

DIS Case Number: 20-1785-GA-CRS

Section A: Application Information

A-1. Provider type:

☐ Retail Natural Gas
Broker

☐ Retail Natural Gas
Aggregator

☒ Retail Natural Gas
Marketer

A-2. Applicant's legal name and contact information.

Legal Name: Greenlight Energy Inc.

Country: United States

Phone: (888) 453 - 4427 **Extension (if applicable):**

Street: 46 School Lane

Website (if any):
www.gogreenlightenergy.com

City: Lloyd Harbor **Province/State:** NY

Postal Code: 11743

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
Greenlight Energy Inc.	Official Name	2608 25th Rd. Astoria, NY 11102	Yes	File

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
Greenlight Energy Inc.	Official Name	2608 25th Rd. Astoria, NY 11102	Yes	File

A-5. Contact person for regulatory matters

John Mingrone
46 School Lane
Lloyd Harbor, NY 11743
US
johnm@gogreenlightenergy.com
8884534427

A-6. Contact person for PUCO Staff use in investigating consumer complaints

Ricky Gobind
46 School Lane
Lloyd Harbor, NY 11743
US
ricky@gogreenlightenergy.com
8884534427

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: (888) 453 - 4427	Extension (if applicable):	Country: United States
Fax:	Extension (if applicable):	Street: 46 School Lane
Email: supply@gogreenlightenergy.com		City: Lloyd Harbor
		Postal Code: 11743
		Province/State: NY

A-8. Applicant's federal employer identification number

270318254

A-9. Applicant's form of ownership

Form of ownership: Corporation

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

Columbia Gas of Ohio
Dominion Energy Ohio
Duke Energy Ohio
Vectren Energy Delivery of Ohio

Class of customer selection

Residential

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 12-10-2020

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
John Mingrone	johnm@gogreenlightenergy.com	Director of Operations	46 School Lane Lloyd Harbor, NY 11743 US
Michael Hartofilis	michael@gogreenlightenergy.com	Vice President	46 School Lane Lloyd Harbor, NY 11743 US

A-13. Company history

Greenlight Energy Inc. was founded on April 27, 2009 under the laws of New York as a Corporation. Greenlight Energy Inc.'s principle interest is expanding their markets as a competitive retail electric and natural gas supplier. The company's anticipated principal business interest in Ohio is being a competitive retail electric supplier ('CRES') and competitive retail natural gas supplier ('CRNGS'), serving Residential customers throughout the state of Ohio.

Greenlight Energy Inc. is a member of NYISO and PJM, and is licensed as both a gas and power supplier in NY, NJ, MD and PA. Services include, but are not limited to, supplying retail customers with their expected electric and/or natural gas generation load requirements by purchasing electricity and/or natural gas and related services through wholesale generation suppliers and traders participating in the various wholesale markets.



A-14. Secretary of State

Secretary of State Link:

A-15. Proof of Ohio Employee and Office

Provide proof of an Ohio Office and Employee in accordance with Section 4929.22 of the Ohio Revised Code. List the designated Ohio employee's name, Ohio office address, telephone number and web site address

Employee Name: Registered Agents Inc.
6545 Market Avenue N. Ste 100
North Canton, OH 44721
US
agent@ohiostatutoryagent.com
2166723705

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

Jurisdiction of Operation: Greenlight Energy Inc. is a licensed retail supplier of electricity in the following states:

- Maryland
- New York
- New Jersey
- Pennsylvania

Greenlight Energy Inc. is a licensed retail supplier of natural gas in the following states:

- Maryland
- New York
- New Jersey
- Pennsylvania

B-2. Experience and plans



Public Utilities Commission

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: There are no existing, pending or past rulings, judgements, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction that could adversely impact Greenlight Energy Inc.'s financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No



Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted**.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Preferred to file this information confidentially

C-3. Forecasted financial statements

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio**.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities



only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially

C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.



Preferred to file this information confidentially

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

C-9. Financial arrangements

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.



First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

1. The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.
2. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal **in the opinion of the Staff reviewer** to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

Preferred to file confidentially

Section D: Applicant Technical Capacity

D-1. Operations

Gas Marketers: Describe the operational nature of the applicant's business, specifying whether operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and/or the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.



Operations Description: Greenlight Energy Inc.'s operations, including, but not limited to, the scheduling of retail power, will be managed through direct staff, consultants and service providers. As more fully described Exhibits B-2 and D-2, the expertise of its principals ensures that it can fulfill all requirements of a Competitive Retail Natural Gas Supplier (CRNGS).

D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached



Public Utilities
Commission

Application Attachments

Exhibit B-2 – Experience & Plans

Experience --

Greenlight Energy's leadership team brings with it decades of experience in the retail power and natural gas markets. Greenlight Energy currently serves 8,737 electricity and 7,308 number of gas customers, amounting to 5,300 MWh and 71,000 Dth of load served. Greenlight Energy primarily uses inbound marketing to contact the vast majority of its customer base.

In addition, Greenlight Energy has contracted with V3 Commodities Group to manage all wholesale business processes. V3 Commodities Group acts as an aggregator of retail load, combining the supply needs of its clients and acting as the market interface between retailers and wholesale power generators and natural gas marketers and producers. V3 provides a single point of access to consumers of wholesale energy, managing and compiling a diverse group of retail credits and delivering a credit efficient solution for power and gas marketers to hedge their supply.

Marketing Plans --

Greenlight Energy, Inc. plans to contact the vast majority of its prospective residential customers via direct mail, telemarketing, and social media marketing campaigns. Marketing will mainly be web-based, but third-party vendors may be used for inbound or outbound services.

Billing & Customer Complaint Protocol --

While utilities will bill customers on Greenlight Energy Inc.'s behalf, Greenlight will be able to provide any customer a billing statement upon request which would be created through our customer management system EC Infosystems. All customer inquiries will be directly reviewed and responded to by John Mingrone within 3 days days of receipt.

Compliance --

Greenlight Energy, Inc. will fully comply with any and all Commission rules adopted pursuant to Section [4928.10](#) and/or [4929.22](#) of the Ohio Revised Code.

Please see below for the resumes of all key personnel:



Michael Hartofilis

111 Goose Hill Rd
Cold Spring Harbor, NY 11724

718 204 7268
631 580 4671

Michael@gogreenlightenergy.com
<https://gogreenlightenergy.com/>

SUMMARY

Michael Hartofilis is the Vice President of Greenlight Energy Inc. and has been since the company's inception in 2009. Prior to Greenlight Energy, Michael worked as a medical insurance broker with GMH Insurance. In May 2009 Michael and his father George received approval from the New York Public Service Commission to operate an ESCO in the state of New York. Michael currently oversees all processes within the company.

EXPERIENCE

Vice President, Greenlight Energy Inc.
Forest Hills, NY — 2009- Present

Greenlight Energy began providing natural gas supply services to a handful of customers within one local utility at the start of 2010. Under Michael's leadership, Greenlight Energy has grown to service over 20,000 accounts for both gas and electric supply services, working with over a dozen utilities to serve New York, New Jersey, Maryland, and Pennsylvania. Some of Michael's responsibilities include handling EDI billing, operations, hiring, oversight, procurement, fulfillment, buying and selling power and energy in wholesale markets, forecast energy supply and demand to minimize the cost of meeting load demands and to maximize the value of supply resources, negotiate prices or contracts for energy sales or purchases, contact prospective buyers or sellers of power to arrange transactions, update accounting records as and when transactions take place, and ensure that proper documentation is filed for each transaction, make wire requests for the office operations, maintain the books of accounts and database including profits and loss.

Agent, GMH Insurance
Astoria, NY — 2006-2009

Michael joined GMH Insurance with the anticipation of bringing a renewed energy to customer acquisition and retention. Through the time spent with GMH Insurance, Michael and his father, George, discovered the opportunity to offer their insurance clients an added service by saving them on their utility bills, and from that idea was born Greenlight Energy.

EDUCATION

University of Maryland, College Park
Bachelor's Degree — 2002-2006

Michael split his time at the University of Maryland between playing on the Varsity Lacrosse Team and earning a degree in Criminal Justice.



George Hartofilis

2608 25th Rd,
Astoria, NY 11102

374 642 4120
516 818 6810

George@gogreenlightenergy.com
<https://gogreenlightenergy.com/>

SUMMARY

George Hartofilis is the President and founder of Greenlight Energy Inc. Prior, George was the President and founder of GMH Insurance, a medical insurance brokerage company until 2009. George currently assists his son, Michael, by guiding and directing all processes within Greenlight Energy.

EXPERIENCE

President, Greenlight Energy Inc.

Forest Hills, NY — 2009- Present

Greenlight Energy is a licensed natural gas and electric supplier working closely with various utilities within the territories of New York, New Jersey, Maryland, and Pennsylvania. Currently servicing over 20,000 accounts within each territory more accounts signing up each day. To highlight a few of George's tasks: Operations, procurement, fulfillment, purchasing of power and energy in wholesale markets, price energy based on market conditions, assist with forecasting energy supply and demand to minimize the cost of meeting load demands and to maximize the value of supply resources, research and recommend new products or services, such as alternative energy sources or renewable energy credits, light accounting procedures such as prepare weekly, monthly, quarterly financial reports, assist in monthly reconciliations, maintain and file financial records and post accounts data .

President, GMH Insurance

Astoria, NY — 2006-2009

George created GMH Insurance with the anticipation of aiding and guiding customers and potential customers with their unique medical insurance needs. Through the time spent with GMH Insurance, George and his son, Michael, discovered the opportunity to offer their insurance clients an added service by saving them on their utility bills, and from that idea was born Greenlight Energy.

John Martin Mingrone

36-23 201st St, Bayside, NY 11361
Cell: 516-375-4742
Email: johnm@gogreenlightenergy.com

Career Focus

- Chief Operations for Energy Supply
- Sales and Office Management

Summary of Skills

- | | |
|--|---|
| • Knowledge of EDI Billing Systems & FTP | • Employee Training and Development |
| • Vendor and Third-Party Relationships | • Office Management |
| • Budget, Balancing, Accounting | • Extensive Sales and Marketing Knowledge |
| • Payment of Receivables | • Interpersonal and Communication Skills |
| • Advanced with Microsoft Office & Adobe | • Strong Organization Skills |
| (Excel, Word, PP, PSD, Etc) | • Ability to Create or Perfect Systems |

Professional Experience

Director of Operations

June 2015 to Present

Greenlight Energy Inc. – Forest Hills, NY

Manage office employees, manage marketing and sales, manage customer service and deal with customer complaints. Handle EDI billing, process data entry, payroll, hiring/firing, training new staff, accounting, compliance, licensing and daily operations.

Office Manager

January 2013 to June 2015

Greenlight Energy Inc. – Astoria, NY

Managed office employees, managed marketing and sales, managed customer service and dealt with customer complaints. Handled EDI billing, processing data entry, payroll, hiring/firing, and training new staff.

Branch Manager

July 2012 to January 2013

Greenlight Energy Inc. – Astoria, NY

Ran branch office, managing sales team, agents and training staff.

Energy Sales Consultant

August 2011 to July 2012

Greenlight Energy Inc. – Woodside, NY

Acquired new energy supply customers through phone sales and face to face meeting. Retention and customer service.

Mortgage Loan Originator

February 2004 to January 2011

Residential Reverse Mortgage – Garden City, NY

Top producer for many years. Generated millions of dollars in total revenue plus trained new employees who have gone on to become top producers for the company. Expertise in communicating with Senior Citizens.

Loan Officer

March 2002 to February 2004

Equity Funding Corp – West Hempstead, NY

One of the top producers in 2003. Generated over \$400,000 in fees my first year as a loan officer. Supervised and managed telemarketing team. Trained and helped develop new employees.

Education

Port St. Lucie High School

Port St. Lucie, FL

Diploma

Univesity of Massachusetts

Boston, MA

Psychology

Classes

Indian River Community College

Fort Pierce, FL

Culinary Arts

Classes

Affiliations and Past Licenses

License (2011) - Life, Accident & Health Insurance Agent - New York

License (2003-2012) - Mortgage Loan Originator - New Jersey

License (2011-2012) – Real Estate Agent – New York

Member of American Business Associates (Networking Group)

Member of the National Wildlife Conservation

References

Michael Hartofilis – (VP at Greenlight Energy) - 718-575-5084 - michael@gogreenlightenergy.com

Steven Horn – (Owner at Residential Funding) – 516-987-7518

Robert Nicastro – (Financial Advisor and Friend) – 516-729-6561

SEAN HARTOFILIS

2608 25th Rd, 2nd Fl
Astoria, NY 11102

shartofilis@gmail.com

(631) 495-7435

EDUCATION

Princeton University, Princeton, NJ: Class of 2003

Saint Anthony's High School, S. Huntington, NY: Class of 1999

WORK EXPERIENCE

Greenlight Energy Inc., Astoria, NY and Forest Hills, NY: 2009-Present

Director of Marketing

- Developing the marketing strategy for new and existing products
- Overseeing implementation of the Marketing strategy - including campaigns, events, digital marketing, and PR
- Manage social media presence and direct programs to improve social media reputation and recognition
- Influence and assist with hiring and firing of staff.
- Influence and assist with the procuring of power and energy in wholesale markets

Porter Novelli, Washington, DC: Fall 2014

Freelance Copywriter/Screenwriter

- Wrote choose-your-own-adventure digital video campaign for the Commodities Future Trading

Commission J. Walter Thompson, New York, NY: Winter 2014

- Wrote "Ryan Seacrest Distinction Collection" national television commercial campaign for Macy's

Beach Pillows (Walls Farm Productions), Astoria, NY: Winter 2011-

Present Writer/Director/Producer/Editor

- Wrote, directed, produced, and edited original feature-length film *Beach Pillows*, starring Geoffrey Arend, Vincent Kartheiser, Annette O'Toole, and Richard Schiff
- Winner of Amsterdam Film Festival's 2013 Van Gogh World Cinema Screenwriting Award, Feature Film
- Released by Gravitas Ventures on January 15, 2014
- Create and manage all social media and marketing materials for the film

We're the Fugawis (History Channel), New York, NY: Spring 2013-Summer

2013 Segment Producer

- Managed cast, secured locations and props, and coordinated all other creative elements of production
- Collaborated with Field Producers on story and scheduling

Skins (MTV), New York, NY: Winter 2010-2011

Web Producer

- Produced, wrote, directed, and supervised edits of web content, including cast intros, behind-the-scenes segments, Q&As, trailers, and contest submission videos; coordinated execution of the same with Toronto team

Silent Library (MTV): Seasons 2 & 3, New York, NY: Summer-Fall 2009 & Winter

2010 Writer

- Wrote and developed episode challenges
- Compiled and edited challenge submissions

The Cho Show (VH1), New York, NY & Los Angeles, CA: Winter-Summer

2008 Story Associate Producer

- Wrote episode storylines, voiceover narration, standup material, skits, and speeches
- Produced all ancillary material (web supplements, interviews, trailers, music videos)
- Composed treatment and edited presentation reel that resulted in production greenlight
- Wrote San Francisco Mayor Gavin Newsom's "Margaret Cho Day" Proclamation

Crossroads Films and Television/MTV Networks, New York, NY: Winter 2007-Winter 2008

Executive Assistant

- Wrote and developed treatments, shot and edited presentation reels for original television projects
- Performed script coverage and contributed to story development on feature film projects
- Managed production slate, office, and correspondence for Executive Producer of Television

MISCELLANEOUS EXPERIENCES/ACTIVITIES

The Harlem Times: Winter 2012

- Short story "The Summer of Saint Nick" published in The Harlem Times
(<http://theharlemtimes.com/wp-content/uploads/2012/02/the-summer-of-saint-nick-sean-hartofilis.pdf>)

Funny or Die: Winter 2009-Summer 2009

- Produced, wrote, directed, edited, and scored shorts films, some of which can be found at Funnyordie.com, all of which were featured on the homepage (<http://www.funnyordie.com/seanhartofilis>)

The Huffington Post: Fall 2008-Winter 2009

- Contributed articles on politics, entertainment, sports, culture, et al. (<http://www.huffingtonpost.com/sean-hartofilis>)

Putting It All on the Table: A Cultural Analysis of Native American Casino Gaming: Spring 2003

- Princeton senior thesis recognized and distributed by Hopi Indian tribe

Princeton Men's Lacrosse (1999-2003): 2001 National Champion, 4x All-Ivy League, 3x All-American

Loyola High School of Los Angeles (2006): Head Coach of the Boy's Varsity Lacrosse Team

Los Angeles Riptide (2006): Attackman and Midfielder for Major League Lacrosse's Los Angeles Riptide

TECHNICAL SKILLS

Final Cut Pro, Final Draft, Microsoft Office (Word, Excel), Mac OS X, Google Drive, Photography, Guitar, Boxing

Exhibit D-2 – Operations Expertise and Key Technical Personnel

Greenlight Energy Inc.'s operations will be managed through direct staff, consultants and service providers. Please also see Exhibit B-2 (Experience & Plans) for more detail regarding Greenlight Energy Inc.'s experience and technical expertise.

Included below is the contact information of the key personnel involved in the operational and technical aspects of Greenlight Energy Inc.'s business (additional information on the individuals is included in Exhibit B-2 (Experience & Plans).

Name: Michael Hartofilis
Title: Vice President
Phone: (888) 453 – 4427
Email: michael@gogreenlightenergy.com

Name: John Mingrone
Title: Director of Operations
Phone: (888) 453 – 4427
Email: johnm@gogreenlightenergy.com

Additionally, Greenlight Energy Inc. has strategic partnerships with the following:

- EC Infosystems (*EDI/Billing*)
- V3 Commodities Group

Competitive Retail Electric Service Affidavit

County of Florida :

State of Hillsborough :

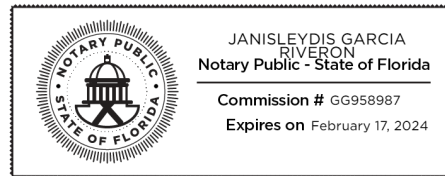
Michael Hartofilis, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

13. Affiant further sayeth naught.


Signature of Affiant & Title



Sworn and subscribed before me this 22 day of September, 2020
Month Year


Signature of official administering oath

Janisleydis Garcia Riveron Notary Public
Print Name and Title

My commission expires on 02/17/2024

Notarized online using audio-video communication



DATE	DOCUMENT ID	DESCRIPTION	FILING	EXPED	CERT	COPY
06/15/2020	202016701724	FOREIGN FOR PROFIT CORPORATION - LICENSE (FLF)	99.00	0.00	0.00	0.00

Receipt

This is not a bill. Please do not remit payment.

GREENLIGHT ENERGY INC
46 SCHOOL LANE
LLOYD HARBOR, NY 11743

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Frank LaRose
4487437

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

GLE (GREENLIGHT ENERGY INC.)

and, that said business records show the filing and recording of:

Document(s)

FOREIGN FOR PROFIT CORPORATION - LICENSE

Effective Date: 06/15/2020

Document No(s):

202016701724

Authorization to transact business in Ohio is hereby given, until surrender, expiration or cancellation of this license.



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the
Secretary of State at Columbus, Ohio this
15th day of June, A.D. 2020.

Ohio Secretary of State

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

12/14/2020 12:39:12 PM

in

Case No(s). 20-1785-GA-CRS

Summary: In the Matter of the Application of Greenlight Energy Inc.