BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of)	
Vectren Energy Delivery of Ohio, Inc. for)	
Approval to Continue Demand Side)	Case No. 19-2084-GA-UNC
Management Program for its Residential,)	
Commercial, and Industrial Customers.)	

DIRECT TESTIMONY OF JAMES D. WILLIAMS

On Behalf of The Office of the Ohio Consumers' Counsel

65 East State Street, 7th Floor Columbus, Ohio 43215

August 11, 2020

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1	I.	INTRODUCTION
2		
3	<i>Q1</i> .	PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND POSITION.
4	<i>A1</i> .	My name is James D. Williams. My business address is 65 East State Street, 7th
5		Floor, Columbus, Ohio 43215. I am employed by the Office of the Ohio
6		Consumers' Counsel ("OCC") as a Utility Consumer Policy Expert.
7		
8	Q2.	PLEASE BRIEFLY SUMMARIZE YOUR EDUCATION AND
9		PROFESSIONAL EXPERIENCE.
10	<i>A2</i> .	I am a 1994 graduate of Webster University, in St. Louis, Missouri, with a Master
11		of Business Administration, and a 1978 graduate of Franklin University, in
12		Columbus, Ohio, with a Bachelor of Science, Engineering Technology. My
13		professional experience includes a career in the United States Air Force and over
14		24 years of utility regulatory experience with the OCC.
15		
16		Initially, I served as a compliance specialist with the OCC. My duties included the
17		development of programs for agency review of the extent to which electric,
18		natural gas, and water industries (including competitive suppliers of natural gas
19		and electric service) were complying with laws and rules for consumer protection.
20		Later, I was designated to manage all of the agency's specialists who were
21		developing compliance programs in each of the utility industries. My role evolved
22		into the management of OCC's consumer hotline, which was the direct service
23		provided to consumers to resolve complaints and inquiries that involved Ohio

utilities and competitive suppliers of retail natural gas and electric services. More recently, following time as a Consumer Protection Research Analyst, I was promoted to an Expert Utility Consumer Policy Analyst. In this role, I am responsible for developing and recommending policy positions on a host of utility issues. Those issues include protections for low-income and non-low-income consumers, bill affordability and utility bill payment assistance programs that are all intended to help residential consumers including at-risk Ohioans that OCC is seeking to help in this case. I represent the OCC on the Public Benefit Advisory Board ("PBAB"), a statutory advisory body on low-income assistance programs to the Director, Ohio Development Services Agency.¹ In this proceeding, I reviewed the Application and supporting testimony filed by Vectren Energy Delivery Ohio ("Vectren") on November 22, 2019. I also assisted in developing OCC comments and reply comments filed in this proceeding on March 6, 2020 and April 3, 2020, respectively. I reviewed the Stipulation and Recommendation ("Settlement") filed in this proceeding on June 26, 2020. I have reviewed the testimony of the witnesses supporting the Settlement. Finally, I have reviewed the testimony of OCC witness Shutrump and the recommendations made in her testimony.

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¹ Ohio Revised Code 4928.58.

1	<i>Q3</i> .	HAVE YOU PREVIOUSLY SUBMITTED TESTIMONY OR TESTIFIED
2		BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO?
3	A3.	Yes. The cases in which I have submitted testimony and/or have testified before
4		the PUCO can be found in Attachment JDW-1.
5		
6	II.	PURPOSE/BACKGROUND
7		
8	Q4.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
9	A4.	The purpose of my testimony is to recommend that the PUCO reject the (the
10		Settlement that was filed by the PUCO Staff, Vectren, the Environmental Law
11		and Policy Center ("ELPC"), and the Ohio Partner for Affordable Energy
12		("OPAE") in this proceeding on June 26, 2020. Vectren consumers have an
13		immediate need for direct bill payment assistance during the current global
14		pandemic that far outweighs any benefits that might result from the Settlement.
15		
16		My testimony provides further background and support for the recommendations
17		that were made in the OCC reply comments filed in the proceeding on April 3,
18		2020. Specifically, OCC recommends that the remaining unspent 2020 low-
19		income weatherization and home audit program funds be repurposed for the
20		greater public benefit of providing immediate bill payment assistance to help
21		consumers maintain their natural gas service. I further explain the repurposing
22		proposal for 2021 low-income weatherization and home audit costs. I explain the

1		eligibility criteria and benefits that should be made available to consumers
2		through a network of easy to access social service providers.
3		
4	Q5.	WHAT CRITERIA DOES THE COMMISSION USUALLY RELY UPON FOR
5		CONSIDERING WHETHER TO ADOPT A STIPULATION?
6	A5.	The PUCO will adopt a stipulation only if it meets all three criteria delineated
7		below. The PUCO must analyze the Settlement and decide the following:
8		1. Is the Settlement a product of serious bargaining among capable
9		knowledgeable parties? ²
10		2. Does the Settlement, as a package, benefit customers and the public
11		interest?
12		3. Does the Settlement package violate any important regulatory principle or
13		practice? ³
14		
15	<i>Q6</i> .	DOES THE SETTLEMENT, AS A PACKAGE, BENEFIT CUSTOMERS AND
16		THE PUBLIC INTEREST?
17	<i>A6</i> .	No. I view the Settlement as merely continuing the status quo of Vectren's
18		customer-funded energy efficiency programs despite the fact that the funding is
19		needed for a far greater purpose in helping at-risk Vectren customers pay their

² See In the Matter of the Application of Columbus Southern Power Company and Ohio Power Company, Individually and, if Their Proposed Merger Is Approved, as a Merged Company (collectively, AEP Ohio) for an Increase in Electric Distribution Rates, Case No. 11-351-EL-AIR, et al., Opinion and Order (December 14, 2011) at 9.

³ Consumers' Counsel v. Pub. Util. Comm'n., 64 Ohio St.3d 123, 126 (1992).

1 natural gas bills. When I reference continuing the status quo, this means to me 2 that the signatory parties to this Settlement are supporting their special interests as 3 opposed to the interest of Vectren customers. 4 OCC, as the designated statutory representative of Ohio residential utility consumers, 5 cannot support a settlement 4 5 that continues the status quo, benefiting a few special interests at the expense of 6 the health and safety of all Vectren customers. 7 8 Many Ohioans in Vectren's service territory are suffering the health and financial 9 pain of the coronavirus emergency—and the consumer suffering is not ending 10 anytime soon. The Ohio Department of Health recently issued an order requiring 11 facial coverings for residents in counties served by Vectren and encouraging people with high risks and the elderly to stay in their residences.⁶ 12 13 14 Yet the Settlement provides funding that puts weatherization providers back into 15 customer homes.⁷ And the Settlement would result in higher customer bills in the 16 form of \$18 million in charges to consumers between 2021 and 2023 for 17 unnecessary energy efficiency programs. 8 The opportunity to reduce customer

⁴ As an advocate for weatherization, Ohio Partners for Affordable Energy ("OPAE") and its member organizations are the beneficiaries of the energy efficiency subsidy. The ELPC is an environmental advocate—not a consumer advocate.

⁵ R.C. 4911.

⁶ https://coronavirus.ohio.gov/static/publicorders/Directors-Order-Facial-Coverings.pdf.

⁷ In The Matter of The Proper Procedures and Process For the Commissions Operations and Proceedings During the Declared State of Emergency and Related Matters, Case No. 20-591-AU-UNC.

⁸ Application, Attachment A, (Nov. 22, 2019) at 8.

1 bills by eliminating unnecessary energy efficiency expense comes at the very time 2 when customers can benefit the most. 3 In response to OCC INT-2-04 (attached herein as JDW-2), Vectren disclosed that 4 it had issued disconnection notices to over 94,000 residential customers between 5 March and June 2020. And according to the Vectren response to OCC INT-2-005 6 (attached herein as JDW-3), the collective amount that customers owed related to 7 those notices was approximately \$54 million. But of more immediate concern, 8 25,775 unique residential customers (approximately eight percent of Vectren 9 customers) could be disconnected for non-payment on June 30, 2020. Vectren customers must pay an average \$451 to avoid being disconnected. 10 10 11 12 It is for this reason that I support an immediate repurposing of the remainder of the 2020 low-income weatherization and home audits program funding towards 13 14 customer bill payment assistance. Given that non-essential in-home 15 weatherization services were suspended for several months beginning in March 2020, ¹¹ an expeditious order by the PUCO repurposing 2020 funding could make 16 17 upwards of \$1 million immediately available for customer bill payment 18 assistance. Repurposing the 2020 funds could help over 5,000 Vectren customers avoid disconnections right now. 12 By contrast, continuing the low-income 19

⁹ Vectren Response to OCC INT-2-001, (Attached herein as JDW-4).

¹⁰ Vectren Response to OCC INT-2-002 (Attached herein as JDW-5).

¹¹ Case 20-591-AU-UNC, Entry, (Mar. 20, 2020).

¹² Assumed an average benefit amount of \$200.00.

1	weatherization program for 2020 provides funding for weatherizing perhaps 140
2	homes. ¹³
3	Repurposing the low-income weatherization funding and home audit program
4	costs for 2021 will result in an additional \$2.2 million being available for
5	customer bill payment assistance ¹⁴ and could potentially help at least another
6	10,200 Vectren customers avoid loss of service. This is a far better use of the
7	2021 funding than continuing low-income weatherization where perhaps 300
8	homes might be weatherized.
9	
10	Further, Vectren's consumers would be best served if the PUCO were to postpone
11	deciding what to do beyond 2021. It is difficult to predict what consumers' health
12	and financial situation will be two years from now. Based on what I've seen so
13	far, it is likely that the fallout from the coronavirus and ensuing financial
14	emergency will extend to 2022 or even later. Indeed, it was written in the Wall
15	Street Journal story that it will take at least a couple of years to dig ourselves out
16	of hole the virus created. 15 Decisions for continuing the low-income
17	weatherization program post 2021 should be delayed until an assessment is
18	completed on the state of the coronavirus emergency in mid-2021 and the

 $^{^{13}}$ Assuming \$1 million in remaining 2020 low-income weatherization funds and approximately \$7,000 expense for each weatherized home.

¹⁴ The Vectren Application proposed spending \$2,104,894 in low-income weatherization in 2021 and \$104,556 in Home Energy Reports.

¹⁵ See https://www.wsj.com/articles/july-jobs-report-unemployment-claims-2020-11596771828.

I	availability and level of federal funding for the Home weatherization Assistance
2	Program ("HWAP") are known.
3	My further recommendations concerning the repurposed funding include the
4	following:
5	• Expand the number of customers who can be provided bill
6	payment assistance. Make the money for the expanded bill
7	payment assistance available to any Vectren customer with an
8	income at or below 300% of the federal poverty guidelines.
9	Currently, customers are only eligible for bill payment assistance
10	under the Low-Income Home Energy Assistance Program
11	("HEAP") if their income is below 175% of the federal poverty
12	guidelines.
13	• Allow customers to be eligible for bill payment assistance under
14	OCC's proposal once per year. Customers eligible for the
15	Percentage of Income Payment Plan ("PIPP")16 could receive up to
16	\$100 ¹⁷ and non-PIPP customers up to \$300. Under this proposal,
17	assuming an average benefit of \$200 per customer (including
18	administrative charges), approximately 16,000 Vectren customers
19	could benefit during 2020 and 2021 from OCC's consumer
20	protection proposal.

 $^{^{16}}$ Customers can qualify for PIPP if their household income is at or below 150% of the federal poverty guidelines.

 $^{^{17}}$ According to the Gas PIPP Report for January – June 2020 (attached as JDW-6), an average PIPP installment payments are approximately \$48/month.

1		• Enable customers receiving these payments to be eligible for
2		participation in other payment plans and assistance programs, like
3		PIPP, HEAP, the Ohio HWAP, and generous deferred payment
4		plans.
5		Any repurposed funds that are not ultimately used for bill payment
6		assistance should be used to offset Vectren's uncollectible expense
7		rider that is charged to all customers. This approach will ultimately
8		reduce what all customers pay for VEDO uncollectible expense
9		(when customers do not pay their utility bills).
10		
11	Q 7.	CAN YOU EXPLAIN WHY IT IS IN THE PUBLIC INTEREST TO
12		REPURPOSE THE VECTREN LOW-INCOME WEATHERIZATION
13		DOLLARS FOR BILL PAYMENT ASSISTANCE TO CONSUMERS?
14	<i>A7</i> .	Yes. Watching or reading the news on any given day in Ohio for a few minutes
15		demonstrates the serious and significant impacts that the coronavirus pandemic
16		has brought upon Ohioans. Customers in the Vectren service territory are not
17		exempt. Even before the coronavirus, over 42,000 of the approximate 129,600
18		persons living in Dayton (or 32.7%) had reported incomes below the poverty
19		line. 18 And approximately 17.5% of the population living in Montgomery County
20		are living in a food insecure environment. 19 Food insecurity rates are a measure of

¹⁸ https://www.welfareinfo.org/poverty-rate/ohio/dayton.

¹⁹ https://www.feedingamerica.org/research/map-the-meal-gap/by-county.

1		the total number of persons who do not have sufficient financial resources to
2		maintain a healthy supply of food at their household.
3		
4		These numbers predate the pandemic, but during this emergency there is
5		legitimate concern that these problems are rapidly increasing. In fact, food
6		insecurity rates have nearly doubled in many areas across the state due to the
7		pandemic. ²⁰ In the coming months and potentially years, many Ohioans will
8		struggle to pay their utility bills. Those Ohioans with financial challenges will
9		include customers who have historically paid their bills in full and on time but
10		who may be unable to continue doing so following the economic fallout of the
11		coronavirus pandemic. Ohio businesses and families will face financial burdens
12		that were unforeseeable just a few months ago.
13		
14	<i>Q8</i> .	ARE THERE SIGNIFICANT DIFFERENCES IN THE NATURAL GAS
15		USAGE PATTERNS OF LOW-INCOME PIPP CUSTOMERS COMPARED
16		TO ALL OTHER RESIDENTIAL CUSTOMERS THAT WARRANT
17		SPENDING FOR THE LOW-INCOME WEATHERIZATION PROGRAM?
18	<i>A8</i> .	Not at all. According to the Gas PIPP Report that was provided by Vectren in
19		response to RPD-2-001 (attached herein as JDW-06), there is not a significant
20		difference in the usage patterns of average PIPP customers compared to the
21		average residential customer. For example, the average usage of Non-PIPP

 $[\]frac{^{20}}{\text{https://www.newsbreak.com/ohio/dayton/news/1591183911936/coronavirus-food-insecurity-has-doubled-locally-across-ohio.}$

residential customers was 50.35 MCF between January and June 2020.²¹ The 2 average usage of PIPP customers was 56.45 MCF during the same period of January through June 2020.²² The average number of PIPP customers between 3 January and June 2020 was 9,460.²³ Therefore, PIPP customers in aggregate used 4 approximately 57,706 MCF more than non-PIPP residential customers.²⁴ Using an 5 6 average Standard Choice Offer (SCO) gas rate for the period January through June 2020 of \$2.94 per MCF, ²⁵ the additional natural gas usage for PIPP 7 8 customers came at a cost of approximately \$169,655. The minor difference in 9 usage between average PIPP customers and all other residential customers 10 demonstrates that the annual \$1.1 million that the signatory parties would support spending on low-income weatherization is ineffective and not necessary. And this 12 further demonstrates that low-income weatherization funds would serve a far

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https://puco.ohio.gov/static/empliibrary/files/smed/Historical+LDC+Rates/Historical+Pricing Vectren.pdf.

²¹ JDW-06.

²² *Id*.

 $^{^{23}}$ *Id*.

 $^{^{24}}$ (56.45 – 50.35) x 9,460 = 57,706 MCF.

1		greater purpose in helping Vectren customers with bill payment assistance they
2		need right now.
3		
4	<i>Q9</i> .	WHEN WILL VECTREN RESUME IN-HOME WEATHERIZATION
5		SERVICES AND ALSO THE DISCONNECTION OF RESIDENTIAL
6		CONSUMERS FOR NON-PAYMENT?
7	A9.	The PUCO recently approved a transition plan that allows VEDO to resume
8		disconnections for non-payment that have been suspended since mid-March 2020
9		beginning August 15, 2020. ²⁶ In the same order, the PUCO approved resumption
10		of in-home weatherization services under the VEDO energy efficiency program. ²⁷
11		
11 12	Q10.	DO YOU HAVE AN IDEA HOW MANY VECTREN RESIDENTIAL
	Q10.	DO YOU HAVE AN IDEA HOW MANY VECTREN RESIDENTIAL CUSTOMERS COULD BE FACING DISCONNECTION AFTER AUGUST
12	Q10.	
12 13	Q10. A10.	CUSTOMERS COULD BE FACING DISCONNECTION AFTER AUGUST
12 13 14	~	CUSTOMERS COULD BE FACING DISCONNECTION AFTER AUGUST 15, 2020?
12 13 14 15	~	CUSTOMERS COULD BE FACING DISCONNECTION AFTER AUGUST 15, 2020? Yes. As I described earlier, as of June 30, 2020, there were 25,775 residential
12 13 14 15 16	~	CUSTOMERS COULD BE FACING DISCONNECTION AFTER AUGUST 15, 2020? Yes. As I described earlier, as of June 30, 2020, there were 25,775 residential customers eligible for disconnection. 28 Given the average disconnection amount
12 13 14 15 16 17	~	CUSTOMERS COULD BE FACING DISCONNECTION AFTER AUGUST 15, 2020? Yes. As I described earlier, as of June 30, 2020, there were 25,775 residential customers eligible for disconnection. 28 Given the average disconnection amount was \$451.00, customers owed over \$11.6 million in past due account balances.

²⁶ Case 20-649-GA-UNC, Supplemental Finding & Order (July 29, 2020).

²⁷ *Id*.

²⁸ See JDW-04.

1 able to successfully complete an extended payment plan.²⁹ The relatively few 2 customers that are currently on payment plans to avoid further delinquency tells 3 me that mid-August can be a dismal time for many Vectren customers. 4 5 The bill payment assistance I am proposing in this testimony will help those 6 customers who are most in need of assistance because of the coronavirus 7 emergency. My proposal will also help PIPP customers make any missed PIPP 8 payments so that they are not at risk of being removed from PIPP and avoid 9 building up future debt. 10 11 011. IS VECTREN OFFERING ANY SPECIAL PAYMENT PLANS TO HELP 12 CONSUMERS WHO ARE FACING DISCONNECTION? 13 *A11*. Other than a 12-month extended payment plan approved in the transition plan,³⁰ 14 Vectren is offering only the same status quo payment plans that are required 15 under the PUCO rules. The 12-month payment plan allows customers to pay the 16 past-due balance in equal installments over 12 months along with current charges.

²⁹ See JDW-07.

³⁰ *Id*. at 14.

1	<i>Q12</i> .	CAN YOU PROVIDE ADDITIONAL DETAILS ABOUT BILL PAYMENT
2		ASSISTANCE PROGRAMS THAT ARE REQUIRED FOR LOW-INCOME
3		VECTREN CUSTOMERS?
4	A12.	Yes. PIPP is the primary low-income bill payment assistance programs in the
5		State of Ohio. The PUCO originally created it during the early 1980s as a
6		response to an earlier state emergency with high energy costs, economic
7		recession, and the crisis of many low-income customers who were facing
8		disconnection for non-payment.
9		
10		PIPP enables low-income households to pay a percentage of their monthly income
11		(six percent of household income or \$10.00, whichever is greater), as payment
12		towards their gas bill. ³¹ A companion program was created by the PUCO for
13		electric low-income customers and was later codified in Ohio law, where low-
14		income Ohioans could pay a percentage of their monthly household income
15		towards their electric utility bills. Administered by the Ohio Development
16		Services Agency ("ODSA"), ³² low-income electric customers pay six percent of
17		their monthly household income or \$10.00 (whichever is greater) towards their
18		electric bill.

³¹ http://codes.ohio.gov/oac/4901:1-18-13v1.

³² Ohio Adm. Code 122:5-3.

Customers are eligible for PIPP if their household income for the past three months is at or below 150% of the federal poverty guidelines.³³ For a family of four, the total annual household incomes of at or below \$38,625 can qualify for PIPP. However, the majority of PIPP customers have household incomes below 75% of the federal poverty guidelines.

PIPP is not a social give-away. In fact, PIPP participants are ultimately responsible for paying the difference between the actual natural gas and/or electric bill and the PIPP payment amount. There are strict payment guidelines in the rules that require on-time and in-full payment of the PIPP amount that can help customers avoid building-up large natural gas arrearages. But if the payments are not made on-time and in-full, customers miss the opportunity to obtain immediate incentive credits towards their arrearages³⁴. And for customers who have gone off the regular PIPP program and are now on Graduate-PIPP, all payments must be made in-full and on-time for the customers to fully discharge their PIPP debt. Bill payment assistance could be the only option that is available to help these recent PIPP customers who are just coming out of poverty avoid accruing additional personal debt.

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³³ http://codes.ohio.gov/oac/4901:1-18-12v1.

³⁴ http://codes.ohio.gov/oac/4901:1-18-14v1.

1 **HOW IS THE PIPP PROGRAM PAID FOR?** *Q13*. 2 PIPP is paid for through a rider on all Vectren customer bills.³⁵ The rider itself A13. 3 collects the difference between customers' actual bills and the PIPP payment 4 made by customers. In addition, the rider can collect the cost associated with 5 arrearages that are owed by customers enrolling on PIPP and delinquent charges if 6 customers do not make their PIPP payments. 7 8 014. HAS THERE BEEN A SUBSTANTIAL INCREASES IN THE NUMBER OF 9 **VECTREN PIPP CUSTOMERS?** 10 A14. No. According to the Vectren response to INT-02-10 (attached herein as JDW-11 08), there are currently 9,612 customers on PIPP, which is 236 customers fewer 12 than when the pandemic began. This indicates to me that many of the recently 13 unemployed Ohioans in the Vectren service territory are still unable to qualify for 14 PIPP because adjustments in the annualized income still exceeds 150% of the 15 federal poverty guidelines. Also, many recently unemployed Ohioans have not 16 participated in low-income assistance programs in the past and may not be aware 17 of the existence of these programs. Finally, many of the Vectren customers may

³⁵ Vectren Tariff, P.U.C.O. No. 3, Sheet No. 40.

payment assistance program I am proposing.

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be income-ineligible for PIPP but will still be able to benefit from the bill

1	<i>Q15</i> .	WILL REPURPOSING LOW-INCOME ENERGY EFFICIENCY FUNDING
2		HELP PIPP CUSTOMERS AND ALSO HELP REDUCE WHAT ALL OTHER
3		CUSTOMERS PAY TO FUND PIPP?
4	A15.	Yes. Repurposing low-income energy efficiency funds serves two purposes. First,
5		the repurposed funds help PIPP customers pay their bill to take advantage of
6		incentive credits tied to in-full and on-time payments and thus avoid building up
7		large arrearages that can lead to their eventual removal from PIPP. For example,
8		in June 2020, of the 9,612 PIPP customers who were billed for the month, only
9		5,696 (approximately 68%) of the PIPP customer payments were made in-full and
10		on-time. ³⁶ It is extremely important for PIPP customers to be able to make all
11		payments in-full and on-time to remain enrolled on PIPP and to take advantage of
12		arrearage credits to avoid building future debt. PIPP customers must make up any
13		missed PIPP payments by their annual anniversary date or they will be removed
14		from the PIPP program. ³⁷ Second, the repurposed funds will help to avoid
15		increases in uncollected PIPP charges and pre-PIPP arrearages, thus reducing the
16		potential impact of future increases in what all customers pay to fund the PIPP
17		rider as additional customers enroll in PIPP.

³⁶ Vectren Response to OCC INT-02-011 (Attached herein as JDW-9).

³⁷ Ohio Adm. Code 4901:1-18-01(Q).

1	<i>Q16</i> .	CAN YOU PROVIDE DETAILS ON OTHER PUCO-REQUIRED PAYMENT	
2		PLANS THAT VECTREN IS REQUIRED TO OFFER NON-LOW-INCOME	
3		RESIDENTIAL CUSTOMERS?	
4	A16.	Yes. The PUCO's Minimum Service Standards require utilities to offer payment	
5		plans including one-third, one-sixth, and one-ninth payment plans to customers	
6		who are delinquent in payments or who wish to avoid delinquency. ³⁸	
7			
8		The one-third payment plan is required during the winter heating season between	
9		the months of November through April of each year. Under that plan customers	
10		can pay one-third of the actual bill (including both current and past due	
11		charges). ³⁹	
12			
13		Under the one-sixth payment plan customers can pay one sixth of the past due	
14		amount over six equal installments along with the current monthly charges on the	
15		bill. ⁴⁰	
16			
17		Under the one-ninth payment plan customers can pay equal installment of one	
18		ninth of the past due amount in addition to a uniform budget bill payment	
19		amount. ⁴¹	

³⁸ Ohio Adm. Code 4901:1-18-05(B).

³⁹ http://codes.ohio.gov/oac/4901:1-18-05v1.

⁴⁰ *Id*.

⁴¹ *Id*.

1		While these installment payment plans are helpful to some consumers, the	
2		additional burden of paying current charges along with a past delinquent amounts	
3		can be unmanageable for many consumers and especially for those who recently	
4		lost their jobs and income because of the coronavirus pandemic. Bill payment	
5		assistance helps PIPP and non-PIPP customers meet their payment plan	
6		obligations.	
7			
8	Q17.	IS VECTREN REQUIRED TO OFFER CUSTOMERS PAYMENT PLANS	
9		THAT ARE CUSTOMIZED TO MEET THE NEEDS OF RESIDENTIAL	
10		CUSTOMERS?	
11	A17.	Not really. Ohio Admin. Code 4901:1-18-05(A) requires Vectren to make	
12		reasonable payment extensions or other extended payment plans under terms that	
13		are appropriate for both the customer and Vectren. These are the types of payment	
14		plans that are negotiated between Vectren and the customer, which hopefully that	
15		customer will be able to fulfill. But unfortunately, Vectren has the final say in	
16		determining if it will accept these types of payment arrangements.	
17			
18		The bill payment assistance that I am proposing could be available for making a	
19		one-time payment that many customers may need until they are back to work or	
20		until they can qualify for other available assistance programs.	

1	Q18.	HOW IS VECTREN BAD DEBT COLLECTED FROM CUSTOMERS?	
2	A18.	All customers pay for the bad debt expenses through an uncollectible expense	
3		rider on the Vectren gas bills. ⁴² This is why it is so important for customers to be	
4		able to pay their natural gas bills. And this is also why the payment plans that are	
5		described above and the bill payment assistance program that I am proposing	
6		serve an important role in helping customers avoid delinquency on the natural gas	
7		account.	
8			
9	Q19.	WILL REPURPOSING LOW-INCOME ENERGY EFFICIENCY FUNDING	
10		HELP MITIGATE THE COSTS THAT ALL CUSTOMERS PAY FOR THE	
1.1		UNCOLLECTIBLE RIDER?	
11		UNCOLLECTIBLE RIDER?	
11	A19.	UNCOLLECTIBLE RIDER? Yes. Repurposing low-income energy efficiency funds serves two purposes. First,	
	A19.		
12	A19.	Yes. Repurposing low-income energy efficiency funds serves two purposes. First,	
12 13	A19.	Yes. Repurposing low-income energy efficiency funds serves two purposes. First, the repurposed funds help customers pay their bills and thus avoid getting	
12 13 14	A19.	Yes. Repurposing low-income energy efficiency funds serves two purposes. First, the repurposed funds help customers pay their bills and thus avoid getting disconnected for non-payment. Second, the repurposed funds help to avoid	
12 13 14 15	A19.	Yes. Repurposing low-income energy efficiency funds serves two purposes. First, the repurposed funds help customers pay their bills and thus avoid getting disconnected for non-payment. Second, the repurposed funds help to avoid increased charges to other customers that Vectren collects through the	

⁴² Vectren Tariff, P.U.C.O. 3, Sheet No. 39. Uncollectible Expense Rider.

⁴³ Vectren response to OCC INT-02-015 (Attached herein as JDW-10).

1	<i>Q20</i> .	ARE THERE OTHER BILL PAYMENT/FINANCIAL ASSISTANCE	
2		PROGRAMS AVAILABLE NOW TO HELP VEDO RESIDENTIAL	
3		CUSTOMERS?	
4	A20.	Yes. But many of these programs have restrictions on their use that may or may	
5		not be helpful for Vectren customers who are facing disconnection right now.	
6			
7	Q21.	PLEASE EXPLAIN.	
8	A21.	The primary financial assistance program is the federal Low-Income Home	
9		Energy Assistance Program ("HEAP"). HEAP is administered by the Ohio	
10		Development Services Agency ("ODSA") and provides both regular HEAP	
11		benefits in the form of a credit towards winter heating costs and crisis assistance	
12		for eligible customers during the winter and summer months. But summer crisis	
13		assistance is currently only available for electric customers. Crisis assistance for	
14		natural gas customers will not be available until November. The only immediate	
15		help that is available for customers may be through the United Way of Greater	
16		Dayton Area referral resources. ⁴⁴	
17			
18		The PUCO typically issues a winter reconnection order with special disconnection	
19		and reconnection procedures prior to each winter heating season that includes a	
20		maximum \$175 payment amount to avoid shut-off or get reconnected. The bill	
21		payment assistance that I am proposing can help pay the upfront payment amount	

⁴⁴ https://dayton-unitedway.org/get-help-now/.

1		so that customers can maintain natural gas as we enter the next winter heating	
2		season.	
3			
4	Q22.	ARE THE CURRENT FINANCIAL ASSISTANCE/ BILL PAYMENT	
5		ASSISTANCE PROGRAMS SUFFICIENT TO HELP ALL VECTREN	
6		CUSTOMERS WHO ARE IN NEED?	
7	A22.	No. Households with annual incomes that are above 175% of the federal poverty	
8		guidelines are ineligible for HEAP financial assistance. Households with incomes	
9		above 150% of the federal poverty guidelines are ineligible for PIPP. While	
10		combined, PIPP and HEAP assistance might be able to help some Vectren	
11		customer households, there are a substantial number of households with incomes	
12		above 175% of the federal poverty guidelines that have few (if any) available	
13		options for assistance in paying their gas bill.	
14			
15		Specifically, approximately 8.9% of Ohio households have incomes between 150	
16		and 200% of the federal poverty guidelines. While the exact number of Vectren	
17		customers who have incomes in the range of 150% poverty to 200% poverty is	
18		unknown, this could be a sizeable number and growing because of the pandemic.	
19		Given the number of Vectren customers receiving disconnection notices and now	
20		facing disconnection, I project that thousands of Vectren customers could use bill	
21		payment assistance yet are ineligible for PIPP or other payment assistance	
22		programs. My proposal would extend the bill payment assistance to households	

1		with incomes at or below 300% of the federal poverty guidelines on an annualized		
2		basis.		
3				
4	Q23.	ISN'T THERE ADDITIONAL FEDERAL HEAP FUNDING THAT IS		
5		BEING MADE AVAILABLE TO HELP CONSUMERS?		
6	A23.	Yes. In addition to the 2020 federal HEAP funds made available to Ohio, an		
7		additional HEAP dollars were made available in Ohio as part of a stimulus bill to		
8		respond to the coronavirus pandemic that was passed by Congress and signed by		
9		the President on March 27, 2020. ⁴⁵ The Ohio allocation was approximately \$44		
10		million. ⁴⁶		
11				
12	Q24.	DOES THE ADDITIONAL FEDERAL FUNDING FOR HEAP NEGATE		
13		THE NEED FOR ADDITIONAL BILL PAYMENT ASSISTANCE FUNDS		
14		FOR CUSTOMERS?		
15	A24.	Not at all. The additional HEAP funding will be made available throughout Ohio.		
16		HEAP is made available for financial assistance for customers using multiple fuel		
17		types and crossing many different industries in Ohio. To the extent that the		
18		repurposed low-income energy efficiency funds can be used to help Vectren		
19		customers now, this will help reduce the statewide demand that hundreds of		
20		thousands of Ohioans have for the additional HEAP funding as Ohio enters		

⁴⁵ https://liheapch.acf.hhs.gov/. This is commonly referred to as the Coronavirus Aid, Relief, and Economic Security (CARES) Act.

 $^{^{46}\ \}underline{https://www.acf.hhs.gov/sites/default/files/ocs/comm_liheap_secondreleasedclstateterrtable_fy2020.pdf.$

1		another winter heating season. And of course, as I explained above, this HEAP	
2		funding is only available for customers up to 175% of the Federal Poverty	
3		Guidelines, so customers above that income-level will not benefit at all.	
4			
5	Q25.	DO CUSTOMERS HAVE TO HAVE A DISCONNECTION NOTICE TO	
6		QUALIFY UNDER THE BILL PAYMENT ASSISTANCE THAT OCC IS	
7		RECOMMENDING FOR VECTREN CUSTOMERS?	
8	A25.	No. While this criterion must be met to obtain crisis assistance under the HEAP	
9		guidelines, I recommend that these additional funds be used to help customers	
10		avoid getting behind in their payments to begin with.	
11			
12	Q26.	IF CUSTOMERS RECEIVE REPURPOSED FUNDS UNDER OCC'S	
13		PROPOSAL, SHOULD THEY BE PROHIBITED FROM RECEIVING	
14		OTHER FORMS OF CONSUMER ASSISTANCE?	
15	A26.	No. While I recommend that customers be eligible for using the repurposed funds	
16		once per calendar year, I do not recommend restricting customers from accessing	
17		any other financial assistance or bill payment programs for which they are	
18		eligible. The health emergency is also a financial emergency for many Ohioans,	
19		and the government should make help broadly available to Ohioans	
20		commensurate with this terrible circumstance.	

1	<i>Q27</i> .	DO YOU HAVE A PROPOSED CAP FOR THE AMOUNT OF BILL	
2		PAYMENT ASSISTANCE THAT COULD BE PROVIDED TO INDIVIDUAL	
3		ELIGIBLE CUSTOMERS?	
4	A27.	Yes. My recommendation is that PIPP customers could be provided up to \$100 of	
5		one-time assistance towards their PIPP bill and non-PIPP customers could be	
6		provided up to \$300.	
7			
8	Q28.	HOW WOULD THE BILL PAYMENT ASSISTANCE FUNDS BE	
9		DISTRIBUTED TO CUSTOMERS?	
10	A28.	Vectren already has an established relationship with United Way (and Dayton	
11		Foundation) for referring customers who have financial assistance needs. My	
12		proposal is to expand upon this relationship for distributing the repurposed funds	
13		in the communities they serve. Other agencies can be identified to distribute the	
14		funds through information and referral resources under coordination with United	
15		Way. This also includes potentially using organizations such as the Dollar Energy	
16		Fund that currently distributes bill payment assistance for AEP Ohio.	
17			
18	Q29.	WHAT ARE THE NEXT STEPS IN ESTABLISHING A NETWORK TO	
19		DISTRIBUTE THE BILL PAYMENT ASSISTANCE FUNDS TO VECTRENS	
20		CUSTOMERS THAT OCC RECOMMENDS?	
21	A29.	In rejecting the Settlement, I would ask the PUCO to require Vectren to provide a	
22		full accounting of the low-income weatherization dollars that are available for bill	
23		payment assistance for the remainder of 2020 and through 2021. In addition,	

	Vectren should report on the number of Vectren residential customers in each		
	county (and city) where it serves and the number of customers facing		
	disconnection in each county. Vectren should work cooperatively with OCC, the		
	PUCO Staff, and others in contacting the appropriate United Way offices to		
	determine interest in distributing the repurposed funds. If the United Way offices		
	are unable to distribute the funds, Dollar Energy will be contacted to arrange		
	organizations to distribute the funds across the Vectren service territory.		
	A standard grant application form will be used for documenting eligibility as well		
	as the customer specific requests for assistance with each of the agencies. Vectren		
	should designate contacts for processing the grants from United Way and other		
	organizations that are distributing the funds and posting the awarded amount on		
	customer accounts.		
Q30.	. ARE THERE AMPLE FUNDING AVAILABLE IN THE STATE TO		
	ADDRESS LOW-INCOME WEATHERIZATION NEEDS OF CUSTOMERS?		
A30.	Yes. Traditionally up to 15% of the Ohio HEAP block grant was transferred for		
	the purpose of providing weatherization under the Home Weatherization		
	Assistance Program ("HWAP"). I would note that in two recent laws (Ohio House		
	Bill 166 ⁴⁷ of the 133rd General Assembly section 259.70 and Ohio House Bill 6		
	of the 133rd ⁴⁸ General Assembly section 5), the 15% allocation was increased to		
	20% and then to 25% of HEAP funds being used for weatherization. ODSA has		

⁴⁷ http://search-prod.lis.state.oh.us/solarapi/v1/general assembly 133/bills/hb166/EN/09?format=pdf.

⁴⁸ http://search-prod.lis.state.oh.us/solarapi/v1/general_assembly_133/bills/hb6/EN/06?format=pdf.

1		requested a waiver from the federal government to increase funding to 20% of the	
2		LIHEAP block grant. This means that approximately \$30 million is being made	
3		available in Ohio for low-income weatherization this year and quite possibly more	
4	next. This funding should be more than sufficient to weatherize low-income		
5		homes without the need for Vectren customers paying for additional low-income	
6		weatherization services.	
7			
8	<i>Q31</i> .	IF ANY OF THE REPURPOSED ENERGY EFFICIENCY FUNDS ARE NOT	
9		EXPENDED, DO YOU HAVE A RECOMMENDATION FOR HOW THE	
10	FUNDS SHOULD BE USED TO BENEFIT VECTREN CUSTOMERS?		
11	A31.	Yes. Any repurposed funds that are not ultimately used to pay for previous low-	
12		income weatherization expenses that have yet to be collected from customers or	
13		bill payment assistance should be used to offset the Vectren uncollectible rider.	
14		This provides the greatest benefit by reducing the burden on all customers who	
15		pay for amounts Vectren is unable to collect.	
16			
17	III.	CONCLUSION	
18			
19	Q32.	DOES THIS CONCLUDE YOUR TESTIMONY?	
20	A32.	Yes. However, I reserve the right to incorporate new information that may	
21		subsequently become available.	

CERTIFICATE OF SERVICE

I hereby certify that a true copy of the foregoing *Direct Testimony of James D*.

Williams on Behalf of the Office of the Ohio Consumers' Counsel was served via electronic transmission to the persons listed below on this 11th day of August 2020.

/s/ Christopher Healey
Assistant Consumers' Counsel

The PUCO's e-filing system will electronically serve notice of the filing of this document on the following parties:

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Testimony of James D. Williams Filed at the Public Utilities Commission of Ohio

- 1. In the Matter of the Application of the Cincinnati Gas and Electric Company for an Increase in Its Rates for Gas Service to All Jurisdictional Customers, Case No. 95-0656-GA-AIR (August 12, 1996).
- 2. In the Matter of the Application of the Cincinnati Gas and Electric Company for an Increase in Its Rates for Gas Service to All Jurisdictional Customers, Case No. 01-1228-GA-AIR (February 15, 2002).
- 3. In the Matter of the Commission's Investigation into the Policies and Procedures of Ohio Power Company, Columbus Southern Power Company, The Cleveland Electric Illuminating Company, Ohio Edison Company, The Toledo Edison Company and Monongahela Power Company regarding installation of new line extensions, Case No. 01-2708-EL-COI (May 30, 2002).
- 4. In the Matter of the Application of The East Ohio GasCompany dlb/a Dominion East Ohio for an Increase in Its Rates for Gas Service to All Jurisdictional Customers, Case No. 07-0829-GA-AIR (June 23, 2008).
- 5. In the Matter of the Application of the Columbia Gas of Ohio, Inc. for Authority to Amend Filed Tariffs to Increase the Rates and Charges for Gas Distribution, Case No. 08-072-GA-AIR (September 25, 2008).
- 6. In the Matter of a Settlement Agreement Between the Staff of the Public Utilities Commission of Ohio, The Office of the Consumers' Counsel and Aqua Ohio, Inc. Relating to Compliance with Customer Service Terms and Conditions Outlined in the Stipulation and Recommendation in Case No. 07-564-WW-AIR and the Standards for Waterworks Companies and Disposal System Companies, Case No. 08-1125-WW-UNC (February 17, 2009).
- 7. In the Matter of the Application of the Ohio American Water Company to Increase its Rates for water and Sewer Services Provided to its Entire Service Area, Case No. 09-391-WS-AIR (January 4, 2010).
- 8. In the Matter of the Application of Aqua Ohio, Inc. for Authority to Increase its Rates and Charges in its Masury Division, Case No. 09-560-WW-AIR (February 22, 2010).
- 9. In the Matter of the Application of Aqua Ohio, Inc. for Authority to Increase its Rates and Charges in Its Lake Erie Division, Case No. 09-1044-WW-AIR (June 21, 2010).

- IO. In the Matter of the Application of The Ohio American Water Company to Increase its Rates/or Water Service and Sewer Service, Case No. 11-4161-WS-AIR (March 1, 2012).
- 11. In the Matter a/Columbus Southern Power Company and Ohio Power Company for Authority to Establish a Standard Service Offer Pursuant to Section 4928.143, Ohio Rev. Code, in the Form of an Electric Security Plan, Case No. 11-346-EL- SSO, et al (May 4,2012).
- 12. In the Matter of the Application o/The Dayton Power and Light Company for Approval of its Market Rate Offer, Case No. 12-426-EL-SSO (June 13, 2012).
- 13. In the Matter of the Application of Ohio Power Company to Establish Initial Storm Damage Recovery Rider Rates, Case No. 12-3255-EL-RDR (December 27, 2013).
- 14. In the Matter of the Application of Ohio Power Company for Authority to Establish a Standard Service Offer Pursuant to Section 4928.143, Ohio Rev. Code, in the Form of an Electric Security Plan, Case No. 13-2385-EL-SSO (May 6, 2014).
- 15. In the Matter of the Application of Duke Energy Ohio/or Authority to Establish a Standard Service Offer Pursuant to Section 4928.143, Revised Code, in the Form of an Electric Security Plan, Accounting Modifications and Tariffs for Generation Service, Case 14-841-EL-SSO (May 29, 2014).
- 16. In the Matter of the Application of Ohio Edison Company, The Cleveland Electric Illuminating Company and The Toledo Edison Company for Authority to Provide for a Standard Service Offer Pursuant to R.C. 4928.143 in the Form of an Electric Security Plan, Case No. 14-1297-EL-SSO (December 22, 2014).
- 17. In the Matter of the Application of Duke Energy Ohio, Inc., to A4just Rider DR- IM and Rider AU for 2013 Grid Modernization Costs, Case No. 14-1051-EL- RDR (December 31, 2014) and (February 6, 2015).
- 18. In the Matter of the Application Not for an Increase in Rates Pursuant to Section 4901:18, Revised Code, of Ohio Power Company to Establish Meter Opt-Out Tariff, Case No. 14-1158-EL-ATA (April 24, 2015).
- 19. In the Matter of the Application of Duke Energy of Ohio, Inc., for Approval of a Grid Modernization Opt-out Tariff and for a Change in Accounting Procedures Including a Cost Recovery Mechanism., Case 14-1160-EL-UNC and 14-1161-EL- AAM (September 18, 2015).

- 20. In the Matter of the Application of Duke Energy Ohio, Inc., for Approval of an Alternative Rate Plan Pursuant to Section 4929.05, Revised Code, for an Accelerated Service Line Replacement Programs, Case No. 14-1622-GA-ALT (November 6, 2015).
- 21. In the Matter of the Complaint of Jeffrey Pitzer, Complainant, v. Duke Energy Ohio, Inc. Respondent., Case No. 15-298-GE-CSS (December 30, 2015).
- 22. In the Matter of the Application of Ohio Power Company to Initiate Phase 2 of Its gridSMART Project and to Establish the gridSMART Phase 2 Rider, Case No. 13-1939-EL-RDR (July 22, 2016).
- 23. Inthe Matter of the Application of Columbia Gas of Ohio, Inc. for Approval of Demand Side Management Program for its Residential and Commercial Customers, Case No. 16-1309-GA-UNC (September 13, 2016).
- 24. In the Matter of the Application of the Dayton Power and Light Company for Approval of Its Electric Security Plan, Case No. 16-0395-EL-SSO (November 21, 2016). Supplemental Testimony, (March 29, 2017).
- 25. In the Matter of the Application of Aqua Ohio, Inc. to Increase Its Rates and Charges for Its Waterworks Service., Case No. 16-0907-WW-AIR (December 19, 2016).
- 26. In the Matter of the Application of Ohio Power Company for Authority to Establish a Standard Service Offer Pursuant to R.C. 4928.143, in the Form of an Electric Security Plan, Case No. 16-1852-EL-SSO, (May 2, 2017).
- 27. In the Matter of the Application of the Ohio Development Services Agency for an Order Approving Adjustments to the Universal Service Fund Riders of Jurisdictional Ohio Electric Distribution Utilities, Case No. 17-1377-EL-USF, (August 11, 2017).
- 28. In the Matter of the Application of Duke Energy Ohio, Inc. to Adjust Rider AU for 2016 Grid Modernization Costs, Case No. 17-690-GA-RDR, (August 18, 2017).
- 29. In the Matter of the Application of Duke Energy Ohio, Inc., for an Adjustment to Rider AMRP Rates, Case No. 17-2318-GA-RDR, (April 5, 2018).
- 30. In the Matter of the Application of Dayton Power and Light Company for an Increase in Electric Distribution Rates, Case No. 15-1830-EL-AIR, (April 11, 2018).
- 31. *In the Matter of the Application of Duke Energy Ohio, Inc. for an Increase in Electric Distribution Rates*, Case No. 17-032-EL-AIR, et al, (June 25, 2018).

- 32. In the Matter of the Complaint of Citizens Against Clear Cutting, et al., Complainants, v. Duke Energy Ohio, Inc. Respondent, Case No. 17-2344-EL-CSS (August 27, 2018). Supplemented Direct Testimony (November 9, 2018).
- 33. In the Matter of the Application of Vectren Energy Delivery of Ohio, Inc. for Approval of an Increase in Gas Rates, Case No. 18-0298-GA-AIR (November 7, 2018). Supplemental Testimony (January 22, 2019).
- 34. *In the Matter of the Application of Ohio Power Company to Update Its Enhanced Service Reliability Rider,* Case No. 17-1914-EL-RDR (May 3, 2019).
- 35. In the Matter of the Application of the Review of Duke Energy Ohio, Inc.'s Distribution Capital Investment Rider, Case No. 18-1036-EL-RDR, (July 8, 2019).
- 36. In the Matter of the Review of the Distribution Investment Rider Contained in the Tariff of Ohio Power Company, Case No. 17-38-EL-RDR (August 20, 2019).
- 37. In the Matter of the Commission's Investigation into Verde Energy USA Ohio, LLC's Compliance with the Ohio Administrative Code and Potential Remedial Actions for Non-Compliance, Case No. 19-958-GE-COI, (October 2, 2019).
- 38. In the Matter of the Application of Columbia Gas of Ohio, Inc. for an Adjustment to Rider IRP and Rider DSM Rates, Case No, 19-1940-GA-RDR, (April 20, 2020).
- 39. In the Matter of the Application of Vectren Energy Delivery of Ohio, Inc. for Approval to Continue Demand Side Management Program for its Residential, Commercial, and Industrial Customers, Case No. 19-2084-GA-UNC (August 11, 2020).

INT-02-004. What was the total number of disconnection notices that were provided to residential customers on a monthly basis between March 2020 and June 2020?

RESPONSE: VEDO raises three objections to this request. First, the request seeks information that is not relevant to the subject matter of the Stipulation and Recommendation, which was filed on June 26, 2020 in this proceeding, or the Testimony of Rina Harris in Support of the Stipulation, which was filed on July 21, 2020 in this proceeding. The Stipulation and Ms. Harris' testimony concern the 2021-2023 Demand Side Management (DSM) program portfolio and funding and the changes to the procedures to review and adjust the Energy Efficiency Funding Rider (EEFR) that the Signatory Parties recommend that the Commission should approve. VEDO similarly objects that this request seeks information that is not reasonably calculated to lead to the discovery of evidence that would be admissible in this proceeding in any testimony by OCC in opposition to said Stipulation. Second, VEDO objects to this request to the extent it seeks information that is not readily available at this time or that VEDO is not required to or does not maintain in the regular course of business in the form requested. Third, VEDO objects that this request is overbroad and unduly burdensome to answer.

Answerer: Counsel for VEDO

SUPPLEMENTAL

RESPONSE: Subject to and without waiving the aforementioned Objections, VEDO responds as follows:

Due to billing system limitations, VEDO was unable to remove the language from customer bills related to disconnect notices. To inform customers of the grace period, VEDO added a bill message to each customer's bill with an outstanding balance to notify customers they would not be subject to disconnection during moratorium. In addition to bill messaging, VEDO took additional steps, using other mediums such as press releases, media interviews, updated websites, and out-bound dialer calls and emails, to communicate the various protections available to customers during the moratorium. In addition to notifying customers of the grace period during the moratorium, the communications encouraged customers to contact the Company about options for payment plan arrangements and payment assistance for which customers may be eligible. Notwithstanding, the aforementioned communications, the below chart provides the number of disconnect notices issued, given it was not technically feasible for the Company to eliminate the notices on the bills due to billing system limitations:

	# Disconnect
	Notices
Mar-20	28,165
Apr-20	25,652
May-20	21,298
Jun-20	19,146

Answerer: Christine Campbell, Credit Risk Analyst

INT-02-005. What was the total amount owed for each month between March 2020 and June 2020 that was reflected on the residential disconnection notices?

RESPONSE: VEDO raises three objections to this request. First, the request seeks information that is not relevant to the subject matter of the Stipulation and Recommendation, which was filed on June 26, 2020 in this proceeding, or the Testimony of Rina Harris in Support of the Stipulation, which was filed on July 21, 2020 in this proceeding. The Stipulation and Ms. Harris' testimony concern the 2021-2023 Demand Side Management (DSM) program portfolio and funding and the changes to the procedures to review and adjust the Energy Efficiency Funding Rider (EEFR) that the Signatory Parties recommend that the Commission should approve. VEDO similarly objects that this request seeks information that is not reasonably calculated to lead to the discovery of evidence that would be admissible in this proceeding in any testimony by OCC in opposition to said Stipulation. Second, VEDO objects to this request to the extent it seeks information that is not readily available at this time or that VEDO is not required to or does not maintain in the regular course of business in the form requested. Third, VEDO objects that this request is overbroad and unduly burdensome to answer.

RESPONSE: Subject to and without waiving the aforementioned Objections, VEDO responds as

follows:

Please see the chart below.

	Total \$ Owed
Mar-20	\$ 19,828,160
Apr-20	\$ 14,595,988
May-20	\$ 10,925,874
Jun-20	\$ 8,634,846

II. INTERROGATORIES

INT-02-001. As of June 30, 2020, what was the total number of residential customers that were eligible to be disconnected for non-payment if the PUCO suspension on disconnections were lifted?

RESPONSE: VEDO raises four objections to this request. First, the request seeks information that is not relevant to the subject matter of the Stipulation and Recommendation, which was filed on June 26, 2020 in this proceeding, or the Testimony of Rina Harris in Support of the Stipulation, which was filed on July 21, 2020 in this proceeding. The Stipulation and Ms. Harris' testimony concern the 2021-2023 Demand Side Management (DSM) program portfolio and funding and the changes to the procedures to review and adjust the Energy Efficiency Funding Rider (EEFR) that the Signatory Parties recommend that the Commission should approve. VEDO similarly objects that this request seeks information that is not reasonably calculated to lead to the discovery of evidence that would be admissible in this proceeding in any testimony by OCC in opposition to said Stipulation. Second, VEDO objects to this request to the extent it seeks information that is not readily available at this time or that VEDO is not required to or does not maintain in the regular course of business in the form requested. Third, VEDO objects to this request to the extent that it requires VEDO to speculate regarding future hypothetical actions to be taken by the Company. Fourth, VEDO objects that this request is overbroad and unduly burdensome to answer.

RESPONSE: Subject to and without waiving the aforementioned Objections, VEDO responds as

follows:

There were 25,775 unique residential customers eligible for disconnection as of

June 30, 2020.

INT-02-002. What was the average disconnection amount for residential customers who were eligible for disconnection for non-payment on June 30, 2020 had the PUCO suspension on disconnections been lifted?

RESPONSE: VEDO raises three objections to this request. First, the request seeks information that is not relevant to the subject matter of the Stipulation and Recommendation, which was filed on June 26, 2020 in this proceeding, or the Testimony of Rina Harris in Support of the Stipulation, which was filed on July 21, 2020 in this proceeding. The Stipulation and Ms. Harris' testimony concern the 2021-2023 Demand Side Management (DSM) program portfolio and funding and the changes to the procedures to review and adjust the Energy Efficiency Funding Rider (EEFR) that the Signatory Parties recommend that the Commission should approve. VEDO similarly objects that this request seeks information that is not reasonably calculated to lead to the discovery of evidence that would be admissible in this proceeding in any testimony by OCC in opposition to said Stipulation. Second, VEDO objects to this request to the extent it seeks information that is not readily available at this time or that VEDO is not required to or does not maintain in the regular course of business in the form requested. Third, VEDO objects that this request is overbroad and unduly burdensome to answer.

RESPONSE: Subject to and without waiving the aforementioned Objections, VEDO responds as

follows:

The average outstanding balance for residential customers who were eligible for

disconnection for non-payment on June 30, 2020 was \$451.

GAS PIPP REPORT												
Enrollment Numbers for Active and Graduate PIPP Programs	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
A) Number of Total Residential Customer Accounts	286,889	304,538	305,500	285,680	303,912	303,539						
B) Number of Total PIPP Accounts	9,267	9,690	9,848	9,180	9,165	9,612	0	0	0	0	0	
1) Active, non-Grad PIPP	8,972	9,390	9,540	8,890	8,897	9,360						
a) New Enrollees	106	126	49	17	26	25						
b) Repeat Enrollees	1,555	1,295	1,063	537	523	749						
2) Graduate PIPP	295	300	308	290	268 3%	252						_
3) Percentage of Residential Customers on PIPP	3%	3%	3%	3%	3%	3%						
(C) Number of Customers Dropped from Active, Non-Grad PIPP Enrollment	1,661	1,380	1,273	689	745	1,230						
1) Non-payment	0	1	0	0	0	0						
2) Failure to reverify	109	76	129	113	173	614						
3) Failure to bring account current at anniversary date	17	19	15	20	29	9						_
4) Income Ineligible 5) Other	0	0	0	0 556	0 543	0						
5) Other	1,535	1,284	1,129	556	543	607						
(D) Number of Customers Dropped from Graduate PIPP Enrollment	41	34	27	20	17	11						
1) Non-payment	0	0	0	0	0	0						
2) Completed 12 month Graduate PIPP program	9	4	7	6	6	2						
a) Successfully Completed Graduate PIPP	5	2	2	1	3	0						
3) Failure to bring account current upon enrollment	3	5	0	3	3	1						
4) Other	24	23	18	10	5	8						
Billing & Payment Amounts for Active PIPP Customers	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
(E) Total Billings for Active PIPP Accounts (based on usage)	\$883,571	\$861,388	\$830,374	\$579,915	\$509,659	\$448,193	002.	,,,,,	<u> </u>			
1) Average Total PIPP Bill	\$98	\$92	\$87	\$65	\$57	\$48						
						\$395 907						
(F) Total PIPP Payments Received 1) Customer Payments	\$428,528 \$408,968	\$1,314,003 \$424,711	\$732,275 \$389,487	\$434,256 \$363,923	\$393,291 \$368,029	\$395,907 \$365.830	\$0	\$0	\$0	\$0	\$0	
2) E-HEAP payments	\$408,968	\$424,711	\$389,487	\$363,923	\$368,029	(\$323)						
3) HEAP payments	\$1,660	\$875,244	\$334,049	\$68,986	\$24,018	\$30,399						
	\$1,000	\$070,244	4004,040	\$00,000	\$24,010	\$00,000						
(G)Unrecovered portion of Active PIPP Bills	\$455,043	(\$452,615)	\$98,099	\$145,659	\$116,368	\$52,286	\$0	\$0	\$0	\$0	\$0	
Percentage of total billings paid by Active PIPP Customers	48%	153%	88%	75%	77%	88%						
(H) PIPP Installment Billings	\$432,951	\$452,757	\$476,833	\$433,724	\$430,704	\$464,194						
(n) FIFF installment binings 1) Average PIPP Installment	\$48.26	\$48.22	\$49.98	\$48.79	\$48.41	\$49.59						
2) Percentage of Installment Billings Paid by Active Pipp Customers	94%	94%	82%	84%	85%	79%						
Payments Received and Incentive Credits Awarded	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
(I) Number of PIPP installment payments received 1) Active	8,864 8,641	9,152 8,908	8,659 8,403	8,070 7,818	7,945 7,744	8,363 8,204	U	0	0	0	0	
2) Graduate	223	244	256	252	201	159						
3) percentage of active PIPP installment payments received	96%	95%	88%	88%	87%	88%						
4) percentage of graduate PIPP installment payments received	76%	81%	83%	87%	75%	63%						
(J) Number of timely and full PIPP installment payments received	5973	6280	6042	5659	5758	5696	0	0	0	0	0	
1) Active 2) Graduate	5,791 182	6,090	5,853 189	5,478 181	5,608 150	5,564 132						
3) percentage of active PIPP installments that are timely and in full	67%	68%	70%	70%	72%	68%						
4) percentage of graduate PIPP installments that are timely and in full	82%	78%	74%	72%	75%	83%						
(K) Total Dollars of on-time payment incentive credits awarded	\$194,909	\$232,404	\$177,202	\$126,919	\$105,753	\$111,325	\$0	\$0	\$0	\$0	\$0	
1) Active	\$188,043	\$223,752	\$167,675	\$121,646	\$101,165	\$108,108						
2) Graduate 3) Average Active Credit	\$6,867 \$32.47	\$8,652 \$36.74	\$9,527 \$28.65	\$5,273 \$22.21	\$4,588 \$18.04	\$3,218 \$19.43						
4) Average Graduate Credit	\$37.73	\$45.54	\$50.41	\$29.13	\$30.59	\$24.38						
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Usage	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
(L) Average Monthly Mcf Usage of PIPP Customer	13.69	13.85	12.22	8.21	5.95	2.33						
(M) Average Monthly Mcf Usage of Non-PIPP Residential Customer	12.21	12.37	11.30	7.08	5.08	2.31						
Aged/Deferred Recoverable through PIPP Rider	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
(N) Beginning Balance of Aged PIPP Arrearages	(\$678,651)	(\$704,789)	(\$889,536)	(\$931,301)	(\$842,677)	(\$764,417)						
(O) Aged/Deferred Current Month's PIPP Arrearages	\$252,498	\$99,531	\$134,711	\$216,346	\$157,739	\$142,048						
Number of months debt is held prior to aging	2	2	2	2	2	2						
2) Administrative costs (if applicable)	\$0	\$0	\$0	\$0	\$0	\$0						
3) Revenue sharing (if applicable)	\$0	\$0	\$0	\$0	\$0	\$0						
4) Carrying charges (if applicable)	(\$844)	(\$928)	(\$1,449)	(\$782)	(\$245)	(\$140)						
(P) Arrearage Recovery/PIPP Rider	\$278,637	\$284,278	\$176,476	\$127,722	\$79,479	\$31,621						
(A) Fulling Bullion of RIPD Assessment	(\$704,789)	(\$889,536)	(\$931,301)	(\$842,677)	(\$764,417)	(\$653,990)						
(u) Ending Balance of PIPP Arrearages	(4.1.1,1.00)	(4===,===,		(1)								
(Q) Ending Balance of PIPP Arrearages (R) Monthly volumes applicable to PIPP Rider /Mcf	5,431,513	5,541,480	3,440,088	2,489,708	1,549,289	616,401						

INT-02-003. Between June 1, 2020 and July 30, 2020, what is the total number of residential customers who entered a payment plan with VEDO to avoid delinquency?

RESPONSE: VEDO raises three objections to this request. First, the request seeks information that is not relevant to the subject matter of the Stipulation and Recommendation, which was filed on June 26, 2020 in this proceeding, or the Testimony of Rina Harris in Support of the Stipulation, which was filed on July 21, 2020 in this proceeding. The Stipulation and Ms. Harris' testimony concern the 2021-2023 Demand Side Management (DSM) program portfolio and funding and the changes to the procedures to review and adjust the Energy Efficiency Funding Rider (EEFR) that the Signatory Parties recommend that the Commission should approve. VEDO similarly objects that this request seeks information that is not reasonably calculated to lead to the discovery of evidence that would be admissible in this proceeding in any testimony by OCC in opposition to said Stipulation. Second, VEDO objects to this request to the extent it seeks information that is not readily available at this time or that VEDO is not required to or does not maintain in the regular course of business in the form requested. Third, VEDO objects that this request is overbroad and unduly burdensome to answer.

RESPONSE: Subject to and without waiving the aforementioned Objections, VEDO responds as

follows:

Please see the chart and explanation of terms contained therein below:

	Jun-20	Jul-20
Active	1,626	1,387
Completed	62	81
Cancelled	238	162
Total	1,926	1,630

- Active Arrangements represent arrangements that are currently in process.
- Completed Arrangements represent arrangements that have been completely satisfied.
- Canceled Arrangements represent arrangements that were either not completely satisfied or canceled by the customer.

INT-02-010. For each month from March 2020 to July 2020, what was the total number of active PIPP customers served by Vectren?

RESPONSE: VEDO raises two objections to this request. First, the request seeks information that is not relevant to the subject matter of the Stipulation and Recommendation, which was filed on June 26, 2020 in this proceeding, or the Testimony of Rina Harris in Support of the Stipulation, which was filed on July 21, 2020 in this proceeding. The Stipulation and Ms. Harris' testimony concern the 2021-2023 Demand Side Management (DSM) program portfolio and funding and the changes to the procedures to review and adjust the Energy Efficiency Funding Rider (EEFR) that the Signatory Parties recommend that the Commission should approve. VEDO similarly objects that this request seeks information that is not reasonably calculated to lead to the discovery of evidence that would be admissible in this proceeding in any testimony by OCC in opposition to said Stipulation.

Second, VEDO objects to this request to the extent it seeks information that is not readily available at this time or that VEDO is not required to or does not maintain in the regular course of business in the form requested.

RESPONSE: Subject to and without waiving the aforementioned Objections, VEDO responds as follows:

Please see the chart below. The July 2020 data is not yet final and available, as of the date of this Supplemental Response. Please see also VEDO's Objections and Response to INT-02-012.

	# Active & Non-		
	Grad PIPP	Graduate PIPP	Total PIPP
	Customers	Customers	Customers
Mar-20	9,540	308	9,848
Apr-20	8,890	290	9,180
May-20	8,897	268	9,165
Jun-20	9,360	252	9,612

Answerer: Teresa Cullum, Supervisor Credit & Collections

INT-02-011. For each month from March 2020 to July 2020, what was the total number of active PIPP customers that made their PIPP payments in-full and on-time?

RESPONSE: VEDO raises three objections to this request. First, the request seeks information that is not relevant to the subject matter of the Stipulation and Recommendation, which was filed on June 26, 2020 in this proceeding, or the Testimony of Rina Harris in Support of the Stipulation, which was filed on July 21, 2020 in this proceeding. The Stipulation and Ms. Harris' testimony concern the 2021-2023 Demand Side Management (DSM) program portfolio and funding and the changes to the procedures to review and adjust the Energy Efficiency Funding Rider (EEFR) that the Signatory Parties recommend that the Commission should approve. VEDO similarly objects that this request seeks information that is not reasonably calculated to lead to the discovery of evidence that would be admissible in this proceeding in any testimony by OCC in opposition to said Stipulation. Second, VEDO objects to this request to the extent it seeks information that is not readily available at this time or that VEDO is not required to or does not maintain in the regular course of business in the form requested. Third, VEDO objects that this request is overbroad and unduly burdensome to answer.

RESPONSE: Subject to and without waiving the aforementioned Objections, VEDO responds as follows:

Please see the chart below for March 2020 through June 2020. The July 2020 data is not yet final and available, as of the date of this Supplemental Response.

	# Active & Non -	Graduate PIPP	
	Grad PIPP	Customers	Total PIPP
	Customers made	made	Customers
	Payments	Payments	made Payments
Mar-20	5,853	189	6,042
Apr-20	5,478	181	5,659
May-20	5,608	150	5,758
Jun-20	5,564	132	5,696

Answerer: Teresa Cullum, Supervisor Credit & Collections

INT-02-015. As of June 30, 2020, what was the total amount of residential uncollectible debt that Vectren will not be recovering either directly from customers, through the Uncollectible Expense Rider, or the PIPP Rider?

RESPONSE: VEDO raises four objections to this request. First, the request seeks information that is not relevant to the subject matter of the Stipulation and Recommendation, which was filed on June 26, 2020 in this proceeding, or the Testimony of Rina Harris in Support of the Stipulation, which was filed on July 21, 2020 in this proceeding. The Stipulation and Ms. Harris' testimony concern the 2021-2023 Demand Side Management (DSM) program portfolio and funding and the changes to the procedures to review and adjust the Energy Efficiency Funding Rider (EEFR) that the Signatory Parties recommend that the Commission should approve. VEDO similarly objects that this request seeks information that is not reasonably calculated to lead to the discovery of evidence that would be admissible in this proceeding in any testimony by OCC in opposition to said Stipulation. Second, VEDO objects to this request to the extent it seeks information that is not readily available at this time or that VEDO is not required to or does not maintain in the regular course of business in the form requested. Third, VEDO objects that this request is vague and undefined. Fourth, VEDO objects that this request is overbroad and unduly burdensome to answer.

RESPONSE: Subject to and without waiving the aforementioned Objections, VEDO responds as

follows:

There are no uncollectible expenses that VEDO does not recover through either the

Uncollectible Expense Rider or the Percentage of Income Payment Plan (PIPP)

Rider.

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Case No(s). 19-2084-GA-UNC

Summary: Testimony Direct Testimony of James D. Williams on Behalf of The Office of The Ohio Consumers' Counsel electronically filed by Mrs. Tracy J Greene on behalf of Healey, Christopher