



# PROSPECT RESOURCES

ENERGY PROCUREMENT REDEFINED

13-152D-EL-AGB

26

June 1, 2019

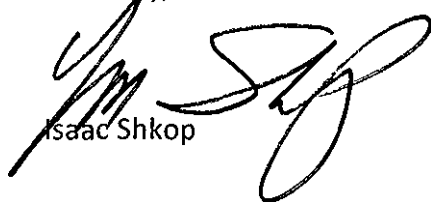
Public Utilities Commission of Ohio  
Docketing Division  
180 East Broad Street  
Columbus, OH 43215-3793

To whom it may concern,

Attached is a notarized copy and three additional copies of our renewal Aggregator/Power Broker application. We would like to file our financial information under seal. I have placed the four copies of our financial information in a separate envelope marked confidential and included them with this application.

Thank you for your consideration in this matter.

Sincerely,

  
Isaac Shkop

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2019 JUN -5 PM 12:10  
PUCO

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Technician IN Date Processed 6-5-19



## Public Utilities Commission

Original AGG Case Number	Version
13 - 1520 - EL - AGG	May 2016

### RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

#### A. RENEWAL INFORMATION

##### A-1 Applicant intends to be certified as: (check all that apply)

☒ Power Broker ☐ Aggregator

##### A-2 Applicant's legal name, address, telephone number, PUCO certificate number and web site address

Legal Name Prospect Resources Inc.  
Address 8170 McCormick Blvd. #107, Skokie, IL 60076  
PUCO Certificate # and Date Certified 13-721E (3) 7/27/19  
Telephone # (847) 673-1959 Web site address (if any) www.prospectresources.com

PUCO

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2019 JUN -5 PM 12:10

##### A-3 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name Prospect Resources Inc.  
Address 8170 McCormick Blvd. #107, Skokie, IL 60076  
Telephone # (847) 673-1959 Web site address (if any) \_\_\_\_\_

##### A-4 List all names under which the applicant does business in North America

Prospect Resources Inc.  
\_\_\_\_\_  
\_\_\_\_\_

##### A-5 Contact person for regulatory or emergency matters

Name Dr. Isaac Shkop  
Title CEO  
Business address 8170 McCormick Blvd. #107, Skokie, IL 60076  
Telephone # (847) 673-1959 Fax # (847) 673-1490  
E-mail address ishkop@prospectresources.com

**A-6 Contact person for Commission Staff use in investigating customer complaints**

Name Azi Feifel  
Title Director of Operations  
Business address 8170 McCormick Blvd. #107, Skokie, IL 60076  
Telephone # (847) 673-1959 Fax # (847) 673-1490  
E-mail address azi@prospectresources.com

**A-7 Applicant's address and toll-free number for customer service and complaints**

Customer Service address 8170 McCormick Blvd. #107, Skokie, IL 60076  
Toll-free Telephone # \_\_\_\_\_ Fax # (847) 673-1490  
E-mail address azi@prospectresources.com

**A-8 Applicant's federal employer identification number # 20-1486421**

**A-9 Applicant's form of ownership (check one)**

- |  |  |
|--|--|
| <input type="checkbox"/> Sole Proprietorship                 | <input type="checkbox"/> Partnership                     |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input checked="" type="checkbox"/> Corporation              | <input type="checkbox"/> Other _____                     |

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

**A-10 Exhibit A -10 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.**

*See attached*

**B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE**

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

**B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.**

**B-2 Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.**

**B-3** **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

**B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

**B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

## **C. FINANCIAL CAPABILITY AND EXPERIENCE**

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

**C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

**C-2** **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

**C-3**     **Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

**C-4**     **Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:


1.        The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2.        Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3.        Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4.        Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 **Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted income statements for the applicant's **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 **Exhibit C - 10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

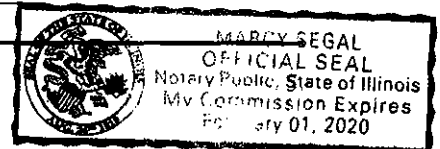
  
Signature of Applicant & Title

Sworn and subscribed before me this 1<sup>st</sup> day of June, 2019  
Month Year

  
Signature of official administering oath

Marcy Segal, Notary Public  
Print Name and Title

My commission expires on 2/1/20



# **AFFIDAVIT**

State of Illinois :

\_\_\_\_ ss.  
(Town)

County of Cook :

Yitzhak Shkop, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the CEO/President (Office of Affiant) of Prospect Resources Inc. (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,


1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

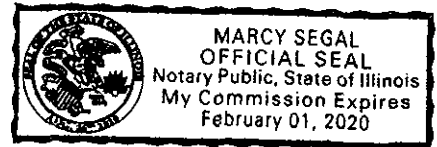
  
Signature of Affiant & Title

Sworn and subscribed before me this 1<sup>st</sup> day of June, 2019  
Month Year

  
Signature of official administering oath

Marcy Segal, Notary Public  
Print Name and Title

My commission expires on 2/1/20



**Prospect Resources Inc.**

**Exhibit A-10**

**Principal Officers, Directors & Partners**

CEO/President:	Dr. Isaac Shkop 8170 McCormick Blvd. #107 Skokie, IL 60076 847-673-1959
Secretary:	Dr. Isaac Shkop 8170 McCormick Blvd. #107 Skokie, IL 60076 847-673-1959
Treasurer:	Dr. Isaac Shkop 8170 McCormick Blvd. #107 Skokie, IL 60076 847-673-1959

**Prospect Resources Inc.**

**EXHIBIT B-1**

**JURISDICTIONS OF OPERATION**

Illinois

Indiana

Maryland

Michigan

New Jersey

New York

Ohio

Pennsylvania

Texas

Washington DC

## **Prospect Resources Inc.**

### **Exhibit B-2**

#### **Experience & Plans**

Prospect Resources Inc. has been providing its brokering and consulting services for energy products since 2005. We offer our clients a completely transparent service by providing them all the information and explaining the benefits of the various suppliers and options that are available. We charge our clients an annual fee for the management of their accounts. This is billed on an annual basis.

We have a customer service team that is designated to interface with any client concerns. If a client requests something or has a concern, a service ticket is opened and dated and the supervisor can monitor and verify that the item is closed and the customer's concern was addressed and resolution was reached. Our entire business is hinged on our successful customer service.

**Prospect Resources Inc.**

**Exhibit B-3**

**Disclosure of Liabilities and Investigations**

No such action has been taken.

**Prospect Resources Inc.**

**Exhibit C-1**

**Annual Reports**

Prospect Resources Inc. is a service-based small privately held corporation, which engages in brokering and consulting for energy users and, as such, has no annual report.

**Prospect Resources Inc.**

**Exhibit C-2**

**SEC Filings**

Prospect Resources Inc. does not trade in any commodities and, as such, has no SEC filings.

**Prospect Resources Inc.**

**Exhibit C-3**

**Financial Statements**

As per the letter attached to this application, we have requested that our financial information be filed under seal. As such, they are in a separate envelope included with this application marked confidential.

**Prospect Resources Inc.**

**Exhibit C-4**

**Financial Arrangements**

**N/A**

**Prospect Resources Inc.**

**Exhibit C-5**

**Forecasted Financial Statement**

**We anticipate doing approximately 3% more business in 2019 and 2020.**

	<u>2019</u>	<u>2020</u>
Projected Ohio electricity Revenue	\$116,400	\$123,400
Projected Expenses	<u>\$ 85,000</u>	<u>\$ 87,550</u>
Net Income	\$ 31,400	\$ 35,850

**Prospect Resources Inc.**

**Exhibit C-6**

**Credit Rating**

N/A

**Prospect Resources Inc.**

**Exhibit C-7**

**Credit Report**

**See attached**

Exhibit C-7 Credit Report



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**CreditScore<sup>SM</sup> Report**

as of: 04/02/19 15:45 ET

**Prospect Resources, Inc****Address:** 8170 McCormick BLVD Ste 104  
Skokie, IL 60076-2914  
United States**Phone:** 847-673-1959**Website:** [prospectresources.com](http://prospectresources.com)**Experian  
BIN:** 849321343**Agent:** Jeffrey Kagan  
**Agent  
Address:** 6510 Gardenwick Road  
Baltimore, MD**Also is (or has been) operating as:**  
Prospect Resources Inc**Family Linkage:****Ultimate  
Parent** Prospect Resources, Inc  
8170 McCormick BLVD Ste 104  
Skokie, IL**Branches /  
Alternative  
Locations** Prospect Resources, Inc  
5005 Touhy Ave Ste 207  
Skokie, IL United States**Key Personnel:**Chief Executive Officer:  
Yitchak M Shkop

Owner: Isaac Shkop

**SIC Code:**7389-Business Services,  
Nec8742-Management  
Consulting Services

4911-Electric Services

**NAICS Code:**541990-All Other  
Professional,  
Scientific, And  
Technical  
Services541610-Management  
Consulting  
Services221122-Electric Power  
Distribution**Business Type:**

Corporation

**Experian File  
Established:**

May 1999

**Experian Years on  
File:**

20 Years

**Years in Business:**

More than 20 Years

**Total Employees:**

5

**Sales:**

\$622,000

**Filing Data Provided  
by:**

Illinois


**Date of Incorporation:** 08/05/2010**Experian Business Credit Score**[Back to top](#)

Experian Financial Stability Risk Rating

[Back to top](#)

1

Financial Stability Risk Rating



Low Risk

A Financial Stability Risk Rating of 1 indicates a 0.55% potential risk of severe financial distress within the next 12 months.


Key Rating Factors:

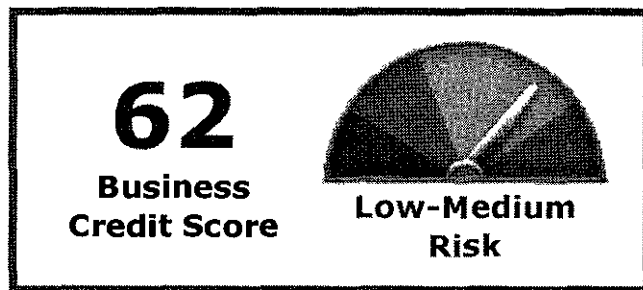
- Risk associated with the company's industry sector.
- Number of active commercial accounts.
- Risk associated with the business type.
- Employee size of business.

**Financial Stability Risk Ratings range from a low of 1 to high of 5 with this company receiving a rating of 1.** Lower ratings indicate lower risk. Experian categorizes all businesses to fit within one of the five risk segments. This rating predicts the likelihood of payment default and/or bankruptcy within the next 12 months. This rating uses tradeline and collections information, public filings as well as other variables to predict future risk.

Credit Summary

[Back to top](#)

This location does not yet have an estimated Days Beyond Terms (DBT), or a Payment Trend Indicator. This is often the result of too few Payment Tradelines.		Payment Tradelines (see charts):	9
		UCC Filings:	3
Lowest 6 Month Balance:		<hr/>	
Highest 6 Month Balance:		 Businesses Scoring Worse:	61%
Current Total Account Balance:		✓ Bankruptcies:	0
Highest Credit Amount Extended:		✓ Liens:	0
		✓ Judgments Filed:	0
		✓ Collections:	0



**The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.**

**Key Score Factors:**

- Number of commercial accounts with net 1-30 days term.
- Nbr of active commercial accts within the last 12 mos.
- Number of recently active commercial accounts.
- Balance of commercial accounts recently reported.

**Business Credit Scores range from a low of 1 to high of 100 with this company receiving a score of 62.** Higher scores indicate lower risk. This score predicts the likelihood of serious credit delinquencies within the next 12 months. This score uses tradeline and collections information, public filings as well as other variables to predict future risk.

**Payment Trend Summary**[Back to top](#)

Insufficient information to produce  
**Monthly Payment Trends**  
chart.

Insufficient information to produce  
**Quarterly Payment Trends**  
chart.

Insufficient information to produce  
**Continuous Payment Trends**  
chart.

Insufficient information to produce  
**Newly Reported Payment Trends**  
chart.

Insufficient information to produce  
**Combined Payment Trends**  
chart.

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**Prospect Resources Inc.**

**Exhibit C-8**

**Bankruptcy Information**

**None**

**Prospect Resources Inc.**

**Exhibit C-9**

**Merger Information**

**None**

**Prospect Resources Inc.**

**Exhibit C-10**

**Corporate Structure**

Prospect Resources Inc. is a stand-alone entity with no affiliate or subsidiary companies.