

FILE



ORIGINAL

November 20, 2019

Public Utilities Commission of Ohio
Docketing Division
180 East Broad Street
Columbus, OH 43215-3793

PUCO

2019 NOV 22 PM 12:24

2019 NOV 22 PM 12:24

RE: Titan Gas, LLC dba Titan Gas and Power (15-485G) – Certification Case No.: 15-1938-GA-CRS

To Whom It May Concern:

Enclosed is one original notarized and three (3) copies of Titan Gas and Power's renewal application for its natural gas certificate, due to expire on 12/20/2019.

Please note that Titan is filing Exhibit C-3 (Financial Statements), Exhibit C-4 (Financial Arrangements), and Exhibit C-5 (Forecasted Financial Statements) under separate seal for purposes of protective treatment.

Please do not hesitate to contact me directly using the contact information provided below for any questions pertaining to this renewal application or its attachments.

Best Regards,

**Amy Van
Gelder**

Digitally signed by Amy
Van Gelder
Date: 2019.11.20
18:00:34 -06'00'

Amy Van Gelder
Chief Operating Officer, Titan Gas and Power
Direct: 346-327-3103
avangelder@titangasandpower.com

I hereby certify that the images appearing are an
accurate and complete reproduction of a case file
document delivered in the regular course of business.
Date Processed Nov 22 2019



Public Utilities Commission

PUCO USE ONLY - Version 1.08 May 2016

Date Received	Renewal Certification Number	ORIGINAL CRS Case Number
		15 - 1938 - GA-CRS

ORIGINAL

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS SUPPLIERS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-15 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

☐ Retail Natural Gas Aggregator ☐ Retail Natural Gas Broker ☒ Retail Natural Gas Marketer

A-2 Applicant information:

Legal Name Titan Gas, LLC dba Titan Gas and Power
Address 3355 W. Alabama, Suite 500, Houston, TX 77098
Telephone No. 888-355-6205 Web site Address TitanGasandPower.com
Current PUCO Certificate No. 15-1938-GA-CRS Effective Dates 12/20/2017 to 12/20/2019

A-3 Applicant information under which applicant will do business in Ohio:

Name Titan Gas, LLC dba Titan Gas and Power
Address 3355 W. Alabama, Suite 500, Houston, TX 77098
Web site Address TitanGasandPower.com Telephone No. 888-355-6205

A-4 List all names under which the applicant does business in North America:

Titan Gas and Power
Titan Gas, LLC

A-5 Contact person for regulatory or emergency matters:

Name Amy Van Gelder Title Chief Operating Officer
Business Address 3355 W. Alabama, Suite 500, Houston, TX 77098
Telephone No. 346-327-3103 Fax No. Email Address avangelder@titangasandpower.com

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2019 NOV 22 PM 12:24

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A-6 Contact person for Commission Staff use in investigating customer complaints:

Name Angela Richardson Title Issue Resolution Specialist
Business address 3355 W. Alabama, Suite 500, Houston, TX 77098
Telephone No. 346-327-3112 Fax No. Email Address arichardson@titangasandpower.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address 3355 W. Alabama, Suite 500, Houston, TX 77098
Toll-Free Telephone No. 888-355-6205 Fax No. Email Address customercare@titangasandpower.com

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name INCORP Services INC Title Registered Agent
Business address 9435 Waterstone Blvd, Suite 140 Cincinnati, OH 45249
Telephone No. 800-246-2677 Fax No. Email Address retail-ops@titangasandpower.com

A-9 Applicant's federal employer identification number 32-0129235

A-10 Applicant's form of ownership: (Check one)

- | | |
|--|---|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input checked="" type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Other |

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers*. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/> Columbia Gas of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Dominion East Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Duke Energy Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Vectren Energy Delivery of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

☐ Columbia Gas of Ohio

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	3/2018	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	3/2018	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service		End Date
<input type="checkbox"/> Industrial	Beginning Date of Service		End Date

☒ Dominion East Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	9/2016	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	9/2016	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service		End Date
<input type="checkbox"/> Industrial	Beginning Date of Service		End Date

☒ Duke Energy Ohio

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	9/2016	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	9/2016	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service		End Date
<input type="checkbox"/> Industrial	Beginning Date of Service		End Date

☒ Vectren Energy Delivery of Ohio

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	9/2016	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	9/2016	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service		End Date
<input type="checkbox"/> Industrial	Beginning Date of Service		End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

<input type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date
<input type="checkbox"/>	Dominion East Ohio	Intended Start Date
<input type="checkbox"/>	Duke Energy Ohio	Intended Start Date
<input type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14** Exhibit A-14 "Principal Officers, Directors & Partners," provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15** Exhibit A-15 "Company History," provide a concise description of the applicant's company history and principal business interests.
- A-16** Exhibit A-16 "Articles of Incorporation and Bylaws," provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-17** Exhibit A-17 "Secretary of State," provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1** Exhibit B-1 "Jurisdictions of Operation," provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2** Exhibit B-2 "Experience & Plans," provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3** Exhibit B-3 "Summary of Experience," provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4** Exhibit B-4 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations,"** detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
(This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted income statements for the applicant's **NATURAL GAS related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.

- C-7 Exhibit C-7 "Credit Report,"** provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate within the two most recent years preceding the application.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.
- D-2 Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

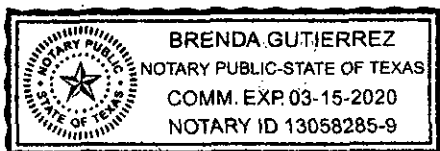
Applicant Signature and Title Amy Van Gelder, Chief Operating Officer

Amy Van
Gelder
Digitally signed by
Amy Van Gelder
Date: 2019.11.20
18:04:29 -06'00'

Sworn and subscribed before me this 15th day of November Month 2019 Year


Signature of official administering oath

Brenda Gutierrez
Print Name and Title



My commission expires on

3/15/2020



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

In the Matter of the Application of)

TITAN GAS, LLC)

for a Certificate or Renewal Certificate to Provide)
Competitive Retail Natural Gas Service in Ohio.)

Case No. 15 1938 -GA-CRS

County of HARRIS

State of TEXAS

Amy Van Gelder

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Amy Van
Gelder

Digitally signed by
Amy Van Gelder

Date: 2019.11.20
18:03:41 -06'00'

Affiant Signature & Title

Amy Van Gelder, Chief Operating Officer

Sworn and subscribed before me this

19th

day of

November

Month

2019

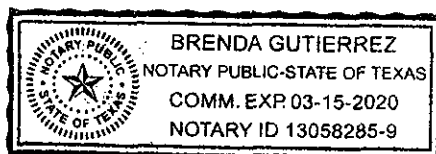
Year

Brenda Gutierrez

Signature of Official Administering Oath

Brenda Gutierrez

Print Name and Title



My commission expires on

3/15/2020

(CRNGS Supplier Renewal) - Version 1.08

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 **ORIGINAL**



Titan Gas, LLC dba

Titan Gas & Power

Exhibit A-14

Principal Officers, Directors & Partners

Alan Biney-Member of Titan Gas, LLC, President & CEO
3355 West Alabama, Suite 500, Houston, TX 77098. 346-327-3101

TS Koh-Member of Titan Gas, LLC, CFO
3355 West Alabama, Suite 500, Houston, TX 77098. 281-501-7255

Tony Andrew LLC, Member of Titan Gas, LLC
3355 West Alabama, Suite 500, Houston, TX 77098. 713-826-8599



Titan Gas, LLC dba

Titan Gas & Power

Exhibit A-15

Company History

Titan Gas, LLC dba Titan Gas and Power is a natural gas supplier currently serving residential and commercial customers in Ohio, Maryland, New Jersey, Pennsylvania, and the District of Columbia. Founded in 2004, the company was formed by natural gas wholesale physical and financial traders with over 60 years of combined industry experience.

Titan currently serves over 75,000 natural gas and electricity customers within its active deregulated markets.



Titan Gas, LLC dba

Titan Gas & Power

Exhibit A-16

Articles of Incorporation (no changes)

There have been no changes or amendments made to the original Articles of Incorporation submitted with Titan's initial CRNGS application.



Titan Gas, LLC dba

Titan Gas & Power

Exhibit A-17

Ohio Secretary of State

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show TITAN GAS, LLC, a Texas For Profit Limited Liability Company, Registration Number 2188142, filed on April 3, 2013, is currently in FULL FORCE AND EFFECT upon the records of this office.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 19th day of November, A.D.
2019.*

A handwritten signature in cursive script, appearing to read "Frank LaRose".

Ohio Secretary of State

Validation Number: 201932302384



Titan Gas, LLC dba

Titan Gas & Power

Exhibit B-1

Jurisdictions of Operation

Titan Gas and Power currently offers competitive supplier services in the following states:

OH:

Electricity License: 13-700E

Natural Gas License: 15-485G

PA:

Electricity License: A- 2016-2530633

Natural Gas License: A-208-2054272

DC:

Electricity License: EA2017-15

Natural Gas License: GA2017-09

MA:

Electricity License: CS-177

NJ:

Electricity License: ESL-0222

Natural Gas License: GSL-0196

MD:

Electricity License: IR-4126

Natural Gas License: IR-4127

IL:

Electricity License: 18-1266

TX:

Electricity License: 10268



Titan Gas, LLC dba

Titan Gas & Power

Exhibit B-2

Experience and Plans

Titan Gas and Power's staff has a deep understanding of retail energy operations and regulatory requirements associated with customer authorization and contracting for each of the methods below.

Online Web Sales

Titan offers prospective customers the option to enroll online by visiting our website at www.titangasandpower.com

The screenshots below are intended to satisfy OAC rules 4901:1-29 for Internet Enrollments:

The screenshot displays a web form for Titan Gas and Power. At the top, the company logo is visible. Below the logo, the text "Welcome to Titan Gas and Power" is displayed. The form shows a "Zip Code 45387" and a section titled "Select the utilities that services your address:". Under this section, there are two rows of radio button options. The first row is for "Electricity Service Area" with options "Dayton Power & Light" and "Ohio Edison". The second row is for "Natural Gas Service Area" with options "Columbia Gas of Ohio" and "Vectren Energy". At the bottom left of the form is a button labeled "< BACK (EDIT ZIP CODE)" and at the bottom right is a button labeled "Show Rates >".

Exhibit B-2 – Experience and Plans

Recommended Plans
Fixed Rate Plans
Variable Plans
Green Plans
Electric Only
Natural Gas Only

You are viewing rates based on *Ohio Edison (for Electricity)* and *Columbia Gas of Ohio (for Natural Gas)*
[Click here to Change Zip Code or Utilities](#)

Electricity Plans
Ohio Edison Service Area [Change Utility](#)

Simple Clean Power 12

12 Months
Fixed Rate

100%
Renewable

6.57 ¢
per kWh

UNSELECT
[View Details](#)

Natural Gas Plans
Columbia Gas of Ohio Service Area [Change Utility](#)

Simple Gas 12

12 Months
Fixed Rate

0%
Carbon Offset

42.9 ¢
per Ccf

UNSELECT
[View Details](#)

Summary

Simple Clean Power 12
6.57 ¢ per kWh
\$5.95/mo fee
\$150 Cancellation Fee
remove

Simple Gas 12
42.9 ¢ per Ccf
\$0/mo fee
\$75 Cancellation Fee
remove

Sign Up

Recommended Plans
Fixed Rate Plans
Variable Plans
Green Plans
Electric Only
Natural Gas Only

You are viewing rates based on *Ohio Edison (for Electricity)* and *Columbia Gas of Ohio (for Natural Gas)*
[Click here to Change Zip Code or Utilities](#)

Electricity Plans
Ohio Edison Service Area [Change Utility](#)

Simple Clean Power 12

12 Months
Fixed Rate

100%
Renewable

6.57 ¢
per kWh

UNSELECT
[View Details](#)

Plan Term and Fees

Rate 6.57 ¢ per kWh	Monthly Base Fee \$5.95 per month
Term 12 Months Fixed	Early Termination Fee \$150 Cancellation Fee

No hidden charges at Titan. All of our charges are right here.

Plan Features

With Titan's Simple Clean Power plans you are offsetting 100% of your annual electricity usage with an equivalent amount of renewable energy from sources such as solar, wind, hydro and biomass. Selecting one of our Simple Clean Power plans is an easy and impactful way to do your part to create a healthier world and reduce pollution.

Close Plan Details

Contract Document

- Disclosure Statement
- Terms of Service
- Environmental Disclosure Label

Summary

Simple Clean Power 12
6.57 ¢ per kWh
\$5.95/mo fee
\$150 Cancellation Fee
remove

Simple Gas 12
42.9 ¢ per Ccf
\$0/mo fee
\$75 Cancellation Fee
remove

Sign Up

Exhibit B-2 – Experience and Plans

New Account Information

 [Existing Customers, Login Here](#)

Service Address

* Address: 1234 Anywhere Dr

Unit/Suite/Apt Number:

Zip Code: 45387

State: Ohio


* County: Clark ▼

* City: Yellow Springs ▼

Billing Address


☒ Billing Address is the same as the Service Address
Uncheck to input a different Billing Address.

Utility Account Info

 Electricity Service Area: Ohio Edison

* Customer Number

[Where do I find this? View Sample Bill](#)

 Gas Service Area: Columbia Gas of Ohio

* Energy Supplier ID

[Where do I find this? View Sample Bill](#)

Switch Type(s): Standard Switch ▼

* I currently have electric service at this service location
and would like to switch my service to Titan Gas and
Power on the next available meter read cycle



Simple Clean Power 12

6.57 ¢ per kWh
\$5.95/mo fee
\$150 Cancellation Fee



Simple Gas 12

42.9 ¢ per Ccf
\$0/mo fee
\$75 Cancellation Fee

[Return to plan selection](#)



VERIFIED & SECURED

< BACK

CONTINUE >

Exhibit B-2 – Experience and Plans

New Account Information

 [Existing Customers Login Here](#)

Contact Information

* First Name : Amy

* Last Name : Van Tester

* Email Address : amyvangelder@gmail.com

* Re-enter Email Address : amyvangelder@gmail.com

[+ Add another email to this account](#)

* Preferred Contact Method: Phone ▼

* Document Delivery method: Email ▼

* Primary Phone #: 832-276-2961 Mobile ▼

* Preferred Language for receiving documents: English ▼

Create Account Login


* Create Username : amyvg


* Create Password : *****

* Re-enter Password : *****

[< BACK](#)

[CONTINUE >](#)

 **Simple Clean Power 12**
6.57 ¢ per kWh
\$5.95/mo fee
\$150 Cancellation Fee

 **Simple Gas 12**
42.9 ¢ per Ccf
\$0/mo fee
\$75 Cancellation Fee

[Return to plan selection](#)

 **VERIFIED & SECURED**

[Titan Privacy Policy](#)

Verify and Authorize Enrollment

Product Information

Customer Type : **Residential**
Commodity : **Electricity - 100% Renewable**
Electricity Service Area : **Ohio Edison**
Plan : **Simple Clean Power 12**
Rate : **6.57¢**
Term : **12 Months Fixed Rate**
Monthly Fee : **\$5.95**
Promo/Affiliate Code : -

Customer Type : **Residential**
Commodity : **Natural Gas**
Natural Gas Service Area : **Ohio Edison**
Plan : **Simple Gas 12**
Rate : **42.9¢**
Term : **12 Months Fixed Rate**
Monthly Fee : **\$0.00**
Promo/Affiliate Code : -

Service / Billing Address


Service Address 1 : **1234 Anywhere Dr.**
City/State : **Yellow Springs, Ohio**
Zip : **45387**

Billing Address : **1234 Anywhere Dr.**
City/State : **Yellow Springs, Ohio**
Zip : **45387**

Utility Account Info

Electric Id : **12345678990014411101**

Natural Gas Id : **12345678-978-8888**

 **VERIFIED & SECURED**

[Titan Privacy Policy](#)

Exhibit B-2 – Experience and Plans

Terms of Service / Documents

Authorize Electricity Enrollment

- ☐ I acknowledge that I've been provided the Terms of Service documentation as required by rule 4901:1-21-12 of the Administrative Code.
- ☐ I acknowledge and confirm that electronic acceptance of these Terms of Service is a Sales Agreement to initiate service and begin enrollment.
- ☐ I understand that I can rescind this contract with no penalty within seven calendar days from the receipt of enrollment confirmation from The Illuminating Company.
- ☐ I realize that under the rules and regulations of the public utilities commission of Ohio, I may refuse to allow Titan Gas and Power to release my energy usage data that is more granular than my monthly historical consumption data. By providing my electronic signature, I freely give Ohio Edison permission to release the information designated above.
- ☐ I understand that providing the incorrect utility account number will result in a delay of enrollment, and if not corrected my service may not be enrolled with Titan Gas and Power.

Authorize Natural Gas Enrollment

- ☐ I acknowledge that I've been provided the Terms of Service documentation as required by rule 4901:1-29-12 of the Administrative Code.
- ☐ I acknowledge and confirm that electronic acceptance of these Terms of Service is a Sales Agreement to initiate service and begin enrollment.
- ☐ I understand that I can rescind this contract with no penalty within seven business days from the receipt of enrollment confirmation from Columbia Gas of Ohio.
- ☐ I realize that under the rules and regulations of the public utilities commission of Ohio, I may refuse to allow Titan Gas and Power to release my gas usage data that is more granular than my monthly historical consumption data. By providing my electronic signature, I freely give Columbia Gas permission to release the information designated above.

[< BACK](#)

[COMPLETE ENROLLMENT](#)

Thank You for selecting Titan Your enrollment request has been received.

Your enrollment request is now processing and may take up to 48 hours to complete. You will receive an email when your status has changed. If you have any questions or comments please contact our customer support team at 888-355-6205.

Your Confirmation Number:

Electric enrollment: #271080

Download and save for your records.

Documents for Electric Plan

- [Information Disclosure Label](#)
- [Terms of Service](#)

Documents for Gas Plan

- [Information Disclosure Label](#)
- [Terms of Service](#)

Thank you.

Call us at 888-355-6205 if you have any questions.

We are here to help.

Exhibit B-2 – Experience and Plans

Direct Mail Campaigns

Titan Gas and Power intends to send direct mail to potential customers in as a method of marketing to potential customers. Each printed ad will have a dedicated toll-free number and online promo code assigned to it for tracking purposes.

Sample below. Please note that this is not a real print advertisement.



ELECTRICITY OFFER

FIXED RATES STARTING AT:

4.12¢

PER KWH

No Cancellation Fees!

- No Risk
- No Monthly Fee
- No Games/No Gimmicks
- Not a Variable Rate

SAVE UP TO 15% VS UTILITY RATE

SAVE15

Phone: 888-355-6205 | Online: TitanGasandPower.com/save15

A HOUSE LIKE THIS



SAVES UP TO 15%

COMPARED TO OHIO EDISON'S CURRENT RATE

FRONT SAMPLE



ELECTRICITY OFFER

FIXED RATES STARTING AT:

4.12¢ PER KWH

No Cancellation Fees!

- No Risk / Cancel Anytime
- No Games / No Gimmicks
- No Monthly Fees
- Not a Variable Rate

NO RISK!

CANCEL ANY TIME!

SAVE UP TO 15%

VS OHIO EDISON'S CURRENT RATE!

Titan Gas and Power will provide a comparison by comparing the all-in rate to your current standard Price to Compare (and your current Edison Rate AS Required Service) and making all comparisons on a like-for-like basis for any 12-month period. This offer is available to new customers. Offered Rate is only available for 12 months. This is a limited time offer. Titan Gas and Power is licensed by the Public Service Commission of Ohio. Electrical 7700, Industrial Gas 475-4400.

SAVE15

Phone: 888-335-6205 | Online: TitanGasandPower.com/save15

YOU HAVE BEEN PRE-SELECTED TO RECEIVE THIS EXCLUSIVE OFFER

BACK SAMPLE

Exhibit B-2 – Experience and Plans

Commercial Broker/Aggregator Sales

Titan Gas and Power works with several aggregators or brokers which are licensed by the PUCO to contract with commercial customers. All customer enrollments have contracts (Energy Service Agreement) signed by customer.

Customer Inquiries and Complaint Handling

Titan maintains a call center which can be reached during the company's business hours, Monday through Friday 8 a.m. to 7 p.m.

Titan Gas and Power has dedicated individuals with the responsibility of responding to inquiries and complaints received by the PUCO's call center within 5 (five) calendar days. Titan's Issue Resolution agents communicate directly with PUCO staff to resolve all customer issues as quickly and as accurately as possible.

Formal Complaint Handling

Response

Once all research has been completed, a response should be provided to the agency from which the complaint was received. The response should include the following:

- A summary of the details found during Titan's research
- A description of the complaint's resolution
- A description of whether Titan was able to discuss research findings with customer.
- A description of Titan's assertion as to whether the complaint was resolved, and whether we were able to reach an amicable agreement.

Record Keeping (File Repository)

In addition to keeping an inventory of complaint details, Titan also maintains a physical and virtual repository, stored on Titan's networks, which includes all documentation related to each complaint.

Post Complaint Root-Cause Analysis and Review

Titan looks for trends during all steps of the complaint resolution process to identify and get ahead of potential issues before they arise and to update learnings into the training of Titans internal and external agents (as applicable).

Questions posed during this process:

- Could this complaint have been avoided?
- Do we understand the point at which the customer decided to file a complaint, and could we have prevented it?
- Could other customers be negatively impacted due to identified areas of improvement?

Titan Gas and Power has dedicated individuals with the responsibility of responding to inquiries and complaints received by the PUCO's call center within 5 (five) calendar days. Titan's Issue Resolution agents communicate directly with PUCO staff to resolve all customer issues as quickly and as accurately as possible.

Exhibit B-2 – Experience and Plans

Billing

Titan participates in utility consolidated billing in each of the utility jurisdictions in which it operates, and the utility invoices the supply charges to customers on Titan's behalf.

Although the utility performs the customer billing, Titan customers can view their supply charges via their online account. **My Account** exists for all Titan customers, regardless of whether they enrolled online.

Using My Account, customers can do the following:

- View contract details
- View/download contract documentation
- View supply charges and invoice dates
- View utility payment history
- View usage
- Renew expired or existing contracts
- Link other accounts (like gas account or second address)

My Accounts

Confirmation Number	UDC	Service Address	Plan	Type	Rate	Status	Contract Start Date	Contract End Date	Actions
195926	██████████7498631	████████████████████Way Ave	Simple Power 12	Fixed	\$5.6000c	Active	6/14/2018	6/14/2019	Manage
236692	██████████7498631	████████████████████Way Ave	Simple Power 24	Fixed	\$5.6700c	Renewal Pending	6/15/2019	6/15/2021	Manage

Titan Control Panel

[Settings](#)
[Notifications](#)
[Link Another Account](#)
[Log Out](#)

Customer Information

First Name: **Mary** Last Name: **██████████** Phone Number: **██████████** Email: rgowell.customer@titanenergy.com

Documents

Document Description	
Disclosure Statement	Download
Environmental Disclosure Label	Download
Terms of Service	Download

Exhibit B-2 – Experience and Plans

My Accounts

ALERT: Account # 00140060723715965 must be renewed by 5/4/2019 . Click here to Renew!

Confirmation Number	LDC	Service Address	Plan	Type	Rate	Status	Contract Start Date	Contract End Date	Actions
271114	00140060723715965	00140060723715965	Simple Power 24	Fixed	5.6700e	Expired	5/4/2018	5/4/2019	Manage Renew Promo Code:

Customer Information

First Name: Jayne	Last Name: 00140060723715965	Phone Number: 00140060723715965	Email: rgpwebcustomer@tirangasandpower.com
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Titan Gas, LLC dba

Titan Gas & Power

Exhibit B-3

Summary of Experience

Titan Gas and Power has personnel experienced with serving load for both electricity and natural gas, selling generation output into the daily market, buying and selling ancillary services, scheduling (electricity and gas), virtual trading, and trading (electricity and gas).

Titan's staff has experience in managing all functions of a retail electricity and natural gas provider, having scheduled and served over 600,000 MWh of consumption during 2018 in the states of Ohio, Pennsylvania, Maryland, New Jersey, Massachusetts, Illinois, and the District of Columbia. Our natural gas division currently serves over 50,000 natural gas customers in Ohio, Pennsylvania, Maryland, New Jersey, and the District of Columbia. Titan's gas load for 2018 was approximately 3 million MMBTUs.



Titan Gas, LLC dba

Titan Gas & Power

Exhibit B-4

Disclosure of Liabilities and Investigations

Titan Gas, LLC dba Titan Gas and Power does not have an existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the Titan Gas and Power's financial or operational status or ability to provide electric services.



Titan Gas, LLC dba

Titan Gas & Power

Exhibit C-1

Annual Reports

Not applicable – Titan Gas, LLC is a privately held limited liability company.



Titan Gas, LLC dba

Titan Gas & Power

Exhibit C-2

SEC Filings

Titan Gas, LLC is a privately held limited liability company and is not required to file with the SEC.



Titan Gas, LLC dba

Titan Gas & Power

Exhibit C-3

Financial Statements

Enclosed are the audited financial statements for the two most recent years (2018 and 2017).

CONFIDENTIAL - FILED SEPARATELY UNDER SEAL



Titan Gas, LLC dba

Titan Gas & Power

Exhibit C-4

Financial Arrangements

CONFIDENTIAL - FILED SEPARATELY UNDER SEAL



Titan Gas, LLC dba

Titan Gas & Power

Exhibit C-5

Forecasted Financial Statements

CONFIDENTIAL - FILED SEPARATELY UNDER SEAL



Titan Gas, LLC dba

Titan Gas & Power

Exhibit C-6

Credit Rating

Not Applicable



Titan Gas, LLC dba

Titan Gas & Power

Exhibit C-7

Credit Report

Enclosed is a copy of Titan Gas, LLC's Dun & Bradstreet credit report, dated November 19, 2019.

TITAN GAS, LLC

Trade Names: TITAN GAS AND POWER

ACTIVE **SINGLE LOCATION**

D-U-N-S 17-509-8453

Number:

Company: TITAN GAS, LLC

D&B Address

Address: 3355 W ALABAMA ST
HOUSTON, TX, US - 77098

Location SINGLE LOCATION

Type:

Phone: 713-355-6200

Fax:

Web:

Endorsement:

jlupo@titangasandpower.com

Company Summary

SCORE BAR

PAYDEX®	↑	80	Paying on time.
Commercial Credit Score Percentile	↑	99	Low Risk of severe payment delinquency.
Financial Stress Score National Percentile	↑	75	Low to Moderate Risk of severe financial stress.
D&B Viability Rating		2 I B K	View More Details
Bankruptcy Found		N	
D&B Rating		2R2	2R indicates 1 to 9 Employees, Credit appraisal of 2 is good

D&B VIABILITY RATING SUMMARY

Viability Score

Viability Score : 2

Low Risk:1 ; High Risk:9

Portfolio Comparison

Portfolio Comparison : 1

Low Risk:1 ; High Risk:9

Data Depth Indicator**Data Depth Indicator : B**

Predictive:A ; Descriptive:G

Company Profile:**K**

Financial	Trade	Company	Years in
Data	Payments	Size	Business
Not	Available	Small	Established
Available	(3+Trade)		

DETAILED TRADE RISK INSIGHT™**3 months** from Sep-19 to Nov-19**Days Beyond Terms Past 3 months: 0 Days****Days Beyond Terms Past 3 months :**

Low Risk:0 ; High Risk:120+

Dollar-weighted average of **4** payment experiences reported from **4** companies.

D&B COMPANY OVERVIEW**This is a single location**

Manager	Age (Year Started)	Employees
ALAN BINEY, MNG MEMBER	15 years (2004)	3 (Here)
History Status	SIC	Line of business
CLEAR	<u>4924</u>	Natural gas distribution
NAICS		
<u>221210</u>		

PAYDEX® TREND CHART

PUBLIC FILINGS

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
Bankruptcies	0	---
Judgments	0	---
Liens	0	---
Suits	0	---
UCCs	15	03/04/2019

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

Predictive Scores

D&B VIABILITY RATING SUMMARY

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months. The D&B Viability Rating is made up of 4 components:

Viability Score

Compared to All US Businesses within the D&B Database:

- Level of Risk: **Low Risk**
- Businesses ranked **2** have a probability of becoming no longer viable: **2 %**
- Percentage of businesses ranked **2**: **4 %**
- Across all US businesses, the average probability of becoming no longer viable: **14 %**

Data Depth Indicator

Data Depth Indicator:

- ✓ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- ✓ Basic Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

Portfolio Comparison

Compared to All US Businesses within the same MODEL SEGMENT:

- Model Segment : **Established Trade Payments**
- Level of Risk: **Low Risk**
- Businesses ranked **1** within this model segment have a probability of becoming no longer viable: **2 %**
- Percentage of businesses ranked **1** with this model segment: **11 %**
- Within this model segment, the average probability of becoming no longer viable: **5 %**

Company Profile:

Company Profile Details:

- Financial Data: **Not Available**
- Trade Payments: **Available: 3+Trade**
- Company Size: **Small: Employees: <10 and Sales: <\$10K or Missing**
- Years in Business: **Established: 5+**

To help improve the current data depth of this company, you can ask D&B to make a personalized request to this company on your behalf to obtain its latest financial information. *To make the request, click the link below.* Note, the company must be saved to a folder before the request can be made.

K			
Financial	Trade	Company	Years in
Data	Payments	Size	Business
Not	Available:	Small	Established
Available	3+Trade		

Request Financial Statements

Reference the FINANCIALS tab for this company to monitor the status of your request.

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Disclaimer:

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If the Customer accessing the Services is part of the executive, legislative or judicial branches of the U.S. Federal Government, the Services contained herein are a Commercial Item as that term is defined in FAR 2.101, and are comprised of Technical Data, Computer Software and Computer Software Documentation as those terms are defined in FAR 52.227-14(a) and DFAR 252.227-13.

Customer's rights to use the Services are as described in the government contract signed between D&B and the Government

Under no circumstances will the Customer accessing the Services have greater rights in the Services provided hereunder than "Limited Rights" as that term is defined in FAR 52.227-14 (ALT II) and DFAR 252.227-7013(f) and "Restricted Rights" as that term is defined in FAR 52.227-14 (ALT III) and DFAR 252.227-7014(f), respectively.



Titan Gas, LLC dba

Titan Gas & Power

Exhibit C-8

Bankruptcy Information

Not Applicable.

Titan Gas, LLC including its officers, have never experienced bankruptcies or reorganization for credit purposes.



Titan Gas, LLC dba

Titan Gas & Power

Exhibit C-9

Merger Information

Not Applicable.

There have been no dissolutions, mergers, or acquisitions of Titan Gas, LLC.



Titan Gas, LLC dba

Titan Gas & Power

Exhibit C-10

Corporate Structure

Direct Ownership

Titan Gas, LLC dba Titan Gas and Power
3355 W. Alabama, Suite 500
Houston, TX 77098



Titan Gas, LLC dba

Titan Gas & Power

Exhibit D-1

Operations

As a Competitive Retail Electric Supplier (CRES), Titan Gas and Power purchases and schedules natural gas for ultimate delivery to its end-use retail customers.

Titan Gas and Power maintains agreements and posted collateral with the pipelines which deliver Titan's purchased gas to the city gates. Titan procures gas for its customers and makes storage injections or withdrawals according to the required volumes provided by the utilities in each of Titan's gas market jurisdictions.

Titan uses both internal and contracted staff to schedule and make gas delivery nomination on behalf of Titan Gas.



Titan Gas, LLC dba

Titan Gas & Power

Exhibit D-2

Operations Expertise

Titan Gas and Power's staff has many years of experience in the retail power industry, covering all functional areas which are critical to effectively operating a supplier.

The range of experience and capabilities of Titan's management and key staff include pricing and supply, billing and transactions, customer service (including support and issue resolution), regulatory compliance, and other mid and back office functions required to reconcile customers at the retail level.

Detailed resumes enclosed.

Robert Moss, Chief Commercial and Administrative Officer

Titan Gas and Power, Chief Commercial and Administrative Officer

This position is responsible for all aspects of the business from hedging, risk management, settlements, and trading strategies.

- Maintains the company's risk management policies and procedures
- Built and implemented the power group's operations department
- Responsible overseeing the efficiency and effectiveness of the operations personnel
- Manage the settlements functions of the power department
- Created hedging strategies, operational procedures, pricing, sales, and supply of power.
- Manage power and ancillary purchases through the PJM MUI and third-party suppliers
- Maintain a balanced portfolio with the market to avoid open positions to the market

Mega Energy, Senior Vice President

This role is responsible for increasing the customer portfolio, purchasing all supply, maintaining positive gross margins, and creating brand awareness. In the years at this position, the company's customer count and profit dramatically increased with minimal marketing budget while being risk adverse to the volatile wholesale supply market.

- Directly responsible for Sales, Supply, and Marketing for residential and small to medium commercial customers.
- Created all hedging and risk management policies and oversaw the company's adherence to these policies
- Negotiated long term Energy Management Supply contracts with wholesale suppliers
- Maintained a balanced portfolio to avoid risks to the volatile markets
- Turned around a company forecasted to lose money in the first year to become profitable within six months
- Worked with Operations to build an internal infrastructure to facilitate increased volumes
- Launched creative products for residential customer plans that increase the annual profit per customer
- Integrated new marketing campaigns via radio, television, sponsorships, and print
- Nurtured company from a start up to a mid-level Retail Electricity Provider with minimal risks

Black Gemini Group, Partner

- Successfully managed daily virtual trading positions in PJM
- Daily credit management and risk assessment
- Performed daily and weekly settlement reporting and P&L

Reliant Energy, Manager of Day-Ahead Operations

Accountable for the distribution of wholesale generation output. This role required knowledge of natural gas, oil and wholesale power markets. Key factors included reaching goals of \$200-\$300 million of sales of the portfolio output via trades, pool sales, and capacity markets. Developed processes for new generator portfolios and managed power purchase agreements.

New York Operations

- Responsible for obtaining the annual goal of \$200 million of generation sales via origination in NYISO
- Oversaw the daily, monthly, and annual compliance of NYISO Zone J emission standards for NO2 and SO2 output
- Designed and implemented the IT software to handle the daily functions of managing the power plants
- Led the project management of the company's New York plants from Orion to Reliant

PJM Operations

- Ran the day to day operations of the PJM bidding processes
- Participated in the FTR and capacity market auctions
- Coordinated with plants and PJM outages to avoid strains on the power grid
- Annually reached the \$300 million goal for output sales of the generation portfolio using short-term and future trades, sales into the PJM pool, capacity market, and FTR auctions.
- During the initial purchase of the power plants from Sithe, lived in Pennsylvania and helped design and develop the daily processes and IT software still currently used
- Facilitated discussions on the feasibility of Power Purchase Agreements that led to positive gross profit from the output of the Aurora and Shelby power plants
- Project management for the transition of ownership from Sithe to Reliant

PG&E Energy Trading, Short Term Trader

- Managed the ERCOT and SPP trading portfolio for intra-month and prompt month basis
- Captured profit through trading real time positions during extreme conditions
- Schedule power with counterparties

Amy Van Gelder, Chief Operating Officer

Titan Gas, LLC dba Titan Gas and Power

Chief Operating Officer, 06/17-Present

Responsibilities: Operations, Systems, Regulatory and Markets

Trident Retail Energy, LLC dba Trident Power

Chief Operating Officer, 09/15 - 05/17

Responsibilities: Operations, Treasury, Systems, Sales Ops

- Oversight of company's overall customer operations and billing
- Billing and Credit Contact at PJM and NYISO
- Maintain regulatory licenses and compliance in company's licensed markets: New York, Pennsylvania, Maryland, Illinois
- Customer enrollment and letter fulfillment via Ops Admin software application
- Implementation and on-going operations of customer billing & EDI
- Quarterly New York sales tax reporting

Oasis Power, LLC dba Oasis Energy

Vice President, Partner, 10/09-Present

Responsibilities: Responsibility of overall operations of the company

- Responsible for product pricing
- Developed and maintained company's retail and wholesale pricing models and track against company's hedged positions
- *Managed operations staff, including customer support team and business analysts*
- Oversight of company's regulatory compliance and service-levels
- Managed all I.T. related activities with outsourced support provider
- Developed system checks and balances against EDI and billing system vendor (Energy Services Group)
- Coordinated with Director of Outsourced Sales to develop and enforce regulatory compliance and quality assurance standards

Spark Energy, LP

New Markets Director, 01/06-10/09

Responsibilities: Manage all facets of company's national expansion efforts (outside ERCOT)

- Facilitated regulatory approval process in New York, Massachusetts, and Maryland
- Assessed market rules and conducted pricing/headroom analysis and to determine market priorities
- Developed initial scheduling and forecasting models required to manage the company's load on a day-to-day basis
- Developed customer load profile and pricing models for each market
- Introduced and trained supply team on PJM and NYISO scheduling requirements and processes
- *For developed models and tools, coordinated with system software development team to automate and standardize as applicable*
- Evaluated retail sales volumes against hedged positions to determine wholesale power needs

Spark Energy, LP

Director of Operations, 09/03-12/05

Responsibilities: Manage daily operations of electric business and sales groups

- Developed and managed sales procedures and requirements and analyzed sales performance against projected sales forecasts
- *Established and managed customer support team, billing and transaction team, and contract management*
- Managed staff of system developers (4) and assessed priorities based on company's operational needs and strategic objectives
- Maintained and improved commercial pricing models for ERCOT wholesale pricing
- Generated company's supply position and MTM reporting
- Established and maintained company's management reporting metrics and standards

Utility Choice Electric

Senior Business Operations Analyst, 10/01-09/03

Responsibilities: Regulatory oversight and operational process development

- Developed and maintained website enrollment capabilities, product contracts and terms of service
- Subject-matter expert on ERCOT transaction processing and protocols
- Established business processes of entire customer lifecycle, from customer credit assessment and decision-making policies, to paying third-party sales aggregators
- Evaluated retail sales volumes against hedged positions to determine wholesale power needs
- Developed third-party commission reporting system and extranet capabilities

John Lupo, CPA, Director of Finance and Accounting

Titan Gas, LLC dba Titan Gas and Power

Director of Finance and Accounting, 02/17-Present

Responsibilities: Management of key treasury functions and compliance reporting with the company's credit supplier

- Actualizes estimated revenues and supply cost components against forecasts
- Key banking and audit contact
- Establishes and measures management KPIs for CEO

Sapient Global Markets

Senior Consultant, 01/16-12/16

Responsibilities: Subject matter expert on retail energy markets and revenue strategies

Direct Energy

Senior Consultant, 12/14-12/15

Responsibilities: Coordination of the Hess Energy Marketing and Direct Energy merger integration

- Key liaison between front-office, back-office and IT on mergers and acquisitions

Oasis Power, LLC dba Oasis Energy

Director of Energy Operations, 10/09-07/14

Responsibilities: Management of natural gas supply and settlements and reconciliation

- Managed on-going operations of gas and electric supply, including monthly P&L responsibilities
- Backup scheduling resource for PJM and NYISO markets
- Revenue reporting and forecasting
- Tracks and performs natural gas scheduling and confirms
- Tracks and performs true-ups of gas and electricity billing data

Spark Energy, LP

Vice President of Strategic Planning, 02/05-10/09

Responsibilities: Management of company's accounting operations, including operational forecasting and process improvement

- Led internal initiatives related to company's software acquisition and development
- Assisted in management of banking relationships in conjunction with CFO
- Developed company's key planning and forecasting standards for company's gas and electric markets
- Managed the hedged positions of new markets and calculation of VAR
- Monthly gross margin assessment and analysis

Superior Natural Gas Corporation

Controller, 02/94-06/05

Responsibilities: Direct management of company's financial accounting, treasury, and credit

- Managed banking relationships, customer and supplier credit relations
- Managed treasury and investment portfolios, human resources, risk management accounting, software development, budgeting and planning, compliance reporting, tax and regulatory reporting

The Polaris Pipeline Corporation

Treasurer, 04/90-02/94

Responsibilities: General management of natural gas marketing company

- Designed, developed and installed a fully integrated gas management software application which automated credit, collection, volume control, gas accounting, imbalance tracking, invoicing, and contract administration
- Implemented strong credit and collection procedures while maintaining strong origination from the marketing department
- Hired and trained accounting and administrative staff during period in which sales grew over four years from \$25MM to \$250MM

Kenne Gebhard, Senior Vice President of Supply

Titan Gas, LLC dba Titan Gas and Power

Senior Vice President of Supply, 02/05-Present

Responsibilities: Responsible for key supply and risk management functions

- Management and tracking of company's power purchase volumes
- *Development and oversight of company's risk management policies and procedures*
- Management of company's forecasting system requirements and MTM reporting capabilities
- Build and manage headroom/COGS models for all retail electric markets
- *Development of company's fixed price policies and procedures.*

Reliant Energy Resources

Financial Trader, 01/03-12/04

Responsibilities: West region financial basis trading book

- Performed natural gas hedges for west region pipelines
- Basis market maker for midcontinent trading group

Stat Oil Energy Trading

Director of Energy Trading, 10/98-12/02

Responsibilities: Development of markets in west regions of California and Arizona

- Developed natural gas and trading presence in CA and AZ
- Increased profitability of trading desk by marketing to utilities and municipalities
- Acquired natural gas storage and transportation contracts

Louisville Gas and Electric

Trader, 06/92-09/98

Responsibilities: Natural gas and power scheduling

- Performed transportation activities
- Participated in implementation of risk management procedures and oversight

Yara Abdur-Rahman, Vice President of Operations

Titan Gas, LLC dba Titan Gas and Power

Vice President of Operations, 07/17-Present

Responsibilities: Oversees daily operations of call center and back office functions

- Point of contact with all system vendor development and ongoing operations
- Overhaul of disjointed support units into more efficient working operational groups
- Improvement of both system and operational processes

Spark Energy

Senior Market Analyst, 07/15-07/17

Responsibilities: *Oversight of integration of Oasis Energy into Spark Energy group of affiliated companies*

- Management of back-office teams and systems
- Oversight and process improvement of contract management team
- Analyze and communicate requirements for company's CIS/CRM systems
- Enrollment processing and analysis
- Commissions tracking and reporting

Oasis Energy

Senior Market Analyst, 01/12-06/17

Responsibilities: Managed overall daily operations of back-office support staff.

- Management of back-office teams and systems
- Oversight and process improvement of contract management team
- Analyze and communicate requirements for company's CIS/CRM systems
- Enrollment processing and analysis
- System reject handling and troubleshooting
- Oversight of issue resolution specialist and regulatory compliance
- Commissions tracking and reporting

- Point of contact for systems vendors on new markets requirements assessment and deployment

Spark Energy

Customer Support Group Supervisor, 06/04-12/11

Responsibilities: Oversight of customer support team

- Managed operations in issue resolutions group
- Oversight of fulfillment system resources and staff

Reliant Energy

Customer Support, 06/02-05/04

Responsibilities: Customer service



Titan Gas, LLC dba

Titan Gas & Power

Exhibit D-3

Key Technical Personnel

Titan Gas and Power maintains service contracts to perform the technical processes and procedures required in most of the company's retail operations.

Below is the information for Titan's designated key technical personnel.

Amy Van Gelder, Chief Operating Officer

avangelder@titangasandpower.com, 346-327-3103

Background: *Provided in Exhibit D-2*

Negotiated contracts and serves as key contact with Titan's EDI provider and provider of Customer CRM.

Yara Abdur-Rahman, VP of Operations

yrahman@titangasandpower.com, 346-327-3106

Background: *Provided in Exhibit D-2*

On-going operational contact with Titan's EDI provider and provider of Customer CRM.