Ohio | Public Utilities Commission

Original AGG	
Case Number	Version
12 - 1143 -EL-AGG	May 2016

RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

	form. You may also download the form, by saving it to your local disk, for later use.
A.	RENEWAL INFORMATION
A-1	Applicant intends to be certified as: (check all that apply)
	Power Broker Aggregator
A-2	Applicant's legal name, address, telephone number, PUCO certificate number, and
	web site address
	Legal Name Unified Energy Services, LLC
	Address 3900 Essex Lane, Suite # 750, Houston Texas, 77027
	PUCO Certificate # and Date Certified 12-512E(2), Date 5/4/12
	Telephone # (832) 818-7000 Web site address (if any) www.unifiedenergy.com
A-3	List name, address, telephone number and web site address under which Applicant will do business in Ohio
	Legal Name Unified Energy Services, LLC
	Address 3900 Essex Lane, Suite # 750, Houston Texas, 77027
	Telephone # (832) 818-7000 Web site address (if any) www.unifiedenergy.com
A-4	List all names under which the applicant does business in North America Unified Energy Services, LLC
A-5	Contact person for regulatory or emergency matters
	Name Michael Harris Title CEO Business address 3900 Essex Lane, Suite # 750, Houston Texas 77027 Telephone # (832) 818-7000 Fax # (832) 204-8411 E-mail address michael.harris@unifiedenergy.com

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A-6	Contact person for Commission Staff use in investigating customer complaints	
	Name Michael Harris	
	Title CEO	
	Business address 3900 Essex Lane, Suite # 750 Houston Texas 77027	
	Telephone #_(832) 818-7000 Fax # (832) 204-8411	
	E-mail address michael.harris@unifiedenergy.con	
A- 7	Applicant's address and toll-free number for customer service and complaints	
	Customer Service address 3900 Essex Lane, Suite # 750 Houston, Texas 77027	
	Toll-free Telephone # (800) 757-2700 Fax # (832) 204-8411	
	E-mail address michael.harris@unifiedenergy.com	
A-8	Applicant's federal employer identification number # 26-3989748	
A-9	Applicant's form of ownership (check one)	
	☐ Sole Proprietorship ☐ Partnership	
	☐ Limited Liability Partnership (LLP) ☐ Limited Liability Company (LLC)	
	Corporation Other	
	PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:	
A-10	Exhibit A -10 "Principal Officers, Directors & Partners" provide the names, title addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.	s,

B. <u>APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.



- B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

 ☑ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑No ☐ Yes

If yes, provide a separate attachment labeled as <u>Exhibit B-5</u> "<u>Disclosure of Certification Denial</u>, <u>Curtailment</u>, <u>Suspension</u>, <u>or Revocation</u>" detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 Exhibit C-3 "Financial Statements," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guaranter company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted income statements for the applicant's ELECTRIC related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 <u>Exhibit C-9 "Merger Information,"</u> provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C 10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Signature of Applicant & Title

Sworn and subscribed before me this 20th day of Jebruary, 2018

Brooke Green

Broo

<u>AFFIDAVIT</u>

State of Texas:
County of Harris: (Town)
Michael Harris, Affiant, being duly sworn/affirmed according to law, deposes and says that:
He/She is the CEO (Office of Affiant) of Unified Energy (Name of Applicant);
That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the behe/she expects said Applicant to be able to prove the same	
Signature of Affiant & Title	BROOKE ELIZABETH GREE My Commission Expires June 17, 2019
Sworn and subscribed before me this <u>20th</u> day of <u>F</u>	ephnary 2018.
Brooke Green Signature of official administering oath	BROOKE GREEN, Commussions/Op's Print Name and Title Manager
My commission expires on _	June 17th, 2019

Exhibit A-10 "Principal Officers, Directors & Partners,"

- Michael Harris, CEO, 3900 Essex Lane, Suite # 750, Houston, TX 77027, 832-818-7000
- Bennett Rowe, President, 3900 Essex Lane, Suite # 750, Houston, TX 77027, 832-818-7000



Exhibit B-1 "Jurisdictions of Operations"

Exhibit B-1 "Jurisdictions of Operations"- provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.

Answer:

STATE	PUC ELECTRIC BROKER LICENSE
California	Not required
Connecticut	Not required
Delaware	License # 4960036 Order # 7949 PSC Docket # 11-200
District of Columbia	License # EA-11-1-6
Florida	Not required
Iowa	Not required
Illinois	License # 10-0118
Maine	License # 2010-136
Maryland	License # IR - 1751
Massachusetts	License # EB-142
Michigan	Not required
New Hampshire	License # DM 12-129
New Jersey	License # EA-0104 Dkt # EE10120933L
New York	Not required
Ohio	License # 12-512-E (1) Case Number 12-1143-EL-AG
Pennsylvania	License # A-2009-2139811
Rhode Island	License # Division Docket # D-96-6 (V4)
Texas	Not required

Exhibit B-2 "Experience and Plans"

Exhibit B-2 "Experience and Plans"- provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

Answer:

With more than 25 years of combined wholesale, retail, and supply side energy experience, Unified Energy Group is a national leader in power purchasing and negotiations. Specializing in price discovery and timely market assessments, Unified Energy simplifies the purchase and management of electricity.

Our retail, wholesale, and supplier experience uniquely shows how Unified Energy has *unified* the services essential to helping businesses navigate complex energy markets and buy energy more cost effectively. We use our procurement experience as well as our demand side/conservation capabilities to develop a holistic energy management program for you that is second to none. Our staff's experience includes working for companies including Constellation Energy, Wisconsin Public Service, Integrys Energy Service, Gulf States Energy, Choice Energy Services, among other retail energy providers and consultants.

Generally speaking, Unified Energy creates a market for its customers among retail energy suppliers interested in their electricity load. We provide insight to customers on contract specifics including: 1) contract disclosure of terms and conditions; 2) service termination provisions; 3) disconnection and service termination requirements of selected retail energy provider; 4) minimum service quality and assurance of retail energy provider credit worthiness and status within the state; 5) generation resource mix for electricity provided and; 6) customer information including load profile usage and historical usage used to provide a fair and competitive price for electricity.

Exhibit B-3 "Disclosure of Liabilities and Investigations"

Exhibit B-3 "Disclosure of Liabilities and Investigations"- provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

Answer:

None Applicable

Exhibit C1 "Annual Reports"

Exhibit C-1 "Annual Reports"- provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

Answer:

N/A - Privately Held Company

Exhibit C-2 "SEC Filings"

Exhibit C-2 "SEC Filings"- provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

Answer:

N/A – Privately Held Company

Exhibit C-6 "Credit Rating"

Exhibit C-6 "Credit Rating"- provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.

Answer:

N/A – Not rated by a rating agency

Exhibit C-8 "Bankruptcy Information"

Exhibit C-8 "Bankruptcy Information"- provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

Answer:

N/A

Exhibit C-9 "Merger Information"

Exhibit C-9 "Merger Information"- provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

Answer:

N/A



Exhibit C-10 "Corporate Structure"

Exhibit C-10 "Corporate Structure," provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.

Answer:

Unified Energy Services is a Limited Liability Corporation. Unified Energy was founded in November 13th, 2008 with the sole purpose of providing its customers with better energy procurement services than could otherwise be found.

Unified Energy Services, LLC (has no subsidiaries)