

DIS Case Number: 15-2089-EL-AGG

Section A: Application Information

A-1. Provider type:

Power Broker Aggregator

Retail Generation Provider



A-2. Applicant's legal name and contact information.

Legal Name: Dynamis	Energy LLC	Country: United Sta	tes
Phone: 8555606474	Extension (if applicable):	Street: 9150 SW 49th Place, Suite A	
Website (if any):		City: Gainesville	Province/State: FL
		Postal Code: 32608	

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Туре	Address	Active?	Proof
United Energy Services	DBA	9150 SW 49th Place, Suite A Gainesville, FL 32608	Yes	Link

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Туре	Address	Active?	Proof
United Energy Services	DBA	9150 SW 49th Place, Suite A Gainesville, FL 32608	Yes	Link

A-5. Contact person for regulatory matters



Michelle Castro 9150 SW 49th Place, Suite A Gainesville, FL 32608 US michelle@unitedenergyservices.com 8325736293

A-6. Contact person for PUCO Staff use in investigating consumer complaints

Justin Bishop 9150 SW 49th Place, Suite A Gainesville, FL 32608 US jbishop@unitedenergyservices.net 7722608877

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 800-256-	Extension (if	Country: United State	es
8159	applicable):		
Fax:	Extension (if applicable):	Street: 9150 SW 49th	Pl Ste A
Email: jbishop@ur	nitedenergyservices.com	City: Gainesville	Province/State: FL
		Postal Code: 32608	

A-8. Applicant's federal employer identification number

45-4071996

A-9. Applicant's form of ownership

Form of ownership: Limited Liability Company (LLC)

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

Duke Energy Ohio FirstEnergy - Cleveland Electric Illuminating



FirstEnergy - Ohio Edison FirstEnergy - Toledo Edison AES Ohio American Electric Power (AEP)

Class of customer selection

Commercial

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 12-05-2019

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Michelle Castro	michelle@unitedenergyservi ces.com	Treas & Payroll Mgr	9150 SW 49th Place, Suite A Gainesville, FL 32608 US
Justin Bishop	jbishop@unitedenergyservic es.net		9150 SW 49th Place, Suite A Gainesville, FL 32608 US

A-13. Company history

Applicant, Dynamis Energy, LLC dba United Energy Services ('Company') was duly formed under the laws

of the State of Texas on December 14, 2011. The Company intends to service Commercial & Industrial

customers throughout the entire state of Ohio. At no time will United Energy Services be taking title to

natural gas energy. The Company will market its services to end-users in Ohio through internal methods, including email, telephone, and direct mail outreach. At all times, UES's staff will adhere to all applicable

Federal and State statutes govern marketing to all customer classes, as well as rules, regulations, and

orders promulgated by the Department.



A-14. Secretary of State

Secretary of State Link:

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

Jurisdiction of Operation: Dynamis Energy is licensed to provide Broker services in Connecticut, Delaware, District of Columbia,

Illinois, Maryland, Maine, Massachusetts, New Hampshire, New Jersey, Ohio, Pennsylvania, and Virginia.

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

Application Experience and Plan Description: Dynamis Energy, LLC had been in business since December 14, 2011. Our key officers and employees have a combined 45 years of experience in the deregulated energy markets having worked for some of the largest energy providers in the country. Dynamis Energy, LLC has customers in several states throughout the country with our largest concentration of clients in Illinois. Dynamis Energy, LLC has an estimated 5,000 clients in IL, Ohio, Maryland, Pennsylvania, Massachusetts, and Maine with an estimated load of electricity of 1.3 MM megawatt hours and an estimated 1.5 MM dekatherm natural gas service.

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

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Liability and Investigations Disclosures: Dynamis Energy, LLC has no existing, pending, or past rulings, judgments, contingent liabilities, revocation

of authority, regulatory investigations, or any other matter that could adversely impact our financial or

operational status or ability to provide services we are seeking to be certified to provide.

B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted orheld liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

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C-2. Financial statements

Provide copies of the applicant's <u>two most recent years</u> of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted.**

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

File(s) attached

C-3. Forecasted financial statements

Provide two years of forecasted income statements **based** <u>solely</u> on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

File(s) attached



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C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?



No

C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

Section D: Applicant Technical Capacity

D-1. Operations

<u>Power brokers/aggregators</u>: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

Operations Description: Dynamis Energy LLC is a Broker and does not supply electricity to retail customers. D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached



Application Attachments



Mon Jan 10 2022

Entity#:	2123860
Filing Type:	FOREIGN LIMITED LIABILITY COMPANY
Original Filing Date:	07/23/2012
Location:	
Business Name:	UNITED ENERGY SERVICES, LLC (DYNAMIS ENERGY, LLC)
Status:	Active
Exp. Date:	-

Agent/Registrant Information

REGISTERED AGENTS INC. 6545 MARKET AVENUE N., STE 100 NORTH CANTON OH 44721 11/13/2019 Active

Filings

Filing Type	Date of Filing	Document ID
REG. OF FOR. PROFIT LIM. LIAB. CO.	07/23/2012	201220700686
CORRECT REGISTRATION/FOREIGN LIMITED LIABILITY CO	09/21/2012	201226800075
FOREIGN/DESIGNATED APPOINTMENT OF AGENT	11/13/2019	201931701906

Prior Business Names

Prior Business Name	Effective Date
DYNAMIS ENERGY, LLC	09/21/2012

Mon Jan 10 2022



UNITED STATES OF AMERICA STATE OF OHIO OFFICE OF SECRETARY OF STATE

I, *Frank LaRose*, *Secretary of State of the State of Ohio, do hereby certify that this is a list of all records approved on this business entity and in the custody of the Secretary of State.*



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 10th of January, A.D. 2022

Ohio Secretary of State

Just Johne



CreditBuilder™

9150 Sw 49th PI Ste A, Gainesville, FL, 32608, UNITED STATES

DYNAMIS ENERGY, LLC - Full Company View

Saved by Michelle Castro | 11-04-2021

Report as of: 11-04-2021

DYNAMIS ENERGY, LLC

Tradestyle(s): UNITED ENERGY SERVICES

SINGLE LOCATION

Address:

ACTIVE

Alerts:

Trade Payments

Trade Payments Summary		
Overall Payment Behavior	% of Trade Within Terms	
0	100%	
Pays on time	Highest Past Due	
	US\$ 0	1
Highest Now Owing:	Total Trade Experiences:	
US\$ 0	8	
	Largest High Credit: US\$ 15,000	
	Average High Credit: US\$ 5,416	
Total Unfavorable Comme	nts :	
0		
Largest High Credit: US\$ 0		
Total Placed in Collections	:	
0		
Largest High Credit: US\$ 0		

Trade Payments By Credit Extended		
Range of Credit Extended (US\$)	Number of Payment Experiences	% Within Terms
OVER 100,000	0	0
50,000 - 100,000	0	0
15,000 - 49,999	1	100
5,000 - 14,999	0	0

1,000 - 4,999	1	100
UNDER 1,000	1	100

Trade Payments By Industry				
Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	
 48 - Communications 	1	250		
4813 - Telephone communictns	1	250	100	
 91 - Executive Legislative and General Government except Finance 	2	15,000		
9111 - Executive office	2	15,000	100	

Trade Lines

Dispute Payments

Date of Experience	Payment	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
09/21	Pays Promptly	-	250	0	0	1
08/21	-	Cash account	500	-	-	Between 2 and 3 Months
07/21	-	Cash account	-	-	-	1
02/21	Pays Promptly	-	15,000	-	-	1
01/21	Pays Promptly	-	1,000	-	-	1
11/20	-	Cash account	100	-	-	1
09/20	-	Cash account	-	-	-	1
04/20	-	Cash account	100	-	-	1

Special Events

12-12-2020

DYNAMIS ENERGY, LLC was reported by the SBA as a recipient of a loan for \$1,026,100 from Wheaton Bank & Trust Company, National Association on 04/06/2020 under the Paycheck Protection Program as authorized under the CARES Act of 2020.

Ownership

This business, DYNAMIS ENERGY, LLC is not currently part of a family tree.

Company Profile

Company Overview		
D-U-N-S	Mailing Address	Employees
00-781-4509	United States	13
Business Form	Telephone	Age (Year Started)
Corporation (US)	(352) 240-6474	10 years (2011)
Ownership		Named Principal
Not publicly traded		JUSTIN BISHOP, MBR
		Line of Business
		Direct retail sales

Business Registration		
	tions reported by the secretary of state or other official source as of: - poses only, certification can only be obtained through the Office of the Secretary of State.	
Registered Name	DYNAMIS ENERGY, LLC	
Corporation Type	Corporation (US)	
Business Commenced On	2011	

Principals	
Officers	
JUSTIN BISHOP, MBR MICHAEL SCOTT, MBR	
Directors	
DIRECTOR(S): THE OFFICER(S)	

Company Events

The following information was reported on: 07-21-2020

The Texas Secretary of State's business registrations file showed that Dynamis Energy, LLC was registered as a Limited Liability Company on February 07, 2012, under file registration number 03827747.

Business started 2011.

JUSTIN BISHOP. Antecedents are unknown.

MICHAEL SCOTT. Antecedents are unknown.

Business address has changed from 9149 Sw 49th Pl, Gainesville, FL, 32608 to 8763 Sw 27th Ln Ste 101, Gainesville, FL, 32608.

Business address has changed from 8763 Sw 27th Ln Ste 101, Gainesville, FL, 32608 to 9150 Sw 49th Pl Ste A, Gainesville, FL, 32608.

Business Activities And Employees				
The following information was reported on: 07-21-2020				
Business Information				
Trade Names	UNITED ENERGY SERVICES			
Description	Retails direct selling establishments (100%).			
	Sells to general public, commercial and industrial. Territory : United States.			
Employees	13 which includes officer(s).			
Financing Status	Unsecured			
SIC/NAICS Information				
SIC Codes	SIC Description	Percentage of Business		
5963	Direct retail sales	-		
59630000	Direct selling establishments	-		
NAICS Codes	NAICS Description			
454390	Other Direct Selling Establishmer	nts		
Government Activity		Dispute Government Activity		
Activity Summary				

Borrower(Dir/Guar)

Administrative Debt	No
Contractor	No
Grantee	No
Party excluded from federal program(s)	No
Possible candidate for socio-ec	onomic program consideration
Possible candidate for socio-ec 8(A) Firm	onomic program consideration

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EXHIBIT C-3: Financial Statements

Dynamis Energy, LLC has attached tax returns, profit and loss statements and balance sheets for 2019 and 2020

Pennsylvania Natural Gas Broker Application Attachment 7.b. 2018 Tax returns 2018 Profit and Loss Statement 2017 Profit and Loss Statement 2018 and 2017 Balance Sheets CONFIDENTIAL 02/25/21

Cash Basis

Dynamis Energy LLC UNAUDITED FINANCIALS - BALANCE SHEET

As of December 31, 2020

	Dec 31, 20
ASSETS	
Current Assets	
Checking/Savings	
10000 · Operating Account	358,387.29
10100 · Cash Concentration Account	2,346,978.32
10300 · CIBC Business Checking	50,000.00
10400 · Wintrust Account	40,198.43
Total Checking/Savings	2,795,564.04
Other Current Assets	
10200 · Coinbase Investments	62,963.20
11000 · Security Deposit	7,564.47
Total Other Current Assets	70,527.67
Total Current Assets	2,866,091.71
	2,000,001.11
Fixed Assets 15000 · Furniture and Equipment	37,965.88
15200 · Buildings and Improvements	901,942.99
17000 · Accumulated Depreciation	-444,295.00
•	<u>_</u>
Total Fixed Assets	495,613.87
Other Assets	
16000 · Organizational Costs	6,895.54
16050 · Section 754 Intangible Asset	1,860,665.51
27000 · Loan Due - Gardner Capital	400,000.00
Total Other Assets	2,267,561.05
TOTAL ASSETS	5,629,266.63
LIABILITIES & EQUITY	
Liabilities	
Long Term Liabilities	
28000 · Partner Pay-Out	1,016,021.08
29500 · SBA PPP LOAN Payable	1,026,100.00
Total Long Term Liabilities	2,042,121.08
Total Liabilities	2,042,121.08
Equity	
30900 · Justin Bishop Distributions	-1,770,430.50
31000 · Justin Bishop Equity	980,561.15
31100 Michael Scott Distributiions	-1,707,015.16
31200 · Michael Scott Equity	983,061.16
32000 Retained Earnings	3,521,203.55
Net Income	1,579,765.35
Total Equity	3,587,145.55
TOTAL LIABILITIES & EQUITY	5,629,266.63

Cash Basis

Dynamis Energy LLC Profit & Loss January through December 2019

	Jan - Dec 19
Ordinary Income/Expense	
Income 42300 · VIVINT Income	3,119.62
42400 · Marketing Income	20,915,289.33
42500 · Direct TV/ATT Income	200,000.00
Total Income	21,118,408.95
Gross Profit	21,118,408.95
Expense	
56000 · Bonus Expense 60000 · Advertising and Promotion	3,000.00
60100 · Employee Onboarding Costs	17,039.71
60101 · Background Checks/Drug Testing	53,842.65
60100 · Employee Onboarding Costs - Other	10,000.00
Total 60100 · Employee Onboarding Costs	63,842.65
60150 · Recruiting Expense	175,044.13
60200 · Automobile Expense	1,108.65 87,850.58
60201 · Recruiting 60400 · Bank Service Charges	1,408.72
61000 · Business Licenses and Permits	455.00
61400 · Charitable Contributions	6,600.00
61500 · Commission Expense	10,049,128.50
61550 · Direct TV/ATT Commission Expens 61551 · GENIE Commission Expense	183,396.10 57,095.90
61552 · VISTA Commission Expense	25,070.00
61555 · CGX Commission Expense	5,656.96
61650 · Software Support	22,657.82
61655 · Software Expense 61700 · Computer Expense	38,407.56 10,107.00
61750 Internet Expense	9,202.38
61755 · Computer Supplies	4,153.80
62200 · Marketing	127,298.96
62201 · Marketing-DTV/ATT Marketing	2,365.94
62300 · Conference and Meeting Expense 62350 · DeMinimus Safe Harbor Equipment	800.50 9,608.40
62500 · Dues and Subscriptions	53,841.67
63300 · Insurance Expense	39,846.51
63400 · Interest Expense	23,884.64
63500 · Janitorial Expense	10,759.71
63800 · Legal Fees 63900 · Licensing and Regulatory Fees	170,351.30 46,282.93
64000 · Business Taxes	40,202.93
64001 · Taxes - Property	15,170.43
64300 · Meals	39,420.67
64900 · Office Supplies 64901 · Office Supplies - DTV/ATT	27,347.55 26.62
64903 · Office Supplies - CGX	630.21
65000 · Employee Leasing	4,373,960.91
66500 · Postage and Delivery	12,122.18
66700 · Professional Fees	546,791.89
66900 · Accounting Fees 67100 · Rent Expense	10,911.98 458,071.75
67200 · Repairs and Maintenance	1,295.00
68100 · Telephone Expense	· · · · ·
68105 · Office Phone	1,359.06
68110 · Cell Phone 68115 · eFax Services	21,278.56 851.57
Total 68100 · Telephone Expense	23,489.19

Dynamis Energy LLC Profit & Loss January through December 2019

	Jan - Dec 19
68400 · Travel Expense	
68401 · Lodging	115,820.94
68402 · Airfare	142,638.44
68403 · Parking and Tolls	5,274.75
68404 · Cab and Limo Fare	9,203.21
68405 · Mileage	30,125.18
68406 · Car Rental	11,513.28
68400 · Travel Expense - Other	55,403.63
Total 68400 · Travel Expense	369,979.43
68600 · Utilities	5,072.89
Total Expense	17,130,781.72
Net Ordinary Income	3,987,627.23
Other Income/Expense Other Expense 62600 · Entertainment 80000 · Ask My Accountant	68,105.68 0.00
Total Other Expense	68,105.68
Net Other Income	-68,105.68
Net Income	3,919,521.55

02/25/21

Cash Basis

Dynamis Energy LLC UNAUDITED FINANCIALS - BALANCE SHEET

As of December 31, 2020

	Dec 31, 20
ASSETS	
Current Assets	
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10000 · Operating Account	358,387.29
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10300 · CIBC Business Checking	50,000.00
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TOTAL ASSETS	5,629,266.63
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29500 · SBA PPP LOAN Payable	1,026,100.00
Total Long Term Liabilities	2,042,121.08
Total Liabilities	2,042,121.08
Equity	
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31000 · Justin Bishop Equity	980,561.15
31100 Michael Scott Distributiions	-1,707,015.16
31200 · Michael Scott Equity	983,061.16
32000 Retained Earnings	3,521,203.55
Net Income	1,579,765.35
Total Equity	3,587,145.55
TOTAL LIABILITIES & EQUITY	5,629,266.63

Dynamis Energy LLC UNAUDITED FINANCIALS Profit & Loss

January through December 2020

	Jan - Dec 20
Ordinary Income/Expense	
Income	
42300 · VIVINT Income	2,047.19
42400 · Marketing Income 42401 · RENT Income	15,489,569.63
	14,400.00
Total Income	15,506,016.82
Gross Profit	15,506,016.82
Expense	
56000 · Bonus Expense	1,500.00
60000 · Advertising and Promotion	10,220.31
60100 · Employee Onboarding Costs 60101 · Background Checks/Drug Testing	24 624 11
outor · Background Checks/Drug resultg	24,634.11
Total 60100 · Employee Onboarding Costs	24,634.11
60150 · Recruiting Expense	149,788.72
60200 · Automobile Expense	35.00
60201 · Recruiting	6,347.22
60400 · Bank Service Charges	2,747.15
61400 · Charitable Contributions	10,880.45
61500 · Commission Expense	8,006,864.09
61550 · Direct TV/ATT Commission Expens	79,945.71
61551 · GENIE Commission Expense	12,474.00
61650 · Software Support	198,590.77
61655 · Software Expense	17,165.37
61700 · Computer Expense	5,772.90
61750 · Internet Expense	10,724.83
61755 · Computer Supplies	1,289.93
62200 · Marketing	15,092.89
62300 · Conference and Meeting Expense	18,150.22
62350 · DeMinimus Safe Harbor Equipment	12,667.59
62500 · Dues and Subscriptions	18,303.11
63300 · Insurance Expense	40,395.98
63500 · Janitorial Expense	10,756.64
63800 · Legal Fees	53,746.25
63900 · Licensing and Regulatory Fees 64000 · Business Taxes	30,636.73
64010 · Texas Franchise Tax	8,113.25
	·
Total 64000 · Business Taxes	8,113.25
64001 · Taxes - Property	14,683.20
64300 · Meals	15,172.92
64900 · Office Supplies	11,600.43
65000 · Employee Leasing	3,997,700.75
66500 · Postage and Delivery 66700 · Professional Fees	9,739.73 624,281.07
67100 · Rent Expense	270,858.92
67200 · Repairs and Maintenance	4,465.04
68100 · Telephone Expense	4,403.04
68105 · Office Phone	471.18
68110 · Cell Phone	17,854.51
68115 · eFax Services	805.15
Total 68100 · Telephone Expense	19,130.84

4:11 PM 02/25/21 Cash Basis

Dynamis Energy LLC UNAUDITED FINANCIALS Profit & Loss

January through December 2020

	Jan - Dec 20
68400 · Travel Expense	
68401 Lodging	41,873.38
68402 · Airfare	5,538.19
68403 · Parking and Tolls	207.70
68404 · Cab and Limo Fare	952.77
68405 · Mileage	6,586.64
68406 · Car Rental	236.06
Total 68400 · Travel Expense	55,394.74
68600 · Utilities	4,888.66
Total Expense	13,774,759.52
Net Ordinary Income	1,731,257.30
Other Income/Expense	
Other Expense	
62600 · Entertainment	4,010.03
80000 · Ask My Accountant	147,481.92
Total Other Expense	151,491.95
Net Other Income	-151,491.95
Net Income	1,579,765.35

2022	January Februa 33	ary March 35 36	April May 38	June Ji 40 42	uly August	September October 46 49	November 51 54		Accounts 525
Total OH Sales \$ 157,580 Total OH Expenses \$ 110,306 Net Income \$ 47,274	55	22 20	30	40 42	44	40 49	51 54	Avg Margin New Business \$ Renewal Business \$	300 157,580 102,427
2023	January Februa 41	ary March 43 45	April May 48	June Ji 50 53	uly August 55	September October 58 61	November 64 67	December Tota 71	Accounts 657
Total New Business\$196,974Total Renewal\$102,427Total OH Expenses\$209,581Net Income\$89,820								Avg Margin New Business \$	300 196,974

EXHIBIT D-3: Key Technical Personnel

Jason Nowling – President of Sales jnowling@unitedenergyservices.net (352) 219-5432

Xavier Vasquez – Director of Sales xavier@unitedenergyservices.com (352) 219-1303

Chris Hoffer – Director of Technology choffer@unitedenergyservices.com (352) 972-2559

Marissa Brandhuber marissab@unitedenergyservices.com (352) 672-3073

Matthew Cirafice – Pricing Desk mattc@unitedenergyservices.com (352) 870-5700

Jason E. Nowling

495 Turkey Creek Alachua, FL 32615 352-219-5432 jnowling@unitedenergyservices.net

EXPERIENCE

Jan 12-Current

United Energy Services, Inc., Gainesville, FL

Director of Sales

- Responsible for development of indirect and direct sales channels.
- Developed sales channels throughout the country in deregulated areas
- Provide support to all sales efforts and streamlining processes

Jan 99-Jan 12:

Infinite Energy, Inc., Gainesville, FL

Director of Sales

- Oversee Sales Department that consists of over 100 employees
- Managed total book of business worth 35 million annually
- Managed all indirect and direct sales channels

Jan 04-Current:

J & B Holdings, LLC, Gainesville, FL

President

- Responsible for buying and selling property
- Managed rental homes and condos

EDUCATION

Bachelor of Arts, Political Science, May 1999 University of Florida, Gainesville, Florida Outside Specialization: Business Administration

Integrity Coaching, 2005 Integrity Selling, September 2001, 2008

Competitive Retail Electric Service Affidavit

County of ALACHad ::

State of FLOFIDA :

JUSTIN BISHOP, Affiant, being duly sworn/affirmed, hereby states that:

- The information provided within the certification or certification renewal application and supporting
 information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its
 application while it is pending if any substantial changes occur regarding the information provided.
- The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales
 of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio
 Revised Code.
- The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
- The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
- The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

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- 12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.
- 13. Affiant further sayeth naught.

000 Signature of Affiant & Title

Swom and subscribed before me this day of Their Aly 11+2 Month Year Milella Costro TREASCRER Print Name and Title Signature of official administering oath My commission expires on 11 21 2023

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

1/19/2022 11:10:45 AM

in

Case No(s). 15-2089-EL-AGG

Summary: In the Matter of the Application of Dynamis Energy LLC