

Competitive Retail Electric Service (CRES) **Provider Application**

Case Number: 14 - 0446 -EL-AGG

Please complete all information. Identify all attachments with a label and title (example: Exhibit C-2 Financial Statements). For paper filing, you can mail the original and two complete copies to the Public Uti

A.

lities Commissio	n of Ohio, Docketing Division, 1	180 East Broad Street, Colu	umbus, Ohio 43215-3793	
Application I	nformation			
	e. petitive retail electric service (CRES) pase note you can select more than		he applicant is seeking	
Aggregator	Power Broker	Power Marketer	Retail Electric Generation Provider	
\checkmark	\checkmark			
	egal name and contact informatione and contact information of the b			
Legal Name:	StoneX Financial Inc.			
Street Address:	1075 Jordan Crack Barkway Suita 200			
City:	West Des Moines	State: lowa	_{Zip:} 50266	
Telephone:	515-223-3797	Website: www.stonex.c	om	
Provide the nan	contact information under which t nes and contact information the bu an Ohio address and may be the sa	isiness entity will use for bus	iness in Ohio. This does	
Name:	StoneX Financial Inc.			
Street Address:	1075 Jordan Creek Parkwa	y - Suite 300		
City:	West Des Moines	State: lowa		
Telephone:	515-223-3797	Website: www.stonex.com		
A-4. Names unde	r which the applicant does busine	ss in North America.		
Provide all busing provided in A-2	ness names the applicant uses in N and A-3.	orth America. You do not ne	ed to include the names	
Name(s):	INTL FCStone Financial Inc.	StoneX Financial Inc RMI Division		
. ,	FKA - FCStone	StoneX Financial Inc FCM Division		

A-5. Contact per	son for regulatory matters.				
Name:	David A. Bolte	_{Title:} Se	Title: Secretary and Counsel		
Street Address:	1075 Jordan Creek Parkway - Suite 300				
City:	West Des Moines	_{State:} lowa	50266		
Telephone:	515-223-3797		te@stonex.com		
A-6. Contact per	son for PUCO Staff use in inve	estigating consumer compl	aints.		
Name:	David A. Bolte	_{Title:} Se	cretary and Counsel		
Street Address:	1075 Jordan Creek Par	rkway - Suite 300			
City:	West Des Moines	_{State:} Iowa	Zip: 50266		
Telephone:	515-223-3797	Email: david.bolte			
A-7. Applicant's	address and toll-free number	for customer service and o	complaints.		
Street Address:	1075 Jordan Creek Pa	rkway - Suite 300			
City:	West Des Moines	_{State:} lowa	50266		
Toll-free Telephone:	800-422-3087 Email: david.bolte@stonex.				
A-8. Applicant's	federal employer identificatio	on number.			
FEIN:	59-3514167				
A-9. Applicant's	form of ownership (select on	e).			
Sole Proprieto	orship Limited Liabilit Partnership (LL	Cornoration	Partnership		
Limited Liab Company (L	' ()ther				
Identify each s	errent or proposed service are ervice area in which the applic entify each customer class that	cant is currently providing s	•		
Service area sele					
AES Ohio	American Electric F (AEP Ohio)	Power Duke Energy O	hio FirstEnergy – Cleveland Electric Illuminating		
	\checkmark		\checkmark		

FirstEnergy – Ohio	FirstEnergy – Toledo		
Edison	Edison		
\checkmark	\checkmark		
Class of customer selection	:		
Commercial	Industrial	Mercantile	Residential
\checkmark	\checkmark		
A-11. Start Date.			
Indicate the approximate	start date the applicant beg	gan/will begin offering services.	
Date: 04/22/2014			

A-12. Principal officers, directors and partners.

Please provide an attachment for all contacts that should be listed as an officer, director or partner.

A-13. Company history.

Provide an attachment with a concise description of the applicant's company history and principal business interests.

A-14. Secretary of State.

Provide evidence that the applicant is currently registered with the Ohio Secretary of State.

B. Managerial Capability

Provide a response or attachment for each of the sections below.

B-1. Jurisdiction of operations.

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application.

B-2. Experience and plans.

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

B-3. Disclosure of liabilities and investigations.

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

B-4. Disclosure of consumer protection violations.

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years? If yes, attach a document detailing the information.

Yes	No
	\checkmark

B-5. Disclosure of certification denial, curtailment, suspension, or revocation.

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years? If yes, attach a document detailing the information.

Yes	No
	\checkmark

B-6. Environmental disclosure.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See <u>4901:1-21-09</u> of the Ohio Administrative Code for additional details of this requirement.

C. Financial Capability

Provide a response or attachment for each of the sections below.

C-1. Financial reporting.

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or attach a copy of the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with social

security numbers and bank account numbers redacted.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

C-3. Forecasted financial statements.

Provide two years of forecasted income statements based solely on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in business activities only in the state of Ohio for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

C-4. Credit rating.

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "Not Rated".

C-5. Credit report.

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select "This does not apply" and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

C-6. Bankruptcy information.

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy? If yes, attach a document detailing the information.

Applicant
Parent company of the applicant
Affiliate company that guarantees the financial obligations of the applicant
Any owner or officer of the applicant

Yes

No

C-7. Merger information.

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months? If yes, attach a document detailing the information.

Yes

No

C-8. Corporate structure.

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

C-9. Financial arrangements.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

1. The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.

- 2. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
- 3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
- 4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

D. Technical Capability

Provide an attachment for each of the sections below.

D-1. Operations.

Title

<u>Power brokers/aggregators:</u> Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

<u>Power Marketers/Generators</u>: Describe the operational nature of the applicant's business, specifying whether operations will include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services, as well as other services used to arrange for the purchase and delivery of electricity to retail customers.

D-2. Operations expertise and key technical personnel.

Provide evidence of the applicant's experience and technical expertise in performing the operations described in this application. Include the names, titles, e-mail addresses, telephone numbers and background of key personnel involved in the operational aspects of the applicant's business. If vendors or third parties are or will be utilized for any activities listed in this application, provide the name, contact information for each, and list which activities they will perform. Also, indicate which activities will be performed directly by the company. Please note that this information is required to be updated within 30 days of any changes.

D-3. FERC power marketer authorization.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide the FERC docket granting the applicant power marketer authority.

As authorized representative for the above company/organization, I certify that all the information contained in this application is true, accurate and complete. I also understand that failure to report completely and accurately may result in penalties or other legal actions.

or other legal actions.	05/18/2022	
Signature	Date	
Secretary and Counsel		

Competitive Retail Electric Service Affidavit

County of IOWA	:	
State of Dallas	 .:	
David A. Bolte	Affiant being duly sworn/affirmed	hereby states that:

- 1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
- 2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
- The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
- 4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to <u>Title 49</u>, Ohio Revised Code.
- 5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- 6. The applicant will fully comply with Section <u>4928.09</u>, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
- 11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

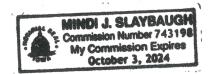
- 12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.
- 13. Affiant further sayeth naught.

Lave A Relte	Secretary	and	Course/
Signature of Affiant & Title			

Mindi G. Slaybaugh
Signature of official administering oath

Mindi Slaybaugh Director Print Name and Title Admin. OperationS

My commission expires on $\frac{10|3|2024}{}$



MINDI J. SŁAYAAUCH

COMMISSION Number 743198

WOODCONN Expires

OCCober 3, 2024

and the second s

EXHIBIT A-12

NAMES, TITLES, ADDRESSES AND TELEPHONE NUMBERS OF THE DIRECTORS AND PRINCIPAL OFFICERS OF THE APPLICANT

Sean M. O'Connor Director, Chairman of the Board 230 Park Avenue – 10th Floor New York, NY 10169 212-485-3510

Charles M. Lyon Director, President/CEO 329 Park Avenue North – Suite 350 Winter Park, FL 32789 407-741-5347

Xuong Nguyen Director, Chief Operating Officer 230 South LaSalle – Suite 10-500 Chicago, IL 60604 312-780-6745

Cassie Adolf Senior Vice President 230 South LaSalle – Suite 10-500 Chicago, IL 60604 312-373-8270

Chris Amedeo Senior Vice President 230 South LaSalle – Suite 10-500 Chicago, IL 60604 312-373-8255

William J. Dunaway Director, Chief Financial Officer 1251 NW Briarcliff Parkway – Suite 800 Kansas City, MO 64116 816-410-7129 Philip Smith
Director
Moor House – 1st Floor
120 London Wall
London, U.K. EC2Y 5ET
44-20-3580-6010 (U.K. office)

Mark Maurer Director, Chief Risk Officer 230 South LaSalle – Suite 10-500 Chicago, IL 60604 312-789-2516

Steve Ptasinski Director of Regulatory Accounting 230 South LaSalle – Suite 10-500 Chicago, IL 60604 312-789-2519

David A. Bolte Secretary and Corporate Counsel 1075 Jordan Creek Parkway – Suite 300 West Des Moines, IA 50266 515-223-3797

Exhibit A-13 Company History

The predecessor corporation of the Applicant was formed in 1978 as Farmers Commodities Corporation ("FCC") by regional grain cooperatives in the U.S. to accommodate the needs for grain hedged brokerage services and became registered as a Futures Commission Merchant ("FCM") at that time. FCC became a clearing member of the Kansas City Board of Trade in 1983 and in 1985 purchased its first seat on the Chicago Board of Trade. In 1988, FCC gained full clearing-member status at the Chicago Board of Trade.

Through the years it has expanded through mergers, acquisitions, and organic growth. As noted within its financial statements, the Applicant has grown to become a diversified financial services organization providing clearing, execution, custodial, risk management, advisory, brokerage, and market intelligence services across asset classes. As of September 30, 2021, it held assets in excess of \$14 billion and its net worth was over \$575 million.

The focus of the FCM Division of the Applicant continues to be commodity risk management. The RMI team within the Applicant's FCM Division provides power brokerage services, consistent with the focus on risk management services. It is this RMI team which will provide services under this Energy Aggregator/Power Broker license.

Exhibit A-14 Certificate of Good Standing

A Certificate of Good Standing as issued by the Ohio Secretary of State on May 18, 2022 follows.

UNITED STATES OF AMERICA STATE OF OHIO OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show STONEX FINANCIAL INC., a Florida corporation, having qualified to do business within the State of Ohio on September 24, 2015 under License No. 2431256 is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 18th day of May, A.D. 2022.

Ohio Secretary of State

Fuch Johne

Validation Number: 202213804142

Exhibit B-1 Jurisdictions of Operation

StoneX Financial Inc. (formerly INTL FCStone Financial Inc.) or FCStone, LLC (predecessor firm) currently holds the following electric service licenses. StoneX Financial Inc. is in the process of transitioning any FCStone, LLC licenses over to StoneX Financial Inc. as the licenses come up for renewal.

- Delaware: Electric Supplier Certificate, PSC Docket No. 18-1026
- District of Columbia: Electric Supplier License EA 2019-04
- Illinois: Retail Electric ABC (Agent, Broker, Consultant) License, 16-0307
- Maryland: License to Supply Electricity or Electric Generation Services in Maryland, IR 4291
- Massachusetts: Electricity Broker License, EB-081
- New Jersey: Energy Agent, EA-0636
- Ohio: Competitive Retail Electric Service Provider, Certificate #14-801E
- Pennsylvania: License for Electric Generation Supplier, A-2013-2365597
- Texas: Broker registration number BR190395

Exhibit B-2 Experience & Plans

StoneX Financial Inc. typically enters into contracts with customers of one year or less and intends to keep this timeframe. It is contracted to provide procurement plan consulting and electricity brokerage services to commercial and industrial corporations. StoneX Financial Inc. does not engage residential customers nor does StoneX Financial Inc. take title to electricity or perform bill pay services for customers.

StoneX Financial Inc. does not bill our clients for their electricity or natural gas usage as this is the role of the third party supplier or local utility.

Payment to StoneX Financial Inc. is made in one of two ways.

- 1. StoneX Financial Inc. can be paid directly by the entity supplying the electricity and natural gas to the customer or,
- 2. StoneX Financial Inc. can bill the customer directly via monthly invoices.

This choice is made by the customer and determined at the time services begin.

StoneX Financial Inc. agrees to maintain compliance with Sections 4928.10 and/or 4929.22 of the Ohio Revised Code when applicable.

Exhibit B-3 Disclosure of Liabilities and Investigations

Except as noted below, there are no existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction or that could adversely impact the financial or operational status of StoneX Financial Inc. nor the ability to provide the services StoneX Financial Inc. is seeking to be certified to provide.

The Applicant's Energy Agent registration in New Jersey was suspended due to failure to file a renewal application prior to the expiration date. That oversight was addressed, a new Energy Agent registration was issued as of April 6, 2020, and a renewal license was issued as of May 4, 2022.

Exhibit C-1 Financial Reporting

StoneX Financial Inc. is a wholly-owned subsidiary of StoneX Group Inc. (formerly INTL FCStone Inc.), which is publicly traded on NASDAQ (ticker SNEX). All Form 10-K and Form 10-Q Filings and other filings by StoneX Group Inc. with the SEC may be found at the following website: https://ir.stonex.com/financials

This foregoing document was electronically filed with the Public Utilities Commission of Ohio Docketing Information System on

5/19/2022 3:35:41 PM

in

Case No(s). 14-0446-EL-AGG

Summary: Application Renewal Application - Part 1 of 4 electronically filed by Mr. David A. Bolte on behalf of StoneX Financial Inc.