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PUCO

January 12, 2018

Public Utilities Commission of Ohio Docketing Division 180 East Broad Street Columbus, OH 43215-3793 13-2422-El-A66

Re:

Trusted Energy, LLC

Renewal Application for Electric Aggregators/Power Brokers

To Whom It May Concern:

Enclosed please find an Renewal Application for Electric Aggregators/Power Brokers for our client, Trusted Energy, LLC. Once the application has been processed, please forward evidence of approval to the mailing address on the application. If there is any issue, or if you require any further information, please do not hesitate to contact us.

Thank you,

LicenseLogix 140 Grand Street, Suite 300 White Plains, NY 10601 renewals@licenselogix.com (800) 292-0909

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Technician Date Processed //6//8



Original AGG Case Number	Version
13-2422-EL-AGG	May 2016

RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

	form. You may also download the form, by saving it to your local disk, for later use.
4.	RENEWAL INFORMATION
A-1	Applicant intends to be certified as: (check all that apply)
	X Power Broker X Aggregator
\-2	Applicant's legal name, address, telephone number, PUCO certificate number, and
	web site address
	Legal Name Trusted Energy LLC
	Address 5478 Wilshire Blvd. #303, Los Angeles, CA 90036
	PUCO Certificate # and Date Certified 14-771E(1), 1/21/2014
	Telephone #(877) 830-3155 Web site address (if any) trustedenergyllc.com
	Legal Name Trusted Energy LLC Address 5478 Wilshire Blvd. #303, Los Angeles, CA 90036 Telephone #(877) 830-3155 Web site address (if any) trustedenergyllc.com List all names under which the applicant does business in North America Trusted Energy LLC T.E. Energy Consultants LLC Contact person for regulatory or emergency matters
A-4	List all names under which the applicant does business in North America
	Trusted Energy LLC
	Trusted Energy LLC T.E. Energy Consultants LLC Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z
A-5	Contact person for regulatory or emergency matters
	Name Kimberly Garvey-Hurst
	Title Renewals Associate
	Business address 140 Grand Street, Suite 300, White Plains, NY 10601
	Telephone # (800) 292-0909 Fax # (212) 672-1105
	E-mail address renewals@licenselogix.com

A-6 Contact person for Commission Staff use in investigation		taff use in investigating customer complaints	
	Name Nathan Cartwright		
	Title Owner		
	Business address 5478 Wilshire Blvd., #3		
	Telephone # <u>(818) 646-3137</u>	Fax # (818) 646-3140	
	E-mail address <u>nathan@trusted</u>	enegryllc.com	
A-7	Applicant's address and toll-free I	number for customer service and complaints	
	Customer Service address 5478 Wilshire		
	Toll-free Telephone # (877) 830-3155		
	E-mail address <u>nathan@trusted</u>	energyllc.com	
A-8	Applicant's federal employer iden	tification number # <u>27-2277367</u>	
A-9	Applicant's form of ownership (check one)		
	☐ Sole Proprietorship	☐ Partnership	
	Limited Liability Partnership (LLP)		
	□ Corporation	Other	
	PROVIDE THE FOLLOWING AS SEPA	ARATE ATTACHMENTS AND LABEL AS INDICATED:	
A-10		rs, Directors & Partners" provide the names, titles the applicant's principal officers, directors, partners,	

B. <u>APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services. SEE ATTACHED
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

SEE ATTACHED

- B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide. SEE ATTACHED
- **B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

™No □ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

No □ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.) SEE ATTACHED
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why. SEE ATTACHED

- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted). SEE ATTACHED
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.). SEE ATTACHED

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guaranter company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted income statements for the applicant's ELECTRIC related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year. SEE ATTACHED
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6. SEE ATTACHED
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7. SEE ATTACHED
- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application. SEE ATTACHED
- C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application. SEE ATTACHED
- C-10 Exhibit C 10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies. SEE ATTACHED

no affiliate or subsidiary companies. SEE ATTACHED
NIPUNA ISHARA SONNADARA
Commission # 2118422 Notary Public - California
Los Angeles County My Comm. Expires Jul 5, 2019
y of January, 2018 Year
Nipuna Oshera Sonnadera, Notory Public
Print Name and Title
July 5th, 2019

AFFIDAVIT

State of Californic:	
County of Los Angeles	Town) ss.
Nathan Cartwright , Affiant, being duly s	sworn/affirmed according to law, deposes and says that:
He/She is the Owner (Office of	Affiant) of <u>Trusted Energy LLC</u> (Name of Applicant);

- That he/she is authorized to and does make this affidavit for said Applicant,
 - 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
 - The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission
 of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity
 pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of
 Section 4928.06 of the Revised Code.
 - 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
 - 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
 - 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
 - 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
 - 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
 - 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
 - 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
 - 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Signature of Affiant & Title	NIVAL	NIPUNA ISHARA SONNADARA Commission # 2118422 Notary Public - California Los Angeles County
Sworn and subscribed before me this	unj, 2018 Year	My Comm. Expires Jul 5, 2019
Signature of official administering oath	Nipuna Ishera Print Name and Title	Sonnedora, Notory Public
My commission expires on	July 51, 2019	

EXHIBIT A-10 "Principal Officers, Directors & Partners"

Nathan Cartwright Owner 5478 Wilshire Blvd., #303 Los Angeles, CA 90036 (818) 646-3137

TRUSTED ENERGY LLC

Exhibit B-1 "Jurisdiction of Operation"

Applicant is, at the date of filing this renewal application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services in the following jurisdiction:

- Connecticut
- Delaware
- Illinois
- Maine
- Massachusetts
- New Hampshire
- New Jersey
- Ohio
- Pennsylvania

Exhibit B-2 "Experience & Plans"

Applicant's company was formed on 4/1/2010. The business was previously owned and operated by Jeff Jungwirth.

We broker energy deals (Natural Gas and Electricity) for our clients (Small, Mid-Sized and Large Corporations) to find them the best pricing available for their usage requirements. We obtain an electric or gas bill copy and complete a credit request form for our suppliers to have all the needed information on our clients as well as the copy of their electric or gas bill to start the pricing process. Once we have credit approved and pricing back we make a full presentation to our clients along with approved state agreements from our suppliers to lock in the best pricing for our clients with their approval. Once a signed agreement is sent in to us we submit it to our suppliers for processing. With all of our clients we are able to also after the sale provide them with customer service assistance acting as a liaison between them and the supplier. We send out follow up emails quarterly to check in with our clients and make sure that everything is going ok and to see if they need anything.

Exhibit B-3 "Disclosure of Liabilities and Investigations"

There are no existing, pending or past rulings, judgments, contingent liabilities, and revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

TRUSTED ENERGY LLC

Exhibit C-1 "Annual Reports"

Applicant is a Limited Liability Company and does not have any Annual Reports to Shareholders.

Exhibit C-2 "SEC Filings"

Applicant is not required to file with the SEC.

Exhibit C-3 "Financial Statements"

Applicant's financial statements (balance sheet, income statement, and cash flow statement) are labeled and attached

Exhibit C-4 "Financial Arrangements"

Applicant does not have any financial arrangements to conduct CRES as a business activity.

Exhibit C-5 "Forecasted Financial Statements"

Applicant's two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) are labeled and attached.

Exhibit C-6 "Credit Rating"

Applicant does not have a credit rating at this time.

Exhibit C-7 "Credit Report"

Applicant does not have a credit report at this time.

Exhibit C-8 "Bankruptcy Information"

There have been no reorganizations, protection from creditors, or any other form of bankruptcy filings made by Applicant, a parent or affiliate organization that guarantees the obligations of the application or any officer of the applicant in the current year or within the two most recent years preceding the application.

TRUSTED ENERGY LLC

Exhibit C-9 Merger Information

There has been no dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

EXHIBIT C-10 "Corporate Structure"

Applicant does not have any affiliate or subsidiary companies. Applicant's structure is below:

ORGANIZATIONAL CHART

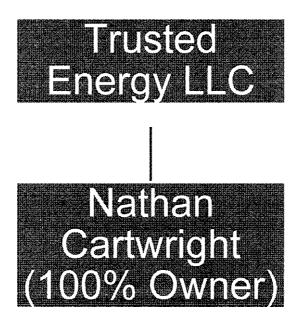


EXHIBIT C-3 FINANCIAL STATEMENT 2017

TRUSTED ENERGY LLC Profit and Loss

January - December 2017

		Total
Income		
Sales		225,806.78
Total Income	\$	225,806.78
Gross Profit	\$	225,806.78
Expenses		
Salaries & Commission		58,445.51
Purchase Fees		32,419.48
Rent or Lease		21,282.50
Office Expenses		22,341.12
Travel		5,855.25
Total Expenses	\$	140,343.86
Net Operating Income	\$	85,462.92
Net Income	\$	85,462.92

Wednesday, Jan 03, 2018 10:34:23 AM GMT-8 - Accrual Basis

TRUSTED ENERGY LLC Balance Sheet Comparison

As of December 31, 2017

		Total
	As of Dec 31, 2017	
ASSETS		
Current Assets		
Bank Accounts		
BUSINESS CLASSIC (4144)		32,084.19
Checking		-634.14
Total Bank Accounts	\$	31,450.05
Other Current Assets		
Loans To Officers		18,300.45
Uncategorized Asset		-2,000.00
Total Other Current Assets	\$	16,300.45
Total Current Assets	\$	47,750.50
TOTAL ASSETS	\$	47,750.50
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Credit Cards		
AAdvantage Milage Plus Card		7,303.20
Capital One Corporate Card		20,100.61
Chase Ink		4,076.38
Total Credit Cards	\$	31,480.19
Total Current Liabilities	\$	31,480.19
Total Liabilities	\$	31,480.19
Equity		
Opening Balance Equity		-7,303.20
Retained Earnings		30,522.41
Net Income		-6,948.90
Total Equity	\$	16,270.31
TOTAL LIABILITIES AND EQUITY	\$	47,750.50

Wednesday, Jan 03, 2018 10:48:09 AM GMT-8 - Cash Basis

TRUSTED ENERGY LLC Statement of Cash Flows

January - December 2017

•	Total Year End 2017	
OPERATING ACTIVITIES	<u> </u>	
Net income		-6,948.90
Adjustments to reconcile Net Income to Net Cash provided by operations:		0.00
Loans to Officers		0.00
Uncategorized Asset		2,000.00
AAdvantage Milage Plus Card		7,303.20
Capital One Corporate Card		2,184.60
Chase Ink		4,076.38
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	\$	15,564.18
Net cash provided by operating activities	\$	8,615.28
FINANCING ACTIVITIES		
Opening Balance Equity		-7,303.20
Net cash provided by financing activities	-\$	7,303.20
Net cash increase for period	\$	1,312.08
Cash at beginning of period		30,137.97
Cash at end of period	\$	31,450.05

Wednesday, Jan 03, 2018 10:51:13 AM GMT-8

TRUSTED ENERGY LLC Statement of Cash Flows

January - December 2016

		Total
OPERATING ACTIVITIES		
Net Income		28,615.48
Adjustments to reconcile Net Income to Net Cash provided by operations:		0.00
Loans To Officers		-18,300.45
Uncategorized Asset		0.00
Capital One Corporate Card		17,916.01
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	-\$	384.44
Net cash provided by operating activities	\$	28,231.04
FINANCING ACTIVITIES		
Opening Balance Equity		275.53
Net cash provided by financing activities	\$	275.53
Net cash increase for period	\$	28,506.57
Cash at beginning of period	_	1,631.40
Cash at end of period	\$	30,137.97

Wednesday, Jan 03, 2018 12:48:51 PM GMT-8

TRUSTED ENERGY LLC Balance Sheet

As of December 31, 2016

	Total	
ASSETS		
Current Assets		
Bank Accounts		
BUSINESS CLASSIC (4144)		30,137.97
Checking		0.00
Total Bank Accounts	\$	30,137.97
Other Current Assets		
Loans To Officers		18,300.45
Uncategorized Asset		0.00
Total Other Current Assets	\$	18,300.45
Total Current Assets	\$	48,438.42
TOTAL ASSETS	\$	48,438.42
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Credit Cards		
Capital One Corporate Card		17,916.01
Total Credit Cards	\$	17,916.01
Total Current Liabilities	\$	17,916.01
Total Liabilities	\$	17,916.01
Equity		
Opening Balance Equity		0.00
Retained Earnings		1,906.93
Net Income		28,615.48
Total Equity	\$	30,522.41
TOTAL LIABILITIES AND EQUITY	\$	48,438.42

Wednesday, Jan 03, 2018 12:47:54 PM GMT-8 - Cash Basis

EXHIBIT C-5

Trusted Energy LLC Forecasted Financial Statements Income Statement – Fiscal Year 2018 & 2019

	2018	2019
Revenue	409,500	509,500
Expenses Salaries	58,500	78,500
Commission	7,000	10,000
Professional Fees	32,500	32,500
Rent or Lease	21,300	21,500
Office Expenses (Telephone, Mail and supplies)	14,140	20,000
Travel & Entertainment	5,875	8,000
	139,315	168,375
Total Expenses	•	
Net Income	270,185	341,125

Trusted Energy LLC
Forecasted Financial Statements
Balance Sheet – Fiscal Year 2018 & 2019

	Year End 2018	Year End 2019
Assets		
Cash and Cash Equivalents	40,000	50,000
Account Receivables	50,000	60,000
Total Assets	90,000	110,000
Liabilities		
Account Payable	5,000	6,000
Total Liabilities	5,000	6,000
Net Income	90,000	110,000

Trusted Energy LLC Forecasted Financial Statements Cash Flow Statement – Fiscal Year 2018 & 2019

CASH FLOWS FROM OPERATING ACTIVITIES	Year End 2018	Year End 2019
Cash received from customers	409,500	509,500
Cash paid to employees and for general expenses Other payments, receipts or distributions to owner	(139,315)	(168,375)
	0.00	0.00
Net cash provided by operating activities	270,185	341,125
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES	(32,500)	(32,500)
Net cash provided (used) by capital and related financial activities	(32,500)	(32,500)
CASH FLOWS FROM INVESTING ACTIVITIES	20,000	20,000
Net invested in CD's and short term investments	20,000	20,000
Net increase (decrease) in cash and cash equivalents	45,000	15,000
Cash and cash equivalents at January 1	15,000	60,000
Cash and cash equivalents at December 31	60,000	75,000