

FILE  
(NC)



19-559-GA-A66  
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2019 FEB 28 AM 11:37

PUCO

*To whom it may concern:*

Enclosed please find SKI Brokerage's gas broker license application along with three copies.

Please reach out with any questions:

Hannah Daskal – [Hannah.daskal@skibrokerage.com](mailto:Hannah.daskal@skibrokerage.com) – 212.671.2550

Thank you,

**Hannah Daskal**  
Operations Manager  
212.671.2550



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Technician je Date Processed 2/28/19



# Public Utilities Commission

PUCO USE ONLY – Version 1.08 May 2016		
Date Received	Case Number	Certification Number
	- GA-AGG	

## INITIAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS /AGGREGATORS

Please **type or print** all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-15 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

### SECTION A - APPLICANT INFORMATION AND SERVICES

**A-1 Applicant intends to be certified as: (check all that apply)**

☐ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker

**A-2 Applicant information:**

Legal Name Service King International Brokers LLC  
Address 12 College Road Suite 150 Monsey, NY 10952  
Telephone No. 2126712550 Web site Address

**A-3 Applicant information under which applicant will do business in Ohio:**

Name SKI Brokerage  
Address 12 College Road Suite 150 Monsey, NY 10952  
Web site Address Telephone No. 212.671.2550

**A-4 List all names under which the applicant does business in North America:**

Service King International Brokers LLC SKI Brokerage

**A-5 Contact person for regulatory or emergency matters:**

Name Hannah Daskal Title Operations Manager  
Business Address 12 College Road Suite 150 Monsey, NY 10952  
Telephone No. 2126712550 Fax No. Email Address hannah.daskal@skibrokerage.com

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**A-6 Contact person for Commission Staff use in investigating customer complaints:**

Name Hannah Daskal Title Operations Manager  
Business address 12 College Road Suite 150 Monsey, NY 10952  
Telephone No. 2126712550 Fax No. Email Address hannah.daskal@skibrokerage.com

**A-7 Applicant's address and toll-free number for customer service and complaints**

Customer service address 12 College Road Suite 150 Monsey, NY 10952  
Toll-Free Telephone No. 2126712550 Fax No. Email Address hannah.daskal@skibrokerage.com

**A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee**

Name Vcorp Agen Services, INC Title Representative  
Business address 4400 Easton Commons Way, Suite 125 Columbus, OH 43219  
Telephone No. Fax No. Email Address customerservice@skibrokerage.com

**A-9 Applicant's federal employer identification number 831805474**

**A-10 Applicant's form of ownership: (Check one)**

☐ Sole Proprietorship ☐ Partnership  
☐ Limited Liability Partnership (LLP) ☒ Limited Liability Company (LLC)  
☐ Corporation ☐ Other

**A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers*. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)**

<input checked="" type="checkbox"/>	Columbia Gas of Ohio	<input type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial
<input checked="" type="checkbox"/>	Dominion East Ohio	<input type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial
<input checked="" type="checkbox"/>	Duke Energy Ohio	<input type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial
<input checked="" type="checkbox"/>	Vectren Energy Delivery of Ohio	<input type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial

**A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.**

☐ **Columbia Gas of Ohio**

<input type="checkbox"/>	Residential	Beginning Date of Service		End Date	
<input type="checkbox"/>	Small Commercial	Beginning Date of Service		End Date	
<input type="checkbox"/>	Large Commercial	Beginning Date of Service		End Date	
<input type="checkbox"/>	Industrial	Beginning Date of Service		End Date	

☐ **Dominion East Ohio**

<input type="checkbox"/>	Residential	Beginning Date of Service		End Date	
<input type="checkbox"/>	Small Commercial	Beginning Date of Service		End Date	
<input type="checkbox"/>	Large Commercial	Beginning Date of Service		End Date	
<input type="checkbox"/>	Industrial	Beginning Date of Service		End Date	

☐ **Duke Energy Ohio**

<input type="checkbox"/>	Residential	Beginning Date of Service		End Date	
<input type="checkbox"/>	Small Commercial	Beginning Date of Service		End Date	
<input type="checkbox"/>	Large Commercial	Beginning Date of Service		End Date	
<input type="checkbox"/>	Industrial	Beginning Date of Service		End Date	

☐ **Vectren Energy Delivery of Ohio**

<input type="checkbox"/>	Residential	Beginning Date of Service		End Date	
<input type="checkbox"/>	Small Commercial	Beginning Date of Service		End Date	
<input type="checkbox"/>	Large Commercial	Beginning Date of Service		End Date	
<input type="checkbox"/>	Industrial	Beginning Date of Service		End Date	

**A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:**

<input checked="" type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date	ASAP
<input checked="" type="checkbox"/>	Dominion East Ohio	Intended Start Date	ASAP
<input checked="" type="checkbox"/>	Duke Energy Ohio	Intended Start Date	ASAP
<input checked="" type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date	ASAP

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 Exhibit A-15 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-16 Exhibit A-16 "Articles of Incorporation and Bylaws,"** if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto.
- A-17 Exhibit A-17 "Secretary of State,"** provide evidence that the applicant is currently registered with the Ohio Secretary of the State.

## **SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE**

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking to be certified to provide (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services it is seeking to be certified to provide.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No      ☐ Yes

If Yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Consumer Protection Violations," detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas.

☒ No      ☐ Yes

If Yes, provide a separate attachment, labeled as Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," detailing such action(s) and providing all relevant documents.

## **SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED**

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If the applicant does not produce annual reports, the applicant should indicate that Exhibit C-1 is not applicable and why.  
(This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

**C-4 Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's current financial arrangements to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

**C-5 Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted income statements for the applicant's **NATURAL GAS related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

**C-6 Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6.

**C-7 Exhibit C-7 “Credit Report,”** provide a copy of the applicant's current credit report from Experian, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.

- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

## **SECTION D – APPLICANT TECHNICAL CAPABILITY**

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business functions.
- D-2 Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title      Hadassah Klein, President, SKI Brokerage



Sworn and subscribed before me this 21<sup>st</sup> day of February      Month      2019 Year



Signature of official administering oath

Print Name and Title

RENEE LEVINE  
Notary Public State of New York  
No 01LE6127285  
Qualified in Rockland County  
Commission Expires May 23 2021

My commission expires on





# The Public Utilities Commission of Ohio

## Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

In the Matter of the Application of )

Service King International Brokers LLC )

for a Certificate or Renewal Certificate to Provide )  
Competitive Retail Natural Gas Service in Ohio. )

Case No.  -  -GA-AGG

County of

State of

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

Sworn and subscribed before me this

day of

Month

Year

Signature of Official Administering Oath

Print Name and Title

RENEE LEVINE

Notary Public State of New York  
No 01LE6127285

Qualified in Rockland County  
Commission Expires May 23 2021

My commission expires on

## **EXHIBIT A**

### **A-14: Principal Officers, Directors, and Partners**

1. Hadassah Klein, Partner and President  
12 College Road Suite 150  
Monsey, NY 10952
2. Ruthy Orzel, Partner  
12 College Road Suite 150  
Monsey, NY 10952
3. Esther Chana Moeller, Partner  
12 College Road Suite 150  
Monsey, NY 10952

### **A-15: Company History**

SKI Brokerage is a new entity. The company is run by professionals with experience in the energy industry.

### **A-16: Articles of Incorporation**

See attachment – Exhibit A-16

### **A-17: Secretary of State**

See attachment – Exhibit A-17

## Exhibit A-16

## ONLINE FILING RECEIPT

ENTITY NAME: SERVICE KING INTERNATIONAL BROKERS LLC

DOCUMENT TYPE: ARTICLES OF ORGANIZATION (DOM. LLC)

COUNTY: ROCK

FILED:09/05/2018 DURATION:\*\*\*\*\* CASH#:180905010133 FILE#:180905010133  
DOS ID:5404389

## FILER:

VCORP SERVICES, LLC  
25 ROBERT PITT DRIVE  
SUITE 204  
MONSEY, NY 10952

## EXIST DATE

09/05/2018

## ADDRESS FOR PROCESS:

THE LIMITED LIABILTY COMPANY  
12 COLLEGE ROAD  
MONSEY, NY 10952

## REGISTERED AGENT:



The limited liability company is required to file a Biennial Statement with Department of State every two years pursuant to Limited Liability Company I Section 301. Notification that the Biennial Statement is due will only be n email. Please go to [www.email.ebiennial.dos.ny.gov](http://www.email.ebiennial.dos.ny.gov) to provide an email add: receive an email notification when the Biennial Statement is due.

SERVICE COMPANY: \*\* NO SERVICE COMPANY \*\*  
SERVICE CODE: 00

FEE:	200.00	PAYMENTS	200.00
FILING:	200.00	CHARGE	200.00
TAX:	0.00	DRAWDOWN	0.00
PLAIN COPY:	0.00		
CERT COPY:	0.00		
CERT OF EXIST:	0.00		

DOS-1025 (04/2007)

Authentication Number: 1809050139 To verify the authenticity of this docur  
may access the Division of Corporation's Document Authentication Website a

**ACKNOWLEDGEMENT COPY**  
**ARTICLES OF ORGANIZATION**  
**OF**  
**Service King International Brokers LLC**  
Under Section 203 of the Limited Liability Company Law

**FIRST:** The name of the limited liability company is:

**Service King International Brokers LLC**

**SECOND:** The county, within this state, in which the office of the limited liability company is to be located is ROCKLAND.

**THIRD:** The Secretary of State is designated as agent of the limited liability company upon whom process against it may be served. The address within or without this state to which the Secretary of State shall mail a copy of any process against the limited liability company served upon him or her is:

The Limited Liability Company  
12 College Road  
Monsey, NY 10952

I certify that I have read the above statements, I am authorized to sign these Articles of Organization, that the above statements are true and correct to the best of my knowledge and belief and that my signature typed below constitutes my signature.

Limary Hewes, Organizer (signature)

\_\_\_\_\_  
Limary Hewes , ORGANIZER  
25 Robert Pitt Drive  
Suite 204  
Monsey, NY 10952

**Filed by:**  
Vcorp Services, LLC  
25 Robert Pitt Drive  
Suite 204  
Monsey, NY 10952



DATE	DOCUMENT ID	DESCRIPTION	FILING	EXPED	CERT	COPY
12/20/2018	201835401932	REGISTRATION OF FOREIGN FOR PROFIT LLC (LFP)	99.00	0.00	0.00	0.00

**Receipt**

This is not a bill. Please do not remit payment.

NSI  
ATTN: MARINA REEL  
145 BAKER STREET  
MARION, OH 43302

# STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted  
4269373

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

**SERVICE KING INTERNATIONAL BROKERS LLC**

and, that said business records show the filing and recording of:

Document(s)

**REGISTRATION OF FOREIGN FOR PROFIT LLC**

Effective Date: 12/17/2018

Document No(s):

**201835401932**



United States of America  
State of Ohio  
Office of the Secretary of State

Witness my hand and the seal of the  
Secretary of State at Columbus, Ohio this  
20th day of December, A.D. 2018.

Ohio Secretary of State

Form 533B Prescribed by:

**JON HUSTED**  
Ohio Secretary of State



Toll Free: (877) SOS-FILE (877-767-3453)  
Central Ohio: (614) 466-3910  
[www.OhioSecretaryofState.gov](http://www.OhioSecretaryofState.gov)  
[bussanv@OhioSecretaryofState.gov](mailto:bussanv@OhioSecretaryofState.gov)  
File online or for more information: [www.OHBusinessCentral.com](http://www.OHBusinessCentral.com)

Mail this form to one of the following:

Regular Filing (non expedite)  
P.O. Box 670  
Columbus, OH 43216

Expedite Filing (Two business day processing time.  
Requires an additional \$190.00)  
P.O. Box 1390  
Columbus, OH 43216

For screen readers, follow instructions located at this path.

## Registration of a Foreign Limited Liability Company

Filing Fee: \$99

Form Must Be Typed

CHECK ONLY ONE (1) BOX

☒ (1) Registration of a Foreign For-Profit Limited Liability Company  
(106-LFA)  
ORC 1705

Jurisdiction of Formation

Date of Formation

☐ (2) Registration of a Foreign Nonprofit Limited Liability Company  
(106-LFA)  
ORC 1705

Jurisdiction of Formation

Date of Formation

Name of Limited Liability Company in its jurisdiction of formation

Name under which the foreign limited liability company desires to transact business in Ohio (if different from its name in its jurisdiction of formation) is:

Name must include one of the following words or abbreviations: "limited liability company," "limited," "LLC," "L.L.C.," "Ltd.," or "Ltd"

The address to which interested persons may direct requests for copies of the limited liability company's operating agreement, bylaws, or other charter documents of the company is:

Name

Mailing Address

City

State

ZIP Code

The limited liability company hereby appoints the following as its agent upon whom process against the limited liability company may be served in the state of Ohio. The name and complete address of the agent is

Vcorp Agent Services, Inc

Name of Agent

4400 Easton Commons Way Suite 125

Mailing Address

Columbus

City

Ohio

State

43219

ZIP Code

The limited liability company irrevocably consents to service of process on the agent listed above as long as the authority of the agent continues, and to service of process upon the Ohio Secretary of State if:

- a. an agent is not appointed, or
- b. an agent is appointed but the authority of that agent has been revoked, or
- c. the agent cannot be found or served after the exercise of reasonable diligence.

By signing and submitting this form to the Ohio Secretary of State, the undersigned hereby certifies that he or she has the requisite authority to execute this document.

**Required**

Must be signed by an authorized representative.

If authorized representative is an individual, then they must sign in the "signature" box and print their name in the "Print Name" box.

If authorized representative is a business entity, not an individual, then please print the business name in the "signature" box, an authorized representative of the business entity must sign in the "By" box and print their name in the "Print Name" box.

Signature

By (if applicable)

Print Name

Signature

By (if applicable)

Print Name

Signature

By (if applicable)

Print Name

## **EXHIBIT B**

### **B-1: Jurisdiction of Operation**

SKI Brokerage is currently applying for broker licenses in the states of: DE, IL, ME, MD, MA, PA and NJ.

We will operate in those states when our licenses have been approved.

SKI Brokerage will broker energy in CT and NY as well.

### **B-2: Experience and Plans**

SKI Brokerage will not enter into contract with any customers.

SKI brokers develop trusting relationships with customers using transparency and open communication. We are always available to help our clients through the process, and explain to them fully what it entails. We will bid out customers' accounts and advise customers as to which supplier contract to sign, based on the pricing and contract terms.

SKI Brokerage will not bill customers.

### **B-3: Summary of Experience**

Hadassah Klein, SKI Brokerage's president, has experience as an energy supplier. As president of HIKO Energy she had the following responsibilities:

- Worked hand-in-hand with the CEO running the company
- Worked with the accounting and purchasing departments
- Liaison to sales team and the company
- Led a team of customer service professionals
- Provided full time support to employees
- Developed training manuals

### **B-4: Disclosure of Liabilities and Investigations**

SKI Brokerage has no existing, pending, or past rulings, judgements, liabilities or revocations that could adversely impact the financial or operational status or ability to provide services it is seeking to be certified to provide.



## EXHIBIT C

### C-1: Annual Reports

Applicant is a privately owned company with no annual reports to provide.

### C-2: SEC Filings

N/A. SKI Brokerage is a new entity with no financial records to provide.

### C-3: Financial Statements

N/A. SKI Brokerage is a new entity with no financial records to provide.

### C-4: Financial Arrangements

N/A. SKI Brokerage will not take title to the energy.

### C-5: Forecasted Financial Statements

See attachment – Exhibit C-5

### C-6: Credit Rating

N/A. SKI Brokerage is a new entity with no credit rating to provide.

### C-7: Credit Report

N/A. SKI Brokerage is a new entity with no credit report to provide.

### C-8: Bankruptcy Information

N/A.

### C-9: Merger Information

SKI Brokerage has no such dissolutions or acquisitions to list.

### C-10: Corporate Structure

SKI Brokerage is an independently owned, standalone company.

Exhibit C-5

Servie King Interantional Brokers LLC - Ohio Gas Forecasted Revenue 2020												
	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
Forecasted \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Costs	\$ 100.00											

Servie King Interantional Brokers LLC - Ohio Gas Forecasted Revenue 2021												
	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
Forecasted \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Costs	\$ 100.00											

2020	
Income	\$ -
Expenses	\$ 100.00
Total	\$(100.00)

2021	
Income	\$ -
Expenses	\$100.00
Total	\$(100.00)

Prepared by  
 Hannah Daskal  
 12 College Road, Suite 150  
 Monsey, NY 10952  
 212.671.2550  
[hannah.daskal@skibrokerage.com](mailto:hannah.daskal@skibrokerage.com)

**Note:** SKI Brokerage is not currently doing business in OH. As soon as our license is approved we will begin operations in Ohio.

## **EXHIBIT D**

### **D-1: Operations**

SKI Brokerage will broker energy for our customers by bidding out their accounts to various suppliers, advising the customers as to which supplier to enter into a contract with, and assisting them with the contract signing process.

### **D-2: Operational Expertise**

See attached resume.

### **D-3: Key Technical Personnel**

1. Hadassah Klein, President

[bids@skibrokerage.com](mailto:bids@skibrokerage.com)

212.671.2550

Hadassah was the Executive Vice President for HIKO Energy, working closely with the CEO for 6 years. There she gained extensive knowledge and understanding of the energy industry.

2. Leah Pollak, Sales Manager

[customersupport@skibrokerage.com](mailto:customersupport@skibrokerage.com)

212.671.2550

Leah worked as a broker for energy companies for many years providing support to sub-brokers and overseeing the entire process, from bid to contract.

3. Hannah Daskal, Operations Manager

[Hannah.daskal@skibrokerage.com](mailto:Hannah.daskal@skibrokerage.com)

212.671.2550

Hannah worked as an energy broker in a boutique sized commercial energy brokerage in New York. There, she communicated with sub-brokers, developed strong relationships with suppliers and carried out the energy brokering process – analyzing customers' accounts, bidding them out, and procuring contracts to assist customers in saving on their energy.