BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the : Application of The Dayton :

Power and Light Company : Case No. 16-395-EL-SSO

for Approval of its

Electric Security Plan.

In the Matter of the : Application of The Dayton :

Power and Light Company : Case No. 16-396-EL-ATA

for Approval of Revised :
Tariffs. :

:

In the Matter of the : Application of The Dayton : Power and Light Company :

for Approval of Certain : Case No. 16-397-EL-AAM

Accounting Authority: Pursuant to Ohio Rev. Code: \$4904.13.

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PROCEEDINGS

before Mr. Gregory Price and Ms. Patricia Schabo,
Attorney Examiners, at the Public Utilities
Commission of Ohio, 180 East Broad Street, Room 11-A,
Columbus, Ohio, called at 9:09 a.m. on Wednesday,
April 3, 2019.

VOLUME VIII

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Proceedings

1358 1 Wednesday Morning Session, 2 April 3, 2019. 3 EXAMINER PRICE: Let's go on the record. 4 5 Good morning. The Public Utilities 6 Commission of Ohio has set for hearing at this time 7 and place Case No. 16-395-EL-SSO, being in the Matter of the Application of The Dayton Power and Light 8 9 Company for Approval of Its Electric Security Plan. 10 This is our eighth day of hearing in this proceeding. 11 My name is Gregory Price. With me is 12 Patricia Schabo. We are the Attorney Examiners 13 assigned to preside over today's hearing. 14 We will proceed with IGS's first witness. 15 Mr. Oliker. 16 MR. OLIKER: IGS would call Matthew White 17 to the stand. 18 (Witness sworn.) 19 EXAMINER PRICE: Please be seated and 20 state your name and business address for the record. 2.1 THE WITNESS: My name is Matt White, and 22 my business address is 6100 Emerald Parkway, Dublin, 23 Ohio 43212. 24 EXAMINER PRICE: Please proceed,

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Mr. Oliker.

1359 MR. OLIKER: Can we go off the record one 1 2 second, your Honor? 3 EXAMINER PRICE: You may. (Discussion off the record.) 4 5 EXAMINER PRICE: Go book on the record. 6 7 MATTHEW WHITE 8 being first duly sworn, as prescribed by law, was 9 examined and testified as follows: 10 DIRECT EXAMINATION 11 By Mr. Oliker: 12 Mr. White, did you prepare supplemental Q. 13 direct testimony in this proceeding? 14 Α. Yes. 15 Q. And is that document in front of you? 16 Α. Yes. 17 MR. OLIKER: Your Honor, at this time I 18 would like to mark the supplemental direct testimony of Matthew White as IGS Exhibit 1014. 19 20 EXAMINER PRICE: So marked. 2.1 (EXHIBIT MARKED FOR IDENTIFICATION.) (By Mr. Oliker) And, Mr. White, this was 22 Q. 23 testimony prepared by you or under your direction? 24 Α. Yes.

And do you have any changes to make to

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Q.

1360 this testimony? 1 2 Α. No. 3 Q. If you were asked the same questions today, would your answers be the same? 4 5 Α. Yes. MR. OLIKER: Okay. With that, your 6 7 Honor, I would move the exhibit and tender the 8 witness for cross-examination. 9 EXAMINER PRICE: Thank you. Company? 10 MR. ALEXANDER: Your Honor, did you want 11 to ask if any of the other signatory parties had 12 cross-examination? 13 EXAMINER PRICE: I was going to let the 14 Company go first, unless you prefer. Let's go off 15 the record. (Discussion off the record.) 16 17 EXAMINER PRICE: Let's go back on the 18 record. 19 Company. 20 MR. IRELAND: Yes. I am trying to get my 2.1 microphone to work, your Honor. 22 EXAMINER PRICE: Press it twice. 23 24

1361 1 CROSS-EXAMINATION 2 By Mr. Ireland: 3 Okay. Good morning, Mr. White. Q. Α. Good morning. 4 Have you read Mr. Malinak's deposition as 5 Q. part of your preparation for this testimony? 6 Mr. Malinak? 7 Α. Q. Yes, Mr. Malinak's. 8 9 Α. Deposition? 10 Q. Yeah. 11 A. I don't believe I have. 12 Have you read Mr. Garavaglia's Q. 13 deposition? 14 Α. No. Were you present when either of those 15 Q. 16 gentlemen testified in this case? 17 Α. No. 18 Have you been provided with a summary of Q. their testimony in this case? 19 20 MR. OLIKER: Objection. 2.1 What --Α. 2.2 MR. OLIKER: Summary of their direct 23 testimony? Are we talking about --24 MR. IRELAND: Their cross-examination, their examination. 25

- A. Their cross-examination?
- Q. Yes.

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- 3 A. No.
 - Q. And as I understand your testimony, you are currently the general counsel of IGS; is that right?
- 7 A. I recently had a title change, chief 8 legal officer.
- 9 Q. And how long have you been the chief 10 legal officer?
- 11 A. About a week.
- 12 Q. Congratulations.
- 13 A. Thank you.
- MR. MICHAEL: It's not all it's cracked up to be.
- Q. And prior to becoming chief legal
 officer, you were general counsel for about two
 years?
- 19 A. Yes.
- Q. And you're responsible for legal, regulatory compliance, and legislation; is that right?
- 23 A. Yes.
- Q. And you have concluded in your supplemental testimony in this case that the Amended

- Stipulation is not in the public interest; is that right?
- 3 A. Yes.
- Q. And you've concluded that it violates regulatory practices; is that right?
- A. Yes.
- Q. Now, as I understand your position at IGS, you report to your uncle who is the CEO of IGS; 9 is that right?
- 10 A. Yes.
- 11 Q. And IGS is a privately-owned company, is
- 12 it not?
- 13 A. Yes. It's privately held.
- Q. And it's privately held by your family;
 is that right?
- MR. OLIKER: Objection.
- 17 EXAMINER PRICE: Grounds?
- MR. OLIKER: What's the relevance?
- 19 EXAMINER PRICE: Sustained.
- Q. (By Mr. Ireland) One of the outcomes from this proceeding, whether or not the Reconciliation
- 22 is -- Rider is bypassable, may benefit IGS
- 23 | financially; is that right?
- A. Can you repeat the question, please?
- Q. Yeah. One of the possible outcomes from

this proceeding, whether or not the Reconciliation
Rider is bypassable, that may benefit IGS
financially; is that right?

- A. It could.
- Q. And if it benefits IGS financially, it may benefit you financially; is that right?
- A. To the extent I am an employee of IGS and IGS is a successful company, that benefits the employees.
- Q. And also to the extent you are the owner of IGS?
- MR. OLIKER: Objection. No foundation that he's an owner of IGS.
- 14 A. I am not an owner of IGS.
 - Q. Are you a beneficiary of any trusts?
- 16 A. Yes.

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- Q. And if IGS benefits financially, do you benefit financially in any capacity other than as an employee?
- 20 A. Yes.
- Q. You're not an economist; is that right?

 MR. OLIKER: Objection.
- 23 EXAMINER PRICE: Grounds?
- MR. OLIKER: Very vague question on
- 25 whether somebody is classified as an economist or

- 1 | whether they have economic training.
- 2 EXAMINER PRICE: Do you have a Ph.D. in
- 3 | economics?
- THE WITNESS: I have business training in
- 5 | economics, but I don't have a Ph.D.
- 6 EXAMINER PRICE: Do you have a Master's
- 7 Degree in economics?
- 8 THE WITNESS: I have a Master's Degree in
- 9 business.
- 10 EXAMINER PRICE: Do you hold yourself out
- 11 | as an economist?
- 12 THE WITNESS: I don't have it on my
- 13 business card.
- 14 O. (By Mr. Ireland) And you believe, as I
- 15 understand it, that your expertise is in the business
- 16 | aspects of retail energy; is that right?
- 17 A. Part of my expertise.
- Q. What's the other part of your expertise?
- 19 A. The business and legal aspects and the
- 20 regulatory aspects.
- 21 Q. And IGS is a competitive retail electric
- 22 | supplier; is that right?
- 23 A. Yes.
- Q. And you are testifying only on behalf of
- 25 | IGS here today; is that right?

A. Yes. I believe that's what my testimony says.

2.1

- Q. And as part of this proceeding, you have also submitted testimony in support of the Amended Stipulation on behalf of RESA and IGS; is that right?
 - A. Can you please repeat the question?
- Q. As part of this proceeding, you also submitted testimony in support of the Amended Stipulation on behalf of RESA and IGS; is that right?
- A. I'm not clear what you are trying to say.

 Are you saying that the Amended Stipulation -- the

 amended order by the PUCO or the Amended Stipulation?
- Q. The Amended Stipulation that was litigated prior to the initiation of this case. I can show you RESA Exhibit 1, if that will help you.
- A. No. I don't think that's necessary. I believe that, yes, you are correct, I did file testimony. And the previous testimony I filed was on behalf of both RESA and IGS.
- Q. And two years ago that testimony that was filed on behalf of RESA and IGS did not say that the Amended Stipulation was not in the public interest; is that right?
- A. I don't know.
- MR. IRELAND: Well, your Honor, I have

his testimony if he would like to take a look at it.

EXAMINER PRICE: You may approach. Help
him refresh his recollection.

- A. Did you want me to read the whole thing?
- Q. You wrote it. Maybe it's been a couple of years since you read it but is there anything in there where you testified that the Amended Stipulation is not in the public interest?

 MR. OLIKER: Objection.
 - A. I don't know.

EXAMINER PRICE: Grounds?

MR. OLIKER: Your Honor, this testimony covers certain aspects of the Stipulation and a prior period of time when IGS was still a signatory. IGS is no longer a signatory, so I think it's misleading.

EXAMINER PRICE: Excellent coaching of the witness. Overruled.

- A. If you would allow me to read the entire testimony, then I can answer that question, but I can't answer that question unless I read the testimony that I wrote over two years ago.
- Q. Is that testimony that you submitted over two years ago still truthful?
- 24 A. Yes.

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25 | O. And it's accurate?

- A. Based on the facts over two years ago, yes.
 - Q. And IGS is a member of RESA; is it not?
 - A. Yes.

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- Q. And you are the president of RESA, are you not?
- 7 A. Yes.
- 8 Q. And has RESA withdrawn from the Amended 9 Stipulation?
- 10 A. I don't believe they have.
- Q. Do you know how many members of RESA there are in Ohio?
- A. I don't know.
- Q. Is AEP Energy a member?

 MS. PETRUCCI: Objection, relevance.

 EXAMINER PRICE: Overruled.
- A. To the extent it's publicly available on the RESA website, AEP is a member of the RESA National Organization, AEP Ohio.
 - O. How about APG&E?
- A. Again, it's publicly available on the website. I don't know every specific member of RESA, but you are welcome to go check the website.
- Q. Well, I have checked the website. I am
 just now checking your understanding as the president

of RESA as to who are the Ohio members.

- A. Sure. They're national members. I don't know every member of RESA. There's a lot but.
- Q. And I am only concerned with the ones in Ohio.
- A. RESA is a national organization. It's not necessarily a state-specific organization.
- Q. And you are the president of the national organization; is that right?
 - A. Yes.

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Q. Well, would you agree with me that the RESA website accurately describes the members of RESA who are operating -- that are operating in Ohio?

MR. OLIKER: Objection. Now we are getting into asking about websites that aren't in front of us and whether Mr. White can --

EXAMINER PRICE: He referred to the website earlier in his cross-examination. Overruled.

MR. OLIKER: And, your Honor, also he said who are active in Ohio, and I don't know if that is the exact same response that Mr. White provided.

EXAMINER PRICE: That's why he asked him the question, to find out if that's accurate.

Overruled.

24 Overruled.

Can we have the question back again,

1370 1 please. 2 (Record read.) 3 Α. No. And why not? 4 Ο. 5 Α. Because the members of RESA, the national 6 organization, are not necessarily all operating in Ohio. 7 8 MR. IRELAND: May I approach the witness, 9 your Honor? 10 EXAMINER PRICE: You may. 11 MR. IRELAND: Unfortunately I only have 12 one copy, but we can make copies at a break. This is 13 just the RESA website. 14 MR. OLIKER: Is this what you were 15 referring to before? Is this supposed to be about 16 Ohio? 17 MR. IRELAND: RESA's members in Ohio are 18 and then there is this list. 19 MR. OLIKER: Okay. 20 Q. (By Mr. Ireland) Mr. White, that is, I 2.1 will represent to you, RESA's website, a copy of a 22 portion of it with a list of members in Ohio. 23 I'm sorry. Can you point? Α. 24 Ο. Yeah. 25 MR. OLIKER: And I would just ask that he

be given time to look at it because I don't know if he has seen this page of the website.

MR. IRELAND: Absolutely.

- A. Okay. Yeah, I see it.
- Q. And to the best of your knowledge, are those RESA members in Ohio?
- A. I don't update the website; but, you know, to the extent it is up to date, I take the website's word for it.
- Q. You don't have any reason to disagree with the information that's on the website, do you?
- 12 A. I have no reason to believe it's not up
 13 to date.
- 14 O. Thank you.

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MR. IRELAND: And we'll provide copies,
your Honor. We'll mark this as, where are we, DP&L?

MR. SHARKEY: Is 1001.

18 MR. IRELAND: 1001.

19 EXAMINER PRICE: It will be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

21 EXAMINER PRICE: And you will get

22 especially the court reporter a copy at some

23 appropriate time.

MR. IRELAND: Yeah. Actually I put the

25 wrong document. I'll trade you.

MR. OLIKER: Before we go to redirect, I would also like a copy of the document in case it's necessary because I have not seen it yet.

EXAMINER PRICE: I am sure the Company will provide a copy.

- Q. (By Mr. Ireland) In your -- with regards to SmartGrid, Mr. White, you would agree that a properly executed SmartGrid has potential to benefit customers; is that right?
 - A. Yes.

2.1

- Q. And SmartGrid will improve the landscape of the competitive retail electric service market in DP&L's service territory; is that right?
- A. It has the potential to if properly deployed.
- Q. And nothing has changed between March 2017 and today to alter your belief that a properly executed SmartGrid has a potential to benefit DP&L's customers; is that right?
 - A. Yes.
- Q. And again referring to your March 2017 testimony, you are supportive of consolidated billing; is that right?
- MR. OLIKER: Objection.
- 25 EXAMINER PRICE: Grounds?

1 MR. OLIKER: I believe there was an error 2 in the question.

EXAMINER PRICE: If you can rephrase your question more specifically as to what type of consolidated billing.

- Q. At page 8 of your March 2017 testimony, there's a section entitled "Retail Market Billing Enhancements."
 - A. Yes.
- Q. And it says Question: "Should DP&L implement a supplier consolidated billing pilot program?" Do you see that?
- A. Yes.

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- Q. And you are still supportive of that Supplier Consolidated Billing Program today; is that right?
- 17 A. I support a program that's properly
 18 implemented.
 - Q. And you would agree that all of DP&L's customers have a potential to benefit from consolidated billing; is that right?
 - A. If it's properly implemented, yes.
- Q. Now, in this proceeding, as I understand it, IGS has withdrawn from the Amended Stipulation, right?

A. Yes.

2.1

- Q. And the withdrawal was based upon a material modification by the Commission; is that right?
 - A. Yes.
- Q. And the material modification is the recovery of the OVEC Cost Mechanism Reconciliation Rider going from a bypassable to a nonbypassable cost; is that right?
- A. Yes. When the Commission modified the Stipulation to make OVEC bypassable -- or nonbypassable, that was a material modification.
- Q. And you would agree that there are other -- elements of the Amended Stipulation that provide potential benefits to IGS aside from the Reconciliation Rider.
- A. I believe that the Reconciliation Rider bypassable -- passable was by far the most important provision that was negotiated by the parties or by IGS.
- MR. MICHAEL: Objection, your Honor. I move to strike that answer. It was nonresponsive to the question asked by DP&L's lawyer.
- EXAMINER PRICE: It was nonresponsive,
 and we will warn the witness. We will not strike his

testimony at this time. So please answer counsel's questions directly and only counsel's questions and to ask you to answer this question again.

2.1

Can we have this one back, please.

(Record read.)

- A. I believe there are other elements that provide potential benefits, but the Reconciliation Rider was the only one that provided a tangible benefit.
- Q. So in entering into the Amended Stipulation, IGS did so with the understanding that there were potential benefits to it, correct?
- A. Yeah, when I -- when I'm saying if properly executed or if -- if, you know, rolled out correctly, all the other benefits were contingencies. The Reconciliation Rider was the only actual tangible benefit within that stipulation.

EXAMINER PRICE: Mr. White, are you saying if the Commission modified the Stipulation again after this hearing and removed the Supplier Consolidated Billing Program, that would not be a tangible benefit of the Stipulation?

THE WITNESS: The Supplier Consolidated

Billing Program still has to be implemented. There's

a lot of different -- different elements to it that

could make it a successful or not successful program if it's not implemented correctly. There is a cost component. There's a lot of timing issues when it comes down to it. So it's not a bird in the hand, if you will. You know, it's a great possibility of being successful, but it is certainly not guaranteed.

2.1

EXAMINER PRICE: How about the non-commodity billing provisions? Is that a tangible benefit?

THE WITNESS: My understanding is there was no -- no, because the DP&L still has to file an application to bill for non-commodity billing, and DP&L hasn't even done that yet. The Commission would have to approve that application so there's a lot of up in the air as to whether or not that actually will take place.

EXAMINER PRICE: So if the Commission modified the Stipulation to remove those two provisions, those changes would not be material, would they?

THE WITNESS: I don't know, because it hasn't happened, whether we would consider that material enough to withdraw from the Stipulation. I only know that when we were negotiating that Stipulation, the most important part of that

Stipulation was whether or not OVEC was bypassable for us. And when the Commission modified that Stipulation to make it a nonbypassable charge, that was in our view a very serious change to the deal in which we bargained for.

Q. (By Mr. Ireland) Have you quantified the increase in costs associated with that very serious change?

MR. OLIKER: Objection. Increase of costs to who and which change are we talking about?

- Q. (By Mr. Ireland) Well, the nonbypassability adds an element of cost to shopping customers, does it not, Mr. White?
- A. Yes. Our customers will have to pay more because they have to pay for OVEC.
- Q. And because of the Commission's action have you quantified the increase in costs to your customers?
 - A. I have not done a direct analysis.
 - Q. Has anyone at IGS done a direct analysis?
 - A. I don't know.

2.1

- Q. Turning to OVEC you understand that DP&L is a partial owner of OVEC?
- A. That's my understanding.
- Q. DP&L -- there has been testimony in this

proceeding, I don't think you were here, that DP&L's interest is 4.9 percent.

2.1

- A. Okay. I'll take your word for that.
- Q. And under the OVEC operating agreement, parties can transfer their interests only if all of the other -- all of the other remaining parties agree. Do you understand that?

MR. OLIKER: Objection.

EXAMINER PRICE: Grounds?

MR. OLIKER: Calls for a legal conclusion, although -- I will withdraw the objection. Mr. White is capable of answering this.

- A. I don't think that's necessarily true.
- Q. Have you read the operating agreement?
- A. I believe I have read it, certain portions of the operating agreement, at some point in time.
- Q. And it's your understanding, your recollection, your memory of the agreement that that is not the case?
- A. My memory of the agreement is they can transfer an asset to an affiliated company without the -- without the approval of all the operating members as long as that affiliated company has a creditworthiness, meets the creditworthiness

standard, which is the same creditworthiness of the entity that's currently owning it. So they could transfer -- DP&L could transfer OVEC to AES with no issue under the operating agreement. That's my understanding of the operating agreement.

2.1

- Q. Did you review the operating agreement prior to writing your testimony in this case?
- A. I don't know if I have reviewed it prior to operating -- reading -- writing my testimony.

 I've at some point in my -- my career read the operating agreement because this issue has been litigated ad nauseam not just for DP&L but for AEP, FirstEnergy, and a number of the other utilities.
 - Q. Do you know what efforts DP&L has made to transfer its interests in OVEC?
 - A. I would say probably not enough.

 EXAMINER PRICE: You don't know enough?

THE WITNESS: No. I would say they probably haven't made enough effort because they don't have to because the Commission just continues to allow them to get cost recovery.

- Q. But do you of your own knowledge know what DP&L has done?
- A. I don't know specifically what DP&L has done.

- Q. Have you read what DP&L has reported to the PUCO on this subject?
- A. I don't know exactly what DP&L has reported to the PUCO.
- Q. On page 4 of your testimony, your current testimony in this case, you say -- page 4, line 6, you talk about the recovery of costs through DP&L's Fuel Rider. Do you see that?
 - A. Yes.

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- Q. And you would agree that DP&L no longer has a Fuel Rider; is that right?
 - A. Yes, I believe that's correct.
- Q. You would agree with me, Mr. White, that it's important for DP&L to maintain its financial integrity?
- A. Are you talking about DPL or DP&L Inc. -
 DPL Inc. and DP&L?
 - Q. I am talking about DP&L and DPL Inc.

 MR. OLIKER: Objection, compound.

 EXAMINER PRICE: Sustained. You need --
 - Q. I'm talking about let's take them -- is it important for DP&L to maintain its financial integrity?
- A. I think it is important, and they do have strong financial -- DP&L has strong financial

- integrity on their own without additional cost
 recovery.
 - Q. In fact, you think there is very little linkage between the financial integrity of DP&L and the financial integrity of DPL; is that right?
 - A. I would say that there's probably no linkage between the financial integrity of DPL Inc. and DP&L.
 - Q. Probably no or no?
 - A. I would say probably no.
- Q. Okay. Are you familiar with the credit rating -- agency rankings?
 - A. I'm familiar with credit rating agencies; and, yes, you know, that they approach certain rankings for entities.
 - Q. Right. So I didn't mean to interrupt you. And IGS is not rated by any credit agency; is that right?
- 19 A. Yes.

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- Q. So you don't meet with credit agencies in the ordinary course of your work as the chief legal counsel of IGS; is that right?
- 23 A. I don't.
- Q. And you don't think whether or not DPL
 Inc. is investment grade has any effect on DP&L's

financial integrity; is that right?

A. Yes.

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- Q. And you further believe that credit agencies are only focused on the distribution utility.
 - A. I believe that is their primary focus.
- Q. And would their secondary focus be on the Company that owns the distribution utility?
- A. Their focus could be if the right provisions weren't put in place like ring fencing.
- Q. And you have not done any analysis of how the credit agencies have viewed DP&L and DPL over the years; is that right?
- A. I have reviewed how the Commission -- how the credit agencies handled the Oncor bankruptcy which is a very similar bankruptcy to the -- to -- which is a very similar situation to DPL in that you had a parent company that went insolvent and the credit rating agencies, because they had proper ring fencing in place, did not ding the distribution utility one bit when the parent company went bankrupt.
- EXAMINER PRICE: Can I have the question and answer back, please.
- 25 MR. IRELAND: For whatever it is worth I

want to move to strike the answer.

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EXAMINER PRICE: I want to hear what the question was after the lengthy answer.

(Record read.)

EXAMINER PRICE: Mr. Ireland.

MR. IRELAND: I move to strike the answer as nonresponsive and irrelevant.

MR. OLIKER: Your Honor, did he say no before he provided his explanation though? I thought that's what I heard.

EXAMINER PRICE: He did not. Do you care to respond to the motion to strike?

MR. OLIKER: I think that his response inferred no, and he said also but clarified that he's familiar with very similar circumstances. If Mr. Ireland wants to reask the question and then we can have a complete answer, perhaps maybe I would withdraw my opposition to the strike.

EXAMINER PRICE: We've already warned this witness to answer counsel's question and only counsel's question. The motion to strike will be granted at this -- if you would like an answer to your question, Mr. Ireland, or are you moving on?

Q. (By Mr. Ireland) You have not done a

MR. IRELAND: I'm moving on.

financial analysis of the effect of the DMR on DP&L;

is that right?

- A. DPL Inc.?
- O. DP&L.
- A. DP&L.

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MR. OLIKER: Objection. The question is vaque on what is meant by financial analysis.

EXAMINER PRICE: Overruled. He has an MBA. He knows what financial analysis is.

- A. I haven't done a financial analysis.
- Q. At the bottom of page 4 of your testimony, you talk about Mr. Haugen, and you say that Mr. Haugen -- this is in line 16 and 17 has identified, proposed changes to the capacity market that may disqualify DP&L from participating in the PJM market. Do you see that?
 - A. Yes.
- Q. And that's a proposal that's been submitted to FERC; is that right?
- A. Yes.
- Q. And you would agree that the proposed changes are not in effect at this time; is that right?
- 24 A. Yes.
- Q. Moving over to page 7 of your testimony,

- you complain about unreasonable fees. Do you see that section?
 - A. I would not characterize it as complaining.
 - Q. That's fair. That's fair, Mr. White.

 You present testimony about unreasonable fees, how's that?
 - A. Yes.

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- Q. And DP&L has indicated the \$5 switching fee is based upon the Commission's order from Case No. 12-426-EL-SSO that's in your testimony, right?
 - A. I'm sorry. Can you repeat the question?
- Q. Yeah. DP&L has indicated that the \$5 switching fee is based upon the Commission's order from Case 12-426-EL-SSO; is that right?
- A. Yes. In their discovery response they claim that was the basis for the \$5 switching fee.
- Q. And they've been consistently charging that \$5 switching fee since the order in that case; is that right?
- A. I believe they've charged it before that case. I don't think that was really the case that set the switching fee.
- Q. Okay. So longer than since Case No. 12-426 to the best of your knowledge.

MR. OLIKER: Objection. I've let this go on a little bit, but it's hard to tell who we are talking about the switching fee assessed to. Are we just talking about it globally? And that's not what the testimony is about and it's unclear in either the questions or the answers how we are referring to the switching fee.

EXAMINER PRICE: I don't understand your objection.

MR. OLIKER: The question is vague and there hasn't been a foundation for who we're talking about as being imposed a switching fee because Mr. White talks about a certain set of scenarios and that is not clear based on this transcript and the questions and answers referred.

EXAMINER PRICE: If you can rephrase, Mr. Ireland.

- Q. (By Mr. Ireland) The \$5 switching fee, as I understand your testimony, Mr. White, has -- has existed at least since Case No. 12-426-EL-SSO; is that right?
 - A. Yes.

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- Q. And your recollection is it probably existed prior to that case.
- 25 A. It existed -- that case switched the

switching fee to allow the supplier to pay for it but there was a \$5 switching fee that the customer had to pay before that case.

- Q. Thank you. And on page 8 of your testimony, you mentioned the \$150 historical usage fee which you believe is unreasonable; is that right?
 - A. Yeah.

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- Q. And you have not done any analysis of what a reasonable fee would be; is that right?
- A. We've asked Dayton Power and Light in discovery to provide an analysis of what a reasonable fee would be, and they haven't. It's really not in our place to -- to do the analysis because Dayton Power and Light has the costs, but they have not actually provided any basis for that fee.
- Q. So the answer to my question is, no, IGS has not done any analysis of what a reasonable fee should be; is that right?
- A. I think, yeah, I have done analysis that the reasonable fee should be zero.
- Q. And a reasonable fee should be zero because there are no costs associated with it?
- A. Well, because there's no additional charges to the SSO or the default service to provide a fee. In my view there would be no variable costs

to -- to transfer electronic data to a -- to a supplier that requests it, so yes.

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- Q. So you are assuming there were no variable costs and no costs whatsoever.
- A. Since we've asked DP&L about the costs and they haven't provided any information on the costs, I would assume that there are no costs because if there were costs, likely DP&L would have provided that information about the costs.

EXAMINER PRICE: Mr. White, is there a pending motion to compel discovery that I do not know about?

THE WITNESS: I'll defer to my lawyer.

MR. OLIKER: Can I make one?

EXAMINER PRICE: So the answer to my question, Mr. Oliker, is, no, there is no pending motion to compel?

MR. OLIKER: No, and, your Honor, I don't believe one would be merited given that typically speaking if an analysis does not exist, you cannot require a party to perform one. So under current precedent and Commission rules, I don't think that would be something that would be supportable.

EXAMINER PRICE: So you're disagreeing with your own witness of Dayton Power and Light's

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MR. OLIKER: No. I'm indicating that a motion to compel would likely not bear fruit.

A. They just didn't provide the costs, so

I'm inferring because they haven't provided the costs
there are no costs.

EXAMINER PRICE: There is no question pending, Mr. White.

THE WITNESS: Sorry.

EXAMINER PRICE: We'll strike that last bit of extraneous testimony.

12 Please proceed, Mr. Ireland.

MR. IRELAND: Thank you, your Honor.

- Q. (By Mr. Ireland) On page 9 of your testimony, in lines 4 to 6, you say that "these fees have added up to millions of dollars over the past few years." Do you see that?
 - A. What line are you referring to on page 9?
 - Q. Page 9, line 5.
 - A. Yes, I see that.
- Q. And you have not done any -- excuse me.

 And then you go on to say that the costs are cost

 prohibitive. Do you see that?
- A. I say it in many instances they can be cost prohibitive.

- Q. And you don't know the number of times this actually happens with a customer of IGS, right?
- A. I know it happens frequently because we get complaints about the costs.

EXAMINER PRICE: Who is "we," Mr. White?

THE WITNESS: Well, the people selling
the energy and also the customers.

- Q. Is that part of your job as the chief legal officer, to sell?
- 10 A. No. But I talk to the people that are selling.
- Q. On the top -- on page 6 of your
 testimony, you say that "To the extent that DPL's
 cash flows are insufficient to cover DPL's debt
 expenses, AES will have no other option then to
 provide an equity infusion to DPL." Do you see that?

 MR. OLIKER: Could you repeat the page

MR. OLIKER: Could you repeat the page 18 and line?

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MR. IRELAND: It's the top of page 6.

20 It's the answer that starts at line 1, Joe. Sorry.

- Q. (By Mr. Ireland) Are you with me?
- A. Yes, I see that.
- Q. And you also believe that another option for DP&L would be bankruptcy, right?
- MR. OLIKER: Objection. I think there

was an error in the question again. I think he said
"DP&L."

EXAMINER PRICE: Can I have the question back, please.

(Record read.)

6 MR. OLIKER: I think it misstates the 7 testimony.

EXAMINER PRICE: He can explain that.

- A. I would say -- I believe that an option is not for DP&L to go bankrupt but DPL Inc., the parent company, to go bankrupt.
- Q. And you don't believe that a bankruptcy of DPL would have any effect on the financial integrity of DP&L; is that correct?
 - A. Yes.

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- Q. And as to bankruptcies, you have not made any analysis of how the bankruptcy process would affect DPL or DP&L; is that right?
- A. At the risk of getting stricken again, my analysis is based on my view of what other companies have done where the parent company has gone bankrupt and the current distribution utility had no effect on the credit rating of the distribution utility -- the distribution utility credit rating did not sour when the parent company went bankrupt.

- Q. Has that occurred in Ohio?
- A. It has occurred in Texas which is Oncor
 where the parent company went bankrupt. And, in
 fact, it actually probably is even more extreme
 because AES is the ultimate holding company of DP&L.

 DPL Inc. is just a company in the middle. And the
 Oncor bankruptcy, the actual parent company, the
 holding company, went bankrupt, and Oncor, the

MR. IRELAND: Move to strike, your Honor.

The question was has that occurred in Ohio.

distribution utility, had no effect on the credit

EXAMINER PRICE: Granted.

- O. Has that occurred in Ohio?
- A. No.

rating.

- EXAMINER PRICE: Mr. White, is DP&L a competitor to IGS?
- THE WITNESS: The distribution utility?
- 19 EXAMINER PRICE: Yeah.
- THE WITNESS: No.
- 21 EXAMINER PRICE: Is DPL a competitor of
- 22 | IGS?

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- THE WITNESS: In some instances, yes. I mean through AES, AES sells a number of products and
- 25 | services that we sell, whether it's distributed

generation, batteries, other products and services, yeah.

EXAMINER PRICE: That's not what I asked.

Does DPL compete with IGS?

THE WITNESS: I think DPL is purely a holding company to hold assets, so I don't know if DPL does anything -- DPL Inc. doesn't do anything other than, you know, hold DP&L, the distribution utility.

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EXAMINER PRICE: So your testimony is, no, DPL does not compete with IGS.

THE WITNESS: Well, I can't say that exactly because to the extent that DPL Inc. affects the financial viability of AES and basically the Commission or whomever the ratepayers are deciding to give funds to DPL which eventually would affect the holding company AES, then there is competent -- there is a connection of competition there.

EXAMINER PRICE: You are aware during the term of the DMR DPL will not make any dividend payments to AES.

THE WITNESS: Yes, but I think that's misleading. Hey, I'll pay off your loans, but I am not going to give you the cash directly. It's still

a financial benefit to AES.

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EXAMINER PRICE: That's not the question asked so we will strike your extraneous answer. You are aware that during the term of the DMR DPL will not make any dividend payments to AES.

THE WITNESS: They will not make any direct payments to AES, but AES will reap the financial benefit.

EXAMINER PRICE: So I guess I still want a more direct answer to my question. In what areas does DPL Inc. compete with IGS?

THE WITNESS: Literally DPL Inc. probably does not compete directly with IGS.

EXAMINER PRICE: In any manner.

THE WITNESS: If you look at just the Company's vehicle -- the vehicle of the Company does not compete with IGS.

18 EXAMINER PRICE: Thank you.

MR. IRELAND: Thank you, your Honor. I have nothing further, although I do have copies of what we are going to mark as DP&L 1001.

EXAMINER PRICE: You do have copies?

Give one to the Bench and to Mr. Oliker at this time.

Mr. Boehm?

MR. BOEHM: No questions, your Honor.

1395 EXAMINER PRICE: Mr. Alexander? 1 2 MR. ALEXANDER: No questions, your Honor. 3 EXAMINER PRICE: OMAEG? MR. DRESSEL: No questions, your Honor. 4 5 EXAMINER PRICE: Kroger? 6 MS. WHITFIELD: No questions, your Honor. 7 EXAMINER PRICE: Mr. Michael? 8 MR. MICHAEL: Thank you, your Honor. 9 10 CROSS-EXAMINATION 11 By Mr. Michael: 12 Q. Mr. White, you are aware that Duke has an 13 OVEC rider, correct? 14 MR. OLIKER: Objection. 15 EXAMINER PRICE: Grounds? 16 MR. OLIKER: What's the relevance? 17 EXAMINER PRICE: Overruled. 18 MR. IRELAND: Your Honor, we would like 19 to have a continuing objection to questions from OCC 20 just on the standing issue that we raised on the 2.1 first day of hearing by Mr. Sharkey. They have 22 appealed from this case and are now in the Supreme 23 Court of Ohio. They can't be making a new record for 24 themselves here. 25 EXAMINER PRICE: I note your continuing

objection. I believe the Commission still has jurisdiction over this case, and I am waiting with curiosity the disposition of OCC's appeal of this case at this time as the Commission still has jurisdiction over this case.

Please proceed, Mr. Michael.

MR. MICHAEL: Thank you, your Honor.

EXAMINER PRICE: Actually, Mr. Michael, since you were interrupted, I should have called on RESA before you and actually before even the Company because of they are not going to engage in friendly cross, but they will have their opportunity now as long as it's not friendly.

MS. PETRUCCI: I have no questions, your Honor.

16 EXAMINER PRICE: Thank you.

Mr. Michael, now back to you.

MR. MICHAEL: Thank you, your Honor.

- Q. (By Mr. Michael) Mr. White, I believe my pending question was that you were aware that Duke has an OVEC rider, correct?
 - A. Yes, I believe that they do.
- Q. And you are also aware that AEP has an OVEC rider, correct?
- 25 A. Yes.

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And you are aware that both the Duke OVEC 1 Q. 2 rider and the AEP OVEC rider are nonbypassable, 3 correct? MR. OLIKER: Objection. 4 5 EXAMINER PRICE: Grounds? 6 MR. OLIKER: Reassert the objection that 7 I believe each of those cases was the product of a Stipulation which was held to be nonbinding in other 8 9 cases. 10 EXAMINER PRICE: Held to be nonbinding. 11 MR. OLIKER: For precedential effect. 12 EXAMINER PRICE: Was IGS a signatory 13 party on either of those Stipulations? 14 MR. OLIKER: I don't know if that 15 matters, your Honor. 16 EXAMINER PRICE: Sure, it does. 17 MR. OLIKER: The language says the 18 document itself is nonbinding. 19 EXAMINER PRICE: Against parties to the 20 document. And in any event it is nonbinding on the 2.1 Commission, so your objection is overruled. 2.2 MR. OLIKER: Thank you. 23 Can you repeat the question, please? Α. 24 MR. MICHAEL: Karen, could you please

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read it back.

(Record read.)

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- A. I believe that's the case.
- Q. And you are also aware, Mr. White, that the PUCO has a standing policy, if not formal, informally to treat Ohio utilities equal across the board, correct?
- 7 MR. OLIKER: Objection. I don't think 8 Mr. White can speak for the Commission.
 - MR. MICHAEL: I mean, he is a lawyer. He is the chief legal officer of IGS Energy. I think he knows PUCO precedent.
 - EXAMINER PRICE: He does but you asked -your question is is there a standing policy, and I
 believe that he is in no position to speak to the
 Commission's standing policy.
- MR. MICHAEL: I will rephrase your Honor.

 Thank you.
 - Q. (By Mr. Michael) Mr. White, you're aware that PUCO precedent is that the Commission generally treats Ohio utilities that it regulates consistently across the board, correct?
 - A. I don't know if I would necessarily characterize it that way. I feel like the PUCO takes the facts and circumstances into consideration based on the specific utility and doesn't necessarily

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1 | provide blanket rules for everyone.
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- Q. What is the percent of customers in the DP&L territory that shop?
 - A. I'm sorry. Can you repeat the question?
- 5 Q. Certainly. What is the percent of
- 6 customers in DP&L's service territory that shop?

7 MR. OLIKER: Objection.

EXAMINER PRICE: Grounds?

9 MR. OLIKER: Type of customers? Total

10 | customers? Residential customers?

11 EXAMINER PRICE: Total customers.

MR. OLIKER: Is that the Bench's

13 | clarification?

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MR. MICHAEL: Come on.

15 EXAMINER PRICE: Mr. Michael, would you

16 | accept my clarification?

MR. MICHAEL: I do.

18 EXAMINER PRICE: Yes, total customers.

- A. I don't know the exact percentage.
- Q. Do you know an approximate percentage?
- 21 A. I don't know -- I mean, I think it might
- 22 be around 50 percent, but I don't know 100 percent --
- 23 Q. Okay.
- A. -- what that percentage is.
- Q. Whatever that percentage is, Mr. White,

were the Commission to make the Reconciliation Rider bypassable, the costs that those shopping customers would otherwise pay would be shifted onto SSO customers, correct?

A. Not necessarily. You know, the Commission could just say DP&L doesn't get any recovery.

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- Q. You and I would both like that but let's assume for the purpose of my question that the PUCO allows the Reconciliation Rider, okay? Will you accept that for my question?
- A. Sure. So perhaps but the PUCO modified the order already. They could modify it in such a way to the extent that there is a certain threshold that -- that the prices get too high for the SSO, or they can then shift it back to be a bypassable -- or nonbypassable rider.
- Q. Your testimony in this case though is simply that the Commission should make the Reconciliation Rider bypassable for all shopping customers, correct?
- A. My testimony is the Commission should honor the Stipulation that was entered into by the parties.
- 25 EXAMINER PRICE: Mr. White, can you

1401 please turn to page 5, line 3. 1 2 THE WITNESS: Sure. 3 EXAMINER PRICE: And line 4 through 7. THE WITNESS: Yes. 4 5 EXAMINER PRICE: Now, does that refresh 6 your recollection as to what your testimony is in 7 response to Mr. Michael's question? 8 THE WITNESS: Yeah. I think my answer is 9 accurate though that was part of the Stipulation that 10 was entered into by the parties was to make rider RR 11 bypassable. 12 Ο. Okay. And then, Mr. White, were the Commission to make the Reconciliation Rider 13 bypassable, the amount of the Reconciliation Rider 14 15 that shopping customers would otherwise have paid 16 would be shifted to SSO customers, correct? 17 Α. Yes. 18 And as a result, SSO customers would pay Q. 19 more in their rates, correct? 20 MR. OLIKER: Objection. 2.1 EXAMINER PRICE: Grounds? 2.2 MR. OLIKER: I think it's asked and 23 answered. 24 EXAMINER PRICE: Overruled.

The net effect to all customers would be

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1 | revenue neutral, but yes.

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MR. MICHAEL: I move to strike the first part of that response, your Honor, just -- and keep the "yes" part.

EXAMINER PRICE: We will give Mr. White a little bit of leeway on this one.

MR. MICHAEL: Thank you, your Honor.

- Q. (By Mr. Michael) And following up on that, Mr. White, as -- were more and more customers to shop, the percentage paid by individual SSO consumers would increase were the Reconciliation Rider made bypassable, correct?
- A. Well, not -- well, if we were successful and the Commission disallows the DMR and makes OVEC bypassable -- nonbypassable, the actual costs to SSO customers would go down because the DMR is a much higher cost to customers than what OVEC would be.

MR. MICHAEL: I move to strike that, your Honor, as nonresponsive.

EXAMINER PRICE: Granted.

MR. MICHAEL: May I have the question back with an instruction to answer my question, your Honor?

EXAMINER PRICE: Please answer counsel's question directly and only counsel's question.

1403 THE WITNESS: Would you repeat the 1 2 question. 3 EXAMINER PRICE: If you need to add any additional context, Mr. Oliker will be happy to ask 4 5 you that on redirect. Let's have the question back again. 6 7 (Record read.) MR. OLIKER: Objection. Actually 8 9 incomplete hypothetical. 10 EXAMINER PRICE: Overruled. 11 THE WITNESS: Can you repeat the question 12 again. 13 (Record read.) 14 Assuming that it was a cost, which 15 theoretically it could not be a cost, then that's 16 correct. 17 Mr. White, you've heard the SSO referred to as default service, correct? 18 19 Α. Yes. 20 Ο. And you've characterized it as such 2.1 today, correct, in your testimony? 2.2 Α. I may have. 23 And, Mr. White, that SSO is referred to Q. 24 as default service in part because it is available to

all customers all the time no matter what, correct?

A. Can you repeat the question, please?

MR. MICHAEL: May I have it read back,

please, Karen.

(Record read.)

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- A. I don't know exactly why it's referred to as default service. It is. That's just what it's referred to.
- Q. Okay. But you have no doubt, Mr. White, that, in fact, SSO is available to all customers all the time no matter what, correct?
- A. Yes, I believe it is available to all customers.
- MR. MICHAEL: Thank you. I have no further questions, your Honor.
 - EXAMINER PRICE: Mr. White, on this topic, does IGS ever return customers to the Standard Service Offer for nonpayment of commodity costs?
- 18 THE WITNESS: I don't know.
- 19 EXAMINER PRICE: You don't know?
- 20 THE WITNESS: I'll defer to -- I don't
- 21 know mechanically how it works.
- EXAMINER PRICE: I didn't ask if you knew
 mechanically how it works. I asked if you returned
 customers to the Standard Service Offer who have not
 paid for their generation service.

THE WITNESS: So to answer your question,

I believe that if they don't pay, we enter into a

checks and payment plan arrangement with them, and

you can probably check with Mr. Crist who is probably

more -- more able to answer that question. I would

assume that at some point we turn them back, or we

terminate our service with them.

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EXAMINER PRICE: And in that case, you believe the customer should have to pay a \$5 switching fee?

THE WITNESS: I believe -- I'm recommending that they eliminate the switching fee for everybody.

EXAMINER PRICE: That's not what my question was. My question is in that case, do you believe the customer should pay -- if the Commission does not eliminate the switch fee, do you believe the customer should pay a \$5 switching fee?

THE WITNESS: I think switching fees should apply equal whether you switch to or from default service.

EXAMINER PRICE: Does IGS have provisions in its contracts that in the event of a material change to laws or regulatory requirements, it can return customers to the Standard -- to the default

service?

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THE WITNESS: I have to read the contract specifically. I think we have provisions in there that say if we are not able -- no longer able to serve you because of regulatory changes, then we will -- you know, you'll be returned to utility service or whatever mechanism exists at the time.

EXAMINER PRICE: And since you believe the customer should have to pay the \$5 switching fee?

THE WITNESS: I don't know. I would have to know what instance it would be where the Commission -- where IGS would no longer be able to serve customers like if for some reason competition was eliminated in Ohio, you know, I don't know that would -- I can't -- it's too much of a hypothetical to be able to answer that question.

EXAMINER PRICE: So on page 8, line 16, where you say the Commission should apply a \$5 switching fee when a customer returns to the SSO, you have no opinion as to whether that is if IGS returns the customer because IGS has abrogated the contract?

THE WITNESS: Well, so there's an event of default where we have a right to terminate the contract and I wouldn't say that's abrogating the contract in the event of a default.

EXAMINER PRICE: I was referring to the event of material change in regulatory laws or regulations that materially impact your ability to serve the customer which we were just discussing a minute ago.

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THE WITNESS: If it was a change that did not allow us to serve the customer any more, we just had — then, no, there should not be a \$5 switching fee applied to that customer. If we just couldn't serve the customer and it was beyond the customer's control, no. But in formal circumstances of switching, which really is the case and likely to be the case for the time being, then I do think if the Commission is going to have a switching fee for — for retail supply customers, they should also have a switching fee for non — for customers going back to the SSO.

I think the best solution would be to eliminate it all together. My only point is it's inequitable to require one -- one competitor in the market to have to pay the switching fee and not require another product to have to pay it.

EXAMINER PRICE: When you enroll a customer from the Standard Service Offer or when customer switches from another CRES provider to you,

the customer receives a notice from the utility about a 7-day right to rescind; is that correct?

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THE WITNESS: Yes, I believe so.

EXAMINER PRICE: The customer returns to the SSO service, does the customer get a 7-day right to rescind?

THE WITNESS: The customer can leave the SSO --

EXAMINER PRICE: When they return, when IGS returns a customer, whether from nonpayment or the customer's request, to Standard Service Offer service, does the customer get a 7-day right to rescind that, a notice and a 7-day right to rescind that change?

MR. OLIKER: Your Honor, I don't want to interject, but I think I know what you're asking.

And are you asking whether or not if we were to send a letter where they could pick another CRES provider before going to the SSO?

EXAMINER PRICE: I am asking if IGS returns a customer to default service for any reason, nonpayment, material change in the contract, contract is up, does the customer get a 7-day right to rescind that change?

25 THE WITNESS: Sure. I will answer the

question. I just want to be clear IGS does not send its customer back to default service absence a breach of the contract.

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EXAMINER PRICE: I understand that.

THE WITNESS: We are not in that business practice to do that. But that being said is there a rescission period for customers that go back to default service?

EXAMINER PRICE: Do they receive a notice and a 7-day right to rescind?

THE WITNESS: They receive a notice. I don't know the exact rules. My understanding is -- I think they probably get a notice if they are switching one way or another. I think there has to be a notice to the customers.

EXAMINER PRICE: Do you know, or do you think?

THE WITNESS: I don't know 100 percent if they are going back to the SSO where they get a notice. They should, I would imagine, but I don't know 100 percent.

EXAMINER PRICE: Let's assume they do not get a notice for the sake of argument. In that case there is a cost when you've switched to a CRES provider that's not equal to the costs when you

return to the SSO; is that not true?

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THE WITNESS: Well, I don't know that answer because I don't know that they don't get a notice.

EXAMINER PRICE: I asked you to assume.

THE WITNESS: Okay. Assuming they get -- there might -- there might be a --

EXAMINER PRICE: Mr. Oliker.

THE WITNESS: If you are saying that there is a -- first of all, IGS sends a notice every time there's a switch, so we incur a cost every time that there is a switch. We have to send a notice. I believe also the utility sends a notice. There could be a de minimus cost of, you know, whatever your postage costs are for that notice that the utility incurs.

Now, I would say that if there is a switch and there isn't a notice when a customer goes back to the SSO, they should get a notice. I don't know why they wouldn't get a notice that they are going back to the SSO.

EXAMINER PRICE: Because it's a default service and they are being returned involuntarily, they would have the right to rescind.

Let's move on. I have one more set of

questions for you and that relates to your issues regarding unbundling --

THE WITNESS: Sure.

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EXAMINER PRICE: -- and the issues regarding Supplier Consolidated Billing. We've been doing competition now in Ohio in electric since 2001; is that correct?

THE WITNESS: I don't know the exact date, but it's around that time, yes.

EXAMINER PRICE: And we've been doing competition gas, I want to say -- not the wild west, before 2000, but we've been doing retail competition in gas since the passing of House Bill 9 around 2003; is that right?

THE WITNESS: Again, I don't know the exact date, but I'll take your word on that.

EXAMINER PRICE: And throughout this time there has been this allocating costs to the Standard Service Offer or Standard Choice Offer; is that correct?

THE WITNESS: I think there's been questions of what costs should be allocated and to whom. I think that's been an issue for -- for as long as I've been around and probably longer.

25 EXAMINER PRICE: Couldn't the Commission

solve a lot of these problems as well as the issue of discount rates by simply having all providers bill for their services and only their services?

Eliminate Supplier Consolidated Billing, eliminate Utility Consolidated Billing; simply IGS bills for its services, and the utility bills for its services? Wouldn't that simplify a lot of these allocation matters?

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THE WITNESS: So you're just saying the utility bill for distribution and the --

EXAMINER PRICE: And transmission.

THE WITNESS: And transmission. No. I don't think that will simplify it because it would put us in a situation where only CRES providers would have to have a -- have -- CRES providers would get two bills, and the utility default service customers would get one bill because they would be the only entity that allowed -- that allowed the consolidated.

So if you are on the SSO, you would only get one bill from -- from the utility for commodity service and distribution service, but in order for a CRES provider to serve the customer, you would get two bills, you would necessarily get two bills for distribution service and commodity service and that would lead to a very bad customer experience where

customers, you know, are confused at which bill they have to pay. They pay one bill, you know, and then they -- and then they think they have already paid their bill. And then they get another bill for gas service or electric service.

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We had that situation in California where the utility required us to bill just our gas service separate from the -- from the distribution service, and it was a nightmare. It was just it wasn't a very good customer experience at all for those who chose to shop.

EXAMINER PRICE: So the existing situation where there are still some questions in your mind about whether costs are properly allocated is preferable to a situation where you simply billed for your own services, collected your costs for your own services, and that's that.

THE WITNESS: Sure, yeah. I mean -- I think there should be -- there should always be an option for a consolidated bill. I think that's a prerequisite for any kind of competitive market, but if you really want to make a truly competitive market, you have to have all products and services being treated equally apples to apples including cost allocation.

So it's a matter of degree, but I think to make a -- to make a truly competitive and vibrant market, you have to have all products and services treated equally, and you cannot have a favored product in the market like you currently have today which is default service.

EXAMINER PRICE: Thank you. In a previous hearing Mr. Oliker suggested that IGS may receive calls from customers of outages. Are you aware of whether you get calls if the customer has an outage from its utility service?

THE WITNESS: I mean, I believe, yes, there are times when customers may call in and say, you know, there's an outage.

EXAMINER PRICE: How many of those do you get a year?

THE WITNESS: I don't know the exact number.

19 EXAMINER PRICE: A lot? A few?

THE WITNESS: I don't know.

21 EXAMINER PRICE: You don't know.

22 Perfect. All right.

23 Mr. Pritchard?

MR. PRITCHARD: I have no questions, your

25 Honor.

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Proceedings

1415 1 EXAMINER PRICE: Mr. McNamee? 2 MR. McNAMEE: No questions, thank you. 3 EXAMINER PRICE: Redirect? 4 MR. OLIKER: Can we take a moment, your 5 Honor? 6 EXAMINER PRICE: You may. (Discussion off the record.) 7 8 EXAMINER PRICE: Let's go back on the 9 record. 10 Redirect? 11 MR. OLIKER: Thank you, your Honor. 12 13 REDIRECT EXAMINATION 14 By Mr. Oliker: 15 Mr. White, do you remember questions you 16 received regarding RESA members that participate in 17 Ohio? 18 A. Yes. 19 Q. And do you have any additional 20 information regarding how RESA makes decisions in 2.1 Ohio? 22 Yes. So, first, just want to clarify I Α. 23 don't administer the website, and I am not frequently 24 reading the website, so I don't know why or how those -- the -- or what the criteria was that RESA 25

listed, you know, Ohio members on the website.

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What I do know though is that not every member of RESA somehow has input in the decision-making process of what RESA decides to do in its litigation strategy. Effectively, you know, the members that decide to participate in the litigation are the ones that influence litigation strategy, so I would not infer that just because you are a member of RESA or even listed on the website as an Ohio member of RESA, you're -- you're somehow making the decision on whether or not RESA participates or takes litigation positions.

- Q. And do RESA pleadings usually provide some type of explanation similar to what you just mentioned?
- A. Yes. We always have in a footnote these are the -- these are the members. This is the position. It is not necessarily the position of all the members in the trade organization.
- Q. Okay. And do you remember questions you received from counsel from OCC regarding the Reconciliation Rider?
- 23 A. Yes, I do.
- Q. And do you have any additional clarifications you would like to provide?

A. Sure. I just wanted to note that, you know, whether or not the RR is made bypassable or nonbypassable, if it's a bypassable charge, it would represent approximately \$1.85 a month to SSO customers which is more than -- which is less than, significantly less than what customers are paying for the DMR.

of rate shock or additional costs, the Commission obviously wasn't as concerned about that because they approved a much higher cost to the default service customers by approving the DMR. And also even though that there is — there would be a cost to — to the default service customers, that would — that would — that would be a revenue neutral change in that shopping customers would not pay that cost.

Q. And --

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EXAMINER PRICE: I have a question to follow up. You had -- in response to Mr. Michael's question about total customer shopping, you had indicated it was your understanding about 50 percent.

THE WITNESS: Roughly. But don't quote me on that because that's just a ballpark.

EXAMINER PRICE: What is the percentage of shopping by load in Dayton Power and Light service

1418 1 territory? 2 I am not 100 percent sure, THE WITNESS: 3 but I'm fairly certain that the commercial/industrial obviously have more shopping than nonshopping 4 5 customers. EXAMINER PRICE: Hence, the OVEC rider is 6 7 billed by kilowatt hours, not --8 MR. OLIKER: Your Honor, you mean under 9 the proposed Stipulation or what's happening today? 10 EXAMINER PRICE: Today. THE WITNESS: I don't know. I think that 11 12 may be true, but it doesn't necessarily have to be to 13 make it bypassable. 14 EXAMINER PRICE: That's not what I asked. 15 I just asked billed by the kilowatt-hours. 16 THE WITNESS: Again, I believe it is. 17 EXAMINER PRICE: So since it is billed by 18 the kilowatt-hours and since shopping is well over 50 19 percent by load, it would be a shift from all 20 customers, SSO customers, well in excess of 50 2.1 percent of the costs; is that right? 2.2 THE WITNESS: I'm sorry. Can you ask the 23 question again? 24 EXAMINER PRICE: We've established that

shopping by load is well over 50 percent of the load;

is that correct?

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THE WITNESS: I believe -- I don't know,

but I think so, probably. I haven't looked at the

shopping.

EXAMINER PRICE: We have established OVEC is billed by kilowatt-hours.

THE WITNESS: Yes.

EXAMINER PRICE: So most customers' kilowatt-hours are shopping, and if we shift the OVEC costs from non -- from all customers to only shopping customers, it will be well over 50 percent of the costs would be going over to nonshopping customers.

THE WITNESS: That's true but as I noted that that -- we did the analysis and that only represented the \$1.85 for the average customer per month and, again, which was much less than what the Commission approved for the DMR.

EXAMINER PRICE: We will strike everything after "that's true."

Please proceed, Mr. Oliker. You can follow up on that if you want.

Q. (By Mr. Oliker) To be clear though since we had some questions on the Reconciliation Rider, if the RR is bypassable, what is the projected charge for a, you know, monthly charge for a residential

customer?

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- A. \$1.85.
- Q. Okay. And do you remember questions you received from DP&L -- counsel for DP&L regarding whether there is a linkage from a credit rating perspective about DPL and DP&L?
 - A. Yes.
- Q. And can you explain the basis for why you had indicated that you don't believe there is a credit rating linkage between those two entities?
- Sure. So based on my understanding of Α. what probably is the most analogous situation in the closest time frame to when -- when, you know, DP&L -this is occurring for DP&L, I reviewed what happened in the Oncor bankruptcy which basically the parent company of Oncor in around 2014 went bankrupt and there -- there was proper ring fencing put in place at -- by the Public Utilities Commission of Oncor to ensure that the revenues that the distribution utility earned -- maintained within the distribution utility and when -- because of that ring fencing the credit agencies, both Standard & Poor's and Moody's, agreed that there was no need to downgrade the distribution utility's debt, Oncor's -- Oncor's credit rating.

And in this instance, in The Dayton Power and Light instance, they have assured that -- the Public Utilities of Ohio has -- has approved their -- the distribution -- utility's distribution rate case and put ring fencing in place to ensure that the distribution utility has the revenues it needs to support its credit rating.

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And in the event of a bankruptcy of its parent company, I would largely believe that those same credit agencies would not treat Dayton Power and Light any differently than it treated Oncor, especially considering that AES is a multibillion dollar solvent company and in Oncor's situation the parent company went bankrupt, but DP&L's situation even though their -- their holding company may go bankrupt, the parent holding company, AES, will still be a very financially viable company.

MR. IRELAND: Your Honor, I would move to strike the entirety of the answer. It is completely irrelevant, and he already testified that he doesn't follow the credit agencies, that he doesn't interact with the credit agencies, and so now he is opining basically on hearsay what he's read someplace as to how the credit agencies treat these situations in Texas.

MR. OLIKER: Your Honor, he was asked the question do you believe there's a linkage between DPL Inc. and DP&L on credit ratings.

EXAMINER PRICE: Which has nothing to do with Texas. The motion to strike will be granted. This is just part of your campaign to get the Oncor documents in which you've been trying with every witness and now you are trying to put something in his redirect that properly would have been admissible in his direct, but you did not include it in there.

MR. OLIKER: Your Honor, DP&L sites

Moody's throughout its direct testimony. They talk

about credit rating action throughout. They're

relying on the exact same information that we are

relying upon.

EXAMINER PRICE: Yes, and they put it in their direct case. They did not try to bring it in on redirect.

MR. OLIKER: And I would say he opened the door on cross, your Honor. He's asking him questions, and he's simply providing his answer.

EXAMINER PRICE: Asking him questions -- asking him questions limited to Dayton Power and Light and DPL circumstances.

MR. OLIKER: Okay.

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Q. (By Mr. Oliker) Mr. White, can you explain in your view the reasons why Moody's and Standard & Poor's would not see a linkage between DPL Inc. and DP&L?

A. Sure.

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Q. From a credit rating perspective -MR. IRELAND: Objection. There is no
basis for this speculation and it's irrelevant.

9 MR. OLIKER: He asked the linkage between 10 DPL Inc. and DP&L.

EXAMINER PRICE: He can answer this question as long as he stays within the parameters of DP&L and DPL.

A. I believe that because the most recent distribution rate case where Dayton Power and Light came in, the Commission put in place proper ring fencing to ensure that the revenue and cash flow of the distribution utility remains within the distribution utility in order to maintain proper credit for the distribution utility. Because that ring fencing is in place, it's irrelevant as to what the financial situation of the intermediary company between AES and DP&L -- their financial situation is irrelevant to DPL Inc.'s -- I'm sorry, DP&L's credit rating.

EXAMINER PRICE: You are saying the Commission has implemented the proper ring fencing.

THE WITNESS: Yes, they did so in the most recently approved distribution rate case.

Q. Mr. White, in your view does Moody's always apply a notching effect to reduce the credit rating of a subsidiary when there is distress of the parent company?

MR. IRELAND: Objection.

EXAMINER PRICE: Grounds?

MR. IRELAND: Again, there's no foundation for it. He has already testified he doesn't interact with the credit agencies and he is now being asked what Moody's would do.

EXAMINER PRICE: We'll allow it.

- A. Can you repeat the question, please?
- Q. I can just restate it. Mr. White, in your view, does Moody's always apply a notching effect to reduce the credit rating of a subsidiary when there is distress of the parent company?
 - A. No.

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- Q. And what is the basis of that view, in part?
- A. When there is proper ring fencing in place, there is no notching effect necessary.

- Q. And do you remember questions you received about DPL Inc. paying a dividend to its parent AES?
 - A. Yes.

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- Q. Do you have any other clarifications on those responses?
- A. Sure. Even though the Stipulation that was approved by the Commission prohibits a dividend or any kind of cash flow from the DMR flowing up to AES, to me that -- that's -- that really doesn't mean that much because by paying down the debt for the Company that AES owns, that's directly benefiting the parent company because it enables the parent company to retain the value of that asset.

So regardless of whether the money is flowing directly up to AES or regardless of whether they're just using the money to pay down the debt of that company, that's a direct financial benefit to AES, and it would just be like, hey, an analogy would be similar to me offering to pay off your loans and not giving you the cash directly. You are still receiving a financial benefit when someone pays down your debt for you.

EXAMINER PRICE: So does that also apply then the other way on the tax sharing payments?

Since AES is paying the taxes on behalf of DPL, DPL is receiving a benefit from AES in terms of those tax-sharing payments?

THE WITNESS: Yes. Well, first of all -- EXAMINER PRICE: Yes is fine.

THE WITNESS: Yes.

- Q. (By Mr. Oliker) Mr. White, do you know if AES has actually forgone any taxes?
- A. I don't know but because the fact that

 DPL Inc. is not profitable and most of their money is

 going to pay off debt, I would imagine they are not

 paying any taxes anyway.
- MR. OLIKER: Those are all the questions
 I have, your Honor. Thank you.
- 15 EXAMINER PRICE: Company?
- MR. IRELAND: Nothing further, your

17 Honor.

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18 EXAMINER PRICE: Mr. Boehm?

MR. BOEHM: No questions, your Honor.

20 EXAMINER PRICE: City?

MR. ALEXANDER: No, thank you, your

22 Honor.

EXAMINER PRICE: OMAEG?

MR. DRESSEL: No questions.

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                 EXAMINER PRICE: Kroger?
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                 MS. WHITFIELD: No questions, your Honor.
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                 EXAMINER PRICE: OCC?
                 MR. MICHAEL: None.
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                 EXAMINER PRICE: IEU Ohio?
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                 MR. PRITCHARD: No questions.
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                 EXAMINER PRICE: RESA?
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                 MS. PETRUCCI: No questions, your Honor.
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                 EXAMINER PRICE: Mr. McNamee?
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                 MR. McNAMEE: It's a sweep. No
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     questions.
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                 EXAMINER PRICE: Ms. Schabo?
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                 EXAMINER SCHABO: No questions.
                 EXAMINER PRICE: I have no further
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    questions. You are excused.
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                 MR. OLIKER: Your Honor, IGS would move
     for the admission of Exhibit 1014.
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                 EXAMINER PRICE: Any objection to the
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     admission of Exhibit 1014?
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                 Seeing none, it will be admitted.
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                 (EXHIBIT ADMITTED INTO EVIDENCE.)
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                 MR. IRELAND: We will move the admission
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     of DP&L Exhibit 1001.
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                 EXAMINER PRICE: Any objections?
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MS. PETRUCCI: Your Honor, we object. We don't think there was a proper foundation laid for this exhibit. Mr. White made it very clear he wasn't familiar with the information on the website, and he hasn't reviewed it prior to testifying.

EXAMINER PRICE: I am going to overrule your objection. If you had that objection, you should have raised it during the questions he was asking to allow Mr. Ireland an opportunity to lay a proper foundation rather than waiting now until he hasn't an opportunity to cure. Overruled.

(EXHIBIT ADMITTED INTO EVIDENCE.)

MR. OLIKER: Your Honor, I would also raise the objection I don't know what the probative value is given the clarifications that Mr. White made regarding what the exhibit states and what happens in reality, but given that the record reflects that clarification, it's somewhat mitigated, but I just don't think it has probative value.

EXAMINER PRICE: The Commission will give it its due weight.

EXAMINER SCHABO: I believe the plan is to go back to Mr. McNamee for his next witness.

MR. McNAMEE: Mr. Nicodemus.

(Witness sworn.)

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Proceedings

1429 EXAMINER SCHABO: Please have a seat. 1 2 Mr. McNamee. 3 MR. McNAMEE: No. Oh, I have no questions. 4 5 EXAMINER SCHABO: Mr. Oliker. 6 7 JACOB J. NICODEMUS 8 being first duly sworn, as prescribed by law, was 9 examined and testified as follows: 10 CROSS-EXAMINATION 11 By Mr. Oliker: 12 Good morning, Mr. Nicodemus. Q. 13 A. Good morning. 14 I will try to keep this relatively brief. Ο. You are familiar with the Commission's CAIDI and 15 16 SAIFI standards, correct? 17 Α. Correct. 18 And can you explain what those standards Q. 19 relate to in laymen's terms? 20 Α. Electric reliability. CAIDI is a measure 2.1 of restoration time. SAIFI is a measure of 22 interruptions. 23 And the Commission has specific rules Q. 24 related to these standards, correct? 25 Α. Yes.

- Q. And it monitors whether or not the utilities -- or electric distribution utilities are meeting the standards, correct?
 - A. Yes.

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- Q. And if the utility doesn't meet those standards, the Commission actually has the ability to fine the utility, does it not?
- A. Not meeting one of those standards for two consecutive years is a rule violation.
- Q. And it actually could be \$10,000 a day, correct?
 - A. I don't know that.
- Q. But if they don't meet either of the standards, then they could be fined for violating each one of those standards, correct?
- A. Could you repeat that, please?
 - Q. I think -- let's take a step back. Could you unpack your answer a little bit? If they don't meet one of the standards for two consecutive years, that could result in fines, correct?
 - A. If they don't meet, say, the CAIDI standard for two consecutive years, that is a rule violation.
- Q. And if they don't meet -- you said the CAIDI I think?

A. Yes.

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- Q. What if they don't meet the CAIDI and SAIFI standards? Does each one create an independent violation potentially?
- A. If they don't meet them for two years in a row. If they meet both standards in one year, I don't believe that's a violation.
- Q. Okay. But if they meet the CAIDI standard and SAIFI standard for two years in a row, they could be independently fined for each of those violations, correct?
 - A. Oh, I don't know that.
- Q. Okay. But if we looked in the Commission rules, we would know, right?
 - A. I don't know if the rules speak to missing both the standards for two years in a row. I know it speaks to missing one of the standards for two years in a row.
 - Q. Okay.
- 20 A. I don't know if it's that specific.
- Q. And you are not an attorney, I don't believe.
- A. I am not.
- Q. Okay. You're lucky. Okay. In your testimony it speaks regarding the Distribution

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Investment Rider, correct?
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            Α.
                 No. My testimony addresses electric
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     reliability.
                 And on page 2, does it not say on line
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            Ο.
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     8 -- mention the Distribution Investment Rider?
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            Α.
                 Are you looking at my testimony?
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            Q.
                Yes.
            A. Where are you looking again?
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                 Page 2, line 8, does it mention the
            Ο.
     Distribution Investment Rider?
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                 It does but I am not involved with the
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A. It does but I am not involved with the development or review of any riders or rates.

MR. OLIKER: Thank you, Mr. Nicodemus. I believe those are all the questions I have.

15 EXAMINER SCHABO: Mr. Alexander?

MR. ALEXANDER: No, thank you, your

17 Honor.

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18 EXAMINER SCHABO: Sorry. Redirect first.

MR. McNAMEE: No redirect, your Honor.

EXAMINER SCHABO: Mr. Alexander?

MR. ALEXANDER: No, thank you.

EXAMINER SCHABO: OMAEG?

MR. DRESSEL: No questions.

EXAMINER SCHABO: Kroger?

MS. WHITFIELD: No questions.

1433 EXAMINER SCHABO: IEU Ohio? 1 2 MR. PRITCHARD: No questions, your Honor. 3 EXAMINER SCHABO: RESA? 4 MS. PETRUCCI: No questions. 5 EXAMINER SCHABO: All right. Thank you. 6 You may step down. 7 EXAMINER PRICE: Mr. Oliker? I'm sorry. 8 MR. OLIKER: Can we have a quick health 9 break? I tried to -- can we go off the record? 10 EXAMINER PRICE: Let's go off the record. 11 (Recess taken.) 12 EXAMINER SCHABO: Let's go back on the 13 record. 14 MR. OLIKER: Thank you, your Honor. IGS 15 would call J. Edward Hess to the stand. 16 (Witness sworn.) 17 EXAMINER SCHABO: Thank you. Have a 18 seat. State your name and identify your business 19 address for the record, please. 20 THE WITNESS: As I stated before, I don't 2.1 really have a business address. I work out of my 22 home, and I prefer not to put that on the record. 23 EXAMINER SCHABO: That is fair. 24 MR. OLIKER: Thank you, your Honor. 25

1434 1 J. EDWARD HESS 2 being first duly sworn, as prescribed by law, was examined and testified as follows: 3 4 DIRECT EXAMINATION 5 By Mr. Oliker: 6 Mr. Hess, have you presented direct Ο. 7 testimony in this case? 8 Α. Yes. 9 Ο. And is that testimony before you? 10 Α. Yes. 11 MR. OLIKER: Your Honor, I would like to 12 mark the direct testimony of J. Edward Hess as IGS 13 Exhibit 1015. 14 EXAMINER SCHABO: So marked. (EXHIBIT MARKED FOR IDENTIFICATION.) 15 16 (By Mr. Oliker) And, Mr. Hess, was that Ο. 17 testimony filed on February 12, 2019, originally? 18 Α. That's the date I have, yes. And there is both a confidential and a 19 0. 20 public version of your testimony, correct? 2.1 Α. That's correct. 22 MR. OLIKER: Your Honor, I would like to mark the confidential version. Do we want to do 23 24 1016C, or do you want to do 1015C? 25 EXAMINER SCHABO: Let's do 1016C.

- 1435 1 MR. OLIKER: Okay. Thank you. 2 (EXHIBIT MARKED FOR IDENTIFICATION.) 3 And both of those testimonies were Q. prepared by you or under your direction, correct? 4 5 Α. Yes, sir. And, Mr. Hess, do you have any changes to 6 Ο. 7 that testimony? I do. I have two. 8 Α. 9 Ο. Okay. Could you walk us through those 10 changes? Yes, sir. On page 10, line 10, reads 11 Α. 12 "What was the financial impact of the AEP." It 13 should be "AES acquisition." 14 And did you indicate that should reflect Ο. "AES" instead of "AEP"? 15 It should reflect AES, yes, that's 16 Α. 17 correct. 18 And for your next correction, could you Q. 19 just identify the line and page number that's on 20 rather than reading it. Sure. Page 26, line 3, it's the ninth 2.1 Α.
- word. Should read "assets," A-S-S-E-T-S.
- Q. Thank you for that clarification,
- 24 Mr. Hess.
- 25 A. Yeah. I apologize if that offended

anybody. It was an oversight.

Q. And with those corrections, would your responses be the same today if you were asked these same questions?

A. Yes.

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MR. OLIKER: Okay. With that, your Honor, IGS would move for the admission of both exhibits and tender the witness for cross-examination.

EXAMINER SCHABO: Thank you.

Mr. Sharkey?

MR. SHARKEY: Yes, your Honor. I would actually like to start with a motion to strike portions of Mr. Hess's testimony. It would start, your Honor, on page 14, line 17, and extend through page 16, line 4. So it's two questions and two answers that I'm moving to strike.

EXAMINER SCHABO: Okay.

MR. SHARKEY: And the grounds, your
Honor, is these questions and answers deal with AES's
acquisition of sPower. And the Attorney Examiners
ruled yesterday that, you know, questions relating to
AES's acquisition of sPower were irrelevant and I
believe appropriately so seeing as specifically, your
Honor, DPL Inc. has not been providing any cash

payments to AES. And Mr. Hess, in fact, in his testimony, portions of testimony I am moving to strike, page 15, line 11 states that the acquisition of sPower was funded primarily by cash and equity, not debt.

So the mere fact that the acquisition of sPower happened close in time to when the Amended Stipulation was approved, I think it's sufficient to show there isn't any linkage. So we move to strike consistent with the Attorney Examiners' prior ruling sPower acquisition was irrelevant.

EXAMINER SCHABO: Thank you.

Mr. Oliker?

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MR. OLIKER: Your Honor, if I may respond? A few points. First, if we're going to what was said yesterday, I thought that the ruling was that the questioning was outside of the scope of the witness's testimony.

EXAMINER PRICE: I think that's correct.

MR. OLIKER: And which is different from what we may include in our direct testimony. And I think there's also evidence that came into the record earlier today. Matt White specifically answered questions on regardless that no cash is moving between DPL Inc. and AES, that's got a benefit for

AES, and he also stated that in the absence of this stipulation, that puts AES in the difficult situation of having to decide do I give equity to DPL Inc. or do I let it go to bankruptcy. And as a result of the consequences of that decision, that does have an impact on AES's cash flows. And as a result of that, Mr. Hess is fully entitled to identify and the record should reflect that this may have anticompetitive impacts on both Ohio and in other states.

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For example, as he identifies in the testimony, sPower is doing business in Ohio. It's building projects in Ohio. It's doing projects elsewhere and competing against IGS, so I think it's perfectly relevant and Mr. Sharkey is entitled to cross-examine him on it and the Commission will give it its due weight.

EXAMINER SCHABO: Response, Mr. Sharkey?

MR. SHARKEY: I have nothing to add from

my original argument, your Honors.

EXAMINER SCHABO: I am going to grant the motion to strike.

Do you have any further motions to strike, Mr. Sharkey?

MR. SHARKEY: That's the only one, your
Honor.

1439 1 EXAMINER SCHABO: Okay. 2 THE WITNESS: Your Honor, I'm sorry. didn't hear. Did you grant the motion? 3 EXAMINER SCHABO: I did grant the motion 4 5 to strike so from --6 THE WITNESS: Line 17, page 14, through? 7 EXAMINER SCHABO: Line -- page 16, line 8 4, and the footnote I'm assuming? 9 MR. SHARKEY: Yes, your Honor, the 10 footnotes would be included within those sections, 11 yes. 12 THE WITNESS: 16, line 14, so all of 15, 13 16, line 4, and any associated footnote. 14 EXAMINER SCHABO: Yes, sir. 15 THE WITNESS: Thank you. MR. OLIKER: Your Honor, so I understand 16 17 the basis, or just so the record is clear, what we're 18 addressing with our proffer and for purposes of 19 briefing? 20 EXAMINER SCHABO: I do not see the 21 relevance of the application -- or the -- yeah. MR. OLIKER: Thank you. 22 23 MR. SHARKEY: Thank you, your Honor. 24 25

CROSS-EXAMINATION

2 By Mr. Sharkey:

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- Q. Mr. Hess, as you know, my name is Jeff
 Sharkey, and I represent The Dayton Power and Light
 Company. Your testimony does not address whether the
 stipulation was the result of serious bargaining
 among knowledgeable parties, correct?
 - A. That's correct.
- Q. Okay. And you understand that one of the criteria for evaluating a stipulation is that as a package, it benefits customers in the public interest, correct?
- A. Yes, sir. I believe I have those listed on page 6 of my testimony.
 - Q. Okay. Do you have a copy of the Amended Stipulation available to you, Mr. Hess?
 - A. I do not.
- MR. SHARKEY: Your Honor, may I approach?

 EXAMINER SCHABO: You may.
- A. Thank you.
 - Q. Now, I've provided to you a copy of the Amended Stipulation, Mr. Hess. Would you please turn to page 3.
- A. I have that.
- 25 Q. Subparagraph little b discusses

contractually required tax-sharing payments to AES Corporation in the second line. Do you see that?

- A. Yes, first two lines.
- Q. Okay. And you don't know what contract that paragraph is referring to, do you?
 - A. No, sir, I don't.
 - Q. Turn then to page 9.

 EXAMINER SCHABO: Of the stipulation?

 MR. SHARKEY: Yes, of the stipulation,
- 10 your Honor.

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- 11 A. Yes, sir, I have that.
- Q. There's a section there titled "Economic Development Rider"? Roman Numeral IV, correct?
 - A. Roman Numeral IV, that's correct.
 - Q. And you have no opinion as to whether the Economic Development Rider provides benefits to the public and to customers, correct?
- A. I'm sorry. Could I have the question read? Did you say I have no opinion --
 - Q. Correct.
- A. -- as to that? That's correct.
- Q. Turn to page 14 of the Amended
 Stipulation, please.
- A. Sure. I have that.
- 25 Q. The Decoupling Rider, it's true, isn't

it, you don't understand what it is and have no opinion on whether it benefits customers?

- A. That's right.
- Q. Staying on page 14, the Transmission Cost Recovery Rider-Nonbypassable which then extends a couple of pages --
- 7 A. Mr. Sharkey, could you slow down just a 8 little bit for me, please.
 - O. Sure.
- 10 A. I am getting a little older and things
 11 have slowed down for me.
- Q. Sticking with page 14, there's the
 Transmission Cost Recovery Rider-Nonbypassable. Do
 you see that?
- 15 A. Yes.

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- Q. Okay. And it's also true that you don't understand that provision and have no opinion as to whether it benefits customers in the public interest, right?
- A. I believe that's how I responded in the deposition, that's correct.
- Q. Turn then, if you would, to page 20.
- 23 There's a section Roman Numeral VII titled
- 24 "Cogeneration." Do you see that?
- 25 A. Yes.

- Q. And you don't know what that is, right?
- A. That's correct.

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- Q. Turn to the next page, page 21. At the top there is a reference to DP&L withdrawing its request for a Clean Energy Rider. Do you see that?
 - A. Yes, sir, I see that.
- Q. You don't know what that is and have no opinion on whether that withdrawal benefits customers or the public interest, correct?

MR. OLIKER: Objection.

EXAMINER SCHABO: Basis?

MR. OLIKER: There's no foundation regarding the Clean Energy Rider at all, whether it even existed in the first place to establish there could be a benefit from withdrawing it.

EXAMINER SCHABO: I'm sorry. I don't understand your grounds.

MR. OLIKER: I think the question -- the question is vague and there's no foundation regarding the rider, and it's misleading to the record.

EXAMINER PRICE: The application included the Clean Energy Rider, did it not?

MR. OLIKER: It did at one point in time but there was no Clean Energy Rider before that.

25 | I'll withdraw the objection, but I believe it's --

the question is very ambiguous and vague.

- Q. Would you like to hear the question again?
 - A. Please.

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- Q. It's true, isn't it, you don't know what the Clean Energy Rider, or DP&L's request for one, was and have no opinion as to whether that provision benefits customers and the public interest?
- A. That's correct. I believe that's how I testified at the deposition.
- Q. Yes, you did. I just have to ask the questions again here.

EXAMINER PRICE: He will let you know when you didn't testify that way in the deposition.

THE WITNESS: All the pages we skipped.

- Q. Still on page 21, Roman Numeral IX, paragraph 1, discusses non-commodity billing. Do you see that?
- A. Roman numeral IX, paragraph 1, non-commodity billing, I see that.
- Q. And you don't know what non-commodity billing is and have no opinion whether that paragraph benefits the public interest, correct?
- A. That's correct.
 - Q. Then still sticking on page 21, at the

bottom there is a Roman Numeral IX, subparagraph 2, discusses Supplier Consolidated Billing that goes on for a number of pages. My question to you is it's true, isn't it, you don't know what that is and have no opinion as to whether that benefits the public interest.

- A. Yeah. I am -- I generally understand what consolidated billing -- consolidated billing is. I don't know the program that was implemented here, and I don't know whether or not it benefits the public interest.
- Q. Okay. Do you recall at your deposition that I went through the Stipulation nearly paragraph by paragraph asking you whether they benefited the public interest?

MR. OLIKER: Objection.

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EXAMINER SCHABO: Grounds?

MR. OLIKER: What he did at his deposition, it's irrelevant. I mean, it's asking you about what he said somewhere else, and I don't see how that's relevant to this. If he wants to ask him questions and then he departs from what he said in his deposition, then the deposition might be relevant, but it's really just --

1 | you come at it from a different angle.

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MR. SHARKEY: Okay.

- Q. (By Mr. Sharkey) Is it true that the only paragraph you've identified in the stipulation that you believe benefits the public interest and customers was the Economic Development Rider on pages 9 through 10 of the Amended Stipulation?
- A. Mr. Sharkey, I don't remember that kind of detail from the deposition.
 - Q. I am not asking you about your deposition. It was ruled that I couldn't. But what I am specifically asking you is if you take a look at page 9 to 10 of the Amended Stipulation.
 - A. I have that, yes.
- Q. Included in the Economic Development
 Rider?
- MR. OLIKER: Objection. I am not trying
 to be obstructive, but are we talking about the
 Stipulation as written or as approved?
- EXAMINER SCHABO: Would you like to clarify?
- MR. SHARKEY: I am talking about it as written for the moment, your Honor.
- 24 EXAMINER SCHABO: Thank you.
- MR. SHARKEY: Actually let's just strike

1 | the question and move on, your Honor.

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EXAMINER SCHABO: Okay.

- Q. (By Mr. Sharkey) Let me ask you a question about -- some questions about your DMR testimony. You don't know whether IGS is a DP&L customer, correct?
 - A. Are we done with this, Mr. Sharkey?
 - Q. For now, yes.
- A. Okay. I do not know whether IGS is a DP&L customer, that is correct.
- Q. You thus don't know whether or not IGS pays the DMR, correct?
- A. I do not know whether IGS pays the DMR, that is correct.
 - Q. To your knowledge, IGS is not a competitor of The Dayton Power and Light Company, correct?
 - A. Thinking through that, Mr. Sharkey, IGS does provide a competitive electric supply service, and DP&L provides a Standard Service Offer. So given that I guess they could be described as competitors. Just trying to state the facts, so I don't know whether that would be a competitor or -- or just providing the same service.
- MR. SHARKEY: Just a moment, your Honor.

Your Honor, may I approach?

EXAMINER SCHABO: You may.

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- Q. Mr. Hess, I've handed you a copy of your aforementioned deposition. I would ask you to turn to page 8. Tell me when you're there.
 - A. I will. Yes, sir, I'm there.
- Q. Line 23 I asked you the question "To your knowledge, is IGS a competitor of The Dayton Power and Light Company?"

And then after some clarifications, starting on page 9, line 6, you said "I don't believe that IGS provides distribution service, so I don't -- so I can't see how they would be a competitor of DP&L." Did I read that correctly, sir?

A. Yes, sir. That's correct.

MR. OLIKER: Your Honor, object. There was no impeachment. The answer identifies that we don't compete for distribution service, and the answer that Mr. Hess provided indicated that there may be services such as SSO services which are different, so I think the answer is consistent. It just may be from a slightly different angle.

EXAMINER SCHABO: Overruled.

- O. And it's true, is it --
- A. Can I point out something too,

Mr. Sharkey?

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- 2 Q. Sorry. I believe your counsel can ask 3 you questions.
 - A. Okay.
 - Q. It's true -- it's true, isn't it, also you don't know whether IGS is a competitor of any DPL Inc. subsidiary?
 - A. No, I don't know that. Yes, that's correct.
 - Q. You do agree that it's important that
 Dayton Power and Light Company provide safe and
 reliable service, right?
 - A. Yes.
 - Q. And you also agree it's in the public interest that The Dayton Power and Light Company be investment grade, right?
- 17 A. Yes.
 - Q. Okay. You don't know what the rate stabilization charge was, do you?
 - A. I believe in the deposition, Mr. Sharkey, you asked me that question, and I said I did know what it was. I hadn't reviewed it in years. I was probably responsible for having created it, but off the top of my head at that point in time, I didn't know what it was. Do I know what it is? If given

some time to research it and go back and look at it, yes, I could tell you exactly what it was but off the top of my head right now, no.

Q. You also don't know whether The Dayton

Power and Light Company was collecting a bypassable

charge immediately before the Commission approved the

Amended Stipulation, correct?

MR. OLIKER: Objection.

EXAMINER SCHABO: Grounds?

MR. OLIKER: I think -- could I have the question read back.

(Record read.)

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- Q. (By Mr. Sharkey) Let me withdraw the question and correct it. It's true, isn't it, that you don't know whether or not The Dayton Power and Light Company was collecting a nonbypassable charge before the Amended Stipulation in this case was approved by the Commission, correct?
 - A. I do not know that, yes.
- Q. You don't know what DP&L's credit rating was immediately before the Stipulation was signed, correct?
- A. Mr. Sharkey, no. I may have seen it at some point in time, but off the top of my head I can't tell you what it was.

Q. Okay. You are not aware of any instances in the state of Ohio that a public utility has issued debt in the junk market, right?

MR. OLIKER: Could I have that question read back, again.

EXAMINER SCHABO: Please.

(Record read.)

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- A. Not off the top of my head, no, sir.
- Q. You don't know at the time of the Amended Stipulation was signed whether any of DP&L's debt instruments restricted the amount of debt that The Dayton Power and Light Company could take on into the future.

THE WITNESS: Can I have the question reread, please.

(Record read.)

A. Mr. Sharkey, I think as we discussed in the deposition, Mr. Oliker had provided me and I couldn't remember the name of it during the deposition but it's a credit agreement dated August 24, 2016, with JPMorgan Chase, several hundred page document. And I believe there are restrictions in that document but there are also it's called negative covenants, indebtedness, and they do have exceptions to them.

I told Mr. Oliker he probably should cross the Company's witness on that document.

Q. And he did. You don't know whether there is a linkage between DP&L's debt and -- strike that question.

You don't know what the linkage is between DP&L's credit rating and DPL Inc.'s credit rating, do you?

- A. If the company had implemented the proper ring fencing procedures it claims that it did and if the Commission had implemented those procedures, then there would not be much of an impact.
- Q. Turn, if you would, to page 66 of your deposition.
 - A. 66 of?

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- Q. Your deposition transcript.
- A. Sir, I have that.
 - Q. Starting on line 6, I asked you the question "Do you know whether there is any linkage in the credit ratings between The Dayton Power and Light Company and DPL Inc.?"

22 And then starting on line -- then you say
23 "I think Malinak -- is that how he pronounces it?"

And I said "Yes."

And then you said "I believe he makes

that statement. Firsthand do I know or believe that there's a linkage, no, I don't know the answer to that question." Did I read that correctly, sir?

- A. Yes, sir, you did.
- Q. It's true, isn't it, you have not studied what DP&L -- strike that.

You don't know what DPL Inc. does with its money, do you?

A. No, sir.

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- Q. You reviewed Jeff Malinak's testimony in this case and are not critical of his projections, right?
 - A. I have no testimony that objects to anything he's done with his projections, that's correct. Mr. Sharkey, however, and I believe I even mentioned this in the deposition, other than the fact that I do provide a calculation --

MR. OLIKER: Let me interject if that calculation is confidential, be aware of that,
Mr. Hess.

THE WITNESS: Yes, sir, I believe it is.

MR. OLIKER: But I don't mean to cut off

your answer if you were still explaining what the

calculation was.

25 A. So consistent with the deposition, I do

- believe I referred to the table on page 24 of my
 testimony. I stated, I believe, Mr. Malinak said
 there were not enough funds provided to fund future
 investments, and as I stated I think in my
 deposition, I take issue with that, with this
 schedule.
 - Q. You don't recall reading Craig Jackson's testimony, do you?
 - A. That's correct.

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- Q. Okay. You don't know whether the transfer of DP&L's former generation assets to an affiliate had a credit positive effect on The Dayton Power and Light Company, do you?
 - A. I don't know the answer to that.
- Q. Okay. And you also don't know whether the sale of those generation assets by a DP&L affiliate had a credit positive effect on DPL Inc., do you?
 - A. I don't know the answer to that.
- Q. Your testimony does not address whether
 The Dayton Power and Light Company would have
 sufficient borrowing capacity to pursue SmartGrid
 without the DMR, right?
- MR. OLIKER: Objection. The question -the question is vague because I don't understand it.

1 | The witness might.

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EXAMINER SCHABO: Could you read the question back, please.

(Record read.)

5 EXAMINER SCHABO: The objection is 6 overruled.

- 7 A. I don't believe my testimony addresses 8 that.
 - Q. You don't know whether IGS has supported SmartGrid or not, do you?
 - A. I don't know the answer to that, no.
 - Q. You do believe that the DMR would be an incentive for The Dayton Power and Light Company to pursue SmartGrid, right?
- MR. OLIKER: Objection. The question is vague. If he understands the question, go ahead.
- EXAMINER SCHABO: Please answer the question as you understand it.
- THE WITNESS: Could you repeat the question, please.

21 (Record read.)

A. Mr. Sharkey, I am trying to remember back what I said in my deposition. I believe what I said was that the incentive to pursue SmartGrid would be a return on equity that's authorized in the SmartGrid

- calculation. The DMR is used as another function for other purposes.
- Q. Are you telling me that the DMR is not an incentive for The Dayton Power and Light Company to pursue SmartGrid?
- A. I will repeat my answer, Mr. Sharkey.

 The DMR, the return on equity that's provided for the SmartGrid would be the incentive to build the SmartGrid. The DMR is simply a payment to help or to fund company debt.
- MR. SHARKEY: Your Honor, could I hear
 that answer back again? I am not sure if it was
 responsive to my question or not.
- EXAMINER SCHABO: Karen, could you reread the answer.
- (Record read.)

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- Q. Turning to page 72 of your deposition,

 Mr. Hess. Are you there?
- 19 A. I am there.
- Q. Line 7, I asked you the question "Do you believe that the DMR would provide incentive to The Dayton Power and Light Company to implement smart grid?"
- And then after your counsel objects, you said "Well, of course," you characterize it as

"getting free money" but then you said "that you might invest into something would be an incentive to invest in something." Did I read that accurately?

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MR. OLIKER: Objection. He did not read all of the response, your Honor, and I think that we should be reading all of his response into the record rather than just a portion of it. The impeachment is incorrect.

MR. SHARKEY: I believe his attorney can ask him that if he likes to go back and do it. I don't think I am obligated to read all of the answer. It pretty much strays off subject.

MR. OLIKER: Your Honor, I do believe that has been the practice, if you go outside of the question to a separate answer, then maybe it is something else, but at least if we are going to try to impeach people, we should be doing it based upon the entire transcript and the entire response.

MR. OLIKER: Thank you, your Honor.

EXAMINER SCHABO: It's fine this time. In the future if we are going to use the deposition to impeach, go ahead and read the whole thing into the record. All right?

MR. SHARKEY: Okay. Thank you, your Honor.

- Q. (By Mr. Sharkey) Mr. Hess, it's true, isn't it, costs for product or services can be set using cost-based mechanisms or market-based mechanisms?
- 7 A. I'm sorry. I didn't hear the first part 8 of that question.
 - EXAMINER SCHABO: Please reread the question.

11 (Record read.)

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- A. Costs for products or services?
- Q. Fair enough.
- A. No, I don't understand the question.
- Q. Fair enough. Poor question. Prices for products or services can be set using cost-based mechanisms or market-based mechanisms.
- A. Yes.
- Q. Let me ask you some questions about the Reconciliation Rider and OVEC. You are not aware of any action that DP&L has taken as to OVEC that was imprudent, correct?
 - A. That's correct.
- Q. You do not know whether OVEC generation was used to supply DP&L's customers, right?

1 MR. OLIKER: Objection. Is there a time

2 frame?

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MR. SHARKEY: There is no time frame. At

4 any time.

5 EXAMINER SCHABO: Answer the question,

6 please. Overruled.

- A. Yeah. I don't know the answer to that.
- Q. You don't know whether DP&L can divest itself of its OVEC interest, do you?
- MR. OLIKER: Objection. Calls for a legal conclusion but if he can answer as a regulatory
- 12 expert, I will withdraw the objection.
- EXAMINER SCHABO: Well done. Ruling on your own objections.
- 15 MR. OLIKER: So I will withdraw it.
- 16 EXAMINER SCHABO: Mr. Hess, please answer
- 17 the question.
- 18 A. I don't know, that's correct.
- 19 Q. And you don't know whether DP&L has made
- 20 efforts to divest itself of its OVEC interest, do
- 21 you?
- 22 A. I don't know that.
- Q. You can't give me a specific example of
- 24 | what hedge is, can you?
- 25 A. I believe as we discussed in the

deposition, it's a financial tool to levelize risk in the future. Now, you asked me for an example, and at that point in time I couldn't come up with one. I can't necessarily come up with one right now.

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- Q. You don't know whether generation markets are volatile, do you?
- A. No. I believe what I said in the deposition I don't study them. I understand that they are volatile. They follow weather, and weather is volatile.
- Q. Transition costs in Ohio were calculated as the difference between the book value of generation plants owned by the utility in Ohio as compared to the market value of those same generation plants, right?
 - A. Not completely, no.
- Q. And what aspect was my answer incorrect -- or my question incorrect? Sorry.
- A. In addition to that regulatory assets were accounted for as transition costs and that was just a date certain value of the regulatory asset.
- Q. With that clarification you would agree with my statement?
 - A. Generally, yes.
 - Q. You're aware that the Commission made the

Reconciliation Rider nonbypassable, in other words, it modified the Stipulation?

A. That's correct, yes.

2.1

- Q. Okay. You don't know why the Commission concluded that the reconciliation rider should be recovered on a nonbypassable basis, correct?
- A. I've read the order on that. I believe part of it was to be consistent with what it's done with other companies.
- Q. You're not aware of any specific facts that IGS was injured as a result of the Reconciliation Rider being made nonbypassable, correct?
- A. Well, Mr. Sharkey, I am sure it impacted the sales levels. A larger avoidable charge would have increased their ability to retain people off the Standard Service Offer, and in my deposition I may not have responded that way but that's factually correct.
- Q. You're right, you didn't respond that way. Turn to page 33, if you would, please, of your deposition.
- MR. OLIKER: The whole answer read this time.
- Q. Line 17, I asked you the question "Are

you aware of any specific injury that IGS has suffered as a result of the reconciliation rider being made nonbypassable?"

And you answered "Specifically, no. I can only assume that there were customers that would have switched if they could have -- in addition to avoid -- avoided the standard service offer rate, also avoided the reconciliation rider. The economics of it would have made it more favorable to switching to an IGS rate, but do I know that specifically?

No." Did I read that accurately?

A. Which is exactly what I just said.

MR. MICHAEL: Your Honor, I would move to strike that response as nonresponsive. I think the witness should be directed to give a "yes" or "no" answer to a "yes" or "no" question.

MR. OLIKER: Your Honor, in this instance it was exactly what he said. Wasn't even an impeachment.

EXAMINER SCHABO: Motion to strike is denied.

MR. SHARKEY: I have no further questions, your Honor.

EXAMINER SCHABO: Thank you, Mr. Sharkey.

25 Mr. Boehm?

1463 MR. BOEHM: No questions, your Honor. 1 EXAMINER SCHABO: Mr. Alexander? 2 3 MR. ALEXANDER: No questions, your Honor. EXAMINER SCHABO: OMAEG? 4 5 MR. DRESSEL: No questions, your Honor. 6 EXAMINER SCHABO: OCC? 7 MR. MICHAEL: No questions. EXAMINER SCHABO: Mr. Pritchard? 8 9 MR. PRITCHARD: No questions, your Honor. 10 EXAMINER SCHABO: No one else? 11 Mr. McNamee? 12 MR. McNAMEE: Surprisingly I do but only 13 two. 14 15 CROSS-EXAMINATION 16 By Mr. McNamee: Mr. Hess, page 26 of your testimony, line 17 Q. 1, the very end of the line I see the term 18 19 "regulatory formula." Do you see that? 20 Α. Yes. 2.1 Q. Good. By regulatory formula do you mean what's embedded in Revised Code 4909.15? The 22 23 ratemaking formula? 24 A. Yes. 25 Q. Also on that line you use the term

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"regulatory compact." That doesn't appear in any statute, does it, not specifically?

- A. No, that term does not appear in any statute that I am aware of.
 - Q. Okay.

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- A. The statute is the codification of the regulatory compact.
- 8 MR. McNAMEE: Perfect. Exactly what I 9 needed. Thank you very much.

No further questions.

11 EXAMINER SCHABO: Thank you. Mr. Price?

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13 EXAMINATION

- 14 By Examiner Price:
- Q. If you could turn to page 14 of your testimony.
- 17 A. I have that.
- Q. You indicate that "AES Ohio Generation,"

 at line 7, "sells all of its energy and capacity into

 the wholesale market"; is that correct?
- 21 A. That's correct.
- Q. You also indicate that they have
 23 2,125 megawatts of power located in Ohio and Indiana.
- A. Yes. It's right out of one of their documents.

MR. OLIKER: Is that Ohio? Did you say Ohio and Indiana?

EXAMINER PRICE: Uh-huh.

- Q. And that is your knowledge as of the day that you filed your testimony on February 12, 2019.
- A. Again -- yeah, I used one of their documents to come up with those statistics. It was the AES 2017 Annual Report.
- Q. And you swore today that all of your answers are true and accurate to the best of your knowledge; is that right?
- A. Yes.

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- Q. And you were given an opportunity to make corrections to your testimony. You made two; is that correct?
 - A. That's correct.
- Q. The state -- the 2,125 megawatts located in Ohio, which generation stations does that include?
- A. I'm sorry. I don't have the list of
 that. I simply have the two pages of the 2017 Annual
 Report. I don't have the complete Annual Report with
 me.
- Q. Does it include Tate Generation Station?
- A. I'm sorry?
- Q. Does it include Tate Generation Station?

1466 Your Honor, I don't know. 1 Α. 2 Montpelier? Q. 3 I don't know. Α. Q. Hutchins? 4 I don't know. 5 Α. 6 Q. Monument? 7 Α. Your Honor, I don't know what generating stations are included. 8 9 I am just asking if it refreshed your Ο. recollection, Mr. Hess. 10 11 I'm sorry? Α. 12 I was just asking in case it refreshed Q. your recollection, Mr. Hess. 13 I don't remember. 14 Α. 15 Q. Sidney? 16 A. I don't remember. 17 Q. Yankee? Yankee Solar? I don't know. 18 Α. Zimmer? 19 Ο. 20 I don't have a document here in front of Α. 2.1 me to be able to show that. 22 Q. Zimmer and Miami Fort? 23 A. I don't know. 24 O. Conesville? 25 Α. I don't know.

- Q. Stuart? Killen?
- A. I don't know.

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- Q. Are you aware any of those generation stations have been closed?
 - A. I don't know the answer to that.
- Q. Are you aware that in 2018 AES Ohio Generation made a transaction where it sold peaking units for a profit for an amount of \$239 million?
 - A. I'm just generally aware of it.
 - Q. Does that include any of these stations?
 - A. I don't know the answer to that.
- Q. Do you know if -- so you don't know whether any of the 2,125 megawatts that you reference here were actually sold by AES Ohio Generation?
 - A. I don't know the answer to that.
- Q. Do you know whether AES generation Ohio owns any generation today after the sale of the peaking units in the sale of Miami Fort and Zimmer?
 - A. To today?
 - Q. Today.
- 21 A. I don't know the answer to that.
- 22 EXAMINER PRICE: Thank you.
- 23 EXAMINER SCHABO: Thank you.
- Mr. Oliker?
- MR. OLIKER: If we may have just about 2

Proceedings

1468 minutes? I think we will have very short recross. I 1 2 just want to talk to the witness for a second. 3 EXAMINER PRICE: Redirect. MR. OLIKER: Redirect, hopefully no 4 5 recross. 6 EXAMINER SCHABO: Let's go off the 7 record. (Discussion off the record.) 8 9 EXAMINER SCHABO: Let's go back on the 10 record. 11 Mr. Oliker. 12 MR. OLIKER: Thank you, your Honor. 13 14 REDIRECT EXAMINATION 15 By Mr. Oliker: 16 Mr. Hess, do you remember when you were Ο. 17 asked a question about whether you reviewed Craig 18 Jackson's testimony? 19 A. Yes. 20 Q. Do you have any clarifications regarding 2.1 your response? 22 A. I understand that some of the workpapers 23 that I relied upon were -- in responses to 24 interrogatories were -- were workpapers that supported Mr. Jackson's testimony. 25

- Q. Okay. And do you remember the questions you received regarding whether the DMR is an incentive? Do you remember those questions?
 - A. Yes, sir, I do.

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- Q. And can you read the rest of your answer from the deposition into the record? And you can start with page 72, line 7, and just read the question and the answer and then the question and the answer going into page 73, line 3.
- A. So we are going from page 72, line 7, through page 73 --
 - O. Line 3.
 - A. -- line 3.

MR. SHARKEY: I would object, your Honor. He -- it's one thing that he's being entitled to finish the rest of his answer to that question but that's straying well beyond anything impeachment I did with him. It was just that one answer.

MR. OLIKER: Well, your Honor, there was an objection in the question of the deposition just as there was an objection when the question was asked here, and the following question is when there was no objection, and the question was legitimate.

EXAMINER PRICE: Mr. Sharkey, the evidence rules would allow you to introduce evidence

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of a prior consistent statement to offset the impeachment of a witness, do they not? Why is that not exactly what Mr. Oliker is doing here?
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MR. SHARKEY: I don't believe those -those -- the following statements are evidence of
prior consistent statements, your Honor.

EXAMINER PRICE: I guess we'll get to decide.

MR. SHARKEY: Understood, your Honor.

EXAMINER SCHABO: Mr. Hess, go ahead and read that portion.

A. Page 72, line 7, "Do you believe that the DMR would provide incentive to The Dayton Power and Light -- to the Dayton Power and Light Company to implement the smart grid?

"MR. OLIKER: Objection. You can go ahead, if you can answer.

"THE WITNESS: Well, of course, getting free money, you know, that you might invest into something would be an incentive to invest in something. So -- so you're suggesting to me that the incentive is that the ratepayers have to give Dayton Power and Light a hundred and five million dollars a year as an incentive to comply with the commission's plan to upgrade and modernize the distribution

system. Is that what your question is assuming?"

- Q. And continue.
- A. The next question "My question simply was do you consider the DMR to be an incentive to The Dayton Power and Light Company to implement smart grid?
- "Answer: I think the incentive is the investment. The incentive would be in the return that would be applied to the smart grid."
- MR. OLIKER: Thank you. And we have no more questions, your Honor.
- 12 EXAMINER SCHABO: Is there any recross?
- MR. SHARKEY: No, your Honor.
- 14 EXAMINER SCHABO: All right. Thank you,
- 15 Mr. Hess.

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- MR. OLIKER: And with that we will move
 for the admission of IGS Exhibit 1015 and IGS Exhibit
- 18 | 10 -- 1015C and --
- 19 EXAMINER SCHABO: 1015 and 1016C.
- 20 MR. OLIKER: -- we will move for the
- 21 admission of both the exhibits, your Honor.
- 22 EXAMINER SCHABO: Any objections?
- Seeing none, they will be admitted.
- 24 (EXHIBITS ADMITTED INTO EVIDENCE.)
- 25 EXAMINER SCHABO: Your next witness?

1472 MR. OLIKER: IGS would call Devin Crist 1 2 to the stand. 3 EXAMINER PRICE: Mr. Haugen has been waiting longer than Mr. Crist. He was here 4 5 yesterday. 6 MR. OLIKER: I promised them both lunch, 7 so they are both waiting around. (Witness sworn.) 8 9 EXAMINER SCHABO: Thank you very much. 10 Have a seat. State your name and your business 11 address, if it is not where you live. 12 THE WITNESS: Devin Crist, 6100 Emerald 13 Parkway. 14 EXAMINER PRICE: Another Bobcat. Is that 15 a requirement for IGS employees? OU grads? 16 THE WITNESS: I think so. 17 18 DEVIN CRIST 19 being first duly sworn, as prescribed by law, was 20 examined and testified as follows: 2.1 DIRECT EXAMINATION 22 By Mr. Oliker: 23 Q. Good afternoon, Mr. Crist. 24 A. Good afternoon.

Have you presented direct testimony in

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Q.

1473 this case? 1 2 Α. Yes, I have. 3 Q. And is that testimony placed before you right now? 4 5 Α. Yes, it is. MR. OLIKER: Your Honor, we would mark 6 7 that document as Exhibit 1017. EXAMINER SCHABO: So marked. 8 9 (EXHIBIT MARKED FOR IDENTIFICATION.) 10 And, Mr. Crist, was this testimony Q. prepared by you or under your direction? 11 12 Α. Yes, it was. 13 Q. And if you were asked these same -- do 14 you have any corrections to your testimony? 15 Α. No, I don't. 16 Ο. If you were asked these same questions 17 today, would your answers be the same? 18 Yes, they would. Α. 19 MR. OLIKER: Your Honor, with that I 20 would move the admission of the exhibit and tender the witness for cross-examination. 2.1 2.2 EXAMINER SCHABO: Let's start with cross. 23 Mr. Sharkey?

Before we go on, I intended to make a proffer

MR. OLIKER: I'm sorry, your Honor.

24

regarding Mr. Hess's testimony. Would you accept that proffer now, although I had identified the reasons for it before?

EXAMINER SCHABO: We'll come back to it.

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CROSS-EXAMINATION

By Mr. Sharkey:

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- Q. Hello, Mr. Crist. My name is Jeff
 Sharkey, and I represent The Dayton Power and Light
 Company. It's true, isn't it, that your testimony
 doesn't include an estimate of the costs to DP&L if
 IGS were to default?
 - A. That's correct.
- Q. Your testimony doesn't identify how many customers IGS has in DP&L's service territory, right?
- A. That's correct.
- Q. Your testimony doesn't identify the kWh
 per month that IGS serves, correct?
- 19 A. Correct.
- Q. Turn, if you would, to page 3 of your testimony.
- A. I'm there.
- Q. Line 21, first sentence says "My proposal would result in a lower credit requirement for privately held companies that are more consistent

with publicly traded companies." Did I read that accurately?

- A. Yes.
- Q. Okay.

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MR. SHARKEY: Your Honor, may I approach?

EXAMINER SCHABO: You may.

- Q. (By Mr. Sharkey) Now, Mr. Crist, just to orient yourself, this document is an excerpt of DP&L's alternative generation coordination tariff.

 The first page is page 1 of the document.
- EXAMINER SCHABO: I'm sorry. Will you be marking this?
- MR. SHARKEY: Yes, I would, your Honor.

 This will be DP&L Exhibit 1002.
- EXAMINER SCHABO: Thank you. So marked.

 (EXHIBIT MARKED FOR IDENTIFICATION.)
 - Q. And pages -- next two pages of the document, which are labeled pages 23 and 24, contain paragraph 12.4 Guarantee of Payments. Do you see that?
- 21 MR. OLIKER: Objection.
- 22 A. Yes.
- MR. OLIKER: Which -- can we establish
 some foundation for this document and which version
 of the alternative generation supplier coordination

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1 | tariff this is? I don't think that's clear.
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2 EXAMINER SCHABO: Yeah. Let's go ahead 3 and do that.

MR. SHARKEY: Sure. I am going to ask him some questions about it. I am just orienting him to what those pages are I printed off, and I will ask questions.

Q. (By Mr. Sharkey) Have you reviewed paragraph 12.4 of DP&L's tariff?

MR. OLIKER: Objection. The proposed tariff or this tariff? I still -- if we are talking about this document, I want to make sure that the witness knows this specific version, and I don't know that yet.

EXAMINER SCHABO: I may have interrupted you when I asked if you were going to mark this.

Could you identify exactly what we are looking at.

MR. SHARKEY: Yes, your Honor. It is the tariff, and as it states at the bottom, it was filed pursuant to the Opinion and Order in this case dated October 20, 2017.

EXAMINER SCHABO: Okay. Is that sufficient for you, Mr. Oliker? Because it's sufficient for me.

MR. OLIKER: If Mr. Sharkey could

represent this document represents the proposed tariff, I think that would be sufficient for my purposes just because this is -- it's a little different. This is the after filed version relative to what Mr. Crist, I believe, may have addressed in his testimony. That may not be largely different but there may be a slight disconnect. He may not have seen this specific document given the posture of his testimony.

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And we still haven't established that, but if he'll represent this is the tariff that was proposed in this case, I'm fine if we can just stipulate to that.

MR. SHARKEY: The tariff that was proposed and approved by the Commission, your Honor, pursuant to the Commission's October 20, 2017, order as available on The Dayton Power and Light Company's website.

 $$\operatorname{MR.}$ OLIKER: Then I am fine to withdraw that objection.

EXAMINER SCHABO: Thank you. Continue.

- Q. (By Mr. Sharkey) Mr. Crist, have you seen this document before, or at least the excerpts that I am showing to you?
- 25 A. I reviewed the tariff that was available

- at the time of my testimony.
- Q. Okay. And your testimony was dated February 12, 2019?
 - A. I believe so.
 - Q. Okay. And you see the tariff sheets I handed to you were effective November 1, 2017?
 - A. Yes.
 - Q. Okay. Assuming there has been no updates or changes, then it's your belief that you reviewed and studied the pages I handed to you?
- 11 A. Yes.

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- Q. Okay. Focusing here on paragraph 12.4

 Guarantee of Payments, that's the subject of your testimony, right?
- 15 A. Yes.
- Q. It's true, isn't it, you can't point me
 to any language in that paragraph that treats
 publicly-traded companies more favorably than
 privately-held companies, right?
 - A. It doesn't mention public or private, correct.
- Q. On page -- what's denominated page 24,
 the last page of the exhibit, towards the bottom
 there's a paragraph that's indented that begins "DP&L
 will calculate the amount." Do you see that?

A. Yes.

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Q. And then it's true, isn't it, that paragraph goes on to describe how DP&L would calculate the collateral that a CRES provider is obligated to provide, right?

6 MR. OLIKER: Objection. Calls for a legal conclusion, discounts the rest of the tariff.

EXAMINER SCHABO: Could you read the question back, please.

MR. OLIKER: Misstates his testimony.

11 (Record read.)

EXAMINER SCHABO: Overruled. Please answer the question.

THE WITNESS: Can you repeat one more time.

(Record read.)

- A. That is correct.
- Q. And you do not claim that DP&L has
 calculated IGS's collateral in some measure or some
 way different than what's identified in that
 paragraph, right?
 - A. And that's how it's being calculated currently.
 - Q. IGS is a privately-held company, correct?
- 25 A. That's correct.

- Do you know whether publicly-traded Q. companies are obligated to make filings with the Securities Exchange Commission?
- They are responsible and obligated to do Α. that, yes.
- Do you know whether they are obligated to Ο. file audited financial statements?
 - Α. They are required, yes.
- Ο. Okay. Do you know whether those financial statements are required to be attested to by management?
- Α. They are.

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- 13 Q. Okay. Do you know how often those 14 financial statements need to be updated?
- 15 Α. I believe quarterly.
- 16 And IGS is not subject to any of those Ο. 17 requirements, correct?
- MR. OLIKER: Objection. By requirements 19 is he talking SEC requirements or the general requirements that were referenced in some fashion? I guess the question is vague and open to different interpretations.
- 23 EXAMINER SCHABO: Overruled.
- 24 We are held by those standards I quess 25 for different reasons than the SEC or the reasons

that publicly-traded companies have to file.

- Q. IGS doesn't make any SEC filings.
- A. That's correct.

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- Q. Publicly disclosed type of information I was describing.
 - A. That's correct.
- Q. IGS has, in fact, been able to post a bond in DP&L's service territory, correct?
- A. Based off the strength of our financials, we were able to post a bond.
- Q. Okay. And you haven't done any analysis regarding whether reducing the amount of the bond would have any impact on the prices that IGS charges to customers, correct?
- A. I'm responsible for calculating and posting all of the collateral that IGS is required to post. All of the fees that were charged are basically calculated and included in our rates that go through our customers, so reducing the fees that we pay on collateral would effectively reduce the fees or the rates that we charge our customers.
- Q. Has that changed since the time -- let me step back.
- You provided testimony in The Dayton

 Power and Light Company's distribution rate case on

the subject of IGS's requirements to post collateral, right?

A. Correct.

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- Q. Okay. And without going question by question, your testimony there was similar to the testimony you filed here, right?
 - A. Correct.
- Q. Okay. And from the time of your testimony in the distribution rate case to today, did you perform an analysis of whether reducing the amount of the bond would have the -- would have an impact on prices that IGS offers to customers?

MR. OLIKER: Objection. What's the relevance? He just said he did one now, and we are talking about his testimony in this case. It's almost like he is trying to do impeachment by external collateral fact.

EXAMINER SCHABO: Or a prior inconsistent statement.

MR. OLIKER: But he asked him simply if he has done any analysis and Mr. Crist said yes and he provided a very thoughtful answer. Whether he did in the distribution case or not and when he did the analysis doesn't really matter. It's not relevant to what we are talking about here.

MR. SHARKEY: I didn't ask him when he did the analysis, your Honor.

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EXAMINER SCHABO: Then why don't you ask him when he did the analysis.

- Q. When did you do an analysis to determine whether or not the amount that -- of the collateral would affect the prices that IGS charges to customers?
- A. As part of my duties, that analysis is performed monthly so I believe prior answers it was -- it was specific analysis for this very specific bond, no, but that's something that's performed every month. So every month we compile every fee associated with collateral and determine a rate that needs to be included as part of our rates to our customers.

So specifically to that bond, it's just probably we have not performed that specific analysis. It's part of a monthly process that we issue rates and provide it to our supply team when they determine the rates for our customers.

- Q. Okay. Was that monthly process in place before your testimony in the distribution rate case?
 - A. It's been ongoing for years.

MR. SHARKEY: Your Honors, may I

approach?

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EXAMINER SCHABO: You may.

MR. SHARKEY: I have a copy of your deposition transcript. Unfortunately due to error by me, I brought only one copy, but I will be happy to give my copy to Joe. And this is testimony from your distribution -- your deposition from the distribution rate case.

EXAMINER SCHABO: Could you just show it to Joe first?

MR. SHARKEY: Sure.

EXAMINER SCHABO: Sorry, Mr. Oliker.

MR. OLIKER: And it's on the subject we are talking about. Now I think I will object to its use given that we've already established that that was a while ago, and he is talking about the analysis he has done for this case. What he may have done in the distribution case is not relevant to this but.

EXAMINER PRICE: He already testified that nothing's changed.

MR. OLIKER: Okay.

Q. (By Mr. Sharkey) Mr. Crist, I am directing your attending to page 26, line 22. In your deposition in that case I asked you the question "And did you do any analysis to determine whether

reducing the amount of collateral would have any impact on the rates that IGS offers to residential customers?

"Answer: No. No analysis on the ratings that we would offer and all our costs are inherent in our rates but the exact amount, no, there was no analysis of it." Did I read that correctly?

MR. OLIKER: Again, I would object.

A. Yes, that's accurate.

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MR. OLIKER: Inherent to rates which is consistent with what he said, that rates for collateral are in those rates. It's not impeachment.

EXAMINER SCHABO: I think that's for the Commission to determine. Thank you.

Q. How often do you change your prices?

Strike that.

How often does IGS change its prices,

Mr. Crist?

- A. I don't set the prices, so I wouldn't know.
- Q. You understand that the price DP&L

 charges for distribution service, for example, is set

 by the Commission on a -- using a mechanism to set

 cost-based rates, correct?
- A. Could you repeat?

- Q. Sure. Make it more simply you understand that DP&L's distribution rate case -- case -- rates are set via a distribution rate case in which DP&L presents evidence as to its cost of providing distribution service, right?
 - A. Correct.

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- Q. Okay. IGS's prices are set in some form of a market mechanism where IGS and the customers have agreed to the price, correct?
- 10 A. Correct.
- Q. So one mechanism for price setting is it's simply two parties agree to a price, right?
- 13 A. I would agree.
 - Q. Do you know what RESA is?
- 15 A. I've heard of it.
- Q. Do you know if RESA is a party to the Amended Stipulation?
- 18 A. Can you repeat the question?
- Q. Do you know if RESA is a party to the Amended Stipulation?
- 21 A. I do not know.
- MR. SHARKEY: No further questions, your
- 23 Honor.
- EXAMINER SCHABO: Thank you.
- 25 Mr. Michael?

1487 I'm sorry. I never caught your name. 1 2 MR. DRESSEL: Brian Dressel. 3 EXAMINER SCHABO: Mr. Dressel? MR. DRESSEL: No questions, your Honor. 4 5 EXAMINER SCHABO: Mr. Boehm? 6 MR. BOEHM: No questions. 7 EXAMINER SCHABO: Mr. McNamee? 8 MR. McNAMEE: No questions. 9 MR. OLIKER: Just briefly, your Honor, I 10 think I have one or two questions, but I would like to take a minute given that it looks like we have a 11 12 lot of time before the Commission meeting. 13 (Discussion off the record.) 14 EXAMINER SCHABO: Let's go back on the 15 record. 16 MR. OLIKER: Thank you, your Honor. 17 18 REDIRECT EXAMINATION 19 By Mr. Oliker: 20 Mr. Crist, do you remember questions you 2.1 received from counsel from DP&L regarding Section 2.2 12.4? 23 Α. Yes. 24 And I think that was -- that section was Ο.

referred to as a paragraph but would you agree --

Section 12.4 is a very large paragraph. So could you provide some clarity on which specific provision within paragraph 12.4 provides the foundation for your testimony?

A. Yeah. On page 24 the bottom of the second paragraph is the basis of my testimony. It states the security must be and remain commensurate with the financial risks placed on the Company by the supplier. My testimony is giving examples of how that can apply -- that can be taken into consideration through financial strength, diversity of business, and years of service which actually is -- is stated in here that it would give consideration.

MR. OLIKER: Okay. Thank you, Mr. Crist.

Those are all the questions I have.

EXAMINER SCHABO: Is there any recross?

MR. SHARKEY: No, your Honor.

EXAMINER SCHABO: Mr. Price?

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21 EXAMINATION

22 By Examiner Price:

- Q. You appeared before the Commission in the distribution rate case; is that correct --
 - A. Correct.

1489 -- on this topic? 1 Q. 2 Α. Correct. 3 Has anything changed in Dayton Power and Q. Light's policies since your last testimony? 4 5 Α. Not that I'm aware of, not to my 6 knowledge. 7 Related to what you do, related to this Q. 8 topic. 9 Α. Correct. 10 EXAMINER PRICE: Okay. Thank you. 11 EXAMINER SCHABO: Thank you, Mr. Crist. 12 Mr. Oliker. 13 MR. OLIKER: And IGS would move for the admission of Mr. Crist's testimony. 14 15 EXAMINER SCHABO: Is there any 16 objections? 17 Seeing none, it will be admitted. 18 (EXHIBIT ADMITTED INTO EVIDENCE.) 19 EXAMINER SCHABO: Mr. Sharkey? 20 MR. SHARKEY: We would move for the 2.1 admission of DP&L Exhibit 1002. 22 EXAMINER SCHABO: Mr. Oliker, you're 23 pondering an objection right now. 24 MR. OLIKER: I feel that the exhibit is 25 inappropriate inasmuch as we are trying the electric

security plan, and he provided an exhibit that is based upon a filed tariff. Technically speaking what we are discussing should be the proposed tariff language rather than the document that Mr. Sharkey has put before the witness. If he would be willing to substitute -- substitute the exhibit for the application itself, which technically would be in the record, I think that would be much more appropriate.

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EXAMINER PRICE: Why is it -- why is that so?

MR. OLIKER: Because --

EXAMINER PRICE: We are here today because of the unique procedural circumstances of your withdrawal from the Stipulation. Why is Mr. Sharkey not entitled to present an exhibit which is Dayton's actual Commission-approved tariff?

MR. OLIKER: Because it's somewhat misleading because we have an opportunity to litigate this case based upon what was actually proposed and I think it was established yesterday that DP&L didn't put any evidence into the record regarding whether these changes are suitable because Mr. Park, or whoever it was that was supposed to sponsor it, never testified. And now we have simply this document that's going to be referenced rather than what should

be is the redlined tariff that shows what did the world look like before the Stipulation and what is it proposed to be.

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I think that's a much more accurate reflection of what we should be litigating rather than another tariff which may put the cart before the horse. I think it would also be duplicative and misleading given that the proposed tariff language should provide a complete picture rather than the world in isolation.

EXAMINER SCHABO: The past two-and-a-half days we've referenced multiple events that happened after the application, after the Amended Stipulation was signed, after it was modified. Why do we have to go back to the beginning for this specific as though nothing else happened afterwards?

MR. OLIKER: Part of the reason is trying to ensure that the other tariff language is in the case. If you remember, in the distribution rate case, they forgot to mark the application, and I can't remember if that happened here or not. And if that's the case, then we will have a singular view of the tariff language rather than the proposed tariff language and redline. That would somewhat mitigate the prejudice, I believe, but I don't have it in

front of me whether or not the application in the tariff language is in the record.

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EXAMINER SCHABO: Overruled.

MR. OLIKER: And to the extent that it's not, your Honor, as long as there is administrative notice or it's been marked and I can cite to it freely, then I think that any prejudice would be somewhat mitigated, and I think the Dayton Power and Light represented the application did include the proposed and existing language, but I can't confirm that.

EXAMINER PRICE: You are not going to be prejudiced on this issue because this issue is an improper collateral attack on the distribution rate case finding. So the fact that one testimony is proposed -- or one tariff is proposed and one tariff is final is unlikely to weigh in that final decision.

MR. OLIKER: That may be the Commission's decision, your Honor. I can't tell that today.

EXAMINER SCHABO: Your objection is noted, but the exhibit will be admitted.

(EXHIBIT ADMITTED INTO EVIDENCE.)

EXAMINER SCHABO: Did you want to go ahead and do your proffer now before we take

Mr. Haugen?

1 MR. OLIKER: I did. I simply wanted to 2 proffer the portions of Mr. Hess's testimony that were stricken for the same reasons that I voiced at 3 the time that the motion came about. I think it's 4 5 clear that the testimony identifies that there are 6 potential competitive impacts on Ohio businesses such 7 as IGS, and I think it's important for the Commission to consider that as its granting the DMR which has 8 9 been described as a subsidy by many witnesses, that 10 it's important to consider the other impacts on Ohio 11 businesses when you're handing out such subsidies and 12 for the other reasons I stated earlier. 13 EXAMINER SCHABO: Is that your proffer? 14 MR. OLIKER: Thank you, your Honor. 15 EXAMINER PRICE: Call your next witness. 16 MR. OLIKER: IGS would call Joseph Haugen 17 to the stand. 18 (Witness sworn.) 19 EXAMINER PRICE: Finally a Buckeye. 20 Please state your name and business address for the 2.1 record. 22 THE WITNESS: My name is Joseph Haugen. 23 My business address is 6100 Emerald Parkway, Dublin, 24 Ohio.

EXAMINER PRICE: Please proceed,

1494 Mr. Oliker. 1 2 3 JOSEPH HAUGEN being first duly sworn, as prescribed by law, was 4 examined and testified as follows: 5 6 DIRECT EXAMINATION 7 By Mr. Oliker: 8 Good afternoon, Mr. Haugen. Have you Ο. 9 prepared direct testimony in this proceeding? 10 Α. I have. 11 And is that testimony in front of you Q. 12 now? 13 Α. It is. And was that testimony prepared by you or 14 Ο. under your direction? 15 16 Α. Yes. 17 And do you have any changes to make to Q. 18 that testimony? 19 I don't. Α. 20 MR. OLIKER: Your Honor, I would like to 2.1 mark Mr. Haugen's direct testimony. I believe we are 2.2 on 1018. 23 EXAMINER PRICE: It will be so marked. 24 (EXHIBIT MARKED FOR IDENTIFICATION.) 25 Q. (By Mr. Oliker) And, Mr. Haugen, if you

were asked the same questions today, would your answers be the same?

A. They would.

MR. OLIKER: Okay. With that, your Honor, I would move the exhibit and tender the witness for cross-examination.

EXAMINER PRICE: Company?

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CROSS-EXAMINATION

By Mr. Hollon:

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- Q. Good afternoon, Mr. Haugen. You're
 familiar with the Amended Stipulation filed in this
 case, correct?
- 14 A. I am.
- Q. And you understand that the Commission modified and approved the Amended Stipulation, correct?
- 18 A. I believe so.
 - Q. And your written testimony in this case addresses DP&L's Reconciliation Rider as approved in that case?
 - A. That's correct.
- Q. And in particular it presents your
 opinion as to how the Reconciliation Rider would
 function under two proposals that have been submitted

- by PJM to the Federal Energy Regulatory Commission,
 correct?
 - A. That's correct.
 - Q. We'll get to those proposals in a second; but, first, you're familiar with PJM's Open Access
 Transmission Tariff, correct?
 - A. I am familiar, but if you are going to refer to it, I would prefer to see it specifically.
 - Q. Just generally?
- 10 A. Yes.

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- Q. And you're familiar with an order issued by FERC last June finding that PJM's tariff is unjust and unreasonable as it relates to certain capacity market rules?
- 15 A. That's correct.
 - Q. Now, in that order FERC did not make a final determination regarding what a just and reasonable replacement tariff would be, correct?
 - A. That's correct.
 - Q. Instead the order solicited proposals for a just and reasonable replacement rate from interested parties, correct?
 - A. Correct.
- Q. Now, PJM has submitted two alternative proposals to address that order, correct?

A. Yes.

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- Q. The resource carveout and the extended resource carveout?
 - A. That's correct.
 - Q. Have any parties opposed those proposals?
- A. I have not reviewed any specific parties that have opposed it, but I would assume that several have.
- Q. Okay. And have alternative proposals been submitted by other parties?
- 11 A. I have not reviewed any alternative 12 proposals, but I can assume that several have.
- Q. Okay. You characterized the proceeding in which those proposals were made by PJM as a significant one to FERC, correct?
- 16 A. I would.
 - Q. And FERC has not either adopted or rejected any of those proposals as of today, correct?
 - A. That's correct.
- Q. And you do not know when FERC will rule on any of those proposals, correct?
 - A. I do not know when.
- Q. And you don't know how FERC will rule on any of those proposals, correct?
- 25 A. It is difficult to determine specifically

how they will rule on these proposals. But it -there is an assumption that a change will be coming.

- Q. Okay. But you don't know what change will come, correct?
 - A. Not specifically.

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- Q. Okay. And so PJM's Open Access

 Transmission Tariff as it relates to those capacity

 market rules that were at issue in last June's order

 have not been modified, correct?
 - A. Not currently.
- Q. And do you know whether a request for rehearing has been filed with FERC as to that June 2018 order?
 - A. I don't.

MR. HOLLON: Okay. Your Honor, at this time I would like to move to strike Mr. Haugen's direct testimony as inadmissible speculation. It's entirely premised on what FERC may do in the future, and he's testified here today that he doesn't know when or what that report will look like.

MR. OLIKER: Your Honor, the standard for testimony is relevance to the proceeding. Macro level changes that may have an impact on this -- on the proceeding and the rates that customers may pay are absolutely relevant and there is a very high

likelihood that before the Commission issues its ruling in this case, there will be a ruling and it will be a very public ruling and we have the ability to cite freely to FERC dockets, so I don't think it makes a lot of sense to simply keep out the evidence because we don't know exactly what PJM or FERC are going to do when we have a very -- very strong indication that they are going to do something. And whatever it is it's going to affect us. So to act like it's not happening is simply not very helpful for the development of the record.

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EXAMINER PRICE: I think something but it's going to affect us is a very -- is a very weak standard, Mr. Oliker. And I also note even when FERC issues its ruling, it's likely that it will be appealed to some relevant Circuit Court of Appeals, and we don't know when we will get an actual final non-appealable order.

Nonetheless, I believe the information is helpful to the Commission to make its decision, and the motion to strike is denied.

MR. HOLLON: Thank you, your Honor.

Q. (By Mr. Hollon) Mr. Haugen,
hypothetically if FERC were to approve PJM's -either of PJM's proposals, your opinion presented in

your written testimony does not turn on whether the Reconciliation Rider is bypassable or nonbypassable, correct?

MR. OLIKER: Can I have the question read again?

EXAMINER PRICE: You may.

(Record read.)

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- A. The implications to the wholesale market would not be changed due to it being bypassable or nonbypassable.
- Q. Okay. And your testimony does not address what would happen if FERC were to approve either of PJM's proposals on any energy revenue that DP&L would collect by virtue of its OVEC interest?
- A. That's correct. It focuses specifically on capacity markets.

MR. HOLLON: Okay. Your Honor, I have no further questions.

EXAMINER PRICE: Thank you.

Mr. Boehm?

MR. BOEHM: No questions.

22 EXAMINER PRICE: Mr. Alexander?

MR. ALEXANDER: No, thank you.

EXAMINER PRICE: Mr. Dressel?

MR. DRESSEL: No, thank you, your Honor.

1501 1 EXAMINER PRICE: OCC? 2 MR. MICHAEL: None, your Honor. 3 EXAMINER PRICE: Mr. Pritchard? 4 MR. PRITCHARD: No questions, your Honor. 5 EXAMINER PRICE: Mr. McNamee? 6 MR. McNAMEE: No questions, your Honor. 7 Thank you. MR. OLIKER: Your Honor, unless you have 8 9 anything you want to discuss, I just have one 10 question to follow up. 11 EXAMINER PRICE: I hadn't called on you. 12 MR. OLIKER: Do you have questions? 13 EXAMINER PRICE: Redirect? 14 15 REDIRECT EXAMINATION 16 By Mr. Oliker: 17 Mr. Haugen, do you remember when you Q. 18 received questions about whether or not you reviewed 19 the proposals of other parties? 20 Α. I do. 2.1 Ο. Do you -- did you feel that you needed to 22 review the proposals of other parties besides PJM? I did not. It seemed at the time that 23 Α. 24 PJM was going to go down the path of their proposal

as well as the current rules with an understanding

that FERC will have a ruling in time for the next capacity auctions.

- Q. And in your view from a wholesale market perspective, who is the entity that has the largest influence on the capacity markets?
 - A. In the PJM area I would say PJM.

 MR. OLIKER: Okay. Thank you.

 Those are all the questions I have.

MR. HOLLON: Your Honor, one question on recross.

11 EXAMINER PRICE: You can ask. Go ahead.

RECROSS-EXAMINATION

By Mr. Hollon:

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- Q. Mr. Haugen, it's true though that FERC has instructed -- I'm sorry, strike that, that PJM is having interested -- parties interested in participating in its capacity market auction this year act as if the tariff that is currently in place will still be in place when the auction occurs.
- A. It is true that PJM is taking several paths with regard to their capacity auction this year, and one of those paths are the standard rules or the current rules that are in place right now.

MR. HOLLON: Thank you.

Proceedings

1503 1 EXAMINER PRICE: Any other recross? 2 You may step down. Thank you. Mr. Oliker. 3 MR. OLIKER: Thank you, your Honor. 4 IGS 5 would move for the admission of Mr. Haugen's 6 testimony. 7 EXAMINER PRICE: Any objections? Seeing none, it will be admitted. 8 9 (EXHIBIT ADMITTED INTO EVIDENCE.) 10 EXAMINER PRICE: Mr. Michael? 11 MR. MICHAEL: Yes, your Honor? EXAMINER PRICE: Anything else? 12 13 MR. MICHAEL: Cross? 14 EXAMINER PRICE: No. We are done with 15 our witnesses. 16 MR. MICHAEL: Oh, wonderful. Well, your 17 Honor, I was misled. 18 Your Honor, OCC would request the 19 opportunity to file rebuttal testimony in response to 20 testimony by Mr. White. OCC would suggest to the 2.1 Bench that it will be limited, forthright, and very 2.2 informative for the Commission and allow the 23 Commission to have a full, accurate, and complete 24 record in this case, and OCC would propose that it 25 file its rebuttal testimony a week from tomorrow.

And then, you know, we would be willing to have a hearing as soon thereafter as the parties would be willing to do so on our rebuttal testimony to the extent there is any cross-examination.

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EXAMINER PRICE: Assuming for the sake of argument that Mr. Oliker has not already given you a John Doe/Jane Doe notice of deposition for rebuttal witnesses, would you agree to make any witnesses who prefiled testimony available to Mr. Oliker for deposition?

MR. MICHAEL: Most certainly.

MR. OLIKER: Your Honor, may I respond before you rule?

EXAMINER PRICE: Oh, absolutely.

MR. OLIKER: I would initially note that it is highly unusual in an electric security plan case for a non-company party to be permitted to file rebuttal testimony, and I tried to look through the dockets to see where this has happened. It's been requested many times, but it's never been granted, and I cannot identify any time in Commission practice where a party has been permitted to file rebuttal other than the Company that does have the burden of proof.

And I would also add that this case,

although the situation is unique in many respects it has been tried, that this is simply an extension of the initial hearing and if this had occurred when the initial hearing was going on and IGS had not been a signatory in any fashion, it simply would have been OCC and IGS filing their testimony on the exact same day and the parties would have gone in due course just as we have set up this transcript of going day by day 1 through I believe we are on 8 or something along those lines now.

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And I believe under those circumstances

OCC's request would be flatly rejected out of course

just as has been rejected in each and every other

request over -- and also requests that I believe my

own company or my own clients have made. So I don't

think that this situation, although the circumstances

are slightly unique, somehow should permit OCC to

file rebuttal testimony.

This isn't a distribution rate case where parties do have the opportunity to file rebuttal testimony as of right, and to the extent that it's permitted here, I think it opens the door to additional rounds of testimony in the future.

EXAMINER PRICE: In your precedence you reviewed, was there any precedent where a signatory

party withdrew and then requested a second round of hearing to turn the clock back to the time to where prior to the signing onto the stipulation?

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MR. OLIKER: That particular situation has not happened but the way it's played out I don't think it makes a difference given the way that the hearing days have simply rolled in order, and it's simply just changed the order of the witnesses.

EXAMINER PRICE: Mr. Michael, what do you make of his contention that had they never signed the stipulated -- the Stipulation, they would have filed Mr. White's testimony on the same day you filed your testimony, and you would have had no chance to file rebuttal or to respond to it?

MR. MICHAEL: Well, I would respond first that Mr. Oliker's research skills may need brushed up because in the Duke ESP case, we requested and were granted the opportunity to file rebuttal testimony on an issue very similar to this. So it's certainly not without precedent, your Honor, is my point.

Further, I would say that the unique circumstances that Mr. Oliker himself has recognized kind of swallows his objection in this case. As I think your Honor pointed out, there's never been an occasion where a signatory party has withdrawn, and

then we've started the hearing over again, so it's just -- first off, it's a very different set of circumstances in this case. Second off, it is not without precedent.

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MR. OLIKER: Your Honor, the Duke case was a distribution case that was consolidated with an ESP, so I don't think it's fair to say the rebuttal testimony related to the ESP. It related to the objections to the Staff Report and the unbundling analysis regarding the distribution rate case, specific issues. So with that clarification, I'll rest.

EXAMINER PRICE: Mr. Sharkey, do you care to weigh in on this?

MR. SHARKEY: Your Honor, pains me as it does, I will agree with Mr. Oliker on this situation.

MR. OLIKER: Otherwise, you know what's going to happen next time we have an ESP.

MR. SHARKEY: In that I'll second his arguments, and I would also make the additional point that given that OCC has an appeal pending, you know, we think OCC has to pick one path or the other. The path it picked it should stay on it and shouldn't be able to eat its cake and have it too.

MR. ALEXANDER: Your Honor, before you

rule, the City of Honda joins Mr. Oliker and Mr. Sharkey's arguments as well.

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MR. OLIKER: Starting a stipulation.

EXAMINER PRICE: I think with respect to the appeal, as I said repeatedly in this proceeding, it's a curious case whether the appeal is going to be dismissed or going to be prosecuted. I think there is strong arguments on both sides that the Commission's initial decision is and is not a final appealable order, and I don't think we need to get to it.

What I am struggling with is these ESP cases do tend to be pretty broad and whether -trying to roll back my own brain to simultaneous
filed, if a party brings up a matter totally
extraneous to the ESP's application, whether all
circumstances you would not allow a party that's
being prejudiced by that totally extraneous issue to
not file rebuttal testimony.

Therefore, given the incredibly unique circumstances of this case, we will allow you rebuttal testimony. I do want to caution you though it needs to stay exactly within the parameters of Mr. White's testimony.

MR. MICHAEL: It will, your Honor.

EXAMINER PRICE: To the extent you deviate from that will be stricken without --

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MR. MICHAEL: Arguments?

EXAMINER PRICE: -- motion by the party and without argument. You said you can file it a week from day?

MR. MICHAEL: My suggestion filed a week from tomorrow.

EXAMINER PRICE: Week from tomorrow.

MR. MICHAEL: That would give us a week to get it together and then we could go to the hearing if the parties want to have a hearing as soon thereafter as your Honors and the parties would like.

MR. OLIKER: Your Honor?

EXAMINER PRICE: Yes.

MR. OLIKER: One of the things I would like to bring up is I mentioned this when we selected this trial date is that we have several conflicts that start April 19. I think it's unfortunate the testimony can't be filed sooner than a week from tomorrow given that OCC was aware of this issue and that puts us in quite a crunch because we will need time to evaluate the testimony not knowing the length of it and the earliest we can go back to trial and then it's going -- once we finish it puts us in a

situation where I am immediately out the state for about 10 days where I can't work on a brief so that's somewhat frustrating. I was hoping to have the initial brief done before April 19 or that time frame.

EXAMINER PRICE: I sympathize with your plight. We are all very overextended. I think

Ms. Fleisher was particularly overextended in this case. I know that she had briefs due during your proceeding on the dates you chose. So we are just going to have to live with that.

But I will ask OCC to file a week from yesterday, if you can accelerate your filing, and we will pick a hearing date with at least two or three days in between the filing date so you can do a deposition but before April 19. And we will put it out by subsequent entry because I don't have my calendar, let alone Ms. Schabo's calendar in front of me right now.

MR. OLIKER: And I think you said something that works and just sometime between the 12th being the earliest and sometime before the 19th?

EXAMINER PRICE: Yes.

MR. OLIKER: Yes.

EXAMINER PRICE: I assume we can get both

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1511 witnesses down -- one or two pieces? One. I assume 1 2 we can do that one witness in one day. 3 MR. OLIKER: Yes. If there are multiple witnesses, we may ask for relief. 4 5 EXAMINER PRICE: I will though caution Mr. Michael if the court does dismiss your pending 6 7 appeal, it's just going to push back your opportunity to file a new appeal on this case so. 8 9 MR. MICHAEL: Duly noted, your Honor. 10 EXAMINER PRICE: You are taking your 11 chances. 12 MR. OLIKER: It's going to be dismissed. 13 EXAMINER PRICE: With that we are 14 adjourned. We will set a new hearing date to hear OCC's rebuttal witness by subsequent entry. 15 16 Thank you, all. 17 (Thereupon, at 12:52 p.m., the hearing 18 was adjourned.) 19 20

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CERTIFICATE I do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by me in this matter on Wednesday, April 3, 2019, and carefully compared with my original stenographic notes. Karen Sue Gibson, Registered Merit Reporter. (KSG-6723)

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Case No(s). 16-0395-EL-SSO, 16-0396-EL-ATA, 16-0397-EL-AAM

Summary: Transcript in the matter of the Dayton Power and Light Company hearing held on 04/03/19 - Volume VIII electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc. and Gibson, Karen Sue Mrs.