Public Utilities Commission of Ohio

Docketing Division

180 East Broad Street

Columbus, Ohio 43215-3793

RE: Competitive Retail Natural Gas Service (CRNGS) Provider Renewal Application

To Whom It May Concern,

Please find enclosed the Competitive Retail Natural Gas Service (CRNGS) Provider Renewal Application for Natural Gas Power Brokers. After speaking with the PUCO, the following financial sections will be submitted via mail and be considered under seal: Exhibit C-2 "Financial Statements," Exhibit C-3 "Forecasted Financial Statements," and Exhibit C-5 "Credit Reports."

Should there be any questions and/or additional information needs, please contact: John Ney, Business Development Director, Regor Energy Corporation, at (813) 210-7184 or through email at

Sincerely,

John Ney

Business Development Director

Regor Energy Corporation

9604 Cliffview Street NW

Clinton, Ohio 44216

(813) 210-7184 Mobile

Enclosures

Submitted to:

The Public Utilities Commission of Ohio

RENEWAL APPLICATION FOR COMPETITIVE RETAIL NATURAL GAS BROKERS

Regor Energy Corporation

Regor Energy Corporation 9604 Cliffview St., NW Clinton, Ohio 44216



Competitive Retail Natural Gas Service (CRNGS) Provider Application

Case Number: <u>17</u> _0706 _GA_AGG

Please complete all information. Identify all attachments with a label and title (example: Exhibit C-2 Financial Statements). For paper filing, you can mail the original and two complete copies to the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

A.

Application I	nformation			
•		•	* '	pe(s) for which the applicant is
Retail Natural G	Gas Aggregator	Retail Natur	al Gas Broker	Retail Natural Gas Marketer
• •	egal name and contact ne and contact informa			
Legal Name:	Regor Energy C	Corporatio	n	
Street Address:	9604 Cliffview S	Street NW		
City:	Clinton		_{State:} Ohio	Zip: 44216
Telephone:	813-210-7184		Website: WWW	regorenergycorp.com
Provide the nan	contact information un nes and contact inform an Ohio address and m	ation the bu	siness entity will u	se for business in Ohio. This does
Name:	John Ney			
Street Address:	9604 Cliffview S	Street NW		
City:	Clinton		_{State:} Ohio	Zip: 44216
Telephone:	813-210-7184			y@regorenergycorp.com
	• •			ca. do not need to include the names
Name(s):			······································	

A-5. Contact pers	on for regulato	ry matters.		
Name:	John Ney		Title: Busin	ess Development Director
Street Address:	9604 Cliffv	iew Street NW	,	
City:	Clinton		_{State:} Ohio	_{Zip:} 44216
Telephone:	813-210-7	184		egorenergycorp.com
A-6. Contact pers	son for PUCO St	aff use in investigati	ing consumer complair	nts.
Name:	John Ney		Title:	ess Development Director
Street Address:	9604 Cliffv	iew Street NW		
City:	Clinton		_{State:} Ohio	44216
Telephone:	813-210-7			regorenergycorp.com
A-7. Applicant's a	address and toll	-free number for cu	stomer service and cor	mplaints.
Street Address:	9604 Cliffv	iew Street NW	,	
City:	Clinton		_{State:} Ohio	z _{ip:} 44216
Toll-free Telephone:	813-210-7			regorenergycorp.com
A-8. Applicant's f	ederal employe	er identification num	nber.	
FEIN:	47-348997	2		
A-9. Applicant's f	orm of owners	nip (select one).		
Sole Proprie	torship	Limited Liability Partnership (LLP)	Corporation	Partnership
Limited Liability (LLC)	•	Other:		
A-10. Identify cur	rrent or propose	ed service areas.		
•		• •		vice or intends to provide ving or intends to serve.
Service area sele	ction:			
Columbia Gas	s of Ohio	Dominion Energy Ohio	Duke Energy Ohio	Vectren Energy Delivery of Ohio
V		V	V	~

Class of customer selection:

Industrial Residential Small Commercial Large Commercial

A-11. Start Date.

Indicate the approximate start date the applicant began/will begin offering services.

Date: April 11, 2017

A-12. Principal officers, directors and partners.

Please provide an attachment for all contacts that should be listed as an officer, director or partner.

A-13. Company history.

Provide an attachment with a concise description of the applicant's company history and principal business interests.

A-14. Secretary of State.

Provide evidence that the applicant is currently registered with the Ohio Secretary of State.

A-15. Proof of Ohio office and employee.

Provide "Proof of an Ohio Office and Employee" in accordance with Section 4929.22 of the Ohio Revised Code. List the designated Ohio employee's name, Ohio office address, telephone number and web site address.

Name:	John Ney	Title: Busin	ess Development Director
Street Address:	9604 Cliffview Stre	et NW	
City:	Clinton	_{State:} Ohio	zip: 44216
relephone:	813-210-7184	_{Email:} john.ney@	regorenergycorp.com

B. Managerial Capability

Provide a response or attachment for each of the sections below.

B-1. Jurisdiction of operations.

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application.

B-2. Experience and plans.

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

B-3. Disclosure of liabilities and investigations.

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

B-4. Disclosure of consumer protection violations.

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years? If yes, attach a document detailing the information.

Yes	No
B-5. Disclosure of certification denial, curtailment	t, suspension, or revocation.
to provide retail natural gas or retail/wholesale e	he applicant had any certification, license, or application electric service denied, curtailed, suspended, revoked, or n any of Ohio's Natural Gas or Electric Utility's Choice th a document detailing the information.
Yes	No
	✓

C. Financial Capability

Provide a response or attachment for each of the sections below.

C-1. Financial reporting.

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or attach a copy of the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow

statement, the applicant may provide a copy of its two most recent years of tax returns with social security numbers and bank account numbers redacted.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

C-3. Forecasted financial statements.

Provide two years of forecasted income statements based solely on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in business activities only in the state of Ohio for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

C-4. Credit rating.

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "Not Rated".

C-5. Credit report.

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select "This does not apply" and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

C-6. Bankruptcy information.

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy? If yes, attach a document detailing the information.

Applicant
Parent company of the applicant
Affiliate company that guarantees the financial obligations of the applicant
Any owner or officer of the applicant

Yes

No

C-7. Merger information.

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months? If yes, attach a document detailing the information.

Yes

No

C-8. Corporate structure.

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

C-9. Financial arrangements.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

 The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.

- The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
- 3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
- 4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

D. Technical Capability

Provide an attachment for each of the sections below.

D-1. Operations.

<u>Retail natural gas brokers/aggregators:</u> Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of natural gas to retail customers.

<u>Gas Marketers:</u> Describe the operational nature of the applicant's business, specifying whether operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and/or the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.

D-2. Operations expertise and key technical personnel.

Provide evidence of the applicant's experience and technical expertise in performing the operations described in this application. Include the names, titles, e-mail addresses, telephone numbers and background of key personnel involved in the operational aspects of the applicant's business.

As authorized representative for the above company/organization, I certify that all the information contained in this application is true, accurate and complete. I also understand that failure to report completely and accurately may result in penalties or other legal actions.

Signature

Business Development Director

Title

Competitive Retail Natural Gas Service Affidavit

County of Stark	:
State of Ohio	_:
John Ney	. Affiant, being duly sworn/affirmed, hereby states that:

- 1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
- 2. The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- The applicant will timely pay any assessment made pursuant to Sections 4905.10 and 4911.18(A), Ohio Revised Code.
- 4. Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- 5. Applicant will cooperate fully with the Public Utilities Commission of Ohio and its staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- 6. Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- 7. Applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.
- 9. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

10. Affiant further sayeth naug Busin Signature of Affiant & Title	ht. jess Pevelop	net Direct		
	1574		-45/	
Sworn and subscribed before me	this	day of MACCE	$\frac{1}{\text{Year}}$	
Sonpo		7	rear wyloss	
Signature of official administerir	ig oath	Prin	t Name and Title	
LORI J WYLE	S	My commission	expires on TUNE	17,20

Notary Public, State of Ohio
My Comm. Expires 06/17/2021
Recorded in Stark County

Exhibit A-12: "Principal Officers, Directors, & Partners"

Regor Energy Corp has the following officials in its company:

Valerie Lepore-Ney Principal Officer 9604 Cliffview Street NW Clinton, OH 44216 (813) 210-4593 Mobile

John Ney Business Development Director 9604 Cliffview Street NW Clinton, OH 44216 (813) 210-7184 Mobile

Exhibit A-13: "Company History"

Regor Energy Corporation has the principal business interest in representing its customers in the purchase of retail natural gas.

Additionally, the company engages with municipalities in creating natural gas aggregation programs. Tasks include ballot initiatives, certification, and choice in the selection of a retail electric supplier. Moreover, Regor Energy assists municipalities in certification renewal and reselection of a retail natural gas supplier.

Others services offered include alternative energy services, such as solar power, LED lighting, demand response and other technologies that may reduce a municipalities or company's energy load.

Exhibit A-14: "Secretary of State"



DATE 04/01/2015 DOCUMENT ID 201509001552

DESCRIPTION
DOMESTIC FOR PROFIT CORP - ARTICLES
(ARF)

FILING EXPED 125.00 0.00

PENALTY CERT 0.00 0.00

0.00 0.00

Receipt

This is not a bill. Please do not remit payment.

REGOR ENERGY CORPORATION VALERIE LEPORE-NEY 9604 CLIFFVIEW STREET NW CLINTON, OH 44216

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted 2380489

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

REGOR ENERGY CORPORATION

and, that said business records show the filing and recording of:

Document(s)

Document No(s):

201509001552

DOMESTIC FOR PROFIT CORP - ARTICLES

Effective Date: 03/27/2015



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 1st day of April, A.D. 2015.

Gen Hustel
Ohio Secretary of State



Form 532A Prescribed by: JON HUSTED Ohio Secretary of State

Central Ohio: (614) 466-3910
Toll Free: (877) SOS-FILE (767-3453)
www.OhioSecretaryofState.gov
Busserv@OhioSecretaryofState.gov

Mail this form to one of the following:

Regular Filing (non expedite) P.O. Box 670 Columbus, OH 43216

Expedite Filing (Two-business day processing time requires an additional \$100.00). P.O. Box 1390 Columbus, OH 43216

Initial Articles of Incorporation

(For Profit, Domestic Corporation) Filing Fee: \$125

AK 2/

		(113 - ARF)	<u> </u>
First:	Name of Corporation	Regor Energy Corporation (Name must include the following word or abbre corporation, corp., incorporated, or inc.)	vlation: company, co.,
Second:	Location of Principal office in Ohio	Clinton Ohio City State Stark County	
	3/23/2015	The legal existence of the corporation begins upor the filing of the articles or on a later date specified that is not more than ninety days after filing)	
(Optional)	mm/dd/yyyy The number of shares w	the filing of the articles or on a later date specified	
(Optional)	mm/dd/yyyy The number of shares w	the filing of the articles or on a later date specified that is not more than ninety days after filing) hich the corporation is authorized to have outstanding.	
(Optional)	mm/dd/yyyy The number of shares with (Please state if shares and	the filing of the articles or on a later date specified that is not more than ninety days after filing) hich the corporation is authorized to have outstanding. The common or preferred and their par value, if any.)	
(Optional) Third:	mm/dd/yyyy The number of shares wi (Please state if shares and 1500 Number of Shares	the filing of the articles or on a later date specified that is not more than ninety days after filing) thich the corporation is authorized to have outstanding. re common or preferred and their par value, if any.) Common	
Effective Dat (Optional) Third: Fourth:	mm/dd/yyyy The number of shares wi (Please state if shares and 1500 Number of Shares	the filing of the articles or on a later date specified that is not more than ninety days after filing) thich the corporation is authorized to have outstanding. re common or preferred and their par value, if any.) Common Type Par Value	

Form 532A

Page 1 of 3

Last Revised: 5/14/2014

By signing and submitting this form to the Ohio Secretary of State, the undersigned hereby certifies that he or she has the requisite authority to execute this document.

Required Articles and original appointment of agent must be signed by the incorporator(s). If the incorporator Ву is an individual, then they must sign in the "signature" box and print his/her name Valerie A. Lepore-Ney in the "Print Name" box. **Print Name** If the incorporator is a business entity, not an individual, then please print the entity name in the "signature" box, an authorized representative Signature of the business entity must sign in the "By" box and print his/her name and title/authority in the Ву "Print Name" box. **Print Name** Signature

Ву

Print Name

Exhibit B-1: "Jurisdictions of Operation"

Regor Energy Corporation is a certified, licensed, and registered broker to provide retail or wholesale natural gas services, including aggregation services in the State of Ohio.

Exhibit B-2: "Experience & Plans"

John Ney, the Business Development Director for Regor Energy Corporation, has eight years of experience working as an energy consultant in some of the largest energy brokerages in the country, including World Energy and EnerNoc. Ney's area of business interest was working with customers to contract with retail natural gas suppliers. Types of customers served included commercial, industrial, and residential.

Additionally, Ney worked with municipalities to become natural gas aggregators and to offer reduced natural gas rates to their residents and small businesses. Services provided to municipalities included preparing ballot initiatives, certification, and retail contracting with natural gas suppliers. Moreover, Ney has experience offering alternative energy sources to customers, such as solar energy to commercial and municipal customers.

Regor Energy Corporation is focusing on similar areas of business, including assisting customers in contracting with retail natural gas suppliers, assisting municipalities with aggregation programs, and exploring alternative energy sources to provide energy conserving technologies to its customers. Presently, Regor Energy Corporation has no plans in providing billings statements.

Exhibit B-3: "Disclosure of Liabilities and Investigation"

Exhibit B-4: "Disclosure of Liabilities and Investigations"

Exhibit C-1: "Financial Reporting"

Regor Energy Corporation is a privately held company and is not required to file Form 10-K with the Securities and Exchange Commission. Therefore, this section is not applicable.

Exhibit C-2: "Financial Statements"

Regor Energy Corporation will file its forecasted financial statements under the sealed process.

Exhibit C-3: "Forecasted Financial Statements"

Regor Energy Corp will file its financial information under the sealed process.

Exhibit C-4: "Credit Rating"

Regor Energy Corporation does not have a credit rating.

Exhibit C-5: "Credit Report"

Regor Energy Corporation will file a credit report under the sealed process.

Exhibit C-6: "Bankruptcy Information"

Regor Energy Corporation has not been involved in any re-organizations, protections from creditors, or any other form of bankruptcy.

Exhibit C-8: "Corporate Structure"

Regor Energy Corporation is a stand-alone entity with no affiliate or subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. Therefore, this section is not applicable.

Exhibit C-9: "Financial Arrangements"

This section is not applicable.

Exhibit D-1: "Operations"

This section is not applicable since Regor Energy Corp is a natural gas brokerage and does not have an operational nature to the business functions.

Exhibit D-2: "Operations Expertise and Key Technical Personnel"

This section is not applicable since Regor Energy Corp is a natural gas brokerage and does not have an operational nature to the business functions where key technical personnel is needed.

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

3/11/2021 6:54:39 PM

in

Case No(s). 17-0706-GA-AGG

Summary: Application Competitive Retail Natural Gas Service Provider Renewal Application electronically filed by Mr. John W Ney on behalf of Ney, John Mr. and Regor Energy Corporation