

DIS Case Number: 17-1107-EL-AGG

Section A: Application Information

A-1. Provider type:			
Power Broker	Aggregator	Retail Generation Provider	Power Marketer
A-2. Applicant's legal n	ame and contact ir	nformation.	
Legal Name: Intelliger	Resources LP	Country: United States	
Phone: 2147277720	Extension (if applicable):	Street: 119 Rancho Vis	ta Drive
Website (if any):		City: Aledo	Province/State: TX

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Postal Code: 76008

Name	Туре	Address	Active?	Proof
Intelligen Resources LP	Official Name	119 Rancho Vista Drive Aledo, TX 76008	Yes	File

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

A-5. Contact person for regulatory matters

John Tate 119 Rancho Vista Drive



Aledo, TX 76008 US jtate@intelligenresources.com 2147277720

A-6. Contact person for PUCO Staff use in investigating consumer complaints

John Tate 119 Rancho Vista Drive Aledo, TX 76008 US jtate@intelligenresources.com 2147277720

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 2147277720 Extension (if Country: United States

applicable):

Fax: Extension (if applicable): Street: 119 Rancho Vista Drive

Email: jtate@intelligenresources.com City: Aledo Province/State: TX

Postal Code: 76008

A-8. Applicant's federal employer identification number

27-1287605

A-9. Applicant's form of ownership

Form of ownership: Partnership

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

Duke Energy Ohio FirstEnergy - Cleveland Electric Illuminating FirstEnergy - Ohio Edison FirstEnergy - Toledo Edison



AES Ohio American Electric Power (AEP)

Class of customer selection

Commercial Industrial

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 05-01-2022

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
John Tate	jtate@intelligenresources.co m		119 Rancho Vista Drive Aledo, TX 76008 US

A-13. Company history

Intelligen Resources, LP (IRE) is a national energy management and procurement firm helping companies implement strategies to control and reduce energy costs. Our goal is to provide clients with premium energy management services to lower electricity and natural gas cost, reduce energy consumption, provide a long-term energy management strategy, and implement risk mitigation strategies for the future.

IRE offers our clients a full suite of energy management services including; market analysis by state, energy supplier bid analysis and comparison, contract evaluation, energy audits, and efficiency programs. Intelligen Resources (IRE) was founded in 2009 to provide new and innovative solutions for Generation and Retail Loads throughout the nation. IRE's leadership incorporates over 100 years of national, regional and state energy policy development, consulting, engineering and energy trading experience. Our team have a broad array of professional accomplishments in both the public and private sectors, ranging from the Director of the State of Maine's Energy Office, the Director of Policy for the New England Governors' Association, to top leadership positions at TXU, Direct Energy, Hess, Atmos, Integrys Energy Services, and Intelligen Resources. IRE is headquartered in Texas with office locations in Baltimore and Washington DC.



The IRE team is equipped with the proper leadership, technology, and financial security to providing premium energy management services across North America; we are committed to providing effective and efficient solutions through continuous innovation and the provision of higher levels of service to our clients.

A-14. Secretary of State

Secretary of State Link:

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

Jurisdiction of Operation: Maryland, Pennsylvania, Texas, Michigan

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

Application Experience and Plan Description: Intelligen Resources, LP is a national energy management and procurement firm helping companies implement strategies to control and reduce energy costs. Our goal is to provide clients with premium energy management services to lower electricity and natural gas cost, reduce energy consumption, provide a long-term energy management strategy, and implement risk mitigation strategies for the future. IRE offers our clients a full suite of energy management services including market analysis by state, energy supplier bid analysis and comparison, contract evaluation, energy audits, efficiency programs, among other services. Currently Intelligen represents over 300 commercial and industrial meters behind a multitude of electric utilities in Texas, Maryland, Michigan, and Pennsylvania.

Intelligen Resources manages the energy procurement process from start to finish for its clients. Creating the proper competitive environment and accurately comparing competing offers is critical to the energy procurement process. IRE's relentless focus on the details of proposals, pricing structures, and contracts ensures that clients get the maximum value out of



their procurement strategy and do not face the surprise of an unexpected cost after contract execution.

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: No existing or pending past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status, or ability to provide the services it is seeking to be certified to provide exist.

B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted orheld liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

Yes

Description: Our previous CRES electricity broker license expired 2021. We have recently decided to pursue new C&I business in Ohio.



Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

C-2. Financial statements

Provide copies of the applicant's <u>two most recent years</u> of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted.**

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Preferred to file this information confidentially

C-3. Forecasted financial statements

Provide two years of forecasted income statements based <u>solely</u> on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-



month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially

C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?



- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

Section D: Applicant Technical Capacity

D-1. Operations

<u>Power brokers/aggregators:</u> Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

File(s) attached

D-2. Operations Expertise & Key Technical Personnel



Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, email addresses, and background of key personnel involved in the operations of the applicant's business.

Operations Expertise & Personnel Description: John Tate is the President of IntelliGEN Resources LP. He has provided consulting services to the deregulated energy industry for over 19 years and has consulted to the electric and gas consumers in related public and private sector institutions. John's skill set includes expertise in energy procurement, demand side management and energy efficiency services, and delivers high value by providing timely access to market intelligence, customized solutions, and comprehensive understanding of electric and gas buying strategies for commercial and industrial clients throughout the country. He has a special expertise in the assessment of industrial and commercial sector energy load analysis, investment decision behavior, and assisting companies with the development, implementation, and enhancement of customized product and service offerings. John has been previously certified as a Certified Energy Professional by The Association of Energy Engineers and is a graduate of Auburn University.



Application Attachments



DATE: 09/30/2010

DOCUMENT ID 201027200671

DESCRIPTION
REGISTRATION OF FOREIGN LIMITED
PARTNERSHIP (LPF)

FILING 125.00 EXPED

PENALTY

CERT

COPY

Receipt

This is not a bill. Please do not remit payment.

INTELLIGEN RESOURCES LP 2100 W. 7TH STREET FORT WORTH, TX 76107

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jennifer Brunner

1966452

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

INTELLIGEN RESOURCES LP

and, that said business records show the filing and recording of:

Document(s)

Document No(s):

REGISTRATION OF FOREIGN LIMITED PARTNERSHIP

201027200671



United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 29th day of September, A.D. 2010.

Ohio Secretary of State

Junifu Gr



Form 531B Prescribed by the: Ohio Secretary of State

Central Ohio: (614) 466-3910 Toll Free: (877) SOS-FILE (767-3453)

www.sos.state.oh.us Busserv@sos.state.oh.us Expedite this form: (select one) Mail form to one of the following:

C Expedite

PO Box 1390

Columbus, OH 43216

*** Requires an additional fee of \$100 ***

O Non Expedite

PO Box 670

Columbus, OHRECE VED

CERTIFICATE OF FOREIGN LIMITED PARTNERSHIP

Filing Fee: \$125 (104-LPF)

SECRETARY OF STATE

SEP 29 2010

	in its jurisdiction lligen Resource			
Name under which the forei		ship desires to tra	nsact busines	s in Ohio (if differen
<u> </u>	•	the following words or	ohbro dotiona	
	ted Partnership," "L.P		audieviations.	
lurisdiction of Formation:				
Date of Formation:	2/1/2010			
hat jurisdiction or, if not so	required, of the p	rincipal omce of th	ie roreign ilmi	neu parmersnip.
2100 West 7th S	Street	•••		
2100 West 7th S Mailing Address Fort Worth	Street		TX	76107
Mailing Address	Street		TX State	76107 Zip Code
Mailing Address Fort Worth City				
Mailing Address Fort Worth City		Business o		Zip Code
Mailing Address Fort Worth City Name and Address of each			State	Zip Code Address
Mailing Address Fort Worth City Name and Address of each Name		2100 We	State State	Zip Code Address
Mailing Address Fort Worth City Name and Address of each Name	General Partner	2100 We	State r Residential st 7th Street	Zip Code Address et

The unders	igned authorized representative(s	s) of	
ntelliger	Resources LP		
•	Name of Forei	gn Limited Partnership	
or permitted	oints the following to be Statutory d by statute to be served upon the the agent is	• •	
Vational	Registered Agents		
Agent Nam	e		
145 Bak	er Street		
Mailing Add	iress		
			43302
Marion		Ohio	+000Z
City f the agen	t is an individual using a P.O. E sident.	State	Zip Code
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tting this form to the Ohio Secretary of State, the undersigned he	erehy certifies that
uisite authority to execute this document.	orody corumes that
Signature James J. Hayes Print Name	9/24/10 Date
Signature Print Name	Date
Signature Print Name	Date
Signature	Date
	Tames J. Hayes Print Name Signature Print Name Print Name

Energy Procurement (RFP) Process

Prepare and send Requests for Proposal to all major suppliers

- Pre-determine whether multiple locations will participate together ("Site Aggregation").
- Supplier may be instructed to bid separately and together to quantify value & cross-subsidies
- Specify pricing structures and terms
- Non-price requirements
- Renewable energy requirements, Payment terms, bandwidth or imbalance penalties, material change provisions, pass-through costs, assignment provisions, add/delete treatment, EDI billing etc.,
- Include historic usage data and expected future deviations from historic patterns

Review, analyze and report on RFP responses

- Compare supplier prices and relative product strengths/weakness
- Compare non-price aspects of proposals
- Respond to requests for private financials for partnerships & joint ventures
- Compare supplier financial strength & reputation
- Review proposals and market conditions, select short-list and supply strategy for contract negotiation

Contract Negotiation

- Extensively support client's legal review process
- Ensure documents are ready for execution and signatories available

Final Execution

- Monitor market for ideal conditions
- Strike-price strategy consideration
- Deliver executed documents, ensure supply-desk transaction on supplier side
- Follow-up on contract delivery, confirm seamless switch to new supplier
- Ensure first set of invoices are setup correctly, recommend invoice-audit services



Competitive Retail Electric Service Affidavit

County of Parker

State of Texas

John Tate, Affiant, being duly sworn/affirmed, hereby states that:

- 1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
- 2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
- 3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
- 4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- 5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- 6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
- 11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

13. Affiant further sayeth naught.
Shotat President
Signature of Affiant & Title
Sworn and subscribed before me this 23rd day of North, 2012 James Long, Notary Signature of official administering oath 172My commission expires on 4-24-2028



Search inquiry: (My company)

CreditScoreSM Report

as of: 03/24/22 15:53 ET

Intelligen Resources, L.P

Address: 2917 Morton St

Fort Worth, TX 76107-2925

United States

Phone: 817-585-1366

Website: www.intelligenresources.com

Experian BIN: 888050738

John E Tate **Agent: Agent Address:** 403 Koldin Drive

Aledo, TX

Also is (or has been) operating as:

Intelligen Resources LP

Family Linkage:

Ultimate Parent Intelligen Resources, L.P.

> 2917 Morton St Fort Worth, TX

Branches / Alternative

Locations

Intelligen Resources, L.P

403 Koldin Dr

Annetta, TX United States

Intelligen Resources, L.P

403 Koldin Dr

Aledo, TX United States Intelligen Resources, L.P 119 Rancho Vista Dr Aledo, TX United States Intelligen Resources, L.P

2100 W 7th St

Fort Worth, TX United States

Intelligen Resources, L.P. 222 Jefferson BLVD Ste 200 Warwick, RI United States

Key Personnel: Managing Partner: Jonathan Tate **SIC Code:** 8742-Management Consulting

Services

8011-Offices & Clinics Of Medical

Doctors 8999-Services, Nec

NAICS Code: 541612-Human Resources Consulting

Services

621111-Offices Of Physicians (Except Mental Health Specialists)

541990-All Other Professional, Scientific, And Technical

Services

Business Type: Other June 2008 **Experian** File

Established:

Filing Data Provided

Experian Years on File: 14 Years **Years in Business:** 14 Years

by:

Date of Incorporation: 10/30/2009

Texas

Experian Business Credit Score

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Business Credit Score Low Risk

The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

- Number of recently active commercial accounts.
- Length of time on Experian's file.

Business Credit Scores range from a low of 1 to high of 100 with this company receiving a score of 95. Higher scores indicate lower risk. This score predicts the likelihood of serious credit delinquencies within the next 12 months. This score uses tradeline and collections information, public filings as well as other variables to predict future risk.

Experian Financial Stability Risk Rating

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Financial Stability Risk Rating





A Financial Stability Risk Rating of 2 indicates a 1.11% potential risk of severe financial distress within the next 12 months.

Key Rating Factors:

- Number of active commercial accounts.
- Risk associated with the company's industry sector.
- Risk associated with the business type.
- Employee size of business.

Financial Stability Risk Ratings range from a low of 1 to high of 5 with this company receiving a rating of 2. Lower ratings indicate lower risk. Experian categorizes all businesses to fit within one of the five risk segments. This rating predicts the likelihood of payment default and/or bankruptcy within the next 12 months. This rating uses tradeline and collections information, public filings as well as other variables to predict future risk.

Credit Summary Back to top

This location does not yet have an estimated Days Beyond Terms (**DBT**), or a Payment Trend Indicator. This is often the result of too few Payment **Tradelines**.

Please refer to Experian's 'www.BusinessCreditFacts.com' website for more information on establishing Payment Tradelines.

Lowest 6 Month Balance: \$0 **Highest 6 Month Balance:** \$0 **Current Total Account Balance:** \$0 \$0 **Highest Credit Amount Extended:**

Payment <u>Tradelines</u> :	1
UCC Filings:	0
✓ Businesses Scoring Worse:	94%
√ Bankruptcies:	0
✓Liens:	0
✓Judgments Filed:	0
✓Collections:	0

* The information herein is furnished in confidence for your exclusive use for legitimate business purposes and shall not be reproduced, disclosed, or shared to any third party per the restrictions in the Terms and Conditions that you accepted. Neither Experian nor its sources or distributors warrant such information nor shall they be liable for your use or reliance upon it. (Ref#:392547)

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This foregoing document was electronically filed with the Public Utilities Commission of Ohio Docketing Information System on

3/28/2022 11:20:43 AM

in

Case No(s). 17-1107-EL-AGG

Summary: In the Matter of the Application of Intelligen Resources LP