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EXHIBIT A
Description of Services

EXHIBIT A-1
Service Provisioned via Resale & Facilities

Amplex Electric, Inc. (the “Applicant”), d/b/a Amplex Internet, currently provides facilities-based broadband internet service in Northwest Ohio. The Applicant’s networks and services are provided to business, residential, and carrier customers to support the customers’ network requirements. The Applicant will provide telecommunications services through a regulated voice service combined with Amplex’s internet service. The regulated service will be provisioned over a separate line independent of the internet service. Orders from customers will be provided to the Applicant through a CenturyLink local loop, pending the interconnection agreement as discussed in Exhibit E-2, and delivered to the Applicant’s network over a TDM circuit to the Adtran, then converted to Voice over Internet Protocol (VoIP) and delivered to the Applicant’s NetSapiens Class 5 switch. In the event that the customer is also an Amplex TDM customer or CenturyLink local customer, the call will be returned to the Adtran for conversion to TDM regulated service, and then sent to the CenturyLink local office for delivery.

EXHIBIT A-2
Description of Proposed Services

The Applicant will provide TDM-based local exchange service packaged with a non-regulated service. The regulated service will be a separate service within the package that operates independent of the non-regulated service.

EXHIBIT A-3
Statement about the Provision of CTS Services

The Applicant will be providing competitive telecommunications services.

EXHIBIT A-4
Description of General Geographic Area Served

Applicant seeks authority to provide telecommunications services to residential, business, and carrier customers in Northwest Ohio as further depicted on the following Coverage Map. The current service area is Lucas, Wood, Hancock, Ottawa, Erie, Sandusky, and Seneca County. Planned service area is expected to expand to surrounding counties, but is not limited to a specific county.

EXHIBIT A-5
Explanation of How Proposed Services are in Public Interest

The services proposed by the Applicant are in the public interest because they enhance competition within the telecommunications industry in Ohio. The Applicant intends to benefit business, residential, and carrier customers by providing quality services at affordable rates. The Applicant's primary customer base is rural and suburban residential consumers, with additional service to business, government, public safety and charitable institutions. Additionally, Applicant's network will bring broadband to areas and facilities that may otherwise lack connectivity.

EXHIBIT A-6
Description of Class of Customers to be Served

The Applicant intends to serve rural and suburban residential customers, as well as businesses and government, public safety, and charitable institutions. The Applicant intends to serve business, residential, and carrier customers as follows and will mirror the ILEC rates:

Residential: Service offered to all existing fixed wireless and fiber customers.

Business: Bandwidth and circuits, including fiber transport, are available to businesses.

Carrier Services: Bandwidth and circuits, including fiber transport, are available to carriers.

EXHIBIT A-7
Carrier to Carrier Tariff

EXHIBIT B
Business Requirements

EXHIBIT B-1
Registration with Ohio Department of
Taxation

EXHIBIT B-2

Certification of Ohio Secretary of State and Certificate of Good Standing

The Applicant uses Amplex Internet as a trade name and is registered as a DBA with the Ohio Secretary of State. The Ohio Secretary of State Certificate and the Certificate of Good Standing are included on the pages that follow.

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show AMPLEX ELECTRIC, INC., an Ohio corporation, Charter No. 573551, having its principal location in Tiffin, County of Seneca, was incorporated on April 24, 1981 and is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 24th day of November, A.D. 2019.

A handwritten signature in blue ink that reads "Frank LaRose".

Ohio Secretary of State

Validation Number: 201932800474

EXHIBIT C
Financial Viability

EXHIBIT C-1
**Executive Summary of Financial Condition,
Liquidity, and Capital Resources**

Amplex Electric, Inc. (“Amplex”) is an Ohio Company that started doing business in 1968 in Tiffin, Ohio. The company has been incorporated in its current form since 1981. The company started as an industrial and commercial electrical contractor and later evolved into an Industrial Control Systems engineering house. In 1997, the company began offering dial-up Internet Service in Wood County, Ohio. The company uses Amplex Internet as a trade name and is registered as a DBA with the Ohio Secretary of State. The Internet Service Provider (“ISP”) portion of the business became much larger than the control systems division and is now the main business line. In 2014 the control systems portion of the business was spun off as ‘Amplex Integration LLC’.

Please see the Applicant’s Independent Accountant’s Review Report and Financial Statements, enclosed. The Applicant’s fiscal year is November 1 – October 31. As such, the Applicant’s most recent completed federal tax year is the year ending 10/31/2017 for fiscal and tax year 2016. The Applicant’s CPA Firm, BKD, is currently compiling the year end reports for the fiscal year ending 10/31/2018.

The Applicant is well qualified to operate within the State of Ohio and possesses the requisite financial resources to provide telecommunications services. Overall, the Applicant’s financial condition and liquidity is stable with no anticipated issues with respect to cash flow, customer retention and acquisition, business continuity, or access to capital. The majority of funding for the growth of the business has been provided by reinvestment of revenue into the company. There is sufficient free cash flow generated by internet service profits to fund operations of the competitive local exchange carrier, as needed.

EXHIBIT C-2
Financial Statements

The Applicant considers its financial information to be confidential and has, therefore, filed such information under seal pursuant to Ohio Admin. Code 4901-1-24(D).

EXHIBIT C-3
Documentation to Support Cash and Funding Sources

The Applicant considers its documentation to support cash and funding sources to be confidential and has, therefore, filed such information under seal pursuant to Ohio Adm. Code 4901-1-24(D).

EXHIBIT D
Managerial Ability and Corporate Structure

EXHIBIT D-1
Technical and Managerial Expertise

Mark Radabaugh, President and Secretary

Mr. Radabaugh holds a BS in Electrical Engineering with a specialization in Computer Engineering. Mr. Radabaugh serves on the board of the Wireless Service Providers Association (WISPA) since 2013 and as WISPA's FCC Policy Committee Chair since October 2015. As policy chair Mr. Radabaugh oversees the association's regulatory policy and filings in a variety of FCC proceedings affecting broadband deployment. This includes advocacy on spectrum, Connect America Fund and Internet regulation issues. Mr. Radabaugh has extensive experience with unlicensed wireless broadband delivery, network design, deployment and operation, licensed packet microwave, network monitoring and all facets of residential and business broadband service delivery. Mr. Radabaugh also serves on the FCC's Broadband Development Advisory Committee subgroup "Removing State and Local Barriers to Broadband".

Dale Beckman, Vice President and Treasurer

Mr. Beckman holds a BS in Electrical Engineering from the University of Toledo. Mr. Beckman has held various officer roles with Amplex since the company's initial incorporation, including starting and growing a former control systems business line of the company, "Industrial Control Systems", which was later spun off into a separate limited liability company.

Ryan Hill, Operations Manager

Mr. Hill started with the company as an installer and has grown with the company. Ryan currently supervises the call center manager, field service manager, plant operations supervisor, and the voice services department.

Adam Kujawski, Network Manager

Mr. Kujawski is responsible for the IP network and data center.

Tim Alexander, Voice Services Supervisor

Mr. Alexander has been employed by the Applicant for five (5) years.

EXHIBIT D-2
Officers & Directors

Officers and Directors:

Mark Radabaugh
President and Secretary
2670 Middleton Pike
Luckey, OH 43443
419-261-5996

Dale Beckmann
Vice President and Treasurer
419-261-1339

EXHIBIT D-3
Corporate Structure and Ownership

Amplex Electric, Inc., (d/b/a “Amplex Internet”) is an Ohio Company founded by Mark Radabaugh and incorporated in Tiffin, Ohio in 1981. The Applicant provides wireless and fiber telecommunications services to business, residential, and carrier customers. The current shareholders of the Applicant are Mark Radabaugh (80%) and Dale Beckmann (20%). Mr. Beckmann is not involved with the day-to-day operations of the Applicant.

Parent: Amplex Electric Inc., d/b/a Amplex Internet (Applicant)

Amplex Integration, LLC (Ohio): Wholly owned subsidiary of Parent founded in 2016 under ownership and management of Dale Beckmann.

EXHIBIT D-4
Similar Operations in Other States

Amplex has no physical operations outside of Ohio. The Applicant has a small number of internet service customers with locations outside of Ohio.

EXHIBIT D-5
Statement Regarding FCC accounting methods

The Applicant will follow FCC accounting methods, where applicable.

EXHIBIT E
Documentation Attesting to Proposed Interactions with Other Carriers

EXHIBIT E-1
Derivation of Rates

The Applicant's rates will be derived through both interconnection agreements and resale tariffs.

EXHIBIT E-2
Interconnection/Resale Agreements

The Applicant is in the process of negotiating interconnection/resale agreements with other providers. The Applicant's interconnection request has been made and is contingent upon the Commission's approval of its Competitive Local Exchange Carrier (CLEC) application. The initiation and construction of services under this application will be to CenturyLink's requirements, determined upon execution of the interconnection agreement. Disconnection will be conducted on a case by case basis.

EXHIBIT E-3
Interconnection Affidavit, Bona Fide Requests, Timeline

The Applicant's letter requesting to interconnect and accompanying affidavit are attached.

EXHIBIT F
Proposed Interactions with Customers

The following are Applicant's sample customer notices/ proposed customer interactions:

Initial Late Payment Notice Template

To: \$TO
From: \$FROM
Subject: \$SUBJECT

Can you please check that your payment was sent? We show a payment of \$AMOUNT was due on your account yesterday. The current account balance is \$BALANCE.

You can access your account at <https://my.amplex.net> to check status, make a payment, or set up automatic payment.

If payment has already been made, thank you.

Please contact the office at \${config.phone} if you have any questions or to make payment or reply to this email.

\${config.company}
\${config.addr1}
\${config.city}, \${config.statename} \${config.zip}

Thank you for your business!

Billing Department
\${config.company}
\$FROM

Second Notice Template:

To: \$TO
From: \$FROM
Subject: \$SUBJECT

According to our records a payment of \$AMOUNT was due \$DAYS ago.

To prevent suspension of access to your account and late fees please make payment arrangements today.

You can access your account at <https://my.amplex.net> to check status, make a payment, or set up automatic payment.

If payment has been made, thank you.

Please contact the office at \${config.phone} if you have any questions or to make payment.

#{config.company}
#{config.addr1}
#{config.city}, #{config.statename} #{config.zip}

Thank you for your business!

Billing Department
#{config.company}
\$FROM

Disconnect Notice Template:

To: \$TO
From: \$FROM
Subject: \$SUBJECT

According to our records your account is at least \$DAYS days overdue for payment in the amount of \$AMOUNT, with a current total amount due of \$BALANCE.

Services will be suspended tomorrow. Please contact Amplex by replying to this email, or contacting the office at #{config.phone} to make payment arrangements. If you feel there is an error with invoicing, payment processing, or payment arrangements please contact us as soon as possible.

You can access your account at <https://my.amplex.net> to check status, make a payment, or set up automatic payment.

Our payment contact information is:

Accounts Receivable
#{config.company}
#{config.addr1}
#{config.addr2}
#{config.city}, #{config.statename} #{config.zip}

Thank you for your business!

Billing Department
#{config.company}
\$FROM

This foregoing document was electronically filed with the Public Utilities

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Summary: Exhibit electronically filed by Mr. Christopher L. Miller on behalf of Amplex Electric, Inc. dba Amplex Internet