



March 30, 2020

VIA ELECTRONIC FILING

Public Utilities Commission of Ohio  
Docketing Division  
13th Floor  
180 East Broad Street  
Columbus, Ohio 43215-3793

**Re: Renaissance Power & Gas, Inc. Renewal Application for Certification to Provide  
Competitive Retail Electric Service  
Docket No.: 16-0738-EL-CRS – Public Version**

Dear Docketing Division,

Renaissance Power & Gas, Inc., a CRES licensed in Docket No.: 16-0738-EL-CRS, hereby submits the Public, Redacted version of its Renewal Application pursuant to Rule 4901:1-24-09 for the license it received on May 9, 2016. The confidential version will be submitted to the Public Utilities Commission of Ohio via Federal Express.

Please direct any correspondence and communication regarding this submission to the undersigned.

Respectfully Submitted,

/s/ Caleb Gaddes

Caleb Gaddes

Customized Energy Solutions

Phone: 215-964-6237

Email: [cgaddes@ces-ltd.com](mailto:cgaddes@ces-ltd.com)

On behalf of Renaissance Power & Gas, Inc.



## Public Utilities Commission

Original CRS Case Number	Version
16 - 738 -EL-CRS	May 2016

### RENEWAL APPLICATION FOR RETAIL GENERATION PROVIDERS AND POWER MARKETERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form.  
You may also download the form, by saving it to your local disk, for later use.

#### A. RENEWAL INFORMATION

##### A-1 Applicant intends to be renewed as: (check all that apply)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Retail Generation Provider | <input checked="" type="checkbox"/> Power Broker |
| <input checked="" type="checkbox"/> Power Marketer             | <input type="checkbox"/> Aggregator              |

##### A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name Renaissance Power & Gas, Inc.  
Address 5795 S. Sandhill Rd, Ste E, Las Vegas, NV 89120  
PUCO Certificate # and Date Certified 16-1074E(1), May 9, 2016  
Telephone # (702) 979-1278 Web site address (if any) http://renaissancepowerandgas.com

##### A-3 List name, address, telephone number and web site address under which Applicant does business in Ohio

Legal Name Renaissance Power & Gas, Inc.  
Address 6539 Harrison Ave, Ste. 1014 Cincinnati OH  
Telephone # (702) 979-1278 Web site address (if any) http://renaissancepowerandgas.com/

**A-4 List all names under which the applicant does business in North America**

Renaissance Power & Gas, Inc.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**A-5 Contact person for regulatory or emergency matters**

Name Maureen Bird

Title Director

Business address 5795 S. Sandhill Rd, Ste E, Las Vegas, NV 89120

Telephone # (702) 979-1278

Fax # \_\_\_\_\_

E-mail address

m.bird@renpowandgas.com

**A-6 Contact person for Commission Staff use in investigating customer complaints**

Name Maureen Bird

Title Director

Business address 5795 S. Sandhill Rd, Ste E, Las Vegas, NV 89120

Telephone # (702) 979-1278

Fax # \_\_\_\_\_

E-mail address

m.bird@renpowandgas.com

**A-7 Applicant's address and toll-free number for customer service and complaints**

Customer Service address 5795 S. Sandhill Rd, Ste E, Las Vegas, NV 89120

Toll-free Telephone # (888) 811-0877

Fax # \_\_\_\_\_

E-mail address

customerservice@renpowandgas.c

**A-8 Applicant's federal employer identification number # 452287445**

**A-9 Applicant's form of ownership (check one)**

☐ Sole Proprietorship

☐ Partnership

☐ Limited Liability Partnership (LLP)

☐ Limited Liability Company (LLC)

☒ Corporation

☐ Other \_\_\_\_\_

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**A-10 Exhibit A-10 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.**

## **B. MANAGERIAL CAPABILITY AND EXPERIENCE**

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1** Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services.
- B-2** Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.
- B-3** Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.  
☒ No      ☐ Yes

If yes, provide a separate attachment labeled as Exhibit B-4 "Disclosure of Consumer Protection Violations" detailing such violation(s) and providing all relevant documents.

- B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two years.  
☒ No      ☐ Yes

If yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation" detailing such action(s) and providing all relevant documents.

## **C. FINANCIAL CAPABILITY AND EXPERIENCE**

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1** Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

- C-2 Exhibit C-2 “SEC Filings,”** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

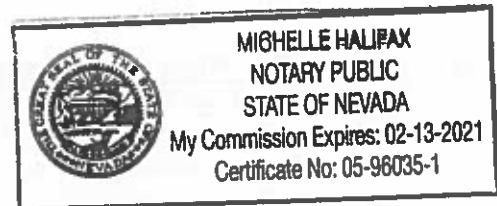
If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted income statements for the applicant’s **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant’s credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody’s Investors Service, Standard & Poor’s, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6.
- C-7 Exhibit C-7 “Credit Report,”** provide a copy of the applicant’s credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.
- C-8 Exhibit C-8 “Bankruptcy Information,”** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 “Merger Information,”** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 “Corporate Structure,”** provide a description of the applicant’s corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

## D. TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- D-1 Exhibit D-1 "Operations" provide a written description of the operational nature of the applicant's business. Please include whether the applicant's operations include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services as well as other services used to arrange for the purchase and delivery of electricity to retail customers.
- D-2 Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel," provide the names, titles, e-mail addresses, telephone numbers, and the background of key personnel involved in the operational aspects of the applicant's business.
- D-4 Exhibit D-4 "FERC Power Marketer License Number," provide a statement disclosing the applicant's FERC Power Marketer License number. (Power Marketers only)



Matthew Suid Director  
Signature of Applicant and Title

Sworn and subscribed before me this 25 day of March, 2020  
Month Year

Michelle Halifax  
Signature of official administering oath

Michelle Halifax  
Print Name and Title

My commission expires on 2/13/2021

# AFFIDAVIT

State of OH :

Las Vegas ss.  
(Town)

County of Clark :

Margaret Bird, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the Director (Office of Affiant) of Renaissance Power & Gas, Inc. (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
7. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Maureen Eid Director  
Signature of Affiant & Title

Sworn and subscribed before me this 25 day of March, 2020  
Month Year

Michelle Halifax  
Signature of official administering oath

Michelle Halifax  
Print Name and Title

My commission expires on 2-13-2021



MICHELLE HALIFAX  
NOTARY PUBLIC  
STATE OF NEVADA  
My Commission Expires: 02-13-2021  
Certificate No: 05-96035-1

**Exhibit A-10 “Principal Officers, Directors, and Partners”**

**Renaissance Power & Gas, Inc.**

Kevin Thexton  
COO, Renaissance Power & Gas, Inc.  
5795 S Sandhill Rd, #E,  
Las Vegas, NV 89120  
Email: [k.thexton@renpowandgas.com](mailto:k.thexton@renpowandgas.com)  
Phone: 323-424-3531  
Fax: 702-979-1278

Maureen Bird  
Director, Renaissance Power & Gas, Inc.  
5795 S Sandhill Rd, #E,  
Las Vegas, NV 89120  
Email: [m.bird@renpowandgas.com](mailto:m.bird@renpowandgas.com)  
Phone: (702) 979-1278  
Fax: (702) 979-1278

**Exhibit B-1 “Jurisdictions of Operation”**

**Renaissance Power & Gas, Inc.**

Renaissance Power & Gas, Inc. is licensed in New York, the District of Columbia, Massachusetts, and Ohio, and is currently serving customers in all four states: both electric and natural gas customers in New York and Ohio, and electric customers in the District of Columbia and Massachusetts.

## **Exhibit B-2 “Experience & Plans”**

### **Renaissance Power & Gas, Inc.**

Renaissance Power & Gas, Inc. is an active Retail Electric and Natural Gas Supplier serving customers in both commodities in New York and Ohio, and retail electric customers in the District of Columbia and Massachusetts. Renaissance is a member of ISO-NE, NYISO and PJM.

Renaissance Power & Gas, Inc. has contracted with Customized Energy Solutions, Ltd. of Philadelphia for the provision of back office, operational services. CES is a leading provider of end-to-end comprehensive services to retail energy providers throughout deregulated markets. A summary of Renaissance’s proposed operations is below.

#### **Product:**

Renaissance plans to offer energy only products at both fixed and variable rates to residential, commercial and industrial customers in the District of Columbia. Renaissance may also develop and market renewable energy products to its customers, but has not determined the specific resource mix of its renewable products.

#### **Utility Zones:**

Renaissance serves customers throughout the Duke Energy Ohio Service Territory.

#### **Customer Acquisition:**

Renaissance Power has established channels for customer acquisition. Renaissance plans to simultaneously initiate research into the local market so as to address demographic preferences, and set about choosing the appropriate call centers for partnership in initiating customer contact.

Renaissance will only utilize call centers that have a proven track record of ethical sales practices. Once a call center is engaged with Renaissance, they are fully briefed on Renaissance’s best practice expectations and given a strict Code of Conduct (attached), as well as a script, tailored to the relevant geographical area and product (based on the research mentioned above). The script is to be followed in contacting and speaking with prospective customers. Through the welcoming document provided at the outset of any new call center engagement, the call center and its representatives are immediately made aware of Renaissance’s corporate mission, as well as the potential for growth assuming that they faithfully follow the code of conduct. Finally, the call center is required to sign a legally binding sales agreement.

- **Training:**

Once a call center is engaged for operations, Renaissance’s Chief of Quality Control holds a training meeting by Skype with the targeted call center to cover the content provided in the Power Point Introduction, the Code of Conduct, Welcoming Mission Statement, and Call Center Script. Renaissance devotes significant resources to communicating expectations and guidelines with the call center through the training process to ensure that ethical compliance with all standards before going live. The center’s floor manager and possibly some of their head call center reps are expected attendance at the final training session. The code of

conduct is reviewed in particular detail to clarify expectations and create a set standard for performance.

- **Oversight Procedures:**

Every customer is protected by third party verification (TPV). All TPV's are recorded and subsequently reviewed by Renaissance's own in-house Quality Control Unit for validity and any possible violations of the code of conduct. TPV's that indicate that the customer is not correctly informed or does not fully understand the product that they are signing up for are rejected. Renaissance works diligently to ensure that from the outset all customers are familiar and satisfied with the service they will receive.

**Customer Service:**

Renaissance's customer service center is managed by a three year market veteran. Calls are answered Monday through Friday 9 AM to 5 PM with calls returned promptly if lines are busy. After hours calls are returned early the following morning. At the customer's request, he/she may be taken off enrollment.

Any complaint received from the Public Utilities Commission staff will be handled immediately and directly by one of Renaissance's company Officers.

Should it be determined that a customer was enrolled illegally, Renaissance will ensure that the call center representative responsible is terminated. Should this occur again, then the call center itself will be terminated.

If Renaissance should determine through Quality Control that one of the call center representatives is violating the Code of Conduct following the training period, Renaissance will exclude that rep from further participating in the business. If there should be further violation of Renaissance's code, then the call center itself is terminated and Renaissance will look for other vendors for training and development.

Renaissance ensures that the customer service number is readily available to all customers through a number of channels—at the time they sign up, through the Third Party Verification, on their Terms and Conditions, and on customer bills. Renaissance welcomes customer feedback.

Renaissance has found that comprehensive call center and representative training results in decreased need for customer service attention to negative feedback, and results in fewer customer complaints. Increased concerns received by Customer Service from customers signal increased vigilance in Renaissance's quality control.

**EDI and Billing Operations:**

Customized Energy Solutions, Ltd. will provide Electronic Data Interchange ("EDI") services for customer enrollment, billing and other needs pertaining to receiving customer data from utility companies.

Renaissance plans to bill its customers through utility consolidated billing.

### **Energy Forecasting, Procurement and Scheduling:**

Customized Energy Solutions will support Renaissance's needs for energy forecasting, procurement and scheduling. This includes:

- Short and long term forecasting
- Scheduling load based on short term load forecast in the day ahead and real time markets
- Submitting Renaissance load schedules in accordance with utility and ISO procedures

### **ISO Settlement Services:**

Customized Energy Solutions will support Renaissance's interaction with PJM, this includes:

- Obtain settlement statements from ISO
- Verify settlement statements
- Conduct retail settlement processes based on customer account billing consumption data
- Verification and reporting of retail settlement

### **Pricing:**

Customized Energy Solutions will support Renaissance in developing strategies for retail pricing, this includes:

- Assistance in setting up a pricing and tracking system for customers.
- Develop Pricing model to help in establishing a forecast of pass-through costs.

### **Renewable Portfolio Management Services:**

Customized Energy Solutions will assist Renaissance with compliance with all renewable portfolio standards obligations including:

- Evaluating opportunities and making suggestions on strategies for compliance with RPS standards
- Ensuring that renewable energy attribute obligations are satisfied

**Exhibit B-3 “Disclosure of Liabilities and Investigations”**

**Renaissance Power & Gas, Inc.**

Renaissance Power & Gas, Inc. has no existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact its financial or operational status or ability to provide the services it is seeking to provide.

**Exhibit C-1 “Annual Reports”**

**Renaissance Power & Gas, Inc.**

Renaissance Power & Gas, Inc., as a privately held corporation, is not required to file annual reports. Renaissance has included financial statements under seal with Exhibit C-3.

**Exhibit C-2 “SEC Filings”**

**Renaissance Power & Gas, Inc.**

Renaissance Power & Gas, Inc. is not required to file with the SEC, as it is a privately held corporation.

**Exhibit C-3 “Financial Statements”**

**Renaissance Power & Gas, Inc.**

Documentation submitted in connection with this Exhibit will be filed under seal pursuant to Ohio Admin. Code 4901:1-27-08(A).

**Exhibit C-4 “Financial Arrangements”**

**Renaissance Power & Gas, Inc.**

Documentation submitted in connection with this Exhibit will be filed under seal pursuant to Ohio Admin. Code 4901:1-27-08(A).

**Exhibit C-5 “Forecasted Financial Statements”**

**Renaissance Power & Gas, Inc.**

Documentation submitted in connection with this Exhibit will be filed under seal pursuant to Ohio Admin. Code 4901:1-27-08(A).

**Exhibit C-6 “Credit Rating”**

**Renaissance Power & Gas, Inc.**

Please see the Dun and Bradstreet Information Services Report included in Exhibit C-7. Please also note that Renaissance Power & Gas, Inc. is not rated by Fitch IBCA, Moody’s Investors Service, or Standard & Poors.

**Exhibit C-7 “Credit Report”**

**Renaissance Power & Gas, Inc.**

Please see the attached Dun and Bradstreet Report for Renaissance Power & Gas, Inc.

# Renaissance Power & Gas, Inc.

DUNS: 07-835-6973



## Quick View Report

### Company Information

5795 S Sandhill Rd Ste E

Las Vegas, NV 89120

This is a **single location** location.

**Telephone** (888) 811-0877

**Chief Executive:** DIRECTOR(S): THE OFFICER(S)

**Stock Symbol:** NA

**Year Started** 2011

**Employees** 10

#### Financial Statement

**Date:** 12/31/2019

**Sales** \$8,508,248

**Net Worth** \$274,738.00

**History:** NA

**Financial Condition:** profitable

**Financing:** NA

**SIC:** 4911

**Line of Business:** Energy services

#### Corporate Family:

This business is a single location of the corporate family.

## Scores

### PAYDEX ®

#### Score Not Available

You must have three reported payment experiences, from at least two different vendors, to establish a PAYDEX® score. To ensure all of your payments are reflected in your credit file, add trade references to your report. Visit the Action Center to learn more.

### Credit Limit Recommendation

Risk Category  
**Low**

Conservative Credit Limit

**\$20k**

Aggressive Credit Limit

**\$35k**



### D&B Rating ®

Rating





The credit rating was assigned based on D&B's assessment of the company's financial ratios and its cash flow. For more information, see the D&B Rating Key.

Below is an overview of the company's rating history since 01/11/2012

D&B Rating	Date Applied
--	2019-04-22
BA2	2018-03-22
1R3	2017-10-16
BB2	2016-04-04
--	2012-01-11

The Summary Analysis section reflects information in D&B's file as of March 27, 2020

D&B Viability Rating

2	Viability Score	
<p>Compared to ALL US Businesses within the D&amp;B Database:</p> <ul style="list-style-type: none"><li>• Level of Risk: <b>Low Risk</b></li><li>• Businesses ranked 2 have a probability of becoming no longer viable: <b>2%</b></li><li>• Percentage of businesses ranked 2: <b>4%</b></li><li>• Across all US businesses, the average probability of becoming no longer viable: <b>14%</b></li></ul>		
7	Portfolio Comparison	
<p>Compared to ALL US Businesses within the D&amp;B Database:</p> <ul style="list-style-type: none"><li>• Model Segment: <b>Available Financial Data</b></li><li>• Level of Risk: <b>High to Moderate Risk</b></li><li>• Businesses ranked 7 within this model segment have a probability of becoming no longer viable: <b>1%</b></li><li>• Percentage of businesses ranked 7 within this model segment: <b>10%</b></li><li>• Within this model segment, the average probability of becoming no longer viable: <b>0.6%</b></li></ul>		
A	Data Depth Indicator	
<p><b>Data Depth Indicator:</b></p>		

Rich Firmographics  
Extensive Commercial Trading Activity  
Comprehensive Financial Attributes

A	Company Profile	Financial Data	Trade Payments	Company Size	Years in Business
		Available	Available (3+Trade)	Large	Established

Compared to ALL US Businesses within the D&B Database:

- Financial Data: **Available**
- Trade Payments: **Available: 3+Trade**
- Company Size: **Large: Employees:50+ or Sales: \$500K+**
- Years in Business: **Established: 5+**

## History & Operations

### History

The following information was reported: **01/23/2020**

**Officer(s):**

KEVIN TEXTON, CEO  
MAUREEN BIRD, DIR OF OPERATIONS

**DIRECTOR(S):**

THE OFFICER(S)

The Nevada Secretary of State business registrations file showed that Renaissance Power & Gas, Inc was registered as a Corporation on May 13, 2011 under file registration number E0279442011-4.

Business started 2011. 61% of capital stock is owned by Kevin Texton.

KEVIN TEXTON. 2011 - Present active here.

MAUREEN BIRD. Antecedents are unknown.

Business address has changed from 1771 E Flamingo Rd Ste 115a, Las Vegas, NV, 89119 to 7848 W Sahara Ave, Las Vegas, NV, 89117.

Business address has changed from 7848 W Sahara Ave, Las Vegas, NV, 89117 to 4040 S. Eastern Ave Ste 320, Las Vegas, NV, 89119.

Business address has changed from 4040 S Eastern Ave Ste 320, Las Vegas, NV, 89119 to 5795 S Sandhill Rd Ste E, Las Vegas, NV, 89120.

### Operations

01/23/2020

**Description:**

Provides energy services (100%).

Terms are upon contract. Sells to commercial concerns. Territory : New York.

**Employees:** 10 which includes officer(s) and 3 part-time.

**Facilities:** Occupies premises in building.

## SIC & NAICS

### SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code. The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

4911 9901 Distribution, electric power

### NAICS:

221122 Electric Power Distribution

## Payments

### PAYDEX® ®

#### Score Not Available

You must have three reported payment experiences, from at least two different vendors, to establish a PAYDEX® score. To ensure all of your payments are reflected in your credit file, add trade references to your report. Visit the Action Center to learn more.

### Payments Summary

Total (Last 24 Months): 2

	Total Received	Total Dollar Amount	Largest High Credit Payment summary	Within Terms	Days Slow			
					31	30-80	81-90	90
<b>Other Categories</b>								
Cash experiences	2	\$200	\$100	--	--	--	--	--
Unknown	0	\$0	\$0	--	--	--	--	--
Unfavorable comments	0	\$0	\$0	--	--	--	--	--
Placed for collections with D&B:	0	\$0	\$0	--	--	--	--	--
Other	0	N/A	\$0	--	--	--	--	--
Total in D&B's file	2	\$200	\$100	--	--	--	--	--

The highest Now Owes on file is \$0

The highest Past Due on file is \$0

There are 2 payment experience(s) in D&B's file for the most recent 24 months, with 0 experience(s) reported during the last three month period.

### Payments Details

Total (Last 24 Months): 2

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/f (Mo. )
10/2019	(001)	\$100	--	--	Cash account	4-5 mos
09/2019	(002)	\$100	--	--	Cash account	6-12 mos

Payments Detail Key: ■ 30 or more days beyond terms

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

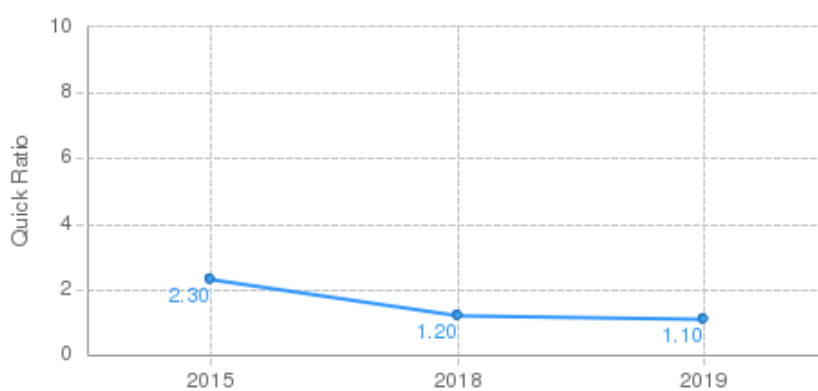
Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

## Banking and Finance

### Statement Update

#### Key Business Ratios from D&B



- This Company**

#### Key Financial Comparisons

	2015(\$)	2018(\$)	2019(\$)
<b>This Company's Operating Results Year Over Year</b>			
NETSALES	3,368,856.00	4,680,791.00	8,508,248.00
GROSSPROFIT	1,321,351.00	1,932,528.00	1,926,004.00
NETPROFITAFTERTAX	401,575.00	34,477.00	452,146.00
DIVIDENDS/WITHDRAWALS	NA	NA	NA
WORKINGCAPITAL	277,450.00	305,305.00	223,636.00
<b>This Company's Assets Year Over Year</b>			
CASH	82,570.00	41,285.00	904.00
ACCOUNTSRECEIVABLE	399,541.00	511,690.00	791,118.00
NOTESRECEIVABLE	7,639.00	160,090.00	NA
INVENTORY	NA	NA	NA
OTHERCURRENTASSETS	NA	64,139.00	126,862.00

TOTALCURRENTASSETS	489,750.00	777,204.00	918,884.00
FIXEDASSETS	6,163.00	26,599.00	48,780.00
OTHERNON-CURRENTASSETS	9,198.00	NA	2,322.00
TOTALASSETS	505,111.00	803,803.00	969,986.00
<b>This Company's Liabilities Year Over Year</b>			
ACCOUNTSPAYABLE	158,946.00	304,261.00	478,449.00
BANKLOAN	NA	NA	NA
NOTESPAYABLE	NA	NA	NA
OTHERCURRENTLIABILITIES	53,354.00	167,638.00	216,799.00
TOTALCURRENTLIABILITIES	212,300.00	471,899.00	695,248.00
OTHERLONGTERMLIABILITIES	NA	NA	NA
DEFERREDCREDIT	NA	NA	NA
NETWORTH	292,811.00	331,904.00	274,738.00
TOTALOFLIABILITIESANDNETWORTH	505,111.00	803,803.00	969,986.00

Assets(\$)		Liabilities(\$)	
Cash	904	Accts Pay	478449
Accts Rec	791118	CES Account	136528
Mktble Securities	23876	Taxes	26782
Advance To Subcontra...	8534	Total Credit Cards	30000
Company Loan	62100	Overpayment From Uti...	8250
Refundable Deposit	30552	Other Curr Liabs	15239
Short Term Loan	1800		
<b>Current Assets</b>	<b>918,884.00</b>	<b>Current Liabs</b>	<b>695,248.00</b>
Fixt & Equip	48780	CAPITAL STOCK	258490
Employee Advance	2322	NET INCOME	452146
		RETAINED EARNINGS	-435898
<b>Total Assets</b>	<b>969,986.00</b>	<b>Total Liabilities</b>	<b>969,986.00</b>

From JAN 01 2019 to DEC 31 2019 annual sales \$8,508,248; cost of goods sold \$6,582,244. Gross profit \$1,926,004; operating expenses \$1,474,499. Operating income \$451,505; other income \$640; net income \$452,146.

Extent of audit, if any, not indicated.

#### Explanations

#### Key Business Ratios

FISCAL 2019-12-31  
(Industry Median is based on this number of firms: 91 )

	This Company	Industry Median	Industry Quartile
<b>Solvency</b>			
Quick Ratio	1.1	0.4	1
Current Ratio	1.3	0.9	1
Current Liabilities to Net Worth	253.1	26.0	1
Current Liabilities to Inventory	NA	732.5	NA
Total Current	253.1	184.6	1
Fixed Assets to Net Worth	17.8	219.4	4
<b>Efficiency</b>			
Collection Period	33.9	30.3	1
Inventory Turn Over	NA	23.0	NA
Sales to NWC	38.0	9.5	1
Acct Pay to Sales	5.6	9.3	4
<b>Profitability</b>			
Return on Sales	5.3	10.5	3
Return on Assets	46.6	2.8	1
Return on NetWorth	164.6	8.7	1

## Public Filings

### Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCCs	10	04/04/19

The following Public Filing data is for information purposes only and is not the official record.  
Certified copies can only be obtained from the official source.

## Judgments

We currently don't have enough data to display this section

## Liens

We currently don't have enough data to display this section

## Suits

We currently don't have enough data to display this section

## UCC Filings

<b>Collateral:</b>	Negotiable instruments and proceeds - Account(s) and proceeds - General intangibles(s) and proceeds - Contract rights and proceeds
<b>Type:</b>	Original
<b>Sec.Party:</b>	CLEAR CHOICE ENERGY, LLC, WOODBURY, NY
<b>Debtor:</b>	RENAISSANCE POWER & GAS, INC.
<b>Filing No.:</b>	1412218498847
<b>Filed With:</b>	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
<b>Date Filed:</b>	12/21/14
<b>Latest Info Received:</b>	12/29/14

<b>Collateral:</b>	Inventory and proceeds - Assets and proceeds - Account(s) and proceeds - General intangibles(s) and proceeds - and OTHERS
<b>Type:</b>	Original
<b>Sec.Party:</b>	BIG APPLE ENERGY, LLC, WOODBURY, NY
<b>Debtor:</b>	RENAISSANCE POWER & GAS, INC.
<b>Filing No.:</b>	1503308110560
<b>Filed With:</b>	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
<b>Date Filed:</b>	03/30/15
<b>Latest Info Received:</b>	04/06/15

<b>Type:</b>	Original
<b>Sec.Party:</b>	THE BROOKLYN UNION GAS COMPANY D/B/A NATIONAL GRID NY, BROOKLYN,, NY
<b>Debtor:</b>	RENAISSANCE POWER & GAS, INC.
<b>Filing No.:</b>	2014009033-9
<b>Filed With:</b>	SECRETARY OF STATE/UCC DIVISION, CARSON CITY, NV
<b>Date Filed:</b>	04/11/14
<b>Latest Info Received:</b>	04/14/14

<b>Type:</b>	Continuation
<b>Sec.Party:</b>	THE BROOKLYN UNION GAS COMPANY D/B/A NATIONAL GRID NY, BROOKLYN,, NY
<b>Debtor:</b>	RENAISSANCE POWER & GAS, INC.
<b>Filing No.:</b>	2019011905-2
<b>Filed With:</b>	SECRETARY OF STATE/UCC DIVISION, CARSON CITY, NV

**Date Filed:** 04/04/19  
**Latest Info Received:** 04/22/19  
**Original Filing No.:** 2014009033-9  
**Original UCC Filed Date:** 04/11/14

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**Type:** Original  
**Sec.Party:** MASSACHUSETTS ELECTRIC COMPANY D/B/A NATIONAL GRID,  
WALTHAM, MANANTUCKET ELECTRIC COMPANY D/B/A NATIONAL  
GRID, WALTHAM, MA  
**Debtor:** RENAISSANCE POWER & GAS, INC  
**Filing No.:** 2017033256-7  
**Filed With:** SECRETARY OF STATE/UCC DIVISION, CARSON CITY, NV  
**Date Filed:** 11/17/17  
**Latest Info Received:** 11/27/17

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**Type:** Original  
**Sec.Party:** MASSACHUSETTS ELECTRIC COMPANY DBA NATIONAL GRID,  
HICKSVILLE, NY  
**Debtor:** RENAISSANCE POWER & GAS, INC.  
**Filing No.:** 201741106910  
**Filed With:** SECRETARY OF STATE/UCC DIVISION, BOSTON, MA  
**Date Filed:** 11/06/17  
**Latest Info Received:** 11/13/17

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**Type:** Original  
**Sec.Party:** NATIONAL FUEL GAS DISTRIBUTION CORPORATION,  
WILLIAMSVILLE, NY  
**Debtor:** RENAISSANCE POWER & GAS, INC.  
**Filing No.:** 2016014318-4  
**Filed With:** SECRETARY OF STATE/UCC DIVISION, CARSON CITY, NV  
**Date Filed:** 05/20/16  
**Latest Info Received:** 05/23/16

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**Type:** Original  
**Sec.Party:** NIAGARA MOHAWK POWER CORPORATION D/B/A NATIONAL GRID,  
SYRACUSE, NY  
**Debtor:** RENAISSANCE POWER & GAS, INC.  
**Filing No.:** 2014032604-9  
**Filed With:** SECRETARY OF STATE/UCC DIVISION, CARSON CITY, NV  
**Date Filed:** 12/23/14  
**Latest Info Received:** 12/29/14

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**Type:** Original  
**Sec.Party:** NIAGARA MOHAWK POWER CORPORATION D/B/A NATIONAL GRID,  
SYRACUSE, NY

**Debtor:** RENAISSANCE POWER & GAS, INC.  
**Filing No.:** 2014032323-3  
**Filed With:** SECRETARY OF STATE/UCC DIVISION, CARSON CITY, NV  
**Date Filed:** 12/19/14  
**Latest Info Received:** 12/22/14

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**Type:** Original  
**Sec.Party:** KEYSPAN GAS EAST CORPORATION D/B/A NATIONAL GRID,  
HICKSVILLE, NY  
**Debtor:** RENAISSANCE POWER & GAS, INC.  
**Filing No.:** 2014009032-7  
**Filed With:** SECRETARY OF STATE/UCC DIVISION, CARSON CITY, NV  
**Date Filed:** 04/11/14  
**Latest Info Received:** 04/14/14

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The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

## Government Activity

### Summary

**Borrower (Dir/Guar):** NO  
**Administrative Debt:** NO  
**Contractor:** NO  
**Grantee:** NO  
**Party excluded  
from federal program(s):** NO  
**Possible Candidate:**  
**Labor Surplus Area:** N/A  
**Small Business:** N/A  
**8(A) Firm:** N/A

The public record items contained herein may have been paid, terminated, vacated, or released prior to today's date

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

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## Special Events

**01/23/2020**

Business address has changed from 4040 S Eastern Ave Ste 320, Las Vegas, NV, 89119 to 5795 S Sandhill Rd Ste E, Las Vegas, NV, 89120.

**04/22/2019**

A Rating change has occurred on this company.

Corporate Linkage

Parent

Company Name	DUNS #	City, State
RENAISSANCE POWER & GAS, INC.	07-835-6973	LAS VEGAS, NEVADA

**Exhibit C-8 “Bankruptcy Information”**

**Renaissance Power & Gas, Inc.**

Renaissance Power & Gas, Inc. has never had any reorganizations, protection from creditors, or any other form of bankruptcy filings by itself, a parent or affiliate organization that guarantees Renaissance Power & Gas, Inc. or any officer of Renaissance Power & Gas, Inc. in the current year or within the two most recent years preceding this application.

**Exhibit C-9 “Merger Information”**

**Renaissance Power & Gas, Inc.**

Renaissance Power & Gas, Inc. has never dissolved, merged, or been acquired by another organization within the two most recent years preceding this application.

**Exhibit C-10 “Corporate Structure”**

**Renaissance Power & Gas, Inc.**

Renaissance Power & Gas, Inc. does not have any corporate parent, subsidiaries, or affiliates.



Renaissance Power & Gas

**Exhibit D-1 “Operations”**

**Renaissance Power & Gas, Inc.**

Renaissance Power & Gas, Inc. is in the business of supplying electricity and natural gas to residential and commercial customers. Renaissance serves both electric and natural gas customers in New York and Ohio, and electric customers in the District of Columbia.

## **Exhibit D-2 “Operations Expertise”**

### **Renaissance Power & Gas, Inc.**

Renaissance Power & Gas, Inc.’s management and key personnel have over 18 years’ experience in the energy industry, over 30 years’ experience in business and finance, and over 20 years’ experience in administrative matters. Renaissance is also experienced in actively serving retail electric and natural gas customers in three states, and has contracted with Customized Energy Solutions, a leading provider of services to retail electricity suppliers, to support its back-office operations in Ohio.

**Exhibit D-3 “Key Technical Personnel”**

**Renaissance Power & Gas, Inc.**

## Robert Thomas Lord III, IT Manager

Robert has over 17 years of experience in the information technology field, with skills in PC & server repair, desktop support, Windows network administrations, information security, VOIP, Excel VB, web development, UI design, UX design, agile project management and more. During his career he was mentored by a noteworthy IT professional in the field of telecommunications, routing & switching, and information security. Robert's outlook of information technology integrates various trains of thought into one streamline perspective. His attention to detail and pragmatic perspective allows him to deliver top of the line results that are easily utilized by all. Robert works closely with all of Renaissance Power & Gas to closely strategize, analyze, design, build, and implement all our information technology solutions. While developing all solutions Robert makes sure to adhere to FIMSA, ISO/IEC 27001, and ISO/IEC 27002 guidelines to produce solutions that remain secure and compliant.

**Exhibit D-4 “FERC Power Marketer License Number”**

**Renaissance Power & Gas, Inc.**

Renaissance Power & Gas, Inc. is serving load pursuant to a contract with Galt Power, Inc., which holds FERC Market-Based Rate Authority at Docket No. ER15-1362-000.

**This foregoing document was electronically filed with the Public Utilities**

**Commission of Ohio Docketing Information System on**

**3/30/2020 4:50:31 PM**

**in**

**Case No(s). 16-0738-EL-CRS**

Summary: Application CRES License Renewal Application materials - Renaissance Power and Gas, Inc. electronically filed by Mr. Caleb T Gaddes on behalf of Renaissance Power & Gas, Inc.