$\qquad$

## BEFORE <br> THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of )
Suburban Natural Gas Company for an ) Case No. 18-1205-GA-AIR Increase Its Gas Distribution Rates.

In the Matter of the Application of )
Suburban Natural Gas Company for Tariff Approval.

In the Matter of the Application of ) Suburban Natural Gas Company for ) Approval of Certain Accounting Authority

Case No. 18-1206-GA-ATA
)
)
) Case No. 18-1207-GA-AAM

# SUPPLEMENTAL DIRECT TESTIMONY OF <br> WM. ROSS WILLIS <br> IN OPPOSITION TO THE STIPULATION 

On Behalf of<br>The Office of the Ohio Consumers' Counsel<br>65 East State Street, 7th Floor<br>Columbus, Ohio 43215

June 21, 2019
I. INTRODUCTION .....  1
II. EVALUATION OF THE PROPOSED SETTLEMENT ..... 4
III. CONCLUSION. ..... 17

## ATTACHMENTS

WRW ATTACHMENT 1 - OCC REVENUE REQUIREMENT SCHEDULES

WRW ATTACHMENT 2 - SUBURBAN'S RESPONSE TO OCC FOURTH SET OF DISCOVERY, ATTACHMENT G.

WRW ATTACHMENT 3 - SUBURBAN'S RESPONSE TO OCC FOURTH SET OF DISCOVERY, ATTACHMENT E.

WRW ATTACHMENT 4 - HISTORICAL CUSTOMER COUNT.

## I. INTRODUCTION

Q1. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
A1. My name is Wm. Ross Willis. My business address is 65 East State Street, Columbus, Ohio 43215.

## Q2. BY WHOM ARE YOU EMPLOYED?

A2. I am employed by the Office of the Ohio Consumers' Counsel ("OCC").

## Q3. WHAT IS YOUR CURRENT POSITION WITH OCC AND WHAT ARE

 YOUR DUTIES?A3. I am a Senior Regulatory Analyst within the Analytical Department. My duties include performing analysis of impacts on the utility bills of residential consumers with respect to utility filings before the Public Utilities Commission of Ohio ("PUCO"), and PUCO-initiated investigations. I examine utility financial and asset records to determine operating income, rate base, and the revenue requirement, on behalf of residential consumers.

## Q4. WOULD YOU BRIEFLY STATE YOUR EDUCATIONAL BACKGROUND?

A4. I earned a Bachelor of Business Administration degree that included a major in finance and a minor in management from Ohio University in December 1983. In November 1986, I attended the Academy of Military Science and received a
commission in the Air National Guard. Moreover, I have attended various seminars and rate case training programs sponsored by the PUCO.

## Q5. PLEASE OUTLINE YOUR WORK EXPERIENCE.

A5. I joined the PUCO in February 1984 as a Utility Examiner in the Utilities Department. I held several technical and managerial positions with the PUCO over my 30-plus year career. I retired from the PUCO on December 1, 2014. My last position with the PUCO was Chief, Rates Division within the Rates and Analysis Department. In that position, my duties included developing, organizing, and directing the PUCO staff during rate case investigations and other financial audits of public utility companies subject to the jurisdiction of the PUCO. The determination of revenue requirements in connection with rate case investigations was under my purview. I joined OCC in October 2015.

My military career spans 27 honorable years of service with the Ohio National Guard. I earned the rank of Lieutenant Colonel and I am a veteran of the war in Afghanistan. I retired from the Air National Guard in March 2006.

## Q6. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE PUCO?

A6. Yes, attached to my previously filed direct testimony is WRW Attachment A listing the cases in which I presented testimony before the PUCO.

## Q7. DID YOU PREVIOUSLY FILE DIRECT TESTIMONY IN THIS CASE?

A7. Yes. My direct testimony was filed on March 8, 2019.

## Q8. WHAT IS THE PURPOSE OF YOUR SUPPLEMENTAL TESTIMONY?

A8. The purpose of my supplemental testimony is to make recommendations to the PUCO regarding the Stipulation and Recommendation ("Settlement") filed by Suburban Natural Gas Company ("Suburban") and the staff of the PUCO ("PUCO Staff") in these cases on May 23, 2019. I recommend that the PUCO not adopt the Settlement because it fails the PUCO's three-part test for evaluating Settlements.

## Q9. WHAT ARE THE PUCO'S STANDARDS OF REVIEW FOR EVALUATING PROPOSED SETTLEMENTS?

A9. The PUCO uses three criteria for evaluating the reasonableness of a proposed settlement:

1. Is the settlement a product of serious bargaining among capable, knowledgeable parties?
2. Does the settlement, as a package, benefit customers and the public interest?
3. Does the settlement package violate any important regulatory principle or practice?

The PUCO also routinely considers whether the parties represent a diversity of interests.

## Q10. PLEASE SUMMARIZE YOUR OPINIONS REGARDING THE

 SETTLEMENT.A10. I recommend that the PUCO reject the Settlement as filed. The proposed Settlement, as a package, does not benefit customers and is not in the public interest. Additionally, the package violates Ohio law and important regulatory principles and practices.

## II. EVALUATION OF THE PROPOSED SETTLEMENT

## Q11. WHO ARE THE SIGNATORY PARTIES TO THE SETTLEMENT?

A11. The Signatory Parties are Suburban and the PUCO Staff. OCC and Ohio Partners for Affordable Energy oppose the Settlement.

Q12. IN YOUR OPINION, DOES THE SETTLEMENT, AS A PACKAGE, BENEFIT SUBURBAN'S CUSTOMERS AND THE PUBLIC INTEREST?

A12. No.

## Q13. WHY DOES THE SETTLEMENT NOT BENEFIT SUBURBAN'S CUSTOMERS AND THE PUBLIC INTEREST?

A13. In its application, Suburban included in rate base a 4.9 -mile pipeline extension, referred to as the Del-Mar pipeline extension. This means that customers would pay for the cost of this 4.9-mile pipeline extension ("return of through depreciation"), and Suburban would profit from the pipeline extension ("return on through rate of return on rate base"). As I explained in my March 8, 2019 testimony, the 4.9-mile Del-Mar extension was not used and useful for Suburban's customers as of the date certain in this case, February 28, 2019. Thus, it would be unlawful to include it in rate base and unlawful to charge customers for it.

Under the Settlement, $50 \%$ of the value of the 4.9 -mile pipeline extension would be included in rate base upon approval of the Settlement. ${ }^{1}$ This means that customers would begin paying for $50 \%$ of the project immediately upon approval by the PUCO, plus a return on that $50 \%$. An additional $30 \%$ of the value of the Del-Mar pipeline extension would be added to rate base one year after approval. ${ }^{2}$ Two years after approval of the Settlement, the entire book value of the Del-Mar pipeline extension would be added to rate base. ${ }^{3}$

[^0]But this does nothing to fix the problem. The pipeline extension was not used and useful as of the date certain in this case, so customers should not pay for any portion of this pipeline. Phasing the 4.9-mile pipeline extension in over a threeyear period does not change that basic fact. Nor does it change the law, which only allows a utility to charge customers for plant that was used and useful as of the date certain.

## Q14. DID YOU MAKE ANY CALCULATIONS TO THE PROPOSED

 SETTLEMENT REVENUE REQUIREMENT?A14. Yes, attached to my testimony is WRW Attachment 1. This attachment demonstrates the significance the Del-Mar extension would have on consumers rates. I removed the 50\% Del-Mar extension from plant-in-service in year one. I also removed the associated depreciation. Removing just those two items reduces the revenue requirement increase and lowers charges to consumers by $\$ 543,004$ on an annual basis ${ }^{4}$. This represents approximately $46.5 \%$ of the entire revenue requirement increase. There would obviously be other flow-through adjustments that would need to be made to remove all the effects of the Del-Mar extension from the revenue requirement such as property tax and any federal income tax impact. Also shown on WRW Attachment 1 is the impact of the rate of return recommended by OCC witness Dr. Duann. Dr. Duann's rate of return recommendation results in a savings to consumers by $\$ 65,358$ on an annual

[^1]basis. Please refer to OCC witness Dr. Duann for further discussion regarding OCC's rate of return recommendation.

Including any portion of the Del-Mar extension in rate base when it is not used and useful does not benefit customers and is not in the public interest.

## Q15. WHY WAS THE DEL-MAR PIPELINE EXTENSION NOT USED $\underline{A N D}$ USEFUL AS OF DATE CERTAIN IN THIS CASE?

A15. As I explained in my direct testimony (filed March 8, 2019) when Suburban filed its application before the Ohio Power Siting Board for this project, it claimed the project was initiated to provide enough gas volume for the planned growth in the area. Suburban projected serving as many as 18 new subdivisions, in various stages of development, with an estimated final buildout of 4,000 homes. It stated, in a letter to the Ohio Power Siting Board, "The current six-inch line will not provide enough volume for the amount of growth that is planned. As such, the new 12 -inch line is needed to provide additional capacity." ${ }^{5}$ In other words, Suburban proposed the extension of the pipeline in order to address the future growth needs of the area and to prevent a potential system capacity shortage. ${ }^{6}$

Rather than being plant that is used and useful to current Suburban customers on date certain, this pipeline extension is more appropriately considered plant held

[^2]for future use. Plant held for future use should not be paid for by current customers. The Del-Mar pipeline extension was not used and useful to its customers on the date certain in this rate case as required by Ohio law and PUCO policy.

## Q16. TESTIMONY OF MR. GRUPENHOF ON BEHALF OF SUBURBAN

CLAIMS THAT THE EXTENSION OF THE PIPELINE WAS NECESSARY
(USEFUL) TO RESOLVE CONCERNS IT HAD ABOUT LOW PRESSURES
EXPERIENCED ON ITS SYSTEM DURING AN EXTREME WEATHER EVENT. DOES THAT TESTIMONY CHANGE YOUR CONCLUSION THAT the pipeline extension was not used and useful as of DATE CERTAIN?

A16. No, it does not. I agree with the conclusions reached by the Ohio Power Siting Board Staff in its review of Suburban's application: "Suburban has not established that the full size and pressure of the planned pipeline are needed to serve current and anticipated loads in the area." ${ }^{, 7}$ This conclusion is backed up by the study conducted by the engineering firm Utility Technologies International Corporation ("UTI") hired by Suburban, submitted as Suburban Exhibit 9 in this proceeding.

[^3]As Mr. Grupenhof, a UTI engineer, explained in his testimony, Suburban began considering building the pipeline extension after it experienced low pressure during a cold day in February 2015 at Suburban's southern end, the Lazelle Road point of delivery. ${ }^{8}$ UTI and Suburban determined that pressure at Lazelle Road should be above 100 psig to ensure reliability and safety for customers. ${ }^{9}$

Suburban Exhibit 9, however, shows that based on UTI's analysis, the pressure at Lazelle Road was not projected to drop below 100 psig until December 31, 2019-long after the date certain of February 28, 2019 in this case. ${ }^{10}$ In contrast, UTI's analysis shows that at year-end 2018, (two months prior to date certain) UTI projected pipeline pressure at Lazelle Road of 104.27 psig, which is above the 100 psig level that UTI's engineers consider to be safe.

## Q17. SUBURBAN WITNESS MR. GRUPENHOF ALSO TESTIFIES THAT THE PIPELINE WAS BEING USED AT DATE CERTAIN AND THE PUCO STAFF AGREES. HOW DO YOU RESPOND TO THAT TESTIMONY?

A17. While I agree that gas was flowing through the pipeline on date certain (i.e., arguably being "used"), Ohio law and PUCO policy also require the pipeline to be both "used" AND "useful." As I have explained here and in my direct testimony,

[^4]the pipeline extension is not useful to Suburban's existing customers. Therefore, the pipeline extension should not be found to be "used and useful" in providing service to Suburban's existing customers.

## Q18. SUBURBAN WAS CONCERNED ABOUT LOW PRESSURE AT THE LAZELLE ROAD POINT OF DELIVERY. WASN'T THE 4.9-MILE PIPELINE EXTENSION AN APPROPRIATE SOLUTION?

A18. No. It is clear from UTI's analysis, and Mr. Grupenhof's testimony, that Suburban was building the 4.9 -mile pipeline extension to address future growth, not to meet the needs of current customers. Another way of saying it is that the 4.9-mile DelMar pipeline extension is substantially larger than it needed to be.

## Q19. HOW DO YOU KNOW THAT THE 4.9-MILE DEL-MAR PIPELINE IS TOO LONG?

A19. Suburban's own engineering analysis, performed by UTI, makes it obvious that the 4.9-mile Del-Mar pipeline extension is much longer than necessary to serve current customers. It was clearly built to meet the needs of future customers.

First, Suburban witness and UTI engineer Grupenhof admits this in his testimony:
[W]e believed that the Del-Mar Extension would alleviate the potential for low pressures at the Lazelle point of delivery for several more years and could sustain the addition of 4,000 customers. Meaning, Suburban would not experience any potential low-pressure scenarios until 4,000 additional customers were added to the system beyond the winter of 2018-2019. ${ }^{11}$

This is a key admission. The date certain in this case is February 28, 2019, which is near the end of winter 2018-2019. Mr. Grupenhof admits that Suburban designed the Del-Mar pipeline extension to be able to serve 4,000 customers above and beyond the customers in Suburban's system as of the date certain. ${ }^{12}$ The only possible interpretation is that Suburban overbuilt the pipeline extension to account for future customer growth on Suburban's system, not to serve current customers.

Second, UTI's engineering analysis demonstrates that Suburban overbuilt the DelMar pipeline extension. As Mr. Grupenhof explained, Suburban needs to maintain pressure of 100 psig at Lazelle Road. ${ }^{13}$ Yet using UTI's modeling, the projected

[^5]pressure at Lazelle Road is 236.12 psig in 2018, 232.50 psig in 2019, and 228.68 psig in 2020. ${ }^{14}$ And in fact, on March 5, 2019, shortly after the 4.9-mile Del-Mar pipeline extension went into service, Suburban measured the actual pressure at Lazelle Rd. of greater than 250 psig . ${ }^{15}$ If safe pressure is 100 psig , then building a system to increase pressure to 230 psig proves that you built a system that is too big to supply current customer demand.

Third, communications between UTI and Staff confirm that Suburban overbuilt the Del-Mar pipeline extension. In response to Staff discovery requests in the Power Siting Board case, UTI engineers, on behalf of Suburban, provided data regarding the proposed 4.9 -mile Del-Mar pipeline extension. ${ }^{16}$ According to UTI's engineers, the 4.9-Del-Mar pipeline extension can serve a maximum total throughput of around $842 \mathrm{mcfh} .{ }^{17}$ But UTI projected maximum peak load of just 737 mcfh as far in the future as 2028. ${ }^{18}$ Suburban substantially overbuilt the 4.9mile Del-Mar pipeline extension to provide capacity for customers at least nine more years into the future-not to serve its current customers at date certain.

[^6]
#### Abstract

Q20. DOESN'T THE SETTLEMENT PHASE-IN PROPOSAL OF THE DEL-MAR PIPELINE EXTENSION ADDRESS YOUR CONCERN THAT THE INVESTMENT IS NOT USED AND USEFUL?

A20. No. Customers are still on the hook for paying for a return on and of investment that has not been shown to be used and useful as of date certain in this case. The phase-in mitigates the rate impact on customers briefly, as compared to including the entire Del-Mar pipeline extension in rate base upon approval of the Settlement. But that has nothing to do with the used and useful standard, which only looks at whether the property was used and useful at date certain-which the Del-Mar pipeline was not.


## Q21. HOW DO YOU INTERPRET THE PHASE-IN OF THE DEL-MAR PIPELINE EXTENSION UNDER THE SETTLEMENT?

A21. The only parties to the Settlement are Suburban and the PUCO Staff. Suburban obviously would prefer not to have the phase-in, because it lowers its revenue requirement as compared to including the entire pipeline extension in rate base immediately. Thus, the only possible interpretation is that the phase-in provision was a concession that Suburban made to the PUCO Staff.

The fact that Suburban and the PUCO Staff are agreeing to a phase-in of the DelMar pipeline extension speaks volumes. If the PUCO Staff believed that the DelMar pipeline extension was used and useful as of the date certain, then there
would be no reason to agree to a phase-in. It is clear from the testimony of PUCO Staff witness Lipthratt that the phase-in is intended to account for customer growth ${ }^{19}$-a tacit admission that the 4.9-mile Del-Mar pipeline extension is in fact for future customers, not current customers.

## Q22. IF THE PUCO EXCLUDES THE DEL-MAR PIPELINE EXTENSION

 FROM SUBURBAN'S RATE BASE, SHOULD IT BE CONCERNED THAT THERE IS INJUSTICE OR HARDSHIP CREATED FOR SUBURBAN?A22. No. The date certain and the test period were chosen by Suburban. It alone has the ability to select the most advantageous time to file a rate case. Suburban can in the future (when and if future customers are added and the Del-Mar pipeline extension is used and useful for those future customers), file a rate case to seek recovery of its investment and earn a return on the Del-Mar pipeline extension project. However, until the pipeline extension is used and useful (and right now it is not), current customers do not benefit, and it is not in the public interest to approve cost collection for the pipeline extension.

## Q23. DOES THE SETTLEMENT VIOLATE ANY IMPORTANT REGULATORY PRINCIPLES?

A23. Yes. As discussed above, the pipeline extension project was not used and useful in providing service to Suburban customers as of date certain. The PUCO policy,

[^7]
# Supplemental Direct Testimony of Wm. Ross Willis <br> in Opposition to the Stipulation <br> On Behalf of the Office of the Ohio Consumers' Counsel <br> PUCO Case No. 18-1205-GA-AIR, et al. 

 following Ohio law, is that rate base only includes investment shown to be used and useful. Charging customers for an investment that is not both used and useful violates Ohio Law and that PUCO regulatory principle.Separately, the phase-in concept itself violates regulatory principles and practices. In my 35 years of regulatory experience, I am aware of one single contested case that included a phase-in, and it was overturned on appeal. ${ }^{20}$ Though I'm not a lawyer, I believe that the PUCO lacks authority to order a phase-in in a contested case. ${ }^{21}$

If an investment is used and useful at date certain, the utility is entitled to a return on and of that investment. A phase-in, in contrast, effectively creates a new, artificial date certain in the future, and resets rates using that artificial future date certain, but without the benefit of reevaluating the utility's other revenues and expenses as of that new future date. This violates the basic regulatory practices and principles that require evaluation in a rate case of plant as of date certain, and as of date certain only.

[^8]Again, UTI engineer Grupenhof admits this in his testimony:
[W]e believed that the Del-Mar Extension would alleviate the potential for low pressures at the Lazelle point of delivery for several more years and could sustain the addition of 4,000 customers. Meaning, Suburban would not experience any potential low-pressure scenarios until 4,000 additional customers were added to the system beyond the winter of 2018-2019. ${ }^{22}$

Phasing-In the Del-Mar extension over three-years does not alleviate the financial burden this will place on the current customers. Suburban is only adding about 433 customers per year. ${ }^{23}$ It will take over nine years before Suburban adds 4,000 additional customers at the rate it has been experiencing. The proposed Settlement recommends a small general service rate of $\$ 35.64 .{ }^{24}$ Current customers are being expected to foot the bill for the over-built Del-Mar extension while Suburban will retain all the profits of adding 4,000 new customers. This would nearly double the revenue increase for Suburban's third year of the proposed Settlement. The proposed revenue requirement increase in year three is $\$ 1,778,433 .{ }^{25}$ The annual additional revenue that Suburban will pocket once the additional 4,000 customers

[^9]
# Supplemental Direct Testimony of Wm. Ross Willis 

in Opposition to the Stipulation
On Behalf of the Office of the Ohio Consumers' Counsel
PUCO Case No. 18-1205-GA-AIR, et al.
come online will be $\$ 1,624,320 .{ }^{26}$ This is very unfair to the current customers, violates important regulatory principles of cost causation, and is just bad public policy.

## III. CONCLUSION

## Q24. DOES THIS CONCLUDE YOUR TESTIMONY?

A24. Yes. However, I reserve the right to incorporate new information that may subsequently become available. I also reserve the right to supplement my testimony if other parties submit new or corrected information in connection with this proceeding.

[^10]
## CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing Supplemental Direct Testimony of Wm. Ross Willis on behalf of the Office of the Ohio Consumers' Counsel has been served upon those persons listed below via electronic service this 21st day of June 2019.
/s/Christopher Healey
Christopher Healey
Assistant Consumers' Counsel

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SUBURBAN NATURAL GAS COMPANY
OVERALL FINANCIAL SUMMARY
FOR THE TWELVE MONTHS ENDED FEBRUARY 28, 2019
SCHEDULE A-1
PAGE 1 OF 1

| Line No. | Description | Supporting Schedule Reference |  | Applicant | SettlementLessDel-Mar Extension |  | Settlement With OCC ROR Less Del-Mar Extension |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Rate Base as of Date Certain | B-1 | \$ | 25,877,578 | \$ | 16,655,890 | \$ | 16,655,890 |
| 2 | Current Operating Income | C-1 |  | $(649,180)$ |  | 715,447 |  | 715,447 |
| 3 | Earned Rate of Return: Line (2) / Line (1) | ( $\mathrm{n} / \mathrm{a}$ ) |  | -2.51\% |  | 4.30\% |  | 4.30\% |
| 4 | Recommended Rate of Return | D-1 |  | 7.26\% |  | 7.26\% |  | 6.95\% |
| 5 | Required Operating Income: Line (1) $\times$ (4) | ( $\mathrm{n} / \mathrm{a}$ ) |  | 1,879,161 |  | 1,209,218 |  | 1,157,584 |
| 6 | Operating Income Deficiency: Line (5) - Line (2) | ( $\mathrm{n} / \mathrm{a}$ ) |  | 2,528,341 |  | 493,771 |  | 442,138 |
| 7 | Gross Revenue Conversion Factor | A-2 |  | 1.331086 |  | 1.265823 |  | 1.265823 |
| 8 | Revenue Deficiency: Line (6) $\times$ Line (7) | ( $\mathrm{n} / \mathrm{a}$ ) |  | 3,365,439 |  | 625,026 |  | 559,668 |
| 9 | Revenue Increase Recommended | E-4 |  | 3,365,439 |  | 625,026 |  | 559,668 |
| 10 | Test Year Adjusted Operating Revenues | C-1 |  | 17,949,119 |  | 18,632,771 |  | 18,632,771 |
| 11 | Revenue Requirements: Line (9) + Line (10) | ( $\mathrm{n} / \mathrm{a}$ ) | \$ | 21,314,558 | \$ | 19,257,797 | \$ | 19,192,439 |
| 12 | Increase Over Current Revenue: Line (9) / Line (10) | ( $\mathrm{n} / \mathrm{a}$ ) |  | 18.75\% |  | 3.35\% |  | 3.00\% |

SUBURBAN NATURAL GAS COMPANY
JURISDICTIONAL RATE BASE SUMMARY
AS OF FEBRUARY 28, 2019
SCHEDULE B-1
PAGE 1 OF 1

| Line <br> No. | Rate Base Component | Supporting Schedule <br> Reference | Applicant Proposed <br> Amount | Staff Proposed <br> Amount |
| :--- | :--- | :---: | :---: | :---: |

$$
\begin{aligned}
& \begin{array}{r}
39,744,253 \\
(9,656,236) \\
30,088,017 \\
0 \\
356,118 \\
0 \\
0 \\
(703,306) \\
0 \\
(3,863,251) \\
\hline 25,877,578 \\
\hline
\end{array} \\
& \infty
\end{aligned}
$$

B-2
B-3
B-4
B-5
B-6
B-6
B-6
B-6
SUBURBAN NATURAL GAS COMPANY
CASE NO. 18-1205-GA-AIR
JURISDICTIONAL PRO FORMA INCOME
FOR THE TWELVE MONTHS ENDED FEBRUA

| Line No. | Description | Adjusted Revenues \& Expenses |  | Proposed Increase |  | Pro forma Revenues \& Expenses |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Operating Revenues | \$ | 18,632,771 | \$ | 3,365,439 | \$ | 21,998,210 |
| 2 | Operating Expenses: |  |  |  |  |  |  |
| 3 | Operations \& Maintenance |  | 16,282,394 |  | 0 |  | 16,282,394 |
| 4 | Depreciation |  | 924,390 |  | 0 |  | 924,390 |
| 5 | Taxes-Other |  | 680,687 |  | 165,007 |  | 845,695 |
| 6 | Operating Expenses Before Income Taxes |  | 17,887,471 |  | 165,007 |  | 18,052,479 |
| 7 | Income Taxes |  | 29,853 |  | 672,091 |  | 701,944 |
| 8 | Total Operating Expenses |  | 17,917,324 |  | 837,098 |  | 18,754,422 |
| 9 | Net Operating Income (Loss) | \$ | 715,447 | \$ | 2,528,341 | \$ | 3,243,788 |
| 10 | Rate Base | \$ | 16,655,890 |  |  | \$ | 16,655,890 |
| 11 | Rate of Return |  | 4.30\% |  |  |  | 19.48\% |

Suburban Natural Gas Company
Case Nos. 18-1205-GA-AIR, et al.
Supplemental Responses to OCC Fourth Set of Discovery Attachment G, Page 1 of 4

WRW Attachment 2
Page 1 of 4



| 2385 Hollenback Road |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Arrowhead School) |  |  |  |  |  |  |


| 1500 Gemini Place | 25 | 25 | 24 | 23 |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Costco) |  |  |  |  |  |  |  |


| 8400 Lyra Drive | 32 | 32 | 32 | 82 |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Comfort Inn) |  |  |  |  |  |  |  |


| 1485 Polaris Pkwy | 2 | 2 | 2 | 23 | 22 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 8248 Sirs Street | 25 | 2.5 | 25 | 24 |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Villages @ Polaris Park) |  |  |  |  |  |  |  |


| Lazelle Road POD | 150 | 150 | 110 | 110 | $/ \alpha \sigma$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Steel. Press) |  |  |  |  |  |  |  |


| 40 Gold Meadow Drive | 34 | 34 | 35 | 36 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Ofentangy Meadows) |  |  |  |  |  |  |


| 1677 Flat Rock Run | 2.2 | 2.2 | $2 . \mid$ |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2680 Orange Road | 28 | 2 | 27 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Middle School) |  |  |  |  |  |  |  |


| 6061 Highland Hills Drive |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Highland Hills) |  |  |  |  |  |  |  |


| 5799 Cali Glen |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Oaks @ Highland) |  |  |  |  |  |  |


| Big Walnut \& Worthington |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Station Bottom) |  |  |  |  |  |  |  |


| 7835 Vinmar Way |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Dead End Pressure Checks



| $6: 00$ | $6: 30$ | $7: 00$ | $7: 30$ | $8: 00$ | $8: 30$ | $9: 00$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| 530 Ranbridge Drive | - | - - . |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| 508 Eagle Walk |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2385 Hollenback Road |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Arrowhead School) |  |  |  |  |  |  |



|  | 132 | 32132 | 132 | 31 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |

(Comfort Inn)

| 1485 Polaris Pkwy | 22 | 22 | 2, | 20 | 23 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | (Target Store)


| 8248 Sirus Street | 125 | 25 | 24 | 24 | 2 C |  |  | $\begin{aligned} & 10^{-125} \\ & 11,40 \\ & 12.160 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Villages @ Polaris Park) |  |  |  |  |  |  |  |  |
| Lazelle Road POD | 1 | 150 | , 3S | 125 | /25 | 125 | $1 / 28$ |  |
| (Steel Press) | - |  |  |  |  |  |  |  |
| 40 Gold Meadow Drive | 33 | 34 | 34 | 35 | 35 |  |  |  | (Olentangy Meadows)


| 1677 Flat Rock Run | J3 | 22 | $2 \mid$ | $\|2\|$ | $2 \mid$ | $\ldots$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2680 Orange Road | 28 | 27 | 27 | 27 | 288 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Middle School) |  |  |  |  |  |  |  |

 (Highland Hills)

| 5799 Cali Glen | (Oaks @ Highland) |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Big Walnut \& Worthington |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Station Bottom) |  |  |  |  |  |  |  |
| 7835 Vinmar Way       |  |  |  |  |  |  |  | 

WRW Attachment 2
Page 3 of 4

## Dead End Pressure Checks

| Date $1-3 \mid-2019$ |
| :--- |
| Temp $-2 \cdot F$ |


| $6: 00$ | $6: 30$ | $7: 00$ | $7: 30$ | $8: 00$ | $8: 30$ | $9: 00$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 530 Ran bridge Drive |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |







| Lazelle Road POD | $/ 32$ | 105 | 105 | $10)$ | 110 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Steel.Press) |  |  |  |  |  |  |  |


| 40 Gold Meadow Drive | 3 | 3 | 3 | 3 | 34 | 35 | 35 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Olentangy Meadows) |  |  |  |  |  |  |  |


| 1677 Flat Rock Run | 100 | 38 | 17 | 19 | 20 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 2680 Orange Road | 25 | M |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Middle School) | 24 | 24 | 26 | 27 |  |  |


| 6061 Highland Hills Drive |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Highland Hills) |  |  |  |  |  |


| 5799 Cali Glen |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Oaks @ Highland) |  |  |  |  |  |  |


| Big Walnut \& Worthington |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Station Bottom) |  |  |  |  |  |  |  |


| 7835 Vinmar Way |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Vinmar Subdivision) |  |  |  |  |  |  |  |



## Chris Lanka

From:
Sent:
To:
Subject:

Chris Lanka
Tuesday, March 20, 2018 2:46 PM
grant.zeto@puco.ohio.gov
RE: Data Requests 18-0054-GA-BLN

Grant,
Comparing the total monthly consumption between the winter and summer loads that were used to initially setup the model, SNG shows a $9.5 x$ multiplier of the baseload. When we look at the peak hourly load that was used in the modeling (at $-5^{\circ} \mathrm{F}$ ), the multiplier is 13.5 x .

Let me know if anything further is needed. Thanks.

CPL

From: grant.zeto@puco.ohio.gov [mailto:grant.zeto@puco.ohio.gov]
Sent: Tuesday, March 20, 2018 10:01 AM
To: Chris Lanka
Subject: FW: Data Requests 18-0054-GA-BLN
Chris,

Please see Roger's response below. Thanks for getting back to us.
Grant

From: Sarver, Roger
Sent: Tuesday, March 20, 2018 7:50 AM
To: Zeto, Grant [grant.zeto@puco.ohio.gov](mailto:grant.zeto@puco.ohio.gov); Conway, Andrew [andrew.conway@puco.ohio.gov](mailto:andrew.conway@puco.ohio.gov)
Subject: RE: Data Requests 18-0054-GA-BLN

Grant and Andrew,

Below is in response to Chris' question.
The baseline quantity would be an average of the lower three months of consumption on Suburban's system, which are typically July, August and September. This baseline quantity can be used determine what portion of a customer's consumption is non-temperature related.

Roger

From: Zeto, Grant
Sent: Monday, March 19, 2018 3:18 PM
To: Sarver, Roger [roger.sarver@puco.ohio.gov](mailto:roger.sarver@puco.ohio.gov); Conway, Andrew [andrew.conway@puco.ohio.gov](mailto:andrew.conway@puco.ohio.gov)
Subject: FW: Data Requests 18-0054-GA-BLN
FYI

From: Chris Lanka [mailto:clanka@uti-corp.com]
Sent: Monday, March 19, 2018 3:17 PM
To: Zeto, Grant [grant.zeto@puco.ohio.gov](mailto:grant.zeto@puco.ohio.gov)
Subject: RE: Data Requests 18-0054-GA-BLN

Grant,
To follow up on the additional questions:

1. What was the design day temperature that was used in development of the system model? SNG utilized a design temperature of $-5^{\circ} \mathrm{F}$ for development of the peak hourly flow that was used in the system model.
2. What is the number of subdivisions that were used in the future forecasting? SNG currently has plans to serve 18 subdivisions in the area that are in various stages of development, with an estimated total of $\pm 4000$ homes.
3. What was the multiplier (vs. the baseline flow rate) for the peak hour flow rate used in the system modeling? Can you clarify what baseline load you would like the peak flow compared against. For example, do you want it compared vs. the average annual coldest day temperature, summer base load, etc.?

Thanks.
CPL

From: grant.zeto@puco,ohio.gov [mailto:grant.zeto@puco.ohio.gov]
Sent: Monday, March 19, 2018 1:27 PM
To: Chris Lanka
Subject: RE: Data Requests 18-0054-GA-BLN
Thanks, Chris

From: Chris Lanka [mailto:clanka@uti-corp.com]
Sent: Monday, March 19, 2018 1:21 PM
To: Zeto, Grant [grant.zeto@puco.ohio.gov](mailto:grant.zeto@puco.ohio.gov)
Subject: RE: Data Requests 18-0054-GA-BLN
Yes. Please call me at the number below.
Sincerely,
Chris Lanka, PE
Vice President of Engineering
Utility Technologies International
4700 Homer Ohio Lane
Groveport, OH 43125
P: 614-482-8080 $\times 324$
F: 614-482-8070
www.uti-corp.com

From: grant,zeto@puco,ohio.gov [mailto:qrant,zeto@puco,ohio,gov]
Sent: Monday, March 19, 2018 1:20 PM
To: Chris Lanka
Subject: RE: Data Requests 18-0054-GA-BLN
Hey Chris,

Would you be available for a quick call on this today at 2:00?
Thanks,
Grant

From: Chris Lanka [mailto:clanka@uti-corp.com]
Sent: Thursday, March 15, 2018 9:54 AM
To: Zeto, Grant [grant.zeto@puco.ohio.gov](mailto:grant.zeto@puco.ohio.gov)
Cc: Sean Peffer [speffer@uti-corp.com](mailto:speffer@uti-corp.com)
Subject: RE: Data Requests 18-0054-GA-BLN
Grant,
To follow up on our conversation yesterday, below are SNG's responses to the Staff questions (red). I will be attending the Ohio Gas Association technical seminar today/tomorrow, but will be available via cell (614-306-5136) if you would like to discuss further. Thanks for your assistance.

Sincerely,
Chris Lanka, PE
Vice President of Engineering
Utility Technologies International
4700 Homer Ohio Lane
Groveport, OH 43125
P: 614-482-8080 x324
F: 614-482-8070
www.uti-corp.com

From: grant.zeto@puco.ohio.gov [mailto:grant.zeto@puco.ohio.gov]
Sent: Tuesday, March 13, 2018 10:10 AM
To: Sean Peffer
Subject: Data Requests 18-0054-GA-BLN
Hi Sean,
OPSB Staff has sent me a few questions regarding the proposed Del-Mar Extension. Please provide responses before the end of the week so that we can try to keep this case on schedule for expedited treatment.

## Project Summary \& History

SNG owns and operates a natural gas distribution system in Marion and Delaware Counties. The system's primary gas supply comes from a POD south of Marion, OH . The gas is transported south to the main customer base via a 6 -inch steel pipeline. Using gas modeling software, Suburban Natural Gas (SNG) identified a need for increased system capacity in the early 2000 's. In 2005, a $\pm 20$ mile 12 -inch steel pipeline was constructed from the existing POD south of Marion, OH to Delaware, OH . The 12 -inch pipeline's purpose was to meet the demands of the growing market in southern Delaware County.

Since that time, SNG has continued to develop and maintain a gas pipeline model for their system. The current model is based upon conditions that were observed on the coldest day in February 2015. The model was setup to model the worst case (i.e. cold day) peak hourly flow rates expected in the system. More recent future growth projections added to this model indicated the need for an extension of the existing $12^{\prime \prime}$ Del-Mar pipeline to provide sufficient capacity and

1. Does the proposed Del-Mar Extension serve the same market as the existing 6 -inch steel gas line? If the DelMar Extension is intended to serve a market different than the existing 6 inch steel gas line, what market would that be? The proposed Del-Mar Extension will serve the same market as the existing 6 -inch gas line, with the plan to serve additional customers as the market continues to expand.
2. What is the maximum daily and hourly quantities of gas on the proposed Del-Mar Extension? SNG has identified a need to maintain a pressure of 100 psig at the southern terminus of their 6 -inch steel pipeline (at Lazelle Road). Based on this pressure requirement and known supply pressures from the Marion County POD, SNG calculated the total possible throughput of the new Del-Mar Extension to be $\pm 842 \mathrm{mcfh}$.
3. Initially, how much does Suburban anticipate moving in the Del-Mar Extension on a daily and annually basis? To estimate daily and annual is difficult due to seasonal and annual variations in gas usage. Furthermore, peak hourly volumes, rather than daily and annual volumes, drive capacity related decisions as they relate to SNG's gas model and system integrity. Based on these conditions, SNG calculated the anticipated peak hourly throughput of the new Del-Mar Extension, at the time it enters into service, to be $\pm 457 \mathrm{mcfh}$.
4. What does Suburban anticipate as the amount of gas to be moved on the Del-Mar Extension on a daily and annual basis 3, 5 and 10 years from the date placed into service? Based on the same conditions listed in \#3, SNG calculated the following peak hourly throughputs on the new Del-Mar Extension: 3 -year (2021) $= \pm 541 \mathrm{mcfh} ; 5$ year (2023) $= \pm 597 \mathrm{mcfh} ; 10$-year $(2028)= \pm 737 \mathrm{mcfh}$
5. What is the maximum daily quantity on the existing 6 -inch steel gas line and how often has this maximum been reached in the last 5 years? The existing 6 -inch pipeline was nearing its capacity in 2005, which is why the original Del-Mar Pipeline ( $\pm 20$ miles) was constructed. As a result of system growth in southern Delaware County, the current 6 -inch pipeline and 12 -inch pipeline are expected to reach capacity again in 2019 or 2020 (assuming a worst case scenario peak hourly flow is observed again). SNG calculated the current 6 -inch pipeline can deliver $\pm 576 \mathrm{mcfh}$ at the point immediately downstream of the current tie-in to the Del-Mar Pipeline. In the past five (5) years the 6 -inch pipeline has never reached its calculated capacity. The proposed extension has been designed and will be constructed to prevent a future system capacity shortage (as the existing market continues to develop).
6. Projections from the long-term forecast report (17-1350-GA-FOR, pages $2,10,15$, and 19 ) seem to indicate anticipated area growth ranges from 12 to 32 percent over 2017 levels, yet installation of a 12 -inch pipeline diameter would more than double the capacity of the Del-mar pipeline. Please provide additional statements explaining the need for the proposed facility. Current maximum throughputs of 6 -inch and 12 -inch pipelines (taken immediately downstream of the southern 12 -inch pipeline tie-in and resulting in 100 psig at Lazelle Road) is calculated to be $\pm 576 \mathrm{mch}$. After installing the new Del-Mar Extension, maximum throughputs of the same lines will increase to $\pm 1029 \mathrm{mcfh}$. As stated above, due to anticipated growth in the market, the existing system is expected to reach capacity in 2019 or 2020 . The proposed extension has been designed and will be constructed to prevent a future system capacity shortage.
7. Also, according to page 10 of the same long-term forecast report, the anticipated 2017 demand for SNG Southern System was 41.5 MCFH. What was the actual SNG Southern System peak demand for the last 5 years and the number of customers served? The flow rate of 41.5 mcfh was the incremental load that was anticipated to be added in 2017. The design day (February 2015) peak hourly demand was calculated to be $\pm 717$ mcfh. SNG's southern system served approximately 11,900 customers at that time.

Thank You,
Grant

Public Utilities Commission of Ohio Rates \& Analysis Department
Siting, Efficiency \& Renewables Division
Utility Specialist
(614) 644-7743

OPSB.ohio.gov

| WPC-3.1a1 |  |  |
| :---: | :---: | :---: |
| Sources: Staff DRs 01, 63, \& 67 Yearly Increase |  |  |
| February 2015 Customer Count | 15,722 |  |
| February 2016 Customer Count | 16,077 | 355 |
| February 2017 Customer Count | 16,594 | 517 |
| February 2018 Customer Count | 17,021 | 427 |
| 3 year average 433 |  |  |

This foregoing document was electronically filed with the Public Utilities

## Commission of Ohio Docketing Information System on

6/21/2019 4:54:34 PM
in

Case No(s). 18-1205-GA-AIR, 18-1206-GA-ATA, 18-1207-GA-AAM

Summary: Testimony Supplemental Direct Testimony of Wm. Ross Willis in Opposition of the Stipulation on Behalf of the Office of the Ohio Consumers' Counsel electronically filed by Ms. Deb J. Bingham on behalf of Healey, Christopher Mr.


[^0]:    ${ }^{1}$ Settlement § III.A.5.d.i.
    ${ }^{2}$ Settlement § III.A.5.d.ii.
    ${ }^{3}$ Settlement § III.A.5.d.iii.

[^1]:    ${ }^{4}$ This includes other assumptions from the Settlement that OCC opposes.

[^2]:    ${ }^{5}$ Suburban Exhibit 7, March 2018 Letter of Notification Case No. 18-54-GA-BLN at 2.
    ${ }^{6} I d$.

[^3]:    ${ }^{7}$ See In the Matter of the Expedited Letter of Notification Application of Suburban Natural Gas Company for the Del-Mar Pipeline Extension Project, Case No. 18-54-GA-BLN, Staff Report of Investigation at 2 (Mar. 26, 2018).

[^4]:    ${ }^{8}$ Grupenhof Testimony at 3.
    ${ }^{9}$ Grupenhof Testimony at 5 ("At this location on the system [Lazelle Road], we determined that the pressure needs to be maintained above a minimum of 100 psig.").
    ${ }^{10}$ Suburban Ex. 9 (August 31, 2018 analysis performed by UTI).

[^5]:    ${ }^{11}$ Grupenhof Testimony at 8 (emphasis added).
    ${ }^{12}$ Grupenhof Testimony at 8.
    ${ }^{13}$ Grupenhof Testimony at 5.

[^6]:    ${ }^{14}$ Suburban Exhibit 9 (UTI analysis dated August 31, 2018).
    ${ }^{15}$ Suburban's Response to OCC Fourth Set of Discovery, Attachment G, Page 4, attached hereto as WRW Attachment 2.
    ${ }^{16}$ Suburban's Response to OCC Fourth Set of Discovery, Attachment E, which is attached to my testimony as WRW Attachment 3.
    ${ }^{17} I d$. at 4 (response to question 2).
    ${ }^{18} I d$. (response to question 4 ).

[^7]:    ${ }^{19}$ Lipthratt Testimony at 9 (recognizing that the phase-in "results in the recognition of consistent customer growth" and that "customer counts will be updated based on actual bill counts" in the future).

[^8]:    ${ }^{20}$ I am aware that there has been a phase-in done through an uncontested stipulation. See, e.g., Case No. 09-560-WW-AIR. But because no party appealed that order, the Supreme Court of Ohio did not have an opportunity to evaluate the legality of the phase-in.
    ${ }^{21}$ See Columbus Southern Power Co. v. PUCO, 67 Ohio St.3d 535 (1993) (finding that Ohio's mandatory ratemaking formula did not allow for a phase-in).

[^9]:    ${ }^{22}$ Grupenhof Testimony at 8 (emphasis added).
    ${ }^{23}$ WRW Attachment 4.
    ${ }^{24}$ Attachment A to the Proposed Settlement, Schedule E-5 Page 1 of 3.
    ${ }^{25}$ Settlement at 4.

[^10]:    ${ }^{26} 4,000$ customers times 12 months times $\$ 33.84$.

