BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In The Matter Of The Determination Of The Existence Of Significantly Excessive Earnings For 2017 Under The Electric Security Plans Of Ohio Edison Company, The Cleveland Electric Illuminating Company, And The Toledo Edison Company.)))))	Case No. 18-857-EL-UNC
In The Matter Of The Determination Of The Existence Of Significantly Excessive Earnings For 2018 Under The Electric Security Plans Of Ohio Edison Company, The Cleveland Electric Illuminating Company, And The Toledo Edison Company.)))))))))))))))))))))))))))))))))))))))	Case No. 19-1338-EL-UNC
In The Matter Of The Determination Of The Existence Of Significantly Excessive Earnings For 2019 Under The Electric Security Plans Of Ohio Edison Company, The Cleveland Electric Illuminating Company, And The Toledo Edison Company.)))))))))))))))))))))))))))))))))))))))	Case No. 20-1034-EL-UNC
In the Matter of the Quadrennial Review Required By R.C. 4928.143(E) For The Electric Security Plans Of Ohio Edison Company, The Cleveland Electric Illuminating Company, And The Toledo Edison Company.)))))	Case no. 20-1476-EL-UNC

SUPPLEMENTAL DIRECT TESTIMONY OF MATTHEW I. KAHAL

ON BEHALF OF

OFFICE OF THE OHIO CONSUMERS' COUNSEL

65 East State Street, 7th floor Columbus, Ohio 43215

July 23, 2021

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1 I. **INTRODUCTION** 3 *Q1*. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS. *A1*. My name is Matthew I. Kahal. I am employed as an independent consultant retained by 4 the Office of the Ohio Consumers' Counsel ("OCC") to address certain issues in this 5 6 case. My business address is 1108 Pheasant Crossing, Charlottesville, VA 22901. 7 *Q2*. HAVE YOU PREVIOUSLY SUBMITTED TESTIMONY IN THIS PROCEEDING? 8 9 *A2*. Yes. On April 5, 2021, I submitted Direct Testimony on behalf of OCC presenting a 10 recommendation for the return on equity ("ROE") threshold to be employed in the Significantly Excessive Earnings Test ("SEET") to be applied to The Toledo Edison 11 Company ("TE"), The Cleveland Electric Illumination Company ("CEI") and Ohio 12 Edison Company ("OEC") for the years 2017, 2018 and 2019. These three utilities are all 13 wholly-owned subsidiaries of FirstEnergy Corporation and are collectively referred to as 14 the "FE Ohio Utilities." 15 16 WHAT IS THE PURPOSE OF YOUR SUPPLEMENTAL DIRECT TESTIMONY? 17 *Q3*. *A3*. I am commenting on certain issues raised in the Direct Testimony of Mr. Lane Kollen, 18 submitted on April 5, 2021 on behalf of the Ohio Energy Group. The main purpose of 19 20 Mr. Kollen's testimony is to present his analysis of the earned ROEs for each of the FE

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Ohio Utilities for 2017, 2018 and 2019 after removing certain costs deemed to be non-

utility, *i.e.*, legacy nuclear investment costs. He also presents his calculations of refund

amounts due to consumers pertaining to FirstEnergy Ohio Utilities' excessive earnings.

1		In my supplemental testimony, I am addressing his recommendation that a proper SEET
2		ROE calculation for the FE Ohio Utilities should remove the legacy nuclear financing
3		costs that are on the books of those companies during 2017, 2018 and 2019.
4		
5		My assessment is that in theory, it would be appropriate to remove the capitalization
6		associated with the legacy nuclear costs in calculating the utility ROEs for SEET refund
7		purposes. Those capitalization amounts are unrelated to the provision of utility
8		distribution service. By including those legacy nuclear costs, the FE Ohio Utilities'
9		calculated ROEs in those three years is artificially deflated. While I agree with Mr.
10		Kollen's recommendation, I have not attempted to verify the accuracy of the data
11		presented in his testimony or his ROE (or refund) calculations.
12		
13	<i>Q4</i> .	ARE YOU MAKING A REFUND RECOMMENDATION ON BEHALF OF THE
14		OCC IN YOUR SUPPLEMENTAL DIRECT TESTIMONY?
15	<i>A4</i> .	No, I am not. The OCC's utility earned ROE findings and recommended refunds for
16		2017, 2018 and 2019 in these dockets are sponsored by Dr. Daniel Duann in his April 5,
17		2021 Direct Testimony. I am only addressing Mr. Kollen's argument that it is appropriate
18		to remove legacy nuclear costs on a theoretical level, and I make no numerical
19		recommendation regarding either the earned utility ROEs or the refund amounts.

1	II.	MR. KOLLEN'S EARNINGS AND ROE ANALYSIS
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3	Q5.	HOW DID THE FE OHIO UTILITIES PERFORM THE SEET SECOND STEP OF
4		IDENTIFYING UTILITY EARNED ROES FOR 2017, 2018 AND 2019?
5	A5.	It is first necessary to consider the FE Ohio Utilities' analysis since that analysis is in a
6		sense a starting point for Mr. Kollen. As described on page 17 of Mr. Kollen's testimony,
7		the FE Ohio Utilities earnings and ROEs (for each utility) is set forth in the testimony of
8		Utilities' Witness Tracy Ashton.
9		
10		According to Mr. Kollen, she begins with each utility's per books financial statements for
11		each of the three SEET years and makes two types of adjustments: (a) removal of
12		earnings associated with affiliate company earnings, and (b) the reversal of extraordinary
13		items. These adjustments are made to both the per books annual earnings and the
14		common equity balances in calculating the ROEs. After making these adjustments, she
15		obtains ROEs of 10.7 to 12.3 percent for TE, 7.3 to 8.7 percent for CEI and 16.5 to 18.2
16		percent for OEC. ¹
17		
18		Mr. Kollen's ROE calculations are shown for each utility and year on his Exhibit(LK-
19		2). He adjusts the results of Ms. Ashton's analysis for his proposed modification – the
20		removal of the "legacy" nuclear financing costs that during 2017 – 2019 remained on the

¹ Kollen, Direct Testimony at 17.

1		books of TE and CEI. Please note that such costs are not present for OEC, and therefore
2		he makes no changes to the ROEs calculated by Ms. Ashton for OEC.
3		
4	Q6.	WHAT IS THE RATIONALE USED BY MR. KOLLEN FOR THE REMOVAL OF
5		THE LEGACY NUCLEAR COSTS FROM THE TE AND CEI FINANCIAL
6		STATEMENTS IN CALCULATING THE RETURN ON EQUITY FOR SEET
7		PURPOSES?
8	A6.	Mr. Kollen's testimony goes into considerable detail discussing the origins of the legacy
9		nuclear costs, the underlying accounting treatments that placed those costs on the books
10		of TE and CEI and the PUCO's regulatory treatment of those costs for rate setting. Based
11		on that detailed documented analysis, he concludes that adjustments are needed to
12		remove those legacy nuclear costs from the books of the two utilities when calculating
13		the earned ROEs for 2017, 2018 and 2019 so that those earnings meaningfully reflect the
14		utility operations. As discussed in his testimony, TE and CEI operate and have operated
15		in recent years purely as distribution electric utilities with the rates regulated by the
16		PUCO. The nuclear plants (and the legacy nuclear plant costs) are not part of the TE/CEI
17		utility operations, and the nuclear plants are not owned by either utility.
18		
19	Q7.	WHY ARE THE LEGACY NUCLEAR PLANT COSTS REFLECTED ON THE TE
20		AND CEI FINANCIAL STATEMENTS IF THEY DO NOT OWN ANY NUCLEAR
21		ASSETS?
22	A7.	As Mr. Kollen explains, OE acquired TE and CEI through the Centerior merger in 1997,
23		and under the merger accounting at that time, the Utilities' nuclear investments were

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1	written down, and an offsetting (non-cash) accounting write up was made to goodwill.
2	That goodwill is reflected in each utility's equity balance. He further explains that in
3	2005 the nuclear plant assets were transferred to a corporate affiliate, FirstEnergy
4	Nuclear Generation Corporation, at the net book value as of that date (i.e., reflecting the
5	accounting write down). ² However, the accounting goodwill amounts for TE and CEI did
6	not transfer and remained (and continues to remain) on the books of the two utilities. In
7	addition, Mr. Kollen assumes that the original TE and CEI nuclear investments were
8	supported in part by long-term debt, but none of that debt is transferred to the nuclear
9	corporate affiliate. That debt remains with TE and CEI. This is the basis of his finding
10	that during 2017 – 2019 TE and CEI incurred financing costs associated with the legacy
11	nuclear investments that must be netted out when calculating the relevant utility-based
12	operating ROEs.
13	
14	It is important to understand that "legacy nuclear costs", as referenced by Mr. Kollen
15	does not in any way refer to the actual O&M costs, revenues or even the financing of the
16	net book value of the operating nuclear plants during 2017 – 2019, as those costs and

- 17 revenues would be reflected on the books of the unregulated nuclear affiliate it merely
- 18 refers to the accounting write up for the goodwill on the balance sheets of TE and CEI.

² *Id.*, at 4-5.

1	<i>Q8</i> .	HOW IS THE PUCO REGULATORY HISTORY OF THE LEGACY NUCLEAR
2		FINANCING COSTS RELEVANT TO MR. KOLLEN'S FINDINGS?
3	<i>A8</i> .	Mr. Kollen cites to PUCO orders at the time of the Centerior merger that accepted the
4		proposed accounting (including the massive goodwill accounting write up), but also
5		reflected an understanding and agreement by FirstEnergy that those accounting
6		adjustments to create the goodwill would not be charged in customer rates. ³ In addition,
7		he notes that in the FE Ohio Utilities' most recent base rate case, from more than a
8		decade ago, nuclear and other power plant costs were not reflected in base rates set at that
9		time, which he views as proper. ⁴
10		
11		I certainly do not find any of this surprising. Goodwill write ups to equity sometimes
12		occur with electric utility mergers, but it is common regulatory treatment to prohibit
13		charging them in customer rates. This appears to be the case for the nuclear-related
14		goodwill in the most recent FE Ohio Utilities base rate case. One of Mr. Kollen's central
15		points is that the SEET refund process is a regulatory action under PUCO jurisdiction and
16		is part of the TE and CEI rate setting. ⁵ I agree with that perspective, and thus, if the
17		legacy nuclear costs are excluded from base ratemaking, as both the PUCO and the
18		Utilities accept, they also should be excluded from the SEET refund calculation process
19		which is also a form of customer rate setting.

³ *Id*. at 8.

⁴ *Id*. at 8-10.

⁵ *Id*. at 13-14.

1 Q9. ARE THE LEGACY NUCLEAR COSTS, AS REFLECTED IN THE GOODWILL 2 ACCOUNTING WRITE UP, LARGE?

3 A9. Yes, they are massive relative to the size of TE and CEI. For the 2017 – 2019 time period, Mr. Kollen identifies nuclear legacy financing costs of \$528 million for TE and 4 \$1,045 million for CEI. For this same time period, I calculate that the total balance sheet 5 6 capitalization (long-term debt plus common equity) averaged about \$931 million for TE and \$2,918 million for CEI.⁶ Thus, the legacy nuclear financing costs reflected in the 7 accounting write up is more than half of TE's total capitalization and about a third of that 8 9 of CEI. It should be further noted that CEI's total goodwill on its balance sheet for this time period is actually \$1,689 million, an amount far larger than Mr. Kollen's \$1,045 10 million associated just with the legacy nuclear costs. He does not make any adjustment 11 for that additional more than \$600 million of goodwill when calculating CEI's earnings 12 and ROE. 13

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15 Q10. DOES THE COMMON EQUITY CREATED BY THE GOODWILL WRITE-UPS 16 RELATING TO THE LEGACY NUCLEAR COSTS FINANCE UTILITY RATE 17 BASE OF EITHER TE OR CEI?

A10. Assuming that the PUCO does not include goodwill in rate base (or a regulatory asset
 represented by the goodwill), then an accounting write-up for goodwill that increases
 equity does not and cannot finance rate base. This is because the goodwill is a non-cash
 accounting adjustment.

⁶ This is based on balance sheet values averaged for year-end 2016 -2019 and is inclusive of current maturities of long-term debt. Mr. Kollen's legacy nuclear costs are shown on his Exhibit __(LK-2).

1		The implication is that the common equity balance (the denominator in the ROE
2		calculation) with substantial goodwill is likely to be overly inflated and far larger than the
3		equity component that actually finances rate base. This has the effect of artificially
4		depressing the measured per books ROE from utility operations. In the context of the
5		significantly excessive earnings test, this would reduce (on paper only) the utility's
6		calculated ROE, thus making it less likely that consumers will get a refund and/or
7		reducing any refund that they might otherwise be entitled to.
8		
9	<i>Q11</i> .	HOW DOES MR. KOLLEN PROVIDE HIS CORRECTION TO ROE FOR THE
10		REMOVAL OF THE LEGACY NUCLEAR COSTS?
11	A11.	Mr. Kollen shows his nuclear legacy cost correction for TE and CEI for 2017, 2018 and
12		2019 on his Exhibit (LK-2). As previously noted, no adjustment is needed for OEC as
13		that utility includes no goodwill in equity. His analysis identifies \$528 million in legacy
14		nuclear investment costs for TE and \$1,045 million for CEI as being included in each
15		respective utility's capitalization. He implicitly assumes that the legacy nuclear
16		investment is financed by both debt and equity in proportion to the debt and equity on
17		each utility's balance sheet in each year. He then proceeds to remove the legacy nuclear-
18		related debt and equity in order to calculate the ROEs on a utility basis – that is,
19		excluding the legacy nuclear costs from capitalization. In the case of his debt adjustment,
20		he increases book earnings (as restated by witness Ashton) by the (net of tax) interest
21		expense associated with the debt component of the nuclear costs. For example, for 2017
22		this increases TE's earnings by \$8.5 million and CEI's earnings by \$21.7 million. In the
23		case of equity, he removes from the book equity balance (again, as restated by Witness

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1		Ashton) the equity portion of the legacy nuclear costs. For example, for the SEET year
2		2017 common equity is thereby reduced by \$324 million for TE and \$586 million for
3		CEI. This correction means a smaller common equity denominator and therefore a higher
4		calculated ROE. This is a good result for consumers because it more accurately shows
5		how profitable these utilities were during the years in question, and it increases the
6		amount of the refund that consumers would be entitled to, resulting from the FE Ohio
7		Utilities' significantly excessive profits.
8		
9	<i>Q12</i> .	ARE YOU TESTIFYING TO THE ACCURACY OF MR. KOLLEN'S ROE
10		ADJUSTMENTS OR CALCULATIONS?
11	A12.	No, that is not the purpose of my Supplemental Direct Testimony. I have not attempted to
12		verify the accuracy of the data or calculations shown on his Exhibit(LK-2).
13		
14	III.	CONCLUSION
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16	<i>Q13</i> .	WHAT ARE YOUR MAIN CONCLUSIONS FROM YOUR REVIEW AND
17		ANALYSIS OF MR. KOLLEN'S TESTIMONY?
18	A13.	The purpose of my testimony at this time is to express my opinion over two crucial
19		theoretical points which I believe may support making some kind of corrective
20		adjustment to the earnings and/or book equity data. The first point is that for both
21		companies (TE and CEI) during 2017 – 2019 the common equity balance includes
22		massive amounts of goodwill which could distort the measure of the actual ROE from
23		utility operations.

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1	The second and related point is that the legacy nuclear costs are unrelated to the utility
2	distribution operations for TE and CEI in 2017 – 2019 and therefore should not be included in
3	setting utility rates, which I believe, including the determination of SEET refunds. Conceptually,
4	Mr. Kollen's debt and equity adjustments, described in his testimony, may provide a more
5	realistic depiction of earnings from regulated distribution utility operations during those three
6	SEET years. If Mr. Kollen's recommendations regarding the legacy nuclear assets were adopted,
7	it would be a favorable result for consumers because it would increase refunds to consumers
8	resulting from the FE Ohio Utilities' significantly excessive profits.
9	
10	Q14. DOES THIS CONCLUDE YOUR SUPPLEMENTAL DIRECT TESTIMONY?
11	A14. Yes, it does. However, I reserve the right to update and supplement my testimony as new

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information becomes available.

CERTIFICATE OF SERVICE

I hereby certify that a true copy of the foregoing Supplemental Direct Testimony of

Matthew I. Kahal, on Behalf of the Office of the Ohio Consumers' Counsel was served via

electronic transmission to the persons listed below on this 23rd day of July 2021.

<u>/s/ Christopher Healey</u> Christopher Healey (0086027) Assistant Consumers' Counsel

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Summary: Testimony Supplemental Direct Testimony of Matthew I. Kahal on Behalf of Office of the Ohio Consumers' Counsel electronically filed by Ms. Deb J. Bingham on behalf of Healey, Christopher Mr.