



Public Utilities Commission

PUCO USE ONLY – Version 1.08		May 2016
Date Received	Renewal Certification Number	ORIGINAL CRS Case Number
		15 - 1938 - GA-CRS

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS SUPPLIERS

Please **type or print** all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-15 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

☐ Retail Natural Gas Aggregator ☐ Retail Natural Gas Broker ☒ Retail Natural Gas Marketer

A-2 Applicant information:

Legal Name Titan Gas LLC
Address 3355 W. Alabama Suite 1170 Houston TX 77098
Telephone No. 7133556200 Web site Address www.titangasandpower.com
Current PUCO Certificate No. 15-1938-GA-CRS Effective Dates December 20, 2015 to December 20, 2017

A-3 Applicant information under which applicant will do business in Ohio:

Name Titan Gas and Power
Address 3355 W. Alabama Suite 1170 Houston TX 77098
Web site Address www.titangasandpower.com Telephone No. 713-355-6200

A-4 List all names under which the applicant does business in North America:

Titan Gas LLC
Titan Gas and Power

A-5 Contact person for regulatory or emergency matters:

Name Amy Van Gelder Title EVP
Business Address 3355 W. Alabama Suite 1170 Houston TX 77098
Telephone No. 713-355-6200 Fax No. 713-355-6203 Email Address avangelder@titangasandpower.com

A-6 Contact person for Commission Staff use in investigating customer complaints:

Name Angela Richardson Title Issue Resolution Specialist
Business address 3355 W. Alabama Suite 1170 Houston TX 77098
Telephone No. 713-355-6200 Fax No. 713-355-6203 Email Address customerconcerns@titangas.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address 3355 W. Alabama Suite 1170 Houston TX 77098
Toll-Free Telephone No. 888-355-6205 Fax No. 713-355-6203 Email Address customerconcerns@titangas.com

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name InCorp Services INC Title Registered Agent
Business address 9435 Waterstone Blvd Suite 140 Cincinnati, OH 45249
Telephone No. 800-246-2677 Fax No. 702-866-2689 Email Address support@titannatgas.com

A-9 Applicant's federal employer identification number 320129235

A-10 Applicant's form of ownership: (Check one)

- | | |
|--|---|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input checked="" type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Other |

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers*. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/>	Columbia Gas of Ohio	<input checked="" type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial
<input checked="" type="checkbox"/>	Dominion East Ohio	<input checked="" type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial
<input checked="" type="checkbox"/>	Duke Energy Ohio	<input checked="" type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial
<input checked="" type="checkbox"/>	Vectren Energy Delivery of Ohio	<input checked="" type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

☐ Columbia Gas of Ohio

<input type="checkbox"/>	Residential	Beginning Date of Service		End Date	
<input type="checkbox"/>	Small Commercial	Beginning Date of Service		End Date	
<input type="checkbox"/>	Large Commercial	Beginning Date of Service		End Date	
<input type="checkbox"/>	Industrial	Beginning Date of Service		End Date	

☒ Dominion East Ohio

<input checked="" type="checkbox"/>	Residential	Beginning Date of Service	09/2016	End Date	
<input checked="" type="checkbox"/>	Small Commercial	Beginning Date of Service	09/2016	End Date	
<input type="checkbox"/>	Large Commercial	Beginning Date of Service	None yet	End Date	
<input type="checkbox"/>	Industrial	Beginning Date of Service	None yet	End Date	

☒ Duke Energy Ohio

<input checked="" type="checkbox"/>	Residential	Beginning Date of Service	09/2016	End Date	
<input checked="" type="checkbox"/>	Small Commercial	Beginning Date of Service	09/2016	End Date	
<input type="checkbox"/>	Large Commercial	Beginning Date of Service	None yet	End Date	
<input type="checkbox"/>	Industrial	Beginning Date of Service	None yet	End Date	

☒ Vectren Energy Delivery of Ohio

<input checked="" type="checkbox"/>	Residential	Beginning Date of Service	09/2016	End Date	
<input checked="" type="checkbox"/>	Small Commercial	Beginning Date of Service	09/2016	End Date	
<input type="checkbox"/>	Large Commercial	Beginning Date of Service	None yet	End Date	
<input type="checkbox"/>	Industrial	Beginning Date of Service	None yet	End Date	

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

<input checked="" type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date	03/01/2018
<input type="checkbox"/>	Dominion East Ohio	Intended Start Date	
<input type="checkbox"/>	Duke Energy Ohio	Intended Start Date	
<input type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date	

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 **Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 **Exhibit A-15 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-16 **Exhibit A-16 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-17 **Exhibit A-17 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 **Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 **Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Consumer Protection Violations," detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
(This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted income statements for the applicant's **NATURAL GAS related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

In the Matter of the Application of)

Titan Gas LLC dba Titan Gas and Power)

for a Certificate or Renewal Certificate to Provide)

Competitive Retail Natural Gas Service in Ohio.)

Case No. 15 - 1938 -GA-CRS

County of Harris

State of Texas

Rob Moss

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

Chief Commercial and Administrative Officer

Sworn and subscribed before me this

15th

day of

November

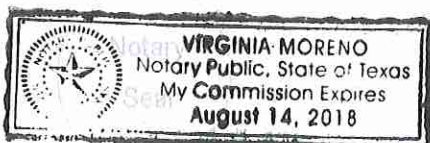
Month

2017

Year

Virginia Moreno
Signature of Official Administering Oath

Virginia Moreno
Print Name and Title



My commission expires on

8-14-2018

(CRNGS Supplier Renewal) - Version 1.08

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- C-7 Exhibit C-7 "Credit Report,"** provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate within the two most recent years preceding the application.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.
- D-2 Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title



Chief Commercial and Administrative Officer

Sworn and subscribed before me this 15th day of November Month 2017 Year

Virginia Moreno
Signature of official administering oath

Virginia Moreno
Print Name and Title

Notary

My commission expires on

8-14-2018

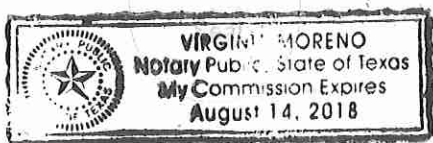


EXHIBIT A14

Exhibit A-14 "Principal Officers, Directors & Partners"

Alan Biney – Member of Titan Gas, LLC President and CEO – 3355 West Alabama, Suite 1170, Houston, TX 77098. 713 355 6200

TS Koh – Member of Titan Gas, LLC CFO – 140 East Ridgewood Ave, Suite 415, Paramus, NJ 07652. 281 501 7255

Tony Andrew LLC – Member of Titan Gas, LLC – 33 East Rivercrest Dr., Houston TX 77042. 713 826 8599

Richard Jenkins – COO – 12113 Heatherford Place, Glen Allen VA 23059. 804 360 0928

EXHIBIT A15

Exhibit A-15 "Company History"

Titan Gas, LLC DBA Titan Gas and Power is a natural gas supplier currently serving residential, commercial and industrial customers in New York, Ohio, and Pennsylvania. The company consists of former natural gas wholesale physical and financial traders with over 60 years of combined experience.

Titan began delivering gas to commercial and industrial customers behind Consolidated Edison in December 2006. Keyspan New York was added in February 2007 and Keyspan Long Island was added in March 2007. Titan entered the Pennsylvania market and began serving residential, commercial and industrial customers behind PECO Energy in January 2009 followed by serving similar classes of customers in UGI Utilities in September 2011. In 2015, Titan added customers in Ohio. Currently, Titan has over 20,000 natural gas residential, commercial and industrial customers.

In the fall of 2012, Titan hired an electricity staff to support its entry into the retail electricity supply business in Ohio beginning spring 2013. Ohio was chosen to help diversify the business operations and customer portfolio. Titan currently serves 58,000 electricity customers within the State of Ohio and the Commonwealth of Pennsylvania.

EXHIBIT A17



JON HUSTED
Ohio Secretary of State

Date: 10/16/2017

Business Details

Entity #:	2188142	Business Name:	TITAN GAS, LLC
Filing Type:	FOREIGN LIMITED LIABILITY COMPANY	Status:	Active
Original Filing Date:	4/3/2013	Exp. Date:	
Location:		County:	
State:	TEXAS	Agent Name:	INCorp SERVICES INC
Contact Status:	Active	Agent Address:	9435 WATERSTONE BLVD, SUITE 140
Effective Date:	4/3/2013	Agent Location:	CINCINNATI, OH 45249

Filings

Filing Type	Date Of Filing	Document Number	Download Image to PDF
REG. OF FOR. PROFIT LIM. LIAB. CO.	4/3/2013 9:00:00 AM	201309400784	Download Image
FICTITIOUS NAME/ORIGINAL FILING	5/16/2013 9:00:00 AM	201313700089	Download Image



JON HUSTED
Ohio Secretary of State

Date: 10/16/2017

Business Details

Entity #:	2199996	Business Name:	TITAN GAS AND POWER
Filing Type:	FICTITIOUS NAMES	Status:	Active
Original Filing Date:	5/16/2013	Exp. Date:	5/16/2018
Location:		County:	
State:		Agent Name:	TITAN GAS, LLC
Contact Status:	Active	Agent Address:	3355 W. ALABAMA, SUITE 1170
Effective Date:	5/16/2013	Agent Location:	HOUSTON, TX 77098

Filings

Filing Type	Date Of Filing	Document Number	Download Image to PDF
FICTITIOUS NAME/ORIGINAL FILING	5/16/2013 9:00:00 AM	201313700089	Download Image

EXHIBIT B1

Exhibit B-1 "Jurisdictions of Operations."

Titan Gas, LLC DBA Titan Gas and Power licensed by the following PUC's of the following States to provide retail natural gas services:

New York

Pennsylvania

Ohio

Titan Gas, LLC DBA Titan Gas and Power currently licensed to provide electric retail services in Ohio and Pennsylvania.

EXHIBIT B2

Exhibit B-2 "Experience and Plans."

Phone Sales: Third Party Verification (TPV) – The customer agrees to have the enrollment recorded on a tape to be kept on file with Titan Gas. The recording states the price plan and the terms of the agreement. Once the TPV is completed, a written contract is mailed to the customer confirming the agreement. Upon receiving a confirmation from the utility, the customer has 7 business days from the postmarked date to review the agreement, call with questions, or to opt out if they choose.

Written Contract: Once a customer elects to enroll with Titan, they are presented a contract to review and execute by signing. These contracts are normally used when 3rd party aggregators or brokers bring a customer to Titan. The terms and conditions adhere to the guidelines and requirements of the State PUC. The customers will be notified that they will have 7 calendar days from the postmark date of the utility to rescind the agreement.

Door to Door Sales: Any sales made in person will be conducted by sales personnel with proper identification that adheres to Ohio PUC guidelines. A TPV will be used as well as a signed contract. The customer will be notified that he will have 7 calendar days from the postmarked date of the utility confirmation to rescind the agreement.

Online Enrollments: Customers may enroll online by completed an enrollment form at the on the Titan website. Once the customer has completed an enrollment online, the customer will be mailed the same terms and conditions. The customer may opt out of enrollment within 7 calendar days of the postmark date of the electric utility's confirmation of switch.

Customer Inquiries: Customers wanting to contact Titan Gas & Power can do so by calling our toll free number given to them during the sale as well as the terms and conditions mailed to them. The customer can also reach Titan by emailing Titan at the Customer Support Email Address. Customers can also contact Titan via the website email. Customer Support personnel are readily available to handle inquiries during normal business hours Monday thru Friday. A 24 hour recording service is available to those who call after hours.

Complaints: Customer complaints will be investigated and a status report will be provided to the customer and/or the staff within 5 calendar days of the complaint. Once the investigation is completed, Titan will report the results to the customer and staff if the complaint originated from the staff. If the customer disputes the results, Titan will provide the customer with the PUC staff's current mailing address, toll free numbers, and the commission's website. A 24 hour recording service is available for those who call after hours.

Titan shall make good faith efforts to resolve disputes and cooperate with the resolution of any joint issues with the utility. Complaint records will be kept on file and available for 1 year or longer.

Billing: Titan has participated in Consolidated Billing in all markets to date. Titan intends to participate in Consolidated Billing in Ohio where it is offered. Therefore, Titan will supply the utility with the rate or bill and the utility will invoice the customer directly for their distribution charges as well as Titan's supply charges.

EXHIBIT B3

Exhibit B-3 "Summary of Experience"

Titan Gas and Power has personnel experienced with serving load for both electricity and natural gas, selling generation output into the daily market, buying and selling ancillary services, scheduling (electricity and gas), virtual trading, and trading (electricity and gas).

Our employees have had experience in managing all functions of a retail electricity and natural gas provider serving load over 200 million kwhs of consumption within the last 12 months in the Ohio control area. Our natural gas division currently serves over 20,000 natural gas customers in Pennsylvania and New York (UGI, ConED, National Grid Long Island, National Grid Keyspan, and PECO). Titan's load historically has been approximately 3 million mmbtus.

EXHIBIT B4

Exhibit B-4 “Disclosure of Liabilities and Investigations”

Titan Gas, LLC DBA Titan Gas and Power does NOT have an existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the Titan Gas and Power’s financial or operational status or ability to provide electric services.

EXHIBIT C1

Exhibit C-1 "Annual Reports."

Titan Gas, LLC DBA Titan Gas and Power is not required to have Annual Reports to Shareholders. Titan is a privately held limited liability company registered in the State of Texas.

EXHIBIT C2

Exhibit C-2 "SEC Filings."

Titan Gas, LLC DBA Titan Gas and Power is not required to file with SEC. Titan is a privately held limited liability company registered in the State of Texas.

EXHIBIT C4

Rob Moss

From: Kenne Gebhard
Sent: Monday, October 16, 2017 2:10 PM
To: Rob Moss
Subject: FW: PUCO Collateral Requirement Affirmation

From: Esche, Erica L. [mailto:eesche@Vectren.com]
Sent: Monday, October 16, 2017 2:08 PM
To: Kenne Gebhard
Cc: Lamb, Emily B.; Lewis, Teresa G.
Subject: PUCO Collateral Requirement Affirmation

Ken,

Please use this email as confirmation that Titan Gas, LLC has met the collateral requirements for Vectren's Choice Program in Ohio.

Please let us know if you need anything else.

Erica Esche
Director, Enterprise Risk Management
Vectren Corporation
812-491-5223
eesche@vectren.com

This message (including any attachments) is intended only for the use of the individual or entity to which it is addressed and may contain information that is non-public, proprietary, privileged, confidential, and exempt from disclosure under applicable law or may constitute as attorney work product. If you are not the intended recipient, you are hereby notified that any use, dissemination, distribution, or copying of this communication is strictly prohibited. If you have received this communication in error, notify us immediately by telephone and (i) destroy this message if a facsimile or (ii) delete this message immediately if this is an electronic communication. Thank you.



139 East Fourth
EM740
Cincinnati, Ohio 45202

October 17, 2017

Titan Gas and Power has the following amount held with Duke Energy for Collateral as of October, 2017:

Electric Energy Collateral = \$13,000

Titan Gas and Power has met the Energy Default Collateral obligations for Duke Energy Corporation.

Tom Hunt

Duke Energy Corp
Certified Supplier Business Center
Tom.Hunt@Duke-Energy.com





139 East Fourth
EM740
Cincinnati, Ohio 45202

October 17, 2017

Titan Gas and Power has the following amount held with Duke Energy for Collateral as of October, 2017:

Gas Collateral = \$50,000

Titan Gas and Power has met the Energy Default Collateral obligations for Duke Energy Corporation.

Tom Hunt

Duke Energy Corp
Certified Supplier Business Center
Tom.Hunt@Duke-Energy.com



EXHIBIT C6

C-6 Exhibit C-6 "Credit Rating,"

N/A

EXHIBIT C7

TITAN GAS, LLC

DUNS: 17-509-8453

Credit Information

Risk Summary

Risk of Late Payment



Risk of late payment is based on the following prioritized factors in addition to other information in D&B's files:

- Higher risk industry based on delinquency rates for this industry

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc.

Payment Performance Trend



The payment performance trend for this company is Unchanged . Payment Trend currently is Unchanged compared to payments three months ago. The most recent payment information in D&B's files is:

- Payments currently: 2 days beyond terms
- Payments 3 months ago: 2 DAYS BEYOND terms
- Industry average: GENERALLY WITHIN terms

*Note: Payments to suppliers are averaged weighted by dollar amounts.

Credit Limit Recommendation

Recommendation Date: 10/26/2017

Risk Category

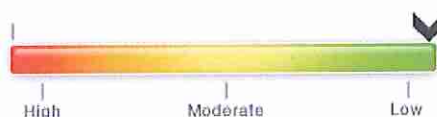
Low

Conservative Credit Limit

\$10K

Aggressive Credit Limit

\$25K



Company Profile

Chief Executive: NA

Type of Business:

DOMESTIC LIMITED LIABILITY CO

Years in Business:

PERPETUAL

Annual Sales:

NA

Employees Total:

3

Line of Business:

Natural gas distribution

Legal Filings and Other Important Information

Bankruptcies:	None	Negative Payment Experience:	None
Judgements:	0	Negative Payment Experience	None
Liens:	0	Amount:	
Suits:	None	Payments Placed for Collection:	0
Suits/Judgments/Liens Amounts:	None		

The public record items reported may have been paid, terminated, vacated or released prior to the date this data is transmitted. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Special Events

09/07/2017

HURRICANE HARVEY 2017:

This business is located in a FEMA designated disaster zone impacted by the effects of Hurricane Harvey. It is reported that thousands of people and businesses in Southern Texas have been displaced due to catastrophic flooding. The extent of impact to this business is currently unknown; additional information will be provided as it becomes available.

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Payment Trends

Summary

Address:

3355 W Alabama St
Houston, TX 77098

D-U-N-S Number:

17-509-8453

Primary Industry SIC:

4924

Description:

Natural gas distribution

This is a **single** location.

Payment Activity

Total payment Experiences in D&Bs File:

7

Payments Within Terms:
(not dollar weighted)

85%

Total Placed For Collection:

NA

Average Highest Credit:

\$1,337

Largest High Credit:

\$5,000

Highest Now Owing:

\$2,500

Highest Past Due:

\$0

Indications of slowness can be the result of dispute over merchandise, skipped invoices, etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

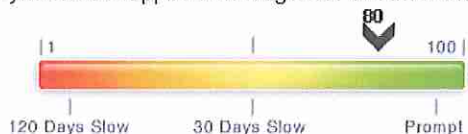
PAYDEX®



3 Month PAYDEX®

80

When weighted by dollar amount, payments to suppliers average ON TERMS terms.



Based on payments collected over the last 3 months

24 Month PAYDEX®

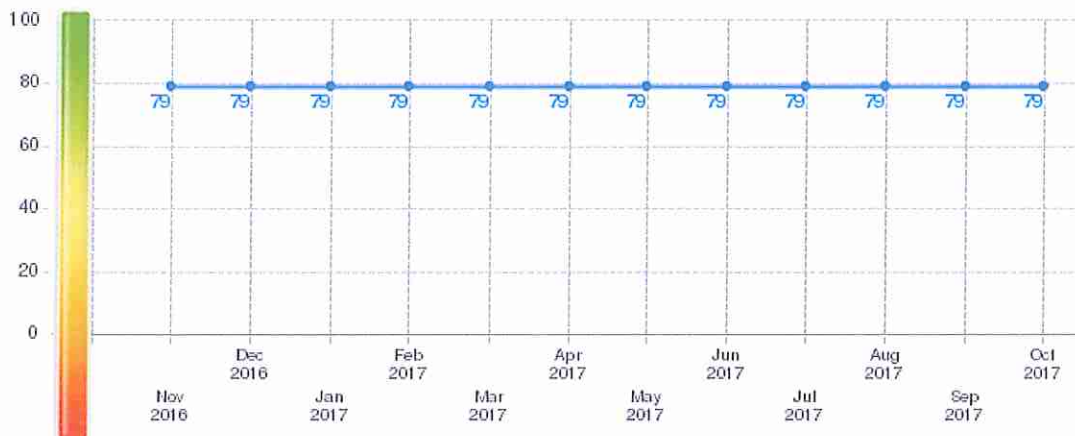
79 ▲

When weighted by dollar amount, payments to suppliers average 2 days beyond terms terms.



Based on payments collected over the last 24 months

PAYDEX® Trends - This Company, 12 Months

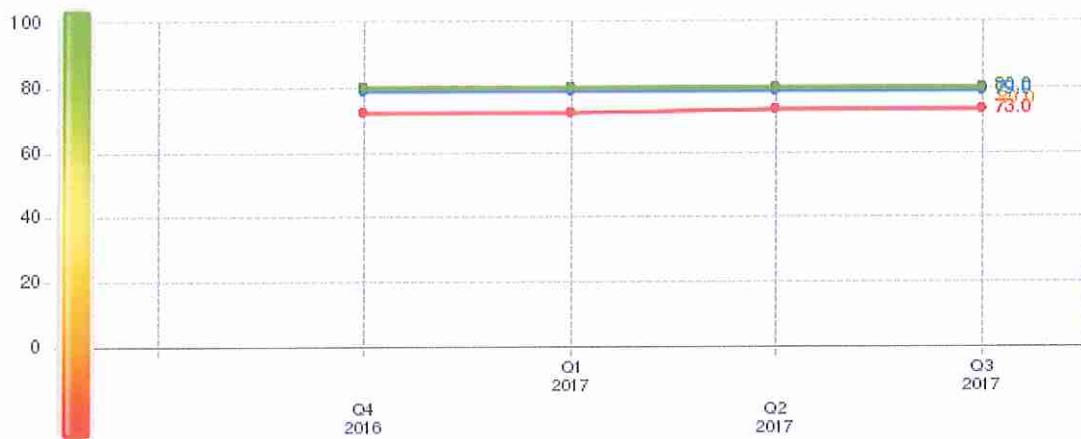


This Company (79)

Based on payments collected over the last 12 months.

- Current PAYDEX® for this Business is 79 , or equal to 2 days beyond terms terms
- The 12-month high is 79 , or equal to 2 DAYS BEYOND terms
- The 12-month low is 79 , or equal to 2 DAYS BEYOND terms

PAYDEX® Score Comparison - This Company to Primary Industry Comparison, 4 Quarters



- My Company (79)
- Industry Upper Quartile (80)
- Industry Median (80)
- Industry Median (73)

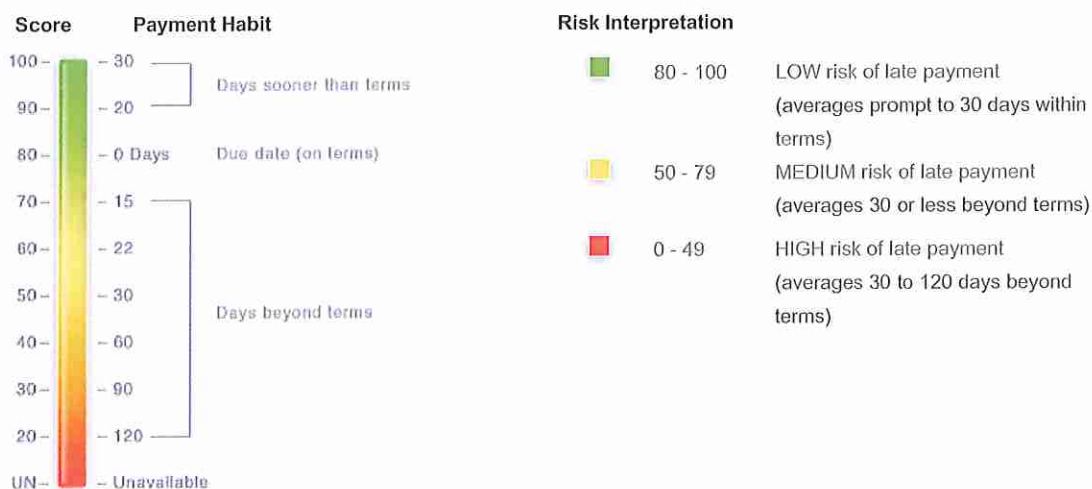
Based on payments collected over the last 4 quarters.

- Current PAYDEX® for this Business is 79 , or equal to 2 days beyond terms
- Current PAYDEX® for this Business is 80 , or equal to GENERALLY WITHIN terms
- Industry upper quartile represents the performance of the payers in the 75th percentile
- Industry lower quartile represents the performance of the payers in the 25th percentile

Business Payment Habit by Amount of Credit Extended, 24 Months ⓘ

\$ Credit Extended	% of Payments Within Terms	# Payment Experiences	Total \$ Dollar Amount
Over 100,000	0%	0	\$0
50,000-100,000	0%	0	\$0
15,000-49,999	0%	0	\$0
5,000-14,999	100%	1	\$5,000
1,000-4,999	0%	0	\$0
under 1,000	64%	3	\$350

How to Read the D&B PAYDEX ® Score ⓘ



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EXHIBIT C8

Exhibit C-8 "Bankruptcy Information"

No reorganizations, protection from creditor or any other form of bankruptcy filings have ever occurred regarding Titan Gas, LLC DBA Titan Gas and Power, or any officer of Titan Gas, LLC DBA Titan Gas and Power.

EXHIBIT C9

Exhibit C-9 "Merger Information"

No dissolution, merger or acquisition situations have occurred regarding Titan Gas ,LLC DBA Titan Gas and Power.

EXHIBIT C10

Exhibit C-10 Corporate Structure

Titan Gas is a stand-alone LLC with no affiliates or subsidiary companies

EXHIBIT D1

Exhibit D-1

Operations

Titan Gas and Power is a Retail Energy Services Company. Titan Gas and Power is already serving New York Public Utility Commission to service and deliver natural gas to commercial, industrial, and residential customers in the Con Edison and National Grid territories. Titan Gas is also approved by the Pennsylvania Public Utility Commission as a Natural Gas Services company (NGS) to service customers in the UGI and PECO Energy territories. In Ohio, Titan serves natural gas customers in Vectren, DEO, and Duke.

Titan Gas and Power, a member of PJM, currently participates in the Ohio and Pennsylvania retail electricity markets. In Ohio, Titan Gas and Power serves load in Dayton Power and Light, Duke Energy Ohio, all AEP, and all FirstEnergy zones. In Pennsylvania, we serve the Utilities of PECO, Duquesne, UGI, and the four First Energy utilities. As a participant in the market, all necessary power, capacity, and ancillary services for the delivery of retail services are purchased through the various PJM pool methods. All power is purchased at the appropriate load zone to avoid price differential risk from the traded Western Hub. Also, all services are scheduled through the PJM MUI.

EXHIBIT D2

Exhibit D-2

Operations Expertise

Titan Gas and Power has the necessary operational expertise to comply with all scheduling, operating, planning, hedging, enrollments and settlement policies and procedures established by the Ohio PUC and PJM. We are currently using many of the same procedures to serve our portfolio of natural gas residential and commercial customers in deregulated markets of Ohio, New York, and Pennsylvania.

The experience and knowledge of the persons described in Exhibit D-3 spans over eighteen years in the wholesale and retail aspects of the industry. The extent of energy expertise includes backgrounds in ERCOT, PJM and New York, including hedging, generation, back office and support services, customer service, financial and accounting matters in the natural gas and electric industries.

The EDI, billing, and settlement processes are handled through the contract already in place with Hansen Solutions. Through the agreements, Titan has the capability of sending and receiving the approved electronic data transaction sets.

Exhibit D-3

Key Technical Personnel

All resumes will be attached:

Amy Van Gelder

EVP of Operations

avangelder@titannatgas.com

713-355-6200

Amy oversees all the operations of Titan Gas and Power. This includes enrollments, complaints, and customer care.

Kenne Gebhard

SVP of Supply and Pricing

kgebhard@titannatgas.com

713-355-6200

Kenne is responsible for the risk management of our natural gas business. He also will be doing future power hedges.

Rob Moss

Chief Commercial and Administrative Officer

rmoss@titannatgas.com

713-355-6200

Rob is primarily responsible for the power hedging to serve our customers.

Amy Van Gelder

amyvangelder@gmail.com

832-276-2961

Professional Retail Energy Experience

Trident Retail Energy, LLC dba Trident Power

Chief Operating Officer, 09/15-Present

Responsibilities: Operations, Treasury, Systems, Sales Ops

- Oversight of company's overall customer operations and billing
- Billing and Credit Contact at PJM and NYISO
- Maintain regulatory licenses and compliance in company's licensed markets: New York, Pennsylvania, Maryland, Illinois
- Customer enrollment and letter fulfillment via Ops Admin software application
- Implementation and on-going operations of customer billing & EDI
- Quarterly New York sales tax reporting

Oasis Power, LLC dba Oasis Energy

Vice President, Chief Operating Officer, 10/09-08/15

Responsibilities: Overall operations of the company, managed all facets of company's entry to new retail markets.

- Managed operations and marketing staff, including customer support team and managers, business analysts, and marketing managers
- Led company's new market entries for all registered markets in New York, Maryland, Pennsylvania, Illinois, New Jersey, and Massachusetts (NYISO, PJM, and NE-ISO)
- Developed policies and procedures for: Customer Operations (inbound customer service calls and outbound customer retention), Billing and Transactions, Sales Ops Quality Assurance, Power Pricing (supply analysis and utility tariff analysis)
- Created management reporting dashboard for all customer operation groups
- Regulatory oversight and enforcement of company's regulatory compliance requirements and quality assurance standards
- Managed requirements for development of Customer Operations Management System (Ops Admin) – customer correspondence fulfillment and Document Management System
- Managed all I.T. related activities with outsourced help desk (ERGOS)
- Managed company's data archive and both online and offsite data backups
- Managed the storage and analysis of data from monthly customer data lists, published by Utilities in some retail markets, and available to suppliers

Spark Energy, LP

New Markets Director, 01/06-10/09

Responsibilities: Managed all facets of company's national expansion efforts (outside ERCOT)

- Facilitated supplier registration and regulatory approval process in New York, Massachusetts, Illinois, and Maryland.
- Assessed market rules and conducted Utility pricing/headroom analysis and to determine market priorities.
- Developed initial scheduling and forecasting models required to manage the company's load on a day-to-day basis.

- Developed customer load profile and pricing models for each market.
- Introduced and trained supply team on PJM and NYISO scheduling requirements and processes.
- For developed models and tools, coordinated with system software development team to automate and standardize as applicable.
- Evaluated retail sales volumes against hedged positions to determine wholesale power needs.

Director of Operations, 09/03-12/05

Responsibilities: Manage daily operations of electric business and sales groups

- Developed and managed sales procedures and requirements and analyzed sales performance against projected sales forecasts.
- Managed staff responsible for third-party broker/aggregator monthly commission reporting and payment
- Established and managed customer support team, billing and transaction team, and contract management.
- Managed staff of system developers (4) and assessed priorities based on company's operational needs and strategic objectives.
- Maintained and improved commercial pricing models for ERCOT wholesale pricing.
- Generated company's supply position and MTM reporting.
- Established and maintained company's management reporting metrics and standards.

Utility Choice Electric

Senior Business Operations Analyst, 10/01-09/03

Responsibilities: Regulatory oversight and operational process development

- Webmaster of company's website and online sign-up process. Developed and maintained website enrollment capabilities, product contracts and terms of service
- Subject-matter expert on ERCOT transaction processing and protocols.
- Established business processes of entire customer life-cycle, from customer credit assessment and deposit policies, to paying third-party sales aggregators
- Evaluated retail sales volumes against hedged positions to determine wholesale power needs.
- Developed third-party commission reporting system and extranet capabilities.

Ken Gebhard – Senior Vice President of Pricing and Supply

Area of Expertise – Electricity and Natural Gas Marketing, Physical and Financial Energy Trading, Origination, Scheduling

Titan Gas and Power – Houston, Texas	<i>SVP - Marketing</i>	12 Years
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SVP of Marketing – Responsible for Marketing Titan’s Electricity and Natural Gas Services- Solicit, Engage and Manage Energy Brokers, Channel Partners and Sales Teams- Reconcile Commission Reports- Natural Gas Financial Hedging- PUC Compliance

Reliant Resources – Houston, Texas - *Financial Trader* 2 Years

Responsible for West Region Financial Basis Trading Book- Natural Gas hedges for Pipeline Transportation, Canadian office, and Power Plants- Basis Market Maker for Midcontinent Trading Group

Statoil Energy Trading – Houston, Texas – <i>Director Energy Trading</i>	4 Years
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Hired for purpose of developing an natural gas marketing and trading presence in West Region including California and Arizona -Developed a profitable Marketing and Trading desk by marketing to Utilities, Municipalities, and Industrials- Acquired Natural Gas Storage Contracts and Transportation Contracts

Louisville Gas and Electric - Dallas, Texas - *Marketer, Trader* 8 Years

Began career in the energy marketing industry as a natural gas scheduler, later promoted to Transportation Representative, Marketer, Physical Trader, Financial Trader, Risk Manager

Education –

University of Houston – BBA (Finance), Series 3 Commodity License

Bio of Rob Moss

Rob Moss has an extensive background in both the retail and wholesale aspects of the deregulated energy field. His experience transcends all of the deregulated states and roles such as marketing, sales, supply, pricing, business development, and broker channels. In his most current role as the Vice President of Electricity for Titan Gas and Power, he created the retail electricity portion of the business. This allowed Titan to add another source of revenue from its already established natural gas sales. His duties included developing and executing the sales and supply strategies. Titan's focus is the Northeastern portion of the United States.

Prior to Titan, Rob was the Senior Vice President of Mega Energy where he took a startup company with a focus in Texas to a mid-range retail electricity provider. Rob was the face of the company. While maintaining a balance supply book and increasing market share, his duties required him to attend sponsorship events, annual chamber of commerce galas, charity events, and annual channel partner conferences. These experiences allowed him to use his business development skills to gain market share. Mr. Moss' biggest accomplishment was the negotiation of an energy management supply agreement that shed supply risks. This agreement was crucial to the growth of Mega Energy. It eliminated the need for capital with suppliers, reduced all weather risks, and allowed the purchase of electricity along with ancillary services. While at Mega, Rob developed key contacts with the Texas Energy Professionals Association, Channel Partners, Greater Houston Partnership, the University of Houston, and various Chambers of Commerce.

Rob also has experience with the wholesale trading and generation side of the electricity industry. He was the Manager of Day Ahead Operations at Reliant Energy. This role put him in charge of a portfolio of generation assets with the annual goal of \$300 million in margin on energy. The generation assets located in the Northeast required extensive trading and analytical skills. During the expansion of Reliant Energy's generation portfolio, it was Rob's team that was tasked with the strategy and transition of assets. This role required great business acumen to handle the variety of conflicts and challenges faced on a daily basis.

These experiences along with Mr. Moss' education, that includes a Masters of Business Administration with a focus in Management and Marketing from St. Edward's University in Austin Texas, has molded Rob into a great leader while being able to maintain relationships with his employees. Mr. Moss realizes that the key to any successful business is the abilities and attitudes of his employees. These relationships will continue to make Mr. Moss' future ventures a success.

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

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in

Case No(s). 15-1938-GA-CRS

Summary: Application for a Renewal Certificate to Provide Competitive Retail Natural Gas Service electronically filed by Teresa Orahoud on behalf of Rob Moss, Titan Gas LLC dba Titan Gas and Power