BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

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In the Matter of the
Review of Youngstown
:

Thermal, LLC and : Case No. 17-1534-HC-UNC

Youngstown Thermal : Cooling, LLC. :

- - -

PROCEEDINGS

before Gregory Price and Patricia Schabo, Hearing Examiners, at the Public Utilities Commission of Ohio, 180 East Broad Street, Room 11-D, Columbus, Ohio, called at 10:00 a.m. on Monday, November 20, 2017.

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Monday Morning Session,
November 20, 2017.

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EXAMINER PRICE: Good morning. The Public Utilities Commission is set for hearing at this time and place, Case No. 17-1534-HC-UNC, being In the matter of the Review of Youngstown Thermal, LLC and Youngstown Thermal Cooling, LLC.

My name is Gregory Price. With me is

Patricia Schabo. We are the Attorney Examiners to

preside over today's hearing. Let's begin by taking

appearances from the parties starting with the Staff.

MR. McNAMEE: On behalf of the Staff of the Public Utilities Commission of Ohio, I'm Thomas W. McNamee, M-C-N-A-M-E-E. The address is 30 East Broad Street, 16th floor, Columbus, Ohio, 43215.

EXAMINER PRICE: Receiver?

MR. GOLDBERG: Thank you, Ken Goldberg. I'm attorney for the Receiver, Court Receiver Reg Martin who is seated to my right. My Supreme Court number is 0059724. My address is 575 South Third Street, Columbus, 43215.

EXAMINER PRICE: Thank you.

YMCA?

MR. GACSE: Attorney Tom Gacse, last name

G-A-C-S-E. You need the address for the Y?

EXAMINER PRICE: Yes, please.

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MR. GACSE: 17 North Champion Street,
Youngstown, Ohio, 45503. And the YMCA is a ratepayer
and customer of Youngstown Thermal.

EXAMINER PRICE: Before we take our first witness, I believe we had one preliminary issue,
Mr. Gacse.

MR. GACSE: I would like to make one argument before we get started, and that is I think that it's clear from everything that's filed that the emergency surcharge was just a summer surcharge, and I can document that with what's been filed.

If we look at the Staff findings both from July 28th and July 31st, the last sentence of the Staff findings says below is Staff's recommended summer emergency surcharge by customer. So the listing on the next page is the summer emergency surcharge by customer recommended by Staff. And then we'll look at the Staff recommendation. Both July 28th and July 31st are both identical recommendations, and it's after the listing of the surcharge.

Staff recommendation: Staff recommends that the fixed emergency surcharge to recover

120 percent of the essential payroll and healthcare expenses identified in the table above be adopted for the months of July, August and September.

Additionally, Staff recommends that fall emergency rates may need to be reassessed through a separate

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filing in September.

Let's look at the Order that this

Commission put on. The very first sentence in the

summary in this third Finding and Order, the

Commission adopts the recommendation for an emergency
rate surcharge contained in the Staff report filed on
July 28th, 2017.

Paragraph 39 of that same Order, working my way through it, I guess it's on Page 14 towards the end of the last sentence, the very last part says, The four factor test for implementing rates has been satisfied. Staff's recommendation should be adopted by the Commission. I read what the recommendation was previously in the Staff report. The Order on paragraph 42 was the Order that Staff's July 28th, 2017 report be adopted.

So those are all the -- that's all that it says. There are no limiting or conditional language in this Order saying that we're adopting a recommendation; however, we're not going to adopt the

part where it says it's a summer surcharge or that it's only for three months.

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I would grant that it doesn't mention anything about a summer surcharge, but with all the references to the report, it doesn't have to because the report clearly discusses a summer surcharge. It even lists those rates that are to be charged to the customers and summer emergency surcharges.

So I feel that the surcharges for I think it's July, August and September are done and they need to be addressed again as to going forward. I think that's fair and equitable due to my arguments to get to this hearing in that the data and the path that the Commission took to get to the surcharge is flawed due to the fact that they took employee payroll, they used Youngstown Thermal rates. Also in support, the Receiver filed a report --

EXAMINER PRICE: I think you just need to wait for the prefiled on the arguments to the hearing.

MR. GACSE: I agree. So that's my argument, is that the Order and the reports strictly talk about a summer surcharge. They don't address anything that it's going to continue past that, and, therefore, we have to have a hearing as to the fall

1 surcharge.

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2 EXAMINER PRICE: Thank you. The

Commissioners will take that under advisement.

4 Mr. McNamee, would you like to call your

5 | first witness.

MR. GOLDBERG: Yes, your Honor. Staff
would call Patrick Donlon.

(Witness placed under oath.)

EXAMINER PRICE: Please be seated and state your business name and business address for the record.

12 THE WITNESS: Patrick Donlon, 180 East

13 Broad, Columbus, Ohio, 43215.

14 EXAMINER PRICE: Please proceed,

15 Mr. McNamee.

16

17 PATRICK DONLON

being first duly sworn, as prescribed by law, was

19 examined and testified as follows:

20 DIRECT EXAMINATION

21 By Mr. McNamee:

Q. Mr. Donlon, by whom are you employed and in what capacity?

A. Public Utility Commission of Ohio. I'm
the Director of Rates and Analysis.

MR. McNAMEE: Your Honor, at this time, I would ask to have marked for identification three documents, the first being -- and I distributed copies to the Bench and the reporter and also Mr. Donlon. I ask to have marked for identification Staff Exhibit 1, Prepared Testimony of Patrick Donlon.

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EXAMINER PRICE: It will be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

MR. McNAMEE: Staff Exhibit 2, a document entitled "Report by the Staff of the Public Utilities Commission of Ohio."

EXAMINER PRICE: Also will be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

MR. McINTYRE: And I'd also ask to have marked for identification as Staff Exhibit 3, a document unhelpfully entitled "Report by the Staff of the Public Utilities Commission of Ohio." That is the Revised version of what's been marked as Staff Exhibit 2.

Just for clarity's sake, I put a little R up above the staple on each of those copies so we don't confuse them hopefully. I apologize for not indicating that it's a Revised version on the cover where it would be helpful. Instead it's buried in

the body.

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2 EXAMINER PRICE: It will be so marked.

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(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. (By Mr. McNamee) Mr. Donlon, you have before you what's been marked for identification as Staff Exhibits 1, 2 and 3.
 - A. I do.
 - Q. Do you know what those are?
- 10 A. I do.
- Q. Could you tell me what they are?
- 12 A. Exhibit 1 is my Prefiled Testimony.
- 13 Exhibit 2 is the original Staff report. And Exhibit
- 3 is the Revised Staff report.
- Q. Okay. Were what's been marked for identification as Staff Exhibits 1, 2 and 3 prepared
- 17 by you or under your direction?
- 18 A. They were.
- 19 Q. Are the content of those three exhibits,
- 20 three items that have been marked for identification
- 21 as 1, 2 and 3, true to the best of your knowledge and
- 22 belief?
- 23 A. They are.
- Q. Do you have any corrections to make to
- 25 | what's been marked for identification as Staff

Exhibits 1, 2 or 3?

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- A. Not at this time.
- Q. And do you adopt the contents of what's been marked for identification as Staff Exhibits 1, 2 and 3 as your Direct Testimony in this case?
 - A. I do.

MR. McNAMEE: With that, your Honor, the witness is available.

EXAMINER PRICE: Thank you.

Mr. Goldberg, cross?

MR. GOLDBERG: No questions, thank you.

EXAMINER PRICE: Thank you.

Mr. Gacse, cross?

MR. GACSE: Yes, thank you.

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16 CROSS-EXAMINATION

- 17 | By Mr. Gacse:
- Q. Mr. Donlon, the recommendation made was
 for a summer surcharge. That's what your Staff came
 up with; is that correct? The recommendation I
 believe is the next page, it's after the surcharge
 listing.
- A. Yes, the Staff recommendation was for a three-month surcharge.
- Q. All right. Thank you. Take a look at

the unrevised Staff findings from July 28th, the first one.

MR. McNAMEE: That's Staff 2.

- Q. Staff 2, Staff 2 for the Court. Look at the Attachment 1.
 - A. Okay.

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- Q. As you have that open, I want to ask some questions to you in general. How did your Staff come up with what the payroll amount was for Youngstown Thermal?
- A. This was provided by Youngstown Thermal, specifically John Rambo.
- Q. And do you know how he provided it? Did he have documentation or what?
 - A. For this, I don't know how he came up with it. I have seen -- actually at that time... I don't know how he came up with that.
- Q. Okay. The number is 70,000 for payroll;

 19 is that correct?
 - A. That is what he has marked here, yes.
 - Q. That's what you utilized for the surcharge?
 - A. Yes, because when we ran the analysis at roughly 200,000, we viewed it as even in these emergency situations, that was too extreme for the

- customers. So our goal was to just try and keep the employees actually on and working.
- Q. All right. Look at Attachment 1 under Urgent Needs and read to the Hearing Commissioners, read what No. 1 says.
- 6 A. Payroll current and past.
- 7 Q. What's the amount for the payroll current 8 and past?
 - A. 53,900.

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- Q. Okay. So the current payroll and any past payroll for an urgent need that was necessary was 53,900, correct?
- 13 A. That does not -- that's what's listed 14 there. That doesn't include health insurance.
- Q. Okay. And health insurance is listed there at 27,5?
- 17 A. Correct.
- Q. So adding those up, you get a little over 80,000 for --
- 20 A. Correct.
- 21 | O. -- for health insurance?
- 22 A. Sorry.
- Q. That's all right. There was a

 determination made in the Staff Report of 120 percent

 of the monthly payroll to be collected as a surcharge

and 20 percent was added on. How did you come up with that number?

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A. It was really a -- it was evaluating some of the uncollectibles. There's a lot of Youngstown Thermal's customers that actually don't pay anything during the summer. Youngstown Thermal was in an emergency cash flow deficiency. They didn't have enough cash flow to pay their employees. If their employees walked, they would have to shut down the plant, and the City would not have heat or steam for heat or cooling.

So we really were trying to look at how to solve the cash flow problem. Part of using and stating in the Staff report that it was employees was also a message to the employees that we were hoping they'd stay and work through.

The bigger issue and the larger costs where I've actually seen some of the invoices were fuel which was anywhere from, depending on the month, 80,000 for a natural gas to 120,000, so we wanted to -- we assumed that some of the employees -- or some of the customers wouldn't be paying.

Looking at average uncollectibles, ten percent is probably a norm, but this is an unusual circumstance so we raised it to 120 percent to try

and cover those, but it was a ballpark number, but it was well below the total essential expenses.

- Q. Probably in your thinking it's a ballpark number, and as you said in summer some customers don't pay, that this would be addressed after the three months. Since it was a summer surcharge, you could always look at it at a later date; does that go into your thinking? The 20 percent I'm saying. You said ten percent is probably the better number but you put it up to 20?
- A. No, actually what I meant by that is
 10 percent is more of an industry standard
 uncollectible roughly. 20 percent I think for the
 Youngstown area, the customers that are there was
 higher.

As for reassessing in the winter months, the reassessment in the winter months was really with the increased usage to actually try and get the surcharge to cover all of the expenses and seeing if that would be an opportunity to cover all of the expenses rather than just roughly a little under half.

- Q. Does it say that anywhere in your Staff Report?
- 25 A. It does not.

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Q. Okay. Also the way that the surcharge was determined was based on, and correct me if I'm wrong in reading your report, it's based on one month's usage in January of 2016. That was kind of the baseline for it. Whatever a customer used in that month, that number was used to determine the surcharge -- emergency surcharge; is that correct?

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The number was used, you could add on to it or take percentages, but that's the number that was used, correct?

- A. So just to clarify, what we did was we attributed the peak demand of each customer and then got a percentage of their peak demand contribution. So the peak demand for the heating for 2016 was January of -- was January, so what their percentage of usage on the system was for that peak demand was then applied to the 120 percent of payroll.
- Q. When did you make that assessment to come up with the number? Approximately it was 2017 sometime. Was it when it was filed, so it would be July of 2017?
- A. It was Saturday. I was doing it on a Saturday. When was the filed report?
 - Q. July 28th and July 21st.
 - A. The week before was when I finalized

that.

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- Q. So you looked back 18 months or prior to January 2016 to find a peak usage. What about January 2017?
- A. So industry standard and what's common is you can -- an option would be using a rolling 12 months, but we wanted to make sure particularly with heating, your largest load is going to be during the winter, so we wanted to look at a 12-month period, and that's going to be January through December.

Taking that in '16, we didn't have all of '17, so we didn't have December of '17, so picking a full year is common. It's actually how PJM does their peak load contributions, and then the next year you would reassess it looking back to the prior year. It's very common in the industry.

- Q. So if you're looking at a full year, that would make sense to me if you're looking at all the numbers from January through December, but you didn't do that, you just looked at January 2016?
- A. No, I looked at the entire year and looked at what was the peak month for that year. So that would be January. Then you would take -- because what peak demand is looking at is you have to build your system to cover the highest load because

if on electric, steam, natural gas, whatever that is, you're building to that highest capacity that you're ever going to have to serve.

So that becomes what's called a demand charge or peak demand. And if whoever's the highest user even on that peak demand, you've got to bill it to them. So that's why you use peak demand and associate that on those costs.

- Q. Peak demand usually -- have you ever seen it not be the winter months, say, November, December, January, February?
- A. For the electric industry, it's usually for our area in August.
- Q. Is that what you were measuring, electric here?
- 16 A. No.

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- 17 Q. Okay.
- 18 A. But you said ever.
- 19 Q. We're talking about Youngstown Thermal.
- You're talking about the rolling number. Has peak
- 21 demand ever been anything but, say, November,
- 22 December, January, February?
- A. I can't speak to ever.
- Q. Did you have numbers for January 2017 for
- 25 Youngstown Thermal?

- A. I don't remember if I did or not. I think we probably did.
 - Q. How about January and February of 2017?
 - A. We probably did, but I don't remember.
- Q. Okay. So do you think things could happen to companies in 18 months as far as their usage and as far as things going on at their various places of business?
 - A. Yes.

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- Q. Okay. So wouldn't it be more accurate -you're looking to get an accurate number, I assume,
 correct, for the surcharge, you want to get what's
 fair for all the companies and the customers and get
 the most accurate, is that correct, most accurate
 high usage?
- A. Well, you have to pick a philosophy and a methodology and then stick with that. So, you know, rolling 12-month is an option, but so is using a 12-month calendar, and we chose to go with the 12-month calendar.
- Q. But you didn't use any other month but January in that 12-month for your surcharge, correct, numbers? Yes or no. It's a simple answer.
- EXAMINER PRICE: Let's not be argumentative.

1 MR. GACSE: But it's just a question. 2 EXAMINER PRICE: Let's not be 3 argumentative, thank you. MR. GACSE: I'm not argumentative. 4 I'm 5 asking --6 EXAMINER PRICE: You're being 7 argumentative with me now, so I don't want you to be argumentative with the witness, thank you. 8 9 THE WITNESS: Can you repeat the 10 question, please? (By Mr. Gacse) I'll strike the question. 11 Ο. 12 I'll replace it with a new one. Did you look at any 13 other revenue -- strike that. Did you look at any 14 other amount of usage or payment by the customer to

So if I use this amount in June or this amount in July, this was put into that surcharge that was determined. Did you use any other date other than January 2016?

use for the surcharge that was used in determining

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that surcharge?

A. The problem I'm having with the question is the analysis to determine the peak demand, the answer is yes. Once you determine the peak demand month, then that's what it is, but you have to look at everything to determine that peak demand month.

So the answer is yes, but once you do the analysis, that is the peak demand month, so then that becomes the percentage. So does that answer your question?

- Q. I'll ask the questions. So in order to determine the 70,000 or whatever the amount of payroll that was used, you said for the surcharge you used healthcare and payroll expenses, did you have any itemization or listing as to how many employees were working at Youngstown Thermal at the time you did the surcharge?
- A. So we had seen the actual -- a two-week whoever their billing -- I can't remember their billing company, we had seen that breakdown from who does their payroll.
 - Q. Did you utilize that in your calculation?
- A. It was rough -- it equated to around \$80,000.
 - Q. Did you include that as an exhibit?
 - A. No.

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- 21 MR. GACSE: That's all I have for now.
- 22 EXAMINER PRICE: Thank you.
- Mr. McNamee, redirect?
- MR. McNAMEE: Perhaps, your Honor, if I
- 25 | could take a moment.

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                 EXAMINER PRICE: You may. Let's go off
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     the record.
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                 (Off the record.)
                 EXAMINER PRICE: Let's go back on the
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     record. Mr. McNamee.
                 MR. McNAMEE: No questions, your Honor.
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     Staff would move for admission of Staff Exhibits 1,
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     2, 3.
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                 EXAMINER PRICE: I don't have any
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     questions. Miss Schabo?
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                 EXAMINER SCHABO: I do not.
                 EXAMINER PRICE: You're excused.
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                 THE WITNESS: Oh, I thought you said you
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    had a question.
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                 EXAMINER PRICE: Before moving to admit,
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     I wanted to make sure I reserved our right.
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                 Mr. McNamee, do you move to admit Staff
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    Exhibits 1, 2 and 3?
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                 MR. McNAMEE: Yes.
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                 EXAMINER PRICE: Any objections?
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                 MR. GACSE: No objection.
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                 MR. GOLDBERG: No objection.
                 EXAMINER PRICE: Those documents will be
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     admitted.
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                 (EXHIBITS ADMITTED INTO EVIDENCE.)
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23 1 MR. McNAMEE: Thank you, your Honor. 2 Staff has nothing further. 3 EXAMINER PRICE: Mr. Gacse, would you like to call a witness? 4 5 MR. GACSE: Reg Martin. 6 (Witness placed under oath.) 7 EXAMINER PRICE: Please be seated and state your name and business address for the record. 8 9 THE WITNESS: Reg Martin, 575 Copeland 10 Mill Road, Westerville, 43082. 11 EXAMINER PRICE: Mr. Martin, we will ask 12 that you keep your voice up so everyone can hear you. 13 Proceed. 14 15 REG MARTIN being first duly sworn, as prescribed by law, was 16 17 examined and testified as follows: 18 DIRECT EXAMINATION By Mr. Gacse: 19 20 Mr. Martin, do you know what the Ο. 2.1 payroll -- monthly payroll and healthcare expenses 2.2 were for Youngstown Thermal? 23 When I came in, monthly payroll ranged Α. 24 from in the 35- to 36-, 37,000 range every two weeks. 25 So, it was one month, that would be upcoming, that

would have been three payrolls, so my payroll for that period would have been approximately 120,000 in a month. The health insurance was about 10,000 a month.

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- Q. When you came on board as Receiver, did you cut Staff?
- A. Yes, I cut Staff over a period of time, yes.
 - Q. What's the current payroll situation?
- A. We're running right around 30,000 every two weeks approximately and our health insurance is about 6,000 a month.
- Q. So currently it's about 66,000 a month payroll?
- A. 66 depending on the situation. Like this last month, we had more overtime. We've had to hire some employees for employees that have left. A couple of those employees had left before I came on board, but we had to hire temps, but we're right in that range.
- Q. When did that start, would you say, this 30,000 bi-weekly? When would that have began, what month?
- A. I don't remember. Sometime between
 August 1st and now.

Q. Okay, very good. The surcharge, you've collected a surcharge for June, July, August -- I'm sorry, for July, August and September and October?

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- A. We billed out three surcharges, and we've collected and we're in the process of collecting those surcharges for the last billing. All the surcharges for the previous two surcharges I believe are paid in full except for the YMCA.
- Q. How about Home Loan Savings, have they paid?
- A. I would have to go back and look. I believe to date they were paid also.
- Q. With the surcharge and what you've been collecting for state usage, that has covered payroll, correct, and healthcare expenses?
- A. It's covered -- yes, if you just look at payroll and healthcare, yes, but if you look at overall expenses, it hasn't. It hasn't come to close to covering everything.
- Q. But you're also collecting steam usage for operational purposes?
- A. Steam usage. When I came on for the first two or three months, it was a warmer than usual year. The year before, it was warmer. Our steam usage, our primary steam usage for heat went down.

Our revenue for steam usage for heat went down, did not start as early as it would on a normal basis if we look back for years.

2.1

And our steam usage for cooling, I don't know the history to know whether it was deficient, but I know that heating and cooling are steam usage billing during those months. If I can recollect, and I'm going off memory here, it was probably somewhere in the 30-, 30,000 a month range. Without the surcharge we would have been unable to meet our obligations.

- Q. Correct. I notice in your receivership report that you had a surplus at least of 89,000 that you have in an account. You reported that to the Court?
- A. That may have been the exact date. You know, it could have been before payroll, but we're going through all the money that we collect. And the money could have been in the bank account, but that was not a direct correlation to what our payables were.
- Q. Okay. Thank you. There still are collectibles that your collections that you're trying to get as it was in the initial report is around a million dollars that you're lucky to collect from

people that haven't paid?

- A. The million dollars which I heard about when I came on was a -- the gentleman before me, his name was Carl Eavers --
 - Q. Eavers, E-A-V-E-R-S.
- A. Yes. Those invoices were not all on our books as receivables. I call them receivables per Carl, and I know 650,000 of it was associated with the Youngstown State University, and we have no support for that, and that is uncollectible.

And as we go through that, we're trying to negotiate those figures, but that million dollars, if we're fortunate, we'll probably end up in the 100,000, \$150,000 range of collection which we have not collected at this time.

Q. Look at the reference of paragraph D. I apologize, I don't have a copy.

MR. McNAMEE: No worries.

- Q. I'll read it to you.
- A. What is this?
- Q. It says, "Receiver recognizes the sensitivity of customers to the surcharge which is recently billed to all customers. Due to the seasonal slowdown experienced during the summer and early fall period, the Receiver is working on

programs and alternatives to shorten the time period and minimize the dollars acquired entering the peak operational period." That's going on right now?

2.1

A. Yeah, I -- it's my understanding that the surcharge could extend beyond the three months that was mentioned earlier. We are -- we have just done last month when we got our readings in for the previous month, we billed the last month, the last week of the month.

So if we had August and September and October, those have already been billed. We're not billing anymore. We've looked also during this period that the impound's going up and new billings are put out because we're trying to standardize billings because the billings before were hit and miss.

Carl had certain customers who were able to be billed less and there was no rhyme or reason to it, but we did not want to go through with a new billing until we dealt with the surcharge because I didn't want to have any duplicate increase in rates and so forth that would put a hardship on people.

And when we did have people that had a hardship based on the surcharge, we went out and sat with them and reached agreements with them. They

we're concerned at this point, we're attempting to go forward without having a surcharge because during -- as cold weather comes on to us, our billings should go up and give us additional cash to enable us to meet our obligations.

- Q. Okay. I was there at the meeting of customers when we first met when you first introduced yourself.
 - A. Yes.

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- Q. I think at that time you talked about the surcharge was three months, your understanding at that time?
 - A. Yes, that was my understanding, and that's what we've done is a three-month surcharge.

MR. GACSE: Nothing further.

17 EXAMINER PRICE: Mr. McNamee?

MR. McNAMEE: I have no questions.

EXAMINER PRICE: Mr. Goldberg?

MR. GOLDBERG: No questions, thank you.

EXAMINER PRICE: Mr. Martin, you're

22 excused.

THE WITNESS: Thank you.

EXAMINER PRICE: Let's go off the record.

(Off the record.)

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30
                 EXAMINER PRICE: Go back on the record.
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2
     Initial post hearing briefs will be due on
 3
     December 11, 2017. Reply briefs will be due on
     December 21st, 2017. Any other matters before us?
 4
    We are adjourned. Thank you all.
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                 (The hearing was concluded at 10:38 a.m.)
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CERTIFICATE

I do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by me in this matter on Monday, November 20, 2017, and carefully compared with my original stenographic notes.

Cynthua X. Cunn Cynthia I. Cunningham

- ARY AUS

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in

Case No(s). 17-1534-HC-UNC

Summary: Transcript In the Matter of the Review of Youngstown Thermal, LLC and Youngstown Thermal Cooling, LLC, hearing held on November 20, 2017. electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc. and Cunningham, Cindy