

PUCO USE O	NLY - Version 1.07	
Date Received	Renewal Certification Number	ORIGINAL GAG Case Number
		15 - 2040 - GA-GAG

# RENEWAL CERTIFICATION APPLICATION OHIO NATURAL GAS GOVERNMENTAL AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (Example: Exhibit B-1 - Authorizing Ordinance). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

# SECTION A - APPLICANT INFORMATION

# A-1 Renewal Applicant information:

Legal Name

City of Sidney

Address

201 W Poplar Street, Sidney, Ohio 45365

Telephone No.

(937) 498-2335

Web site address

http://www.sidneyoh.com/

Current PUCO Certificate Number

16-486G(2)

Effective Dates 1/4/2018 - 1/4/2020

## Contact person for regulatory or emergency matters:

Ross Calliott Name

Title Ops VP - Affordable Gas & Electric Company, LLC

Business Address 10749 E Garden Rd, Mt Vernon, IL 62864

Telephone No. 636-399-2501

Fax No. 618-205-5069

Email Address ross.c@agellc.com

#### Contact person for Commission Staff use in investigating customer complaints: A-3

Name

Ross Calliott

Ops VP - Affordable Gas & Electric Company, LL Title

Business address 10749 E Garden Rd, Mt Vernon, IL 62864

Telephone No. 636-399-2501

Fax No. 618-205-5069

Email Address ross.c@agellc.com

# Applicant's address and toll-free number for customer service and complaints:

Customer service address 10749 E Garden Rd, Mt Vernon, IL 62864

Toll-Free Telephone No. 855-682-0222

Fax No. 618-205-5069

Email Address info@agellc.com

(Ohio Natural Gas Governmental Aggregator Renewal) Page 1 of 3

# SECTION B - APPLICANT AUTHORITY AND AGGREGATION PROGRAM INFORMATION

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- **B-1** Exhibit B-1 "Authorizing Ordinance," provide a copy of the adopted ordinance or resolution that reflects voter authorization to form a governmental aggregation program pursuant to Sections 4929.26 and 4929.27 of the Ohio Revised Code.
- **B-2** Exhibit B-2 "Operation and Governance Plan," provide a copy of the applicant's plan for operation and governance of its aggregation program adopted pursuant to Sections 4929.26(C) or 4929.27(B) of the Revised Code. The Operation and Governance Plan should include all information pursuant to Rule 4901:1-28-03 of the Ohio Administrative Code.
- **B-3** Exhibit B-3 "Automatic Aggregation Disclosure Notification," if the aggregation program provides for automatic aggregation in accordance with Section 4929.26(A) of the Revised Code, provide a copy of the disclosure notification required by Section 4929.26(D) of the Revised Code,
- B-4 Exhibit B-4 "Opt-Out Notice," provide a draft copy of the applicant's opt out notice that comports with the Opt-Out disclosure requirements pursuant to Rule 4901:1-28-04 of the Ohio Administrative Code. (Ten days prior to public dissemination, the applicant shall docket with the Commission, the finalized Opt-Out notice that provides or offers natural gas aggregation service.)
- B-5 <u>Exhibit B-5 "Experience</u>," provide a detailed description of the applicant's experience and plan for: providing aggregation services (*including contracting with consultants*, *broker/aggregators*, *retail natural gas suppliers*); providing billing statements; responding to customer inquiries and complaints; and complying with all applicable provisions of Commission rules adopted pursuant to Section 4929.22 of the Ohio Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.

Applicant Signature and Title

Mark S. Curry City Manager

Sworn and subscribed before me this

Kari Egbert, City Clerk

Signature of official administering oath

My commission Expires February 17, 20 24



# The Public Utilities Commission of Ohio

Ohio Natural Gas Governmental Aggregation Affidavit Form (Version 1.07)

In	the Matter of the Application of
City	of Sidney  Case No. 15-2040  -GA-GAG
for	a Certificate or Renewal Certificate to Provide
Na Oh	tural Gas Governmental Aggregation Service in jo.
	te of SHELBY OHO
	MARK 6. CONDIFF [Affiant], being duly sworn/affirmed, hereby states that:
(1)	The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
(2)	The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
(3)	The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
(4)	Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
(5)	Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
(6)	Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
(7)	Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
(8)	Affiant further sayeth naught.
	Affiant Signature & Title Man S. Comet City MANAGER
	Sworn and subscribed before me this 8th day of November Month 2019 Year
	Hari Egbert, City Clerk
	Signature of Official Administering Oath  Print Name and Title
	My commission expires on KARI EGBERT
	Notary  Notary

# Exhibit B - 1 City of Sidney

Authorizing Ordinance

A copy of the City's Authorizing Ordinance is attached.

# **RECORD OF ORDINANCES**

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	Ordinance No	Passed	RECEIVED
			JUN 25 2015
1	ORDI	NANCE NO. A-2827	

SHELBY COUNTY BO. OF ELECTIONS

AN ORDINANCE AUTHORIZING ALL ACTIONS
NECESSARY TO EFFECTUATE AN OPT-OUT GAS
SERVICE AGGREGATION PROGRAM PURSUANT
TO OHIO REVISED CODE 4929.26; AND DIRECTING
THE SHELBY COUNTY BOARD OF ELECTIONS TO
SUBMIT THE BALLOT QUESTION TO THE ELECTORS;
AND AUTHORIZING AN AGREEMENT WITH
AN AGENT FOR SUCH PURPOSES

WHEREAS, pursuant to ORC Section 4929.26, the City of Sidney, Ohio, is authorized to act as an aggregator by establishing an automatic opt-out governmental aggregation program for the provision of competitive retail gas service for the benefit of certain gas customers within the City of Sidney, Ohio, so that consumers may realize lower cost gas supplies and other benefits from the aggregation and combined purchasing of gas supplies that they would not otherwise be able to have individually; and,

WHEREAS, the City of Sidney, Ohio, may exercise such authority jointly with any other municipality; and,

WHEREAS, in the public interest, the City of Sidney, Ohio, desires to submit to the electors of the City of Sidney, Ohio, the question of whether the City of Sidney, Ohio, should create a Natural Gas Aggregation program to facilitate competitive retail gas service to promote gas savings, lower gas supplies, and other benefits in

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accordance with ORC Section 4929.26; and,

WHEREAS, the City of Sidney, Ohio, has adopted this Ordinance pursuant to the authority conferred by Article XVIII Section 4 of the Ohio Constitution and ORC Section 4929.26.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF SIDNEY, OHIO, AS FOLLOWS:

SECTION 1. That the City Council determines that it is in the best interest of the City of Sidney, Ohio, and certain gas service consumers located within the incorporated areas of the City of Sidney, Ohio, to establish an opt-out gas service aggregation program (the "Program").

SECTION 2. That, provided that the ballot measure regarding the Program is approved by the electors of the City of Sidney, Ohio, pursuant to Section 9 of this Ordinance, the City of Sidney, Ohio, is hereby authorized to aggregate, in accordance with Ohio Revised Code 4929.26, the retail gas service loads located within the boundaries of the City of Sidney, Ohio.

SECTION 3. That, for the Program, the City Manager or a duly

Form 6220S

•	Ordinance No. A-2827	Passed	

BARRETT BROSSES - DAYTON OTHO

designated authority or consultant is hereby authorized, on behalf of the City, to enter into service agreements to facilitate the sale and purchase of service for gas loads.

SECTION 4. That the City Manager or a duly designated authority or consultant, on behalf of the City may exercise such authority jointly with any other political subdivision of the State of Ohio, to the full extent permitted by law, and for such purpose, the City Manager or a duly designated authority or consultant is hereby authorized to execute and deliver any necessary agreement(s) with such other political subdivisions, if any, in order to establish such Program.

SECTION 5. That the Program does not apply to persons meeting any of the following criteria:

- 1. A customer has opted out of the aggregation
- 2. A customer in contract with a certified gas service company
- 3. A customer that has a special contract with a gas distribution utility
- 4. A customer that is not located within the governmental aggregator's governmental boundaries
- 5. A customer is not eligible for the aggregation by utility or Public Utilities Commission of Ohio rules.

SECTION 6. That the Program authorized by this Ordinance shall not aggregate the retail gas loads of mercantile customers, as those customers are defined in ORC 4929.01, without prior, affirmative consent of each such customer within the boundaries of the City of Sidney, Ohio, subject to the Program.

SECTION 7. That the Board of Elections of Shelby County is hereby

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Ordina	nce No	A-2827	Passed				
(	lirected to	submit the follow	ing question to the	electors of the (	City of Sidney,	Ohio, at	
·t	he election	to be held on Nov	vember 3, 2015		•		
					,		
	Shall the	City of Sidney, O	H have the authorit	y to aggregate re	tail gas loads l	ocated	]
			indaries of the City		•	li li	
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	elects to o	pt out?		ř			
	Yes	No .					
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SECTION 8. That the City Clerk is hereby directed to file this authorizing Ordinance and other related matters with the appropriate election officials no later than ninety (90) days prior to the November 3, 2015, election as required by ORC 4929.26. The Program shall not take effect unless approved by the majority of the electors voting upon the proposed ballot question at the election held pursuant to this section and ORC 4929.26.

SECTION 9. That, upon approval by a majority of electors voting at the election provided for in Section 8 of this Ordinance, the City Manager is hereby authorized to, individually or jointly, with any other political subdivisions in the State of Ohio, develop a plan of operation and governance for the Program.

SECTION 10. That at least two public hearings on the plan of operation

Ordinance No. A-2827

Passed\_

and governance shall be held prior to taking a vote on adoption of the plan. Notice of the hearings shall be published once a week for two consecutive weeks in a newspaper of general circulation in the city of Sidney, Ohio. The notice shall summarize the plan and state the date, time, and location of each hearing.

SECTION 11. That no plan adopted by the City Council shall aggregate any retail customers in the City of Sidney, Ohio, unless it in advance clearly discloses to the person whose retail gas service is to be so aggregated that the person will be enrolled automatically in the Program and will remain so enrolled unless the person affirmatively elects by a stated procedure not to be so enrolled. The disclosure shall state prominently the rates, charges, and other terms and conditions of the enrollment. The stated procedure shall allow any person enrolled in the Program to opt out of the Program once every 36 months without paying a switching fee. Any such person that opts out of the Program pursuant to the stated procedure shall default to the gas distribution utility providing distribution service for the person's retail gas service load, until the person chooses an alternative supplier.

SECTION 12. That it is found and determined that all formal actions of this Council concerning and relating to the adoption of this legislation were adopted in an open meeting of this Council; and, that all deliberations of this Council and any of its committees that resulted in such formal action, were in meetings open to the public, in compliance with all legal requirements, including Revised Code

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÷	Ordinance No	A-2827	Passed		
	Section 121	22.			
	·.	SECTION 13.	. That this Ordinance shall be d	leemed effective	
-	from and after	er the earliest per	riod permitted by law.	•	
		Passed this 22 <sup>n</sup>	<sup>nd</sup> day of June, 2015.		
	Anest		Mayo	r	
		in Se	<u> </u>		
			Sidney, do herel foregoing Ordinand duly published in the	Clerk of the City of by certify that the ce A 2827, was he Sidney Daily News, heral circulation in said 24th day of	
	I do hereby c by Sidney, Cit Clerk of Cour	Council June		processed Passed Clerk	

# Exhibit B – 2 City of Sidney

Plan of Operation and Governance

A copy of the City's Plan of Operation and Governance is attached.

# Plan of Operation and Governance

Municipal Opt-Out Natural Gas Aggregation Program
City of Sidney

# **Table of Contents**

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# 1.) Background

## The Law - Ohio Revised Code Section 4929.26 (A1) states the following:

"The legislative authority of a municipal corporation may adopt an ordinance, or the board of township trustees of a township or the board of county commissioners of a county may adopt a resolution, under which, in accordance with this section and except as otherwise provided in division (A)(2) of this section, the legislative authority or board may aggregate automatically, subject to the opt-out requirements of division (D) of this section, competitive retail natural gas service for the retail natural gas loads that are located, respectively, within the municipal corporation, township, or unincorporated area of the county and for which there is a choice of supplier of that service as a result of revised schedules approved under division (C) of section 4929.29 of the Revised Code..."

Source: http://codes.ohio.gov/orc/4929,26

ORC Section 4929.26 (C) requires that the corporate authorities or county board shall develop a plan of operation and governance for the aggregation program. Two public meetings shall be held for public input, questions and comments regarding the Plan of Operation and Governance. Notice of such meeting is required. Before the first hearing, notice shall be published once a week for two consecutive weeks in a newspaper of general circulation in the jurisdiction. The notice shall summarize the plan and state the date, time, and location of each hearing.

Any load aggregation plan established shall provide for the following:

- Universal access to all applicable residential and small business (non-mercantile; under 50,000 Mcf annual load) customers and equitable treatment of applicable residential and small business customers.
- Describe demand management and energy efficiency services to be provided to each class of customers.
- Meet any requirements established by law concerning aggregated service.

If the program is approved as an opt-out program for residential and small commercial retail customers, then:

- Within 60 days after receiving the bids, the corporate authorities or county board shall allow residential and small business customers to commit to the terms and conditions of a bid that has been selected by the corporate authorities or county board.
- If (A) the corporate authorities or county board award proposed agreements for the purchase of
  natural gas and other related services and (B) an agreement is reached between the corporate
  authorities or county board for those services, then customers committed to the terms and
  conditions, shall be committed to the agreement.
- If the corporate authorities or county board operate as an opt-out program for residential and small business retail customers, then it shall be the duty of the aggregated entity to fully inform those customers in advance that they have the right to opt out of the aggregation program.

- On 6/22/2015 and in accordance with the requirements of ORC 4929.26, the corporate authorities or county board approved a resolution allowing a referendum question to be placed on the November 3, 2015, ballot to operate an Aggregation Program as an "Opt-Out" program. Under the Opt-Out program, Vectren Energy Delivery of Ohio (VEDO) residential and small business retail natural gas customers in city/village/county's jurisdiction are automatically included as participants in the Program unless they Opt-Out of the Program by providing written notice of their intention not to participate in the Municipal Aggregation buying group. On November 3, 2015, the electorate will be asked to allow the corporate authority or county board to arrange for the supply of natural gas on behalf of the residents and small businesses in the jurisdiction. Upon approval of the ballot question by the electorate, the corporate authority or county board will adopt the Plan of Operation and Governance as the rules for the implementation and operation of a municipal natural gas aggregation program. Upon approval of the Plan, the corporate authority or county board will file an application with the PUCO for certification as a Governmental Aggregator.
- The corporate authority or county board has retained Supernova Partners, LLC, Affordable Gas and Electric Company, LLC ("Consultant") to assist with administering the Program, the Opt-Out process, managing the competitive bidding process, writing the Request for Proposal ("RFP") to help the corporate authority or county board officials select the most suitable Retail Natural Gas Supplier ("Supplier") and commodity product for participating residents and small businesses wanting to participate in the Program. Additionally, Consultant shall assist the corporate authority or county board in completing and filing all reporting and documentation for government aggregators as required by the PUCO.

# 2.) Municipal Opt-Out Aggregation

The purpose of municipal opt-out aggregation is to reduce the natural gas supply costs which the corporate authority or county board's residents and small businesses pay for natural gas, taking advantage of certain economies of scale to negotiate favorable rates. The corporate authority or county board shall seek fixed natural gas prices for each eligible class of customers that may be lower than the comparable price available from the Local Distribution Company ("LDC"), in this case VEDO. Individual residential and small business retail consumers are unable to obtain significant price discounts since they lack the bargaining power, expertise and the economies of scale enjoyed by larger industrial consumers. The Program will band together numerous natural gas accounts, providing the benefits of economies of scale that work to benefit the smaller consumer.

As a governmental aggregator ("GA"), the corporate authority or county board does not own natural gas assets and will not purchase and resell natural gas, but represents consumer interests to set the terms for natural gas supply and service from competing Retail Natural Gas Suppliers licensed with the PUCO. Through a competitive bid process operated and managed by Consultant, the corporate authority or county board will enter into a contract with a Supplier for full-requirements retail natural gas supply service. The contract is expected to be for a fixed price for a specified term. The corporate authority or county board may contract with one or more Suppliers if necessary to meet the needs of participating residents and small businesses.

The corporate authority or county board will serve as governmental aggregator and in cooperation with Supernova Partners, LLC, Affordable Gas and Electric Company, LLC, will collect all residential and small business natural gas load within the corporate authority or county board's municipal boundaries and seek bids from qualified and PUCO licensed Retail Natural Gas Suppliers.

This Plan has been prepared by the corporate authority or county board officials in cooperation with Supernova Partners, LLC, Affordable Gas and Electric Company, LLC, the "Consultant", to provide an understanding of structure, governance, operations, management, and policies of the Program to be utilized for residents and small businesses participating in the Program.

# 3.) Eligible Customers

Eligible customers under the municipal natural gas aggregation program include LDC customers who are located within the municipality's geographical boundaries and are either:

- Residential customers receiving natural gas service from the LDC
- Non-mercantile small business retail customers consuming 50,000 Mcf or less annually on a calendar basis, receiving natural gas service from the LDC.

The corporate authority or county board will work with the winning Supplier to remove any customers determined to be ineligible due to one or more of the following:

- Customer is not located within the municipal territory limits;
- Customer appears on the PUCO's "do not aggregate" list.
- Customer has opted out of the aggregation.
- Customer is in an existing natural supply agreement with a supplier other than the current supplier of the governmental aggregation;
- Customer is both a distribution service customer and a mercantile customer on the date
  of commencement of service to the aggregated load, or the person becomes a
  distribution service customer after that date and also is a mercantile customer;
- Customer is supplied with commodity sales service as part of a retail natural gas load aggregation provided for pursuant to a rule or order adopted or issued by the commission under this chapter or Chapter 4905 of the ORC;
- Customer has a special arrangement with the natural gas utility;
- A mercantile customer that has not provided affirmative consent (opted-in) to join the aggregation;
- Customer is enrolled in percentage of income payment plan (PIPP).

Customers who are not eligible under the opt-out program, but may see a savings due to rates negotiated and secured, will be offered an opportunity to opt-in, if appropriate and allowed under ORC 4929.26.

The Retail Customer Identification information provided by the LDC will remain the property of the municipality, and Supplier will handle data in a manner consistent with the provisions of all relevant Federal and Ohio Law, PUCO regulations, etc.

The Supplier shall treat all customers equally and shall not deny service to any customer in the Program, or alter rates for different classes of customers unless authorized by Ohio State Law or administrative code.

# 4.) Opt-Out Process

Customers who wish not to be "automatically included" in the program will be allowed to Opt-out in accordance with ORC 4929.26 and 4901:1-28-04. An initial opt-out period will be held and residential and small business customers who choose to opt-out will remain on the LDC's standard choice offer listed on the PUCO's "Apples to Apples" website by utility as the "Standard Choice Offer"

# http://www.puco.ohio.gov/puco/index.cfm/apples-to-apples/

After a service agreement with the selected supplier has been finalized, the corporate authority or county board will provide the eligible customer list to the selected supplier. The list will include any eligible residential, and small commercial accounts that will realize savings through the accepted bid price. During the Opt-Out notification period, the selected supplier will operate an Opt-In program for customers who are currently not eligible to participate in an Opt-out program, but may otherwise provide affirmative consent to join the aggregation pursuant to Ohio law and PUCO regulation. This will ensure the greatest amount of participation for all customers under the program.

Opt-Out Notices: A notice will be sent to all residential and small commercial accounts that are deemed eligible by the corporate authority or county board. See "Eligible Customer" section above. A sample of the notice is provided in Appendix A of this Plan. The contents of the notice will be printed on the corporate authority or county board's municipal letterhead so as to avoid any confusion with other offers that may exist with other retail natural gas suppliers in the state. The Opt-Out notice will clearly notify the Resident and Small Business of the rates to be charged for natural gas and other terms of the contract with the selected supplier. The selected supplier will have thirty (30) days from the receipt of the eligible customer list to mail the opt-out notices to all eligible residences and small businesses included in the Program.

**Distribution of Opt-Out Notices:** The selected supplier will be required to pay for all production, printing, and mailing costs associated with the distribution of Opt-Out notices. The selected supplier and the corporate authority or county board will agree on the format of the Opt-Out notice prior to the mailing of any notices. The notices will be mailed from the selected supplier to the owner or occupant residing at the natural gas account mailing address shown on LDC's customer list.

**Opt-Out Period:** After mailing the notices, there will be an Opt-Out Period of no fewer than 21 days. Customers not wishing to participate in the Program will have 21 days from the date postmarked on the

notice to postmark and return the Opt-Out notice to the selected supplier in order to satisfy the Opt-Out requirement.

**Customer support during Opt-Out Period:** The selected supplier will maintain a toll-free phone number and website explaining the steps for Opting-Out of the Program. If necessary, the selected supplier will provide bilingual or multilingual customer support to explain the Opt-Out procedure to non-English speaking residents. During this period and through the initial procurement term, the Consultant will provide supplemental customer support for any issues not satisfied by Supplier customer support.

**Enrollment:** Once the Opt-Out Period has passed, the selected supplier will not enroll those LDC customers Opting-Out of the Program. In the event that an eligible residential or small commercial account is inadvertently omitted from the Program, the selected supplier shall enroll that customer at the Program rate for the remaining term.

Opt-Out After Enrollment: Once enrolled in the Program, customers may Opt Out or cancel their service with the selected supplier at any time by directly notifying the selected supplier via a toll-free phone number that will be provided on the Opt-Out notice. In all such cases, the customer may do so without incurring any charges, penalties, or fees.

Early Cancellation Charges: There will be no charges for customers leaving the program after enrollment with the selected supplier has occurred.

### **Opt-Out Steps Overview:**

- 1. The selected supplier and the corporate authority or county board will agree upon the format of the Opt-Out notice prior to mailing residential and small business customers.
- 2. The selected supplier will mail Opt-Out notices to all eligible customer service classes.
- 3. Recipients will have at least twenty one (21) days from the postmark on the notice to return notice to selected supplier if they want to be removed from the Program.
- 4. Recipients will be able to Opt-Out by returning an Opt-Out card via U.S. Mail to the selected supplier.
- 5. The supplier will offer a toll-free phone number and website to aid recipients with the notice and the Opt-Out procedure. Further support will be provided by the Consultant through a link on the website <a href="http://www.AffordableElectricRates.com">http://www.AffordableElectricRates.com</a>.
- 6. Additionally, residential and small businesses that do not Opt-Out, per step 4 above, will receive written notification, called a "Letter of Rescission" or a "Switch Letter", from the LDC stating that they are about to be switched.
- 7. The Letter of Rescission will inform the participant that they have <u>seven (7)</u> days to rescind the contract by contacting the LDC. The selected Supplier will not enroll those accounts Opting-Out of Program.

No opt-out disclosure notices will be sent to potential customers of an aggregation prior to the prospective governmental aggregator being certified by the PUCO as a governmental aggregator by submitting the following completed form:

http://www.puco.ohio.gov/emplibrary/files/SMED/crng/OhioNaturalGasGovernmentalAggregatorInstructionsandApplicationForm.pdf

# 5.) Periodic Enrollment Updates

- 1. Moving to the city, village or county from another municipality: Residents and businesses that move into the city, village or county's jurisdiction will be automatically included in the Program. Consultant will periodically request updated account lists from the LDC and the winning supplier. Through a comparative scrubbing process, Consultant will then send a list of newly eligible, but currently not enrolled accounts to Supplier, whereupon Supplier will promptly send Opt-Out notices so that these account holders may be given the option to participate. These accounts will be given twenty-one (21) days from the postmark date on the notice to return the Opt-Out notice if they do not wish to participate in the Program.
- 2. Moving within the city, village or county's jurisdiction: Selected supplier shall continue service at the same rate and under the same terms and conditions for residents and small businesses that are in the Program, but move to a different premise within the city, village or county's jurisdiction prior to the expiration of the contract term. Customer will automatically receive a new opt-out notice. If such a notice is not received the customer will have the right to contact the selected supplier and or Consultant to obtain such a notice.

Any new accounts shall be able to enroll in the aggregation program under the same terms, conditions, and pricing as accounts that were initially enrolled during the initial opt-out period. However, newly enrolled accounts will only have the ability to participate in the ongoing aggregation program for the time remaining in the term of the agreement with the Supplier. Costs (for example for printing and mailing) associated with subsequent Opt-Out rounds will be paid in the same manner as for the initial Opt-Out round.

# 6.) Selected Supplier Responsibilities

The corporate authority or county board will use a competent entity as a Retail Natural Gas Supplier to perform and manage aggregation services for the Program. The selected supplier shall provide adequate, accurate, and understandable pricing, terms and conditions of service, including, but not limited to, no switching fees and the conditions under which Program participants may Opt-Out without penalty at any time.

Supplier must provide the corporate authority or county board and Consultant, upon request, an electronic file containing the Program participant's usage, charges for retail supply service and such other information reasonably requested by the corporate authority or county board or the Consultant.

Supplier shall create and maintain a secure database of all Program participants. The database will include the name, address, LDC account number or Service Delivery Identifier, and the supplier's account number of each active Program participant, and other pertinent information such as rate code, rider code (if applicable), most recent 12 months of usage and demand, and meter reading cycle. The database will be updated at least quarterly. Accordingly, the Supplier will develop and implement a program to accommodate participants who (i) leave the Program due to relocation, Opting-Out, etc.; (ii) decide to join the program; (iii) relocate anywhere within the corporate limits of the municipality; (iv) move into the municipality and elect to join the Program. (See Appendix A of this Plan)

Education: The selected supplier shall work with Consultant to develop and implement an educational program that generally explains the Program to all residential and small business customers.

Supplier will provide updates and disclosures mandated by Ohio law and applicable rules and regulations, and implement a process to allow any participant the opportunity to Opt-Out of the Program according to the terms of the Natural Gas Supply Agreement.

Customer Service: the selected supplier shall hire and maintain an adequate customer service staff and develop and administer a written customer service process that will accommodate participant inquiries and complaints about billing and answer questions regarding the Program in general. This process will include a description of how telephone inquiries will be handled, either internally or externally, how invoices will be prepared, how participants may remit payment, and how collection of delinquent accounts will be addressed. The supplier and the corporate authority or county board will enter into a separate customer service plan agreement or the terms shall be included in the Natural Gas Supply Agreement.

Any natural gas customer, including any participant in this Aggregation Program, may contact the Public Utilities Commission of Ohio (PUCO) for information, or to make a complaint against the Program, the SUPPLIER, or the LDC. The PUCO may be reached toll free at 1-800-686-7826 or for TTY (toll free) at 1-800-686-1570 from 8:00 a.m. to 5:00 p.m. weekdays, or at <a href="https://www.PUCO.ohio.gov">www.PUCO.ohio.gov</a>.

Billing: LDC will provide a monthly billing statement to each Program participant which shall include Supplier charges. The Supplier will not charge any additional administrative fee(s).

Compliance Process: The Supplier shall develop internal controls and processes to ensure that the corporate authority or county board remains in good standing as a Governmental Aggregator and ensure that the Program complies with ORC 4929.26 and all applicable laws, rules and regulations, as they may be periodically amended. It will be the Supplier responsibility to deliver reports at the request of the municipality or Consultant in a timely manner that will include (i) the number of participants in the Program; (ii) a savings estimate or increase from the previous year's baseline; (iii) such other information reasonably requested by the municipality or Consultant; (iv) comparison of the participants'

charge for the supply of natural gas from one designated period to another identified by the municipality. The Supplier shall also develop a process to monitor, and shall promptly notify in writing, any changes or amendments to any laws, rules or regulations applicable to the Program.

Notification to LDC: The residential and small business customers in the corporate authority or county board that do not Opt-Out of the Aggregation Program will be enrolled automatically in the Program by the selected Supplier. Eligible residents and small businesses included in the Program will not be asked to take affirmative steps to be included in the aggregation group. To the extent that LDC requires notification of participation, the selected Supplier shall provide such notice to LDC. Periodically, the Supplier will inform LDC through electronic means, of any new members that it is enrolling into the Aggregation Group.

Customer Switching Fee: The selected Supplier shall be responsible for payment of any customer switching fees imposed by the incumbent LDC.

# 7.) Natural Gas Supplier Selection Criteria

Suppliers responding to the RFP will be measured on the basis of PUCO licensing and certification standards, price, program, marketing, experience, and quality of the response. The Supplier will also hold the corporate authority or county board and Consultant harmless of any financial obligations or liability that may arise as a result of the Program.

### Supplier Selection Criteria

- Price per Ccf and corresponding terms;
- Natural Gas Supply Contract flexibility;
- Proof of financial solvency and investment grade credit rating;
- Quality of response to Request for Proposal;
- Program Marketing Plan and informational outreach;
- Municipal Aggregation Experience;
- Municipal Opt-Out Experience;
- Certified as a Competitive Retail Natural Gas Supplier by the PUCO;
- Compliant to Purchase of Receivables/Utility Consolidated Billing ("POR-CB Program") facilitating LDC single billing to participants in the Program.
- Natural Gas Supply Contract meets the minimum requirements of the PUCO, and common commercial practice.
- Will provide assistance, if needed, by Consultant or corporate authority in filing the any reports required by the PUCO.

# 8.) Consolidated Billing and Credit/Default Procedures

LDC offers a purchase of receivables program with consolidated billing (POR-CB) for the benefit of retail customers and Supplier. This allows for a single bill, administered solely by LDC, wherein LDC will invoice the LDC regulated delivery charges and supply rate provided by the selected Supplier contained in the Natural Gas Supply Agreement.

The corporate authority or county board will utilize the POR-CB Program with its Municipal Aggregation to streamline the billing process, and eliminate the confusion of separate bills from LDC and the selected supplier.

Credit policies and procedures continue to be the responsibility of LDC and/or Supplier. The corporate authority or county board will not be responsible for late or non-payments on the parts of any of its residents or small businesses. LDC and/or Supplier billing practices should be consistent with all applicable guidelines issued by the PUCO. If there is a delinquent account, LDC and/or Supplier or their agent will send collection notices to the customer's mailing address of record for service charges rendered by LDC, following established collection policies regardless of whether the customer participates in the Program or not. In the case of a POR-CB Program, the billing method the Program will utilize, the Supplier's receivable becomes LDC's receivable and LDC will be responsible for those collection efforts under LDC's policy and requirements.

Customers will continue to receive their natural gas bill from LDC, will continue to call LDC for service-related issues, and will continue to pay LDC.

**CUSTOMER INQUIRIES:** LDC operates a call center to assist customers with inquiries and resolve billing issues. LDC has toll-free numbers to contact the call centers printed on natural gas account holders' bills.

# 9.) Request for Qualifications/Proposal-Summary

The Consultant will, on behalf of the corporate authority or county board governing body and residents, request qualifications from a number of licensed supplier in order to properly vet any potential bidders. To those suppliers deemed most qualified, a Request for Proposals ("RFP") will be issued, utilizing predetermined criteria based on technical specifications, bidder requirements, bidding processes, and contract documents, to select a single Retail Natural Gas Supplier ("Supplier"). The Consultant will evaluate the bids received and will recommend a single Supplier to serve as the natural gas supplier to all eligible residents and small businesses within the municipal limits.

The corporate authority or county board may grant authority to a representative of the corporate authority or county board to approve the Natural Gas Supply Agreement with the selected supplier on behalf of the corporate authority or county board.

# 10.) Pricing Methodology

Pricing Methodology: The corporate authority or county board intends to establish a price for the purchase of natural gas for the Program. This will be the Program Rate measured in price per per thousand cubic feet of gas (Mcf). The rate will reflect various lengths of terms, contractual benefits, and possible hold premiums (Supplier holds price offer to be bound in Natural Gas Supply Agreement open for a fixed period of time beyond the standard one day to allow for municipality to review before signing off on Natural Gas Supply Agreement).

If the daily market price quote is deemed acceptable by the Consultant, the Consultant will inform the corporate authority or county board of the price and pricing components and recommend acceptance. If accepted, the corporate authority or county board will affirm acceptance of the commodity price in writing to the selected supplier.

The supplier invited to bid will quote rates for the following natural gas supply mixes:

- Lowest Traditional Fixed Price The lowest priced fixed natural gas supply available from a certified supplier using any minimum percentage of renewable energy consistent with Ohio law and/or PUCO regulation. Should the annually weighted LDC Standard Service Offer for the enrolled participants be less than the selected supplier's retail natural gas price, Supplier will reserve the right to terminate service and return the Program participants to the LDC, or continue service at a rate equal to the LDC Standard Service Offer, inclusive of Municipal and Consultant Fees.
- Discount to tariff a variable rate guaranteed to be a certain percentage below the LDC's tariff rate for a specific term. Supplier shall provide an understandable description of the factors that will cause the price to vary (including any associated indices) and disclose how frequently the rate will change.

If the Supplier proposes to charge different rates to different rate classes within the aggregation (for example, a different price for residential and commercial customers), the Supplier shall disclose the applicable rate(s) to customers within each rate class.

# 11.) Program Education Initiative

Supplier shall maintain an educational program for the purpose of explaining the Program to eligible residents and small businesses. The Education Program will include updates, offer customer support during the term of the agreement, and provide information of where to Opt-Out of the Program, if a customer so desires.

Each residential and small business customer of LDC within the jurisdiction of the corporate authority or county board will receive a notification by mail explaining the Program, the procedure which must be

followed to Opt-Out of the Program, the fixed natural gas rate the municipality contracted for on behalf of participants in the Program, termination policies, and the deadline to return the Opt-Out letter.

The corporate authority or county board in partnership with Consultant, along with the selected supplier will develop an education initiative that will inform residents of the specifics of the program. The education initiative may contain, but is not limited to the following:

- Mailings
- Community Meetings
- Advertisements
- Program Website
- Toll-Free Information Line
- Informational Videos
- Calculators (web-based)

# 12.) Demand Management and Energy Efficiency Initiative

Reduced energy costs should in no way be considered a license for increased usage. For that reason, no plan is complete without balancing reduced supply cost for end-users with some method(s) for demand side management and reduction. PUCO offers a website which specifies each customer's Standard Choice Offer ("SCO").

The Consultant may work with the selected supplier to develop an "Energy Efficiency Program". The program may include resources for residential consumers regarding energy efficiency for their home. The corporate authority or county board will work with LDC to provide specific information about utility rebate programs.

# 13.) Natural Gas Supply Agreement

The corporate authority or county board will be presented with and have the option to execute a Natural Gas Supply Agreement ("Agreement") with the selected supplier.

Bids may contain various lengths of term. Upon recommendation of the consultant and at the discretion of the corporate authority or county board, the duration of any subsequent contract term will be determined.

## The agreement shall include:

 The approved rate and the supply mix for the Program, and shall disclose all additional or ancillary fees.

- Requirements that all licenses and qualifications are maintained.
- Requirements that the Supplier manage the program under the Plan of Operation and Governance as approved and amended if need be.
- Agreement not to solicit or contract directly with eligible residents or small businesses in the Program for service or rates outside the aggregation
- Agreement not to use the customer data and information for any other marketing purposes.
- Agreement to indemnify and hold the corporate authority or county board and Consultant harmless from any claims, causes of action, damages, judgments, and financial obligations arising from the Program.
- Proof of insurance and performance security as the municipality deems necessary.
- Provision that the Supplier will assist the corporate authority or county board in developing a Program Education Initiative.

#### Termination of Service

- End of Term: The Natural Gas Supply Agreement with the Supplier will terminate upon its expiration.
- Early Termination: The corporate authority or county board will have the right to terminate the Natural Gas Supply Agreement prior to the expiration of the term in the event the Supplier commits any act of default. Acts of default include, but are not limited to the following:
  - Breach of confidentiality regarding customer information;
  - o The disqualification of the Supplier to perform the services due to the lapse or revocation of any required license or certification;
  - o The LDC's termination of its relationships with the Supplier;
  - Any act or omission that constitutes deception by affirmative statement or practice, omission, fraud, misrepresentation, or bad faith practice;
  - Billing in excess of the approved rates and charges;
  - Billing or attempting to collect any charge other than the approved Ccf rates and contractually approved charges;
  - Failure to perform at a minimum level of customer service required by the corporate authority or county board.
- Upon termination for any reason, the corporate authority or county board will notify the LDC to return the residents and small business accounts to the Default Tariff Service. Upon termination, the corporate authority or county board shall provide at least sixty (60) days written notice of termination to each account holder participating in the Program. If the agreement is not extended or renewed, participants will be notified as required by law and the supplier's rules of the PUCO in advance of the end of service. Participants will also be notified of their rights to select an alternate supplier and of their ability to return to LDC's Standard Service Offer upon termination.

## Changes, Extension or Renewal of Service

The initial term of the agreement for natural gas supply service will provide service for the specified term beginning upon activation of services. If the Agreement is extended or renewed, Program participants will be notified as required by law and the rules of the PUCO as to any changes in rates or service conditions. At least every two years, all LDC customers in the municipal boundaries will be given an opportunity to opt into or out of the Program, and reasonable notice will be provided as required by law and PUCO rules. Participants will also be notified of their right to select an alternate supplier and of their ability to return to LDC's Standard Service Offer.

# 14.) Liability

The corporate authority or county board and Consultant shall not be liable, in any instance, to residents and small commercial retail customers for any claims arising from or due to provisions of municipal aggregation of natural gas. Any such claims should be solely directed to the selected supplier, pursuant to the Natural Gas Supply Agreement.

# 15.) Miscellaneous

The Plan of Operation and Governance may be impacted by forces outside the control of the corporate authority or county board. Those items may include the following:

- Amendments or changes to applicable Ohio law.
- Federal Energy Regulatory Commission (FERC) tariffs that may be enacted or amended;
- PUCO rules and regulations as may be enacted or amended;
- LDC tariffs as approved or amended periodically by the PUCO;
- Federal, state, and local laws;
- Rules, regulations, and orders approved or enacted by federal, state, or local regulatory agencies.

The Plan of Operation and Governance will be on file at the corporate authority or county board Administrative office.

Please call 937-498-2335 for a copy or to obtain additional information

Any natural gas customer, including any participant in the aforementioned Aggregation Program, may contact the Public Utilities Commission of Ohio (PUCO) for information, or to make a complaint against the Program, the SUPPLIER, or the LDC. The PUCO may be reached toll free at 1-800-686-7826 or for TTY (toll free) at 1-800-686-1570 from 8:00 a.m. to 5:00 p.m. weekdays, or at <a href="https://www.PUCO.ohio.gov">www.PUCO.ohio.gov</a>.

# Exhibit B - 3 and B - 4 City of Sidney

Automatic Aggregation Disclosure Notification and Opt-Out Notice

A copy of the City's most recent disclosure and opt-out notice are attached.



Direct Line: 614-729-2325 Direct Fax: 614-729-2326

E-Mail: jeinstein@volunteerenergy.com

March 21, 2019

# **VIA ELECTRONIC FILING**

Public Utilities Commission of Ohio Docketing Division, 11<sup>th</sup> Floor 180 E. Broad Street Columbus, Ohio 43215

Re: City of Sidney

Case # 15-2040-GA-GAG

Dear Sir/Madam:

Please see attached for filing in the above-referenced case the opt-out notices for eligible residential and small commercial natural gas customers in the City of Sidney. The opt-out notice will be mailed April 3, 2019 with a response due date of April 24, 2019.

Very truly yours,

VOLUNTEER ENERGY SERVICES, INC.

/s/ John L. Einstein, IV, Esq.

John L. Einstein, IV, Esq.



# DO NOT DISCARD:

Important Natural Gas Aggregation Information Enclosed.

Welcome to the City of Sidney Natural Gas Governmental Aggregation Program!

April 3, 2019

Dear Natural Gas Consumer.

The City of Sidney has selected Volunteer Energy as its preferred supplier for its Natural Gas Governmental Aggregation Program. Under this 2015 voter approved program, city officials bring together citizens in order to gain buying power for the purchase of natural gas from a retail supplier certified by the Public Utilities Commission of Ohio. As the City of Sidney's selected supplier, Volunteer Energy is pleased to offer natural gas for your home or business at a rate of \$0.371 per Ccf. This rate will be effective May 2019 (June billing) through April 2021 (May billing). Before the end of your May 2021 bill cycle, your community will determine your rate for the next period of the program. **Vectren Energy is still your utility and will continue to provide monthly billing and service.** 

# You are automatically enrolled.

As an eligible Sidney resident or small business, you are automatically enrolled and **do not need to take any further steps in order to receive this negotiated rate.** Or, you may choose at this time to opt-out of the program by taking the steps outlined below. After you become a participant in the City's natural gas aggregation program, Vectren Energy Delivery of Ohio will send a letter confirming your selection of Volunteer Energy as your natural gas provider. As required by law,

this letter will inform you of your option to cancel your enrollment with Volunteer Energy within seven (7) business days of its postmark date. To remain in the City's government aggregation program, you don't need to take any action when this letter arrives. You will be automatically enrolled. To learn more about Volunteer Energy and the Governmental Aggregation Program please see the enclosed Terms and Conditions and Frequently Asked Questions (FAQs).

# If you choose to opt-out.

You don't need to do anything to get this exclusive rate. However, if you decide not to participate in the program we must receive your opt-out response by April 24, 2019 either by mail or phone.

mail — Return the completed form below to:
 Sidney Governmental Aggregation Program
 Volunteer Energy
 790 Windmiller Drive
 Pickerington, OH 43147

**phone** — Call 800-977-8374 and speak directly with a Volunteer Energy representative.



# **ABOUT THE PROGRAM**

- Because of your community's buying power, you'll receive an exclusive natural gas rate of \$0.371 per Ccf effective May 2019 (June billing) through April 2021 (May billing).
- You will still receive one bill from Vectren Energy.
   That bill will simply list Volunteer Energy as your natural gas supplier, along with your negotiated
- You will still contact Vectren Energy for all service calls and emergencies.
- Budget billing and auto payment are still available from Vectren Energy.

 ${\bf Volunteer Energy.com/what-is-energy-aggregation/}$ 

The rate provided will NOT include taxes or local utility charges. If you are already enrolled with another natural gas supplier, a cancellation fee may apply if you choose to end your agreement with that supplier. The Terms and Conditions govern your participation in the program. Please do not contact Sidney. If you have additional questions about this offer, contact Volunteer Energy. Ohio supplier certification # 02-022G(9).

# AGGREGATION PROGRAM OPT-OUT FORM

I do NOT want to participate in the City of S Governmental Aggregation Program.	Sidney Natural Gas	
Governmental Aggregation opt-out number:		VolunteerEnergy
		service address:
EMAIL ADDRESS	PHONE	
SIGNATURE REQUIRED Account Holder		
PRINTED NAME	DATE	Check here if any of the information above is <u>incorrect.</u> Please make corrections on the back of this form.
ACCOUNT HOLDER'S SIGNATURE		



# ENERGY SUPPLY TERMS AND CONDITIONS

KEEP FOR YOUR RECORDS

UTILITY	Vectren Energy of Ohio
RATE PLAN	City of Sidney Aggregation Rate
INITIAL PRICE & TERMS	Fixed rate of \$0.371 per Ccf effective May 2019 through April 2021
CANCELLATION FEE	None

These TERMS AND CONDITIONS OF SERVICE have important information you need to know before you commit to natural gas service from Volunteer Energy Services, Inc. ("VESI"). VESI is an Ohio corporation whose customers include a variety of Ohio natural gas end users. As a natural gas supply customer of VESI, you agree to the Terms and Conditions of VESI's natural gas supply contract.

**Service Arrangement:** VESI's energy supply will be delivered to your residence or facility via the Vectren Energy Delivery of Ohio ("VEDO") pipeline on a month to month basis. Upon acceptance by the utility company the cost will be a fixed rate of \$0.371 per Ccf.

**Term:** The term of this Agreement shall commence when accepted by VESI and shall continue through May 2021 billing cycle unless otherwise cancelled by either party. Natural gas service will begin within 60 days of acceptance by VEDO. You may terminate this Agreement with VESI by providing a 30-day notice in writing to VESI or by telephone VEDO will continue to deliver VESI-supplied natural gas to your home at the agreed upon rate.

**Office Locations and Hours:** VESI's offices are located at 790 Windmiller Drive, Pickerington, Ohio 43147 and are open from 9:00 A.M. to 4:00 P.M. E.S.T., Monday through Friday. VESI can be reached by telephone at (614) 856-3128 or toll free at 800-977-8374. Telephone service hours are from 9:00 A.M. to 4:00 P.M. E.S.T., Monday through Friday. E-mail address is sraffeld@ volunteerenergy.com.

**Bill Payment Process:** VEDO will continue to bill you monthly for natural gas delivery services and also for VESI's natural gas service. Should you fail to pay the bill or fail to meet any agreed upon payment arrangement, VEDO may terminate your service in accordance with its company tariffs, and this agreement with VESI may be automatically terminated.

Complaint Dispute Resolution: If you have any complaints regarding your natural gas service or your monthly bill, please contact us at 1-800-977-8374. Upon request, VESI will provide you up to twenty-four months of your payment history without charge. If your complaint is not resolved after you have called VESI, or for general utility information, residential and business customers may contact the Public Utilities Commission of Ohio (PUCO) for assistance at 1-800-686-7826 (toll free) from eight a.m. to five p.m. weekdays, or at http://www.puco.ohio.gov. Hearing or speech impaired customers may contact the PUCO via 7-1-1 (Ohio relay service). Additionally, the Ohio consumers' council (OCC) represents residential utility customers in matters before the PUCO. The OCC can be contacted at 1-877-742-5622 (toll free) from eight a.m. to five p.m. weekdays, or at http://www.pickocc.org.

**Emergency Service Problems:** If you become aware of a gas emergency condition, or experience an unanticipated loss of gas service, you should contact VEDO at the telephone number listed on your gas bill.

Termination/Rescission of Agreement: You may terminate / rescind your natural gas supply enrollment with VESI within seven (7) days of the post mark date of the confirmation letter from VEDO. After the initial seven (7) day period, either you or VESI may terminate the contract at any time by providing the non-terminating party thirty (30) days written notice of such termination, without penalty. You will remain responsible for all natural gas consumed by you prior to the actual termination of service. If your supply contract with VESI is terminated, your natural gas supply will automatically be provided by VEDO under its standard tariff unless or until you choose another supplier. If you voluntarily terminate participation in the City's natural gas governmental aggregation program, you may be charged a price other than the VEDO regulated sales service rate. There will be no early termination fees associated with the City of Sidney's program. Service will automatically terminate upon the occurrence of any of the following: (1) the requested service location is not served by VEDO; (2) you move outside the VEDO service area or to an area not served by VESI; or (3) VESI terminates your supply agreement and returns you as a customer to VEDO. You have the right to terminate natural gas service with VESI, without penalty, for any reason at any time.

**Program Compliance:** VEDO's deregulation program is subject to the ongoing jurisdiction of the PUCO. If the PUCO cancels the program, this contract is rendered void with no penalty to either party. The laws of the State of Ohio will govern the terms of natural gas supply.

**Eligibility:** VESI's rate excludes VEDO charges and taxes. Natural gas service is subject to enrollment processing timelines as determined by VEDO and VESI's aforementioned Terms and Conditions of Service. To be eligible to participate in the City of Sidney's natural gas aggregation program, you must: (1) have a residence or business located in the City of Sidney; (2) be eligible to receive natural gas from VEDO; (3) meet Ohio non-mercantile requirements; (4) be current with your natural gas payments or payment arrangements; (5) not be enrolled in the PIPP program; and (6) currently not taking natural gas supply service from another natural gas marketer.

If you believe you received this letter in error or are not located in the City of Sidney, please contact VESI to remove your account from our aggregation list.

790 Windmiller Dr. · Pickerington, OH 43147 · p. 800.977.8374 · volunteerenergy.com

PLEASE COMPLETE IF THE INFORMATION	ON ON THE FRONT OF THIS FORM IS INCORREC
NAME as it appears on your utility bill	
SERVICE ADDRESS as it appears on your utility bill	
CITY	STATE ZIP



# Exhibit B - 5 City of Sidney

# Experience

The City has no experience in municipal natural gas aggregation and has therefore elected to enter into a consulting services agreement with Supernova Partners, LLC, Affordable Gas & Electric Company, LLC (PUCO Certificate 13-320G(3)) — an experienced provider of aggregation services in order to affect a successful municipal natural gas aggregation program. The consulting services agreement is attached.

# **Municipal Aggregation Consulting Services Agreement**

This Municipal Aggregation Consulting Services Agreement ("Agreement") is made and entered into and effective on this \_26\_ th day of \_May \_\_\_\_\_\_\_, 2015 ("Effective Date") by and between The City of Sidney, Ohio ("Municipality"), an Ohio Municipal Corporation, with offices located at 201 W Poplar Street, Sidney, Ohio 45365 and Supernova Partners, LLC, Affordable Gas & Electric Company, LLC, an Illinois Limited Liability Company ("Consultant"), with its office and principal place of business located 10749 E Garden Rd, Mt. Vernon, IL 62864. (Municipality and Consultant may be collectively referred to as the "Parties.")

## **Recitals**

WHEREAS, Municipality desires to engage Consultant as its exclusive provider of specific consulting and procurement services related to the residential and commercial non-mercantile electric and gas accounts located in The City of Sidney, Ohio, as more completely defined herein.

WHEREAS, Municipality desires, pursuant to City of Sidney Charter Section 9-3 and Sections 4928.20 (electric) and 4929.26 (gas) of the Ohio Revised Code, with administrative rules in 4901:1-21-16 & 4901:1-21-17 (electric), and 4901:1-28 (gas) of the Ohio Administrative Code (the "Act"), to operate an electric and/or natural gas aggregation opt-out program for residential and commercial customers who are not mercantile customers, by submitting a ballot question to its residents to determine whether or not the aggregation program shall operate as an opt-out program for residential and small commercial retail customers. If the majority of the electors voting on the ballot question vote in the affirmative, then Municipality may implement an opt-out aggregation program for residential and small commercial retail customers ("Municipal Aggregation Program").

WHEREAS, a Municipal Aggregation Program would give Municipality the authority to enter into an electric and/or natural gas supply power contract on behalf of residents and commercial non-mercantile customers with an electric and/or natural gas wholesale supplier in the City of Sidney, OH who have not opted out of said program with the intent to secure a lower rate for electric and/or gas service, yielding reduced electric and/or natural gas bills for its residents and small businesses ("Governmental Contract").

WHEREAS, Municipality desires for Consultant to assist Municipality with its effort to place a ballot question on the ballot, its Municipal Aggregation Program, in soliciting, reviewing, and recommending bids from wholesale electric and/or natural gas suppliers, and in executing a Governmental Contract.

WHEREAS, Consultant desires to perform the Services and desires to be so engaged.

NOW, THEREFORE, in consideration of the foregoing and of the covenants and agreements herein contained, the parties, intending to be legally bound, agree as follows:

#### Agreement

### I. Services Offered.

Electricity/Natural Gas Residential and Small Commercial opt-out consulting services, including but not limited to preparation and management of opt-out notices, scrubbing (geo-locating to verify account is within municipal boundaries, removing duplicate or ineligible customers) of eligibility customer lists, and supervision of all other notices and publications required under the Act to facilitate the adoption and operation of the Program.

In addition, Consultant shall perform, at its sole expense the following activities (collectively, the "Services") in a manner consistent with the best practices established for electrical aggregation program and natural gas aggregation consulting services:

#### a. Pre-Election Education & Marketing via

- 1. Web links to educational videos and clippings regarding Municipal aggregation
- 2. Local radio spots
- 3. Newspaper interviews and press releases
- 4. Municipal newsletters
- 5. Public hearings
- 6. Community meetings, Chamber of Commerce, Local high school sporting events
- 7. Political campaign signs
- 8. Informational flyers

#### b. Post-Election Services

- 1. Work with City officials on constituent communications
- 2. Work with Municipality to develop a Plan of Operation and Governance
- 3. Work with Utilities to develop eligible customer list
- 4. Develop bid specifications and related documents and notices for RFP to multiple wholesale suppliers
- 5. Advising on any necessary compliance issues with the Public Utilities Commission of Ohio
- 6. Negotiating fees for the City with successful bidders
- 7. Assist with general contract negotiations
- 8. Post-purchase consulting including quarterly and annual updates concerning the program participation statistics and projected savings, monthly or quarterly submission of new 'move-ins' into the program, and ongoing monitoring and

reporting on the wholesale electricity and gas markets as they pertain to the current program, and any program renewal.

## II. Obligations of Municipality.

Municipality shall:

- a. Provide access to all necessary information and documentation as required by Consultant in support of the effort to place a ballot question on the ballot, its Aggregation Program, in soliciting bids and in executing a Governmental Contract;
- Use best efforts to secure access to all necessary information and documentation
  which is not in the custody or control of Municipality as required by Consultant in
  support of the effort to place a ballot question on the ballot, its Aggregation Program,
  in soliciting bids, and in executing a Governmental Contract;
- c. Use best efforts to secure access for entry upon public and private property as required to perform the Services of Consultant; and
- d. Promptly notify Consultant if Municipality discovers any material defects in the Aggregation Program or any breach of the Governmental Contract.
- e. Adopt an ordinance to put the opt-out ballot question on the ballot on the next election.
- f. Conduct public hearings and adopt a Plan of Operation and Governance, each as required by the Act.

## III. Term and Termination.

This Agreement shall commence on the <u>26th</u> day of <u>May</u> 2015 and shall terminate:

- a. At the termination of a Governmental Contract or any extension thereof provided that Municipality sends written notice of its intention to terminate this Agreement at least ninety (90) days prior to the termination of the Governmental Contract or any extension thereof, otherwise, this Agreement will stay in full force and effect for the renewal period of the Governmental Contract; or
- b. Upon the mutual written agreement of the Parties.

## IV. Payment.

Municipality agrees that after a competitive bidding process and execution of a Governmental Contract that Consultant will be paid by the selected electric wholesale supplier at an industry-standard rate of 0.00075 per kWh (volumetrically) as a commission fee for the electricity purchased during the duration of the Governmental Contract. Similarly, Consultant will be paid by the selected natural gas wholesale supplier at a rate of 0.005 per CCF as a commission fee for the natural gas purchased during the duration of the Governmental Contract. Municipality shall not be obligated to pay Consultant any other fee, compensation, consideration or otherwise to reimburse Consultant for any expense or cost, however, Municipality shall only accept bids from electric and/or natural gas wholesale suppliers who pay commission fee rates acceptable in the industry and to Consultant at the above-stated industry standard rates.

## V. Relationship of the Parties.

The parties acknowledge and agree that Consultant is an independent contractor and is not an agent or employee of Municipality. As such independent contractor, Consultant is not entitled to, and shall not, receive any compensation other than as is expressly provided for herein, and shall not be eligible to receive or apply for any of the benefits, including but not limited to OPERS, insurance, workers' compensation, unemployment benefits, or any of the other benefits or compensations paid or provided to Municipality's employees. Further, nothing in this Agreement shall be construed to create a relationship between Consultant and Municipality of a partnership, association, joint venture, or any other business relationship, other than as expressly provided for herein.

#### VI. Indemnification.

- a. Professional Liability. Relative to any and all claims, losses, damages, liability and cost, the Consultant agrees to indemnify, defend and save Municipality, its officers, officials, and employees harmless from and against any and all suits, actions or claims for property losses, damages or personal injury claimed to arise from a negligent act, error or omission by the Consultant or its employees.
- b. Non-Professional Liability (General Liability). To the fullest extent permitted by law, the Consultant shall indemnify, defend and hold harmless Municipality, its officers, officials, employees or any combination thereof, from and against claims, damages, losses and expenses arising out of the acts or omissions of the Consultant, provided that such claim, damage, loss or expenses is attributable to bodily injury, sickness, disease or death, or to injury to or destruction of property (other than the work itself) including loss of use resulting therefrom, but only to the extent caused to in whole or in part by the acts or omissions of the Consultant, its agents, or anyone directly or

indirectly employed by them.

### VII. Insurance.

a.

Consultant shall procure and maintain for the duration of the contract, and for a minimum of one (1) year after completion of the work under the Contract, at its sole expense, the following coverages and limits:

Minimum Scope and Limit of Insurance

Coverages shall be at least as broad as:

- 1. Commercial General Liability (CGL): Insurance Services Office Form CG 00 01 covering DGL on an "occurrence" basis for bodily injury and property damage, including products-completed operations, personal injury and advertising injury, with limits no less than \$1,000,000.00 per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this Contract or the general aggregate limit shall be twice the required occurrence limit.
- 2. Automobile Liability: Covering, Code 1 (any auto), or if Consultant has no owned autos, Code 8 (hired) and Code9 (non-owned), with limit no less than \$1,000,000.00 per accident for bodily injury and property damage.
- 3. Workers' Compensation: Workers' Compensation insurance with the State of Ohio, with statutory limits, and Employer's Liability Insurance with limit of not less than \$1,000,000.00 per accident for bodily injury and property damage.
- 4. **Professional Liability (Errors and Omissions):** Professional Liability Insurance appropriate to Consultant's profession, with limit of no less than \$1,000,000.00 per occurrence or claim, and \$1,000,000.00 in the aggregate.

#### **Additional Insured Status**

Municipality, its officers, officials, employees, and volunteers shall be named as additional insureds on the GCL policy with respect to liability arising out of the work or operations performed by or on behalf of the Consultant including materials, parts, or equipment furnished in connection with such work or operations.

## **Primary Coverage**

For any claims related to this Contract, the Consultant's insurance coverage shall be primary insurance as respects the Municipality, its officers, officials, employees and volunteers. Any insurance or self-insurance maintained by the Municipality, its officers, officials, employees, or volunteers shall be excess of the Consultant's insurance and not contribute with it.

## Notice of Non-Renewal, Cancellation, or Material Change of Coverage

Each insurance policy required above shall state that coverage shall not be cancelled, except with notice to the Municipality. If the Consultant receives a non-renewal or cancellation notice from an insurer carrier providing coverage required herein, or receives notice that coverage no longer complies with the requirements herein, Consultant shall notify the Municipality within five (5) business days with a copy of the non-renewal or cancellation notice, or written explanation of why coverage is no longer in compliance. The Consultant shall cease operations on the occurrence of any non-renewal, cancellation, or material change and shall not resume operations until insurance is in force that complies with these requirements.

### Waiver of Subrogation

Consultant hereby grants to Municipality a waiver of any right to subrogation which any insurer of said Consultant may acquire against Municipality by virtue of the payment of any loss under such insurance. Consultant shall obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether or not the Municipality has received a waiver of subrogation endorsement from the insurer.

#### **Deductible and Self-Insured Retentions**

Any deductibles or self-insured retentions must be declared to and approved by the Municipality. The Municipality may require the Consultant to provide proof of an ability to pay losses and related expenses within the retention.

### **Acceptability of Insurers**

Insurance is to be placed with insurers with a current A.M. Best's rating of no less that A:VII, unless otherwise acceptable to the Municipality.

## **Claims Made Policies**

If any of the required policies provide coverage on a claims-made basis:

- 1. The Retroactive Date must be shown and must be before the date of the Contract or the beginning of work under the Contract.
- 2. Insurance must be maintained and evidence of insurance must be provided for at least three (3) years after completion of the work under this Contract.
- 3. If coverage is canceled or non-renewed, and is not replaced with another claims-made policy form with a Retroactive Date prior to the Contract effective date, the Consultant shall purchase "extended reporting" coverage for a minimum of three (3) years after the completion of the work under this Contract.

# **Verification of Coverage**

Consultant shall furnish the Municipality with a certificate(s) of insurance evidencing the coverages required herein before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Consultant's obligation to provide them. The Municipality reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.

#### Subcontractors

Consultant shall require and verify that all subcontractors maintain insurance meeting all of the requirements stated herein, and Consultant shall ensure that the Municipality is an additional insured on all insurance required from subcontractors.

### **Special Risks or Circumstances**

Municipality reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

#### VIII. Compliance with the Law

Notwithstanding any other provisions of this Agreement, it is expressly agreed and understood that in connection with the performance of this Agreement that Consultant shall comply with all applicable federal, state, city and other requirements of law. Consultant shall also at its expense secure all permits and licenses, pay all charges and fees, and give all notices necessary and incident to the due and lawful fulfillment of its Services. Municipality shall have the right to audit any records in the possession or control of the Consultant to determine Consultant's compliance with the provisions of this paragraph.

#### IX. Taxes.

Consultant is subject to and responsible for all applicable federal, state, and local taxes. Municipality represents that it is a tax-exempt entity and evidence of this tax-exempt status shall be provided to Consultant upon written request. A persons representing Consultant shall register with Municipality's Income Tax Department prior to the commencement of any of the services referenced herein and Consultant shall provide to Municipality any information required to enable Municipality to assess liability for the payment of City of Sidney income taxes.

## X. Nonwaiver.

The failure of either party at any time to require the performance by the other part of any provision of this Agreement shall in no way affect that party's right to subsequently enforce that

provision.

## XI. Entire Agreement / Amendment.

This Agreement constitutes the entire understanding of the parties hereto with respect to the subject matter hereof and supersedes all prior negotiations, discussions, undertakings and agreements between the parties. This Agreement may be amended or modified only by a writing executed by the duly authorized officers of the parties hereto. It is understood and agreed that this Agreement may not be changed, modified, or altered except by an instrument, in writing, signed by both parties in accordance with the laws of the State of Illinois.

### XII. Exclusive Agreement.

Municipality agrees that during the term of this Agreement, it shall not directly or indirectly solicit, initiate or encourage submission of further proposals or offers from, enter into any agreements with, or accept the services of, any person or entity, for professional services that are substantially similar to the Services to be performed by Consultant pursuant to this Agreement. Consultant shall serve as Municipality's exclusive provider of the Services during the term of this Agreement.

### XIII. Confidential and Proprietary Information.

Notwithstanding anything to the contrary set forth herein, the Parties are not required to disclose information which they reasonably deem to be proprietary or confidential in nature. The Parties agree that any information disclosed by a Party and designated as proprietary and confidential shall only be disclosed to those officials, employees, representatives, and agents of the other Party that have a need to know in order to administer and enforce this Agreement. For purposes of this Section, the terms "proprietary or confidential" include, but are not limited to, information relating to a Party's corporate structure and affiliates, marketing plans, financial information, or other information that is reasonably determined by a Party to be competitively sensitive. A Party may make proprietary or confidential information available for inspection but not copying or removal by the other Party's representatives. Compliance by the Municipality with the Ohio Open Records Law, §149.43 et seq. ("Ohio FOIA"), including compliance with an opinion or directive from the relevant Ohio agencies under the Ohio FOIA, or with a decision or order of a court with jurisdiction over the Municipality, shall not be a violation of this Section and Municipality shall have no duty to litigate or defend any action against it under the Ohio FOIA.

## XIV. Disputes and Governing Law.

The Parties intend that this Agreement may be enforced at law or by suit for specific performance. This agreement shall be governed by and construed in accordance with the

federal laws of the United States of America and internal laws of the State of Ohio applicable to contracts made and to be performed in such state (without regard to the principle of conflicts of law applicable under Ohio law). It is the intent of the parties that to the fullest extent permitted by law, the laws of the State of Ohio shall govern this Agreement.

## XV. Severability

If any provision of this Agreement is held invalid or unenforceable, such provision shall be deemed deleted from this Agreement and shall be replaced by a valid, mutually agreeable and enforceable provision which so far as possible achieves the same objectives as the severed provision was intended to achieve, and the remaining provisions of this Agreement shall continue in full force and effect.

## XVI. Paragraph Headings

Paragraph headings are inserted in this Agreement for convenience only and are not to be used in interpreting this Agreement.

IN WITNESS WHEREOF, the	parties have exec	uted this Agreeme	ent as of the26	<sup>th</sup> day of
Мау	<b>_,</b> 2015.			
-				
THE CITY OF SIDNEY, OH				
BY: Mark S. Cm	4/			
Its: CITY MANAGE	R			

SUPERNOVA PARTNERS, LLC, AFFORDABLE GAS & ELECTRIC COMPANY, LLC.

Jeff Haarmann, Managing Partner

This foregoing document was electronically filed with the Public Utilities

**Commission of Ohio Docketing Information System on** 

11/29/2019 10:13:12 AM

in

Case No(s). 15-2040-GA-GAG

Summary: Application GA-GAG Renewal electronically filed by Mr. Ross Calliott on behalf of City of Sidney