

**BEFORE
THE PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Application of Energy)
Harbor LLC to Become a Certified Retail) Case No. 20-0550-GA-CRS
Natural Gas Supplier in the State of Ohio.)

NOTICE OF MATERIAL CHANGE

Pursuant to Ohio Adm. Code 4901:1-27-11(B), Energy Harbor LLC (“Energy Harbor”), a certified retail natural gas service (“CRNGS”) provider in the state of Ohio, hereby gives notice to the Commission of a material change to the information supplied in its Application for Certification as a Competitive Retail Natural Gas Supply filed on or around March 5, 2020, in the above-captioned docket (“Application”). Effective immediately, the following updated information shall replace the information previously supplied by Energy Harbor in its Application (except as otherwise explicitly noted below):

Exhibit A-5 Contact persons for regulatory or emergency matters:

Contact for emergency (technical) matters:¹

Name: Jeffrey P. Porter
Title: Manager, Retail Gas Portfolio
Business Address: Energy Harbor LLC
 5847 San Felipe St. #1560, Houston, TX 77057
Telephone: (713) 870-7271
Email: jporter@energyharbor.com

and/or

¹ The designated regulatory contact in Exhibit A-5 (i.e., Ms. Lynne Thomas) remains the same. See Notice of Material Change filed on or around June 16, 2021, in the above-captioned docket (notifying of regulatory contact change from Kim Pelc to Lynne Thomas).

Name: William C. Glass
Title: Vice President & Principal, Risk Management
Business Address: Enhanced Energy Services of America, LLC
1650 Highway 6 South, Suite 120, Sugar Land, Texas 77478
Telephone: (281) 302-5470
Email: bglass@enhancedenergyservices.com

Exhibit D-1 “Operations”/ Exhibit D-2 “Operations Expertise”

As initially explained in Exhibit D-1 of the Application, Energy Harbor previously contracted with a third party, Mobius Risk Group, LLC (“Mobius”), to perform certain technical functions applicable to CRNGS providers. Effective immediately, Energy Harbor is no longer relying on or contracting with Mobius for the technical services more fully set forth in the Application.² Instead, Energy Harbor entered into a Natural Gas Operational Services Agreement (“Agreement”) with a different company – i.e., Enhanced Energy Services of America, LLC (“Enhanced”) – to perform certain technical and operational functions on behalf of Energy Harbor.

Enhanced is an independent scheduling and risk management services firm that provides timely, accurate, strategic analysis to retail gas and electric suppliers. Currently, Enhanced provides scheduling services for over thirty (30) retail electric and gas providers. Moreover, for over fifteen (15) years, Enhanced has offered physical market intelligence, receipt point price comparison and optimization, nominating/scheduling/balancing (as the agent of retail suppliers), transportation pipeline analysis, invoice review and accounting for gas purchases (as well as pipelines), and many other technical or operational services applicable to the natural gas industry.

Enhanced retains highly qualified personnel with decades of experience in energy risk management, regulatory compliance, scheduling, physical operations, and retail energy experience. The average employee industry experience is seven (7) years. Enhanced’s leadership team also possesses a wealth of knowledge and experience in the natural gas industry. For instance, William (Bill) C. Glass, the Chief Risk Officer of Enhanced, who is responsible for managing risk, hedging for electric and gas operations, and scheduling, has served various retail energy marketers serving load in numerous regional transmission organizations (RTOs) or independent system operators (ISOs), including MISO, PJM, NYISO, and NEPOOL. A copy of Mr. Glass’ resume is attached hereto.

In addition to Bill Glass, Kristopher Kehlenbach, Operations Manager at Enhanced, possesses nearly a decade’s worth of experience and expertise in the natural gas industry. In his current position, Mr. Kehlenbach maintains and builds wholesale pricing reports for over twenty-five (25) LDUs in three different ISOs, compiles reports for regulatory agencies such as FERC, implements hedging positions, maintains accurate profit and loss documentation on hedges, and

² See Application, Exhibits D-1 through D-3.

oversees daily/monthly gas operations of capacity release, scheduling nominations, billing, storage maintenance, imbalance trading, and maintaining gas prices. A copy of Mr. Kehlenbach's resume is attached hereto.

For more information about Enhanced, please see the attached documentation. Additional information about Enhanced, including its leadership team, can be accessed at www.enhancedenergyservices.com.

Not only has Energy Harbor bolstered its technical and operational experience and expertise by contracting with Enhanced, but Energy Harbor also benefits from its own employees' substantive technical and managerial experience in natural gas related operations. Specifically, Jeffrey Porter, Retail Gas Portfolio Manager at Energy Harbor, has decades of experience in gas supply trading, retail market analysis, storage optimization, acquisition integration, pipeline and LDU scheduling, retail portfolio management, retail pricing, and capacity procurement. As the Retail Gas Portfolio Manager, Mr. Porter is responsible for leading gas supply interactions for Energy Harbor's retail programs, developing pricing models for various retail markets, trading and hedging gas, and supervising gas scheduling activities and invoice payment. A copy of Mr. Porter's resume is attached hereto.

In sum, with the changes described above, Energy Harbor has significantly improved and expanded its technical expertise, knowledge, and experience. In combination with its longstanding relationships with experts in the Ohio retail gas market, Energy Harbor intends to continue leveraging this managerial, technical, and operational expertise to successfully develop and implement the infrastructure, systems, and processes to reliably supply CRNGS to retail customers in Ohio consistent with all applicable regulatory and legal requirements.

Exhibit D-3 "Key Technical Personnel"

Name: William C. Glass
Title: Vice President & Principal, Risk Management
Business Address: Enhanced Energy Services of America, LLC
1650 Highway 6 South, Suite 120, Sugar Land, Texas 77478
Telephone: (281) 302-5470
Email: bglass@enhancedenergyservices.com
Background: Please see attached resume.

Name: Jeffrey P. Porter
Title: Manager, Retail Gas Portfolio
Business Address: Energy Harbor LLC
5847 San Felipe St. #1560, Houston, TX 77057
Telephone: (713) 870-7271
Email: jporter@energyharbor.com
Background: Please see attached resume.

Name: Kristopher Kehlenbach
Title: Operations Manager
Business Address: Enhanced Energy Services of America, LLC
1650 Highway 6 South, Suite 120, Sugar Land, Texas 77478
Telephone: (713) 828-7098
Email: kkehlenbach@enhancedenergyservices.com
Background: Please see attached resume.

Name: David M. Leone
Title: Senior Vice President, Retail Sales
Business Address: Energy Harbor LLC
5847 San Felipe St. #1560, Houston, TX 77057
Telephone: (281) 415-5857
Email: dmleone@energyharbor.com
Background: Resume provided in the Application (see Exhibit D-3).

Respectfully submitted,

/s/ Mark T. Keaney
N. Trevor Alexander (0080713)
Mark T. Keaney (0095318)
Benesch Friedlander Coplan and Aronoff
41 South High Street, Suite 2600
Columbus, OH 43215
Tel: (614) 223-9363
Fax: (614) 223-9330
talexander@beneschlaw.com
mkeaney@beneschlaw.com

Attorneys for Energy Harbor LLC

William (Bill) Glass

Principal, Chief Risk Officer

Enhanced Energy Services: 2009 – Present

Sugar Land, Texas

Responsible for managing risk, hedging for electricity and gas operations, and scheduling for retail energy marketers serving load in PJM, NYISO, NEPOOL, and MISO, as well as retail gas markets from Illinois to Florida.

Responsible for overseeing and implementing risk policies and hedging/pricing strategies for over forty (40+) energy service companies (gas and electric) throughout the United States ranging from 50 RCE's to 1,000,000 RCE's.

I have nearly two decades worth of natural gas and electric sales experience and more than a decade worth of experience working with rules and practices established by the North American Energy Standards Board.

President

Platinum Energy Resources: 2003 – 2012

Houston, Texas

I was a founding member, as well as the president, serving in an advisory position on the board. I also operated as the risk manager for the company's hedges (gas and electric).

Vice President Natural Gas Trading: Jul 2000 – Dec 2003

MIECO

Houston, Texas

Vice President of Natural gas trading and operations for the United States. Responsible for trading strategies and allocation of capital to maximize profitable natural gas trades.

Senior Trader

Southern Company Energy/Mirant: Jan 1998 – Jul 2000

Atlanta, Georgia

As a senior trader, I was responsible for managing all risk for physical traders in the eastern portion of the United States, as well as assessing trading opportunities for speculation to achieve profitability.

Risk Manager

Southern Company Energy Marketing: Feb 1997 – Jan 1998

Atlanta, Georgia

As the risk manager for all natural gas operations for the company, I was the first risk employee to start at SCEM and managed all the daily profit and loss reports and positions on a daily basis.

Texas A&M University

BBA: Accounting and Finance 1993

College Station, Texas

KRISTOPHER KEHLENBACH

2440 North Boulevard #2308
Houston, TX 77098

Cell (713) 828-7098
KrisKehlenbach@gmail.com

EDUCATION

University of Houston

Masters of Business Administration (MBA) Energy Finance/Management Focus

- GPA. 3.86 Deans Honor List

Bachelors of Business Administration (BBA) Management Major/Marketing Minor

- GPA. 3.90 Summa Cum Laude

Houston, TX

May 2012

May 2010

Utah College of Massage Therapy (UCMT)

Professional/Spa Track Program

- 4.0 GPA with 1200 hours of massage therapy training

Salt Lake City, UT

October 2001

EXPERIENCE

Enhanced Energy Services of America, LLC (2012-Current)

Houston, TX

Operations Manager

- Oversight of a team of employees responsible for electricity forecasting
- Maintaining and building wholesale pricing reports for 25+ utilities in 3 ISO's
- Participate in monthly capacity auction on behalf of clients
- Compiling reports for clients submission to regulatory bodies(FERC)
- Build and maintain calculations for the required REC's in 6 states while actively purchasing and assisting in the acquisition of REC's for clients
- Implementing hedging positions and keeping P&L documentation on hedges
- Compiling and approving weekly and monthly billing for electric department
- Overseeing Client's gas operations in the Florida market(4 utilities)
- Handling daily/monthly gas operations of: capacity release, scheduling noms, billing, storage maintenance, imbalance trading and maintain gas pricing consistent with rules and practices of NAESB
- Reconciliation of billing from pipelines and utilities
- Assisting in hiring processes and employee management
- Team Management
- Possess nearly a decade worth of experience with (i) natural gas and electric sales, and (ii) rules and practices established by NAESB

Self Employment (2007-2015)

Houston, TX

Small Business Owner/Massage Therapist

- Servicing an independent clientele base of 10-15 individuals
- Responsible for marketing and promotions of self and business
- Maintaining service records and income for quarterly reports
- Handling budgets, finances and supplies/inventory maintenance
- Scheduling of services

Bodyworks & Fitness (2005-2010), Persona Day Spa (2001-2005)

Houston, TX

Massage Therapist/Department Head

- Provided massage therapy and body treatments in fast paced environment
- Designed and implemented massage and body treatment protocols for entire staff
- Trained new hires and managed 4-5 massage therapist team
- Maintained stock and reordered products/supplies while sustained expense control
- Developed and launched seasonal promotions for massage department

ACHIEVEMENTS, CERTIFICATIONS AND INTERESTS

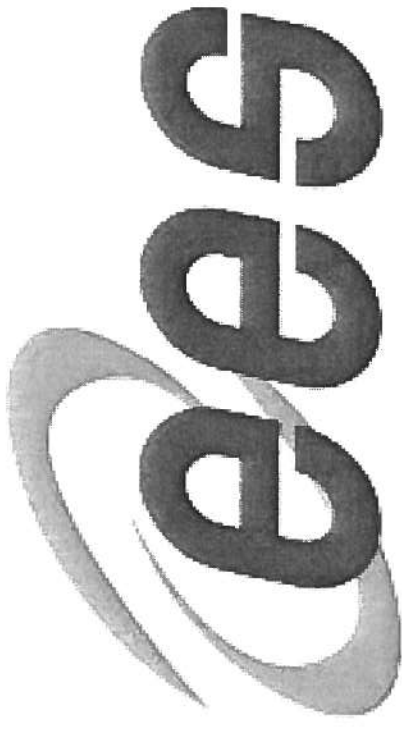
Bauer MBA Society Member, BMBAS Healthcare and Biotech club member

6 Deans List Awards, Entrepreneurship Certification, Phi Kappa Phi Member

Texas Licensed Massage Therapist (LMT) 2002-Present, Nationally Certified Therapist 2002-2006, First Aid/CPR Certified,

Personal Automotive Repair (Maintenance and Modification), Travel, Team Recreational Sports, Fitness, and Outdoor

ActivitiesPADI Open Water Certified Scuba Diver



Enhanced Energy Services

Scheduling and Risk Management

Overview

Quick Facts

- **Enhanced Energy Services** is an independent scheduling and risk management services firm providing timely, accurate, strategic analysis to retail energy providers in Natural gas and Electricity.

- Founded 2005
- Ownership : Privately Held
- Headquarters : Houston , Texas
- Providing Scheduling Services for over 30 retail providers in gas and electric
 - > than 35 gas utilities scheduled daily
 - > than 40 BCF scheduled annually
 - > than 15 pipelines scheduled daily
 - 3 major iso's and > than 30 electric utilities scheduled daily
- Average employee Industry Experience : 7 years
- 100% fee based retainer

Physical Delivery & Retail Supplier Solutions

- Solutions
 - Physical market Intelligence
 - Receipt point price comparison and optimization
 - Nominating, Scheduling and daily Balancing (as Agent)
 - Transportation Pipeline Analysis
 - Basis Hedge Strategy Development based on Utility released capacity
 - Invoice review and Accounting for gas purchases as well as pipelines
 - FOM cost analysis as well as daily price adjustments provided for current cost
 - Credit Execution for pipelines as well ISO as required
 - Fee based solutions based on customers size and needs
 - GTOP and ISO review of changes as applicable to customers business interests

Leadership Team

- Chris Prejean - President
- Bill Glass - Vice President/CRO
- Kris Kehlenbach - Manager Electric Operation/Florida Gas Operations
- Nick Andrade - Manager North East Gas Operations
- Tyler Bold - Manager Midwest Gas Operations

JEFFREY P. PORTER
Kingwood, TX 77345 - 713/870-7271

SUMMARY

Energy management professional with decades of experience in retail and wholesale gas sales, trading (including approximately 20 years' worth of experience working with rules and practices established by NAESB), pricing, and transport.

Experienced in:

- Gas supply trading
- Retail market analysis (including P&L)
- Storage optimization
- Acquisition integration
- Pipeline and LDC scheduling
- Retail Portfolio Management
- Retail pricing
- Capacity procurement
- OpenLink Endur gMotion
- Technical sales

WORK EXPERIENCE

Energy Harbor, Houston, TX **2021-Present**

Retail Gas Portfolio Manager

Lead gas supply interactions for retail programs.

- Develop pricing models for various retail markets.
- Trade and hedge gas supervise gas scheduling activities and invoice payment, including profit and loss responsibilities.

ENGIE Resources, Houston, TX **2016-2021**

Senior Advisor Retail Gas Optimization

Manage all risk and portfolio management activities related to retail gas programs, including profit and loss responsibilities.

- Produced market analysis and pricing models for various retail markets in IL, OH, & PA.
- Hedged, procured and supervised gas scheduling activities within risk guidelines.

Entrust Energy, Houston, TX **2014-2016**

Retail Gas Consultant

Trade, price and schedule gas for retail programs.

- Procured and delivered gas for various retail markets insuring targeted P&L.
- Produced market analysis and pricing models for New Market Entry.

Direct Energy, LP, Houston, TX **2003-2013**

Subject Matter Expert-STAR Integration Team

(2013-2013)

Integrated Business Units' Gas Transportation Agreements and Trained Scheduling Personnel.

- Produced positive tests for the Trading, Transportation and Reporting Functions for integration of OpenLink Endur Risk Management System.
- Supervised import of pipeline rates, points and over 300 transportation agreements on 30 pipelines.

Cash Month Manager-Retail Portfolio Management (2008-2012)

Managed hedging, asset optimization and scheduling for over 600,000 retail customers

- Traded cash month gas, hedged storage assets and produced monthly P&L reports.
- Hired and supervised 6-person gas scheduling team.
- Integrated three major acquisitions in eighteen-month period.
- Produced market analysis and pricing models for New York New Market Entry.

Manager-Gas Operations and Pipeline Capacity (2005-2008)

Procured storage & transport origination opportunities for retail business

- Secured least-cost interstate capacity for national retail markets which lowered supply costs.
- Created over \$5MM origination plus periods of cash month trading.

Senior Coordinator-Gas Logistics (2003-2005)

Managed, nominated and scheduled gas for retail programs.

- Delivered gas for various Midwest retail markets insuring penalty free deliverability.
- Secured least-cost interstate capacity for national retail markets which lowered supply costs.

Southern Company Gas, Houston, TX 2002-2003

Manager - Pricing and Structuring

Priced and structured residential and commercial deals for Atlanta retail program.

- Applied hedging and storage strategy to lower supply costs.

New Power Company, Houston, TX 2000-2002

Manager-Gas Trading/Logistics

Manage, trade and schedule gas for 6 retail programs

- Procured and delivered gas for various Midwest retail markets insuring penalty free deliverability.
- Integrated four retail acquisitions in nine-month period.

Columbia Energy Services Corp., Columbia, MD 1996-2000

Manager-Tariff Analysis

Managed retail pricing analysis team and retail market entry applications.

- Hired and managed a 3-person Tariff Analyst team which doubled the national marketing effort.
- Analyzed, built and maintained 60 LDC retail pricing models.

ENRON Capital & Trade Resources, Houston, TX 1987-1996

Management, Sales, Transportation & Market Entry Positions

EDUCATION

B.A. in Geology, Miami University, Oxford, OH

CERTIFICATE OF SERVICE

I certify that this Notice of Material Change was filed electronically through the Docketing Information System of the Public Utilities Commission of Ohio on this 30th day of July, 2021. The PUCO's e-filing system will electronically serve notice of the filing of this document on counsel for all parties.

/s/ Mark T. Keaney
One of the Attorneys for Energy Harbor LLC

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

7/30/2021 1:34:00 PM

in

Case No(s). 20-0550-GA-CRS

Summary: Notice Notice of Material Change electronically filed by Mark T Keaney on behalf of Energy Harbor LLC