Ohio | Public Utilities Commission

*PUCOUSE O	NLY⊜Version 1:08 &	
Date Received	Renewal Certification	ORIGINAL AGG
	Number	Case Number
		17 - 1733 - GA-AGG

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-15 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

	100	SECTION A - A	PPLICANT INFO	RMATIO	n and S	ERVICES	
A-1		nds to renew its c al Gas Aggregator	ertificate as: (che				
A-2	Applicant info Legal Name Address Telephone No.	Atlas Commodities II	Retail Energy, LLC d/t uite 775, Houston, TX 7	77027	tail Energy	www.atlascommodities.c	· om
	Current PUCO Ce	17	-618G Effe	ctive Dates	exp 9/4/	2021	
A-3	Applicant info	rmation under w	hich applicant wi	ll do busii	ness in Ol	nio:	
	Name Address Web site Address		l Retail Energy, LLC d <i>i</i> uite 775, Houston, TX es.com	77027	etail Energy ne No. 281	-407-2500	
A-4		under which the I Retail Energy, LLC	applicant does bu	siness in I Atlas Reta		nerica:	
A-5	Contact person	ı for regulatory o	r emergency mat	ters:			
	Name Benita Fiel	ds Land		Title	General Co	ounsel	
	Business Address	3900 Essex Lane, S	Suite 775, Houston, TX	77027			
	Telephone No. 28	1-407-2418	Fax No. 281-533-82	46	Email Add	iress retailreg@atlasretail	energy.com
		accurate and	ertify that the complete representation of the complete repres	oduction Replaying	n of a	case fil e fl- Ravisidé/sg 2016)	Page 1 of 8

The Public Utilities Commission of Ohio is an Equal Opportunity Employer and Service Provider

A-6	Contact person for Commission Staff us	on for Commission Staff use in investigating customer complaints:		
	Name Dan Petersen	Title Director		
	Business address 201 Edgewater Drive, Suite 2	80, Wakefield, MA 01880		
	Telephone No. 781-587-3985 Fax No. 2	281-533-8246	Email Address retailreg@atlasretailenergy.com	
A-7	Applicant's address and toll-free number	er for customer serv	ice and complaints	
	Customer service address 3900 Essex Lane, Se	uite 775, Houston, TX 770	027	
	Toll-Free Telephone No. 800-780-8599 Fa	ax No. 281-533-8246	Email Address retailreg@atlasretailenergy.c	
A-8	Provide "Proof of an Ohio Office and E Revised Code, by listing name, Ohio off designated Ohio Employee	- v '	lance with Section 4929.22 of the Ohio ne number, and Web site address of the	
	Name National Registered Agents, Inc.	Title	Registered Agent	
	Business address 4400 Easton Commons Way, S	Suite 125, Columbus, OH	43219	
	Telephone No. 800-862-5438 Fax No.	Ema	il Address jschroeder@nrai.com	
A-9	Applicant's federal employer identificat	tion number 46-54	166777	
A-10	Applicant's form of ownership: (Check	cone)		
	Sole Proprietorship	Partne	rship	
	Limited Liability Partnership (LLP)	✓ Limite	d Liability Company (LLC)	
	Corporation	Other		
A-11	class that the applicant is currently so commercial, and/or large commercial/in. in Section 4929.01(L)(1) of the Ohio Revised Co than 500,000 cubic feet of natural gas per year a residential use, as part of an undertaking having not seem to be a section of the commercial transfer.	to provide service, in terving or intends to adustrial (mercantile) ode, means a customer that a single location within more than three locations	service area in which the applicant is acluding identification of each customer of serve, for example: residential, small customers. (A mercantile customer, as defined at consumes, other than for residential use, more the state or consumes natural gas, other than for within or outside of this state. In accordance with excludes a not-for-profit customer that consumes,	

other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

]		Columbia Gas of Ohio Dominion East Ohio		Residential Residential	Small Comme	rcial Large	Commercial / Industrial Commercial / Industrial
ļ		Duke Energy Ohlo Vectren Energy Delivery	of Ohio	Résidential Residential			Commercial / Industrial Commercial / Industrial
Prog date	pplic gran e(s) t	cant or an affiliate	ـــا d interest area and	previously customer c	 participated ir lass, provide a	any of Ohic	o's Natural Gas Chestart date(s) and/or
البيا		Residential	Beginning	Date of Servic	e	End Date	
		Small Commercial	Beginning	Date of Servic	e 10/1/2017	End Date	10/1/2023
		Large Commercial	Beginning	Date of Servic	e 10/1/2017	End Date	10/1/2023
		Industrial	Beginning	Date of Servic	e 10/1/2017	End Date	10/1/2023
V	Domi	nion East Ohio					
	750	Residential	Beginning	Date of Servic	e.	End Date	
		Small Commercial	Beginning	Date of Servic	e 3/1/2018	End Date	10/1/2023
	V	Large Commercial	Beginning	Date of Servic	e 3/1/2018	End Date	10/1/2023
	~	Industrial	Beginning	Date of Servic	e 3/1/2018	End Date	10/1/2023
V	Duke	Energy Ohio					
	(V=1/- ()	Residential	Beginning	Date of Servic	e	End Date	
		Small Commercial	Beginning	Date of Servic	e 7/1/2019	End Date	10/1/2023
		Large Commercial	Beginning	Date of Servic	e 7/1/2019	End Date	10/1/2023
		Industrial	Beginning	Date of Servic	e 7/1/2019	End Date	10/1/2023
	Vect	ren Energy Delivery o	of Ohio				
	3,773	Residential	Beginning	Date of Servic	•	End Date	
		Small Commercial	Beginning	Date of Servic	e	End Date	
		Large Commercial	Beginning	Date of Servic	e	End Date	
	П	Industrial	Beginning	Date of Service	e	End Date	

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

	Columbia Gas of Ohio	Intended Start Date	
	Dominion East Ohio	Intended Start Date	
- T	Duke Energy Ohio	Intended Start Date	
~	Vectren Energy Delivery of Ohio	Intended Start Date	1/1/2020

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 Exhibit A-14 "Principal Officers, Directors & Partners," provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 Exhibit A-15 "Company History," provide a concise description of the applicant's company history and principal business interests.
- A-16 Exhibit A-16 "Articles of Incorporation and Bylaws," provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, only if the contents of the originally filed documents changed since the initial application.
- A-17 Exhibit A-17 "Secretary of State," provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- **B-2** Exhibit B-2 "Experience & Plans," provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- **B-3** Exhibit B-3 "Summary of Experience," provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

B-5	Exhibit B-5 "Disclosure of Consumer Protection Violations," disclose whether the applicant,
	affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held
	liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for
	certification.

If Yes, provide a separate attachment labeled as <u>Exhibit B-5</u> "<u>Disclosure of Consumer Protection Violations</u>," detailing such violation(s) and providing all relevant documents.

B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☐ No ✓Ye

If Yes, provide a separate attachment, labeled as <u>Exhibit B-6 "Disclosure of Certification Denial</u>, <u>Curtailment</u>, <u>Suspension</u>, or <u>Revocation</u>," detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.

 (This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.,).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A "in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 <u>Exhibit C-5 "Forecasted Financial Statements</u>," provide two years of forecasted income statements for the applicant's **NATURAL GAS related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.

- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

SECTION D - APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 Exhibit D-1 "Operations," provide a current written description of the operational nature of the applicant's business functions.
- D-2 Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel," provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

Sworn and subscribed before me this

Hugust day of

Month

Year 2021

Signature of official administering oath

Abtibos

ANASTASIA GOTLIBOSKI, CORPORATE
Print Name and Title

My commission expires on

02/02/2025



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

In	the Matter of the Application of
Atla	as Commodities II Retail Energy, LLC d/b/a Atlas Retail Energy
for	a Certificate or Renewal Certificate to Provide) Case No. 17 - 1733 -GA-AGG
Co	mpetitive Retail Natural Gas Service in Ohio.
	te of Texas
	Craig Taylor [Affiant], being duly sworn/affirmed, hereby states that:
(1)	The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
(2)	The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
(3)	The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
(4)	Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
(5)	Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
(6)	Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
(7)	Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
(8)	Affiant further sayeth naught.
	Affiant Signature & Title
	Sworn and subscribed before me this 4th day of August Month 2021 Year
	ALTERSORS ANASTASIA GOLLIBOSKI, CORPORATE COMPLIANCE
	Signature of Official Administering Oath Print Name and Title Specialist

ANASTASIA A. GOTLIBOSKI Notary Public, State of Texas Comm. Expires 02-02-2025 Notary ID 126658008

Signature of Official Administering Oath

My commission expires on

Print Name and Title

EXHIBIT A-14 Principal Officers, Directors and Partners

Name	Email	Title	Address
Craig Taylor	ctaylor@iapetusllc.com	CEO	3900 Essex Lane Suite 775 Houston, TX 77027 US
Benita Fields Land	bfland@iapetusllc.com	General Counsel	3900 Essex Lane Suite 775 Houston, TX 77027 US
Stephen Roberson	steve.roberson@atlasretailenergy.com	President	201 Edgewater Drive Suite 280 Wakefield, MA 01880 US
Tejpal Singh	tsingh@iapetuslic.com	coo	3900 Essex Lane Suite 775 Houston, TX 77027 US

EXHIBIT A-15 Company History

Founded in 2014, Atlas Retail Energy creates strategic, customized solutions for commercial, industrial and higher education end-users of electricity and natural gas in deregulated markets across the U.S. We are more than just energy brokers for our clients. What makes us unique is that we are one of the few integrated energy advisory firms in the country with transparency, expertise and insights into wholesale energy markets. With this unparalleled market intelligence and depth of understanding, we help our clients create a long-term energy strategy based off the actual markets affecting the price.

Atlas Retail Energy is a wholly owned subsidiary of lapetus Holdings, a portfolio of privately held energy services businesses and alternative investments founded by CEO Craig Taylor.

EXHIBIT A-16 Articles of Incorporation and Bylaws

See following pages.



CERTIFICATE OF FILING OF

Atlas Commodities II Retail Energy, LLC File Number: 801968373

The undersigned, as Secretary of State of Texas, hereby certifies that a Certificate of Formation for the above named Domestic Limited Liability Company (LLC) has been received in this office and has been found to conform to the applicable provisions of law.

ACCORDINGLY, the undersigned, as Secretary of State, and by virtue of the authority vested in the secretary by law, hereby issues this certificate evidencing filing effective on the date shown below.

The issuance of this certificate does not authorize the use of a name in this state in violation of the rights of another under the federal Trademark Act of 1946, the Texas trademark law, the Assumed Business or Professional Name Act, or the common law.

Dated: 04/09/2014

Effective: 04/09/2014



NANDITA BERRY

Nandita Berry Secretary of State

Secretary of State P.O. Box 13697 Austin, TX 78711-3697 FAX: 512/463-5709

Filing Fee: \$300



Certificate of Formation Limited Liability Company

Filed in the Office of the Secretary of State of Texas Filing #: 801968373 04/09/2014 Document #: 538281740002 Image Generated Electronically for Web Filing

Article 1 - Entity Name and Type

The filing entity being formed is a limited liability company. The name of the entity is:

Atlas Commodities II Retail Energy, LLC

Article 2 - Registered Agent and Registered Office

A. The initial registered agent is an organization (cannot be company named above) by the name of:

OR

IVB. The initial registered agent is an individual resident of the state whose name is set forth below:

Name:

Craig Taylor

C. The business address of the registered agent and the registered office address is:

Street Address:

24 East Greenway Plaza, Suite 445 Houston TX 77046

Consent of Registered Agent

A. A copy of the consent of registered agent is attached.

IVB. The consent of the registered agent is maintained by the entity.

Article 3 - Governing Authority

IVIA. The limited liability company is to be managed by managers.

IT.B. The limited liability company will not have managers. Management of the company is reserved to the members.

The names and addresses of the governing persons are set forth below:

Menager 1: Stephen J Marshall

Title: Manager

Address: 906 Ruthven Street Houston TX, USA 77019

Manager 2: Craig Taylor Title: Manager

Address: 24 East Greenway Plaza, Suite 445 Houston TX, USA 77046

Article 4 - Purpose

The purpose for which the company is organized is for the transaction of any and all lawful business for which limited liability companies may be organized under the Texas Business Organizations Code.

Supplemental Provisions / Information

The attached addendum, if any, is incorporated herein by reference.] Executed - TX SOS Name Consent.pdf
Organizer
The name and address of the organizer are set forth below.
Mark J. Pietrantone <u>Selman, Munson & Lerner, 1900 West Loop South, Ste. 850,</u>
Houston, Texas 77027
Effectiveness of Filing
A. This document becomes effective when the document is filed by the secretary of state.
OR
I B. This document becomes effective at a later date, which is not more than ninety (90) days from the date of its signing. The delayed effective date is:
Execution
The undersigned affirms that the person designated as registered agent has consented to the appointment. The undersigned signs this document subject to the penalties imposed by law for the submission of a materially false or fraudulent instrument and certifies under penalty of perjury that the undersigned is authorized under the provisions law governing the entity to execute the filing instrument.
Mark J. Pietrantone
Signature of Organizer

FILING OFFICE COPY

ATLAS COMMODITIES, LLC 24 E. Greenway plaza, suite 445 houston, texas 77046

April 9, 2014

Texas Secretary of State 1019 Brazos Austin, Texas 78701

Re: Consent to Use of Name

Ladies and Gentlemen:

Please accept this letter as Atlas Commodities, LLC's consent to the use of the name "Atlas Commodities II Retail Energy, LLC" by a newly-formed entity.

Craig Taylor President

Dial: 7-1-1 for Relay Services

Document: 538281740002

Corporations Section P.O.Box 13697 Austin, Texas 78711-3697



Office of the Secretary of State

April 10, 2014

Attn: Selman Munson & Lerner, P.C. Selman Munson & Lerner, P.C. Barton Oaks Plaza Four, Suite 200, 901 South Mopac Expressway Austin, TX 78746 USA

RE: Atlas Commodities II Retail Energy, LLC

File Number: 801968373

It has been our pleasure to file the certificate of formation and issue the enclosed certificate of filing evidencing the existence of the newly created domestic limited liability company (IIc).

Unless exempted, the entity formed is subject to state tax laws, including franchise tax laws. Shortly, the Comptroller of Public Accounts will be contacting the entity at its registered office for information that will assist the Comptroller in setting up the franchise tax account for the entity. Information about franchise tax, and contact information for the Comptroller's office, is available on their web site at http://window.state.tx.us/taxinfo/franchise/index.html.

The entity formed does not file annual reports with the Secretary of State. Documents will be filed with the Secretary of State if the entity needs to amend one of the provisions in its certificate of formation. It is important for the entity to continuously maintain a registered agent and office in Texas. Failure to maintain an agent or office or file a change to the information in Texas may result in the involuntary termination of the entity.

If we can be of further service at any time, please let us know.

Sincerely,

Corporations Section Business & Public Filings Division (512) 463-5555

Enclosure

EXHIBIT A-17 Secretary of State Evidence

See following pages.

Atlas Retail Energy 17

201625203242

DATE: 09/09/2016 DOCUMENT ID 201625203242

DESCRIPTION REG. OF FOR, PROFIT LIM, LIAB, CO. (LFP) FILING 99.00 EXPED .00 PENALTY

CERT

COPY

Receipt

This is not a bill. Please do not remit payment.

CT CORPORATION SYSTEM KAITY TOON 4400 EASTON COMMONS WAY, STE 125 COLUMBUS, OH 43219

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted 3938241

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

ATLAS COMMODITIES II RETAIL ENERGY, LLC

and, that said business records show the filing and recording of:

Document(s)

Document No(s):

REG. OF FOR. PROFIT LIM. LIAB. CO.

201625203242

Effective Date: 09/02/2016



United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 9th day of September, A.D. 2016.

Ohio Secretary of State

EXHIBIT B-1 Jurisdictions of Operation

Jurisdiction of Operation: Atlas Retail Energy is licensed or otherwise authorized to provide natural gas or retail electric brokerage/aggregator services in OH, MA, NH, MD, PA, IL, District of Columbia, NJ, DE, ME, and TX.

EXHIBIT B-2 Experience and Plans

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

Application Experience and Plan Description: Atlas Retail Energy has been in business since 2014 providing its commercial/industrial/government clientele with energy consulting and brokering services. Our primary goal is to manage and reduce our clients energy budgets through strategic energy management strategies.

- To contract customers, Atlas conducts a transparent and competitive Request for Pricing on behalf of our clients. This process allows us to evaluate a variety of products and suppliers for our client to contract with.
- Our contracted services include: market based procurement, renewable consulting, customized reporting, wholesale market intelligence, strategic future planning, demand side service consulting.
- All of our clients are assigned a company representative to be their single point of contact, a company phone number, and email address to ensure the client is able to contact us with any inquiry, or complaint. Atlas does our best to respond to every customer question immediately, but will always return correspondence with the customer inside of 24 hrs.
- Atlas services approximately 267 customers within the state of Ohio. Atlas' service area is nationwide, with 1 billion kwh managed annually.
- Atlas does not provide billing services to its clients because the clients electricity and natural gas bills are sent by their local utility company and or their third party electric or natural gas supplier.

EXHIBIT B-3 Summary of Experience

Not applicable

EXHIBIT B-4 Disclosure of Liabilities and Investigations

Not applicable

EXHIBIT B-5 Disclosure of Consumer Protection Violations

Not applicable

EXHIBIT B-6

Disclosure of Certification Denial, Curtailment, Suspension, or Revocation

Description: On April 3, 2017, the Commonwealth of Pennsylvania's Public Utility Commission canceled Atlas Commodities, LLC's (Atlas) Electric Generation Supplier License as a broker/marketer due to missing proof of financial security. Although Atlas had timely obtained a continuation certificate of the required bond, the certificate itself was never received by the Commission. Atlas' bonding company sent the certificate to the Commission directly by firstclass mail, and Atlas believes the certificate was lost in the mail. Atlas was already in the process of shifting its retail energy operations to a new affiliate, Atlas Commodities II Retail Energy, LLC d/b/a Atlas Retail Energy at that time. Atlas, in consultation with the Commission, decided to submit a new license application under the affiliate's name. Atlas Commodities II Retail Energy, LLC's license application was approved by the PA PUC on January 18, 2018 and remains active as of the date of this filing.





One Newark Center Newark, New Jersey 07102 (973) 624-7200

CONTINUATION CERTIFICATE

Bond No: BUFSU0631326 Bond Amount: \$10,000,00

Term: 01/22/2017-01/22/2018

Insured: Atlas Commodities, LLC

Obligee: State of Pennsylvania Public Utility Commission

Agent: Bonding Solutions LLC

It is hereby agreed that the captioned numbered Bond continued in force in the above amount for the period of the continued term stated above.

This continuation shall be deemed a part of the original bond and not a new obligation and is subject to all the covenants and conditions of said bond.

SEAL TO SEAL T

TERNATIO AL FIDELLI Y INSURA CE COMPANY

Leland Pfingstag / Attorfley-ily/fact

EXHIBIT C-1 Annual Reports

Not applicable as this company is not publicly traded.

EXHIBIT C-2 SEC Filings

Not applicable as this company is not publicly traded.

EXHIBIT C-3 Financial Statements

See following pages.

EXHIBIT C-8 Bankruptcy Information

Not applicable.

EXHIBIT C-6 Credit Rating

Not applicable.

EXHIBIT C-9 Merger Information

Not applicable.

EXHIBIT C-10 Corporate Structure

Applicant is a stand-alone entity with no affiliate or subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America.

EXHIBIT D-1 Operations

Operations Description: Atlas Retail Energy follows a transparent RFP process for its clients. Atlas collects the historical electricity usage and account information to run analytics for the customer. We then send out a Request for Pricing (RFP) to suppliers. The RFP includes all relevant information that allows suppliers to accurately price. Once the suppliers provide pricing proposals, Atlas vets the pricing for accuracy and reviews the different product, term, and supplier options with the client. After all parties are in agreement on the product, price, term and supplier, a contract is provided by the supplier. Atlas again reviews it with the client to ensure it meets the needs of their business. If so, the customer executes the supplier contract.

EXHIBIT D-2 Operations Expertise

Operations Expertise & Personnel Description:

Stephen J. Roberson, President Atlas Retail Energy; steve.roberson@atlasretailenergy.com; 603-583-4512. Experienced energy professional specializing in advising large commercial and industrial (C&I) energy consumers. Critically focused on risk management and developing hedging strategies for both electricity and natural gas. Extensive dealings with Clients across all major industries including data centers, food processing, plastics, general manufacturing, commercial real estate, hospitality and municipal/government accounts.

Dan Peterson, Director of Operations Atlas Retail Energy; dan.petersen@atlasretailenergy.com; 781-587-3985. Experienced in delivering streamlined processes and new products to the retail energy industry; managing clientele pricing proposals processes; and responsible for the curation of market intelligence and customer reporting for Atlas. This includes internal proprietary retail power and natural gas forward curves, client specific peak load management, and budget sensitivity analysis.

Address for both: 201 Edgewater Drive; Suite 280, Wakefield, MA 01880

EXHIBIT D-3 Key Technical Personnel

Craig Taylor, CEO
<u>Craig.Taylor@AtlasCommodities.com</u>
281-407-2500

Craig Taylor is the founder and manager of a multifaceted energy services and real-estate portfolio company. He has led 30+ employees across four offices throughout the U.S. Craig has extensive cross-functional experience in start-ups, development and turnaround management. He has built a multimillion U.S. dollar company organically. Craig is a former bank finance and M&A attorney.

Stephen Roberson, Managing Director Stephen.Roberson@AtlasRetailEnergy.com 603-583-4512

Stephen Roberson is an experienced energy professional specializing in advising large commercial and industrial (C&I) energy consumers. Stephen is critically focused on risk management and developing hedging strategies for both electricity and natural gas. He has extensive dealings with clients across all major industries including data centers, food processing, plastics, general manufacturing, commercial real estate, hospitality and municipal/government accounts.

Dan Petersen, Director Retail Energy Dan.Petersen@atlasretailenergy.com 603-583-4498

Dan Petersen's primary responsibilities include new product development of Atlas Retail services, overseeing Atlas' pricing team, regulatory activity, the curation of market intelligence, and customer reporting. This includes internal proprietary retail power and natural gas forward curves, client specific peak load management, sustainability initiatives and budget sensitivity analysis. Prior to joining Atlas, Dan spent six years with EnerNOC Inc. where he held various positions, from Senior Wholesale Analyst to Wholesale Energy Procurement Manager I and II. Dan also holds a CEP (Certified Energy Procurement Professional) from the Association of Energy Engineers.