BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

| In the Matter of the Complaint and |) |
|--------------------------------------|---------------------------|
| Investigation of Staff of the Public |) |
| Utilities Commission of Ohio, |) |
| |) Case No. 19-1582-TP-COC |
| Complainant, |) |
| |) |
| V. |) |
| |) |
| Frontier North Inc, |) |
| |) |
| Respondent. |) |
| | |

DIRECT TESTIMONY

OF

ROBERT STEWART

ON BEHALF OF

FRONTIER NORTH INC.

IN SUPPORT OF THE STIPULATION AND RECOMMENDATION

Robert Stewart

| 1 | I. | BACKGROUND AND QUALIFICATIONS |
|--------|-----|---|
| 2 | Ql. | Please state your name and business address. |
| 3 | A. | My name is Robert Stewart and my business address is 224 W. Exchange, Owosso, MI |
| 4 | | 48867. |
| 5 6 | Q2. | What position do you hold with Applicant Frontier North Inc. ("Frontier" or the "Company")? |
| 7 | A. | I am the State Director, Government and External Affairs. My position covers Ohio, |
| 8 | | Michigan and Indiana government and external affairs. |
| 9 | Q3. | Please describe your educational background. |
| 10 | A. | I am a 1985 graduate of Michigan State University with a Bachelor of Arts Degree in |
| 11 | | Accounting, and a 1999 graduate of the University of North Texas with a Master of |
| 12 | | Business Administration. I am a non-practicing Certified Public Accountant. |
| 13 | Q4. | Please describe your professional experience. |
| 14 | A. | From 1985 to 1999, I was employed by GTE Corporation in various positions including |
| 15 | | Assistant Vice President – Revenue and Cost Management. From 2000 to 2003, I was |
| 16 | | employed by McCartney and Co., a CPA firm, specializing in consulting, accounting, and |
| 17 | | audit services for telecommunications companies. From 2004 to 2007, I was employed |
| 18 | | by CTS Communications as the Chief Financial Officer. From 2007 to 2010, I was |
| 19 | | employed by Verizon as Sr. Consultant – Government Affairs. Since 2010, I have been |
| 20 | | employed with Frontier in my current position. |

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| 1 | Q5. | What are your present duties and responsibilities? |
|----|-----|---|
| 2 | A. | I am responsible for the regulatory, legislative, and external matters for Ohio, Michigan, |
| 3 | | and Indiana involving utility regulatory commissions and legislative matters. I also have |
| 4 | | responsibility in these states for the implementation of all regulatory, legislative, and |
| 5 | | other external initiatives of Frontier, as well as the preparation of exhibits submitted in |
| 6 | | various regulatory proceedings including the exhibits, discovery requests, and data |
| 7 | | requests in this Complaint. |
| 8 | Q6. | Have you previously testified before this Commission? |
| 9 | A. | No. |
| 10 | Q7. | What is the purpose of your testimony in this proceeding? |
| 11 | A. | My testimony is intended to provide certain facts showing that the Commission should |
| 12 | | approve the Stipulation and Recommendation ("Stipulation") filed in this matter on June |
| 13 | | 24, 2020. The Stipulation is the product of serious negotiations among knowledgeable |
| 14 | | parties. In addition, it is beneficial to customers and the public interest. Finally, it does |
| 15 | | not violate any important regulatory principles or practices. |
| 16 | II. | THE STIDLE ATION AND DECOMMENDATION |
| 17 | | THE STIPULATION AND RECOMMENDATION |
| 18 | Q8. | Please provide an overview of the Stipulation. |
| 19 | A. | The Stipulation was entered into by and among Frontier and the Staff of the Public |
| 20 | | Utilities Commission of Ohio ("Staff"), (collectively, "Signatory Parties"). It resolves |
| 21 | | all issues raised in this proceeding by the Staff. The Stipulation in this proceeding |

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in Support of the Stipulation and Recommendation

addresses comprehensively the quality of service issues raised in the Staff's Complaint. Among other things, the Stipulation requires Frontier to make specific capital investments in years 2021, 2022 and 2023. The Stipulation also requires Frontier to make specific capital investments in defective plant and battery replacements.

In addition, the Stipulation requires ongoing service metrics for the next five years for repairing and restoring Out-of-Service outages and Service-Affecting problems, with reporting requirements to both Staff and OCC. The Stipulation also addresses customer education and notices to customers of their rights under BLES requirements, the Staff's ability to conduct field inspections and responding to any Staff filed inspections, selling practices of maintenance plans and other services, and customer out-of-service credits for all customers having single line residence or business telephone service.

Further, although the Staff's Complaint did not specifically mention 911 service issues, the Stipulation includes provisions designed to improve 911 service issues. The Stipulation requires Frontier to effectuate and complete a plan to improve service and reduce outages to Frontier's Public Service Answering Points ("PSAP") that Frontier serves.

Finally, the Stipulation includes forfeiture penalties and increased investment penalties over the term of the Stipulation for not meeting the terms of the Stipulation.

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| 1 | Q9. | Please describe how Frontier's pending bankruptcy impacts the Stipulation. |
|----------|------|---|
| 2 | | The Stipulation requires approval from the United States Bankruptcy Court for the |
| 3 | | Southern District of New York (the "Bankruptcy Court") pursuant to an Order |
| 4 | | Authorizing and Establishing Procedures for the Compromise and Settlement of De |
| 5 | | Minimis Claims ("Settlement Approval Order") entered by the Bankruptcy Court. |
| 6 | | Pursuant to the Settlement Approval Order, Frontier filed a Notice of Settlement, |
| 7 | | attaching the Stipulation to the Notice with the Bankruptcy Court on June 27, 2020. |
| 8 | | Under the Settlement Approval Order, objections to the Stipulation must be filed with the |
| 9 | | Bankruptcy Court within fourteen calendar days of the Notice. |
| 10 | III. | THE CRITERIA FOR EVALUATING STIPULATIONS |
| 11 | Q10. | What criteria does the Commission use to decide whether to approve a Stipulation? |
| 12 | A. | The Commission has applied the following three criteria: First, is the Stipulation a |
| 13 | | product of serious bargaining among capable, knowledgeable parties? Second, taken as a |
| 14 | | package, does the Stipulation benefit customers and the public interest? Third, does the |
| 15 | | Stipulation violate any important regulatory principle or practice? |
| 16 | | A. THE STIPULATION IS THE PRODUCT OF SERIOUS BARGAINING. |
| 17 18 | Q11. | Is the Stipulation supported by parties representing a range of interests? |
| 19 | A. | Yes. The Stipulation is supported by all Signatory Parties in the proceeding representing |
| 20 | | a wide range of interests. The Signatory Parties are Frontier and the Commission's Staff. |
| 21 | | The OCC, which represents Frontier's customers, was involved in the Stipulation |
| 22 | | discussions and is not opposing the Stipulation. |

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| 1 2 | Q12. | Was the Stipulation the product of serious bargaining among capable, knowledgeable parties? |
|----------------|------|---|
| 3 | A. | Yes. Frontier, the Staff and the OCC actively participated in and the negotiations. Due to |
| 4 | | the breadth and diversity of the issues in this proceeding and resulting Stipulation, a large |
| 5 | | cross section of the Staff personnel was involved in the negotiations representing their |
| 6 | | functional area. Discussions with the parties started in mid-2019 and continued through |
| 7 | | the date of filing the Stipulation, June 24, 2020. As the COVID-19 crisis reached its peak |
| 8 | | in early April 2020, the Company continued dialogue with the parties to evaluate |
| 9 | | potential opportunities for expedited resolution of the uncontested issues. All parties in |
| 10 | | the case were invited to participate in settlement negotiations and did in fact do so. |
| 11 | | All the negotiations were at arm's length. The negotiations were premised on a thorough |
| 12 | | analysis of the Complaint by the Staff and by the parties via discovery and informal data |
| 13 | | requests. |
| 14 | Q13. | Were the parties represented by capable, knowledgeable persons? |
| 15 | A. | Yes. All the parties were represented by attorneys, most if not all of whom have years of |
| 16 | | experience in regulatory matters before this Commission and who possess extensive |
| 17 | | information. |
| 18 19 20 | | B. THE STIPULATION BENEFITS CUSTOMERS AND IS IN THE PUBLIC INTEREST. |
| 21 22 | Q14. | What facts support that the Stipulation benefits customers and is in the public interest? |
| 23 | | A. The Stipulation benefits Frontier's customers and the public interest by |
| 24 | | resolving all the issues raised within the Complaint, without engaging in litigation to |

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| 1 | | delay the timely implementation of the benefits to customers. The Stipulation provides a |
|-------------|------|--|
| 2 | | guaranteed minimum capital expenditure for 2021-2023 along with 5 years of service |
| 3 | | quality metrics, reporting and penalties for failing to meet metrics to ensure that |
| 4 | | Frontier's telephone customers receive quality service quality. |
| 5 6 7 | | C. THE STIPULATION DOES NOT VIOLATE ANY IMPORTANT REGULATORY PRINCIPLE OR PRACTICE. |
| 8 | Q15. | Does the Stipulation violate any important regulatory principle or practice? |
| 9 | A. | No. The Stipulation does not violate any important regulatory principle or practice. On |
| 10 | | the contrary, it encourages compromise as an alternative to litigation and allows Frontier |
| 11 | | to address the issues raised in the Complaint in a way that will benefit Ohio customers. |
| 12 | | All the positive benefits described above, to both customers and the public interest, |
| 13 | | confirm that the Stipulation does not violate any important regulatory principles or |
| 14 | | practices. |
| 15 | IV. | CONCLUSION |
| 16 | Q16. | Does this conclude your direct testimony in support of the Stipulation? |
| 17 | A. | Yes, it does. However, I reserve the right to supplement my testimony or file |
| 18 | | rebuttal testimony, as new information becomes subsequently available or in |
| 19 | | response to positions taken by other parties. |

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a true and correct copy of the Testimony of Robert Stewart in Support of the Stipulation has been served upon the below-named counsel via electronic mail, this 8th day of July 2020.

/s/ Michele L Noble
Michele L Noble

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Summary: Testimony of Robert Stewart in Support of Stipulation electronically filed by Michele L Noble on behalf of Frontier North Inc.