



DIS Case Number: 11-4671-EL-AGG

Section A: Application Information

A-1. Provider type:

☒ Power Broker ☒ Aggregator ☐ Retail Generation Provider ☐ Power Marketer

A-2. Applicant's legal name and contact information.

Legal Name: Keytex Energy Solutions LLC **Country:** United States
Phone: 7244686500 **Extension (if applicable):** **Street:** 200 Brush Run Road Suite C
Website (if any): www.keytexenergy.com **City:** Greensburg **Province/State:**
Postal Code: 15601

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
KEYTEX Energy Solutions, LLC	Official Name	200 Brush Run Road, Suite C Greensburg, PA 15601	Yes	File

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
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A-5. Contact person for regulatory matters

Michael Cammerata
200 Brush Run Road Suite C



Public Utilities Commission

Greensburg, PA 15601
US
mcammerata@keytexenergy.com
7244686500

A-6. Contact person for PUCO Staff use in investigating consumer complaints

Lennie Davis
200 Brush Run Road Suite C
Greensburg, PA 15601
US
ldavis@keytexenergy.com
7244686500

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 724-468-6500	Extension (if applicable):	Country: United States
Fax: 724-468-6504	Extension (if applicable):	Street: 200 Brush Run Road, Suite C
Email: ldavis@keytexenergy.com	City: Greensburg	Province/State: PA
	Postal Code: 15601	

A-8. Applicant's federal employer identification number

26-2323908

A-9. Applicant's form of ownership

Form of ownership: Limited Liability Company (LLC)

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

AEP Ohio
DP&L
Duke Energy Ohio



Public Utilities Commission

FirstEnergy - Cleveland Electric Illuminating
FirstEnergy - Ohio Edison
FirstEnergy - Toledo Edison

Class of customer selection

Commercial
Industrial

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 09-14-2011

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Michael Cammerata	mcammerata@keytexenergy.com	Vice President	200 Brush Run Road Suite C Greensburg, PA 15601 US
Lennie Davis	ldavis@keytexenergy.com	SVP of Retail Ops	200 Brush Run Road Suite C Greensburg, PA 15601 US

A-13. Company history

KEYTEX Energy Solutions, LLC was incorporated under the laws of the Commonwealth of Pennsylvania on July 11, 2007 as Three Rivers Energy Consulting, LLC. The name was subsequently changed to KEYTEX Energy Solutions, LLC on August 17, 2009 and has conducted business under this entity to present. Renewal Applicant's business interest is to become a leader in the deregulated energy market focusing on customer service and providing end-users of electricity with the best possible value available in the marketplace.

A-14. Secretary of State

Secretary of State Link:

Section B: Applicant Managerial Capability and Experience



B-1. Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

File Attached

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

File Attached

B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

B-5. Disclosure of certification, denial, curtailment, suspension or revocation



Public Utilities Commission

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

File(s) attached

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted**.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

File(s) attached

C-3. Forecasted financial statements

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio**.



Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

File(s) attached

C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

File(s) attached

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in



Public Utilities Commission

response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

File(s) attached

Section D: Applicant Technical Capacity

D-1. Operations



Public Utilities Commission

Power brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

File(s) attached

D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached



Public Utilities
Commission

Application Attachments

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show KEYTEX ENERGY SOLUTIONS LLC, a Pennsylvania For Profit Limited Liability Company, Registration Number 2029598, filed on June 21, 2011, is currently in FULL FORCE AND EFFECT upon the records of this office.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 27th day of October, A.D. 2021.*

A handwritten signature in blue ink, appearing to read "Frank LaRose".

Ohio Secretary of State

Validation Number: 202130004164

EXHIBIT B-3
Disclosure of Liabilities and Investigations

Applicant has never had or been subject to any investigations, pending or past rulings or judgment, liabilities or any other matter that could adversely impact its financial or operational status or ability to provide power broker and aggregation services in the State of Ohio for which it is seeking recertification thereof.

EXHIBIT B-1
Jurisdiction of Operations

1. Ohio CRES and CRNG (Electricity & Natural Gas Broker)
2. Pennsylvania EGS (Electricity & Natural Gas Broker)
3. New Jersey (Electricity & Natural Gas Broker)
4. Illinois ABC (Broker)
5. Delaware Electric Supplier (Broker)
6. Maryland (Electricity & Natural Gas Broker)
7. Massachusetts (Electricity & Natural Gas Broker)
8. Texas (Electricity & Natural Gas Broker)

EXHIBIT B-2

Experience & Plans

KEYTEX Energy Solutions, LLC (Applicant), an energy consulting and brokering company, was duly formed under the laws of the Commonwealth of Pennsylvania in 2007. Since its founding, Applicant's mission has been to become a leader in the deregulated energy market focusing on customer service and providing end-users of electricity the best possible value available in the marketplace.

Applicant has been a licensed electricity broker in Pennsylvania since March 11, 2010 (License No. A-2009-2148518), Illinois ABC License No. 12-0525, and has held a similar license in Ohio since September 14, 2011 (License No. 11-389E), as well as New Jersey (electricity and natural gas); Massachusetts (electricity and natural gas); Texas (electricity and natural gas), and Maryland (electricity and natural gas).

Applicant has been servicing the commercial and industrial markets in the aforementioned jurisdictions, Applicant works with dozens of electricity suppliers with end-users consumption ranging from 35MWh to 120,000 MWh in size.

Applicant reaches prospective customers through internal marketing methods focusing on direct marketing, as well as internet marketing through its website, www.keytexenergy.com.

Applicant will continue, at all times, to handle customer inquiries and complaints in accordance with any and all applicable Commission rules, regulations and orders pursuant to Section 4928.10 of the Ohio Revised Code.

EXHIBIT C-1
Annual Reports

This section is not applicable to Applicant. Neither Applicant nor its parent company is required to make any filings with the SEC. Applicant is a limited liability company with no shareholders. Annual reports are not generated or otherwise regularly provided to holders of ownership interests in Applicant.

EXHIBIT C-2
Financial Statements
[See Attached]

keytex energy solutions, LLC (KES)

Profit & Loss

January through December 2020

	Jan - Dec 20
Ordinary Income/Expense	
Income	
Demand Response Fixed Income 2	139,054.14
Demand Response Fixed Income 1	6,483.66
Brokerage Fixed Income	277,201.58
Demand Response Income	989,417.45
Brokerage Income	1,615,691.56
Total Income	3,027,848.39
Gross Profit	3,027,848.39
Expense	
HR Expense	6,000.00
Computer Services	37,882.40
Political Contributions	0.00
Energy Scholar Award	7,000.00
Trade Shows	269.51
Memberships	1,064.00
Copier and Printer	8,440.24
Demand Response Expense	467,955.86
Management Expense	648,436.04
Advertising	1,122.00
Bank Service Charges	617.00
Charitable Contribution	600.00
Cleaning/Janitorial	2,665.11
Commissions	837,646.37
Computer Consulting Fees	39,507.42
Data Services	9,925.65
Subscriptions	270.00
Insurance Expense	
Professional Liability	13,044.06
General Liability Insurance	2,167.00
Total Insurance Expense	15,211.06
Interest Expense	133.02
Legal Expenses	949.90
Licenses	5,756.56
Office Expense	9,069.16
Office Supplies	1,271.62
Rent Expense	70,624.92
Repairs and Maintenance	225.00
Security Expense	1,149.40
Shipping and Postage	546.72
Telephone, Internet, Satellite	20,672.63
Travel Expense	1,317.20
Utilities	3,042.76
Total Expense	2,199,371.55
Net Ordinary Income	828,476.84
Net Income	828,476.84

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the forgoing to be a true, correct and complete copy to the best of my knowledge and belief.


Name: Michael J Cammerata - CFO

Address: Keytex Energy Solutions - 200 Brush Run Road Greensburg, PA 15601

Contact: 412-999-0493 - mcammerata@keytexenergy.com

Keytex Energy Solutions, LLC (KES)

Balance Sheet

As of December 31, 2020

Dec 31, 20

ASSETS

Current Assets

Checking/Savings

PNC Bank Escrow 188996 8,338.99

FNB Bank 382,746.37

Total Checking/Savings 391,085.36

Total Current Assets 391,085.36

Fixed Assets

Computer Equipment 8,523.13

Furniture and Equipment 8,453.87

Accumulated Depreciation -16,977.00

Total Fixed Assets 0.00

TOTAL ASSETS 391,085.36

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Credit Cards

FNB Credit Card 7,847.73

Total Credit Cards 7,847.73

Total Current Liabilities 7,847.73

Total Liabilities 7,847.73

Equity

Capital - UEH 198,051.20

Dividends -560,000.00

Partner Draw-UEH -540,000.00

Retained Earnings 456,709.59

Net Income 828,476.84

Total Equity 383,237.63

TOTAL LIABILITIES & EQUITY 391,085.36

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the foregoing to be a true, correct and complete copy to the best of my knowledge and belief.



Name: Michael J Cammerata

Title: CFO

Keytex Energy Solutions, LLC (KES)
Statement of Cash Flows
January through December 2020

	<u>Jan - Dec 20</u>
OPERATING ACTIVITIES	
Net Income	828,476.84
Adjustments to reconcile Net Income to net cash provided by operations:	
FNB Credit Card	<u>856.01</u>
Net cash provided by Operating Activities	<u>829,332.85</u>
FINANCING ACTIVITIES	
Dividends	<u>-560,000.00</u>
Net cash provided by Financing Activities	<u>-560,000.00</u>
Net cash increase for period	<u>269,332.85</u>
Cash at beginning of period	<u>121,752.51</u>
Cash at end of period	<u><u>391,085.36</u></u>

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the foregoing to be a true, correct and complete copy to the best of my knowledge and belief.



Name: Michael J. Cammerata

Title: CFO

KEYTEX Energy Solutions, LLC (KES)

Profit & Loss

January through December 2019

Jan - Dec 19

Ordinary Income/Expense	
Income	
Demand Response Fixed Income 1	28,297.49
Miscellaneous Income	0.01
Brokerage Fixed Income	263,587.56
Demand Response Income	810,158.41
Brokerage Income	1,825,271.82
Total Income	2,927,315.29
Gross Profit	2,927,315.29
Expense	
Computer Services	47,623.70
Political Contributions	0.00
Energy Scholar Award	7,000.00
Trade Shows	2,570.91
Memberships	1,741.00
Copier and Printer	1,204.53
Demand Response Expense	521,160.41
Management Expense	748,344.04
Advertising	19,781.38
Bank Service Charges	631.00
Charitable Contribution	1,050.00
Cleaning/Janitorial	2,758.58
Commissions	913,976.65
Computer Consulting Fees	43,621.27
Data Services	7,311.60
Insurance Expense	
Professional Liability	13,253.15
General Liability Insurance	2,157.00
Total Insurance Expense	15,410.15
Legal Expenses	2,702.49
Licenses	10,080.23
Office Expense	22,361.74
Office Supplies	2,316.37
Rent Expense	69,863.79
Security Expense	1,017.57
Shipping and Postage	823.07
Telephone, Internet, Satellite	20,683.51
Travel Expense	3,201.70
Utilities	3,538.57
Total Expense	2,470,774.26
Net Ordinary Income	456,541.03
Other Income/Expense	
Other Income	
Interest Income	168.56
Total Other Income	168.56
Net Other Income	168.56
Net Income	456,709.59

The undersigned, as a duly appointed officer of KEYTEX Energy Solutions, LLC, hereby certifies the foregoing to be a true, correct and complete copy to the best of my knowledge and belief.

Name: 
Title: CFO


KEYTEX Energy Solutions, LLC (KES)

Balance Sheet

As of December 31, 2019

	<u>Dec 31, 19</u>
ASSETS	
Current Assets	
Checking/Savings	
PNC Bank Escrow 188996	8,338.99
FNB Bank	113,413.52
Total Checking/Savings	<u>121,752.51</u>
Total Current Assets	121,752.51
Fixed Assets	
Computer Equipment	8,523.13
Furniture and Equipment	8,453.87
Accumulated Depreciation	-16,977.00
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u>121,752.51</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
FNB Credit Card	6,991.72
Total Credit Cards	<u>6,991.72</u>
Total Current Liabilities	<u>6,991.72</u>
Total Liabilities	6,991.72
Equity	
Capital - UEH	198,051.20
Partner Draw-UEH	-540,000.00
Net Income	456,709.59
Total Equity	<u>114,760.79</u>
TOTAL LIABILITIES & EQUITY	<u>121,752.51</u>

The undersigned, as a duly appointed officer of KEYTEX Energy Solutions, LLC, hereby certifies the foregoing to be a true, correct and complete copy to the best of my knowledge and belief.


Name: Michael J. Cammerata
Title: CFO

Keytex Energy Solutions, LLC (KES)
Statement of Cash Flows
January through December 2019

	<u>Jan - Dec 19</u>
OPERATING ACTIVITIES	
Net Income	456,709.59
Adjustments to reconcile Net Income to net cash provided by operations:	
FNB Credit Card	<u>-370.49</u>
Net cash provided by Operating Activities	456,339.10
FINANCING ACTIVITIES	
Capital - UEH	57,662.32
Partner Draw-UEH	10,000.00
Retained Earnings	<u>-607,662.32</u>
Net cash provided by Financing Activities	<u>-540,000.00</u>
Net cash increase for period	-83,660.90
Cash at beginning of period	205,413.41
Cash at end of period	<u><u>121,752.51</u></u>

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifie
be a true, correct and complete copy to the best of my knowledge and belief.


Name: Michael J. Cammerata

Title: CFO

EXHIBIT C-3
Forecasted Financial Statements
[See attached]

Both the Profit & Loss for 2020 and the Ohio revenue for 2020 are known. The Ohio revenue is divided by the total revenue to find the ratio share. This ratio share is applied to the total expenses.

Forecasted electric usage is based on historical data of customers under contract in the state of Ohio.

keytex energy solutions, LLC (KES)

Profit & Loss

January through December 2020

	<u>Jan - Dec 20</u>
Ordinary Income/Expense	
Income	
Demand Response Fixed Income 2	0.00
Demand Response Fixed Income 1	0.00
Brokerage Fixed Income	0.00
Demand Response Income	0.00
Brokerage Income	86,703.94
Total Income	86,703.94
Gross Profit	86,703.94
Expense	
HR Expense	171.81
Computer Services	1,084.78
Political Contributions	0.00
Energy Scholar Award	200.45
Trade Shows	7.72
Memberships	30.47
Copier and Printer	241.69
Demand Response Expense	13,400.15
Management Expense	18,568.29
Advertising	32.13
Bank Service Charges	17.67
Charitable Contribution	17.18
Cleaning/Janitorial	76.32
Commissions	23,986.42
Computer Consulting Fees	1,131.31
Data Services	284.23
Subscriptions	7.73
Insurance Expense	
Professional Liability	373.52
General Liability Insurance	62.05
Total Insurance Expense	435.58
Interest Expense	3.81
Legal Expenses	27.20
Licenses	164.84
Office Expense	259.70
Office Supplies	36.41
Rent Expense	2,022.38
Repairs and Maintenance	6.44
Security Expense	32.91
Shipping and Postage	15.66
Telephone, Internet, Satellite	591.97
Travel Expense	37.72
Utilities	87.13
Total Expense	62,980.09
Net Ordinary Income	23,723.84
Net Income	23,723.84

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the forgoing to be a true, correct and complete copy to the best of my knowledge and belief.


Name: Michael J Cammerata - CFO

Address: Keytex Energy Solutions - 200 Brush Run Road Greensburg, PA 15601

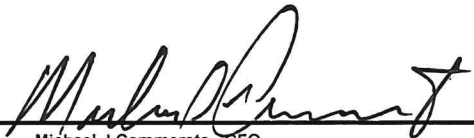
Contact: 412-999-0493 - mcammerata@keytexenergy.com

Profit & Loss

January through December 2021

	Jan - Dec 21
Ordinary Income/Expense	
Income	
Demand Response Fixed Income 2	0.00
Demand Response Fixed Income 1	0.00
Brokerage Fixed Income	0.00
Demand Response Income	0.00
Brokerage Income	85,000.00
Total Income	85,000.00
Gross Profit	85,000.00
Expense	
HR Expense	168.44
Computer Services	1,063.46
Political Contributions	0.00
Energy Scholar Award	196.51
Trade Shows	7.57
Memberships	29.87
Copier and Printer	236.94
Demand Response Expense	13,136.80
Management Expense	18,203.38
Advertising	31.50
Bank Service Charges	17.32
Charitable Contribution	16.84
Cleaning/Janitorial	74.82
Commissions	23,515.03
Computer Consulting Fees	1,109.08
Data Services	278.64
Subscriptions	7.58
Insurance Expense	
Professional Liability	366.18
General Liability Insurance	60.83
Total Insurance Expense	427.02
Interest Expense	3.73
Legal Expenses	26.67
Licenses	161.60
Office Expense	254.60
Office Supplies	35.70
Rent Expense	1,982.64
Repairs and Maintenance	6.32
Security Expense	32.27
Shipping and Postage	15.35
Telephone, Internet, Satellite	580.34
Travel Expense	36.98
Utilities	85.42
Total Expense	61,742.39
Net Ordinary Income	23,257.61
Net Income	23,257.61

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the forgoing to be a true, correct and complete copy to the best of my knowledge and belief.


Name: Michael J Cammerata - CFO

Address: Keytex Energy Solutions - 200 Brush Run Road Greensburg, PA 15601

Contact: 412-999-0493 - mcammerata@keytexenergy.com

keytex energy solutions, LLC (KES)

Profit & Loss

January through December 2022

	Jan - Dec 22
Ordinary Income/Expense	
Income	
Demand Response Fixed Income 2	0.00
Demand Response Fixed Income 1	0.00
Brokerage Fixed Income	0.00
Demand Response Income	0.00
Brokerage Income	80,000.00
Total Income	80,000.00
Gross Profit	80,000.00
Expense	
HR Expense	158.53
Computer Services	1,000.91
Political Contributions	0.00
Energy Scholar Award	184.95
Trade Shows	7.12
Memberships	28.11
Copier and Printer	223.00
Demand Response Expense	12,364.05
Management Expense	17,132.59
Advertising	29.64
Bank Service Charges	16.30
Charitable Contribution	15.85
Cleaning/Janitorial	70.42
Commissions	22,131.79
Computer Consulting Fees	1,043.84
Data Services	262.25
Subscriptions	7.13
Insurance Expense	
Professional Liability	344.64
General Liability Insurance	57.26
Total Insurance Expense	401.90
Interest Expense	3.51
Legal Expenses	25.10
Licenses	152.10
Office Expense	239.62
Office Supplies	33.60
Rent Expense	1,866.01
Repairs and Maintenance	5.94
Security Expense	30.37
Shipping and Postage	14.45
Telephone, Internet, Satellite	546.20
Travel Expense	34.80
Utilities	80.39
Total Expense	58,110.48
Net Ordinary Income	21,889.52
Net Income	21,889.52

The undersigned, as a duly appointed officer of Keytex Energy Solutions, LLC, hereby certifies the forgoing to be a true, correct and complete copy to the best of my knowledge and belief.

Name: Michael J Cammerata - CFO

Address: Keytex Energy Solutions - 200 Brush Run Road Greensburg, PA 15601

Contact: 412-999-0493 - mcammerata@keytexenergy.com

EXHIBIT C-4
Credit Rating

N/A. Applicant and its parent company are “not rated”.

EXHIBIT C-5
Credit Report

As a privately-owned limited liability company, KEYTEX Energy Solutions, LLC was not able to obtain a credit report from the organizations listed in the application instructions.

EXHIBIT C-8

Corporate Structure

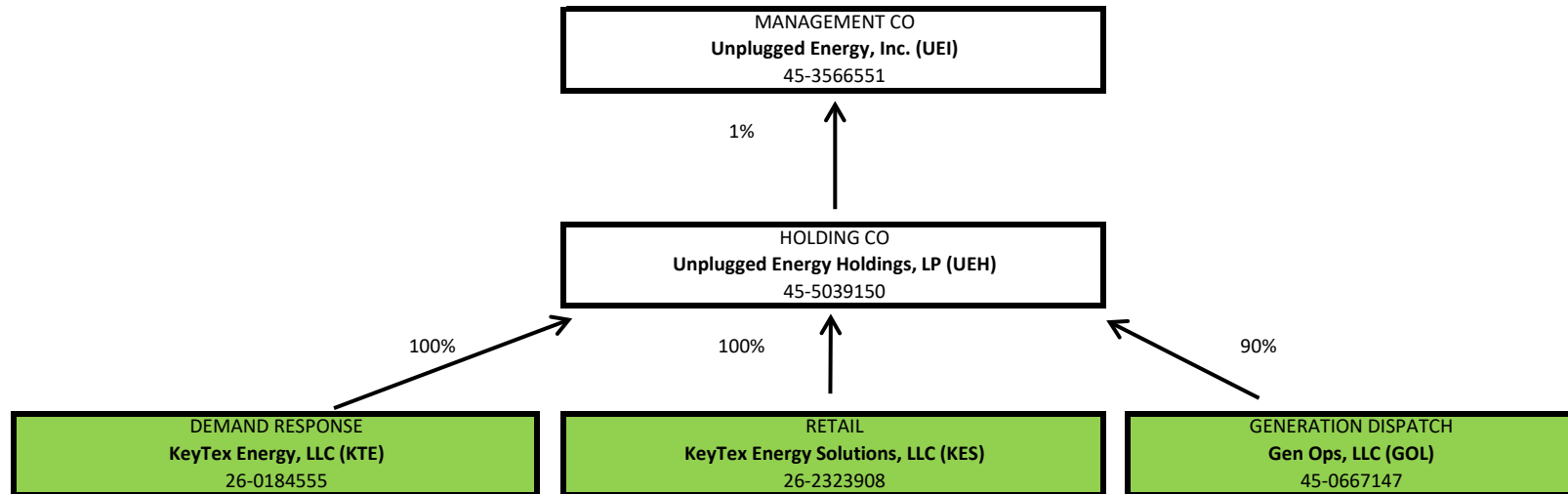


EXHIBIT D-1

Operations

Applicant, a national comprehensive energy management firm, specializes in the complexities of competitive procurement for electricity and gas, demand response, renewable energy, and all energy initiatives. Applicant's comprehensive services are led by a team of energy experts who develop proactive strategic energy solutions that can generate substantial annual financial savings.

EXHIBIT D-2
Operations Expertise and Key Technical Personnel

Gregory T. Cammerata - President

In addition to his experience at KEYTEX, Mr. Cammerata has 31 years of energy experience which includes 14 years as president of KEYTEX Energy, as well as 17 years with Allegheny Energy serving in various engineering and analytical capacities which began in 1991 as a Plant Engineer at a supercritical generation facility. In 1993 he was assigned to the Engineering Studies group where he specialized in the economics of Clean Air Act compliance. In 1999, Mr. Cammerata became a Project Development Engineer with the unregulated side of Allegheny Energy, where he managed all aspects of siting and developing new power generation projects and expansions of existing facilities. He also performed economic evaluations of potential purchases of externally developed generation projects and divestitures of existing assets. In 2002 Mr. Cammerata became a Quantitative Analyst specializing in the area of Load and Generation Modeling as well as wholesale and retail pricing. He developed and modeled hedging strategies for Allegheny's wholesale trading group, developed pricing and load forecasting for structured transactions such as Provider of Last Resort agreements, developed wholesale and retail pricing models, modeled generation unit commitment and hedging strategies for Allegheny's generation fleet and modeled Allegheny's SO₂ and NO_x emission allowance requirements and compliance strategies.

Michael J. Cammerata – Chief Financial Officer

Mr. Cammerata has 23+ years of experience in the energy industry. He joined Strategic Energy in 1997 as administrator of its web based electricity usage monitoring program. He later joined the energy management group in 1998 scheduling the company's initial energy deliveries as PA's electricity market first deregulated. In 2002 he became portfolio manager for the Texas region. As such, he was responsible for all forward hedging of electricity, ancillaries and renewable for SE's largest book. He has experience in scheduling and trading in NEPOOL, New York, PJM, MISO, ERCOT, and CA.

Samuel E. Perry – Sr. Vice President, Gas Operations

Mr. Perry has served as Sr. VP of Natural Gas Operations for the past 10+ years. In this role Mr. Perry has managed KEYTEX Energy's natural gas procurement and consulting for KEYTEX's portfolio of natural gas customers. Prior to his role of KEYTEX, Mr. Perry has 35 years of executive experience in the energy business, with the majority of those years focused in natural gas. With a 28 year career at Equitable Resources, his expertise is extensive: rate making, drilling programs, interstate gas pipelines, gas supply, natural gas trading, FERC regulations, corporate planning, sales and marketing, and acquisitions. Along with various executive sales and management positions, Mr. Perry held the position of Marketing. From 2001 – 2009 he worked at the Hess Corporation as the Regional Sales Manager for the Ohio Valley. In this position, he had P&L responsibilities for the region covering Western Pennsylvania, Ohio, West Virginia, and Kentucky.

Michael A. Dandrea – Sr. Vice President of Sales

Mr. Dandrea has served for 12+ years as the Sr. VP of sales for KEYTEX Energy. In this role, Mr. Dandrea has been involved in all details of the management of the various clients in KEYTEX Energy's portfolio. In addition to his time at KEYTEX Energy, Mr. Dandrea 38 years of Engineering, Sales/Marketing, Global Utility/Industrial Business Development, and Operations Management responsibilities with General Electric's Power System Business in Schenectady, NY. Additionally for 10 years he served in various executive positions with Allegheny Energy (AE) until his retirement in 2005. As VP of Retail Energy Sales, Mr. Dandrea had profit and loss responsibility for AE's Retail Business Unit in the Middle Atlantic deregulated electric energy markets. In this role he led the development of AE's retail energy marketing strategy, costing/pricing methodology, and customer acquisition. As Executive Director of Gas Turbine Operations, Mr. Dandrea was responsible for the operation, management, personnel safety, and availability of AE's gas turbine fleet.

Lennie Davis – Sr. Vice President, Retail Operations

Mr. Davis has served as the Sr. VP of Retail Operations for KEYTX Energy for the past 10+ years. In this role, he has both managed and participated in all aspects of the retail and wholesale pricing and management of KEYTEX Energy clients. Mr. Davis has 23 years of experience with Allegheny Energy prior to joining KEYTEX Energy. Mr. Davis worked in a variety of business areas including customer service, financial analysis, marketing, market research, and load forecasting. His experience in deregulated retail markets began when Pennsylvania opened in 1997. Mr. Davis was part of the management team that created Allegheny Energy's first retail business unit. Over the next fifteen years his work in various Allegheny retail subsidiaries included oversight of customer service operations, call centers, data entry, EDI activities, billing, and collections. During this period Allegheny took significant market share in New Jersey, Ohio, and Pennsylvania. In addition to his energy background Mr. Davis has also managed the customer service organization for a food manufacturer, and provided technical support for a start-up software company.

Anna Fiano – Lead Analyst – Demand Response Manager

Ms. Fiano has 10+ years in the energy industry, all of which have been with KEYTEX Energy. Ms. Fiano has a Bachelor of Science in Mathematics with a minor from St. Vincent College, and an MBA from Robert Morris University. In her role at KEYTEX Energy, Ms. Fiano has worked in a variety of business areas, including customer pricing and contract management, business development, customer business and financial analysis, and customer service. As Demand Response Manager, Ms. Fiano manages all aspects of the Demand Response program for KEYTEX Energy and their portfolio of Demand response clients. She works directly with PJM to register and enroll customers, monitor Demand Response participation and performance, as well as the revenue and financials.

Competitive Retail Electric Service Affidavit

County of Westmoreland :

State of Pennsylvania :

Lennie Davis, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections [4905.10\(A\)](#), [4911.18\(A\)](#), and [4928.06\(F\)](#), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections [4905.10](#), [4911.18](#), and [4928.06\(F\)](#), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to [Title 49](#), Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section [4928.09](#), Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

13. Affiant further sayeth naught.

Lennie Davis

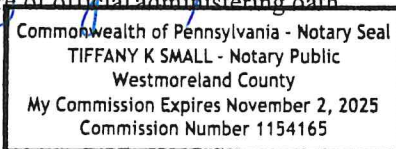
Signature of Affiant & Title

Sworn and subscribed before me this 29th day of October, 2021
Month Year

Tiffany K. Small
Signature of official administering oath

Tiffany K. Small, Office Manager

Print Name and Title



My commission expires on November 2, 2025

**This foregoing document was electronically filed with the Public Utilities
Commission of Ohio Docketing Information System on**

11/1/2021 11:45:43 AM

in

Case No(s). 11-4671-EL-AGG

Summary: In the Matter of the Application of Keytex Energy Solutions LLC