BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

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)	Case No. 20-1651-EL-AIR
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)	Case No. 20-1652-EL-AAM
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)	Case No. 20-1653-EL-ATA
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PREFILED TESTIMONY OF

JOSEPH BUCKLEY
SUBMITTED ON BEHALF OF THE STAFF OF
THE PUBLIC UTILITIES COMMISSION OF OHIO
RATES AND ANALYSIS DEPARTMENT
REGULATORY SERVICES DIVISION

STAFF EX. ____

Name and Employer

- 2 1. Q. Please state your name and business address.
- A. My name is Joseph P. Buckley. My business address is 180 E. Broad Street,
- 4 Columbus, Ohio 43215.

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- 6 2. Q. By whom are you employed and in what capacity?
- A. I am employed by the Public Utilities Commission of Ohio (PUCO or
- 8 Commission), as a Utility Specialist III

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Academic Background and Professional Experience

- 11 3. Q. Please briefly describe your educational and professional background.
- A. I received a Bachelor of Science degree in Economics from the Ohio State
- University and a Master of Business Administration degree from the
- 14 University of Dayton.

- 16 4. Q. Please describe your work experience and professional training.
- 17 A. I have been employed by the PUCO since 1987. Since that time, I have
- progressed through various positions and was promoted in 2000 to my
- current position. In addition, I have worked on several joint Federal
- 20 Communications Commission (FCC) and National Association of
- Regulatory Utility Commissioners (NARUC) projects and audits and
- served on the Midwest Independent Transmission System Operator's (now

1	Midcontinent Independent System Operator, Inc.) Finance Committee as
2	Vice-Chairman and Chairman. Also, in 2011, I was awarded the
3	professional designation Certified Rate of Return Analyst (CRRA) by the
4	Society of Utility and Regulatory Financial Analysts. This designation is
5	awarded based upon experience and successful completion of a written
6	examination.
7	In 2000, I earned the Certified in Financial Management (CFM)
8	designation, awarded by the Institute of Management Accountants. Also, I
9	attended The Annual Regulatory Studies Program sponsored by NARUC
10	and The Training for Utility Management Analyst also sponsored by
11	NARUC.
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- Have you testified in previous cases at the PUCO? 5. 13 Q.
- Yes. I have testified in numerous cases before the PUCO. A. 14

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Purpose of Testimony

- What is the purpose of your testimony? 6. Q. 17
- I will address the objections to the Staff Report of Investigation (Staff A. 18 Report) in this case, related to the rate of return. Specifically, I will address 19 Objections 6 through 11 of Dayton Power and Light d/b/a AES Ohio (AES 20 Ohio or Company), Objections 2 and 3 of Industrial Energy Users-Ohio 21 (IEU-Ohio), Objection C of Kroger, Objections 15 through 20 of the Ohio 22

1	Consumers' Counsel (OCC), Objection B of the Ohio Manufacturers'
2	Association Energy Group (OMAEG), and Objections 1 and 2 by One
3	Energy Enterprises (One Energy).

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- 7. Q. In Objection 6, AES Ohio objects to the recommendation in the Staff
 Report to reject the Company's recommended cost of common equity of
 10.50% in favor of a range of 9.28% to 10.29% because it fails to address
 evidence supporting the Company's recommendation. How do you
 respond?
 - A. Staff disagrees with AES Ohio's objection. Staff continues to believe that the ROE range recommended in the Staff Report is reasonable.

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- Q. 13 8. In Objection 7, AES Ohio objects to the proxy group used in the Staff Report to calculate the Company's cost of common equity, arguing that it is 14 very constrained, increasing the potential for error and reducing the 15 reliability of Staff's recommended cost of common equity. 16 In Objection 2, One Energy objects to the Staff Report's selection of 17 comparative entities for its cost of common equity analysis, arguing that it 18 is not clear how and why Staff selected the peer group. 19
- 20 How do you respond?
 - A. Due to consolidation in the industry, the number of potential comparable companies has declined over the last few years. The pool of publicly traded

electric companies that pay a dividend is down to approximately 37. Also,
the fact that AES Ohio has a below investment grade bond rating shrinks
the pool of comparable companies even further. Staff believes the
comparable companies it used were appropriate and the process for
selecting the companies was sound.

- 9. Q In Objection 8, AES Ohio objects to the application of CAPM in the Staff
 Report because it uses a market risk premium from an internet source called
 Fairness Finance, which AES Ohio argues does not provide a reliable guide
 to investors' expectations and is incomplete. How do you respond?
 - A. While Staff may not have access to many of the subscription services utilized by the Company and other interveners, Staff believes that Fairness Finance is a reliable source, and that its results were reasonable.

10. Q. In Objections 9 and 10, AES Ohio objects that the Staff Report did not
 consider the comparable earnings approach or risk premium approach based
 on earned rates of return.

In Objections 18 and 19, OCC objects to the Staff Report's sole reliance on a non-constant growth DCF while ignoring the constant growth DCF results it had produced, and the use of a purely historical measure of U.S. Gross National Product of 6.32% for the terminal growth rate used in its non-

constant growth DCF when there are multiple sources of projected economic growth which reflect investors' expectations.

How do you respond?

A. Staff continues its process of modernizing the rate of return calculation by studying many different approaches. However, Staff believes it is prudent to test the different methods over time to see if they produce consistently reliable results.-Staff continues to default to the methods that it has used in previous cases that have produced results that Staff continues to believe are reasonable and have been adopted by the Commission.

In addition, Staff has been studying some of the other sources of projected economic growth and has noted some variability between sources and would like to study them over time to test the long-term reasonableness of the projections.

- 11. Q. In Objection 11, AES Ohio objects that the Staff Report did not consider
 the implications of the Company's below investment grade bond rating
 from S&P Global Ratings because the Company's bond rating implies
 greater risks and a higher cost of equity than reflected in the Staff's proxy
 group on average. How do you respond?
 - A. Page 21 of the Staff Report states, "To create the comparable companies Staff selected companies with a Standard & Poor's Bond Rating of BBB+ and below as well as a Value Line financial strength rating of B+." Both

1			these criteria should capture higher risked utilities. While there are not
2			enough utilities with below investment grade bond ratings to use that metric
3			exclusively, Staff's analysis nonetheless took into account that added risk.
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5	12.	Q.	IEU-Ohio and OCC allege ¹ that Staff failed to use a lower risk-free rate
6			when calculating the capital asset pricing model ("CAPM") cost of
7			common equity estimate, arguing that Staff's calculated 15-year average of
8			10-year and 30-year yields, is not based on investor expectations and
9			ignores the current state of the market. How do you respond?
10		A.	Estimating future movements in interest rates and the overall direction of

A. Estimating future movements in interest rates and the overall direction of the general economy during the pandemic has been challenging. There have been conflicting forecasts. Staff believes that a somewhat larger sample of previous interest rates is warranted at this time.

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- Q. IEU-Ohio, Kroger, and OMAEG object that Staff did not consider factors that reduced the risk faced by AES Ohio, such as guaranteed recovery from distribution riders and its status as sole provider of electric distribution service within its service territory.² How do you respond?
- A. When selecting comparable companies Staff looks at the overall risk of an entity. The use of riders by a company is just one factor that shapes the

¹ IEU-Ohio Objection 2; OCC Objection 17.

² IEU-Ohio Objection 3; Kroger Objection C; OMAEG Objection B.

overall riskiness. Also, there are unique factors that make an investment in a utility riskier, for example the increased focus on ESG (Environmental, Societal, and Governance) investing. Staff does not add basis points for this occurrence. Instead, Staff believes it is more appropriate to look at the overall rankings.

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Q. In Objection 15, OCC objects that the Staff Report erred by concluding that DP&L's capital structure is appropriate without consideration of the proxy group's book value capital structure or other benchmarks such as the common equity ratio being awarded to electric utilities around the United States recently.

In Objection 1, One Energy objects that the Company is under leveraged or receiving an equity premium, and that should result in a lower cost of common equity.

How do you respond?

A. Staff attempts to avoid imputing a capital structure unless the actual capital structure is extremely divergent from the industry averages. Few companies have the exact same capital structure and if an imputed capital structure is used it removes the unique nature and risks of an entity.

21 15. Q. In Objection 16, OCC alleges that the Staff Report erred by only relying on 22 Value Line as a source for beta estimates to use in its CAPM without

1		consideration of other sources as a check on the reasonableness of Value
2		Line's betas. OCC also alleges Staff's beta estimates are abnormally high,
3		are being heavily influenced by market volatility experienced in 2020
4		because of the anomalous event of the pandemic caused by COVID-19, and
5		do not necessarily capture investor expectations. How do you respond?
6	A.	Staff continues to believe that Value Line is a reliable source for beta
7		actimations. Staff did chack the validity of the Value I ine estimation with

A. Staff continues to believe that Value Line is a reliable source for beta estimations. Staff did check the validity of the Value Line estimation with other sources and believe that the Value Line estimates were and are reasonable. Also, Staff does not feel comfortable predicting the long-term consequences of the COVID-19 pandemic on investor expectations.

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Q.

In Objection 20, OCC objects that Staff inappropriately increased the ROE by allowing an adjustment for equity issuance and other costs, arguing that the Staff Report's recommended rate of return range of 7.05% to 7.59% is too high and would result in unjust and unreasonable rates for consumers. Does Staff agree?

A. No.

17. Q. What are equity issuance costs?

A. Issuance costs include expenditures made directly by the company issuing stock, for the purpose of issuing stock. Some of these expenditures would be for filing with the SEC, accounting, legal representation, printing, and

exchange listing. Issuance costs also include the underwriting spread, which is not an expenditure for the issuing company. Basically, the underwriting spread is the difference between the proceeds to the company and the price paid by the primary purchasers of an issue. Issuance costs are the difference between the amount paid by the primary purchasers, and the net proceeds, which is the amount available for investment by the company.

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- 18. Q. Why is an adjustment for equity issuance cost necessary?
- 9 A. The equity cost of issuance is properly spread over the life of the stock issue. If stock has been issued, an equity adjustment is necessary. It does 10 not matter what future financing plans have been prepared. The investor 11 requires a full return if the investor owns the stock. The company issuing 12 13 new equity initially receives funds in the amount of the equity issued. The amount of equity issued less the issuance cost is the amount available to the 14 15 company for investment, yet the investor is, as required, paid a return on the full amount of investment. Therefore, Staff's adjustment to the baseline 16 cost of equity is reasonable. 17

- 19 19. Q. Does this conclude your testimony?
- A. Yes, it does. However, I reserve the right to submit supplemental testimony as new information subsequently becomes available or in response to positions taken by other parties.

PROOF OF SERVICE

I hereby certify that a true copy of the foregoing **Prefiled Testimony of Joseph Buckley**, submitted on behalf of the Staff of the Public Utilities Commission of Ohio, was served via regular U.S. or electronic mail upon the below parties of record, this 18th day of January 2022.

/s/ Jodi Bair

Jodi Bair

Assistant Attorney General

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This foregoing document was electronically filed with the Public Utilities Commission of Ohio Docketing Information System on

1/18/2022 12:45:55 PM

in

Case No(s). 20-1651-EL-AIR, 20-1652-EL-AAM, 20-1653-EL-ATA

Summary: Testimony Prefiled Testimony of Joseph Buckley, Submitted on Behalf of the Staff of the Public Utilities Commission of Ohio, Rates and Analysis Department, Regulatory Services Division electronically filed by Mrs. Kimberly M. Naeder on behalf of PUCO