

### RECEIVED-DOCKETING DIV



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# 2018 NOV -5 PM 2: 04

PUCO

Original AGG Case Number 12-2908-GA-AGG

November 5, 2018

PUCO Docketing Division:

Please fined the Natural Gas Broker Renewal Application in Case No. 12-2908-GA-AGG for Lykins Oil Company.

Sincerely,

Tom Gantzer- General Manager



Telephone No. 513-965-2010

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Date Received	Renewal Certification	ORIGINAL AGG
	Number	Case Number
		12 - 2908 - GA-AGG

## RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-15 - Company History). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

### A-1 Applicant intends to renew its certificate as: (check all that apply) Retail Natural Gas Aggregator ✓ Retail Natural Gas Broker A-2 Applicant information: Lykins Oil Company dba Lykins Energy Solutions Legal Name 5163 Wolfpen Pleasant Hill Road, Milford, OH 45150 Address 800-875-8820 Telephone No. Web site Address www.lykinsenergy.com 12-280G(3) December 5, 2016 through December 5, 2018 Current PUCO Certificate No. Effective Dates A-3 Applicant information under which applicant will do business in Ohio: Lykins Energy Solutions Name Address 5163 Wolfpen Pleasant Hill Road, Milford, OH 45150 Web site Address www.lykinsenergy.com Telephone No. 800-875-8820 A-4 List all names under which the applicant does business in North America; Lykins Oil Company Lykins Energy Solutions Lykins Companies A-5 Contact person for regulatory or emergency matters: Name Tom Gantzer General Manager Title Business Address 8366 Princeton Glendale Road Suite B1 West Chester, Ohio 45069 Email Address tgantzer@lykinsenergy.com

Fax No. 513-672-0584

<b>A-6</b>	<b>Contact person for Commission</b>	Staff use in investigati	ng custome	er comp	laints:
	Name Tom Gantzer		Title Genera	Manage	r
	Business address 8366 Princeton Glene	dale Road Suite B1 West Ch	ester, Ohio 45	5069	
	Telephone No. 513-965-2010 F	ax No. 513-672-0584	Email	Address	tgantzer@lykinsenergy.com
<b>A-7</b>	Applicant's address and toll-free	number for customer	service an	d comp	laints
	Customer service address 8366 Prince	ton Glendale Road Suite B1	West Chester	, Ohio 45	5069
	Toll-Free Telephone No. 800-875-8820	Fax No. 513-672-058	14 E	mail Add	ress tgantzer@lykinsenergy.com
A-8	Provide "Proof of an Ohio Office Revised Code, by listing name, O designated Ohio Employee	- ·			
	Name Tom Gantzer Title General Manager			•	
	Business address 8366 Princeton Glend	ale Road Suite B1 West Che	ester, Ohio 450	069	
	Telephone No. 513-965-2010 Fa	<sub>k No.</sub> 513-672-0584	Email Addre	<sub>ess</sub> tgan	tzer@lykinsenergy.com
A-9	Applicant's federal employer ide	ntification number	31-1452295		
A-10	Applicant's form of ownership: (	Check one)			
	Sole Proprietorship	P	artnership		
	Limited Liability Partnership (l	LLP)	imited Liabi	ility Cor	npany (LLC)
	<b>Corporation</b>	□о	ther		
A-11	(Check all that apply) Identify currently providing service or in class that the applicant is curre commercial and/or large commercial.	tends to provide servi ently serving or inten	ce, includir ds to serve	ig ident e, for e	ification of each customer xample: <i>residential, small</i>

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: residential, small commercial, and/or large commercial/industrial (mercantile) customers. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

DELAIDS, IUT EACH SETVI	ce area and customer class, prov	ted in any of Ohio's Natural Ga
-	t began delivering and/or ended s	
Columbia Gas of Ohio		
Residential :	E Beginning Date of Service	End Date
Small Commercia	Beginning Date of Service	End Date
Large Commercia	l-Beginning Date of Service	End Date
Industrial	Beginning Date of Service	End Date
Dominion East Ohio		
Residential *	Beginning Date of Service	End Date
Small Commercial	Beginning Date of Service	End Date
Large Commercia	L Beginning Date of Service	End Date
Industrial	Beginning Date of Service	End Date
Duke Energy Ohio		
Residential	Beginning Date of Service	End Date
Small Commercia	Beginning Date of Service Septembe	er 2014 End Date December 2018
Large Commercia	l Beginning Date of Service	End Date
Industrial	Beginning Date of Service	End Date
Vectren Energy Delivery	of Ohio	
Residential	Beginning Date of Service	End Date
	2개 전 <mark>략경기 전략</mark> 경기 전략경기 시간 (1986년 1987년	· · · · · · · · · · · · · · · · · · ·

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

1	Duke Energy Ohio	Intended Start Date
	Dominion East Ohio Duke Energy Ohio	Intended Start Date
	Think the interior receives referred in the control of the control	The Bolt Change The Act
	Columbia Gas of Ohio	Intended Start Date

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 Exhibit A-14 "Principal Officers, Directors & Partners," provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 Exhibit A-15 "Company History," provide a concise description of the applicant's company history and principal business interests.
- A-16 Exhibit A-16 "Articles of Incorporation and Bylaws," provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, only if the contents of the originally filed documents changed since the initial application.
- A-17 Exhibit A-17 "Secretary of State," provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

## SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- **B-2** Exhibit B-2 "Experience & Plans," provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- **B-3** Exhibit B-3 "Summary of Experience," provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 <u>Exhibit B-4 "Disclosure of Liabilities and Investigations,"</u> provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

B-5	Exhibit B-5 "Disclosure of Consumer Protection Violations," disclose whether the applicant,
	affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held
	liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for
	certification.

No D	es
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If Yes, provide a separate attachment labeled as <u>Exhibit B-5</u> "<u>Disclosure of Consumer Protection Violations</u>," detailing such violation(s) and providing all relevant documents.

B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

<b>✓</b> No	Yes
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If Yes, provide a separate attachment, labeled as <u>Exhibit B-6</u> "<u>Disclosure of Certification Denial</u>, <u>Curtailment, Suspension, or Revocation</u>," detailing such action(s) and providing all relevant documents.

## SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.

  (This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.,).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guaranter company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A "in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted income statements for the applicant's NATURAL GAS related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.

- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

## SECTION D - APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- Exhibit D-1 "Operations," provide a current written description of the operational nature of the applicant's business functions.
- D-2 Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- Exhibit D-3 "Key Technical Personnel," provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

**Applicant Signature and Title** 

Sworn and subscribed before me this

day of NOVEMBER Month 2018

Signature of official administering oath SUGONDQUUM

Print Name and Title Albert Monning Tresynon
SUSAN RSUllivan, Notary

My commission expires on



# The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

In	the Matter of the Application of			
Lyki	ns Oil Company dba Lykins Energy Solutions  Case No. 12 _ 2908 -GA-AGG			
for	a Certificate or Renewal Certificate to Provide			
Co	mpetitive Retail Natural Gas Service in Ohio.			
	te of Ohio			
	[Affiant], being duly sworn/affirmed, hereby states that:			
(1)	The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.			
(2)	The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.			
(3)	The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.			
(4)	Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.			
(5)	Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.			
(6)	Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.			
(7)	Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.			
(8)	Affiant further sayeth naught.			
	Affiant Signature & Title			
	Sworn and subscribed before me this 5 day of NOVEMBER Month 2018 Year			
	Sugampaulin Robert Manning Treasgrer			
	Signature of Official Administering Oath Print Name and Title			
	Susan R. Suffivan Notary Public, State of Ohio My Comm. Expires April 2, 2022			

# **Principal Officers Directors & Partners**

President: D. Jeffrey Lykins

5163 Wolfpen Pleasant Hill Road

Milford, Ohio 45150

513-965-6229

djl@lykinsenergy.com

Vice President: Ronald Lykins

5163 Wolfpen Pleasant Hill Road

Milford, Ohio 45150

513-965-6245

ron@lykinsenergy.com

Treasurer/CFO: Robert Manning

5163 Wolfpen Pleasant Hill Road

Milford, Ohio 45150

513-965-6204

bob@lykinsenergy.com

## **Company History**

Lykins Oil Company ("Lykins") is a premier supplier of traditional fuels and environmentally friendly alternative fuels for business and governmental fleets, municipalities, homes, and farms. Lykins has been a dependable supplier of petroleum products since 1948, and takes great pride in providing quality fuels, fuel solutions, and customer service to over 25,000 customers in fourteen states.

Lykins is a wholly-owned subsidiary of Lykins Companies, Inc., a family-owned Subchapter S corporation. The company is in its third generation of management and has over 200 employees. Lykins' home office is located in Milford, Ohio (Clermont County), where Lykins actively supports many community organizations and activities.

Lykins Oil Company dba Lykins Energy has been active in the electric and gas broker markets since 2012 and has been an electric supplier since July of 2014.

For additional information concerning the history, background, and business lines of Lykins please go to the Lykins' website at www.lykinsenergy.com.

# **Articles of Incorporation and Bylaws**

Attached.

05353±0548 APPROVED

#### ARTICLES OF INCORPORATION

**OF** 

#### LYKINS OIL COMPANY

The undersigned, desiring to form a corporation for profit under Chapter 1701 of the Revised Code of Ohio does hereby certify:

FIRST

The name of said corporation shall be Lykins Oil Company.

SECOND

The place in Chio where its principal office is to be located is \$300 DuPont

Circle, Suite C, Millord, Clermont County, Ohio 45159.

THIRD

The purpose for which the corporation is formed is to engage in any invital act or activity for which corporations may be formed under Chapter 1701 of

the Ohio Revised Code.

POURTH

The number of shares which the corporation is authorized to have outstanding is eight hundred fifty (850) shares of Common Capital Stock without par

value.

KETH

The amount of stated capital with which the corporation shall begin business

is Five Hundred Dollars (\$500.00).

SIXTH

The corporation may purchase its own shares when authorized to do so from

time to time by its Board of Directors.

SEVENTH

Any meeting of the shareholders may be held within or without the State of

James W. Thompson, Incorporator

IN WITNESS WHEREOF, I have hereunto subscribed my name this 2nd day of January, 1996.

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05353±0549

Prescribed by Bub Tafe, Sen etary of State 30 East Brazil Street 14th Floor Colombus, Onio 43256-0415 Form LCC (July 1994)

### CONSENT FOR USE OF SIMILAR NAME

On the 2	nd day of January, 1986, the BOARD OF DIRECTORS (TRUSTEES)
OF Lyking Oil C	o. Inc. (Charter License Number) 302485
	uina recolution

RESOLVED, that Lykins Oil Co., Inc. gives its consent to Lykins Oil Company

to use the name Lykins Oil Company.

Date: January 2: 1996

NOTE: This document must be signed by the secretary or assistant secretary of the consenting corporation, pursuant to Section 1701.05(A) of the Ohio Revised Code.

BIGGEORY MENOTYCE SASTDERAL CORPICONSIMINALS TD

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05283-0550

#### LYKINS OIL COMPANY

#### APPOINTMENT OF STATUTORY AGENT

The undersigned incorporator of Lykins Oil Company bereby appoints James W. Thompson, a natural person resident of the State of Chio, upon whom any process, notice of demand required, or permitted by statute to be served upon the comporation may be served. His complete address is 7434 Jager Court, Cincinnati, Hamilton County, Ohio 45236.

James W. Thompson, incorporator

**ACCEPTANCE** 

Gentlemen:

I hereby aspert appointment as agent of your corporation upon which process, tax notices, or demands may be selved.

James W. Thompson, Statutory Agent

REPRESE

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#### **CODE OF REGULATIONS**

OF

#### LYKINS OIL COMPANY

#### ARTICLEI

#### SHAREHOLDERS

SECTION 1. ANNUAL MEETING. The annual meeting of the Shareholders of the Corporation shall be held each year on a date, subsequent to the 15th of the 3rd month following the close of the fiscal year and on or prior to last day of the 6th month following the close of the fiscal year, the date and time of day to be fixed by the president. The president shall in writing notify the secretary of the date and time of day selected by him for such meeting at least twelve (12) days prior to the date so selected. If the president shall fail to fix a day and time of day for the annual meeting and notify the secretary of the day and time of day fixed within the time hereinbefore prescribed, then the annual meeting shall be held on the 2nd Friday of the 7th month following the close of the fiscal year at 3:00 p.m. At the annual meeting the Shareholders shall elect directors, consider the financial statements of the corporation, and transact all such business as may properly come before the meeting.

SECTION 2. SPECIAL MEETINGS. Special meetings of the Shareholders shall be called upon the written request of the president, or, in the case of the president's absence, death or disability, the vice president authorized to exercise the authority of the president, the directors by action at a meeting, or a majority of the directors acting without a meeting, or shareholders representing at least fifty percent (50%) of all shares outstanding and entitled to vote thereat. Calls for such meetings shall specify the time, place and purposes thereof. No business other than that specified in the call shall be considered at any special meeting.

SECTION 3. PLACE OF MEETINGS. All meetings of the Shareholders shall be held at the principal office of the Corporation, or at such other place within or without the State of Ohio as may be designated in the notice of the meeting.

#### ARTICLE II

#### **BOARD OF DIRECTORS**

SECTION 1. NUMBER. The number of directors shall be three (3) unless changed at a meeting of the Shareholders called for the purpose of electing one or more directors at which a quorum is present, by the affirmative vote of the holders of a majority of the shares which are represented at the meeting and entitled to vote on such proposal. However, in the event that there shall be fewer than three (3) Shareholders in the Corporation, the number of directors may be reduced to a number equal to the total number of Shareholders. Each director shall hold office until the next annual meeting of the Shareholders and until his successor is elected, or until his earlier resignation, removal from office or death. Any vacancy shall be filled by the Board of Directors.

SECTION 2. MEETINGS. An organizational meeting of the Board of Directors shall be held, without notice, immediately after the annual meeting of the Shareholders, for the purpose of electing officers and attending to such other business as may properly come before the meeting. Additional regular meetings may be held at such time as may be called by any director upon giving twenty-four (24) hours notice by any manner.

SECTION 3. PLACE OF MEETINGS. All meetings of the Board of Directors shall be held at the principal office of the Corporation or at such other place within or without the State of Ohio as may be designated in the notice of the meeting.

SECTION 4. COMMITTEES. The Board of Directors may create an executive committee and any other committee or committees of the Directors, each such committee to consist of not less that two (2) Directors, and the Board of Directors may delegate to any such committee any of the authority of the Directors, however conferred, other than that of filling vacancies among the Directors or in any committee of the Directors. Each such committee shall serve at the pleasure of the Directors, and shall be subject to the control and direction of the Directors.

#### ARTICLE III

#### **OFFICERS**

SECTION 1. NUMBER AND TITLE. The officers of the Corporation shall be a president, such number if any, of vice presidents as the Board of Directors may from time to time determine, a secretary, a treasurer, and if desired, a chairman of the board, and such other officers and assistant officers as the Board of Directors may from time to time determine.

#### SECTION 2. DUTTES OF OFFICERS.

- (a) President. The president shall preside at all meetings of shareholders and directors. He shall exercise, subject to the control of the Board of Directors and the shareholders of the Corporation, a general supervision over the affairs of the Corporation, and shall perform generally all duties incident to the office and such other duties as may be assigned to him from time to time by the Board of Directors.
- (b) Vice President. The Vice President shall perform all duties of the president in his absence or during his inability to act, and shall have such other duties as may be assigned to him by the Board of Directors.
- (c) Secretary. The Secretary shall keep the minutes of all proceedings of the Board of Directors and of the Shareholders and make a proper record of the same, which shall be attested by him. He shall keep such books as may be required by the Board of Directors, and shall take charge of the seal of the Corporation, and generally perform such duties as may be required by the Board of Directors.

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(d) Treasurer. The Treasurer shall have the custody of the funds, and securities of the Corporation which may come into his hands, and shall do with the same as may be ordered by the Board of Directors. When necessary or proper, he may endorse on behalf of the Corporation for collection, checks, notes and other obligations. He shall deposit the funds of the Corporation to its credit in such banks and depositories as the Board of Directors may, from time to time, designate. He shall submit to the annual meeting of the Shareholders, a statement of the financial condition of the Corporation, and whenever required by the Board of Directors, shall make and render a statement of his accounts, and such other statements as may be required. He shall keep in books of the Corporation, full and accurate accounts of all moneys received and paid by him for account of the Corporation. He shall perform such other duties as may, from time to time, be assigned to him by the Board of Directors.

SECTION 3. BONDS. Any officer or employee may be required to give bond for the faithful discharge of his duties in such sum and with such surety or sureties as the Board of Directors may, from time to time, determine. The premium on any bond or bonds provided for herein may be paid by the Corporation.

SECTION 4. OVERPAYMENTS TO OFFICERS. Any payments made to an officer of the Corporation, such as a salary, commission, bonus, interest, or rent, or entertainment expense incurred by him, which shall be disallowed in whole or in part as a deductible expense by the Internal Revenue Service, shall be reimbursed by such officer to the Corporation to the full extent of such disallowance. It shall be the duty of the Directors as a Board, to enforce payment of each amount disallowed. In lieu of payment by the officer, subject to the determination of the Directors, proportionate amounts may be withheld from his future compensation payments until the amount owed to the Corporation has been recovered.

#### ARTICLE IV

#### INDEMNIFICATION

The Corporation shall indemnify each person, and the heirs, legal representatives, executors and administrators of such person, who is or was a director, officer or employee of the Corporation, against all costs and expenses, including attorney's fees, reasonably incurred by him or imposed upon him in connection with or arising out of any pending or threatened claim, action, suit, proceeding, or investigation, civil or criminal, of whatever nature, to which he is or may be made a party or in which he is necessarily involved by reason of his being or having been a director, officer, or employee of the Corporation (whether or not he continues to be a director, officer, or employee at the time of incurring such expense), or in connection with any negotiation or settlement thereof or appeal therein, provided that he is adjudged or determined, in the manner hereinafter provided, not to have been negligent or guilty of misconduct in the performance of his duties as such director, officer or employee, and provided further, that he is determined, in the manner hereinafter provided, to have acted in good faith in what he reasonably believed to be the best interests of the Corporation, and, in any matter the subject of a criminal action, suit or proceeding, to have had no reasonable cause to believe that his conduct was unlawful.

The indemnification provided for in this article shall also extend to judgments (other than amounts paid to the Corporation itself), decrees, fines, penalties, and amounts paid in settlement (other than amounts

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paid to the Corporation itself), provided that, in the case of amounts paid in settlement, it is determined, in the manner hereinafter provided, that such director, officer, or employee has not been adjudged to have been negligent or guilty of misconduct in the performance of his duties to the Corporation, that such director, officer or employee would not have been hald liable for or guilty of negligence or misconduct in the performance of his duties to the Corporation, if the action, suit or proceeding had gone to judgment, that he acted in good faith in what he reasonably believed to be the best interests of the Corporation, and that, in any manner the subject of a criminal action, suit or proceeding, he had no reasonable cause to believe that his conduct was unlawful.

In the event that a director, officer or employee is adjudged by a court of competent jurisdiction to be liable for or guilty of negligence or misconduct in the performance of his duties to the Corporation, such adjudication shall be controlling over any determination, in the manner hereinafter provided, that he has not been negligent or guilty of misconduct in the performance of his duties to the Corporation, except that, in the case of a criminal action, suit or proceeding, the entering of a plea of nolo contendere, or its equivalent, at the instance of a majority of the disinterested directors in what they determine to be the best interests of the Corporation, shall not of itself be deemed an adjudication that the person entering such plea has been negligent or guilty of misconduct in the performance of his duties as such director, officer or employee, or that the action complained of was not taken in good faith in the reasonable belief that it was in the best interests of the Corporation, or that such person had reasonable cause to believe that his conduct was unlawful. Entry of a judgment by consent as part of a settlement shall not of itself be deemed an adjudication that the person consenting to such judgment was negligent or guilty of misconduct in the performance of his duties as such director, officer or employee.

In the absence of an adjudication by a court of competent jurisdiction that the director, officer or employee is liable for or guilty of negligence or misconduct in the performance of his duties to the Corporation in all cases in which the director, officer or employee is involved may be entitled to indemnification by reason of the provisions of this article, indemnification shall be made only upon either (a) the determination in writing of a majority of the disinterested directors of the Corporation at a meeting where all of the disinterested directors present constitute a majority of the whole Board of Directors, that the directors, officers or employees in question would not have been held liable for or guilty of negligence or misconduct in the performance of his duties to the Corporation if the action, suit or proceeding had gone to judgment, that he was acting in good faith in what he reasonably believed to be the best interests of the Cornoration, and that, in any matter the subject of a criminal action, suit or proceeding, he had no reasonable cause to believe that his conduct was unlawful, or (b) if one-half or more of the members of the Board of Directors of the Corporation are parties to the claim, action, suit, proceeding or investigation in question or for any other reason are not disinterested, a determination to the same effect as that set forth in the foregoing clause (a) made by and set forth in written advice of independent counsel, who may be the regular counsel of the Corporation, concurred in writing by a majority of the disinterested directors of the Corporation if there shall be any such. In making the foregoing determination, a disinterested director shall be entitled to place conclusive reliance upon the written advice of such counsel. For purposes of this article, a director shall be considered disinterested unless he has, or has had, an interest adverse to the Corporation in the claim, action, suit, proceeding or investigation, or the subject matter or outcome thereof, in which event he shall not be considered disinterested. Anything in this article to the contrary notwithstanding, if a judicial or administrative body determines, as part of the settlement of any claim, action, suit, proceeding or investigation, that the Corporation should indemnify a director, officer or employee for the amount of the (

settlement, the Corporation shall indemnify the director, officer or employee for the amount of the settlement in accordance with such determination.

Expenses incurred with respect to any claim, action, suit, proceeding or investigation of the character described in this article may be advanced by the Corporation prior to the final disposition thereof upon receipt of an undertaking by or on behalf of the director, officer or employee to repay such amount if it is ultimately determined, under the procedure set forth in this article, that is not entitled to indemnification or, where indemnification is granted, to the extent the expenses so advanced exceed the indemnification to which he is entitled.

The foregoing right of indemnification shall not be exclusive of any other rights which any director, officer, or employee may be or become entitled to by law or be lawfully granted by contract with the Corporation, under insurance purchased by the Corporation, by vote of the Shareholders or otherwise.

#### **ARTICLE V**

#### CERTIFICATE OF SHARES

SECTION 1. Each Shareholder is entitled to one or more certificates, signed by the Chairman of the Board or the President or a Vice President and by the Secretary or an Assistant Secretary, which shall certify the number and class of shares held by him in the Corporation.

SECTION 2. If any certificate for shares be lost, stolen or destroyed, the Board of Directors, upon being furnished with such security or indemnity as it may require to hold the Corporation harmless, may authorize a new certificate to be issued in lieu of the lost, stolen or destroyed certificate.

#### ARTICLE VI

#### FISCAL YEAR

The fiscal year of the Corporation shall end on December 31 of each year, or such other year as the Board of Directors may from time to time determine.

#### ARTICLE VII

#### SEAL

The seal of the Corporation, if adopted, shall be in such form as the Board of Directors may from time to time determine.

5168B96463;DACLIBRYINS16FACORPAOHINCPROA65 ,

Exhibit A-17

# **Secretary of State**

Attached.

# UNITED STATES OF AMERICA STATE OF OHIO OFFICE OF THE SECRETARY OF STATE

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show LYKINS OIL COMPANY, an Ohio corporation, Charter No. 928158, having its principal location in Milford, County of Clermont, was incorporated on January 4, 1996 and is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 5th day of November, A.D. 2018.

**Ohio Secretary of State** 

for Huster

Validation Number: 201830901932

# **Jurisdiction of Operations**

Lykins is a PUCO certified aggregator, power marketer and power broker with authority to conduct CRES activities in all electric distribution utility ("EDU") service territories in Ohio. Lykins commenced power marketer operations in the Duke Ohio service territory beginning July 2014. It is expected Lykins will then expand to the AEP Ohio, Dayton Power & Light and First Energy service territories, respectively.

Lykins is a PUCO certified natural gas broker within the state of Ohio.

14 of 76

## **Experience and Plans**

Lykins has been serving commercial and residential customers with petroleum products since 1948. Lykins currently services over 25,000 active accounts, providing fuels for all types of usage, including home heating. The majority of its customers are located in Ohio.

Lykins expanded its service offerings to include providing electric supply relying on its existing relationships with its customers as the basis for assisting them and others in meeting their total energy requirements.

Lykins has the managerial experience and expertise to provide this service, and has a well-trained, dedicated customer service group in place to deal with any consumer issues that may arise. In addition, Lykins has an extensive advertising and customer-relations network which enables Lykins to market services effectively while maintaining the highest levels of customer care.

For additional information concerning this specific area please contact John Deeds at (513) 965-2010 or tgantzer@lykinsenergy.

\_\_\_\_\_

# **Summary of Experience**

Lykins has brokered natural gas supply to four restaurants in the Duke Ohio choice program. The total volume of these contracts is approximately 600,000 ccf over the Term. Service commenced in September of 2014 and will expire in December of 2018.

# **Disclosure of Liabilities and Investigations**

None.

# **Annual Reports**

As a closely held corporation with ownership active in the business, Lykins does not produce annual reports to shareholders.

# **SEC Filings**

Lykins is not a publicly traded company.

## **Financial Statements**

This answer requires Lykins to disclose privileged and confidential information. Copies of audited financial statements for the last two calendar years are being filed herewith under seal pursuant to a motion for a protective order.

# UNREDACTED CONFIDENTIAL VERSION FILED UNDER SEAL

## **Financial Arrangements**

Lykins currently has \$60 million credit facility with US Bank and PNC Bank, of which, Lykins is currently using approximately \$40 million. As a broker, Lykins will not be taking title to any natural gas supply. Consequently, Lykins will not require additional financial arrangements to provide the service that is the subject of this application.

## **Forecasted Financial Statements**

This answer requires Lykins to disclose privileged and confidential information. Copies of forecasted financial statements for the next two calendar years are being filed herewith under seal pursuant to a motion for a protective order.

# UNREDACTED CONFIDENTIAL VERSION FILED UNDER SEAL

# **Credit Rating**

Neither Lykins nor its parent, Lykins Companies, Inc., has a credit rating.

# **Credit Report**

Attached.

# dun & bradstreet

Saved by Jim Huber | 11-05-2018

## **Summary**

Order Reference: Jhuber@lykinsenergy.com | Report as of: 11-05-2018 using Currency as USD

#### LYKINS OIL COMPANY

Tradestyle(s): (SUBSIDIARY OF LYKINS COMPANIES, INC., MILFORD, OH)

ACTIVE HEADQUARTERS

Address: 5163 Wolfpen Pleasant Hill Rd, Milford, OH, 45150, UNITED STATES

**Phone:** (513) 831-8820 **D-U-N-S:** 09-062-9395

In Portfolio; Yes

Tags: Lylans Energy Lykins Oil Co.

Alerts: No alerts

**Company Profile** 

D-U-N-S Mailing Address

09-062-9395United States125 (30 here)Legal FormTelephoneAge (Year Started)

Corporation (US) (513) 831-8820 70 years (1948)

 History Record
 Fax
 Named Principal

 Clear
 (937) 331-3820
 D Jeff Lykins, PRESIDENT

**Employees** 

Date Incorporated Website Line of Business

01-04-1996 www.lykinscompanies.com Whol petroleum products

State of Incorporation

Ohio

Ownership

Not publicly traded

D&B GUIDANCE

#### **Overall Business Risk**



#### Dun & Bradstreet Thinks...

- · Overall assessment of this organization over the next 12 months: STABLE CONDITION
- . Based on the predicted risk of business discontinuation: LIKELIHOOD OF CONTINUED OPERATIONS
- · Based on the predicted risk of severely delinquent payments: VERY LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS

#### **Maximum Credit Recommendation**



Risk Assessment

**D&B Viability Rating** 

Portfolio Comparison Score



Low Risk (1)

Company's risk level is: LOW



High Risk (9)

Probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months: 3%

Past 12 Months

Past 12 Months

Risk of Bad Debt Write-off Formerly Financial Stress Score

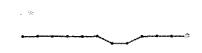


Low Risk (100)

Company's risk level is:



High Risk (1)



Based on the D&B Failure Score, the probability of failure for this company in the next 12 months is 0.21%, which makes it a Middle risk for you to incur a write-off.

Cash Flow Risk Formerly Commercial Credit Score

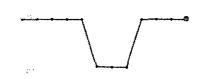


Low Risk (100)

Company's risk level is: Low



High Risk (1)



Based on a D&B Delinquency Score of 94

Based on the D&B Delinquency Score reporting a payment behavior of CONSISTENT, TIMELY PAYMENTS, this company is predicted to have a Low risk of a negative impact to your cash flow.

Payment Behavior		Past	24 Months
Low Risk (100) Company's risk level is:		High Risk (0)	
Days Beyond Terms: 2 Based on a D&B PAYDEX® of 79 According to the D&B PAYDEX® Scottedit terms.	ore, this company paid its vendor	rs on 2 days beyond	
D&B Rating			
Current Rating as of 09-03-2014		Previous Rating	
Employee Size	Risk Indicator	Employee Size	Risk Indicator
1R : 10 employees and over	3 : Moderate Risk	1R: 10 employees and over	2 : Low Risk
PEER COMPARISON Peer comparison with similar companies bas	ed on industry and provimity	Rang	e : 100 miles
· eer Companies matsimilar Companies das	This Company	Loca	al Peers
Total Revenue	No Data available fo	or this company US	\$ 4,528,510
Number of Employees	125 *	7	
Age of Business	70 years	20	years
Cash Flow Risk	This Company Low	Loca	al Peers Low-Moderate

Low Risk

Low Risk

0 days

Risk of Debt Write-off

**Average Days Beyond Terms** 

This Company

This Company 2 days

0 days

Local Peers 11 days

No Data available for local peers

Low Risk

High Risk

Hìgh Risk

90 days

High Risk

90 days

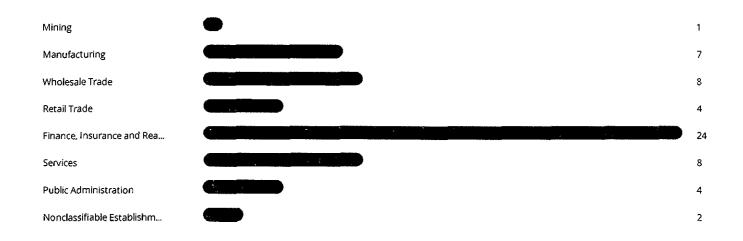
#### INQUIRIES

The number of individual product(s) purchased by a customer(s) on this Dun & Bradstreet D-U-N-S® Number in each time frame.

#### **View by Summary**



#### View by Industry 12 Month



Events	Occurrences	Last Filed
Bankruptcies	0	•
Judgements	0	-
Liens	20	10-09-2018
Suits	0	-
UCC	<b>7</b> 1	10-08-2018

Highest	Past	Due

**Trade Payments** 

# US\$ 750

Highest Now Owing US\$ 300,000

Total Trade Experiences

50

Largest High Credit
US\$ 600,000

Average High Credit US\$ 24,794

#### Ownership

Legal Events

This company is a Headquarters, Subsidiary

LYKINS COMPANIES, INC.
UNITED STATES
D-U-N-S Number 01-823-0573

Total Members in Family Tree - 14 Branches: 6

Financial Overview

This company does not have a Financial Summary.

Recent Alerts

Country Insight

**United States** 



**Risk Category** 



YOUTHA E 19(1)1

High Risk

Low Risk

The US reaches a trilateral deal with Mexico and Canada.

**Rating Outlook** 

Stable

# Risk Assessment

D&B GUIDANCE

#### **Overall Business Risk**



Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: STABLE CONDITION
- . Based on the predicted risk of business discontinuation: LIKELIHOOD OF CONTINUED OPERATIONS
- Based on the predicted risk of severely delinquent payments: VERY LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS

Maximum Credit Recommendation

US\$ 300,000

**D&B Viability Rating** 

Portfolio Comparison Score

Level of risk Low

Rating Confidence Level **Robust Predictions** 

High Risk (9) Low Risk (1)

Probability of becoming no longer viable 3%

Percentage of businesses ranked with this score

Average probability of becoming no longer

viable

5%

Risk Of Bad Debt Write-Off Formerly Financial Stress Score

Low Risk (100)

High Risk (1)

- · Composite credit appraisal is rated fair
- · UCC Filings reported
- · High number of enquiries to D&B over last 12 months
- · Low proportion of satisfactory payment experiences to total payment experiences

11%

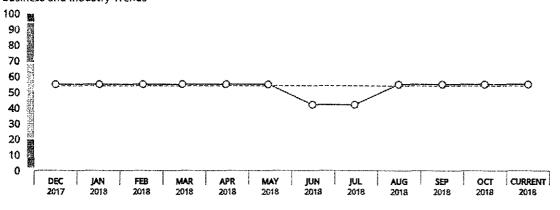
· Evidence of open liens

Level of risk Moderate Probability of Failure 0.21%

Average Probability of Failure for Businesses in D&B Database

0.48%

**Business and Industry Trends** 



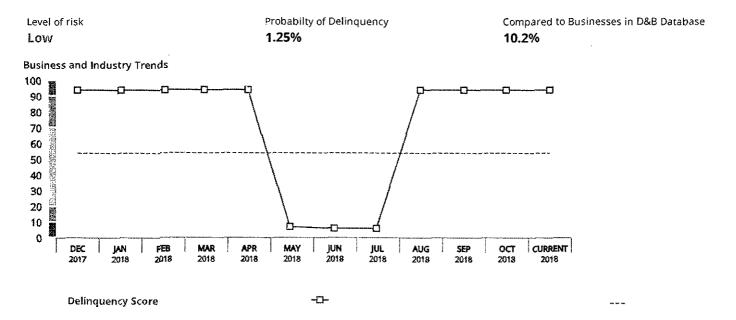
Failure Score

Cash Flow Risk Formerly Commercial Credit Score

94 Low Risk (100)

High Risk (1)

- · Evidence of open liens
- · Higher risk industry based on delinquency rates for this industry
- · Proportion of slow payments in recent months



Payment Behavior Based on 24 months of data Risk of Slow Pay Payment Behavior Low 2 Days Beyond Terms Low Risk High Risk Based on a D&B PAYDEX® of 79 **Business and Industry Trends** 5172 - Whol petroleum products Low L-M Mod М-Н High PAYDEX ®  $\Delta$ 

Current Rating as of 09-03-2014

Previous Rating

**Employee Size** 

**Risk Indicator** 

**Employee Size** 

Risk Indicator

1R: 10 employees and over

3 : Moderate Risk

1R: 10 employees and

2 : Low Risk

over.

# **Trade Payments**

Trade Payments Summary

Overall Payment Behavior

% of Trade Within Terms

Highest Past Due

Days Beyond Terms

**US\$ 750** 

Highest Now Owing:

US\$ 300,000

**Total Trade Experiences:** 

Total Unfavorable Comments:

Largest High Credit:

US\$ 600,000

Largest High Credit: US\$ 750

Average High Credit:

US\$ 24,794

Total Placed in Collections:

Largest High Credit:

US\$ 0

Trade Payments	Ву	Credit	Extended
----------------	----	--------	----------

Range of Credit Extended (US\$)	Number of Payment Experiences	Total Value
100,000 & over	2	US\$ 800,000
50,000 - 99,999	0	US\$ 0
15,000 - 49,999	3	US\$ 70,000
5,000 - 14,999	4	US\$ 32,500
1,000 - 4,999	6	US\$ 10,500
Less than 1,000	22	US\$ 4,400

#### Trade Payments By Industry

Industry Category	•	Number of Payment Experiences		Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)	
<ul> <li>27 - Printing, Publishing and Allied Industries</li> </ul>	******		1	50						
2741 - Misc publishing			1	50	0	100	0	0	0	
<ul> <li>29 - Petroleum Refining and Related Industries</li> </ul>	I		1	600,000						
2911 - Petroleum refining			1	600,000	100	0	0	0	0	
<ul> <li>32 - Stone, Clay, Glass, and Concrete Products</li> </ul>	•		1	2,500						

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
3231 - Mfg glass products	1	2,500	0	100	0	0	0
▼ 48 - Communications	9	30,000					
4812 - Radiotelephone commun	1	30,000	100	0	0	0	0
4813 - Telephone communictns	8	250	72	0	28	0	0
<ul> <li>49 - Electric, Gas and Sanitary Services</li> </ul>	2	250					
4911 - Electric services	2	250	100	0	0	0	0
▼ 50 - Wholesale Trade - Durable Goods	2	1,000					
5074 - Whol plumb/hydronics	2	1,000	55	45	0	0	0
▼ 51 - Wholesale Trade - Nondurable Goods	2	7,500					
5169 - Whol chemicals	2	7,500	50	48	0	2	0
<ul> <li>55 - Automotive Dealers and Gasoline Service Stations</li> </ul>	1	15,000					
5541 - Gas service station	1	15,000	100	0	0	0	0
<ul> <li>61 - Nondepository Credit Institutions</li> </ul>	10	25,000					
6159 - Misc business credit	10	25,000	97	3	0	0	0
▼ 73 - Business Services	2	10,000					
7389 - Misc business service	2	10,000	2	98	0	0	0
<ul> <li>87 - Engineering Accounting Research Management and Related Services</li> </ul>	2	200,000					
8741 - Management services	1	750	100	0	0	0	0
8742 - Management consulting	1	200,000	100	0	0	0	0
<ul> <li>93 - Public Finance Taxation and Monetary Policy</li> </ul>	4	5,000					
9311 - Public finance	. 4	5,000	100	0	0	0	0

Trade Lines

Date of Experience	▼ Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
10/18	Pays Promptly	-	-	100	0	1
10/18	Pays Promptly	-	•	50	0	1
10/18	Pays Promptly	-	-	100	0	1
10/18	Pays Promptly	-	25,000	25,000	0	1
10/18	Pays Promptly	-	10,000	0	0	Between 6 and 12 Months
10/18	Pays Promptly	-	-	100	0	1
09/18	Pays Promptly	-	50	50	0	1
09/18	Pays Promptly	•	30,000	30,000	0	1
09/18	Pays Promptly	-	750	750	0	1
09/18	Pays Promptly	•	750	750	0	1
09/18	Pays Promptly	-	250	100	0	1

Date of Experience	▼ Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
09/18	Pays Promptly	-	600,000	300,000	0	1
09/18	Pays Promptly	-	100	100	0	1
09/18	Pays Promptly	-	50	50	0	1
09/18	Pays Promptly	-	1,000	1,000	0	1
09/18	Pays Prompt to Slow 30+	-	-	500	0	1
09/18	Pays Prompt to Slow 30+	•	7,500	0	0	Between 2 and 3 Months
09/18	Pays Prompt to Slow 30+	-	2,500	1,000	0	1
09/18	Pays Prompt to Slow 30+	-	1,000	0	0	1
09/18	Pays Prompt to Slow 90+	-	250	0	0	Between 2 and 3 Months
09/18	Pays Slow 25+	N30	2,500	2,500	750	1
09/18	-	-	2,500	0	0	Between 6 and 12 Months
09/18	Pays Promptly	-	100	0	0	1
07/18	Pays Promptly	N10	200,000	200,000	0	1
07/18	Pays Promptly	-	15,000	0	0	Between 2 and 3 Months
07/18	-	Cash account	100	-		1
07/18	-	Cash account	50	-	-	Between 6 and 12 Months
06/18	•	Sales COD	-	-	-	1
05/18		Cash account	50	-	-	1
05/18	•	-	50	-	-	Between 2 and 3 Months
02/18	-	Cash account	50	-	•	1
12/17	Pays Promptly	N30	100	100	0	1
12/17	cash own option	-	-	-	-	1
12/17	cash own option	-	50	-	-	1
12/17	-	Cash account	-	-	-	Between 6 and 12 Months
10/17	Pays Promptly	•	100	0	0	Between 6 and 12 Months
10/17	-	Cash account	50	-	-	1
08/17	bad debt	-	750	500	0	1
04/17	Pays Promptly	-	5,000	-	-	1
04/17	Pays Promptly .	•	2,500	-	-	1
04/17	Pays Promptly	-	1,000	-	-	1
04/17	Pays Promptly	-	500	•	-	1
04/17	Pays Slow 15-30+	-	10,000	250	250	1
03/17	Pays Slow 30+	-	50	0	0	Between 6 and 12 Months
01/17	Pays Promptly	-	50	0	0	1
01/17	Pays Prompt to Slow 60+	•	250	100	100	1
01/17	Pays Prompt to Slow 60+	-	100	100	50	1
01/17	Pays Prompt to Slow 60+	-	50	50	50	1
01/17	Pays Prompt to Slow 60+	•	50	50	50	1

Date of Experience	<b>→ Payment Status</b>	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
	· · · · · · · · · · · · · · · · · · ·					
09/16	-	Cash account	250	-	-	1

# **Legal Events**

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgements	Liens	Suits	UCC Filings
O Fatest Filings	20 Latest Filing: 10-09-2018	O Latest Filing -	<b>71</b> Latest Filing: 10-08-2018
Latest Filing: -	Latest Filing: 10-09-2018	Latest Filing: -	Latest Filing: 10-08-2018

Lien - Tax Lien

Events

Filing Date	10 <del>-</del> 09-2018
Filing Number	2018-10557
Status	Open
Date Status Attained	10 <b>-</b> 09-2018

 Received Date
 10-31-2018

 Amount
 US\$ 4,919

Debtors LYKINS OIL COMPANY

Creditors PENNSYLVANIA DEPARTMENT OF REVENUE

Court CUMBERLAND COUNTY PROTHONOTARY, CARLISLE, PA

Lien - Tax Lien

Filing Date 05-31-2018
Filing Number 290/88
Status Open
Date Status Attained 05-31-2018
Received Date 06-29-2018

Amount US\$ 2,758

Debtors £YKINS OIŁ CO

Creditors STATE OF WEST VIRGINIA

Court KANAWHA COUNTY COURT, CHARLESTON, WV

Lien - Tax Lien

Filing Date 04-16-2018
Filing Number 2295/646
Status Open
Date Status Attained 04-16-2018
Received Date 06-07-2018
Amount US\$ 1,160

Debtors LYKINS OIL COMPANY AND OTHERS

Creditors SOUTH CAROLINA DEPARTMENT OF REVENUE

Court RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC

Lien - Tax Lien

Filing Date 01-29-2018
Filing Number 2276/1789
Status Open
Date Status Attained 01-29-2018
Received Date 03-15-2018
Amount US\$ 2,544

Debtors LYKINS OIL COMPANY AND OTHERS

Creditors SOUTH CAROLINA DEPARTMENT OF REVENUE

Court RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC

Lien - Tax Lien

Filing Date 01-29-2018
Filing Number 2276/1788
Status Open
Date Status Attained 01-29-2018
Received Date 03-15-2018
Amount US\$ 80,447

Debtors LYKINS OIL COMPANY AND OTHERS

Creditors SOUTH CAROLINA DEPARTMENT OF REVENUE

Court RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC

**Lien** - Tax Lien

 Filing Date
 01-29-2018

 Filing Number
 2276/1790

 Status
 Open

 Date Status Attained
 01-29-2018

 Received Date
 03-15-2018

 Amount
 US\$ 1,277

Debtors LYKINS OIL COMPANY AND OTHERS

Creditors SOUTH CAROLINA DEPARTMENT OF REVENUE

Court RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC

Lien - Tax Lien

Filing Date 01-25-2018
Filing Number 2275/3588
Status Open
Date Status Attained 01-25-2018
Received Date 03-15-2018
Amount US\$ 535

Debtors LYKINS OIL COMPANY AND OTHERS

Creditors SOUTH CAROLINA DEPARTMENT OF REVENUE

Court RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC

Lien - Tax Lien

12-28-2017 Filing Date 2270/1475 Filing Number Status Open **Date Status Attained** 12-28-2017

02-08-2018 Received Date US\$ 535 **Amount** 

Debtors LYKINS OIL COMPANY AND OTHERS

Creditors SOUTH CAROLINA DEPARTMENT OF REVENUE

Court RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC

Lien - Tax Lien

Filing Date 12-08-2017 Filing Number 2265/2586 Status Open **Date Status Attained** 12-08-2017 Received Date 01-25-2018 Amount U\$\$ 535

Debtors LYKINS OIL COMPANY AND OTHERS

Creditors SOUTH CAROLINA DEPARTMENT OF REVENUE

RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC Court

Lien - Tax Lien

09-26-2017 Filing Date Filing Number 2246/2278 Status Open **Date Status Attained** 09-26-2017 Received Date 11-09-2017 US\$ 535 Amount

Debtors LYKINS OIL COMPANY AND OTHERS

Creditors SOUTH CAROLINA DEPARTMENT OF REVENUE

Court RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC

**UCC Filing -** Original

Filing Date 07-06-2018 Filing Number OH00222986329 Received Date 07-17-2018

Inventory and proceeds - Account(s) and proceeds - Chattel paper and proceeds - Computer equipment and proceeds - Equipment and proceeds Collateral

Secured Party TCF Equipment Finance, a division of TCF National Bank, Minnetonka, MN

Debtors Lykins Oil Company

SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH Filing Office

UCC Filing - Original

06-27-2018 Filing Date Filing Number OH00222703735 Received Date 07-03-2018

Exhibit C-7

Collateral All Assets including proceeds and products - All Inventory including proceeds and products - All

Account(s) including proceeds and products - All Fixtures including proceeds and products - and OTHERS

U.S. Bank National Association, as Administrative Agent, Cincinnati, OH Secured Party

Debtors Lykins Properties, LLC

SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH Filing Office

UCC Filing - Original

06-27-2018 Filing Date Filing Number OH00222703624 Received Date 07-03-2018

All Assets including proceeds and products - All Inventory including proceeds and products - All Account(s) including proceeds and products - All Fixtures including proceeds and products - and OTHERS Collateral

U.S. Bank National Association, as Administrative Agent, Cincinnati, OH Secured Party

Debtors Lykins Petroleum, LLC

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date 06-27-2018 OH00222703402 Filing Number 07-03-2018 Received Date

All Assets including proceeds and products - All Inventory including proceeds and products - All Account(s) including proceeds and products - All Chattel paper including proceeds and products - and OTHERS Collateral

U.S. Bank National Association, as Administrative Agent, Cincinnati, OH Secured Party

Lykins Realty II, LLC Debtors

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Continuation

04-27-2018 Filing Date SR133654 Filing Number 04-30-2018 Received Date Original Filing Date 09-22-2008 OH00129730132 Original Filing Number

U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH Secured Party

LYKINS OIL COMPANY Debtors

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

**UCC Filing** - Termination

12-30-2017 Filing Date SR75983 Filing Number Received Date 01-08-2018 03-05-2009 **Original Filing Date** OH00133161050 Original Filing Number

Secured Party THE NATIONAL BANK AND TRUST COMPANY, WILMINGTON, OH

Debtors LYKINS REALTY, LLC

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Assignment

05-24-2017 Filing Date

20171450450 Filing Number Received Date 06-06-2017 Original Filing Date 04-24-2017

Original Filing Number OH00210415477

Secured Party SUMMIT FUNDING GROUP, INC., MASON, OH

SUSQUEHANNA COMMERCIAL FINANCE, INC., MALVERN, PA Secured Party

Debtors LYKINS OIL COMPANY

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

**UCC Filing** - Original

04-24-2017 Filing Date Filing Number OH00210415477 Received Date 05-02-2017

Inventory and proceeds - Assets and proceeds - Vehicles and proceeds - Computer equipment and proceeds - Equipment and proceeds Collateral

SUMMIT FUNDING GROUP, INC., MASON, OH Secured Party

LYKINS OIL COMPANY Debtors

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

12-29-2016 Filing Date OH00206927062 Filing Number Received Date 01-03-2017

Inventory including proceeds and products - Account(s) including proceeds and products - Chattel paper including proceeds and products - General intangibles(s) including proceeds and products - and OTHERS Collateral

Secured Party FIFTH THIRD BANK, CINCINANTI, OH

Debtors LYKINS OIL COMPANY

SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH Filing Office

**UCC Filing - Continuation** 

Filing Date 11-15-2016 Filing Number 20163200090 Received Date 11-21-2016 Original Filing Date 04-30-2012 Original Filing Number OH00157961650

FIRST FINANCIAL EQUIPMENT FINANCE LLC, CINCINNATI, OH Secured Party

Debtors LYKINS OIL COMPANY

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

**UCC Filing - Amendment** 

Filing Date 12-29-2014 Filing Number 20143630007 Received Date 01-06-2015 Collateral Vehicles **Original Filing Date** 09-22-2008

Original Filing Number OH00129730132

Secured Party U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH

Debtors LYKINS OIL COMPANY

SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH Filing Office

**UCC Filing** - Amendment

12-01-2014 Filing Date 20143360064 Filing Number 12-09-2014 Received Date 09-22-2008 Original Filing Date

OH00129730132 Original Filing Number

Secured Party U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH

LYKINS OIL COMPANY Debtors

SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH Filing Office

**UCC Filing** - Continuation

10-07-2013 Filing Date Filing Number 20132810103 Received Date 10-14-2013 03-05-2009 Original Filing Date Original Filing Number OH00133161050

Secured Party THE NATIONAL BANK AND TRUST COMPANY, WILMINGTON, OH

LYKINS REALTY, LLC Debtors

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

**UCC Filing** - Continuation

04-24-2013 Filing Date Filing Number 20131150081 04-29-2013 Received Date Original Filing Date 09-22-2008 Original Filing Number OH00129730132

U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH Secured Party

LYKINS OIL COMPANY Debtors

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

**UCC Filing** - Amendment

Filing Date 06-13-2012 20121660054 Filing Number Received Date 06-22-2012

 $\label{lem:counts} \begin{tabular}{ll} Account(s) including proceeds and products - Leased Assets including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products - and OTHERS \\ \end{tabular}$ Collateral

09-22-2008 Original Filing Date Original Filing Number OH00129730132

Secured Party U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH

Debtors LYKINS OIL COMPANY

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date 04-30-2012 OH00157961650 Filing Number 05-09-2012 **Received Date** 

Account(s) including proceeds and products - Leased Assets including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products - and OTHERS Collateral

Secured Party FIRST FINANCIAL EQUIPMENT FINANCE LLC, CINCINNATI, OH

Debtors LYKINS OIL COMPANY

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

**UCC Filing - Amendment** 

03-25-2011 Filing Date Filing Number 20110870151 Received Date 04-07-2011

Collateral Inventory - Accounts receivable - Assets - General intangibles(s) - and OTHERS

Original Filing Date 03-05-2009 Original Filing Number OH00133161050

Secured Party THE NATIONAL BANK AND TRUST COMPANY, WILMINGTON, OH

Debtors LYKINS REALTY, LLC

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Amendment

Filing Date 03-10-2011 20110700092 Filing Number Received Date 03-14-2011 Original Filing Date 09-22-2008 OH00129730132 Original Filing Number

Secured Party U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH

Debtors LYKINS OIL COMPANY

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date 03-09-2011 OH00148646106 Filing Number Received Date 03-22-2011

Account(s) including proceeds and products - General intangibles(s) including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products - and OTHERS Collateral

Secured Party FIRST FINANCIAL EQUIPMENT FINANCE, LLC, CINCINNATI, OH

Debtors LYKINS OIL COMPANY

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date 09-22-2008 Filing Number OH00129730132 Received Date 10-08-2008

Secured Party U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH

Debtors LYKINS OIL COMPANY

Filing Office SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

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There may be additional UCC Filings in D&B's file on this company available by contacting 1-800-234-3867.

There may be additional suits, liens, or judgements in D&B's file on this company available in the U.S. Public Records Database, also covered under your contract. If you would like more information on this database, please contact the Customer Resource Center at 1-800-234-3867.

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

## **Special Events**

01-09-2017

PURCHASE OF ASSET: According to published reports, Lykins Oil Co, DUNS 090629395, (Milford, OH) announced that it has acquired the Home Heat and Commercial Fuels Division from Campbell Oil Co, DUNS 018167460, (Massillon, OH). Terms of the deal are undisclosed.

### **Company Profile**

#### Company Overview

D-U-N-S
09-062-9395
Legal Form
Corporation (US)
History Record
Clear

Date Incorporated

01-04-1996

State of Incorporation

Ohio

Ownership

Not publicly traded

**Mailing Address** 

United States
Telephone

(513) 831-8820

Fax

(937) 831-8820

Website

www.lykinscompanies.com

**Employees** 

125 (30 here)

Age (Year Started)

70 years (1948)

Named Principal

D Jeff Lykins, PRESIDENT

Line of Business

Whol petroleum products

#### **Business Registration**

Corporate and business registrations reported by the secretary of state or other official source as of: 10-26-2018

This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

Registered Name LYKINS OIL COMPANY

Corporation Type Corporation (US)

Business Commenced On 1948

State of Incorporation OHIO

Date Incorporated 01-04-1996

Registration ID 928158

Exhibit C-7

**Registration Status** 

**ACTIVE** 

Filing Date

01-04-1996

Where Filed

SECRETARY OF STATE/CORPORATIONS DIVISION

Registered Agent

Name

SSP STATUTORY SERVICES, LLC

Address

2623 ERIE AVENUE, CINCINNATI, OH, 452080000

**Registered Principal** 

Name

JAMES W THOMPSON

Title

Address

-

**Principals** 

Officers

D JEFF LYKINS, PRESIDENT
RONALD LYKINS, VICE PRESIDENT
ROBERT J MANNING, CHIEF FINANCIAL OFFICER

Directors

DIRECTOR(S): THE OFFICER(S)

#### **Company Events**

#### The following information was reported on: 01-13-2017

The Ohio Secretary of State's business registrations file showed that Lykins Oil Company was registered as Corporation on January 4, 1996.

Business started 1948 by the officers. 100% of capital stock is owned by the parent company.

#### **RECENT EVENTS:.**

On January 13, 2017, sources stated that Lykins Oil Company, Milford, OH, has acquired the Home Heat and Commercial Fuels Division of Campbell Oil Company, Massillon, OH, on December 22, 2016. Lykins Oil Company has purchased three properties from Campbell Oil Company including the Massillon, Minerva and Millersburg, Ohio, bulk plants. Terms of the transaction were not disclosed. Further details are unavailable.

On April 17, 2014, sources stated that Lykins Oil Company, Milford, OH, has acquired R.C. Miller Oil Co. Inc., Corbin, NY, on March 25, 2014. With the acquisition, R.C. Miller Oil Co. Inc. will no longer be a legal operating entity and operations were integrated into Lykins Oil Company. Terms of the transaction were not disclosed. Further details are unavailable.

On May 25, 2012, sources stated that Lykins Oil Company, Milford, OH, has acquired Adams, Royce Oil Co., Williamstown, KY, and Grant County Oil Co., Williamstown, KY, on January 9, 2012. With this acquisition, Adams, Royce Oil Co. and Grant County Oil Co. will no longer be legal operating entities and all operations were integrated into Lykins Oil Company. Terms of the deal were not disclosed. Further details are unavailable.

On May 24, 2012, sources stated that Lykins Oil Company, Milford, OH, has acquired Brinkman Oil Co., Walton, KY, on January 10, 2011. With this acquisition, Brinkman Oil Co. will no longer be a legal operating entity and all operations were integrated into Lykins Oil Company. Terms of the deal were not disclosed. Further details are unavailable.

Exhibit C-7

On August 20, 2009, an inside source stated that business and operations of Paul R. Wilson Oil Co., Inc., London, KY, was acquired by Lykins Oil Company, Milford, OH. With this transaction, Paul R. Wilson Oil Co., Inc. discontinued its operations and the previous location of Paul R. Wilson Oil Co., Inc. will operate as a branch of Lykins Oil Company. Exact date when the transaction was completed is undetermined. Further details are unavailable.

On August 28, 2007, an inside source at Lykins Oil Company, Milford, OH, confirmed that Lykins acquired J & L Equipment Co, Mount Vernon, KY; Hamilton Enterprises Inc, Georgetown, KY and DeBoard Oil Co earlier this year. All of the acquired locations now operate as branches of Lykins.

D JEFF LYKINS. Antecedents not available.

RONALD LYKINS. Antecedents not available.

ROBERT J MANNING born 1954. 1989-present active here. 1977-1978 employed by Baldwin Piano & Organ, locally. 1978-1980 employed by Umble & Gayhart, locally as CPA. 1981-1989 employed by Rippe & Kingston, locally as CPA. Received undergraduate accounting degree from Miami University, Oxford, OH and MBA in 1977 from Xavier University, Cincinnati, OH. Serving on Clermont County Chamber of Commerce Board of Directors as vice chairman and past chair of the Governmental Affairs Committee. He is also on the financial committee for Saint Elizabeth Ann Seton Church and is a member of the Events Committee for the Association for Corporate Growth.

#### **Business Activities And Employees**

The following information was reported on: 01-13-2017

#### **Business Information**

**Trade Names** 

(SUBSIDIARY OF LYKINS COMPANIES, INC., MILFORD, OH)

Description

Subsidiary of LYKINS COMPANIES, INC., MILFORD, OH started 1949 which operates as whol gas, diesel fuel, fuel oil, lubricating oil & grease, long distance trucking, convenience store & ret fuel oil. Parent company owns 100% of capital stock.

As noted, this company is a subsidiary of LYKINS COMPANIES INC, DUNS number 01-823-0573, and reference is made to that report for background information on the parent company and its management.

Wholesales petroleum products, specializing in gasoline, diesel fuel, fuel oil and lubricating oils or greases. Retails fuel oil.

ADDITIONAL TELEPHONE NUMBER(S): Toll-Free 800 875-8820.

Has 18,000 account(s). Terms are Net 10 days and Net 30 days. Sells to manufacturers, general public, wholesaler, non profit organizations, retailer, commercial concerns and the government. Territory: Regional.

• •

Employees 125 which includes officer(s). 30 employed here.

Financing Status Secured
Seasonality Nonseasonal.

Tenure Owns

Facilities Owns 12,000 sq. ft. in a one story frame building.

**Location** Suburban business section on side street.

#### SIC/NAICS Information

SIC Codes	SIC Description	Percentage of Business
5172	Whol petroleum products	•
51720203	Gasoline	_

SIC Codes		SIC Description		Percentage of Business	
51720202		Diesel fuel		, -	
51729902		Fuel oil		_	
51720204		Lubricating oils ar	nd greases		
59830000		Fuel oil dealers		<u>-</u>	
NAICS Codes		NATCS Description			
424720		Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)			
424720		Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)			
424720		Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)			
424720		Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)			
454310		Fuel Dealers			
				,	
Government Activity					
Activity Summary					
Borrower(Dir/Guar)	No				
Administrative Debt	No				
Contractor	Yes				
Grantee	No				
Party excluded from federal program	(s) No				
Possible candidate for socio-econom	iic program consid	eration			
8(A) Firm	Yes				
Labor Surplus Area	Yes				
Small Business	Yes				
* * * * * * * * * * * * * * * * * * * *					
Peer Comparison				Range : 100 miles	
Peer comparison with similar companie	e bacad on industr	u and provimity		Range . 100 miles	
reer companie	s based oil fill dasti	y and proximity.			
Profile Information					
	This Compan	y <b>exercis</b>	Local Peers 🗨		
_					
Age of Business 7	0 years	20	years	70	
				20	

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		peers	
Number of Employees	125 *	7	
· · · · · · · · · · · · · · · · · · ·			
Risk Assessment			
	This Company	Local Peers	
Cash Flow Risk	This Company Low Low Risk High Risk	Local Peers LOW-MOCKETARY  LOW Risk High Risk	Past 12 Months
Average Days Beyond Terms	This Company 2 days  G days 90 days	Local Peers 11 Cays 9 days 9 days	Past 12 Months
Risk of Debt Write-off	This Company Mark Brown Brown Brown Brown High Risk	No Data available for local peers	Past 12 Months
Average High Credit	USD\$ 24,794	USD\$ 2,195	
Largest High Credit	USD\$ 600,000	USD\$ 25,853	
Amount Past Due	USD\$ <b>7</b> 50	No Data available for local peers	
Highest Past Due	USD\$ 750	No Data available for local peers	
Financial Assessment		411	

Local Peers

This Company

No Data available for local

Number of Locations

6

,		
Net Worth	No Data available for this company	USD\$ 758,961
Sales Revenue	No Data available for this company	USD\$ 4,528,510
Gross Profit	No Data available for this company	USD\$ 1,424,429
Net Profit	No Data available for this company	USD\$ 102,097
Working Capital	No Data available for this company	USD\$ 503,061
Quick Ratio	No Data available for this company	1.08%
Assets To Sales Ratio	No Data available for this company	12.8%
Accounts Payable to Sales Ratio	No Data available for this company	No Data available for local peers
Total Liabilities To Net Worth	No Data available for this company	130.63%
Current Liabilities to Net Worth	No Data available for this company	105.4%
Fixed Assets to Net Worth	No Data available for this company	21.58%

Return on Assets

No Data available for this company

Return on Sales

No Data available for this company

# **Financials**

D&B currently has no financial information on file for this company

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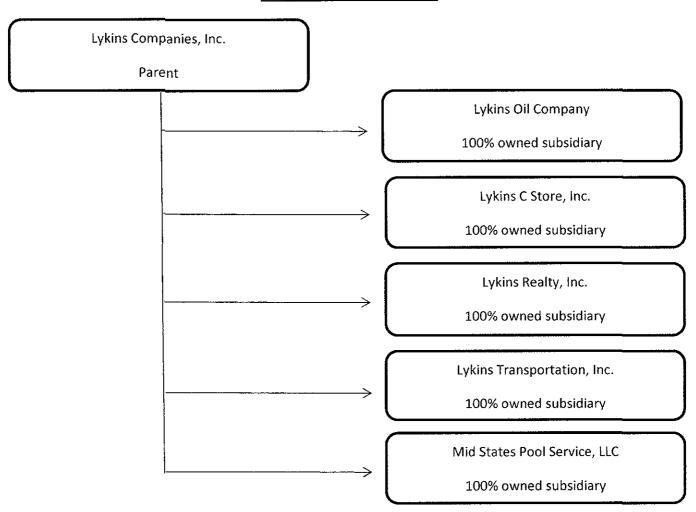
# **Bankruptcy Information**

None.

# **Merger Information**

None.

# **Corporate Structure**



As indicated above, Lykins Companies, Inc., is the parent of five wholly-owned subsidiaries. The service that is the subject of this application will be provided solely by the Lykins Companies, Inc. subsidiary, Lykins Oil Company. Neither Lykins Companies, Inc. nor any of the subsidiaries identified above have supplied natural gas to customers in North America. Lykins Oil Company does supply retail electric to customers in Ohio.

# **Operations**

Lykins has broker contracts with several natural gas suppliers. Lykins will use its current customer base as a starting point when offering brokerage services. Lykins operations will not include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, or the provision of retail ancillary services, or any other services used to supply natural gas to the natural gas company city gate for retail customers.

# **Operations Expertise**

Lykins General Manager has been employed at CG&E, and Cinergy as well as other energy brokering firms. Having spent over 40 years in the industry he is very knowledgeable of customer service, natural gas markets, electricity markets, trading, origination, forecasting, scheduling, balancing, settlements, and all levels of regulatory compliance.

For additional information concerning this specific area, please contact Tom Gantzer at (513) 965-2010 or tgantzer@lykinsenergy.com

# **Key Technical Personnel**

Bob Manning Executive Vice President / CFO bmanning@lykinsenergy.com (513) 965-6204

Mr. Manning has been employed at Lykins for 25 years and is one of four owners of the company. He is a CPA, has an MBA from Xavier University and undergraduate accounting degree from Miami University. Mr. Manning is very active in the community including serving on a couple non-profit boards including most recently as past Chairman of Clermont County Chamber of Commerce.

Tom Gantzer General Manager tgantzer@lykinsenergy.com (513) 965-2010

Mr. Gantzer has over 40 years of experience in the electric industry. Having started his career at Cincinnati Gas & Electric Company in 1978 as a substation operator he progressed into several different jobs with increasing responsibilities from Powerhouse Operator, Power Supervisor, and Wholesale Origination. Subsequent to his career with Cinergy, Mr. Gantzer worked at AES, Constellation and MISO in the areas of Origination, Pricing, Demand Response and Regulatory Affairs and has been employed by Lykins for 2 years in the capacity of General Manager.