

**BEFORE
THE PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Application of Duke Energy Ohio, Inc. for an Increase in Electric Distribution Rates.	)	Case No. 17-32-EL-AIR
	)	
In the Matter of Application of Duke Energy Ohio, Inc. for Tariff Approval.	)	Case No. 17-33-EL-ATA
	)	
In the Matter of the Application of Duke Energy Ohio, Inc. for Approval to Change Accounting Methods.	)	Case No. 17-34-EL-AAM
	)	
In the Matter of the Application of Duke Energy Ohio, Inc., for Approval to Modify Rider PSR	)	Case No. 17-872-EL-RDR
	)	
In the Matter of the Application of Duke Energy Ohio, Inc., for Approval to Amend Rider PSR	)	Case No. 17-873-EL-ATA
	)	
In the matter of the Application of Duke Energy Ohio, Inc., for Approval to Change Accounting Methods	)	Case No. 17-874-EL-AAM
	)	
In the Matter of the Application of Duke Energy Ohio, Inc. for Authority to Establish a Standard Service Offer Pursuant to Section 4928.143, Revised Code, in the Form of an Electric Security Plan, Accounting Modifications and Tariffs for Generation Service.	)	Case No. 17-1263-EL-SSO
	)	
In the Matter of the Application of Duke Energy Ohio, Inc., for Authority to Amend its Certified Supplier Tariff, P.U.C.O. No. 20.	)	Case No. 17-1264-EL-ATA
	)	
In the Matter of the Application of Duke Energy Ohio, Inc., for Authority to Defer Vegetation Management Costs.	)	Case No. 17-1265-EL-AAM

**DIRECT TESTIMONY OF MARK HIGGINS
ON BEHALF OF ENVIRONMENTAL LAW AND POLICY CENTER**

Filed: June 25, 2018

TABLE OF CONTENTS

	<u>Page</u>
I. INTRODUCTION.....	1
II. BACKGROUND AND CONTEXT OF THE COMPANY’S PROPOSED DISTRIBUTION ENERGY BATTERY STORAGE SYSTEM	8
III. THE EVOLUTION OF ELECTRIC DISTRIBUTION SYSTEM PLANNING	10
IV. THE NEED FOR UPDATED EVALUATION PROCESSES FOR SOLUTIONS (NON-WIRES VS. TRADITIONAL WIRES) TO MEET SYSTEM NEEDS	16
V. A RECOMMENDED EVALUATION FRAMEWORK TO ASSESS NON-WIRES SOLUTIONS IN FILLING SYSTEM NEEDS	23
VI. RECOMMENDATIONS TO THE COMMISSION	29

EXHIBITS

EXHIBIT 17-1263-MH-1	Resume of Mark Higgins
EXHIBIT 17-1236-MH-2	Example of HECO’s Integrated Distribution Planning Process August 2017 Grid Modernization Strategy
EXHIBIT 17-1236-MH-3	Joint Utilities of New York Distributed System Implementation Plan (DSIP) framework
EXHIBIT 17-1236-MH-4	Joint Utilities of New York Non-Wires Solution Process
EXHIBIT 17-1236-MH-5	Joint Utilities of New York Non-Wires Solution Suitability Criteria
EXHIBIT 17-1236-MH-6	State Approaches to Electric Distribution Planning, Lawrence Berkeley National Labs, May 2018
EXHIBIT 17-1236-MH-7	ConEdison’s Non-Wires Alternatives Program Agreement Extract
EXHIBIT 17-1236-MH-8	Referenced Discovery Responses

I. INTRODUCTION

Q. Please state your name, occupation, and business address.

A. My name is Mark Higgins. I am the Chief Operating Officer of Strategen Consulting, LLC. My business address is 2150 Allston Way, Suite 210, Berkeley, California 94704.

Q. Please summarize your professional and educational background.

A. I am currently the leader of Strategen's consulting team and oversee the firm's overall operations. Strategen's team is globally recognized for its thought leadership and deep expertise in grid modernization and new grid technologies, including distributed and centralized renewable energy, energy storage, and smart grid technologies. During my time at Strategen, I have personally overseen numerous client engagements, encompassing: electric vehicle ("EV") infrastructure proceedings; market design for distributed energy resources ("DER"); transactive energy; utility renewable energy customer program design; and a variety of corporate strategy engagements in the EV, renewable energy, and energy storage space.

Before joining Strategen in 2014, I held the position of Principal, ISO Relations and FERC Policy at Pacific Gas & Electric Company ("PG&E"). In that role, I led PG&E's work in key policy areas, including interconnection and transmission planning, and supported initiatives in a variety of other policy areas, such as energy storage, energy efficiency, demand response ("DR"), and solar energy. Prior to my work at PG&E, I held the position of Director, Utility West at SunEdison, where I led a portfolio of more than a gigawatt of renewable energy development assets in the Western U.S. I've also held previous roles in private equity, venture capital, and investment banking. I have a Master

1 of Pacific International Affairs from the University of California, San Diego, focused on
2 International Economics and a Bachelor of Arts in Government from the University of
3 Notre Dame. A full resume is attached as Exhibit 17-1263-MH-1.

4
5 **Q. On whose behalf are you testifying?**

6 A. I am testifying on behalf of the Environmental Law & Policy Center (“ELPC”). ELPC is
7 the Midwest’s leading public interest environmental legal advocacy organization.

8
9 **Q. Have you ever testified before the Public Utility Commission of Ohio (“the
10 Commission”)?**

11 A. No, I have not. However, I have testified before the Massachusetts Department of Public
12 Utilities on an EV infrastructure proceeding. I have also represented numerous other
13 clients by providing input for a wide range of proceedings and stakeholder processes in
14 the electric power sector at state public utilities commissions, at the Federal Energy
15 Regulatory Commission, and at the California ISO.

16
17 **Q. What is the purpose of your testimony?**

18 A. My testimony will address the provision in the April 13, 2018 Stipulation and
19 Recommendation (“Stipulation”) regarding the proposal by Duke Energy Ohio
20 (“Company”) for a pilot distribution energy battery storage system (“Battery System”).
21 My testimony will examine the evaluation process used by the Company in proposing
22 this pilot, provide context around best practices for evaluating non-wires solutions across
23 the country, present a recommendation for an evaluation framework for non-wires

1 solutions, and assess the Company's proposed Battery System based on the
2 recommended evaluation framework.

3
4 **Q. Please further detail your experience with grid planning and the role of non-wires**
5 **solutions.**

6 A. I have worked on grid planning and non-wires solutions in several capacities, including:

- 7 • On behalf of Puget Sound Energy, I developed a methodology to evaluate energy
8 storage as a non-wire solution for a transmission capacity deficit. The evaluation
9 was conducted as part of an alternatives assessment for a large 230kV upgrade in
10 an urban area. This was a first of its kind effort to look at the technical feasibility
11 and cost-effectiveness for such a large application.
- 12 • On behalf of the Australian Energy Market Operator, which operates Australia's
13 National Energy Market, I conducted a survey of global best practices for
14 coordination between Transmission System Operators and Distribution System
15 Operators and system architecture for enabling a high DER grid.
- 16 • On behalf of Energy Networks Australia and CSIRO, Australia's national
17 research institution, I developed a white paper evaluating different price
18 formation models for new grid technology and DER, system architecture and
19 DER management platforms, and distribution-level market design to enable value
20 stacking of services from DER. This report was used as an input that informed
21 Australia's national Electricity Network Transformation Roadmap.

1 **Q. How does your testimony relate to PowerForward, the grid modernization**
2 **proceeding initiated by the Commission?**

3 A. The PowerForward proceeding is putting the state of Ohio at the forefront of grid
4 modernization leadership. The PowerForward process has focused on identifying
5 “technological and regulatory innovation, to enhance the consumer electricity
6 experience.”¹ The intent of my testimony is to identify modifications to the Company’s
7 Battery System proposal that will complement that focus by providing a foundation for
8 future innovation in electric distribution system planning, specifically non-wires
9 solutions. Non-wires solutions – including battery storage but also demand response,
10 energy efficiency, distributed generation, and other resources – can meet distribution
11 system needs by deferring or replacing traditional wires solutions to the same system
12 needs. For example, a utility could run a geographically targeted demand response or
13 energy efficiency program to mitigate projected load growth that would otherwise cause a
14 capacity constraint requiring a distribution system upgrade.

15 Since the Company proposes to use its Battery System as a non-wires solution to address
16 distribution system needs, my testimony is aimed at helping the Commission to evaluate
17 the Company’s decision-making process and guide the development of a pilot that will
18 produce useful information and learnings to support PowerForward’s next steps, instead
19 of proceeding wholly outside the Commission’s overall grid modernization efforts, in
20 order to maximize benefits to ratepayers and the public.

¹ WHAT IS POWERFORWARD, PUCO <https://www.puco.ohio.gov/industry-information/industry-topics/powerforward/powerforward-faq/what-is-powerforward>.

1 **Q. Please summarize your findings and recommendations.**

2 A. Overall, my conclusion regarding the Company's Battery System proposal is that it lacks
3 the framework needed to produce information and lessons learned that could
4 substantively inform development of a future non-wires solutions process in Ohio.
5 Accordingly, my recommendations can be summarized as follows:

6 In this proceeding:

7 (1) The Commission should require the Company to work with a stakeholder
8 collaborative group to develop a framework to screen, evaluate, solicit and
9 procure potential non-wires solution projects;

10 (2) The Commission should evaluate the Company's proposed pilot project through
11 that framework before any project approval, and should approve the Battery
12 System only if the Company demonstrates that it meets the objectives established
13 in Ohio Revised Code 4928.02 and if the Company commits to applying lessons
14 learned from the Battery System toward developing a robust non-wires solutions
15 process; and

16 (3) The Company should be required to periodically report on the procurement and
17 performance monitoring aspect of the project as the pilot progresses.

18 In the long term:

19 (4) The Commission should establish an integrated electric distribution system
20 planning process for utilities as part of the PowerForward process in order to
21 ensure the most cost-effective outcome for future non-wires solutions consistent
22 with Ohio state policy; and

1 (5) The Commission and Ohio's electric distribution utilities should use learnings
2 from the Company's pilot project to inform and adjust the methodologies and
3 procurement frameworks developed in PowerForward.

II. BACKGROUND AND CONTEXT OF THE COMPANY'S PROPOSED DISTRIBUTION ENERGY BATTERY STORAGE SYSTEM

1 **Q. Please describe the Company's proposed Battery System.**

2 A. The Company is proposing a distribution-level lithium-ion battery energy storage system
3 of approximately 10 megawatts. The Company has indicated that the Battery System will
4 be located in southwest of the Company's service territory² and will cost close to \$20
5 million.³ The Company has provided few additional details related to the proposed
6 Battery System. Based on the Company's direct testimony and responses to parties'
7 discovery requests, the Company has yet to select the exact location of the Battery
8 System,⁴ and has not yet determined the projected benefits and costs of the proposal⁵ or
9 even the methodology for such a benefit-cost analysis.⁶

10

11 **Q. What is the Company's stated purpose for the proposed Battery System?**

12 A. The Company seeks to gain operational knowledge on energy storage and to confirm the
13 value energy storage can provide to the electric grid. The Company will primarily use the
14 Battery System for distribution system benefits such as backup power.⁷ The Battery
15 System could also potentially delay protracted distribution station maintenance.⁸ The

² Kuznar Dir. Test. 2:16-18 (June 1, 2017). The Company filed this testimony as part of its original application in Case Nos. 17-1263-EL-SSO *et al.*, rather than in support of the Stipulation. However, after the filing of the Stipulation including the Battery System proposal, the Company stated that "Duke Energy Ohio plans to continue with its original storage system proposal" from that application. ELPC-INT-01-001(a). (Exhibit 17-1236-MH-8).

³ Kuznar Dir. Test. 5:5.

⁴ ELPC-INT-01-025(d). (Exhibit 17-1236-MH-8).

⁵ ELPC-INT-01-001(b). (Exhibit 17-1236-MH-8).

⁶ ELPC-INT-01-005(a). (Exhibit 17-1236-MH-8).

⁷ Kuznar Dir. Test. 4:8-12.

⁸ Henning Dir. Test, 21:22-22:2 (June 1, 2017).

1 Company will also test the Battery System in the frequency regulation market of PJM
2 Interconnection, L.L.C. (PJM).⁹

3
4 **Q. Did the Company utilize a framework or criteria to evaluate the proposed Battery**
5 **System?**

6 Based on the Company's direct testimony and responses to parties' discovery requests, it
7 remains unclear whether the Company relied upon any evaluation framework or criteria
8 to develop its Battery System proposal. The proposed Battery System was not developed
9 in the context of an integrated electric distribution system planning process. The
10 Company does not provide detail on whether the proposed Battery System will provide a
11 solution to a distribution system need based on a comprehensive evaluation framework
12 that encompasses the full range of non-wires solutions. The most detailed criteria offered
13 by the Company is in response to ELPC-INT-01-025(d), where witness Kuznar states that
14 a key factor in the determining the Battery System's location will be a benefit-cost
15 analysis.

16
17 **Q. What methodology did the Company utilize to assess the benefit-cost ratio of the**
18 **proposed Battery System?**

19 A. Based on both the Company's direct testimony and responses to parties' discovery
20 requests, the Company has not conducted a benefit-cost assessment of the proposed
21 Battery System. Company witness Kuznar's response to ELPC-INT-01-001(b) indicates
22 that specific values for benefits of the proposed Battery System have not yet been

⁹ *Id.* at 3:10-18.

1 quantified. Witness Kuznar did not provide detail as to what benefits or costs the
2 Company would assess. In response to ELPC-INT-01-005(a), witness Kuznar states that
3 the Company has not identified a modeling tool that will be used.¹⁰ In fact, the Company
4 has yet to collect specific project information necessary to conduct a benefit-cost
5 analysis.¹¹
6

7 **Q. What is your understanding of the process for Commission review and evaluation of**
8 **the proposed Battery System project?**

9 A. My understanding is that, if the Commission approves the Stipulation, then any review of
10 the project will occur after its implementation based on a prudence standard, rather than
11 through a pre-approval process involving proactive and transparent consideration of best
12 practices for project design. By contrast, I am aware that another Ohio utility, Dayton
13 Power & Light, recently agreed to a settlement requiring pre-approval of battery energy
14 storage projects by the Commission.¹²

¹⁰ ELPC-INT-01-005(a). (Exhibit 17-1236-MH-8).

¹¹ ELPC-INT-01-008(a). (Exhibit 17-1236-MH-8).

¹² Case Nos. 15-1830-EL-AIR *et al.*, Stipulation and Recommendation (June 18, 2018).

III. THE EVOLUTION OF ELECTRIC DISTRIBUTION SYSTEM PLANNING

1 **Q. Please describe the goals of electric distribution system planning.**

2 A. In general, the primary objective of electric distribution system planning is to design and
3 build the distribution system to safely, reliably, and efficiently deliver electricity to
4 customers within acceptable risk tolerances, while meeting policy requirements and
5 evolving customer needs.

6

7 **Q. Please describe the process of electric distribution system planning.**

8 A. Electric distribution system planning involves a series of tasks to determine the
9 distribution system infrastructure requirements necessary to support the goals described
10 above. The planning functions include: load forecasting; scenario analysis and modeling;
11 system design; power flow modeling; and load usage analysis. Traditionally the planning
12 and operating functions of a utility have been sequential and, to a considerable extent,
13 independent.

14

15 **Q. How has the process of electric distribution system planning evolved to account for**
16 **the changing grid?**

17 A. In a recent GridLab white paper prepared in connection with his PowerForward
18 presentation, Curt Volkmann articulated the importance of updating traditional utility
19 distribution planning processes, since “[a]s customers increasingly adopt distributed
20 energy resources such as energy efficiency, demand response, distributed generation,
21 combined heat and power, electric vehicles, and storage, it becomes important for utilities

1 to proactively determine how to best take advantage of these resources to minimize costs
2 while maintaining service quality.”¹³ Many jurisdictions are recognizing that need.
3 According to BRIDGE Energy Group’s 2018 BRIDGE Index, 73% of U.S. and Canadian
4 utilities surveyed are implementing or currently developing grid modernization plans.
5 Many states are requiring utilities to integrate their distribution planning processes,
6 generally as a subset of grid modernization proceedings. According to a recent report
7 from Lawrence Berkeley National Lab (“LBNL”),¹⁴ there are many reasons why state
8 regulatory agencies and utilities are seeking to make electric distribution system planning
9 processes more methodical and transparent, and among those common reasons is the goal
10 of modifying or replacing conventional methodologies and assumptions to account for
11 and leverage the capabilities of new technologies.

12
13 **Q. What are examples of jurisdictions across the country that have adopted changes to**
14 **their electric distribution system planning processes?**

15 A. LBNL¹⁵ compares 16 jurisdictions (15 states, including Ohio, as well as Washington,
16 D.C.) that are currently in the process of evaluating changes to their electric distribution
17 planning processes. While certain states are fairly advanced in their reform processes
18 (California, New York, Hawaii, Massachusetts, and Minnesota), many other states,
19 including several that neighbor Ohio, have also begun grid modernization processes.
20 Similar to Ohio, Illinois has begun a grid modernization proceeding. Illinois, Indiana, and

¹³ Curt Volkman, Integrated Distribution Planning: A Path Forward 4, *available at* <https://gridlab.org/publications> (last visited June 25, 2018).

¹⁴See A.L. Cooke et al., Distribution System Planning—State Examples by Topic, PACIFIC NORTHWEST NATIONAL LABORATORY 4.1 (May 2018), http://eta-publications.lbl.gov/sites/default/files/dsp_state_examples.pdf.

¹⁵ See *id.*

1 Pennsylvania allow utilities to collect surcharges if they file distribution plans. While not
2 in the Midwest, Rhode Island serves as an excellent example of a state with significant
3 grid modernization activity underway through an active proceeding. Rhode Island is also
4 particularly advanced in its requirements for utilities to evaluate non-wires solutions.

5 A sampling of utilities that have been integrating their electric distribution planning
6 processes includes: the Joint Utilities of New York (as part of NY-REV); the three
7 California investor-owned utilities (Pacific Gas & Electric, Southern California Edison,
8 and San Diego Gas & Electric); Hawaii Electric Company (HECO); and Xcel Energy
9 (Minnesota). An example of HECO's integrated electric distribution planning process can
10 be seen in Exhibit **17-1263-MH-2**. An example of the Joint Utilities of New York's
11 distributed system implementation plan (DSIP) framework is provided in Exhibit **17-**
12 **1263-MH-3**. In Rhode Island, National Grid has been implementing a pilot non-wires
13 solutions program since 2015,¹⁶ and the utility's Efficiency and System Reliability
14 Procurement Plan identifies that the utility will continue to screen for non-wires solutions
15 during the timeframe of its current three-year plan. The utility also plans to develop a
16 heat map via a GIS portal in order to allow members of the public to identify locations
17 where non-wires solutions can be used to reduce or manage load.¹⁷ In North Carolina,
18 another Duke affiliate recently entered into a settlement to begin a \$2.5 billion grid
19 modernization pilot.¹⁸

¹⁶ See 2018 System Reliability Report, NATIONAL GRID (Nov. 1, 2017).

http://www.ripuc.org/eventsactions/docket/4756-NGrid-SRP2018_11-1-17.pdf (Exhibit 17-1236-MH-8).

¹⁷ See *National Grid 2018-2020 Energy Efficiency and System Reliability Procurement Plan*, NATIONAL GRID 7 (Aug. 30, 2017), [www.ripuc.org/eventsactions/docket/4684-NGrid-3-YearPlan\(8-30-17\).pdf](http://www.ripuc.org/eventsactions/docket/4684-NGrid-3-YearPlan(8-30-17).pdf).

¹⁸ See Robert Walton, *Duke Agrees to cut North Carolina grid modernization plan by \$5.3B*, UTILITY DIVE (June 4, 2018) <https://www.utilitydive.com/news/duke-agrees-to-cut-north-carolina-grid-modernization-plan-by-53b/524818/>.

1 **Q. Please describe the objectives of an integrated electric distribution planning process.**

2 A. Modernizing the electric distribution planning process often involves developing
3 integrated distribution planning processes that will proactively consider DER in planning
4 the distribution system. The integrated distribution planning process is an important
5 roadmap to ensure that utilities factor DER in to their planning, because it impacts load
6 forecasts, operation, and the capability of the distribution system. Effectively considering
7 DER in an integrated distribution plan will allow utilities to more holistically and
8 effectively assess the modern distribution grid, more effectively integrate DER, harness
9 unique DER attributes, and also minimize duplication of services or system overbuild. An
10 integrated distribution planning process also enables utilities to methodically analyze
11 least-cost, best-fit non-wires DER solutions on an apples-to-apples basis with traditional
12 solutions.

13 The integrated distribution plan can be broadly broken up into 5 main categories:

- 14 1. System Planning, including developing methodologies to plan for and
15 evaluate non-wires solutions
- 16 2. System Operation
- 17 3. Interdependencies and Timing
- 18 4. Stimulating DER
- 19 5. Validation

IV. THE NEED FOR UPDATED EVALUATION PROCESSES FOR SOLUTIONS
(NON-WIRES VS. TRADITIONAL WIRES) TO MEET SYSTEM NEEDS

1 **Q. How have electric distribution utilities traditionally determined when additional**
2 **infrastructure is needed on the distribution system?**

3 A. As noted above, distribution utilities have generally had internal planning functions help
4 them determine the distribution system infrastructure requirements. The planning
5 functions include load forecasting, scenario analysis and modeling, system design, power
6 flow modeling, and load usage analysis. Many upgrades are planned in advance; for
7 example, when load forecasts indicate capacity constraints are likely to occur in the near
8 future, or when the useful life of equipment is nearing its end. Historically this process
9 has not required transparency for the general public because the grid operated in a
10 unidirectional manner, and there were few consumers or third-parties that could offer
11 solutions to address the system's needs.

12
13 **Q. Please define a non-wires solution.**

14 A. Traditionally electricity delivery investments are in the form of "lines and wires" – in
15 other words, basic power equipment designed to transmit power from one place to
16 another. Modern electronics have provided numerous ways to make that traditional
17 infrastructure operate more efficiently. The US Department of Energy Electricity
18 Advisory Committee defines non-wires solutions as "any action or strategy that could
19 help defer or eliminate the need to construct or upgrade a transmission system and
20 distribution sub-stations. . . .The non-wires solution options include, but are not limited

1 to: demand response, dynamic retail pricing, distributed generation, energy efficiency,
2 application of technologies to expand the capacity of the system, and alternative power
3 dispatch options."¹⁹

4
5 **Q. How does a non-wires solution differ from a non-wires alternative?**

6 A. The terms have effectively the same meaning. I choose to call them non-wires solutions
7 rather than “alternatives,” because, in the modern grid, I believe non-wires resources
8 should be treated as part of a portfolio of solutions that are considered by system
9 planners, rather than assuming a traditional solution is the default approach that should be
10 taken.

11
12 **Q. How do non-wires solutions compare to traditional wires solutions?**

13 A. A systematic non-wires solution process, embedded within an integrated distribution
14 planning process, that allows consideration of both traditional and non-wires solution
15 options, may potentially achieve some combination of the following benefits:

- 16 • Reduced cost
- 17 • Increased competition
- 18 • Reduced burden on regulators
- 19 • Tracked cost and technology advances
- 20 • Stimulated DER and non-wires solutions markets
- 21 • Lowered risk of stranded assets

¹⁹ Memorandum from Elec. Advisory Comm. to the Hon. Patricia Hoffman, Assistant Sec’y for Elec. Delivery and Energy Reliability, U.S. Dept. of Energy (Oct. 17, 2012), <https://www.energy.gov/sites/prod/files/EAC%20Paper%20-%20Recommendations%20on%20Non-Wires%20Solutions%20-%20%20Final%20-25-Oct-2012.pdf>

- Reduced emissions
- Improved reliability

Q. What role do non-wires solutions have in the integrated electric distribution system planning process?

A. Non-wires solutions are a new tool in an integrated distribution planning kit that can be compared side-by-side with traditional solutions. This allows utilities to select the solution that is most efficient and cost-effective for customers and that meets other state policy objectives, regardless of technology characteristics or ownership structures. In the case of Ohio, these policy objectives are established in Ohio Revised Code 4928.02.

Q. What are some examples of how utilities incorporate the assessment of non-wires solutions into their integrated distribution system planning process?

A. HECO's process is shown in Exhibit 17-1263-MH-2. In step one, multiple scenario forecasts are developed. The outcomes of engineering planning analyses, as seen in Exhibit 17-1263-MH-2 with the green feedback arrow, can define what messages are delivered through stakeholder engagement.

At step two, the engineering results of planning are produced to identify incremental system needs. The engineering results and assumptions at this point can be reviewed with stakeholders. Traditional planning would be sequential, without the green feedback arrow seen in Exhibit 17-1263-MH-2. However, with the advent of DER, two-way power flows create the potential for non-wires solutions. As such, consideration should be given as to what inputs might need to change at step one to achieve more favorable outcomes at step

1 two. For example, if the trend in engineering outputs suggest peak demand is driving
2 more investment than in the past, this finding can prompt investigation into whether
3 demand charges or critical peak pricing rates would impact the investments needed.

4 Step three then takes the outputs of the engineering requirements and considers
5 traditional and non-wires solutions in parallel. Ultimately, non-wires solutions should
6 become just another tool in the kit. When assessed side-by-side, the most efficient, cost-
7 effective option between non-wires solutions and traditional solutions should be selected.

8
9 **Q. What are the issues in the electric distribution system planning process that non-**
10 **wires solutions can address?**

11 A. Non-wires solutions can help address reliability issues, lower costs or meet public policy
12 objectives. The most common issue that non-wires solutions address is typically a
13 transmission or distribution capacity constraint. They can also provide power quality
14 services such as voltage and frequency support.

15
16 **Q. How do non-wires solutions address the issues listed above?**

17 A. In the case of a transmission or distribution capacity constraint, typically non-wires
18 solutions are used to defer or avoid an otherwise needed transmission or distribution line
19 upgrade. Often this is because the non-wires solution (or bundle of solutions) is able to
20 act in a peak-shaving function by reducing power flows at times when such flows would
21 exceed equipment ratings. In the case of power quality issues, typically non-wires
22 solutions would provide automated, instantaneously-responsive service controlled by a
23 utility via an automated dispatch signal.

1 **Q. Please provide an example of how a non-wires solution can improve grid reliability.**

2 A. Non-wires solutions are beginning to be used more frequently for grid reliability
3 functions. There are a wide range of use cases where non-wires solutions can help
4 improve grid reliability and community resiliency. Examples range from energy storage
5 at community centers or critical infrastructure, ensuring reliable power during severe
6 weather, to non-wires solutions avoiding an upgrade of a weak line.²⁰ Central Maine
7 Power's successful Boothbay pilot project is an excellent example of the latter. The
8 utility used a wide range of non-wires solutions, including efficiency, demand response,
9 and energy storage, to reduce peak load on specific transmission assets that helped the
10 utility avoid an \$18 million rebuild of the 34.5 kV line from Newcastle to Boothbay
11 Harbor.²¹

12
13 **Q. What are the challenges in implementing non-wires solutions?**

14 A. There are several challenges to implementing non-wires solutions. First, electric
15 distribution utilities have decades of experience implementing traditional solutions and
16 require preliminary experience to understand both the procurement process and technical
17 aspects such as timing, risk, and dependability of certain non-wires solutions. There can
18 also be barriers where building traditional infrastructure is rewarded through rate-based
19 cost recovery. Therefore, when utilities avoid building traditional infrastructure or
20 targeted energy usage reductions to avoid a constraint, those utilities can lose revenues

²⁰Here in Ohio, a combined solar and storage project in the Village of Minster produced significant distribution benefits for the local utility by avoiding the need for \$350,000 of grid upgrades to improve power quality for large industrial customers. See K. Kaufman, *A small town in Ohio creates industry buzz with solar plus storage*, SMART ELECTRIC POWER ALLIANCE (May 12, 2016), <https://sepapower.org/knowledge/a-small-town-in-ohio-creates-industry-buzz-with-solar-plus-storage/>.

²¹Final Report Boothbay Sub-Region Smart grid Reliability Pilot Project, GRIDSOLAR, LLC (Jan. 19, 2016), http://www.neep.org/sites/default/files/resources/FINAL_Boothbay%20Pilot%20Report_20160119.pdf.

1 and potentially returns. It is important to provide a pathway to overcome these obstacles
2 to ensure the benefits of non-wires solutions can be realized for all ratepayers. I will
3 highlight other jurisdictions in this section to identify how they manage and implement
4 non-wires solutions.

5
6 **Q. Should non-wires solutions always be the preferred solution within an integrated**
7 **distribution system planning process?**

8 A. No. Non-wires solutions should be one option within a portfolio of options that system
9 planners have available to maintain grid reliability and flexibility. The distribution
10 planning process should enable all options to be evaluated side-by-side such that the most
11 cost-effective and beneficial option is selected, regardless of technology or ownership
12 model.

13
14 **Q. How have grid planners evaluated non-wires solutions in jurisdictions outside of**
15 **Ohio?**

16 A. Generally, non-wires solutions processes are developed as part of a broader series of
17 enhancements to distribution planning processes, as discussed in Section III. One of the
18 more advanced process flows, developed by the Joint Utilities of New York, is shown in
19 Exhibit **17-1263-MH-4**.

20 Typically, the first step is to determine distribution system needs (capacity and timing).
21 Criteria are used as a filter on distribution system capital plans, as they are developed, to
22 determine whether non-wires solutions are suitable to meet a given system need. This
23 ensures sufficient time is available to consider non-wires solution without risking safety

1 and reliability of the system and that adequate value can be gained from the non-wires
2 solutions. If a non-wires solution fails this filter, traditional solutions are pursued.
3 However, if the non-wires solution passes, the opportunity is defined further, such as a
4 summer capacity need between the hours of 4pm and 8pm, and requests for proposals
5 (RFP) are sought. At any time, however, there may be a need to pursue a traditional
6 solution when a non-wires solution opportunity becomes unviable. An example of
7 suitability criteria developed by the Joint Utilities of New York for non-wires solutions is
8 shown in Exhibit 17-263-MH-5. The Joint Utilities have begun to consider non-wires
9 solutions in this more systematic way, which ensures consistency, allows for the
10 development of a suite of non-wires solutions, and begins to integrate non-wires solutions
11 into the planning process. The suitability criteria for non-wires solutions facilitates the
12 pursuit of realistic options under a cost threshold, prioritizes more valuable opportunities,
13 and manages volume. Some aspects related to this process are discussed further below.

14 In Rhode Island, the Public Utilities Commission adopted a set of System Reliability
15 Procurement Standards that establish a procedure and funding mechanism for
16 identification of distributed and customer-side resources to better utilize the existing grid
17 and improve reliability. The standards require that utilities prepare three-year System
18 Reliability Procurement Plans (“SRPP”), incorporating the distribution utility’s
19 anticipated scope of non-wires solutions during the 3-year planning period. In addition,
20 the SRPP enables the distribution utility to use non-wires solutions to reduce or manage
21 peak load in cases where distribution infrastructure is either highly utilized, in a
22 physically constrained area, needed for anticipated new load growth, or needed to replace
23 or prolong the life of existing distribution infrastructure. National Grid compares non-

wires solutions in Rhode Island in parallel to traditional solutions using the following criteria:²²

- Ability to meet the identified system needs;
- Anticipated reliability of the alternatives;
- Risks associated with each alternative;
- Potential for synergy savings based on alternatives that address multiple needs;
- Operational complexity and feasibility;
- Implementation issues; and
- Customer impacts.

Q. How should electric system planners assess when a non-wires solution is the best option for the system needs?

A. Grid planners should follow the best practices identified above. Once an evaluation methodology and filter criteria have been developed, infrastructure needs that pass the filter criteria can be released for solicitation. A non-wires solution would then be selected if it can be delivered in the required timeframe at a price that is below that of the traditional solution identified in the utility's capital plan. If no non-wires solutions are bid at a price that is below the cost of a traditional solution, the traditional solution would be selected.

²²See *National Grid 2018-2020 Energy Efficiency and System Reliability Procurement Plan*, NATIONAL GRID (Aug. 30, 2017), [www.ripuc.org/eventsactions/docket/4684-NGrid-3-YearPlan\(8-30-17\).pdf](http://www.ripuc.org/eventsactions/docket/4684-NGrid-3-YearPlan(8-30-17).pdf).

V. **A RECOMMENDED EVALUATION FRAMEWORK TO ASSESS NON-
WIRES SOLUTIONS IN FILLING SYSTEM NEEDS**

1 **Q. What are the best practices that the Commission should adopt to assess how utilities**
2 **evaluate non-wires solutions?**

3 A. The Commission should ensure that non-wires solutions are cost-effective versus
4 traditional solutions, and that the most cost-effective non-wires solution is selected,
5 regardless of ownership structure. For this to occur, the Commission should require the
6 utility to take the following actions:

- 7 1. Determine what distribution system needs (capacity and timing) exist where
8 non-wires solutions could plausibly meet the need, and develop criteria to
9 determine whether a specific non-wires solution(s) is (are) technically feasible
10 to meet the identified system need;
- 11 2. Develop a capital cost estimate for the traditional grid solution to meet the
12 identified system need;
- 13 3. Identify and assess any additional system benefits that a non-wires solution
14 could provide and whether those benefits would accrue to the utility or to a
15 third-party;
- 16 4. Develop performance requirements and pro forma agreements for third-party
17 non-wires solutions (an extract from ConEdison's non-wires program
18 agreement²³ is shown in Exhibit **17-1263-MH-7**);

²³ See NON-WIRES ALTERNATIVES PROGRAM AGREEMENT, CONEDISON, <https://www.coned.com/-/media/files/coned/documents/business-partners/business-opportunities/non-wires/non-wires-alternatives-program-agreement.pdf>.

5. Conduct a solicitation for non-wires solutions and prepare a utility benchmark cost estimate for the non-wires solutions;
6. Evaluate the cost of each non-wires solution (net of benefits accrued to the utility); and
7. Select the solution with the lowest net cost, and consistent with any relevant legal constraints and policy aims.

Q. How should electric distribution utilities accommodate third-party developed non-wires solutions?

A. There are emerging best practices regarding procurement of third-party non-wires solutions that are taking hold in different states. ICF published a whitepaper highlighting these best practices that utilities should adopt. This includes the following:²⁴

- Providing useful customer and system data;
- Providing anticipated device trigger/dispatch and notification requirements;
- Using demonstration projects to explore subsequent commercial terms;
- Giving third-party providers the right amount of lead time;
- Coordinating with other programs and markets;
- Offering vendor pre-qualification processes; and
- Using sample pro forma agreements to explore the optimal commercial standards.

Q. What requirements should third-party developed non-wires solutions be subject to?

²⁴See Sam Hile et al., Procuring Distribution Non-Wires Alternatives: Practical Lessons from the Bleeding Edge, ICF (2017), <https://www.icf.com/resources/white-papers/2017/nwa-utility-procurement>

1 A. Utilities must be able to set requirements for commercial and operational standards that
2 non-wires solutions must comply with to adequately meet distribution system needs. The
3 Joint Utilities of New York have included these standards in respective program
4 agreements,²⁵ as shown in Exhibit **17-1263-MH-7**. Another example is the recent
5 Preferred Resources Pilot of Southern California Edison, which included agreements
6 specific to each DER technology type.²⁶ These agreements include, but are not limited to,
7 the following:

- 8 • Settlement terms;
- 9 • Measurement and verification procedures;
- 10 • Reward and penalty clauses;
- 11 • Anticipated device trigger/dispatch signals; and
- 12 • Notification requirements.

13
14 **Q. What are the best practices that the Commission should adopt to ensure utility pilot**
15 **programs in general are successful?**

16 A. Rocky Mountain Institute attempted to answer this question in a recent white paper.²⁷

17 Their recommendations are that regulators should:

²⁵ See NON-WIRES ALTERNATIVES PROGRAM AGREEMENT, CONEDISON, <https://www.coned.com/-/media/files/coned/documents/business-partners/business-opportunities/non-wires/non-wires-alternatives-program-agreement.pdf>.

²⁶ See PRO FORMA PURCHASE AND SALES AGREEMENTS, SCE PRP RFO 2, https://sceprprfo.accionpower.com/_scedgpr_1501/documents.asp?Col=DateDown&strFolder=a.%20RFO%20Documents/iii.%20Pro%20Forma%20Purchase%20and%20Sale%20Agreements%20%5bPSAs%5d/&filedown=&HideFiles=.

²⁷ See Courtney Fairbrother et al., The Role of Pilots and Demonstrations in Reinventing the Utility Business Model (2017), available at <https://www.rmi.org/insights/reports/pathwaysforinnovation/>.

- 1 1. Direct utilities to publicly share lessons learned from pilot demonstrations,
2 including recommendations for other utilities and opportunities for improvement,
3 with allowances for intellectual property protection as warranted;
- 4 2. Create the expectation that utilities should incorporate lessons learned from across
5 the industry into a project coming before regulators for approval, in order to
6 minimize redundancy in pilots and demonstrations; and
- 7 3. Encourage utilities to promote and share their work with other utilities around the
8 country in industry forums.

9 Utilities should:

- 10 1. Seek out relevant learning from other utilities and incorporate lessons learned, or
11 where possible build on others' results to skip the pilot or demonstration phase
12 and move quickly to rolling out a larger program;
- 13 2. Develop plans for evaluation, measurement and verification for disseminating
14 pilot results from the outset of project design; and
- 15 3. Build collaboration and coalitions with other utilities for sharing best practices.

16
17 **Q. What role can a well-designed pilot or demonstration project provide in moving**
18 **Ohio towards an integrated distribution planning process?**

19 **A.** Grid planning is incredibly complex; therefore, real world experience in the form of
20 pilots and demonstrations can play a valuable role in informing development of optimal
21 approaches. According to Volkmann, "In order for utilities to understand the
22 opportunities and risks in an accelerated DER adoption environment and for their

1 customers to fully realize the benefits, utilities need to be addressing their planning
2 frameworks and performing analyses, at least on a pilot basis, well in advance.”²⁸

3
4 **Q. What criteria should be applied for the utility to determine a suitable pilot project**
5 **candidate?**

6 A. Suitable pilots should be preliminarily evaluated against the utility’s capital infrastructure
7 plan, with potential non-wires solutions evaluated based on: (a) their technical capability
8 to meet the system’s infrastructure need; (b) their ability to be completed within the
9 timeframe necessary to meet the need; and (c) cost net of any additional system benefits
10 that the non-wires solution would provide. Projects should be bid out in a competitive
11 solicitation process, and, net of additional system benefits, the lowest cost solution should
12 be adopted.

13
14 **Q. What criteria should be used to determine if the Company’s pilot proposal is**
15 **meeting its objectives?**

16 A. Given the Company’s stated goal of “confirm[ing] the value energy storage can provide
17 to the electric grid” through uses including “distribution upgrade deferral,”²⁹ the
18 Company must establish an analytical framework in advance of proceeding with the
19 project to ensure the pilot provides a foundation for realizing the value of such non-wires
20 solutions through future, additional projects. This framework should serve as a pilot for
21 how the Company would:

²⁸ See Volkmann, supra note 13.

²⁹ Kuznar Dir. Test. 3:6-7, 3:12-13.

- Determine the types of distribution system needs that would be eligible for consideration of a non-wires solution;
- Assess the full range of benefits that a specific non-wires solution would provide;
- Compare the benefits and costs of a non-wires solution to a traditional solution;
- Evaluate whether development of a non-wires solution is meeting necessary milestones to meet the infrastructure need;
- Evaluate whether the performance of a non-wires solution is meeting expectations (and whether a third-party solution is meeting its contractual obligations);
- Assess whether the non-wires solution resulted in net benefits to ratepayers; and
- Make adjustments to future non-wires solution procurements to better meet stated objectives.

Q. What will the result of the Company’s Battery System project be if the Commission does not adopt these best practices?

A. At best, when pilot and demonstration projects are evaluated using the best practices above, they enable the electric power industry to test a variety of new technologies and business approaches to enabling new technologies that benefit customers and utilities. However, at worst, when pilot projects ignore national and international best practices, taking a “not invented here” approach, they often result in low-value projects that produce little in the way of results or redundant programs that “fail to learn from results from elsewhere in the industry.”³⁰ In this case, the Company has the opportunity to structure this pilot to directly (a) learn from the substantial existing body of knowledge

³⁰ See Fairbrother, *supra* note 27.

1 on the topic that already exists, and (b) directly inform the practices and regulations
2 developed in the PowerForward process. In order to ensure that outcome, the
3 Commission must ensure this project is not approved as a one-off pilot without
4 appropriate safeguards that ensure it produces useful results that benefit Ohio's
5 consumers.

VI. RECOMMENDATIONS TO THE COMMISSION

1 **Q. How can the Commission evaluate the Company’s proposed Battery System?**

2 A. Ideally the Commission would require the Company to adhere to the best practices
3 outlined in Section V. If the Commission needs to conduct a more streamlined evaluation
4 process, I recommend the following:

- 5 • Require the Company to establish a benefit-cost analysis that is transparent and
6 consistent with the California Standard Practice Manual.³¹
- 7 • Establish that the Company should use the ratepayer impact measure (“RIM”) test
8 to compare the cost-effectiveness of projects by potential locations. By selecting
9 the RIM test, the Company must evaluate value streams that align with the
10 perspective of the RIM test.
- 11 • Require the Company to determine methodologies and modeling tools needed to
12 calculate the value streams selected. The Company should be transparent about
13 these methodologies and modeling tools and be open to stakeholder input.
- 14 • Require the Company, via the framework, to demonstrate that a proposed non-
15 wires solution meets the policy objectives laid out in Ohio Revised Code 4928.02.

16 Given that one of the primary objectives of the proposal is as an educational pilot, the
17 Commission should modify the Stipulation to require the Company to formally engage
18 with a stakeholder collaborative group to determine best practice design for the pilot

³¹ See *California Standard Practice Manual Economic Analysis of Demand-Side Programs and Projects*, California Public Utilities Commission (Oct. 2001), [http://www.cpuc.ca.gov/uploadedFiles/CPUC_Public_Website/Content/Utilities_and_Industries/Energy - Electricity and Natural Gas/CPUC STANDARD PRACTICE MANUAL.pdf](http://www.cpuc.ca.gov/uploadedFiles/CPUC_Public_Website/Content/Utilities_and_Industries/Energy_-_Electricity_and_Natural_Gas/CPUC_STANDARD_PRACTICE_MANUAL.pdf)

1 consistent with the best practices described above. The Commission should also require
2 submission of a detailed project proposal for review and approval, as well as that the
3 utility publicly share the screening and cost-effectiveness methodologies developed by
4 the Company, which should be evaluated by the Commission before the pilot is
5 approved. Finally, the Commission should require the Company to periodically file
6 reports on project results to allow for evaluation of the procurement and performance
7 monitoring aspect of the project as the pilot progresses. This pilot proposal comes at a
8 very timely moment in Ohio's grid modernization efforts and can therefore play an
9 important role in informing the PowerForward process. While we don't yet know the
10 outcome of PowerForward, if it does result in steps toward an integrated distribution
11 planning process in Ohio, the recommended modifications to the Company's Battery
12 System proposal will provide a unique opportunity to ensure the framework and
13 processes developed are effective and best meet Ohio's policy objectives as noted above.
14 Meanwhile, if the Commission leaves the Battery System proposal as it stands today, the
15 Stipulation's lack of any pre-approval process to ensure best practice project design or
16 any periodic reporting requirements will prevent this pilot from effectively informing
17 distribution planning in Ohio going forward.

18
19 **Q. Going forward, how can the Commission most cost-effectively evaluate non-wires**
20 **solutions as part of the portfolio of options utilities can utilize in integrated**
21 **distribution system planning?**

22 **A.** Based on my experience and understanding of best practices, it is my view that non-wires
23 solutions are most effective at meeting policy objectives when they are procured as part

1 of a systematized process to consider DER in an integrated distribution plan. I therefore
2 recommend a few actions to the Commission:

3 1. Establish an integrated electric distribution system planning process for utilities as
4 outlined in Section III.

5 a. This process can be established within the Power Forward proceeding to
6 leverage the existing work there.

7 2. Require utilities to evaluate where non-wires solutions can technically solve
8 distribution system issues.

9 3. Require utilities to create benchmark capital cost estimates for traditional
10 solutions in areas of the distribution system where non-wires solutions are
11 technically feasible.

12 4. Require utilities to create an open solicitation for procurement of solutions to
13 distribution system needs that includes potential non-wires solutions.

14 a. These solicitations should follow the best practices outlined in Section V
15 and hold third-party providers to requirements memorialized in pro forma
16 agreements.

17 5. Require utilities to select the most cost-effective solution from solicitation
18 responses that meets the established requirements for reliability.

19 . Evaluating non-wires solutions as part of an integrated electric distribution plan will
20 maximize the ratepayer and public benefits from non-wires solutions because it will:

- 21 • create the framework to widen the utility distribution planning toolkit for all projects
22 that meet agreed-upon criteria;

- enable a methodic and holistic evaluation process to be universally used for distribution planning; and, lastly,
- enable sufficient lead time and transparency to stakeholders for the most cost-effective options to be selected and built, regardless of technology or ownership structure.

Q. Does this conclude your direct testimony?

A. Yes. However, I reserve the right to supplement my testimony in the event that additional testimony is filed, or if new information or data becomes available in connection with this proceeding.

CERTIFICATE OF SERVICE

I hereby certify that a true copy of the foregoing Direct Testimony of Mark Higgins submitted on behalf of the Environmental Law & Policy Center was served by electronic mail, upon the following Parties of Record, on June 25, 2018.

/s/ Madeline Fleisher

Madeline Fleisher

Steven.beeler@ohioattorneygeneral.gov
cmooney@ohiopartners.org
mkurtz@BKLLawfirm.com
kboehm@BKLLawfirm.com
jkylercohn@BKLLawfirm.com
dborchers@bricker.com
dparram@bricker.com
whitt@whitt-sturtevant.com
campbell@whitt-sturtevant.com
glover@whitt-sturtevant.com
rsahli@columbus.rr.com
mleppla@theoec.org
tdougherty@theoec.org
Amy.spiller@duke-energy.com
Jeanne.kingery@duke-energy.com
Elizabeth.watts@duke-energy.com
Rocco.dascenzo@duke-energy.com
fdarr@mwncmh.com
mpritchard@mwncmh.com
Bojko@carpenterlipps.com
dressel@carpenterlipps.com
paul@carpenterlipps.com
william.michael@occ.ohio.gov

Kevin.moore@occ.ohio.gov
Christopher.healey@occ.ohio.gov
Zachary.woltz@occ.ohio.gov
Tony.mendoza@sierraclub.org
CHarris@spilmanlaw.com
dwilliamson@spilmanlaw.com
lbrandfass@spilmanlaw.com
joliker@igsenergy.com
mnugent@igsenergy.com
mjsettineri@vorys.com
glpetrucci@vorys.com
mdortch@kravitzllc.com
sean.mcglone@ohiohospitals.org
slesser@calfee.com
jlang@calfee.com
talexander@calfee.com
mkeaney@calfee.com
eakhbari@bricker.com
nhewell@bricker.com
rdove@attorneydove.com

EXHIBIT 17-1263-MH-1

Mark Higgins Resume



Mark Higgins
Chief Operating Officer

Experience

Mark Higgins has worked in a diverse range of roles within the energy industry. Mark is the COO of Strategen Consulting and leads the company's consulting practice. Prior to Strategen, Mark led Pacific Gas & Electric Company's work in key policy areas including interconnection and transmission planning, and dealt with technologies ranging from distributed energy storage and demand response to large scale renewables developments. Prior to PG&E, Mark was the Director of Utility West at SunEdison, where he led a portfolio of more than a gigawatt of renewable energy development assets. Mark also held the role of Vice President of Finance of Hu Honua Bioenergy, a 215 MW biomass power redevelopment project in Hawaii. Mark has a strong private equity, venture capital and investment banking background, including placing over \$125 million in equity for publicly traded companies and managing the launch of a \$70 million Pacific-rim venture fund investing in the agricultural biotech and medical devices sectors. Mark holds a Master of Pacific International Affairs from UC-San Diego, and a Bachelor of Arts in Government from the University of Notre Dame.

Vice President & Chief Operating Officer

APR 2014 – Present
Strategen Consulting – Berkeley, CA

Partner

MAR 2016 – Present
Grid Edge Ventures – Berkeley, CA

Principal, ISO Relations and FERC Policy

AUG 2012 – APR 2014
Pacific Gas & Electric Company – San Francisco, CA

Director, Solar Project Development

MAY 2007 – AUG 2012
SunEdison – Belmont, CA

Vice President, Finance

APR 2008 – APR 2009
Hu Honua Bioenergy – Hawaii

Associate, Investment Banking

JAN 2006 – FEB 2007
Roth Capital Partners – Carlsbad, CA

Associate

APR 2004 – SEP 2005
Finistere Partners – San Diego, CA

EDUCATION

MPIA, International Economics
University of California, San Diego, 2004

BA, Government & Economics
University of Notre Dame, 2000

ADVISORY

Australian Energy Storage Alliance – Steering Committee

California Energy Storage Alliance – Senior Advisor

City of Lafayette, California – Environmental Commission

EXPERIENCE – 17 YEARS

Power Project Development

Management Consulting

Investment Banking

Venture Capital

Power Markets & Market Design

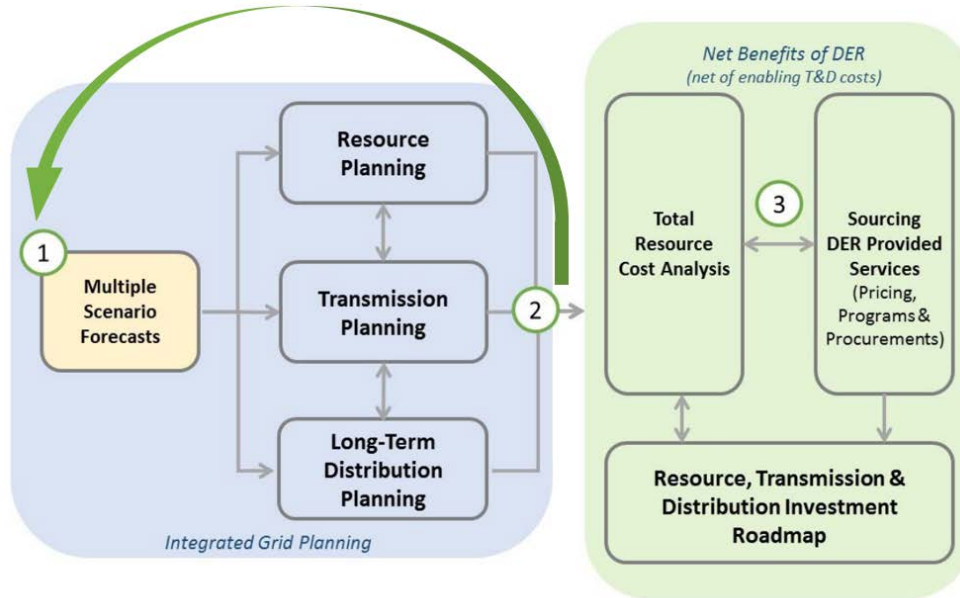
Energy Policy & Regulatory Strategy

Western US Transmission System

Advanced Grid Technologies

EXHIBIT 17-1263-MH-2

Example of HECO's Integrated Distribution Planning Process
August 2017 Grid Modernization Strategy

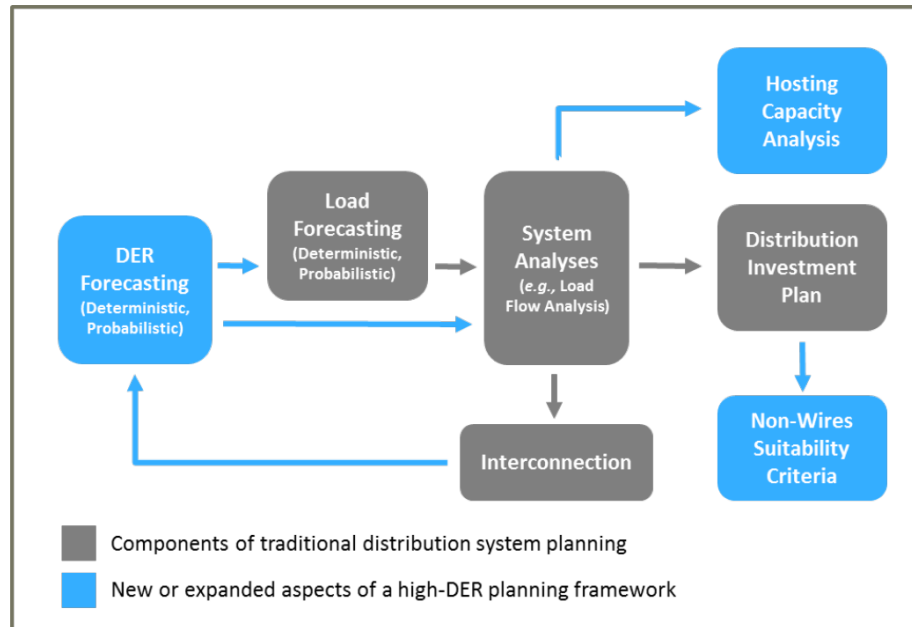


Source:

https://www.hawaiianelectric.com/Documents/about_us/investing_in_the_future/final_august_2017_grid_modernization_strategy.pdf

EXHIBIT 17-1263-MH-3

Joint Utilities of New York
Distributed System Implementation Plan (DSIP) framework



Source: <http://jointutilitiesofny.org/wp-content/uploads/2016/10/3A80BFC9-CBD4-4DFD-AE62-831271013816.pdf>

EXHIBIT 17-1263-MH-4

Joint Utilities of New York
Non-Wires Solution Process

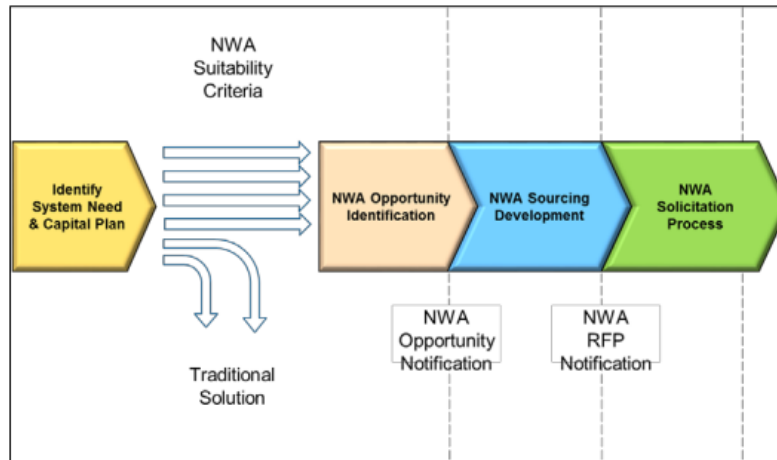


EXHIBIT 17-1263-MH-5

Joint Utilities of New York Non-Wires Solution Suitability Criteria

Criteria	Potential Elements Addressed	
Project Type Suitability	Project types include Load Relief and Reliability*. Other categories currently have minimal suitability and will be reviewed as suitability changes due to State policy or technological changes.	
Timeline Suitability	Large Project	36 to 60 months
	Small Project	18 to 24 months
Cost Suitability	Large Project	≥\$1M
	Small Project	≥\$300k

EXHIBIT 17-1263-MH-6

State Approaches to Electric Distribution Planning Lawrence Berkeley National Lab, May 2018

Table ES.1. State Approaches to Electric Distribution System Planning

Planning Approaches	States With Advanced Practices					Other States' Approaches											
	California	Hawaii	Massachusetts	Minnesota	New York	D.C.	Florida	Illinois	Indiana	Maryland	Michigan	Ohio	Oregon	Pennsylvania	Rhode Island	Washington	
Distribution system plan requirement ¹	√	√	√	*	√					√	√						
Grid modernization plan requirement	√	√	√	√	√												
Incentives reflecting locational value	√				√												
Hosting capacity analysis requirement	√	√		√	√												
Non-wires alternatives requirements	√				√										√		
Standardized calculations / processes	√				√												
Storm hardening requirements							√			√							
No planning requirement but proceeding underway ²						√		√				√	√		√	√	
Requirement to summarize current practice				√	√					√							
Voluntary distribution or grid modernization plans supporting surcharge/rider cost recovery								√	√			√		√			
Improved alignment / linking processes	√			*											*	*	
Required reporting on poor-performing circuits and improvement plans							√	√				√		√	√		
√ is used to indicate the planning approach is applicable under the present regulatory or statutory requirements. * is used to indicate that the planning approach would apply under pending proposals or proposed decisions. ¹ Requirements for one or more utilities. ² States noted in this row have processes underway which may result in adoption of one or multiple planning approaches listed in this table.																	

Source: Alan Cooke, Juliet Homer, Lisa C Schwartz. “Distribution System Planning – State Examples by Topic”, May 2018, Lawrence Berkeley National Lab.
<https://emp.lbl.gov/publications/distribution-system-planning-state>. Viewed June 22, 2018.

EXHIBIT 17-1263-MH-7

ConEdison's Non-Wires Alternatives Program Agreement Extract

 Non-Wires Alternatives Program Agreement	
Participant Eligibility The Consolidated Edison Company of New York, Inc. ("Con Edison" or the "Company") customer ("Customer") identified in this Non-Wires Alternatives Program Agreement (as amended and in effect from time to time, this "Agreement") is a Con Edison electric account holder or a customer whose basis of eligibility to participate in the Company's Non-Wires Alternatives Program (hereinafter, "Program") is specified in Addendum 2. Con Edison will determine Customer's Program eligibility at its discretion in connection with Con Edison's review process. This Agreement may be completed by Customer or by an aggregator or other third party acting on Customer's behalf. (The party completing this Agreement is referred to herein as the "Applicant".) If the Applicant is a third party that has not provided Customer information below, Con Edison will determine Program eligibility based upon the eligibility of the Customer(s) identified in Addendum 1.	
Project Requirements	
Program incentives will be provided only in respect of projects or portfolios of projects that adhere to all Program requirements, including the following, unless otherwise specified in Addendum 2: 1. The project may not commence, and existing equipment to be replaced or made unnecessary by the project may not be removed or disconnected, until after the project is accepted by Con Edison, baseline conditions are confirmed, and pre-installation inspections (if required) have been completed. 2. Agreements may be approved for (i) single Customer projects in which Customer's load and project load reduction are clearly identified in the project plan, or (ii) a portfolio of projects, the project plans for which identify an aggregate load reduction target and provide detailed analyses thereof to be evaluated and approved by Con Edison. 3. The project must be installed and operational prior to the applicable Program milestone date. The Program milestone date will be identified by Con Edison, agreed to by the parties prior to the project's commencement, depend upon the project scope and deployment time, and be specified in Addendum 2. 4. All other requirements set forth in this Agreement, including those contained in the terms and conditions section hereof, must be satisfied. For questions regarding projects related to the Program, please contact Con Edison at dsm@coned.com or via the Program Website coned.com/neighborhood	
Non-Wires Alternatives Solution Details	
Project Name	
Network	
Network Peak Hour	
Reduction Load Year	
Quantity of Capability Years	

Duke Energy Ohio
Case No. 17-1263-EL-SSO
ELPC First Set Interrogatories
Date Received: September 13, 2017

ELPC-INT-01-001

REQUEST:

Refer to Witness Kuznar's testimony at 3:5-18, 4:19-22, and 5:17-19.

- a. Please identify each unique "value to the distribution grid" that Duke intends the proposed storage system to provide.
- b. Please explain how Duke identified, assessed, or quantified each "value" that it intends the proposed storage system to provide.
- c. Is the proposed storage system intended to provide "distribution upgrade deferral" or to "delay the need for costly distribution investments or system upgrades"? If so, please identify the distribution investment(s) to be deferred.
- d. Is the proposed storage system intended to provide integration of any specific renewable energy generation? If so, please identify the relevant current or planned renewable energy generation.
- e. Is the proposed storage system intended to provide specific power quality improvement? If so, please identify the relevant power quality concern.
- f. Is the proposed storage system intended to provide resiliency or reliability to any "critical loads" or "critical public infrastructure"? If so, please identify the critical loads or infrastructure and any associated resiliency or reliability concerns.
- g. Is the proposed storage system intended to provide any ancillary services besides frequency regulation? If so, please identify those ancillary services.
- h. Is the proposed storage system intended to provide any of the following "values": avoided fuel costs; avoided generator start-up and shut-down costs; avoided peak capacity; avoided operating reserves; avoided grid infrastructure and capital investments; reduced emissions; congestion relief; and risk management.
- i. If the answer to (h) is yes for any of the listed "values," please explain Duke's basis for believing that the proposed storage system will provide that value.

RESPONSE:

- a. Each unique value will be dependent upon the location and use case(s) selected. It is possible and likely that the project(s) will be capable of providing more than one value or function. The location(s) and use case(s) has not yet been selected.

Duke Energy Ohio
Case No. 17-1263-EL-SSO
ELPC First Set Interrogatories
Date Received: September 13, 2017

ELPC-INT-01-025

REQUEST:

Refer to Witness Kuznar's testimony at 4:1-5 and Duke's responses to OCC-INT-1-15 and IGS INT 1-4.

- a. Please clarify whether Duke has evaluated and/or identified any potential locations for the proposed storage system.
- b. If the answer to (a) is yes, please identify each potential location and the factors that Duke considered in selecting that potential location.
- c. If Duke has rejected any potential locations for the proposed storage system that were initially under consideration, please identify each such location and the factors that Duke considered in selecting that potential location.
- d. Please identify what factors Duke plans to consider in making a final selection of the location for the proposed storage system.

RESPONSE:

- a. Duke Energy is currently evaluating potential locations for the proposed storage system(s).
- b. Duke Energy has not selected a potential location at this time.
- c. Duke Energy is early in the evaluation process and at this time has not rejected any potential locations.
- d. A key factor will be the cost benefit analysis for the final selection of the location for the proposed storage system.

PERSON RESPONSIBLE: Zachary Kuznar

Duke Energy Ohio
Case No. 17-1263-EL-SSO
ELPC First Set Interrogatories
Date Received: September 13, 2017

ELPC-INT-01-005

REQUEST:

Has Duke identified the modeling tool or software package it intends to use to estimate the net value provided by the storage system?

RESPONSE:

Duke Energy has not identified the modeling tool that will be used. Duke Energy may use an internally developed tool or a tool developed by an external third party, such as the EPRI SVET.

PERSON RESPONSIBLE: **Zachary Kuznar**

Duke Energy Ohio
Case No. 17-1263-EL-SSO
ELPC First Set Interrogatories
Date Received: September 13, 2017

ELPC-INT-01-008

REQUEST:

Please refer to Witness Kuznar's response to OCC-INT-01-18.

- a. Please identify any "projects" that Duke is developing or "information" that Duke has collected in order to "conduct a cost-benefit analysis as part of" the proposed storage system pilot.
- b. Please identify any additional information that Duke plans to collect in order to be able to conduct a cost-benefit analysis for the proposed storage system pilot.

RESPONSE:

- a. Duke Energy is currently in the process of identifying sites for a project(s) in conjunction with the filing. Duke Energy has not collected specific project information necessary to conduct a cost-benefit analysis at this point.
- b. No additional information is currently expected to be collected.

PERSON RESPONSIBLE: **Zachary Kuznar**

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

6/25/2018 5:25:39 PM

in

Case No(s). 17-1263-EL-SSO

Summary: Testimony Direct Testimony of Mark Higgins on Behalf of Environmental Law & Policy Center
electronically filed by Madeline Fleisher on behalf of Environmental Law & Policy Center