



May 21, 2018

VIA ELECTRONIC FILING

Public Utilities Commission of Ohio
Docketing Division
13th Floor
180 East Broad Street
Columbus, Ohio 43215-3793

Re: Lykins Oil Company d/b/a Lykins Energy Solutions Renewal Application for Certification to Provide Competitive Retail Electric Service
Docket No.: 14-0931-EL-CRS – Public Version

Dear Docketing Division,

Lykins Oil Company d/b/a Lykins Energy Solutions, a CRES licensed in Docket No.: 14-0931-EL-CRS, hereby submits the Public, Redacted version of its Renewal Application pursuant to Rule 4901:1-24-09. The Confidential Version is being submitted to the Public Utilities Commission of Ohio via Federal Express.

Please direct any correspondence and communication regarding this submission to the undersigned.

Respectfully Submitted,

Kira S. Bryers

Kira S. Bryers

Customized Energy Solutions
Phone: 267-238-4785
Email: kbryers@ces-ltd.com

On behalf of Lykins Oil Company d/b/a Lykins Energy Solutions

Renewal Instructions for Retail Electric Generation Providers and Power Marketers

I. Where to File: Applications should be sent to: Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus Ohio 43215-3793.

II. What to File: Applicant must submit one original notarized application signed by a principal officer and three copies including all exhibits, affidavits, and other attachments. All attachments, affidavits, and exhibits should be clearly identified. For example, Exhibit C-10 should be marked “Exhibit C-10 "Corporate Structure.” All pages should be numbered and attached in a sequential order.

VERY IMPORTANT: The renewal application must be docketed in the applicant’s original EL-CRS case number.

III. Renewal Application Form: The renewal application is available on the Commission’s web site, www.puco.ohio.gov or directly from the Commission at: Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus Ohio 43215- 3793.

IV. Confidentiality: An applicant may file financial statements, financial arrangements, and forecasted financial statements under seal. If these exhibits are filed under seal, they will be afforded protective treatment for a period of six years from the date of the certificate for which the information is being provided.

An applicant may file a motion for a protective order for other information not filed under seal per the previous paragraph. If the motion is filed in conformance with rule 4901:1-24-07 of the Administrative Code, it shall be automatically approved on the thirty-first day after the date of filing and the information shall be afforded protective treatment for a period of six years from the date of the certificate for which the information is being provided, unless the commission or an attorney examiner appointed by the commission rules otherwise.

At the expiration of the six-year period provided for in the previous paragraphs, the information will be automatically released into the open record. An applicant wishing to extend a protective order beyond the six-year time period must comply with paragraph (F) of rule 4901-1-24 of the Administrative Code.

V. Commission Process for Approval: An application for renewal shall be made on forms approved and supplied by the Commission. The applicant shall complete the appropriate application renewal form in its entirety and supply all required attachments, affidavits, and evidence of capability specified by the form at the time an application is filed. The Commission renewal process begins when the Commission’s Docketing Division receives and time/date stamps the application. An incomplete application may be suspended or rejected. An application that has been suspended as incomplete may cause delay in certification.



The Commission may approve, suspend, or deny a renewal application within 30 days. If the Commission does not act within 30 days, the renewal application is deemed automatically approved on the 31st day after the official filing date. If the Commission suspends the application, the Commission shall notify the applicant of the reasons for such suspension and may direct the applicant to furnish additional information. The Commission shall act to approve or deny a suspended application within 90 days of the date that the application was suspended. Upon Commission approval, the applicant shall receive notification of approval and a numbered certificate that specifies the service(s) for which the applicant is certified and the dates for which the certificate is valid.

Unless otherwise specified by the Commission, a competitive retail electric service provider's certificate is valid for a period of two years, beginning and ending on the dates specified on the certificate. The applicant may renew its certificate in accordance with Rule 4901:1-24-09 of the Ohio Administrative Code.

CRES (competitive retail electric service) providers shall inform the Commission of any material change to the information supplied in a certification application within thirty days of such material change in accordance with Rule 4901:1-24-10 of the Ohio Administrative Code.

VI. Questions: Questions regarding filing procedures should be directed to CRES@puc.state.oh.us

VII. Governing Law: The certification/renewal of competitive retail electric suppliers is governed by Chapter 4901:1-24 of the Ohio Administrative Code, Chapter 4901:1-21 of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

Original CRS Case Number	Version
14 - 931 -EL-CRS	May 2016

RENEWAL APPLICATION FOR RETAIL GENERATION PROVIDERS AND POWER MARKETERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

**This PDF form is designed so that you may input information directly onto the form.
You may also download the form, by saving it to your local disk, for later use.**

A. RENEWAL INFORMATION

A-1 Applicant intends to be renewed as: (check all that apply)

☐ Retail Generation Provider
 ☒ Power Broker
☒ Power Marketer
 ☒ Aggregator

A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name Lykins Oil Company
 Address 5163 Wolfpen-Pleasant Hill Road, Milford, OH 45150
 PUCO Certificate # and Date Certified 14-828E(2), June 22, 2014
 Telephone # (800) 875-8820 Web site address (if any) www.lykinsenergy.com

A-3 List name, address, telephone number and web site address under which Applicant does business in Ohio

Legal Name Lykins Oil Company d/b/a Lykins Energy Solutions
 Address 5163 Wolfpen-Pleasant Hill Road, Milford, OH 45150
 Telephone # (800) 875-8820 Web site address (if any) www.lykinsenergy.com

A-4 List all names under which the applicant does business in North America

<u>Lykins Oil Company</u>	<u>Lykins Companies, Inc.</u>
<u>Mid States Pool Service, LLC</u>	<u>Lykins Energy Solutions</u>
<u>Lykins Transportation, Inc.</u>	<u>STEP Resources, Lykins Realty</u>

A-5 Contact person for regulatory or emergency matters

Name John Deeds
Title Director of Energy
Business address 5163 Wolfpen-Pleasant Hill Road, Milford, OH 45150
Telephone # (800) 875-8820 Fax # (513) 831-1428
E-mail address jdeeds@lykinsenergy.com

A-6 Contact person for Commission Staff use in investigating customer complaints

Name John Deeds
Title Director of Energy
Business address 5163 Wolfpen-Pleasant Hill Road, Milford, OH 45150
Telephone # (800) 875-8820 Fax # (513) 831-1428
E-mail address jdeeds@lykinsenergy.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer Service address 5163 Wolfpen-Pleasant Hill Road, Milford, OH 45150
Toll-free Telephone # (800) 875-8820 Fax # (513) 831-1428
E-mail address alykins@lykinsenergy.com

A-8 Applicant's federal employer identification number # 311452295

A-9 Applicant's form of ownership (check one)

<input type="checkbox"/> Sole Proprietorship	<input type="checkbox"/> Partnership
<input type="checkbox"/> Limited Liability Partnership (LLP)	<input type="checkbox"/> Limited Liability Company (LLC)
<input checked="" type="checkbox"/> Corporation	<input type="checkbox"/> Other _____

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

A-10 Exhibit A-10 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

B. MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1** **Exhibit B-1 “Jurisdictions of Operation,”** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services.
- B-2** **Exhibit B-2 "Experience & Plans,"** provide a description of the applicant’s experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.
- B-3** **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant’s financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations”** detailing such violation(s) and providing all relevant documents.

- B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation”** detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1** **Exhibit C-1 “Annual Reports,”** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

- C-2 Exhibit C-2 “SEC Filings,”** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 **Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted income statements for the applicant’s **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 **Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant’s credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody’s Investors Service, Standard & Poor’s, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6.
- C-7 **Exhibit C-7 “Credit Report,”** provide a copy of the applicant’s credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.
- C-8 **Exhibit C-8 “Bankruptcy Information,”** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 “Merger Information,”** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 **Exhibit C-10 “Corporate Structure,”** provide a description of the applicant’s corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

D. TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- D-1 Exhibit D-1 "Operations"** provide a written description of the operational nature of the applicant's business. Please include whether the applicant's operations include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services as well as other services used to arrange for the purchase and delivery of electricity to retail customers.
- D-2 Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, e-mail addresses, telephone numbers, and the background of key personnel involved in the operational aspects of the applicant's business.
- D-4 Exhibit D-4 "FERC Power Marketer License Number,"** provide a statement disclosing the applicant's FERC Power Marketer License number. (Power Marketers only)


Signature of Applicant and Title *Treasurer*

Sworn and subscribed before me this 18 day of May, 18
Month Year


Signature of official administering oath

Alisha White Credit Supervisor
Print Name and Title

My commission expires on

Sept 7, 2019



ALISHA WHITE
Notary Public, State of Ohio
My Commission Expires: Sept. 7, 2019
Recorded in Clermont County

AFFIDAVIT

State of Ohio :

_____, ss.
(Town)

County of Clermont :

Robert Manning, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the Treasurer (Office of Affiant) of Lykins Oil Company (Name of Applicant); That

he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
7. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Signature of Affiant & Title

Treasurer

Sworn and subscribed before me this _____ day of _____, _____
Month

18 day of *May*, *18*

Year

Signature of official administering oath

Print Name and Title

Alisha White Credit Supervisor

My commission expires on

Sept 7, 2019



ALISHA WHITE
Notary Public, State of Ohio
My Commission Expires: Sept. 7, 2019
Recorded in Clermont County

Exhibit A-10 “Principal Officers, Directors, and Partners”

Lykins Oil Company d/b/a Lykins Energy Solutions

1. President: D. Jeffrey Lykins
5163 Wolfpen-Pleasant Hill Road
Milford, OH 45150
djl@lykinsenergy.com
2. Vice President: Ronald Lykins
5163 Wolfpen-Pleasant Hill Road
Milford, OH 45150
ron@lykinsenergy.com
3. Treasurer/CFO: Robert Manning
5163 Wolfpen-Pleasant Hill Road
Milford, OH 45150
bob@lykinsenergy.com

Exhibit B-1 “Jurisdictions of Operation”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company d/b/a Lykins Energy Solutions is a certified aggregator, power marketer, and power broker with authority to conduct CRES activities in all electric distribution utility (“EDU”) service territories in Ohio. Lykins’ subsidiary company STEP Resources has a CRES broker certification in Ohio and an Agent, Broker, and Consultant Certification in the State of Illinois. Additionally, Lykins is a PUCO-certified natural gas broker in Ohio.

Exhibit B-2 “Experience and Plans”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins has been serving commercial and residential customers with petroleum products since 1948. Lykins currently services over 25,000 active accounts, providing fuels for all types of usage, including home heating. The majority of its customers are located in Ohio.

Lykins expanded its service offerings to include providing electric supply in 2014 relying on its existing business infrastructure and relationships with its customers as the basis for assisting them and others in meeting their total energy requirements.

Lykins utilizes ‘Rate Ready’ billing for 99% of its customers. Lykins outsources ‘Bill Ready’ billing to an experienced electric market outsource provider. Lykins has a well-trained, dedicated customer service group in place to deal with any consumer issues that may arise. In addition, Lykins has an extensive advertising and customer-relations network which enables Lykins to market services effectively while maintaining the highest levels of customer care and adhering to the Commission’s rules on customer service and marketing practices.

For additional information concerning this specific area please contact John Deeds at (513) 965-6206 or jdeeds@lykinsenergy.com.

Exhibit B-3 “Disclosure of Liabilities and Investigations”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company d/b/a Lykins Energy Solutions has no existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact its financial or operational status or ability to provide the services it is seeking to provide.

Exhibit C-1 “Annual Reports”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company d/b/a Lykins Energy Solutions, as a privately held corporation, is not required to file annual reports. Lykins has included financial statements under seal with Exhibit C-3.

Exhibit C-2 “SEC Filings”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company d/b/a Lykins Energy Solutions is not required to file with the SEC, as it is a privately held corporation.

Exhibit C-3 “Financial Statements”

Lykins Oil Company d/b/a Lykins Energy Solutions

Documentation submitted in connection with this Exhibit will be filed under seal pursuant to Ohio Admin. Code 4901:1-27-08(A).

Exhibit C-4 “Financial Arrangements”

Lykins Oil Company d/b/a Lykins Energy Solutions

Documentation submitted in connection with this Exhibit will be filed under seal pursuant to Ohio Admin. Code 4901:1-27-08(A).

Exhibit C-5 “Forecasted Financial Statements”

Lykins Oil Company d/b/a Lykins Energy Solutions

Documentation submitted in connection with this Exhibit will be filed under seal pursuant to Ohio Admin. Code 4901:1-27-08(A).

Exhibit C-6 “Credit Rating”

Lykins Oil Company d/b/a Lykins Energy Solutions

Please see the Dun and Bradstreet Information Services Report included in Exhibit C-7. Please also note that Lykins Oil Company is not rated by Fitch IBCA, Moody’s Investors Service, or Standard & Poors.

Exhibit C-7 “Credit Report”

Lykins Oil Company d/b/a Lykins Energy Solutions

Please see the attached Dun and Bradstreet Report for Lykins Oil Company d/b/a Lykins Energy Solutions.

Summary

Order Reference: awhite@lykinsenergy.com | Report as of: 05-14-2018
using Currency as USD

LYKINS OIL COMPANY

Tradestyle(s): (SUBSIDIARY OF LYKINS COMPANIES, INC., MILFORD, OH)

ACTIVEHEADQUARTERS

Address:

5163 Wolfpen Pleasant Hill Rd, Milford, OH, 45150, UNITED STATES

Phone:

(513) 831-8820

D-U-N-S:

09-062-9395

In Portfolio:

Yes

Tags:

Lykins EnergyLykins Oil Co.

Alerts:

No alerts

Company Profile

D-U-N-S 09-062-9395	Mailing Address United States	Employees 125 (30 here)
Legal Form Corporation (US)	Telephone (513) 831-8820	Age (Year Started) 70 years (1948)
History Record Clear	Fax (937) 831-8820	Named Principal D Jeff Lykins, PRESIDENT
Date Incorporated 01-04-1996	Website www.lykinscompanies.com	Line of Business Whol petroleum products
State of Incorporation Ohio		
Ownership Not publicly traded		

D&B GUIDANCE

Overall Business Risk

LOW

LOW-MODERATE

MODERATE

MODERATE-HIGH

HIGH

Maximum Credit Recommendation

US\$ 50,000

The recommended limit is based on a moderately high probability of severe delinquency or business failure.

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **PAYMENT BEHAVIOR CONCERNS**
- Based on the predicted risk of business discontinuation: **LIKELIHOOD OF BUSINESS CLOSURE**
- Based on the predicted risk of severely delinquent payments: **VERY HIGH POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

Risk Assessment

D&B Viability Rating

Portfolio Comparison Score



Company's risk level is: **LOW**

Probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months: **3%**

Risk of Bad Debt Write-off Formerly Financial Stress Score



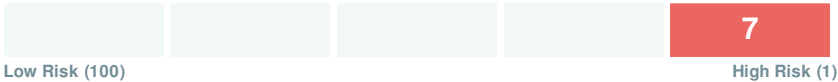
Company's risk level is: **MODERATE**

Based on the D&B Failure Score, the probability of failure for this company in the next 12 months is **0.3%** , which makes it a **Moderate** risk for you to incur a write-off.

Past 12 Months



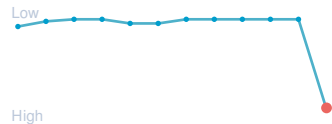
Cash Flow Risk Formerly Commercial Credit Score



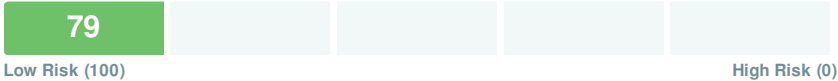
Company's risk level is: **HIGH**

Based on a D&B Delinquency Score of **7**
Based on the D&B Delinquency Score reporting a payment behavior of **SLOW AND/OR NON-PAYMENTS** , this company is predicted to have a **High** risk of a negative impact to your cash flow.

Past 12 Months



Payment Behavior



Company's risk level is: **LOW**

Days Beyond Terms : **2**
Based on a D&B PAYDEX® of **79**
According to the D&B PAYDEX® Score, this company paid its vendors on 2 days beyond credit terms.

Past 24 Months



D&B Rating

Current Rating as of 09-03-2014

Employee Size
1R : 10 employees and over

Risk Indicator
3 : Moderate Risk

Previous Rating

Employee Size
1R : 10 employees and over

Risk Indicator
2 : Low Risk

PEER COMPARISON		Range : 100 miles
Peer comparison with similar companies based on industry and proximity.		
This Company	Local Peers	
Total Revenue	No Data available for this company	US\$ 4,528,510
Number of Employees	125 *	7

Age of Business	70 years	20 years
Cash Flow Risk	This Company High  Low Risk High Risk	Local Peers Low-Moderate  Low Risk High Risk
Risk of Debt Write-off	This Company Moderate  Low Risk High Risk	No Data available for local peers
Average Days Beyond Terms	This Company 2 days  0 days 90 days	Local Peers 11 days  0 days 90 days

INQUIRIES

The number of individual product(s) purchased by a customer(s) on this Dun & Bradstreet D-U-N-S® Number in each time frame.

View by Summary

3 Months		8
12 Months		54

View by Industry 12 Month

Mining		2
Manufacturing		2
Transportation, Communicat...		2
Wholesale Trade		11
Retail Trade		3
Finance, Insurance and Rea...		25
Services		6
Public Administration		3

Legal Events

Events	Occurrences	Last Filed
Bankruptcies	0	-
Judgements	0	-
Liens	18	01-29-2018
Suits	0	-
UCC	62	04-27-2018

Trade Payments

Highest Past Due

US\$ 2,500

Highest Now Owing
US\$ 400,000

Total Trade Experiences
46

Largest High Credit
US\$ 400,000

Average High Credit
US\$ 20,774

Ownership

This company is a **Headquarters, Subsidiary**

LYKINS COMPANIES, INC.
UNITED STATES
D-U-N-S Number 01-823-0573

Total Members in Family Tree - 14
Branches : 7

Financial Overview

This company does not have a Financial Summary.

Recent Alerts

There are no alerts to display.

Country Insight

United States



Risk Category

LOW

MODERATE

HIGH

Low Risk

High Risk

The slow start to 2018 will not derail stronger growth in the coming months.

Rating Outlook

Stable

Risk Assessment

D&B GUIDANCE

Overall Business Risk

LOW

LOW-
MODERATE

MODERATE

MODERATE-
HIGH

HIGH

Maximum Credit Recommendation

US\$ 50,000

The recommended limit is based on a moderately high probability of severe delinquency or business failure.

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **PAYMENT BEHAVIOR CONCERNS**
- Based on the predicted risk of business discontinuation: **LIKELIHOOD OF BUSINESS CLOSURE**
- Based on the predicted risk of severely delinquent payments: **VERY HIGH POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

D&B Viability Rating

Portfolio Comparison Score

3

Low Risk (1)

High Risk (9)

Level of risk

Low

Rating Confidence Level

Robust Predictions

Probability of becoming no longer viable

3%

Percentage of businesses ranked with this score

11%

Average probability of becoming no longer viable

5%

Risk Of Bad Debt Write-Off Formerly Financial Stress Score

42

Low Risk (100)

High Risk (1)

- Composite credit appraisal is rated fair
- Low proportion of satisfactory payment experiences to total payment experiences
- UCC Filings reported
- High number of enquiries to D&B over last 12 months
- Evidence of open liens

Level of risk

Moderate

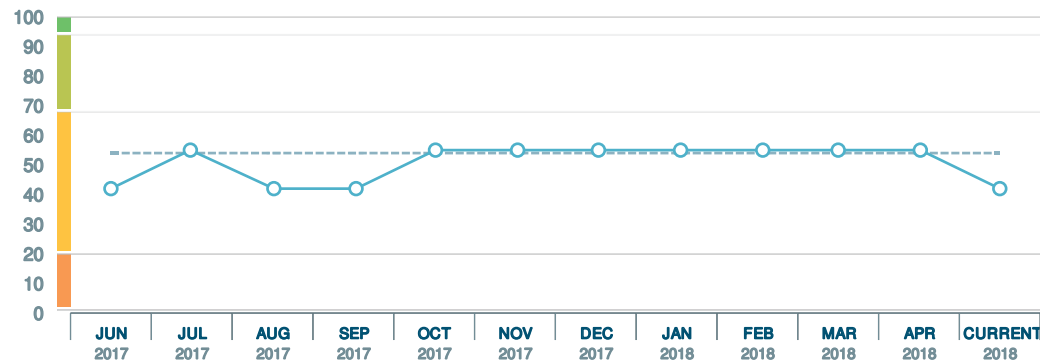
Probability of Failure

0.3%

Average Probability of Failure for Businesses in D&B Database

0.48%

Business and Industry Trends



Failure Score

Industry Median Risk

Cash Flow Risk Formerly Commercial Credit Score

7

Low Risk (100)

High Risk (1)

Based on a D&B Delinquency Score of 7

- Evidence of negative trade
- Vendor payment commentary
- Recent amount past due
- Payment information indicates negative payment comments

Level of risk

High

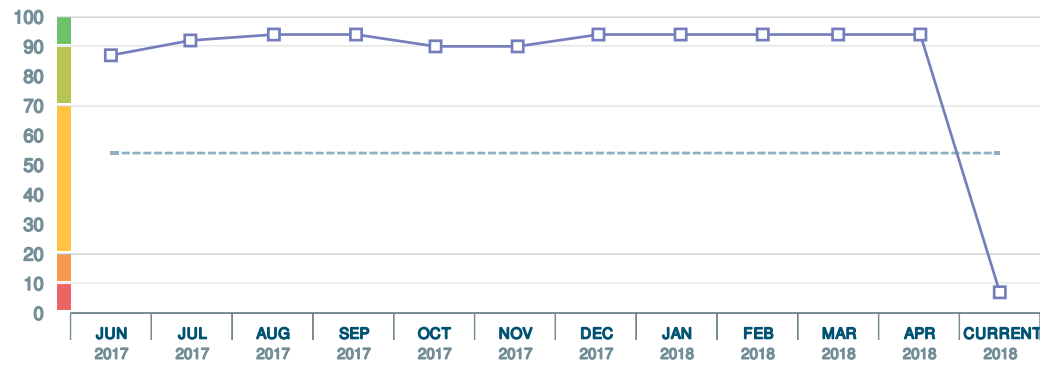
Probability of Delinquency

32.12%

Compared to Businesses in D&B Database

10.2%

Business and Industry Trends



Delinquency Score



Industry Median Risk

Payment Behavior

Based on 24 months of data

2

Low Risk

Based on a D&B PAYDEX® of 79

High Risk

Risk of Slow Pay

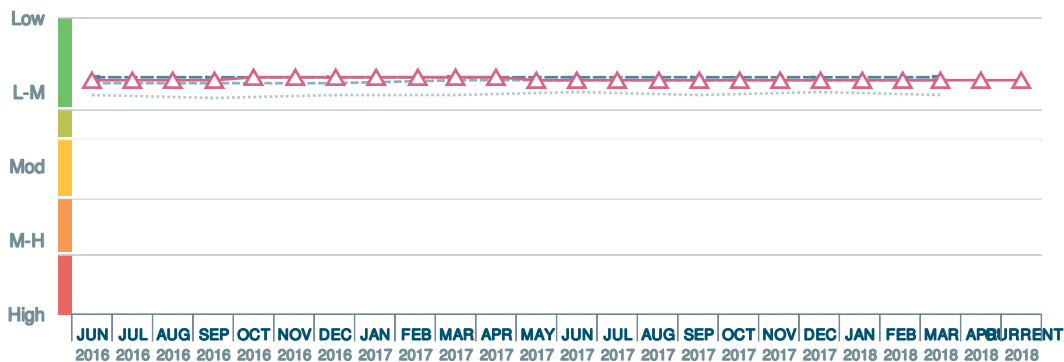
Low

Payment Behavior

2 Days Beyond Terms

Business and Industry Trends

5172 - Whol petroleum products



PAYDEX®



Industry Median Risk

Industry Lower Risk



Industry Upper Risk

D&B Rating

Current Rating as of 09-03-2014

Previous Rating

Employee Size

1R : 10 employees and over

Risk Indicator

3 : Moderate Risk

Employee Size

1R : 10 employees and over

Risk Indicator

2 : Low Risk

Trade Payments

Trade Payments Summary

Overall Payment Behavior

% of Trade Within Terms

Highest Past Due

2

Days Beyond Terms

78%

US\$ 2,500

Highest Now Owing:

US\$ 400,000

Total Trade Experiences:

46

Largest High Credit:
US\$ 400,000Average High Credit:
US\$ 20,774**Total Unfavorable Comments :**

1

Largest High Credit:
US\$ 750**Total Placed in Collections:**

0

Largest High Credit:
US\$ 0**Trade Payments By Credit Extended**

Range of Credit Extended (US\$)	Number of Payment Experiences	Total Value
100,000 & over	2	US\$ 600,000
50,000 - 99,999	1	US\$ 65,000
15,000 - 49,999	1	US\$ 25,000
5,000 - 14,999	3	US\$ 25,000
1,000 - 4,999	4	US\$ 7,000
Less than 1,000	24	US\$ 5,100

Trade Payments By Industry

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
▼ 27 - Printing, Publishing and Allied Industries	1	50					
2741 - Misc publishing	1	50	0	100	0	0	0
▼ 29 - Petroleum Refining and Related Industries	2	400,000					
2911 - Petroleum refining	2	400,000	100	0	0	0	0
▼ 32 - Stone, Clay, Glass, and Concrete Products	1	500					
3231 - Mfg glass products	1	500	0	100	0	0	0
▼ 48 - Communications	8	65,000					
4812 - Radiotelephone commun	1	65,000	100	0	0	0	0
4813 - Telephone communictns	7	250	65	0	35	0	0
▼ 49 - Electric, Gas and Sanitary Services	2	250					
4911 - Electric services	2	250	100	0	0	0	0
▼ 50 - Wholesale Trade - Durable Goods	2	500					
5074 - Whol plumb/hydronics	2	500	58	0	0	42	0
▼ 51 - Wholesale Trade - Nondurable Goods	1	250					
5169 - Whol chemicals	1	250	50	0	0	50	0
▼ 61 - Nondepository Credit Institutions	11	25,000					
6159 - Misc business credit	11	25,000	96	3	1	0	0
▼ 73 - Business Services	1	10,000					
7389 - Misc business service	1	10,000	0	100	0	0	0
▼ 87 - Engineering Accounting Research Management and Related Services	2	200,000					
8741 - Management services	1	750	100	0	0	0	0

8742 - Management consulting	1	200,000	100	0	0	0	0
▼ 93 - Public Finance Taxation and Monetary Policy	4	5,000					
9311 - Public finance	4	5,000	100	0	0	0	0

Trade Lines							
Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale	
05/18	Pays Promptly	-	25,000	25,000	0		1
05/18	Pays Promptly	-	10,000	0	0	Between 4 and 5 Months	
04/18	Pays Promptly	-	-	100	0		1
04/18	Pays Promptly	-	-	50	0		1
04/18	Pays Promptly	-	-	100	0		1
04/18	Pays Promptly	-	-	100	0		1
04/18	Pays Promptly	-	400,000	400,000	0		1
04/18	Pays Promptly	-	750	750	0		1
04/18	Pays Promptly	-	750	750	0		1
04/18	Pays Promptly	-	250	0	0	Between 6 and 12 Months	
04/18	Pays Promptly	-	250	100	0		1
04/18	Pays Promptly	-	50	0	0		1
04/18	Pays Prompt to Slow 30+	-	2,500	2,500	1,000		1
04/18	Pays Prompt to Slow 30+	-	100	0	0		1
04/18	Pays Prompt to Slow 60+	-	-	1,000	750		1
04/18	Pays Prompt to Slow 90+	-	500	0	0	Between 2 and 3 Months	
04/18	Pays Slow 25+	N30	500	500	0		1
04/18	Pays Slow 30+	-	50	0	0	Between 6 and 12 Months	
04/18	-	Sales COD	-	-	-		1
04/18	-	-	2,500	2,500	2,500	Between 2 and 3 Months	
03/18	Pays Promptly	N10	200,000	100,000	0		1
03/18	Pays Promptly	-	65,000	25,000	0		1
03/18	Pays Prompt to Slow 90+	-	250	100	0		1
02/18	Pays Promptly	-	50	0	0		1
12/17	Pays Promptly	N30	100	100	0		1
12/17	cash own option	-	-	-	-		1
12/17	-	Cash account	-	-	-	Between 6 and 12 Months	
12/17	cash own option	-	50	-	-		1
10/17	Pays Promptly	-	100	0	0	Between 6 and 12 Months	
10/17	-	Cash account	50	-	-		1
08/17	bad debt	-	750	500	0		1
08/17	-	Cash account	100	-	-		1
08/17	-	Cash account	50	-	-	Between 6 and 12 Months	
04/17	Pays Promptly	-	5,000	-	-		1
04/17	Pays Promptly	-	2,500	-	-		1
04/17	Pays Promptly	-	1,000	-	-		1
04/17	Pays Promptly	-	500	-	-		1
04/17	Pays Slow 15-30+	-	10,000	250	250		1
03/17	Pays Slow 30+	-	50	0	0	Between 6 and 12 Months	
03/17	-	Cash account	50	-	-		1

01/17	Pays Promptly	-	50	0	0	1
01/17	Pays Prompt to Slow 60+	-	250	100	100	1
01/17	Pays Prompt to Slow 60+	-	100	100	50	1
01/17	Pays Prompt to Slow 60+	-	50	50	50	1
01/17	Pays Prompt to Slow 60+	-	50	50	50	1
09/16	-	Cash account	250	-	-	1

Legal Events

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgements	Liens	Suits	UCC Filings
0	18	0	62
Latest Filing: -	Latest Filing: 01-29-2018	Latest Filing: -	Latest Filing: 04-27-2018

Events	
Lien - Tax Lien	
Filing Date	01-29-2018
Filing Number	2276/1789
Status	Open
Date Status Attained	01-29-2018
Received Date	03-15-2018
Amount	US\$ 2,544
Debtors	LYKINS OIL COMPANY AND OTHERS
Creditors	SOUTH CAROLINA DEPARTMENT OF REVENUE
Court	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Lien - Tax Lien	
Filing Date	01-29-2018
Filing Number	2276/1788
Status	Open
Date Status Attained	01-29-2018
Received Date	03-15-2018
Amount	US\$ 80,447
Debtors	LYKINS OIL COMPANY AND OTHERS
Creditors	SOUTH CAROLINA DEPARTMENT OF REVENUE
Court	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Lien - Tax Lien	
Filing Date	01-29-2018
Filing Number	2276/1790
Status	Open
Date Status Attained	01-29-2018
Received Date	03-15-2018
Amount	US\$ 1,277
Debtors	LYKINS OIL COMPANY AND OTHERS

Creditors	SOUTH CAROLINA DEPARTMENT OF REVENUE
Court	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Lien - Tax Lien	
Filing Date	01-25-2018
Filing Number	2275/3588
Status	Open
Date Status Attained	01-25-2018
Received Date	03-15-2018
Amount	US\$ 535
Debtors	LYKINS OIL COMPANY AND OTHERS
Creditors	SOUTH CAROLINA DEPARTMENT OF REVENUE
Court	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Lien - Tax Lien	
Filing Date	12-28-2017
Filing Number	2270/1475
Status	Open
Date Status Attained	12-28-2017
Received Date	02-08-2018
Amount	US\$ 535
Debtors	LYKINS OIL COMPANY AND OTHERS
Creditors	SOUTH CAROLINA DEPARTMENT OF REVENUE
Court	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Lien - Tax Lien	
Filing Date	12-08-2017
Filing Number	2265/2586
Status	Open
Date Status Attained	12-08-2017
Received Date	01-25-2018
Amount	US\$ 535
Debtors	LYKINS OIL COMPANY AND OTHERS
Creditors	SOUTH CAROLINA DEPARTMENT OF REVENUE
Court	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Lien - Tax Lien	
Filing Date	09-26-2017
Filing Number	2246/2278
Status	Open
Date Status Attained	09-26-2017
Received Date	11-09-2017
Amount	US\$ 535
Debtors	LYKINS OIL COMPANY AND OTHERS
Creditors	SOUTH CAROLINA DEPARTMENT OF REVENUE
Court	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Lien - Tax Lien	
Filing Date	08-25-2017
Filing Number	2239/413
Status	Open
Date Status Attained	08-25-2017
Received Date	09-28-2017
Amount	US\$ 353
Debtors	LYKINS OIL COMPANY AND OTHERS
Creditors	SOUTH CAROLINA DEPARTMENT OF REVENUE

Court	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
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Lien - Tax Lien

Filing Date	08-10-2017
Filing Number	2235/1135
Status	Open
Date Status Attained	08-10-2017
Received Date	09-14-2017
Amount	US\$ 8,112
Debtors	LYKINS OIL COMPANY AND OTHERS
Creditors	SOUTH CAROLINA DEPARTMENT OF REVENUE
Court	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC

Lien - Tax Lien

Filing Date	07-31-2017
Filing Number	2231/3963
Status	Open
Date Status Attained	07-31-2017
Received Date	08-31-2017
Amount	US\$ 535
Debtors	LYKINS OIL COMPANY AND OTHERS
Creditors	SOUTH CAROLINA DEPARTMENT OF REVENUE
Court	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC

UCC Filing - Continuation

Filing Date	04-27-2018
Filing Number	SR133654
Received Date	04-30-2018
Original Filing Date	09-22-2008
Original Filing Number	OH00129730132
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Termination

Filing Date	12-30-2017
Filing Number	SR75983
Received Date	01-08-2018
Original Filing Date	03-05-2009
Original Filing Number	OH00133161050
Secured Party	THE NATIONAL BANK AND TRUST COMPANY, WILMINGTON, OH
Debtors	LYKINS REALTY, LLC
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Assignment

Filing Date	05-24-2017
Filing Number	20171450450
Received Date	06-06-2017
Original Filing Date	04-24-2017
Original Filing Number	OH00210415477
Secured Party	SUMMIT FUNDING GROUP, INC., MASON, OH
Secured Party	SUSQUEHANNA COMMERCIAL FINANCE, INC., MALVERN, PA
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	04-24-2017
Filing Number	OH00210415477
Received Date	05-02-2017
Collateral	Inventory and proceeds - Assets and proceeds - Vehicles and proceeds - Computer equipment and proceeds - Equipment and proceeds
Secured Party	SUMMIT FUNDING GROUP, INC., MASON, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	12-29-2016
Filing Number	OH00206927062
Received Date	01-03-2017
Collateral	Inventory including proceeds and products - Account(s) including proceeds and products - Chattel paper including proceeds and products - General intangibles(s) including proceeds and products - and OTHERS
Secured Party	FIFTH THIRD BANK, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Continuation

Filing Date	11-15-2016
Filing Number	20163200090
Received Date	11-21-2016
Original Filing Date	04-30-2012
Original Filing Number	OH00157961650
Secured Party	FIRST FINANCIAL EQUIPMENT FINANCE LLC, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	06-10-2015
Filing Number	OH00186372070
Received Date	06-16-2015
Collateral	Account(s) and proceeds - Chattel paper and proceeds - General intangibles(s) and proceeds - Equipment and proceeds
Secured Party	MAINSOURCE BANK, GREENSBURG, IN
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Amendment

Filing Date	12-29-2014
Filing Number	20143630007
Received Date	01-06-2015
Collateral	Vehicles
Original Filing Date	09-22-2008
Original Filing Number	OH00129730132
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	12-29-2014
Filing Number	OH00181984234
Received Date	01-06-2015
Collateral	Vehicles including proceeds and products

Secured Party	KEY EQUIPMENT FINANCE, A DIVISION OF KEYBANK NA, SUPERIOR, CO
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Amendment	
Filing Date	12-01-2014
Filing Number	20143360064
Received Date	12-09-2014
Original Filing Date	09-22-2008
Original Filing Number	OH00129730132
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Continuation	
Filing Date	10-07-2013
Filing Number	20132810103
Received Date	10-14-2013
Original Filing Date	03-05-2009
Original Filing Number	OH00133161050
Secured Party	THE NATIONAL BANK AND TRUST COMPANY, WILMINGTON, OH
Debtors	LYKINS REALTY, LLC
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Continuation	
Filing Date	04-24-2013
Filing Number	20131150081
Received Date	04-29-2013
Original Filing Date	09-22-2008
Original Filing Number	OH00129730132
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Continuation	
Filing Date	10-19-2012
Filing Number	20122930270
Received Date	10-23-2012
Original Filing Date	11-23-2007
Original Filing Number	OH00121419194
Secured Party	NATIONAL CITY COMMERCIAL CAPITAL COMPANY, LLC, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Amendment	
Filing Date	06-13-2012
Filing Number	20121660054
Received Date	06-22-2012
Collateral	Account(s) including proceeds and products - Leased Assets including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products - and OTHERS
Original Filing Date	09-22-2008
Original Filing Number	OH00129730132
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH

Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Original	
Filing Date	04-30-2012
Filing Number	OH00157961650
Received Date	05-09-2012
Collateral	Account(s) including proceeds and products - Leased Assets including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products - and OTHERS
Secured Party	FIRST FINANCIAL EQUIPMENT FINANCE LLC, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Amendment	
Filing Date	03-25-2011
Filing Number	20110870151
Received Date	04-07-2011
Collateral	Inventory - Accounts receivable - Assets - General intangibles(s) - and OTHERS
Original Filing Date	03-05-2009
Original Filing Number	OH00133161050
Secured Party	THE NATIONAL BANK AND TRUST COMPANY, WILMINGTON, OH
Debtors	LYKINS REALTY, LLC
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Amendment	
Filing Date	03-10-2011
Filing Number	20110700092
Received Date	03-14-2011
Original Filing Date	09-22-2008
Original Filing Number	OH00129730132
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Original	
Filing Date	03-09-2011
Filing Number	OH00148646106
Received Date	03-22-2011
Collateral	Account(s) including proceeds and products - General intangibles(s) including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products - and OTHERS
Secured Party	FIRST FINANCIAL EQUIPMENT FINANCE, LLC, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Original	
Filing Date	09-22-2008
Filing Number	OH00129730132
Received Date	10-08-2008
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Original	
Filing Date	11-23-2007

Filing Number	OH00121419194
Received Date	12-04-2007
Collateral	Account(s) and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds - Leased Computer equipment and proceeds - Leased Equipment and proceeds
Secured Party	NATIONAL CITY COMMERCIAL CAPITAL COMPANY, LLC, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Original	
Filing Date	11-23-2007
Filing Number	OH00121419083
Received Date	12-04-2007
Collateral	Account(s) and proceeds - Chattel paper and proceeds - General intangibles(s) and proceeds - Leased Computer equipment and proceeds - Leased Equipment and proceeds
Secured Party	NATIONAL CITY COMMERCIAL CAPITAL COMPANY, LLC, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

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There may be additional UCC Filings in D&B's file on this company available by contacting 1-800-234-3867.

There may be additional suits, liens, or judgements in D&B's file on this company available in the U.S. Public Records Database, also covered under your contract. If you would like more information on this database, please contact the Customer Resource Center at 1-800-234-3867.

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

Special Events

01-09-2017

PURCHASE OF ASSET: According to published reports, Lykins Oil Co, DUNS 090629395, (Milford, OH) announced that it has acquired the Home Heat and Commercial Fuels Division from Campbell Oil Co, DUNS 018167460, (Massillon, OH). Terms of the deal are undisclosed.

Company Profile

Company Overview		
D-U-N-S 09-062-9395	Mailing Address United States	Employees 125 (30 here)
Legal Form Corporation (US)	Telephone (513) 831-8820	Age (Year Started) 70 years (1948)
History Record Clear	Fax (937) 831-8820	Named Principal D Jeff Lykins, PRESIDENT
Date Incorporated 01-04-1996	Website www.lykinscompanies.com	Line of Business Whol petroleum products
State of Incorporation Ohio		

Ownership

Not publicly traded

Business Registration

Corporate and business registrations reported by the secretary of state or other official source as of: 05-04-2018

This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

Registered Name	LYKINS OIL COMPANY
Corporation Type	Corporation (US)
Business Commenced On	1948
State of Incorporation	OHIO
Date Incorporated	01-04-1996
Registration ID	928158
Registration Status	ACTIVE
Filing Date	01-04-1996
Where Filed	SECRETARY OF STATE/CORPORATIONS DIVISION

Registered Agent

Name	SSP STATUTORY SERVICES, LLC
Address	2623 ERIE AVENUE, CINCINNATI, OH, 452080000

Registered Principal

Name	JAMES W THOMPSON
Title	-
Address	-

Principals**Officers**

D JEFF LYKINS, PRESIDENT
RONALD LYKINS, VICE PRESIDENT
ROBERT J MANNING, CHIEF FINANCIAL OFFICER

Directors

DIRECTOR(S): THE OFFICER(S)

Company Events**The following information was reported on: 01-13-2017**

The Ohio Secretary of State's business registrations file showed that Lykins Oil Company was registered as Corporation on January 4, 1996.

Business started 1948 by the officers. 100% of capital stock is owned by the parent company.

RECENT EVENTS:

On January 13, 2017, sources stated that Lykins Oil Company, Milford, OH, has acquired the Home Heat and Commercial Fuels Division of Campbell Oil Company, Massillon, OH, on December 22, 2016. Lykins Oil Company has purchased three properties from Campbell Oil Company including the Massillon, Minerva and Millersburg, Ohio, bulk plants. Terms of the transaction were not disclosed. Further details are unavailable.

On April 17, 2014, sources stated that Lykins Oil Company, Milford, OH, has acquired R.C. Miller Oil Co. Inc., Corbin, NY, on March 25, 2014. With the acquisition, R.C. Miller Oil Co. Inc. will no longer be a legal operating entity and operations were integrated into Lykins Oil Company. Terms of the transaction were not disclosed. Further details are unavailable.

On May 25, 2012, sources stated that Lykins Oil Company, Milford, OH, has acquired Adams, Royce Oil Co., Williamstown, KY, and Grant County Oil Co., Williamstown, KY, on January 9, 2012. With this acquisition, Adams, Royce Oil Co. and Grant County Oil Co. will no longer be legal operating entities and all

operations were integrated into Lykins Oil Company. Terms of the deal were not disclosed. Further details are unavailable.

On May 24, 2012, sources stated that Lykins Oil Company, Milford, OH, has acquired Brinkman Oil Co., Walton, KY, on January 10, 2011. With this acquisition, Brinkman Oil Co. will no longer be a legal operating entity and all operations were integrated into Lykins Oil Company. Terms of the deal were not disclosed. Further details are unavailable.

On August 20, 2009, an inside source stated that business and operations of Paul R. Wilson Oil Co., Inc., London, KY, was acquired by Lykins Oil Company, Milford, OH. With this transaction, Paul R. Wilson Oil Co., Inc. discontinued its operations and the previous location of Paul R. Wilson Oil Co., Inc. will operate as a branch of Lykins Oil Company. Exact date when the transaction was completed is undetermined. Further details are unavailable.

On August 28, 2007, an inside source at Lykins Oil Company, Milford, OH, confirmed that Lykins acquired J & L Equipment Co, Mount Vernon, KY; Hamilton Enterprises Inc, Georgetown, KY and DeBoard Oil Co earlier this year. All of the acquired locations now operate as branches of Lykins.

D JEFF LYKINS. Antecedents not available.

RONALD LYKINS. Antecedents not available.

ROBERT J MANNING born 1954. 1989-present active here. 1977-1978 employed by Baldwin Piano & Organ, locally. 1978-1980 employed by Umble & Gayhart, locally as CPA. 1981-1989 employed by Rippe & Kingston, locally as CPA. Received undergraduate accounting degree from Miami University, Oxford, OH and MBA in 1977 from Xavier University, Cincinnati, OH. Serving on Clermont County Chamber of Commerce Board of Directors as vice chairman and past chair of the Governmental Affairs Committee. He is also on the financial committee for Saint Elizabeth Ann Seton Church and is a member of the Events Committee for the Association for Corporate Growth. .

Business Activities And Employees

The following information was reported on: 01-13-2017

Business Information

Trade Names	(SUBSIDIARY OF LYKINS COMPANIES, INC., MILFORD, OH)
Description	<p>Subsidiary of LYKINS COMPANIES, INC., MILFORD, OH started 1949 which operates as whol gas, diesel fuel, fuel oil, lubricating oil & grease, long distance trucking, convenience store & ret fuel oil. Parent company owns 100% of capital stock.</p> <p>As noted, this company is a subsidiary of LYKINS COMPANIES INC, DUNS number 01-823-0573, and reference is made to that report for background information on the parent company and its management.</p> <p>Wholesales petroleum products, specializing in gasoline, diesel fuel, fuel oil and lubricating oils or greases. Retails fuel oil.</p> <p>ADDITIONAL TELEPHONE NUMBER(S): Toll-Free 800 875-8820.</p> <p>Has 18,000 account(s). Terms are Net 10 days and Net 30 days. Sells to manufacturers, general public, wholesaler, non profit organizations, retailer, commercial concerns and the government. Territory : Regional.</p>
Employees	125 which includes officer(s). 30 employed here.
Financing Status	Secured
Seasonality	Nonseasonal.
Tenure	Owns
Facilities	Owns 12,000 sq. ft. in a one story frame building.
Location	Suburban business section on side street.

SIC/NAICS Information

SIC Codes	SIC Description	Percentage of Business
5172	Whol petroleum products	-
51720203	Gasoline	-
51720202	Diesel fuel	-
51729902	Fuel oil	-
51720204	Lubricating oils and greases	-
59830000	Fuel oil dealers	-

NAICS Codes

NAICS Description

424720	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
424720	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
424720	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
424720	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
454310	Fuel Dealers

Government Activity

Activity Summary

Borrower(Dir/Guar)	No
Administrative Debt	No
Contractor	Yes
Grantee	No
Party excluded from federal program(s)	No

Possible candidate for socio-economic program consideration

8(A) Firm	Yes
Labor Surplus Area	Yes
Small Business	Yes

Peer Comparison

Range : 100 miles

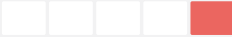

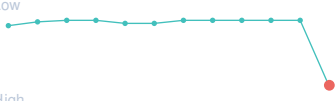





Peer comparison with similar companies based on industry and proximity.

Profile Information

	This Company	Local Peers	
Age of Business	70 years	20 years	<div> <div></div> <div></div> </div> <div> 70 20 </div>
Number of Locations	7	No Data available for local peers	
Number of Employees	125 *	7	

Risk Assessment

	This Company	Local Peers	

Cash Flow Risk	This Company High  Low Risk High Risk	Local Peers Low-Moderate  Low Risk High Risk	Past 12 Months  Low High
Average Days Beyond Terms	This Company 2 days  0 days 90 days	Local Peers 11 days  0 days 90 days	Past 12 Months  Low High
Risk of Debt Write-off	This Company Moderate  Low High Risk	No Data available for local peers	Past 12 Months  Low High
Average High Credit	USD\$ 20,774	USD\$ 2,195	
Largest High Credit	USD\$ 400,000	USD\$ 25,853	
Amount Past Due	USD\$ 2,500	No Data available for local peers	
Highest Past Due	USD\$ 2,500	No Data available for local peers	

Financial Assessment			
	This Company	Local Peers	
Net Worth	No Data available for this company	USD\$ 758,961	
Sales Revenue	No Data available for this company	USD\$ 4,528,510	

Gross Profit	No Data available for this company	USD\$ 1,424,429	
Net Profit	No Data available for this company	USD\$ 102,097	
Working Capital	No Data available for this company	USD\$ 503,061	
Quick Ratio	No Data available for this company	1.08%	
Assets To Sales Ratio	No Data available for this company	12.8%	
Accounts Payable to Sales Ratio	No Data available for this company	No Data available for local peers	
Total Liabilities To Net Worth	No Data available for this company	130.63%	
Current Liabilities to Net Worth	No Data available for this company	105.4%	
Fixed Assets to Net Worth	No Data available for this company	21.58%	
Return on Assets	No Data available for this company	2.15%	

Return on Sales	No Data available for this company	1.65%	
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Financials

D&B currently has no financial information on file for this company

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Exhibit C-8 “Bankruptcy Information”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company has never had any reorganizations, protection from creditors, or any other form of bankruptcy filings by itself, a parent or affiliate organization that guarantees Lykins Oil Company, or any officer of Lykins Oil Company in the current year or within the two most recent years preceding this application.

Exhibit C-9 “Merger Information”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company d/b/a Lykins Energy Solutions acquired STEP Resources in 2016, which is now a wholly-owned subsidiary of Lykins Oil Company.

Exhibit C-10 “Corporate Structure”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company is a wholly-owned subsidiary of its ultimate corporate parent company, Lykins Companies, Inc. Lykins Companies, Inc. is also the parent of six other wholly-owned subsidiaries: (i) Lykins C store, Inc.; (ii) STEP Resources; (iii) Lykins Realty, Inc.; (iv) Lykins Transportation, Inc.; (v) Mid States Pool Services, LLC; (vi) Cobalt, CFRI, Allied (non-operating).

Lykins Oil Company Corporate Structure

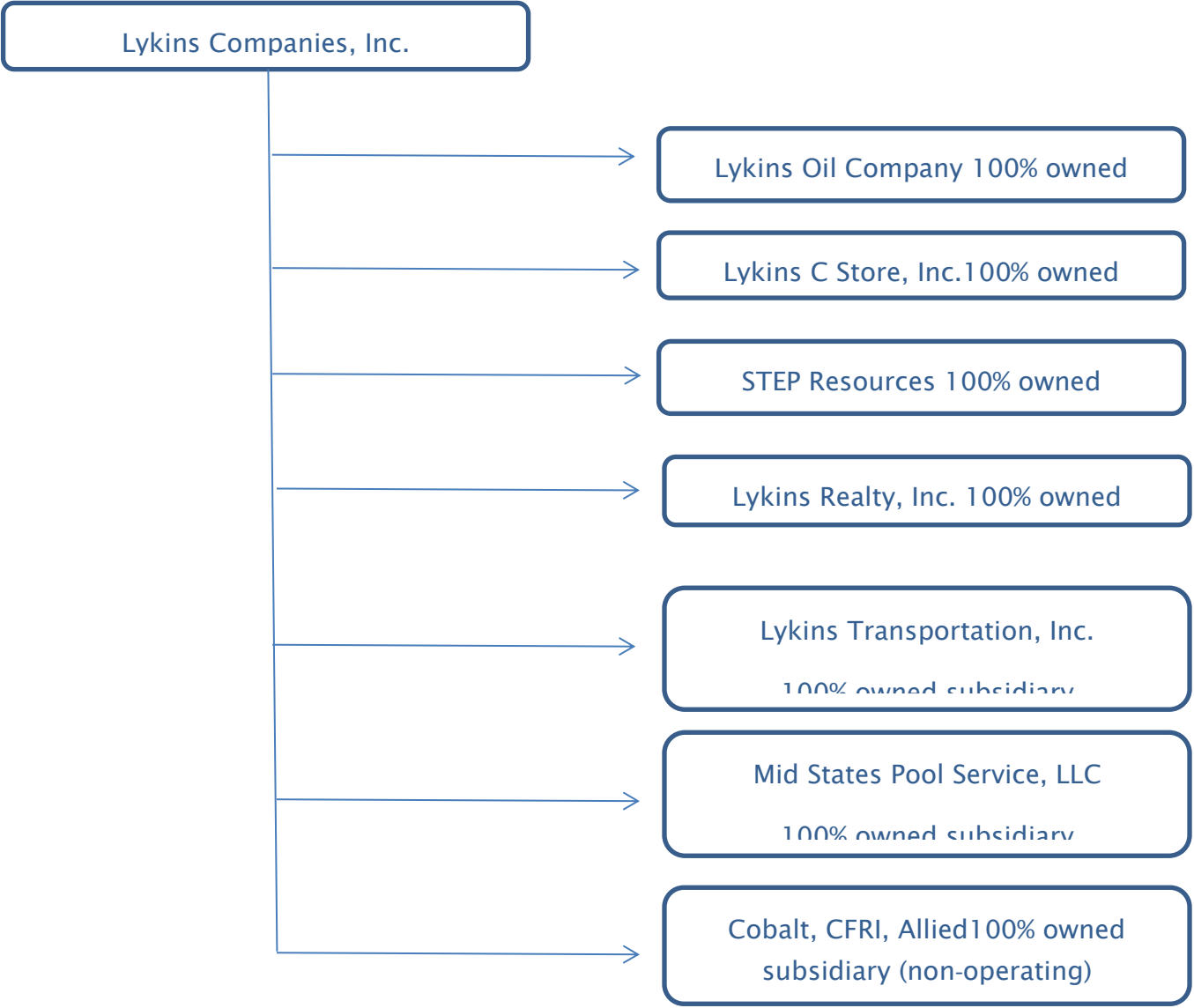


Exhibit D-1 “Operations”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company d/b/a Lykins Energy Solutions has been a marketer of electricity in Ohio since October 2014 and a broker/aggregator since 2012. Lykins is not a power generator. Lykins utilizes a third party service provider for forecasting, scheduling, and other services used to arrange for the purchase and delivery of electricity to retail customers.

Exhibit D-2 “Operations Expertise”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company’s Director of Energy has been employed at The Cincinnati Gas & Electric Company, Cinergy, and Duke Energy Ohio and has also owned his own brokerage company prior to joining Lykins. Having spent over 25 years in the industry he is very knowledgeable of customer service, natural gas markets, electricity markets, trading, origination, forecasting, scheduling, balancing, settlements, and all levels of regulatory compliance.

For additional information concerning this specific area, please contact John Deeds at (513) 965-6206 or jdeeds@lykinsenergy.com

Exhibit D-3 “Key Technical Personnel”

Lykins Oil Company d/b/a Lykins Energy Solutions

Bob Manning
Executive Vice President / CFO
bmanning@lykinsenergy.com
(513) 965-6204

Mr. Manning has been employed at Lykins for 25 years and is one of four owners of the company. He is a CPA, has an MBA from Xavier University and undergraduate accounting degree from Miami University. Mr. Manning is very active in the community including serving on a couple non-profit boards including most recently as past Chairman of Clermont County Chamber of Commerce.

John Deeds
Director of Energy
jdeeds@lykinsenergy.com
(513) 965-6206

Mr. Deeds has over 25 years of experience in the electric industry. Having started his career at Cincinnati Gas & Electric Company in 1990 as a customer service clerk he progressed into several different jobs with increasing responsibilities from Gas Commodity Specialist, Financial Manager, Financial Structuring and Pricing Manager, Wholesale Origination and Trading Director and finally Regulatory Initiatives Director. Subsequent to his career with Duke, Mr. Deeds ran his own energy brokerage and consultancy firm and has been employed by Lykins for 35 months in the capacity of Director of Energy. Mr. Deeds holds an MBA with a Finance Concentration and a BS in Business Management both from the University of Cincinnati.

Exhibit D-4 “FERC Power Marketer License Number”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Energy Solutions has FERC Market-Based Rate Authority at Docket Number ER14-1755-000.

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

5/21/2018 11:40:01 AM

in

Case No(s). 14-0931-EL-CRS

Summary: Application CRES Renewal Application of Lykins Oil Company d/b/a Lykins Energy Solutions (Public, redacted version) electronically filed by Miss Kira S Bryers on behalf of Lykins Oil Company d/b/a Lykins Energy Solutions