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Business Law • Estate Planning • Probate • Asset Protection • Real Estate • Litigation

November 8, 2021

Public Utilities Commission of Ohio Attn: Docketing Division 180 East Broad Street Columbus, Ohio 43215-3793

RE: SCIOTO ENERGY, LLC

OHIO PUBLLIC UTILITIES COMMISSION APPLICATION CASE NO. 09-869-EL-AGG

Enclosed please find an application along with 2 copies of my client's PUCO application. Items to be filed under seal have been separated from the application.

Please call my office with any questions.

Sincerely,

Shamus B. Cassidy Attorney at Law

SBC:iss

Enclosures

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BEFORE THE PUBLIC UTILTIES COMMISSION OF OHIO

In the Matter of the Renewal Application)		
of Scioto Energy, LLC for Certification)		Case No. 09-869-EL-AGG
As a Competitive Retail Electric Service)	`	
Power Broker/Aggregator)		

MOTION REQUESTING AN EXTENSION OF THE CERTIFICATE

Here comes Scioto Energy, LLC ("Scioto Energy"), by and through its undersigned counsel, and respectfully moves the Public Utilities Commission of Ohio for an extension of its certificate. This Motion is being filed concurrently with the filing of Scioto Energy's renewal application. As the renewal application is being filed fewer than thirty calendar days prior to the expiration date indicated on the certificate, but not later than the expiration date on the certificate, Scioto Energy is requesting an extension pursuant to Rule 4901:1-24-09(B) of the Ohio Administrative Code ("O.A.C."). This Motion is being filed in conformance with O.A.C. 4901:1-24-09(B) and 4901:1-24-07 and, as such, Scioto Energy respectfully requests the extension be granted.

Respectfully submitted,

Shamus B. Cassidy, Esq. (0083566)

CASSIDY LAW, LTD

7650 Rivers Edge Dr., Suite 101

Columbus, OH 43235

(614) 888-4911

shamus@cassidylawltd.com

Counsel for Scioto Energy, LLC



Competitive Retail Electric Service (CRES) Provider Application

Case Number: 09 -869 -EL-AGG

Please complete all information. Identify all attachments with a label and title (example: Exhibit C-2 Financial Statements). For paper filing, you can mail the original and two complete copies to the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

A. Application Information

Application 1	niormation			
•	oe. petitive retail electric service (CRES ease note you can select more thar		the applicant is seeking	
Aggregator	Power Broker	Power Marketer	Retail Electric Generation Provider	
\checkmark	\checkmark			
A-2. Applicant's I	egal name and contact informatio	n.		
Provide the nan	ne and contact information of the b	ousiness entity.		
Legal Name:	Scioto Energy, LLC			
Street Address:	4041 N. High St., Suite 202	<u> </u>		
City:	Columbus	State: OH	_{Zip:} 43214	
Telephone:	614-888-8805	Website: www.sciotoe		
Provide the nan	contact information under which to nes and contact information the bu an Ohio address and may be the sa	isiness entity will use for bu	isiness in Ohio. This does	
Name:	Scioto Energy, LLC			
Street Address:	4041 N. High St., Suite 202			
City:	Columbus	State: OH	_{Zip:} 43214	
Telephone:	614-888-8805	Website: www.sciotoenergy.com		
A-4. Names under which the applicant does business in North America. Provide all business names the applicant uses in North America. You do not need to include the names provided in A-2 and A-3.				
Name(s):	New River Group, LLC d/b/a Scioto Energy			

A-5. Contact per	son for regulatory matters.			
Name:	Greg Bechert	_{Title:} Managing Partner		
Street Address:	4041 N. High St., Suite 202			
City:	Columbus	State:	ОН	Zip: 43214
Telephone:	614-888-8805		gfbechert@sciot	
A-6. Contact per	son for PUCO Staff use in investigat	ting cons	umer complaints	
Name:	Greg Bechert	ting cons	_{Title:} Managing	g Partner
Street Address:	4041 N. High St., Suite 202			
City:	Columbus	State: C	OH	Zip: 43214
Telephone:	614-888-8805		gfbechert@scioto	
-	address and toll-free number for co	_		
• -		astoiliet 2	ervice and complair	its.
Street Address:	4041 N. High St. Suite 202			
City:	Columbus	State: C	DH	Zip: 43214
Toll-free Telephone:		Email: S	gfbechert@scioto	penergy.com
	full of an decay the wife and			
• •	federal employer identification nur 27-1320283	nper.		
FEIN:	21-1320203			
A-9. Applicant's f	form of ownership (select one).			
Sole Proprieto	rship Limited Liability		Corporation	Partnership
	Partnership (LLP)			
Limited Liabi	i ()ther			
Company (L	LC) ——			
✓				
_	rrent or proposed service areas.			
•	ervice area in which the applicant is ntify each customer class that the a	-	_	
		PP. Odine	2 22 c	
Service area sele	ction:			FirstEnergy – Cleveland
AEP Ohio	DP&L	Du	ke Energy Ohio	Electric Illuminating
\checkmark	\checkmark		\checkmark	\checkmark

FirstEnergy – Ohio	FirstEnergy – Toledo		
Edison	Edison		
\checkmark	\checkmark		
Class of customer selection	on:		
Commercial	Industrial	Mercantile	Residential
$\overline{\checkmark}$	\checkmark	✓	\checkmark

A-11. Start Date.

Indicate the approximate start date the applicant began/will begin offering services.

	This is a renewal application, began service in 2009
Date:	

A-12. Principal officers, directors and partners.

Please provide an attachment for all contacts that should be listed as an officer, director or partner.

A-13. Company history.

Provide an attachment with a concise description of the applicant's company history and principal business interests.

A-14. Secretary of State.

Provide evidence that the applicant is currently registered with the Ohio Secretary of State.

B. Managerial Capability

Provide a response or attachment for each of the sections below.

B-1. Jurisdiction of operations.

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application.

B-2. Experience and plans,

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

B-3. Disclosure of liabilities and investigations.

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

B-4. Disclosure of consumer protection violations.

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years? If yes, attach a document detailing the information.

Yes	Ne	0
	√	

B-5. Disclosure of certification denial, curtailment, suspension, or revocation.

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years? If yes, attach a document detailing the information.

Yes	No
	\checkmark

B-6. Environmental disclosure.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See <u>4901:1-21-09</u> of the Ohio Administrative Code for additional details of this requirement.

C. Financial Capability

Provide a response or attachment for each of the sections below.

C-1. Financial reporting.

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or attach a copy of the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with social

security numbers and bank account numbers redacted.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

C-3. Forecasted financial statements.

Provide two years of forecasted income statements based solely on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in business activities only in the state of Ohio for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

C-4. Credit rating.

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "Not Rated".

C-5. Credit report.

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select "This does not apply" and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

C-6. Bankruptcy information.

Within the previous 24 months, have any of the fol creditors or any other form of bankruptcy? If yes, a Applicant	
Parent company of the applicant	
Affiliate company that guarantees the financial obli	igations of the applicant
Any owner or officer of the applicant	
Vac	N-
Yes	No
	\checkmark
C-7. Merger information.	
Is the applicant currently involved in any dissolution participated in such activities within the previous 2 information.	
Yes	No
П	$\overline{\checkmark}$

C-8. Corporate structure.

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

C-9. Financial arrangements.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

 The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.

- 2. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
- 3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
- 4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

D. Technical Capability

Provide an attachment for each of the sections below.

D-1. Operations.

<u>Power brokers/aggregators:</u> Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

<u>Power Marketers/Generators</u>: Describe the operational nature of the applicant's business, specifying whether operations will include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services, as well as other services used to arrange for the purchase and delivery of electricity to retail customers.

D-2. Operations expertise and key technical personnel.

Provide evidence of the applicant's experience and technical expertise in performing the operations described in this application. Include the names, titles, e-mail addresses, telephone numbers and background of key personnel involved in the operational aspects of the applicant's business.

D-3. FERC power marketer authorization.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide the FERC docket granting the applicant power marketer authority.

As authorized representative for the above company/organization, I certify that all the information contained in this application is true, accurate and complete. I also understand that failure to report completely and accurately may result in penalties or other legal actions.

Signature

11.8.2021 Date

Competitive Retail Electric Service Affidavit

County of FRANKLIN		
State of OHIO		

SUG BEHMAffiant, being duly sworn/affirmed, hereby states that:

- 1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
- 2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
- 3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
- 4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to <u>Title 49</u>, Ohio Revised Code.
- 5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- 6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
- 11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

Exhibit A-12 "Principal Officers, Directors & Partners

Gregory F. Bechert, Managing Partner 4041 North High Street, Suite 202 Columbus, OH 43214-3248 Phone: 614-888-8805, Ext. 101

Fax: 614-453-8811

gfbechert@sciotoenergy.com

Susanne Buckley, Managing Partner 4041 North High Street, Suite 202 Columbus, OH 43214-3248 Phone: 614-888-8805, Ext. 104

Fax: 614-453-8811

sbuckley@sciotoenergy.com

Exhibit A-13 Company History

Scioto Energy is an independent brokerage and consulting firm founded in 2009 to provide energy solutions for clients in the areas of energy procurement, rate analysis, risk management and load response. The managing partners are seasoned energy professionals with over 40 years of experience in both energy trading and energy retail marketing. Scioto Energy is completely independent from any wholesale supplier; our only allegiance is to our customers. Our extensive knowledge of utility structures, tariffs, and wholesale modeling allows us to deliver crucial and unbiased information to our clients, which empowers them to make the best decisions regarding implementation of risk strategies that are in line with corporate goals.

Scioto Energy currently has over 8,500 accounts under management that are utilizing its energy expertise, ranging in size from the small mom and pop type shops, all the way up to the largest users in the State of Ohio. In 2013, the company was recognized as one of the 50 fastest growing companies in Central Ohio (#18), and both partners were included in the "Who's Who of Energy", a publication which recognized the top energy leaders throughout United States.

Exhibit A-14 Secretary of State

Attached please find evidence that Scioto Energy, LLC is currently registered with the Ohio Secretary of State



Tue Oct 26 2021

Entity#: 1825727

Filing Type: DOMESTIC LIMITED LIABILITY COMPANY

Original Filing Date: 12/22/2008

Location: --

Business Name: SCIOTO ENERGY LLC

Status: Active

Exp. Date:

Agent/Registrant Information

SHAMUS B. CASSIDY, ESQ. 7650 RIVERS EDGE DRIVE, SUITE 101 COLUMBUS OH 43235 08/31/2015 Active

Filings

Filing Type		Date of Filing	Document ID
ARTICLES OF ORGNZTN/DOM. PROFIT LIM:LIAB. CO.	•	12/22/2008	200835901724
SUBSEQUENT AGENT APPOINT/LIMITED/LIABILTY/PARTNERS		08/31/2015	201524301390

UNITED STATES OF AMERICA STATE OF OHIO OFFICE OF SECRETARY OF STATE

1, Frank LaRose, Secretary of State of the State of Ohio, do hereby certify that this is a list of all records approved on this business entity and in the custody of the Secretary of State.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 26th of October, A.D. 2021

Ohio Secretary of State

Fred John

Exhibit B-1 "Jurisdictions of Operations"

In addition to Ohio, Scioto Energy is licensed to broker electric in Illinois, Pennsylvania, Massachusetts, and Virginia.

Exhibit B-2 "Experience & Plans"

Scioto Energy is an independent brokerage and consulting firm founded in 2009 to provide energy solutions for clients in the areas of energy procurement, rate analysis, risk management, and load response. The managing partners of Scioto Energy are seasoned energy professions with over 40 years of experience in both energy trading and energy retail marketing. Their extensive knowledge of utility structures, tariffs, and wholesale modeling allows Scioto Energy to deliver crucial and unbiased information to clients, which empowers them to make the best decisions regarding implementation of risk strategies that are in line with corporate goals.

Scioto Energy's unique procurement and analysis process ensures our clients the best optimization of structure and strategy for their own risk appetite. Based on each customer's requirements and criteria, we reach out to a diversified group of suppliers we have vetted and determined to be able to fulfill that customer's specific needs and then supply the essential data for the customer to make the informed decision. Scioto Energy does not take title to the electricity and is not party to any agreements between customer and supplier and therefore does not provide any energy related billing statements to customers.

Greg Bechert has been involved in the energy retail industry since 1995, beginning with Enron Capital and Trade, where his initial focus was natural gas end-use customers throughout the Midwest region, specifically in Indiana, Michigan, and Ohio. Over seven years, his role and responsibilities expanded to include marketing electricity in Massachusetts, Illinois and Texas. In 2003, Mr. Bechert joined Constellation NewEnergy (CNE) where his knowledge and background assisted CNE in its marketing campaigns under Cinergy's and FirstEnergy's Market Development Plans. He went on to manage CNE's Midwest sales team, and was instrumental in leading the company's sales efforts behind the Ameren footprint in Southern Illinois, and eventually expanded his responsibilities to include the ComEd market throughout Chicagoland. In 2009, he started Scioto Energy, Ohio's largest energy brokerage and consulting firm. Greg was recognized as a 2013 Who's Who in Energy, and in 2013 help found the Energy Professionals of Ohio association, where he currently serves as Chairman.

Susanne Buckley began her energy career in 1992 when she joined American Electric Power as an environmental engineer, which provided the foundation for her extensive knowledge of utility rate structures developed over the years. Ms. Buckley moved to the deregulated side when she joined American Electric Power Energy Services in 1998 where she gained experience in operations, trading, structuring deals and marketing. In 2005, Ms. Buckley joined Integrys Energy Services where she led the residential mass markets efforts for deregulated natural gas and electricity sales and also directed the commercial and industrial sales efforts for the Midwest region. In 2009, Susanne joined Scioto Energy and assisted in its efforts to become a leading brokerage and consulting firm in the Midwest. In 2013, she was recognized as a Who's Who in Energy, and in 2014, she was recognized as one of the Top 20 Energy Professionals by Business First.

Exhibit B-3 "Disclosure of Liabilities and Investigations"

As of this filing, Scioto Energy is not aware of any existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact its financial or operational status or ability to provide the services it is seeking to be certified to provide.

Exhibit C-1 "Financial Reporting"

Scioto Energy is not a publicly traded entity and does not have an annual report.

Exhibit C-2 "Financial Statements"

Case No. 09-869-EL-AGG

The response to this requires that Scioto Energy disclose confidential, proprietary or trade secret information. Scioto Energy has filed this information Under Seal in accordance with its Motion for Protective Order and Memorandum in Support filed contemporaneously with the Renewal Application.

Exhibit C-3 "Forecasted Financial Statements"

The response to this request requires that Scioto Energy disclose confidential, proprietary or trade secret information. Scioto Energy has filed this information Under Seal in accordance with its Motion for Protective Order and Memorandum in Support filed contemporaneously with the Renewal Application.

Exhibit C-4 "Credit Rating"

N/A. Scioto Energy, LLC does not have a credit rating as reported by any of the organizations listed.

Exhibit C-5 "Credit Report"

Scioto Energy, LLC is providing a copy of its credit report as prepared by Dun & Bradstreet

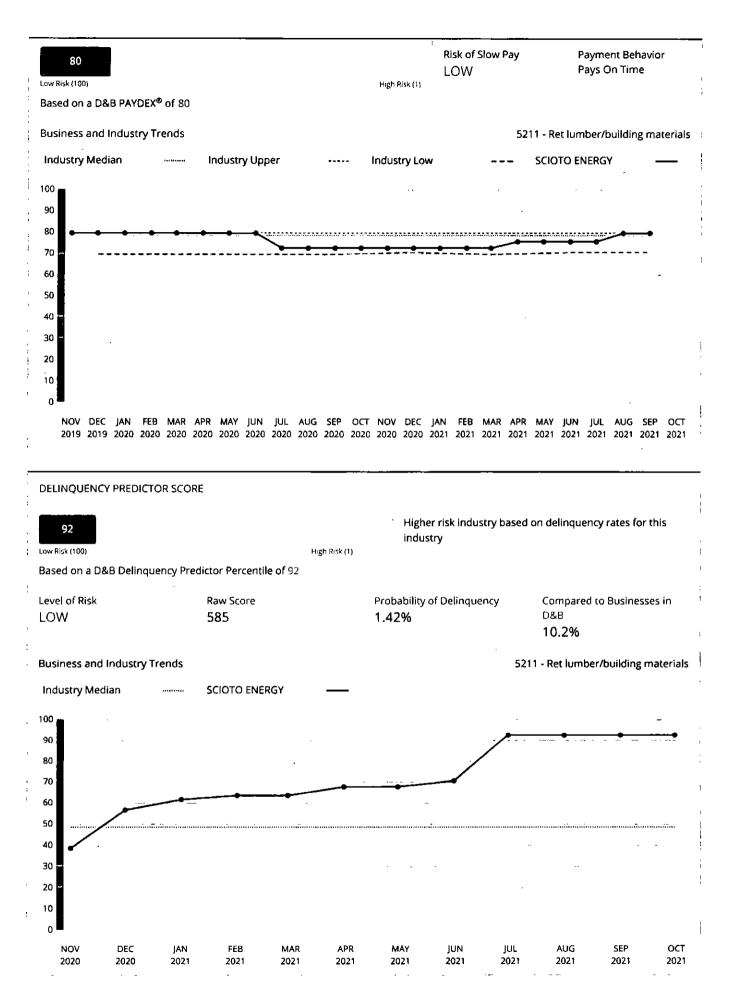


Exhibit C-8 "Corporate Structure"

Scioto Energy is a stand alone entity with no affiliate or subsidiary companies.

Exhibit D-1 "Operations"

Scioto Energy, LLC currently manages the entire "life-cycle" of a client's procurement efforts and involves the following staff team members:

Procurement Manager – individual responsible for managing the daily matrix offers of participating wholesale suppliers

Contract Administration/Pre-enrollment – individual responsible for reviewing all agreements prior to submission to supplier for booking

Contract Administration/Post enrollment – individual responsible for handling any issues after the deal has been confirmed to be hedged and enrolled by the supplier such as late enrollments, early drop notifications, etc. Analyst – Ongoing analysis validating performance of existing agreement with supplier as well as impact analysis for pending rate cases

dun & bradstreet

Business Information Report On Demand

SCIOTO ENERGY

D-U-N-5: 03-951-9482

ADDRESS: 4041 N High St Ste 202, Columbus, OH, 43214, United States

Date: 10/26/2021

RISK ASSESSMENT

SCORES AND RATINGS				
Max. Credit Recommendation	PAYDEX® SCORE	Delinquency Predictor Percentile	Financial Stress Percentile	Supplier Evaluation Risk Rating
	80	92	60	4
US\$ 15,000	LOW RISK	LOW RISK	MODERATE RISK	LOW RISK

MAXIMUM CREDIT RECOMMENDATION

Overall Business Risk

LOW



MODERATE

MODERATE:

ніўн

Maximum Credit Recommendation

US\$ 15,000

The recommended limit is based on a low probability of severe delinquency.

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: STABLE CONDITION
- Based on the predicted risk of business discontinuation: LIKELIHOOD OF CONTINUED OPERATIONS
- Based on the predicted risk of severely delinquent payments: VERY LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS

PAYDEX® SUMMARY 3 Months 24 Months 80 Low Risk (100) High Risk (1) When weighted by dollar amount, payments to suppliers

When weighted by dollar amount, payments to suppliers on average, are on time. Value is based on payments collected over the last **3 months**.

PAYDEX®	Based on 24 months of data	

Exhibit D-2 "Operations Expertise and Key Personnel"

With over 8,000 accounts currently under management, Scioto Energy has the staff in place to properly manage its clients through the entire life-cycle of an energy procurement project. In addition, we have invested in building our own management software platform in which deal specifics are captured to allow the team to assist clients in managing the respective commodity agreements in place, the term contract rate, etc.

Gregory F. Bechert, Member 4041 North High Street, Suite 202 Columbus, OH 43214-3248 Phone: 614-888-8805, Ext. 101

Fax: 614-453-8811

gfbechert@sciotoenergy.com

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Susanne Buckley, Managing Partner 4041 North High Street, Suite 202 Columbus, OH 43214-3248 Phone: 614-888-8805, Ext. 104

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