



# Public Utilities Commission

Competitive Retail Electric Service (CRES)  
Provider Application

Case Number: 21-0087-EL-CRS

Please complete all information. Identify all attachments with a label and title (example: Exhibit C-2 Financial Statements). For paper filing, you can mail the original and three complete copies to the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

## A. Application Information

### A-1. Provider Type.

Select the competitive retail electric service (CRES) provider type(s) for which the applicant is seeking certification. Please note you can select more than one.

Aggregator

☐

Power Broker

☒

Power Marketer

☐

Retail Electric  
Generation Provider

☐

### A-2. Applicant's legal name and contact information.

Provide the name and contact information of the business entity.

Legal Name: C.I.S. Energy, LLC.  
Street Address: 2188 Chianti Pl. , STE #1014,  
City: Palm Harbor State: FL Zip: 34683  
Telephone: 855-341-3330 Website: \_\_\_\_\_

### A-3. Names and contact information under which the applicant will do business in Ohio.

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name: C.I.S. Energy, LLC.  
Street Address: 2188 Chianti Pl. , STE #1014,  
City: Palm Harbor State: FL Zip: 34683  
Telephone: 855-341-3330 Website: \_\_\_\_\_

### A-4. Names under which the applicant does business in North America.

Provide all business names the applicant uses in North America. You do not need to include the names provided in A-2 and A-3.

Name(s): \_\_\_\_\_

**A-5. Contact person for regulatory matters.**

Name: Shane Porter  
Street Address: 2188 Chianti Pl. , STE 1014  
City: Palm Harbor State: FL Zip: 34683  
Telephone: 855-341-3330 Email: ShanePorter@cisenergy.com

**A-6. Contact person for PUCO Staff use in investigating consumer complaints.**

Name: Shane Porter  
Street Address: 2188 Chianti Pl. , STE 1014  
City: Palm Harbor State: FL Zip: 34683  
Telephone: 855-341-3330 Email: ShanePorter@cisenergy.com

**A-7. Applicant's address and toll-free number for customer service and complaints.**

Street Address: 2188 Chianti Pl. , STE 1014  
City: Palm Harbor State: FL Zip: 34683  
Toll-free Telephone: 855-341-3330 Email: ShanePorter@cisenergy.com

**A-8. Applicant's federal employer identification number.**

FEIN: \_\_\_\_\_

**A-9. Applicant's form of ownership (select one).**

|   |   |  |   |
|---|---|--|---|
| Sole Proprietorship<br><input type="checkbox"/>             | Limited Liability Partnership (LLP)<br><input type="checkbox"/> | Corporation<br><input checked="" type="checkbox"/> | Partnership<br><input type="checkbox"/> |
| Limited Liability Company (LLC)<br><input type="checkbox"/> | Other: _____  |  |   |

**A-10. Identify current or proposed service areas.**

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection:

|   |   |   |   |
|---|---|---|---|
| AEP Ohio<br><input checked="" type="checkbox"/> | DP&L<br><input checked="" type="checkbox"/> | Duke Energy Ohio<br><input checked="" type="checkbox"/> | FirstEnergy – Cleveland<br>Electric Illuminating<br><input checked="" type="checkbox"/> |
|---|---|---|---|

FirstEnergy – Ohio  
Edison



FirstEnergy – Toledo  
Edison



Class of customer selection:

Commercial



Industrial



Mercantile



Residential



**A-11. Start Date.**

Indicate the approximate start date the applicant began/will begin offering services.

Date: February 24, 2020

**A-12. Principal officers, directors and partners.**

Please provide an attachment for all contacts that should be listed as an officer, director or partner.

**A-13. Company history.**

Provide an attachment with a concise description of the applicant's company history and principal business interests.

**A-14. Secretary of State.**

Provide evidence that the applicant is currently registered with the Ohio Secretary of State.

## **B. Managerial Capability**

Provide a response or attachment for each of the sections below.

**B-1. Jurisdiction of operations.**

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application.

**B-2. Experience and plans.**

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

**B-3. Disclosure of liabilities and investigations.**

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

**B-4. Disclosure of consumer protection violations.**

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years? If yes, attach a document detailing the information.

Yes

☐

No

☒

**B-5. Disclosure of certification denial, curtailment, suspension, or revocation.**

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years? If yes, attach a document detailing the information.

Yes

☐

No

☒

**B-6. Environmental disclosure.**

This section is only applicable if power marketer or retail electric generation provider have been selected in A-1.

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See 4901:1-21-09 of the Ohio Administrative Code for additional details of this requirement.

## **C. Financial Capability**

Provide a response or attachment for each of the sections below.

**C-1. Financial reporting.**

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or attach a copy of the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

**C-2. Financial statements**

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with social

security numbers and bank account numbers redacted.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

**C-3. Forecasted financial statements.**

*Provide two years of forecasted income statements based solely on the applicant's anticipated business activities in the state of Ohio.*

*Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.*

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in business activities only in the state of Ohio for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

**C-4. Credit rating.**

*Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "Not Rated".*

**C-5. Credit report.**

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select "This does not apply" and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

**C-6. Bankruptcy information.**

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy? If yes, attach a document detailing the information.

Applicant

Parent company of the applicant

Affiliate company that guarantees the financial obligations of the applicant

Any owner or officer of the applicant

Yes

☐

No

☒

**C-7. Merger information.**

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months? If yes, attach a document detailing the information.

Yes

☐

No

☒

**C-8. Corporate structure.**

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

**C-9. Financial arrangements.**

This section is only applicable if power marketer or retail electric generation provider have been selected in A-1.

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

- .. The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.

1. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
2. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
3. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

## D. Technical Capability

Provide an attachment for each of the sections below.

### D-1. Operations.

**Power brokers/aggregators:** Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

**Power Marketers/Generators:** Describe the operational nature of the applicant's business, specifying whether operations will include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services, as well as other services used to arrange for the purchase and delivery of electricity to retail customers.

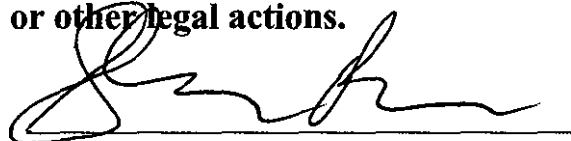
### D-2. Operations expertise and key technical personnel.

Provide evidence of the applicant's experience and technical expertise in performing the operations described in this application. Include the names, titles, e-mail addresses, telephone numbers and background of key personnel involved in the operational aspects of the applicant's business.

### D-3. FERC power marketer authorization.

Provide the FERC docket granting the applicant power marketer authority.

**As authorized representative for the above company/organization, I certify that all the information contained in this application is true, accurate and complete. I also understand that failure to report completely and accurately may result in penalties or other legal actions.**

  
Signature

11/10/2020  
Date

CEO  
Title

# **Competitive Retail Electric Service Affidavit**

County of ST. CHARLES:

State of MISSOURI :

SHANE PORTER, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.



12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

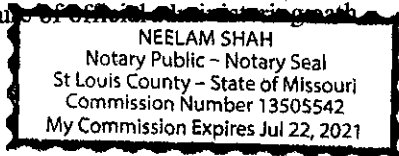
13. Affiant further sayeth naught.

[Signature] CEO  
Signature of Affiant & Title

Sworn and subscribed before me this 10<sup>th</sup> day of NOVEMBER, 2020  
Month Year

Neelam Shah  
Signature of Official Administering oath

NEELAM SHAH - NOTARY PUBLIC  
Print Name and Title



My commission expires on 07/22/2021

**A-12 Exhibit A-12 "Principal Officers, Directors & Partners"**

Shane Porter

CEO and Sole Member of C.I.S. Energy, LLC

2188 Chianti Pl

STE 1014

Palm Harbor, FL 34683

855-341-3330

ceo@cisenergy.com

### **A-13 Exhibit A-13 "Company History"**

CIS Energy was established in March of 2014 and has operated successfully as an energy management company helping companies to better understand their energy needs. We've worked with nonprofit organizations on lowering their energy costs all the way up to Fortune 500 companies in understanding their complex needs. From day one our goal was to build a sustainable company that can efficiently meet the needs of its energy clients. We started in New York building a base of clients and moved into Texas and then Pennsylvania. We have a primary focus of commercial clients and do not serve residential customers. Our focus is to identify a client's needs and then meet them in accordance with those specific clients' interests and goals. We someday would like to be able to offer our clients our own energy coming from renewable sources therefore decreasing our nations reliance on unsustainable energy sources is our ultimate goal.

**A-14 Exhibit A-14"Secretary of State"**



| DATE       | DOCUMENT ID  | DESCRIPTION                                     | FILING | EXPED | CERT | COPY |
|------------|--------------|---|--------|-------|------|------|
| 03/05/2020 | 202005901252 | REGISTRATION OF FOREIGN FOR PROFIT LLC<br>(LFP) | 99.00  | 0.00  | 0.00 | 0.00 |

**Receipt**

This is not a bill. Please do not remit payment.

CIS ENERGY LLC  
541 WILLOW VALLEY DR.  
OFALLON, MO 63366

**STATE OF OHIO  
CERTIFICATE**

**Ohio Secretary of State, Frank LaRose**  
**4443876**

It is hereby certified that the Secretary of State of Ohio has custody of the business records for  
**C.I.S. ENERGY, LLC.**

and, that said business records show the filing and recording of:

Document(s)

**REGISTRATION OF FOREIGN FOR PROFIT LLC**

Effective Date: 02/28/2020

Document No(s):

**202005901252**



United States of America  
State of Ohio  
Office of the Secretary of State

Witness my hand and the seal of the  
Secretary of State at Columbus, Ohio this  
5th day of March, A.D. 2020.

**Ohio Secretary of State**

**B-1 Exhibit B-1 “Jurisdictions of Operation”**

**Pennsylvania, New York, Florida and Texas**

## **B-2 Exhibit B-2 "Experience & Plans,"**

Brokerage only. While the applicant does not bill customers directly the applicant earns a fee/commission paid directly by suppliers. The applicant facilitates negotiations between suppliers and customers but does not enter into a contract directly with retail energy customers.

# Shane J. Porter

541 Willow Valley Dr. ■ O'Fallon, Mo. 63366 ■ 314-686-5257 ■ [ShanePorter@cisenergy.com](mailto:ShanePorter@cisenergy.com)

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## AWARD-WINNING SALES MANAGER

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- **Top-ranked sales manager with a ten-year history of sales success.** Recognized for contributions to record-setting sales figures, territory startup/expansion and new account development.
- **Proven ability to lead sales teams to achieve multimillion-dollar revenue gains.** Offer an in-depth understanding of the sales cycle process and remain focused on customer satisfaction throughout all stages.

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## EXPERTISE

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- |                           |                             |
|---------------------------|-----------------------------|
| ▪ Sales Team Supervision  | ▪ Presentations & Proposals |
| ▪ Territory Management    | ▪ Closing Strategies        |
| ▪ New Account Development | ▪ Sales Training            |
| ▪ Relationship Building   | ▪ Lead Qualification        |

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## PROFESSIONAL EXPERIENCE

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### CIS ENERGY LLC – PALM HARBOR, FL.

**Founder,** 03/2014 to Present

Founded an energy management firm from the ground up using bootstrapped cash to grow into a multi-state successful energy management firm.

**Results:**

- Increased commercial client base by 15% year after year.
- Created a proprietary custom client relationship management software from open source that is similar to sales force.
- Saved our commercial clients over \$500,000,000 compared to estimated costs of basic utility providers.
- Grown business relationships with our suppliers, vendors and sales staff. Created an ethical family business.
- Dedicated to the customer #1. Our customers are our business and therefore have created a system of follow up checks and satisfaction efforts to ensure our customer service is top notch.

### SHELTER VEHICLE SOLUTIONS – St. Charles, MO

**Sales Manager,** 1/2010 to Present

Recruited to lead startup of new call center and manage a 12-member team with a nationwide territory. Grow market share by increasing closing percent of inbound calls while maintaining an industry high gross profit.

**Results:**

- Increased territory sales within two years exceeding quota by 12% in 2011 and 15% in 2010.
- Ranked as #1 sales manager (out of 12) in 2011 and 2010.
- Fostered a robust, sustainable network of nationwide, leveraging strong listening, presentation and closing skills to optimize sales results despite previously dominant competitor advantage.
- Gained valuable insight on the sales process as well as built business relationships that are ongoing.
- Demonstrated an unwavering commitment to customer service, adding new customers while maintaining premium service levels with existing accounts.

### SERVICE PROTECTION DIRECT – St. Louis, MO



**Sales Manager**, 2/2008 to 1/2010

**Sales Associate**, 6/2007 to 2/2008

Managed daily operations of automotive service contract sales center. Provided floor sales leadership and supervised eight associates. Rapidly promoted from initial sales associate position.

***Results:***

- Surpassed sales goals by 19% in 2009 and 14% in 2008.
- Recognized for superior performance as a two-time district “Employee of the Month” honoree.
- Very successful high volume call center with a well-organized sales staff motivated to succeed.

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**EDUCATION**

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SCC – St. Charles, MO

**Associates of Science in Business Management**, 6/2012

### **B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations,"**

We do not have any existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

## **C-1 Exhibit C-1 "Financial Reporting"**

**The company is a private one, thus no SEC filings.**

**C-2 Exhibit C-2 "Financial Statements"**

**Need two most recent years of audited  
financial statements, including**

# **C.I.S. Energy, LLC**

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## **Financial Statements**

December 31, 2020 and 2019

Prepared by:



**Truvisory** Financial  
Services

# C.I.S. Energy, LLC

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## Balance Sheet

As at December 31, 2020

In US Dollars

|   | Notes | 2020           | 2019           |
|---|-------|----------------|----------------|
| <b>Assets</b>                               |       |                |                |
| <b>Non-current Assets</b>                   |       |                |                |
| Property, plant, and equipment              |       | 97,850         | 75,600         |
| <b>Total Non-current assets</b>             |       | <b>97,850</b>  | <b>75,600</b>  |
| <b>Current Assets</b>                       |       |                |                |
| Accounts Receivable                         | 9     | 39,130         | 28,233         |
| Cash and Bank Balances                      | 7     | 143,456        | 147,628        |
| <b>Total Current assets</b>                 |       | <b>182,586</b> | <b>175,861</b> |
| <b>Total Assets</b>                         |       | <b>280,436</b> | <b>251,461</b> |
| <b>Liabilities and Equity</b>               |       |                |                |
| <b>Current Liabilities</b>                  |       |                |                |
| Bills & Utilities                           |       | 1,807          | 1,225          |
| <b>Total Current liabilities</b>            |       | <b>1,807</b>   | <b>1,225</b>   |
| <b>Total Liabilities</b>                    |       | <b>1,807</b>   | <b>1,225</b>   |
| <b>Equity</b>                               |       |                |                |
| Capital                                     |       | 126,879        | 126,879        |
| Retained Earnings                           |       | 151,751        | 123,358        |
| <b>Total Equity</b>                         |       | <b>278,629</b> | <b>250,236</b> |
| <b>Total Liabilities and Owner's Equity</b> |       | <b>280,436</b> | <b>251,461</b> |

The annexed notes 01 to 14 form an integral part of these financial statements

Accounts Manager

Chief Executive

# C.I.S. Energy, LLC

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## Income Statement

For the year ended December 31, 2020

In US Dollars

|   | Notes | 2020      | 2019      |
|---|-------|-----------|-----------|
| <b>Total Revenue</b>                    | 8     | 984,654   | 811,297   |
| <b>Less: Cost of Sales</b>              |       | (426,031) | (353,709) |
| <b>Gross Profit</b>                     |       | 558,623   | 457,588   |
| <b>Operating Expenses</b>               |       |           |           |
| General & Administrative Expenses       | 10    | 250,543   | 211,298   |
| Selling & Marketing Expenses            | 11    | 21,066    | 18,432    |
| <b>Total Expenses</b>                   |       | (271,609) | (229,730) |
| <b>Operating Profit / (Loss)</b>        |       | 287,014   | 227,859   |
| <b>Other Income</b>                     | 12    | 3,701     | 1,165     |
| <b>Net Profit / (Loss) for the year</b> |       | 290,715   | 229,023   |

*The annexed notes 01 to 14 form an integral part of these financial statements.*

Accounts Manager

Chief Executive

# C.I.S. Energy, LLC

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## Statement of Cash Flows

For the year ended December 31, 2020

In US Dollars

|   | Notes | 2020             | 2019             |
|---|-------|------------------|------------------|
| <b>Cashflow from Operating Activities</b>                       |       |                  |                  |
| Profit / (Loss) for the period                                  |       | 290,715          | 229,023          |
| <b>Adjustments for:</b>   |       |                  |                  |
| Depreciation  |       | 5,976            | 5,412            |
| <b>Total</b>  |       | <b>5,976</b>     | <b>5,412</b>     |
| <b>Changes in Working Capital:</b>                              |       |                  |                  |
| Accounts Receivable   |       | (10,897)         | (5,417)          |
| Bills & Utilities   |       | 582              | 324              |
| <b>Total</b>  |       | <b>(10,315)</b>  | <b>(5,093)</b>   |
| <b>Cash used in Operating Activities</b>                        |       | <b>286,376</b>   | <b>229,342</b>   |
| <b>Cashflow from Investing Activities</b>                       |       | -                | -                |
| Purchase of Property, plant & Equipment                         |       | (28,226)         | (14,160)         |
| <b>Cash used in Investing Activities</b>                        |       | <b>(28,226)</b>  | <b>(14,160)</b>  |
| <b>Cashflow from Financing Activities</b>                       |       | -                | -                |
| Funds contributed by Members                                    |       | -                | 36,879           |
| Drawings  |       | (262,322)        | (178,545)        |
| <b>Cash generated from Financing Activities</b>                 |       | <b>(262,322)</b> | <b>(141,666)</b> |
| <b>Net Cash generated during the year</b>                       |       | <b>(4,172)</b>   | <b>73,515</b>    |
| <b>Cash &amp; Cash equivalents at the beginning of the year</b> |       | <b>147,628</b>   | <b>74,113</b>    |
| <b>Cash &amp; Cash equivalents at the end of the year</b>       |       | <b>143,457</b>   | <b>147,628</b>   |

The annexed notes 01 to 14 form an integral part of these financial statements.

Accounts Manager

Chief Executive



# C.I.S. Energy, LLC

## Statement of Changes in Equity

As at December 31, 2020

| PARTICULARS                     | Capital | Retained Earnings | Total     |
|---------------------------------|---------|-------------------|-----------|
|                                 | USD     |                   |           |
| Balance as at January 01, 2019  | 90,000  | 36,440            | 126,440   |
| Add: Owner's Investment         | 36,879  | -                 | 36,879    |
| Profit / (Loss) for the period  | -       | 229,023           | 229,023   |
| Less: Owners' Draw              | -       | (142,105)         | (142,105) |
| Balance as at January 01, 2020  | 126,879 | 123,358           | 250,236   |
| Profit / (Loss) for the period  | -       | 290,715           | 290,715   |
| Less: Owners' Draw              | -       | (262,322)         | (262,322) |
| Balance as at December 31, 2020 | 126,879 | 151,751           | 278,629   |

The annexed notes 01 to 14 form an integral part of these financial statements.

Accounts Manager

Chief Executive

# C.I.S. Energy, LLC

## Notes to the Financial Statements

For the year ended December 31, 2020

In US Dollars

These notes form an integral part of the financial statements.

The financial statements were authorized for issue by the Board of Directors on [date]

### Note

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 C.I.S. Energy, LLC is incorporated in US. The company is providing services of assisting in energy procurement processes and other relevant solutions to businesses and individuals. The office of the business is located at 2188 Chianti Pl. STE #1014, Palm Harbor FL 34683, United States.

#### 2 STATEMENT OF COMPLIANCE

- 2.1 The accompanying Financial Statements have been prepared in conformity with accounting principles generally accepted in the United States of America ("US GAAP").

#### 3 BASIS OF MEASUREMENT

These financial statement have been prepared under the historical cost convention. In these financial statement, except for the amounts reflected in the cash flow statement, all transactions have been accounted for on accrual basis.

#### 4 JUDGMENT, ESTIMATES AND ASSUMPTIONS

The preparation of financial statements is in conformity with approved accounting standards which requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and related assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. The estimates and related assumptions are reviewed on an ongoing basis. Accounting estimates are revised in the period in which such revisions are made and in any future periods affected.

Significant management estimates in these financial statements relate to the useful life of property, plant and equipment, provisions and doubtful receivables. However, the management believes that the change in outcome of estimates would not have a material effect on the amounts disclosed in the financial statements.

Judgment made by management in the application of approved standards that have significant effect on the financial statements and estimates with a risk of material adjustment in subsequent year are as follows:

##### 4.1 Depreciation method, rates and useful lives of property, plant and equipment

The management of the Company reassesses useful lives, depreciation method, and rates for each item of property, plant and equipment annual by considering expected pattern of economic benefits that the Company expects to derive from those items.

##### 4.2 Provisions

Provisions are based on best estimate of the expenditure required to settle the present obligation at the reporting date, that is, the amount that the Company would actually pay to settle the obligation at the reporting date or to

# C.I.S. Energy, LLC

## Notes to the Financial Statements

For the year ended December 31, 2020

In US Dollars

transfer it to a third party.

### 4.3 Impairment

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, recoverable amount is estimated in order to determine the extent of the impairment loss, if any. *Impairment loss is recorded on judgmental basis, for which provision may differ in the future years based on the actual expense.*

## 5 FUNCTIONAL AND PRESENTATION CURRENCY

These financial statement are prepared in United States Dollars which is the Business' functional currency.

## 6 SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in preparation of these financial statements are set out below. These policies have been consistently applied to all years prescribed, unless otherwise stated.

### 6.1 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents comprise cash in hand and cash with banks in current and saving accounts.

### 6.2 Property and equipment

Property and equipment are initially recognized at acquisition cost including any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by the management. Subsequently, property and equipment are stated at cost less accumulated depreciation and any *identified impairment losses. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset*, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the companies and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to income statement during the year in which they are incurred.

Depreciation is charged to income statement on reducing balance method by applying the depreciation rates as disclosed in note 7 so as to write off the depreciable amount of assets over their estimated useful lives. Depreciation on additions is charged from the month the asset is available for use, while no depreciation is charged in the month in which the asset is disposed off.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and carrying amount of the asset) is included in the income statement in the year the asset is derecognized.

### 6.3 Intangible asset

An intangible asset is an identifiable non-monetary asset without physical substance. An intangible asset is recognized if it is probable that the future economic benefits that are attributable to the asset will flow to the companies and that the cost of such asset can also be measured reliably. Cost of the intangible asset includes purchase cost and directly

# C.I.S. Energy, LLC

## Notes to the Financial Statements

For the year ended December 31, 2020

In US Dollars

attributable expenses incidental to bring the asset for its intended use.

Costs associated with maintaining computer software are recognized as an expense as and when incurred.

Intangible assets are stated at cost less accumulated amortization and accumulated impairment losses, if any. Amortization is charged over the estimated useful life of the asset on a systematic basis by applying the reducing balance method from the month when such asset is available for use.

### 6.4 Subsequent Events

Management has evaluated subsequent events for recognition and disclosure in the financial statements through December 31, 2019, which is the date the financial statements were available to be issued. Through December 31, 2019, no subsequent events required recognition or disclosure in the financial statements.

### 6.5 Taxation

National Center for Economics (NATCFE) is a not-for-profit corporation under Section 501(c)(3) of the Internal Revenue Code and, as such, is exempt from income taxes under Section 501(a) of the Code.

The NATCFE has recognized in the financial statements the effects of all tax positions and continually evaluates expiring statutes of limitations, audits, changes in tax law, and new authoritative rulings. The NATCFE is not aware of any circumstances or events that make it reasonably possible that unrecognized tax benefits may increase or decrease within 12 months of the statement of financial position date. Penalties and interest assessed by taxing authorities are included in the provision for income taxes, if applicable. There were no penalties or interest paid during 2018.

### 6.6 Provisions

A provision is recognized when, and only when, the companies has a present obligation (legal or constructive) as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

### 6.7 Use of estimates

The preparation of financial statements require the certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectation of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the Company's financial statements or where judgments were exercised in application of accounting policies are below:

- Operating fixed assets – tangible or intangible
- Loans and advances - net
- Assessment of provision for contingencies

### 6.8 Advances, deposits and other receivables

Advances, deposits and other receivables are carried at original cost less an estimate made for doubtful debts based on a review of all outstanding amounts at the year end. Bad debts are written off, when identified.

### 6.9 Accrued and Other Liabilities

These are recognized using the trade date accounting and are measured initially at cost.

# C.I.S. Energy, LLC

## Notes to the Financial Statements

For the year ended December 31, 2020

In US Dollars

These notes form an integral part of the financial statements.

### Note 7

#### Cash and Bank Balances

|              | 2020           | 2019           |
|--------------|----------------|----------------|
| Cash in Bank | 137,023        | 140,174        |
| Cash in Hand | 6,433          | 7,454          |
| <b>Total</b> | <b>143,456</b> | <b>147,628</b> |

### Note 8

#### Revenue

|              | 2020           | 2019           |
|--------------|----------------|----------------|
| Sales        | 984,654        | 811,297        |
| <b>Total</b> | <b>984,654</b> | <b>811,297</b> |

### Note 9

#### Cost of Sales

|               | 2020           | 2019           |
|---------------|----------------|----------------|
| Cost of Sales | 426,031        | 353,709        |
| <b>Total</b>  | <b>426,031</b> | <b>353,709</b> |

### Note 10

#### General & Administrative Expenses

|                            | 2020           | 2019           |
|----------------------------|----------------|----------------|
| Bank Charges & Fees        | 8,233          | 5,274          |
| Contractors                | 13,147         | 9,147          |
| Depreciation               | 5,976          | 5,412          |
| Gas/Automotive             | 4,232          | 2,045          |
| Meals & Entertainment      | 4,144          | 6,844          |
| Office Supplies & Expenses | 11,433         | 7,454          |
| Parking & Tolls            | 421            | 82             |
| Travel                     | 11,619         | 8,137          |
| Rent & Lease               | 44,000         | 40,000         |
| Repair & Maintenance       | 4,778          | 9,871          |
| Salaries & Wages           | 52,140         | 39,440         |
| Postage & Courier          | 15,613         | 14,213         |
| Merchant Fees              | 23,932         | 16,077         |
| Bills & Utilities          | 21,683         | 14,697         |
| Other Misc. Expenses       | 1,836          | 951            |
| Taxes & Licenses           | 8,412          | 9,170          |
| Telephone & Internet       | 2,869          | 1,167          |
| Legal & Professional Fees  | 10,301         | 14,837         |
| Software & Subscriptions   | 5,774          | 6,479          |
| <b>Total</b>               | <b>250,543</b> | <b>211,298</b> |

# C.I.S. Energy, LLC

## Notes to the Financial Statements

For the year ended December 31, 2020

In US Dollars

### Note 11

#### Selling & Marketing Expenses

|                           | 2020          | 2019          |
|---------------------------|---------------|---------------|
| Advertisement & Marketing | 21,066        | 18,432        |
| <b>Total</b>              | <b>21,066</b> | <b>18,432</b> |

### Note 12

#### Other Income

|                              | 2020         | 2019         |
|------------------------------|--------------|--------------|
| Discounts, Credits & Refunds | 3,701        | 1,165        |
| <b>Total</b>                 | <b>3,701</b> | <b>1,165</b> |

### Note 13

#### Date of Authorization of Financial Statements

These financial statements were authorized for issue on \_\_\_\_\_ by the Board of Directors.

### Note 14

#### General

Figures have been rounded off to the nearest dollar.

Accounts Manager

Chief Executive Officer

**C-3 Exhibit C-3 “Forecasted Financial Statements,”**

**Business Income and Expense Summary**

Month &amp; Year 01/2021-01/2022

**Income and Cost of Goods Sold**

|  | Amount                 |
|--|------------------------|
| Gross receipts or sales  | + 400000               |
| Returns and allowances   | - 25000                |
| Other Income (with description)                                    | +                      |
| <b>Total Income</b>  | <b>\$ 375,000.00</b>   |
| Inventory Purchases minus cost of items withdrawn for personal use | -                      |
| <b>Net income</b>  | <b>= \$ 375,000.00</b> |

| Expenses                               | Amount | Expenses                        | Amount               |
|--|--------|---------------------------------|----------------------|
| Advertising                            | 20000  | Rent - Other                    | 0                    |
| Bank Fees                              | 1500   | Repairs and Maintenance         | 500                  |
| Credit Card & PayPal Fees              | 0      | Supplies                        | 500                  |
| Commissions and Affiliate Fees         | 125000 | Taxes and Licenses              | 2500                 |
| Contract Labor                         | 0      | Telephone                       | 3500                 |
| Dues and Subscriptions                 | 5000   | Travel                          | 2500                 |
| Employee Benefits                      | 0      | Meals and Entertainment         | 3500                 |
| Gifts                                  | 0      | Utilities                       | 0                    |
| Health Insurance                       | 0      | Wages                           | 15000                |
| Insurance (other than health and auto) | 0      | Other:                          |                      |
| Interest                               | 0      |                                 |                      |
| Legal and Professional Fees            | 5000   |                                 |                      |
| Office Expense                         | 0      |                                 |                      |
| Pension and Profit Sharing             | 0      |                                 |                      |
| Postage and Delivery                   | 250    |                                 |                      |
| Rent - Vehicle and Machinery           |        |                                 |                      |
|  |        | <b>Total Expenses</b>           | <b>\$ 184,750.00</b> |
|  |        | <b>Monthly Net Income(Loss)</b> | <b>\$ 190,250.00</b> |

| Vehicle Information | Amount |                                       | Amount |
|---------------------|--------|---------------------------------------|--------|
| Business Miles      | 4500   | Lease Payment                         | 1000   |
| Commuting Miles     | 15000  | Auto Insurance                        | 200    |
| Other Miles         | 0      | Interest on loan                      | 750    |
| Parking and Tolls   | 500    | Actual Expenses - (gas, oil, repairs) | 1200   |

| Business Use of Home    | Amount |                       | Amount |
|-------------------------|--------|-----------------------|--------|
| Rent                    | 0      | Real Estate Taxes     | 3500   |
| Rent/Mortgage Insurance | 1850   | Repairs (office only) | 400    |
| Utilities               | 500    | Repairs (total home)  | 1000   |
| Mortgage Interest       | 300    |                       |        |

| Equipment            | Date       | Description                           | Amount |
|----------------------|------------|---------------------------------------|--------|
| Computer Equipment   | 01/01/2020 | 20 Dell PC's , keyboards and monitors | 5000   |
| Phone & Email Server | 01/01/2020 | Rack Server                           | 2500   |



**Business Income and Expense Summary**

Month &amp; Year 01/2022-01/2023

| Income and Cost of Goods Sold                                      |   | Amount        |
|--|---|---------------|
| Gross receipts or sales  | + | 400,000.00    |
| Returns and allowances   | - | 25,000.00     |
| Other Income (with description)                                    | + |               |
| Total Income   |   | \$ 375,000.00 |
| Inventory Purchases minus cost of items withdrawn for personal use |   | -             |
| Net income =   |   | \$ 375,000.00 |

| Expenses                               | Amount     | Expenses                 | Amount        |
|--|------------|--------------------------|---------------|
| Advertising                            | 20,000.00  | Rent - Other             | 0.00          |
| Bank Fees                              | 1,500.00   | Repairs and Maintenance  | 500.00        |
| Credit Card & PayPal Fees              | 0.00       | Supplies                 | 500.00        |
| Commissions and Affiliate Fees         | 125,000.00 | Taxes and Licenses       | 2,500.00      |
| Contract Labor                         | 0.00       | Telephone                | 3,500.00      |
| Dues and Subscriptions                 | 5,000.00   | Travel                   | 2,500.00      |
| Employee Benefits                      | 0.00       | Meals and Entertainment  | 3,500.00      |
| Gifts                                  | 0.00       | Utilities                | 0.00          |
| Health Insurance                       | 0.00       | Wages                    | 15,000.00     |
| Insurance (other than health and auto) | 0.00       | Other:                   |               |
| Interest                               | 0.00       |                          |               |
| Legal and Professional Fees            | 5,000.00   |                          |               |
| Office Expense                         | 0.00       |                          |               |
| Pension and Profit Sharing             | 0.00       |                          |               |
| Postage and Delivery                   | 250.00     |                          |               |
| Rent - Vehicle and Machinery           |            |                          |               |
|  |            | Total Expenses           | \$ 184,750.00 |
|  |            | Monthly Net Income(Loss) | \$ 190,250.00 |

| Vehicle Information | Amount |                                       | Amount   |
|---------------------|--------|---------------------------------------|----------|
| Business Miles      | 4,500  | Lease Payment                         | 1,000.00 |
| Commuting Miles     | 15,000 | Auto Insurance                        | 200.00   |
| Other Miles         | 0      | Interest on loan                      | 750.00   |
| Parking and Tolls   | 500.00 | Actual Expenses - (gas, oil, repairs) | 1,200.00 |

| Business Use of Home    | Amount   |                       | Amount   |
|-------------------------|----------|-----------------------|----------|
| Rent                    | 0.00     | Real Estate Taxes     | 3,500.00 |
| Rent/Mortgage Insurance | 1,850.00 | Repairs (office only) | 400.00   |
| Utilities               | 500.00   | Repairs (total home)  | 1,000.00 |
| Mortgage Interest       | 300.00   |                       |          |

| Equipment            | Date     | Description                           | Amount   |
|----------------------|----------|---------------------------------------|----------|
| Computer Equipment   | 01-01-20 | 20 Dell PC's , keyboards and monitors | 5,000.00 |
| Phone & Email Server | 01-01-20 | Rack Server                           | 2,500.00 |

**C-4 Exhibit C-4 "Credit Rating"**

**N/A as credit report is attached**

**C-5 Exhibit C-5 "Credit Report"**

## C.I.S. ENERGY, LLC

D-U-N-S® 07-937-4871

Single  
207 Old Chesapeake Dr.  
Wentzville, MO 63385

Phone 314 686-5257

## Business Information Report

Purchase Date: 08/04/2020  
Last Update Date: 03/24/2018  
Attention: John Alexis

### Executive Summary

#### Company Info

Year Started 2014 Employees 1  
Control Year 2014  
\*\*\* Update available on request \*\*\*

This information is being provided to you immediately in the interest of speed. This report may not reflect the current status of this business. D&B can investigate this business and update the information based on the results of that investigation.

By ordering a standard investigation the same day you order this report, an updated report will be provided to you at no extra cost.

#### D&B Rating

D&B Rating

DS

#### D&B Viability Rating

D&B Viability Rating



Viability Score



Portfolio Comparison



Data Depth Indicator



Company Profile

| Financial Data | Trade Payments | Company Size | Years in Business |
|----------------|----------------|--------------|-------------------|
| Not Available  | Not Available  | Small        | Established       |

### Business Information

#### Business Summary

SIC 7311  
Advertising agency  
NAICS 541810  
Advertising Agencies

#### Credit Capacity Summary

D&B Rating

DS

#### D&B Viability Rating

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will no longer be in business within the next 12 months.

## Viability Score

This company is inactive

Based on information in D&B's data files, the VIABILITY SCORE for this business is 0. This means the company has been placed in a Special Category of either an OUT OF BUSINESS OR UNABLE TO CONFIRM DESIGNATION. See DATA DEPTH INDICATOR for details.

## Portfolio Comparison

This company is inactive

Based on information in D&B's data files, the PORTFOLIO COMPARISON for this business is 0. This means the company has been placed in a Special Category of either an OUT OF BUSINESS OR UNABLE TO CONFIRM DESIGNATION. See DATA DEPTH INDICATOR for details.

## Data Depth Indicator

Unable to Confirm Designation

Unable to Confirm Designation - D&B is unable to confirm active operations at a specific location due to the business showing limited to no business activity and multiple signs of inactivity (e.g. disconnected phone, vacant address, no longer in a telephone directory etc.)

## Company Profile

| Financial Data | Trade Payments | Company Size | Years in Business |
|----------------|----------------|--------------|-------------------|
| Not Available  | Not Available  | Small        | Established       |

### Company Profile Details:

- Financial Data: **Not Available**
- Trade Payments: **Not Available**
- Business Size: **Small** (Employees: <10 and Sales: <\$10K or Missing)
- Years in Business: **Established** (5+)

## Business History

Officers SHANE PORTER, CEO

As of 03/24/2018

The Florida Secretary of State's business registrations file showed that C.I.S. Energy, LLC was registered as a limited liability company on March 17, 2014.

Business started 2014.

SHANE PORTER. Antecedents not available.

Business address has changed from 2188 Chianti Pl Ste 1014, Palm Harbor, FL, 34683 to 207 Old Chesapeake Dr, Wentzville, MO, 63385.

## Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF Jul 17 2020:

|                        |  |                     |   |   |       |
|------------------------|--|---------------------|---|---|-------|
| Registered Name        | C.I.S.<br>ENERGY,<br>LLC               | Registration ID     | L14000043584  | Principals  |       |
|                        |  | Status              | ACTIVE  |   |       |
| Business Type          | DOMESTIC<br>LIMITED<br>LIABILITY<br>CO | Where Filed         | STATE<br>DEPARTMENT/CORPORATION<br>DIVISION ,<br>TALLAHASSEE ,<br>FL        | Name  | Title |
| State of Incorporation | FLORIDA                                |                     |   | SHANE J<br>PORTER                                 | CEO   |
| Filing Date            | 03/17/2014                             |                     |   | 2188 CHIANTI PLACE, PALM HARBOR,<br>346830000, FL |       |
|                        |  | Registered<br>Agent | SHANE J<br>PORTER<br>2188 CHIANTI<br>PLACE,<br>PALM HARBOR,<br>FL 346830000 |   |       |

## Government Activity Summary

| Activity Summary  | Possible candidate for socioeconomic program consideration |                    |     |
|-------------------|--|--------------------|-----|
| Public Company    | N/A  | Labor Surplus Area | N/A |
| Importer/Exporter | N/A  | Women Owned        | N/A |
|                   |  | Minority Owned     | N/A |

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

## Operations Data

As of 03/24/2018

Description: Operates advertising agencies.

Employees: 1 which includes partners.

Facilities: Owns 1,100 sq. ft. on 1st floor of a one story concrete block building.

## Special Events

As of 11/17/2019

Source(s) indicate the address shown above may no longer be used by this business.

As of 12/28/2017

The name and address of this business have been confirmed by D&B using available sources.

## Industry Data

| SIC      |                      | NAICS  |                      |
|----------|----------------------|--------|----------------------|
| Code     | Description          | Code   | Description          |
| 73110000 | Advertising agencies | 541810 | Advertising Agencies |

## Financial Statements

D&B has researched this company and found no information available at this time.

## Indicators

A check of D&B's public records database indicates that no filings were found for C.I.S. ENERGY LLC, 207 Old Chesapeake Dr, Wentzville, MO. D&B's extensive database of public record information is updated daily to ensure timely reporting of changes and additions. It includes business-related suits, liens, judgments, bankruptcies, UCC financing statements and business registrations from every state and the District of Columbia, as well as select filing types from Puerto Rico and the U.S. Virgin Islands. D&B collects public records through a combination of court reporters, third parties and direct electronic links with federal and local authorities. Its database of U.S. business-related filings is now the largest of its kind.

## Paydex

D&B has not received a sufficient sample of payment experiences to establish a PAYDEX score.

D&B receives nearly 400 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received. At this time, none of those experiences relate to this company.

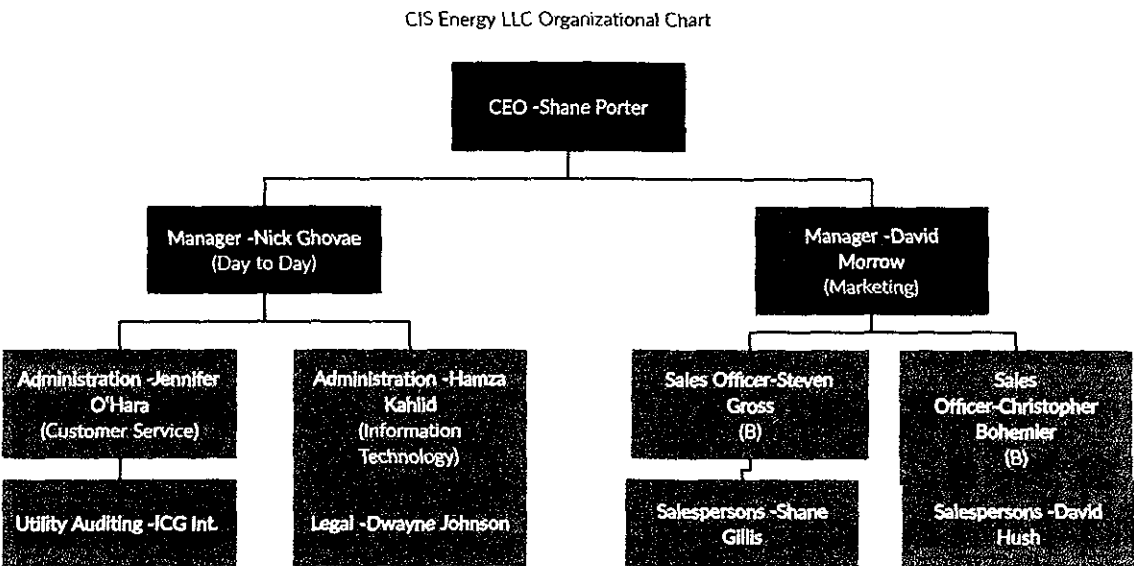
### Payment Summary

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

D&B has not received a sufficient sample of payment experiences to establish a PAYDEX score.

**Disclaimer:** The software and information ("Services") accessed herein were developed exclusively at private expense, and are proprietary to Dun & Bradstreet, Inc., and its affiliates and subsidiaries (collectively, "D&B"), and may include copyrighted works, trade secrets, or other materials created by D&B at great effort and expense. If the Customer accessing the Services is part of the executive, legislative or judicial branches of the U.S. Federal Government, the Services contained herein are a Commercial Item as that term is defined in FAR 2.101, and are comprised of Technical Data, Computer Software and Computer Software Documentation as those terms are defined in FAR 52.227-14(a) and DFAR 252.227-13. Customer's rights to use the Services are as described in the government contract signed between D&B and the Government. Under no circumstances will the Customer accessing the Services have greater rights in the Services provided hereunder than "Limited Rights" as that term is defined in FAR 52.227-14 (ALT II) and DFAR 252.227-7013(f) and "Restricted Rights" as that term is defined in FAR 52.227-14 (ALT III) and DFAR 252.227-7014(f), respectively.

C-8 Exhibit C-8 “Corporate Structure”





## **C-9 Exhibit C-9 "Financial Arrangements"**

N/A. The applicant is not taking title to the electric. The applicant is seeking to be certified as a broker.

## D-1 Exhibit D-1 "Operations"

The applicant will only be utilizing this function in certain circumstances where it is advantageous for a small group of commercial clients, who all agree to aggregate their load and in return receive more favorable rate options. The applicant does not have any intentions of performing any mass retail aggregations. This will be used for when sister companies need to match terms, or combine their usages for specific reasons.

## **D-2 Exhibit D-2 "Operations Expertise and Key Technical Personnel"**

**Shane Porter, CEO**

**Phone: 855-341-3330**

**Email: CEO@cisenergy.com**

**Please refer to Mr. Porter's resume which lists his experience.**