

PUCO USE ONLY – Version 1.08		May 2016
Date Received	Renewal Certification Number	ORIGINAL CRS Case Number
		15 -0592 - GA-CRS

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS SUPPLIERS

Please **type or print** all required information. Identify all attachments with an exhibit label and title (***Example: Exhibit A-15 - Company History***). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

☐ Retail Natural Gas Aggregator ☐ Retail Natural Gas Broker ☒ Retail Natural Gas Marketer

A-2 Applicant information:

Legal Name	American Power & Gas of Ohio, LLC		
Address	10601 Belcher Rd S, Seminole, FL 33777		
Telephone No.	800-205-7491	Web site Address	www.AmericanPowerAndGas.com
Current PUCO Certificate No.	15-451G	Effective Dates	July 22, 2017 through July 22, 2019

A-3 Applicant information under which applicant will do business in Ohio:

Name	American Power & Gas of Ohio, LLC		
Address	10601 Belcher Rd S, Seminole, FL 33777		
Web site Address	www.AmericanPowerAndGas.com	Telephone No.	800-205-7491

A-4 List all names under which the applicant does business in North America:

AP&G Holdings, LLC	American Power & Gas, LLC
American Power & Gas of NJ, LLC	American Power & Gas of Ohio, LLC
American Power & Gas of Pennsylvania, LLC	American Power & Gas of IL, LLC
American Power & Gas of MD, LLC	American Power & Gas of MA, LLC

A-5 Contact person for regulatory or emergency matters:

Name	Lisa Barry	Title	Regulatory Officer
Business Address	10601 Belcher Rd S, Seminole, FL 33777		
Telephone No.	727-479-0731	Fax No.	727-733-6618
Email Address	LisaB@goapg.com		

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A-6 Contact person for Commission Staff use in investigating customer complaints:

Name Christina Hrvatin Title Director of Quality Control
Business address 10601 Belcher Rd S, Seminole, FL 33777
Telephone No. 727-479-0602 Fax No. 727-733-6618 Email Address christinah@goapg.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address 10601 Belcher Rd S, Seminole, FL 33777
Toll-Free Telephone No. 800-205-7491 Fax No. 727-733-6618 Email Address help@goapg.com

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name Northwest Registered Agent Service, Inc. Title Registered Agent
Business address 2012 W. 25th #501, Cleveland, OH 44113
Telephone No. 509-768-2249 Fax No. Email Address www.northwestregisteredagent.com

A-9 Applicant's federal employer identification number 383918152

A-10 Applicant's form of ownership: (Check one)

- | | |
|--|---|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input checked="" type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Other |

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers*. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/> Columbia Gas of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Dominion East Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Duke Energy Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Vectren Energy Delivery of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

☒ **Columbia Gas of Ohio**

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	1/22/2016	End Date	NA
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	1/22/2016	End Date	NA
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	1/22/2016	End Date	NA
<input checked="" type="checkbox"/> Industrial	Beginning Date of Service	1/22/2016	End Date	NA

☒ **Dominion East Ohio**

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	4/20/2017	End Date	NA
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	4/20/2017	End Date	NA
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	4/20/2017	End Date	NA
<input checked="" type="checkbox"/> Industrial	Beginning Date of Service	4/20/2017	End Date	NA

☒ **Duke Energy Ohio**

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	3/11/2016	End Date	NA
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	3/11/2016	End Date	NA
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	3/11/2016	End Date	NA
<input checked="" type="checkbox"/> Industrial	Beginning Date of Service	3/11/2016	End Date	NA

☐ **Vectren Energy Delivery of Ohio**

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

<input type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date	
<input type="checkbox"/>	Dominion East Ohio	Intended Start Date	
<input type="checkbox"/>	Duke Energy Ohio	Intended Start Date	
<input checked="" type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date	01/01/2020

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 **Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 **Exhibit A-15 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-16 **Exhibit A-16 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-17 **Exhibit A-17 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 **Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 **Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations,"** detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
(This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted income statements for the applicant's **NATURAL GAS related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.

- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's current credit report from Experian, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 **Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate within the two most recent years preceding the application.


SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 **Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.
- D-2 **Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 **Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

CEO



Sworn and subscribed before me this 21

day of May

Month

2019

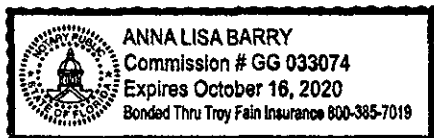
Year


Signature of official administering oath

Anna Lisa Barry, Notary

Print Name and Title

My commission expires on 16 OCT 2020.





The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service
Affidavit Form
(Version 1.07)

In the Matter of the Application of)

American Power & Gas of Ohio, LLC)

for a Certificate or Renewal Certificate to Provide)
Competitive Retail Natural Gas Service in Ohio.)

Case No. 15 - 0592 -GA-CRS

County of Pinellas

State of Florida

Thomas Cummins

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

CEO

Sworn and subscribed before me this

21

day of

May

Month

2019

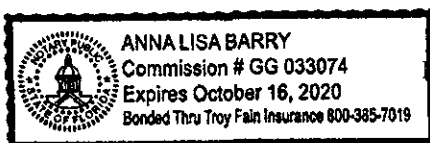
Year

Anna Lisa Barry

Signature of Official Administering Oath

Anna Lisa Barry, Notary

Print Name and Title



My commission expires on

16 OCT 2020

(CRNGS Supplier Renewal) - Version 1.08

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Exhibit A-14

“Principal Officers, Directors & Partners”



Principal Officers, Directors & Partners

Tom Cummins
Chairman of the Board & CEO
10601 Belcher Road South
Seminole, FL 33777
(727) 733-8700

James Bridgeforth
President
10601 Belcher Road South
Seminole, FL 33777
(727) 733-8700

Exhibit A-15

“Company History”

Company History

American Power & Gas, LLC established on 3/06/2010; licensed to service customers in NY on 04/22/2010

AP&G Holdings, LLC established: 3/01/2012 as holding company for all AP&G affiliated companies.

American Power & Gas of Pennsylvania, LLC established on 1/01/2013; licensed to service customers on 07/16/2013

American Power & Gas of NJ, LLC established on 11/01/2013; licensed to service customers on 03/18/2015

American Power & Gas of IL, LLC established on 11/01/2013; licensed to service customers on 12/13/2016

American Power & Gas of MD, LLC established on 11/28/2016; licensed to service customers on 10/11/2017

American Power & Gas of MA, LLC established on 2/01/2014; licensed to service gas only customers on 02/15/2019

American Power & Gas' interests lie in providing energy to customers throughout the country and maintaining excellent customer service and quality control.

Exhibit A-17

“Secretary of State”



Mon May 13 2019

Entity#: 2262817
Filing Type: FOREIGN LIMITED LIABILITY COMPANY
Original Filing Date: 01/22/2014
Location: --
Business Name: AMERICAN POWER & GAS OF OHIO, LLC

Status: Active
Exp. Date: -

Agent/Registrant Information

NORTHWEST REGISTERED AGENT SERVICE, INC.
6545 MARKET AVENUE N.
SUITE 100
NORTH CANTON OH 44721
04/09/2015
Active

Filings

Filing Type	Date of Filing	Document ID
REG. OF FOR. PROFIT LIM. LIAB. CO.	01/22/2014	201402401902
AGENT ADDRESS CHANGE/LIMITED/LIABILITY/PARTNERS	04/09/2015	201510000396
FOREIGN/AMENDMENT	05/20/2015	201516117726

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF SECRETARY OF STATE

I, Frank LaRose, Secretary of State of the State of Ohio, do hereby certify that this is a list of all records approved on this business entity and in the custody of the Secretary of State.



*Witness my hand and the seal of the
Secretary of State at Columbus,
Ohio this 13th of May, A.D. 2019*

Ohio Secretary of State

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DATE:	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
01/27/2014	201402401902	REG. OF FOR. PROFIT LIM. LIAB. CO. (LFP)	125.00	.00	.00	.00	.00

Receipt

This is not a bill. Please do not remit payment.

AMERICAN POWER & GAS OF OHIO, LLC
LISA BARRY
537 DOUGLAS AVE
DUNEDIN, FL 34698

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted
2262817

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

AMERICAN POWER & GAS OF OHIO, LLC

and, that said business records show the filing and recording of:

Document(s)

REG. OF FOR. PROFIT LIM. LIAB. CO.

Document No(s):

201402401902

Effective Date: 01/22/2014



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of
the Secretary of State at Columbus,
Ohio this 27th day of January, A.D.
2014.

Ohio Secretary of State

Exhibit B-1

“Jurisdictions of Operation”

Jurisdictions of Operation

American Power & Gas, LLC is currently operating in New York as both an electric and natural gas supplier.

American Power & Gas of Pennsylvania, LLC is currently operating in Pennsylvania as both an electric and natural gas supplier.

American Power & Gas of NJ, LLC is currently operating in New Jersey as both an electric and natural gas supplier.

American Power & Gas of IL, LLC is currently operating in Illinois as both an electric and natural gas supplier.

American Power & Gas of OH, LLC is currently operating in Ohio as both an electric and natural gas supplier.

American Power & Gas of MD, LLC is currently operating in Maryland as both an electric and natural gas supplier.

American Power & Gas of MA, LLC has been licensed to operate in Massachusetts as an electric supplier and intends to start operating this year.

Exhibit B-2

“Experience & Plans”

Company Owner Experience

Owners

Tom Cummins, Chairman of the Board & CEO
Jim Bridgeforth, President

Tom Cummins

Chairman of the Board and Chief Executive Officer

Tom Cummins is the founder and CEO of American Power & Gas LLC (AP&G). Mr. Cummins has been in the Energy Choice industry for 20 years. He founded the first out-source company in North America to exclusively represent energy marketers and exclusively sell energy in the deregulated marketplace. His company enrollments have now exceeded 2 million combined residential and commercial customers using both gas and electricity. Mr. Cummins' company has worked in every state in the union where deregulation of energy has occurred. For the past thirty years Mr. Cummins has owned and operated mass marketing companies. Prior to founding CSS, Mr. Cummins ran a sales force of over 2000 agents in telecommunications during its deregulation. Mr. Cummins and his staff have been leaders of mass-market retail energy sales via telesales. On behalf of over 100 different ESCOs, his company has spoken to more than 20 million energy consumers on the subject of energy deregulation, literally making him the expert in deregulated retail energy sales. He founded AP&G in 2011 and launched the enrollment of customers in New York State. He has since added supplier licenses in Pennsylvania, New Jersey, Ohio and Illinois.

Jim Bridgeforth

President

Jim Bridgeforth has 15 years of hands-on experience in the retail energy markets. He worked directly for Mr. Cummins as his Director of New Accounts at their out-source company, CSS, for 6 years. In this position, he learned all of the nuances of what it takes to make a successful retail campaign. In 2007, Mr. Cummins trained Jim in the remaining aspects of running CSS and then turned over the duties of President, which Jim continues to successfully handle to this day. Mr. Bridgeforth's dedication and successful running of CSS earned him an ownership role in the company and again the President role and an ownership of AP&G.

Plans

American Power & Gas (AP&G) now serves customers in New York, Pennsylvania, New Jersey, Ohio, Maryland and Illinois. They intend to add several more states in the upcoming years including Massachusetts where we already have a license to serve electric customers.

American Power & Gas contacts customers using an out-source company to telesales our services. The company uses exact and monitored guidelines and disclosures when bringing on new customers.

A third-party verification company (TPV) will verify the validity of the sale with the customer. Upon receipt of the verified sale, we will send out a welcome letter. Contract disclosure and environmental disclosure.

AP&G uses the consolidated billing options and therefore would not be providing billing statements to customers.

AP&G has a strict customer service policy whereby anytime a customer files a complaint, we contact them immediately and in most cases, resolve the conflict within three business days. Complaints are resolved in several different ways; communication, credits, refunds or sometimes reduced rates.

Handling complaints and ensuring our customers are properly taken care of is one of the most important aspects of our management. Our Quality Control team consists of just under 20 employees and is run by a competent and caring manager.

Exhibit B-3

“Summary of Experience”



Summary of Experience

American Power & Gas has been servicing gas customers since opening in New York in 2012.

We have compiled the total gas customers we currently service to give a concise example of our experience in providing service to energy customers. The information is broken out by state.

# accounts	commodity	State
13,055	Gas	NY
10,519	Gas	PA
3,893	Gas	NJ
2,114	Gas	IL
5,649	Gas	OH
288	Gas	MD

Exhibit B-4

“Disclosure of Liabilities and Investigations”

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Disclosure of Liabilities and Investigations

American Power & Gas does not have now or in the past any liabilities or investigations that would adversely impact our financial or operational status or ability to provide customers its energy services.

Exhibit C-1

“Annual Reports”

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Annual Reports

AP&G Holdings, LLC and its affiliated AP&G companies are privately held therefore they do not submit Annual Reports.

Exhibit C-2

“SEC Filings”

SEC Filings

AP&G Holdings, LLC and its affiliated AP&G companies are privately held therefore they do not submit SEC filings.

Exhibit C-3

“Financial Statements”

Financial Statements

AP&G Holdings, LLC has attached audited financials for both 2017 and 2018.

AP&G
Holdings, LLC
and
Subsidiaries



Years Ended
December 31,
2018 and 2017

Consolidated
Financial
Statements



AP&G HOLDINGS, LLC AND SUBSIDIARIES

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INDEPENDENT AUDITORS' REPORT

March 12, 2019

Board of Directors and Members
AP&G Holdings, LLC and Subsidiaries
Seminole, Florida



Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Independent Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement, whether due to fraud or error.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on auditor judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of ***AP&G Holdings, LLC and Subsidiaries*** as of December 31, 2018 and 2017, and the consolidated results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Rehmann Johnson LLC

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Consolidated Balance Sheets

The accompanying notes are an integral part of these consolidated financial statements.

[Redacted]

The accompanying notes are an integral part of these consolidated financial statements.

[REDACTED]

The accompanying notes are an integral part of these consolidated financial statements.

AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

[REDACTED]

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Journal compilation © 2006 Blackwell Publishing Ltd

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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AP&G
Holdings, LLC
and
Subsidiaries



Year Ended
December 31,
2017

Consolidated
Financial
Statements



AP&G HOLDINGS, LLC AND SUBSIDIARIES

■ Table of Contents

	<u>Page</u>
Independent Auditors' Report	1
Consolidated Financial Statements for the Year Ended December 31, 2017	
Consolidated Balance Sheet	3
Consolidated Statement of Income	4
Consolidated Statement of Cash Flows	5
Notes to Consolidated Financial Statements	6

INDEPENDENT AUDITORS' REPORT

March 13, 2018

Board of Directors and Members
AP&G Holdings, LLC and Subsidiaries
Seminole, Florida

We have audited the accompanying consolidated financial statements of *AP&G Holdings, LLC and Subsidiaries* (the "Company"), which comprise the consolidated balance sheet as of December 31 2017, and the related consolidated statements of income and changes in members' equity, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Independent Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on auditor judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of ***AP&G Holdings, LLC and Subsidiaries*** as of December 31, 2017, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of

Rehmann Lobson LLC

Consolidated Balance Sheet
December 31, 2017

The accompanying notes are an integral part of these consolidated financial statements.

[illegible][illegible]

55

Year Ended December 31, 2017

[illegible]

56

AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

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AP&G HOLDINGS, LLC AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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Exhibit C-4

“Financial Arrangements”

67

Wednesday, May 15, 2019

American Power & Gas of Ohio LLC
Attn: Lisa Barry
10604 Belcher Rd
Seminole, FL 33777

Re: Columbia Gas of Ohio Collateral Requirements

To Whom It May Concern:

American Power & Gas of Ohio LLC has complied with Columbia Gas of Ohio's collateral requirements.

Sincerely,

Michele Caddell

Michele Caddell
Director, Transportation Programs and Nominations

Exhibit C-5

“Forecasted Financial Statements”

69

AP&G Projected Gas Balance Sheet for Ohio

Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17 Apr-17 May-17

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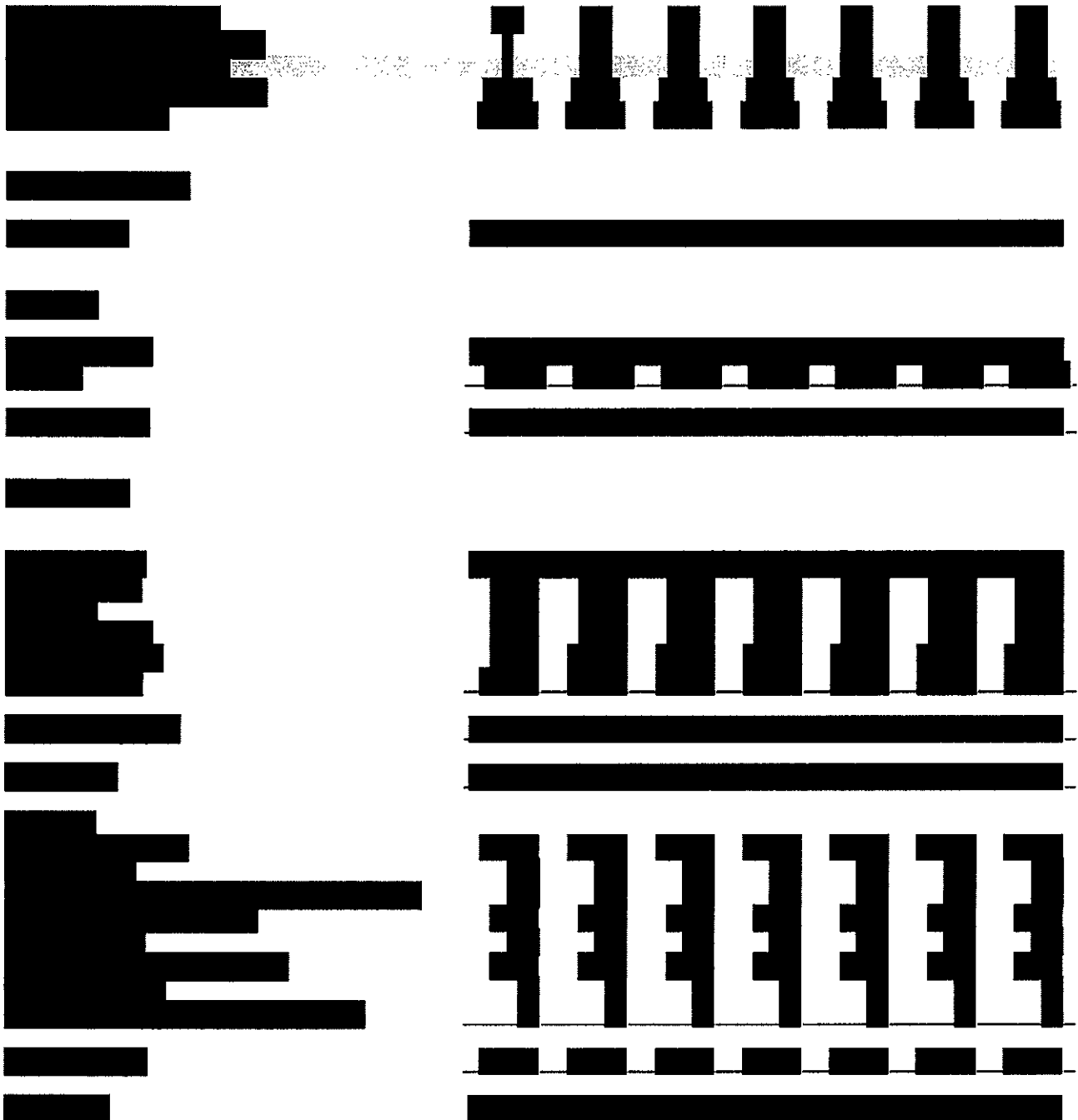
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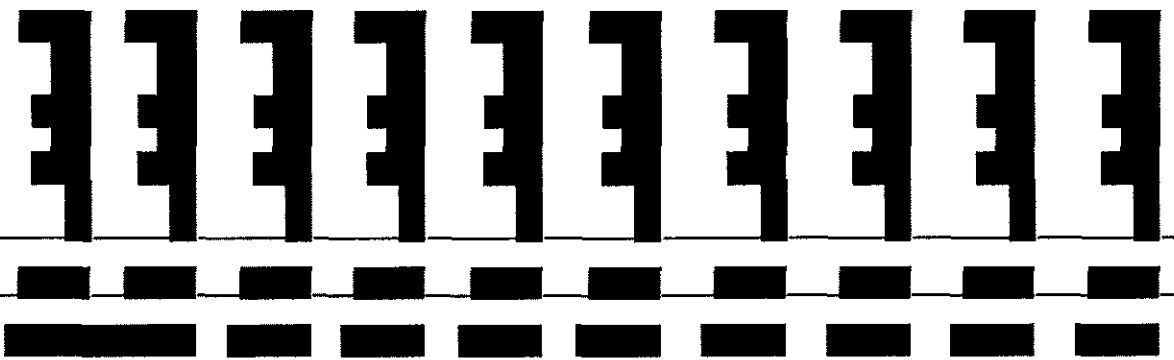
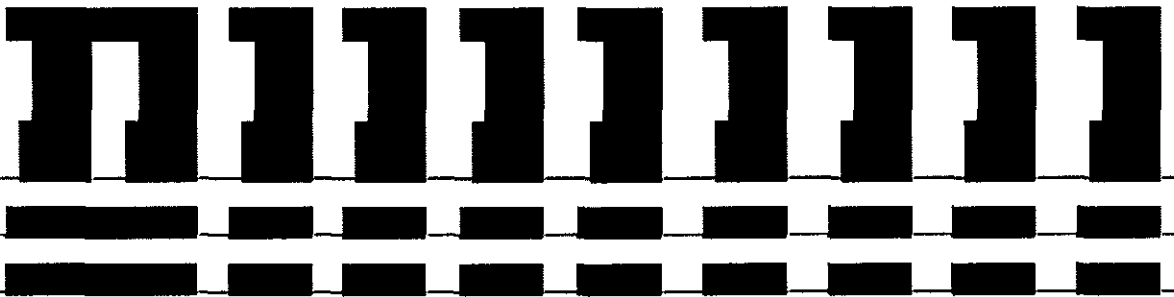
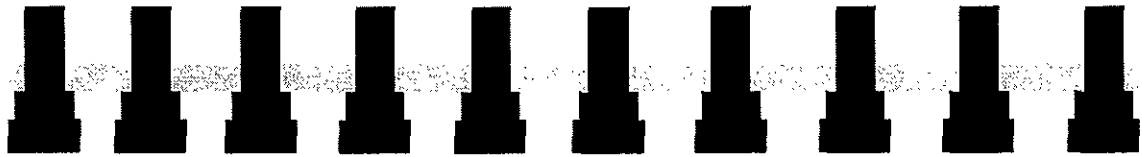
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AP&G Projected Gas P&L for Ohio

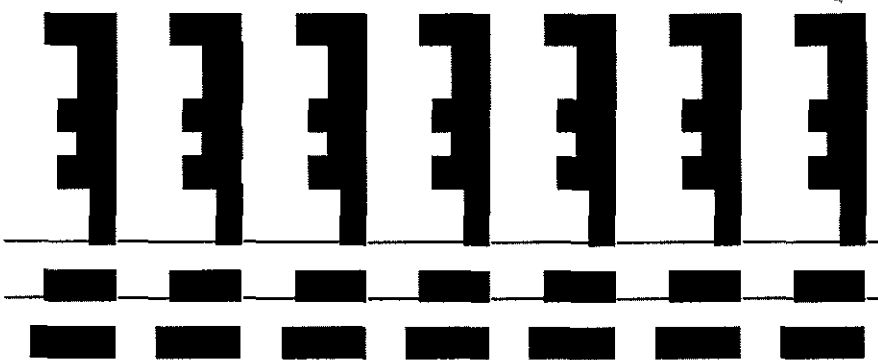
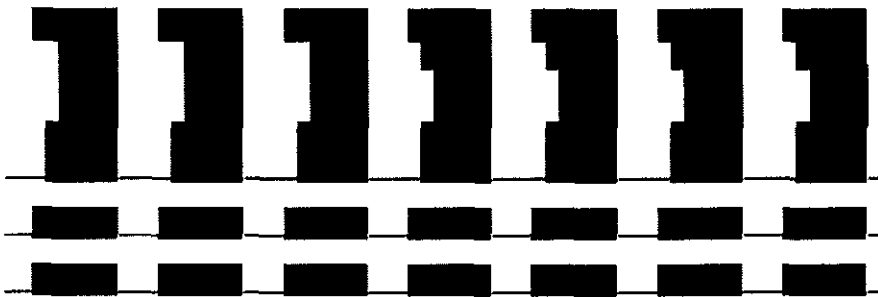
Jun-19 Jul-19 Aug-19 Sep-19 Oct-19 Nov-19 Dec-19



Jan-20 Feb-20 Mar-20 Apr-20 May-20 Jun-20 Jul-20 Aug-20 Sep-20 Oct-20



Nov-20 Dec-20 Jan-21 Feb-21 Mar-21 Apr-21 May-21



AP&G Projected Gas Cash Flow for Ohio

[illegible]

Apr-16 May-16 Jun-16 Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17

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████	████
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Exhibit C-6

“Credit Rating”



Credit Rating

As of yet, American Power & Gas of Ohio, LLC does not have a credit rating.

79

Exhibit C-7

“Credit Report”

80

Credit Report

As of yet, American Power & Gas of Ohio, LLC does not have a credit report and is submitting the credit report of their parent company, AP&G Holdings, LLC.

AP&G HOLDINGS LLC

DUNS: 07-875-6677

Business Information Report

Company Information

10601 Belcher Rd S
Seminole, FL 33777

This is a **single location** location.

Telephone (727) 733-8700

Chief Executive: DIRECTOR(S): THE OFFICER(S)

Stock Symbol: NA

Employees UNDETERMINED

Financial Statement

Sales NA

Net Worth NA

History: NA

Financial Condition: NA

Financing: NA

SIC: 6799

Line of Business: Investor

Corporate Family:

This business is a single location of the corporate family.

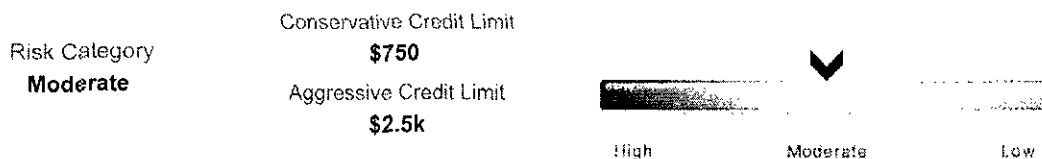
Scores

PAYDEX ®

Score Not Available

You must have three reported payment experiences, from at least two different vendors, to establish a PAYDEX® score. To ensure all of your payments are reflected in your credit file, add trade references to your report. Visit the Action Center to learn more.

Credit Limit Recommendation



D&B Rating ®

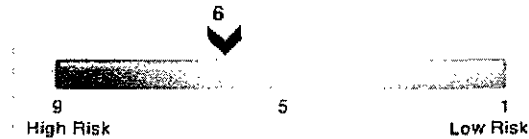
Rating
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The credit rating was assigned based on D&B's assessment of the company's financial ratios and its cash flow. For more information, see the D&B Rating Key.

82

D&B Viability Rating

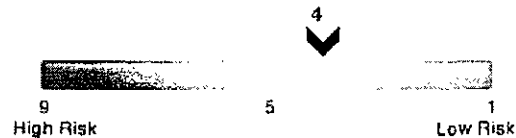
Viability Score



Compared to ALL US Businesses within the D&B Database:

- Level of Risk: **Moderate Risk**
- Businesses ranked 6 have a probability of becoming no longer viable: **13%**
- Percentage of businesses ranked 6: **30%**
- Across all US businesses, the average probability of becoming no longer viable: **14%**

Portfolio Comparison



Compared to ALL US Businesses within the D&B Database:

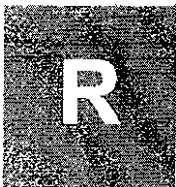
- Model Segment: **Limited Trade Payments**
- Level of Risk: **Low Risk**
- Businesses ranked 4 within this model segment have a probability of becoming no longer viable: **9%**
- Percentage of businesses ranked 4 within this model segment: **11%**
- Within this model segment, the average probability of becoming no longer viable: **11%**

Data Depth Indicator



Data Depth Indicator:

Rich Firmographics
Sparse Commercial Trading Activity
No Financial Attributes



Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available (1-2 Trade)	Small	Young

Compared to ALL US Businesses within the D&B Database:

- Financial Data: **Not Available**
- Trade Payments: **Available: 1-2 Trade**
- Company Size: **Small: Employees: <10 and Sales: <\$10K or Missing**
- Years in Business: **Young: <5**

83

The following information was reported: **05/04/2019**

Officer(s):

TOM CUMMINS, CHIEF EXECUTIVE OFFICER

DIRECTOR(S):

THE OFFICER(S)

The Florida Secretary of State's business registrations file showed that AP&G HOLDINGS LLC was registered as a Limited Liability Company/Limited Partnership/Corporation on 03/05/2012.

Operations

05/04/2019

Description:

Investor.

Employees: UNDETERMINED which includes officer(s).

Facilities: Occupies premises in building.

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code. The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

6799 0000 Investors, nec

NAICS:

523910 Miscellaneous Intermediation

Payments

PAYDEX®

Score Not Available

You must have three reported payment experiences, from at least two different vendors, to establish a PAYDEX® score. To ensure all of your payments are reflected in your credit file, add trade references to your report. Visit the Action Center to learn more.

Payments Summary

Total (Last 24 Months): 1

	Total Received	Total Dollar Amount	Largest High-Credit Payment summary	Within Terms	31	Days Slow 30-80	81-90	90
--	-------------------	------------------------	--	-----------------	----	--------------------	-------	----

Other Categories

Cash experiences	1	\$50	\$50	--	--	--	--	--
Unknown	0	\$0	\$0	--	--	--	--	--
Unfavorable comments	0	\$0	\$0	--	--	--	--	--
Placed for collections with D&B:	0	\$0	\$0	--	--	--	--	--

84

The highest Now Owes on file is \$0

The highest Past Due on file is \$0

There are 1 payment experience(s) in D&Bs file for the most recent 24 months, with 1 experience(s) reported during the last three month period.

Payments Details

Total (Last 24 Months): 1

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/ (Mo.)
04/2019	(001)	\$50	--	--	Cash account	1 mo

Payments Detail Key: ■ 30 or more days beyond terms

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Banking and Finance

Statement Update

Key Business Ratios from D&B

We currently do not have enough information to generate the graphs for the selected Key Business Ratio.

- This Company

Key Financial Comparisons

85

	(\$)	(\$)	(\$)
--	------	------	------

This Company's Operating Results Year Over Year

Net Sales	NA	NA	NA
Gross Profit	NA	NA	NA
Net Profit	NA	NA	NA
Dividends / Withdrawals	NA	NA	NA
Working Capital	NA	NA	NA

This Company's Assets Year Over Year

Cash	NA	NA	NA
Accounts Receivable	NA	NA	NA
Notes Receivable	NA	NA	NA
Inventories	NA	NA	NA
Other Current	NA	NA	NA
Total Current	NA	NA	NA
Fixed Assets	NA	NA	NA
Other Non Current	NA	NA	NA
Total Assets	NA	NA	NA

This Company's Liabilities Year Over Year

Accounts Payable	NA	NA	NA
Bank Loan	NA	NA	NA
Notes Payable	NA	NA	NA
Other Current Liabilities	NA	NA	NA
Total Current Liabilities	NA	NA	NA
Other Long Term and Short Term Liabilities	NA	NA	NA
Deferred Credit	NA	NA	NA
Net Worth	NA	NA	NA
Total Liabilities and Net Worth	NA	NA	NA



We currently do not have any recent financial statements on file for your business. Submitting financial statements can help improve your D&B scores. To submit a financial statement, please call customer service at 800-333-0505.

Key Business Ratios

86

	This Company	Industry Median	Industry Quartile
Solvency			
Quick Ratio	NA	NA	NA
Current Ratio	NA	NA	NA
Current Liabilities to Net Worth	NA	NA	NA
Current Liabilities to Inventory	NA	NA	NA
Total Current	NA	NA	NA
Fixed Assets to Net Worth	NA	NA	NA
Efficiency			
Collection Period	NA	NA	NA
Inventory Turn Over	NA	NA	NA
Sales to NWC	NA	NA	NA
Acct Pay to Sales	NA	NA	NA
Profitability			
Return on Sales	NA	NA	NA
Return on Assets	NA	NA	NA
Return on NetWorth	NA	NA	NA

Public Filings

Summary		
The following data includes both open and closed filings found in D&B's database on this company.		
Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCCs	4	10/10/17
The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.		

Judgments
We currently don't have enough data to display this section

Liens
We currently don't have enough data to display this section

Suits
We currently don't have enough data to display this section

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Collateral: Negotiable instruments including proceeds and products - Inventory
including proceeds and products - Accounts receivable including
proceeds and products - Account(s) including proceeds and products -
and OTHERS

Type: Original

Sec.Party: VANTAGE COMMODITIES FINANCIAL SERVICES, LLC, NEW YORK,
NY

Debtor: AP&G HOLDINGS LLC

Filing No.: 201207963923

Filed With: SECRETARY OF STATE/UCC DIVISION, TALLAHASSEE, FL

Date Filed: 11/30/12

Latest Info Received: 12/11/12

Type: Amendment

Sec.Party: VANTAGE COMMODITIES FINANCIAL SERVICES I, LLC, NEW YORK,
NY

Debtor: AP&G HOLDINGS LLC

Filing No.: 201400746475

Filed With: SECRETARY OF STATE/UCC DIVISION, TALLAHASSEE, FL

Date Filed: 02/12/14

Latest Info Received: 02/28/14

Original Filing No.: 201207963923

Original UCC Filed Date: 11/30/12

Type: Amendment

Sec.Party: VANTAGE COMMODITIES FINANCIAL SERVICES II, LLC, NEW YORK,
NY

Debtor: AP&G HOLDINGS LLC

Filing No.: 201402388584

Filed With: SECRETARY OF STATE/UCC DIVISION, TALLAHASSEE, FL

Date Filed: 10/14/14

Latest Info Received: 10/24/14

Original Filing No.: 201207963923

Original UCC Filed Date: 11/30/12

Type: Continuation

Sec.Party: VANTAGE COMMODITIES FINANCIAL SERVICES II, LLC, NEW YORK,
NY

Debtor: AP&G HOLDINGS LLC

Filing No.: 201702917523

Filed With: SECRETARY OF STATE/UCC DIVISION, TALLAHASSEE, FL

Date Filed: 10/10/17

Latest Info Received: 10/12/17

Original Filing No.: 201207963923

Original UCC Filed Date: 11/30/12

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Special Events

N/A

Corporate Linkage

Parent

Company Name	DUNS #	City, State
AP&G HOLDINGS LLC	07-875-6677	SEMINOLE, FLORIDA

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Exhibit C-8

“Bankruptcy Information”

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Bankruptcy Information

AP&G Holdings, LLC and its AP&G affiliates, American Power & Gas of Ohio, LLC, its parents, and obligation guarantor affiliates have not reorganized or declared bankruptcy in the current or last two years.

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Exhibit C-9

“Merger Information”

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Merger Information

American Power & Gas of Ohio, LLC, its parents or affiliates have not experienced any dissolutions or acquisitions within the two most recent years preceding this application.

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Exhibit C-10

“Corporation Structure”

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Corporate Structure

American Power & Gas of Ohio, LLC, is a subsidiary of AP&G Holdings, LLC.

AP&G Holdings, LLC is the parent company of all the American Power & Gas subsidiaries operating as electric and/or gas suppliers in various states as noted on the attached corporate chart.

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American Power & Gas

Corporate Structure

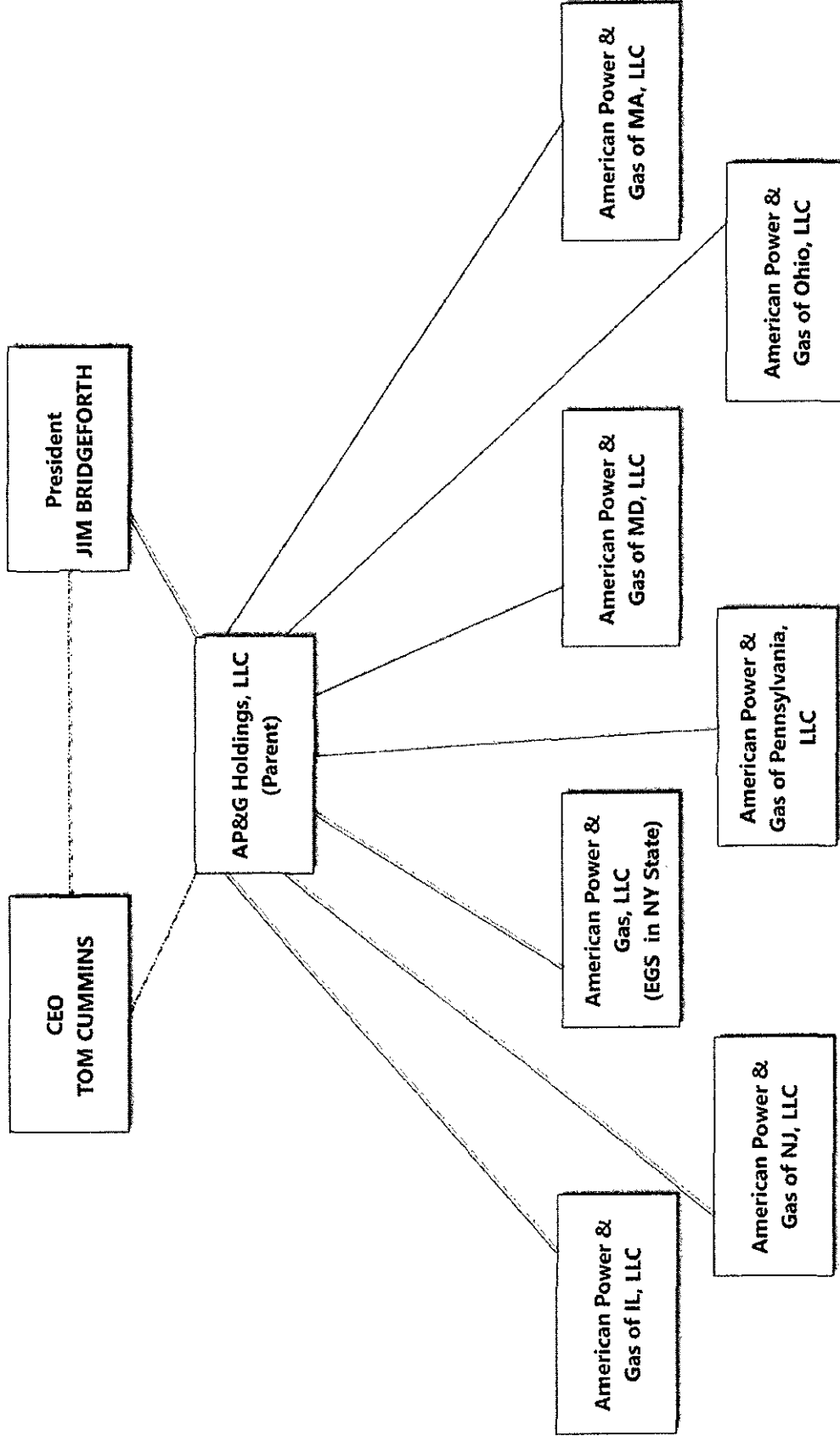


Exhibit D-1

“Operations”

a1



Operations

AP&G markets natural gas to residential and small commercial customers. AP&G owns no natural gas resources or facilities. AP&G purchases and stores natural gas and nominates daily gas to meet expected customer demand following utility and pipeline rules for gas operations and storage.

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Exhibit D-2

“Operations Expertise”

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Operations Expertise

American Power & Gas is currently operating successfully in New York, Pennsylvania, Ohio, New Jersey, Maryland and Illinois.

Our Operations department is expertly led by VP Operations, Paul Chalupsky and Director of Operations, Anfas Hamza. Their experience is listed below.

VP of Operations

Paul Chalupsky

PaulC@GoAPG.com

727-733-8700

Background: 5.5 years of experience working with contracted entities who buy and sell power, energy and natural gas for our company and 4 years of experience working with PJM, 30 years of experience working with databases, 16 years of experience as a Chief Financial Officer.

Director of Operations

Anfas Hamza

AnfasH@GoAPG.com

727-733-8700

Background: 8 years of experience in the energy industry of which 6 years included working with contracted entities who buy and sell power and energy for our company and 3.5 years of experience working with PJM, 4 years' experience working with contracted entities who buy and sell power, energy and natural gas for our company, 14 years of experience working with statistical analysis and databases.

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Exhibit D-3

“Key Technical Personnel”

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Key Technical Personnel

VP Operations

Paul Chalupsky

PaulC@GoAPG.com 727-733-8700

Background: 5.5 years of experience working with contracted entities who buy and sell power, energy and natural gas for our company and 4 years of experience working with PJM, 30 years of experience working with databases, 16 years of experience as a Chief Financial Officer.

Finance Manager

Duane Rice

DuaneR@GoAPG.com

727-733-8700

Background: 20 plus years' experience in Finance Management with BS's in Finance, Real Estate and Business Law from California State University Northridge and an MBA from the W.P. Carey School of Business from Arizona State University.

Chief Information Officer

Rob DeMotts

RobM@GoAPG.com

727-733-8700

Background: Working in many facets of IT for more than 30 years, 10 of those years in IT consulting helping large corporations like Best Buy, Thompson West Group and Lifetime Fitness to improve their IT department's application development. VP of IT for 6 years at Silpada Designs a subsidiary of Avon, a 10 billion dollar company.

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