

FILE

Ohio

Public Utilities
Commission

PUCO USE ONLY - Version 1.08		
Date Received	Renewal Certification Number	ORIGINAL AGG Case Number
		14 - 1932 - GA-AGG

32

RENEWAL CERTIFICATION APPLICATION

COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-15 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

☐ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker

A-2 Applicant information:

Legal Name Options Consulting Services, LLC

Address 409 Adams St, Toledo, OH 43604

Telephone No. 419-740-5478

Web site Address www.powerpriced.com

Current PUCO Certificate No. 14-401G (1)

Effective Dates 12/4/16-12/4/18

A-3 Applicant information under which applicant will do business in Ohio:

Name Options Consulting Services, LLC

Address same as above

Web site Address

Telephone No.

A-4 List all names under which the applicant does business in North America:

Options Consulting Services, LLC

A-5 Contact person for regulatory or emergency matters:

Name Mr. Douglas Teskey

Title President and CEO

Business Address 409 Adams Street, Toledo, OH 43604

Telephone No. 419-491-4682

Fax No. 419-794-7742

Email Address doug@teamccm.com

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.

Technician mmm Date Processed 12/12/18
(CRNGS Broker/Aggregator Renewal-Revised May 2016)

RECEIVED-DOCKETING DIV
2018 DEC 12 PM 12:52
PUCO

A-6 Contact person for Commission Staff use in investigating customer complaints:

Name Gwyneth Minicozzi

Title Director of Finance and Administration

Business address 409 Adams St, Toledo, OH 43604

Telephone No. 419-740-5478

Fax No. 419-794-7742

Email Address gwyn@teamccm.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address same

Toll-Free Telephone No. 419-794-1404

Fax No. 419-794-7742

Email Address

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name INCORP Services

Title

Business address 9435 Waterstone Boulevard, Suite 140, Cincinnati, OH 45249

Telephone No. 1-800-246-2677

Fax No.

Email Address

A-9 Applicant's federal employer identification number 26-0480906

A-10 Applicant's form of ownership: (Check one)

☐ Sole Proprietorship

☐ Partnership

☐ Limited Liability Partnership (LLP)

☒ Limited Liability Company (LLC)

☐ Corporation

☐ Other

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: residential, small commercial, and/or large commercial/industrial (mercantile) customers. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/> Columbia Gas of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Dominion East Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Duke Energy Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Vectren Energy Delivery of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

☒ **Columbia Gas of Ohio**

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	4/13/07	End Date	
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	1/1/08	End Date	
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	5/1/08	End Date	
<input type="checkbox"/> Industrial	Beginning Date of Service		End Date	

☒ **Dominion East Ohio**

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	4/13/07	End Date	
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	1/1/08	End Date	
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	1/1/08	End Date	
<input type="checkbox"/> Industrial	Beginning Date of Service		End Date	

☒ **Duke Energy Ohio**

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	4/13/07	End Date	
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	1/1/08	End Date	
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	1/1/08	End Date	
<input type="checkbox"/> Industrial	Beginning Date of Service		End Date	

☒ **Vectren Energy Delivery of Ohio**

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	4/13/07	End Date	
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	1/1/08	End Date	
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	1/1/08	End Date	
<input type="checkbox"/> Industrial	Beginning Date of Service		End Date	

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

<input type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date	
<input type="checkbox"/>	Dominion East Ohio	Intended Start Date	
<input type="checkbox"/>	Duke Energy Ohio	Intended Start Date	
<input type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date	

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14/ **Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15/ **Exhibit A-15 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-16/ **Exhibit A-16 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-17 **Exhibit A-17 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 **Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 **Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations,"** detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 / Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
(This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 / Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 / Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

✓
C-4 Exhibit C-4 “Financial Arrangements,” provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter “N/A” in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

✓
C-5 Exhibit C-5 “Forecasted Financial Statements,” provide two years of forecasted income statements for the applicant's **NATURAL GAS related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

✓
C-6 Exhibit C-6 “Credit Rating,” provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6.

✓
C-7 Exhibit C-7 “Credit Report,” provide a copy of the applicant's current credit report from Experian, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.

- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business functions.
- D-2 Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

Elynn M. Mimi Director of Finance

Sworn and subscribed before me this

7th

day of

December

Month

2018

Year

Signature of official administering oath

Print Name and Title



Notary

VANESHA LEVESQUE

Notary Public, State of Ohio

My Comm. Expires 03/20/2021

Recorded in Lucas County

My commission expires on

3/20/21



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service
Affidavit Form
(Version 1.07)

In the Matter of the Application of)

Options Consulting Services, LLC)

for a Certificate or Renewal Certificate to Provide)
Competitive Retail Natural Gas Service in Ohio.)

Case No. 14 - 1932 - GA-AGG

County of Lucas
State of OH

Gwyneth Minicozzi

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

Gwyneth Minicozzi Director of Finance

Sworn and subscribed before me this

7th

day of

December

Month

2018

Year

Signature of Official Administering Oath

VANESHA LEVESQUE
Notary Public, State of Ohio
My Comm. Expires 03/20/2021
Recorded in Lucas County

Print Name and Title

Vanessa Levesque

My commission expires on

3/20/21

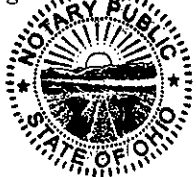


Exhibit A-14 "Principal Officers, Directors and Partners"

Mr. Douglas Teskey, President and CEO

Mr. Teskey has ten (10) years of experience in the Utility/Energy deregulation industry and has been marketing natural gas and electricity to business and residential customers. He began in 2005 in the United Kingdom marketing energy for companies such as British Gas, Scottish Power, EDF and Opus Energy. Mr. Teskey started Options Consulting Services in 2007.

Exhibit A-15 "Company History"

Options Consulting Services, LLC was established in 2007. The company has grown immensely on the corporate side, as well as the broker side. The corporate Headquarters was originally located in Maumee, OH. We then moved to a location in Holland, OH in July of 2010. In August of 2017, we made the decision to move headquarters to Downtown Toledo, OH.

Options Consulting Services, LLC markets in both the natural gas and electricity industries. Currently we have over 48,000 accounts that include both residential and commercial facilities for electricity and natural gas.

Exhibit A-16 "Articles of Incorporation and Bylaws"

A-16 is not applicable, nothing has changed since initial application.



DATE:	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
05/22/2007	200717301828	ARTICLES OF ORGANIZATION/DOM. LLC (LCA)	125.00	.00	.00	.00	.00

Receipt

This is not a bill. Please do not remit payment.

INCorp. SERVICES
3155 E. PATRICK LANE
STE. 1
LAS VEGAS, NV 89120

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jennifer Brunner

1708850

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

OPTIONS CONSULTING SERVICES, LLC.

and, that said business records show the filing and recording of:

Document(s)

ARTICLES OF ORGANIZATION/DOM. LLC

Document No(s):

200717301828



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of
the Secretary of State at Columbus,
Ohio this 22nd day of June, A.D.
2007.

Jennifer Brunner

Ohio Secretary of State



Prescribed by:

The Ohio Secretary of State
Central Ohio: (614) 466-3910
Toll Free: 1-877-SOS-FILE (1-877-767-3453)

Expedite this Form: (check one)	
Mail Form to one of the Following:	
<input type="radio"/> Yes	PO Box 1390 Columbus, OH 43216 — Requires an additional fee of \$100 —
<input checked="" type="radio"/> No	PO Box 670 Columbus, OH 43216

www.sos.state.oh.us

e-mail: busserv@sos.state.oh.us

**ORGANIZATION / REGISTRATION OF
LIMITED LIABILITY COMPANY**
(Domestic or Foreign)
Filing Fee \$125.00

THE UNDERSIGNED DESIRING TO FILE A:

(CHECK ONLY ONE (1) BOX)

(1) <input checked="" type="checkbox"/> Articles of Organization for Domestic Limited Liability Company (115-LCA) ORC 1705	(2) <input type="checkbox"/> Application for Registration of Foreign Limited Liability Company (106-LFA) ORC 1705 (Date of Formation) _____ (State) _____
---	---

Complete the general information in this section for the box checked above.

Name Options Consulting Services, LLC.

☐ Check here if additional provisions are attached

* If box (1) is checked, name must include one of the following endings: limited liability company, limited, LLC, L.L.C., LLC, LLC.

Complete the information in this section if box (1) is checked.

Effective Date (Optional) _____ Date specified can be no more than 90 days after date of filing. If a date is specified, the date must be a date on or after the date of filing.
(month/yyyy)

This limited liability company shall exist for Perpetual
(Optional) (Period of existence)

Purpose Business to Business consulting and marketing services
(Optional)

The address to which interested persons may direct requests for copies of any operating agreement and any bylaws of this limited liability company is .
(Optional)
(Name) _____
(Street) _____ NOTE: P.O. Box Addresses are NOT acceptable.
(City) _____ (State) _____ (Zip Code) _____

Complete the information in this section if box (1) is checked Cont.

ORIGINAL APPOINTMENT OF AGENT

The undersigned authorized member, manager or representative of

Options Consulting Services, LLC.

(name of limited liability company)

hereby appoint the following to be statutory agent upon whom any process, notice or demand required or permitted by statute to be served upon the limited liability company may be served. The name and address of the agent is:

InCorp Services, Inc.

(Name of Agent)

9435 Waterstone Boulevard Suite 140

(Street)

NOTE: P.O. Box Addresses are NOT acceptable.

Cincinnati

(City)

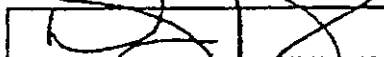
Ohio

(State)

45249

(Zip Code)

Must be authenticated by an
authorized representative



Authorized Representative

10-1-07

Date

Douglas Teskey

Authorized Representative

Printed Name

10-10-07

Date

ACCEPTANCE OF APPOINTMENT

The undersigned, named herein as the statutory agent for

Options Consulting Services, LLC.

(name of limited liability company)

hereby acknowledges and accepts the appointment of agent for said limited liability Company.

Frank Gibson on behalf of InCorp
(Agent's signature) Gibson

PLEASE SIGN PAGE (3) AND SUBMIT COMPLETED DOCUMENT

Complete the information in this section if box (2) is checked

The address to which interested persons may direct requests for copies of any operating agreement and any bylaws of this limited liability company is:

Name:

Street:

NOTE: P.O. Box addresses are NOT acceptable

City:

State:

Zip Code:

The name under which the foreign limited liability company desires to transact business in Ohio is:

The limited liability company hereby appoints the following as its agent upon whom process against the limited liability company may be served in the state of Ohio. The name and complete address of the agent is:

Name:

Street:

NOTE: P.O. Box addresses are NOT acceptable

City:

Ohio

State:

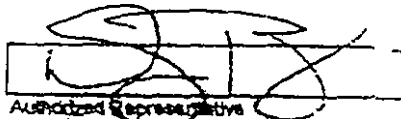
Zip Code:

The limited liability company irrevocably consents to service of process on the agent listed above as long as the authority of the agent continues, and to service of process upon the OHIO SECRETARY OF STATE if:

- a. the agent cannot be found; or
- b. the limited liability company fails to designate another agent when required to do so; or
- c. the limited liability company's registration to do business in Ohio expires or is terminated.

REQUIRED

Must be authenticated (signed)
by an authorized representative
(See Instructions)


Authorized Representative

Date:

Print Name:

Authorized Representative

Date:

Print Name:

[Print this report](#)

Corporation Details

Corporation Details		
Entity Number	1708850	
Business Name	OPTIONS CONSULTING SERVICES, LLC.	
Filing Type	DOMESTIC LIMITED LIABILITY COMPANY	
Status	Active	
Original Filing Date	06/22/2007	
Expiry Date		
Location:	County:	State:
Agent / Registrant Information		
INCorp SERVICES, INC. 9435 WATERSTONE BOULEVARD SUITE 140 CINCINNATI, OH 45249 Effective Date: 06/22/2007 Contact Status: Active		
Incorporator Information		
DOUG TESKEY		
Filings		
Filing Type	Date of Filing	Document Number/Image
ARTICLES OF ORGANIZATION/DOM. LIMITED LIABILITY CO	06/22/2007	200717301828

United States of America
State of Ohio
Office of the Secretary of State

I, Jennifer Brunner, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show
OPTIONS CONSULTING SERVICES, LLC, *an Ohio Limited Liability Company, Registration Number 1708850, was organized within the State of Ohio on June 22, 2007, is currently in FULL FORCE AND EFFECT upon the records of this office.*



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 28th day of December, A.D. 2010*

A handwritten signature in cursive script, appearing to read "Jennifer Brunner".

Ohio Secretary of State

Exhibit B-1 "Jurisdictions of Operation"

Options Consulting Services, LLC is currently marketing business through the Public Utility Commission in the following states and has had NO complaints filed against it:

California, Colorado, Connecticut, Delaware, Washington DC, Florida, Georgia, Illinois, Indiana, Kentucky, Massachusetts, Maine, Michigan, New Hampshire, New Jersey, New Mexico, New York, Ohio, Oklahoma, Pennsylvania, Rhode Island, and Texas.

Exhibit B-2 "Experience & Plans"

Options Consulting Services, LLC is currently marketing business through the Public Utility Commission in the following states:

California, Colorado, Connecticut, Delaware, Washington DC, Florida, Georgia, Illinois, Indiana, Kentucky, Massachusetts, Maine, Michigan, New Hampshire, New Jersey, New Mexico, New York, Ohio, Oklahoma, Pennsylvania, Rhode Island, and Texas.

Our customers are based off of "warm" leads from our brokers in the field. We plan to continue this marketing process and will not do any cold calling or door to door contact. Once we have secured an agreement on behalf of the energy supplier, it is then out of our hands. All energy service and/or billing matters are handled between the supplier and the customer directly.

Exhibit B-3 "Summary of Experience"

Options Consulting Services, LLC is licensed to do business through the Public Utility Commission in the following states:

California, Colorado, Connecticut, Delaware, Washington DC, Florida, Georgia, Illinois, Indiana, Kentucky, Massachusetts, Maine, Michigan, New Hampshire, New Jersey, New Mexico, New York, Ohio, Oklahoma, Pennsylvania, Rhode Island, and Texas.

In 2015 we averaged 300,325 MCF from natural gas accounts per month and currently we have roughly 61,500 active accounts.

Exhibit B-4 "Disclosure of Liabilities and Investigations"

B-4 is not applicable, nothing has changed since initial application.

C-1 "Annual Reports"

C-1 is not applicable- Company is privately held and does not have shareholders.

C-2 "SEC Filings"

C-2 is not applicable our company is not required to complete a SEC filing due to the fact we are a privately owned company.

C-4 "Financial Arrangements"

C-4 The Company does not take the title of the Gas Utility.

C-6 "Credit Rating"

C-6 Non Applicable- The Company is not rated by any rating agencies.

C-7 "Credit Report"

C-7 Non Applicable- The Company is privately owned and does not have any credit reporting agency records.

C-8 "Bankruptcy Infamtion"

C-8 Non Applicable- The Company has no Bankruptcy filings

Exhibit C-9 "Merger Information"

In March of 2012 we had 75% of our company acquired by another entity. In June 2014, we acquired all of the shares back. Doug Teskey is 99% owner and his wife Autumn is 1%.

C-10 "Corporate Structure"

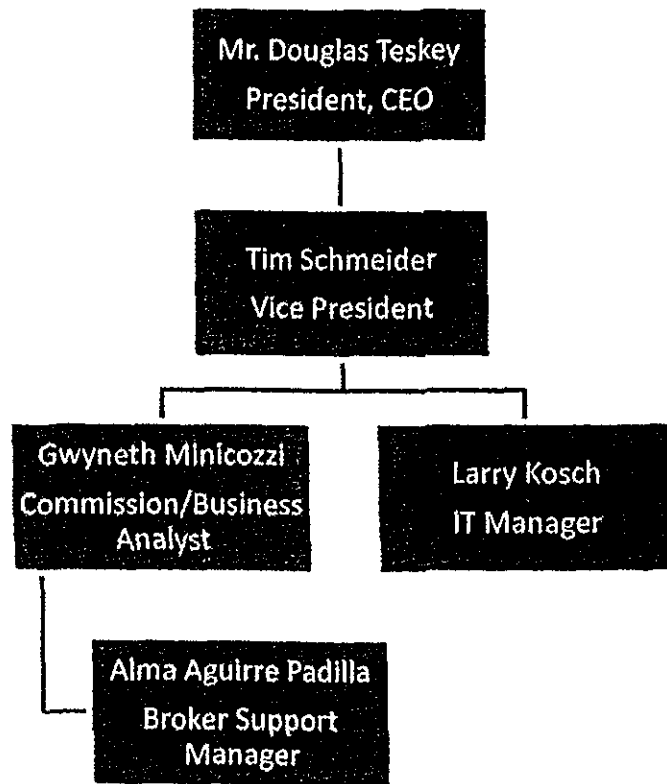


Exhibit D-1 "Operations"

Options Consulting Services, LLC is a marketing company. We are "consultants" who market for choice energy suppliers. Options Energy Consulting proposed to sell natural gas and related services throughout Ohio.

Our brokers supply our in-house staff with warm leads, in which calls are made to reach out and market for choice energy suppliers. We do not do any cold calling or door to door marketing.

We follow all of the policies and procedures of our suppliers to ensure proper enrollment and agreement execution.

Exhibit D-2 "Operations Expertise"

Mr. Douglas Teskey, President and CEO

Mr. Teskey has ten (10) years of experience in the Utility/Energy deregulation industry and has been marketing natural gas and electricity to businesses and residential customers. Mr. Teskey started Options Consulting Services, LLC in 2007. Mr. Teskey has several years of experience in outbound consulting for both commercial and residential utilities. Mr. Teskey not only consults in the utility industry, but also in the telecommunications, wireless, and home automation industries as well.

Mr. Tim Schmieder, Executive Vice President

Mr. Schmieder has over (20) years of sales experience, product management and the development of distribution channels. In 1994 he began his career in sales in the wholesale building products industry with companies such as Moen Incorporated, a Fortune Brands Company. Thereafter his career and experiences lead him to the architectural glass industry. Mr. Schmieder built a successful business and its infrastructure that led the organizations growth from a regionalized business to a true global company.

Exhibit D-3 "Key Technical Personnel"

Mr. Douglas Teskey, President and CEO

doug@teamccm.com

Mr. Teskey has ten (10) years of experience in the Utility/Energy deregulation industry and has been marketing natural gas and electricity to businesses and residential customers. Mr. Teskey started Options Consulting Services, LLC in 2007. Mr. Teskey has several years of experience in outbound consulting for both commercial and residential utilities. Mr. Teskey not only consults in the utility industry, but also in the telecommunications, wireless, and home automation industries as well.

Mr. Tim Schmieder , Executive Vice President of Sales and Distribution

tim@teamccm.com

Mr. Schmieder has over (20) years of sales experience, product management and the development of distribution channels. In 1994 he began his career in sales in the wholesale building products industry with companies such as Moen Incorporated , a Fortune Brands Company. Thereafter his career and experiences lead him to the architectural glass industry. Mr. Schmieder built a successful business and its infrastructure that lead the organizations growth from a regionalized business to a true global company.

Mrs. Gwyneth Minicozzi, Commissions/Business Analyst

gwyn@teamccm.com

Mrs. Minicozzi has been with the company for four (4) years. She has helped develop procedures and processes for our customer database and our commission structure. Mrs. Minicozzi has helped mold the operational development of the tracking system, payout system, supplier databases, as well as manage the sales staff and Broker Support department.

Address for the above: 409 Adams St, Toledo, OH 43604

General Phone Number: 419-794-1404