March 25th, 2019

Ohio Public Utilities Commission 183 East Broad St Columbus, OH, 43215

RE: Titan Energy NE Renewal Applications for:

Electricity Case #:

13-0535-EL-AGG 🗸

Natural Gas Case #:

13-0534-GA-AGG

To whom it may concern,

Please find enclosed 2019 renewal applications for Titan Energy New England Inc's ("Titan") electricity and natural gas broker/aggregator certifications. The enclosed two packages correspond to a Case Numbers of 13-0535-EL-AGG (in connection to Certificate No. 16-665E(2)) and 13-0534-GA-AGG (in connection to Certificate No. 13-293G(1)), respectively—both due to expire on May 5<sup>th</sup>, 2019.

### Please note, as outlined herein, certain pages of the enclosed documents are to be filed confidentially, under seal of protective order with the Ohio PUCO.

Please refer any questions in regard to the attached documents to Justin Kearney, Vice President of Market Development, who can be reached by phone at 860-436-2768 ext. 105 or by email at justinkearney@titanenergyne.com.

Respectfully,

Justin Kearney, CEP

Vice President, Market Development

Titan Energy New England 2275 Silas Deane Highway Rocky Hill, CT, 06067

Direct: 860-436-2768 ext. 105

Fax: 860-436-3459 Mobile: 860-324-8289

Email: justinkearney@titanenergyne.com

TITAN ENERGY
Creative energy solutions



Original AGG Case Number	Version
13 - 535 -EL-AGG	May 2016

#### RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saying it to your local disk, for later use

RENEWAL INFORMATION	
Applicant intends to be certified as: (check all that apply)	
Power Broker Aggregator	
Applicant's legal name, address, telephone number, PUCO certificate number	, and
web site address	
Legal Name Titan Energy New England, Inc.	
Address 2275 Silas Deane Hwy, Rocky Hill, CT 06067	
PUCO Certificate # and Date Certified 16-665E (1), April 3rd, 2013	
Telephone # (860) 436-2768 Web site address (if any) www.titanenergyne.com	
Legal Name Titan Energy New England, Inc. Address 2275 Silas Deane Hwy, Rocky Hill, CT 06067	
	2
Address 2275 Silas Deane Hwy, Rocky Hill, CT 06067 Telephone # (860) 436-2768 Web site address (if any) www.titanenergyne.com	2019
Address 2275 Silas Deane Hwy, Rocky Hill, CT 06067  Telephone # (860) 436-2768 Web site address (if any) www.titanenergyne.com  List all names under which the applicant does business in North America	2019 HA
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Address 2275 Silas Deane Hwy, Rocky Hill, CT 06067  Telephone # (860) 436-2768 Web site address (if any) www.titanenergyne.com  List all names under which the applicant does business in North America  Titan Energy New England, Inc.	28
Address 2275 Silas Deane Hwy, Rocky Hill, CT 06067  Telephone # (860) 436-2768 Web site address (if any) www.titanenergyne.com  List all names under which the applicant does business in North America  Titan Energy New England, Inc.	28 PM
Address 2275 Silas Deane Hwy, Rocky Hill, CT 06067  Telephone # (860) 436-2768 Web site address (if any) www.titanenergyne.com  List all names under which the applicant does business in North America  Titan Energy New England, Inc.  Contact person for regulatory or emergency matters	28 PM 1:5
Address 2275 Silas Deane Hwy, Rocky Hill, CT 06067  Telephone # (860) 436-2768 Web site address (if any) www.titanenergyne.com  List all names under which the applicant does business in North America  Titan Energy New England, Inc.  Contact person for regulatory or emergency matters  Name Justin Kearney	28 PM I:
Address 2275 Silas Deane Hwy, Rocky Hill, CT 06067  Telephone # (860) 436-2768 Web site address (if any) www.titanenergyne.com  List all names under which the applicant does business in North America  Titan Energy New England, Inc.  Contact person for regulatory or emergency matters  Name Justin Kearney  Title Vice President, Market Development	28 PM 1:5
Address 2275 Silas Deane Hwy, Rocky Hill, CT 06067  Telephone # (860) 436-2768 Web site address (if any) www.titanenergyne.com  List all names under which the applicant does business in North America  Titan Energy New England, Inc.  Contact person for regulatory or emergency matters  Name Justin Kearney	28 PM 1:5

A-6	Contact person for Commission Staff use	e in investigating customer complaints		
	Name Brendan Kearney			
	Title Manager, Customer Service			
	Business address 2275 Silas Deane Hwy, Rocky Hill, CT 06067			
		Fax # <u>(860) 436-3459</u>		
	E-mail address <u>bkearney@titanenergyn</u>	e.com		
<b>A-7</b>	Applicant's address and toll-free number	for customer service and complaints		
	Customer Service address 2275 Silas Deane Hw	y, Rocky Hill, CT 06067		
	Toll-free Telephone # (877) 285-8590	Fax # <u>(860) 436-3459</u>		
	E-mail address info@titanenergyne.com	<u> </u>		
A-8	Applicant's federal employer identification	on number # <u>11-3651046</u>		
A-9	Applicant's form of ownership (check or	ee)		
	☐Sole Proprietorship	Partnership		
	Limited Liability Partnership (LLP)	Limited Liability Company (LLC)		
	☑ Corporation	☐ Other		
	PROVIDE THE FOLLOWING AS SEPARATE	ATTACHMENTS AND LABEL AS INDICATED:		
A-10		rectors & Partners" provide the names, titles plicant's principal officers, directors, partners,		

#### B. <u>APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1 Exhibit B-1 "Jurisdictions of Operation," provide a 1st of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- B-3 <u>Exhibit B-3 "Disclosure of Liabilities and Investigations,"</u> provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

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If yes, provide a separate attachment labeled as **Exhibit B-4** "Disclosure of Consumer Protection Violations" detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5** "**Disclosure of Certification Denial, Curtailment, Suspension, or Revocation**" detailing such action(s) and providing all relevant documents.

#### C. <u>FINANCIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 Exhibit C-3 "Financial Statements," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted income statements for the applicant's ELECTRIC related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 Exhibit C-7 "Credit Report," provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 <u>Exhibit C-9 "Merger Information,"</u> provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C 10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Signature of Applicant & Title	President, Market Develymen	
Sworn and subscribed before me this	Year	cimist veel ed
Janual celer	7 PUBLIC MY C' RES MAY 31, 2022 MY C	SAMILE KEELER NOTARY PUBLIC OMMISSION EXPIRES MAY 31, 2022
Signature of official administering oath	Time Name and Time	

# AFFIDAVIT ROLLIN SS.

State of Connecticut

County of Hartford

Justin	Kravnry	, Affiant, being duly sworn/affirmed according to law, deposes and says that:
He/She is the _	Vice	, Affiant, being duly sworn/affirmed according to law, deposes and says that:  Nosidawk (Office of Affiant) of Irlan Enry New Enlaw) (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

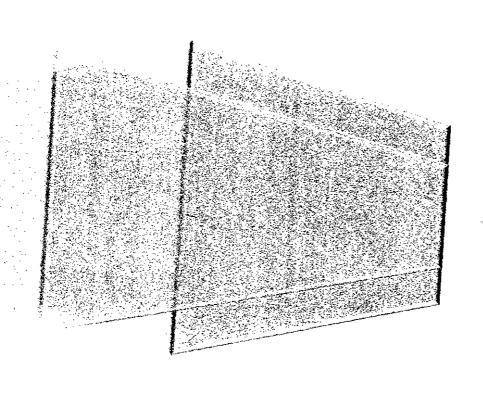
That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Synature of Affiant & fittle		
Sworn and subscribed before me this day of	Marin, 2019  SAMILE KEELER ear  NOTARY PUBLIC  MY COMMISSION EXPIRES MAY 31, 2022  Print Name and Title	
My commission expires or	1	

## Titan Energy - New England, Inc.

### **Ohio Electricity Renewal Application**

**Exhibits & Addendums** 



2019

#### SECTION A – APPLICANT INFORMATION & SERVICES

#### Exhibit A-10 "Principle Officers, Directors & Partners"

#### **Principle Officers:**

- Christopher Ramm, Vice President & General Manager 2275 Silas Deane Hwy, Rocky Hill, CT, 06067 –( 860)-436-2768 x 104.
- Jerry Hawkins, President 8 Williams Path, Kingston, NH, 03848 (603)-642-9591
- Michael Horton, Executive Vice President 224 Seymour Rd, Woodbridge,
   CT, 06525 (203)-464-3163
- Justin Kearney, Vice President, Market Development 2275 Silas Deane Hwy, Rocky Hill, CT, 06067 (860)-436-2768 extension 105

## SECTION B – APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

#### Exhibit B-1 "Jurisdictions of Operation"

For electricity, Titan Energy – New England, Inc. operates under all deregulated utilities in the following states and commonwealths: Connecticut, Massachusetts, Rhode Island, New Hampshire, Maine, Illinois, New Jersey, New York, Pennsylvania, and Washington DC.

#### Exhibit B-2 "Experience & Plans"

Titan Energy - New England Inc. acts as a broker between the customer and the retail energy supplier. The customer contracts directly with the supplier, with Titan Energy as the agent of record under the specific contract. The supplier delivers the energy, bills the customer and handles customer service. Titan Energy New England, Inc. typically collects a commission from the supplier as compensation.

#### Exhibit B-3 "Disclosure of Liabilities and Investigations"

Titan Energy - New England, Inc. has no past or present judgments, liabilities, revocation of authority, regulatory investigations or other matters that would impair its operation in any way.

## SECTION C – FINANCIAL CAPABILITY AND EXPERIENCE

#### Exhibit C-1 "Annual Reports"

Titan Energy – New England, Inc is a closely held business with no publicly traded shares. Titan Energy does not file annual reports.

#### Exhibit C-2 "SEC Filings"

Titan Energy - New England, Inc is not required to file with the SEC

#### Exhibit C-3 "Financial Statements"

As a privately held corporation, Titan Energy New England's financial statements are proprietary, and will hereby be filed separately under seal and protective order to the Ohio PUCO.

#### Exhibit C-4 "Financial Arrangements"

Titan Energy – New England, Inc does not have a credit rating granted by any of the credit agencies listed. Titan Energy New England is not taking title to the power.

#### Exhibit C-5 "Forecasted Financial Statements"

As a privately held corporation, Titan Energy New England's financial statements are proprietary, and will hereby be filed separately under seal and protective order to the Ohio PUCO.

#### Exhibit C-6 "Credit Rating"

Not applicable. Titan Energy – New England, Inc does have any financial arrangements to conduct CRES as a business activity, nor any credit agreements or bank commitments as it relates to such activities.

#### Exhibit C-7 "Credit Report"

Not applicable. Titan Energy – New England, Inc does not have a credit report filed with Experion, Dunn & Bradstreet or any other credit reporting agency at this time.

#### Exhibit C-8 "Bankruptcy Information"

Titan Energy – New England, Inc has no prior reorganizations, protections from creditors or any other form of bankruptcy filings.

#### Exhibit C-9 "Merger Information"

Titan Energy – New England, Inc. has no prior dissolution, merger or acquisition over the past five years.

#### Exhibit C-10 "Merger Information"

Titan Energy – New England, Inc. is a standalone C-Corp with no affiliates or subsidiaries, and is domiciled at 2275 Silas Deane Hwy, Rocky Hill, CT, 06067.