

Original AGG	22 3
Case Number	Version
18 - 640 -EL-AGG	May 2016

#### RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

RENEWAL INFORMATION			
Applicant intends to be certified as: (check all that apply)			
✓ Power Broker Aggregator			
Applicant's legal name, address, telephone number, PUCO certificate number, and			
web site address			
Legal Name Management Services Partners LLC			
Address 28 Liberty St, 6th fl, New York NY 10005			
PUCO Certificate # and Date Certified 18-1314E 5/13/2018			
Telephone # (800) 833-6952 Web site address (if any) www.powersetter.com			
List name, address, telephone number and web site address under which Applicant will do business in Ohio  Legal Name Management Services Partners LLC			
Address N/L is 11 (6)			
AddressWeb site address (if any)			
List all names under which the applicant does business in North America			
Telephone #Web site address (if any)			
List all names under which the applicant does business in North America  Management Services Partners LLC			
List all names under which the applicant does business in North America  Management Services Partners LLC  PowerSetter LLC			
List all names under which the applicant does business in North America  Management Services Partners LLC  Power Setter LLC  Contact person for regulatory or emergency matters  Name Edward Nakon  Title EVP			
List all names under which the applicant does business in North America  Management Services Partners LLC  PowerSetter LLC  Contact person for regulatory or emergency matters  Name Edward Nakon			
List all names under which the applicant does business in North America  Management Services Partners LLC  Power Setter LLC  Contact person for regulatory or emergency matters  Name Edward Nakon  Title EVP			

A-6	Contact person for Commission Sta	ff use in investigating customer complaints	
	Name Edward Nakon		
	Title EVP		
	v York, NY 10005		
	Telephone # (800) 833-6952		
	E-mail address enakon@powerset	ter.com	
A-7	Applicant's address and toll-free nu	mber for customer service and complaints	
	Customer Service address 28 Liberty St, 6	th fl, New York, NY 10005	
	Toll-free Telephone # (800) 833-6952		
	E-mail address service@powersett	er.com	
A-8	Applicant's federal employer identif	ication number # 813438117	
A-9	Applicant's form of ownership (check one)		
	☐ Sole Proprietorship	Partnership	
	Limited Liability Partnership (LLP)	☐Limited Liability Company (LLC)	
	☐ Corporation	Other	
	PROVIDE THE FOLLOWING AS SEPAR	RATE ATTACHMENTS AND LABEL AS INDICATED:	
A-10		s, Directors & Partners" provide the names, titles the applicant's principal officers, directors, partners,	

## B. <u>APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1 <u>Exhibit B-1 "Jurisdictions of Operation,"</u> provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☑No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑No ☐Yes

If yes, provide a separate attachment labeled as <u>Exhibit B-5</u> "<u>Disclosure of Certification Denial</u>, <u>Curtailment</u>, <u>Suspension</u>, <u>or Revocation</u>" detailing such action(s) and providing all relevant documents.

## C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 Exhibit C-3 "Financial Statements," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
- Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted income statements for the applicant's ELECTRIC related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 Exhibit C-7 "Credit Report," provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C 10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Signature of Applicant & Title

Sworn, and subscribed before methis

My commission expires on

# <u>AFFIDAVIT</u>

State of NOW WH:		
County of New Wh:	(Town) ss.	
Eduar Nakon, Affiant, by	eing duly sworn/affirmed according to law	, deposes and says that:
He/She is the Member	Office of Affiant) of Management	(Name of Applicant);
That he/she is authorized to and does	make this affidavit for said Applicant,	s raphers LCC

- The Applicant herein, attests under penalty of false statement that all statements made in the
  application for certification renewal are true and complete and that it will amend its application while
  the application is pending if any substantial changes occur regarding the information provided in the
  application.
- The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission
  of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity
  pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of
  Section 4928.06 of the Revised Code.
- The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- The Applicant herein, attests that it will comply with all state and/or federal rules and regulations
  concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Signature of Affiant & Title

Sworn and subscribed before me this

day of March, 2020

ANDREW N WILLIAMS Notary Public - State of New York NO. 01WI6395683 Qualified in New York County My Commission Expires Jul 29, 2023

Month

My commission expires on

Holicoms Motory Rublic

### Exhibit A-10 "Principal Officers, Directors & Partners"

Edward Nakon, EVP

28 Liberty St, 6<sup>th</sup> FL New York, NY 10005

Vladislav Mark Feygin, EVP

28 Liberty St, 6<sup>th</sup> FL New York, NY 10005

### Exhibit B-1 "Jurisdictions of Operation,"

Management Services Partners currently operates in all deregulated areas within the following states:
New York
Massachusetts
New Jersey
Connecticut
Illinois
Pennsylvania
Maine
New Hampshire
Texas

#### Exhibit B-2 "Experience & Plans,"

All current enrollments are digital and take place on Management Services Partners website. Generally, the new enrollment is electronically transmitted to the supplier customer selected as soon as it is received. Then there is a feedback loop to get the enrollment status back from the supplier, so that we can contact/notify the customer in case of any issues with the signup.

We provide contact email and the toll-free phone number for customer service inquiries. In case of the email requests we generally respond within 24 hours.

We expect to utilize the same process in the state of Ohio.

### Exhibit B-3 "Disclosure of Liabilities and Investigations,"

None

### Exhibit C-1 "Annual Reports,"

Management Services Partners is a member owned company. It does not have outside shareholders. As such it does not produce annual reports.

### Exhibit C-2 "SEC Filings,"

Management Services Partners is not a public company, as such we are not required to file with SEC.

### Exhibit C-4 "Financial Arrangements,"

N/A

### Exhibit C-6 "Credit Rating,"

N/A

### Exhibit C-7 "Credit Report,"

N/A

### Exhibit C-8 "Bankruptcy Information,"

Management Services Partners is not currently involved in any bankruptcy proceedings. It has not been involved in any bankruptcy in the last 2 years.

### Exhibit C-9 "Merger Information,"

Management Services Partners was not involved in any merger since its inception.

### Exhibit C-10 "Corporate Structure,"

Management Services Partners is a stand-alone entity with no affiliate or subsidiary companies.

This foregoing document was electronically filed with the Public Utilities

**Commission of Ohio Docketing Information System on** 

3/30/2020 1:10:46 PM

in

Case No(s). 18-0640-EL-AGG

Summary: Application Renewal application for Management Services Partners LLC electronically filed by Mr. Edward Nakon on behalf of Management Services Partners LLC