

NC

FILE

17-2081-EL-AGG

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Date Received	Case Number	Version
17-2081	-EL-AGG	May 2016

INITIAL CERTIFICATION APPLICATION FOR ELECTRIC AGGREGATORS/ POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-12 Company History). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form.

You may also download the form, by saving it to your local disk, for later use.

A. APPLICANT INFORMATION

A-1 Applicant intends to be certified as: (check all that apply)



Power Broker



Aggregator

A-2 Applicant's legal name, address, telephone number and web site address

Legal Name MY ENERGY OPTION LLC

Address 2 PENN CENTER WEST, STE 328, PITTSBURGH, PA 15276

Telephone # (412) 200-2240

Web site address (if any) WWW.MYENERGYOPTION.COM

A-3 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name MY ENERGY OPTION LLC

Address 9435 WATERSTONE BLVD., STE 140, CINCINNATI, OH 45249

Telephone # (412) 200-2240

Web site address (if any) WWW.MYENERGYOPTION.COM

A-4 List all names under which the applicant does business in North America

MY ENERGY OPTION LLC

F A CATROPPA LLC d/b/a COAST2COAST COMMUNICATIONS (PARENT)

A-5 Contact person for regulatory or emergency matters

Name RYAN RAPKO

Title ACCOUNTANT/CONTROLLER

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.
Technician jc Date Processed OCT - 2 2017

Business address 2 PENN CENTER WEST, STE 328, PITTSBURGH, PA 15276

Telephone # (412) 200-2240

Fax # (412) 200-2240

E-mail address INFO@MYENERGYOPTION.COM

A-6 Contact person for Commission Staff use in investigating customer complaints

Name RYAN RAPKO

Title ACCOUNTANT/CONTROLLER

Business address 2 PENN CENTER WEST, STE 328, PITTSBURGH, PA 15276

Telephone # (412) 200-2240

Fax # (412) 200-2240

E-mail address INFO@MYENERGYOPTION.COM

A-7 Applicant's address and toll-free number for customer service and complaints

Customer Service address 2 PENN CENTER WEST, STE 328, PITTSBURGH, PA 15276

Toll-free Telephone # (888) 332-3430

Fax # (888) 332-3430

E-mail address INFO@MYENERGYOPTION.COM

A-8 Applicant's federal employer identification number # 821388106

A-9 Applicant's form of ownership (check one)

☐ Sole Proprietorship

☐ Limited Liability Partnership (LLP)

☐ Corporation

☐ Partnership

☒ Limited Liability Company (LLC)

☐ Other _____

A-10 (Check all that apply) Identify each electric distribution utility certified territory in which the applicant intends to provide service, including identification of each customer class that the applicant intends to serve, for example, residential, small commercial, mercantile commercial, and industrial. (A mercantile customer, as defined in (A) (19) of Section 4928.01 of the Revised Code, is a commercial customer who consumes more than 700,000 kWh/year or is part of a national account in one or more states).

☒ First Energy

☒ Ohio Edison

☒ Toledo Edison

☒ Cleveland Electric Illuminating

☒ Duke Energy

☒ Monongahela Power

☒ American Electric Power

☒ Ohio Power

☒ Columbus Southern Power

☒ Dayton Power and Light

☒ Residential

☒ Residential

☒ Residential

☒ Residential

☒ Residential

☒ Residential

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☒ Mercantile

☒ Mercantile

☒ Industrial

☒ Industrial

☒ Industrial

☒ Industrial

☒ Industrial

☒ Industrial

☒ Industrial

☒ Industrial

- A-11** Provide the approximate start date that the applicant proposes to begin delivering services

October 1, 2017

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-12** **Exhibit A-12 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-13** **Exhibit A-13 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-14** **Exhibit A-14 "Articles of Incorporation and Bylaws,"** if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the Applicant is incorporated and any amendments thereto.
- A-15** **Exhibit A-15 "Secretary of State,"** provide evidence that the applicant has registered with the Ohio Secretary of the State.

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1** **Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2** **Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise summary of the applicant's experience in providing aggregation service(s) including contracting with customers to combine electric load and representing customers in the purchase of retail electric services. (e.g. number and types of customers served, utility service areas, amount of load, etc.).

B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-5 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-6 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports)

C-2 **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

C-3 Exhibit C-3 “Financial Statements,” provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

C-4 Exhibit C-4 “Financial Arrangements,” provide copies of the applicant's financial to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter “N/A” in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

C-5 Exhibit C-5 “Forecasted Financial Statements,” provide two years of forecasted income statements for the applicant’s **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

- C-6** **Exhibit C-6 "Credit Rating."** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7** **Exhibit C-7 "Credit Report."** provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8** **Exhibit C-8 "Bankruptcy Information."** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9** **Exhibit C-9 "Merger Information."** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10** **Exhibit C-10 "Corporate Structure."** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

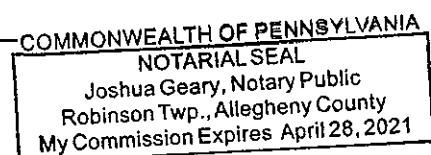

Signature of Applicant & Title

Sworn and subscribed before me this 27 day of September 2017


Signature of official administering oath

Month Year
Joshua Geary
Print Name and Title

My commission expires on April 28, 2021



AFFIDAVIT

State of Pennsylvania:

Robinson ss.
(Town)

County of Allegheny:

FRANK CHATOPPA, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the CEO (Office of Affiant) of My Energy Option (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

[Signature] CEO
Signature of Affiant & Title

Sworn and subscribed before me this 27 day of September, 2017
Month Year

[Signature]
Signature of official administering oath

Joshua Geary
Print Name and Title

My commission expires on April 28, 2021

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Joshua Geary, Notary Public
Robinson Twp., Allegheny County
My Commission Expires April 28, 2021

PENNSYLVANIA PUBLIC UTILITY COMMISSION

IN THE MATTER OF THE APPLICATION OF: A-2017-2612022


EFFECTIVE DATE: August 31, 2017

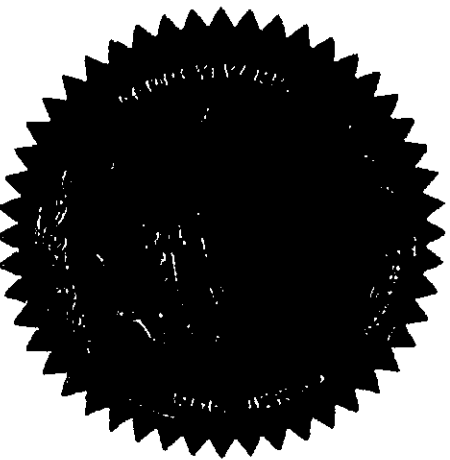
The Application of My Energy Option LLC to begin to offer, render, furnish or supply electricity or electric generation services as a broker/marketer to residential, small commercial (25 kW and under demand), large commercial (over 25 kW demand), industrial, and governmental customers in all the electric distribution company service territories throughout the Commonwealth of Pennsylvania.

The Pennsylvania Public Utility Commission hereby certifies that after an investigation and/or hearing, it has, by its report and order made and entered, found and determined that the granting of the application is necessary or proper for the service, accommodation, convenience and safety of the public and hereby issues, evidencing the Commission's approval, to the applicant this:

LICENSE FOR ELECTRIC GENERATION SUPPLIER, AS A BROKER/MARKETER.

In Witness Whereof, the PENNSYLVANIA PUBLIC UTILITY COMMISSION has caused these presents to be signed and sealed, and duly attested by its Secretary at its office in the city of Harrisburg this 31ST day of August, 2017.


Secretary



About Coast 2 Coast

Owner: Frank Catroppa

Contact Number: (724) 462-1565

Corporate Location: 2 Penn Center West, Ste 328, Pittsburgh, Pa 15276

Years in Business: 8 Years

Website: www.c2ccorp.com

States Actively Working: Pennsylvania, Massachusetts, Connecticut, West Virginia, Virginia, Maryland, South Carolina, North Carolina, Georgia, Alabama, Illinois, Mississippi, Louisiana, Kentucky, Michigan, Indiana, Tennessee, New York and Florida.

Total Offices: 26 Offices

Active Employees: 50+ Employees

Active Contractors: 300+ Agents

Coast 2 Coast Companies is a fast growing, family owned, direct sales company. With our commitment as a partner and employer, you can rely on us to deliver the exceptional quality you deserve. We emphasize, through training of our employees, the importance of educating valued customers to make the best decisions on their service provider choice.

All of our clients have different goals, therefore certain standards and expectations have to be met in timely manner. With our executive team's combined 60+ years of direct sales experience, we have the ability and knowledge to reach and exceed these goals. Our recipe for success and our guidelines are simple; we treat our clients, customers and employees like family.

Our business is door to door sales and we deal with many fortune 100 and smaller companies. We use our expertise to create a new and fun style with a highly effective approach to at-the-door sales and service. Today, we provide a wide variety of sales and servicing solutions including:

- Cable, Internet, and Phone Sales
- Deregulated Energy Sales
- Solar Sales
- Direct Sales/Outsourcing and Service Consulting
- Field collections and audits
- Equipment retrieval and exchange
- Special events and projects
- Retail Sales
- Business to Business Sales

Business outsourcing has become a strategic way of keeping your business immune from the cost pressures and time demand of getting your product to the public. This will allow you to focus on what is truly important, the product and the customer. Our focus is to open the door for these new relationships between our clients and consumers.

Vision

The Vision of Coast 2 Coast Companies is to become the leading Direct Sales Company of the future. In order to achieve that goal, we must stay on top of our field in knowledge and continue educating our sales staff.

With our customers, we will continue to build and develop trust while providing an effective service. Our dream is to expand on our locations and provide sales from coast to coast across the United States, one door at a time.

Mission

- Our mission is to be regarded as the leading enterprise in all aspects of our industry.
- Excelling in integrity, respect, and accountability and performance excellence.
- Creating an outstanding atmosphere with our clients and employees.
- Building partnerships now and in the future.

Success

STRATEGIZE: You will be given all the tools needed to make you successful today and in the future.

UNITED: We work in a close knit family environment where your peers and leaders will be there to guide you to success.

CAREER: Opportunity is here to be successful in an environment that will propel you onto a new path.

CUTTING EDGE: You are part of the future of direct marketing tactics for years to come.

EDUCATION: You will receive advanced classroom and field training designed to maximize your earning potential.

SUPERIOR: We are the elite vendor in every market we are in, and we accept nothing but the best. Our belief is quality over quantity.

STABILITY: The sky is the limit in an environment that is constantly growing; your growth and earning potential are unlimited.

C2C Portal

With ever advancing technology, mobile devices and high speed internet, everything is becoming available at the tip of your fingers. Having all resources easily accessible from anywhere was our goal when developing the C2C Portal.

From detailed payroll and training documents to a live social feed and sales rankings, the C2C Portal has become a one-stop-shop for everything that a sales agent would need.

Training Documents/Motivational Videos

The C2C Portal is the first place that all new sales agents go when starting to sell. This is because we provide easy to navigate, detailed Training Documentation right in the portal. All reps can access this documentation from any device they choose, including mobile phones, without the need to download everything or print out the documents.

We also provide motivational videos from the likes of John Maxwell and Eric Thomas as well as campaign specific videos to use when speaking directly with customers.

Social Feed

The C2C Social Feed is a custom social networking system that we've built for the C2C Portal. We use this for providing motivation, running contests and having a place for sales agents to talk about their achievements with each other.

Pay/Sales Details

In this industry, transparency is a key factor in retaining quality sales agents and partners. At Coast 2 Coast, we pride ourselves on providing the most detailed sales summaries and pay breakdowns in the door-to-door world.

The Pay Details section of the C2C Portal provides complete details of where every single dollar comes from, along with explanations of rejected sales and chargebacks. This includes both commission as well as overrides.

The Sales Details section allows each rep to see a calendar or list view of every sale they've made, along with details about what their final status ended up being.

Power Rankings/Contests

Competition is one of the biggest motivators in the sales industry. We capitalize on this by providing company-wide Sales Agent Rankings and regular contests to keep everybody involved. This is further helped by campaign specific contests and rankings. We combine this with the social feed to provide more fun contests like "Best Picture with a Customer" or "Most Likes on a Post".

Next Day Pay

To improve agent satisfaction, we have implemented a “Next Day Pay” program. This allows agents to receive commission weeks earlier than any other company. Agents receive payment the next business day after a sale or install is completed.

This process has caught on for all our markets and campaigns and has helped with agent retention and recruitment. This will continue to be a difference maker for us in all future markets. Agent satisfaction is our number one priority.

Quality and Compliance

Coast 2 Coast has an internal Quality Control team who’s sole purpose is to ensure we are signing up only good sales across all our markets. This team is located in our corporate office in Pittsburgh and currently conducts call backs on 10% of all orders that are processed. In the event that we feel a market and/or team has a quality risk that could put the company in a potentially harmful situation, we conduct additional quality checks to reduce the liability.

Our field managers adhere to a daily field inspection that ensures the agents are knocking the assigned territory, in the proper selling attire, and offer in field coaching and developing for our sales representatives. We require all sales agents to strictly follow quality assurance guidelines when representing Coast 2 Coast and our clients in the field. Any complaints or issues related to sales require a 24 hour turnaround time on action taken.

Coast 2 Coast takes customer complaints and related issues very seriously and has implemented the following development program to illicit the appropriate agent behavior.

All coaching is based on a 90 day rolling timeframe:

1 Complaint	Written Warning
2 Complaints	Final Warning
3 Complaints	Consider for termination

Contests/Incentive Programs


Coast 2 Coast provides excellent contest and incentive programs across all markets. Our contests vary from Daily to Monthly to Quarterly. We actively hand out gas cards for top performers or for achieving target goals. The following pages show some examples of the contests and other incentive programs we have run throughout the year.

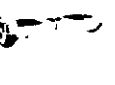









Giftmas Contest

Gather 'Round the 2016 Giftmas Tree!

The Giftmas Contest runs for 30 days from 12/1/2016 - 12/31/2016

- Agents will be ranked by sales accepted/installed during those 30 days.
- Point System for Ranking
 - B2B Energy - 10 points per sale entered
 - Direct Energy/Consolidation - 1 point per good TPV sale
 - Comcast - 5 points per video sale entered
 - DE Solar/Sun Power - 10 points per document signed
- 80% of sales must become payable (install accepted/assisted).
- Agents must be badged to qualify.
- A call will be held on January 15th, 2017 for the Top 30 Ranking Agents to select their prizes.
- Winners will be able to choose their prize in the order of their ranking.
- Updates will be emailed out each day with the previous day's results and are based on client reports.
- Comcast: If you don't enter your sales into the app, so we know whose sale it is, it will not be added to your total.
- If the numbers are reported incorrectly, not reported at all, or if the order forms are not turned in, the agent will be disqualified.



\$1,000 Cash 	A Christmas Story Leg Lamp 	Hover Board 	2 NBA FINALS Championship Tickets 	Home Theater Projector 	GoPro Hero 4 
2 Super Bowl L1 tickets 	\$250 AMEX Gift Card 	Apple Watch 	Samsung Galaxy Tab A 	4 nights in Las Vegas 	Bose Soundlink Bluetooth Speaker 
Samsung Gear Virtual Reality 	Air Hockey with Table Tennis top 	Callaway 2016 Golf Cart Bag 	\$150 Visa Gift Card 	Apple TV 	Cruise for 2 to the Bahamas 
\$200 Best Buy Gift Card 	Samsung Chromebook 3 	Xbox One Battlefield Bundle 	Play Station 4 	Trip for 2 to San Jose del Cabo 	Fitbit Flex Wireless + Sleep Wristband 
Beats by Dre Headphones 	RCA 32" TV 	Bluetooth Levitating Speaker 	Tailgate Bundle: Canopy Tent, portable gas grill & lawn games 	Schwinn Mountain Bike 	\$2,000 Cash 

This contest ran for the entire month of December with a total of 30 winners. Every agent in the company could participate, regardless of campaign, by utilizing a points system that allowed every agent a fair chance.

At the end of the contest, the top 30 agents were able to choose one prize based on their overall rank. The contest promoted quality over quantity as the winners need to maintain a minimum 80% payable rate for all of their sales during the contest.

Quarter 2 Madness

This contest was originally held during the month of March (March Madness), but was changed for 2017 to be a Quarter long contest with a much larger grand prize. We seed the top 128 agents in the company and place them in different brackets creating different match ups.

Each round runs for 2 calendar weeks. At the end of the two week period, the winners of that round proceed to the next round, eventually crowning a winner. Any agent who wins a round receives a cash prize and the champion wins the grand prize. For 2017 this prize is a 2017 BMW SUV.

Coast2Coast
 Companies
Round 3
617 to 630Round 4
541 to 554Round 5
475 to 506Round 6
515 to 528Round 4
511 to 514Round 3
411 to 424


Q2 Madness 2017!

Prizes

Winners of Round 1	.....	\$100
Winners of Round 2	.....	\$200
Winners of Round 3	.....	\$300
Winners of Round 4	.....	\$400
Winners of Round 5	.....	\$600
Winners of Round 6	.....	\$1,000

Round 6
529 to 611Round 8
570 to 611

PENNSYLVANIA DEPARTMENT OF STATE
BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS

<input type="checkbox"/> Return document by mail to: <div style="border-bottom: 1px solid black; margin-bottom: 2px;">Frank Catroppa</div> <div style="border-bottom: 1px solid black; margin-bottom: 2px;">Name</div> <div style="border-bottom: 1px solid black; margin-bottom: 2px;">2 Penn Center W, STE 328</div> <div style="border-bottom: 1px solid black; margin-bottom: 2px;">Address</div> <div style="display: flex; justify-content: space-between; border-bottom: 1px solid black; margin-bottom: 2px;"> Pittsburgh PA 15276 </div> <div style="display: flex; justify-content: space-between; border-bottom: 1px solid black; margin-bottom: 2px;"> City State Zip Code </div> <input type="checkbox"/> Return document by email to: _____	Certificate of Organization Domestic Limited Liability Company DSCB:15-8821(rev. 2/2017)  8821
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Read all instructions prior to completing. This form may be submitted online at <https://www.corporations.pa.gov/>.

Fee: \$125.00 ☐ I qualify for a veteran/reservist-owned small business fee exemption (see instructions)

In compliance with the requirements of 15 Pa.C.S. § 8821 (relating to certificate of organization), the undersigned desiring to organize a limited liability company, hereby certifies that:

1. The name of the limited liability company (designator is required, i.e., "company", "limited" or "limited liability company" or abbreviation):
MY ENERGY OPTION LLC

2. Complete part (a) or (b) – not both:

(a) The address of the limited liability company's initial registered office in this Commonwealth is:
(post office box alone is not acceptable)

2 PENN CENTER W, STE 328	PITTSBURGH	PA	15276	Allegheny
Number and Street	City	State	Zip	County

(b) name of its commercial registered office provider and the county of venue is:

c/o:

Name of Commercial Registered Office Provider	County
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3. The name and address, including street and number, if any, of each organizer is (all organizers must sign on page 2):

Name	Address
F A CATROPPIA LLC	2 PENN CENTER W , STE 328 , PITTSBURGH , Allegheny , PA , United States , 15276

4. Effective date of Statement of Registration (check, and if appropriate complete, one of the following):

☒ The Certification of organization shall be effective upon filing in the Dept of State.

☐ The Certification of organization shall be effective _____ at _____
on: Date(MM/DD/YYYY) Hour (if any)

5. Restricted professional companies only.

Check the box if the limited liability company is organized to render a restricted professional service and check the type of restricted professional service(s).

☐ **The company is a restricted professional company organized to render the following restricted professional service(s):**

- ☐ **Chiropractic**
- ☐ **Dentistry**
- ☐ **Law**
- ☐ **Medicine and surgery**
- ☐ **Optometry**
- ☐ **Osteopathic medicine and surgery**
- ☐ **Podiatric medicine**
- ☐ **Public accounting**
- ☐ **Psychology**
- ☐ **Veterinary medicine**

6. Benefit companies only.

Check the box immediately below if the limited liability company is organized as a benefit company:

☐ **This limited liability company shall have the purpose of creating general public benefit**

Optional specific public benefit purpose. Check the box immediately below if the benefit company is organized to have one or more specific public benefits and supply the specific public benefit(s). See instructions for examples of specific public benefit.

☐ **This limited liability company shall have the purpose of creating the enumerated specific public benefit(s):**

7. For additional provisions of the certificate, if any, attach an 8½ x 11 sheet.

IN TESTIMONY WHEREOF, the organizer(s) has (have) signed this Certificate of Organization this 02 day of May, 2017 .

F A CATROPPIA LLC

FRANK CATROPPIA

Signature



DATE	DOCUMENT ID	DESCRIPTION	FILING	EXPED	CERT	COPY
07/24/2017	201720203404	REGISTRATION OF FOREIGN FOR PROFIT LLC (LFP)	99.00	0.00	0.00	0.00

Receipt

This is not a bill. Please do not remit payment.

MY ENERGY OPTIONS LLC
FRANK CATROPPIA
2 PENN CENTER WEST, SUITE 328
PITTSBURGH, PA 15276

**STATE OF OHIO
CERTIFICATE**

Ohio Secretary of State, Jon Husted
4053584

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

MY ENERGY OPTION LLC

and, that said business records show the filing and recording of:

Document(s)

REGISTRATION OF FOREIGN FOR PROFIT LLC

Effective Date: 07/21/2017

Document No(s):

201720203404



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the
Secretary of State at Columbus, Ohio this
24th day of July, A.D. 2017.

Jon Husted
Ohio Secretary of State

92 This **Spectrum Policy** consists of the Declarations, Coverage Forms, Common Policy Conditions and any
96 other Forms and Endorsements issued to be a part of the Policy. This insurance is provided by the stock
PR insurance company of The Hartford Insurance Group shown below.
SBA

INSURER: SENTINEL INSURANCE COMPANY, LIMITED
ONE HARTFORD PLAZA, HARTFORD, CT 06155
COMPANY CODE: A

Policy Number: 40 SBA PR9692 SB



SPECTRUM POLICY DECLARATIONS

Named Insured and Mailing Address: COAST TO COAST COMMUNICATIONS
(No., Street, Town, State, Zip Code)

P. O. BOX 1422
ALIQUIPPA PA 15001

Policy Period: **From** 09/16/16 **To** 09/16/17 1 YEAR
12:01 a.m., Standard time at your mailing address shown above. **Exception:** 12 noon in New Hampshire.

Name of Agent/Broker: JACK L BONUS INSURANCE INC
Code: 523517

Previous Policy Number: 40 SBA PR9692

Named Insured is: CORPORATION

Audit Period: NON-AUDITABLE

Type of Property Coverage: SPECIAL

Insurance Provided: In return for the payment of the premium and subject to all of the terms of this policy, we agree with you to provide insurance as stated in this policy.

TOTAL ANNUAL PREMIUM IS: \$4,742

IN RECOGNITION OF THE MULTIPLE COVERAGES INSURED WITH THE HARTFORD, YOUR
POLICY PREMIUM INCLUDES AN ACCOUNT CREDIT.

Countersigned by *Suean L. Castaneda*
Authorized Representative

07/06/16
Date

SPECTRUM POLICY DECLARATIONS (Continued)**POLICY NUMBER:** 40 SBA PR9692

Location(s), Building(s), Business of Named Insured and Schedule of Coverages for Premises as designated by Number below.

Location: 001 **Building:** 0012 PENN CTR WEST STE 328
PITTSBURGH PA 15276**Description of Business:**

Sales & Service Organization

Deductible: \$ 1,000 PER OCCURRENCE**BUILDING AND BUSINESS PERSONAL PROPERTY LIMITS OF INSURANCE****BUILDING**

NO COVERAGE

BUSINESS PERSONAL PROPERTY**REPLACEMENT COST** \$ 20,900**PERSONAL PROPERTY OF OTHERS****REPLACEMENT COST** NO COVERAGE**MONEY AND SECURITIES**INSIDE THE PREMISES \$ 10,000
OUTSIDE THE PREMISES \$ 5,000**LOSS PAYEE:** 'A' APPLIES

SPECTRUM POLICY DECLARATIONS (Continued)

POLICY NUMBER: 40 SBA PR9692

Location(s), Building(s), Business of Named Insured and Schedule of Coverages for Premises as designated by Number below.

Location: 001 Building: 001

PROPERTY OPTIONAL COVERAGES APPLICABLE LIMITS OF INSURANCE TO THIS LOCATION

SUPER STRETCH FOR BUSINESS SERVICES
FORM: SS 40 05

THIS FORM INCLUDES MANY ADDITIONAL
COVERAGES AND EXTENSIONS OF
COVERAGES. A SUMMARY OF THE
COVERAGE LIMITS IS ATTACHED.

LIMITED FUNGI, BACTERIA OR VIRUS \$ 50,000
COVERAGE:

FORM SS 40 93

THIS IS THE MAXIMUM AMOUNT OF
INSURANCE FOR THIS COVERAGE,
SUBJECT TO ALL PROPERTY LIMITS
FOUND ELSEWHERE ON THIS
DECLARATION.

INCLUDING BUSINESS INCOME AND EXTRA
EXPENSE COVERAGE FOR:

30 DAYS

SPECTRUM POLICY DECLARATIONS (Continued)

POLICY NUMBER: 40 SBA PR9692

Location(s), Building(s), Business of Named Insured and Schedule of Coverages for Premises as designated by Number below.

Location: 002 **Building:** 001

8101 SANDY SPRING RD STE 224
LAUREL MD 20707

Description of Business:

Sales & Service Organization

Deductible: \$ 1,000 PER OCCURRENCE

BUILDING AND BUSINESS PERSONAL PROPERTY LIMITS OF INSURANCE

BUILDING

NO COVERAGE

BUSINESS PERSONAL PROPERTY

REPLACEMENT COST	\$ 20,900
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PERSONAL PROPERTY OF OTHERS

REPLACEMENT COST	NO COVERAGE
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MONEY AND SECURITIES

INSIDE THE PREMISES	\$ 10,000
OUTSIDE THE PREMISES	\$ 5,000

POLICY NUMBER: 40 SBA PR9692

Location: 002 **Building:** 001

LIMITED FUNGI, BACTERIA OR VIRUS \$ 50,000
COVERAGE:
FORM SS 40 93
THIS IS THE MAXIMUM AMOUNT OF
INSURANCE FOR THIS COVERAGE,
SUBJECT TO ALL PROPERTY LIMITS
FOUND ELSEWHERE ON THIS
DECLARATION.
INCLUDING BUSINESS INCOME AND EXTRA
EXPENSE COVERAGE FOR: 30 DAYS

SPECTRUM POLICY DECLARATIONS (Continued)

POLICY NUMBER: 40 SBA PR9692

PROPERTY OPTIONAL COVERAGES APPLICABLE TO ALL LOCATIONS LIMITS OF INSURANCE

BUSINESS INCOME AND EXTRA EXPENSE
COVERAGE
COVERAGE INCLUDES THE FOLLOWING
COVERAGE EXTENSIONS:

12 MONTHS ACTUAL LOSS SUSTAINED

ACTION OF CIVIL AUTHORITY:
EXTENDED BUSINESS INCOME:

30 DAYS
30 CONSECUTIVE DAYS

EQUIPMENT BREAKDOWN COVERAGE
COVERAGE FOR DIRECT PHYSICAL LOSS
DUE TO:
MECHANICAL BREAKDOWN,
ARTIFICIALLY GENERATED CURRENT
AND STEAM EXPLOSION

THIS ADDITIONAL COVERAGE INCLUDES
THE FOLLOWING EXTENSIONS
HAZARDOUS SUBSTANCES
EXPEDITING EXPENSES

\$ 50,000
\$ 50,000

MECHANICAL BREAKDOWN COVERAGE ONLY
APPLIES WHEN BUILDING OR BUSINESS
PERSONAL PROPERTY IS SELECTED ON
THE POLICY

IDENTITY RECOVERY COVERAGE
FORM SS 41 12

\$ 15,000

SPECTRUM POLICY DECLARATIONS (Continued)

POLICY NUMBER: 40 SBA PR9692

BUSINESS LIABILITY	LIMITS OF INSURANCE
LIABILITY AND MEDICAL EXPENSES	\$1,000,000
MEDICAL EXPENSES - ANY ONE PERSON	\$ 10,000
PERSONAL AND ADVERTISING INJURY	\$1,000,000
DAMAGES TO PREMISES RENTED TO YOU ANY ONE PREMISES	\$1,000,000
AGGREGATE LIMITS	
PRODUCTS-COMPLETED OPERATIONS	\$2,000,000
GENERAL AGGREGATE	\$2,000,000
EMPLOYMENT PRACTICES LIABILITY	
COVERAGE: FORM SS 09 01	
EACH CLAIM LIMIT	\$ 10,000
DEDUCTIBLE - EACH CLAIM LIMIT	
NOT APPLICABLE	
AGGREGATE LIMIT	\$ 10,000
RETROACTIVE DATE: 09162009	

This **Employment Practices Liability Coverage** contains claims made coverage. Except as may be otherwise provided herein, specified coverages of this insurance are limited generally to liability for injuries for which claims are first made against the insured while the insurance is in force. Please read and review the insurance carefully and discuss the coverage with your Hartford Agent or Broker.

The Limits of Insurance stated in this Declarations will be reduced, and may be completely exhausted, by the payment of "defense expense" and, in such event, The Company will not be obligated to pay any further "defense expense" or sums which the insured is or may become legally obligated to pay as "damages".

BUSINESS LIABILITY OPTIONAL
COVERAGES

HIRED/NON-OWNED AUTO LIABILITY	\$1,000,000
UMBRELLA LIABILITY - SEE SCHEDULE ATTACHED	

SPECTRUM POLICY DECLARATIONS (Continued)

POLICY NUMBER: 40 SBA PR9692

BUSINESS LIABILITY OPTIONAL COVERAGES
(Continued)

LIMITS OF INSURANCE

CYBERFLEX COVERAGE
FORM SS 40 26

SPECTRUM POLICY DECLARATIONS (Continued)

POLICY NUMBER: 40 SBA PR9692

**ADDITIONAL INSURED: THE FOLLOWING ARE ADDITIONAL INSURED FOR BUSINESS
LIABILITY COVERAGE IN THIS POLICY.**

LOCATION 001 BUILDING 001
TYPE PERSON ORGANIZATION
NAME SEE FORM IH 12 00
TYPE CO-OWNER OF INSURED PREMISES
NAME NRG RETAIL
1201 FANNIN ST STE 9634
HOUSTON , TX 77002
TYPE OWNER, LESSEES OR CONTRACTORS
NAME X

SPECTRUM POLICY DECLARATIONS (Continued)

POLICY NUMBER: 40 SBA PR9692

LOSS PAYEE 'A':
FORM SS 12 12

HUNTINGTON NATIONAL BANK
COLLATERAL REVIEW-NC1W25
PO BOX 341470
COLUMBUS, OH. 43234
BUSINESS PERSONAL PROPERTY

PROPERTY:

Form Numbers of Forms and Endorsements that apply:

SS 00 01 03 14	SS 00 05 10 08	SS 00 07 07 05	SS 00 08 04 05
SS 00 60 09 15	SS 00 61 09 15	SS 84 32 09 07	SS 01 16 12 10
SS 01 25 07 08	SS 04 15 07 05	SS 04 19 04 09	SS 04 22 07 05
SS 04 30 07 05	SS 04 38 09 09	SS 04 39 07 05	SS 04 41 04 09
SS 04 42 09 07	SS 04 44 07 05	SS 04 45 07 05	SS 04 46 09 14
SS 04 47 04 09	SS 04 78 07 05	SS 04 80 03 00	SS 04 86 03 00
SS 40 05 09 07	SS 40 18 07 05	SS 40 26 06 11	SS 40 93 07 05
SS 41 12 12 07	SS 41 51 10 09	SS 41 63 06 11	IH 10 01 09 86
SS 05 09 07 00	SS 05 47 09 15	SS 50 04 06 04	SS 50 57 04 05
SS 09 01 12 14	SS 09 18 12 14	SS 09 67 09 14	SS 09 70 12 14
SS 09 71 12 14	SS 12 12 03 92	SS 50 19 01 15	IH 99 40 04 09
IH 99 41 04 09	SX 80 01 06 97	SS 38 25 12 07	SS 83 76 01 15
SS 12 23 06 11			
IH 12 00 11 85 ADDITIONAL INSURED - PERSON-ORGANIZATION			

This Dun & Bradstreet report is provided for your company's internal review. It may not be used for any other purpose or shared.

Business Information Report

User Id: info@myenergyoption.com

Report Printed: Thursday September 14, 2017 05:38 PM

Business Summary

Company Name: MY ENERGY OPTION LLC D-U-N-S Number: 080826405
 Physical Address: 2 Penn Center W Ste 328
 Physical City: Pittsburgh
 Physical State: PA
 Physical Zip: 15276
 Telephone: 412 200-2240
 Year started: 2017
 Employs: 4
 SIC: 7389
 Line of business: Business services

History

The following information was reported 08/24/17:

Business started 2017.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF 2017-09-08

The following data is for informational purposes only and is not an official record. Certified copies may be obtained from the Pennsylvania Department of State.

Registered Name: MY ENERGY OPTION LLC
 Business type:
 Corporation type:
 Date incorporated:
 State of incorporation: PENNSYLVANIA
 Filing date: 2017-05-02
 Registration ID: 6549749
 Status: ACTIVE
 Where filed: SECRETARY OF STATE/CORPORATIONS DIVISION, HARRISBURG, PA

Operations

2017-08-24

Description: Operates BUSINESS SERVICES, NEC.
 Employees: 4.
 Facilities: Occupies premises in building.

SIC & NAICS

SIC: 73890000 Business services, nec
 NAICS: 561499 All Other Business Support Services

PAYMENT SUMMARY

The Payment Summary section reflects payment information in Dun & Bradstreet's file as of the date of this report.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	Total Rcv'd (#)	Total Dollar Amts (\$)	Largest High Credit (\$)	Within Terms (%)	Days Slow			
					<31 (%)	31-60 (%)	61-90 (%)	90+ (%)
Top Industries:								
Other payment categories:								
Cash experiences								
Payment record unknown								
Unfavorable comments								
Placed for collections:								
With Dun & Bradstreet								
Other								
Total in Dun & Bradstreet's file								

D&B receives over 600 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received. At this time, none of those experiences relate to this company.

Banking & Finance

Dun & Bradstreet has researched this company and found no information available at this time.

PUBLIC FILINGS

No Public Filings available for this Company.