

DIS Case Number: 18-1590-EL-AGG

Section A: Application Information

A-1. Provider type:

☒ Power Broker
 ☐ Aggregator
 ☐ Retail Generation Provider
 ☐ Power Marketer

A-2. Applicant's legal name and contact information.

Legal Name: Single Source Energy Solutions, Inc
Country: United States
Phone: 7813252858 **Extension (if applicable):**
Street: 7 Bay Cliff Circle
Website (if any): <https://www.singlesourceenergysolutions.com/>
City: Plymouth **Province/State:** MA
Postal Code: 02360

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
Single Source Energy Solutions, Inc	DBA	7 Bay Cliff Circle Plymouth, MA 02360	No	Link

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
Single Source Energy Solutions, Inc	DBA	7 Bay Cliff Circle Plymouth, MA 02360	No	Link



A-5. Contact person for regulatory matters

Maria Mitchell
7 Cliff Circle
Plymouth, MA 02360
US
mwintermitchell@ssesinc.com
7745236882

A-6. Contact person for PUCO Staff use in investigating consumer complaints

Maria Mitchell
7 Cliff Circle
Plymouth, MA 02360
US
mwintermitchell@ssesinc.com
7745236882

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 7813252858	Extension (if applicable):	Country: United States
Fax:	Extension (if applicable):	Street: 7 Bay Cliff Circle
Email: gjoyce@ssesinc.com		City: Plymouth
		Province/State: MA
		Postal Code: 02360

A-8. Applicant's federal employer identification number

273049521

A-9. Applicant's form of ownership

Form of ownership: Corporation

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

Duke Energy Ohio
FirstEnergy - Ohio Edison
FirstEnergy - Toledo Edison

Class of customer selection

Commercial
Industrial

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 07-08-2010

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Graig Joyce	gjoyce@ssesinc.com		7 Bay Cliff Circle Plymouth, MA 02360 US
Sherri Joyce	sjoyce@ssesinc.com	Director	7 Bay Cliff Circle Plymouth, MA 02360 US
Maria Mitchell	mwintermitchell@ssesinc.com		7 Cliff Circle Plymouth, MA 02360 US

A-13. Company history

Single Source Energy Solutions is an on-demand resource for customers seeking energy cost savings and renewable energy solutions. With a combined 30 years of experience and an unparalleled network of channel partnerships, we provide a single source for all your energy related needs. We specialize in competitive procurement strategies, energy efficiency programs, and renewable energy projects.

A-14. Secretary of State



Secretary of State Link:

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

File Attached

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: Not Applicable

B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

B-6. Environmental disclosures

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See 4901:1-21-09 of the Ohio Administrative Code for additional details of this requirement.

PJM disclosure option chosen

Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a

balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted**.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

File(s) attached

C-3. Forecasted financial statements

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio**.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

File(s) attached

C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate



Public Utilities Commission

organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

This does not apply.

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies,



Public Utilities Commission

subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

File(s) attached

Section D: Applicant Technical Capacity

D-1. Operations

Power brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

Operations Description: See attachment B2

D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached



Public Utilities
Commission

Application Attachments

Entity#: 4193041
Filing Type: FOREIGN CORPORATION
Original Filing Date: 06/07/2018
Location: --
Business Name: SINGLE SOURCE ENERGY SOLUTIONS, INC.

Status: Active
Exp. Date: -

Filings

Filing Type	Date of Filing	Document ID
FOREIGN LICENSE/FOR-PROFIT	06/07/2018	201815801328
FOREIGN AGENT RESIGNATION	07/27/2020	202020905212
FOREIGN/AGENT RESIGNATION LETTER SERVED	08/26/2020	202023928832

**UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF SECRETARY OF STATE**

I, Frank LaRose, Secretary of State of the State of Ohio, do hereby certify that this is a list of all records approved on this business entity and in the custody of the Secretary of State.



*Witness my hand and the seal of the
Secretary of State at Columbus,
Ohio this 27th of August, A.D. 2020*

Ohio Secretary of State

A handwritten signature in blue ink, reading "Frank LaRose".



7 Bay Cliff Circle
Plymouth, Massachusetts 02360

Phone: (866) 980-1222
Fax: (888) 793-5290
www.ssesinc.com

“Summary of Experience”

342 Commercial (Electric and Natural Gas), Servicing 100 Million Kilowatt hours, and 3 Million Therms; in the following service areas:

Connecticut – Registered Electricity and Natural Gas

Maine - Licensed Electricity and Registered Natural Gas

Massachusetts - Licensed Electricity and Natural Gas

New Hampshire – Licensed Electricity and Natural Gas

Rhode Island – Licensed Electricity and Registered Natural Gas

The District of Columbia – Licensed Electricity

Ohio - Licensed Electricity and Natural Gas



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“Jurisdictions of Operations”

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Maine - Licensed Electricity and Registered Natural Gas

Massachusetts - Licensed Electricity and Natural Gas

New Hampshire – Licensed Electricity and Natural Gas

Rhode Island – Licensed Electricity and Registered Natural Gas

The District of Columbia – Licensed Electricity

Ohio - Licensed Electricity and Natural Gas



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“Experience & Plans”

SSES will take a managed risk approach to develop a cost-effective procurement strategy. We accomplish this through the evaluation of existing consumption, pricing, and contract terms. We will work with our customers to assess and understand risk tolerance levels as well as expectations to design the best competitive procurement strategy for their business.

We offer flexible contract terms:

- Month-to-Month → for customers seeking a low risk trial run
- Long-Term → for customers looking for a fixed hedge against rising costs

SSES also has various price model offerings:

- Indexed → for customers seeking a variable rate pegged to the market
- Block Indexed → for customers who prefer a combination of fixed and index pricing
- Fixed → for customers looking for the security of guaranteed rates

Today many properties in the United States are NOT energy efficient. As a result, energy consumption costs are greater than needed, ultimately hurting property owners' bottom lines. By evaluating existing conditions, we can design a system that will ensure that your property operates as efficiently as possible. This allows our customers to manage their energy consumption costs and forecast spending more accurately.

Through a customer-oriented approach we can seamlessly integrate these systems into facilities, with no major disruptions, in a timely and professional manner. Some of the programs that we may offer are:

- Energy Audits and Consultations
- Lighting Retrofits
- HVAC Controls

- Energy Management Systems
- LEED Considerations

SSES utilizes a 4-step bid platform in procuring our clients electricity and natural gas contracts as follows;

Step 1 - SSES will request historical usage from the utility.

Step 2 - SSES will create a Request for Price (RFP) that will be sent to Electricity/Natural Gas Suppliers for them to build a specific price.

Step 3 – We will visit you for 20 – 30 minutes to go over our Supplier Contract Review document before looking at price so you are comfortable with the language contained in each of the Supplier Agreements that will be involved with the bid. This allows us to create a matrix so that on Bid Day we can weigh price versus terms.

Step 4 – Set a Bid Day date. At 10:30 a.m. on bid day we receive pricing from the suppliers and send over to you in the form of a pricing memo. We then compare price to our Contract Review matrix.

The above bidding process achieves 2 things;

- 1) Makes us fully aware of the terms contained in the Supplier Agreement and how they compare to other Supplier Agreements
- 2) Forces Suppliers to aggressively compete for your business knowing that we are comparing price AND terms.

SINGLE SOURCE ENERGY SOLUTIONS, INC.

BALANCE SHEET

As of January 1, 2020

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
24200 Santander Business	2,927.60
24400 Sovereign - Line of Credit Bank	-2,607.41
24500 Petty Cash	0.00
Checking (deleted)	14,673.58
Total Bank Accounts	\$14,993.77
Total Current Assets	\$14,993.77
Fixed Assets	
70000 Accumulated Depreciation	-18,417.00
75100 Furniture and Equipment	16,397.46
75200 Leasehold Improvements	12,506.80
75300 Website Development	2,175.00
75400 4 Computers	3,240.00
Total Fixed Assets	\$15,902.26
Other Assets	
79000 Commercial Financial	1,926.11
Total Other Assets	\$1,926.11
TOTAL ASSETS	\$32,822.14
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
21100 Best Buy Credit Card	1,571.56
21200 Business Platinum Card	2,214.13
21500 US Air Mastercard	0.00
21600 Amex - Platinum	0.00
Total Credit Cards	\$3,785.69
Other Current Liabilities	
24000 SBA Loan	87,100.05
25100 Santander - Revolving # 4431/..312	36,137.76
Total Other Current Liabilities	\$123,237.81
Total Current Liabilities	\$127,023.50
Long-Term Liabilities	
Stockholder Loans - Joyce	43,712.08
Total Long-Term Liabilities	\$43,712.08
Total Liabilities	\$170,735.58
Equity	
30100 Capital Stock	73,837.42
31400 Shareholder Distributions	-27,789.00
32000 Treasury Stock	-9,500.00
39000 Retained Earnings	-174,343.55
Net Income	-118.31
Total Equity	\$ -137,913.44
TOTAL LIABILITIES AND EQUITY	\$32,822.14

SINGLE SOURCE ENERGY SOLUTIONS, INC.

PROFIT AND LOSS

January 1, 2018 - January 1, 2020

	TOTAL
Income	
42400 Single Source Energy Income	513,289.98
42700 Consulting Income	13,342.50
Total Income	\$526,632.48
Cost of Goods Sold	
50000 Cost of Goods Sold	0.00
56000 Commissions	0.00
56100 Lewis Haight	6,963.02
56200 Craig Garris	2,612.67
56300 Jon Tyler	10,917.81
56400 Rob Tegeder	31,450.26
56500 Michel Duvernay	796.96
56600 CFC, Inc	201.82
56700 CET	65.08
56800 Paul Stewart	1,420.45
Total 56000 Commissions	54,428.07
Total 50000 Cost of Goods Sold	54,428.07
51000 Automobile Allowance	1,200.00
Total Cost of Goods Sold	\$55,628.07
GROSS PROFIT	\$471,004.41
Expenses	
60100 Salaries & Wages	0.00
60110 Payroll - Graig Joyce	115,555.51
60115 Payroll - Sherri Joyce	97,444.67
60130 Payroll - Margaret A. Flanagan	6,170.25
60145 Payroll - Maria Winter Mitchell	37,609.24
60155 Payroll - Joanne White	17,423.09
60156 Kimberly Bomba	2,110.20
60165 Accounting	3,999.84
60170 Payroll - Jon Tyler	12,000.00
Total 60100 Salaries & Wages	292,312.80
60200 Payroll Expenses	2,080.08
60210 Payroll Fee	1,712.79
60220 Payroll Tax State	0.00
60230 Suta	5,529.88
60240 SS & Medicare	22,054.57
60250 Futa	343.69
60260 Payroll Tax - Federal	0.00
Total 60200 Payroll Expenses	31,721.01

SINGLE SOURCE ENERGY SOLUTIONS, INC.

PROFIT AND LOSS

January 1, 2018 - January 1, 2020

	TOTAL
60300 Insurance Expense	-259.00
60310 General Liability Insurance	6,356.72
60330 Health Insurance	18,384.05
Total 60300 Insurance Expense	24,481.77
60400 Bank & Credit Card Service Charges	0.00
60410 Interest Expense	9,154.26
60440 Service Fee	818.59
Total 60400 Bank & Credit Card Service Charges	9,972.85
62400 Depreciation Expense	3,141.00
64000 Office & Business Expenses	-7,347.33
64100 Office Expenses	85.00
64110 Office Rent	8,810.00
64120 Office supplies	2,784.77
64130 Telephone Expense	5,661.21
64140 Software and Internet Expenses	19,324.13
Total 64100 Office Expenses	36,665.11
64200 Business Expenses	0.00
64210 Business Licenses and Permits	3,093.50
64220 Charitable Contributions	4,693.36
64240 Association/Memberships	2,000.00
64250 Postage and Delivery	397.08
64260 Meals and Entertainment	8,541.30
64270 Advertising and Marketing	4,757.96
Total 64200 Business Expenses	23,483.20
Total 64000 Office & Business Expenses	52,800.98
64280 Attorney Fee	2,500.00
64300 Travel Expense	0.00
64310 Travel Meals and Entertainment	-1,027.64
64320 Lodging	2,450.74
64330 Car Rental	3,624.66
64340 Airfare	1,876.53
Total 64300 Travel Expense	6,924.29
64400 Automobile Expenses	0.00
64410 Fuel	6,043.72
64420 Vehicle Leases	27,889.91
64430 Repairs & Maintenance	3,121.59
64450 Car Insurance	1,922.41
64460 Tolls & Parking	327.41
Total 64400 Automobile Expenses	39,305.04
64700 Miscellaneous Expense	270.04

SINGLE SOURCE ENERGY SOLUTIONS, INC.

PROFIT AND LOSS

January 1, 2018 - January 1, 2020

	TOTAL
Employee Reimbursement	0.00
Total Expenses	\$463,429.78
NET OPERATING INCOME	\$7,574.63
Other Income	
43000 Amex Travel Reword Points	0.00
Total Other Income	\$0.00
Other Expenses	
69199 Reconciliation Discrepancies	7,982.39
Total Other Expenses	\$7,982.39
NET OTHER INCOME	\$ -7,982.39
NET INCOME	\$ -407.76





Single Source Energy Solutions

Cash Flow Forecast Summary

Report Generated 10/13/2020 at 1:49 PM

Supplier	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	> 12 Mo.	Total
UGI Energy Services	\$790.50	\$601.26	\$771.28	\$460.65	\$460.65	\$460.65	\$460.65	\$460.65	\$472.00	\$470.95	\$468.00	\$468.20	\$9,404.85	\$15,750.29
Total	\$35,348.01	\$34,255.35	\$38,774.78	\$37,883.91	\$39,201.89	\$39,297.99	\$37,113.69	\$36,003.46	\$34,294.15	\$37,027.67	\$42,453.99	\$35,595.69	\$511,478.59	\$958,729.16



Cash Flow Forecast Summary

Report Generated 10/13/2020 at 1:54 PM

Supplier	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	> 12 Mo.	Total
Constellation New Energy	\$371.61	\$371.61	\$371.61	\$373.79	\$373.79	\$373.78	\$371.61	\$371.61	\$371.61	\$371.61	\$371.61	\$371.61	\$4,830.93	\$9,296.78
UGI Energy Services	\$273.33	\$273.33	\$273.33	\$273.33	\$273.33	\$273.33	\$273.33	\$273.33	\$273.33	\$273.33	\$273.33	\$273.33	\$3,553.41	\$6,833.37
Total	\$644.94	\$644.94	\$644.94	\$647.12	\$647.12	\$647.11	\$644.94	\$644.94	\$644.94	\$644.94	\$644.94	\$644.94	\$8,384.34	\$16,130.15



7 Bay Cliff Circle
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www.ssesinc.com

“Corporate Structure”

Single Source Energy Solutions is registered with the State of Massachusetts as a Domestic Profit Corporation solely and does not have any affiliates and the corporate structure can only be defined by the Corporate Bio below.

Graig R. Joyce - President

Our President is responsible for the overall management and performance of Single Source Energy Solutions. Mr. Joyce's key day-to-day focus is developing and maintaining the company's growth. Mr. Joyce is responsible for all aspects of operations for Single Source Energy Solutions. He draws on his extensive experience from his role as Senior Vice President of New England at a leading retail electricity supply firm based out of Massachusetts where he managed 7 Regional Directors and their sales teams. Mr. Joyce was responsible for the development and implementation of more than 2 billion kWh's of retail electricity supply.

Sherri Joyce - Director

As Director at Single Source Energy Solutions, Mrs. Joyce utilizes her knowledge, experience, and network within energy markets to aid and assist in building all facets of sales. Before joining Single Source Energy Solutions, Mrs. Joyce was a Regional Director for a leading retail electricity supply firm based out of Rhode Island, where she led his team of 10 sales people. Her knowledge of the energy business provides Single Source Energy Solutions with a superior ability to provide its clients with custom energy buying solutions.

Maria Mitchell - Executive Assistant

As the Executive Assistant to the President of Single Source Energy Solutions, Maria Mitchell brings to the table many years of experience in the administrative field. Her main responsibilities at SSES are comprised of updating the financial information into QuickBooks, managing the SSES portal or the business, overall management of the office and other executive and administrative duties for the sales team.

Energy Advisors and Sales Agents

Single Source Energy Solutions has talented and motivated individuals to serve as Energy Advisors and Sales Agents. Energy Advisors and Sales Agents are responsible for generating electricity, natural gas, and energy efficiency sales to commercial and industrial prospects in his/her specified region. The Energy Advisors report directly to the President of Single Source Energy Solutions. At Single Source Energy Solutions, we are constantly looking for new and inventive talent to add to our team.

Competitive Retail Electric Service Affidavit

County of Plymouth: 7 Bay Cliff Circle, Plymouth

State of Massachusetts

Graig R. Joyce, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

13. Affiant further sayeth naught.

Doug R. Joyce / President
Signature of Affiant & Title

Sworn and subscribed before me this 16th day of October, 2020
Month Year

Kari Anne Brissell
Signature of official administering oath

Kari Anne Brissell
Print Name and Title Notary



My commission expires on October 2nd, 2026



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Plymouth, Massachusetts 02360

Phone: (866) 980-1222
Fax: (888) 793-5290
www.ssesinc.com

Exhibit D-2

“Operations expertise and key technical personnel”

Graig R. Joyce - President
Email: gjoyce@ssesinc.com
Phone: 781-325-2858

Our President is responsible for the overall management and performance of Single Source Energy Solutions. Mr. Joyce's key day-to-day focus is developing and maintaining the company's growth. Mr. Joyce is responsible for all aspects of operations for Single Source Energy Solutions. He draws on his extensive experience from his role as Senior Vice President of New England at a leading retail electricity supply firm based out of Massachusetts where he managed 7 Regional Directors and their sales teams. Mr. Joyce was responsible for the development and implementation of more than 2 billion kWh's of retail electricity supply.

Sherri Joyce - Director
Email: sjoyce@ssesinc.com
Phone: 978-761-9313

As Director at Single Source Energy Solutions, Mrs. Joyce utilizes her knowledge, experience, and network within energy markets to aid and assist in building all facets of sales. Before joining Single Source Energy Solutions, Mrs. Joyce was a Regional Director for a leading retail electricity supply firm based out of Rhode Island, where she led his team of 10 sales people. Her knowledge of the energy business provides Single Source Energy Solutions with a superior ability to provide its clients with custom energy buying solutions.

Maria Mitchell - Executive Assistant
Email: mwintermitchell@ssesinc.com
Phone: 774-534-6882

As the Executive Assistant to the President of Single Source Energy Solutions, Maria Mitchell brings to the table many years of experience in the administrative field. Her main responsibilities at SSES are comprised of updating the financial information into QuickBooks, managing the SSES portal or the business, overall management of the office and other executive and administrative duties for the sales team.

Energy Advisors and Sales Agents

Single Source Energy Solutions has talented and motivated individuals to serve as Energy Advisors and Sales Agents. Energy Advisors and Sales Agents are responsible for generating electricity, natural gas, and energy efficiency sales to commercial and industrial prospects in his/her specified region. The Energy Advisors report directly to the President of Single Source Energy Solutions. At Single Source Energy Solutions, we are constantly looking for new and inventive talent to add to our team.

Currently active team members:

Joanne White

Email: jwhite@ssesinc.com

Phone: 781-635-8556

Philip Caliendo

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Summary: In the Matter of the Application of Single Source Energy Solutions, Inc.