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BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO
In the Matter of the
Application of Duke Energy:
Ohio, Inc., for an : Case No. 17-32-EL-AIR
Increase in Electric
Distribution Rates.
In the Matter of the
Application of Duke Energy:
Ohio, Inc., for Tariff : Case No. 17-33-EL-ATA
Approval.
In the Matter of the
Application of Duke Energy:
Ohio, Inc., for Approval : Case No. 17-34-EL-AAM
to Change Accounting
Methods.
In the Matter of the
Application of Duke Energy:
Ohio, Inc., for Approval : Case No. 17-872-EL-RDR
to Modify Rider PSR.
In the Matter of the
Application of Duke Energy:
Ohio, Inc., for Approval : Case No. 17-873-EL-ATA
to Amend Rider PSR.
In the Matter of the
Application of Duke Energy:
Ohio, Inc., for Approval : Case No. 17-874-EL-AAM
to Change Accounting
Methods.
In the Matter of the
Application of Duke Energy:
Ohio, Inc., for Authority:
to Establish a Standard
Service Offer Pursuant to :
Section 4928.143, Revised: Case No. 17-1263-EL-SSO
Code, in the Form of an
Electric Security Plan,
Accounting Modifications, :
and Tariffs for Generation:
Services.
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    In the Matter of the
    Application of Duke Energy:
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    Ohio, Inc., for Authority:
    to Amend its Certified : Case No. 17-1264-EL-ATA
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    Supplier Tariff, P.U.C.O. :
    No. 20.
 4
    In the Matter of the
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    Application of Duke Energy:
    Ohio, Inc., for Authority: Case No. 17-1265-EL-AAM
 6
    to Defer Vegetation
    Management Costs.
7
    In the Matter of the
    Application of Duke Energy:
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    Ohio, Inc., to Establish :
    Minimum Reliability : Case No. 16-1602-EL-ESS
9
    Performance Standards
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    Pursuant to Chapter
    4901:1-10, Ohio
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    Administrative Code.
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                          PROCEEDINGS
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    before Mr. Nick Walstra and Ms. Stacie Cathcart,
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    Attorney Examiners, at the Public Utilities
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    Commission of Ohio, 180 East Broad Street, Room 11-A,
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462 Wednesday Morning Session, 1 July 11, 2018. 2 3 4 EXAMINER WALSTRA: We'll go on the 5 record. We are here for Day 3 of In Re: Duke 6 7 Energy global stipulation. 8 Before we delve too far into things, 9 Ms. Fleisher, I think you have a pending motion? 10 MS. FLEISHER: Your Honor, we move for 11 admission of Jean-Luc Kreitner pro hac vice. 12 EXAMINER WALSTRA: Any objections? 13 MS. WATTS: No objections, your Honor. 14 EXAMINER WALSTRA: Thank you. The motion 15 will be granted. 16 Welcome. If you could make an 17 appearance. 18 MR. KREITNER: Hi, there. My name is 19 Jean-Luc Kreitner and I'm representing the 2.0 Environmental Law & Policy Center. 21 EXAMINER WALSTRA: Thank you. 22 Nothing further? 23 Duke, call your next witness. 24 MS. WATTS: Thank you, your Honor. Duke 25 Energy calls Karen M. Hayden. And are we on 13?

463 think we are on 13. 1 2 EXAMINER WALSTRA: I think that's 3 correct. MS. WATTS: We would ask that 4 5 Ms. Hayden's testimony be marked as Duke Energy Ohio 6 Exhibit 13. 7 EXAMINER WALSTRA: So marked. 8 (EXHIBIT MARKED FOR IDENTIFICATION.) 9 (Witness sworn.) 10 EXAMINER WALSTRA: Thank you. Please 11 take a seat. 12 MS. WATTS: And may we approach, your 13 Honor? 14 EXAMINER WALSTRA: You may. 15 MS. WATTS: And, your Honor, Ms. Hayden 16 has some corrections to her testimony. What we did, 17 we took the relevant page out of her testimony and 18 corrected the numbers and we have that page to 19 distribute to make it easier for everyone to read the 2.0 corrections. 21 EXAMINER WALSTRA: That's probably easier. Thank you. 22 23 MS. WATTS: Okay. 2.4 MS. BOJKO: Did you mark this separately? 25 MS. WATTS: I'm sorry, Kim?

464 Did you mark it separately? 1 MS. BOJKO: 2 MS. WATTS: I did not. 3 MS. BOJKO: Okay. 4 MS. WATTS: Would your Honor like to have 5 that page marked separately or otherwise people can make the corrections in the testimony in the existing 6 7 exhibit. 8 EXAMINER WALSTRA: If she could describe 9 the changes, and we have this page to go on. 10 Okay. Perfect. Thank you. MS. WATTS: 11 12 KAREN M. HAYDEN 13 being first duly sworn, as prescribed by law, was 14 examined and testified as follows: 15 DIRECT EXAMINATION 16 By Ms. Watts: 17 Q. Would you state your name, please. 18 Karen M. Hayden. Α. 19 And Ms. Hayden, do you have before you Q. 2.0 what has now been marked Duke Ohio Energy Exhibit 13? 21 Α. Yes. And is that the testimony you caused to 22 Q. be filed in this proceeding? 23 2.4 Α. Yes. 25 Q. And do you have any additions or

corrections to that testimony?

- A. Yes, I do. On page 6, lines 12 through 15, there has been a change in the expected spend.
- Q. And would you describe specifically those changes, please?
- A. Okay. The number for 2018 is 21.8 million. For 2019 it's 22.9 million. For 2020 it's 24 million. For 2021 it's 25.2 million. For 2022 it's 26.5 million. For 2023 it's 27.8 million. And for 2024 it's 29.2 million.
- 11 Q. Thank you.
  - If I were to ask you the questions contained in your direct testimony, would your responses be the same including those corrections?
  - A. Yes.
- Q. And are they true and accurate to the best of your information?
- 18 A. Yes.
- MS. WATTS: Ms. Hayden is available for cross.
- 21 EXAMINER WALSTRA: Thank you.
- Anyone wishing to cross before we get to
- 23 OCC?

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- 24 All right. Go ahead.
- MR. WOLTZ: Thank you, your Honor.

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2 CROSS-EXAMINATION

3 By Mr. Woltz:

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- Q. Good morning, Ms. Hayden.
- 5 A. Good morning.
  - Q. If we could start by looking at your testimony a little bit. I direct you to page 2, lines 1 through 3.
    - A. Yes.
- Q. And there you say, "I am responsible for providing strategic direction in the execution of the vegetation management program for Duke
  Energy's Operations in Ohio, Indiana, Kentucky, North Carolina, South Carolina, and Florida"; is that correct?
- 16 A. Yes.
- Q. As part of those responsibilities, would you be aware generally of how many full-time equivalent personnel are dedicated to perform vegetation management services in Duke Energy Ohio's region?
  - A. Yes.
- Q. And of those employees would any of them also be working in the Kentucky region?
- 25 A. Yes.

- Q. And of those same employees would any of them be working in the Indiana region?
  - A. No.

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- Q. And of those employees that are working both in the Kentucky and Ohio region, is there a way to cost allocate their expenses between both the Kentucky rates and Ohio rates?
  - A. I am unsure how their payroll is set up.
- Q. Are you aware if the labor associated with those employees are -- that operate in Kentucky are represented in the base rates as proposed today?
  - A. Which base rates? Kentucky's or Ohio's?
  - O. Ohio's base rates.
- A. Yes, they would have some representation in those base rates.
- Q. And would those representations include work they are doing in Kentucky?
  - A. They should not, no.
- Q. You say "they should not." Do you know that they are not, though?
  - A. I do not officially. I know that our payroll is probably set up that they are splitting between the two areas.
- Q. And if we could look at your testimony now at page 3, lines 4 to 7.

A. Yes.

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- Q. And you state here, "This integrated vegetation management program is essential in providing safe and reliable electric service by ensuring that trees and brush near or within right-of-ways are periodically trimmed or removed to help reduce potential outages and hazards near our facilities; is that correct?
  - A. Yes.
- Q. As part of your responsibilities, are you familiar with the Customer Average Interruption

  Duration Index, otherwise known as CAIDI?
  - A. Yes.
- Q. And as part of your responsibilities, are you also aware of the System Average Interruption Frequency Index, otherwise known as SAIFI?
- A. Yes.
  - Q. And are you aware that Duke Energy Ohio has failed to meet its CAIDI standard in 2016?
    - A. Yes.
- Q. And are you aware that Duke Energy Ohio has failed to meet its CAIDI standard in 2017?
- 23 A. Yes.
- Q. Are you also aware that Duke Energy Ohio has failed to meet its SAIFI standard in 2017?

A. Yes.

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Q. Thank you.

And if we could look back now to page 2 of your testimony, lines 3 to 4.

- A. Yes.
- Q. Here you state, "The primary focus is to achieve the desired safety and reliability results, customer satisfaction, regulatory compliance and execution of the vegetation management workplan within financial constraints"; is that correct?
  - A. Correct.
- Q. Can you describe the desired results in terms of safety?
  - A. In terms of safety?
- 15 O. Correct.
  - A. That no one is injured.
- Q. And what are your desired results in terms of reliability?
- A. To meet the reliability indexes that the company sets.
- Q. And what are your desired results in terms of customer satisfaction?
- A. So we have multiple indexes that measure
  customer satisfaction, J.D. Power and Customer
  Perception Tracker, as well as PSE complaints. So we

work to limit the PSE complaints or resolve customer issues when we receive them.

- Q. And if we could look again at page 3 of your testimony. We will be looking at lines 2 to 4.
  - A. Okay.

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- Q. Is it fair to describe this passage as you discussing monitoring and maintaining Duke Energy Ohio right-of-ways?
  - A. Yes.
- Q. And are you -- do you know if Duke Energy

  Ohio uses the same or different monitoring or

  maintenance strategies for its distribution wires as

  it does its transmission wires?
  - A. I do not know.
- Q. Under your responsibilities are you only in charge of the distribution wire vegetation management?
  - A. Yes.
- Q. So you would have no knowledge as to Duke Energy Ohio's transition wire vegetation management procedures?
- A. I have knowledge, but I don't control any of that.
- Q. Can you explain how Duke Energy Ohio
  monitors its right-of-way as it applies to

distribution wires?

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- A. Yes. We survey each circuit in the year that it's due to see what needs to be done on those circuits. We also have a Power Quality and Reliability Group and we receive customer inquiries as to outages they may have experienced, as well as that PQ&R Group monitors for outages. So if there is an issue that is outside of the year that the circuit is going to be done, then we can address that with what we call reactive crews who would go in and hot spot that circuit.
- Q. And with your knowledge of Duke Energy's transmission wire management program, would you say it is the same or similar?
  - A. I would not want to speak to that.

MS. WATTS: Objection. The witness testified she has no responsibility for transmission.

MR. WOLTZ: But the witness did testify she has general knowledge of the transmission wire vegetation management.

EXAMINER WALSTRA: Overruled.

- A. Would you repeat the question?
- Q. I think you had answered it --
- A. I answered it.
- 25 Q. -- before the objection.

A. Thank you.

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Q. Would you agree that changes in herbicides and clearing distance would have an impact on customer satisfaction?

MS. WATTS: Objection as to form.

MR. WOLTZ: I'll rephrase.

EXAMINER WALSTRA: Thank you.

- Q. (By Mr. Woltz) Is it possible if Duke Energy Ohio was -- were to make a change in its strategies, it could have a negative impact on customers' satisfaction?
- MS. WATTS: Objection as to form.

  Counsel hasn't explained what kind of changes to strategies.
- EXAMINER WALSTRA: Can you be more specific?

17 MR. WOLTZ: Yes.

- Q. (By Mr. Woltz) Has Duke Energy Ohio made any changes in regards of use of herbicides?
  - A. In what period?
- Q. In the last five years has Duke Energy
  Ohio made any changes as to use of herbicides in its
  vegetation management program?
- A. We've increased the use of herbicides, yes.

- Q. Could the increase of -- use of herbicides in the last five years lead to a negative impact on customer satisfaction?
- A. I would have no way to gauge that. It really depends on customer perception. If they like the fact we're there trimming, then they're happy.

  If they don't like it, they don't like it.
- Q. And as you described the desired results of customer satisfaction earlier, I believe you spoke to surveys done of customers; is that correct?
  - A. Correct.
- Q. Have you reviewed those surveys done to customers?
  - A. Yes.

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- Q. And as part of those surveys, does Duke Energy Ohio ask if customers are predisposed to have negative feelings towards herbicides?
- A. Not that I am aware of, no. There are no specific questions related to that.
- Q. If Duke Energy Ohio was to make changes and increase the clearing distances from the wires, do you think that would impact customer satisfaction?
- A. I think the answer is the same as what I said for herbicide. If they're -- if they like the fact we're clearing for power, they're happy. If

- 1 they don't like the fact we're clearing for power, they're not happy.
  - Could the potential use of herbicides or Ο. changing clearing distances affect property value for customers?
- That's not my area of expertise. I would 6 Α. 7 not know.
  - Ο. Thank you.
  - If we could look now at page 3 of your testimony, lines 8 to 9.
- 11 Α. Okay.

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- 12 Q. Under this question you have posed here 13 you discuss Duke Energy's Ohio vegetation management 14 program as an overview, correct?
- 15 Lines 8 and 9 refer to the question. Α. 16 It's the particular lines below that that you are 17 referring to?
  - Correct. Just generally that question. Ο.
- 19 Α. Yes.
- 2.0 Q. And in that question you cite Case No.
- 09-807-EL-ESS. Are you familiar with that case? 21
- 22 Α. Yes.
- 23 Have you reviewed all the filings in that Ο. 24 case?
- 25 Α. No.

- Q. Have you reviewed any of the filings in that case?
  - A. No.

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- Q. What is your familiarity -- familiarity with that case?
  - A. Only that it was approved and includes our vegetation management program.
  - Q. And would you have reviewed the most recent approval of Duke's vegetation management program?
- MS. WATTS: Objection as to the use of the term "most recent."
  - Q. Have you reviewed Case No. 16-915-EL-ESS?
- A. I don't know them by the numbers. Is that the stipulation?
- 16 Q. No, that would not be the stipulation.
- 17 A. Then no.
- Q. Do you know if Duke Energy Ohio met its tree trimming goal for 2015?
- A. No, I don't know.
- Q. Would it surprise you to find out that

  Duke Energy Ohio did not meet its tree trimming goal

  for 2015?
- A. Yes, because as I'm aware of and I have been in the role since February 2017, it was 2016 and

2017 we didn't meet the goal.

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MS. WATTS: And, your Honor, just for clarity of the record, I assume we're continuing to talk about distribution as opposed to transmission?

MR. WOLTZ: Correct.

- Q. So then you did just state and are aware that Duke Energy Ohio did not meet its tree trimming goal in 2016 or 2017.
  - A. Correct.
- Q. And if we could look now at page 10, line 4 of your testimony.
  - A. Could you repeat that?
- Q. It will be page 4 and it's actually lines through 11, I apologize.
  - A. Thank you.
  - Q. Here you state, "In a typical year, the Company maintains approximately 25 percent of the distribution lines to maintain safe, reliable electric service by limiting contact between vegetation and power lines"; is that correct?
  - A. Yes.
- Q. Would you know or are you aware -- I'm sorry. Let me rephrase that.
- Are you aware if Duke Energy Ohio will be meeting its tree trimming goal for 2018?

- A. It's our intent to meet the tree trimming goal.
  - Q. More than just your intent. Are you on track to meet the tree trimming goal in 2018?
  - A. We are about 47 percent complete, so we are a little bit off track.
  - Q. And your -- just so we're clear, the goal you are meeting still is under the four-year cycle; is that correct?
- 10 A. Yes.

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- Q. So Duke Energy Ohio has not already transitioned to the five-year cycle?
- A. We have looked at the five-year cycle, so
  we're starting to look at how we would do that in out
  years, yes.
- 16 Q. Have you evaluated the proposed settlement at all?
  - A. Which settlement?
- 19 Q. The proposed stipulation in this case.
- 20 A. Which portion of the stipulation?
- Q. Just in general, have you reviewed it at all?
- 23 A. Yes.
- Q. What portions have you reviewed?
- 25 A. The vegetation management portion.

- Q. And would that include the ESSR Rider as proposed?
  - A. Yes.

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- Q. Are you familiar with the standard that the PUCO uses in evaluating proposed settlements?
  - A. Yes.
- Q. And if we could talk now for a minute on the transition of a four-year to a five-year cycle. Can you explain to us what is involved in the transitioning to a four-year -- from a four-year cycle to a five-year cycle?
- A. It's really as simple as taking the total number of miles and dividing by five years.
  - Q. So is it fair to say that would result in more intrusive vegetation management?
  - A. We have a specification that we use, so we go back 10 feet or wherever we were previously if we don't have an easement, so the cut is going to be the same.
  - Q. And when you say "the cut is going to be the same", are you saying that the cut is going to be the same, only it will take into account five years as opposed to four, so it will be a deeper cut?
- A. No. It will involve the technical specification.

- Q. Do you believe that the change in a five -- to a five-year cycle could impact customers' satisfaction in Duke's vegetation management program?
  - A. I think it will have minimal impact.
- Q. Are you familiar with the vegetation management program of any other Ohio utilities?
  - A. No.

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- Q. Can you explain if there are additional funds required to transition from a four-year to a five-year cycle?
- 11 A. It's actually less funding to transition 12 because we won't have to do as many miles as we were 13 previously.
  - Q. Are you aware of the number of customer minutes of interruption that were caused in 2015 due to tree fell?
- 17 A. I am aware, yes.
- Q. And are you aware of the number also for years 2016 or 2017?
- 20 A. Yes.
- Q. And can you explain to us how the company tracks those numbers?
- A. That's not my area of expertise to explain.
- Q. Do you know whose area would be -- who

would be better suited for that question?

- A. It's Power Quality and Reliability, so it would be Cicely Hart's testimony or Don Wathen's.
  - Q. Thank you.

Do you know if Duke Energy Ohio has conducted any surveys as to the impact of customer satisfaction from transitioning to a four -- from a four-year cycle to a five-year cycle?

A. No.

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- Q. As part of your duties and responsibilities do you review the worst-performing circuits report known as Rule 11 Reports?
  - A. Yes.
- Q. In that review, do you review the extent in which vegetation management contributes to those reports?
  - A. Yes.
- Q. Do you know if the vegetation caused outages from those reports can contribute both to the customer -- number of customers interrupted and the number of minutes interrupted?
  - A. Yes.
- Q. And earlier you said that concerns are investigated and mitigated in a timely manner as it comes to the vegetation management program; is that

correct?

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- A. I didn't say in a timely manner. I said they're investigated.
- Q. And can you explain how exactly they are investigated?
- A. So my team reviews the outage reports from the previous evening. If it indicates there was a tree outage, depending on what the circumstances were in that outage response, we may go out and look at it that day. Otherwise, Power Quality and Reliability has a report they run that look at the number of outages that that particular circuit has experienced and how many have been related to trees and they may go out and survey it and determine whether or not we need to do additional work.
- Q. And are you familiar with Duke's annual report of the electric service and standards as pursuant to Administrative Rule 4901:1-10-26(B)?
  - A. No.
- Q. This is also known as the Rule 26 report. Would that clarify that at all?
  - A. No.
- MR. WOLTZ: And if I could just have one moment, your Honor.
- 25 EXAMINER WALSTRA: Sure.

- Q. (By Mr. Woltz) Just a few more questions. If we can look now at page -- oh, I am sorry. Back to Rule 26 first. Would you know who would be the better witness to answer questions regarding that rule?
  - A. I actually don't know.
- Q. If we could turn now to your updated numbers on page 6.
  - A. Okay.

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- Q. Can you first explain why your numbers were updated from the original testimony to as they are now?
- A. Yes. When those original numbers were done, we did not have contracts at that point, so we didn't know for sure what they were going to look like after we finished negotiating.
- Q. So the increase from your corrected -- looking at your corrected numbers, the increases that we see over the years are due to labor contracts?
- A. Yes.
- Q. And these are long-term labor contracts, I assume?
  - A. Three-year contracts.
- Q. And do you know if any -- do you know if
  the staff have reviewed these contracts for prudency

or any other review?

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- A. I don't believe so because they are proprietary information.
- Q. And the numbers listed here, does that include both distribution and transmission vegetation management programs?
  - A. No, only distribution.
- Q. Do you participate in the budget production for Duke's distribution management programs?
- A. For the distribution vegetation management program, yes.
  - Q. And based on our earlier conversation, it's safe to assume you don't participate for transmission management?
- A. I do not.
- Q. Would you be surprised to find out that in the Rule 26 ruling that the distribution budget -- budget and the transmission budget are the same?
- MS. WATTS: Objection as to form. I don't know what a "Rule 26 ruling" is.
- MR. WOLTZ: I'll rephrase. My apologies.
- Q. Would you be surprised to find out in
  Duke's Rule 26 report filing, that both the
  transmission budget and the distribution budget

totals are the same?

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MS. WATTS: Objection with respect to the transmission. As the witness has already testified, she doesn't have familiarity with that.

MR. WOLTZ: I am just asking if she would be surprised to find out, your Honor. I am not asking for her direct knowledge.

EXAMINER WALSTRA: Overruled.

- A. I would have no feelings one way or the other.
- Q. If -- the knowledge that you do have of Duke's transmission program, would you be able to explain the differences between the two numbers?
  - A. In the budget?
- 15 Q. Correct.
- 16 A. No.
- MR. WOLTZ: No further questions, your
- 18 Honor.
- 19 EXAMINER WALSTRA: Thank you.
- MS. WATTS: Your Honor, may we take a
- 21 | brief 5 minutes?
- 22 EXAMINER WALSTRA: Sure. We'll go off
- 23 the record.
- 24 (Discussion off the record.)
- 25 EXAMINER WALSTRA: We'll go back on the

record.

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MS. WATTS: Thank you, your Honor. Just a couple of questions on redirect.

## REDIRECT EXAMINATION

By Ms. Watts:

- Q. You were asked with respect to whether Duke Energy Ohio met the tree trimming cycle requirements for 2016 and '17. Do you recall that?
  - A. Yes.
- Q. And can you explain why the company did not meet those requirements in those years?
- A. Yes. So we had one supplier/contractor, if you will, who was asking for higher pricing even though we were already under contract. When we got into the October time frame and as a result of that, the supplier walked off the system. We were unable to get additional contractors on board at a price that wasn't completely outrageous.

MR. WOLTZ: And, your Honor, I move to strike that answer. That's hearsay. They have not offered any evidence as to negotiations between them and a contractor and the prices of the contract and their inability to meet it due to the cost increase requested by the contractor. She's asking the Court

now to rely on that.

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MS. WATTS: Your Honor, Counsel opened the door by asking whether the company was in compliance for those two years, and I think we are entitled to describe why we were not in compliance for those two years.

MR. WOLTZ: If I may reply. I think they are totally entitled to describe as to why, but they are not entitled to argue that the contractor wanted an increase in price and that's why. If they want to describe it, they can describe it as simply they were unable to meet their budget or unable to meet their labor expenses, but not to bring in the contract itself.

EXAMINER WALSTRA: Overruled. The Commission will weigh the response accordingly.

- Q. With respect to the pricing with the contractor, were there other concerns?
- A. There were safety concerns as well in that we were implementing higher safety standards which they felt was -- because they took longer were going to cost them more money, so the reason we really missed was because they walked away and we didn't have the resources.

MR. WOLTZ: Objection again, your Honor.

I move to strike that as well. She is asking us to assume they moved away because of safety. If she wants to say they were worried about safety for the workers, that's one thing, but to say the contractor pulled out because they wanted more money for safety, again, is hearsay.

EXAMINER WALSTRA: Denied.

Q. (By Ms. Watts) And Ms. Hayden, I think in response to one of the questions with respect to the change in the budgets, you were asked if the Commission could review those contracts for prudency and you indicated you thought it would be proprietary. If the Commission asked for that information, would the company provide it?

A. Yes.

MS. WATTS: I have no further questions. EXAMINER WALSTRA: Okay.

MR. WOLTZ: One second, your Honor.

## RECROSS-EXAMINATION

By Mr. Woltz:

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Q. Just a couple of questions for you,

Ms. Hayden. Do you remember the questions Ms. Watts

was just asking you as to meeting the reliability -
the tree trimming standards for 2017 and 2018?

- A. No, 2016 and '17.
- Q. I am sorry, you're right, 2016 and 2017.

  My apologies. And under those you had mentioned

  there were numerous reasons why the company was

  unable to meet those goals.
  - A. Yes.

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Q. And if I may approach, your Honor?

EXAMINER WALSTRA: You may.

MR. WOLTZ: I have here the Rule 26 filing report filed in the 18-999 case. You would be able to review this report. It looks at the filings that regard the vegetation management program as filed by Duke Energy Ohio.

MS. WATTS: And, your Honor, I will object. The witness has indicated she has no familiarity with this document.

MR. WOLTZ: And, your Honor, I would like to point out that this document is required to be filed by Duke Energy Ohio in order to show that they are meeting their tree trimming goals and cycles and where they are at with their vegetation management program. The witness has just testified that part of why they did not meet those goals were due to changes in contracts and safety, so I would like for her to refresh her memory and see if there were maybe any

other things or if that has actually been reported by
Duke to the PUCO previously.

MS. WATTS: Would you like -- your Honor, if -- if Counsel could point the witness to a particular page reference, that would save a lot of time and be helpful.

7 EXAMINER WALSTRA: Can you point to a 8 specific part?

MS. WATTS: And I would reiterate my objection as the witness has testified she has not seen this document.

EXAMINER WALSTRA: I'll let her review
the document. No foundation has been laid at this
point.

- Q. (By Mr. Woltz) Have you had a chance to review that?
- 17 A. Yes.

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MR. WOLTZ: If I may approach to get it back? That's my only copy, your Honor.

EXAMINER WALSTRA: You may.

Q. (By Mr. Woltz) And under your review of what will be, for the record, I believe filing 10b on page 26, were there any other reasons listed as to why Duke Energy Ohio did not meet its standard for 2017?

MS. WATTS: And, your Honor, I would to object just for the record because now the witness doesn't have the document in front of her.

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MR. WOLTZ: I will return it.

EXAMINER WALSTRA: I believe you were asking her to refresh her memory, not to read off the document, if it reminded her of any other reasons why they might not have met the standards.

- Q. Now, that you have read that page, has it refreshed -- the Rule 26 filing, has it refreshed your memory?
- A. Yes. And so what I described earlier was what happened in 2016. What happened in 2017 was as a result of that supplier walking away in 2016 because of the increased safety rules and their demand for more money. We did not have a supplier coming into 2017.

As we went to market to try to get suppliers back on the system, the market was very constricted, the competition for those resources has increased. Other industries are looking to hire those folks and they can make more money in those other industries. Those people are highly-skilled people. And other suppliers also within other utilities within Ohio, as well, were trying to hire

those folks. So we were unable to get resources onto the system at a cost that was not five times what we normally paid.

- Q. Would it be a fair assessment to say there may have been other factors, including discussions of an ongoing reliability-based program with the PUCO?
  - A. No.
- Q. And would it be fair to say they may have missed due to new system rollouts or holidays?
- 11 A. No.
- 12 MR. WOLTZ: Nothing further, your Honor.
- 13 EXAMINER WALSTRA: Thank you.
- 14 Thank you.
- THE WITNESS: Thank you.
- 16 EXAMINER WALSTRA: Ms. Watts, would you
- 17 | like to move your exhibit?
- MS. WATTS: Yes, your Honor. We would
  move for the admission of Duke Energy Ohio Exhibit
- 20 13.

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- 21 EXAMINER WALSTRA: Any objection?
- MR. WOLTZ: Your Honor, OCC would object
- to the changes made on page 6 of Ms. Hayden's
- 24 testimony. Very similar to the changes, the issue
- 25 | with Judah Rose that your Honors have ruled on

yesterday, Ms. Hayden is attempting to change her testimony at this point based on new facts and evidence that's not in the record. She said that -- she has testified that these numbers were changed due to changes in contracts that no party has been able to evaluate, review. The staff, itself, has not had an opportunity to review to make sure that these are prudent. So now Ms. Hayden looks to change the record without giving the parties a fair opportunity to review the facts.

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EXAMINER WALSTRA: Ms. Watts?

MS. WATTS: Your Honor, Counsel, just at this moment had an opportunity to review what the cause of those changes were -- causes were. And apparently neglected to do so. And so I think that -- I think the record is benefited by more recent information and that they should remain in the record as well.

MR. WOLTZ: And, your Honor, if I may address that point? Counsel has not had the opportunity to review. On cross I did ask her about her changes. She indicated her changes were due to contracts. Counsel has not had an opportunity to review those contracts. Counsel has not had an opportunity to review the RFP process or any other

process used to obtain those contracts. And now the witness is attempting to change those based on contracts that Counsel has not had an opportunity to see and could not ask about or review at this time and point.

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EXAMINER WALSTRA: Why couldn't you ask about them?

MR. WOLTZ: The contracts are not present. She cannot produce the contracts. We cannot review them in any other form or manner. They were surprised on us right before testimony was -- the hearing happened today. They were handed -- I mean, moments before your Honors even walked in, they were handed to other parties as the witness was on the stand.

EXAMINER WALSTRA: I am going to deny the motion. I think she's trying to provide the most up-to-date information. So the motion is denied and the exhibit is admitted.

(EXHIBIT ADMITTED INTO EVIDENCE.)

MS. BOJKO: Your Honor, if I may be heard. There are provisions in this testimony that are inconsistent with the stipulation. So consistent with my prior comments yesterday about testimony being consistent with the stipulation, I think that

it's only appropriate to make those same changes to her testimony or strike the testimony to be consistent.

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MS. WATTS: Should we not have had that motion before we started down the path of having the witness testify?

MS. BOJKO: Well, you're moving it into evidence and I am objecting to portions of the testimony at the time that you moved it into evidence. I'm not trying to strike the testimony. I was hoping, as we discussed yesterday, that you would proactively change your testimony to be consistent with the stipulation.

As we went through today and the questions were never asked, I realized that on page 7, for instance, her testimony incorrectly refers to a four-year trimming cycle and says that that trimming cycle will be continued. That's directly contradicted to the stipulation. So if the company is not going to proactively change the testimony, we are going to have to do this for every witness. Yes, I assume OCC might do that -
MS. WATTS: Is that your only change to the testimony?

MS. BOJKO: That's the one I just saw.

MS. WATTS: The company would be happy to stipulate that number should be five instead of four.

MS. BOJKO: Thank you.

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EXAMINER WALSTRA: Can you reiterate what that change is?

MS. WATTS: Yes, thank you, your Honor.

On page 7 of Ms. Hayden's testimony, she refers to the fact that the company intends to continue its four-year cycle for vegetation management. If the Commission approves the stipulation, the company would intend to continue with a five-year cycle.

EXAMINER WALSTRA: Thank you. We'll update that change.

MR. WOLTZ: And, your Honor, if I may, OCC would move you take administrative notice of the annual report filing in Case No. 18-999-EL-ESS as it was used in this case -- in this proceeding.

EXAMINER WALSTRA: Any objection?

MS. WATTS: We have no objection to the administrative notice, but I would continue to object to the use of it with the witness. As she indicated, she had no familiarity with that document. But if the Commission wants to take administrative notice of it, it's filed in the Commission. I have no problem

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with that.
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                 EXAMINER WALSTRA: We'll take
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     administrative notice.
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                 MR. WOLTZ: Thank you, your Honor.
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                 EXAMINER WALSTRA: Can you repeat what
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     that was again?
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                 MR. WOLTZ: Yes. It's in Case No.
 8
     18-0999-EL-ESS and it's Duke's annual report.
 9
                 MS. WATTS: And, your Honor, may I
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     request that Counsel provide copies to everybody so
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     we have it as an exhibit?
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                 MR. WOLTZ: I will do so.
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                 MS. BOJKO: I'm sorry, was it marked as
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     an exhibit?
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                 MR. WOLTZ: No.
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                 EXAMINER WALSTRA: It was not.
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                 EXAMINER CATHCART: Would you like to
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     call your next witness, please.
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                 MS. KINGERY: Thank you, your Honor.
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                 Duke Energy Ohio would call Christian E.
     Whicker to the stand. And if we could, I would like
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     to mark that -- his testimony as Duke Energy Ohio
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    Exhibit 14.
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                 EXAMINER CATHCART: So marked.
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(EXHIBIT MARKED FOR IDENTIFICATION.)

497 Thank you. 1 MS. KINGERY: 2 (Witness sworn.) 3 4 CHRISTIAN E. WHICKER 5 being first duly sworn, as prescribed by law, was 6 examined and testified as follows: 7 DIRECT EXAMINATION 8 By Ms. Kingery: 9 Good morning, Mr. Whicker. Q. 10 Α. Good morning. 11 Would you state your full name and Ο. 12 business address for the record. 13 Christian E. Whicker. 550 South Α. Yes. 14 Tryon Street, Charlotte, North Carolina 28202. 15 Q. Thank you very much. 16 And do you have in front of you --17 MS. KINGERY: We're about -- we'll 18 distribute the copies of Mr. Whicker's testimony and, 19 your Honors, I apologize, but we just discovered that 2.0 two of the copies -- go ahead -- don't have all of 21 the pages of one of the exhibits. So we are going to 22 give a full copy to the witness and one full copy to 23 the Bench and then, after lunch, we'll bring an 2.4 additional copy for the reporters. And do you need

an additional copy also for the Bench?

1 EXAMINER WALSTRA: I should be okay.

MS. KINGERY: All right. We'll just

3 | bring the reporters' copies after lunch.

- Q. (By Ms. Kingery) Mr. Whicker, do you have now in front of you what has just been marked as Duke Energy Ohio Exhibit 14?
  - A. Yes.

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- Q. And would you identify that document, please.
- 10 A. It is my direct testimony.
- Q. Great. Thank you very much. And do you have any corrections of any errors to make to your testimony this morning?
- 14 A. Yes, I do.
- 15 Q. And would you describe that error.
- A. Yes. On page 3, line 17, it should read
  "all of the requirements set forth in R.C. 4928.17"
- 18 as opposed to "37."
- Q. Okay. Great. Thank you. Are there any other corrections?
- 21 A. No.
- Q. And, Mr. Whicker, you are aware that there has been a stipulation filed in this proceeding?
- 25 A. Yes.

Q. And that stipulation includes a number of changes to your testimony, correct?

A. Yes.

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MS. KINGERY: So if -- if your Honor would allow it, what I would like to do is walk through the three paragraphs in the stipulation that would alter Mr. Whicker's testimony and we'll just make those changes on the stand.

Q. So I'm looking at page 20 of the stipulation. Paragraph 10 references Corporate Separation and Special Customer Services and, in Subparagraph a., it refers to an alteration in page 7.

Mr. Whicker, if you would move to page 7 of your testimony. And Paragraph a. suggests that we will revise the sentence that starts on line 2 to read as follows, and I will just read from the stipulation and, Mr. Whicker, at the end of this I will ask you whether this new language is acceptable as a revision to your testimony:

"As confirmed by the Commission's approval of the Third Amended CSP in Case No.

11-3549-EL-SSO, et al., such Third Amended CSP is consistent with state policies set forth in divisions

(H) and (I) of R.C. 4928.02, as those policies have

- 1 | been explained to me by counsel. (See Case No.
- $2 \mid 11-3549-EL-SSO$ , et al. Opinion and Order, at page 46,
- 3 | wherein the Commission found that the Third Amended
- 4 | CSP is in compliance with R.C. 4928.17 and O.A.C.
- 5 | 4901:1-37 and should be approved.)"
- 6 Mr. Whicker, is that alteration of your
- 7 | first sentence on page 7 agreeable to you?
  - A. Yes.
- 9 Q. In Paragraph b., the stipulation goes on
- 10 | to delete the sentence that begins on -- in the
- 11 | middle of line 7 of that page and ends in the middle
- 12 | of line 11?

- 13 A. Yes.
- Q. Are you willing to make that change?
- 15 A. Yes.
- 16 Q. Thank you.
- 17 MR. MICHAEL: So, Jeanne, I apologize.
- 18 Does that start with "Indeed" then? Is that what?
- MS. KINGERY: Yes. So the sentence that
- 20 begins with "Indeed" is deleted.
- MR. MICHAEL: Okay. Thank you.
- 22 Q. (By Ms. Kingery) And then Paragraph c. of
- 23 | the stipulation talks about a change to the Corporate
- 24 | Separation Plan itself and it references both the
- 25 redlined and the proposed final version of the

Corporate Separation Plan and, if it's acceptable,

I'll just look at the final because the change would

be the same in both. So if we go to Attachment CEW-3

and if you could look at page 62 of that document.

You tell me when you're there.

- A. Okay. I'm there.
- Q. All right. At the bottom of page 62 is a heading that says "Distribution." And the three paragraphs that follow discuss the distribution business of Duke Energy Ohio, correct?
  - A. Yes.

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- Q. The new information that was proposed to be added that will now be stricken would be the entire second paragraph and the entire third paragraph so that under "Distribution" there would be only one paragraph remaining and that would be the first paragraph at the top of page 63.
  - A. That's correct.
- Q. With those changes, Mr. Whicker, if I asked you all of the same questions that are in your direct testimony today, would your answers be the same?
- 23 A. Yes.
- MS. KINGERY: Thank you. The witness is available for cross-examination.

MR. OLIKER: Your Honor, before we move forward with cross-examination, could I request that these changes be actually incorporated into a revised piece of testimony and filed in the docket? I ask this because Corporate Separation Plans are only approved every so often and every few years and people will probably look back to this document and I don't want them to have to look at the transcript to see what was actually done and to be able to look at the actual document.

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MS. KINGERY: I have no problem with that. We would be happy to file that say by tomorrow. Would that be acceptable?

MR. OLIKER: That would be acceptable and the same would go for the tariffs in -- I can't remember if it's page 1 or 2 or 3, but likewise the tariffs that would be revised to eliminate the special customer services.

MS. KINGERY: And those are an attachment to the testimony of Mr. Ziolkowski and we will certainly be ultimately filing compliance tariffs and I would think it would make sense to make those changes when we file the compliance tariffs as opposed to another filing of all of that.

MR. OLIKER: Okay. Just so long as we

503 1 clarify that will occur. 2 MS. KINGERY: Yes, it will. 3 EXAMINER CATHCART: Thank you. 4 MR. OLIKER: With that, maybe just a few 5 questions, your Honor. Thank you. EXAMINER WALSTRA: Is everyone okay with 6 7 that? 8 MR. OLIKER: You can go ahead. 9 MS. LEPPLA: I'm good. 10 MR. MICHAEL: Well, I've got one too. 11 I've got questions too. 12 MR. OLIKER: Anybody else? Okay. 13 EXAMINER CATHCART: You may proceed. 14 MR. OLIKER: I'm sorry. I am just too 15 eager. 16 MR. MICHAEL: Nothing like a good 17 separation plan to get you going, Joe. 18 19 CROSS-EXAMINATION 2.0 By Mr. Oliker: 21 Good morning, Mr. Whicker. Ο. 22 A. Good morning. 23 My name is Joe Oliker and I represent IGS Ο. 24 Energy. Just a few questions for you. Turning to 25 page 3 of your -- I apologize -- page 4 of your

- 1 testimony. Am I correct that you did not revise
  2 lines 19 through 23?
  - A. That's correct.

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- Q. But the line that says "The Commission has not yet taken any action in respect of the Court's decision," would you agree the Commission has, in fact, taken action?
- A. My understanding is that they remanded it.
- Q. And following the remand from the Supreme Court, did the Commission take any action?
- A. I would assume it's a stay. That's all I would know, that it's remanded.
- Q. What is your definition of a "stay,"

  Mr. Whicker?
- A. That there is nothing -- it's out there
  and nothing has been done with it. It's not been
  approved.
  - Q. Okay. Are you familiar with the Supreme Court decision on Duke Energy's last Corporate Separation Plan?
- 22 A. Yes.
- Q. And in that decision the Supreme Court reversed the Commission's decision, correct?
- 25 A. Yes.

- Q. But to your knowledge, the Commission has not acted on the remand?
  - A. To the best of my knowledge, no.
- Q. Can you turn to -- I would like to go into CEW-2. That's the redline, correct?
  - A. CEW-2.

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- Q. And this is the redline of the initially-proposed Sixth Amended Corporate Separation Plan, correct?
- A. Yes, Third, yes.
- Q. And on page 3, that same language shows up. "A decision has yet to be issued in respect of the Fifth Amended Separation Plan," correct?
  - A. Yes.
  - MS. KINGERY: Your Honor, if it would assist Mr. Oliker, Duke Energy Ohio would be happy to remove that sentence or update it.
- MR. OLIKER: Yeah. That's exactly where
  I was going and it puts us in the difficult situation
  of needing to see what the amended language states
  before we agree to the admission of the new plan, but
  I think we can hopefully work through this.
- 23 EXAMINER CATHCART: Okay. Thank you.
- MR. OLIKER: So if Duke will stipulate to updating the Corporate Separation Plan that's

actually filed to be consistent with what has actually occurred, then I think that will streamline things.

MS. KINGERY: We're happy to do that and we would be happy to work with you on that language. I would point out that there was no decision by the Court -- by the Commission with regard to the fifth plan. That one was just hanging out there and is still just hanging out there.

MR. OLIKER: Right.

MS. KINGERY: But we will work on language with you and we'll agree with that.

MR. OLIKER: Okay. Thank you.

- Q. (By Mr. Oliker) And you would agree, Mr. Whicker, that the Corporate Separation Plan contains a list of affiliates, correct?
- A. Yes.

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- Q. And Duke Energy Ohio does business with some of these affiliates, correct?
  - A. Yes.
- Q. And one of those affiliate is Duke Energy
  One, correct?
- 23 A. Yes.
- Q. And that is listed on CEW-2 at page -sorry, there is a lot of Ds in here. It's page 35.

A. Yes.

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MS. KINGERY: And, your Honor, I would object at this point because the existence of Duke Energy One, although it's listed in the affiliate list in the Corporate Separation Plan, there's nothing about business with Duke Energy One in Mr. Whicker's testimony nor is it relevant to this proceeding.

MR. OLIKER: Your Honor, I'm simply exploring, within the establishment of the Corporate Separation Plan, some of the changes that are made regarding the affiliate's name and the distribution of the services that they provide. It seems to be reasonable given that we're changing that in a written document filed before the Commission.

EXAMINER CATHCART: I am going to overrule the objection.

- A. Okav. So I'm there at 35.
- Q. And am I correct that this Corporate Separation Plan seeks to strike out some of the services that are provided by Duke Energy One?
- A. Are you asking me on the page here what it says that's been stricken?
- Q. Well, first, would you agree that Duke has proposed to list the services that Duke Energy

One provides as simply "sells electric-related services to customers"?

A. That's what it says here.

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- Q. And you would agree that it strikes out a description of the services that Duke Energy One,
  Inc. provides?
- A. Small print, so hang on. I don't see that as services. I don't see "services" in that stricken language there.
- Q. Does the language say: "On the residential side, Michael Goldenberg directs DE One's strikestop and underground protection offerings.

  Strikestop is a whole house surge projector that DE One sells to residential customers"?
- A. Oh, you're -- I was looking at the one above that. So I see where you are reading there.
- Q. And I guess my question is does Duke Energy One still provide these services?
- A. I know at one time they provided them. I'm assuming they still do.
- Q. And if they still provide those services, would you agree that the more lengthy description would be a more accurate reflection of the services provided by that company?
- 25 A. I think it describes the same type of

service. It's electric service to customers.

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- Q. And those are products and services unrelated to retail electric service?
- A. They're products and services offered to customers.
- Q. And would you agree that these are the products and services that this Corporate Separation Plan has been revised to prohibit Duke Energy from offering?
- A. As I said, I know that in the past Duke Energy One has offered services to customers, but I'm not aware of the detail of the products and services that the redline version include which has now been excluded.
  - Q. Do you know what strikestop service is?
- A. It's -- in my words it would be just protection, selling protection for folks if there is an electrical strike or lightning, what have you, on their appliances.
- Q. And do you know what underground protection service is?
- A. Similar to that, I haven't offered the products, but I would say the same thing like a warranty that you would purchase.
- Q. And would you agree that Duke Energy

Ohio, under the existing or proposed Corporate Separation Plan, could not offer those services individually?

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MS. KINGERY: I object. This is going well beyond anything about just making changes to the Corporate Separation Plan. We're now getting into the business operations of one particular affiliate.

MR. OLIKER: Your Honor, this is the corporate separation witness. This is what he is here to talk about.

MS. KINGERY: I would disagree.

Mr. Whicker is here to satisfy a filing requirement for the ESP. That filing requirement in Rule 1-35-03 states that the utility shall provide a description of its Corporate Separation Plan, including but not limited to the current status of the plan, a detailed list of waivers previously issued, and a timeline of any anticipated revisions or amendments. That's all.

MR. OLIKER: Your Honor, at the same time he also goes on to say things like on page 7, line 11: "...Duke Energy Ohio has incorporated into the amended CSP provisions to ensure that customers will not be exposed to unreasonable sales practices, market deficiencies, and market power." It also talks about relationships to the affiliates based on

actual agreements in the Corporate Separation Plan.

I'm simply exploring their own document and what the document means. It would be incredible to allow them to file a document attached to testimony and not allow me to ask questions about it.

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MR. MICHAEL: And I would just join in Mr. Oliker's comments, your Honor, to reiterate that this witness certainly does more than fulfill a filing requirement. He does have substantive portions of his testimony that Mr. Oliker is exploring and that I intend to explore. So to say this witness is just about complying with a filing requirement is counter to what he actually says.

EXAMINER CATHCART: Overruled. The witness can answer to the extent that he knows.

MR. OLIKER: I don't remember my question, so it would help me and maybe the witness.

(Record read.)

- A. And what services are you referring to?
- Q. Strikestop and underground protection.
- A. So it's my understanding, again, I know at one time Duke Energy One offered these services to customers, so that's my understanding of it, at one time they did offer the strikestop product.
  - Q. My question, Mr. Whicker, is whether or

not you believe Duke Energy Ohio could offer the services under the Corporate Separation Plan that you are sponsoring. If you know.

- A. I don't know the answer to that question.
- Q. What is your understanding of the purpose of this list of affiliates, Mr. Whicker?
- A. The purpose is to provide information because one of the provisions in the Corporate Separation Plan stipulates how Duke interacts with affiliates, Duke Energy Ohio, and, therefore, the list of those affiliates is included and updated.
- Q. And would you agree that the more descriptive the functions on this list, the more helpful it would be to someone reviewing the Corporate Separation Plan?
- A. I guess it would depend on who's reviewing it.
- Q. What about the Commission or somebody who is seeking to monitor Duke's corporate separation related activities?
  - A. I suppose.

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Q. So that being the case, would Duke object to leaving the description of Duke Energy One, Inc. as written to describe strikestop service and underground protection service?

- A. That would be a question I would have to speak with the legal team about.
- Q. In your corporate separation duties, one of your jobs is to ensure that Duke is not providing preferential treatment to its affiliates, correct?
  - A. Uh-huh, yes.

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- Q. And you would agree that services that Duke provides to an affiliate, such as Duke Energy One, should not be preferential, you know, vis-a-vis other market participants?
  - A. That's -- repeat your question.
- Q. Would you agree that Duke should not provide preferential treatment to Duke Energy One that is not also provided to other market participants?

MS. KINGERY: Your Honor, I am going to renew my objection. Now, we are starting to get into potential violations of the Corporate Separation Plan. Here -- I believe that's where Mr. Oliker is going and that's something the Commission has previously indicated is not a subject for an ESP.

MR. OLIKER: Your Honor, I'm not seeking to establish a violation. I am seeking his opinion on whether or not that is true.

EXAMINER CATHCART: I am going to

overrule the objection for now. I am going to see where this is going.

MR. OLIKER: Thank you, your Honor.

- A. Sir, repeat your question, please.
- Q. Would you agree that Duke Energy Ohio should not provide preferential treatment to an affiliate such as Duke Energy One relative to the treatment it provides to other market participants?
- A. I think I would have to ask you what you mean by "market participants."
- Q. Someone who provides the same or similar services to Duke Energy One.
- A. If it's the exact same services, if it's the products and services, if it's that type of service, I would agree with you that's the intent of it.

MR. OLIKER: Okay. Thank you.

I believe those are all the questions I have, your Honor.

Thank you, Mr. Whicker.

21 EXAMINER CATHCART: Thank you.

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23 CROSS-EXAMINATION

24 By Mr. Michael:

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Q. Hello, Mr. Whicker.

A. Good morning.

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- Q. If I could direct your attention,
  Mr. Whicker, to page 4 of your testimony starting
  with line 12, through page 5, line 7.
  - A. I'm there.
- Q. So is it the Third Corporate Separation Plan that currently governs Duke Energy Ohio?
  - A. Yes, that's correct.
- Q. And I want to direct your attention to page 5, lines 5 through 7, Mr. Whicker.
  - A. I'm there.
- Q. Why did the Commission order a stay of the automatic approval of the Fifth Amended Plan?

  MS. KINGERY: Objection. Mr. Whicker

can't know what was in the mind of the Commission.

MR. MICHAEL: He has to explain himself and he states in his testimony that the Commission issued an Order staying the automatic approval, so he should be able to explain, himself, what that means, or is he just simply regurgitating something --

MS. KINGERY: You can ask him what he means by "an order staying the automatic approval," but would he know why they did it?

EXAMINER CATHCART: Overruled. The witness can answer to the extent that he knows the

answer.

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- A. So I know that they stayed the automatic approval and that's all I know.
  - Q. Did you read the Order?
  - A. No.
- Q. Okay. I want to draw your attention,
  Mr. Whicker, to page 5, lines 12 through 18 of your
  testimony.
  - A. I'm there.
- Q. Okay. Does the Corporate Separation

  Plan, which I guess would be the Sixth Amended CSP,

  does that deal with bidding the OVEC entitlement into

  the PJM market?
  - A. I don't know.
  - Q. And, Mr. Whicker, if I could draw your attention to page 7 of your testimony, lines 6 and 7.
    - A. I'm there.
- 18 Q. You see in that sentence you use the word
  19 "subsidies," correct?
- 20 A. Yes.
- Q. What do you mean by "subsidies" there?
- A. That would mean any kind of assistance or use -- use from the company's distribution business.
- Q. And I just want to unpack that a little bit, if I can, Mr. Whicker, so I can understand

exactly what it is you said. Assistance from the company's distribution business. Assistance for whom or for what?

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- A. Well, I don't know the details of that.

  I think it speaks to what the overarching purpose of the Corporate Separation Plan is, and that's to prevent Duke Energy Ohio, the utility, from providing an unfair advantage to any of its affiliates.
- Q. Would that extend to using revenue generated from Duke Energy Ohio's distribution customers for other unregulated affiliates?
- A. If that meets the definition as I understand it, which would be any unfair advantage to any of the affiliates.
- Q. Okay. And by "unfair advantage," what do you mean by that?
- A. In my words that would be anything that you would not do for a competitor.
- Q. So I want to walk you, Mr. Whicker, if I can, through a hypothetical, and I'll stop based on -- and ask you if you understand the facts I'm assuming you to include in this hypothetical, okay?

Assume for me, if you will, Mr. Whicker, that Duke Energy Ohio has -- is entitled to purchase power and capacity from a generation facility. Do

you understand that part of the hypothetical so far?

A. Uh-huh, yes.

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- Q. Okay. And assume for me, if you will, Mr. Whicker, that Duke Energy Ohio takes that entitlement and bids it onto the PJM wholesale market. Do you understand that part of the hypothetical?
  - A. Uh-huh, yes.
- Q. Okay. And assume further for me that as a result of that arrangement, Duke Energy Ohio will charge its customers for the difference between a revenue generated from the sale on the wholesale market and the cost of that entitlement. Do you understand that part of the hypothetical?
  - A. Repeat it again, please.

MR. MICHAEL: May I ask the court reporter to repeat that, your Honor?

EXAMINER CATHCART: You may.

(Record read.)

- A. Somewhat but not fully.
- Q. So what don't you understand about it?
- A. The last part. What she just read back.
- Q. The entire question you didn't understand?
- A. No. The first two I understand that, but

the last part I am not clear on.

- Q. Just that whole last question you didn't understand?
  - A. Uh-huh.

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- Q. Okay. So Duke takes the entitlement and it sells it onto the wholesale market and assume for me that the revenue for that wholesale market could be more than the cost of the entitlement. Are you with me so far?
  - A. Uh-huh.
- Q. Or it could be less than the cost of the entitlement. Are you with me so far on that?
  - A. Uh-huh.
- Q. And assume further that if the cost of the entitlement is more than the wholesale revenue, Duke Energy Ohio will charge its -- its retail distribution customers for that difference. Do you understand that part of it?
- A. I hear what you're saying. I understand that's the hypothetical situation, yes.
- Q. Okay. Now, that being true, you would agree with me that based on your definition of "subsidy," under those circumstances that would be a subsidy from Duke Energy Ohio's retail customers to that generation facility, giving Duke the

entitlement, correct?

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A. That wasn't the example I was thinking of. I just was -- I was referring to any kind of benefit from it. If that's a benefit, then possibly so.

MR. MICHAEL: Okay. I want to move to strike that answer, your Honor. I didn't -- and I understand that Mr. Whicker, that wasn't the example he was thinking of, but one of the few good things about being the lawyer is I get to ask the questions and he gets to answer them, and so I walked through a hypothetical with him, asked him to make certain assumptions. It may not have been what he had in his mind, but as I said, I think I'm entitled to ask those questions.

MS. KINGERY: Your Honor, I believe
Mr. Whicker is allowed to respond in any way he sees
fit. He heard the example and he is trying to
respond in the best way that he can. He has not
evaluated the proposal that we're discussing here and
has not looked at the issues. This is not anything
that's covered in his testimony. I agree that the
Corporate Separation Plan is attached, but he doesn't
talk about anything regarding the application of the
Corporate Separation Plan to facts.

MR. MICHAEL: And, your Honor, I would just point out what I initially drew Mr. Whicker's attention to and that is his testimony says the Sixth Amended CSP ensures effective competition by avoiding anti-competitive subsidies from the Company's distribution business. In fact, I laid the foundation about what he meant by that, what would be an issue in connection with the subsidy, and it's a big issue in this case.

EXAMINER CATHCART: I am going to deny

EXAMINER CATHCART: I am going to deny the motion to strike. I think the witness answered to his understanding.

MR. MICHAEL: Okay. Could I have the answer read back, please?

(Record read.)

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Q. (By Mr. Michael) Okay. When you say,
Mr. Whicker, "if that's a benefit," you would agree
with me that, in fact, that would be a benefit if
Duke Energy Ohio is charging its retail customers to
make up the difference between the cost of the
entitlement from the generator and the revenue
generated on the wholesale market, wouldn't you?

MS. KINGERY: Your Honor, I am going to

object again. I'm sorry. Mr. Whicker's testimony was not even filed in the PSR case. Mr. Whicker has

1 not reviewed anything about the OVEC proposal or 2 Rider PSR, he is not an expert in that area. And as 3 OCC is fully aware, this is a very complex issue, and 4 he's being asked now to make an evaluation of how the 5 Corporate Separation Plan might apply to the OVEC proposal when he doesn't know all of the ins and outs 6 7 of the proposal itself and that's not fair. 8 MR. MICHAEL: I would say -- a couple of 9 things, your Honor. First of all, I am asking him to 10 explain what his own words were in his answer to my 11 question, Point No. 1. Point No. 2, he says that the 12 corporate plan avoids anti-competitive subsidies. 13 That is his testimony. I am asking him about a 14 subsidy. And lastly, I don't know that it is all 15 that complicated. His own testimony that I walked 16 through with him I think makes it pretty clear it's 17 not all that competitive an issue but I need to make 18 a record of it for purposes of representing our 19 clients. 2.0 EXAMINER CATHCART: To the extent the witness knows the answer, I will allow the question. 21 22 MR. MICHAEL: Thank you, your Honor. 23 Would you like to have it repeated, 24 Mr. Whicker? 25

THE WITNESS: Uh-huh, please.

MR. MICHAEL: And if we need to go back a couple of questions, feel free to ask the court reporter to do that as well just to refresh your recollection.

(Record read.)

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THE WITNESS: And I would say that I don't -- I don't feel comfortable answering that question based on the fact that that's not my subject matter expertise.

MR. MICHAEL: Okay. I don't have any further questions at this point in time, your Honor. But I would move to strike page 7, lines 6 through 7 of Mr. Whicker's testimony. On the one hand, Mr. Whicker is making an assertion about what the Corporate Separation Plan does, but on the other hand he can't defend that statement about an ultimate issue involved in this case. Therefore, that statement is not relevant. It's not helpful and the PUCO can't even evaluate if it's true because the witness can't fully explain himself as to the applicability of that assertion versus some -- you know, one of the major points involved in this case, so I would move to strike page 7, lines 6 and 7 of Mr. Whicker's testimony, that sentence I asked him about.

MS. KINGERY: And, your Honor, I would simply point out that is language that comes from Ohio law with regard to what a Corporate Separation Plan should do, and just because Mr. Whicker is not able on the stand to immediately apply the terms of the Corporate Separation Plan to a hypothetical, a complex hypothetical that he's presented with, doesn't mean that that sentence should be out of his testimony and that his opinion of the Sixth Amended CSP does not remain true that it ensures effective competition by avoiding anti-competitive subsidies.

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MR. OLIKER: Your Honor, it raises an additional question which is whether or not there is sufficient testimony to support the Corporate Separation Plan, but we would support Mr. Michael's statement. At a minimum, the Commission should limit the amount of credibility given to the statement, which we do trust the Commission to, of course, do in considering this case. But it does raise additional concerns regarding the Corporate Separation Plan, itself, given the lack of capacity to discuss the specific provisions in the separation plan related to the elements of this case.

MS. KINGERY: Again, your Honor, this witness was not brought on the stand to be an expert

525 1 on Rider PSR or how it might be considered under the 2 Corporate Separation Plan. Rider PSR is a very 3 complex rider. The OVEC situation is very complex. 4 There's no one in this room that could sit down and 5 in 30 seconds be able to talk intelligently about it 6 and how its various provisions might be viewed from 7 the standpoint of corporate separation. 8 MR. MICHAEL: And that may be the case, 9 your Honor, but if that's true, then Mr. Whicker 10 should not be allowed to assert that the Sixth 11 Amended Corporate Separation Plan prevents 12 anti-competitive subsidies. I mean, it's fine if he 13 can't discuss it; I am not critiquing him for that. 14 But if he can't discuss it, then he shouldn't be able 15 to make that assertion for the consideration of the 16 Commission. 17 EXAMINER CATHCART: Thank you. I am 18 going to deny the motion to strike. The Commission 19 can give it the appropriate weight. 2.0 MR. MICHAEL: Thank you, your Honor. 21 don't have any further questions. 22 Thank you, Mr. Whicker. 23 EXAMINER CATHCART: Thank you. 2.4 Any redirect? 25 MS. KINGERY: Can we have just a minute?

526 EXAMINER CATHCART: Yes. Let's take a 1 2 10-minute recess and go off the record. 3 (Recess taken.) 4 EXAMINER CATHCART: Let's go back on the 5 record. MS. WATTS: Sorry. Trying to be too 6 7 efficient. 8 Your Honor, it's my understanding that 9 there is no redirect and that we would move for 10 admission of Duke Energy Ohio Exhibit 14. 11 MR. OLIKER: Your Honor, although I am 12 hopeful that I will not need to object to the 13 admission of the testimony, we would like to see the 14 redlined version of the Corporate Separation Plan 15 before we consent to its admission and think it would 16 be better to handle its admission following that 17 discussion given that the document is going to 18 change. 19 MS. WATTS: And we can do that, your 2.0 Honor. 21 EXAMINER CATHCART: Okay. Subject to --22 we will admit the document and then address it if an 23 issue arises. 2.4 (EXHIBIT ADMITTED INTO EVIDENCE.) 25 MR. MICHAEL: Obviously subject to the

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motion to strike, correct?
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                 EXAMINER CATHCART: Correct.
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                 MR. OLIKER: Thank you.
                 MR. MICHAEL: Thank you, your Honor.
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                 EXAMINER CATHCART: Thank you.
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                 Duke, you may call your next witness
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     whenever you're ready.
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                 MR. MILLER: Can we quickly go off the
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     record? Mr. Pratt is the next witness and a large
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     portion of his testimony is going to be confidential,
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     and so I think we may need to address how to deal
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     with that because he's got very limited information
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     so.
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                 EXAMINER CATHCART: Okay. Let's go off
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     the record.
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                 (Discussion off the record.)
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                 EXAMINER CATHCART: Let's go back on the
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     record.
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                 MR. MILLER: The company calls Robert H.
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     Pratt. Your Honors, I would like to mark Mr. Pratt's
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     prefiled testimony in 17-1263-EL-SSO, et al., as Duke
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     Exhibit No. 15.
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                 EXAMINER CATHCART: So marked.
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                 (EXHIBIT MARKED FOR IDENTIFICATION.)
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                 (Witness sworn.)
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528 1 EXAMINER CATHCART: You may be seated. 2 MR. MILLER: May we approach? 3 EXAMINER CATHCART: You may. 4 ROBERT "BEAU" H. PRATT 5 being first duly sworn, as prescribed by law, was 6 7 examined and testified as follows: 8 DIRECT EXAMINATION 9 By Mr. Miller: 10 Good morning, Mr. Pratt. Q. 11 A. Good morning. Please state and spell your name for the 12 Q. 13 record. 14 Robert H. Pratt. I also go by "Beau" Α. 15 which is B-e-a-u, Pratt, P-r-a-t-t. 16 Ο. Thank you. 17 And who are you employed by? A. Duke Energy Business Services. 18 19 Q. And what is your title? 2.0 Α. Director of Regional Financial 21 Forecasting. 22 Q. And did you prefile direct testimony in 23 Case 17-1263-EL-SSO, et al.? 2.4 Α. Yes. 25 Q. Do you have the document in front of you

529 which is also known as your testimony or Duke Exhibit 1 2 15? 3 Yes. Α. 4 Q. Did you prepare that testimony that was filed in June 1, 2017? 5 6 Α. Yes. 7 Do you have any amendments or corrections Q. 8 to your testimony? 9 Α. No. 10 And if I were to ask you the same Q. 11 questions that are in your testimony today, would 12 your answers be the same? 13 Α. Yes. 14 And is that testimony true and accurate Q. 15 to the best of your knowledge? 16 Α. Yes. 17 MR. MILLER: Thank you, your Honors. The witness is available for cross-examination. 18 19 EXAMINER CATHCART: May we please mark 2.0 the confidential version of his testimony as well. 2.1 MR. MILLER: As A, please. 22 EXAMINER CATHCART: We will mark that 15A 23 Thank you. then. 2.4 (EXHIBIT MARKED FOR IDENTIFICATION.) 25 EXAMINER CATHCART: Any

530 1 cross-examination? 2 MR. NUGENT: IGS has some. 3 4 CROSS-EXAMINATION 5 By Mr. Nugent: Good morning, Mr. Pratt. 6 Ο. 7 Good morning. Α. 8 Ο. My name is Mike Nugent and I represent 9 IGS Energy. 10 Mr. Pratt, am I correct that you have 11 served in your current role as Director of Regional 12 Financial Forecasting with Duke for a little more 13 than three years? 14 Α. Correct. 15 And your responsibilities in this role Q. 16 include preparing the budgets, forecasts, and 17 performing financial analyses for Duke Energy Ohio? 18 Α. Correct. 19 Q. If I could, could I direct you to page 2 2.0 of your testimony. 2.1 Α. Yes. 22

Q. Specifically lines 17 through 21. You submitted prefiled testimony in this matter to sponsor financial projections as it relates to Duke Energy Ohio's proposed electric security plan; is

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that correct?

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- A. Yes.
- Q. And when you say you sponsor financial projections, does that mean you personally prepare the projections?
- A. No, I did not personally prepare them.

  I'm responsible for them.
  - Q. Could you tell me who prepared the projections?
- 10 A. Employees on my team prepared them and I
  11 oversee that process.
  - Q. Thank you.

And am I correct then, in the process of preparing those financial forecasts, you and your team relied on certain ESP-related assumptions as you refer to them in line 20?

- A. That is correct.
- Q. And do your projections include an assumption that the price stabilization rider or Rider PSR will be approved?
- A. It does assume that PSR would be approved, correct.
- Q. Okay. And what line on those financial projections that you provided reflects revenue associated with the PSR?

- A. Are you referring to the income statement?
  - Q. I am.

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- A. Okay. The effects of PSR, as I understand them, would render OVEC neutral revenues and costs offset. Thereby not impacting the income statement, the bottom line. And so, as it pertains to the income statement that I submitted, that neutrality is reflected.
  - Q. And what line is that reflected?
- A. That would be reflected on the -- on the financial statements that are attached to my testimony.
- Q. I'll try and rephrase. I suppose if I could, again we're on the projected statements of income and I understand we have some confidentiality issues at play here but under the revenue, for example, is it reflected in "Regulated Electric" or is it reflected in "Other Electric Revenue" or somewhere else?
- A. It is not reflected in that revenue line because of the fact that by receiving approval of the PSR costs and revenues would be offset being neutral on the income statement and so we didn't have the need to represent the revenues on the revenue line or

the costs on the costs lines.

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- Q. Okay. And the projections that you provided, did you assume that Rider PSR would be implemented as a nonbypassable charge?
- A. Can you rephrase or elaborate on that question?
- Q. Did you assume that the rider -- the costs of that rider would be spread across all ratepayers in the Duke service territory?
- A. Again, we didn't explicitly have the costs in the financial statements for the reason I prior gave.
- Q. And going back to page 2 of your testimony, you indicated that it addresses the impact of the effect of the ESP upon the company for the duration of that plan. Can you tell me whether you performed an analysis of the impact of the ESP on Duke if Rider PSR is not approved?

MR. MILLER: Clarification, can we identify a line for the witness?

MR. NUGENT: Sure. That would be lines
22 20 through 21.

- A. Can you repeat the question?
- Q. Sure.
- A. Please.

- Q. Can you let me know whether or not you performed an analysis of the impact of the ESP upon the company if Rider PSR is not approved?
- A. I don't recall if I did or not. I don't believe so but I can't recall.
- Q. Was there anyone else on your team that may have performed such an analysis?
  - A. I can't recall.

MR. NUGENT: Okay. Could I have just a minute, your Honor? I would like to reserve some questions for the confidential portion, but other than that I have no further questions at this time.

EXAMINER CATHCART: Okay. Thank you.

MR. MICHAEL: Thank you, your Honor.

And, your Honor, I will have a motion or motions to strike, but I'm going to have some foundational questions before I make those motions so everybody is aware of that.

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## CROSS-EXAMINATION

21 By Mr. Michael:

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- Q. Hello, Mr. Pratt.
- A. Good morning.
- Q. I wanted to discuss a little bit with you your remarks to IGS's counsel regarding the costs and

revenues offsetting for Rider PSR. You recall those questions, right?

A. I do.

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- Q. So you have some degree of familiarity with how Rider PSR works, correct?
  - A. Some degree, yeah. Very general.
- Q. You realize there is a contractual relationship between Duke Energy Ohio and OVEC, correct?
- A. Very -- at the most general level I understand that, yes.
- Q. Okay. And under Rider PSR, Duke Energy
  Ohio would charge its retail distribution customers
  the difference between the cost of the entitlement
  from OVEC and the revenue generated on the PJM market
  or, alternatively, they would credit customers if
  circumstances warranted, correct?
- A. My general understanding of the PSR rider is that -- would -- would not support your -- I guess the answer to your question.
- Q. Okay. Why don't you give me your general understanding of the PSR rider then.
- A. My general understanding would be if received, it would render neutral to the income statements, the effects of the costs would be offset

by revenues and so it would be neutral. That's my understanding of how the PSR rider would work from -- as it impacts the financial statements.

- Q. Okay. And when you -- what parties are you describing there when you say the costs would offset the revenues? You mean to Duke Energy Ohio, correct?
  - A. Correct, yeah.

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- Q. Okay. And do you realize that -- so we've got revenues and costs. You realize that the costs factor is a function of a contractual relationship between Ohio Valley Electric Cooperative and Duke Energy Ohio, correct?
- A. I'm not familiar enough with the contractual relationships with Duke Energy Ohio to -- to answer yes to that question.
- Q. Okay. So where do the costs come from then?
  - A. The costs would come from -- I'm really not familiar with the costs.
    - Q. Okay. Where would the revenue come from?
- A. The revenue would come via the rider from customers.
- Q. Okay. I want to draw your attention, if I can, Mr. Pratt, to page 4, lines 20 through 22 of

your testimony. Please let know when you have gotten there.

A. I'm there.

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- Q. Did any of those forecasting inputs that you reference in that part of your testimony include forecasting inputs from Rider PSR?
- A. Not as it pertains to the reflection of those inputs on the financial statements because, again, we didn't model discrete revenues or costs because the effect would have been the same. So as it pertains to the financial statements that I've prepared, that would not be an input.
- Q. Okay. Did you read the settlement that brings us here today, Mr. Pratt?
  - A. I read bits and pieces of it, yes.
- Q. Okay. And are you familiar with what a rider is?
  - A. I am.
- Q. Okay. And do you realize that some riders in the settlement are established at zero and will be populated, if at all, later?
  - A. I understand that, yes.
- Q. Okay. As it relates to page 4, lines 20 through 22 of your testimony, in making that assertion -- or excuse me -- do any of those inputs

reflect what I will refer to as zero-based riders?

A. Could you repeat the question? I am not sure I understood it.

Q. Certainly.

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You state "The key forecasting inputs from these groups relate to the forecasting of load, operating and maintenance expenses, capital expenditures, and financing," correct? And my question is: When you made that assertion, did any of the riders that were -- that may be established but set at zero, influence or play any role in that statement on page 4, lines 20 through 22, that you made?

- A. As I believe I just previously answered, I don't believe so. Because again, as it relates to PSR, my understanding was that it would be rendered neutral on the income statement and so the inputs of PSR were not factored into what is described in that sentence.
- Q. Okay. All right. Mr. Pratt, you realize that the settlement, if approved, would establish riders in addition to Rider PSR, correct?
  - A. Yes, sir.
- Q. And you realize that some of those riders, in addition to Rider PSR, are established but

set at zero for population, if at all, in a separate later proceeding, correct?

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- Q. Okay. And I want to focus on those zero-base riders. Set Rider PSR aside for a moment for the purpose of my question.
  - A. Okay.
- Q. So did any of the -- did you take into account in making the financials any inputs related to the zero-base riders?
- A. Could you be more specific with what a zero-base rider would be exclusive of the PSR?
  - O. Sure.

Well, you informed me that you were aware that the settlement has certain riders that were set, that would be established but set at zero. That was your testimony, correct?

- A. Yes, that was my testimony.
- Q. Okay. Did you have in mind, when you testified to that effect, a rider other than Rider PSR?
- A. Sitting here today, I can't recall what I had in my mind at that point, but sitting here today, I was thinking of Rider PSR as one that would have been established but not populated until later.

- Q. Okay. So are you familiar with the PowerForward Rider that's part of the settlement?
  - A. Generally, yes.

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- Q. And do you realize, Mr. Pratt, that a component of the PowerForward Rider will be set at zero but populated at a later future time, if at all?
- A. I'm not familiar with the details of how PowerForward is reflected in the stipulation. I am familiar with Rider PowerForward.
- Q. Okay. So to the extent that a portion of Rider PowerForward, the rider will be established but set at zero, populated later, would that rider's, for example, operation and maintenance expenses be reflected in your financials?
- A. Yes, I believe some programmatic costs are reflected in the financials associated with the PowerForward program, yes.
- Q. Okay. And are you familiar with a recent initiative by the PUCO called the PowerForward Initiative?
  - A. At a high level, yes.
- Q. Okay. And does your high-level understanding of that initiative include knowledge that the Commission held at least three, I think, stakeholder meetings to talk about among other things

grid modernization?

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- A. I don't -- I have no knowledge of those meetings.
- Q. Okay. And do you realize that out of the PowerForward Initiative, the PUCO may make directives that it expects the Ohio utilities to make as it relates to upgrading their distribution system?
  - A. Generally, I was aware that could happen.
- Q. Okay. And you realize those directives have not yet been made yet, correct?
  - A. Yes, sir.
- Q. Okay. So to the extent that in the settlement Duke proposes that it will recover costs for any directives that come out of the PowerForward Initiative that has not yet been made yet, any operation and maintenance expenses would not be reflected yet in your financials as part of your testimony, correct?
- A. I don't believe that's correct. My understanding is that the financial statements, as they were prepared, made certain assumptions associated with the PowerForward Initiative. So to my knowledge there is some reflection of rider recoveries through PowerForward in the financial statements.

- Q. Okay. And I don't want to trip you up,
  Mr. Pratt, so I want to get into a little bit more
  detail. Do you have a copy of Joint Exhibit 1 up
  there with you which is the stipulation? Do you have
  it, Mr. Pratt?
  - A. I do, yes.

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- Q. If you would turn, Mr. Pratt, to page 16 of what we've marked as Joint Exhibit 1.
  - A. I'm there.
- Q. Okay. And take whatever time you need to refresh your recollection or gain an understanding of Section 8, Rider PF.
- MR. MILLER: I am going to object. The witness indicated he read some of Exhibit 1.

THE WITNESS: Correct.

MR. MILLER: I don't know that he's read previously what you are asking him about.

MR. MICHAEL: Well, what I am trying to do, your Honor, I am trying to establish different components to Rider PF and I want to focus on the component of the Rider PF that may pertain to the directives coming out of the PowerForward Initiative. And I just want to make sure the record is clear that the questions I ask Mr. Pratt are solely limited to any directives that come out of the rider -- the

PowerForward Initiative.

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He has said, based on my prior cross-examination, that certain assumptions were made regarding operation and maintenance expenses for Rider PF. And I just want to make sure the record is clear and make sure the witness is clear that what I'm focusing on is O&M for any directives that come out of Rider PF.

MR. MILLER: And, your Honors, I would suggest Counsel can ask him which riders he's aware of and maybe we can go from there.

MR. MICHAEL: I already did that and he said he was aware of Rider PF.

MR. MILLER: He said he was generally aware of some of the riders.

MR. MICHAEL: I asked him specifically about PF, Mr. Miller.

MR. MILLER: If you would let me finish. If you are going to go through the list, then let's do that and let's take the time to do it correctly.

EXAMINER CATHCART: I am going to overrule the objection. To the extent the witness knows the answer, I will allow the question.

MR. MICHAEL: Okay. Thank you, your Honor.

MR. MILLER: Thank you.

- Q. (By Mr. Michael) So, Mr. Pratt, back on track. On page 16, paragraph 8, were you aware that there were different components under Rider PF?
- A. Could you elaborate what you mean by "components," please?
- Q. Certainly. So on page 16 of the stipulation, paragraph 8.a, you will see "Component one Commission directives." Do you see that?
  - A. I do.
- Q. Okay. And paragraph 8.b, you will see

  "Component two Data access." Do you see that?
  - A. Yes, I do.
  - Q. And you'll see on page 17 what would be paragraph 8.c. You'll see "Component three Infrastructure modernization." Do you see that?
  - A. Yes.

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- Q. So when I talk about "components," I'm talking about one of those three components, okay?
  - A. I'm with you.
- Q. Okay. And I just want to draw your attention specifically to "Component one Commission Directives." Okay? And you've had the opportunity to read that paragraph, correct?
- 25 A. Yes.

- Q. Okay. And my question is: Do the financial statements that are part of your testimony include any maintenance expenses -- operating and/or maintenance expenses as a result of what might be approved under the Rider PF reflected in paragraph 8.a on page 16 of the stipulation?
  - A. Not to my knowledge.
- Q. Okay. And the same would also be true, Mr. Pratt, that none of the financials would reflect any capital expenditures that were made as a result of paragraph 8.a, component one, of Rider PF, correct?
  - A. That's correct.
- Q. And lastly the financials wouldn't reflect anything regarding financing that may or may not occur as a result of Rider PF paragraph 8.a?
  - A. That's correct.
  - Q. Okay. Thank you.
  - A. Yeah.

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- Q. Mr. Pratt, is there any relationship between -- what is the relationship, if any, between an income statement and a balance sheet?
- A. There is general relationships just with regard primarily, you know, as you issue debt, for instance, as an example, the debt service costs would

be reflected on the income statements. That would be one example of how the two are linked.

- Q. Okay. And does an income statement -- a person in your position, would you prefer an income statement first and then the balance statement based on the income statement or vice versa?
- A. Usually they are prepared together so, you know, it's kind of one and the same.
- Q. Okay. Does the information on a balance sheet flow from the information on the income statement?
  - A. No.

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- Q. Okay. Is the reverse of that accurate?
- A. Correct.
- Q. Okay.

MR. MICHAEL: Your Honor, at this point in time, based on the conversation I just had with Mr. Pratt, I would like to move to strike on page 5 of his testimony, lines 4 through 12, and the reasons are is that the financials prepared by Mr. Pratt relate to the base rate case as filed. Let me back up. The income statement, RHP-1, was prepared in connection with the rate case that was filed. It was not prepared as a result of the settlement, which it has an effect on base distribution rates for Duke

that is very different than the application as filed. As your Honor is well aware, in the application Duke asked for an increase in rates as part of the settlement. There is going to be a revenue reduction.

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Further, those financials do not incorporate, as I went through with Mr. Pratt, a very important aspect of the settlement which is the Component one of Rider PF.

In addition to striking the attachment RHP-1 which is the income statement, I would also move separately, your Honor, but relatedly to strike the balance sheet attached to Mr. Pratt's testimony.

Mr. Pratt testified that information from the balance sheet flows onto the income statement and he acknowledges that the two documents, there was some intersection in relationship between the two and because neither document pertains to the effect on base rates in -- as a result of Duke's settlement and it does not reflect important aspects of the settlement, for example, Rider PF, that the testimony should -- regarding those financials and the financials themselves should be stricken.

MR. MILLER: Your Honor, Mr. Pratt's testimony was filed in 2017 and it addresses the SSO

case. It is filed in response to a requirement under OAC 4901:1-35-03(C)(2) which I believe is directly referenced on the purpose of his testimony on page 2.

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The company needs to check the boxes on the initial filing as it is required to do that. The actual initial data responses to the initial filing in that case basically said see Mr. Pratt's testimony.

In addition, the Bench had a ruling previously that only compatible, relevant information to the stipulation should be argued in this case.

The company was very thoughtful and very careful about what it specifically filed in this proceeding in regards to preparing for today.

We have a motion to strike this gentleman's testimony. We've heard nothing before this. That ruling was out there for several weeks. And although it's not required in the State of Ohio to file a formal motion in writing prior to these hearings; certainly one can do it from the table. We have heard and seen nothing about this. This testimony is underpinning the case, the SSO case underlying this.

The Commission needs to understand and we would hope to be able to have evidence in the record

showing them where we started and where we ended with
the settlement/stipulation. Part of the
consideration the Commission is going to give this,
as we all know, is that there was significant
bargaining in the case. This goes to illustrate the

Mr. Pratt's testimony additionally is foundation for other witnesses in this case who are putting on testimony regarding the SSO. We think it's entirely proper and relevant to leave this information in.

MR. MICHAEL: And I would simply point out to your Honor that the testimony states, on lines 6 and 7:

"The projected Income Statement, shown in Attachment RHP-1, includes the following major assumptions:

Commission approval of the Company's pending base rate case increase, Case No.

20 | 17-32-EL-AIR...."

bargaining.

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That issue is no longer before the Commission.

The financials sponsored by Mr. Pratt and Mr. Pratt's testimony are simply irrelevant. I mean, the assumptions the financials are based on are no

longer in play. They have no probative value whatsoever.

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MR. MILLER: Your Honor, for all the reasons I stated, in addition we certainly believe it's relevant in the sense that it illustrates where we started and where we came. Any SSO -- if historically you look at what this Commission has done in this state, any SSO it has settled does not end up where it started. But the information initially filed is still probative and allows the Commission to make a review analysis of their decision. We think the Commission should be given the opportunity to provide the weight it desires to this information.

EXAMINER CATHCART: I am going to deny the motion to strike. The Commission can give it the appropriate weight it deserves knowing that there is a stipulation, but I think there is still some probative value here.

MR. MICHAEL: Thank you, your Honor, I don't have any further questions. I may have questions for the confidential session.

EXAMINER CATHCART: Thank you.

Any redirect?

MR. MILLER: Why don't you give us a

minute, if you would.

EXAMINER WALSTRA: Go off the record.

(Discussion off the record.)

EXAMINER WALSTRA: Back on the record.

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## REDIRECT EXAMINATION

By Mr. Miller:

- Q. Mr. Pratt, you were asked a question by Mr. Michael, and I don't know if you recall it, about making -- I guess I'll rephrase it -- the inclusion of PowerForward costs as part of your financial projections and analysis or calculations.
  - A. Uh-huh.
- Q. And I think you talked about certain assumptions you may have made. And I would like to have a better understanding of that. So what assumptions did you make when you included those PowerForward costs?

MR. MICHAEL: Objection, your Honor. My questions were around Component one of PowerForward that had to do with any directives that come out of the Commission. And the witness testified, I think very clearly, that any O&M costs, capital expenditures, et cetera, that I asked him about were not reflected on the financials. So I think

Mr. Miller is going beyond and mischaracterizing my questions and the witness's responses.

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MR. MILLER: I'm always reluctant to mischaracterize Mr. Michael's questions, but I would suggest that he was asked about PowerForward costs being included in his calculations and I am trying to get a better understanding of what his analysis was. I believe Mr. Michael walked him through certain specific items, but I would like to have a better general understanding and I think I am entitled to ask that on redirect.

EXAMINER CATHCART: Overruled. I will allow the question.

- A. Can you please repeat?
- Q. I think you recall, and we discussed it a little bit here, Mr. Michael's question about inclusion of certain PowerForward costs in your analysis, your financial projections and calculations. And I would like to get a better understanding of the assumptions you made regarding PowerForward costs and perhaps how you included those or folded those into your calculations or projections.
  - A. Thank you.
- Yeah, there were certain programs, if you

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     will, that we did assume in the financials that were
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     approved to go through a rider, namely, AMI and CIS
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     which are reflected in the stipulation, I think as B
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     and C as I read them. And so those were reflected in
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     the financial statements. We had them going through
     a rider recovery similar to DCI as if they would have
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     been approved through PowerForward.
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                 MR. MILLER: Thank you. No further
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     questions.
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                 EXAMINER CATHCART:
                                     Thank you.
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                 Any recross?
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                 MR. NUGENT: Yes.
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                 Mr. Pratt -- correction, I do not.
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     apologize.
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                 EXAMINER CATHCART:
                                     Thank you.
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                 MR. MICHAEL: None, your Honor.
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     you.
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                 EXAMINER CATHCART: Thank you. Let's now
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     enter the confidential session.
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                 (CONFIDENTIAL SESSION EXCERPTED.)
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                 (OPEN RECORD.)
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                 MR. MILLER: Now I would like to move
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     admission of 15 which is the public version, and 15A
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     which would be the confidential version. Those are
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     Duke exhibits.
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                 EXAMINER CATHCART: Any objection?
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                 MR. MICHAEL: Subject to the motion to
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     strikes, no objection.
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                 EXAMINER CATHCART: Those will be
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     admitted.
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                 (EXHIBITS ADMITTED INTO EVIDENCE.)
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                 MR. MILLER: Thank you.
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                 EXAMINER WALSTRA: Duke, you may call
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     your next witness.
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                 MS. WATTS: Your Honor, our next witness
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     would be Mr. Ziolkowski. And Ms. Kingery has run
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     across the street, so I am calling her real quick.
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                 EXAMINER WALSTRA: Okay. We can take a
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     10-minute recess.
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561 1 (Recess taken.) 2 EXAMINER CATHCART: Okay. Let's go back 3 on the record. MR. MIZELL: Thank you, your Honors. At 4 5 this time Duke would like to call Witness Zachary 6 Kuznar. Your Honor, may we approach? 7 EXAMINER CATHCART: You may. 8 (Witness sworn.) 9 EXAMINER CATHCART: Thank you. 10 MR. MIZELL: Your Honor, for purposes of 11 the record, we would like to move to mark at this 12 time the direct testimony of Zachary Kuznar in Case 13 17-1263, et al., as Duke Exhibit No. 16. 14 EXAMINER CATHCART: So marked. 15 (EXHIBIT MARKED FOR IDENTIFICATION.) 16 17 ZACHARY KUZNAR being first duly sworn, as prescribed by law, was 18 19 examined and testified as follows: 2.0 DIRECT EXAMINATION 21 By Mr. Mizell: 22 Q. Mr. Kuznar, please state your name. 23 Zachary Kuznar. Α. 2.4 Q. Mr. Kuznar, where are you employed? 25 Α. Duke Energy.

- Q. And what -- what position do you hold and what is your business address?
- A. I -- my current position is Director of CHP Energy Storage and Microgrid Development for Duke Energy, and my business address is in 400 South Tryon Street, Charlotte, North Carolina.
- Q. Mr. Kuznar, did you draft and cause to be filed in this case testimony, direct testimony?
  - A. Yes, I did.
- Q. Do you have a copy of that testimony in front of you?
  - A. Yes, I do.
- Q. And is it a document that was just marked Exhibit -- Duke Exhibit 16?
  - A. Yes.

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- Q. Mr. Kuznar, at this time do you have any changes to that testimony?
- A. Yes. There is one change on page 4. The question at the top: "Has the Company selected a location for the installation of the distribution battery technology?" And it says "Yes." We're still doing kind of a thorough evaluation of a number of different sites.
- MR. MIZELL: Your Honors, just for the record, we are referring to Kuznar testimony page 4,

the answer that begins on line 3.

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MR. HEALEY: I am sorry. Can we get what the actual edit is? He gave kind of a commentary but he didn't really say what the edit is.

THE WITNESS: We are still evaluating sites.

MR. HEALEY: So delete the word "Yes" and change it to "We are still evaluating sites"?

THE WITNESS: Yes.

- Q. (By Mr. Mizell) Mr. Kuznar, with the exception of that edit, is the rest of your testimony true and correct as if you were giving it today?
  - A. Yes, it is.

MR. MIZELL: No further questions, your

Honor.

16 EXAMINER CATHCART: Thank you.

Cross-examination?

MR. HEALEY: Your Honor, if I may make a motion to strike before others start their cross?

EXAMINER CATHCART: Yes.

MR. HEALEY: Your Honor, OCC would object to this testimony in its entirety and move to strike the whole thing. The stipulation includes a provision for a battery storage project on page 13.

Mr. Kuznar's testimony is with respect to a different

battery storage project as proposed in the ESP application. The stipulation never states that this is the same battery storage project. And as reflected in the numerous discovery requests that OCC Witness Alexander, who is forthcoming, cites, we asked a whole bunch of questions about the storage project and not once did Duke say simply take a look at Mr. Kuznar's testimony.

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Instead, they gave us various responses to what this new battery storage project is. So the new project as stated in the stipulation has replaced Mr. Kuznar's proposal from his testimony, and the company should rely on what's in the stipulation, not on the old -- the old testimony.

So consistent with the Attorney
Examiner's previous ruling that things must be
compatible, Mr. Kuznar could have filed new testimony
supporting the new battery project but he chose not
to.

MR. MIZELL: Your Honor, the battery project outlined in Mr. Kuznar's testimony is, in fact, the same pilot project that is contemplated in the stipulation. His testimony is compatible with the stipulation, although we have noted that as this pilot progress -- progresses and is noted in

Mr. Kuznar's testimony, there will be some changes to some of the specifics of the project.

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The project itself is the same project that it was in Mr. Kuznar's original testimony and is anticipated in the stipulation agreement, so they are completely compatible with each other, your Honor.

MR. OLIKER: Your Honor, if I may be heard as well, and sorry to step on your toes, Chris. One of the concerns I think that Mr. Healey identifies is that there are services that this battery could potentially provide that are enumerated in Mr. Kuznar's testimony that are inconsistent with the stipulation and prior testimony from Ms. Spiller.

It also necessitated some of the confusion in the preparation of testimony of other intervenors and as well as discovery responses that we received from the company. We understand what the stipulation says, and we know that it is different than what this testimony sets forth, but we also know what Duke may have as, I hate to say this but, ulterior motive, but it raises a level of confusion by allowing the testimony to stand as it states now. That should be clarified by striking the provisions that are incompatible with the stipulation.

MR. MIZELL: Your Honor, all those

questions are topics for cross-examination that can be directed. The services that are to be provided -- the services to be provided remain the same, and counsel is not pointing out any differences. They are just making a generalized statement that they feel like they have some confusion on the project. Those are all topics that they can handle on cross-examination.

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MR. OLIKER: I will clarify, your Honor.

I move to strike page 3, lines 14 through 18, where
it states "The proposed battery energy storage system
will provide certain ancillary services to the PJM
Interconnection, L.L.C., market." That is
incompatible with the stipulation and should be
stricken. And it goes on to say that "the project is
likely to provide frequency regulation, thereby
helping to stabilize the electric grid in a manner
that is more efficient than traditional resources
such as fossil generation."

MR. MIZELL: Your Honor, there is nothing specific in the stipulation that says the service frequency regulation services will not be provided. In addition, specifically any monetary revenues derived from the services -- sale of services into the PJM frequency regulation market will be an offset

1 to the cost borne by the customers in this matter.

All of that is part and parcel of the stipulation.

EXAMINER CATHCART: Can I have a moment,

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MR. OLIKER: Your Honor, the staff may wish to be heard if they are. They are here.

EXAMINER CATHCART: I'm going to deny the motion to strike, and parties can explore his answers on cross-examination.

MR. HEALEY: Can we get clarification? I made a motion to strike, and then Joe made one on top of mine. Are you denying both?

EXAMINER CATHCART: Yes. We are going to deny both. Thank you.

MR. HEALEY: That's all I have on motions to strike, so I would defer to the end of the line on the beginning of cross.

EXAMINER CATHCART: Thank you.

MR. KREITNER: I would like to question the witness, your Honor. I am Jean-Luc Kreitner for the Environmental Law & Policy Center.

EXAMINER WALSTRA: Could you please turn on your microphone. Thank you.

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## CROSS-EXAMINATION

2 By Mr. Kreitner:

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- Q. I'm Jean-Luc Kreitner with the

  Environmental Law & Policy Center. Mr. Kuznar, have

  you been cross-examined before the PUCO before?
  - A. I have not.
  - Q. I have not been involved in a cross-examination before the PUCO either, so this will be my first time as well. I think this will be a good one.
- You proposed piloting a battery storage system as a distribution resource, correct?
  - A. That's correct.
  - Q. And one way a battery system might provide distribution services is as a tool to address peak demand that would otherwise require a more costly distribution upgrade, correct?
    - A. That's one benefit.
- MR. KREITNER: At this point I would like to introduce as an exhibit to be marked as ELPC
- 21 | Exhibit 1. May I approach?
- 22 EXAMINER CATHCART: You may.
- 23 MR. KREITNER: This is a discovery
- 24 response by Duke in this case labeled OCC-INT-1-27.
- 25 (EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. (By Mr. Kreitner) Are you listed as the person responsible for this interrogatory, this response?
  - A. I am.

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Q. Does this describe how a battery system might be used to avoid or defer distribution upgrade by serving or reducing peak demand?

MR. OLIKER: Objection. Your Honor, it's not clear how this cross-examination is adverse. It seems to be eliciting additional testimony in support of the stipulation as opposed to addressing something where these two parties may be adverse to each other; and, therefore, it would be inappropriate and friendly cross.

MR. KREITNER: I am just trying to establish what the document is so we can proceed with further questioning.

MR. MIZELL: Your Honor, also I would say the same thing, the only question has been is what this document is. I have heard nothing approaching what Counsel is suggesting.

EXAMINER CATHCART: I'll overrule the objection for now. I'll let him continue with his line of questioning.

MR. KREITNER: Thank you, your Honor.

Q. (BY Mr. Kreitner) Mr. Kuznar, are you familiar with storage systems to defer or avoid investments PJM called non-wires alternatives?

A. I am.

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Q. Would you say there are likely a number of potential locations in Duke territory where such a non-wires alternative could potentially be deployed to cost effectively defer or avoid distribution investments?

MR. OLIKER: Objection. Your Honor, now we are getting to the point where they are further extrapolating on the stipulation and his testimony in support of what the Rider DCI and the stipulation is trying to achieve; and, therefore, it is inappropriate.

MR. KREITNER: I'm sorry. Can you repeat that objection, the reasoning behind your objection?

MR. OLIKER: Sure. This line of questioning supports the stipulation's proposal to use batteries to defer distribution investment; and, therefore, it is friendly cross. It supports the stipulation and approval of it rather than being adverse.

MR. MIZELL: Your Honor, I am just restating it at this point. The question has been --

or, he is asking is the witness aware of any locations in Duke's service territory where non-wires alternatives might be deployed.

MR. OLIKER: Which, your Honor, is a subject of his testimony on page 4, line 1, and further delving into that line of questioning.

MR. KREITNER: While I think this is just leading to my next question, so if you could allow me to get to this next one, I think it will be fine.

EXAMINER CATHCART: I am going to overrule for now, give a little bit of leeway. We will see where this line of questioning is going.

MR. KREITNER: I appreciate that.

EXAMINER WALSTRA: Did he answer the question?

MR. KREITNER: Sure.

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EXAMINER WALSTRA: Did you answer that question?

- A. No. Could you repeat the question?
- Q. Would you say that there are likely a number of potential locations in Duke territory where such a non-wires alternative could potentially be deployed to cost effectively defer or avoid distribution investments?
- A. It's currently under evaluation.

MR. KREITNER: At this point I would like to introduce as an exhibit to be marked as ELPC Exhibit 2. May I approach?

EXAMINER CATHCART: You may.

MR. KREITNER: This is a discovery response by Duke in this case labeled OCC-INT-1-16.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. (By Mr. Kreitner) Are you listed as the person responsible for this interrogatory response, Mr. Kuznar?
- 11 A. Yes, I am.

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- Q. Does this describe location -- potential locations where energy storage systems could be located?
  - A. Yes, it does.
  - Q. And is it one of Duke's aims in proposing this battery system pilot to produce knowledge that could be used in designing, deploying additional battery projects in the future?

MR. OLIKER: Objection. Your Honor, I am waiting for the witness to establish some level of adversity with the witness -- or with -- with the attorney. I still have not seen any of that whatsoever.

MR. HEALEY: I am going to join that

objection at this point, your Honor. This witness could have filed additional testimony regarding the stipulation. It appears that Counsel's attempting now to bolster the witness's old testimony with additional information to try to garnish support for the stipulation.

MR. KREITNER: Earlier there were alterations made to the witness's testimony regarding whether or not there was a specific location for the battery storage project. I'm really just trying to identify that -- my line of questioning was just trying to pin down where this specific site was originally.

- Q. (By Mr. Kreitner) At this point, since you are still reviewing sites, we can move past this question.
  - A. Okay.

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- Q. But I would like to know at the time you drafted your original pilot testimony, I'm referring to the original page 4, lines 3 through 5, had Duke, in fact, settled on a specific location for the battery project pilot?
- A. We did have a site in mind, but we've realized there are other sites which we feel would be much more valuable to the pilot.

Q. Why did you decide not to move forward with the location? Just because there were other sites that you thought were just as valuable or what was the analysis?

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- A. Yeah. We believe there are other sites on the distribution system which would provide a lot more value for our customers.
- Q. Can you describe the value that you think these other sites provide in comparison to the original site?
- A. Yeah. Again, we are focused on kind of upgrades, you know, deployment to improve the TD system -- or the distribution system with this size pilot.
- Q. For the purpose of this proceeding, can you let me know what the original site was for the -- that you had planned?
- MR. MIZELL: Your Honor, objection to that. The witness has changed his testimony on this amount. The location of the original site is not relevant to any of the issues in this proceeding.

  Also, your Honor, it's commercially-sensitive information.
- EXAMINER CATHCART: I am going to sustain that objection.

Q. (By Mr. Kreitner) I have one final question for you, Mr. Kuznar. Did you consider ownership models for the proposed battery pilot other than utility ownership?

A. We have not.

MR. KREITNER: Well, I have no further

questions. Thank you for your time.

THE WITNESS: Thank you.

EXAMINER CATHCART: Thank you.

MR. OLIKER: Thank you, your Honor.

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## 12 CROSS-EXAMINATION

13 By Mr. Oliker:

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- Q. Good afternoon, Mr. Kuznar. My name is

  Joe Oliker. I represent IGS Energy.
- 16 A. Okay.
- Q. Have you reviewed the stipulation in this proceeding?
- 19 A. I have.
- 20 Q. All of it?
- 21 A. Not all of it.
- 22 Q. Which portions did you look at?
- 23 A. The portion on storage.
- Q. Are you familiar with the DCI rider?
- A. I am not familiar with the DCI rider.

- Q. Are you familiar with the uniform system of FERC accounting?
  - A. Not in detail.
- Q. And what is your experience with the PJM market?
  - A. We haven't done much in PJM.
  - Q. Do you have wholesale market experience?
  - A. Some.

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- O. Which markets?
- A. Done a little bit in -- little knowledge of PJM, but I am definitely not the expert or the person to answer these questions.
- Q. On page line -- page 3, line 14, when you mention ancillary services in the PJM Interconnection market, are you familiar with the way that market operates?
- MR. MIZELL: Your Honor, objection, asked and answered.
- 19 EXAMINER CATHCART: Overruled. I'll 20 allow the question to the witness's understanding.
  - A. We have a separate group that would bid these assets into the markets.
  - Q. But do you agree PJM Interconnection is the operator of the wholesale transmission grid?
    - A. I'm not the best person to answer that

question.

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- Q. Who would be the best person to answer that question?
  - A. I'm not sure if they're here.
- Q. Are you aware of what PJM's role is,
- 6 Mr. Kuznar?
- A. So to a certain extent but, again, I'm not the expert on PJM.
- 9 Q. Based on -- how would you describe PJM in your own words?
- 11 A. It's a market.
- 12 Q. It's a regional transmission operator?
- 13 A. Yes.
- Q. Would you agree that they dispatch generation assets in the wholesale market?
- 16 A. Uh-huh. I agree with that.
- Q. And they are responsible for transmission assets?
- 19 A. Yes.
- Q. And transmission is a wholesale service, correct, or interstate service?
- 22 A. Correct.
- Q. On line 16 of page 3, you mention the frequency regulation market. What is your
- 25 | familiarity with that market?

- A. I mean, I know about the market; but, again, the primary function of the batteries are focused on the distribution system. This would just be an additional value.
- Q. You would agree that the frequency regulation market is not a part of the distribution system?
  - A. Not the best person to answer that.
- Q. Would you agree that PJM Interconnection is not responsible for distribution functions?
  - A. Not the best person to answer that.
- Q. Who would be the best person for Duke that's testifying in this case that could answer that question?
  - A. I'm not sure who that would be.
- Q. Earlier, I think you mentioned that the frequency regulation market involves bidding, correct?
- 19 A. It does.

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- Q. And would you agree that the frequency regulation market is highly competitive?
- A. I'm not sure if I'm -- that's the best way to describe it.
- Q. How would you describe it?
- A. It's a market.

Markets are competitive generally, 1 Ο. 2 correct? 3 Can be. Α. 4 Would you agree that the cost of your 0. 5 bid -- let me rephrase that. Would you agree that the price that you 6 7 bid into the frequency regulation market may determine whether or not you're selected to provide 8 9 frequency regulation service? 10 I would agree with that. Α. 11 Have you followed any of the FERC 12 proceedings involving the frequency regulation 13 market? 14 Α. In PJM? 15 Q. Yes. 16 A little bit but not in detail. Α.

Q. What is your familiarity with the FERC proceedings involving the frequency regulation market?

A. I mean, there was a price change.

Q. Can you describe the price change?

A. I cannot.

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Q. And how long have you been working with energy storage, Mr. Kuznar?

A. Seven years.

Q. And are you familiar with the depreciation rates of storage assets?

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- A. Again, I am not an expert on this.
- Q. Are you -- I should check your testimony. Would you agree the depreciation rates are established based on the useful life of assets?

MR. MIZELL: Objection, your Honor, to the extent the witness answered he was not familiar with the depreciation rates.

MR. OLIKER: If he knows, if he knows.

If not, that's fine.

EXAMINER CATHCART: Overruled. To the extent the witness knows the answer, I will allow the question.

- A. Could you repeat the question?
- Q. Would you agree that depreciation rates are, from a high level, generally established based upon the useful life of assets?
  - A. I would agree with that.
- Q. And useful life of batteries is often determined based upon the amount of times that you cycle them between charge and discharge; is that correct?
  - A. That's correct.
- Q. And the more you cycle a battery, the

quicker the useful life comes to an end, correct?

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- A. For the battery portion of the system, yes.
- Q. Okay. And would you agree that a battery utilized to provide frequency regulation service is likely to have a shorter useful life than a battery that is used to avoid distribution upgrades?
- A. Depends. I wouldn't -- I wouldn't say that for certain.
  - Q. Are you -- why does it depend?
- A. It depends on how you are operating it and frequency regulation or how you are using it on the distribution system. You can't make that into a blanket statement.
- Q. And you mentioned that you followed some of the FERC proceedings on frequency regulation.

  Have you followed the Energy Storage Association's complaint against PJM?
  - A. To a certain extent, yes.
- Q. And am I correct that one of the things the Energy Storage Association alleged was that the frequency regulation market causes batteries to deteriorate much quicker based upon the signaling changes that PJM put in place?

MR. MIZELL: Objection, your Honor. At

this point we have gone well outside the scope of Mr. Kuznar's direct testimony at this point. We are now talking about proceedings filed by a separate en -- filings made by another entity in another proceeding.

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MR. OLIKER: Your Honor, I am simply asking him to expound upon the market that he's describing in his testimony and is now asking the Commission to allow them to use these batteries to participate in. I am seeing if he has the capacity to talk about that.

EXAMINER CATHCART: Overruled. The witness can answer if he knows.

THE WITNESS: Could you repeat the question?

MR. OLIKER: Karen, could you read it back, please.

(Record read.)

- A. At the signal change, right, I would agree with that.
- Q. Because at its -- at its heart, the frequency regulation market causes a battery to charge or discharge very rapidly, correct?
  - A. That's correct.
  - Q. And are you familiar with the term

"pegging"?

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- A. No.
- Q. Are you familiar with the difference between Regulation A and Regulation D?
  - A. I am.
- Q. Could you describe the Regulation A market, please?
- A. Well, the Regulation D market is for fast response.
- Q. And Regulation A is for a longer response time, correct?
- 12 A. Correct.
- Q. And would you agree Regulation A is
  typically reserved for combined-cycle power plant and
  other generators and -- the court reporter can't hear
  you if you shake your head.
- 17 A. Yeah, A is for -- that's correct.
- Q. And Regulation D is very fast response such as, you know, 2 seconds charging, 2 seconds discharge, correct?
- 21 A. That's correct.
- Q. And when PJM made the signal change,
  would you agree that it required Regulation D
  resources to add -- act more like Regulation A
  resources, if you know?

A. I'm unaware.

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Q. Would you agree that if a battery resource operates daily in the frequency regulation market, it will have -- let me rephrase that.

Would you agree that many of the participants in the Regulation D market are not regulated distribution utilities?

- A. I would say you have a combination.
- Q. Many of the participants in that market have no guaranteed cost recovery, correct?
- 11 A. I would say some of them do not, you are correct.
  - Q. Would you agree that PJM has indicated that the Regulation D market is already oversupplied?
    - A. I wouldn't agree with that.
    - Q. Why is it you disagree?
    - A. Just don't necessarily agree.
  - Q. Do you know? Do you have any basis to say you disagree?
  - A. No.
  - Q. The battery resources that you discuss in your testimony, are they in front of the meter or behind the meter?
  - A. They would be on our side of the meter, so they wouldn't be on the customer's side of the

meter.

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- Q. And would you agree that to participate in the frequency regulation market, they would need to discharge electrons onto the transmission system?
  - A. Yes, I understand that.
  - Q. Have you read FERC Order 841?
  - A. I have not read the entire order.
  - Q. But you have read it.
  - A. I'm familiar with it, yes.
- Q. Would you agree that the purpose of the order was to allow energy storage to participate on equal footing with generation in the competitive wholesale markets?
  - A. I would agree with that.
  - Q. Would you agree that FERC has classified energy storage as generation?
    - A. If connected to the transmission system.
  - Q. And would you agree that FERC Order 841 permits energy storage connected to the distribution system to participate in the wholesale markets?
  - A. Would you repeat the question?

    MR. OLIKER: Karen, could you repeat that, please?

24 (Record read.)

A. I'm not sure of that statement.

- Q. And would you agree that -- if you look at page 3, line 22 to 23.
  - A. Uh-huh.

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- Q. First, you filed this testimony before the stipulation was entered, correct?
  - A. That's correct.
- Q. And would you agree that the stipulation itself does not in any way discuss using wholesale market revenues to offset the costs of energy storage?
- A. I am not sure if that's in the stipulation.
  - Q. You would defer to the stipulation as to what revenues energy storage could earn, correct?
    - A. With regards to Duke Energy?
- 16 O. Yes.
- A. In this case? I'm not sure if I am the best person to answer that.
  - Q. Who would be?
- 20 A. I'm not sure.
- 21 MR. OLIKER: Can I have one minute, your
- 22 Honor?
- 23 EXAMINER CATHCART: You may.
- Q. Mr. Kuznar, when you referred to
  potential distribution upgrade deferrals, you are

- referring to the costs of upgrading a substation, correct?
  - A. Substation or, you know, non-wires alternative.
  - Q. And in that case, the battery operates somewhat like a peaking service, correct?
    - A. Correct.

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- Q. And logically the battery would be used in those 5 or 10 days of the year when the circuit is overloaded?
- MR. MIZELL: Your Honor, I object to the foundation of 5 to 10 days a year. If he wants to state it as a hypothetical, that's okay, but he asserted it as a fact that it would be 5 to 10 days a year in his question.
  - MR. OLIKER: He could disagree with me, your Honor.
    - A. Right. I disagree.
  - Q. And I can try again. Would you agree that when a battery is used to avoid a substation upgrade, it's not going to be used every day of the year, correct?
    - A. I would agree with that.
- Q. And there are certain times of the year, likely in the summer, winter, when that battery is

used?

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- A. More frequently during those times.
- Q. On page 5, line 16, you indicate "energy storage is cleaner technology." Cleaner than what technology?
- A. Oh, sorry. It would really depend on how it's being used. If you are using it from the generation side, then fossil; but in this case from a distribution upgrade, it's not, say, cleaner than a wire.
  - Q. Okay. That was my question.
- A. Right.
  - Q. In the event that Duke is permitted to own energy storage and bid into the frequency regulation market, is it possible that Duke would bid into the market at zero?
  - A. I'm not sure if I'm ready to answer that question. We work with our dispatch group on any dispatch into the frequency regulation market.
  - Q. In the event that Duke hypothetically bid into the market at zero, would you agree that the energy storage assets could displace other assets in the market that are bidding?
    - A. Potentially.
    - Q. And by displacing those assets, it could

reduce the amount of revenue that they earn, correct?

- A. Again, I'm not an expert on the dispatch, but we work with our dispatch group in answering any of those questions.
  - Q. Is the answer "yes" to the question?
- A. Yes to would we offset the revenues made by other?
- Q. Yes. Would bidding in zero into the frequency regulation market potentially reduce the revenues that other competitive entities earn?
- A. If we bid in zero, this could reduce those revenues, but I am not saying we would ever bid in at zero. I work with our dispatch group on that.

MR. OLIKER: I believe those are all the questions I have subject to the earlier motion to strike. Thank you, your Honor.

Thank you, Mr. Kuznar.

18 EXAMINER CATHCART: Thank you.

19 EXAMINER WALSTRA: We'll go off the

20 record.

21 (Discussion off the record.)

22 (Thereupon, at 12:37 p.m., a lunch recess

23 | was taken.)

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590 Wednesday Afternoon Session, 1 July 11, 2018. 2 3 4 EXAMINER CATHCART: Let's go back on the 5 record. OCC. 6 7 8 ZACHARY KUZNAR (Continued) 9 being previously duly sworn, as prescribed by law, was examined and further testified as follows: 10 11 CROSS-EXAMINATION 12 By Mr. Healey: 13 Mr. Kuznar, you are aware that Duke is 0. 14 seeking, under the stipulation, to invest up to \$20 15 million on a battery storage project or projects, 16 correct? 17 Α. Yes, I am. 18 You understand that Duke intends to Ο. 19 charge customers for the cost of that program? 2.0 Α. T do. 21 And you testified earlier today I 22 believe, in response to a question from Mr. Oliker, 23 that you are not familiar with Rider DCI, correct? 2.4 Not the details, that's correct. Α. 25 But you're aware of its existence? Q.

- A. I'm aware of its existence.
- Q. Are you aware that Duke proposes to charge customers for the battery storage project through Rider DCI?
  - A. Yes, I do.

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- Q. In your testimony, you describe the battery storage project as a pilot; is that correct?
- A. We're referring to it as a pilot; that is correct.
- Q. And when you say "pilot," you mean in particular that it will be a limited duration, correct?
  - A. Could you clarify what you mean by "limited duration"?
  - Q. When I hear the word "pilot," I think of a project that has a certain span of a defined number of years. Is that your understanding of the word "pilot"?
    - A. I would -- I would disagree with that.
  - Q. So, in your opinion, a pilot can go on indefinitely?
- A. Well, what do you mean duration in number of years? Do you mean duration of this particular asset? Are you talking about duration of the ask for the pilot, the capital?

- Q. I am talking about your battery storage proposal which you are referring to as a pilot.
  - A. That's correct.

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- Q. Under your testimony is it possible for this battery storage proposal, as described in your testimony and in the stipulation, to go on, never ending?
- A. Well, in this particular case, we are asking for 10 megawatt -- roughly 10 megawatt, \$20 million cap on the pilot, but the battery life of the asset could -- is going to last a number of years.
- Q. And to the extent there are charges to customers under Rider DCI for the battery storage proposal, is there any limit on the duration with which Duke could collect those charges from customers?
- A. I didn't necessarily understand the question.
- Q. Okay. Let's say Duke -- let's say Duke were to install a battery storage -- something under the battery storage proposal 15 years from now. Would that fall within this battery storage pilot potentially?
- A. I would probably refer to someone in

rates and regulatory on the specific questions around DCI, but the way we are looking at this pilot is to really cap the capital investment on this particular asset at the \$20 million. Now, there will be ongoing O&M charges, but the capital investment will be that \$20 million.

- Q. So the O&M charges for this pilot could bring the total cost above the \$20 million?
- A. There would be ongoing O&M charges, that is correct.
- Q. And have you quantified what those O&M charges will be?
- A. We have not for this particular pilot yet. We have not.
  - Q. And the stipulation doesn't include any cap on the amount of O&M charges that Duke might charge customers for the battery storage pilot, correct?
- A. I am unsure if there is a cap on O&M charges.
- Q. You are aware that there is a stipulation filed in this case, correct?
- 23 A. I am.

Q. And you confirmed earlier that your testimony was filed before the stipulation; is that

right?

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- A. That's correct.
- Q. And are you familiar with the Commission's three-part test for evaluating stipulations?
  - A. I am not.
- Q. So not being familiar with it, you are therefore not testifying on whether the stipulation as a whole meets that test, correct?
  - A. That's correct.
- Q. Let's turn to page 3 of your testimony, please. And starting at line 5 there is a sentence beginning with "Energy storage" and in that sentence you are describing potential value to the distribution grid from energy storage, correct?
  - A. That's correct.
- Q. And the first thing you identify is distribution upgrade deferral. Do you see that?
  - A. Yes, I do.
- Q. When you say "distribution upgrade deferral," you are referring exclusively to upgrades on Duke Energy Ohio's distribution system, correct?
  - A. That's correct.
- Q. And you have not quantified the potential benefits of distribution upgrade deferral from Duke's

proposed battery storage projects, correct?

- A. We are currently evaluating a number of sites as the value, it could vary depending on the site.
- Q. But to date, and in your testimony, you have not quantified that value, correct?
- A. That's correct. We are currently -- currently evaluating the different sites.
- Q. The second potential benefit you identify is integration of renewables. Do you see that?
  - A. Yes.

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- Q. When you say "renewables" here, are you referring to distributed generation owned by customers?
  - A. It could be distributed generation owned by customers or the utility.
  - Q. So this would potentially include renewable energy owned by Duke Energy Ohio?
  - A. We're not a generation utility in Ohio, so I'm not really here to answer -- answer questions on there -- on that point.
- Q. Well, whether you believe that you are
  here to answer those questions, that is my question,
  so I would like you to answer unless there is an
  objection and instruction from the Attorney Examiner

that you don't have to answer.

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- A. Well, it would be more customer owned, as we have no plans to, you know, at this point I believe to own any solar in Ohio.
- Q. Okay. I understand you have no plans, but under your testimony are you proposing that one of the benefits of energy storage could include Duke owning renewable energy in Ohio?
- A. Storage can be used to help integrate and deal with the other renewables that are attached to the grid if they are owned by a customer or if they are owned by the utility.
- Q. Okay. That's a general statement about how batteries can be used. My question is specifically --
  - A. Hypothetically --

MR. MIZELL: Objection, your Honor, he has answered this question. Counsel is just re-asking the same question.

MR. HEALEY: Your Honor, every time I have asked the question he is giving me broad statements about what batteries can and cannot be used for. I am asking a very specific question about whether he is proposing that Duke Energy Ohio can own renewable energy and he has not answered that

question.

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2 MR. MIZELL: Your Honor, he has said Duke 3 has no plans to do that.

MR. HEALEY: That is not the same as whether he is proposing under his testimony and under the stipulation that Duke can own or cannot own.

Whether they have plans or not is not the same thing.

- A. I am not the person to answer the question about the ownership of renewable energy, solar power, for Duke Energy in Ohio.
  - Q. So you don't know?
- A. I'm not the person to answer that question, so I don't know.
  - Q. The third benefit that you identify is power quality improvement. Do you see that?
    - A. I do see that.
  - Q. Have you quantified the value of that potential benefit?
- A. The value -- again, the value of that potential benefit would be site specific.
  - Q. And have you quantified it?
- A. We are evaluating our sites right now.

  We have not quantified it to this point.
- 24 O. Thank you.
- 25 And have you quantified the value of

- integration of renewables?
- 2 A. We have not.

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- Q. The next benefit you identify is resiliency and reliability to critical loads. Do you see that?
  - A. I do see that.
- 7 Q. And have you quantified the value of 8 that?
  - A. It's part of our evaluation process that is ongoing but it is not finalized.
- 11 O. So no?
- 12 A. No.
  - Q. If these benefits that you've identified don't materialize, will customers still pay for the battery storage project under Rider DCI?
  - A. Again, we're working on the most cost-effective solutions to utilize storage on the grid and the plan would be to recover those costs of the storage proposal through Rider DCI.
- 20 MR. HEALEY: Your Honor, I would move to strike as nonresponsive.
- MR. MIZELL: Your Honor, his response was
  directed. It is his answer. Counsel may not like
  the answer, but it was a direct response to his
  question.

EXAMINER CATHCART: Denied. You can clarify your question.

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- Q. (By Mr. Healey) Mr. Kuznar, you agree that these benefits you've identified are not 100 percent certain to come to fruition, correct?
- A. I would say they are under evaluation right now and we've shown in a lot of other cases in other jurisdictions and gotten recovery for this storage and that's what we are evaluating right now currently in Ohio.
  - Q. Thank you, Mr. Kuznar.

I did not ask what you were evaluating. Would you or would you not agree that the benefits you've identified are not 100-percent certain to come to fruition as a result of your battery storage proposal?

- A. I would agree with that as we're going through the evaluation process.
- Q. And should any of those benefits not materialize, will Duke still charge customers for the cost of the battery storage proposal under Rider DCI?
- A. Our plan is to utilize this as a pilot to gain the knowledge needed to deploy storage on the grid. And as we are going through the process, we are going to look at the most cost-effective

solutions at locations looking at non-wires alternatives.

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MR. HEALEY: Your Honor, could we please get an instruction to the witness to please answer the questions I am asking him. These answers are not even close to what I am asking.

MR. MIZELL: Your Honor, the answer is not close to Counsel's desire, but they are the witness's answers to his question.

MR. HEALEY: I have not asked one question about what they are planning to do or what they're evaluating. I am asking him other questions and every time he keeps coming back to "We are planning to do this. We are looking at this. We are evaluating sites." I am not asking anything about any of those items.

MR. MIZELL: And, your Honor, the open-ended nature of the question is what's generated open-ended answers.

MR. HEALEY: Your Honor, every question I asked has been a direct leading question with which could easily be answered with a yes or no.

EXAMINER CATHCART: I'm going to deny that. If you could just narrow your questions down.

MR. HEALEY: Sure.

Can I get my last question, and I don't recall if it was answered, read back, please. Thank you.

(Record read.)

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MR. HEALEY: Your Honor, I would move to strike that response. My question was about whether they will charge customers and there is no mention anywhere in that response about charges to customers.

EXAMINER WALSTRA: Mr. Kuznar, will you know the value that you can get from battery storage before you deploy the pilot?

THE WITNESS: Well, our plan is to do, you know, kind of an evaluation, a paper study cost/benefit analysis, but then to utilize the pilot to truly quantify the value the storage can provide for particular energy customers.

EXAMINER WALSTRA: And when you do this paper evaluation, if any of the values don't exist, will you still go forward with the project? Do you know?

THE WITNESS: Our plan was to go forward with the pilot project to get the real world kind of quantifiable experience.

EXAMINER WALSTRA: If you go forward with the pilot project, would you recover the capital to

go forward?

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THE WITNESS: The plan would be to recover the capital through the rider.

MR. HEALEY: Let me move on, your Honor.

EXAMINER WALSTRA: Thank you.

- Q. (By Mr. Healey) Mr. Kuznar, to follow up on the question you just answered or one of the questions you just answered from the Attorney Examiner, you -- you have not done a cost/benefit analysis to date currently, correct?
  - A. That's correct.
  - Q. And you do plan to do one though?
- 13 A. We do.
  - Q. But your testimony is that if you do this cost/benefit analysis and you determine that the costs outweigh the benefits, you will still proceed with the battery storage pilot?
  - A. The plan is to still proceed in quantifying any operational knowledge of storage on our DEO system.
  - Q. Can you turn to page 3 of -- you are already on page 3, I bet, of your testimony, line 22 to 23, please.
    - A. Yes.
- Q. You state here that "Revenues, if any,

realized by Duke Energy Ohio would offset the costs of the project," correct?

- A. That's correct.
- Q. And those are the revenues you would potentially receive from PJM as a result of participating in the wholesale market?
  - A. That's correct.
- Q. And I assume that this testimony would also apply to the extent there were any revenues from the project under the stipulation, correct?
  - A. Yes.

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- Q. Just confirming since your testimony was from your proposal that this continues to be your proposal under the stipulation.
  - A. Yes, this continues to be our proposal.
- Q. You understand that Rider DCI, under the stipulation, would continue through the end of the term of the ESP, correct?
  - A. Yes, I do.
- Q. And to the extent there are PJM revenues from the batteries storage project after the end of the ESP term, then customers would not benefit from those revenues, correct?
- A. I would probably want to not answer that but our plans would be any revenues from PJM would

flow back to customers.

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- Q. Let's look at line 14 to 15 on the same page. This is where you talk about how the proposed battery storage will provide certain ancillary services to PJM Interconnection. Do you see that?
  - A. Yes, I do.
- Q. Is frequency regulation used to defer circuit investments in Duke Energy Ohio's territory?
- A. No. That would be an additional kind of service the battery would provide.
- Q. And does frequency regulation address distribution reliability issues in Ohio?
  - A. It does not.

MR. HEALEY: Your Honor, I would renew the motion to strike that Mr. Oliker made earlier today regarding page 3, lines 14 through 18. This testimony refers to Duke participating in the PJM market for ancillary services. This is, in fact, inconsistent with the stipulation. Page 13 of the stipulation says that Duke may install a battery storage project for the purpose of deferring circuit investments or addressing distribution reliability issues. Mr. Kuznar just testified that those are not the same as ancillary services provided to PJM; and, therefore, it is outside the scope of the stipulation

as written.

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MR. MIZELL: Your Honors, I would disagree. The stipulation refers to the battery storage project, as its outlined in Mr. Kuznar's testimony, the fact that it provides one service. The frequency regulation revenues are an offset to the cost that was the subject of negotiation between the parties; and, therefore, that is part of the stipulation through that battery storage project.

MR. HEALEY: Your Honor, that's factually inaccurate. The stipulation says nothing about Mr. Kuznar's testimony and does not incorporate by reference his proposal.

MR. MIZELL: And, your Honor, again I would disagree. I did not say that it directly states that. I said the stipulation incorporates the battery pilot -- battery project described in Mr. Kuznar's testimony. It does not say incorporate by reference. The negotiations incorporated them.

MR. HEALEY: I'm sorry, the negotiations?

Is the suggestion there that things that were not included in the stipulation are somehow incorporated by reference because parties discussed them at a confidential settlement negotiation?

MR. MIZELL: No, your Honor. The

reference to battery storage project is a reference to Mr. Kuznar's testimony.

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MR. OLIKER: Your Honor, the stipulation, as we identified earlier, also contains specific distribution accounts which qualify under DCI and those accounts relate to distribution, not to wholesale market activities which are qualified by, you know, the FERC Uniform System of Accounts or a different system of accounts which are not Accounts 360 to -74. So, under that basis, it is completely incompatible with the stipulation. I would join Mr. Healey's motion.

MR. MIZELL: Your Honor, these are legal and policy arguments that counsel can certainly take up in their brief and address in their brief. And if it's the position of the Consumers' Counsel that ratepayers should not benefit from those revenues, they can certainly make that legal argument in their brief -- policy argument in their brief.

EXAMINER CATHCART: I am going to deny that motion to strike and the Commission can give it the appropriate weight. Thank you.

Q. (By Mr. Healey) Mr. Kuznar, you recall earlier Mr. Oliker asked you if the batteries would be located on Duke's side of the meter or the

- customer's side of the meter, correct?
- 2 A. Yes, I do.
- Q. And you responded that they would be on Duke's side of the meter?
- 5 A. That's correct.
- Q. And do you agree that Duke should not own batteries on the customer side of the meter?
- A. I'm not ready to state that at this point in time.
- Q. You're not ready to state that or you don't have an opinion or you don't know?
- A. We're unsure of that at this point in time.
- MR. HEALEY: That's all I have, your
- 15 Honor.

- MR. MIZELL: Can I have one moment, your
- 17 | Honor?
- 18 EXAMINER CATHCART: You may. Thank you.
- MR. MIZELL: No further questions, your
- 20 Honor.
- 21 EXAMINER CATHCART: Thank you. Thank
- 22 you.
- 23 THE WITNESS: Thank you.
- MR. MIZELL: Your Honor, at this time I
- 25 | would like to move that exhibit -- Duke Exhibit 16,

the direct testimony of Zachary Kuznar, be moved into evidence.

EXAMINER CATHCART: Any objections subject to the motions to strike?

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MR. OLIKER: Subject to the motions, your Honor, no objections.

EXAMINER CATHCART: It will be admitted.

(EXHIBIT ADMITTED INTO EVIDENCE.)

MR. OLIKER: Your Honor, before we move to the next witness, can we go off the record?

11 EXAMINER CATHCART: One moment, please.

ELPC, would you like to move your exhibits?

MR. KREITNER: We would. We move our exhibits into evidence.

16 EXAMINER CATHCART: Any objection?

MR. OLIKER: Subject to our earlier objections, your Honor. If you are going to

19 reconsider those rulings, then we would renew them.

MR. HEALEY: I would object on the grounds stated before. I don't think we specifically objected to the admission of these exhibits before, and I would object to them as not serving the purpose of cross-examining an adverse witness but instead bolstering the record in support of the stipulation.

And given that ELPC is opposing, I would object to 1 their admittance into the record for that reason. 2 3 EXAMINER CATHCART: The Commission will 4 note your objection and we'll admit the exhibits. 5 (EXHIBITS ADMITTED INTO EVIDENCE.) 6 EXAMINER CATHCART: Thank you. 7 EXAMINER WALSTRA: We can go off the record for a second. 8 9 (Discussion off the record.) 10 EXAMINER WALSTRA: We'll go back on the 11 record. 12 Would you like to call your next witness. 13 MS. WATTS: Thank you, your Honor. Duke 14 Energy Ohio calls Cicely M. Hart. 15 (Witness sworn.) 16 EXAMINER WALSTRA: Thank you. Please 17 take a seat. 18 MS. WATTS: Your Honor, may we have the 19 direct testimony of Cicely M. Hart in Case No. 2.0 17-1263 marked as Duke Energy Ohio Exhibit 17, 21 please. 22 EXAMINER WALSTRA: So marked. 23 (EXHIBIT MARKED FOR IDENTIFICATION.) 2.4 MS. WATTS: And may we approach? 25 EXAMINER WALSTRA: You may.

610 1 2 CICELY M. HART 3 being first duly sworn, as prescribed by law, was 4 examined and testified as follows: 5 DIRECT EXAMINATION By Ms. Watts: 6 7 Q. Ms. Hart, would you state your name, 8 please? 9 Cicely M. Hart. Α. 10 And by whom are you employed? Q. 11 Duke Energy. Α. 12 Q. And have you -- do you have before you what's been marked as Duke Energy Ohio Exhibit 17? 13 I do. 14 Α. 15 And is that the testimony that you caused Q. to be filed for this case? 16 17 Α. Yes. 18 0. And do you have any additions or 19 corrections? 2.0 Α. No. 21 If I were to ask you the questions 22 contained therein again today, would your answers be 23 the same? 2.4 Α. Yes. 25 MS. WATTS: Ms. Hart is available for

611 cross-examination. 1 EXAMINER WALSTRA: Thank you. 2 3 Ms. Leppla? MS. LEPPLA: No questions. 4 EXAMINER WALSTRA: Ms. Glover? 5 6 MS. GLOVER: No questions. 7 EXAMINER WALSTRA: TGS? 8 MR. OLIKER: No questions. 9 EXAMINER WALSTRA: OCC? 10 MR. WOLTZ: Thank you, your Honor. 11 12 CROSS-EXAMINATION 13 By Mr. Woltz: 14 Good afternoon, Ms. Hart. How are you Q. 15 today? 16 Α. I'm doing okay. 17 Q. Excellent. 18 I'd like to begin today by looking at 19 your testimony if that's okay. I direct you to 2.0 page 1 your testimony, line 19. Are you there? 21 Α. Yes. 22 Q. Here you describe "In my current role, I 23 am responsible for distribution integrity programs...." Is that correct? 24 25 Α. That's correct.

- Q. Could you describe what the distribution integrity programs consist of?
- A. There are many, but in general those are the programs that we use for reliability and improvement of our system, the integrity of our system. Many of those programs that we outline in the DCI list.
- Q. So would it only be the programs outlined in the DCI or are there additional?
  - A. We have additional.

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- Q. And can you list some of those additional programs for me?
  - A. In general we have -- well, I would need to see the list again just so I could reference just so I don't miss something.
  - Q. And stipulating there may be more than what you do reference, do you know any off the top of your head that might be included?
  - A. Well, I know we -- we would also have programs related to the restoration after storms for outages. I'm trying to think. I am drawing a blank, but in general those that we list in the DCI list are pretty encompassing.
  - Q. And included in your role, would you be aware of any transition integrity programs?

- A. Transition?
- Q. Transmission integrity programs.
  - A. Oh, no, that's outside my scope.
  - Q. If we could turn now to page 3 of your testimony.
    - A. Okay.
    - Q. And I'm looking at lines 21 to 22.
- A. Yes.

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- Q. And here you state "Duke Energy Ohio operates the distribution facilities in its own accordance with good utility practice"; is that correct?
- A. That's correct.
- Q. Could you tell me what you mean by "good utility practice"?
  - A. I do think I also reference that on page 4 where I kind of go into more detail, line 7 and 8, adhering to inspection, adhering to national electric code, national electric safety code, monitoring, testing, and periodic maintenance programs in general.
- Q. So is it your understanding that good utility practice is limited to those things you mention in lines I believe it's 7 to ending on 9 on page 4?

- A. I would not say "limited." I believe good utility practice would also encompass what's good for customers and the environment, and I didn't mention that here, but in my opinion those are included.
- Q. All right. And staying in that section of your testimony, if we may, as we previously pointed out, you said a good utility practice is partly adhering to inspection, monitoring, testing and periodic maintenance of programs, correct?
  - A. Correct.

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Q. And are you familiar with the Ohio Administrative Code at all as it applies to this section? And let me rephrase that. I apologize.

Are you familiar with what is known as Rule 27 or also known as Ohio Administrative Code 4901:1-10-27?

- A. No.
- Q. Are you aware of any reports Duke Energy Ohio is required to file that are known as the inspection, maintenance, repair and replacement of transmission and/or distribution facilities?
- A. I'm not part of that -- the annual report, so no.
  - Q. So is it fair to say you have never

reviewed those reports?

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- A. That is correct.
- Q. Are you aware if Duke Energy Ohio has any standards that it is required to meet through inspection, maintenance, repair and/or replacement of distribution facilities?
- A. I know for pole inspections we are required to complete those every ten years. And for our line patrol inspections, we are required to complete those every five years. Outside of those two, I don't know any that have been set in terms of frequency.
- Q. If Duke Energy Ohio was not meeting its inspection, maintenance, repair -- I'm sorry, let me rephrase it.
- If Duke Energy Ohio was not meeting its inspection, monitoring, testing, and periodic maintenance, would you believe that it would be not practicing good utility practice?
- A. It would depend on why we did not meet the standard.
- Q. So is it -- in your opinion then, do you believe there are reasons that would justify not meeting those standards?
- 25 A. I do.

- Q. And could you maybe point out some reasons that could justify not meeting those standards for me?
- A. I know we have had some rare occasions where we've had to take many of our line resources off system here locally to perform support for hurricane restoration in the southeast. And in doing that, that takes some time away from the programs that we would have here. In that rare case, I would think if we missed a goal for that reason, that that would be justifiable.
- Q. And for the reason you've given in the instance of a hurricane, would you classify that as a major storm event?
  - A. Yes.

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- Q. If we can look now at generally page 5 of your testimony, the beginning. I believe it's lines 2 to 9.
  - A. Okay.
- Q. And is it fair to say in the section you give a description of what SAIFI and CAIDI are, both?
  - A. Yes.
- Q. So is it fair to assume that you have an understanding of both SAIFI and CAIDI?
  - A. An understanding, yes.

- Q. And are you aware that Duke Energy Ohio is required to meet certain standards as it involves CAIDI and SAIFI?
- A. My understanding is when there's an agreement on what that standard is, yes.
- Q. So is it your understanding there could ever be a time that they are not required to meet certain CAIDI or SAIFI standards?
- A. When they are agreed upon, no. But if they are not agreed upon, it would be unclear as to what the standard is.
- Q. Are you familiar with the Ohio Administrative Code 4901:1-10-10?
- A. I believe that's the one related to the reliability standards?
- O. Correct.
- 17 A. Yes.

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- Q. And are you familiar that in that code the code itself requires utilities to have reliability standards?
- MS. WATTS: Objection, calls for a legal conclusion.
- 23 EXAMINER WALSTRA: Overruled.
- A. So in that code it requires companies to have -- or utilities to have a reliability standard?

- Q. Correct.
- A. Yes.

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- Q. And are you aware that Duke Energy Ohio failed to meet its CAIDI standard in 2016?
- A. In 2016, I believe we missed what was set in 2015, but, again, it was unclear as to what the standard was, so we were above the 2015 metric, yes.
- Q. So if I was to say if the 2015 measure -metric was the one -- the metric Duke Energy Ohio was
  required to meet, did it meet its CAIDI standard for
  2016?
  - A. To my understanding, no.
- Q. Let me rephrase that. I might have jumbled that a little bit.
  - A. Okay.
  - Q. So if the standard Duke Energy Ohio was required to meet in 2016 was the agreed-upon standard that was in place at 2015 --
  - A. Oh.
  - Q. Did they meet the standard in 2016?
- A. Okay. One more time. I'm sorry. I think I'm jumbling what you're saying from 2016 to 23 2015.
- Q. I think it might be my fault. I don't think I'm expressing it clearly. I apologize.

So we agree there was a standard in 2015, correct?

A. Yes.

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- Q. And if that standard continued and was the standard in 2016, are we together still?
  - A. We're together.
- Q. Excellent. Did Duke Energy Ohio meet that standard in 2016?
- 9 A. If we were under the 2015 standard, I
  10 believe we did not.
- Q. Thank you. And if we stick with being under the 2015 standard for a minute.
- 13 A. Okay.
- Q. Did Duke Energy Ohio meet that standard in 2017?
- A. If under the 2015 standard, I believe we did not.
- Q. Okay. And then one more, if we stick under the 2015 standard, did Duke Energy Ohio meet its SAIFI standard in 2017?
- A. If that scenario were true, that is correct.
- Q. Is it your understanding of CAIDI that major storm events are excluded from that indices?
- A. I believe MUDs are excluded from all

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- indices, yes, all of the reliability indices.
- Q. And as it relates to the DCI that has been in place for approximately three years currently; is that correct?
  - A. Beginning in 2015, correct.
  - Q. And is it your understanding that since it began in 2015, CAIDI standards have gotten worse?
    - A. CAIDI standards?

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- 9 Q. Not standards, I apologize. Let me 10 rephrase it.
- Is it your understanding that since DCI began in 2015, Duke Energy Ohio's CAIDI performance has gotten worse?
- MS. WATTS: Objection as to the term
  "worse."
- EXAMINER WALSTRA: Could you be more specific?
- MS. WATTS: Well, "worse" is in the eye
  of the beholder. So the question would be more aptly
  put whether it was higher or lower.
- EXAMINER WALSTRA: If you could phrase it that way.
- MR. WOLTZ: Yeah.
- Q. (By Mr. Woltz) Since the beginning of DCI in 2015, is it your understanding that CAIDI has

increased?

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- A. Duke Energy Ohio's?
- Q. Duke Energy Ohio's performance of CAIDI has increased.
  - A. I believe that to be the case, yes.
  - Q. And are you familiar with the programs that were approved under the DCI? That is currently in place?
    - A. I am.
    - Q. And can you list those programs today?
- A. Not in total, but if you are asking for a general, I can give you some, but I know there are 10 plus, maybe 15 plus, and I don't have them all committed to memory but I know most of them.
  - Q. Would it surprise you to find out there are 19 programs?
    - A. That would not surprise me.
- Q. But as you sit here today, you cannot list all 19, just to clarify?
  - A. That is correct.
  - Q. And do you know if any of those 19 programs could lower the CAIDI performance for Duke Energy Ohio?
- A. We don't necessarily measure them in terms of their actual impact on any one particular

- reliability metric, but because CAIDI has the duration impact, anything that addresses outage duration and would shorten the duration for customers could impact CAIDI.
- Q. So is the company implementing any plans regarding those 19 programs that would ensure both CAIDI and SAIFI were in compliance with the standard?
  - A. Could you repeat the question?
- Q. Yes. Let me rephrase it a little bit, I guess.
- 11 A. Okay.

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- Q. So if I understood you correctly, you just stated that the 19 programs are not implemented to affect either CAIDI or SAIFI directly.
  - A. Correct.
- Q. So is it fair to say that the company in implementing the programs is not doing any analysis to determine how to implement the programs and remain compliant with their CAIDI and SAIFI standards?
- A. Well, I do know from the list of the programs the ones I do have committed to memory.

  There are some that address outage prevention; some that address the aging infrastructure. Those would not necessarily have a CAIDI benefit, but they are to eliminate the outage in the first place. So there

are some that could have a benefit to CAIDI and SAIDI, but more specifically they are addressing the aging infrastructure.

- Q. And to clarify, when you just said "SAIDI" did you mean SAIDI or did you mean SAIFI?
- A. Well, I meant SAIDI, but I know it's not a -- I know it's not related to the Ohio metrics, but it's still a measure of the reliability performance, so I apologize.
- Q. Don't apologize. I just wanted to be clear because they get really tongue-tied sometimes.

If we can, in your testimony you generally describe Rider DCI; is that correct?

A. Generally, yes.

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- Q. And is it your understanding if Rider DCI is not approved, Duke is still responsible for safe, reliable service?
- A. That is our mission, yes. And we add affordable.
- Q. Do you believe -- or do you -- in your opinion do you see any reason why if DCI was not approved, Duke Energy Ohio could not continue making these -- or, implementing these programs and recover them through a base rate proceeding?
- A. You are asking my opinion, that is

possible, but it would be at a rate that would not keep up with the -- the age of our infrastructure and we would run equipment to failure which would ultimately be bad for customers.

- Q. And have you reviewed the remaining life of any of the infrastructure that's being replaced?
- A. Could you say that -- could you rephrase that question?
- Q. Yes. When you discuss aging infrastructure --
- 11 A. Yes.

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- Q. -- have you reviewed what is being
  replaced as aging infrastructure to determine the
  remaining life of those assets?
  - A. So we have typical asset life and that's what we are basing on the aging part of it that it's nearing its usefulness, so we have that kind of information. Is that what you asked?
  - Q. Right. And have you personally reviewed that information?
- 21 A. No.
- Q. So in your recommendation you are recommending the PUCO approve Rider DCI; is that correct?
- 25 A. To be continued?

- Q. Yes.
- A. Yes.

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- Q. And as part of that continuation you say that is because you're replacing aging infrastructure; is that correct?
  - A. That's one reason, yes.
- Q. Would you be surprised at the amount of infrastructure that has remaining life of 75 percent more or less -- 75 percent or more left within Duke's assets?
- MS. WATTS: Objection. Does Counsel have some document to put before the witness to respond to that question?
  - MR. WOLTZ: Counsel does. And if you would like, your Honor, I can approach and give that document to the witness.
- 17 EXAMINER WALSTRA: You may approach.
  - MR. WOLTZ: And I made sure I brought copies this time, your Honor. I am going to give it to the witness, the OCC exhibit, but I am not sure what exhibit OCC is on, your Honor.
  - MS. WATTS: And, your Honor, just for the record, I would like to enter an objection because this is a Rule 26 report which was exactly what the witness testified she's not -- she's not ever

reviewed before.

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MR. WOLTZ: And I would say Counsel asked if I had anything that I could put before her. This is a public document that is accessible to all parties. And Counsel, herself, had asked me if I had anything to show the witness.

MS. WATTS: The fact that it's a public document doesn't have any bearing on whether it's properly -- whether there is a proper foundation for this particular document.

MR. WOLTZ: For this --

MS WATTS: "The Dispatch" is a public document, but she doesn't read "The Dispatch."

MR. WOLTZ: And I would argue that because Counsel herself laid the foundation when she asked if I had a document to provide her that showed the life remaining, that there is foundation for it.

MS. WATTS: And you can ask her, but she did already testify that she's not seen a Rule 26 report so.

EXAMINER WALSTRA: We will go forward and you can continue to ask her questions regarding her knowledge of your initial question regarding the remaining life.

MR. WOLTZ: Exhibit number?

EXAMINER WALSTRA: 3.

(EXHIBIT MARKED FOR IDENTIFICATION.)

Q. (By Mr. Woltz) And I believe my initial question was would you be surprised to find out the number to know the remaining -- the number -- I apologize.

Would you be surprised to learn that there are a number of remaining assets with the remaining life of 75 percent or more?

- A. A number of them?
- O. Yes.

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- A. I would think that would be true if we had already replaced some assets that that could be true. That would not surprise me, a number of them.
- Q. And if I could turn your attention to page 20 of the OCC Exhibit 3. And just for clarification, this part actually goes to page 20 to 22. Would this fit with the assumption -- would this fit in what I had previously described?
- A. Because I've never seen this before, I'm not really sure what -- what it's indicating.
- Q. Do you see the column there that says "Percent of remaining life of asset"?
  - A. I do.
- Q. And then do you also see the column that

says "Transmission or Distribution"?

- A. I do.
- Q. And beside it there is an asset type?
- A. Yes.

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- Q. Focusing only on the distribution and asset types, does it surprise you what we had previously discussed?
- MS. WATTS: Your Honor, Counsel still has not laid any foundation for this document. The witness has no independent knowledge of any of the numbers in this document.
- MR. WOLTZ: And I would respond, your
  Honor, that's --
  - MS. WATTS: Reading it into --
  - MR. WOLTZ: -- Ms. Watts herself laid the foundation for this document when she asked if I had any document to put before the witness. I am simply putting it before the witness. What the witness determines it is or is not is up to the witness, but Ms. Watts questioned my ability to do so and questioned whether or not these were going to be facts in the cases.
    - MS. WATTS: Counsel is simply reading the numbers off the document into the record and has not asked the witness anything about her independent

knowledge of these numbers.

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MR. WOLTZ: And I would like to point out that counsel has not read any numbers off of this, he has only indicated what the witness is looking at.

EXAMINER WALSTRA: At this point I don't see any foundation that's been laid of what this is or what she's looking at or that she has knowledge of what these numbers are.

MR. WOLTZ: Thank you, your Honor.

- Q. (By Mr. Woltz) If we could move on back to your testimony.
  - A. Okay.
- Q. Looking at page 7 of your testimony, lines 14 to 16, there you state "Additionally, system reliability can be influenced by factors such as weather, vegetation management, aging infrastructure, and ongoing maintenance"; is that correct?
  - A. That is correct.
- Q. Are you aware of any vegetation management that is collected under Rider DCI?
- A. I know we are looking at removing hazard trees as part of DCI.
  - Q. And that's proposed in the current stipulation?
- A. I believe it's in our existing.

- Q. In the existing DCI program?
- 2 A. Well, don't quote me. I'm not sure.
  - Q. So you're saying there may be vegetation management as a --
    - A. For hazard tree removals.
    - Q. For hazard trees?
  - A. Yes.

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- Q. And can you explain what the hazard tree removal would consist of?
- A. Sure. Any trees that we find outside of our typical right-of-way -- rights-of-way that are dead or decaying and especially the Emerald Ash

  Borer, that have been affected by the Emerald Ash

  Borer would be considered hazard trees. They are more likely to fail.
- Q. And could you clarify for us, if you can, what aspects of that cost are being recovered under DCI?
  - A. The aspects?
- Q. So is it for the labor of that? Is it the tree removal itself?
- 22 A. I don't have information on that.
- Q. Are you familiar with Duke Energy Ohio's vegetation management plan?
- 25 A. Generally, yes.

Q. Are you familiar with their tree trimming goals?

MS. WATTS: Your Honor, I object. The witness with respect to vegetation management has come and gone and this is not the proper witness for this topic.

MR. WOLTZ: This witness just testified there is vegetation management under the DCI. She is generally aware and I am just trying to understand her -- her familiarity with the DCI and vegetation management as it exists at Duke Energy Ohio. I think that's a fair question.

EXAMINER WALSTRA: Overruled.

- A. So my response was on the hazard tree removal. I think your question was on the vegetation maintenance cycle and that's what I am not familiar with.
- Q. So you are not familiar with any tree trimming goals?
  - A. Not the goals, no.
- Q. If we could turn to page 8 of your testimony, line 6. Actually, if we can back up to lines 5 to 7. My apologies.
  - A. Okay.

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Q. Here you state "Rather, the Company's

efforts to serve" -- "the Company's efforts serve to maintain the integrity of existing infrastructure, and to harden the system, as an overall approach, serve to avoid the decline of the system"; is that correct?

A. That's what it says.

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- Q. Can you explain to me what you mean by "harden the system"?
- A. System hardening is anything we do to eliminate outages, so pole replacements, equipment replacements. When we say "hardening," we're trying to make it more resilient to system conditions like weather. So, again, like the pole -- the pole replacements would be putting in new poles for -- to prevent pole failures.
- Q. And if we can look now at your testimony on page 9, lines 8 through 11. Here you state "Balancing the customers' expectations and the shareholders' financial needs is challenging for both the Company and the Commission, but it is a balance that must be maintained in the interests of all stakeholders"; is that correct?
  - A. That is correct.
- Q. Would you agree it's also a balance that must be maintained for all customers?

- A. Stakeholders and customers, yes.
- Q. And in the previous three years of the implementation of DCI, what has it done to balance customer interests?
- A. So customers' expectations, because that's what I'm talking about?
  - Q. Yes.

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- A. Well, I believe customers expect us to invest in our system to make it more reliable for them so that they don't experience as many outages, so that's what we've done with the programs that we've implemented.
- Q. And have you reviewed any of the customer surveys or customer expectation reports conducted by Duke Energy Ohio?
  - A. I have reviewed some, yes.
- Q. And more specifically have you reviewed the -- what is known as the Quarter 3, 2016, Ohio PUC Reliability Study provided to staff in this case?
  - A. In general, yes.
- MS. WATTS: And, your Honor, this is a confidential document, so if we can just take a moment and make sure we're -- no, you're right, it's not. I'm sorry. I take that back.
- Q. (By Mr. Woltz) And in that reliability

study would you say that it is a fair assessment that customers -- residential customers would not mind an increased number of outages if the duration decreased?

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- A. I would have to have the survey in front of me to review if that's what it said.
  - MR. WOLTZ: May I approach, your Honor? EXAMINER WALSTRA: You may.
- Q. And if you would like to take a moment to just kind of refresh your memory with that.
- A. Okay. Well, if you ask me the question again, I can go to the reference. I've seen this before, but based on your question I would have to look up which page for the short duration ones you were talking about.
- Q. Would it be a fair interpretation of this study to say that residential customers are okay with an increased number of outages so long as the duration of those outages is shortened?
- A. I don't know if we can interpret that from this, because based on this survey there is a percentage of customers that are okay with three outages, short duration outages, and some are okay with six. So if you are asking me are there more that are okay with six than three, that's not what

this is showing.

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- Q. Do you know if Duke Energy Ohio has conducted any study that would evaluate that?
  - A. I do not know.
- Q. And if we can turn to page 10 of your testimony now. And looking at the question that begins on the top of that page and your answer that follows, without getting into any confidential information, have you personally done a cost/benefit analysis of Rider DCI?
- A. I have not.
- Q. Do you know if anyone at Duke Energy Ohio that has done a cost/benefit analysis of Rider DCI?
  - A. I do not.
  - Q. Do you know if Duke Energy Ohio has done a study to determine if the reliability improves under Rider DCI?
  - A. I do not.
- Q. And if we can look at your testimony now on page 11, line 18, you discuss self-healing teams; is that correct?
- 22 A. I do.
- Q. Do you know if Duke Energy Ohio currently has any self-healing teams in existence?
- 25 A. We do.

- Q. Would it be fair to say that beginning on or about 2011, Duke Energy Ohio began installing self-healing teams?
- A. I don't know the exact date, so I would be guessing -- guessing.
- Q. Would it be fair to say that they've had them in place for maybe a couple of years at this time?
  - A. Yes, yes.

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- Q. And are you aware they have performed as expected every time?
- 12 A. Performed as expected? I know some have 13 failed to operate, yes.
- Q. Under one of the new proposed programs to
  Rider DCI, it is undergrounding installations; is
  that correct?
- A. We call it "targeted undergrounding,"
  18 yes.
- Q. And do you know generally if performing undergrounding of wires costs more?
  - A. Than overhead?
- 22 Q. Correct.
- 23 A. In general, yes.
- Q. And in general does it cost more to repair underground wires than overhead wires?

A. In general, yes.

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- Q. And in general does it take longer to repair underground wires than overhead wires?
  - A. In general, yes. It could.
- Q. Because it takes longer to repair underground wires than overhead wires, would that have -- would that lengthen the CAIDI or increase the CAIDI?
- A. Well, we have to go back to the purpose of undergrounding would be to eliminate the outage from happening in the first place, so it would actually benefit CAIDI because the outage would not have happened. But if the outage happened, then the restoration could take longer.
- Q. And if we could look now at page 14 of your testimony, lines 2 through 4.
  - A. Okay.
- Q. Here you state "Programs in Rider DCI are designed to maintain the integrity of the overall distribution system and, to the extent possible, are also designed to enhance the service to Duke Energy Ohio customers."
- A. Yes.
- Q. Do you agree that a shorter duration of outage would be an enhancement to -- of service to

- Duke Energy Ohio customers?
- 2 A. Yes.

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- Q. And have you reviewed the settlement proposed in this case?
  - A. In general, yes.
  - Q. Are you aware under that settlement that the CAIDI standard is projected to increase every year?
  - A. Yes. To go higher, yes.
- MS. WATTS: Objection as to the characterization of the stipulation which I believe is incorrect.
- Q. If we can move now to page 14 of your testimony. I'm looking generally at lines 13 through 19 -- or 20, if you want to refresh yourself.
- MS. WATTS: I'm sorry. Is Counsel withdrawing that question?
- MR. WOLTZ: She had already answered the question. I assumed we can move on.
- EXAMINER WALSTRA: You can move on and address it in redirect.
- Q. I'm sorry. Looking now at page 14 of
  your testimony. We are still on 14, lines 13 through
  24 20.
- 25 A. Yes.

- Q. Is it fair to say that in here you say that due to technological advances or changes in conditions, the company must be able to adapt and revise or modify its programs intended for inclusion in DCI?
  - A. That's what I said, yes.
- Q. Is it your proposal that the Commission allow Duke Energy Ohio to determine what those conditions are and freely do that?
  - A. That's my understanding, yes.
- Q. In looking now at page 15 of your testimony, line -- I am looking at lines 4 to 6. You state "There are factors that impact the Company's reliability that are simply beyond his control, such as the frequency and severity of major storms"; is that correct?
  - A. Yes.
- Q. Would you admit there are factors that are within the company's control?
  - A. That affect the company's reliability?
- 21 Q. Correct.

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- A. There are some, yes.
- Q. And looking at page 16 of your testimony
  now. Here this question asked "Does the work that is
  being accomplished with respect to Rider DCI properly

align with consumer interests?" Is that correct?

- A. That's the question, yes.
- Q. And in answering this question, did you evaluate any analysis done that compares residential customer and industrial customers with respect to their interests?
  - A. Could you restate the question?
  - O. Yes.

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In preparing to answer this question, did you review any survey or study that was conducted that would compare or contrast residential, commercial, or industrial customers' interests and expectations?

- A. I did not.
- Q. And are you familiar that Duke proposes to replace its residential Echelon meters with Itron meters?
- MS. WATTS: Objection, beyond the scope of her testimony.
- MR. WOLTZ: Your Honor, I am simply
  asking --
- 22 EXAMINER WALSTRA: Overruled.
- Q. And does Duke plan to collect charges for that replacement through Rider DCI?
- A. That part I do not know.

MR. WOLTZ: If you give me one second, your Honor, I may be finished.

- Q. And I think I just have a couple of questions to clarify if you don't mind. Do you recall our conversation earlier about whether Duke was meeting their CAIDI or SAIFI standards as they are established in 2015?
  - A. Yes.

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- Q. So could you explain to me today the standards Duke Energy Ohio is attempting to meet, whether it be the 2015 standard or some other standard?
  - A. What's proposed in the stipulation?
  - Q. No, for this year.
  - A. Oh, for 2018?
- 16 O. Correct.
- A. I don't know them by heart, no.
- Q. If I knew the standards that were -- I'm sorry -- if you could just clarify what you don't know by heart. The standards that were adopted in 2015 or the standards that Duke is attempting to meet?
- A. So our performance or --
- MS. WATTS: I'm sorry. I object because there are two different questions posed and I think

we have kind of confused the witness.

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MR. WOLTZ: That's fine. All I ask is that the witness clarify her last answer.

EXAMINER WALSTRA: If you could rephrase your question, please.

- Q. (By Mr. Woltz) To clarify your answer, are you saying that you are not familiar with what standards Duke Energy Ohio is attempting to meet in 2018?
  - A. We have standards we proposed, yes.
- Q. And it's your understanding the proposed standards are not in effect today?
  - A. That's my understanding.
- Q. Would it be your understanding that Duke Energy Ohio is attempting to meet the proposed standards today though?
  - A. For 2018, yes.
- Q. I can have you look at Attachment CMH-1 of your testimony.

MS. WATTS: And if I may, your Honor,
Mr. Woltz is going to ask the question and then I may
have to -- I may need to help the witness whether she
should or shouldn't respond because we are getting
into confidential material, so let's -- I am just
taking it one step at a time here.

EXAMINER WALSTRA: Okay.

- Q. That document will be just fine.
- A. Okay.
- Q. And do you see on -- you have them numbered lines 1 through 19, different programs listed?
- 7 A. Not on the one I have.
  - Q. 1 through 16, I'm sorry. I am just reading upside-down.
- 10 A. Yes.

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- Q. Would you be able to tell me today which
  of those programs are being proposed under Rider DCI
  as proposed in the stipulation? I can rephrase if
  you would like.
- 15 A. Okay.
- Q. Are there any programs you have listed here that are no longer being proposed to be recovered under Rider DCI?
- 19 A. Through the stipulation?
- Q. Through the stipulation.
- A. I do not know if there were any changes to this list.
- Q. But this list makes up the total proposed in the original application; is that correct?
- 25 A. That's correct.

MR. WOLTZ: No further questions, your

2 Honor.

EXAMINER WALSTRA: Thank you.

Any redirect?

MS. WATTS: Just one quick question on redirect, your Honor.

EXAMINER WALSTRA: Okay.

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## REDIRECT EXAMINATION

10 By Ms. Watts:

- Q. Ms. Hart, you were asked a question about whether the company had done a study with respect to commercial versus residential versus industrial customer expectations. Do you have CMH-2 attached to your testimony?
- A. I do.
- Q. Does that study constitute a study of commercial, residential, and industrial customer expectations?
- A. It was my understanding this was just -oh, it does have business. I assumed this was just
  residential. So this does have residential and
  business customers represented.
  - Q. So does that -- so did you wish to clarify your response then?

- A. Can you state the question to me one more time?
  - Q. Right.

Has Duke Energy done a study of
residential and commercial customers with respect to
expectations?

- A. Yes.
- 8 Q. And more specifically service
  9 expectations?
- 10 A. Yes.
- 11 Q. Thank you.
- 12 Is that study attached to your direct
- 13 testimony?

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- 14 A. It is.
- MS. WATTS: Nothing further.
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- 17 RECROSS-EXAMINATION
- 18 | By Mr. Woltz:
- Q. And if I may, while we are on that study, could you clarify if that study is only of Duke
- Energy Ohio customers, or does that include customers in other regions?
- A. I believe our Customer Satisfaction Group
- 24 narrowed this down to Ohio customers, but I would
- 25 need to verify that.

And if you could clarify for me, you see Ο. nothing on the document that specifies it as Ohio-only customers, correct? Α. But I believe that was our request, so I would have to refer to my lawyer to validate that. MS. WATTS: Or if you want to give the witness more time to review the document, perhaps she could answer. Α. Oh, according to the last page, page 6 of 6, it references Ohio, and page 3 of 6. MR. WOLTZ: Nothing further, your Honors. Thank you, Ms. Hart. EXAMINER WALSTRA: Thank you. Would you like to move your exhibit? MS. WATTS: Yes, your Honor. We would like to move for Duke Energy Ohio Exhibit 17. EXAMINER WALSTRA: Any objections? Hearing none, it will be admitted (EXHIBIT ADMITTED INTO EVIDENCE.) MS. WATTS: Thank you, your Honor. EXAMINER WALSTRA: Is OCC seeking to move its exhibit at this time?

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MR. WOLTZ: OCC seeks to move Exhibit 3 into its testimony, or in the alternative for your Honor to take administrative notice of the document.

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                 MS. WATTS: And, your Honor, I will, of
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     course, object because the witness -- there was never
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     a foundation laid for this document. In fact,
     Counsel ceased asking questions at some point with
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     respect to the document.
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                 MR. WOLTZ: I would just like to
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     reiterate Duke itself had asked that we have a
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     document.
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                 EXAMINER WALSTRA: We'll not admit it.
    We will take administrative notice.
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                 We'll recess until 3:30.
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                 (Recess taken.)
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                 EXAMINER WALSTRA: All right. We'll go
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    back on the record, and Duke, you may call your next
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    witness.
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                 MS. KINGERY: Thank you, your Honor.
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                 Duke Energy Ohio calls to the witness
     stand at this time, James Ziolkowski.
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                 (Witness sworn.)
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                 EXAMINER WALSTRA: Thank you. Please
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     take a seat.
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                 MS. KINGERY: Your Honor, I would like to
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    have marked at this time, the direct testimony of
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     James E. Ziolkowski in the ESP and related
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     proceedings, so 17-1263, -64, and -65, and that would
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1 be Duke Energy Ohio Exhibit 18 is what I'm told.

2 EXAMINER WALSTRA: So marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

MS. KINGERY: Thank you. And may we

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EXAMINER WALSTRA: You may.

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## JAMES E. ZIOLKOWSKI

being first duly sworn, as prescribed by law, was examined and testified as follows:

## 11 DIRECT EXAMINATION

- 12 By Ms. Kingery:
- Q. Mr. Ziolkowski, would you please state your name and business address for the record.
- A. My name is James E. Ziolkowski. My business address is 139 East Fourth Street,
- 17 | Cincinnati, Ohio 45202.
- Q. And do you have in front of you what has been marked as Duke Energy Ohio Exhibit 18?
- 20 A. Yes.
- O. And what is that document?
- A. It is the direct -- my direct testimony in Case No. 17-1263-EL-SSO.
- Q. Thank you.
- And that was filed on June 1, 2017,

correct?

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- 2 A. Yes.
  - Q. And do you have at this time any changes or corrections to make to your testimony?
  - A. Yes. I have one correction and two amendments to my testimony to make my testimony compatible with the stipulation.
    - Q. And what are those changes?
  - A. First off on page 10, line 20, I would like to strike the words "for non-residential customers" and add the words "Rate TD (Optional Time of Day Rate)."
- Q. All right. Thank you.

  And what other changes do you have?
  - A. On page 5, line 13.
- 16 Q. Yes.
- A. I would like to strike the words "and Rider ECF."
- Q. So the sentence at that time would then read: "Finally, the Company proposes to cancel Rider LFA."
- 22 A. Yes.
- Q. Thank you.
- 24 And anything else?
- A. Yes. On page 6, line 6 through 12.

O. Yes.

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A. I would like, first off, on the question, the question currently reads -- begins with the word "Does" and I would like to change the word "Does" to "Did." D-i-d.

And as far as the answer, I would like to strike the entire answer and replace that with the words: "Yes, although this rider continues as part of the stipulation."

- Q. All right. Are there any other changes you need to make?
  - A. No.
- Q. And is it correct that one section of the tariffs that are attached to your testimony will also change?
- A. Yes. Sheet No. 22 which is part of the service regulations, that contains old language related to special services and that language will be removed when we file our compliance tariff.
- Q. So all of the paragraph that's numbered

  6. Let me just make sure that's right. Are you sure

  it's 22 and not 23, Sheet 23?
- A. I can check that. Yeah, let me correct that. It is section 6 on Sheet No. 23 in Duke Energy's Retail Tariff, not Sheet No. 22. Sheet No.

651 23, Section --1 So -- go ahead. 2 Q. 3 The entire paragraph 6 which was "Special Customer Services" will be removed. 4 5 Great. Thank you very much. With that, Q. are there any other changes you would make to your 6 7 testimony or the attachments? 8 Α. No. 9 And if I were to ask you all of those Q. 10 questions today, would your answers be the same? 11 Α. Yes. 12 MS. KINGERY: The witness is available for cross-examination. 13 14 EXAMINER WALSTRA: Thank you. 15 Any questions, Ms. Glover? 16 MS. GLOVER: No questions. 17 EXAMINER WALSTRA: IGS? 18 MR. OLIKER: Thank you, your Honor. 19 2.0 CROSS-EXAMINATION 21 By Mr. Oliker: 22 Q. Good afternoon, Mr. Ziolkowski. 23 A. Good afternoon. 2.4 Q. Just a few questions for you today.

First, am I correct you have sponsored the customer

rate impacts?

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- A. Would you state that again? I didn't understand.
  - Q. Have you prepared projected customer rate impacts as a result of the ESP?
  - A. One of the attachments to my testimony in the ESP contains some rate impacts.
- Q. And do the rate impacts in your testimony have any assumptions for the PSR?
  - A. I need to pull that up and review that.
- 11 Q. Take your time. I understand you have a lot of paper.
- A. In reviewing Attachment JEZ-3 to my testimony, the answer is no.
  - Q. Have you personally done any projections of customer bill impacts associated with PSR based upon the projections provided by Mr. Rose?
    - A. No.
  - Q. Functionally, would you know how to calculate that impact?
  - A. If I were asked to calculate the rate impact, I would probably talk with my manager,
    Mr. Wathen, and discuss it and find out what he wants to do, but other than that, I would have to give that some thought, so I don't know.

- Q. Okay. Is that a question maybe for Mr. Wathen?
  - A. Certainly.
- Q. You are free to do that. So maybe if I restate this differently, and I think you answered it, I just want to be sure. As you sit here today, you wouldn't be able to tell me what amount of annual revenue deficit for the PSR would cause a \$1 per megawatt-hour charge for a residential customer for each month?
  - A. I could not tell you that today.
- Q. Okay. Am I correct that you are here today supporting your electric security plan testimony that was filed last year, correct?
- 15 A. Yes.

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- Q. But this is a -- there is a stipulation today, correct?
- 18 A. Yes.
- Q. And the stipulation resolves several cases?
- 21 A. Yes.
- Q. One of those cases is the distribution rate case, correct?
- A. Correct.
- Q. You also prepared a cost-of-service study

- 1 to support the distribution rate case application,
- 2 correct?

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- A. Yes.
- Q. And there was also a Staff Report in this case, correct? That case.
- A. Correct.
  - Q. And that Staff Report adopted your cost-of-service study, correct?
    - A. Correct.
- 10 Q. Okay.
- MR. OLIKER: Your Honor, may I approach,
- 12 | please?
- 13 EXAMINER WALSTRA: You may.
- MR. OLIKER: And I have several
- 15 documents, your Honor, so I may just make one trip.
- 16 EXAMINER WALSTRA: That works.
- MS. KINGERY: And, your Honor, while
- 18 Mr. Oliker is making his one trip, I would just note
- 19 | that the cost-of-service study that he is referencing
- 20 | is not referenced at all in the testimony that we are
- 21 discussing today.
- 22 EXAMINER WALSTRA: Okay.
- MR. OLIKER: May I clarify, have you
- 24 marked the entire application including the
- 25 | schedules?

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MS. KINGERY: Yes, the entire
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     application. Is that correct?
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                 MR. OLIKER: So Schedule E-3.2 which
     includes the cost-of-service study?
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                 MS. KINGERY: Yes. We did mark that.
                 MR. OLIKER: It's one of the documents
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     you have here. Do you have a copy, Jeanne?
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                 MS. KINGERY: Yes, I do.
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                 MR. OLIKER: Mr. Ziolkowski, I am going
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     to hand you three documents. The first one would be
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     a copy of your direct testimony in support of the
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     rate case. And then --
                 MS. KINGERY: I'm sorry, Mr. Oliker. Did
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     you just say you are handing him testimony from the
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     rate case?
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                 MR. OLIKER: Yes, his testimony.
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                 MS. KINGERY: Duke Energy Ohio has not
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     offered that testimony here today.
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                 MR. OLIKER: I understand. That's why I
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     am marking an exhibit of my own.
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                 MS. KINGERY: And I would object
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    vehemently to that. Pursuant to your Honors' --
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    before we even distribute it and try marking it, your
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     Honors have ruled repeatedly that we are litigating
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     the stipulation here. We are not litigating the
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1 underlying applications. And we have had many 2 arguments about what, of the original testimony filed 3 in support of the various applications, can and 4 cannot come in. And we did not believe it was 5 appropriate for Mr. Ziolkowski's rate case original 6 direct testimony to come in. And now, Mr. Oliker 7 wants it in and so we've turned the tables here. 8 I'm going to repeat all of his previous arguments and 9 he can repeat all of our previous arguments, but I 10 vehemently object to his trying to bring in as 11 evidence testimony that our witness is not here today 12 to support. 13 MR. OLIKER: Your Honor, if I could mark 14 the rest of my documents and then explain why I'm 15 using them, maybe I can address Ms. Kingery's 16 thoughts. EXAMINER WALSTRA: You can continue to 17 18

proceed.

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MR. OLIKER: The second document, Mr. Ziolkowski, is the E-3.2 and 3.1, which I believe has been marked as part of the application. And the third document is involving the A through C schedules, although it does say "D" in the cover sheet. This is only an excerpt I believe that has also been marked, Jeanne?

657 MS. KINGERY: If it was schedules to the 1 2 application, then, yes. 3 MR. OLIKER: Okay. Thank you. 4 MS. WHITFIELD: Joe, are you marking 5 these 5, 6? MR. OLIKER: I will in a minute. 6 7 MS. KINGERY: And Joe, I have 3.2, but I 8 don't have the other attachments and schedules that 9 you are talking about. MR. OLIKER: You don't have the C 10 11 schedules? 12 MS. KINGERY: Not in front of me, no. 13 MR. OLIKER: I am sorry, your Honor. Do 14 you have two copies of Mr. Ziolkowski's testimony? 15 EXAMINER CATHCART: I do. 16 MR. OLIKER: Excellent. 17 Your Honor, I would like to mark -- I 18 placed three documents in front of the witness. As 19 IGS Exhibit 5, the direct testimony of James 2.0 Ziolkowski filed in Case No. 17-32. 2.1 EXAMINER WALSTRA: So marked. 22 (EXHIBIT MARKED FOR IDENTIFICATION.) 23 MR. OLIKER: And as IGS Exhibit 6, I 2.4 would like to mark Schedule E-3.1 through 3.2b which 25 contains the customer charge analysis and the

cost-of-service study. I understand it's repetitive and these documents may already be marked as part of the application but for purposes of streamlining the cross-examination.

EXAMINER WALSTRA: What exhibit?

MR. OLIKER: It's Exhibit 6.

EXAMINER WALSTRA: What is this already a

part of?

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MR. OLIKER: It's part of the application in the distribution rate case.

And, your Honor, I would like to mark as IGS Exhibit 7 from the distribution rate case, Schedules A through C which I believe is also included in the application.

(EXHIBITS MARKED FOR IDENTIFICATION.)

EXAMINER WALSTRA: Do you have a response to Ms. Kingery's objection?

MR. OLIKER: For one, the two documents that I marked Exhibits 6 and 7 have already been included as part of the application but the testimony to support those schedules was not actually provided or tried to be admitted into evidence by the company.

So, first, they're relevant to something they've already filed because it's actually the written text to explain it.

But another component of that is it's --1 2 because it's important to explain these documents, 3 these documents provide the foundation for the Staff 4 Report. The Staff Report adopts Mr. Ziolkowski's 5 cost-of-service study as its own. So there is no 6 staff witness testifying to cost of service, and if 7 Duke is not testifying to cost of service, I might as well make a motion now to strike the entire Staff 8 9 Report and all the cost of service that's in it 10 because there is no evidentiary basis for it 11 whatsoever. So if they want to do that, then the 12 Staff Report effectively falls apart. If anything, 13 they should be thanking me. 14 MS. KINGERY: Your Honor --15 EXAMINER WALSTRA: Are you about to thank 16 him? 17 MS. KINGERY: No, I wasn't. 18 MR. MICHAEL: Mr. Beeler was though. 19 MS. KINGERY: You know, there has been a 2.0 lot of testimony that we have not put on that we 21 would have made exactly that same argument about that 22 the testimony was necessary in order to support the 23 applications that we filed and that became part of 24 the ultimate agreement in the stipulation. And we 25 have -- we've fought to do that and we've been

rebuffed repeatedly.

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So, yes, I agree that Mr. Ziolkowski's testimony in the rate case supported the cost-of-service study. But we could make that argument about a lot of other pieces of testimony. And if Mr. Ziolkowski's rate case testimony comes in for that reason, I think we need to revisit a lot of other pieces of testimony that were or were not allowed in.

MR. OLIKER: Your Honor, if the concern is that there may be incompatible components of this testimony, I'm happy to address that. I'm not seeking to offer parts of this testimony that are incompatible with the stipulation. I'm more concerned with the functional elements of the cost-of-service study which are described in his testimony and these other documents which provide the foundation for the Staff Report and many of the items we are resolving in that case; and without that context, it's difficult to have that conversation.

MR. MICHAEL: Your Honor, if we could weigh in. I would suggest taking Mr. Oliker up on his offer to address those portions of the Ziolkowski testimony that he is trying to get in that is inconsistent with the stipulation. I think

Mr. Oliker is correct that the cost-of-service study is adopted as part of the Staff Report/settlement and, therefore, it would not be inconsistent with the settlement. However, to the extent there are portions of Mr. Ziolkowski's testimony, Mr. Oliker should point those out and they should be stricken from the record.

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EXAMINER WALSTRA: What was that last part?

MR. MICHAEL: By way of quick background again. Mr. Oliker, I think, offered to point out which parts of the Ziolkowski testimony are inconsistent with the settlement, and I would ask the Bench to take Mr. Oliker up on his offer to do so and those portions that are inconsistent with the settlement should be stricken.

MS. KINGERY: Your Honor, I would just once again point out that we've had this argument exactly but in reverse, repeatedly. So, for example, Mr. Riddle's testimony concerning schedules that he supported in the rate case should have been able to come in. So if Mr. Ziolkowski's testimony is going to come in because he supported something that was underlying the rate case, then we need to bring in all of our rate case testimony.

MR. MICHAEL: Your Honor, that's —
that's just false. It's not testimony that supported
the underlying rate case. The issue is whether or
not the testimony is compatible with the settlement.
And the cost-of-service study, I think, in part was
adopted as part of the settlement, but it sounds as
if there is other portions of the testimony that are
incompatible with the settlement and it's that
testimony that the Bench has ruled is inadmissible
and it's that testimony that should be ruled
inadmissible now. So there is a distinction that the
company is not pointing out to the Bench.

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MR. OLIKER: There is also another important distinction. As an opposing party to the stipulation, cross-examination in the state of Ohio is open to all matters including credibility. So to the extent there is something in any one of these documents that goes to the credibility of the company's case, I should be permitted to cross-examine the witness on it.

MS. KINGERY: I would like to have, if I could, some clarification of exactly what documents you plan to be or hope to be cross-examining this witness on, since Counsel didn't give me a copy of what you're trying to do. I have the cost-of-service

study and I've just asked for people to hand me a bunch of schedules, but I don't know what you are using and I was too busy trying to gather copies to watch the screen.

MR. OLIKER: Well, the two documents that probably -- I understand you have a copy of his direct testimony?

MS. KINGERY: I do.

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MR. OLIKER: The other documents are part of the application you marked as --

MS. KINGERY: And I didn't have them in front of me as you said -- as I indicated to you.

MR. OLIKER: Then if you would look to E-3.1 and 2, and likely only the C schedules, that should be all you will need.

MS. KINGERY: Can somebody find me a copy of E-3.1 since I have not been provided a copy by opposing counsel?

MR. OLIKER: Why don't you take mine and I'll use the digital one.

MS. KINGERY: Great. Thank you.

So, your Honors, I would note that 3.1 appears to be a document for which James Riddle was the witness responsible. 3.2 is, I believe, the cost-of-service study for which Mr. Ziolkowski is

mr. Oliker is attempting to have admitted, on page 4 he says "I prepared the cost-of-service study using information provided by other Duke Energy Ohio witnesses on Schedules" and then he lists quite a few schedules including C-1 through C-4. So he did not provide the numbers that were used in the cost-of-service study. And am I correct that Mr. Riddle was not allowed to testify, for example, about E-3.1?

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MR. OLIKER: Mr. Riddle deferred questions regarding the customer charge to Mr. Ziolkowski, so we -- and Mr. Wathen. We would have asked him those questions had he had the capacity to testify to that. And regarding the C schedules, I mean whether or not he was personally responsible for making those schedules is irrelevant. He relied upon them for his testimony. And they are clearly inputs into the E-3.2 schedules.

EXAMINER WALSTRA: I am going to allow this to proceed. I think parties are arguing different things. They are going towards the Staff Report which they have an obligation to have objections tendered against that that they are also arguing against. Whereas, you guys have a

stipulation and putting forth evidence consistent
with the stipulation. Their arguments are against
both the Staff Report and the rate case as well as

4 the stipulation. In as much as these -- the

5 cost-of-service study goes towards the Staff Report,

6 | I think it's appropriate to allow questions on that.

MR. OLIKER: Thank you, your Honor. And because I am having trouble opening mine, may I steal my E-3.2 back from the court reporter, but I promise I will give it back.

- Q. (By Mr. Oliker) Mr. Ziolkowski, do you see the documents marked as IGS Exhibits 5, 6, and 7? I understand yours do not have any markings on it.
- A. You gave me three documents, but they are not marked as 5, 6, or 7.
- Q. Okay. Do you see your direct testimony from the distribution rate case, Mr. Ziolkowski?
  - A. Yes.

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- Q. Does it appear to be a true and accurate copy of the testimony you prefiled in this distribution rate case?
  - A. Yes.
- Q. And do you see what is a separate document which contains I believe Schedule E-3.1 and 3.2?

A. Yes.

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- Q. And do these appear to be true and accurate copies of these schedules?
  - A. Yes.
  - Q. And --

MS. KINGERY: Objection. Let the record reflect, please, that the witness didn't have more than a few seconds to look at them to see if they were true and accurate copies.

EXAMINER WALSTRA: Take your time if you need to, Mr. Ziolkowski. Let us know if you need more time.

- A. There are a lot of pages to E-3.2, but just scanning through it, it appears to be a good copy.
- O. Okay. Thank you.

And would you agree that Schedule E-3.1 contains the customer charge calculation, and 3.2 contains the cost-of-service study?

- A. Yes.
- Q. And I'll come back to that in a second.

  And looking to the third document that's been marked as IGS Exhibit 7, does that appear, and take your time, to be a copy of the A, B, and C schedules filed with the distribution rate case application?

- A. Yes, but I would note that I did not prepare or sponsor these documents.
  - Q. Okay. Thank you.

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And turning to Schedule 3.1 just briefly. Were you in the room this morning -- were you here in the room yesterday when Mr. Riddle talked about the customer charge calculation?

MS. KINGERY: Your Honor, could we pause for just a minute, because he is referring to Schedules A and B now, and I don't have those either so I am trying to get a copy.

EXAMINER WALSTRA: I think he is on 3.1.

MS. KINGERY: But he did just make a reference to A and B saying that Mr. Ziolkowski has those, so I would like to have them.

EXAMINER WALSTRA: Okay.

 $$\operatorname{MR.}$  OLIKER: When we come back to those schedules I will make sure that you have a copy.

MS. KINGERY: All right. Go ahead then.

- Q. (By Mr. Oliker) Mr. Ziolkowski, Schedule 3.1, E-3.1, do you remember when Mr. Riddle talked about the customer charge calculation yesterday?
- A. Generally. I was in the room at that time.
- Q. And did you provide direction to

- Mr. Riddle for purposes of that calculation?
- 2 A. Yes.
- Q. Did you or Mr. Riddle calculate Schedule
- 4 E-3.1?

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- 5 A. Yes.
- 6 | (Laughter all around.)
- 7 A. Are you asking which of us?
  - Q. Which one, Mr. Ziolkowski?
- 9 A. Actually, this was a sheet that was
  10 contained in the cost-of-service model, so really I
  11 did.
- 12 Q. Okay. Thank you. That helps.
- MR. MICHAEL: If you had more precise questions maybe.
- Q. And the purpose of your distribution rate case testimony is to describe the cost-of-service study, correct?
  - A. That's correct.
- Q. And I'm correct that the Staff Report does not challenge the cost-of-service study?
- MS. KINGERY: Objection. The Staff
- 22 Report is not an exhibit. It's not in front of
- 23 Mr. Ziolkowski. I object to questions about it.
- 24 EXAMINER WALSTRA: Can you rephrase?
- MR. OLIKER: Sure.

Q. (By Mr. Oliker) Going back to your testimony. Would you agree that the purpose of a cost-of-service study is to determine which customers are responsible for specific costs that Duke incurs to provide distribution service?

A. Yes.

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- Q. Generally speaking, it goes to Bonbright principles, correct?
- A. I'm not sure what you mean by "Bonbright principles," but I agree with the first -- your first comment.

The purpose of the cost-of-service study is to allocate the revenue requirement to the different rate classes, but the revenue requirement is comprised of a lot of different types of costs, many of which should be allocated differently from each other.

Q. Great. So there is a lot in that answer. Let's unpack that a little bit.

When you're performing cost allocation, would you agree there are some very limited circumstances where you can identify an asset or a cost and easily determine 100 percent who or what customer class should pay for that cost?

A. That's correct. Most cost types actually

apply to, although the rate classes are various rate classes, only in the situation where you have a cost that is attributable solely to an individual customer or a very small group of customers is it really easy, in that case you can directly assign that cost to those customers.

- Q. Okay. So you would agree most of the time it can be very challenging to allocate costs to customers.
  - A. Correct. It's an art and a science.
- Q. And when a cost cannot be unequivocally allocated to one company or one customer class, would you agree you have to utilize allocation factors?
  - A. Yes.

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- Q. And would you agree that many of the costs proposed for recovery through distribution rates are often initially incurred at the service company or parent company level?
- A. There are some costs that go -- that go to distribution that are costs that could be incurred at a higher level and allocated to distribution and then further allocated to individual rate classes.
- Q. Okay. So in that case there has to be an allocation from the service company down to the distribution company, correct?

A. Yes.

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- Q. Okay.
- A. I would note though that I did not do that. That's an area that I did not do --
  - Q. And that's --
  - A. -- in my cost-of-service study.
  - Q. Thank you.

And that's one of the next questions I have. We have the C schedules which have been marked as -- the A, B, and C schedules which have been marked as Exhibit 7, would you agree that's the foundational cost information for the cost-of-service study?

- A. Although the data in the cost-of-service study comes from what we call our standard filing requirements model, otherwise known as revenue requirements model, that is the foundational data. All that data eventually feeds into the cost-of-service study. And once again, the purpose of the cost-of-service study is to take that data on a line-by-line basis and allocate it to each of the rate classes ultimately to come up with a revenue target for each rate class.
- Q. Okay. And just so you can clarify is -- would you agree the standard filing requirements are

- contained in the Schedules A through C and also D, I suppose?
- A. I believe -- yes, I think A, B, and C contains it, but I did not prepare those, but that sounds right.
  - Q. Okay.

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MR. OLIKER: Jeanne, do you have a copy of the C schedules yet?

MS. KINGERY: I do now. Thank you.

MR. OLIKER: Okay. I just wanted to make sure I didn't get too far ahead of you.

- Q. (By Mr. Oliker) Just a moment ago we were talking about allocation factors from the parent company down to the distribution company, correct?
  - A. Yes.
- Q. And you would agree that the C schedules, for example, would contain allocation factors?
- A. Well, they do. But once again, I am not an expert on C schedules. They were prepared by Peggy Laub who doesn't even work for the company anymore and so we are getting into an area that is not what I did for this rate case.
- Q. Right. And my next question is has Don Wathen adopted Peggy Laub's testimony as his own?

  MS. KINGERY: Objection. You can

certainly ask Don Wathen that.

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- A. I don't know.
- Q. Okay. Do you know what witness would be better to speak to it and is it Peggy Laub?
- A. Well, Peggy Laub has retired so I would suggest talking to Peggy Laub. No, Mr. Wathen could probably answer this.
- Q. So I understand, in the event that there's an allocation of costs between Duke Energy Ohio, the gas company, and Duke Energy Ohio the electric company, would those questions be better for Peggy Laub or some other witness?
  - A. Yes.
- Q. Okay. Thank you. And am I correct, although you didn't perform the service company to Duke Energy Ohio allocations, your testimony does talk about allocation factors, correct?
- A. My testimony talks about the retail allocation factors that -- I take the costs that have already been allocated or assigned to distribution and from there I further break down those costs to each of the rate classes, the classifying allocation for each of the rate classes.
- Q. And your general goal is to ensure that costs are assigned to the rate classes associated

- with cost-causation principles, correct?
- A. Yes.

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- Q. What was your role in the cash working capital calculation?
  - A. I had no role in that.
  - Q. Do you know who did?
  - A. Ms. Laub prepared that schedule.
    - Q. That's very convenient.
- A. And to be more specific on your question,

  I'm assuming you're talking about any calculations in
  the A, B, or C schedules.
- 12 Q. Yes.
  - A. I had no role in that.
- Q. Turning to Schedule E-3.2, and this would
  be -- well, first, I'm sorry. I apologize. I'm
  jumping ahead. Could you turn to page 4 of your
  direct testimony and 5. And am I correct on page 5,
  Table 1, you set forth the specific categories of
  your cost-of-service study, correct?
  - A. Correct. Table 1 is kind of a table of contents of the cost-of-service study.
- Q. And am I correct that to allocate costs between the classes, you used two main allocation factors?
- A. Actually we -- the cost-of-service study

contains a number of different allocation factors.

- Q. Can you talk about those allocation factors? Just give me an example, please.
- A. Just as an example, substations would generally be allocated to each of the classes based on rate class, none -- the sum of rate class non-coincident peaks. Other distribution plant would be allocated based on a combination of customers and -- or assigned to a customer and -- and part of it would be allocated based on probably that same demand allocator that I just mentioned.

Other types of al -- distribution plants such as meters would be allocated based on customer accounts -- adjusted customer accounts for each rate class. So there is actually a number of different allocators that are used.

- Q. Another one would be revenue, correct?
- A. Yes.

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- Q. Okay. And if I now turn to E-3.2, and this is on page 1 of E-3.2, starting -- before you get to the specific line numbers, could you explain what "customer" means on column 4?
- A. In a cost-of-service study the first -there are three steps to a cost-of-service study.

  And, remember, the purpose of a cost-of-service study

is to take your revenue requirement which is composed of many different both plants and expense items and allocate each of those lines, each of those items to the individual rate classes. The next -- so the first thing is to functionalize it, determine is this cost production related, transmission related, or distribution related.

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This is a distribution base rate case so all -- everything is functionalized as distribution. Anything that's production or transmission has been excluded from this filing.

- Q. And that's the A through C schedule part, correct?
- A. That -- those -- the removal of production transmission-related costs would have been accomplished by Ms. Laub in the various A, B, and C schedules.
- Q. Okay. I'm sorry I interrupted your answer. I didn't mean to do that.
- A. So that's the first part. The second part is called classification. Then you look at each of those costs and classify it as either demand related, which means that it varies with the kW, energy related which means that it varies with kWh, or customer related means -- meaning that that cost

exists solely because the customer exists at a location. So those are the three classifications.

And then, finally, once you know those two things, the functional -- functionalization and classification, at that point you have enough information where you can determine the appropriate allocator to use.

O. And --

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- A. And so when we talk about customer here, we are talking about some of these line items you can see that it's been classified as both partly demand and partly customer.
- Q. And under, for example, "Total O&M Expense," it's predominantly related to the customer accounts, correct?
- A. Well, are you referring to line 8, "Total O&M Expense"?
  - Q. Yes, I'm referring to line 8 and then column 4.
  - A. Well, there's a substantial demand-related piece of total O&M and a substantial customer piece, and the customer piece is larger than the demand piece, but they are both substantial.
  - Q. Okay.
  - A. I am not sure I would use the term

"predominant" though.

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- Q. You are familiar with the way Duke assigns billing determinants to commercial and industrial customers, correct?
- A. Well, the company doesn't really assign billing determinants to commercial and industrial customers. The company -- those numbers are what they are, and so the company tabulates those billing determinants generally.
  - Q. Maybe I can rephrase my question.

Are you familiar with the way the company determines a customer's demand for purposes of assigning distribution rates to commercial and industrial customers?

- A. Well, once again, when we're -- when we are calculating doing rate design, we don't assign or -- we simply generally we tabulate for the test period what those kW and kWhs were, so if that answers your question.
- Q. Earlier you used the term non-coincident peak, did you not?
  - A. I used that, correct.
- Q. Is your definition of non-coincident peak an addition of all peaks of every customer within the customer class?

A. There are a couple of ways that term non-coincident peak can be used. Non-coincident peak can simply be the sum of all customers' billing demands. You can take everyone's billing demand for -- for an entire year and add those up, and in some of those -- a lot of those billing demands are going to occur at different times of the day and add those up and that is a non-coincident peak.

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But earlier when I described the demand allocator for distribution plant, I referred to rate class non-coincident peaks which is a different term and that refers to summing up the total peak for an individual rate class. And, however, and the reason that's called non-coincident because it is not necessarily coincident with the company's overall peak which would be more of a PJM-type issue, the 1CP, for example, so it's you need to be careful with the terminology here.

- Q. And that's part of what I am trying to drill down to. For purposes of a customer's individual demand for purposes of the distribution rate they pay, would you agree that it is their peak demand within a month whenever --
- A. Correct. Our billing system looks at the customer peak demand for the month generally speaking

because there can be some modifications, but generally we take a -- we look at their peak demand, and we apply the tariff demand charge to that peak demand.

- Q. Would you agree that first -- earlier we talked about several different peaks. There's -- let's see, there is five PJM peaks for PJM transmission rate, correct?
  - A. Correct.

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- Q. And there's the 1CP for the local Duke transmission grid, correct, for NITs charges?
- A. I believe so but that's my understanding but that's not a calculation that I'm involved with, the NITs charges, but that's my understanding.
- Q. And, now, let's come down on the distribution level. Would you agree the most important peak are each of the individual peaks that occur on each distribution circuit, or feeder?
- A. I need to -- when we talk about distribution level and distribution costs and assigning distribution costs, as we previously discussed, actually a portion of distribution costs is classified as occurs per even feeders and poles and towers. There's a piece of that which is assigned as customer related and because it exists

solely because the customer is on the system and but the majority of that is related to demand. The closer you get to an end-use customer the less diversity there is and non-coincident demand, that customer's individual demand becomes important.

So -- so demand is important in allocating distribution plant, and so.

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- Q. Okay. For purposes of the cost of maintaining the distribution grid, would you agree that each distribution circuit is designed for the peak demand on that circuit?
- A. Not necessarily. Each -- and this is -- I don't do distribution design, but my understanding is each -- each distribution circuit is designed in accordance with normal distribution circuit design standards and the -- the number of customers and the size of customers are then limited based on how much capacity that circuit has. Distribution circuits have a finite amount of capacity, say, 10 megawatts or 15 megawatts. And so we don't say, well, there's 100 megawatts of load, so we are going to put in 100 megawatt of distribution feeder.

It doesn't work that way. You may have to put in additional distribution feeders, but, once again, I am not a distribution design engineer so.

- Under cost-of-service principles or cost 0. causation, would you agree that there are instances where a customer could be receiving inefficient price signaling if their usage is peaking at a time when the distribution circuit is not peaking?
- I'm not sure what price signal you're referring to.
- Ο. Let's -- maybe a hypothetical. I had to ask one.
  - MR. MICHAEL: We've been waiting, Joe.
- Okay. Would you agree that there are many factories that operate three shifts?
  - Α. Yes.
  - And which means they're largely static Q. demand all day long.
    - Α. Yes.
  - Q. And they may install solar panels on their roof and --
- 19 Α. Sure.

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- 2.0 And would you agree that typically Q. 21 speaking the peaks are likely to occur during the 22 daytime?
- Α. If they've installed solar panels, I 24 would suggest that their daytime peak as seen by Duke 25 might be lower because they are supplying a lot of

their own needs from the solar panel.

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- Q. And that's sort of what I'm trying to get at here is would you agree that if they are running three shifts, they've got solar panels on their roof, they're -- although their demand, their actual power requirements may stay static, their demand is metered by Duke, may increase at a time when the stress on the distribution grid is not very high.
- A. That can happen but in that situation that's why we have our Load Measure Rider Sheet No. 76 which allows customers in that situation to basically avoid to only be billed on their on-peak demand which in this example is going to be much lower, so they would get the appropriate price signal in that case.
- Q. And with the load management rider, would they only be billed based upon -- could you explain how that works?
- A. Under the load management rider just keeping -- not going into all the details because people can look at Sheet No. 76, but basically if a customer signs up for load management rider and they are on Rate DS or DP, it's a nominal charge each month. I forget, maybe \$7.50 a month. But under that -- if they are on that rider, then we are only

going to bill them for their on-peak demand. And if they have, say, solar panels or they aggressively control their demand, then they can avoid most, some, much, or all of -- or the majority of their billing demand through load management rider, assume they just operate on peak and don't have substantial off-peak load.

- Q. What is the peak demand on that rider? What are the hours specifically or times?
- A. During the summer June, July, August, and September on peak is 11:00 in the morning until 8:00 in the evening, and during the winter it is 9:00 a.m to 2:00 p.m. and then 5:00 p.m. to 9:00 p.m.
- Q. Just a few more questions. Turning to pages 17, 18, and 19 of Schedule E-3.2, particularly page 18. And you previously referred to direct assignment of costs. Is line No. 31 an example of that direct assignment to residential?
- A. Yes. That would be an allocator that we have -- that we are calling K402.

MR. OLIKER: I believe those are all the questions I have. Thank you, your Honor.

Thank you, Mr. Ziolkowski.

EXAMINER WALSTRA: Thank you.

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## CROSS-EXAMINATION

2 By Mr. Michael:

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- Q. Hello, Mr. Ziolkowski. How are you?
- 4 A. I'm good.
  - Q. Good. I would like to direct your attention to we are going to go back to your 17-1263 ESP testimony.
    - A. I have that.
- 9 Q. Okay. And I want to direct your
  10 attention to page 3 of that testimony, lines 9
  11 through 10.
- 12 A. I'm there.
- Q. The bill impacts of the proposed rate

  structure that you referenced there don't address the

  bill impacts of the proposed rate structure under the

  settlement, correct?
- 17 A. Correct.
- Q. And on page 3, Mr. Ziolkowski, line 18, you reference Attachment JEZ-3 there, correct?
- 20 A. Correct.
- Q. And those bill impacts there are not the bill impacts under the proposed settlement, correct?
- A. Correct.
- Q. And on page 3, line 19, you reference

  Attachment JEZ-4. Do you see that, Mr. Ziolkowski?

A. Yes.

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- Q. And the table of new eliminated, modified, and continuing riders don't reflect that information under the proposed settlement, correct?
- A. Correct. This testimony was filed and prepared prior to the settlement.
- Q. If I could have you turn to page 10 of your testimony, Mr. Ziolkowski, lines 20 through 22. Let me know when you're there.
  - A. I'm there.
- Q. And you changed your original testimony to include Rate TD there on line 20, correct?
  - A. Correct.
  - Q. And I want to understand the implications of that. I understood that Duke originally proposed stopping Rate TD in its application; is that correct?
    - A. That's correct.
  - Q. And the staff in its Staff Report said, no, we don't think you should be able to withdraw that Rate TD, correct?
    - A. Correct.
  - Q. And by this alteration, Duke is now basically saying okay to the Staff Report; we'll continue Rate TD?
- 25 A. Yes.

687 MR. MICHAEL: I have no further 1 2 questions, your Honor. 3 Thank you, Mr. Ziolkowski. MS. KINGERY: Duke has no redirect. 4 5 EXAMINER WALSTRA: Thank you, Mr. Ziolkowski. 6 7 Duke, would you like to move your 8 motion -- move your exhibit? 9 MS. KINGERY: Thank you, your Honor. I 10 would move for the admission of Duke Energy Ohio Exhibit 18 -- oh, now, I am now told it's 17. 11 12 EXAMINER WALSTRA: 18 is correct. 13 MS. KINGERY: Okay, 18. 14 EXAMINER WALSTRA: Any objections? 15 Hearing none, it will be admitted 16 (EXHIBIT ADMITTED INTO EVIDENCE.) 17 EXAMINER WALSTRA: IGS. 18 MR. OLIKER: Your Honor, I would move for 19 the admission of IGS Exhibit 5, and although 6 and 7 2.0 are already part of the record, I would also move for 21 their admission given that I referenced them in 22 cross-examination. 23 EXAMINER WALSTRA: Any objection? 2.4 MS. KINGERY: Yes, your Honor. I would

renew my prior objections. The rate case testimony

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     was not deemed appropriate for admission in these
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     proceedings under your Honor's rulings by Duke Energy
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     Ohio, and although the cost-of-service study was
     prepared by this witness, the other material that IGS
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     sought to question him on was not prepared by him, so
     I would vigorously oppose the admission of all of
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     these IGS exhibits.
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                 EXAMINER WALSTRA: I will admit
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     Exhibits 5 and 6.
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                 (EXHIBITS ADMITTED INTO EVIDENCE.)
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                 EXAMINER WALSTRA: Regarding Exhibit 7,
     he did not prepare, those and I'll just maintain my
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    previous decision regarding admission of this exhibit
     that I think it is relevant towards both the Staff
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     Report and their objections and the stipulation.
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                 MS. KINGERY: Thank you, your Honor.
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                 MR. OLIKER: Did I understand -- did you
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     admit 7 or not?
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                 EXAMINER WALSTRA: I did not admit 7.
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                 MR. OLIKER:
                              Thank you. That's fine.
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                 EXAMINER WALSTRA: With that, we can go
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     off the record.
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                 (Discussion off the record.)
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                 (Thereupon, at 4:34 p.m., the hearing was
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     adjourned.)
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CERTIFICATE I do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by us in this matter on Wednesday, July 11, 2018, and carefully compared with our original stenographic notes. Karen Sue Gibson, Registered Merit Reporter. Carolyn M. Burke, Registered Professional Reporter. (KSG-6578) 2.0 2.2 

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Case No(s). 17-0032-EL-AIR, 17-0033-EL-ATA, 17-0034-EL-AAM, 17-0872-EL-RDR, 17-0873-EL-ATA,

Summary: Transcript in the matter of the Duke Energy Ohio, Inc. hearing held on 07/11/18 electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc. and Gibson, Karen Sue Mrs.