9 Q. Let me hand you what's been
- 10 previously marked as Deposition Exhibit B1,
- 11 and it is captioned "Protocol for
- 12 First-Come-First-Served Claims for Market
- 13 Support and Non-Market Support Generation."
- 14 And for the record, this was
- 15 previously attached to a document,
- 16 evidently, and it has, in addition to the
- 17 Deposition Exhibit B1, the designation
- 18 Exhibit A in the upper right-hand corner.
- Take as much time as you'd like to
- 20 look at this, Mr. Murray. But I would
- 21 invite your attention to Page 7 out of the
- 22 10, and I may have a question for you about
- 23 that.
- 24 Have you looked at it?

- 1 A. Uh-hmm.
- 2 MR. SUGARMAN: Say yes.
- 3 A. Yes.
- 4 BY MR. HARDYMON:
- Q. Can you tell us now what contract
- 6 you were referring to a moment ago when you
- 7 said a contract was a requirement?
- 8 A. The protocol for market support
- 9 generation, on Page 7, reads that as part of
- 10 the approval process the company will make a
- 11 determination that the supplier has a
- 12 contract, or an alternative form of
- verification, with the retail customer that
- has a duration at least as long as the
- 15 duration of the claim for MSG capacity
- 16 non-MSG line losses.
- 17 Q. That's the contract you were
- 18 referring to a moment ago?
- 19 A. That is the requirement in the
- 20 protocol for market support generation that
- 21 uses the term contract.
- 22 Q. Okay.
- 23 And is the document marked today as
- 24 Deposition Exhibit Number 4 the contract

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that IEU submitted to meet that requirement?
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- 2 A. We did not submit any contracts to
- 3 meet that requirement.
- Q. Did Ms. Dinie inquire as to why a
- 5 contract had not been submitted?
- A. We provided copies of those
- 7 contracts to Ms. Dinie for her review while
- 8 she was here to conduct an audit.
- 9 Q. Okay. And the contracts that you
- 10 provided to her were the ones that are in
- 11 the same form, albeit with different
- 12 parties, as the one that's marked as
- 13 Deposition Exhibit 4; is that true?
- 14 A. Yes.
- 15 Q. Mr. Murray, if you need to refer to
- 16 this protocol again, just say so, and I'd be
- 17 happy to give it back to you.
- 18 MR. SUGARMAN: There is, for the
- 19 record, what appears to be a similar
- 20 document in Deposition Exhibit 8.
- 21 MR. HARDYMON: All right.
- 22 BY MR. HARDYMON:
- Q. Mr. Murray, I understand that the
- 24 tariff that we looked at a moment ago was

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1 not effective as of the date of the IEU MSG
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- 2 application. My question, however, did IEU
- 3 ever register to be a certified supplier
- 4 under any of the FirstEnergy operating
- 5 company supplier tariffs?
- A, We have submitted registration
- 7 materials to FirstEnergy. Again, the
- 8 registration materials that I indicated
- 9 before the initial application to the PUCO
- 10 to be certified and then an actual copy of
- 11 the certification once it was issued.
- 12 Q. Okay. Only the application and
- the -- to the PUCO and the granting of that
- 14 application from the PUCO, those are the
- 15 only two things that you submitted to the
- 16 FirstEnergy utilities; is that true?
- 17 A. Yes.
- 18 Q. Okay. And beyond that, IEU did
- 19 nothing more with respect to becoming a
- 20 certified supplier under the FirstEnergy
- 21 operating company supplier tariffs at any
- 22 point in time? Is that true?
- A. We have not submitting -- submitted
- 24 any other materials that I am aware of. We

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1 have not submitted any other materials.
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- Q. Could you please take a look at
- 3 Exhibit 18 again. This is the PUCO
- 4 application.
- 5 And I'll ask you to look at the page
- 6 that is captioned "Exhibit C-4, Financial
- 7 Arrangements."
- 8 At the top of the page there is an
- 9 indication that IEU has no definitive
- 10 financial arrangements to conduct CRES --
- 11 all caps, no periods -- as a business
- 12 activity. And then it says parenthetically,
- for example, guarantees, bank commitments,
- 14 and contractual arrangements, credit
- 15 agreements; et cetera. Do you see that?
- 16 A. Yes.
- 17 O. Is that still the case today?
- 18 A. The sentence as drafted references
- 19 contractual arrangements -- or contractual
- 20 arrangements related to IEU's activities as
- 21 an aggregator.
- 22 O. Is this statement then inaccurate as
- of the time that this application was made?
- 24 A. The contractual arrangements that I

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was referring to were some of the
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- 2 contractual arrangements that have been
- 3 produced as exhibits. Some of those
- 4 arrangements -- the date on this document is
- 5 date stamped at the PUCO September 20th of
- 6 2000. Some of those contractual
- 7 arrangements may have been in place on or
- 8 about that date.
- 9 Q. And the contractual arrangements to
- 10 which you're referring are those that have
- 11 been produced as exhibits in this
- 12 deposition?
- 13 A. Yes. And those would be the ones
- 14 that were identified as -- as contingent
- 15 agreements.
- 16 Q. That would be Exhibit 4, the member
- 17 participation agreement with the attached
- 18 master service agreement; is that correct?
- 19 A. Yes.
- 20 Q. Okay.
- 21 A. And, again, I don't have precise
- 22 recollection of the exact sequence of dates.
- Q. Has it always been true, however,
- 24 putting aside those contractual

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1 arrangements, has it always been true that
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- 2 IEU did not have, as of the date of this
- application, or at any time since, financial
- 4 arrangements to conduct CRES as a business
- 5 activity in the form of guarantees, bank
- 6 commitments, or credit agreements; is that a
- 7 true statement?
- 8 MR. SUGARMAN: Let me caution you,
- 9 Kevin, just to your knowledge. Don't
- 10 speculate or guess.
- 11 MR. HARDYMON: To your knowledge.
- MR. SUGARMAN: Mr. Hardymon doesn't
- 13 want that. He wants your knowledge.
- 14 A. Not to my knowledge.
- -=O=-
- 16 (Deposition Exhibit 20 marked.)
- 17 -=0=-
- 18 BY MR. HARDYMON:
- 19 Q. Mr. Murray, you have before you a
- 20 multipage document that's been marked as
- 21 Exhibit 20. Take a moment and look through
- 22 that.
- 23 Have you looked through it? Have
- 24 you looked through the document?

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1. A. I have skimmed through it rather
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- 2 quickly; but, yes.
- 3 Q. The first page appears to be a cover
- 4 e-mail from a Mr. Burnell addressed to
- 5 supplier support, FirstEnergy Corp.
- 6 Did you receive this transmission
- 7 from Douglas Burnell?
- 8 A. I believe I received this trans --
- 9 this transmission or a very similar
- 10 transmission from Mr. Burnell.
- 11 Q. Okay. And the cover document
- 12 transmits with it the FirstEnergy Corp.
- market-based rate wholesale power sales
- 14 tariff form of service agreement; does it
- 15 not?
- 16 A. That's the identification of the
- 17 document.
- 18 Q. And this is for the sale of market
- 19 support generation; correct?
- 20 A. Yes.
- 21 Q. Did IEU execute an agreement in this
- 22 form?
- 23 A. I do not have any knowledge of
- 24 whether IEU has executed this agreement.

- Q. What did you do with the form
- 2 agreement when you received this
- 3 transmission from Mr. Burnell?
- A. I forwarded the information to
- 5 Mr. Randazzo.
- 6 Q. Do you know if the contract was ever
- 7 sent to the chairman or the steering
- 8 committee of IEU?
- 9 A. I do not know.
- 10 Q. Do you know if IEU ever executed the
- 11 agreement?
- 12 A. I do not know the status of the
- 13 document.
- Q. IEU's claim for MSG was granted on
- 15 December 21st of what year? I've forgotten.
- 16 A. 2000, I believe.
- 17 O. 2000. And, thereafter, MSG began to
- 18 flow to IEU members; did it not?
- 19 A. Subsequent to the approval of the
- 20 claim, yes.
- Q. To your knowledge, was there ever an
- 22 agreement signed which governs the sale of
- 23 that MSG to IEU members?
- 24 A. I'm not sure I understand your

1 question, specifically, you used the term

- 2 govern the sale.
- Q. Well, Exhibit 20 appears to be a
- 4 contract for the sale of market support
- 5 generation. If I understand your testimony
- 6 correctly, you forwarded this contract to
- 7 Mr. Randazzo; correct?
- 8 MR. SUGARMAN: Which part of that
- 9 question did you want him to respond to?
- 10 MR. HARDYMON: Let me withdraw the
- 11 question.
- 12 BY MR. HARDYMON:
- Q. It is true that to your knowledge
- 14 this contract or one like it has never been
- 15 executed by IEU; is that true?
- 16 A. I have no direct knowledge of
- 17 whether the contract has been executed or
- 18 has not been executed.
- 19 Q. Do you have indirect knowledge?
- 20 A. No, I do not.
- Q. Has this contract or one like it
- 22 been executed by any IEU member?
- 23 A. I have no direct knowledge of the
- 24 actions of specific IEU members.

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1 O. If it's true that MSG is flowing to
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- 2 IEU members, do you know whether that is
- 3 taking place pursuant to the terms of a
- 4 contract?
- 5 A. There are contracts associated with
- 6 MSG being supplied to IEU members.
- 7 Q. Have you brought those contracts
- 8 with you today pursuant to the subpoena?
- 9 A. You have IEU -- some of the -- the
- 10 contracts I am referring to have been
- 11 produced, are in the documents that were
- 12 produced today.
- 13 O. Are there others that are not
- 14 included in those documents?
- 15 A. Other...?
- 16 Q. Contracts.
- 17 A. Not that I am aware of.
- 18 O. All right. Is there an agreement
- 19 between a FirstEnergy Corp. utility and IEU
- 20 members by which MSG is being supplied, to
- 21 your knowledge?
- MS. LIEBMAN: Would you reread the
- 23 question, please.
- 24 (Question read by the reporter.)

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1 MR. SUGARMAN: I think
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- 2 Mr. Hardymon's question is without regard to
- 3 this exhibit.
- MR. HARDYMON: That's correct. Any
- 5 contract.
- 6 MR. SUGARMAN: Is there any written
- 7 agreement or other agreement?
- 8 MR. HARDYMON: That's correct.
- 9 MR. SUGARMAN: Is there a contract?
- MR. HARDYMON: Any agreement.
- MR. SUGARMAN: Any agreement.
- 12 A. I'm not aware of the status of
- 13 any -- of whether any contracts associated
- 14 have been executed.
- 15 BY MR. HARDYMON:
- Q. Is it your understanding that the
- 17 MSG is being sold by a FirstEnergy utility
- 18 to members of IEU?
- 19 MR. SUGARMAN: Think about the
- 20 question. Hold it for a moment.
- 21 MR. HARDYMON: Take all the time you
- 22 want.
- MR. SUGARMAN: I would like to
- 24 confer with Mr. Randazzo.

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MR. HARDYMON: Take all the time you
 1
 2
      want.
 3
              (Pause in proceedings.)
              MR. SUGARMAN: Could you reread
 5
      that, please.
              (Question read by the reporter.)
 6
              The MSG that is being provided to
 7
      members of IEU is being provided by
 8
      IEU-Ohio.
 9
10
      BY MR. HARDYMON:
11
          Q.
              All right. Let me go back to the
      source of generation and begin there.
12
13
      right?
14
              The MSG is generated by a
      FirstEnergy utility; is that true?
15
16
              I don't know what the generating
          Α.
      source is associated with the supply of MSG.
17
              Who supplies MSG to IEU members?
18
          Q.
              The -- the supply of capacity
19
          Α.
      associated with the market -- the supply of
20
      electricity associated with the market
21
      support generation program is arranged by
22
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FirstEnergy Corporation?

23

24

FirstEnergy.

Q.

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1 A. I'm not familiar with the precise
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- 2 details of -- of exactly how they're
- 3 supplying the program.
- 4 Q. All right. Let me go to the other
- 5 end of the transaction. All right?
- 6 When the FirstEnergy -- I'm sorry.
- 7 When the IEU members receive MSG,
- 8 they must pay for it; isn't that correct?
- 9 A. Yes.
- 10 Q. Okay. From whom do they receive a
- 11 bill?
- 12 A. They receive a bill from the
- 13 FirstEnergy operating companies.
- 14 O. And that would be Ohio Edison,
- 15 Cleveland Electric Illuminating or Toledo
- 16 Edison; correct?
- 17 A. Yes.
- 18 Q. Okay.
- 19 A. I don't know if -- I mean, it's from
- 20 the --
- MR. SUGARMAN: Kevin, let me caution
- you, that the only thing you should answer
- 23 is what you know.
- 24 THE WITNESS: Okay.

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MR. SUGARMAN: Not to quess or
```

- 2 speculate in response to Mr. Hardymon's
- 3 questions.
- 4 THE WITNESS: Okay.
- 5 MR. SUGARMAN: If you don't know,
- 6 just tell him that.
- 7 THE WITNESS: Okay.
- 8 BY MR. HARDYMON:
- 9 Q. The bill comes from a First utility
- operating company to the IEU member;
- 11 correct?
- 12 A. They receive an invoice from
- 13 FirstEnergy operating company.
- Q. All right. And to whom does the IEU
- 15 member remit payment?
- 16 A. Payment is remitted to the entity
- 17 identified on the invoice for -- for
- 18 remittal of the payment.
- 19 Q. And the entity identified on the
- 20 invoice is the FirstEnergy operating
- 21 utility?
- A. I would have to look at an invoice
- 23 to identify that.
- Q. Have you never done that?

```
1 A. I have looked at invoices and --
```

- Q. Whose -- whose -- who is the entity
- 3 identified on the invoice to whom payment
- 4 should be directed, is it a FirstEnergy
- 5 operating utility or some other entity?
- A. I don't know. I would have to look
- 7 at an invoice.
- 8 Q. What role does IEU play in this
- 9 process?
- 10 A. I don't understand your question.
- 11 Q. Does IEU bill its members for MSG?
- 12 A. No.
- O. Does IEU receive payment from its
- 14 members for MSG?
- 15 A. Payment for MSG is included with the
- 16 invoice the customer receives for their
- 17 total electric service.
- 18 Q. And that invoice comes from the
- 19 FirstEnergy operating utility; correct?
- 20 A. I believe so.
- 21 Q. Would you look at Exhibit 20,
- 22 please.
- 23 And if you would, please turn to the
- third page, which is the first page of the

, 96

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form service agreement for MSG.
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- 2 Are you with me?
- 3 A. I believe so.
- Q, Okay. Do you know if there is a
- 5 certified supplier for the MSG flowing to
- 6 IEU members as that term is used in the
- 7 first paragraph of this agreement?
- 8 A. IEU as an aggregator is a
- 9 competitive retail electric supplier.
- 10 Q. I understand that. My question is,
- 11 do you know if they're a certified supplier
- 12 as that term is used in the first paragraph
- 13 of that contract?
- 14 MR. SUGARMAN: As it relates to
- 15 IEU-Ohio?
- MR. HARDYMON: Yes.
- 17 MR. SUGARMAN: In the state of Ohio?
- 18 BY MR. HARDYMON:
- 19 Q. As it relates to the MSG flowing to
- 20 IEU-Ohio. If you don't know, that's okay to
- 21 say you don't know.
- A. Well, IEU is a certified supplier.
- Q. Is IEU the certified supplier for
- 24 IEU members, in terms of the MSG flowing to

```
1 IEU members?
```

- 2 A. You're asking that question in the
- 3 context of this document?
- Q. No. You can put that document away.
- 5 Do you know who the supplier is for
- 6 the MSG flowing to IEU members?
- 7 A. IEU --
- 8 MR. SUGARMAN: Let me just caution
- 9 you, in answering questions, as opposed to
- opinions, to respond factually based upon
- 11 your personal knowledge, as opposed to what
- may be a defined term of the statute or
- 13 rule.
- 14 A. Now I'm confused.
- 15 Repeat the question.
- 16 BY MR. HARDYMON:
- 17 Q. Do you know if there is a certified
- 18 supplier for the IEU flowing -- I'm sorry --
- 19 for the MSG flowing to IEU members?
- 20 A. Yes.
- Q. Who is it?
- 22 A. IEU-Ohio.
- Q. And do you know if IEU-Ohio has
- 24 entered into any contractual arrangement

with any FirstEnergy utilities in order to

- 2 facilitate the provision of MSG to IEU
- 3 members?
- A. I don't have direct knowledge of the
- 5 status of any contracts.
- 6 Q. How is it that IEU supplies MSG to
- 7 its members? Mechanically, how does that
- 8 work?
- 9 A. Can you clarify the question? What
- 10 do you mean, mechanically?
- 11 Q. What does IEU do in order to supply
- 12 MSG to its members?
- 13 A. IEU submitted a claim for market
- 14 support generation. Once that claim was
- 15 reviewed and approved by FirstEnergy, IEU
- 16 was notified of the amount of capacity
- 17 awarded under the claim. Once that
- 18 occurred, accounts were enrolled. And once
- 19 the enrollment was complete, those accounts
- 20 are being -- are receiving market support
- 21 generation.
- 22 Q. When was that enrollment completed?
- A. It was completed subsequent to the
- 24 notification of approval.

```
1 Q. Do you know when?
```

- 2 A. It was a range of dates. I mean,
- 3 there are more than one account involved.
- 4 O. Was it completed within a month of
- 5 the approval?
- A. I don't believe it was completed
- 7 within a month of the approval.
- 8 Q. Can you tell us how long it took
- 9 after the approval for the process to be
- 10 completed?
- 11 A. The completion of the enrollment
- 12 took, I'd say, approximately 60 days.
- 0. All right. And with the completion
- of the enrollment, did IEU's activities, in
- 15 connection with supplying MSG, come to an
- 16 end?
- 17 A. No.
- Q. What other activities do they do?
- 19 A. There are reporting requirements to
- 20 the PUCO that suppliers have to make on a
- 21 guarterly basis.
- 22 Q. And IEU makes those quarterly
- 23 reports?
- 24 A. Yes.

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1 Q. Anything else?
```

- 2 A. There are quarterly environmental
- disclosure notices that are required to be
- 4 shipped to customers. Those are supplied.
- 5 Q. Is there anything else?
- 6 A. There is payment for market support
- 7 generation.
- 8 Q. And are you saying that IEU makes
- 9 those payments?
- 10 A. Yes.
- 11 Q. To whom does IEU make the payments?
- 12 A. They are done by wire transfer to an
- 13 account identified by FirstEnergy when it
- 14 transmit -- transmits an invoice for market
- 15 support generation.
- 16 O. The invoice goes from FirstEnergy to
- 17 the IEU member: correct?
- 18 A. Correct.
- 19 Q. Are you saying that the payment then
- 20 goes from IEU's account by wire to the
- 21 FirstEnergy utility?
- 22 A. IEU makes a wire transfer payment
- 23 for market support generation.
- Q. How does IEU know how much to send

```
by wire transfer?
```

- A. It's identified in the invoice sent
- 3 to IEU by FirstEnergy.
- Q. Are you saying, then, that IEU gets
- 5 an invoice for MSG at the same time that the
- 6 IEU member gets the invoice for MSG?
- 7 A. I am not aware of the precise timing
- 8 of when invoices are sent to us as opposed
- 9 to particular customers.
- 10 Q. Okay. But it's true that the
- invoices go to IEU as well as to IEU
- 12 members?
- 13 A. Yes.
- 14 O. Are the amounts of the invoices
- 15 always the same?
- 16 A. I have no direct knowledge of that.
- 17 Q. Does IEU provide information to the
- 18 FirstEnergy utilities about the rates at
- 19 which its members are to be charged?
- 20 A. That information is provided to
- 21 FirstEnergy on behalf of IEU.
- Q. Who provides it?
- 23 A. FirstEnergy Services.
- Q. FirstEnergy Services provides rate

```
information to the FirstEnergy utilities on
```

- 2 behalf of IEU?
- 3 A. Yes.
- Q. And that rate information governs
- 5 how much IEU members are charged for MSG;
- 6 correct?
- 7 A. Correct.
- 8 Q. What happens if IEU defaults in
- 9 paying the invoices it receives from the
- 10 FirstEnergy utility?
- 11 MR. RANDAZZO: If I could take a
- 12 break after he answers this question.
- 13 A. I believe that the -- some of the
- 14 tariffs that were discussed earlier have
- 15 provisions associated with defaults. I
- 16 don't have the specific terms and conditions
- 17 committed to memory.
- 18 BY MR. HARDYMON:
- 19 Q. These would be the tariffs of the
- 20 FirstEnergy utilities? The supplier
- 21 tariffs?
- 22 A. Yes.
- 23 MR. SUGARMAN: Can we take a break,
- 24 David? Or is there a line you want to

```
1
      finish?
 2
              MR. HARDYMON:
                              I have two more
 3
      questions, if I --
                              I want to talk to
 4
              MR. RANDAZZO:
 5
      Roger.
              Yeah, I do mind.
                             Okay.
 6
              MR. HARDYMON:
                                     Go ahead.
 7
                    (Recess taken.)
 8
      BY MR. HARDYMON:
 9
              A while ago, Mr. Murray, you
          Q.
      indicated that IEU members also receive
10
      invoices for MSG; correct?
11
12
          Α.
              Yes.
              And what happens if the IEU member
13
      defaults on the invoice that they receive?
14
              MR. SUGARMAN: Objection.
                                          Tell me
15
      how that's relevant to this proceeding, in
16
17
      your inquiry of this witness.
      specifically referring to your application
18
      to the PUCO on Page 5, directing to it being
19
      unclear whether, at the time of IEU-Ohio's
20
      claims were approved, IEU-OH had the
21
      requisite committed capacity sales as
22
23
      mandated by the stipulation; and it is also
```

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unclear who is actually selling the MSG to

24

```
the IEU-Ohio members; the facts surrounding
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- 2 whether a committed capacity sale agreement
- 3 exists; and who will supply the MSG to the
- 4 IEU-Ohio members, are essential to the
- 5 potential of the creation of stipulated
- facts in this proceeding, and that's the
- 7 basis upon which the application was made
- 8 and upon which, as I understand it, the
- 9 subpoena was then issued. And default,
- 10 which is an event in the future beyond what
- 11 was indicated here, seems to be outside the
- 12 scope of the relevancy of your -- of this
- 13 witness and your inquiry.
- 14 MR. HARDYMON: I disagree. I think
- 15 questions that have to do with billing go to
- 16 the issue of who is selling MSG. And I want
- 17 to inquire about the arrangements under
- which MSG is provided, billed for, and paid
- 19 for.
- MR. SUGARMAN: Well, he's told you
- 21 his knowledge of the terms of billing and
- 22 invoice. We, I guess, will continue to
- disagree on who pays in default, which was
- 24 the specific question, whether it has any

```
1 relevancy to what happened at the time these
```

- 2 claims were approved.
- 3 MR. HARDYMON: Okay. Are you going
- 4 to let him answer?
- 5 MR. SUGARMAN: Not as to default.
- 6 MR. HARDYMON: You've already let
- 7 him answer as to default with respect to
- 8 IEU. You're just not going to let him
- 9 answer what happens if a member defaults?
- 10 MR. SUGARMAN: I can state I -- I
- 11 mean, I've been letting you, I think, have
- free rein, and I don't want to go backwards
- on that. But I would like to keep it
- 14 relevant to what was represented to the
- 15 Commission. And I guess we may disagree on
- 16 what that scope is. But it will be more
- 17 narrow to the things that I've read as
- opposed to what's happening now, which is
- 19 not the basis upon which this particular
- 20 witness was asked to appear and testify
- 21 today.
- 22 MR. HARDYMON: I understand your
- 23 objection.
- MR. SUGARMAN: Okay.

```
1 MR. HARDYMON: Are you going to
```

- instruct him not to answer?
- 3 MR. SUGARMAN: Sure.
- 4 MR. HARDYMON: You have. So we may
- 5 continue to disagree on some things.
- 6 BY MR. HARDYMON:
- 7 Q. When MSG began flowing to IEU
- 8 members, is it true that payment for the MSG
- 9 was made both by IEU and by IEU members?
- 10 A. There are payments associated with
- 11 the utilization of MSG that are made both by
- 12 IEU and by the IEU members.
- Q. And IEU and the IEU members get
- 14 invoices for the same MSG; correct?
- 15 A. I'm not sure I understand your
- 16 question. Could you explain what you mean
- 17 by the same MSG?
- 18 Q. When a quantity of electric
- 19 generation in the form of MSG is delivered
- 20 to IEU members, a bill for that quantity is
- 21 delivered to both the IEU members who
- 22 receive it and to IEU; is that correct?
- 23 A. Both parties receive a bill.
- Q, Do both parties pay?

1 A. Both parties remit payment for those

- 2 invoices.
- 3 Q. Is payment remitted to the same
- 4 entity?
- 5 A. I don't know.
- 6 Q. You don't know if IEU is remitting
- 7 payment to an entity different from the
- 8 entity to whom the members are?
- 9 A. Yes.
- 10 MR. SUGARMAN: Objection. Asked and
- 11 answered.
- 12 BY MR. HARDYMON:
- 13 Q. Do either IEU or IEU members remit
- payment for MSG to FirstEnergy Services?
- 15 A. I would have to review -- I am not
- aware of where payments by IEU members are
- 17 remitted. That information is contained on
- 18 the specific invoice as sent to that
- 19 customer. I would have to review an invoice
- 20 to identify the specific corporate entity
- 21 within FirstEnergy that is receiving
- 22 payments. It's done by wire transfer to an
- 23 account.
- Q. By wire transfer from the member's

```
1 account to some recipient's account;
```

- 2 correct?
- A. You used the term member. I'm
- 4 confused. Who are you referring to?
- 5 Q. I only use member because in your
- 6 answer you referred to members, I think.
- 7 MR. HARDYMON: Could you read that
- 8 answer back.
- 9 (Answer read by the reporter.)
- 10 BY MR. HARDYMON:
- 11 Q. My question is wire transfer from a
- 12 member's account.
- A. I misspoke in my answer. I don't
- 14 believe that invoices to retail customers
- are required to be paid by wire transfer.
- 16 There isn't -- there is a party to remit
- 17 payment to that is identified in that
- 18 specific invoice.
- 19 Q. I missed the last part of that your
- 20 answer. I'm sorry?
- 21 A. There is a party identified in that
- 22 invoice that is where you remit payment to.
- Q. IEU, on the other hand, when it
- 24 receives these invoices and remits payment,

```
is required to remit payment by wire
```

- 2 transfer; is that correct?
- 3 A. Yes.
- Q. But you don't know to whom that
- 5 payment is remitted either?
- 6 A. I -- I can't -- without reviewing an
- 7 invoice, I don't have the specific corporate
- 8 entity committed to memory.
- 9 Q. Is it a FirstEnergy entity?
- 10 A. It is a FirstEnergy entity.
- 11 Q. Is it a FirstEnergy operating
- 12 company?
- 13 A. I don't know.
- Q. And you don't know whether it's
- 15 FirstEnergy Services?
- 16 MR. SUGARMAN: Objection. Asked and
- 17 answered.
- 18 BY MR. HARDYMON:
- 20 A. It is remitted to an account
- 21 identified for wire transfer.
- Q. And is the account FirstEnergy
- 23 Services' account?
- MR. SUGARMAN: Objection. Asked and

```
1 answered.
```

- 2 A. I could not answer --
- 3 MR. SUGARMAN: Repeat your answer.
- A. Without reviewing an invoice, I
- 5 could not identify from memory who the
- 6 specific corporate entity associated with a
- 7 particular wire transfer account is.
- 8 BY MR. HARDYMON:
- 9 Q. How does FirstEnergy Services go
- 10 about providing rate information of IEU
- 11 customers?
- 12 A. Rate information is transmitted
- 13 through EDI transactions.
- 14 O. From whom to whom?
- 15 A. EDI transactions flow both from --
- 16 would you repeat your question?
- 17 O. You said the information flows
- 18 through EDI transactions. My question is,
- 19 where does the information originate and to
- 20 whom does it flow?
- 21 A. And this is in the context of what
- 22 specific transactions?
- Q. Well, I asked you about rate
- 24 information.

```
A. Rate -- competitive suppliers can
```

- 2 transmit rate information to the -- to
- 3 FirstEnergy through EDI transactions.
- 4 Q. Competitive suppliers? Is that what
- 5 you said? Is FirstEnergy Services a
- 6 competitive supplier?
- 7 MR. SUGARMAN: Objection. Go ahead
- 8 and answer the question.
- 9 A. I believe FirstEnergy Services is
- 10 certified as a supplier.
- 11 BY MR. HARDYMON:
- 12 Q. What do you mean by a competitive
- 13 supplier?
- 14 MR. SUGARMAN: Objection. To the
- 15 extent you can answer based upon your
- 16 knowledge of facts as opposed to legal
- understanding, respond to Mr. Hardymon's
- 18 question. Otherwise, tell him you don't
- 19 know the answer.
- 20 BY MR. HARDYMON:
- 21 Q. Or based upon the sense in which you
- used the phrase in your answer a moment ago.
- 23 MR. SUGARMAN: Responding to your
- 24 question.

```
1 A. Commission -- Public Utilities
```

- 2 Commission of Ohio has a certification
- 3 requirement for all entities providing
- 4 services to retail customers in Ohio. I
- 5 believe FirstEnergy Services has been
- 6 certified by the PUCO.
- 7 BY MR. HARDYMON:
- 8 Q. All right. Are they certified as an
- 9 aggregator?
- 10 A. I don't know specifically what they
- 11 have been certified to provide.
- 12 Q. A while ago you indicated that
- 13 FirstEnergy Services provides rate
- 14 information about IEU's members. Can you
- 15 tell me how FE Services, FirstEnergy
- 16 Services, acquires that rate information?
- 17 A. We -- IEU provides rate -- has
- 18 provided rate information to FirstEnergy
- 19 Services.
- 20 O. And then FirstEnergy Services
- 21 transmits this rate information to whom?
- 22 A. They transmit the rate information
- via EDI to whatever entity is receiving EDI
- 24 transactions.

```
1 O. I understand that EDI is the
```

- 2 methodology. My question is: Who does FE
- 3 Services transmit this rate information to?
- 4 A. I do not have specific knowledge
- 5 about the particulars of doing EDI
- 6 transactions.
- 7 Q. Why does IEU provide rate
- 8 information to FirstEnergy Services?
- 9 A. In order to generate invoices.
- 10 Q. For whom to generate invoices?
- 11 A. For the customers that are
- 12 participating in the aggregation program.
- Q. MSG is power that's being provided
- 14 under the aggregation program?
- 15 A. Yes.
- 16 O. Does FirstEnergy Services generate
- 17 the invoices to IEU's members?
- 18 A. I don't believe they do.
- 19 Q. Who do you believe generates the
- 20 invoices?
- 21 A. It is some entity within
- 22 FirstEnergy.
- Q. Do you believe that entity generates
- 24 the invoices based upon information received

```
TEU is supplied information from
    from FirstEnergy Services?
      FirstEnergy Services, supplies the
      information to EDI, to whatever entity is
1
2
                And is the entity that's performing
       performing the billing.
 3
         the billing also the entity that's providing
  4
   5
          the MSG to the IEU members?
   6
                   Is the entity that is Performing the
    7
                   I don't know.
           billing also the entity that is generating
     8
     9
     10
                      Is FirstEnergy Services compensated
             the MSG?
                      I don't know.
      11
               for transmitting this information?
       12
                       The contracts -- the contract
       13
                between IEU and FirstEnergy Services does
        14
                 provide for compensation associated with
         15
          16
                                  And the contract between IF
                  some EDI transactions.
          17
                   and FirstEnergy Services is among the
           18
                    documents that you brought to the deposit
            19
             20
                     today; is that correct?
             21
              22
                              Yes.
               23
                              (614) 460-5000 or (800) 229-067
                               Professional Reporters,
                          Α.
                24
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```
Q. Can you tell me which exhibit it is.
```

- 2 A. It is Exhibit 2.
- Q. May I see Exhibit 2 a moment.
- 4 Looking at the first paragraph, I
- 5 note that the execution date for this
- 6 agreement is sometime in January of 2001. I
- 7 gather that there are different dates on
- 8 which these agreements would have been
- 9 executed. If this is among that group that
- 10 is -- where there are more than one that is
- 11 being signed by different parties.
- 12 A. I believe I have previously
- 13 identified that that document is one in
- which there is only a single agreement.
- Q. And do you know the date on which
- 16 this was executed?
- 17 A. I do not personally know, no.
- 18 Q. The reason I ask, I bring your
- 19 attention to the signature page, it
- 20 indicates this agreement was entered into as
- 21 of the day and date first written above. Do
- 22 you see that?
- A. I see that.
- 24 O. And the date first written above is

```
1 the blank day of January, 2001. Are you
```

- 2 with me?
- 3 A. (Witness nods affirmatively.)
- 4 Q. To your knowledge, was this -- is
- 5 there a version or copy of this where this
- 6 date was ever filled in?
- A. I do not know.
- 8 Q. In your files, you don't have
- another one of these where the date was
- 10 filled in?
- 11 MR. SUGARMAN: Do you want to look
- 12 and see if we have? That's the one we have,
- 13 that's why we produced it.
- 14 MR. HARDYMON: That's fine.
- 15 BY MR. HARDYMON:
- Q. As far as you know, the executed
- 17 copy, the executed version of this agreement
- 18 is undated?
- 19 MR. SUGARMAN: Don't speculate,
- 20 Kevin.
- 21 A. I don't know.
- 22 BY MR. HARDYMON:
- Q. The aggregation program that's
- 24 referred to in the second whereas clause,

this deals with the delivery of the MSG to

- 2 the IEU member.
- 3 A. It is not limited to the delivery of
- 4 MSG.
- 5 Q. Okay. But it includes the MSG?
- 6 A. Yes.
- 7 Q. The second whereas clause refers to
- 8 170 megawatts of MSG. Do you see that
- 9 reference?
- 10 A. My eyes aren't that good anymore.
- 11 Yes.
- 12 Q. Is that the total allotment of MSG
- 13 that IEU obtained?
- 14 A. I would have to review other
- documents to verify the precise amount. It
- 16 is approximately close.
- Q. What other documents would you have
- 18 to review?
- 19 A. The -- on FirstEnergy's Web site for
- 20 its administration of the market support
- 21 generation program, there is a -- basically
- 22 I'll call it a database that identifies all
- of the specific customer accounts for which
- 24 a MSG award has been processed, approved,

```
1 denied.
```

- Q. I see.
- 3 A. You would have to access that
- 4 database and total the numbers associated
- 5 with the approved claims.
- Q. When you say that 170 megawatts is
- 7 approximately, or pretty close, I'm sorry, I
- 8 don't work in your field. Does that mean
- 9 that we should expect a final figure of
- 10 somewhere around -- I mean, less than 200,
- 11 more than 200? What does approximately
- 12 close mean in terms of megawatts?
- 13 A. If the allocation of MSG was
- 14 actually done on an account-by-account basis
- 15 would total up to approximately that number,
- 16 I mean.
- 17 Q. Could be a little more, could be a
- 18 little less?
- 19 A. Yeah.
- Q. Okay. When you say that the
- 21 aggregation program includes power other
- than MSG, what power are you referring to?
- A. The contract is not limited to
- 24 supply of market support generation.

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1 Q. Is the contract contingent upon
```

- 2 market support generation being obtained?
- A. I would have to review the -- review
- 4 the document to determine that.
- 5 Q. Okay. Well, the aggregation program
- 6 that's referred to in the first whereas
- 7 clause, did it contemplate that MSG would be
- 8 obtained as a precondition to the program
- 9 operating?
- 10 A. I would have to look at the
- 11 document.
- 12 I don't know.
- Q. When MSG originally flowed to IEU
- 14 members, did IEU or its members receive
- 15 confirmation notices?
- 16 A. Which confirmation notices are you
- 17 referring to?
- 18 O. Confirmation notices under the Ohio
- 19 Administrative Code confirming that IEU or
- 20 its members were, in fact, receiving this
- 21 market generation support power.
- 22 A. I do not have direct knowledge of
- 23 whether all IEU members receive such
- 24 notices. Those notices are sent by

```
1
      FirstEnergy.
 2
              Did any IEU members receive such
 3
      notices?
              I'm aware that some did.
 4
          Α.
 5
              Okav. Who was the supplier
          ٥.
      identified in the notice?
 6
 7
              IEU was identified as the supplier;
      the notice is sent to the customer.
 8
              Are you aware of FirstEnergy
 9
          Ο.
10
      indicating that the initial flow of MSG was
11
      mischaracterized as something other than
12
      MSG?
13
              MR. SUGARMAN:
                              Could you read that
14
      back, please.
15
               (Question read by the reporter.)
              I have no direct knowledge of what
16
          Α.
17
      you're referring to.
18
      BY MR. HARDYMON:
              Okay. Any indirect knowledge of it?
19
          ο.
20
              No.
          Α.
              Are you aware of any effort by,
21
22
      FirstEnergy to correct the characterization
23
      of power?
```

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I don't understand what you mean by

24

```
1 your question.
```

- Q. We have through testimony through
- 3 FirstEnergy that when power -- MSG
- 4 originally flowed to IEU members it was
- 5 mischaracterized, and that it was corrected
- 6 later to indicate that it was indeed MSG.
- 7 You have no knowledge of that situation, I
- 8 take it?
- 9 A. I'm not familiar with whatever
- 10 testimony from FirstEnergy you're referring
- 11 to.
- 12 Q. Okay. Well, beyond the fact that it
- was part of testimony, you're not aware of
- 14 that situation having occurred; is that
- 15 correct?
- 16 A. I'm not familiar with the testimony
- you're referring to, so I can't answer the
- 18 question.
- 19 Q. You don't recall receiving any
- 20 corrected notices from FirstEnergy that
- 21 dealt with how MSG was characterized or
- 22 mischaracterized?
- A. Which notices are you referring to?
- Q. I'm asking if you received any.

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A. "You" being IEU?
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- Q. You or -- yes. I'm sorry. That's a
- 3 good point.
- 4 Did anyone at IEU, to your
- 5 knowledge, receive such notices?
- A. Are you referring to the
- 7 confirmation notices?
- 8 O. No. I'm referring to notices that
- 9 the MSG had been mischaracterized initially
- 10 to IEU members and that characterization was
- 11 being corrected. Are you aware of any IEU
- 12 members receiving such notices?
- A. I'm still not understanding your
- 14 question, because you're referring at times
- 15 to IEU and at times to IEU members.
- 16 Q. I'm going to try to take it a
- 17 step -- my first question is, are you aware
- 18 of such notices to IEU members?
- 19 A. Mischaracterizations?
- 20 Q. Yes.
- 21 A. I am aware that the -- there were
- 22 some occasions where confirmation notices
- 23 sent by FirstEnergy to some IEU members were
- 24 erroneous and a second notice had to be sent

1 identifying IEU-Ohio as a generation

- 2 supplier.
- Q. Okay. How were the first notices
- 4 erroneous?
- 5 A. They identified another party as the
- 6 supplier.
- 7 Q. Who did they identify as the
- 8 supplier?
- 9 A. I did not see any of those notices
- 10 directly.
- 11 Q. Okay. Who did they identify as the
- 12 supplier? Do you know the answer to that?
- 13 A. I have been told by other people. I
- 14 have no direct knowledge.
- 15 Q. I understand. What have you been
- 16 told?
- 17 A. I have been told that the notices --
- 18 some initial notices identified FirstEnergy
- 19 Services as a supplier.
- Q. Do you know when, approximately,
- 21 those notices were sent? The time frame
- 22 we're talking about.
- 23 A. The Commission's rules identified a
- 24 specific time line that's required with

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those notices. It's triggered off of an EDI
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- 2 enrollment transaction. So I -- it would
- 3 have been during a period of time when
- 4 enrollments of accounts were transpiring.
- 5 Q. And I think you testified earlier
- 6 that was within 60 days of the December 21st
- 7 approval of the MSG?
- 8 A. I think I said it was approximately
- 9 a 60-day period.
- 10 Q. All right. Do you know who received
- 11 these erroneous notices that identified
- 12 FirstEnergy Services?
- 13 A. I can't specifically identify any
- 14 specific accounts.
- Q. Do you know how many there were?
- 16 A. I -- I don't know.
- 17 Q. Can you tell us, Mr. Murray, who
- 18 submits direct access service requests on
- 19 behalf of IEU members?
- 20 A. FirstEnergy Services.
- Q. Has that always been the case? At
- 22 least since MSG began to flow to IEU
- 23 members.
- 24 A. Yes.

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1 Q. Did IEU ever apply to the Public
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- 2 Utilities Commission to become a CRES other
- 3 than an aggregator?
- 4 A. IEU requested the Commission to
- 5 amend its certificate to include the
- 6 category of broker.
- 7 O. When was that done?
- 8 A. I don't recall the specific date.
- 9 It's a matter of public record.
- 10 Q. Do you know why that request was
- 11 made by IEU?
- 12 A. The -- sometime after the PUCO began
- 13 processing certification requests, began
- including certification for power broker.
- 15 O. Was that after IEU's CRES
- 16 application had already been approved as an
- 17 aggregator?
- 18 A. I'm not -- I can't identify the
- 19 specific date when the Commission began
- 20 changing the way it processed applications.
- 21 It was sometime after the certificate to IEU
- 22 was issued.
- O. Was it sometime after IEU's MSG
- 24 application was approved?

1 A. I don't know. I don't know the date

- 2 the Commission --
- Q. Do you know why IEU wanted an
- 4 amendment to broker status?
- 5 A. I would be speculating on why that
- 6 was.
- 7 Q. You didn't participate in any of the
- 8 discussions on that topic?
- 9 A. I had some general involvement.
- 10 Q. Did you assist in the preparation of
- 11 the application to amend its status from
- 12 aggregator to broker?
- 13 A. I can't recall. I don't believe I
- 14 did; but I can't recall.
- 15 Q. You -- what do you recall of your
- involvement in that process?
- 17 A. I recall it was identified that --
- 18 that the Commission had begun -- had begun
- 19 issuing certifications that certified
- 20 entities as aggregators and brokers.
- Q. And would that be advantageous to
- 22 IEU --
- 23 MR. SUGARMAN: Objection.
- 24 BY MR. HARDYMON:

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1 Q. -- to be certified as a broker?
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- 2 MR. SUGARMAN: Objection. Calls for
- an opinion of the witness.
- 4 A. I don't know.
- 5 BY MR. HARDYMON:
- 6 Q. Did you --
- 7 A. I would be speculating.
- 8 Q. Did you review that question with
- 9 anyone at the time that this amendment to
- 10 the application was being prepared?
- MR. SUGARMAN: Objection. Objection
- is to relevancy, in terms -- he's given you
- 13 some background. Beyond that, you're
- 14 choosing both an opinion question --
- 15 testimony to elicit and I believe
- information that's way beyond why we're
- 17 here.
- 18 MR. HARDYMON: I --
- 19 MR. SUGARMAN: You asked opinion
- 20 testimony. I'll instruct him not to answer.
- 21 That's not the reason we're here.
- MR. HARDYMON: Let me ask a couple
- 23 foundation questions first. If he says
- 24 no...

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1 MR. SUGARMAN: Beyond what he's
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- 2 already testified to?
- 3 MR. HARDYMON: Yes.
- 4 BY MR. HARDYMON:
- 5 Q. Mr. Murray, as a technical
- 6 specialist in the employ of this law firm,
- 7 were you asked to render any input in
- 8 connection with the consideration as to
- 9 whether an application to amend IEU's status
- 10 from aggregator to broker/aggregator ought
- 11 to be made?
- MR. SUGARMAN: Object. Go ahead and
- 13 answer.
- 14 A. I believe I already -- I've already
- 15 responded that I don't -- I don't believe I
- 16 participated in those discussions. But I
- 17 don't recall.
- 18 BY MR. HARDYMON:
- 19 Q. Do you know if that application to
- 20 amend to broker/aggregator status has been
- 21 approved?
- 22 A. Yes, it has. I -- I don't know
- 23 whether your use of the term application is
- 24 correct in this context. But what was --

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what the PUCO did, and the process by which
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- 2 it did it, is a matter of public record.
- Q. Okay. It's your understanding that
- 4 the status of IEU has now been changed to
- 5 broker/aggregator as opposed to just
- 6 aggregator; is that correct?
- 7 A. That's my understanding.
- 8 Q. Okay. Has IEU undertaken any new
- 9 activities with respect to the provision of
- 10 MSG?
- 11 MR. SUGARMAN: Objection.
- 12 BY MR. HARDYMON:
- 13 Q. As a result of its change in status.
- 14 MR. SUGARMAN: Objection. How would
- 15 that be relevant to the claims that were
- 16 being pursued in the complaint filed?
- 17 MR. HARDYMON: I'm trying to
- 18 ascertain the manner in which there are
- 19 sales of MSG and who is a supplier of MSG.
- 20 MR. SUGARMAN: Unless we can
- 21 pinpoint a time when that changed, and it
- 22 relates back to the time constraints set
- 23 forth in your complaint, I would think we're
- 24 beyond that scope by any means and manner.

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1 MR. HARDYMON: I'm sorry, Roger?
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- MR. SUGARMAN: Unless we can
- 3 pinpoint a date, I think we're way beyond
- 4 both the allegations of the complaint that
- 5 was filed by your clients and the request to
- 6 depose Mr. Murray regarding IEU-Ohio, MSG
- 7 claims registration and approval process.
- 8 MR. HARDYMON: I disagree with that.
- 9 MR. SUGARMAN: Okay.
- 10 BY MR. HARDYMON:
- 11 Q. Has anything changed? Has IEU
- undertaken any new activities as a result of
- being a broker in connection with providing
- 14 MSG?
- 15 MR. SUGARMAN: I'll object and
- 16 instruct the witness not to answer absent
- 17 the foundation for that question.
- 18 BY MR. HARDYMON:
- 19 Q. And you can't provide that
- 20 foundation, can you Mr. Murray, you don't
- 21 know when this change took place? Is that
- 22 right?
- 23 MR. SUGARMAN: I think the witness
- 24 testified it's a matter of public record,

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1 easily accessible to both of us.
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- 2 BY MR. HARDYMON:
- Q. Okay. Mr. Murray, you don't know;
- 4 right?
- 5 A. I don't have the date committed to
- 6 memory. As I indicated, it's a matter of
- 7 public record.
- 8 Q. Do you know an approximate time
- 9 frame?
- 10 A. I've indicated that I can't identify
- 11 a precise date.
- MR. SUGARMAN: A quick pit stop here
- while you look at the document.
- 14 MR. HARDYMON: Absolutely. Let's
- 15 take 10 minutes.
- 16 (Recess taken.)
- 17 (Ms. Kahn and Ms. Migden returned
- 18 to the deposition.)
- 19 BY MR. HARDYMON:
- Q. Mr. Murray, would you take a look at
- 21 Exhibits 3 and 4, please.
- Mr. Murray, did all of the IEU
- 23 members who were to participate in the
- 24 aggregation program execute the agreement

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that is marked as Exhibit 3?
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- 2 A. All of the members who are
- 3 participating in the program have executed
- 4 this agreement.
- 5 Q. Okay. Would you look at Exhibit 4,
- 6 please. Is the same also true of Exhibit 4?
- 7 A. All of the members that were
- 8 participating at the time that the claim for
- 9 MSG was being prepared and submitted
- 10 executed these agreements, as well.
- 11 Q. Okay. I need to follow up.
- With respect to Exhibit 4, you're
- saying that all of them who were to
- 14 participate at the time that the MSG claim
- was made signed Exhibit 4; is that correct?
- 16 A. Yes.
- 17 O. And would that group be different
- 18 from the group who signed Exhibit 3? Or
- 19 would they be the same IEU members?
- 20 A. There are some -- a few exception --
- 21 yes, there are -- there are some differences
- 22 in the population that --
- 23 Q. Okay.
- 24 A. -- signed final agreements.

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Q. Without asking you to identify from
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- 2 memory the names of the IEU members who
- 3 executed each, can you make a distinction
- 4 for us between the groups that signed
- 5 Exhibit 3 and the groups that signed
- 6 Exhibit 4?
- 7 A. What -- what type of distinction are
- 8 you asking me to make?
- 9 Q. What's the purpose of Exhibit 3?
- 10 A. Exhibit 3 is the -- is the agreement
- 11 governing the supply of market support
- 12 generation for those entities for which a
- 13 successful claim was approved.
- 14 Q. Okay. And -- okay, so Exhibit 3 was
- signed by those members who were successful
- 16 in getting their MSG claim approved;
- 17 correct?
- 18 A. Yes. It was -- it was executed
- 19 after we were notified by FirstEnergy on the
- 20 status of the MSG claims.
- 21 O. And in contrast, Exhibit 4 was
- 22 executed by all of the IEU members who were
- 23 going to be applicants in the process; is
- 24 that correct?

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1 A. It was -- yes. It was executed on
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- behalf of those members who requested that
- 3 we submit -- IEU submit the claim for market
- 4 support generation to supply their accounts.
- Q. Is it true, then, that of the group
- of IEU members who executed Exhibit 4, some
- of that group did not sign Exhibit 3?
- 8 A. Yes.
- 9 Q. But all of the people who signed
- 10 Exhibit 3 had also signed Exhibit 4?
- 11 A. Yes.
- 12 Q. Okay.
- I gather then Exhibit 4 was the only
- one that was in existence at the time that
- 15 Ms. Dinie paid you a visit sometime in
- 16 November of 2000? Is that true?
- 17 A. I don't know if the other documents
- 18 were in existence.
- 19 Q. Do you know when Exhibit 3 was
- 20 prepared?
- 21 A. Exhibit 3 was prepared -- I don't --
- 22 I don't know a precise date. I can -- I can
- 23 tell you that it was prepared sometime after
- 24 the creation of this document and prior to

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the point in time that we were notified by
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- 2 FirstEnergy on the status of the MSG claim.
- Q. Okay.
- 4 MR. SUGARMAN: For the record, his
- 5 reference to "this document" was Exhibit 4.
- 6 MR. HARDYMON: Thank you.
- 7 BY MR. HARDYMON:
- 8 Q. You've got to help me out here,
- 9 Mr. Murray. This is -- Exhibit 3 is another
- one of those documents that says it is being
- 11 signed as of the day and date first written
- 12 above. And I am at a loss to find the date
- 13 first written above. Do you know when this
- 14 Exhibit 3 was executed?
- 15 A. The precise date would -- again,
- 16 we -- I had indicated previously this is a
- 17 form type of agreement, and each
- 18 participating IEU member would have executed
- individual copies of the agreement. I don't
- 20 know offhand the precise dates upon which
- 21 time -- the execution occurred. It was
- 22 sometime after -- after we were notified by
- 23 FirstEnergy on the status of the market
- 24 support generation claims.

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1 Q. It would have been after December
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- 2 21st, 2000?
- 3 MR. RANDAZZO: Could we have the
- 4 answer read back, please. And if I might
- 5 ask, are we focused on Exhibit 3 now?
- 6 MR. HARDYMON: Yes.
- 7 MR. RANDAZZO: I'm sorry.
- 8 MR. SUGARMAN: Do you still want it
- 9 read back?
- MR. RANDAZZO: No, I'm sorry.
- 11 BY MR. HARDYMON:
- 12 Q. My question, was it was after
- 13 December 21st, 2000, then?
- 14 A. I believe so.
- Q. Okay.
- 16 How about Exhibit 4? We've got the
- 17 same situation, it says on the date first
- 18 written above, and I'm not -- I'm not able
- 19 to find that.
- 20 A. What -- what is your specific
- 21 question?
- Q. My question is, can you give us a
- 23 range of dates on which Exhibit 4 was
- 24 executed by the IEU members?

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A. It would have been executed prior to
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- 2 the submission of the claim for market
- 3 support generation on October 19th.
- 4 Q. Okay.
- 5 MR. RANDAZZO: Those are --
- 6 MR. HARDYMON: Are these the
- 7 originals?
- 8 MR. RANDAZZO: These are our copies.
- 9 I've provided Benita with your copies.
- 10 MR. HARDYMON: Can I mark this one?
- MR. RANDAZZO: No.
- 12 MR. HARDYMON: You know, I don't
- 13 need to. I don't need to anyway.
- 14 BY MR. HARDYMON:
- Q. Mr. Murray, let me show you what --
- 16 a document that was taken from the folder of
- 17 public records that you went through at the
- 18 beginning of the deposition and identified
- 19 for us.
- 20 One of those documents is a
- 21 FirstEnergy EGS credit packet. And I'll put
- 22 a copy of that before you now.
- I believe you testified that IEU did
- 24 not submit any credit information in

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1 connection with its MSG claim. Is that

- 2 right?
- 3 A. I believe so.
- 4 Q. Okay. Did you receive this packet?
- 5 A. It was in our possession, so
- 6 obviously -- I guess we obtained it at some
- 7 point.
- 8 O. Is it --
- A. I believe when we were identifying
- 10 documents, that I identified I think it was
- 11 provided at a public workshop conducted by
- 12 FirstEnergy.
- Q. Why is it that you didn't complete
- 14 this packet and return it?
- 15 A. Completion of this packet of
- 16 information was not required to submit a
- 17 claim for market support generation.
- 18 Q. How did -- did someone at
- 19 FirstEnergy tell you that?
- 20 A. The requirements for submitting a
- 21 claim for market support generation were
- 22 identified in the market support generation
- 23 protocol document. And I believe much of
- 24 the information is also repetitively

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displayed on FirstEnergy's Web site.
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- Q. Did you ever speak to anybody at
- 3 FirstEnergy about whether you ought to
- 4 submit this credit information packet?
- 5 A. I spoke to -- when we were initially
- 6 submitting registration -- or compiling
- 7 registration materials to submit to
- 8 FirstEnergy, I contacted a FirstEnergy
- 9 Services number, I believe it's an 800
- 10 number, I spoke to a woman to confirm the
- information I needed to submit in order to
- begin process of submitting for market
- 13 support generation. And in -- and confirmed
- 14 that we would submit a copy of the pending
- 15 application for certification, because that
- 16 was the only document of any of the
- 17 registration materials that existed in
- 18 something close to final form at that point.
- 19 Q. And then later you submitted the
- 20 approval of your CRES application?
- 21 A. Yes.
- Q. And that was the extent of what you
- 23 submitted?
- 24 A. That's the extent of the information

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1 submitted by IEU-Ohio.
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- 2 MR. HARDYMON: May I have a moment?
- 3 (Pause in proceedings.)
- 4 BY MR. HARDYMON:
- 5 Q. Mr. Murray, would you look at
- 6 Exhibit 8B, please.
- 7 A. 8B?
- 8 Q. 8B, as in boy.
- 9 On the first page of that exhibit in
- 10 the first paragraph, you will see a serial
- 11 listing of agreements, 1, 2 and 3. Are you
- 12 with me?
- 13 A. Yes.
- Q. Inviting your attention to Item 3,
- 15 which is described as, begin quotes,
- 16 individual member agreements between FES and
- 17 the participating IEU members, end of
- 18 quotes, have you produced any of those
- 19 agreements pursuant to the subpoena to this
- 20 deposition?
- 21 MR. SUGARMAN: I'm advised, David,
- 22 there are no such agreements.
- MR. HARDYMON: Okay.
- 24 MR. SUGARMAN: Rather than belabor

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1 the point. That's the representation I can
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- 2 make, if that's agreeable. They don't
- 3 exist.
- 4 MR. HARDYMON: Okay.
- 5 BY MR. HARDYMON:
- 6 Q. That's your testimony, as well,
- 7 Mr. Murray, these such agreements don't
- 8 exist?
- 9 A. I have no knowledge of such
- 10 agreements.
- 11 Q. Okay.
- 12 A. This was produced off of our e-mail
- 13 records, so....
- 14 (Pause in proceedings.)
- 15 BY MR. HARDYMON:
- 16 O. Now I'm curious. Why was it -- why
- 17 was it necessary -- or why was the contract
- 18 that's Exhibit 3 executed? What was it
- 19 about the fact that the MSG claim had been
- 20 approved that occasioned the preparation and
- 21 execution of another contract?
- 22 A. The -- the -- Exhibit -- Exhibit 4
- is the contingent participation that was
- 24 contingent upon the success in submitting a

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l claim for market support generation. There
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- was -- that was a lottery-type process that
- 3 did not have any guaranteed results. So the
- 4 first agreement was a contingent agreement
- 5 as a result of there being a requirement in
- 6 the market support protocol to have a
- 7 contractual agreement. The second agreement
- 8 is an agreement that was executed once the
- 9 status of an MSG claim associated with any
- 10 particular IEU members' retail account was
- 11 determined.
- 12 Q. The second agreement, which is
- 13 Exhibit 3, is the -- is the document that
- 14 actually controls the sale of the MSG to the
- 15 IEU members?
- 16 A. It's the current agreement between
- 17 IEU and the member companies that are
- 18 participating.
- 19 O. For the sale of the MSG?
- 20 A. Yes.
- MR, HARDYMON: I think those are all
- the questions that I have of the witness.
- 23 And I thank you very much, Mr. Murray, for
- 24 your time today.

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Sam, I would like to have unredacted
 1
      versions of these, and I will enter into any
 2
      kind of reasonable confidentiality
 3
 4
      agreement, protective order that you would
      like, but I would like to have unredacted
 5
 6
      copies.
 7
              MR. SUGARMAN: We'll have to discuss
 8
      that and advise you. We're going to proceed
 9
      with that.
              MR. HARDYMON:
10
                             Okav.
                             We'll do it.
11
              MR. SUGARMAN:
                                            T know
12
      you would like it expeditiously. We'll get
      back with you sometime this week on that,
13
14
      David.
              MR. HARDYMON: That would be fine.
15
      That would be fine.
16
              MR. SUGARMAN: Do either of other
17
      counsel have questions for the witness?
18
              MS. LIEBMAN:
19
                            No.
              MR. SUGARMAN: We'll reserve the
20
21
      right to read the transcript then.
22
                Thereupon, the testimony of August
      7, 2001, was concluded at 5:46 p.m.
23
                          -=0=-
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1	*Attach to the deposition of:
	KEVIN M. MURRAY
2	Enron Energy Services, et al. v.
	FirstEnergy Corp., et al.
3	Case No. 01-393-EL-CSS
4	STATE OF OHIO:
	SS:
5	COUNTY OF:
6	I, KEVIN M. MURRAY, do hereby
	•
7	certify that I have read the foregoing
В	transcript of my deposition given on August
•	
9	7, 2001; that together with the correction
	,, 2001, chec together with the collection
. 0	page attached hereto noting changes in form
. 0	page actached hereto hotting changes in form
. 1	or substance, if any, it is true and
. <b>T</b>	or substance, it any, it is true and
_	
.2	correct.
_	
. 3	
. 4	I do hereby certify that the
_	
. 5	foregoing transcript of KEVIN M. MURRAY was
_	
.6	submitted for reading and signing; that
. 7	after it was stated to the undersigned
. 8	Notary Public that the deponent read and
. 9	examined the deposition, the deponent signed
0 :	the same in my presence on the day of
21	, 2001.
2	
	NOTARY PUBLIC
3	My commission expires:
-	
24	

_	
1	CERTIFICATE
2	STATE OF OHIO :
3	COUNTY OF FRANKLIN:
4	I, Linda G. Sturm, RMR/CRR, a Notary Public in and for the State of Ohio,
5	duly commissioned and qualified, do hereby certify that the within-named KEVIN M.
6	MURRAY was first duly sworn to testify to the truth, the whole truth, and nothing but
7	the truth in the cause aforesaid; that the testimony then given was reduced to
8	stenotypy in the presence of said witness, afterwards transcribed; that the foregoing
9	is a true and correct transcript of the testimony; and that this deposition was
10	taken at the time and place in the foregoing caption specified.
11	I do further certify that I am not
12	a relative, employee, or attorney of any of the parties hereto; that I am not a relative
13	or employee of any attorney or counsel employed by the parties hereto; that I am
14	not financially interested in the action; and further, I am not, nor is the court
15	reporting firm with which I am affiliated, under contract as defined in Civil Rule
16	28 (D) .
17	In witness whereof, I have hereunto set my hand and affixed my seal of
18	office at Columbus, Ohio, on this 100 day of week 2001.
19	
20	Inda G. Sturm, RMR/CRR
21	Notary Public, State of Ohio
22	My commission expires: June 22, 2003
23	
24	

# BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO 01 MAY -9 FM 5: 08

In the Matter of the Complaint of

Enron Energy Services, Inc., et al.,

PUCO

Complainants,

v.

Case No. 01-393-EL-CSS

FirstEnergy Corp., The Cleveland Electric Illuminating Company, The Toledo Edison Company and the Ohio Edison Company 76 South Main Street

Akron, Ohio 44308

Respondents.

#### SUBPOENA DUCES TECUM

To: Mr. Kevin M. Murray

Business Address:

McNees Wallace & Nurick

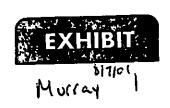
21 E. State Street

17<sup>th</sup> Floor

Columbus, Ohio 43215

Home Address: 5856 Newbridge Dr. Columbus, Ohio 43217

You are hereby required to attend a deposition scheduled by Enron Energy Services, Inc., Peco Energy Company d/b/a Exelon Energy, Strategic Energy, LLC, AES Power Direct, LLC, and MidAmerican Energy Company, parties in the above-captioned case, which will take place on May 15, 2001 commencing at 9:00 a.m. at the offices of Vorys, Sater, Seymour and Pease LLP, 52 E. Gay Street, Columbus, Ohio 43215 to testify under oath as a witness as upon cross-examination.



For the purposes of this subpoena duces tecum, all relevant terms are defined below:

"Document" or "Documentation" when used herein, means all originals of any nature whatsoever, identical copies, and all non-identical copies thereof, pertaining to any medium upon which intelligence or information is recorded in your possession, custody, or control regardless of where located; including without limiting the generality of the following: punchcards, printout sheets, electronic mail (e-mail) messages, information submitted on web sites, slides, phonographic records, photographs, microfilm, notes, memoranda, ledgers, worksheets, books, notebooks, diaries, calendars, appointment books, registers, charts, tables, papers, agreements, contracts, purchase orders, acknowledgments, invoices, authorizations, budgets, analyses, projections, transcripts, minutes of or notes from meetings of any kind, correspondence, telegrams, drafts, data processing discs or tapes, and computer produced interpretations thereof, instructions, announcements, schedules, price lists, and mechanical or electric sound. recordings and transcripts thereof. In all cases, where originals and/or non-identical copies are not available, "document" or "documentation" also means identical copies of original documents and copies of non-identical copies.

"FirstEnergy" means collectively FirstEnergy Corp., the Cleveland Electric Illuminating Corp., Toledo Edison Company and the Ohio Edison Company.

"IEU-OH" means the non-profit corporation and membership organization consisting of energy users having facilities in Ohio on behalf of whom Kevin M. Murray submitted an MSG claim to FirstEnergy, and includes the actions and materials in the possession and control of its officers, employees, agents or other representatives.

"MSG" means market support generation as provided for under the Stipulation and Recommendation ("Stipulation") and the Supplemental Settlement Materials in CEI's electric transition plan case.

"MSG Allocation" means the allocation of market support generation and non-market support generation under the stipulations executed and approved in the FirstEnergy transition plan cases, PUCO Case No. 99-1212-EL-ETP et al.

"Protocol" means the "Protocol For First-Come-First-Served Claims For Market Support And Non-Market Support Generation."

You are hereby commanded to bring with you the below-mentioned documents relating to the IEU-OH electric aggregation and claims for MSG:

- (1) All contracts between IEU-OH and its members and/or members of the MSG aggregation group created by IEU-OH that relate to the acquisition of MSG by IEU-OH by or on behalf of such members and aggregation member and all Documents relating to such acquisition of MSG.
- (2) All Documents pertaining to instructions issued by IEU-OH or any member of IEU-OH relating to the role and responsibility of IEU-OH's services in connection with MSG Allocation.
- (3) All Documents pertaining to instructions issued by IEU-OH or any member of IEU-OH to Kevin M. Murray relating to his role and responsibility in connection with MSG Allocation.

(4) All contracts between IEU-OH or its members or its representatives or agents and FirstEnergy or any of FirstEnergy's affiliates that relate to or in any way reference MSG or the acquisition, pricing or supplying of MSG.

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- (5) All Documents pertaining to the registration of IEU-OH with FirstEnergy to obtain MSG.
- (6) All Documents pertaining to the registration of IEU-OH with FirstEnergy to sell electricity to consumers in the FirstEnergy service territory.
- (7) All Documents pertaining to discussions or correspondence between IEU-OH and its members or its representatives or agents related to the acquisition of MSG.
- (8) All Documents pertaining to discussions or correspondence between IEU-OH, its members or its representatives or agents and FirstEnergy related to the acquisition of MSG.
- (9) All Documents between IEU-OH, it members or its representatives or agents and FirstEnergy Services related to MSG.

### MASTER SERVICE AGREEMENT

### **IEU AGGREGATION PROGRAM**

This Master Service Agreement ("Agreement") is made and entered into as of this day of January, 2001, by and between FirstEnergy Services Corp., ("FES") with a location at 395 Ghent Road, Akron, Ohio 44333, and Industrial Energy Users-Ohio ("IEU-OH"), with its principal offices at 21 East State Street, Suite 1700, Columbus, Ohio 43215.

WHEREAS, IEU-OH has established an aggregation program ("Aggregation Program") designed to assist its members in satisfying their electric power and energy requirements in the competitive electric market authorized by and contemplated in Chapter 4928, Ohio Revised Code.

WHEREAS, IEU-OH has obtained, as an aggregator, 170 megawatts of Market Support Generation for the Market Development Period for the purpose of meeting the power and energy requirements of the Pooled Customers eligible to receive Market Support Generation.

WHEREAS, IEU-OH desires assistance regarding the day-to-day physical and commercial requirements associated with an effective aggregation program.

WHEREAS, FES desires to assist IEU-OH, in its capacity as an aggregator, administer the Aggregation Program for the benefit of IEU-OH and the Pooled Customer with retail electricity loads within the Ohio Edison Company, The Toledo Edison Company, and The Cleveland Electric Illuminating Company (each, a "Utility" or collectively "Utilities") service areas and in such other geographic areas as FES and IEU-OH may subsequently agree.

NOW, THEREFORE, in consideration of the foregoing and of the mutual covenants herein contained, the parties hereto agree as follows:

#### 1. **Definitions.**

(a) "Pooled Customers" Defined. "Pooled Customers" shall mean those IEU-OH members which have retail loads in the Utility service areas that are not under special contract as of the date hereof. Special contracts shall be those contracts approved under Section 4905.31, Ohio Revised Code, provided however that Special Arrangement for Economic Development Contracts shall not be considered special contracts. The parties may, by their mutual agreement, expand the definition of Pooled Customers in conjunction with IEU-OH's efforts to meet the services needs of its members in areas outside the Utility service areas. Such expanded definition shall be documented by the execution of an addendum to this Agreement.



(b) "Market Development Period" Defined. "Market Development Period" means the period commencing January 1, 2001 and ending December 31, 2005.

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- (c) "Market Support Generation" Defined. "Market Support Generation" means the 1120 megawatts of system level generation made available by the Utilities to non-affiliated marketers, brokers and aggregators for sales to retail customers of each such Utility during the Market Development Period as set forth in the Stipulation and Recommendation, dated April 13, 2000, approved by the Public Utilities Commission of Ohio (the "Stipulation").
- 2. Term. The term of this Agreement shall begin on January 1, 2001 (the "Commencement Date") and shall continue in effect for a ten- (10) year period (the "Term"). It is understood that the commencement date for the services contemplated herein as for individual Pooled Customers or specific accounts of Pooled Customers (the "Accounts") be the beginning of the first billing cycle after the "starting date of competitive retail electric service" as defined in Section 4928.01 (A)(29), Ohio Revised Code, provided that such individual Pooled Customers have finalized agreements and made all arrangements to participate in the Aggregation Program.

## 2. <u>Termination</u>. This Agreement may be terminated

- (a) by the non-defaulting party in the event the other Party is in default of any of its obligations or duties under this Agreement and such defaulting party has not cured or commenced efforts to cure within ten (10) business days of actual notice of its default, or
- (b) immediately by one party if the other party files bankruptcy, goes into compulsory liquidation, or if any party makes an assignment of this Agreement for the benefit of creditors, or
- loads served within a Utility's service area as of the same date as the Regulatory Transition Charge ("RTC") ceases for that Utility, provided that FES provides six (6) months' written notice to IEU-OH and each affected Pooled Customer, and provided that such cancellation shall not be effective prior to December 31, 2005. Nothing herein shall operate to preclude FES and IEU-OH from agreeing upon alternate termination provisions as they may relate to the Aggregation Program outside the service areas of the Utilities and such alternate termination provision shall be binding with regard to services related to such other service areas.

## 4. Responsibilities of FES.

- (a) Services to be Provided by FES. FES shall, upon IEU-OH's reasonable request, administer the Aggregation Program and provide all such services as IEU-OH may reasonably require to commence and maintain an effective Aggregation Program to meet the purchased electric service requirements of the Pooled Customers. These services shall include, but shall not be limited to:
  - (1) functions related to the procurement and flow of power and energy secured directly or indirectly by IEU-OH for the Aggregation Program;
  - (2) management of transmission, distribution and ancillary service capacity or capacities secured directly or indirectly by IEU-OH for the Aggregation Program;
  - (3) all generation, transmission, distribution and ancillary services scheduling, balancing and other activities associated with meeting all the purchased electric requirements of the Pooled Customers;
  - (4) management of forward physical supply and price risks, bill auditing, billing and collection (Utility consolidated billing will be used, <u>provided however</u> that FES may convert Pooled Customers to dual billing on 30 days' notice);
  - (5) provision of working capital required to address leads and lags between expenses and revenues;
  - (6) call center support, pricing, reductions of the transition cost payments otherwise applicable to the Pooled Customers;
  - (7) price and services discovery designed to increase the value of the Aggregation Program;
  - (8) identification and management of beneficial electricity capacity release opportunities;
  - (9) assistance with accessing and interpreting meter data (FES shall reimburse up to one thousand five hundred dollars (\$1,500.00) per each Pooled Customer's account, for the acquisition and installation of interval metering for accounts that are required, by PUCO ruling to be interval metered where interval metering does not currently exist and interval metering would be useful for purposes of the Aggregation Program. Pooled Customers shall be responsible for payment to the Utility for installation of such interval meters, and shall submit paid receipt to FES for reimbursement.);
  - (10) identification of demand side management strategies and implementation plans, management of demand side management programs;
  - (11) such other services as IEU-OH may reasonably request to initiate and maintain an effective Aggregation Program.